#### A new Era without Linea Directa

23 March 2021

## bankinter.



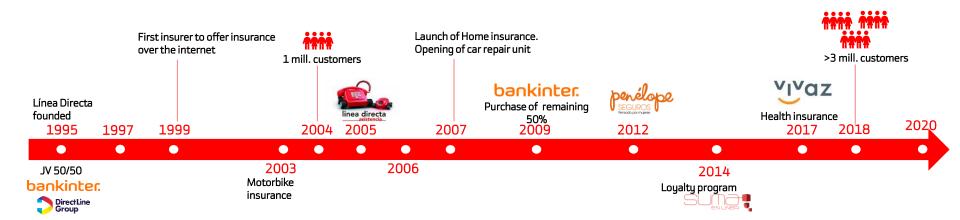
#### **Updated calendar of the transaction**



# The road traveled with Linea Directa



## Linea Directa, a leader in direct insurance in Spain created from scratch



## LDA a unique and differentiated franchise that ensures a bright, profitable and solvent future

Leading franchise in the direct motor insurance industry

Consistently growing ahead of the market

Strong brand recognition and a technological reference in the industry

Vast potential for growth and diversification



Disciplined underwriting and cost management, with solvency above 200%

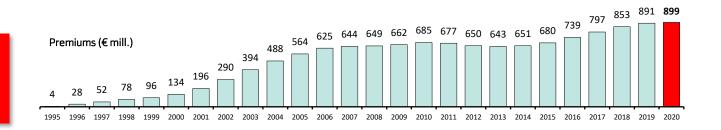
Ability to maintain high payout ratio

Highly profitable business with RoE above 35%

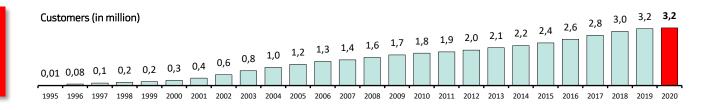
Very limited business reliance with Bankinter

## Linea Directa has reached a size and solid business model that allows it to continue its success story

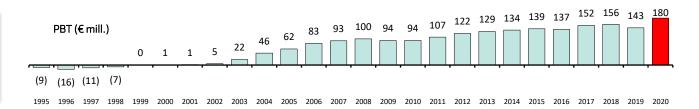




+1.4m **Customers** from 2010



x2 **PBT** from 2010



## BK shareholders will receive the return on the investment made when Bankinter asked them for their trust to boost the business

← Investment → ← Return —

€36 million

Capital investment from 1994 to 1997 by each JV partner €426
million
quisition in 2009 of 50

Acquisition in 2009 of 50% remaining shares of Linea Directa from RBS

€1,178 million

Dividends paid from (2009 – present), including the new €120mill. extraordinary

**€1,184** million

In-kind distribution of Bankinter' share premium in the form of Linea Directa shares €250

