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The proposed transaction relates to the cross-border merger by absorption of the Company (a Spanish company whose shares are listed on the Madrid, Barcelona, Bilbao and Valencia Stock Exchanges and traded through the automated quotation system of the Spanish Stock Exchanges (Sistema de Interconexión Bursátil) (the "Spanish Stock Exchanges")), as absorbed company) with and into FISE (a Dutch company).

After effectiveness of the merger, it is intended that the FISE shares will be listed in Euronext Amsterdam and on the Spanish Stock Exchanges (the "Admission" and, together with the merger, the "proposed transaction"). In connection with the Admission, FISE is expected to prepare a prospectus (the "Prospectus") in accordance with Regulation (EU) 2017/1129 (the "Prospectus Regulation"). The Prospectus will be submitted to the Dutch Authority for the Financial Markets (Stichting Autoriteit Financiële Markten), as the competent authority under the Prospectus Regulation, for its approval, and following such approval will be published on the Group's website in due course.

In the United Kingdom (the "UK"), this presentation is being distributed only to, and is directed only at, qualified investors within the meaning of Article 2(e) of the Prospectus Regulation as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 (the "EUWA") (the "UK Prospectus Regulation") (i) who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "Order"), and qualified investors falling within Article 49 of the Order, and (ii) to whom it may otherwise lawfully be communicated (all such persons together being referred to as "Relevant Persons"). This presentation must not be acted on or relied on in the UK by persons who are not Relevant Persons. Any investment or investment activity to which this presentation relates is available in the UK only to Relevant Persons, and will be engaged in only with such persons.

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It may be difficult for U.S. holders of the Company's shares to enforce their rights and claims arising out of the U.S. federal securities laws (as well as the laws of any other Restricted Country), since the Company and FISE are located in Spain and the Netherlands, respectively. You may not be able to sue the companies or their officers or directors in a Dutch or Spanish court for violations of U.S. securities laws (as well as the laws of any other Restricted Country). Finally, it may be difficult to compel the companies and their subsidiaries to submit to the judgment of a U.S. court (as well as the court of any other Restricted Country).

Neither the U.S. Securities and Exchange Commission nor any U.S. state securities commission has approved or disapproved the proposed transaction, or passed upon the fairness of the proposed transaction, or passed upon the adequacy or accuracy or otherwise of any of the information contained in this presentation.

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This presentation may include forward-looking statements. These statements are based on financial projections and estimates as well as their underlying assumptions, statements regarding plans, objectives and expectations, which may refer to estimates regarding, among others, future growth in the different business lines and the global business, market share, financial results and other aspects related to the activity and situation of the Group. Such forward-looking statements do not represent, by their nature, any guarantees of future performance and are subject to risks and uncertainties, and other important factors that could cause actual developments or results to differ from those expressed in these

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forward-looking statements. Other than in accordance with its legal or regulatory obligations, the Group does not undertake to update or revise any forward-looking statement to reflect any changes in events, conditions or circumstances on which any statement is based.

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#### Alternative Performance Measures

In addition to the financial information prepared under the International Financial Reporting Standards ("IFRS"), this communication may include certain alternative performance measures ("APMs") as defined in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 5 October 2015. The Group believes that there are certain APMs, which are used by the Group's management in making financial, operational and planning decisions, which provide useful financial information that should be considered in addition to the financial statements prepared in accordance with the accounting regulations that applies (IFRS EU), in assessing its performance. These are consistent with the main indicators used by the community of analysts and investors in the capital markets. They have not been audited, reviewed or verified by the external auditor of the Group. For further details on the definition, explanation on the use, and reconciliation of APMs, please see the section on "Alternative performance measures" of Group Integrated Annual Report (including the Consolidated Financial Statements and Consolidated Directors' Report) for the year ended 31 December 2022, published on 28 February 2023, and the backup document "Additional Performance Measures (APM)" published on 28 February 2023. All documents are available on the Group's website (<a href="https://www.ferrovial.com">www.ferrovial.com</a>).

## FERROVIAL SHOWED A SOLID PERFORMANCE IN ITS MAIN ASSETS THROUGHOUT THE YEAR ...

- Toll Roads: MLs posted strong revenue growth despite global macro environment. 407ETR solid increase vs. 2021 following a late reopening.
- Airports: strong traffic recovery.
- Construction: inflationary pressure mitigated by active management. Orderbook at all-time-high.

