

De conformidad con lo establecido en el artículo 227 del texto refundido de la Ley del Mercado de Valores aprobado por el Real Decreto Legislativo 4/2015, de 23 de octubre, Inmobiliaria Colonial, SOCIMI, S.A. ("Colonial" o la "Sociedad") comunica la siguiente

INFORMACIÓN RELEVANTE

Como continuación a la comunicación de información relevante publicada con fecha 18 de octubre de 2023 con número de registro 24934, Colonial remite documentación de soporte a la presentación a analistas e inversores relativa a los resultados correspondientes al tercer trimestre de 2023, que se celebrará hoy jueves día 9 de noviembre de 2023 a las 18:30 horas (CET) a través de un webcast.

La presentación podrá seguirse en tiempo real, vía webcast a través del siguiente enlace:

 $\underline{\text{https://onlinexperiences.com/Launch/QReg/ShowUUID=A3EDB3B1-9757-4D17-A08F-0687503876AF}}$

Asimismo, se adjunta a continuación el enlace al registro online para la presentación vía audioconferencia (dial-in):

https://emportal.ink/45MWEVZ

Adicionalmente, la presentación de resultados estará disponible en la página web de la Sociedad.

En Madrid, a 9 de noviembre de 2023.





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- 01 Highlights Pere Viñolas, CEO
- 02 Financial performance Carmina Ganyet, CCO
- 03 Portfolio and Pipeline Carlos Krohmer, CCDO
- 04 Future Growth & Conclusion Pere Viñolas, CEO



Pere Viñolas
Chief Executive Officer



Carmina Ganyet
Chief Corporate Officer



Carlos Krohmer
Chief Corporate
Development Officer

Strong Growth in NRI, EBITDA & EPS

- +11% Net Rental income like for like, leading the sector
- +13% Recurring EBITDA growth reaching €233m (vs €207m in 09/2022)
- +8% growth of recurring EPS reaching €23.8cts per share

Strong Letting Volume & Outstanding Occupancy

- More than 113,000 sq m signed YTD equivalent to €49m annualized rents
- Outstanding Group occupancy at 97%, with Paris fully let at 100%
- Professional services firms and luxury brands leading tenant demand

Rental Growth & Pricing Power

- Contracts signed in 3Q with +11% ERV Growth¹ (Paris offices +12%)
- Acceleration of rental growth and solid capture of indexation
- Colonial's low carbon assets attracting high quality tenants at maximum rents

Disciplined Capital
Structure

- Disposals of €100m in 3Q23 ⁽²⁾ with 12% premium to GAV
- Capital recycling through disposals: €574m sold YTD at appraisal value
- Liquidity of €2,733m, +€593m vs.09/22
- Hedging strategy ensuring interest rates below 2.5% in the long term

Rents signed in 3Q 2023 vs 12/22 ERV

⁽²⁾ Includes disposals signed in October

Colonial's strategy is focused on prime CBD assets outperforming the market

Strong demand for prime assets in city center Tenant demand concentrated in prime assets Increasing European demand with positive momentum 9M 2023 Letting performance for grade A assets Tenants in search of high-quality space €49m > 113,000 sqm +11% ERV1 Ann. Rents Move outs in older stock with tenants searching for better Signed Growth places Velazquez 86D: Large demands are back in Paris Last floor signed at record rent of €41/sqm/month It is the segment with better performance in volume & price Looking for quality and location with limited space reduction **Washington Plaza** Current tenant taking up additional space at Increased polarization based on quality of asset €1,000/sqm/year Companies looking to increase productivity attracting users to new grade A quality offices #Cloud.Paris: High ESG certification key for capturing take-up 12-year lease signed with a luxury goods company (>9,000 sqm) Grade A vacancy at record levels in CBD Galerie des Champs-Elysées Paris with grade A vacancy in CBD 0.3% 7-year non-cancellable turnkey lease signed Barcelona & Madrid with grade A vacancy in CBD < 2% with Adidas (>3,400 sq m)

Sources: CBRE, JLL and CW 3Q23 reports for Europe France and Spiain

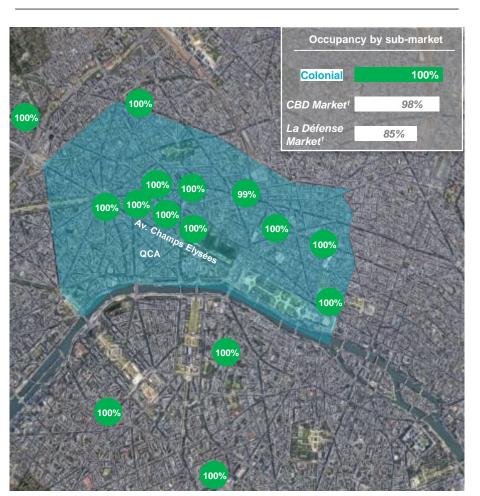
⁽¹⁾ Rents signed in 3Q 2023 vs 12/22 ERV

11 Highlights
The Best Office Product delivers outperformance on occupancy levels

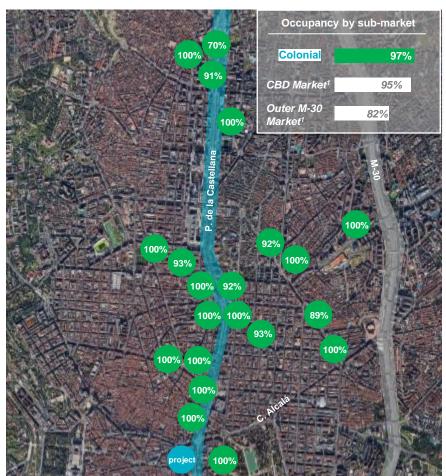
Colonial

- 1. Colonial has one of the highest occupancy ratios in the sector thanks to its prime positioning
- 2. Colonial's prime assets are fully benefitting from the polarization trend and scarcity of grade A product in the market

PARIS



MADRID (Inside M-30)

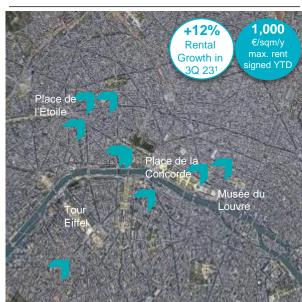


Highlights The Best Office Product delivers outperformance on rental growth

Colonial

- 1. Colonial's portfolio is achieving outstanding rental growth, setting the benchmark for prime rents
- 2. High quality clients signing the maximum rents to secure low carbon destinations in the City Centre

