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## 1Q24 Highlights

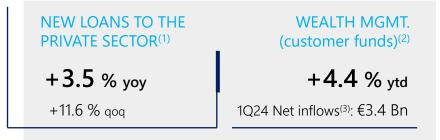


#### A strong start to the year



#### **Positive activity dynamics**

in a quarter affected by seasonality





#### **High-quality net income growth yoy**

in a seasonal quarter with banking tax fully booked in Q1

NET INCOME	NII PRO	WEALTH + DTECTION REV. <sup>(4)</sup>
€1,005 M	+27.4% yoy	+12.0% yoy
+17.5 % yoy   -13.1 % qoq	+1.2% qoq	+1.1% qoq adj. <sup>(5)</sup>



#### **Asset quality remains under control**

and evolving as expected

% NPL	% CoR ttm
2.8 %	0.29 %
71% NPL coverage	1Q24 annualised: 0.28%



#### Capital strength supports high distribution

ordinary and extraordinary

% CET1	DISTRIBUTION SINCE YE21 <sup>(6)</sup>
12.3 %	€7.4 Bn
Max. amount of ongoing 3 <sup>rd</sup> SBB deducted in full	~€4.6 Bn pending to reach ~€12 Bn 2022-24e target

RoTE up to 15.8% (+5.3 pp yoy) with upgraded outlook

FY24e NII: mid-single digit growth yoy

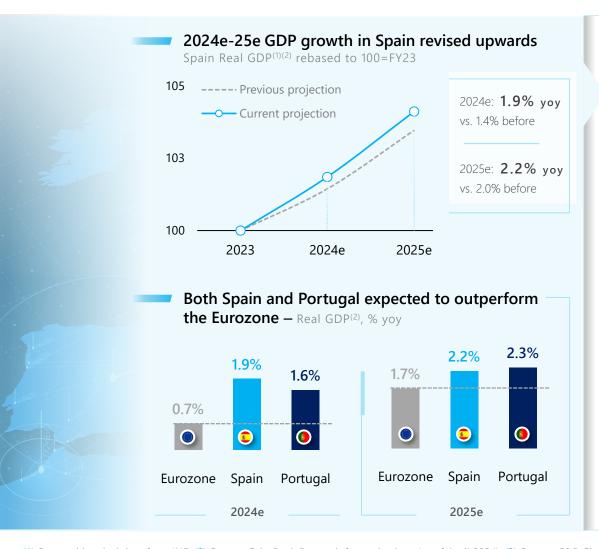
FY24e % RoTE >16%

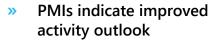




## The Spanish economy continues to surprise on the upside

Q1 activity indicators support improved GDP outlook



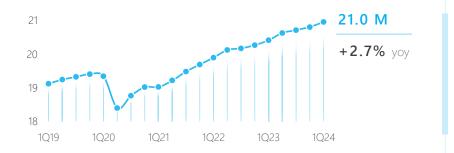


Composite PMI, monthly index(3)



#### **Employment supports** consumption

Workers registered to the Social Security system in Spain <sup>(4)</sup>, quarterly avg. seasonally adj. in million



#### Tourism bound for another record year following a strong 2023

International tourist expenditure in Spain (5), ttm in €Bn







#### New lending gathers steam particularly in mortgage and consumer lending





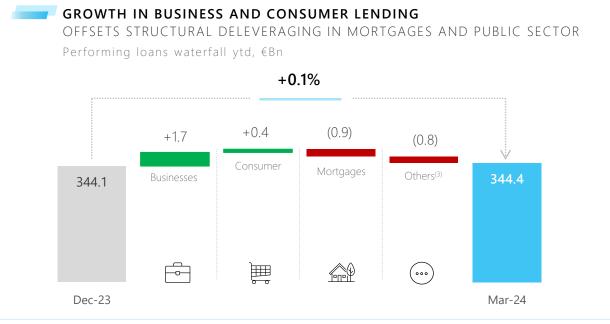
## Stable loan-book while seizing market share

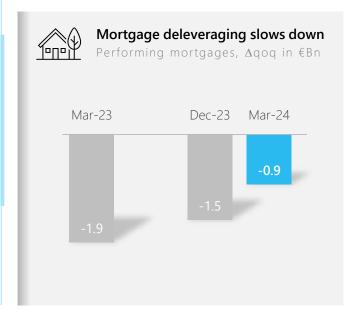
Supported by new lending rebound and lower pre-payments















## Customer funds up in the quarter

Solid growth in wealth management largely offsets adverse seasonality in deposits and others

Customer funds<sup>(1)</sup>, 31 March 2024

€636 Bn

+1.0% ytd

o/w:

WEALTH MANAGEMENT(2)

+4.4% ytd



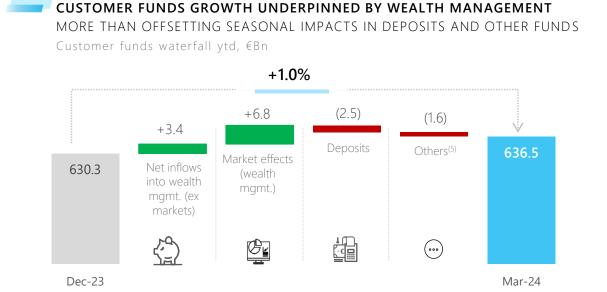
MARKET SHARE GAINS
Market share in Spain, %

Market share in
Wealth management
+ Deposits(4)

Page 10

26.3%
+5 bps ytd







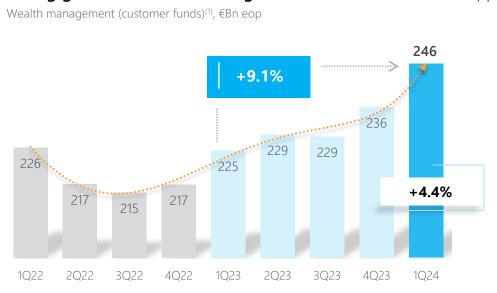


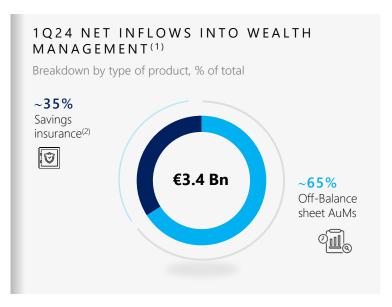


#### Wealth management starts 2024 on a strong note



#### Strong growth in wealth management balances in Q1 with support from both markets and net inflows

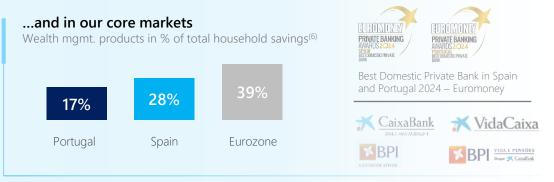




#### Seizing potential

Leveraging on a differential advisory model and fully-owned factories







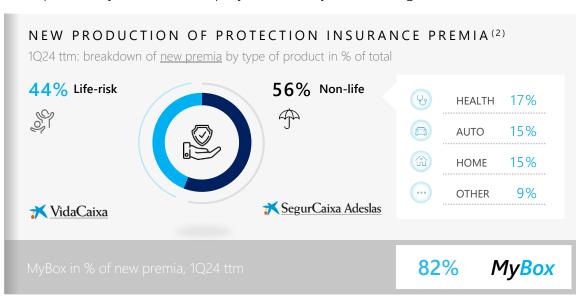


## Positive dynamics in protection insurance on the back of MyBox



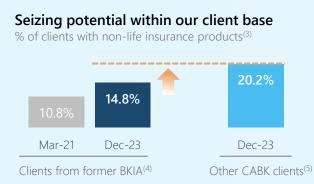
Sustained growth in protection premia underpinned by successful deployment of MyBox offering

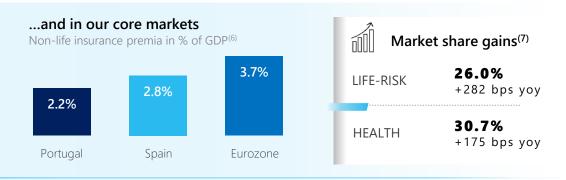




#### **Seizing potential**

Leveraging on a best-in-class distribution network and fully-owned factories





(1) Earned premia ytd. Includes VidaCaixa life-risk premia plus SegurCaixa Adeslas non-life premia sold through the bancassurance network. (2) All insurance products (including single premium with multiannual tenor) are presented on an annual basis to facilitate comparisons across all product lines. Including life-risk and non-life. CABK ex BPI and considering premia sold through the bancassurance channel. (3) Individual clients in Spain, by origin. Including home, health, dental, auto insurance and other non-life insurance for self-employed. (4) Excluding clients shared by former Bankia network and CABK. (5) CABK clients as of March 2021 (merger date), including those shared with former Bankia. Based on ICEA data. (6) Source: OECD, latest available data (2022). (7) In Spain. Based on ICEA latest available data (December 2023).

