Babadell



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3Q23 key messages

NII keeps improving +6% QoQ

NIM +14bps QoQ

Group net profit of €1,028M in 9M23

£152M at TSB

Asset quality remains stable

RoTE

11.6%

CET1 FL

13.13%

Total cost of risk 55bps

Interim cash dividend of €3cts/share

+50% YoY to be paid in December

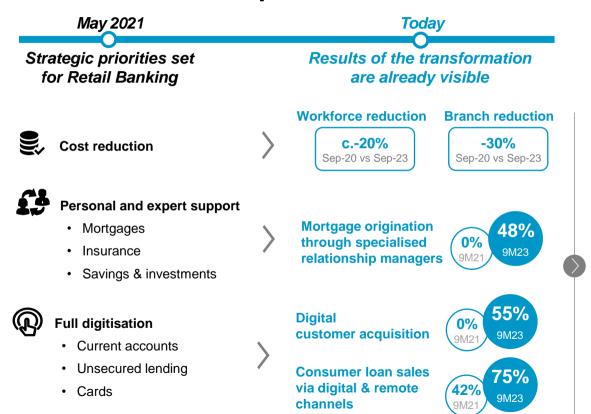
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Higher interest rate environment impacts loan demand while customer funds remain stable in the year

Performing loa €M	ans across ç	geographies	5	Total customer funds €M			
	Sep-23	QoQ	YoY		Sep-23	QoQ	YoY
Spain	95,831	-2.0%	-4.1%	On-balance sheet Constant FX	161,973	-0.5% -0.4%	-0.8% -1.2%
UK (TSB) Constant FX	41,793	-1.7% -1.0%	-2.5% -4.5%				
Other international Constant FX	14,003	+3.6% +2.2%	+0.0% +3.8%	Off-balance sheet	39,342	-0.9%	+3.4%
Total Constant FX	151,627	-1.4% -1.4%	-3.3% -3.5%	Total Constant FX	201,315	-0.6% -0.5%	0.0% -0.3%

Commercial gap over gross loans increased by €1bn in the quarter driving loan to deposit ratio to 94.6%

The radical transformation undertaken in Retail Banking has advanced at a fast pace



- We have significantly reduced our cost base...
- ...while improving our capabilities as a *traditional bank*...
- ...and building up direct banking capabilities

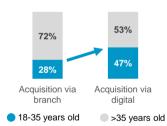
Our next step is to become the main bank for more customers

We are ready to boost our growth in Retail Banking in a profitable way

We launched our digital account in the second guarter of 2022 with successful results so far

The digital account has been a remarkable lever to increase customer acquisition while reaching new

segments and territories Customers acquisition by age Customers acquisition by geography





Territories where digital acquisition has overtaken branch acquisition

 We have attracted deposits from digital customers without impacting deposit beta

Cost of customer funds in Spain (%) August 2023 YTD



We have revamped our digital account to continue attracting new customers and become their main bank



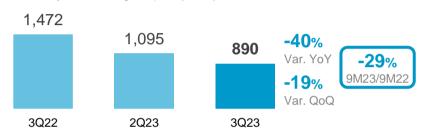
- Current account only for new customers
- 2% AER
- Interest earned on balances of up to €20k
- 3% cash back on utility bills
- No limited period
- **✓** Value proposition enhanced to increase the engaged customers we attract
- With a limited impact on our deposit beta

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Different market trends in mortgages and consumer loans. New lending in Business Banking increasing in the year

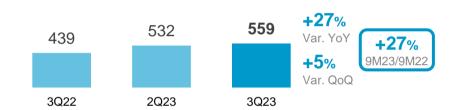
Mortgages

Quarterly new lending in Spain (in €M)



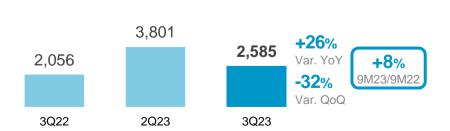
Consumer loans

Quarterly new lending in Spain (in €M)



