

# Nine Months 2025

Consolidated results October 29<sup>th</sup>, 2025



# Nine Months 2025

Consolidated results

José Bogas



## **Opening remarks**



Strong economic and financial results, with a remarkable cash generation

Resilient business model in a complex market context

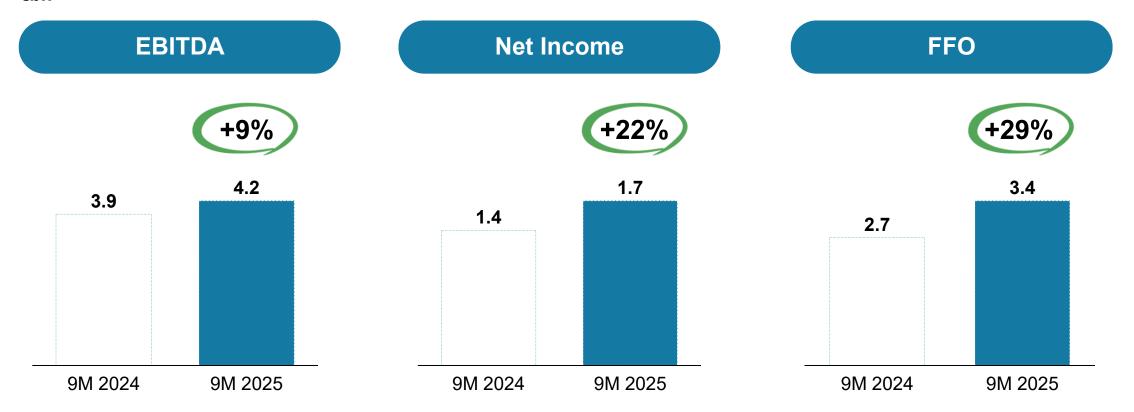
**Shares Buy back** implementation

Energy Transition success will depend on a fair Dx regulation

# Robust financial performance allows us to confirm full year guidance achievement



€bn



2025 Guidance (€bn)

5.4-5.6 Top range 2025 guidance confirmed

## Progressing in our capital allocation strategy<sup>(1)</sup>...





### **July 2025**

Acquisition of remaining 62.5% of CETASA



- 99 MW of wind assets in operation + 30 MW under development
- Full consolidation starting from 31<sup>st</sup> July
- **>** EV<sup>(2)</sup>: **72 €mn**

### Signed

### September 2025

Agreement for commercialization of Energy and Telecommunications with MasOrange



- Acquisition of Energía
   Colectiva, with >350,000
   energy customers
- More than 1 mn potential customers to provide combined energy and telecom offers
- > EV<sup>(2)</sup>: 90 €mn

### Closed

#### October 2025

Sale of 49.99% of solar assets to Masdar



- 0.4 GW sale of solar PV (signed in March)
- > 0.2 €bn cash impact in Q4
- **>** EV<sup>(2)</sup>: **0.4 €bn**

#### October 2025

Shares Buy back implementation



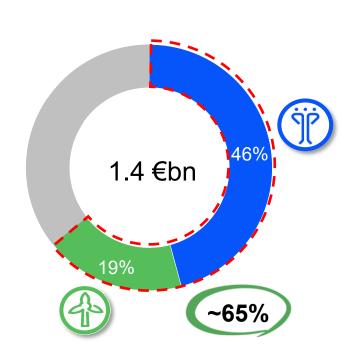
- Termination of 2nd tranche:
   17.0 mn shares (442 €mn) to be redempted before AGM 2026
- Launching of 3rd tranche Up to 500 €mn, from 15<sup>th</sup> October 2025 to 28<sup>th</sup> February 2026

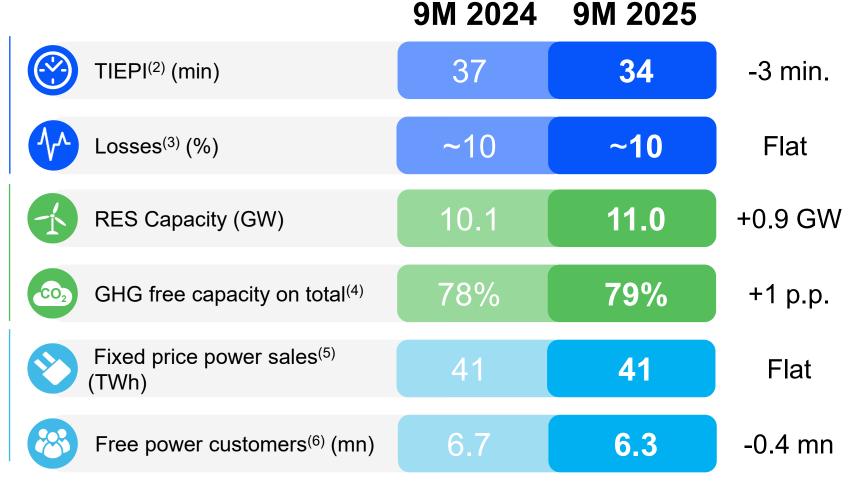
<sup>(1)</sup> Agreements closed or signed during Q3 and subsequent months

