BUSINESS PERFORMANCE Fourth quarter and FY 2019



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Results

Business units

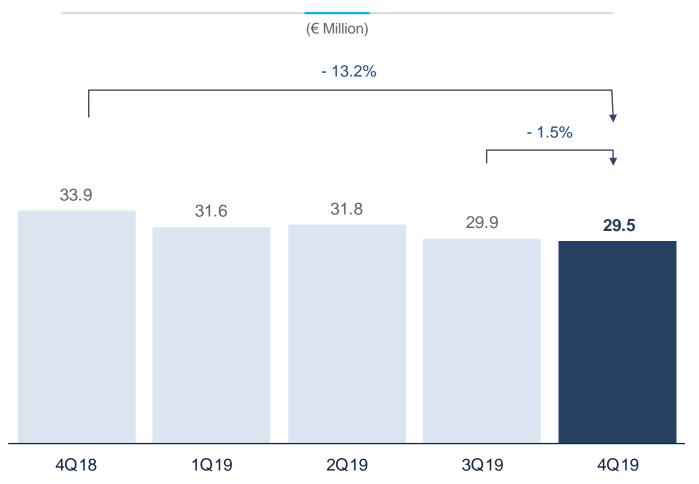
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Business drivers

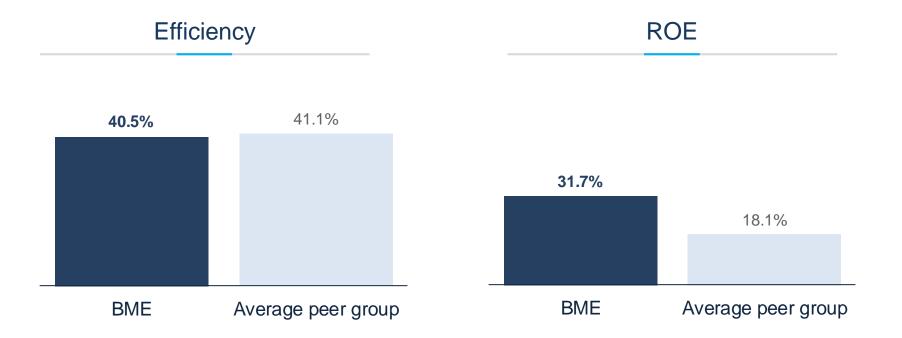
Structural framework

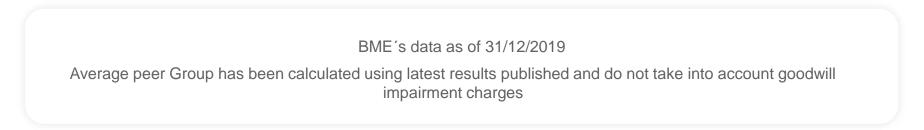


RESULTS Net profit

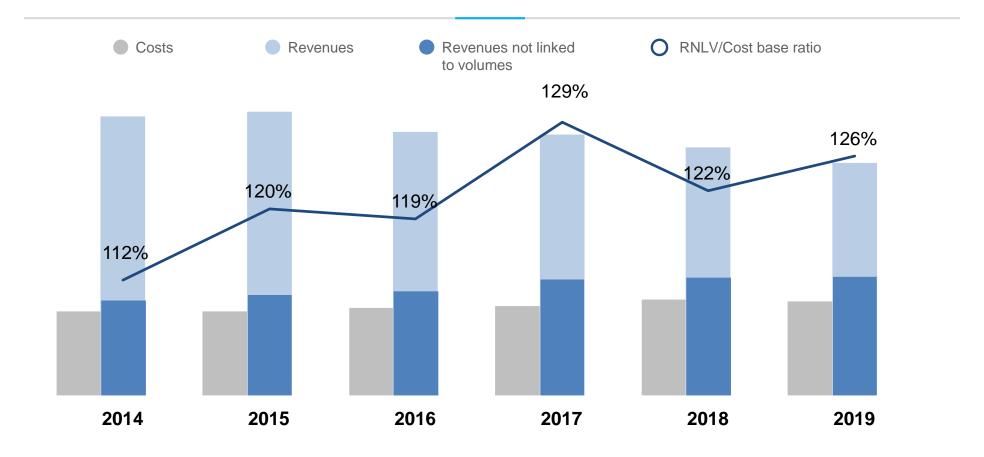


RESULTS Key ratios vs. benchmark





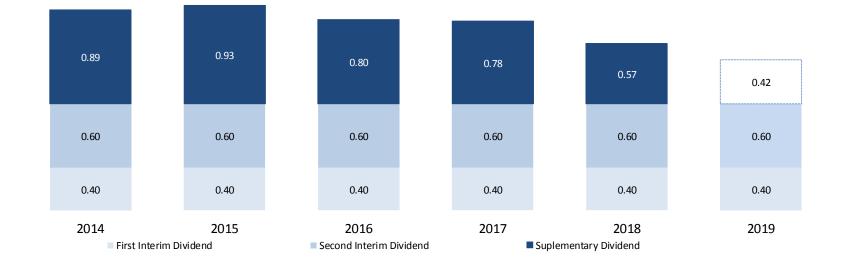
RESULTS Solid operating leverage



RESULTS

Dividends: Maximizing shareholders' returns

Payout ratio	96%	93%	93%	96%	96%	96%
DPS (€/share)	1.89	1.93	1.80	1.78	1.57	1.42



Payout ratio

Suplementary dividend proposal: 0.42€/share (8 May 2020)

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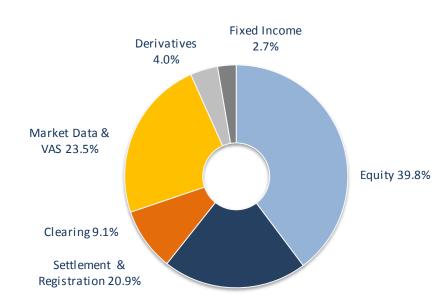


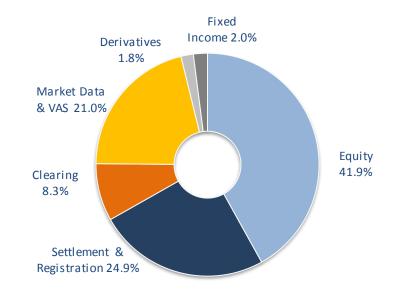
BUSINESS UNITS EVOLUTION BUSINESS UNITS EVOLUTION

Consolidated net revenues

FY 2019 - %







2018 data has been restated to include the impact of IFRS 15. The sum of monthly data may not match quarterly data due to rounding differences. 129