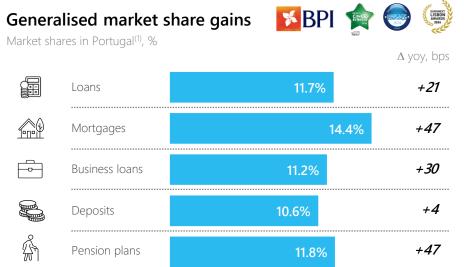


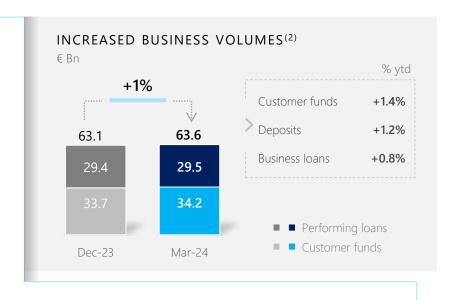


### Another solid operating performance from BPI

Backed up by a strong balance sheet





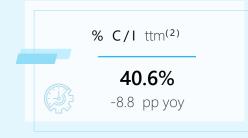


**BPI** segment Net Income, 1Q24

**€111 M** | +55% yoy

#### Higher profitability backed by a strong balance sheet



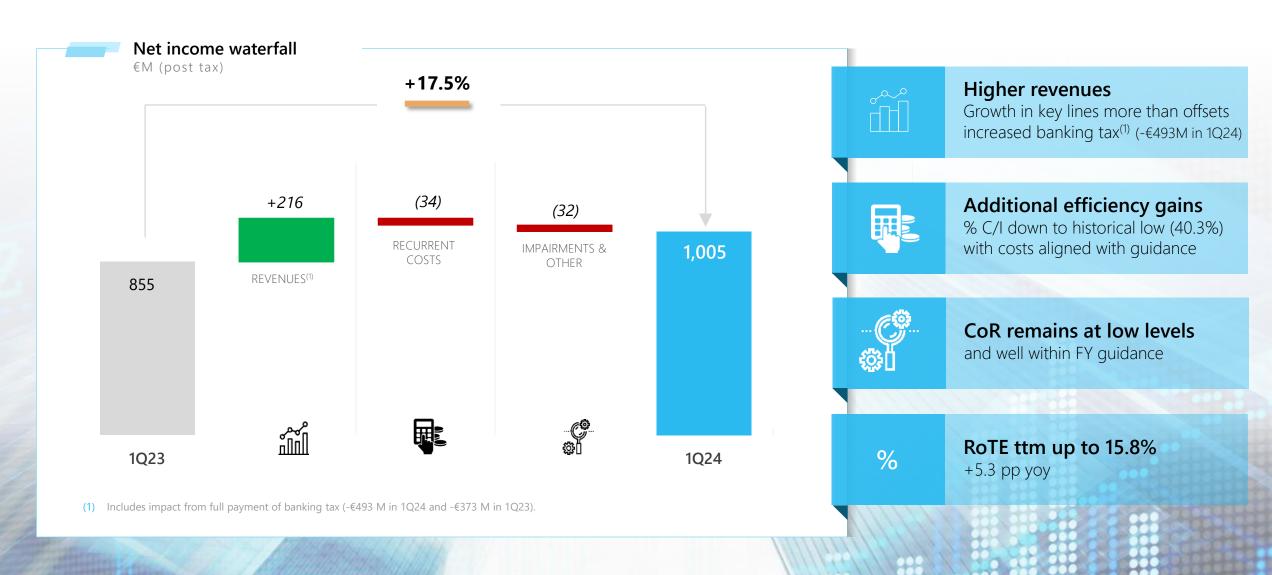








## High-quality net income growth underpinned by revenues







## Robust financials facilitate delivery of our social and sustainable aims



#### Sustainable banking

- #1 European bank by total 2019-24<sup>(1)</sup> SDG bond issues
- **€59 Bn** in sustainable financing<sup>(2)</sup>



The bank with the highest # of 2024 Sustainable Finance awards By Global Finance



#### **Fostering** financial inclusion

- Sole bank in 458 villages; 798 w/mobile branch(3)
- ~370K clients with social or basic accounts(3)



#### Leading microcredit in Europe

- >1.4 Million microcredits and loans with social impact granted since inception (MicroBank)(3)
- Launch of Microbank Academy



#### Solutions with social impact

- >10K social housing units<sup>(3)</sup>
- Impulsa: >6K beneficiary households since program inception<sup>(3)</sup>



#### Social projects

- Volunteering program: >17K participants (ttm); >96K beneficiaries (1Q24)(3)
- Strategic partnership w/ "la Caixa" Foundation



2030 DECARBONISATION 5 ADDITIONAL SECTORS (4)



**COMMERCIAL RE** 

-41% kgCO<sub>2</sub>e/m<sup>2</sup>



**RESIDENTIAL RE** 

-19% kgCO<sub>2</sub>e/m<sup>2</sup>



**AVIATION** 

THERMAL COAL

-30% qCO<sub>2</sub>e/RPK



**SHIPPING** 

-11.9% Alignment Delta



Qualitative<sup>(5)</sup>







**POWER GENERATION** 

-30% kgCO<sub>2</sub>e/MWh



OII & GAS

-23% MtCO<sub>2</sub>e -100% exposure in €M



**AUTOMOTIVE** 

-33% gCO<sub>2</sub>/vkm



**IRON & STEEL** 

-[10-20%] kgCO<sub>2</sub>e/t steel



Best Bank in Spain for the 10<sup>th</sup> consecutive year



(1) Until end of March 2024. Source: Dealogic. (2) Cumulative since YE21 and ex BPI. Refer to the glossary for definition. (3) In Spain. (4) 2020-30 for "Power Generation" and "Oil & Gas"; 2022-30 for "Thermal Coal phase-out", "Iron & Steel", "Automotive", "Agriculture", "Commercial Real Estate", "Residential Real Estate", "Aviation" and "Shipping". No decarbonisation targets were established for Aluminum and Cement since exposure to both sectors is non-material. (5) Considering the early stages of global methodologies and the lack of sufficient and homogeneous data, a qualitative objective has been established for the Agricultural sector.







# 1Q24 P&L and balance sheet



**Net income** 

Insurance service result

Pro memoria

Fees



## Net income up 17.5% yoy driven by key revenue engines

in a seasonal quarter and with the banking tax paid in full

1,005

902

295

855

937

244

1Q24 P&L HIGHLIGHTS

CONSOLIDATED INCOME STA	ATEMENT					IQZ4 P&L HIGHLIGHTS
€M	1Q24	1Q23	% yoy	% qoq		<ul> <li>Revenue growth yoy underpinned by key engines; qoq reflects seasonal impacts</li> </ul>
Net interest income	2,781	2,182	+27.4%	+1.2%		
Revenues from services <sup>(1)</sup> , o/w:	1,197	1,181	+1.3%	-3.3%		<ul> <li>NII: continuous growth on margin expansion and higher average liquidity</li> </ul>
Wealth management	420	363	+15.8%	-6.5%		<ul> <li>Wealth management: strong growth yoy on ↑ volumes; Q4 success fees affect qoq</li> </ul>
Protection insurance	282	264	+6.9%	-1.6%	REVENUES	
Banking fees	495	555	-10.8%	-1.4%	REVENUES	<ul> <li>Protection insurance up yoy on ↑ activity; non-recurrent items affect qoq</li> </ul>
Other revenues	(482)	(262)	+83.7%	+8.4%		Banking fees: mainly reflecting lower account maintenance fees compounded yoy
Dividends	5	68	-92.4%	-71.6%		by singular CIB (+) in 1Q23
Equity accounted	56	79	-29.3%	+59.6%		<ul> <li>Other revenues yoy affected by higher banking tax<sup>(2)</sup>, lower trading gains, timing of</li> </ul>
Trading income	61	82	-25.1%			TEF dividend and (+) SCA one-off in 1Q23; gog reflects seasonal items
Other op. income & exp.	(604)	(491)	+23.1%	+16.5%		
Gross income	3,496	3,101	+12.7%	-1.3%		
Total operating expenses	(1,508)	(1,442)	+4.6%	+4.2%		
Pre-impairment income	1,988	1,659	+19.8%	-5.1%	COCTC	Recurrent costs evolving in line with FY guidance
Loan-loss charges	(268)	(255)	+5.0%	-25.4%	COSTS	<ul> <li>Positive jaws continue to drive up pre-impairment income yoy (+20% yoy,</li> </ul>
Other provisions	(91)	(25)		+73.3%		+22% yoy adj. ex banking tax)
Gains/losses on disposals and other	(8)	(20)	-59.3%	-84.4%		
Pre-tax income	1,620	1,359	+19.2%	-0.6%		
Tax, minority & other	(615)	(503)	+22.1%	+29.9%		

**PROVISIONS** 

Gains/losses down significantly yoy and gog

• Other provisions mainly reflect higher provisioning for legal contingencies

• CoR ttm in line with expectations

+17.5%

-3.8%

+20.9%

-13.1%

-1.6%

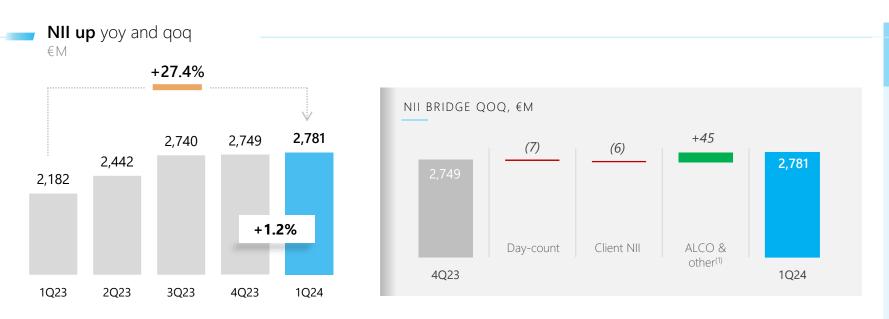
-8.1%

<sup>3 ,, , , , ,</sup> 

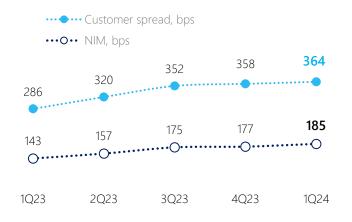


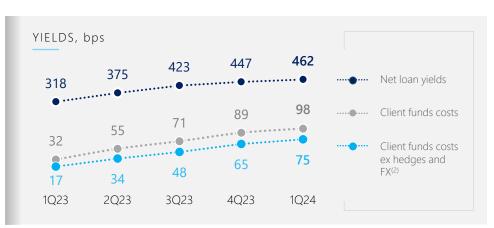


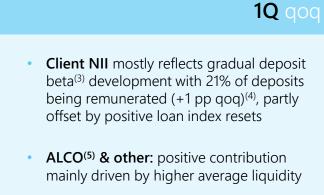
#### NII growth continues in Q1 on higher liquidity and margins