## ... and operational delivery









Rounded figures. Inorganic capex (1.0 €bn) not included

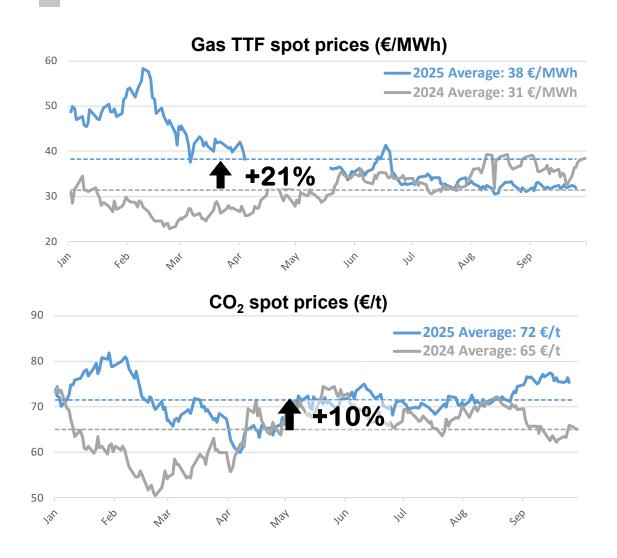
Tiempo de Interrupción Equivalente a la Potencia Instalada (Installed Capacity Equivalent (4) Interruption Time). According to Spanish Regulator. Own + Programmed and Transport (5) minutes of interruption (6)

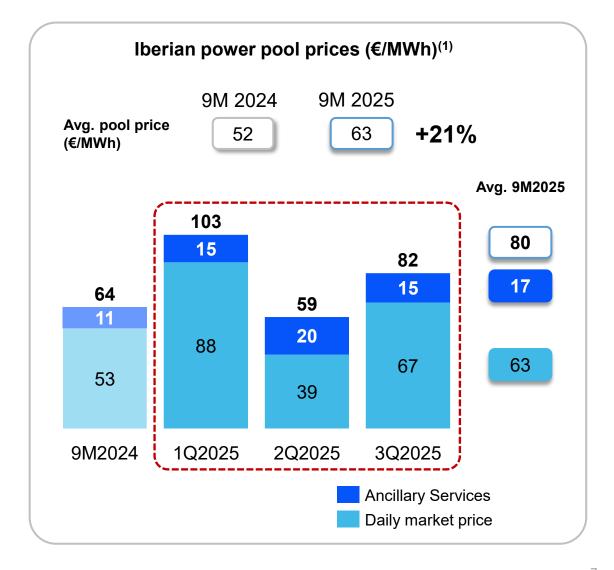
At busbars (REE criteria). Country level. Not adjusted. In mainland

<sup>(5)</sup> Free fixed power sales(6) FY 2024 figure: 6.7 mn

# Post-blackout cautious management impacts energy final cost

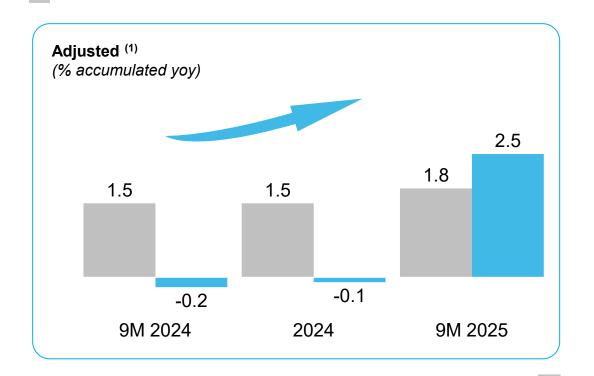


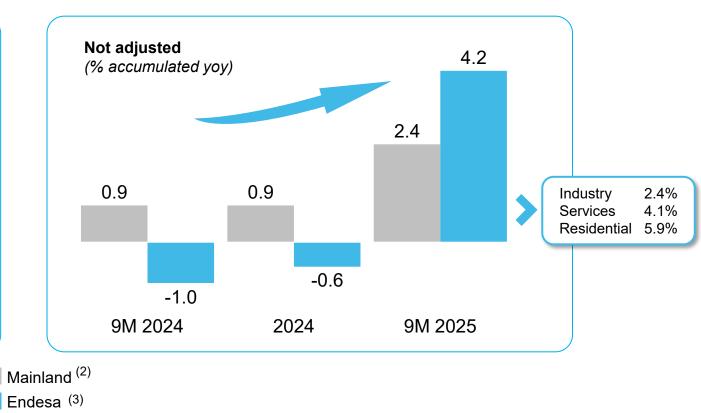




# **Demand recovery consolidation**







### Sharp demand increase in Endesa's area is evidence of new industrial demand

<sup>(1)</sup> For weather, working days, leap year and blackout. REE 9M2025 mainland figure is +1,2% adjusted for weather and working days

<sup>2)</sup> Source: REE.

<sup>(3)</sup> Source: Endesa's own estimates.

### 2026-2030 Distribution regulatory framework





### **CNMC Proposals**

- > First proposal called for TOTEX based model which strongly discourages investment under the false premise of spare network capacity.
- Second proposal includes some improvements but is still insufficient to address the massive investments required for decarbonization.

### Context

- > Sustained increase in grid connection requests.
- Node saturation at 83% undermines new demand growth and threatens PNIEC electrification targets.
- > A significant amount of 2025 new demand connection requests have been rejected.
- > Need to speed up investment pace.





- CNMC methodology not aligned with country's industrialization potential.
- WACC: discriminatory and asymmetric with EU countries and other regulated sectors.
- Fair regulatory framework providing incentives for investment is needed.