9.3

37.2

4Q19

BUSINESS UNITS EVOLUTION Equity Market

Thousand €

Net Revenue

EBITDA

Operating Costs



21.1% % -10% 4Q 19/18 **78.9%** -13% 4Q 19/18

Net revenues

Per trade and regarding characteristics of the orders

101

9.6

37.1

3Q19

Listing and other services

131

8.8

51.2

2Q19

Trades (Million)

109

9.5

52.3

1Q19

Equity (Turnover, number of trades and number of shares traded)

Shares (Billion)

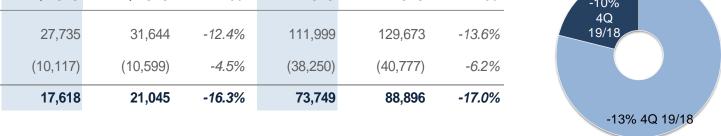
%



Turnover (€ Billion)

4Q 2019

4Q 2018



FY 2018

()

134

11.1

46.8

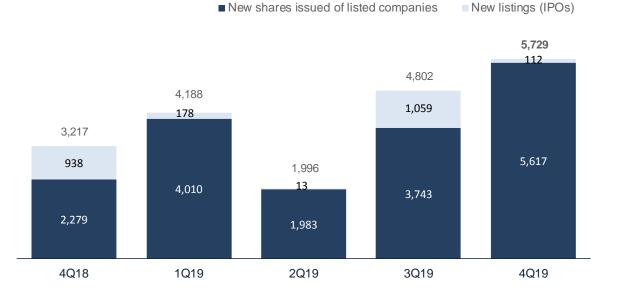
4Q18

FY 2019

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BUSINESS UNITS EVOLUTION Equity Market

Listing activity

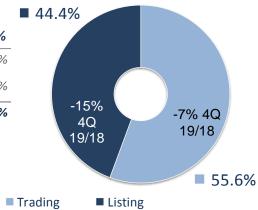


- Investment flows channelled to the Stock Exchange reached €16.7 billion for 2019 (+ 9.8% YoY).
- The MAB, with 21 admissions, has been the most active market in listing (6 in the fourth quarter). Of these, 17 have been REITs and another 4 of the growth company segment.
- The admission of Grenergy was a listing from the MAB to the Exchange.