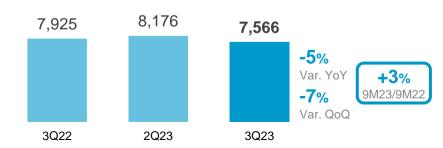
Loans and credit facilities – Business Banking

Quarterly new lending in Spain (in €M)



Working capital¹ – Business Banking

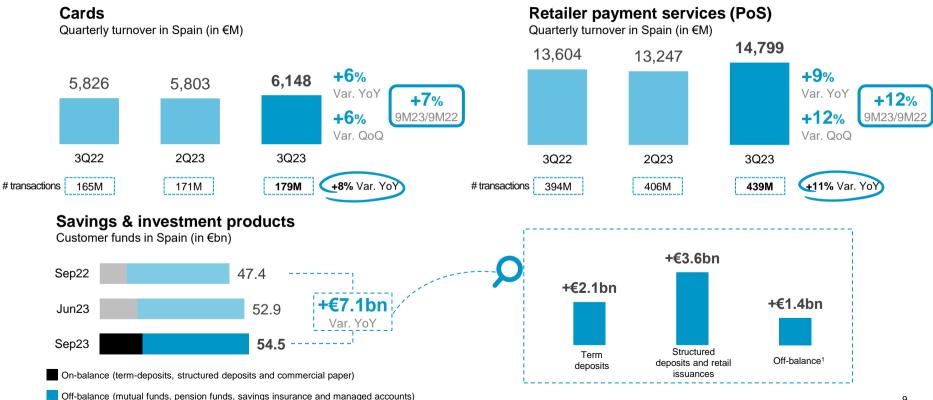
Quarterly new lending in Spain (in €M)



¹ Working capital includes trade discounting, factoring, reverse factoring, forfaiting and import/export finance.

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Good momentum in payment services continues. Increase of savings & investment products



Volumes declined in the quarter in Spain and grew in other international geographies

Performing loans by segment, ex-TSB €bn

	Sep-23	QoQ	YoY
Mortgages	38.3	-0.8%	-1.9%
Consumer loans	3.8	+4.1%	+14.3%
SMEs & Corporates	41.5	-2.1%	-3.8%
Public sector	8.7	-3.3%	-15.0%
Other lending	3.6	-14.9%	-14.8%
Total Spain	95.8	-2.0%	-4.1%

	Sep-23	QoQ	YoY
Mexico Constant FX	4.7	+7.7% +6.4%	+9.8% +11.7%
Miami Constant FX	5.7	+3.2% +0.6%	-6.8% +1.3%
Foreign branches Constant FX	3.6	-0.7% -0.4%	-0.3% -1.3%
Total international Constant FX	14.0	+3.6% +2.2%	-0.0% +3.8%



TSB new mortgage lending shows some signs of recovery coming from low levels

Quarterly new mortgage lending



TSB's Customer deposits

£bn

	Sep-23	QoQ	YoY	3Q23 Cost
Current Accounts (PCAs)	12.7	-3.7%	-11.6%	0.01%
Savings	19.7	-0.1%	+7.0%	1.85%
Business Banking Deposits	2.5	-1.8%	-8.3%	0.27%
Total	34.9	-1.6%	-1.7%	1.09%

TSB's Performing loans¹

fhn

2011	Sep-23	QoQ	YoY
Secured	33.8	-1.0%	-4.2%
Secured	33.0	-1.0%	- 4.2%
Consumer lending	1.2	-2.2%	-10.2%
Other unsecured lending	1.1	-0.5%	-6.8%
Total	36.1	-1.0%	-4.5%

- TSB has achieved a moderate mortgage application growth in the quarter
- Current level of new mortgage lending still not enough to produce positive loan volume growth
- Deposit base is granular
- Loan-to-deposits at 104%, improving -3pp YoY

¹ Excludes accrual adjustments.

