

A LA COMISIÓN NACIONAL DEL MERCADO DE VALORES

MERLIN Properties, SOCIMI, S.A. ("MERLIN"), en cumplimiento de lo dispuesto por la normativa de aplicación, comunica la siguiente:

INFORMACIÓN RELEVANTE

- (i) MERLIN celebrará un *Conference Call* con analistas e inversores institucionales, el viernes 28 de febrero de 2025, a las 15 horas de Madrid/CET, que podrá seguirse en tiempo real, vía audio-conferencia, a través del siguiente enlace:

Webcast: <https://streamstudio.world-television.com/1364-2525-41152/en>

Conexión: <https://grid.trustwavetechnology.com/merlin/register.html>

Madrid, 27 de febrero de 2025.

MERLIN Properties SOCIMI, S.A.

Excelente año para MERLIN Properties, con crecimiento en rentas brutas del 5,2% y más de €500 millones de ingresos

- Buen rendimiento operativo, con crecimiento de las rentas comparables (LfL) del 3,4% y *release spread* positivo en todas las categorías de activos.
- El EBITDA alcanzó los € 379,2 millones, +3,3% comparado con FY23.
- Mejora del beneficio operativo ("FFO") hasta los € 310,8 millones (+9,4% comparado con FY23).
- La revalorización de los centros de datos (+16,9% vs. FY23) compensó una ligera caída por ajuste de yields en otras categorías de activos.
- Tanto S&P (BBB+) como Moody's (Baa1) mejoraron la calificación de la Compañía por su bajo endeudamiento y mejor perfil de generación de flujos.
- El valor neto de activos según EPRA ("EPRA NTA") se sitúa en 14,32 euros por acción, ya diluido tras la ampliación de capital y el reparto de 18 céntimos de dividendo en el segundo semestre.

Madrid, 27 de febrero – MERLIN Properties ha cerrado 2024 con unos ingresos totales de €516,7 millones (incluyendo rentas brutas de €500,4 millones), un EBITDA de €379,2 millones, un beneficio operativo de €310,8 millones (55 céntimos de euro por acción) y un beneficio neto contable de €283,8 millones.

El valor bruto de activos (GAV) se sitúa en € 11.540 millones, sin práctica variación gracias a la revalorización de los centros de datos (+16,9% vs. FY23). El valor neto de activos asciende a €8.071 millones (€14,32 por acción).

El nivel de endeudamiento ("LTV") se sitúa en 28,3% (vs. 35,0% en FY23), con una posición de liquidez de €2.364 millones. El 100% de la deuda es a tipo fijo y el vencimiento medio de la misma es de 4,3 años.

Evolución del negocio

En **oficinas** la compañía continúa creciendo en ingresos comparables (+3,9%) y en las renovaciones de renta (+2,3%). La ocupación acaba en máximos históricos, alcanzando el 93,7%. Destaca el comportamiento de Madrid que se está beneficiando de los primeros indicios de desequilibrio entre oferta y demanda debido a la ola de reconversiones en residencial y hotelero.

El comportamiento de la cartera **logística** sigue siendo sobresaliente, un año más, con un crecimiento de las rentas comparables del +2,8%, incremento de rentas en renovaciones (+1,4%) y ocupación del 99,4%, estableciendo un máximo histórico difícilmente repetible.

En el año se han firmado varios proyectos llave en mano entre los que destacan: tres naves logísticas en Lisboa Logistics Park con un cliente final que absorbe 134.695 m², más una nave de 18.133 m² en

Cabanillas Park II para Total y una nave de 2.477 m² en Sevilla ZAL para XPO. Del total de la cartera de suelo disponible para desarrollo (511.000 m²), 155.000 m² se encuentran prealquilados y 77.000 m² con cartas de interés firmadas, que irán cristalizando en prealquileres en los próximos meses.

Magnífico rendimiento operativo en **centros comerciales**, con crecimiento de ingresos comparables (+2,7%) y de renta en las renovaciones (+3,3%). La tasa de esfuerzo sigue en mínimos históricos (11,2%) y las afluencias (+2,5%) y ventas (+5,5%) en niveles superiores a 2023. La ocupación acaba en máximos históricos (96,5%).

Dentro de la Fase I (64 MW) de desarrollo de nuestro plan MEGA, los **data centers** de MAD01-GET, BCN01-PLZF y BIO03-ARA cuentan ya con 26 MW equipados y listos para operación, de los cuales 21,2 MW están alquilados. Dentro de la Fase II (203 MW), se han obtenido las licencias de construcción de LIS01-VFX y BIO02-ARA y han comenzado las obras. Asimismo, se ha llegado a un acuerdo con el gobierno regional de Extremadura para impulsar dos campus de IA con una capacidad IT de 1 GW cada uno en Navalmoral de la Mata y Valdecaballeros y se ha firmado la compraventa de un terreno en Tres Cantos (Madrid) para construir un data center de 30MW, ampliable en el futuro mediante edificios sucesivos hasta crear un mini-campus de 160MW.

Valor de la cartera de activos

El valor bruto de los activos ("Gross Asset Value" o "GAV") de MERLIN asciende a €11.540 millones a 31 de diciembre de 2024, según tasaciones realizadas por Savills, CBRE y JLL. Por categoría de activos, destaca el valor creado durante el año en los desarrollos de centros de datos (€60,3m). El valor neto de activos asciende a €8.071 millones, equivalentes a €14,32 de EPRA NTA por acción.

Perspectivas 2025

Finalmente, se estima un FFO de alrededor € 0,54 p.a. para 2025 correspondiente a un dividendo por acción similar al propuesto para 2024 (€ 0,40 p.a.).

Acerca de MERLIN Properties

MERLIN Properties SOCIMI, S.A. (MC:MRL) es una de las mayores compañías inmobiliarias cotizadas en la Bolsa española. Está especializada en la promoción, adquisición y gestión de activos terciarios en la península ibérica, invirtiendo principalmente en oficinas, centros comerciales, plataformas logísticas y centros de datos en los segmentos Core y Core Plus. MERLIN Properties forma parte de los índices de referencia IBEX 35, Euro STOXX 600, FTSE EPRA/NAREIT Global Real Estate Index, GPR Global Index, GPR-250 Index, MSCI Small Caps y DJSI.

Visite www.merlinproperties.com para obtener más información sobre la compañía.