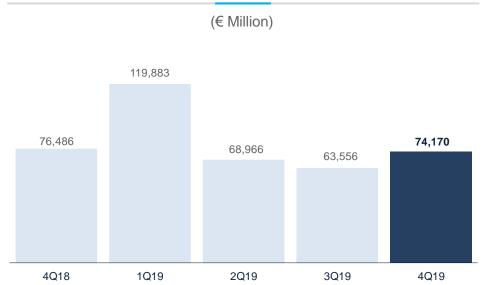
BUSINESS UNITS EVOLUTION Fixed Income

Thousand €	4Q 2019	4Q 2018	%	FY 2019	FY 2018	%
Net Revenue	1,732	1,933	-10.4%	7,568	7,878	-3.9%
Operating Costs	(995)	(1,133)	-12.2%	(3,987)	(4,652)	-14.3%
EBITDA	737	800	-7.9%	3,581	3,226	11.0%

Net revenues



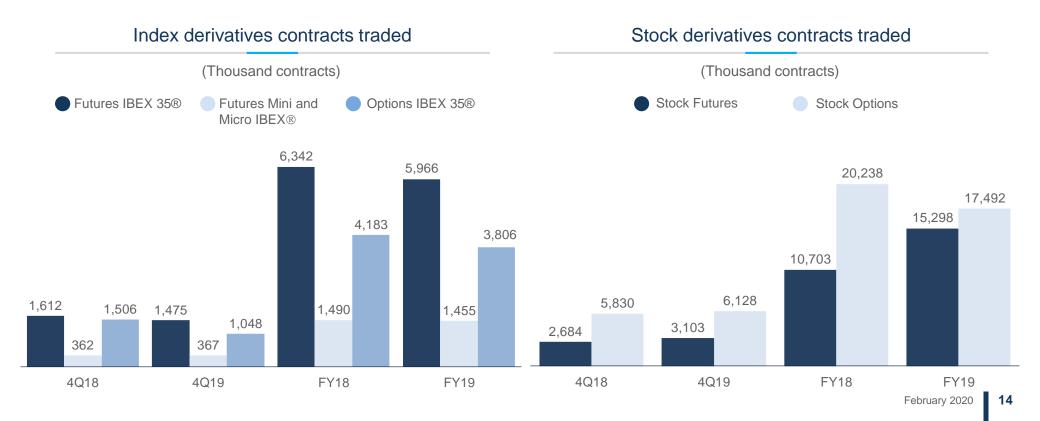
AIAF. Volume admitted



- Admissions of Private Fixed Income grew by 48.6% in 2019. Repatriation of issues of companies such as Endesa and Ferrovial.
- Annual increase of 63.1% in the Fixed Income negotiation promoted by the Spanish Public Debt and of the European Union.
- Spain in the top 10 of the world ranking of sustainable bonds. The issuance of green, social and sustainable bonds increased annually by 30% to 9,756 million euros.

BUSINESS UNITS EVOLUTION **Derivatives**

Thousand €	4Q 2019	4Q 2018	%	FY 2019	FY 2018	%
Net Revenue	2,815	2,904	-3.1%	11,221	11,189	0.3%
Operating Costs	(2,362)	(2,010)	17.5%	(8,079)	(7,520)	7.4%
EBITDA	453	894	-49.3%	3,142	3,669	-14.4%



BUSINESS UNITS EVOLUTION

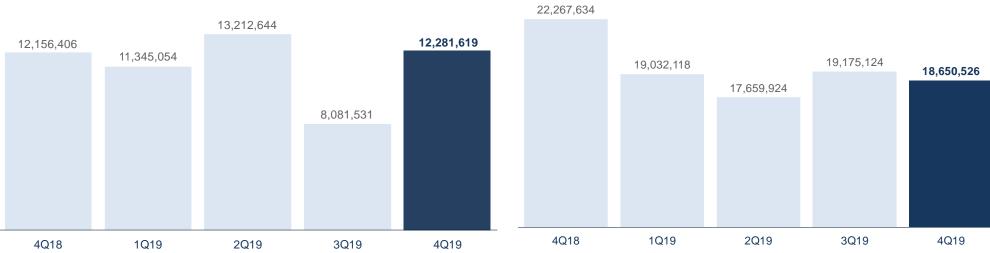
Thousand €	4Q 2019	4Q 2018	%	FY 2019	FY 2018	%
Net Revenue	6,780	6,631	2.2%	25,688	26,244	-2.1%
Operating Costs	(2,769)	(2,727)	1.5%	(11,020)	(10,315)	6.8%
EBITDA	4,011	3,904	2.7%	14,668	15,929	-7.9%