This remuneration proposal fails to provide the right signal required to address the investment needs at country-level

# Nine Months 2025

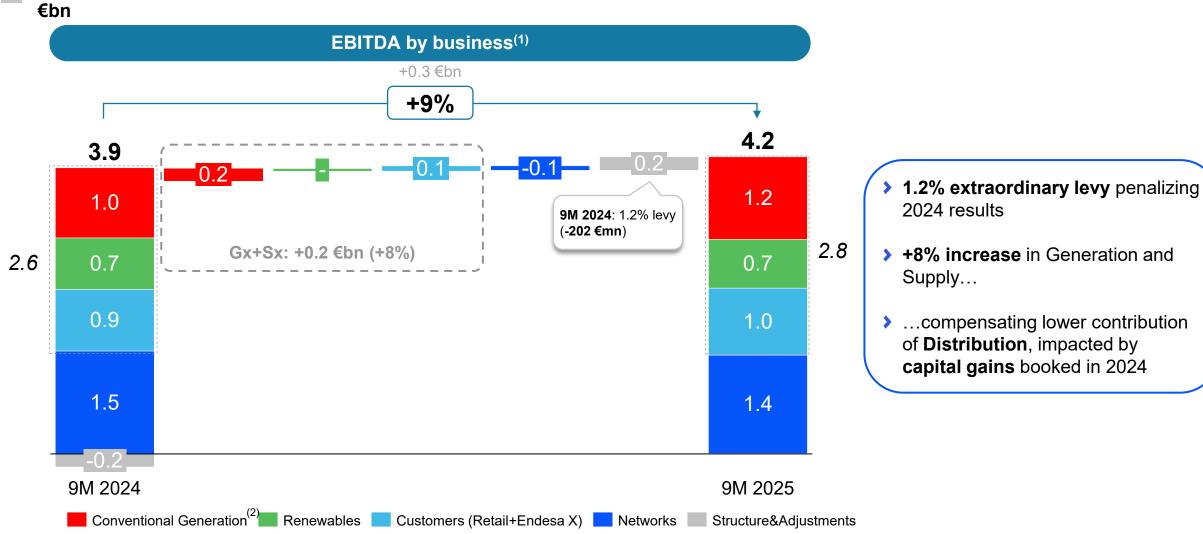
Financial results

Marco Palermo



# EBITDA up +9% driven by strong operating performance in endesc Gx+Sx and absence of extraordinary levy





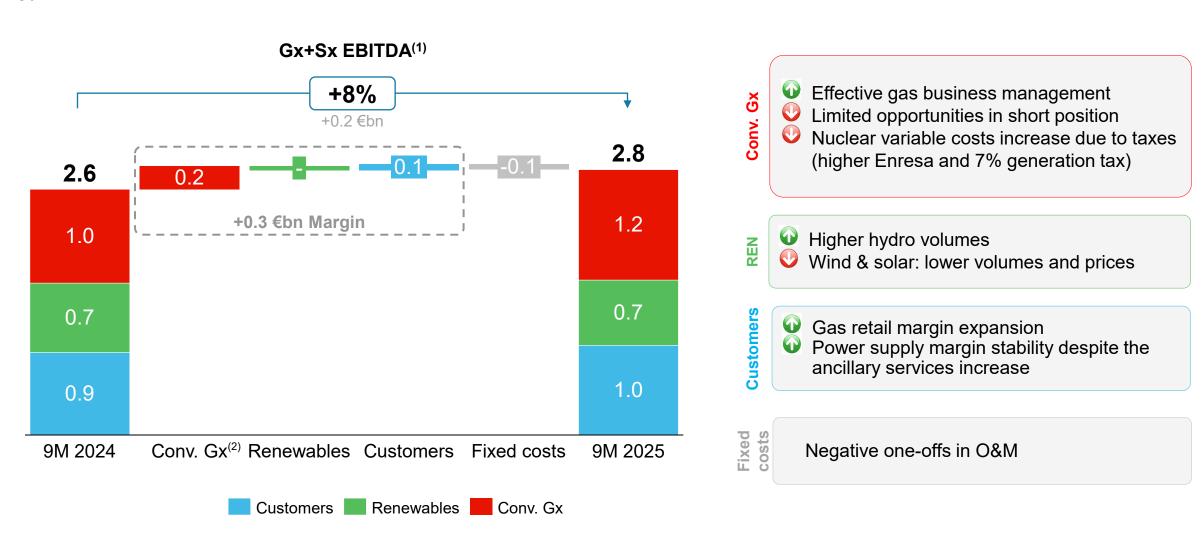
Rounded figures

Includes Thermal, Nuclear, Non mainland, Gas procurement activities and Others

### Integrated strategy delivers +8% EBITDA growth



€bn

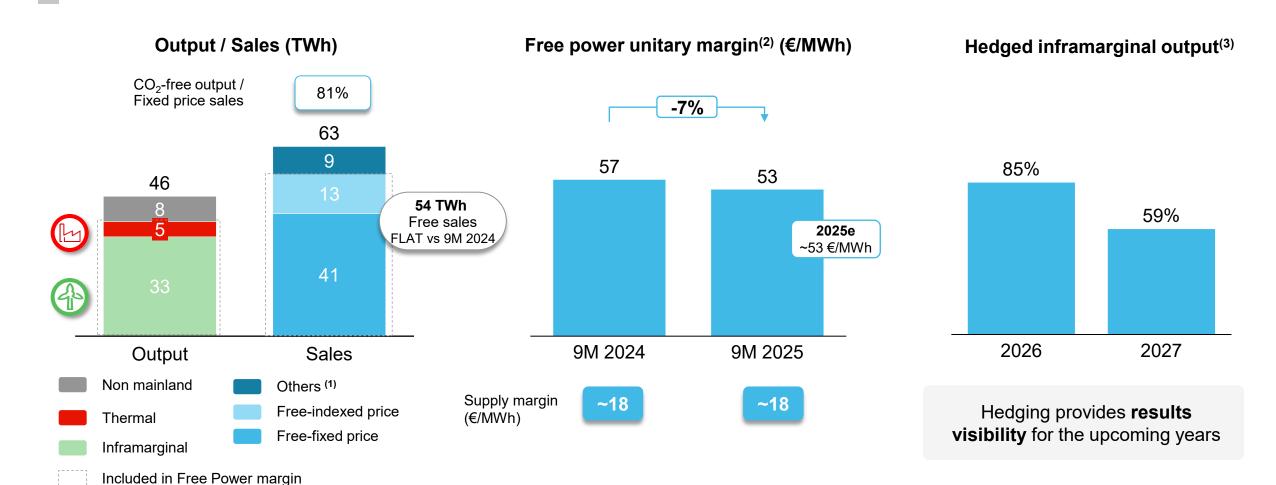


Rounded figures.