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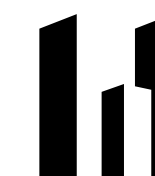


FY24 RESULTS PRESENTATION

28 FEBRUARY 2025



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MERLIN PROPERTIES

- FY24 Financial results
- Offices
- Logistics
- Shopping centers
- Valuation and debt position
- Value creation
- Digital Infrastructure Plan
- Closing remarks & Outlook



OPERATING PERFORMANCE

- Strong operating momentum, with satisfactory **rental growth (+3.4% LfL)** combined with a very high occupancy (**96.7%, +58 bps**)
- Offices continue performing well with **positive like-for-like (+3.9%) and release spread (+2.3%)**
- **Full occupancy in Logistics (99.4%)**, with positive organic growth (+2.8% LfL)
- Shopping centers delivering **good LfL (+2.7%)**, highlighting the quality of the portfolio, with rents remaining at very affordable levels (**11.2% OCR in FY24**)

FINANCIAL PERFORMANCE

- **Solid FFO generation (+9.4% YoY)**
- Valuations have remained **broadly stable** despite yield expansion (+21 bps YoY to 5.3%) thanks to solid operating performance and Data Centers development gains
- **Strong financial situation:** LTV at 28.3%, 100% fixed rate, no debt maturities until November 2026 and € 2.4 bn liquidity
- **Both S&P (BBB+) and Moody's (Baa1) have upgraded MERLIN's debt rating** on the basis of sustained lower leverage and expanding cash flow base
- **Successful execution of a € 921m capital increase** in July to accelerate the Data Centers development

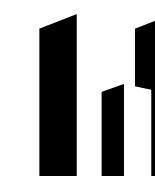
VALUE CREATION

- **€ 73.0m in non-core divestments. € 53.0m already signed**, to be executed in 2025
- **Landmark Plan:** Plaza Ruiz Picasso fully let and delivered to best-in-class tenants such as IBM, Globant, SAP, WTW or Bluetab
- **Best II & III:** long-term lease contract signed with a Portuguese end client to develop the remaining landbank (134,695 sqm) in Lisbon Logistics Park to be delivered in several phases up to 2027
- **Mega Plan:** lease contract signed with an international artificial intelligence operator for a block of 15MW IT in the Barcelona-Zona Franca (BCN01-PLZF) data center, which is now let at 100% of its Total Design Capacity
- Advanced negotiations for a block of **18 MW IT in the Bilbao-Arasur (BIO-ARA03)** data center, which will also reach 100% of its Total Design Capacity

FY24 FINANCIAL RESULTS



FY24 Financial results



FFO OF € 0.55 PER SHARE

(€ million)	FY24	FY23	YoY
Gross rents	500.4	475.6	5.2%
Gross rents after incentives	470.6	447.2	5.2%
Net rents ⁽¹⁾	418.1	403.7	3.6%
EBITDA ⁽²⁾	379.2	367.0	3.3%
Margin	75.8%	77.2%	
FFO ⁽³⁾	310.8	284.2	9.4%
Margin	62.1%	59.8%	
AFFO	291.3	263.4	10.6%
IFRS net profit	283.8	(83.5)	n.m
EPRA NTA	8,071	7,083	13.9%
(€ per share)			
FFO	0.55	0.61	(8.9%)
AFFO	0.52	0.56	(7.9%)
EPS	0.50	(0.18)	n.m.
EPRA NTA	14.32	15.08	(5.0%)

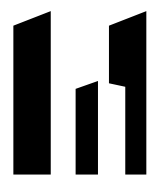
Note: Per share figures for FY24 calculated on TSO at 31/12/24 (563,724,899)

⁽¹⁾ Net of incentives

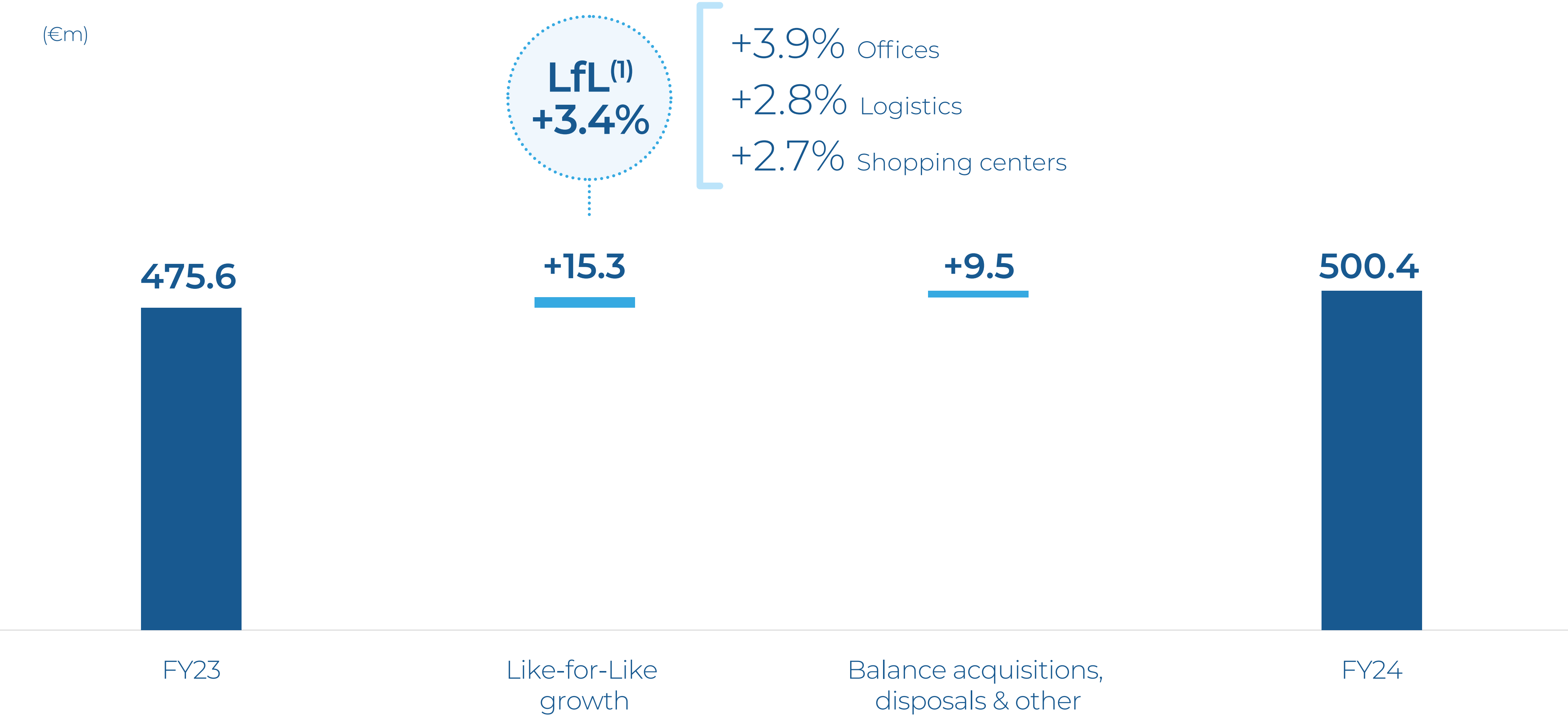
⁽²⁾ Excludes non-overhead costs items (€ 6.1m) plus LTIP accrual (€ 2.8m)