Financial Derivatives

(Number of contracts)

Number of equity transactions cleared

(Number of transactions)



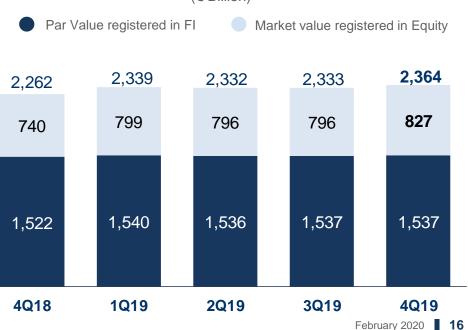
BUSINESS UNITS EVOLUTION Settlement & Registration



19.5% **18.1%** Thousand € 4Q 2019 4Q 2018 % **FY 2019 FY 2018** % 9% 4Q -5% 4Q 19/18 19/18 **Net Revenue** 14,722 1.7% 58,934 14,482 58,974 -0.1% **Operating Costs** -8.1% (3,963)(4,976)-20.4% (15, 214)(16, 556)**EBITDA** 10,759 9,506 13.2% 43,720 42.418 3.1% 2% 4Q



Settlement Securities under custody: Volume registered



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62.4%

Other services

19/18

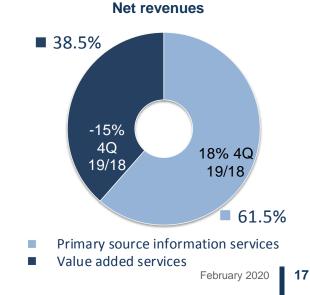
Registration

BUSINESS UNITS EVOLUTION Market Data & VAS

Thousand €	4Q 2019	4Q 2018	%	FY 2019	FY 2018	%
Net Revenue	17,479	17,043	2.6%	66,300	66,705	-0.6%
Primary source information services Value added services	10,747 6,732	9,130 7,913	17.7% -14.9%	38,797 27,503	39,029 27,676	-0.6% -0.6%
Operating Costs	(8,198)	(7,809)	5.0%	(29,320)	(25,723)	14.0%
EBITDA	9,281	9,234	0.5%	36,980	40,982	-9.8%

Market Data

- 3.7% increase in the number of clients
- 5.8% decrease in the number of end users
- Dissemination of information generated via xRolling



BUSINESS UNITS EVOLUTION Market Data & VAS

Value Added Services

- Strategic refocus aligned with client needs
- Efficiency plan based on digital transformation
- Committed to innovation: DLT/ Analytics/ AI

 Information Services Online broker clients Migration to more efficient technology platforms Market Access & Trading Infrastructure Fixed income Colombia Trading platform in Bolivia 	Solutions TCA & BE Analysis of new KYC service 	 Wealthtech Solutions Openworkplace in Costa Rica & Grupo Euro Caja Rural España Projects under development in Mexico & Chile 	Infraestructure Services • Good performance in Highway service	 Innovation & Labs Al: investment algorithms DLT pledge DLT Lab & SofIA Lab
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FINANCIALS

Net revenues

Thousands of €	4Q 2019	4Q 2018	%	FY 2019	FY 2018	%
Equity	27,735	31,644	-12.4%	111,999	129,673	-13.6%
Fixed income	1,732	1,933	-10.4%	7,568	7,878	-3.9%
Derivatives	2,815	2,904	-3.1%	11,221	11,189	0.3%
Clearing	6,780	6,631	2.2%	25,688	26,244	-2.1%
Settlement & Registration	14,722	14,482	1.7%	58,934	58,974	-0.1%
Market Data & VAS	17,479	17,043	2.6%	66,300	66,705	-0.6%
)				