<sup>2)</sup> Includes Thermal, Nuclear, Non mainland, Gas procurement activities and Others

### Free power margin normalized to guidance levels





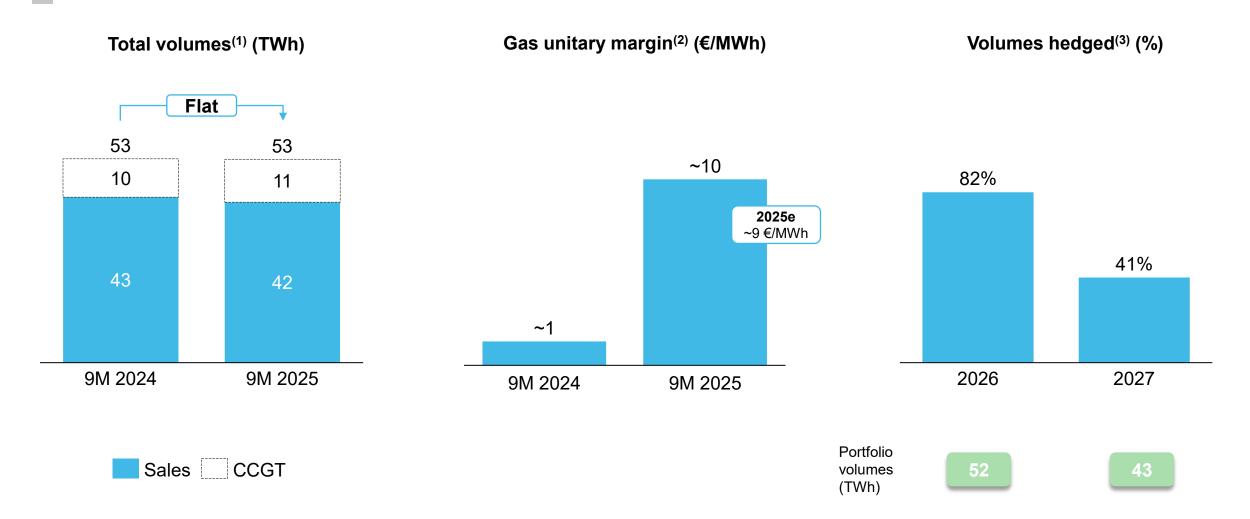
<sup>(1)</sup> SCVP (regulated) & International (ex-Iberia)

<sup>(2) 9</sup>M 2025 Managerial KPI reflecting the management of integrated power business. Calculated as: Conventional Gx margin contribution (1,773 €mn) + Renewables margin (898 €mn) + Retail margin (1,235 €mn) - Non mainland margin (380 €mn) - Manageable gas margin (538 €mn) – SCVP margin (24 €mn) – Others (121 €mn), divided by electricity sales in liberalized market in Spain and Portugal (54 TWh)

<sup>(3)</sup> Calculated on expected inframarginal output

## Gas margin supported by effective gas contracts hedging





<sup>)</sup> Rounded figures

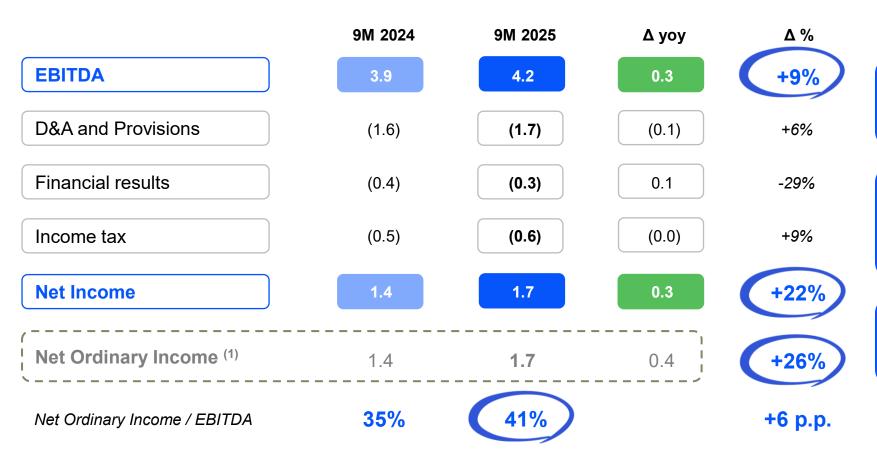
<sup>2)</sup> Managerial KPI reflecting the management of integrated gas business: 9M 2025 manageable gas margin (538 €mn) / Gas sales (53 TWh).