PARIS MADRID BARCELONA



BREEAM





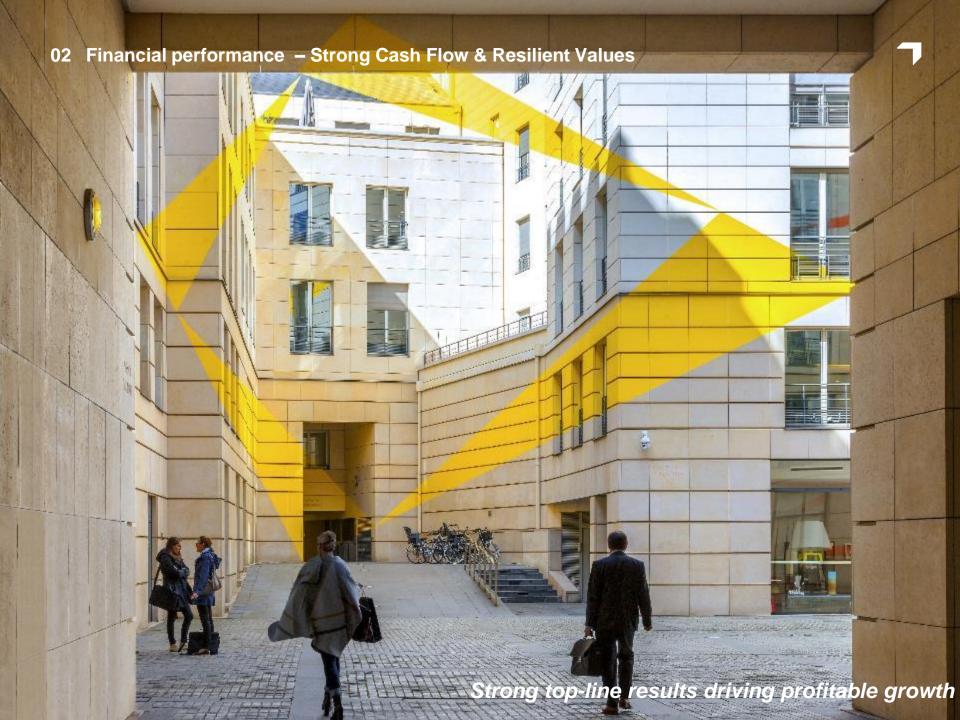




Offices rents signed in Q3 2023 vs 12/22 ERV

Signed in October 2023

Biome | Paris City Centre



















S&P Credit rating Confirmed²

BBB +

Stable Outlook



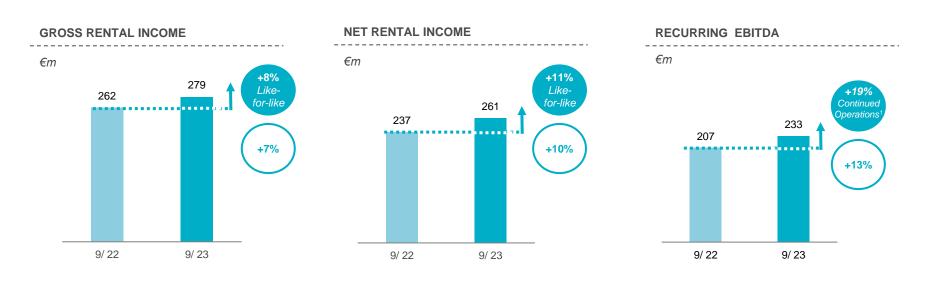
Debt at Fixed Cost 100%

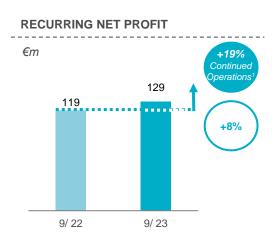
Cost of Debt
1.72%

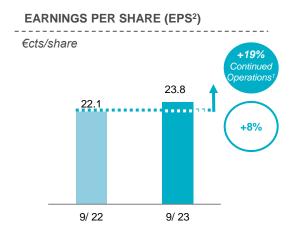
- 1) Adjusted for the impact of asset disposals
- 2) Standard & Poors has confirmed its BBB+ Stable outlook credit rating for Colonial after its annual review in the 3Q 2023
- 3) ERV Growth vs 12/22



STRONG INCREASE IN NET RENTAL INCOME DRIVING SOLID EPS GROWTH







2) Recurring EPS

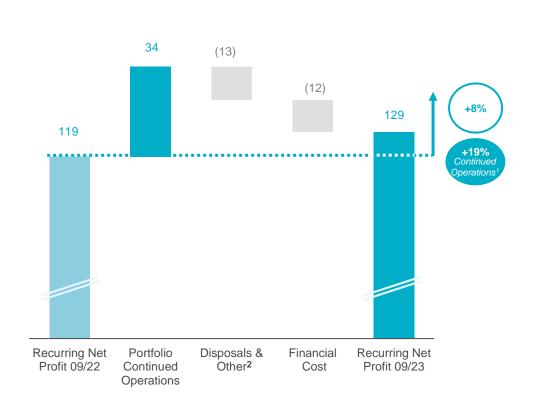
⁾ Adjusted for the impact of asset disposals

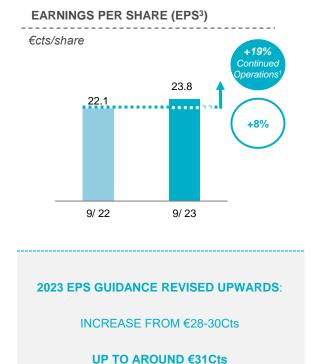
O2 Financial Performance – Strong Cash Flow & Resilient Values Full year EPS guidance revised upwards

Colonial

- 1. Recurring EPS +8% vs previous year
- 2. Recurring EPS of continued operations increased by +19%1