FINANCIALS

Thousands of €	4Q 2019	4Q 2018	%	FY 2019	FY 2018	%
Equity	17,618	21,045	-16.3%	73,749	88,896	-17.0%
Fixed income	737	800	-7.9%	3,581	3,226	11.0%
Derivatives	453	894	-49.3%	3,142	3,669	-14.4%
Clearing	4,011	3,904	2.7%	14,668	15,929	-7.9%
Settlement & Registration	10,759	9,506	13.2%	43,720	42,418	3.1%
Market Data & VAS	9,281	9,234	0.5%	36,980	40,982	-9.8%

FINANCIALS Balance sheet

)
Thousands of €	31-dec-19	31-dec-18
Goodwill	87,725	87,725
Other non-current assets	110,017	90,813
Cash and cash equivalents	251,438	270,336
Current financial assets	7,219	6,247
Non-Group current financial assets	12,352,165	13,876,242
Other current assets	77,116	78,965
Total assets	12,885,680	14,410,328
Owners' Equity	382,844	399,210
Owners' Equity External Partners	382,844 809	
		410
External Partners	809	410 40,233
External Partners Non-current liabilities	809 61,670	399,210 410 40,233 13,970,475 14,410,328

FINANCIALS

Thousands of €	4Q 2019	4Q 2018	%	FY 2019	FY 2018	%
Net Revenue	72,797	77,645	-6.2%	285,392	304,156	-6.2%
Expenses	(31,285)	(30,518)	2.5%	(115,451)	(118,090)	-2.2%
EBITDA	41,512	47,127	-11.9%	169,941	186,066	-8.7%
EBIT	39,121	44,209	-11.5%	160,492	177,231	-9.4%
Financial results	(445)	(202)	120.3%	(503)	206	-344.2%
Share of profit (loss) of associates	(337)	282	-219.5%	1,934	2,389	-19.0%
EBT	38,339	44,289	-13.4%	161,923	179,826	-10.0%
Net Profit	29,460	33,931	-13.2%	122,756	136,288	-9.9%

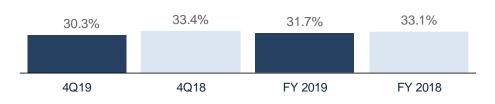
FINANCIALS

Efficiency & profitability



EBIT/ Net revenues ratio evolution

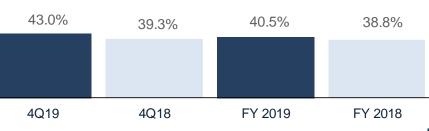
(% EBIT/ Net revenues)





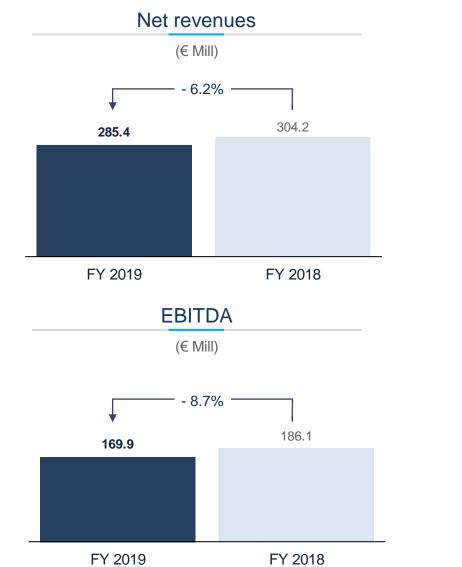


Efficiency ratio evolution



February 2020 24

FINANCIALS P&L – Main figures vs. FY 2018





2018 net revenues, EBITDA and net profit have been restated to include the impact of IFRS 15.