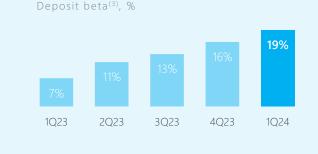


Margin expansion with continued support from loan yields















## Strong growth in wealth and protection revenues yoy

offsets subdued banking fee evolution

Revenues from services<sup>(1)</sup> broadly stable yoy —with gog affected by seasonal impacts including day-count and wealth management success fees in Q4 Breakdown by main category, €M GROWTH IN WEALTH MANAGEMENT AND PROTECTION REVENUES +1.3% OFFSETS LOWER BANKING FEES Revenues from services<sup>(1)</sup>: bridge yoy, in €M 1,238 +57 1,197 1,192 1,181 1,165 1,197 1,181 Wealth + protection 420 revenues **+12.0%** yoy 264 257 285 287 282 Banking fees 555 516 502 495 498 -10.8% yoy 1Q23 1Q24  $\Delta$  Banking Δ Wealth △ Protection fees mgmt. insurance 1Q23 2Q23 3Q23 4Q23 1Q24 revenues revenues ■ Wealth management ■ Protection insurance ■ Banking fees FY24e Revenues from services guidance Low-single digit growth yoy **REITERATED** 





## Higher volumes drive wealth and protection growth yoy

#### -while pressures on banking fees ease qoq



#### Wealth management revenues(1)

Breakdown by main category in €M and evolution in %

	1Q24	% qoq	% yoy
AuM	301	-2.0%	+10.9%
LIFE SAVINGS INSURANCE	119	-16.2%	+30.5%
TOTAL	420	-6.5% <sup>(2)</sup>	+15.8%

- Strong growth in wealth management revenues yoy on higher volumes; qoq affected by seasonal items in Q4
- AuM: net inflows and markets boost balances;
   qoq affected by Q4 success fees in pension plans
- Life savings insurance: higher activity drives growth yoy;
   qoq affected by Q4 success fees in unit linked



#### Protection insurance revenues(1)

Breakdown by main category in €M and evolution in %

	1Q24	% qoq	% yoy	
LIFE-RISK INSURANCE	183	-1.4%	+14.7%	
INSURANCE DISTRIBUTION	98	-1.9%	-5.2%	
TOTAL	282	-1.6%	+6.9%	

- Protection revenues up 6.9% yoy; qoq affected by non-recurrent factors
- **Life-risk:** sustained growth driven by higher activity; qoq affected by (+) non-recurrent impacts in Q4
- Insurance distribution fees: positive activity dynamics offset by non-recurrent impacts including timing-differences in revenue recognition



#### Banking fees(1)

Breakdown by main category in €M and evolution in %

	1Q24	% qoq	% yoy	
RECURRENT BANKING FEES	428	-4.0%	-8.9%	
WHOLESALE BANKING FEES	67	+19.7%	-21.3%	
TOTAL	495	-1.4%	-10.8%	

- Lower banking fees yoy while pressures ease qoq with support from higher CIB activity
- Recurrent banking fees: yoy mainly reflects lower account maintenance fees; qoq affected by seasonality
- Wholesale banking fees: affected yoy by single large transactions; qoq supported by higher CIB activity

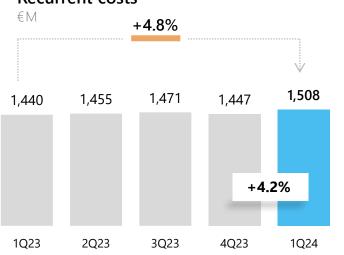


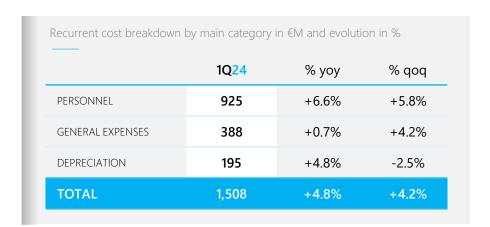


**1Q**24

#### % C/I ttm down to another historical low with costs evolving as guided

#### Recurrent costs





Continuous efficiency gains bring % C/I down to another historical low

50.3%

48.6%

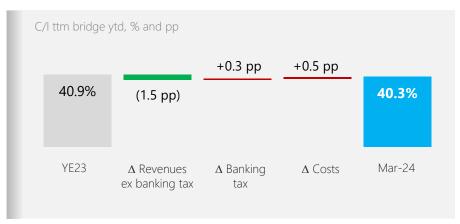
46.0%

40.9%

40.3%

D-22 M-23 J-23 S-23 D-23 M-24

Cost-to-income ratio ttm<sup>(1)</sup>, %



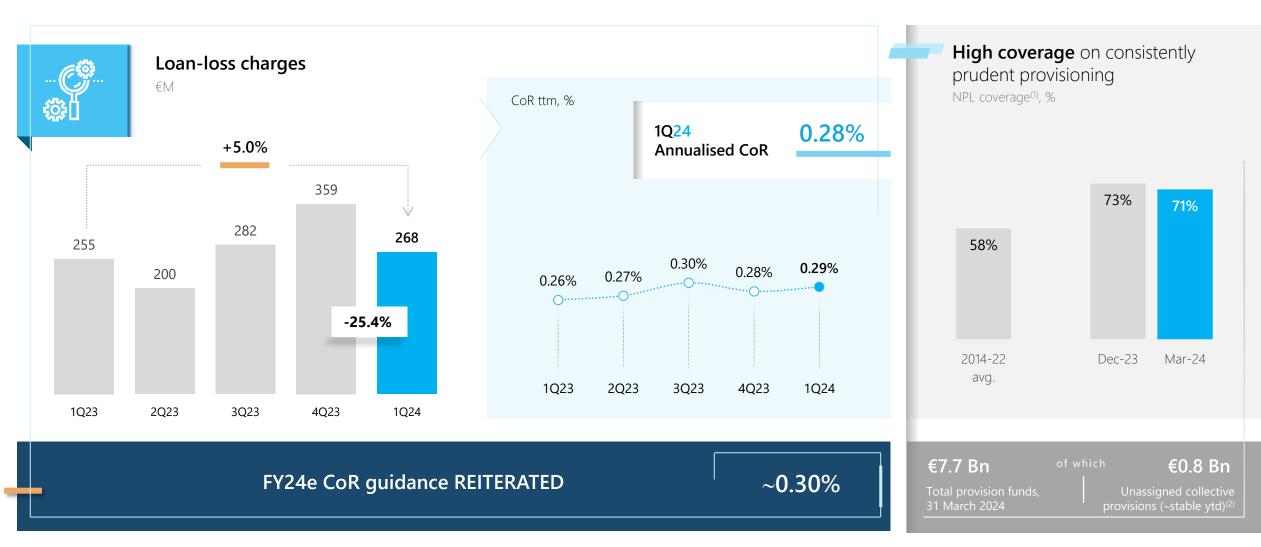
- Recurrent costs evolve in line with guidance with wage increases and other inflationary effects driving yoy and qoq
- Further efficiency improvement with C/I ratio TTM down to 40.3% (38.9% exbanking tax)
- **FY24e cost guidance reiterated** following the closing of the new collective agreement<sup>(2)</sup>

FY24e Recurrent cost guidance <5% growth yoy



## Lower LLCs qoq with annualised CoR below FY guidance

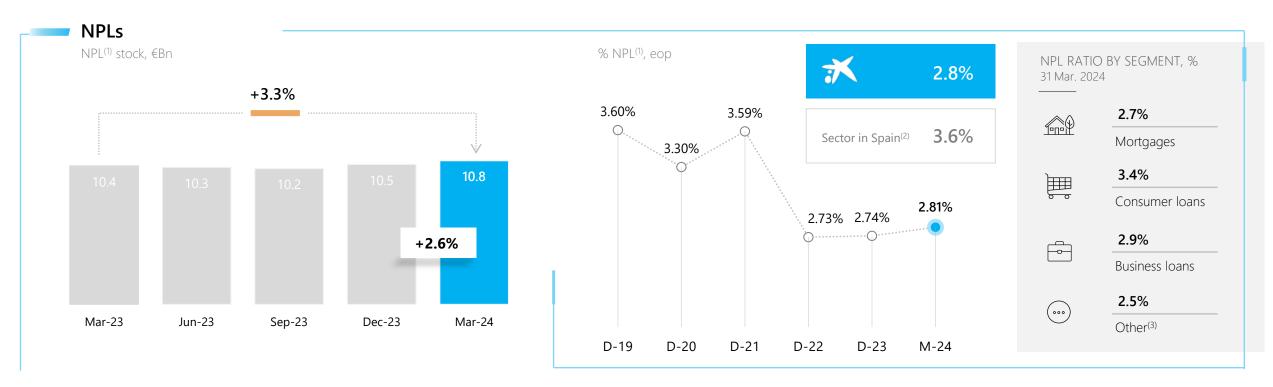
Unassigned collective provisions stable in the quarter







## % NPL broadly stable at low levels with organic trends well under control





- NPLs qoq mainly reflecting ongoing alignment with prudential definition of default<sup>(4)</sup>
- % NPL broadly stable (+7 bps ytd, o/w +5 bps from NDoD) and well below sector
- Net Oreo -2.3% qoq down to €1.5 Bn



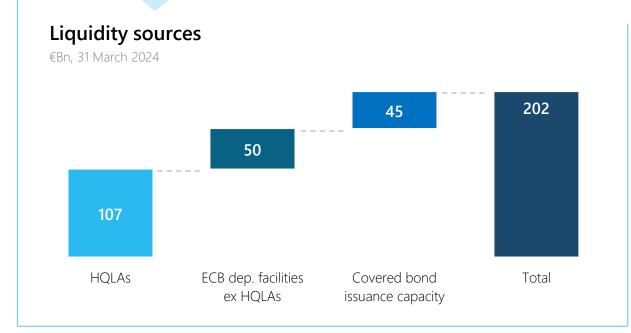


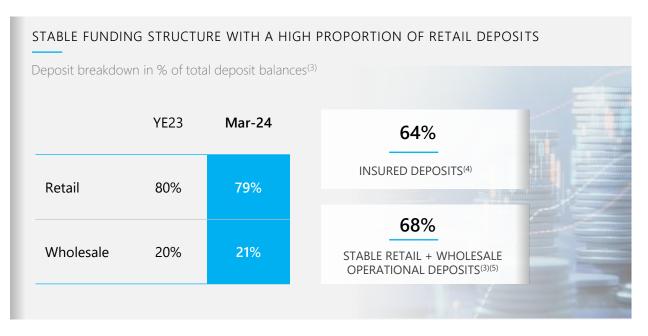


## Ample liquidity reserves with regulatory ratios well above requirements

AMPLE LIQUIDITY RESERVES
WITH STRONG BUFFERS OVER
REGULATORY REQUIREMENTS
31 March 2024 (eop)