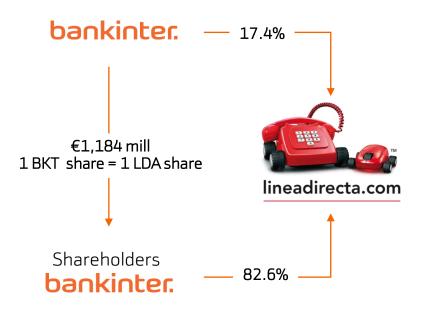
million

Estimated market value of Bankinter participation in Linea Directa

## Implications of the transaction



## BK shareholders will receive one Linea Directa share for each Bankinter share they hold



Market value\*: €1,434 million

No. of shares: 1,088,416,840

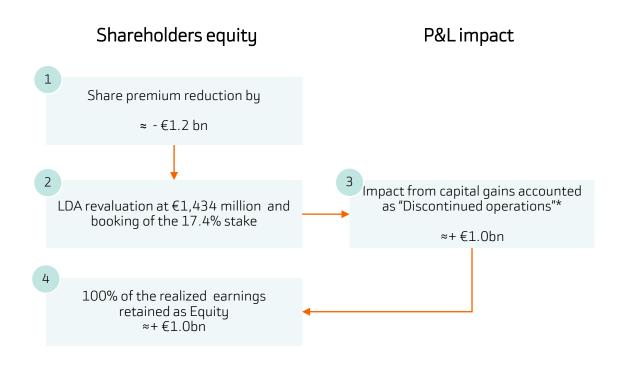
Reference price per share: €1.318€

Extraordinary dividend from LDA to Bankinter : €120 million

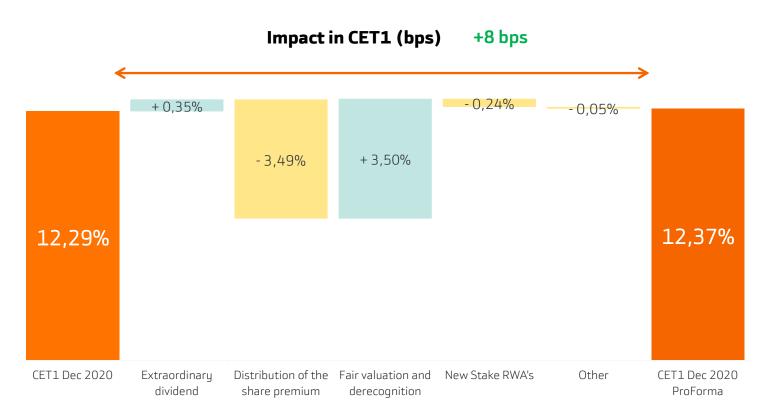
Post LDA Solvency ratio: > 210%

<sup>\*</sup> From a calculation work and valuation analysis carried out by an independent expert and confirmed in Dec'20

## The transaction will generate a positive impact in 2Q21 P&L due to the valuation adjustment of the LDA stake



## The split of Linea Directa will account for a positive 8bps on Bankinter' CET1 ratio



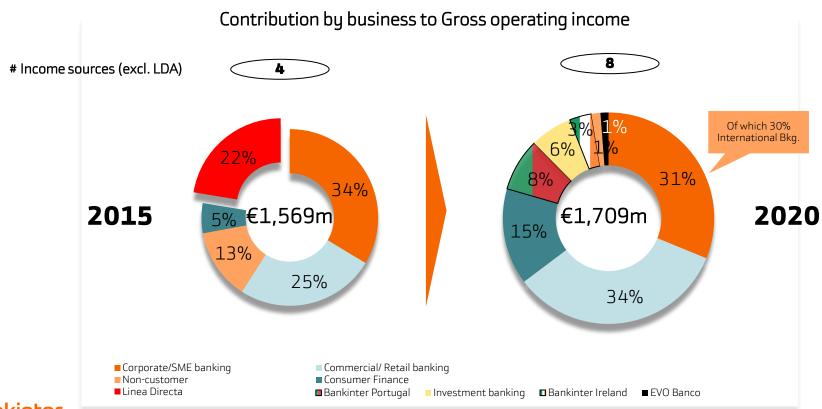
## The road to a new stage without Linea Directa



#### Bankinter will remain loyal to its managment principles

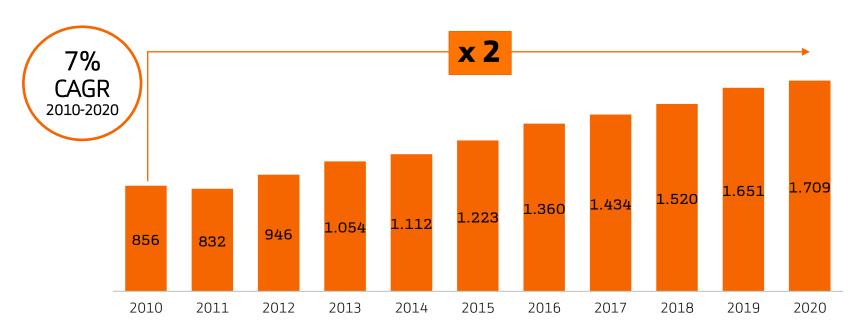


## Today we enjoy the greatest income strength and geographic and business sources diversification



## Recurrent income growth represents a great strength to face the transaction

Gross operating income of the Banking activity (€million)



## Well defined priorities...



#### ... by customer segments...



Personal banking

Private banking

Consumer finance

- Corporate banking
- Medium size corporates
- SME's



Línea ICO Avales



Área VIP



El banco

#### ... by business segments...



Mortgages



Insurance



Consumer finance



Transactional business



Brokerage



AuM's



International banking



Investment banking

#### ... and by geographies

bankinter.











## Bankinter group plans to recover by 2023 the contribution to income from Linea Directa



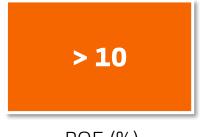
Net income (€mill.)



Cost-to-income (%)



CET1 ratio (%)



ROE (%)

#### **Final remarks**

Bankinter crystallize a great financial investment and at the same time continues to deliver recurrent growth, and business and geographic diversification that will make it to return to the same profitability levels previous to this transaction by 2023.

Bankinter shareholders will get pay-off for their investment in Linea Directa as well as to obtain investment exposure to both the banking and the insurance businesses.

Linea Directa has reached a unique size, solvency and recurrent profitability in the insurance industry, and it is becoming a listed and indepent company, leader in the Spanish direct insurance, with an above average growth rate.

#### **Thanks**

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