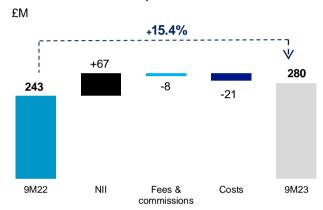
TSB increased its contribution to the Group by 73% in 9M23 TSB



TSB standalone P&L and its contribution to Sabadell £М

	3Q23	3Q23/2Q23	9M23	9M23/9M22	
NII	256	-1.8%	784	9.3%	②
Fees & commissions	28	7.6%	79	-9.6%	
Costs	-197	1.3%	-583	3.7%	
Core results ¹	88	-5.4%	280	15.4%	②
Total provisions, impairments & one-offs	-19	25.8%	-52	-17.1%	
Net profit	48	-5.4%	152	48.1%	•
Contribution to Sabadell Group (€M) ²	55	6.2%	161	72.9%	





- NII increased +9% due to higher rate environment which supported structural hedge income, partly offset by lower mortgage margins and balances
- Core results +15% YoY, with NII being the contributor
- Net profit stood at £152M and grew by +48% YoY



¹ NII + fees - total costs. 2 Consolidated financials at Group level include TSB acquisition-related core deposits and amortisation of brand intangibles of €23M in 2023 and €5M in 2024, which are deducted from TSB standalone financials.



Net profit above €1bn in 9M23

	3Q23 (€M)	3Q23/2Q23	9M23 (€M)	9M23/9M22
NII	1,242	+6.2%	3,512	+29.0%
Fees	350	+0.9%	1,047	-6.3%
Total costs	-753	+0.7%	-2,231	+3.2%
Core results ¹	839	+9.1%	2,328	+38.8%
Provisions	-214	-8.0%	-683	-3.8%
Net profit	464	+29.4%	1,028	+44.9%





¹ NII + fees – total costs.

Improvement in profitability and shareholder remuneration support value creation

Increasing profitability...

Earnings per share (€)



ROTE (%)



... along with shareholder remuneration

Interim cash dividend² of €3cts/share

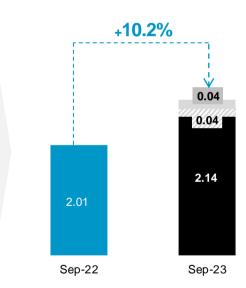
- Increased by +50% YoY (€2cts/share paid in 2022)
- To be paid at the end of December

€204M of share buyback in execution

- Improvement in tangible book value per share of €4cts/share³ (€3cts/share already executed)
- 89% executed as of 20th October

RoTE guidance for 2023 improves to c.11.5% and interim cash dividend increased by +50%

Shareholder value creation¹



- TBV per share ex-SBB
- Dividend per share
- Share buyback (SBB) impact



Financial results



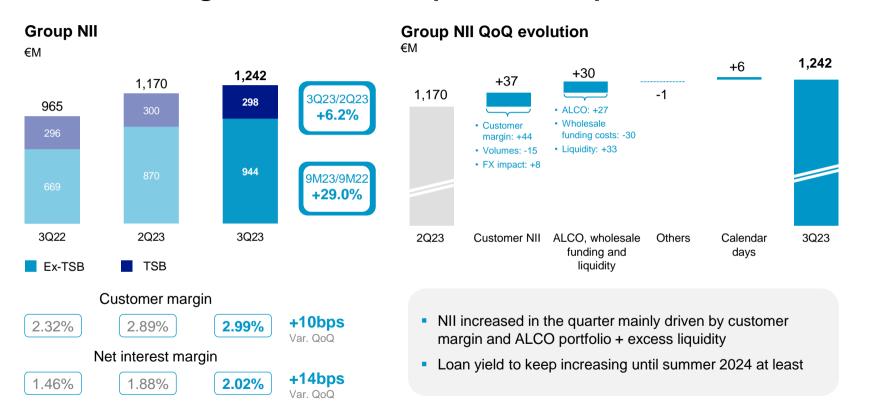
Profitability keeps increasing in the quarter