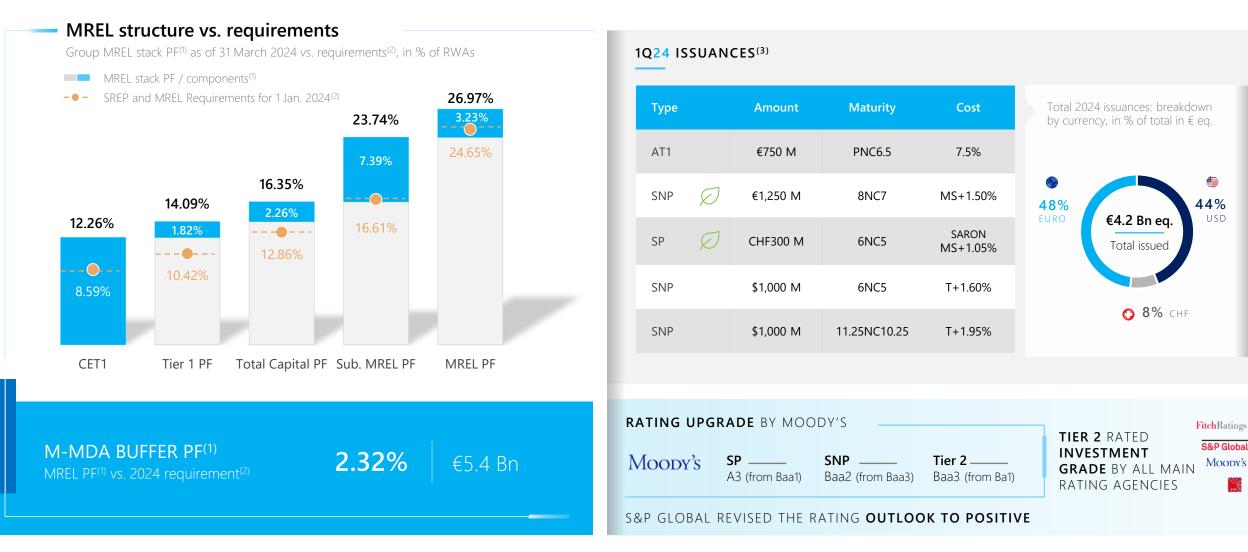






#### Comfortable MREL position and M-MDA buffer

#### with continuous and successful market access



<sup>(1)</sup> Tier1, Total Capital, Sub. MREL and MREL PF deducting €395M AT1 for which the call was already announced (to be executed in June 2024). Reported Tier1/Total Capital/Sub. MREL/MREL ratios at 14.26%/16.52%/23.91%/27.14%, respectively.

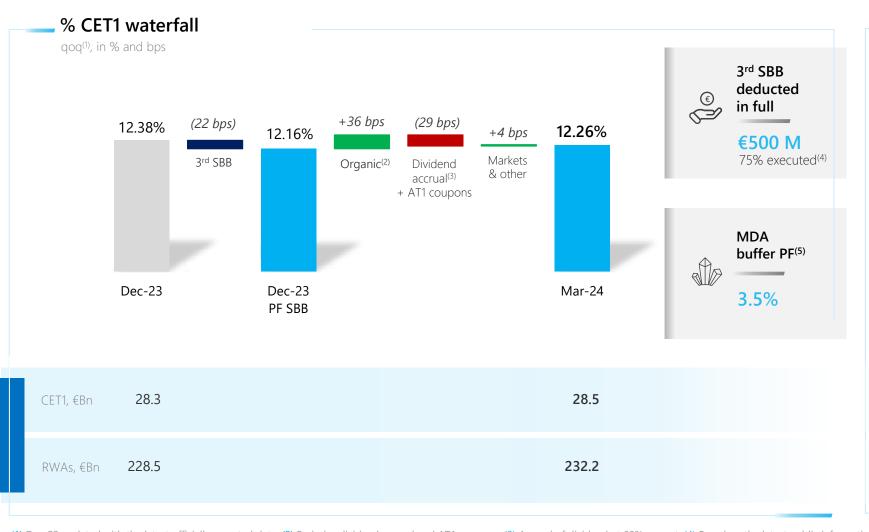
(2) SREP requirements for 2024 received in December 2023 with P2R at 1.75% and the O-SII buffer at 0.50%. Including counter-cyclical buffer at 0.11% (estimate as of March 2024). MREL and Sub. MREL requirements received in March 2024, both including the CBR at March 2024. (3) CABK ex BPI.





## Strong organic generation despite the banking tax

Building up additional distributable surplus and shareholder value







# Investor Day

19 November 2024, Madrid<sup>(1)</sup>



Save the date

(1) In the morning. Details will be announced in due course.

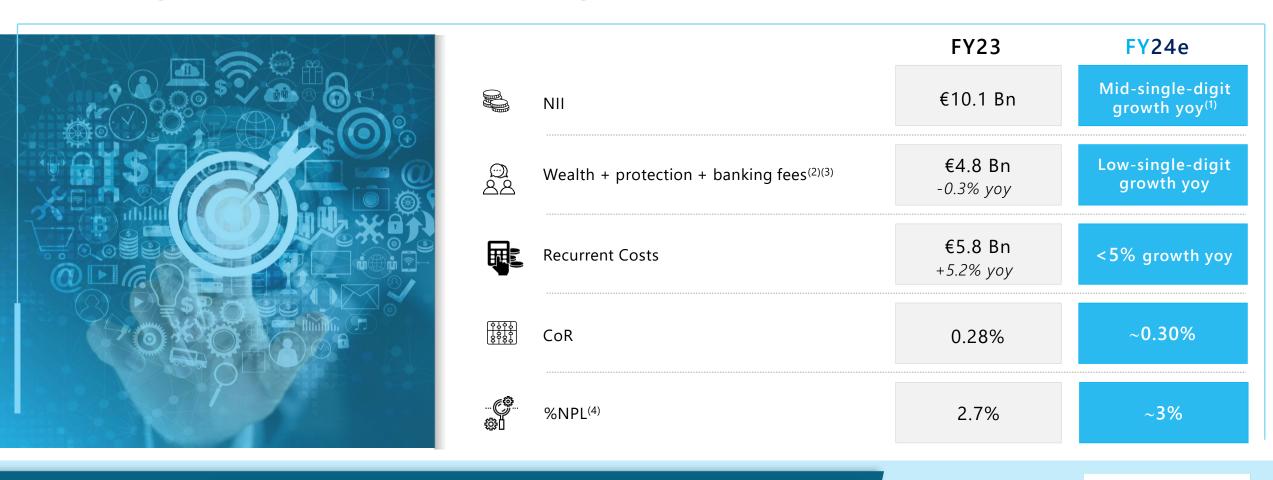




# Appendix



## FY24e guidance and financial targets



**RoTE** and distribution targets

FY24e **% RoTE**<sup>(5)</sup> >**16%** 

2022-24e distribution capacity<sup>(6)</sup>: ~€12 Bn

While maintaining a strong capital position 11.5 – 12%

% CET1 management target<sup>(7)</sup>

<sup>(1)</sup> Upgraded guidance vs. that provided at FY23 results. (2) Note that guidance for revenues excludes equity accounted income from SCA and revenues from other insurance investments (€248M in FY23). (3) The sum of Wealth management revenues + Protection insurance revenues + Banking fees under the new presentation is equivalent to Net Fees + Insurance Service Result in the previous revenue presentation. (4) Target includes full alignment to prudential definition of default (NDoD) by 2024. (5) Upgraded target vs. that provided at FY23 results (which was an upgrade vs. initial target). (6) Target upgraded at FY23 results vs. initial target vs. that provided at FY23 results (which was an upgrade vs. initial target). (7) 12% CET1 remains the threshold to consider extraordinary distributions of capital surplus.

## CaixaBank Group key figures





	1Q24	
Clients (Total, in Million)	20	
Total assets (€ Bn)	613	LEADING
Customer funds (€ Bn)	636	BANCASSURANCE FRANCHISE IN
Customer loans and advances (gross, € Bn)	355	SPAIN+PORTUGAL
Market share in loans to individuals and non-financial businesses (1) (%)	23%	
Market share in deposits from individuals and non-financial businesses (1) (%)	25%	
Market share in mutual funds <sup>(1)</sup> (%)	24%	À¥À ──
Market share in pension plans <sup>(1)</sup> (%)	34%	****
Market share in wealth management <sup>(1)(2)</sup> (%)	30%	
Market share in Credit/Debit card turnover <sup>(1)</sup> (%)	31%	
Net income (1Q24, €M)	1,005	
Non-performing loan ratio (%)	2.8%	FINANCIAL STRENGTH
NPL coverage ratio (%)	<b>71</b> %	SIKENGIH
% LCR (eop)	197%	
% NSFR (eop)	144%	
CET1 (% over RWAs)	12.3%	
Total capital PF <sup>(3)</sup> (% over RWAs)	16.3%	<u>☆</u>
MDA buffer PF <sup>(3)(4)</sup> (bps)	349	
MREL PF <sup>(3)</sup> (% over RWAs)	27.0%	
DJSI - S&P Global	82/100	
CDP	A List	SUSTAINABLE AND
Sustainable Fitch	2	RESPONSIBLE BANKING
MSCI ESG ratings	A	<b>A</b>

1024

11111

ISS ESG QualityScore: E | S | G



## Gross income breakdown: current (since 1Q24) versus previous presentation

#### PREVIOUS PRESENTATION

1Q24, in €M

IQ24, III €IVI		
Net interest income	2,781	(a)
Net fees and commissions, o/w:	902	(b)
Recurrent banking fees	428	(c)
Wholesale banking fees	67	(d)
Mutual funds + pension plans fees and other <sup>(1)</sup>	309	(e)
Insurance distribution fees	98	(f)
Insurance service result, o/w:	295	(g)
Life-risk insurance result	183	(h)
Life-savings insurance result	91	(i)
Unit linked result	21	<b>(j)</b>
Income from investments <sup>(2)</sup> , o/w:	61	(k)
Revenues from insurance investments	50	(1)
Other	12	(m)
Trading	61	(n)
Other operating income/expenses	(604)	(o)
Gross income	3,496	
o/w Revenues from services	1,197	(b) + (g)
o/w Core revenues <sup>(3)</sup>	4,027	(a)+(b)+(g)+(l)