⁽³⁾ FFO equals EBITDA less net interest payments, less minorities, less recurring income taxes plus share in earnings of equity method

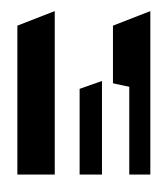
APM: definitions and reconciliation of APMs to the latest audited financial accounts can be found on page 45 of <https://ir.merlinproperties.com/wp-content/uploads/2025/02/Results-report-FY24.pdf>



STRONG OPERATING MOMENTUM, WITH GOOD RENTAL GROWTH (+3.4% LfL)

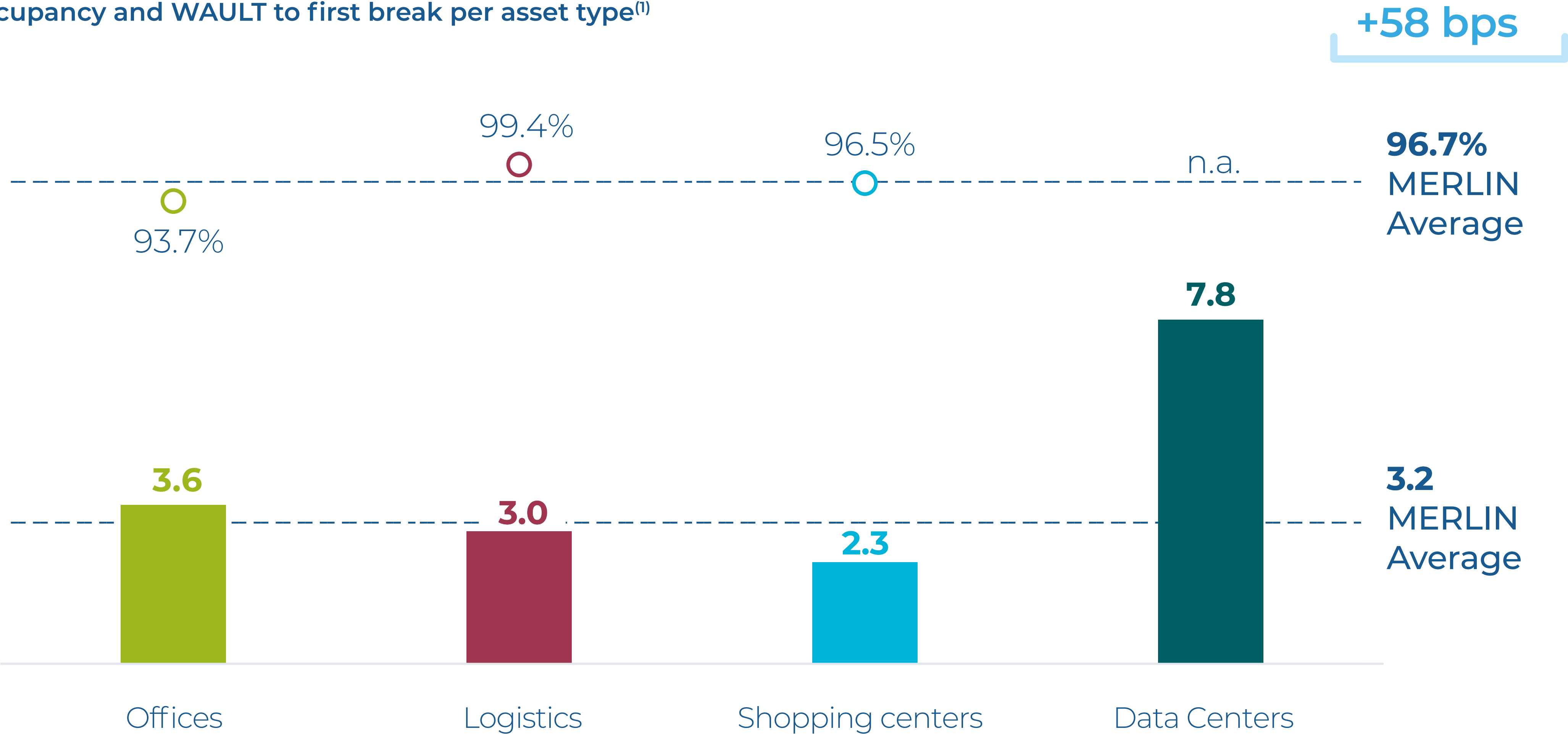


⁽¹⁾ Portfolio in operation for FY23 (€ 453.5m of GRI) and for FY24 (€ 468.8m of GRI)



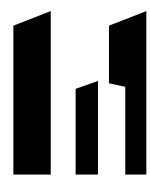
OVERALL OCCUPANCY AT 96.7% (+58 BPS VS FY23), RECORD HIGH OCCUPANCY FOR THE PORTFOLIO

Occupancy and WAULT to first break per asset type⁽¹⁾

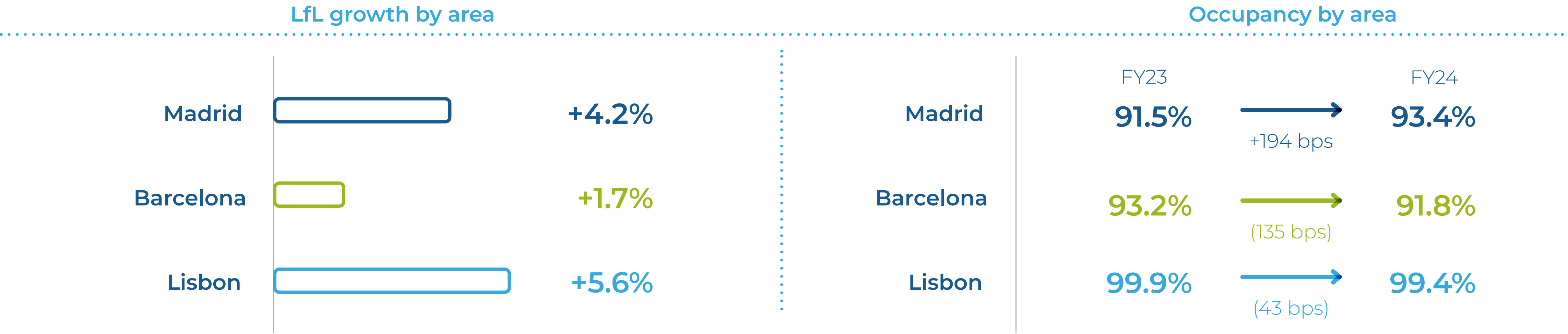
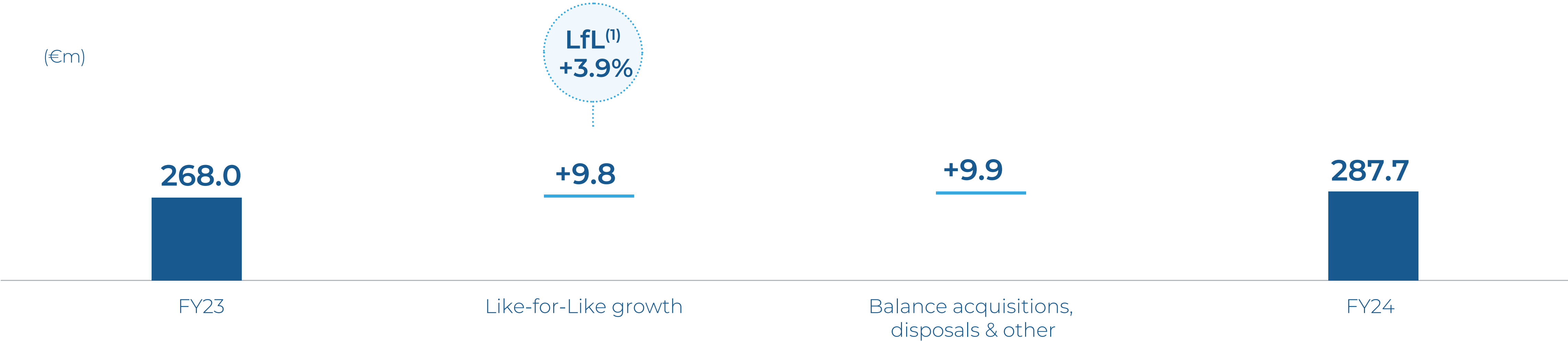