Volumes of hedged sourcing contracts

# Strong Net Income growth by 22% backed by EBITDA increase and financial results improvement



Profit & loss (€bn)



- Amortization rise mainly due to investment in Dx and hydro assets consolidation
- Financial results improvement mostly driven by lower average gross financial debt with a reduction of cost of debt
- Income tax rate: ~24.5% vs. 27% in 9M 2024 (impacted by 1.2% levy)

<sup>(1) 9</sup>M 2025 Net Income (1,711 €mn) – Gains/(losses) on disposals of non-financial assets of over 10 €mn (-24 €mn) = 1,735 €mn. 9M 2024 Net Income (1,404 €mn) – Gains/(losses) on disposals of non-financial assets of over 10 €mn (28 €mn) = 1,376 €mn

# Strong cash generation supported by EBITDA growth and stable working capital...



€bn



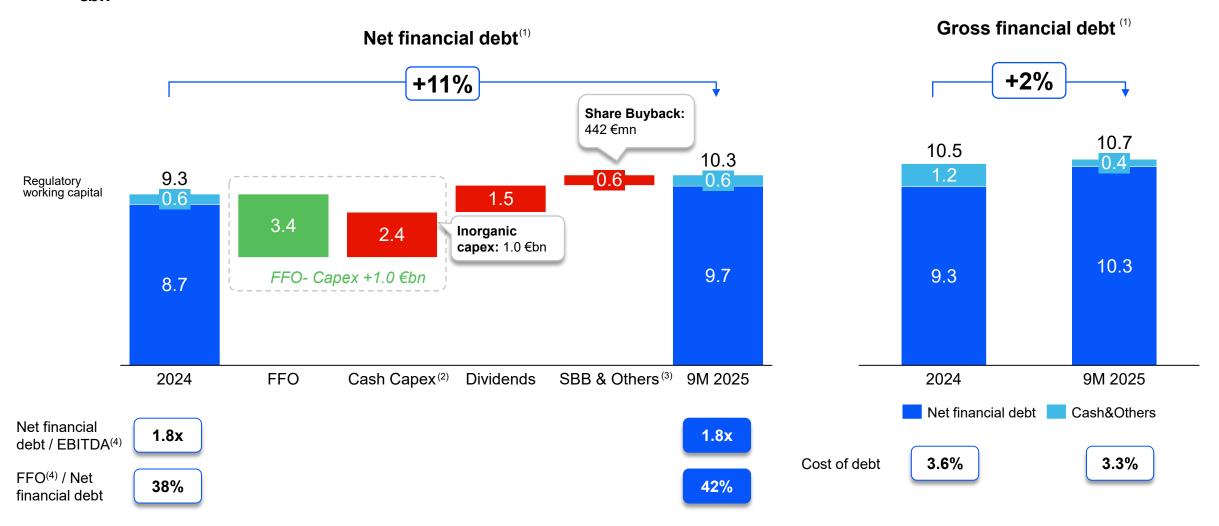
<sup>(1)</sup> Balance variation year to date

<sup>(2)</sup> Adjustments: 9M 2024: +530 €mn gas arbitration

# ... strengthens the sustainability of our financial metrics



€bn



<sup>(1)</sup> Rounded figures

Mainly Share Buyback Program (442 €mn) and additions for rights of use (141 €mn)
 Last 12 months

Cash Capex & Others: Net acquisitions of fixed assets (1,204 €mn) + Acquisitions and disposals of (4) other investments (264 €mn) + Hydro assets (949 €mn) + CETASA (29 €mn)

# Nine Months 2025

Closing remarks

José Bogas



### **Closing remarks**



Top of 2025 guidance range supported by strong financial results

Shareholder returns strengthened by Shares Buy back program

Capital allocation subject to fair regulation

Unique asset base and resilient business model, ready to play a key role in Energy Transition

9M 2025 Results - Madrid, 29 October 2025

# Nine Months 2025

Annexes



# P&L 9M 2025 vs. 9M 2024

€mn



	9M 2025	9M 2024	% Var.
Income	15,948	15,765	+1%
Procurements and services	(10,074)	(9,616)	+5%
Income and expenses from energy derivatives	(38)	(800)	-95%
Gross margin	5,836	5,349	+9%
Fixed operating costs and other results	(1,612)	(1,468)	+10%
EBITDA	4,224	3,881	+9%
D&A	(1,679)	(1,581)	+6%
EBIT	2,545	2,300	+11%
Net financial results	(274)	(385)	-29%
Net results from equity method	35	8	+338%
PROFIT BEFORE TAX	2,306	1,923	+20%
Income Tax Expense	(563)	(518)	+9%
Non-Controlling Interests	(32)	(1)	+3100%
NET ATTRIBUTABLE INCOME	1,711	1,404	+22%
NET ORDINARY INCOME	1,735	1,376	+26%

9M 2025 Results - Madrid, 29 October 2025

# **Endesa: 9M 2025 P&L**





	Conventional Gx (1)	Renewables	Retail	Endesa X	adjustments (2)	Dx	Structure	Adjustments	TOTAL
Income	5,631	927	12,161	259	(4,862)	1,947	300	(415)	15,948
Procurements and services	(4,193)	(32)	(10,550)	(137)	4,856	(120)	(1)	103	(10,074)
Income and expenses from energy derivatives	335	3	(376)	-	-	-	-	-	(38)
Gross margin	1,773	898	1,235	122	(6)	1,827	299	(312)	5,836
Fixed operating costs	(600)	(205)	(353)	(52)	6	(427)	(293)	312	(1,612)
Self-constructed assets									183
Personel expenses									(730)
Other fixed operating expenses									(1,065)
Other results	-	-	-	-		-	-		-
Fixed operating costs and other results	(600)	(205)	(353)	(52)	6	(427)	(293)	312	(1,612)
EBITDA	1,173	693	882	70	-	1,400	6	-	4,224
D&A	(443)	(272)	(324)	(35)	-	(576)	(29)	-	(1,679)
EBIT	730	421	558	35	-	824	(23)	-	2,545
Net financial results									(274)
Net results from equity method									35
PROFIT BEFORE TAX									2,306
Income Tax Expense									(563)
Non-Controlling Interests									(32)
NET ATTRIBUTABLE INCOME									1,711
NET ORDINARY INCOME									1,735