RECURRING PROFIT - €m





⁽¹⁾ Adjusted for the impact of asset disposals

⁽²⁾ Includes the minorities of SFL

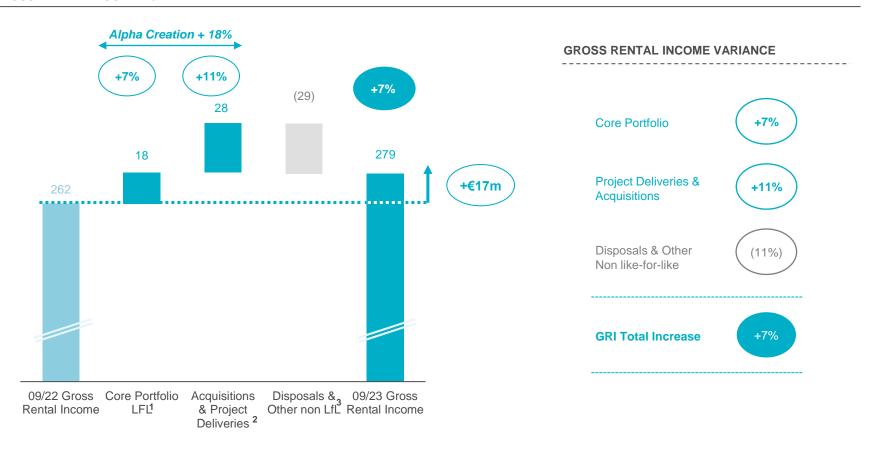
⁽³⁾ Recurring EPS

O2 Financial Performance – Strong Cash Flow & Resilient Values Strong Revenue with a multi-layer cash flow growth



- 1. Core Portfolio contributes +7% to revenue growth on the back of a strong like for like
- 2. Projects & Acquisitions contributed +11% to Gross Rental Income Growth

GROSS RENTAL INCOME - €m



⁽¹⁾ Core Portfolio like-for-like

⁽²⁾ Includes Project Pipeline and Washington Plaza & Cézanne Saint-Honoré from Renovation Program

⁽³⁾ Impact from asset disposals, entries into refurbishment & other non like-for-like impacts

02 Financial Performance – Strong Cash Flow & Resilient Values Strong Gross Rental Income increases throughout the portfolio



- 1. Gross Rental Income increases by +7% driven by Paris portfolio with a +13% growth
- 2. Outstanding like-for-like increase of +8%, one of the highest growth rates in the sector
- 3. Like-for-like growth driven by combination of indexation, rental price growth and high occupancy levels

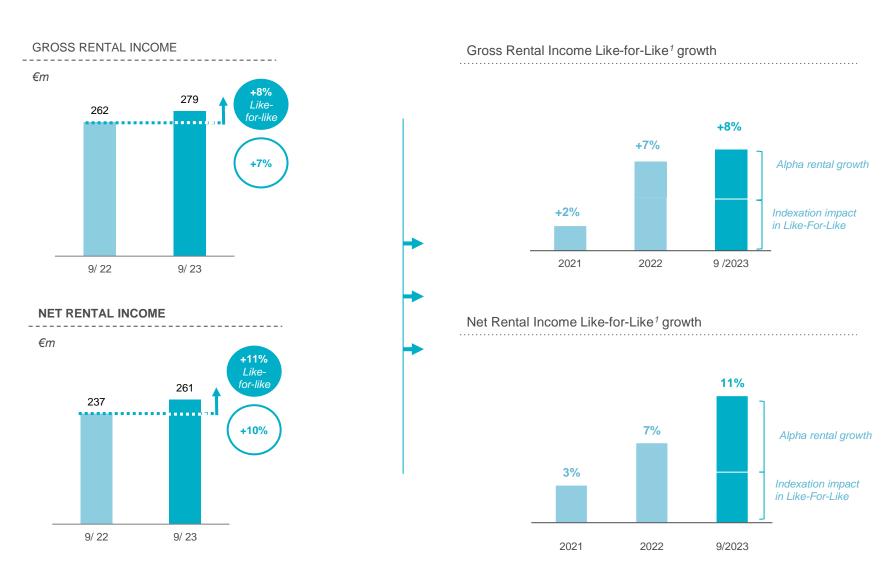
GROSS RENTAL INCOME - €m



¹⁾ Like-for-like calculated following EPRA BPR recommendations



ACCELERATION IN LIKE-FOR-LIKE RENTAL GROWTH



¹ Like-for-like variance calculation based on EPRA best practice methodology

Financial Performance – Strong Cash Flow & Resilient Values Colonial has successfully divested more than €570m in line with appraisal values



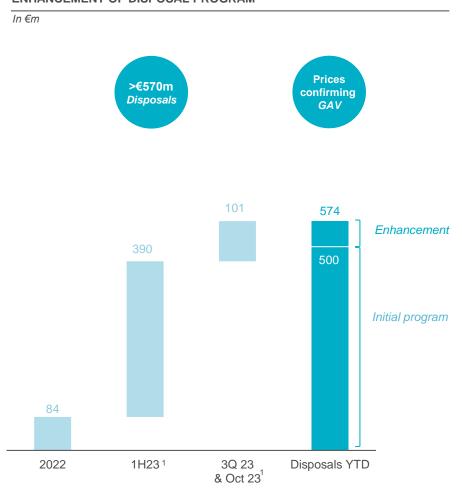
- 1. In a narrow investment market Colonial is successfully divesting a large volume of non-core assets (>€570m)
- 2. Divestments achieved at attractive pricing levels, in line with appraisals, confirming the fundamental value of the portfolio

DISPOSAL OF CEDRO, PUERTO SOMPORT 10-18 & RAMÍREZ ARELLANO 15

17% Vacancy €100m Q3 2023¹ disposals Somport 10-18 12% Land plot **Premium** on GAV Madrid inside M-30 Ramirez de Arellano 15 Secondary **Madrid Outside** M-30 **Asset Sales Buyers** Land plot in Madrid's Periphery Institutional investors 17% vacant asset in Madrid secondary ► Multinational for own use

Family Office

ENHANCEMENT OF DISPOSAL PROGRAM



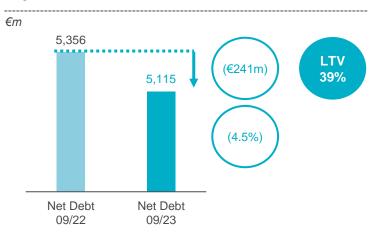
Small property size in secondary area

¹ Disposals of Puerto Somport 10-18 & Cedro in July 2023

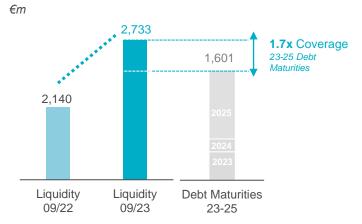
O2 Financial Performance – Strong Cash Flow & Resilient Values Financial Cost under control with 100% at fixed rate