Note: Hotels have been reclassified as Offices and Shopping Centers
⁽¹⁾ WAULT by rents means the weighted average unexpired lease term to first break, calculated as of 31st December 2024

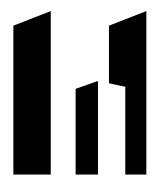
A photograph of a modern office building with a glass facade and a white concrete frame. The building features a large overhang and a glass-enclosed upper level. The word "OFFICES" is overlaid in blue text on the left side of the image. The building is situated in an urban environment with other skyscrapers visible in the background under a blue sky with scattered clouds. The foreground shows a paved plaza and a street lamp. The building's design is characterized by its clean lines and extensive use of glass and concrete. The overhang creates a shaded area on the ground level, which appears to be a public space or entrance area. The glass panels reflect the surrounding cityscape and sky, adding to the building's modern aesthetic. The overall scene conveys a sense of contemporary architecture and urban development.



GOOD LFL RENT INCREASE (+3.9%) AND RELEASE SPREAD (+2.3%) DESPITE SOME WEAKNESS IN BARCELONA



⁽¹⁾ Portfolio in operation for FY23 (€ 253.4m of GRI) and for FY24 (€ 263.2m of GRI)



	Contracted sqm	#Renewed contracts	Release spread	Tenants contracted
Madrid	135,730	83	+1.9%	quirónsalud BBVA IBOSA global INSUD PHARMA ferrovial
Barcelona	27,999	28	+2.7%	ROVIO azelis MANGO Lundbeck
Lisbon	16,318	4	+4.4%	LUZ SAÚDE UNIT4
Total	180,047	119	+2.3%	

5 NEWS SPACES OPENED IN THE YEAR (+31% INCREASE OF FOOTPRINT)

KPIs : 35,152 sqm : 3,439 desks : 82% occupancy : 14 spaces : € 470 ADR⁽¹⁾

New openings 2024

New openings 2025

LARGEST CO-WORKING IN SPAIN



Plaza Ruiz Picasso 11



Castellana 280



Plaza Ruiz Picasso 11 (exp.)
Events area



Torre Glóries (exp.)



Plaza Cataluña 9 (exp.)



Pedro de Valdivia 10



Partenón 12-14

Main contracts signed:

Microsoft

sanofi

onetrust

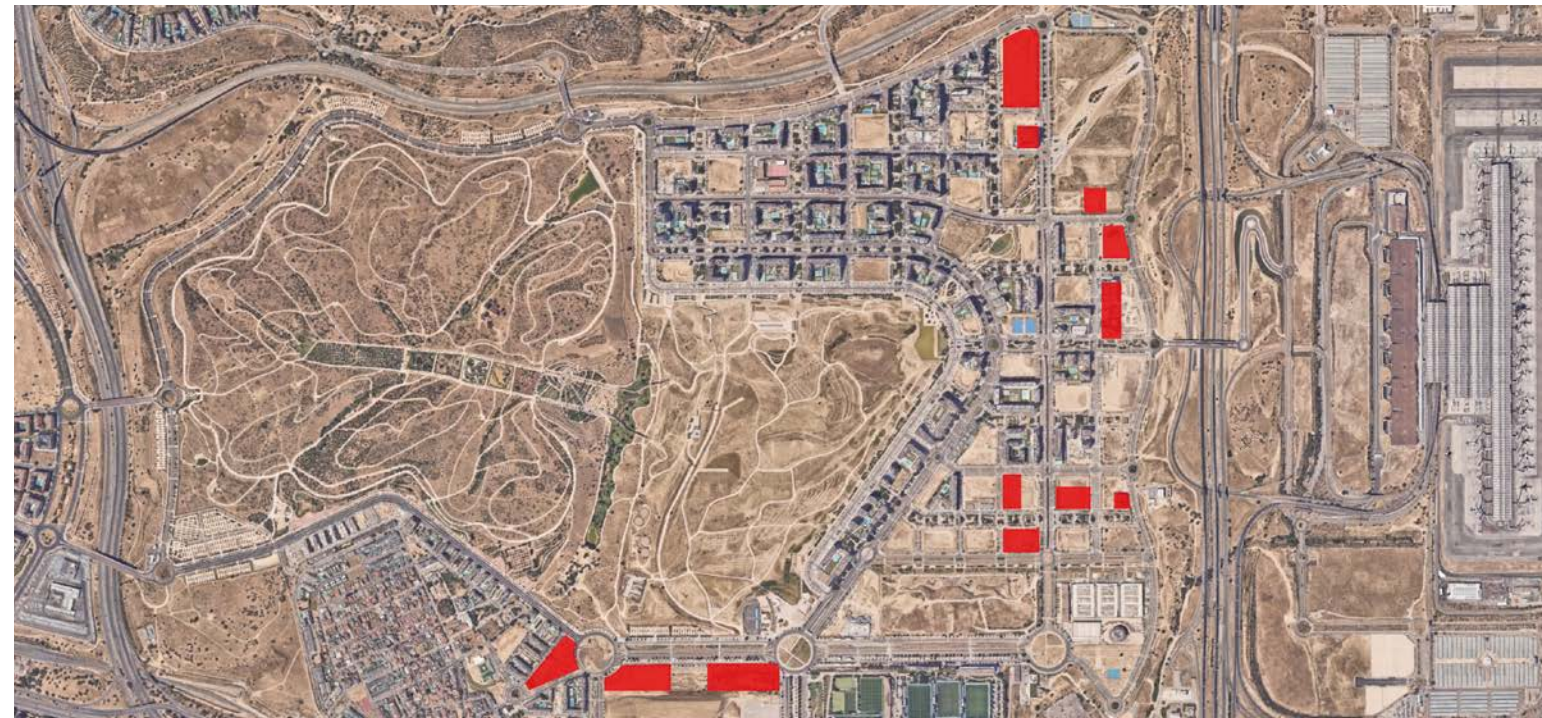
tracelink
NETWORK FOR GREATER GOOD

UAM Universidad Autónoma de Madrid

⁽¹⁾ ADR: Average monthly desk rate



OUT OF FAVOR FOR INVESTORS, THE OFFICE MARKET IN MADRID HAS ADJUSTED REMARKABLY FAST TO HYBRID WORK MODELS WITH NO MAJOR SHAKEUP AND DENSIFICATION



DEMAND

- Job creation in Madrid **+2.7% per annum** since FY19
- **472K jobs created** since pre-Covid figures (115k in 2024)

SUPPLY / FUTURE SUPPLY

- Rental levels and cap rates **do not justify the development of speculative projects** in NBA and periphery locations
- **Vacant land plots with office use** are derived to other uses (student housing, social housing, flex living, hotels), reducing potential future supply

CURRENT SUPPLY

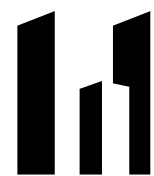
- **200K sqm of offices have started their reconversion into residential** in 2024, a very relevant figure for the size of the market (457K sqm in take-up in 2024)
- **Flexible zoning provisions** as compared to other cities
- **2m sqm of small offices in mixed use assets**, within the M-30, are legally residential and are recovering their original use at an accelerated pace

MADRID OFFICE MARKET IS HEALTHY AND RESILIENT

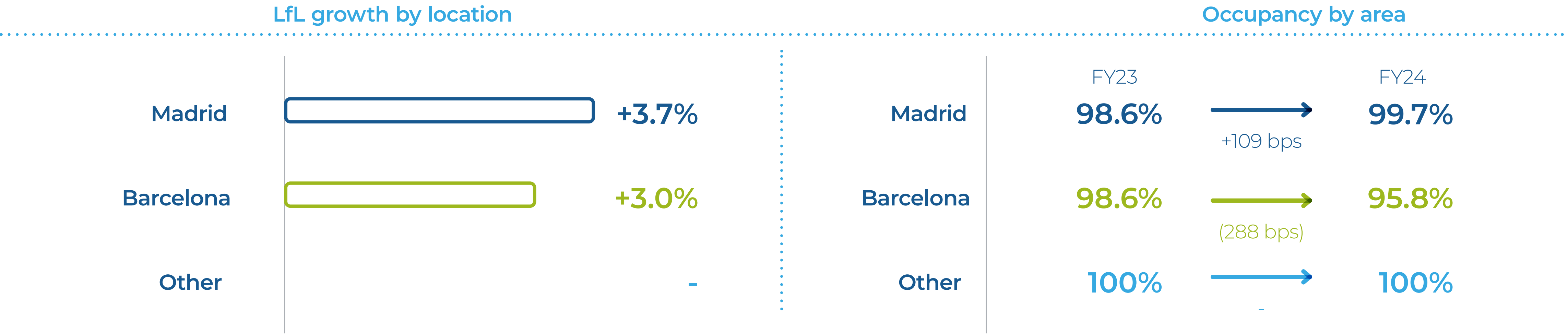
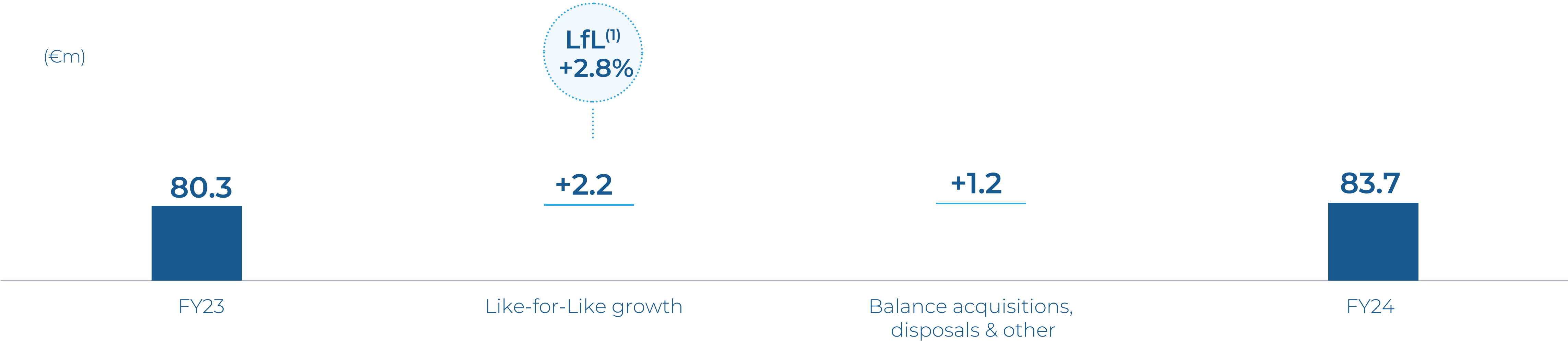
Vacancies have already peaked and there is no subleasing risk



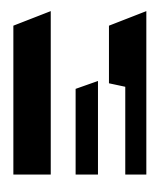
LOGISTICS



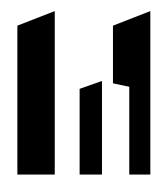
VIRTUAL FULL OCCUPANCY COUPLED WITH RENTAL GROWTH RESULTED IN A GOOD LFL GROWTH (+2.8%)



⁽¹⁾ Portfolio in operation for FY23 (€ 76.7m of GRI) and for FY24 (€ 78.9m of GRI)



	Contracted sqm	#Renewed contracts	Release spread	Tenants contracted
Madrid	69,186	2	-	
Barcelona	10,645	1	+5.0%	  
Other	24,778	-	-	
Total	104,609	3	+1.4%	



STRONG PERFORMANCE





ZAL Port

Contracted sqm

188,063

Release spread

(0.1%)

contracts

38

Tenants



MAERSK



NAEKO
LOGISTICS

KUEHNE+NAGEL



Occupancy by area

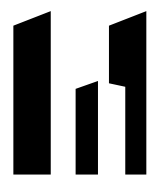
FY23 **96.9%** — +169 bps → FY24 **98.6%**