## ...WHILE LAYING THE SEEDS FOR FUTURE GROWTH

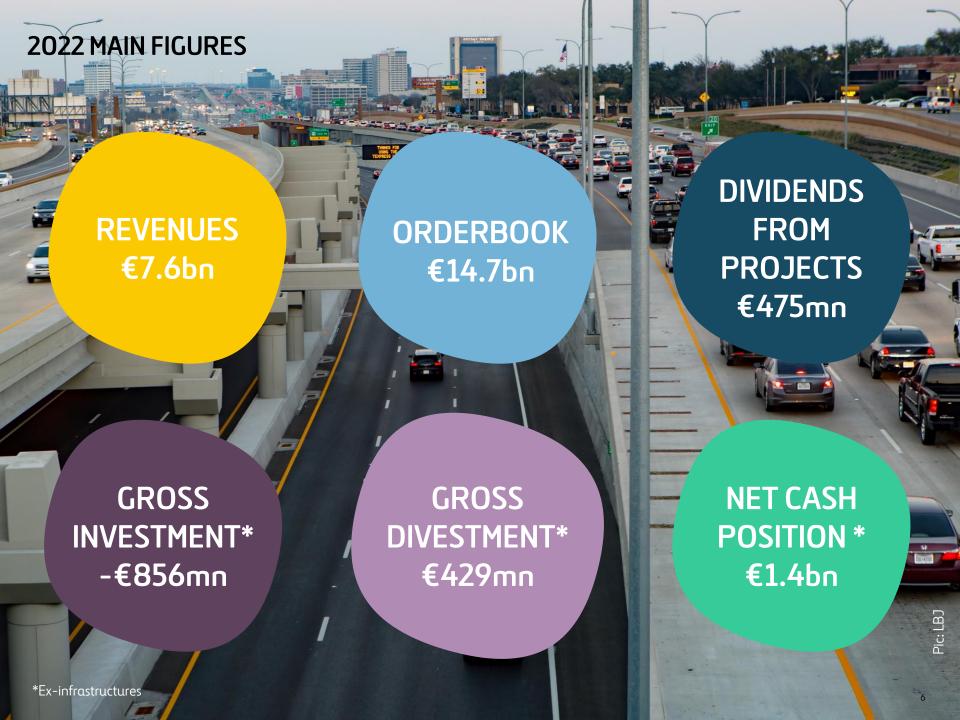
- I-66 Managed Lanes (Virginia, US) opened to traffic (full configuration Nov'22)
- Increased stake in I-77 to 72.24%: 7.135% additional stake acquired in Nov'22
- FER prequalified for SR400 Managed Lanes project (Georgia, US)
- NTE 3C (NTE35W extension) works advancing according to schedule. Opening expected for September 2023.
- Stake acquisition (49%) in New Terminal One (NTO) at JFK Airport
- Completed acquisition of a 60% stake in **Dalaman International Airport** (Turkey) in July
- Sale of Amey completes services divestment process (deal closing Dec'22)

## SOLID CASH POSITION: €1.4bn

- €475mn dividends from projects
- Positive Activity Cash Flow in Construction
- Gross investment -€856mn driven by new projects' equity injections & acquisitions
- Shareholder remuneration: €578mn

## **ESG**

- Scope 1 & 2 emission reduction on the back of renewable energies production & procurement
- BoD approved an updated FER's Human Rights Policy, including aspects such as modern slavery or pay gap inequality
- Ferrovial became the 1st infrastructure company to receive the Good Corporate Governance Index (GCGI) certification by Aenor



## STRATEGY - ON THE ROAD TO HORIZON 24

## 3rd YEAR OF HORIZON24, WITH FOCUS ON **GROWTH IN INFRASTRUCTURE**

## **USA INFRA PROJECTS**

- I-66 MLs opening
- NTE3C to open in 2023: 66% NTE35W additional length in one of the main logistics hubs in US
- Potential new US MLs: Prequalified in SR400 MLs (Georgia) & actively working on unsolicited proposals
- Higher exposure to I-77: acquisition of an additional 7.135% stake, reaching 72.24%
- FER entered in the consortium appointed to design, build & operate New Terminal 1 (NTO) at JFK

**SELECTIVE INFRA INVESTMENT** • Acquisition of 60% of Dalaman International Airport (Turkey) completed

## NON-CORE ACTIVITIES SALE & MATURE ASSET ROTATION

- Sale of Amey & Infra Services in Spain completed Services Business divestment process
- Ausol divestment completed (put option over the remaining 15% exercised)
- Algarve sale completion to DIF Capital Partners agreed in 2020

## **DEVELOPMENT OF NEW BUSINESSES**

- Solar photovoltaic plant "El Berrocal Solar PV", located Seville (Spain), to open in 2023
- Centella project: concession to construct & operate a transmission line in Chile, to open in 2023
- New awards in water projects (€398mn) and energy solutions (€213mn)

## SHAREHOLDER RETURN **COMBINED WITH INVESTMENT OPPORTUNITIES**

• Improved shareholder remuneration in 2022, reaching €578mn

## SUSTAINABILITY WITHIN FER **BUSINESS STRATEGY**

- Turning main global challenges into business opportunities & including FER sustainability capabilities in the commercial approach to new projects
- Decarbonization roadmap: defined targets and actions to become carbon neutral by 2050, transitioning to net zero

## **ESG**

## SUSTAINABILITY AT THE CORE OF OUR STRATEGY

		2022	TARGET	2022 vs 2021
GHG	Scope 1 & 2 absolute emissions (vs 2009)	-25.4%	-35 <b>.</b> 3% 2030	-3.6%
emissions	Scope 3 absolute emissions (vs 2012)	-36.8%	-20% 2030	-2.9%
Renewable electricity	Consumption (% total consumption)	70%	100% 2025	-4.0%
Water	Reduce water consumption index *(vs 2017)	-29.7%	-20% 2030	-7.8%
footprint	Compensate water footprint	125x	70x annual	n.a.
Gender equality	Women in leadership roles (% of employees)	23%	30% 2024	+2.8%
Health & Safety	Serious Injuries & Fatal frequency rate*	0.51	-10% annual	+38%

<sup>\*</sup>Business Water Index

#### **EU TAXONOMY\*\*\***

#### Restrictive scenario



25% Aligned Revenue

#### Sectorial scenario



54% Aligned Revenue

\*\*\* Restrictive scenario does not include Managed Lanes as an eligible activity. Sectorial scenario follows the SEOPAN approach.