		Sabade	ell ex-TSB		Sabadell Group			
€M	3Q23	9M23	3Q23/2Q23	9M23/9M22	3Q23	9M23	3Q23/2Q23	9M23/9M22
Net interest income	944	2,611	8.5%	39.3%	1,242	3,512	6.2%	29.0%
Fees & commissions	317	956	0.2%	-5.7%	350	1,047	0.9%	-6.3%
Core banking revenues	1,261	3,568	6.3%	23.5%	1,592	4,559	5.0%	18.7%
Trading income & forex	24	50	-25.8%	-51.1%	32	64	6.1%	-43.8%
Other income & expenses	24	-146	n.m.	n.m.	14	-175	n.m.	280.3%
Gross operating income	1,309	3,472	11.0%	16.7%	1,638	4,448	9.4%	13.8%
Total costs	-524	-1,538	2.8%	4.4%	-753	-2,231	0.7%	3.2%
Pre-provisions income	785	1,933	17.2%	28.7%	885	2,217	18.0%	27.1%
Total provisions & impairments	-192	-637	-16.2%	0.2%	-214	-683	-8.0%	-3.8%
Gains on sale of assets and other results	-17	-31	52.7%	94.6%	-17	-30	58.2%	90.6%
Profit before taxes	576	1,265	34.0%	48.7%	654	1,504	29.0%	47.5%
Taxes	-167	-397	36.4%	80.3%	-190	-475	28.7%	60.4%
Minority interest	0	-1	n.m.	-95.3%	0	-1	-100.0%	-95.3%
Attributable net profit	409	867	33.4%	40.7%	464	1,028	29.4%	44.9%
Core results ¹	737	2,029	8.8%	43.3%	839	2,328	9.1%	38.8%





Customer margin continues to improve in the quarter





Fees remained stable in the quarter

9M23/9M22 **-6.3%**

Group fees & commissions

€М



Group fees & commissions

	3Q23	/2Q23	9M23/	/9M22
Credit and contingent risk	+€2M	+3.2%	+€5M	+2.6%
Services	+€7M	+3.7%	-€53M	-8.1%
Asset Mgmt. ¹	-€6M	-8.0%	-€23M	-9.2%

- Credit risk fees increased in the quarter despite negative seasonality
- Services fees underpinned by higher number of transactions due to usual summer season spending
- Asset management fees impacted by negative seasonality in insurance brokerage fees