€m	FY24	FY23	YoY
Gross rents	76.1	74.8	+1.7%
Net rents	75.2	74.5	+1.0%
EBITDA	71.9	71.5	+0.6%
FFO ⁽¹⁾	44.8	45.3	(1.0%)

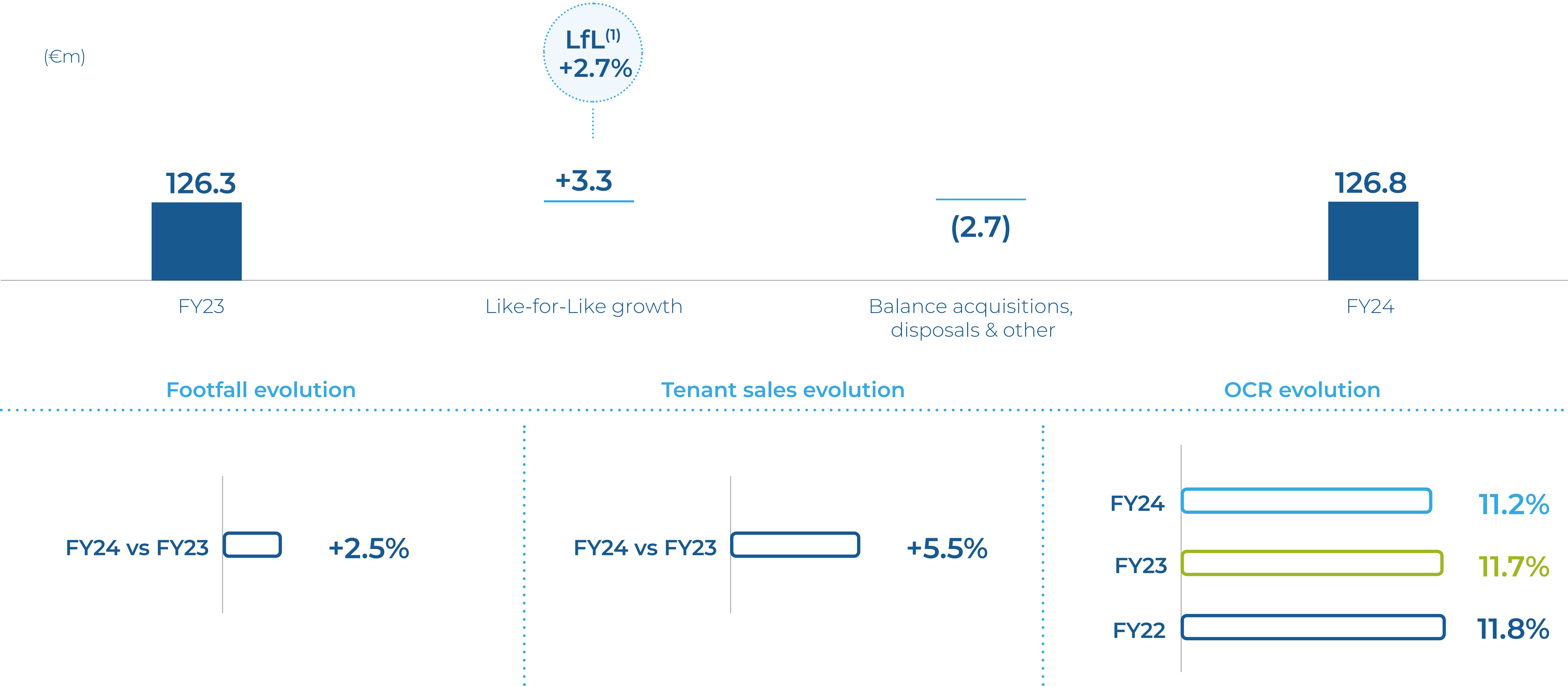
⁽¹⁾ After deducting leasehold concession charge

SHOPPING CENTERS

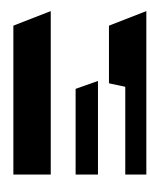




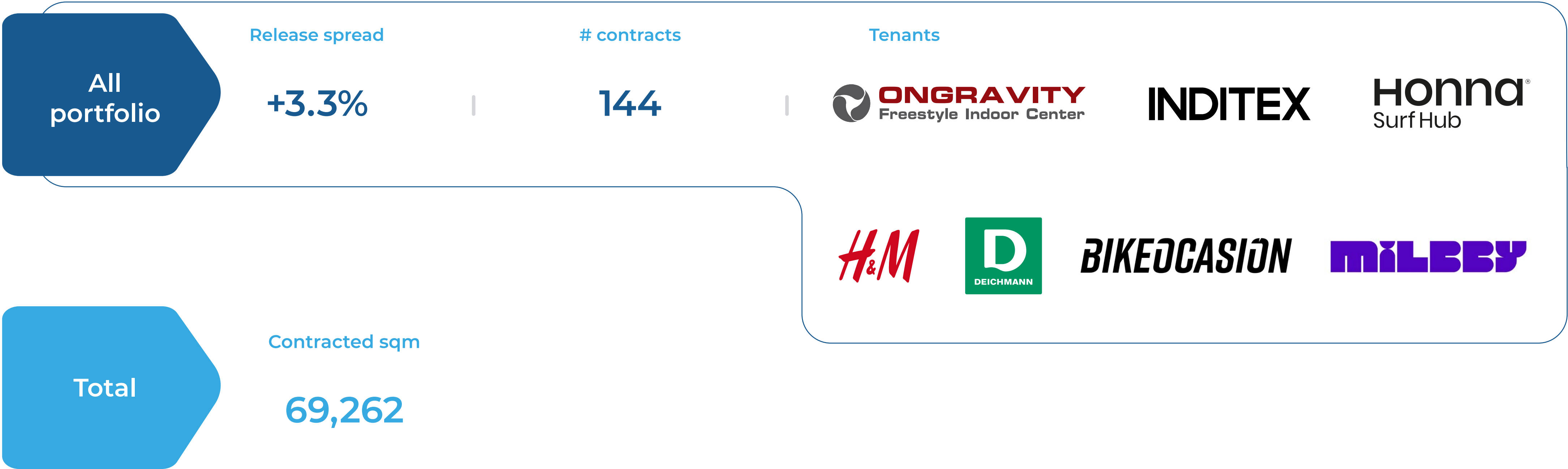
STRONG MOMENTUM IN TERMS OF FOOTFALL AND SALES WHILE MAINTAINING HISTORICALLY LOW OCR AT 11.2%



⁽¹⁾ Portfolio in operation for FY23 (€ 123.3m of GRI) and for FY24 (€ 126.6m of GRI)