## FERROVIAL AWARDED INTERNATIONALLY FOR ITS SUSTAINABILITY FOCUS

Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA
Sustainability Award
Silver Class 2022

S&P Global

21st consecutive year



Highest Score (A) for 13<sup>th</sup> consecutive year



19<sup>th</sup> consecutive year 3.7/5 Score (3.3 in 2021)



Leading European company in Construction & Engineering 25.8 points (Scale from 100 to 0)



Best Spanish company in Construction & Engineering sector



Only Spanish Construction company included



Top 10 worldwide 1st Spanish Company



Ranked among the companies most committed to gender equality for 3<sup>rd</sup> consecutive year.



Leader of large construction companies



Only major construction company with top score in Governance Quality Score



1<sup>st</sup> infrastructure company to be certified

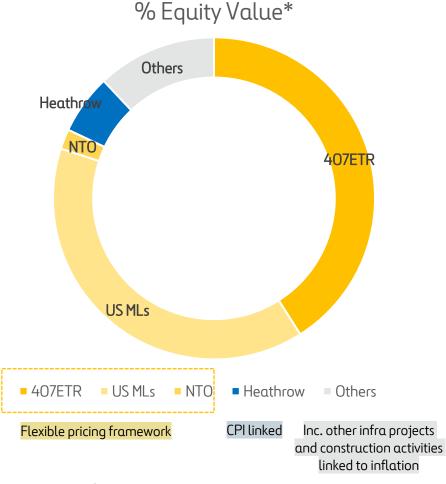


9<sup>th</sup> consecutive year. Only Construction & Engineering company in the world

<sup>\*\*</sup>SIF Frequency rate (# Serious Injuries and Fatal x 1000000/# of hours worked). H&S figures are not restated with perimeter changes. The variation vs. 2021 is negatively impacted by the divestment of Services division.

# LONG DURATION VALUE CREATION POTENTIAL WITH INFLATION & INTEREST RATES PROTECTION

# 82% OF FER'S VALUE\* WITH PRICING FRAMEWORKS ALLOWING GROWTH ABOVE INFLATION



## **US Managed Lanes**

- DFW assets: CPI (soft cap) or above
  - I-66 & I-77 uncapped
- 100% debt hedged / fixed rate

## **407ETR**

- Freedom to set tariffs
- 100% debt hedged / fixed rate

## **HEATHROW**

- Tariffs and RAB are inflation linked
- Debt substantially hedged / fixed rate

# NEW TERMINAL ONE

- Unregulated asset
- Hedging / long term

## **TOLL ROADS**

## STRONG GROWTH FROM US ASSETS

#### FY 2022 PERFORMANCE vs 2021

EUR mn	DEC-22	% Ch LfL
Revenues	780	22.4%
EBITDA	550	21.6%
EBITDAmg	70.5%	

• Strong presence in the US: 78% of toll roads revenues and 91% of EBITDA

• €388mn dividends from Toll Roads (407ETR €237mn; NTE €92mn; LBJ €31mn)

+44.5%
US assets Revenue growth vs 2021

+45.0%
US assets
EBITDA growth
vs 2021

USD215mn MLs dividends

(100%)
NTE USD155mn
LBJ USD60mn

#### ASSETS UNDER DEVELOPMENT

I-66

- 22 miles. Concession ends 2066
- Fully opened to traffic on Nov 22<sup>nd</sup>
- €857mn\* equity invested as of 2022. €54mn pending

NTE3C

- c.6.7miles (+66% addition to NTE35W)
- Concession ends 2061
- Opening Sept'2023. After opening, potential dividend distribution (NTE35W)
- €46mn equity invested to date €35mn pending investment

NTE

- Ultimate configuration. Contractual trigger linked to revenue performance
- Additional ML in segment 2 and additional general-purpose lane in seg. 1
- Construction period 2023-2027. No additional equity injections



## **407 ETR**

## TRAFFIC RECOVERY CONTINUES & DIVIDEND RAMPING UP

## FY 2022 PERFORMANCE vs 2021

CAD mn	DEC-22	VAR.
Traffic (VKT mn)	2,213	30.5%
Revenues	1,327	29.7%
EBITDA	1,139	32.6%
EBITDA mg	85.8%	

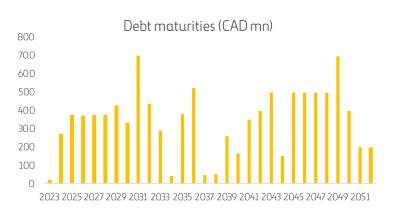
• Average rev. per trip (CAD13.32) +1.5% vs. 2021 helped by longer avg trip length (+2.4%)

## **DIVIDENDS**

• CAD750mn distributed in 2022 (CAD600mn in 2021)

## **FINANCIAL POSITION**

- Strong liquidity: Cash & equivalents of CAD370mn & CAD800mn in undrawn credit facilities
- No significant debt maturities ahead:





## **TORONTO**

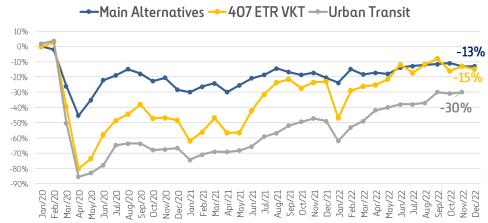
## SOLID GROWTH VS. 2021 FOLLOWING THE REOPENING