<sup>(1)</sup> Includes non mainland business (Gross margin: 380 €mn. EBITDA: 174 €mn)

<sup>(2)</sup> Consolidation adjustments in Generation and Supply are included within Conventional Generation business along the presentation

# **Endesa: 9M 2024 P&L**



9M 2025 Results - Madrid, 29 October 2025



	Conventional Gx <sup>(1)</sup>	Renewables	Retail	Endesa X	Gx+Sx adjustments <sup>(2)</sup>	Dx	Structure	Adjustments	TOTAL
Income	5,471	992	11,699	246	(4,470)	1,946	302	(421)	15,765
Procurements and services	(4,437)	(101)	(9,177)	(129)	4,437	(109)	(203)	103	(9,616)
Income and expenses from energy derivatives	521	27	(1,348)	-	-	-	-	-	(800)
Gross margin	1,555	918	1,174	117	(33)	1,837	99	(318)	5,349
Fixed operating costs	(559)	(187)	(350)	(65)	33	(410)	(287)	318	(1,507)
Self-constructed assets									190
Personel expenses									(726)
Other fixed operating expenses									(971)
Other results	-	-	-	-		37	2		39
Fixed operating costs and other results	(559)	(187)	(350)	(65)	33	(373)	(285)	318	(1,468)
EBITDA	996	731	824	52	-	1,464	(186)	-	3,881
D&A	(409)	(219)	(342)	(45)	-	(537)	(29)	-	(1,581)
EBIT	587	512	482	7	-	927	(215)	-	2,300
Net financial results									(385)
Net results from equity method									8
PROFIT BEFORE TAX									1,923
Income Tax Expense									(518)
Non-Controlling Interests									(1)
NET ATTRIBUTABLE INCOME									1,404
NET ORDINARY INCOME									1,376

Gx+Sx

<sup>(1)</sup> Includes non mainland business (Gross margin: 367 €mn. EBITDA: 188 €mn)

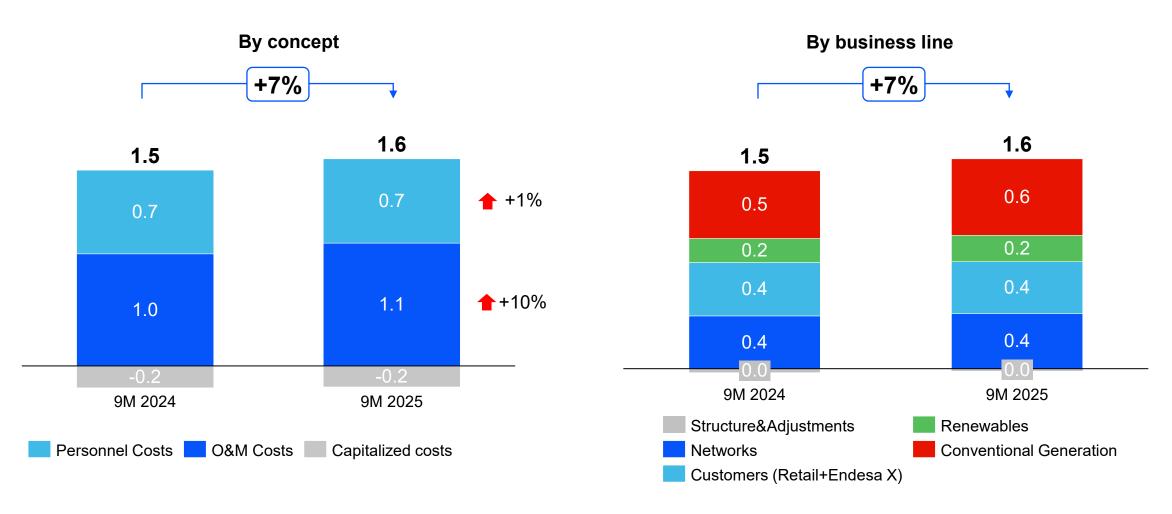
<sup>(2)</sup> Consolidation adjustments in Generation and Supply are included within Conventional Generation business along the presentation

### **Fixed costs**



€bn

### **Fixed costs evolution**



9M 2025 Results - Madrid, 29 October 2025

# Installed capacity and output



### Total net installed capacity (MW)

	9M 2025	2024	Var. (%)
Mainland	18,124	17,216	+5%
Renewables <sup>(2)</sup>	11,039	10,131	+9%
Hydro	5,369	4,746	+13%
Wind	3,001	2,893	+4%
Solar	2,669	2,492	+7%
Others	0	0	0%
Nuclear	3,328	3,328	0%
Coal	0	0	0%
CCGTs	3,757	3,757	0%
Non mainland territories	4,222	4,233	-0%
Coal	241	241	0%
Fuel - Gas	2,293	2,304	0%
CCGTs	1,688	1,688	0%
Total	22,346	21,449	+4%