#### CURRENT PRESENTATION

1Q24, in €M

Net interest income	2,781	(a)
Wealth management revenues, o/w:	420	(p) = (e) + (i) + (j)
AuMs <sup>(4)</sup>	301	(e) <sup>(4)</sup>
Life-savings insurance <sup>(5)</sup>	119	(i)+(j) <sup>(5)</sup>
Protection insurance revenues, o/w:	282	(q) = (f) + (h)
Life-risk insurance	183	(h)
Insurance distribution fees	98	(f)
Banking fees, o/w:	495	(r) = (c)+(d)
Recurrent banking fees	428	(c)
Wholesale banking fees	67	(d)
Other revenues, o/w:	(482)	(k)+(n)+(o)
Revenues from insurance investments	50	(l)
Other income from investments (ex insurance investments)	12	(m)
Trading	61	(n)
Other operating income/expenses	(604)	(o)
Gross income	3,496	
o/w Revenues from services	1,197	(p)+(q)+(r)
o/w Core revenues <sup>(3)</sup>	4,027	(a)+(p)+(q)+(r)+(l)

<sup>(1)</sup> Includes €7M mainly from unit linked products at BPI that were not affected by IFRS 17/9. (2) Including equity accounted income and dividends. (3) NII, net fees, insurance service result and core revenues from insurance investments under the previous presentation of revenues. NII, wealth management revenues, protection insurance revenues, banking fees, core revenues from insurance investments (the latter presented under "Other revenues") in the current presentation. (4) Mutual funds (including managed portfolios and SICAVs) and pension plans. Excluding unit linked products, mainly from BPI, that are currently included within "Life-savings insurance". (5) Includes unit linked (previously accounted within "Insurance Service Result" and some within "Pension plan fees and other").





## 1Q24 Income statement by perimeter – €M

	1Q24	% yoy	1Q24 CABK	% yoy	1Q24 BPI	% yoy
Net interest income	2,781	27.4%	2,536	28.4%	245	18.3%
Revenues from services <sup>(1)</sup> , o/w:	1,197	1.3%	1,123	1.3%	74	1.4%
Wealth management	420	15.8%	406	16.4%	14	0.3%
Protection insurance	282	6.9%	270	7.3%	12	-1.7%
Banking fees	495	-10.8%	447	-12.1%	48	2.5%
Other revenues	(482)	83.7%	(490)	89.5%	9	
Dividends	5	-92.4%	1	-98.5%	4	
Equity accounted	56	-29.3%	41	-34.6%	15	-8.4%
Trading income	61	-25.1%	52	-31.5%	10	52.4%
Other op. income & exp.	(604)	23.1%	(584)	25.7%	(20)	-22.9%
Gross income	3,496	12.7%	3,169	12.2%	327	18.4%
Total operating expenses	(1,508)	4.6%	(1,378)	4.8%	(130)	2.7%
Pre-impairment income	1,988	19.8%	1,790	18.6%	197	31.5%
LLPs	(268)	5.0%	(249)	6.7%	(20)	-12.2%
Other provisions	(91)		(90)		(2)	72.7%
Gains/losses on disposals and other	(8)	-59.3%	(8)	-55.6%	0	
Pre-tax income	1,620	19.2%	1,444	17.0%	176	40.6%
Income tax	(614)	21.8%	(559)	20.9%	(54)	32.8%
Profit / (loss) after tax	1,006	17.7%	884	14.7%	122	44.4%
Minority interests & other	1		1			
Net income	1,005	17.5%	884	14.6%	122	44.4%
Pro memoria						
Fees	902	-3.8%	828	-4.2%	74	1.4%
Insurance service result	295	20.9%	295	20.9%		

<sup>(1)</sup> Equivalent to the sum of "Net fees" and "Insurance service result" in previous revenue presentation.





## Group P&L – €M

CIVI CIVI	
ı	1Q24
Net interest income	2,781
Revenues from services (1), o/w:	1,197
Wealth management	420
Protection insurance	282
Banking fees	495
Other revenues	(482)
Dividends	5
Equity accounted	56
Trading income	61
Other op. income & exp.	(604)
Gross income	3,496
Total operating expenses	(1,508)
Pre-impairment income	1,988
LLCs	(268)
Other provisions	(91)
Gains/losses on disposals and other	(8)
Pre-tax income	1,620
Income tax expense	(614)
Profit / (loss) after tax	1,006
Minority interests and others	1
Net income	1,005
Pro memoria	
Fees	902
Insurance service result	295

4Q23	3Q23	2Q23	1Q23
2,749	2,740	2,442	2,182
1,238	1,192	1,165	1,181
449	409	392	363
287	285	257	264
502	498	516	555
(445)	84	(35)	(262)
18	0	77	68
35	101	66	79
21	72	61	82
(519)	(88)	(239)	(491)
3,542	4,016	3,572	3,101
(1,447)	(1,475)	(1,457)	(1,442)
			4.0-0
2,095	2,541	2,115	1,659
<b>2,095</b> (359)	(282)	(200)	(255)
(359)	(282)	(200)	(255)
(359) (53)	(282) (95)	(200) (75)	(255) (25)
(359) (53) (53)	(282) (95) (24)	(200) (75) (44)	(255) (25) (20)
(359) (53) (53) <b>1,630</b>	(282) (95) (24) <b>2,140</b>	(200) (75) (44) <b>1,795</b>	(255) (25) (20) 1,359
(359) (53) (53) <b>1,630</b> (473)	(282) (95) (24) <b>2,140</b> (618)	(200) (75) (44) <b>1,795</b> (514)	(255) (25) (20) <b>1,359</b> (504)
(359) (53) (53) 1,630 (473) 1,157	(282) (95) (24) <b>2,140</b> (618) <b>1,522</b>	(200) (75) (44) <b>1,795</b> (514) <b>1,281</b>	(255) (25) (20) 1,359 (504) 855
(359) (53) (53) 1,630 (473) 1,157	(282) (95) (24) <b>2,140</b> (618) <b>1,522</b> (0)	(200) (75) (44) <b>1,795</b> (514) <b>1,281</b> 0	(255) (25) (20) <b>1,359</b> (504) <b>855</b> (0)
(359) (53) (53) 1,630 (473) 1,157	(282) (95) (24) <b>2,140</b> (618) <b>1,522</b> (0)	(200) (75) (44) <b>1,795</b> (514) <b>1,281</b> 0	(255) (25) (20) <b>1,359</b> (504) <b>855</b> (0)





## Income statement by segment

#### **SEGMENT REPORTING FROM 1Q22**

- **BANKING AND INSURANCE:** including the results from banking, insurance, AM, real estate and ALCO activities, among others, carried out by the Group essentially in Spain.
- **BPI:** including the results of BPI's domestic banking activity, carried out essentially in Portugal. The income statement includes the reversal of fair value adjustments of assets and liabilities arising upon the business combination.
- CORPORATE CENTER: including the stakes allocated to "Investments" segment in previous reporting (i.e. Telefónica, BFA, BCI, Coral Homes and Gramina Homes). The results of these stakes net of the cost of financing are included. Additionally, the Group's excess capital is allocated to the Corporate Center, calculated as the difference between the Group's total equity and the capital allocated to Banking and Insurance, BPI and investments in the corporate center<sup>(1)</sup>. The counterpart of the excess capital allocated to the corporate center is liquidity.

The operating expenses of each segment include both direct and indirect expenses, which are allocated based on internal criteria. Specifically, expenses of a corporate nature at Group level are assigned to the Corporate Center.

	Bancassurance		ВРІ		Corporate center	
€M	1Q24	% yoy	1Q24	% yoy	1Q24	% уоу
Net interest income	2,524	27.8%	242	19.2%	15	
Revenues from services <sup>(2)</sup> , o/w:	1,123	1.3%	74	1.4%		
Wealth management	406	16.4%	14	0.3%		
Protection insurance	270	7.3%	12	-1.7%		
Banking fees	447	-12.1%	48	2.5%		
Other revenues	(482)	62.9%	(1)	-90.4%	2	-96.6%
Dividends	1	-85.8%	4			
Equity accounted	50	-42.7%	5	13.7%	1	
Trading income	52	-31.5%	9	29.9%	1	
Other op. income & exp.	(584)	25.7%	(20)	-22.9%		
Gross income	3,164	13.5%	315	20.1%	16	-68.4%
Total operating expenses	(1,362)	4.8%	(130)	2.7%	(17)	7.1%
Pre-impairment income	1,802	21.2%	185	36.3%	(0)	
LLPs	(249)	6.7%	(20)	-12.2%		
Other provisions	(90)		(2)	72.7%		
Gains/losses on disposals & other	(8)	-55.6%	0			
Pre-tax income	1,456	20.2%	164	47.6%	(0)	
Income tax	(561)	20.2%	(53)	34.7%	(0)	
Profit / (loss) after tax	895	20.2%	111	54.7%	(0)	
Minority interest & others	1					
Net income	894	20.0%	111	54.7%	(0)	
Pro memoria						
Fees	828	-4.2%	74	1.4%		
Insurance service result	295	20.9%				

<sup>(1)</sup> Capital allocation to these businesses and to investments considers both the consumption of own funds (at 11.5% of RWAs) and the applicable deductions. (2) Equivalent to the sum of "Net fees" and "Insurance service result" in previous revenue presentation.