## **407ETR PERFORMANCE VS. 2019 & 2021 (VKT)**

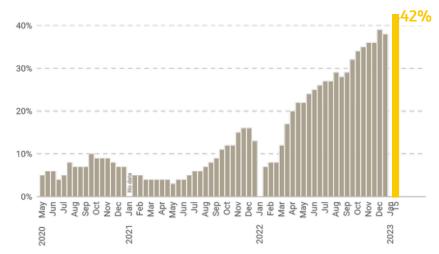


- During 1Q2022, 407 was impacted by lockdowns related to "Omicron wave"
- Slow economic reopening throughout the year
- 4Q2022 performance:
  - Calendar effect (-0.4%)
  - Higher seasonality impact observed on the back of increased work flexibility
  - Negative impact from the end of construction works in the corridor (end of 4Q)

## **EVOLUTION OF 407, MAIN ALTERNATIVES & URBAN TRANSIT\* (VS. 2019)**



## RETURN TO THE OFFICE CATCHING UP WITH OTHER GEOGRAPHIES DESPITE A SLOWER START\*\*



<sup>\*</sup>Source: Statistics Canada, Passenger bus and urban transit statistics for Ontario and Quebec

<sup>\*\*</sup> Source: SRRA Occupancy Index (L) and AY Toronto Vitality Index (R) Latest Available (SRRA, AY)

## **TORONTO**

## KEY DRIVERS TO FUEL LONG TERM GROWTH

#### MAJOR EMPLOYMENT ZONES ALONG THE 407



Source: Ontario Ministry of Municipal affairs (MMA)

 These areas (grey) are relevant employment zones, helping to predict where growth in GTA will happen

#### **POPULATION**

- An Immigration Plan to Grow the Economy: Canada's immigration Plan targets to increase c.500k permanent residents per year from 2023 to 2025
- Ontario has captured more than 40% of Canada's population growth in the last 10 years with GTA absorbing most of it\*

Population (mn)	2012	2022	Var.
Canada	34.8	39.3	4.5
Ontario	13.4	15.3	1.8
Greater Toronto Area	5.7	6.3	0.7

#### ONTARIO MACROECONOMIC FORECAST\*\*

	2022	2023e	2024e	2025e
Real GDP Growth	2.6	0.5	1.6	2.1
Nominal GDP Growth	9.2	3.5	3.8	4.1
<b>Employment Growth</b>	4.4	0.5	1.3	1.5
CPI Inflation	6.9	3.4	2.3	2

#### OUTLOOK

- Main KPIs (population, economic diversification...) will be levers to fuel long term growth in 407ETR
- Consistent pricing strategy based on the value proposition offered to the users

February 2023

<sup>\*</sup>Source: Statistics Canada

<sup>\*\*</sup>Source: Ontario Ministry of Finance planning projection based on external sources as of Sept 2022 (Statistics Canada and Ontario Ministry of Finance).

## **DFW MANAGED LANES**

## **DOUBLE DIGIT REV/TRANSACTION GROWTH**

#### **AVG REVENUE PER TRANSACTION**

GROWTH % vs 2021







Soft Cap update in 2023: +6.5%

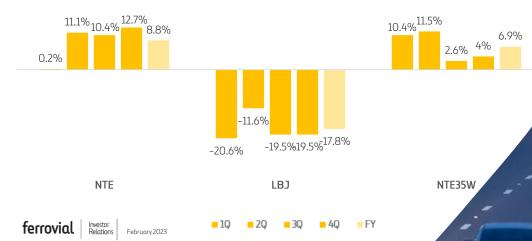
• Positively impacted by higher average toll rates & higher heavies' proportion in NTE35W

#### FY 2022 PERFORMANCE (VS. 2021)

USD mn	NTE	VAR.	LBJ	VAR.	NTE35W	VAR.
Transactions	36	9.2%	40	7.3%	35	-2.2%
Revenues	243	29.6%	159	20.0%	168	18.2%
EBITDA	213	30.4%	128	24.8%	139	16.4%
EBITDA mg	87.9%		80.1%		82.6%	