- Colonial
- 1. Colonial has 100% of the debt at fixed cost maintaining financial costs under control at 1.7% & future cost at <2.5%
- 2. Standard & Poor's BBB+ stable outlook credit rating with stable Outlook confirmed in the third quarter of 2023

Significant Net Debt Reduction in 12 months

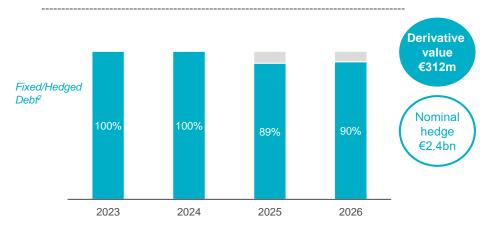


Increased liquidity following new RCF and disposals

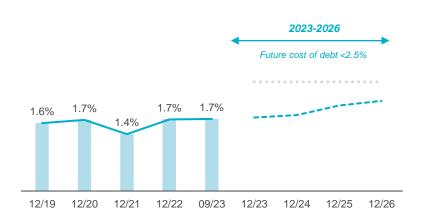


¹ Spot Cost of Debt as of 30/09/23 excluding formalization costs & including hedges from IRS

Debt at fixed cost also in the long term



Stable financial cost



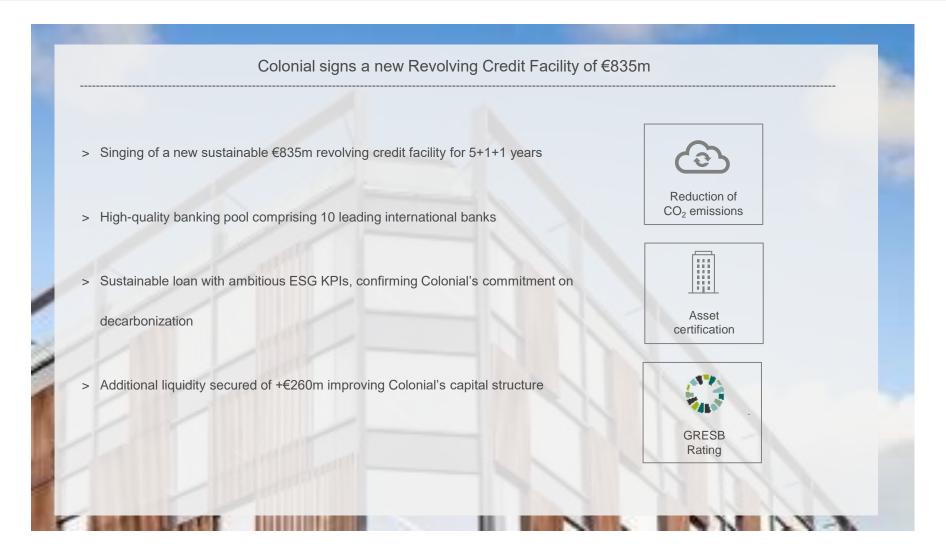
Note: Current and future Spot Interest Rate estimate not including additional debt needs

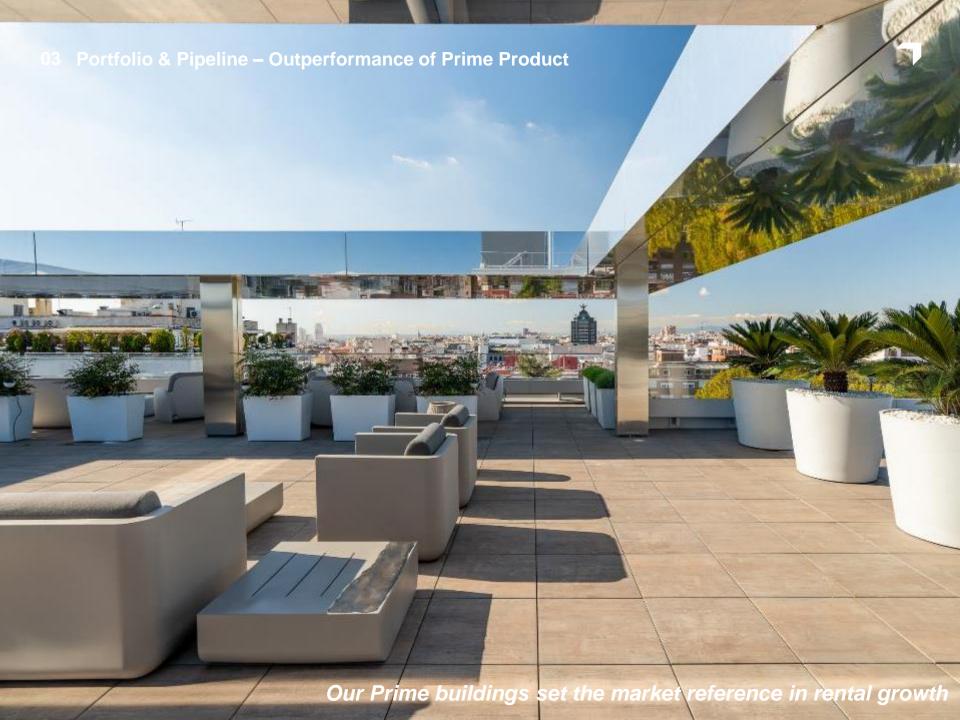
² Fixed /Hedged Cost debt = Debt at fixed or hedged cost / Net debt as of 30/09/23

O2 Financial Performance – Strong Cash Flow & Resilient Values Colonial has achieved financing at attractive conditions



- 1. 5-year €835 million sustainability-linked syndicated revolving credit facility, including three ESG performance indicators
- 2. Group's liquidity increased up to €2.7bn after disposals and new undrawn debt