## Bancassurance segment (I/II): P&L – €M

	1Q24	4Q23	3Q23	2Q23	1Q23
Net interest income	2,524	2,480	2,476	2,210	1,975
Revenues from services <sup>(1)</sup> , o/w:	1,123	1,164	1,120	1,092	1,108
Wealth management	406	435	394	378	349
Protection insurance	270	275	273	244	251
Banking fees	447	455	453	469	508
Other revenues	(482)	(415)	69	(68)	(296)
Dividends	1	18	0	3	7
Equity accounted	50	28	92	57	86
Trading income	52	20	66	92	75
Other op. income & exp.	(584)	(481)	(90)	(219)	(465)
Gross income	3,164	3,229	3,665	3,234	2,787
Total operating expenses	(1,362)	(1,313)	(1,330)	(1,314)	(1,300)
Pre-impairment income	1,802	1,916	2,334	1,919	1,487
LLPs	(249)	(354)	(274)	(186)	(233)
Other provisions	(90)	(40)	(76)	(74)	(24)
Gains/losses on disposals & other	(8)	(32)	(14)	(17)	(19)
Pre-tax income	1,456	1,491	1,970	1,642	1,211
Income tax expenses	(561)	(439)	(565)	(480)	(466)
Profit / (loss) after tax	895	1,052	1,406	1,162	745
Minority interest & others	1	0	(0)	0	(0)
Net income	894	1,051	1,406	1,162	745
Pro memoria					
Fees	828	844	823	835	864
Insurance service result	295	321	297	257	244

<sup>(1)</sup> Equivalent to the sum of "Net fees" and "Insurance service result" in previous revenue presentation.



## Bancassurance segment (II/II):

## Contribution from insurance to bancassurance P&L, €M<sup>(1)</sup>

	1Q24	4Q23	3Q23	2Q23	1Q23
Net interest income	59	60	39	38	28
Revenues from services <sup>(2)</sup>	323	374	326	289	271
Other revenues	57	31	96	43	92
Dividends and equity accounted	46	24	87	52	86
Trading income	10	6	8	(11)	5
Other op. income & exp.	1	1	1	1	(0)
Gross income	440	464	461	369	390
Total operating expenses	(36)	(43)	(41)	(41)	(36)
Pre-impairment income	403	421	420	328	354
LLPs	0	0	(0)	(0)	
Other provisions		(3)			
Gains/losses on disposals & other	0	(3)	5		
Pre-tax income	404	415	425	328	354
Income tax expenses	(106)	(125)	(91)	(80)	(79)
Net income	298	290	334	248	276
Pro memoria					
Net fees	34	56	32	35	30
Insurance service result	289	318	294	254	241

<sup>(1)</sup> VidaCaixa P&L (prior to consolidation). (2) Equivalent to the sum of "Net fees" and "Insurance service result" in previous revenue presentation.



## BPI Segment P&L – €M

	1Q24	4Q23	3Q23	2Q23	1Q23
Net interest income	242	249	249	226	203
Revenues from services <sup>(1)</sup> , o/w:	74	73	71	74	73
Wealth management	14	14	14	14	14
Protection insurance	12	12	12	12	13
Banking fees	48	47	45	48	47
Other revenues	(1)	(31)	12	2	(14)
Dividends	4	0	0	2	0
Equity accounted	5	4	5	5	5
Trading income	9	4	5	10	7
Other op. income & exp.	(20)	(38)	2	(15)	(26)
Gross income	315	291	332	302	262
Total operating expenses	(130)	(119)	(129)	(127)	(126)
Pre-impairment income	185	173	204	175	136
LLPs	(20)	(6)	(9)	(14)	(22)
Other provisions	(2)	(13)	(18)	(1)	(1)
Gains/losses on disposals & other	0	(10)	(2)	3	(1)
Pre-tax income	164	143	175	162	111
Income tax expenses	(53)	(32)	(53)	(48)	(39)
Profit / (loss) after tax	111	111	123	114	72
Minority interest & others					
Net income	111	111	123	114	72
Pro memoria					
Net fees	74	73	71	74	73
Insurance service result					
·					

<sup>(1)</sup> Equivalent to the sum of "Net fees" and "Insurance service result" in previous revenue presentation.



## Corporate Center P&L – €M

	1Q24
Net interest income	15
Revenues from services, o/w:	
Wealth management	
Protection insurance	
Banking fees	
Other revenues	2
Dividends	
Equity accounted	1
Trading income	1
Other op. income & exp.	
Gross income	16
Total operating expenses	(17)
Pre-impairment income	(0)
LLPs	
Other provisions	
Gains/losses on disposals & other	
Pre-tax income	(0)
Income tax expenses	(0)
Profit / (loss) after tax	(0)
Minority interest & others	
Net income	(0)
Pro memoria	
Net fees	
Insurance service result	

4Q23	3Q23	2Q23	1Q23
20	15	6	4
1	4	31	48
		73	61
4	3	4	(12)
(3)	1	(40)	(1)
		(6)	
21	19	37	52
(15)	(16)	(16)	(15)
6	3	21	36
(10)	(8)	(30)	
(4)	(6)	(9)	36
(2)	(1)	15	2
(6)	(6)	6	38
(6)	(6)	6	38





### Group customer funds and loans



	31 Mar 24	% ytd
I. On-balance-sheet funds	463.5	0.0%
Deposits	383.0	-0.7%
Demand deposits	325.3	-1.7%
Time deposits <sup>(1)</sup>	57.7	5.4%
Insurance	77.0	3.3%
o/w unit linked	21.3	6.5%
Other funds	3.5	7.4%
II. Off-balance-sheet AuM	168.7	4.9%
Mutual funds, portfolios and SICAVs	121.2	5.5%
Pension plans	47.5	3.3%
III. Other managed resources	4.3	-30.5%
Total Customer funds	636.5	1.0%
Wealth management <sup>(2)</sup>	246.0	4.4%

**LOAN BOOK**Breakdown, €Bn

31 Mar 24	% ytd
174.9	-0.5%
132.5	-0.6%
42.4	-0.4%
20.3	2.0%
22.1	-2.5%
161.8	1.1%
336.7	0.2%
18.1	-1.0%
354.8	0.2%
344.4	0.1%
	174.9  132.5  42.4  20.3  22.1  161.8  336.7  18.1  354.8

<sup>(1)</sup> Includes retail securities issuances amounting to €770M as of 31 March 2024. (2) Mutual funds, managed portfolios and SICAVs; pension plans; and life-savings insurance (on-balance sheet, including unit linked, and off-balance sheet). (3) Unsecured loans to individuals, excluding loans for home purchases. Includes personal loans as well as revolving credit card balances; excluding float.





### CaixaBank (ex BPI): customer funds and loans



akdown, €Bn		
	31 Mar 24	% ytd
I. On-balance-sheet funds	429.7	-0.1%
Deposits	353.6	-0.8%
Demand deposits	309.9	-1.7%
Time deposits <sup>(1)</sup>	43.7	5.7%
Insurance	72.7	3.4%
o/w: unit linked	17.9	7.3%
Other funds	3.4	5.9%
II. Assets under management	164.1	5.0%
Mutual funds, portfolios and SICAVs	116.6	5.7%
Pension plans	47.5	3.3%
III. Other managed resources	4.2	-30.8%
Total customer funds	598.0	1.0%

#### **LOAN BOOK**

	Breakdown, €E	
	31 Mar 24	% ytd
I. Loans to individuals	158.6	-0.6%
Residential mortgages	117.9	-0.7%
Other loans to individuals	40.7	-0.4%
o/w: consumer loans <sup>(2)</sup>	18.9	2.2%
II. Loans to businesses	149.8	1.1%
Loans to individuals & businesses	308.5	0.2%
III. Public sector	16.3	-0.7%
Total loans	324.8	0.2%
Performing loans	315.0	0.1%

<sup>(1)</sup> Includes retail securities issuances.

<sup>(2)</sup> Unsecured loans to individuals, excluding loans for home purchases. Includes personal loans as well as revolving credit card balances; excluding float.





#### Loan portfolio: additional information

Low-risk loan portfolio		
Gross customer loans (Group) as of 31 March 2024, in €Bn	Loans outstanding	o/w collateralised <sup>(1)</sup>
Loans to individuals	174.9	84%
Loans to businesses	161.8	27%
Public sector	18.1	
Total loans	354.8	
Collateralised loans or loans to th public sector in % of total loans	e —	59%

RESIDENTIAL MORTGAGE	% of total by origination date		Current LTV	% Fixed rate
PORTFOLIO	51%	before 2012	50%	5%
CABK ex BPI, 31 March 2024:	6%	2012-2015	52%	9%
breakdown by date of origination, in % of total	43%	after 2015	59%	77%
	Total	€117.9 Bn	54%	36%
% OF PERFORMING	Euribor	· ≤ <b>3</b> %		1%
MORTGAGES <sup>(5)</sup>	<b>3%</b> < E	uribor ≤ <b>3.5</b> %		5%
REPRICED AT:	3.5% <	Euribor ≤ <b>4%</b>		43%
31 March 2024	Euribor	> 4%		51%

- 1Q24 new mortgages<sup>(2)</sup>: ~60% at fixed rate; avg. LTV ~72%
- Floating-rate residential mortgage portfolio:
- Average monthly installment estimated(3) at ~€570
- Average affordability ratio<sup>(4)</sup> estimated at ~26%, increasing to <30% with E12M at 4.5% and decreasing to 25% with E12M at 3%



GOVERNMENT
GUARANTEED
LOANS

Outstanding balance as of 31 March 2024, in €Bn

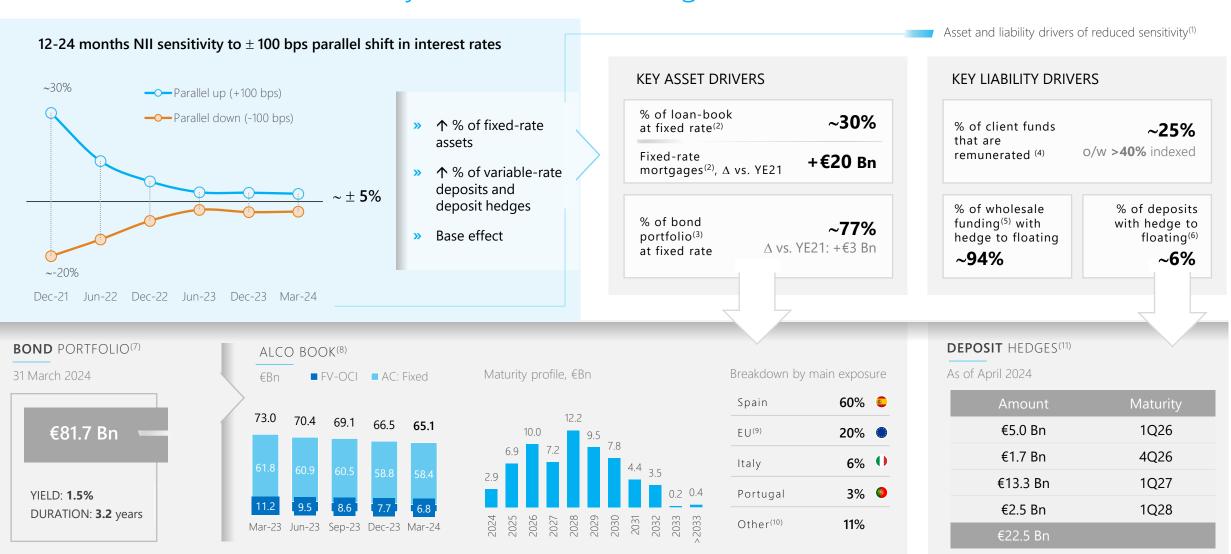
	Total	o/w Spain (ICO)
Loans to individuals	0.6	0.6
Other loans to individuals	0.6	0.6
Loans to businesses	10.7	9.8
Public sector	0.0	0.0
TOTAL	11.3	10.4