## NTE35W & LBJ IMPACTED BY CONSTRUCTION WORKS

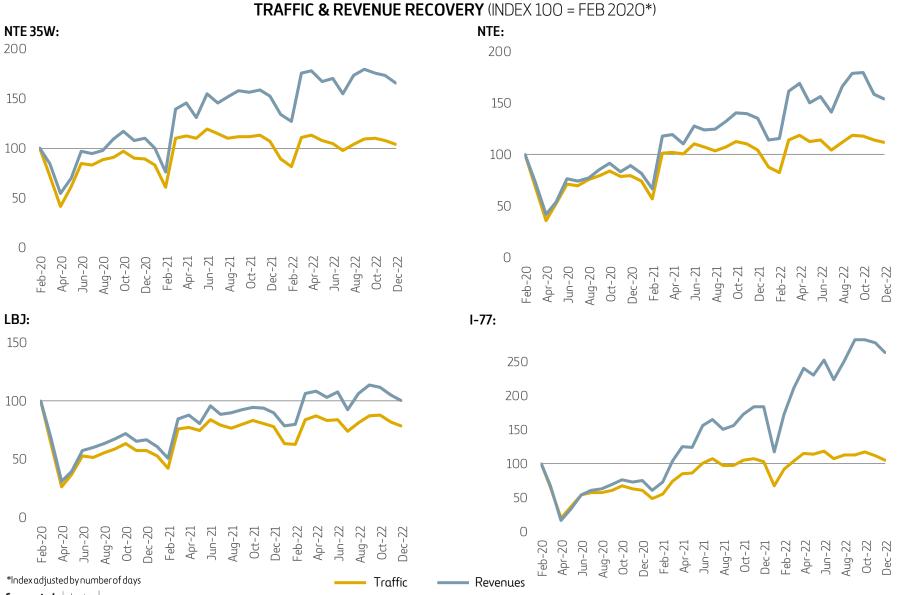
TRAFFIC PERFORMANCE % vs 2019





## **MANAGED LANES**

## REVENUE OUTPERFORMANCE VS. PRE-COVID LEVELS IN ALL ASSETS



ferrovial Investor Relations February 2023

## **DFW**

## NORTH TEXAS CONTINUES TO BE A TOP AREA FOR JOB AND POPULATION GROWTH

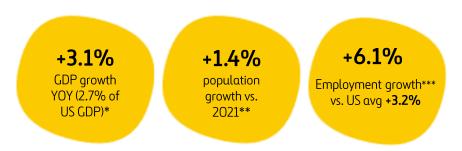
#### THE INFLUX OF NEW BUSINESS IN THE AREA REMAINS

- Samsung has opened a shipping hub (670k sf) in Ft. Worth
- JC Penney is bringing back 2,000 employees to their Plano HQ
- Wells Fargo Bank is building a new corporate campus in DFW: Two 400k ft<sup>2</sup> towers with the potential to hold 4,000 workers
- **Goldman Sachs** expansion (potential HQ2): c. \$500mn mixed-use project that will feature about 800k ft<sup>2</sup> of office space for 5,000 workers
- Oneworld Alliance's HQs has relocated from NY to Fort Worth (American Airlines Group Inc.'s 300-acre campus next to DFW International Airport).

#### INDUSTRIAL LEASING STAYS ROBUST

- Industrial leasing's strong momentum continued in the 4Q2022, driven by demand from logistics firms (source: CBRE)
- **DFW continues to lead the country in industrial development,** reaching a new high of 76.9mn sq. feet at year-end 2022

#### DFW CONTINUES TO OFFER MAIN DRIVERS FOR GROWTH:



- In terms of employment, DFW-Arlington, was 3<sup>rd</sup> region of the nation's 12 largest metropolitan statistical areas\*\*\*\*
- According to Texas Mobility Plan 2045, DFW area:
  - 8.2mn people in 2023 (larger than 23 states in population)
     → 11.4mn in 2045e
  - 5.7mn jobs in 2023 (makes up over 30% of Texas' economy)
     → 8.1mn in 2045

<sup>\*</sup>Source: Kenan Institute "fastest-growing US cities" report

<sup>\*\*</sup>According to United Nations - World Population Prospects

<sup>\*\*\*</sup>Over-the-year % of change, (Nov 2022) according to US Bureau of Labor Statistics

<sup>\*\*\*\*</sup>Source: US Bureau of Labor Statistics

#### **I-77**

## REVENUES GROWING DUE TO HIGHER TOLLS & STRONG TRAFFIC GROWTH

## FY 2022 PERFORMANCE vs 2021

USD mn	DEC-22	VAR.
Transactions	34	18.7%
Revenues	61	66.6%
EBITDA	38	90.8%
EBITDA mg	62.9%	

#### **REVENUES**

• Revenue growth supported by higher toll rates

• No contractual cap on toll rates

Rev/transaction (USD)



## **ADDITIONAL 7.135% STAKE ACQUISITION**

- Acquired stake for USD 109mn (EUR 104mn)
- The deal highlights FER's confidence in the North Carolina asset
- Post-deal shareholders' structure: FER (72.24%), John Laing (24.58%; which has also increased its participation by 7.135%) and Aberdeen (3.18%)

#### **REGION UPDATE**

- Charlotte keeps growing: 12k new jobs in the 2H2O22 and consolidates as the second-largest banking hub in the nation after New York City.
- Charlotte (4.9%) outpaced the US (3.2%) & North Carolina (4%) in employment growth in 2022\*



## 1-66

## FULL CONFIGURATION OPEN TO TRAFFIC, DELIVERED AHEAD OF SCHEDULE

#### **PROJECT DETAILS**

- I-66 MLs fully open on Nov 22<sup>nd</sup>, with initial operating data ramping up in line with expectations.
- Flexible pricing framework: no soft cap and full discretion set heavy vehicles toll multipliers
- Total investment of USD3.6bn. (Equity injected by FER €857mn as of Dec'22)
- 22.5-mile project with 3 toll free GPL & 2 MLs in each direction
- Concession period until 2066
- The project extends along the interstate I66 corridor outside of the Beltway between US Route 29 near Gainesville in Prince William County and Interstate 495 in Fairfax County

#### **REGION UPDATE**

- Virginia shows a low unemployment rate (2.8%\*, below the national rate 3.7%)
- Fairfax County: metropolitan area with over 1.14mn residents, expected to grow up to 1.2mn by 2030\*\* (+5%)
- Fairfax ranks second nationally in terms of household income with a median of \$110k\*\*\*, significantly above Texas household income (\$70k)

<sup>\*\*\*</sup>Source: www.fairfaxcounty.org.