### Total output (1) (GWh)

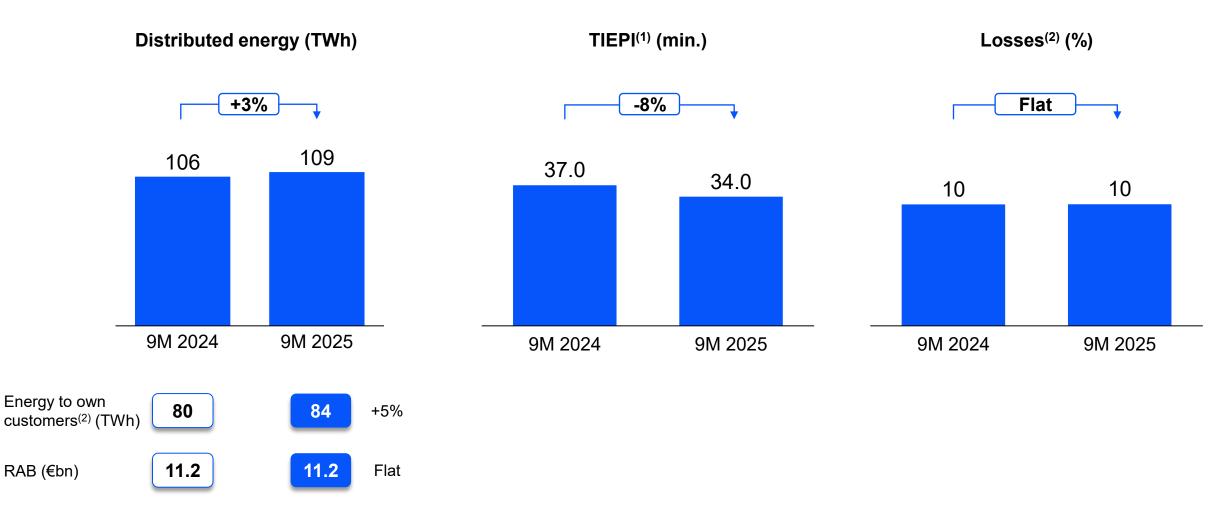
9M 2025	9M 2024	Var. (%)
37,929	37,588	+1%
13,896	13,861	+0%
6,885	5,891	+17%
4,124	4,712	-12%
2,886	3,258	-11%
1	0	0%
19,065	19,344	-1%
0	0	+0%
4,968	4,383	+13%
8,448	8,154	+4%
89	54	+65%
3,242	3,296	-2%
5,117	4,804	+7%
46,377	45,742	+1%

<sup>(1)</sup> Output at power plant bus bars (Gross output minus self-consumption). Rounded figures

<sup>(2)</sup> Includes 146 GWh in non-mainland in 9M 2025 (107 MW) vs 157 GWh in 9M 2024 (99 MW)

# **Grids: operational parameters**



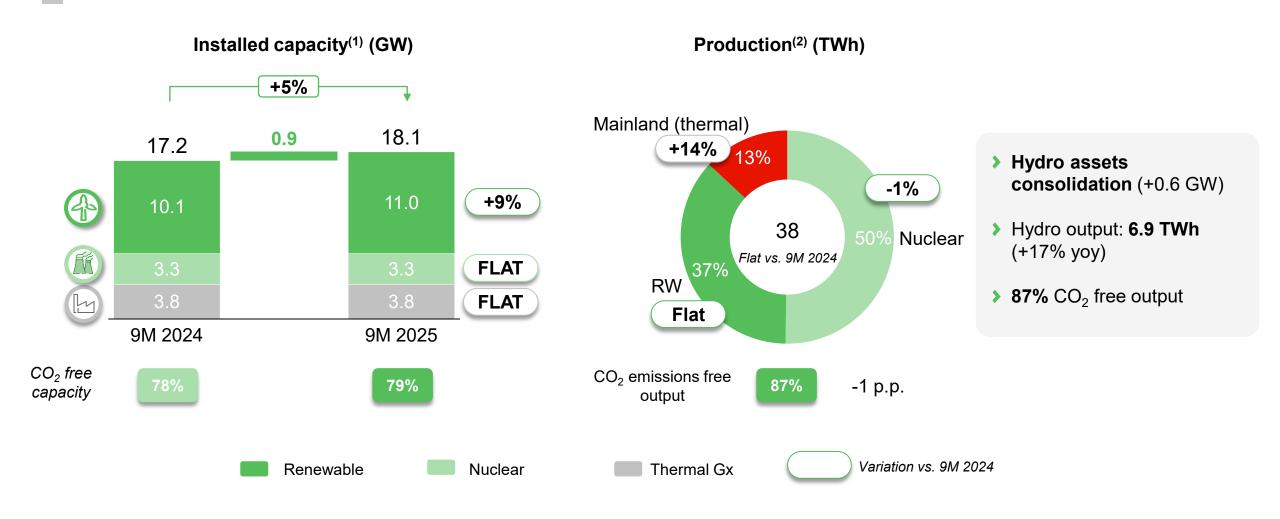


<sup>(1)</sup> Tiempo de Interrupción Equivalente a la Potencia Instalada (Installed Capacity Equivalent Interruption Time). According to Spanish Regulator. Own + Programmed and Transport minutes of interruption