60% of ICO loans(6) granted are already amortised<sup>(7)</sup> with 4.7% of ICOs classified under Stage 3<sup>(8)</sup>

(1) Loans with mortgage guarantee, government guaranteed loans and loans with other real guarantees. (2) CABK ex BPI. (3) Internal estimate. CABK ex BPI. (4) Internal estimates referred to floating-rate residential mortgages of clients with income flows paid into CaixaBank. CABK ex BPI. (5) Individual client mortgages. CABK ex BPI. (6) Loans with fixed payment schedules. It excludes products such as revolving credit facilities or reverse factoring with no preestablished payment schedules (€2.5 Bn outstanding balance by 31 March 2024). (7) Includes amortisations and cancellations. (8) Outstanding balance under Stage 3 (includes subjective NPLs, ie. NPLs for reasons other than >90 days past due) over amount of total loans granted plus the outstanding 30 balance of revolving credit facilities.



#### NII Interest rate sensitivity and IRRBB management



(1) Data as of 31 March 2024. (2) Group data. Including hybrid mortgages (which have a fixed interest rate for a period of time and floating afterwards). Excludes fixed-rate loans maturing or repricing in <1 year. (3) The total size of the bond portfolio remained broadly stable (€81.7 Bn by end of 1Q24 vs. €81.6 Bn by YE21). Includes SAREB bonds (4) % of on-balance sheet client funds (excluding insurance) that are remunerated (including employee deposits, retail securities and other). (5) Wholesale funding excluding AT1. (6) Core deposits with hedge in % of total Group deposits. (7) Including SAREB bonds (€16.6 Bn; yield at 1.0% and duration at 3.9 years. (8) Excludes Sareb bonds. (9) Including EU, Austria, France, 40 Germany, and core SSAs. (10) Mainly includes US Treasuries, Investment Grade corporates and other. (11) Structural hedge over core deposits (non-sensitive to rates), receiving fixed rate and paying floating rate.



#### Fair value of assets and liabilities<sup>(1)</sup> measured at amortised cost

#### ASSETS<sup>(2)</sup> As of 31 March 2024, €Bn FV -Carrying Fair Carrying Value (FV) amount amount Loans and advances 365.8 +9.4 356.4 Debt securities 76.9 72.5 (4.3)Financial assets at amortised cost 438.3 433.2 +5.1

LIABILITIES <sup>(2)</sup> As of 31 March 2024, €Bn			
	Carrying amount	Fair Value (FV)	Carrying amount – FV <sup>(3)</sup>
Deposits	419.2	388.7	+30.4
Debt securities issued & other	54.1	55.0	(0.9)
Financial liabilities at amortised cost	473.3	443.8	+29.5

TOTAL
(ASSETS AND LIABILITIES) +€34.6 Bn

#### ASSETS<sup>(2)</sup>

As of 31 December 2023, €Bn

	Carrying amount	Fair Value (FV)	FV – Carrying amount
Loans and advances	355.5	365.4	+9.9
Debt securities	77.3	73.2	(4.1)
Financial assets at amortised cost	432.9	438.6	+5.7

#### LIABILITIES<sup>(2)</sup>

As of 31 December 2023, €Bn

	Carrying amount	Fair Value (FV)	Carrying amount – FV <sup>(3)</sup>
Deposits	415.1	385.8	+29.3
Debt securities issued & other	61.4	61.7	(0.4)
Financial liabilities at amortised cost	476.5	447.5	+28.9

TOTAL
(ASSETS AND LIABILITIES) +€34.7 Bn

<sup>(1)</sup> Does not include insurance business.

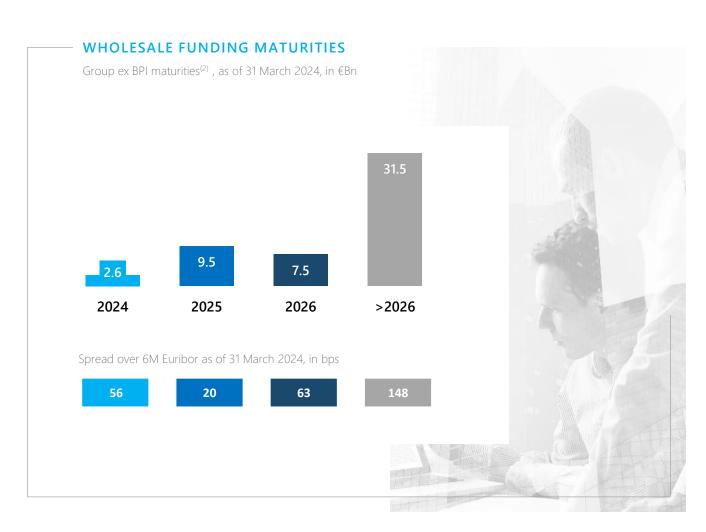
<sup>(2)</sup> Net of associated derivatives except cash flow hedging.

<sup>(3)</sup> For liabilities, when the carrying amount exceeds the fair value it implies a positive impact on economic value.



#### Wholesale funding: back-book volumes, costs and maturities

#### WHOLESALE FUNDING COSTS Group ex BPI wholesale funding back-book volumes<sup>(1)</sup> in €Bn and spread over 6M Euribor in bps 52 51 51 48 47 Sep-23 Mar-23 Jun-23 Dec-23 Mar-24 Volume Spread



(1) It includes securitisations placed with investors. It does not include AT1 issues. Wholesale funding figures in the Quarterly Financial Report reflect the Group's funding needs and as such do not include ABS securities and self-retained multi-issuer bonds but include AT1 issuances. (2) Legal maturities. This figure depicts the impact of wholesale issuances in funding costs of the CaixaBank banking book.





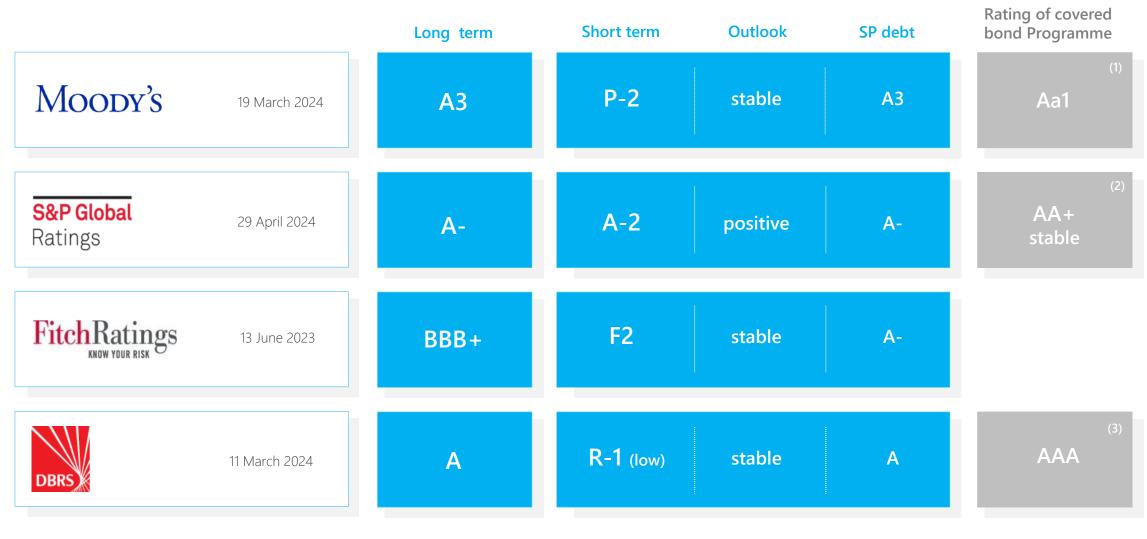
# Classification by stages of gross lending and provisions and refinanced loans

	Loan book exposure			
	Stage 1	Stage 2	Stage 3	TOTAL
Loans and advances	316.1	28.3	10.3	354.8
Contingent liabilities	26.7	2.3	0.5	29.5
Total loans and advances and contingent liabilities	342.8	30.6	10.8	384.2
	Provisions			
_	Stage 1	Stage 2	Stage 3	TOTAL
Loans and advances	(0.7)	(1.1)	(5.6)	(7.4)
Contingent liabilities	(0.0)	(0.1)	(0.2)	(0.3)

->> REFINANCED LOANS  Group, 31 March 2024 in €Bn		
Group		
	Total	O/W NPLs
Individuals <sup>(1)</sup>	4.2	2.3
Businesses	4.9	2.6
Public Sector	0.1	0.0
Total	9.3	4.9
Provisions	2.6	2.4



### Credit ratings



<sup>(1)</sup> As of 26 January 2024.

<sup>(2)</sup> As of 18 January 2024.

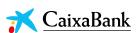
<sup>(3)</sup> As of 12 January 2024.