<sup>\*</sup>Source: US Bureau of statistics (Nov 2022)

<sup>\*\*</sup>Source: University of Virginia

## **IRB**

## PROMISING GROWTH AHEAD

## **SOLID PERFORMANCE**

EURmn	DEC-22	VAR.
Revenues	802	10.7%
EBITDA	427	14.2%
EBITDAmg	53.2%	
Net profit to FER (25% stake)	22	

• Double digit traffic growth vs. 2021 in main assets (traffic already above pre-COVID levels): Mumbai-Pune +16.5% & Ahmedabad-Vadodara +10.9%

• Inflation linked toll rates: Ahmedabad-Vadodara's tariffs & 9 assets of Private Invit +10% in Apr'22.

#### SUCCESSFUL FINANCING MILESTONES

- Important refinancing processes achieved, such as Mumbai-Pune toll road project
- Corporate rating from A+ to AA- by India Ratings (Fitch) in 2022, reaffirmed in Feb'23.

#### **FUTURE GROWTH**

- Recent awards: Ganga Expressway (36 yrs BOT incl. constr.) & Chittoor-Thachur (15 yrs HAM incl. constr.)
- Strong economic growth in the area\* (Real GDP growth): +6.1% 2023E & +6.8% 2024E
- Further Infra market growth:

EUR114bn investment in Infra in FY'24

EUR31bn allocated to Transport& Roads

## **ESG ENHANCED COMMITMENT**

- IRB became member of India Global Compact UN and issued FY'22 Sustainability Report under GRI reporting standards.
- New ESG and Risk Management Committees have been created.
- New corporate polices leveraging FER's expertise: ESG, Human Rights, Environmental, Anti-Bribery/Anti-Corruption, H&S, Cybersecurity, etc.



## **HEATHROW**

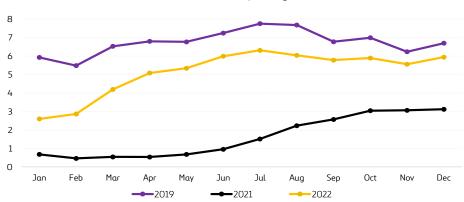
## TRAFFIC GREW MORE THAN ANY OTHER MAJOR AIRPORT

## FY 2022 PERFORMANCE vs 2021 (Heathrow SP)

GBP mn	DEC-22	VAR.
Revenues	2,913	140.0%
EBITDA	1,684	n.s.
EBITDA mg	57.8%	

#### **OPERATIONAL PERFORMANCE**





- 61.6mn pax +218% vs 2021 (-23.8% vs 2019)
  - Traffic at -11% vs 2019 levels in Dec (5.8mn pax)
- Demand continues to be driven by outbound leisure
  - Inbound leisure & business travel are showing good signs of recovery
  - In 4Q Business Travel reached 28% of total, compared to 32% pre-pandemic
- **2023** traffic outlook: demand expected to climb to 83% of 2019 levels (67.2mn pax)

#### **CAA'S H7 FINAL PROPOSALS**

- Final decision on H7 charge expected in March, after more than one year of delay
- The CAA confirmed an interim price cap of £31.57 for 2023
- CAA Final Decision must correct errors in the CAA's forecasts of key regulatory building blocks
- Final proposal put at risk the delivery of the service that passengers expect

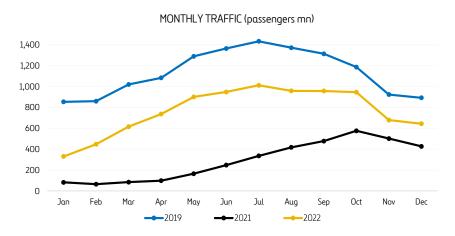


## OTHER AIRPORT ASSETS

## AGS - ONGOING TRAFFIC IMPROVEMENT

GBP mn	DEC-22	VAR.
Revenues	167	92.4%
EBITDA	47	n.s.
EBITDAmg	28.3%	

**Operating performance:** 9.2mn pax +164.1% vs 2021 (-32.5% vs 2019)

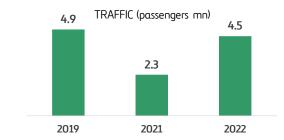


## DALAMAN - STRONG TRAFFIC RECOVERY

EUR mn	DEC-22
Revenues	44
EBITDA	35
EBITDAmg	79.0%
Concession fee depreciation	-4
EBITDA post concession fee*	30
Financial data from July to December	

**Operating performance**: 4.5mn pax +95.3% vs 2021 (-7.5% vs 2019). Strong performance for the end of the year above pre-COVID levels (+17.9% vs Dec'2019)

• UK representing 46% of all passengers as Dec'22



\*EBITDA proforma from 2019 (Jan – Dec) also included concession fee depreciation

## **NEW TERMINAL ONE (NTO) - PROJECT ON SCHEDULE**

- Project remains on schedule with demolition of Green Garage finalized, second AirTrain shutdown currently underway and the possession of Terminal 2 on January 15th
- FER's equity contributions as of Dec. 31st: EUR59mn



## CONSTRUCTION

## SOLID CF GENERATION. ORDERBOOK AT-ALL-TIME HIGH

#### FY2022 PERFORMANCE vs 2021

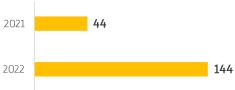
EUR mn	DEC-22	DEC-21	% Ch LfL
Revenues	6,463	6,077	2.2%
EBIT	63	132	-50.5%
EBIT %	1.0%	2.2%	
Orderbook	14,743	12,216	18.7%

• EBITmq 1.0% vs. 2.2% in 2021, mainly due to higher inflation impact of supplies and subcontracts, partially offset by price review formula compensation and strong Budimex performance