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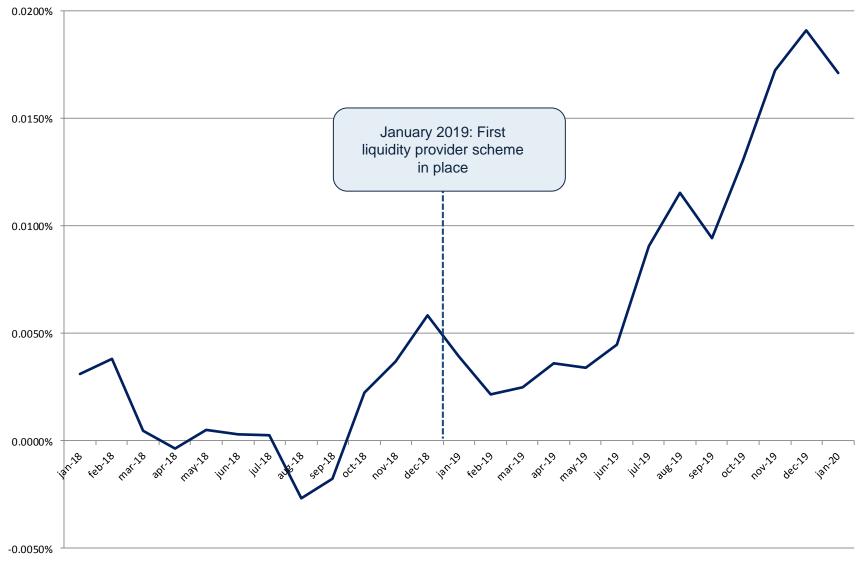
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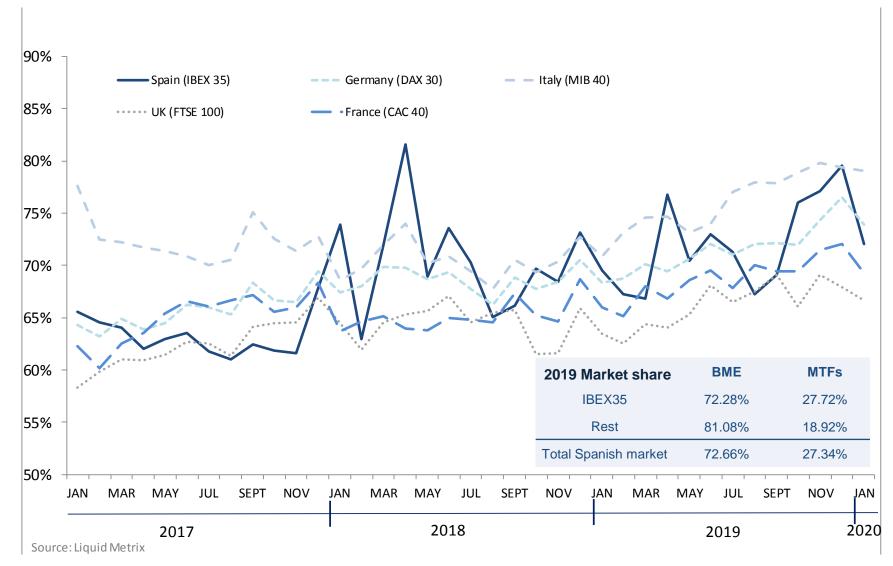
BUSINESS DRIVERS

Spread differential between BME and Chi-X (January 2018-2020)



BUSINESS DRIVERS

Equity market share development in main European exchanges



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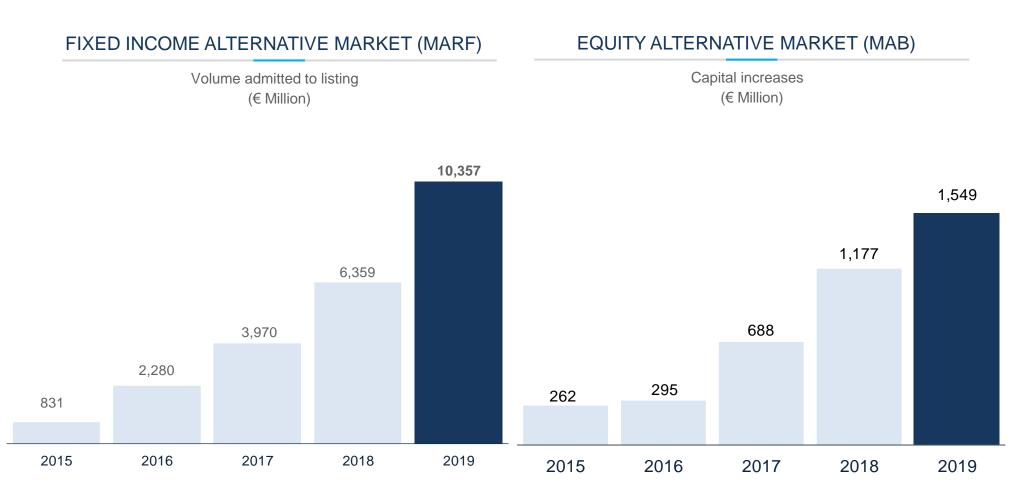
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"The Capital Markets Union (CMU) is a key initiative to foster financial integration and resilience." - The FESE Blueprint "Capital Markets Union by 2024"