<sup>(2)</sup> At busbars (REE criteria). Country level. Not adjusted

## **Generation: operational parameters**



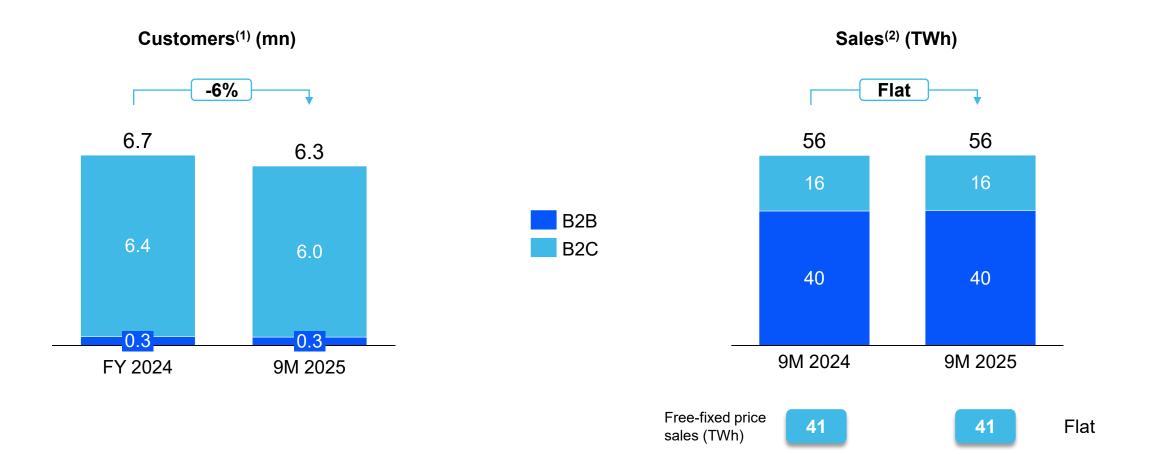


<sup>1)</sup> Mainland net capacity. Including 107 MW in 9M 2025 and 99 MW in 9M 2024 renewables in non-mainland. Rounded figures

<sup>9</sup>M 2025 Results - Madrid, 29 October 2025 (2) Mainland generation. Energy at power plant busbars. Including 146 GWh in 9M 2025 and 157 GWh in 9M 2024 renewables in non-mainland. Rounded figures

# **Supply: operational parameters**





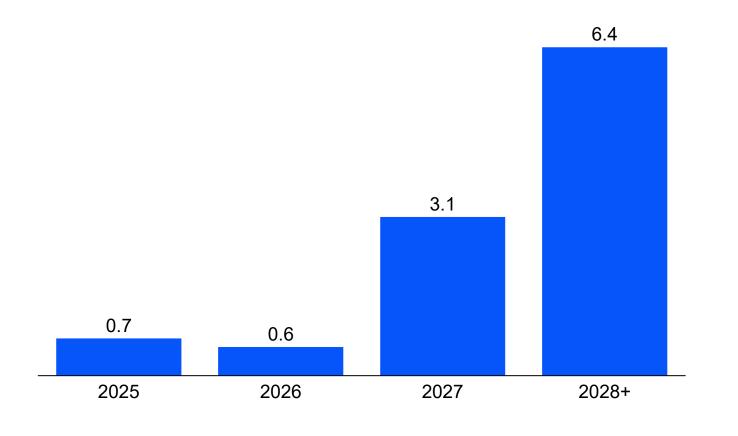
<sup>(1)</sup> Liberalized customers

<sup>(2)</sup> Liberalized gross energy sales (including international sales). Rounded figures

## Financial debt maturity and credit metrics



### Gross financial debt maturity<sup>(1)</sup> (€bn)



- Coverage of **29 months** of debt maturity
- Average life of financial debt: 3.6 years
- 7.1 €bn of liquidity

### Long-term ratings



Issuer credit rating

Baa1

### **Disclaimer**



This document contains certain "forward-looking" statements regarding anticipated financial and operating results and statistics and other future events. These statements are not guarantees of future performance and they are subject to material risks, uncertainties, changes and other factors that may be beyond Endesa's control or may be difficult to predict.

Forward-looking statements include, but are not limited to, information regarding: estimated future earnings; anticipated changes in generation and market share; expected changes in demand for gas and gas sourcing; management strategy and goals; estimated cost reductions; tariffs and pricing structure; estimated capital expenditures; estimated asset disposals; estimated changes in capacity and capacity mix; repowering of capacity and macroeconomic conditions. The main assumptions on which these expectations and targets are related to the regulatory framework, exchange rates, commodities, counterparties, divestments, increases in production and installed capacity in markets where Endesa operates, increases in demand in these markets, allocation of production amongst different technologies, increases in costs associated with higher activity that do not exceed certain limits, electricity prices not below certain levels, the cost of CCGT plants, and the availability and cost of the gas, coal, fuel oil and emission rights necessary to run our business at the desired levels.

In these statements, Endesa avails itself of the protection provided by the Private Securities Litigation Reform Act of 1995 of the United States of America with respect to forward-looking statements.

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### **Disclaimer**



#### **Alternative Performance Measures**

This presentation includes certain alternative performance measures ("APMs") for the purposes of Commission Delegated Regulation (EU) 2019/979, of March 14, 2019 and as defined in the Guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415es). Please refer to the corporate website (www.endesa.com) for further details of these matters, including their definition or a reconciliation between any applicable management indicators and the financial data presented in the consolidated financial statements prepared under IFRS. In particular, please refer to the document: Alternative Performance Measures 9M 2025

In addition to the financial information prepared under IFRS, there are some performance measures that have been calculated using the financial information from ENDESA, but that are not defined or detailed in the applicable financial information framework. These performance measures are being used to allow for a better understanding of the financial performance of ENDESA, but should be considered only as additional information and in no case as a substitute of the financial information prepared under IFRS.

### **IR Team**

### Contact us



#### **Mar Martinez**

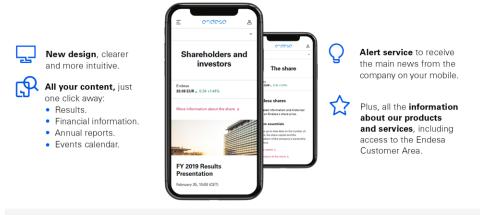
Head of Investor Relations

### **Investor Relations team**

Isabel Permuy
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