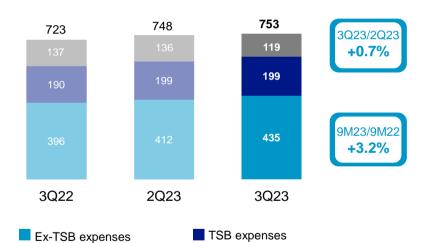
¹⁸



Costs on track to meet the +3.5% YoY guidance

Group costs

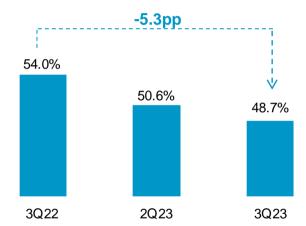
€М



Amortisation & depreciation

Efficiency ratio¹

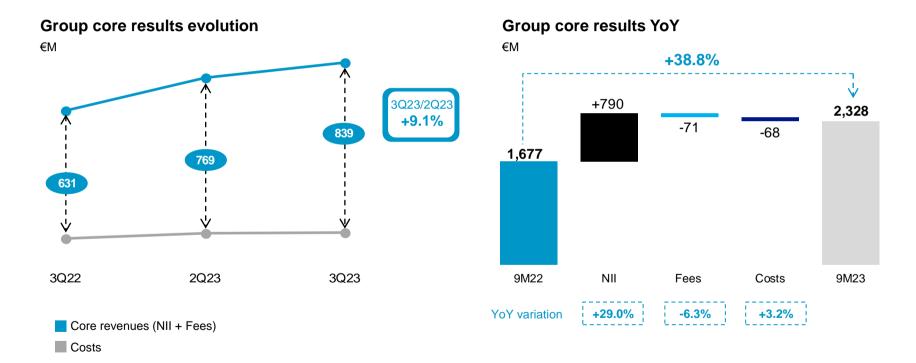








Wider jaws underpinned by NII growth





Total cost of risk at 55bps, better than YE guidance

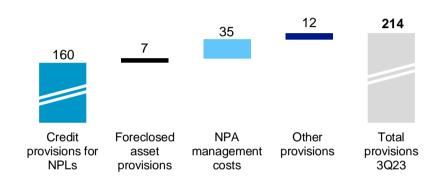
Group Total CoR

Group credit provisions

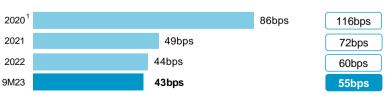
€М



Group total provisions 3Q23 breakdown €M



Group Credit CoR

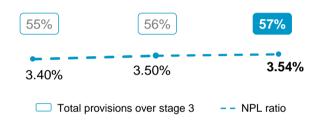


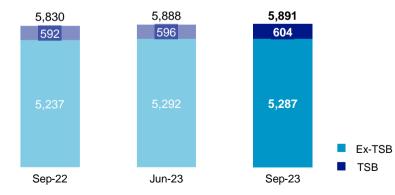
- Lower credit cost of risk at 43bps as asset quality remains robust
- Non-credit provisions in the quarter slightly better than the recurrent levels



NPLs remained stable in the quarter

Group NPLs and NPL ratio €М





Exposure by stage and coverage ratio

	Stage 1	Stage 2	Stage 3
% of total book	88.7%	7.7%	3.5%
Coverage, Group	0.3%	3.9%	40.8%
Coverage, ex-TSB	0.3%	4.8%	43.8%

- Stage 2 loans declined by more than €600M in the quarter
- Stage 3 loans remained broadly stable despite the negative seasonality in the quarter. The NPL ratio increased by 4bps due to a reduction of the loan book
- Coverage ratio considering total provisions improved +1pp in the quarter

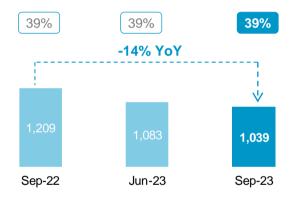
Note: Stage 3 exposure includes contingent risk. 23

TSB



NPAs continued to decrease alongside increasing coverage ratios

Group foreclosed assets €M



- Coverage ratio
- 20% of the stock sold in the last 12 months at an average premium of 6%
- 95% of total foreclosed assets are finished buildings

Group NPAs €M



3 e p-22	Juli-23	З е р-23	,
Group key ratios	Sep-22	Jun-23	Sep-23
Gross NPA ratio ¹	4.1%	4.1%	4.1%
Net NPA ratio	1.9%	1.9%	1.9%
Net NPAs / total assets	1.3%	1.3%	1.3%



Hefty liquidity buffers

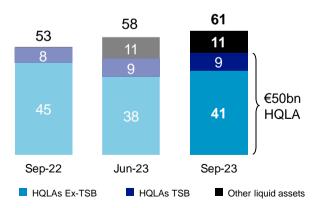
Liquidity metrics

Sabadell Group



Total liquid assets

€bn



Credit ratings

Group long-term credit rating and outlook

Standard & Poor's	BBB	Fitch	BBB-
	Positive	Ratings	Positive
Moody's	Baa3 Positive	DBRS	A (low) Stable