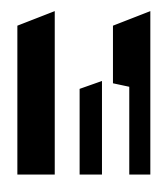


OCCUPANCY AT RECORD-HIGH LEVELS (96.5%)

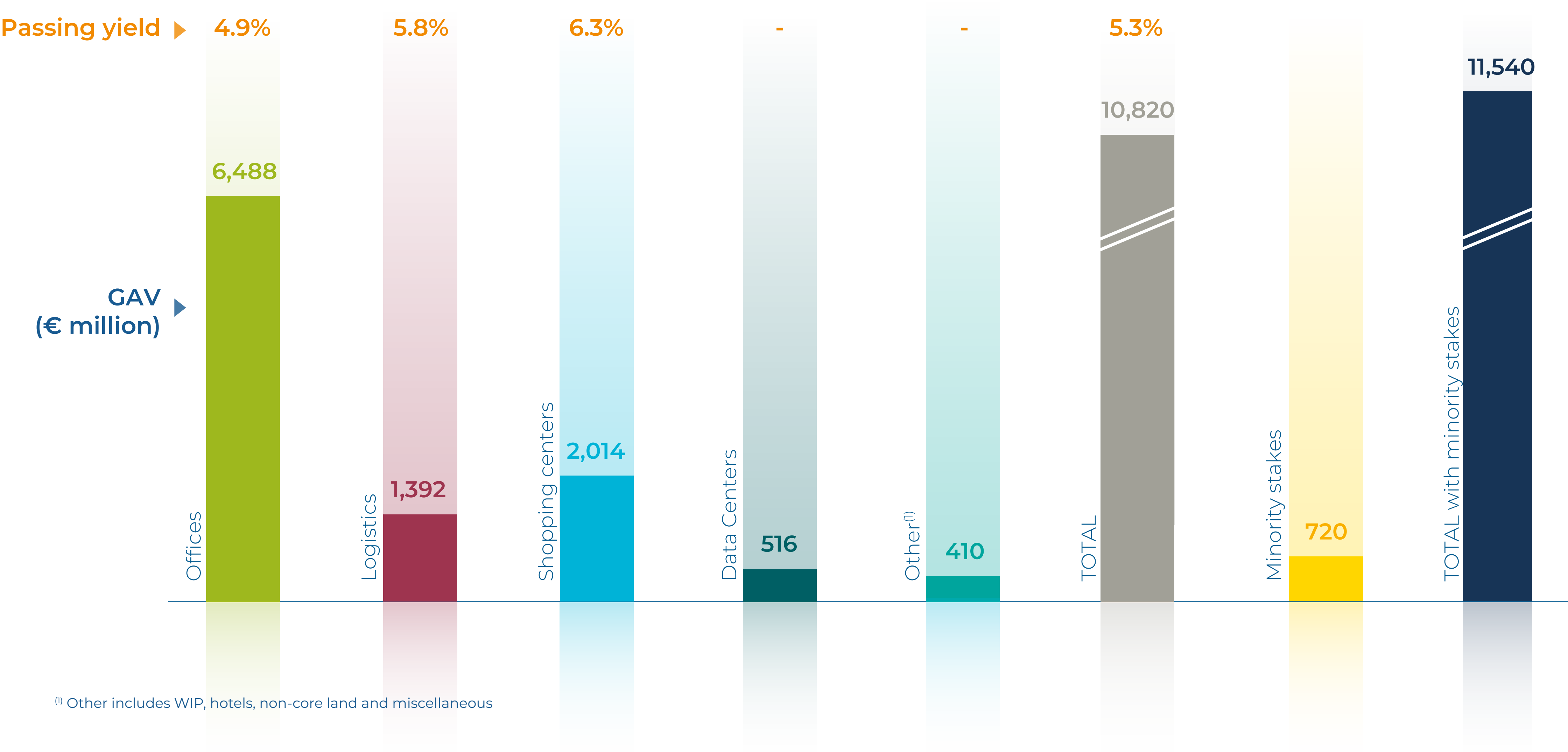


A modern office lounge area with a curved brown sofa, several round tables, and chairs. The floor is covered in a geometric patterned carpet. Large potted plants are arranged against a dark wall in the background. The space is well-lit with natural light from large windows and skylights. A white diagonal overlay on the left side contains the text "VALUATION AND DEBT POSITION".

VALUATION AND DEBT POSITION



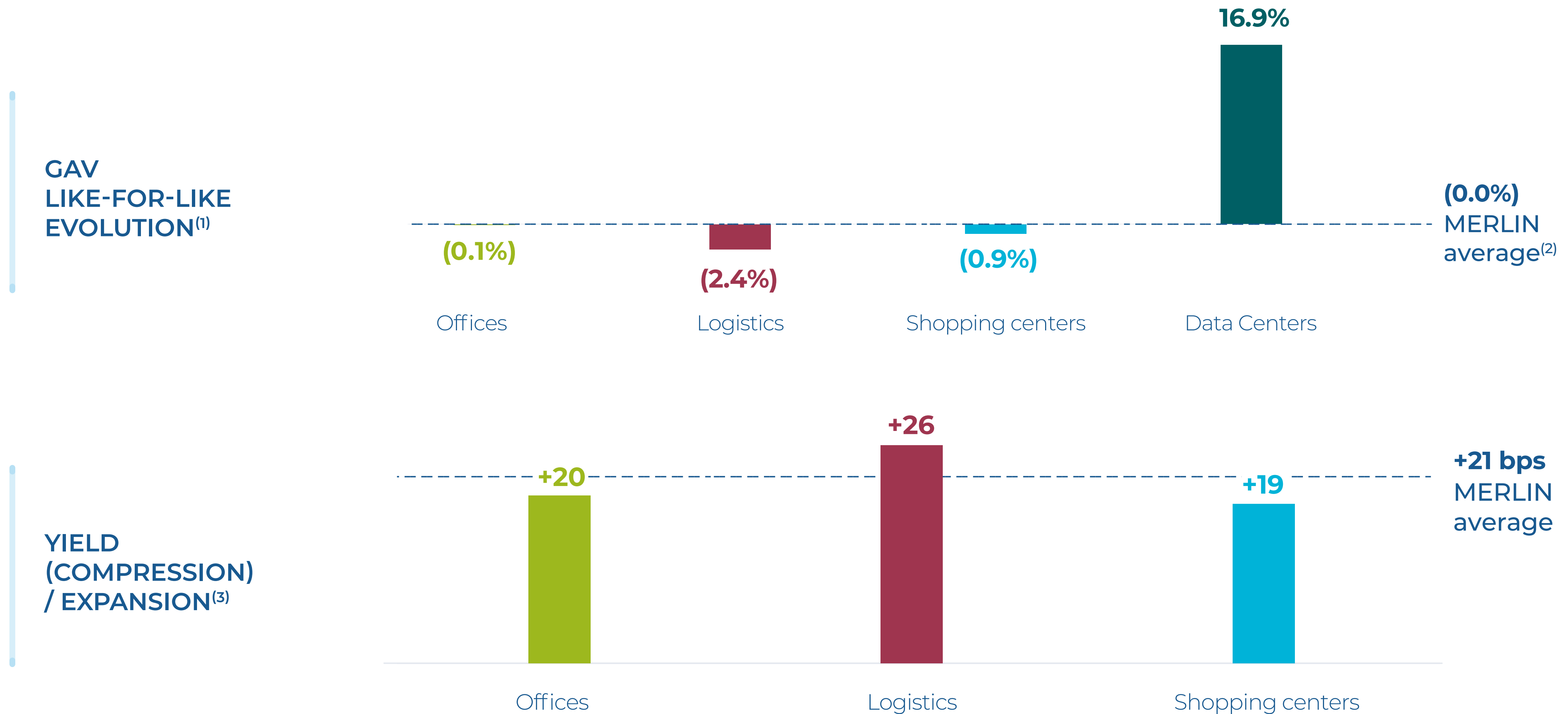
VALUE CREATION IN DATA CENTERS (€ 60.3M) HAVE OFFSET THE ADJUSTMENT OF THE REMAINING PORTFOLIO