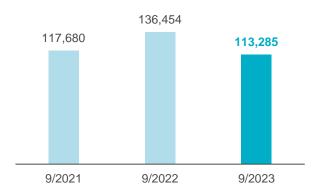


03 Portfolio and Pipeline - Outperformance of Prime Product Colonial delivers strong letting performance

Colonial

STRONG LETTING ACTIVITY & HIGH TENANT LOYALTY

In sq m









Galerie Champs Élysées

19 (1) Until final expiry of the contract

03 Portfolio and Pipeline – Outperformance of Prime Product Colonial's assets are capturing high rental growth



- 1. Our buildings have delivered strong rental growth in 3Q 2023 with double digit increases in Paris
- 2. Rental growth remains solid throughout the year with further acceleration in the third quarter

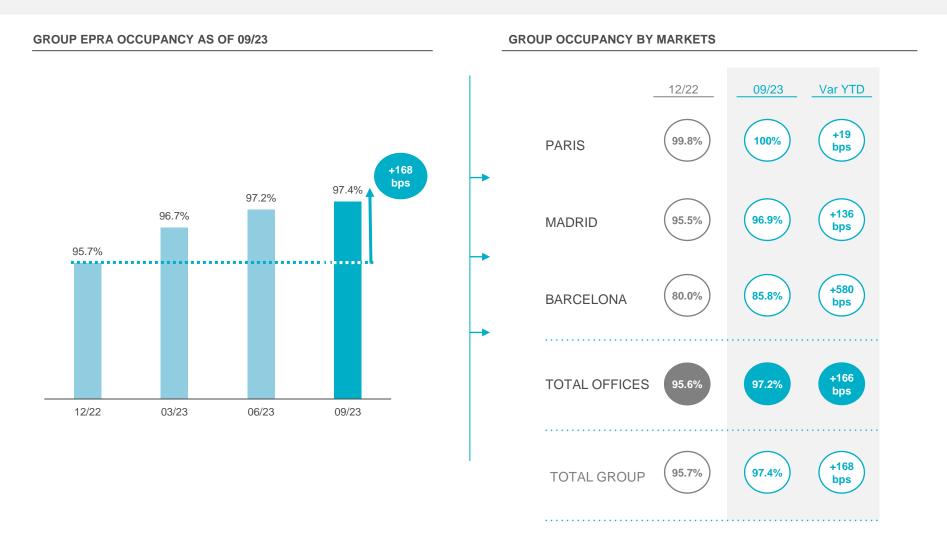


⁽¹⁾ Signed rents vs previous contracts (renewals)

⁽²⁾ Signed rents vs 12/22 ERV (new lettings & renewals)

O3 Portfolio and Pipeline – Outperformance of Prime Product Colonial has one of the highest occupancy ratios in the sector thanks to its prime positioning

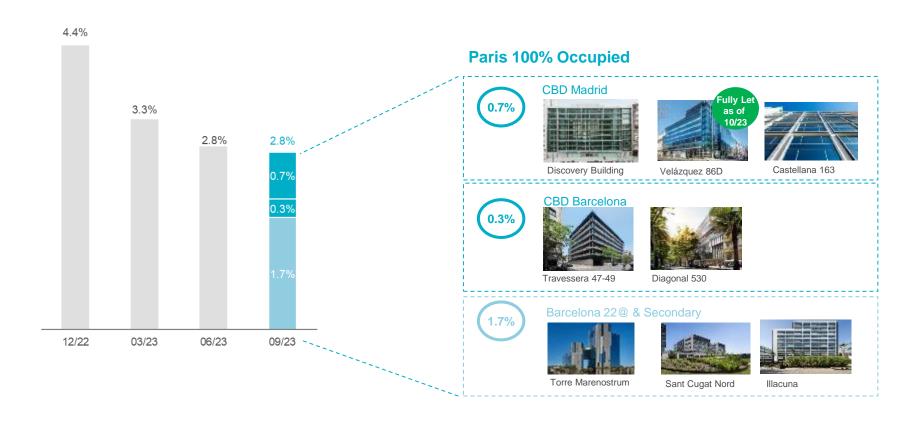
- 1. Solid Group Occupancy above 97%, with sustained improvement year to date
- 2. Paris portfolio occupancy continues at 100%, reflecting the scarcity of prime properties





- > Scarce availability of high-quality space in the CBD of Madrid and Barcelona
- > Remaining availability mainly due to entry into operation of the Barcelona renovation program

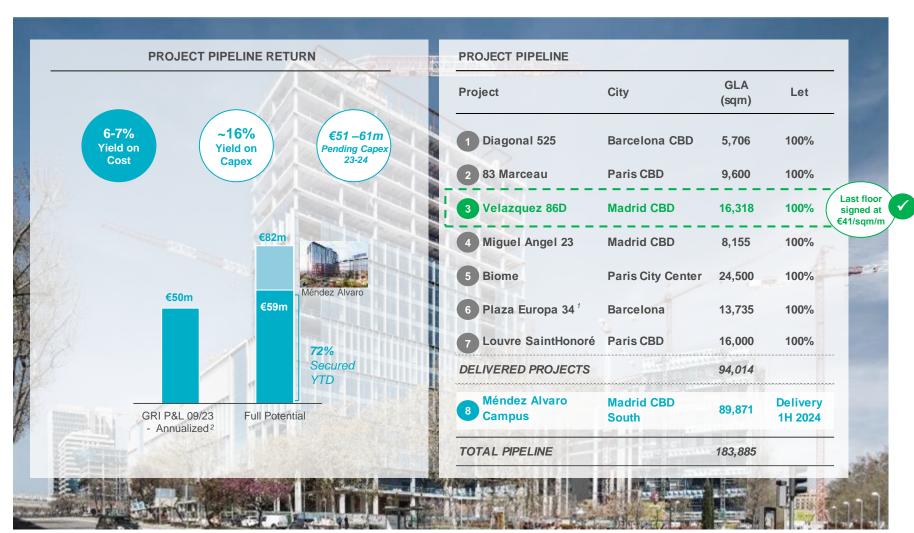
GROUP EPRA VACANCY - OFFICES



O3 Portfolio and Pipeline – Outperformance of Prime Product Colonial's Prime Factory Approach delivers additional Cash Flow & Value Creation

Colonial

Colonial is successfully delivering the project pipeline with one of the highest yield on costs in the sector



Méndez Álvaro Campus - Madrid CBD South

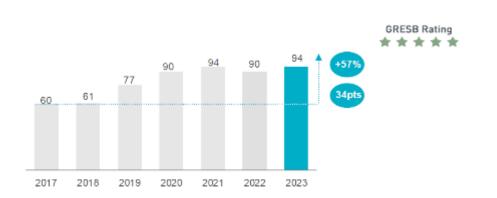
¹ Plaza Europa is a Joint Venture where Colonial's stake is 50%.