Main initiatives proposed in the CMU are framed under six key themes:

CMU	key themes:	BME's Market Developments alongside CMU:
1	Financing for innovation, start-ups, and non-listed companies	Pre-market environment Equity Alternative Market (MAB)
2	Making it easier for companies to enter and raise capital on public markets	Fixed Income Alternative Market (MARF) REITs Market segment (SOCIMIs)
3	Investing for the long-term, infrastructure, and sustainable investment	FTSE4GOOD IBEX®, Green, Social & Sustainable Fixed Income Issuances
4	Fostering retail and institutional investment	Liquidity provider schemes. Quality of spreads and best market impact for Spanish stocks. High dividend payments of Spanish issuers
5	Leveraging banking capacity to support the wider economy	Market: the place for issuers to diversify financing and strengthen balance sheets
6	Facilitating cross-border investing	Cross-Border Services: Single point of access for custody and settlement services in foreign markets Foreign Public Debt trading Clearing of repo trades on European sovereign debt

Financing for innovation, start-ups, and non-listed companies. Making it easier for companies to enter and raise capital on public markets



Source: BME 2019 Annual market report

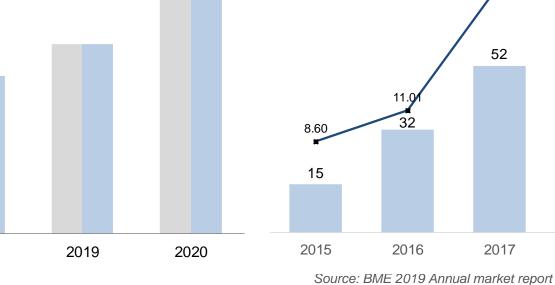
Companies Partners

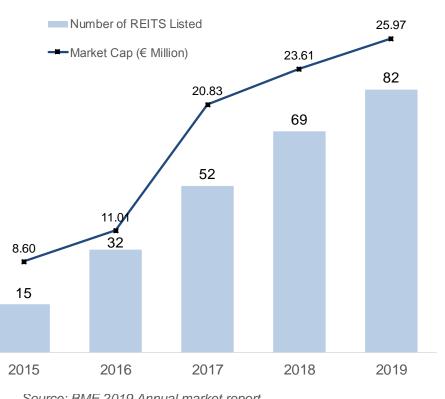
Financing for innovation, start-ups, and non-listed companies. Making it easier for companies to enter and raise capital on public markets

PRE-MARKET ENVIRONMENT

• Ecosystem organised by BME that connects companies, investors and market professionals.

2018





REITS SEGMENT



2017

18

16

14

12

10

8

6

4

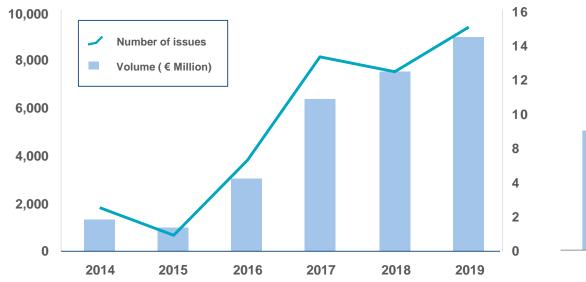
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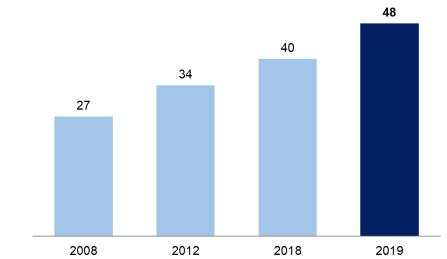
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Investing for the long-term, infrastructure, and sustainable investment

Green, Social and Sustainable Spanish Issues







Until October 2019. Source: Bloomberg, AFI.