#### POSITIVE OPERATING CF

• Significant improvement at Operating CF, despite cash consumption in US projects, mainly due to advance payments from Canada (€160mn) & Budimex performance





 ACF: €52mn vs €518mn, the latter impacted by divestments totalling €529mn (mainly BDX Real Estate activity, SCC, Figueras & Urbicsa)

#### ORDER BOOK AT ALL TIME HIGH

• Breakdown by geography:



#### OUTLOOK

- No relevant advance payments expected in 2023
- Reaffirmed Target: 3.5% EBIT mg by 2024

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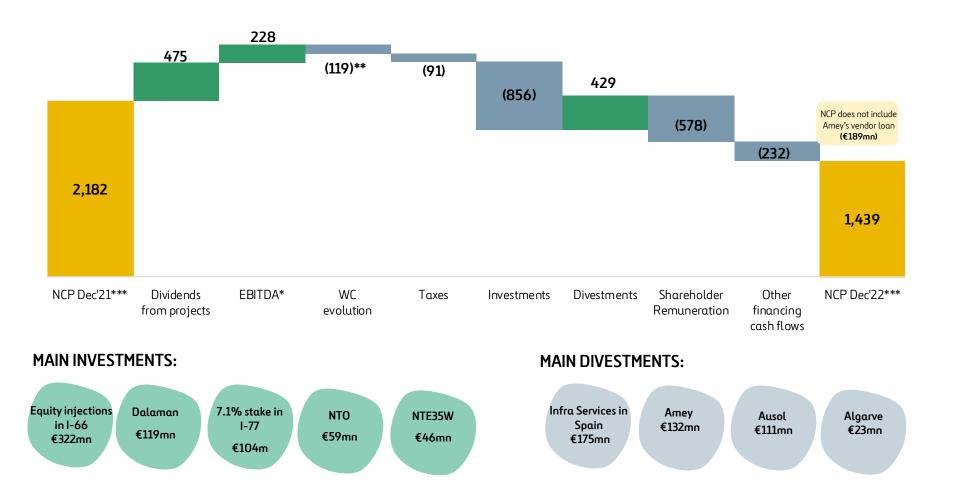


## P&L

EUR mn	DEC-22	DEC-21
REVENUES	7,551	6,910
EBITDA	728	610
Period depreciation	-299	-270
EBIT (ex disposals & impairments)	429	340
Disposals & impairments	-6	1,139
EBIT	423	1,479
Financial Result from infrastructure projects	-365	-307
Financial Result from ex-infrastructure projects	45	-28
FINANCIAL RESULTS	-320	-335
Equity-accounted affiliates	165	-178
EBT	268	966
Corporate income tax	-30	9
CONSOLIDATED PROFIT FROM CONTINUING OPERATIONS	238	975
NET PROFIT FROM	64	361
DISCONTINUED OPERATIONS	01	301
CONSOLIDATED NET INCOME	302	1,336
Minorities	-116	-138
NET INCOME ATTRIBUTED	186	1,198



## **INCLUDING DISCONTINUED ACTIVITIES**



<sup>\*</sup>EBITDA excludes contribution from projects, but it includes EBITDA from discontinued activities

<sup>\*\*</sup>Includes -€72mn IFRS16 impact

<sup>\*\*\*</sup>Ferrovial's net cash position includes Budimex's net cash position at 100% that reached EUR553mn in 2021 and EUR667mn in 2022

## TRANSACTION APPROVAL AT AGM

## CORPORATE REORGANISATION TO ALIGN CORPORATE STRUCTURE WITH INTERNATIONAL PROFILE\*

FERROVIAL TODAY IS AN INTERNATIONAL CORPORATION WITH MOST OF ITS **BUSINESS OUTSIDE SPAIN** 

- 82% of 2022 revenues were generated outside of Spain and, over 90%\*\* of Ferrovial's equity value is international
- Growth opportunities are expected to come from international markets. in particular the US
- International institutional shareholders represent 93%\*\*\* of Ferrovial's institutional investor base

LISTING IN THE NETHERLANDS ENHANCES THE INTERNATIONALIZATION OF FERROVIAL WHILE MAINTAINING ITS SPANISH ROOTS

- Dual listing in the Netherlands and Spain
- The Netherlands is the country of **choice** for companies with strong presence both in Europe and the US
- The Netherlands is **AAA** rated and has a stable legal framework
- The transaction is expected to facilitate the future listing application in the US

APPLYING FOR LISTING IN THE US IS A NATURAL STEP FOR FERROVIAL, IN LINE WITH ITS CURRENT BUSINESS AND **FUTURE OPPORTUNITIES** 

- The US & Canada combined are one of the largest transportation infrastructure markets worldwide
- The **US & Canada** present the **highest** growth potential for Ferrovial
- There is a scarcity of public companies with US assets with inflation exposure, duration, and growth in particular roads and airports
- US listing is expected to further enhance Ferrovial's brand awareness in the US and allow it to access a broader pool of capital

THE CORPORATE REORGANISATION IS NOT EXPECTED TO AFFECT FERROVIAL'S ACTIVITY, EMPLOYMENT, OR INVESTMENT PLANS IN SPAIN OR IN OTHER COUNTRIES WHERE IT CURRENTLY OPERATES

\*\*According to research analysts

\*\*\*As of February 2023 ferrovial Relations

<sup>\*</sup>Information on the rationale of the transaction can be found in the common draft terms of the Merger published on www.ferrovial.com