² Annualized 09/23 GRI

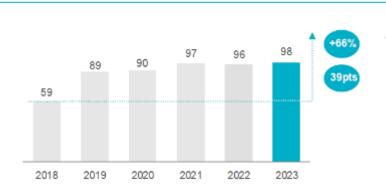
Colonial consolidates its ESG leadership with outstanding GRESB Rating

STANDING INVESTMENTS BENCHMARK 94/100 - FIVESTAR 4th YEAR IN A ROW

Third Rank in listed Real Estate Europe



DEVELOPMENT BENCHMARK WITH 98/100





ESG LEADERSHIP WITH CLEAR PRIORITIES

"Low Carbon building Award"

- Colonial Group's received the Low Carbon Building
 Award at the SIBCA event, held in Paris
- > The BBCA certification for 100% of the redevelopment projects of its French subsidiary SFL in 2022 reflects Colonial Group's ability to achieve this commitment.



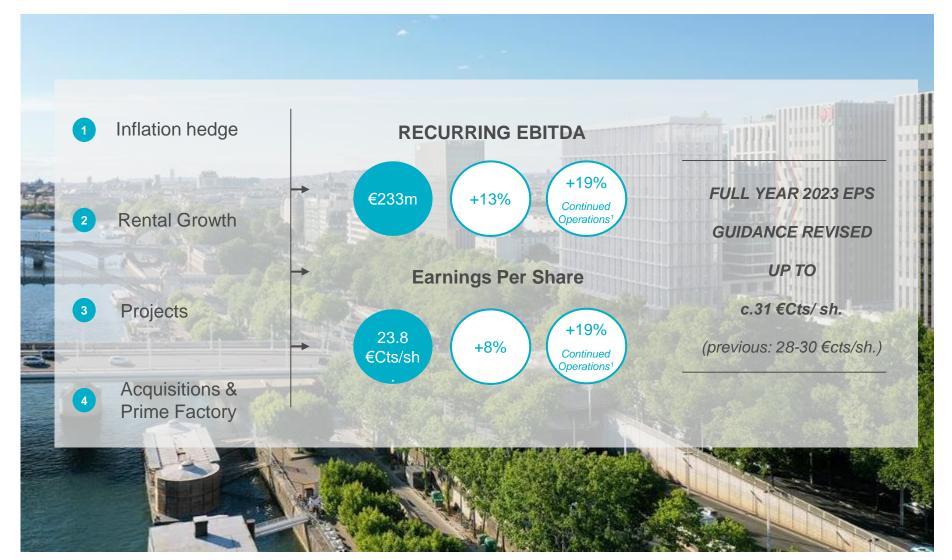
▶ Colonial becomes part of the "IBEX ESG"

As a result of the Group's good performance in terms of sustainability and ESG, Colonial is one of the values included in the new 'lbex ESG' index





Strong portfolio driving EPS guidance upgrade growth in 2023



¹ Adjusted by the impact of asset disposals

O4 Future Growth & ConclusionStrategy – Colonial's Prime Portfolio outperforming the market on rental growth





¹ Peer Group LFL Gross Rental Income growth, based on last reported figures of 11 companies in the Euro area

² As a percentage of total Group last reported Gav 30/06/2023

The right office product – Colonial can find liquidity in narrow markets

CLOSE TO €600m DIVESTED YTD - 12 ASSETS























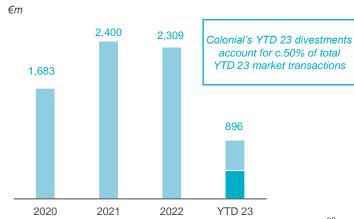




CAPITAL RECYCLING WITH FLIGHT TO QUALITY

- Close to € 600m divested at appraisal value
- Disposal of non- core/ secondary assets with weak
 cash Flow Profile
- Investment market activity in Spain mainly driven
 by Colonial disposals

Spanish Office investment volumes since 2018 - YTD 23



2023

Strategy - Prime assets, experience destinations, financial discipline

Colonial's letting performance continues at historical high volumes

- Scarcity of Grade A stock & race to quality accelerate bifurcation in Europe
- Central locations benefiting from short commuting time, key factor for office usage
- Experience & cultural benefits of central prime offices on wellbeing here to stay

Colonial's Assets capture above average market rental growth

- Rents are rising with accelerating momentum & double digit ERV growth in Paris
- Colonial's NRI Growth LFL among the highest in Europe
- EPS Guidance revised up to levels around €31cts/sh.

Creation of the top products deliver extra value & cash flow

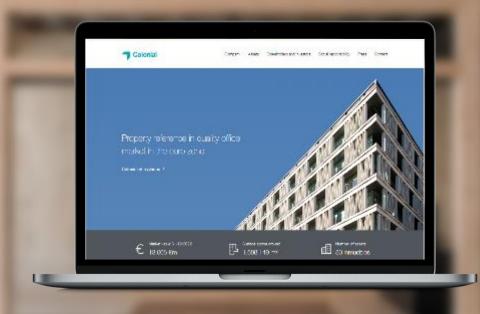
- Colonial transforming urban centers with amenity led space e.g. Louvre, Madnum
- Strong track record of urban transformation with outstanding capital value gains
- Developing low carbon destinations that outperform the market in occupancy and rental levels

Financial strength and discipline with low cost of debt

- More than €570m divestments with pricing levels at appraisal value
- Debt 100% hedged in the next 2 years and above 92% for years 3 & 4
- Spot cost of debt at 1.7% with levels below market in the long term



THANK YOU'



https://www.inmocolonial.com/en/shareholders-and-investors

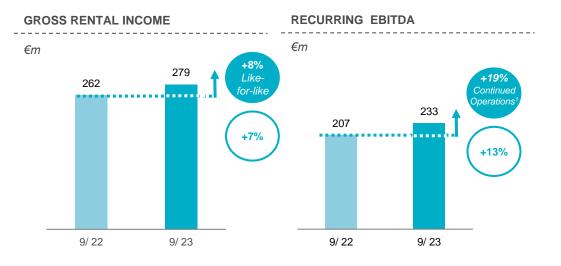


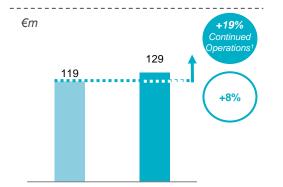
Solid profitability with enhanced quality