Positive outlook for three credit agencies



Central bank funding

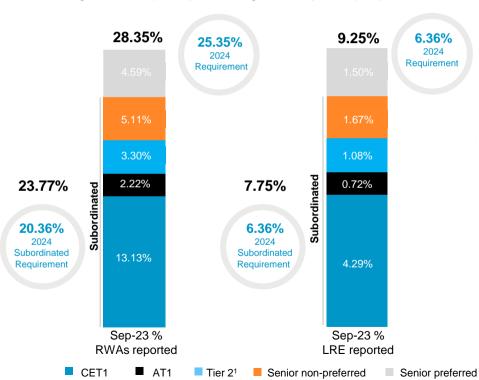
- TLTRO-III:
 - √ €5bn outstanding which matures in Mar-24
 - ≥ €32bn withdrawn
 - ➤ €27bn already repaid (84% of the total facility)
- Liquidity deposited at ECB: €26.3bn. 5.3x TLTRO-III
- ECB Minimum Reserve Requirements (MRR): €1.1bn
- **TFSME**: £5.5bn drawn. **£4.0bn** outstanding. The bulk matures in 2H25



Ample MREL buffer

MREL position, Sabadell Group

% Risk Weighted Assets (RWAs), % Leverage Ratio Exposure (LRE)



YTD public issuances

	Instrument	Date	Size (€M)	Maturity (Years)	Coupon
	Additional Tier 1	Jan 18 th	500	PerpNC6	9.375%
	Senior Non-Pref.	Feb 7 th	750	6NC5	5.25%
	Covered Bonds (TSB)	Feb 14 th	£1,000	4	SONIA+60bps
	Tier 2	Feb 16 th	500	10.5NC5.5	6.00%
	Covered Bonds	Feb 28 th	1,000	3.5	3.50%
9	Senior Preferred Green	Jun 7 th	750	6NC5	5.00%
	Senior Non-Pref.	Sep 8 th	750	6NC5	5.50%
	Covered Bonds (TSB)	Sep 15 th	£750	5	SONIA+65bps

2023 pending funding plan

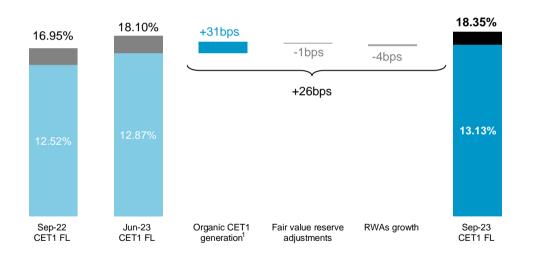


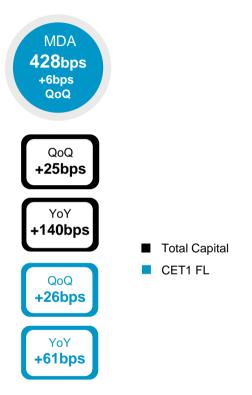
- AT1/Tier 2: No more issuances
- Senior preferred/ non-preferred: No more issuances
- Covered bonds: Active issuer in EUR and GBP (TSB)



CET1 FL at 13.13% increasing 59bps YTD

Evolution of capital ratios fully loaded





No regulatory headwinds expected in the coming quarters

¹ Accruing a dividend pay-out ratio of 50%.



Closing remarks



Another solid set of results and accelerating profitability allow a further upgrade to 2023 guidance

	9M23	2023 initial guidance	2023 updated guidance	© 2023 new guidance
Net Interest Income (YoY)	+29.0%	High-teens growth	>20%	~25%
Fees & Commissions	-6.3%	Low-single digit decline	Mid-single digit decline	=
Total costs	€2,231 ^M	~€3 ^{bn} (4% growth)	c.3.5% growth	=
Total Cost of Risk	55 ^{bps}	<65 ^{bps}	< 60 ^{bps}	=
RoTE	11.6%	>9%	~10.5%	~11.5%

RoTE to improve further in 2024

Appendix

Group NIM and customer margin

RWAs breakdown

2 Debt maturities and issuances

MDA buffer

3 ALCO portfolio

4 ESG

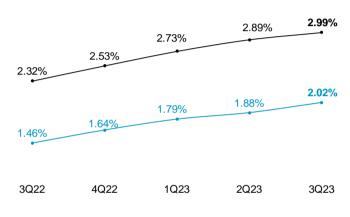
TSB asset quality, solvency and liquidity position