## TRANSACTION DESCRIPTION (i)

## FERROVIAL, S.A. REVERSE MERGER INTO FERROVIAL INTERNATIONAL SE (FISE) - SEEKING A DUAL LISTING IN THE NETHERLANDS AND SPAIN, AND APPLY FOR SUBSEQUENT LISTING IN THE US

Reverse Merger of Ferrovial, S.A. into Ferrovial International SE "FISE", a Dutch SE that already holds 86% of company assets

- FISE will become the HoldCo of the Group (1:1 exchange ratio, with no dilution)
- **Change in corporate domicile** from Spain to The Netherlands

Dual listing in The Netherlands and Spain, and apply for listing in the United States at a later stage\*

No expected impact on business and strategy, investment plan, organization or day to day operations

Spain is expected to remain key source for developing talent

#### Transaction subject to Shareholders approval

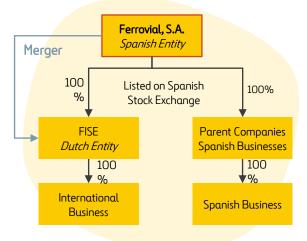
Shareholders voting against the transaction in the AGM can exercise a Separation Right\*\*

Completion of Merger conditional to total Separation Rights exercised not exceeding €500mn, as well as reasonable assurance of dual listing in The Netherlands and Spain

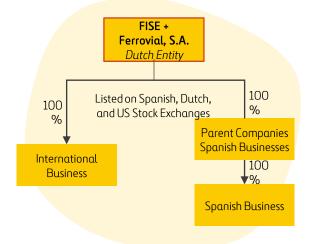
Corporate governance in line with current, save for changes driven by local statutory law or market practice

- No changes in voting rights contemplated
- No change in the Board

## **CURRENT STRUCTURE**



### PROPOSED STRUCTURE



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<sup>\*\*</sup> Any listing in the U.S. is subject to market and other conditions, including timing of the settlement of the separation rights and completion of Merger \*\*Information on how to exercise this right and relevant times will be disclosed in the Merger announcement, which will be made public in the BORME, a widely circulated newspaper in Madrid, the CNMV's website and www.ferrovial.com

## TRANSACTION DESCRIPTION (ii)

## FERROVIAL, S.A. REVERSE MERGER INTO FERROVIAL INTERNATIONAL SE (FISE) - SEEKING A DUAL LISTING IN THE NETHERLANDS AND SPAIN, AND APPLY FOR SUBSEQUENT LISTING IN THE US

#### No expected change in the shareholder remuneration policy

If separation rights are exercised, repurchased shares could be used for shareholder remuneration

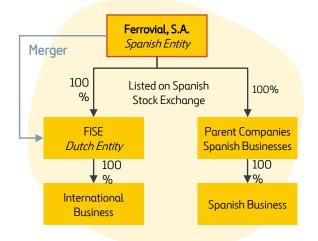
#### Continued irrevocable commitment to investment grade rating

- If the Merger goes ahead, the outstanding €500mn hybrid bond is expected to be repurchased. A replacement would be sought in the future when market conditions stabilise and more favorable financing terms are achievable
- No other refinancing need expected beyond the eventual separation rights

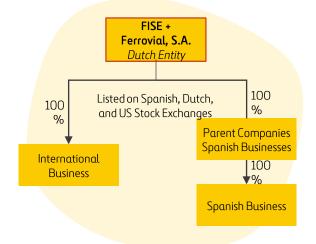
#### Expected timetable

- 28th February: BoD approval and announcement
- · 2Q / 3Q 2023:
  - AGM
  - Merger completion
- Apply for listing in the US\* post Merger completion
- Capital markets day post (i) bidding for SR-400 and (ii) planned US listing

#### **CURRENT STRUCTURE**



#### PROPOSED STRUCTURE

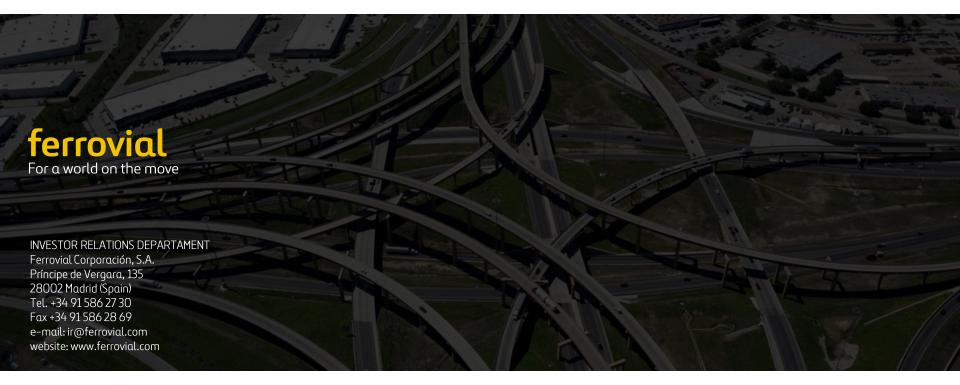


<sup>\*</sup> Any listing in the U.S. is subject to market and other conditions, including timing of the settlement of the separation rights and completion of Merger

<sup>\*\*</sup> For more information about the terms and implementation of the Merger, please see the common draft terms of the Merger published on www.ferrovial.com. Other relevant documents are published, and will be published on www.ferrovial.com in due course







**Dow Jones** Sustainability Indices Powered by the S&P Global CSA

Sustainability Award Silver Class 2022

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