Source: BME 2019 Annual market report

Fostering retail and institutional investment

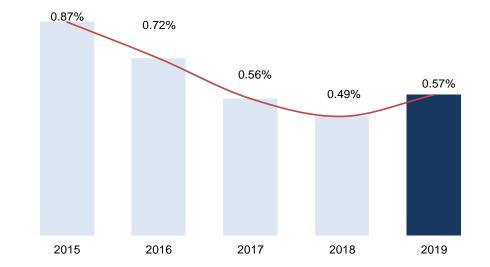
Quality of spreads and best market impact for Spanish stocks

IBEX® 35/ Small Cap bid-ask spread

IBEX₃₅

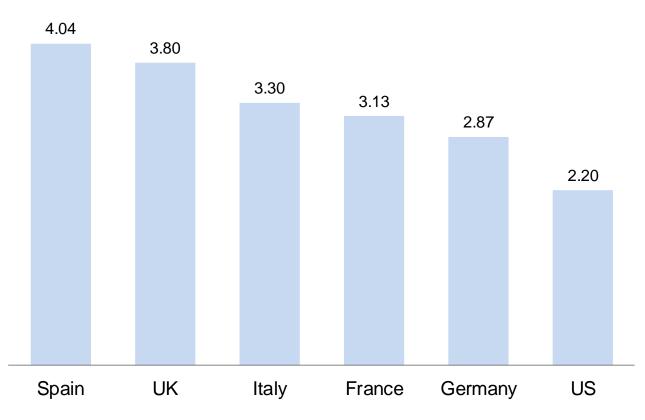






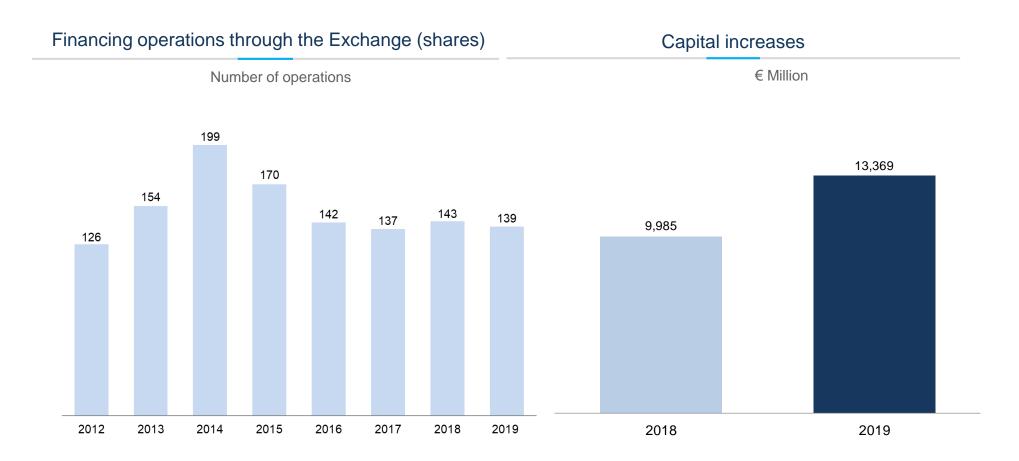
Fostering retail and institutional investment





Source: Morgan Stanley Cap. Int (November 2019)

Market: the place for issuers to diversify financing and strengthen balance sheets



Source: BME 2019 Annual market report

ВМЕ 🗙

CROSS-BORDER SERVICES (CBS)

- The Cross-Border Services (CBS) project was launched on 17 December 2018, with an initial offering that includes securities issued in Germany, France, Italy, the Netherlands and Austria.
- CBS comprises settlement and custody services, grouped under the areas of Corporate Actions, Proxy Voting and Tax Reclaim. In this way any service demanded by an Iberclear participant involving domestic and international securities can be covered.
- The Portuguese market joined Cross-Border Services (CBS) in March 2019.
- More than €10 billion of assets in custody after its first year of operation.

FOREIGN PUBLIC DEBT TRADING

- In 2018, €5.60 trillion of foreign government debt issues were admitted to trading. These included all government debt issues from Germany, France, the Netherlands, Belgium, Italy, Austria, Portugal, Ireland and the European Stability Mechanism (ESM).
- During 2019, €517.2 billion of additional foreign government debt issues have been admitted to trading.

CLEARING OF REPO TRADES ON EUROPEAN SOVEREIGN DEBT

• In 2019 BME Clearing starts clearing repo trades on European sovereign debt.