PROFIT & LOSS ACCOUNT

Results analysis - €m	09 2023	09 2022
Gross Rents	279	262
Recurring EBITDA	233	207
Recurring financial result	(71)	(58)
Income tax expense & others - recurring	(8)	(9)
Minority interests - recurring	(26)	(21)
Recurring Earnings	129	119
Change in fair value of assets & provisions	(525)	315
Non-recurring financial result & MTM	(1)	(3)
Income tax & others - non-recurring	10	2
Minority interests - non-recurring	89	(35)
Profit attributable to the Group	(299)	398
Recurring Earnings - €m	129	119
Nosh (mm)	539.6	539.6
EPS recurring - Cts€/share	23.8	22.1
EPS cont. operations - Cts€/share	23.8	20.0



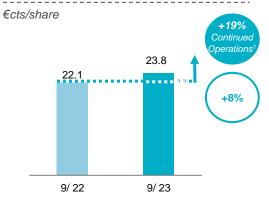


9/23

RECURRING NET PROFIT

9/22





^{1.} Adjusted by the impact of asset disposals

Recurring EPS



Colonial delivers strong letting performance

Colonial has signed more than 113,000 sqm year to date, reducing vacancy and locking in long-term contract maturities

	LETTING	S VOLUME	EPRA VACANCY¹		MATURITY (years)	
_	Sqm	Value (€)	12/22	09/23	1 st potential exit	Expiry
Tolonial Colonial	113,285	€49m	4.4%	2.8% (166 bps Vs. 12/22)	6	9
PARIS	30,281	€26m	0.2%	0.0%	8	11
MADRID	53,761	€15m	4.5%	3.1%	3	5
BARCELONA	29,244	€8m	20%	14.2%	5	11

GROUP

MADRID & BARCELONA

PARIS



Colonial's Prime Positioning allows to fully capture additional cash flows from indexation

Colonial Group has captured +5% of revenue growth through indexation (+6% France and 3% Spain)

2023 YTD INDEXATION FULLY PASSED THROUGH





APPENDICES



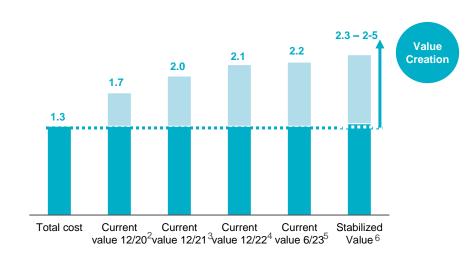
Colonial's Prime Factory Approach delivers solid Value Creation

- 1. Colonial is successfully delivering the project pipeline with one of the highest yield on costs in the sector
- 2. High levels of secured rents as solid source for additional revenue growth in 2023

PROJECT PIPELINE - DELIVERING & RELOADING

Project	City	GLA (sqm)	Let
Diagonal 525	Barcelona CBD	5,706	100%
83 Marceau	Paris CBD	9,600	100%
Velazquez 86D	Madrid CBD	16,318	100%
Miguel Angel 23	Madrid CBD	8,155	100%
Biome	Paris City Center	24,500	100%
Plaza Europa 34 ¹	Barcelona	13,735	100%
Louvre SaintHonoré	Paris CBD	16,000	100%
DELIVERED PROJECTS		94,014	
Méndez Alvaro Campus	Madrid CBD South	89,871	Delivery 1H 2024
TOTAL PIPELINE		183,885	

Value creation potential - €bn



Pending Capex as of 09/2023	€m
2023	30 - 35
2024	21 - 26
Total Pending Capex	51 - 61

¹ Plaza Europa is a Joint Venture where Colonial's stake is 50%.

² GAV 12/20 + Pending Capex as of 12/20

³ GAV 12/21 + Pending Capex as of 12/21

⁴ GAV 12/22 + Pending Capex as of 12/22

⁵ GAV 6/23 (last appraisal) + Pending Capex as of 6/23

⁶ Stabilized rent capitalized at estimated exit yield

APPENDICES



Colonial has a strong track record on value creation through capital recycling

Colonial continues with its successful flight to quality strategy through active portfolio asset allocation

ONGOING FLIGHT TO QUALITY THROUGH ACTIVE CAPITAL ALLOCATION



Note (1): Disposals settled in September and November 2021

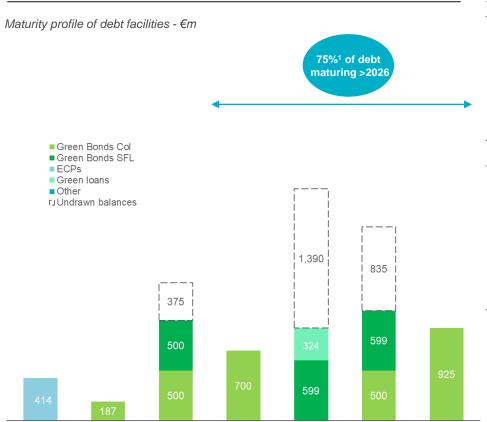
Note (2): Acquisition of Danone Headquarters in Spain (Dec-21) and Pasteur in Paris (Mar -2022)

Note (3): Disposals settled in 2022, and 2023 YTD

Note (4): Includes settlement of logistics disposal



Extension of Debt Maturities



2026

2027

2028

2029

A Solid Financial Structure

	31/12/2022	30/09/2023	
Net Debt	€5,355m	€5,115m	
LTV	38.7%	39.1%	
Drawn Facilities	€100m	€0m	
Unutilized Facilities	€2,240m	<u>€2,600m</u>	
Total Facilities	€2,340m	€2,600m	
Cash	<u>€160m</u>	<u>€133m</u>	
Liquidity	€2,400m	€2,733m	
Debt Maturity Group	4.6 years	4.4 years	
Non-Mortgage debt	99%	100%	
Cost of Debt Group	1.71%	1.72% ²	