### Glossary (I/VI)

In addition to the financial information prepared in accordance with International Financial Reporting Standards (IFRS), this document includes certain Alternative Performance Measures (APMs) as defined in the guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 5 October 2015 (ESMA/2015/1415). CaixaBank uses certain APMs, which have not been audited, for a better understanding of the company's financial performance. These measures are considered additional disclosures and in no case replace the financial information prepared under IFRS. Moreover, the way the Group defines and calculates these measures may differ to the way similar measures are calculated by other companies. Accordingly, they may not be comparable. ESMA guidelines define an APM as a financial measure of historical or future performance, financial position, or cash flows, other than a financial measure defined or specified in the applicable financial reporting framework. In accordance with these guidelines, following is a list of the APMs used along with a glossary for abbreviations and other. Refer to the Quarterly Financial Report for additional information on APMs and a reconciliation between certain management indicators presented in the consolidated financial statements prepared under IFRS.

Term	Definition
AC	Amortised cost.
ALCO	Asset – Liability Committee.
Affordability ratio	Monthly mortgage instalment over monthly income flows.
Asset encumbrance	Encumbered assets/Total assets plus collateral received.
AT1	Additional Tier 1.
AuM / AM	Includes mutual funds, managed portfolios, SICAVs, pension plans and some unit linked products at BPI that are not affected by IFRS 17/9.
Banking fees	Sum of recurrent banking fees and wholesale banking fees.
Bps / bps	Basis points.
BFA	Banco de Fomento Angola.
BKIA	Bankia.
BVPS	Book Value per share. Quotient between equity less minority interests divided by the number of outstanding shares at a specific date.
CBR	Combined Buffer Requirement.
CET1	Common Equity Tier 1.
CHF	Swiss Franc currency.
CIB	Corporate and Institutional Banking.
CNMV	Comisión Nacional del Mercado de Valores (Spain).
Consumer loans (Group)	Unsecured loans to individuals, excluding those for home purchases. Includes personal loans, as well as revolving credit card balances excluding float.
CoR / CoR ttm	Cost of risk. Total allowances for insolvency risk (ttm) divided by gross average lending plus contingent liabilities, using management criteria.
Core revenues	Sum of NII, Wealth management revenues, Protection revenues, Banking fees and equity accounted income from insurance investments.



### Glossary (II/VI)

Term	Definition
Customer spread	Difference between average rate of return on loans (annualised income for the quarter from loans and advances divided by the net average balance of loans and advances for the quarter); and average rate for retail deposits (annualised quarterly cost of retail deposits divided by the average balance of those retail deposits for the quarter, excluding subordinated liabilities).
Dep. facilities	Deposit facilities.
DFR	Deposit Facility Rate.
DJSI	Dow Jones Sustainability Indices.
DPS	Dividend per share.
€Bn   €M	Billion euros   Million euros.
E12M	Euribor 12 months.
ECB	European Central Bank.
EOP/eop	End of period.
Eq.	Equivalent.
Equity accounted/ Equity acc. income	Share of profit/(loss) of entities accounted for using the equity method.
ESG	Environmental, Social, and Governance.
E/Est.	Estimate.
EU	European Union.
FB / BB	Front book / back book.
FV-OCI	Fair Value in Other Comprehensive Income.
FV	Fair Value.
FX	Foreign exchange.
FY	Fiscal year.
Gains/losses on disposals & others	Gains/losses on de-recognition of assets and others. Includes the following line items: Impairment/(reversal) of impairment on investments in joint ventures or associates; Impairment/(reversal) of impairment on non-financial assets; Gains/(losses) on derecognition of non-financial assets and investments, net; Negative goodwill recognised in profit or loss; Profit/(loss) from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations, net.
GGLs	Government guaranteed loans.
HQLA	High quality liquid assets.



## Glossary (III/VI)

Term	Definition
ICO	Instituto de Crédito Oficial. Spain.
INE	Instituto Nacional de Estadística. Spain.
Insurance service result	It includes the accrual of the margin on savings insurance contracts, as well as on Unit Linked products, and the recognition of income and expenses from claims corresponding to short term risk insurance. For the entire insurance business, this line item is reported net of expenses directly attributable to the contracts.
IRRBB	Interest Rate Risk in the Banking Book.
#K	# Thousand.
LCR	Liquidity coverage ratio.
Leverage ratio	Quotient between Tier 1 capital and total assets, including contingent risk and commitments weighted and other adjustments.
Liquidity sources	Includes total liquid assets (i.e. HQLAs and ECB Deposit Facilities ex HQLAs) plus covered bond issuance capacity.
LLCs/LLPs	Loan-loss charges/Loan-loss provisions.
(Loan) Impairment losses and other provisions	Allowances for insolvency risk and charges to provisions.
LTD	Loan to deposits: quotient between net loans and advances to customers using management criteria excluding brokered loans (funded by public institutions); and customer deposits on the balance sheet.
LTV	Loan to Value.
М	Million.
Max.	Maximum.
M -MDA	Maximum Distributable Amount related to MREL.
MDA buffer	Maximum Distributable Amount buffer: capital threshold below which limitations exist on dividend payments, variable remuneration and interest payments to holders of Additional Tier 1 capital instruments.
Minority interests & other	Profit/(loss) attributable to minority interests and others. Includes the following line items: Profit/(loss) for the period attributable to minority interests (non-controlling interests); Profit/(loss) after tax from discontinued operations.
Mgmt.	Management.





## Glossary (IV/VI)

The mobilisation of sustainable financing is the sum of the following items:- Sustainable mortgage financing (with energy performance certificate "A" or "B"), financing for home energinancing for hybrid/electric vehicles, financing for photovoltaic panels, agricultural eco-financing and microloans granted by MicroBank; Sustainable financing to Business, Developer and considered for the mobilisation of sustainable financing is the limit of risk arranged in sustainable financing operations with customers, including long-term financing, working capital and exposure. Novations and tacit and explicit renewals of sustainable financing are also included. CaixaBank's share in the issuance and placement of sustainable bonds (green, social or mix Net increase of Assets under management, in products classified under Article 8 and Article 9 of SFDR (includes new funds/fund mergers registered a Article 9, plus net contributions and market effect); Gross increase of Assets under management in VidaCaixa, in products classified under Article 8 and Article 9 of SFDR (includes gross without considering withdrawals or the market effect— to Pension Funds, Voluntary Social Security Entities (EPSV) and Unit Linked classified under Article 8 and Article 9 of SFDR).	I CIB & IB; The sum d off-balance sheet ed) by customers;- is per Article 8 and
MREL Minimum Requirement for own funds and Eligible Liabilities to absorb losses, includes instruments eligible for total capital, senior debt non-preferred, senior debt preferred and other instruments pari-passu with the latter, at Single Resolution Board's criteria.	ruments ranking
NDoD Default recognition based on European prudential standards.	
Net fees and commissions	
Net interest income. Under IFRS 17, it continues to consider revenues from financial assets affected by the insurance business, but at the same time, accounts for a cost derived from interest NII from the capitalisation of the new insurance liabilities at an interest very similar to the asset acquisition performance rate. The difference between those revenues and costs it is not significantly from savings insurance contracts is accounted for in "Insurance service result".	
Net interest margin, also Balance sheet spread, difference between average rate of return on assets (annualised interest income for the quarter divided by total average assets for the quarter divided by total average funds for the quarter).	rter); and average
NPL coverage ratio  Quotient between total credit loss provisions for loans to customers and contingent liabilities, using management criteria; and non-performing loans and advances to customers and contingent liabilities, using management criteria; and non-performing loans and advances to customers and contingent liabilities, using management criteria;	ingent liabilities,
NPL ratio  Non-performing loan ratio. Non-performing loans and advances to customers and contingent liabilities, using management criteria over gross loans to customers and contingent liabilities management criteria.	s, using
NPL stock / NPLs Non-performing loans including non-performing contingent liabilities.	
NSFR Net stable funding ratio.	
NZBA Net-Zero Banking Alliance.	
Operating expenses (total) Include the following items: administrative expenses; depreciation and amortization and extraordinary expenses.	
OREO Other Real Estate Owned: repossessed real estate assets available for sale.	
ORI Other Relevant Information (official notice to the Spanish CNMV.	
P&L Profit and Loss Account.	



## Glossary (V/VI)

Term	Definition
P2R	Pillar 2 Requirement.
Payout	Payout ratio. Quotient between dividends; and profit attributable to the Group.
PF	Pro Forma.
pp	Percentage points.
PPA	Price Purchase Allocation.
Pre-impairment income	Pre-provision profit / pre-impairment income includes: (+) Gross income; (-) Operating expenses.
Protection/ Protection revenues	Includes revenues from life-risk insurance and insurance distribution fees.
Protection premia	Includes life-risk and non-life insurance premia.
RE	Real Estate.
REV.	Revenues.
RoTE	Return on Equity. Profit attributable to the Group trailing 12 months (adj. by AT1 coupon, registered in shareholder equity) over 12 month average shareholder equity plus valuation adjustments.
RWAs	Risk Weighted Assets.
SBB	Share Buy-Back.
SCA	SegurCaixa Adeslas.
SDG	Sustainable Development Goals.
SNP	Senior non preferred debt.
SP	Senior preferred debt.
SREP	Supervisory Review and Evaluation Process.
SSA	Sovereign, supra-national and agencies.
Sub. MREL	Subordinated MREL: minimum Requirement for own funds and Eligible Liabilities to absorb losses, includes instruments eligible for total capital and senior debt non-preferred.
TBVPS	Tangible Book Value per share. Quotient between equity less minority interests and intangible assets divided by the number of outstanding shares at a specific date.
TEF	Telefónica, S.A
T1	Tier 1 capital.



## Glossary (VI/VI)

Term	Definition
Trading income	Gains/(losses) on financial assets and liabilities. Includes the following line items: Gains/(losses) on de-recognition of financial assets and liabilities not measured at fair value through profit or loss, net; Gains/(losses) on financial assets and liabilities held for trading, net; Gains/(losses) from hedge accounting, net; Exchange differences, net.
ttm	Trailing 12 months.
VCX	VidaCaixa.
Wealth / Wealth management	Includes AuM fees and savings insurance revenues.
Wealth / Wealth management volumes (balances)	Includes mutual funds, managed portfolios and SICAVs; pension plans; and life-savings insurance (on-balance sheet, including unit linked, and off-balance sheet).
YE	Year End.
YTD	Year to Date.





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