1. NIM and customer margin

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Sabadell Group

%, in euros

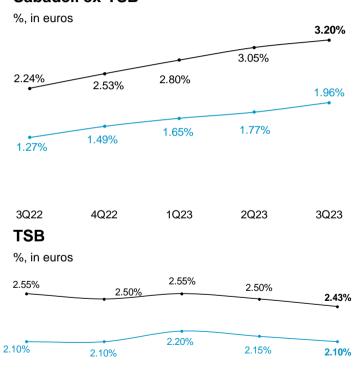


- Customer margin
- NIM as % of average total assets

Sabadell ex-TSB

3Q22

4Q22



1Q23

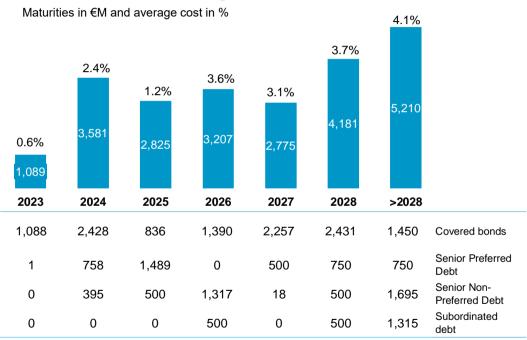
2Q23

3Q23



2. Debt maturities and issuances

Debt maturities and average cost



Main debt maturities and redemptions in the last 6 months

Instrument	Date	Size	Coupon
Senior preferred bonds	05/03/2023	€1,000M	0.88%
Covered bonds	04/05/2023	€250M	2.62%
Senior non preferred bonds	08/09/2023	€580M	1.75%

Main debt maturities in the next 12 months

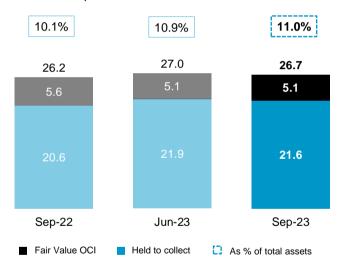
Instrument	Date	Size	Coupon
Covered bonds	20/10/2023	€950M	0.13%
Covered bonds	23/10/2023	€100M	4.25%
Covered bonds	26/01/2024	€550M	3.96%
Covered bonds (TSB)	15/02/2024	£750M	6.09%
Senior preferred bonds	07/03/2024	€735M	1.63%
Senior non preferred bonds	10/05/2024	€395M	1.75%
Covered bonds	10/06/2024	€1,000M	0.63%



3. ALCO portfolio

Evolution of fixed income portfolio

Sabadell Group. €bn



Sep-23	Yield	Total Duration ¹	Avg. maturity
FV OCI	4.0%	1.0 years	4.5 years
Total	3.1%	1.9 years	6.5 years

Composition of fixed income portfolio

Sabadell Group. €bn. Sep-23.



- As at Sep-23, TSB's ALCO portfolio size was €2.6bn
- The sensitivity of our capital position to bond spread volatility remains low as Fair Value OCI composition only accounts for a small proportion and is short duration
- Option to further reinvestment in 2023
- Unrealised capital gains/losses (after tax):
 - Fair value OCI: -0.3pp of CET1 (already deducted)
 - Held to collect: -1.0pp of CET1

4. ESG. Milestones 3Q23

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Financing and structuring of renewable energy projects amounting to ~ 250 million euros

Various credit facilities signed with the EIB, for a total of 350 million

6th edition of BStartup Health, a programme to support startups with



Collaboration agreement signed with PYMAR, which represents Spain's major private shipyards, for the granting of guarantees for **PERTE Naval projects**

euros, to support startups, SMEs and midcaps

the development of their health-related projects











Commitment to Sustainability



S

Launch of the 3rd edition of the Premios Empresa y Sostenibilidad. an initiative of Banco Sabadell and Levante-EMV that recognises best business practices in Environmental, Social Responsibility and **Governance** matters