2023

2024

2025

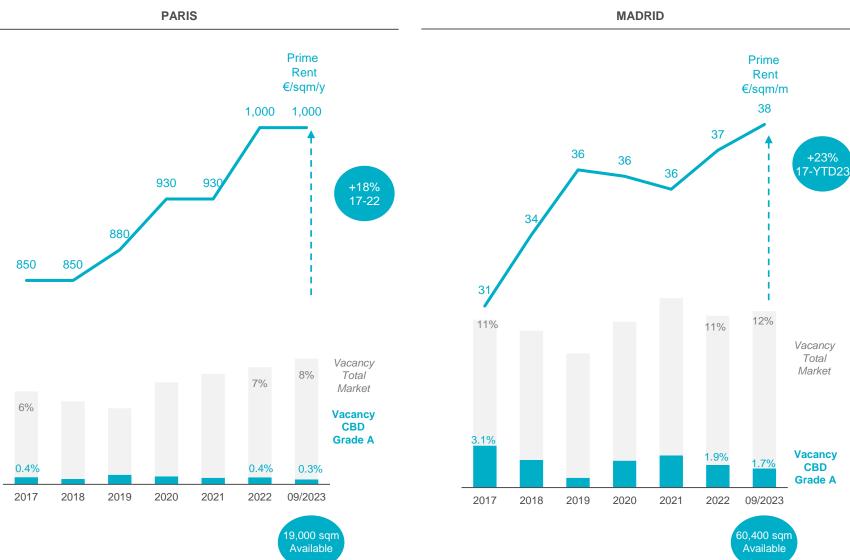
¹ Excluding ECPs

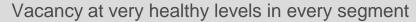
² Excluding formalization costs accrued over the life of debt. Including them, the financial cost amounted to 2.04%

Colonial

Office Rental Markets | Paris & Madrid

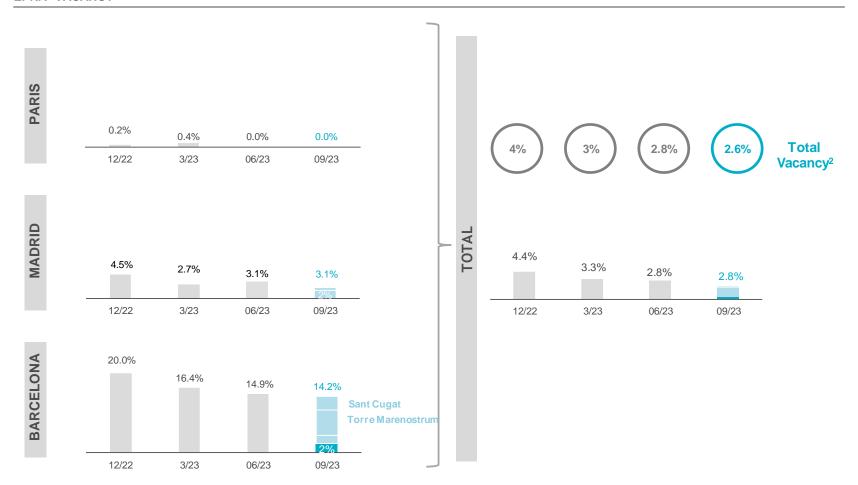
Office markets have a scarce supply of Grade A product in CBD that is favouring Prime rental growth







EPRA¹ VACANCY



⁽¹⁾ EPRA Vacancy office portfolio

⁽²⁾ EPRA Vacancy including all uses

ESG Leadership with clear priorities



Colonial has a strong ESG commitment creating low carbon destinations for our clients



A clear ambition...

- Operational decarbonization pathway
 aligned with SBTi 1.5° trajectory
- ▶ (68%) Carbon reduction since base year 2018





...with solid delivery

CDP A-Rating 2nd year in a row



- Top 1.5% among 18,600 companies worldwide
- One of only 6 Real Estate Companies in Europe
- ► GRESB 5-Star rating 4th year in a row



Solid 2022 carbon performance

Operational Emissions Scope 1& 2 6 kgCO₂e /sqm

(27%) like for like

▶ 95% of portfolio¹ with Energy Certification







... creating low carbon destinations

- Ambition for lowest embodied carbon
- Creating nearly net zero buildings

Miguel Angel 23



602 KgCO₂e/m² Embodied Carbon

5KgCO₂e/m²
Operational
Emissions

Biome



704KgCO₂e/m²
Embodied
Carbon

7KgCO₂e/m²
Operational
Emissions



	Asset	Area	Price	GLA	Cap. Value
	19 François 1er (1Q 2023)	CBD	€150m	2,600 sqm	€57,692/sqm
	62 Champs Elysées (1Q 2023)	CBD	€100m	2,300 sqm	€43,478/sqm
S	35 Montaigne (1Q 2023)	CBD	€200m	5,100 sqm	€39,216/sqm
PARIS	11 Hoche (1Q 2023)	CBD	€115m	3,300 sqm	€34,849/sqm
	101, Champs-Élysées (2Q 2023)	CBD	€146m	4,300 sqm	€34,000/sqm
	53, Quai d'Orsay* (3Q 2023) Transaction not yet comple * Sale price as of publishing date (€250m	9,574 sqm	€26,112/sqm



	Asset	Area	Price	GLA	Cap. Value
	Almagro 9, José Abascal 56 & Miguel Ángel 11 (1Q 2023)	CBD	€315m	33,731 sqm	€9,338/sqm
	Maria de Molina 39 (4Q 2023)	CBD	€30.4m	4,000 sqm	€7,500/sqm
MADRID	Fray Luis de León 13 (4Q 2022)	City Center	€32m	4,300 sqm	€7,442/sqm
	Francisco Silvela 106 (1Q 2023)	City Center	€46m	6,300 sqm	€7,337/sqm
	Alberto Aguilera 37 (3Q 2023)	City Center	€40m	7,000 sqm	€5,714/sqm

	Asset	Area	Price	GLA	Cap. Value
	Portal de l'Àngel 40* (4Q 2022) * Includes Office & Retail Units	City Center	€105m	4,400 sqm	€23,863/sqm
ELONA	Diagonal 662** Transaction not yet comple ** Sale price as of publishing date	(1Q 2023)	€240m	27,300 sqm	·
BARCELONA	Mile22@ (3Q 2022)	22@	€250m	35,000 sqm	€7,142/sqm
	Pamplona 101 (2Q 2023)	22@	€31m	4,500 sqm	€6,889/sqm

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