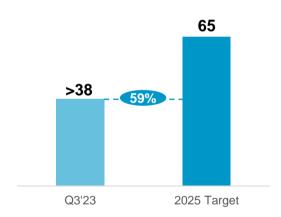
Quality Certification from the Spanish Institute of Internal Auditors was renewed with the highest rating, reflecting the level of Internal Audit compliance with the international standards and code of ethics of the Global Institute of Internal Auditors







€bn in cumulative terms since 2021



- >€12.6bn mobilised in 2023
- c.€38bn in cumulative terms since 2021
- On track to meet our target of €65bn in 2025



5. TSB asset quality, solvency and liquidity position

Asset quality

_	Sep-22	Jun-23	Sep-23
NPL ratio	1.4%	1.4%	1.4%
Coverage ratio	40%	40%	41%
Cost of risk ¹ (YtD)	0.13%	0.15%	0.17%

Solvency

•	Sep-22	Jun-23	Sep-23
CET1 ratio ²	16.6%	17.9%	17.6%
Leverage ratio ³	3.6%	4.0%	4.0%

Jun-23

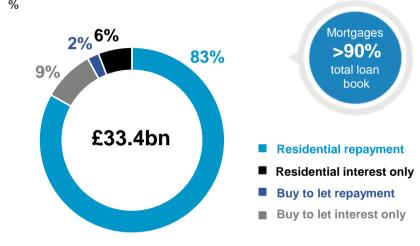
Sep-23

Liquidity

			1 -
LCR	145%	177%	193%

Sep-22

TSB core mortgage portfolio overview



- ✓ Average loan balance: £135k
- ✓ Average LTV: 55%⁴
- √ 83% of mortgages book have LTV <75%
 </p>
- √ 55% fixed rates for another 2 years or more
- ✓ Average seasoning: >4 years

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6. RWAs breakdown

Sep-23 RWAs: €78,795M

By type:

Credit risk: €69.9bn

Market risk: €0.5bn

Operational risk: €8.2bn

Other: €0.2bn

By geography:

Spain: €61.3bn

UK: €13.4bn

Mexico: €4.1bn



7. Ample MDA buffer at 428bps, better than guidance

Group capital req	uirements	Group capital position
Pillar 1 CET1	4.50%	
Pillar 2 CET1 Requirement (P2R)	1.21% ¹	
Capital Conservation Buffer	2.50%	
Countercyclical Buffer	0.40%	
Other Systemically Important Institutions	0.25%	
CET1	8.86%	13.13%
AT1	1.90% ¹	2.22%
Tier 2	2.54% ¹	2.99%
Total Capital	13.30%	18.35%



Leverage ratio phase-in **5.0%**

- MDA stands at 428bps above 8.86% requirement
- 2% Countercyclical Buffer in UK represents 40bps for Sabadell Group
- Leverage ratio phase-in increased +39bps YoY



Glossary

Term	Definition
CBR	Combined Buffer Requirement
ССуВ	Countercyclical Buffer
ССВ	Capital Conservation Buffer
Commercial gap	Total on-balance sheet customer funds – total gross loans
HQLA	High Quality Liquid Assets
HTC	Held to collect
LCR	Liquidity Coverage Ratio: short-term liquidity ratio
LRE	Leverage Ratio Exposure denominator is equivalent to total assets and a variety of off-balance sheet items including derivatives and repurchase agreements, among others
LTV	Loan to Value
MDA	Maximum Distributable Amount
MREL	Minimum Requirement of Eligible Liabilities
NIM	Net Interest Margin
NPA	Non-performing Assets
NPL	Non-performing Loans
NSFR	Net Stable Funding Ratio: medium-term liquidity ratio
P2R	Pillar 2 Requirement
RWA	Risk Weighted Assets
TBV	Tangible Book Value
TFSME	Term Funding Scheme with additional incentives for SMEs
TLTRO	Targeted Longer-Term Refinancing Operations

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