⁽¹⁾ Other includes WIP, hotels, non-core land and miscellaneous



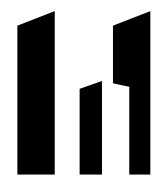
21 BPS EXPANSION DURING THE YEAR ACROSS THE PORTFOLIO



⁽¹⁾ GAV of WIP projects included under its respective asset class for LfL purposes

⁽²⁾ Including equity method

⁽³⁾ Based on passing rent

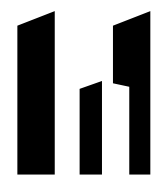


RATING UPGRADE BY BOTH S&P & MOODY’S

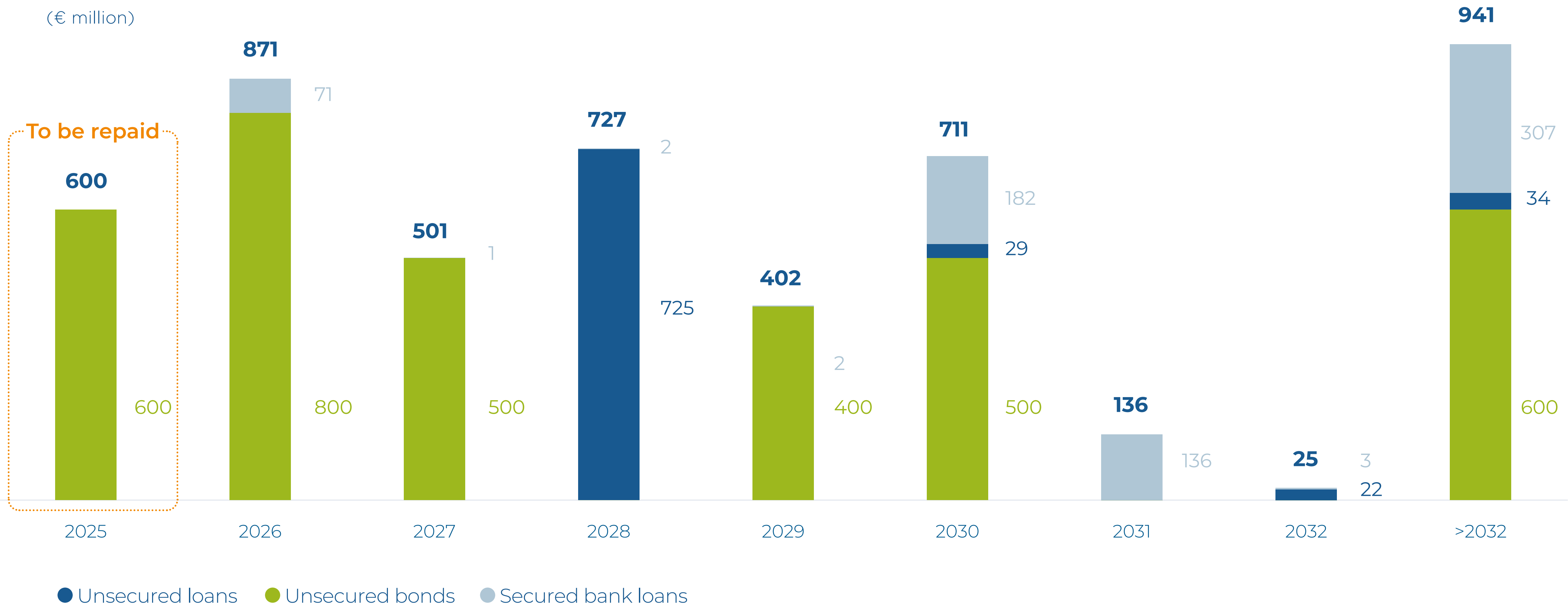
	31/12/2024	31/12/2023
Net debt	€ 3,347m	€ 4,050m
LTV	28.3%	35.0%
Average cost (spot)	2.46% (2.55%)	2.38% (2.71%)
Fixed rate debt	100%	99.7%
Average maturity (years)	4.3	5.1
Liquidity ⁽¹⁾	€ 2,364m	€ 1,309m

	Rating	Outlook
S&P Global	BBB+	Stable
MOODY’S	Baa1	Stable

⁽¹⁾ Includes cash (€ 1,552.7m), treasury stock (€ 14.5m) and undrawn credit facilities (€ 797.3m) in FY24



2025 REFINANCING TO BE REPAID WITH AVAILABLE CASH



VALUE
CREATION





Investments



- Consolidating 100% ownership in Plaza Ruiz Picasso extension (ca. 4,500 sqm)

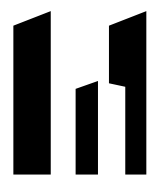


- DC Landbank:
 - Bilbao - Arasur DC
 - Purchase options in Navalmoral de la Mata & Valdecaballeros
 - Madrid-North

Non-core divestments



- Mainly focused on office reconversion to residential, a trend that will continue in 2025



340k sqm
Committed pipeline

To be delivered by
1H26

Total remaining
investment
€ 171m

Expected
stabilized GRI
€ 19.6m

YoC⁽¹⁾
7.5%

YoC Capex
11.5%



⁽¹⁾ Including land cost
⁽²⁾ 68k sqm to be delivered in 2H27



244k sqm
Non-committed pipeline

Pending Capex
€ 121m

Expected stabilized GRI
€ 13.8m

YoC⁽¹⁾
±7.0%

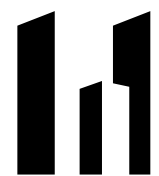
YoC Capex
11.4%



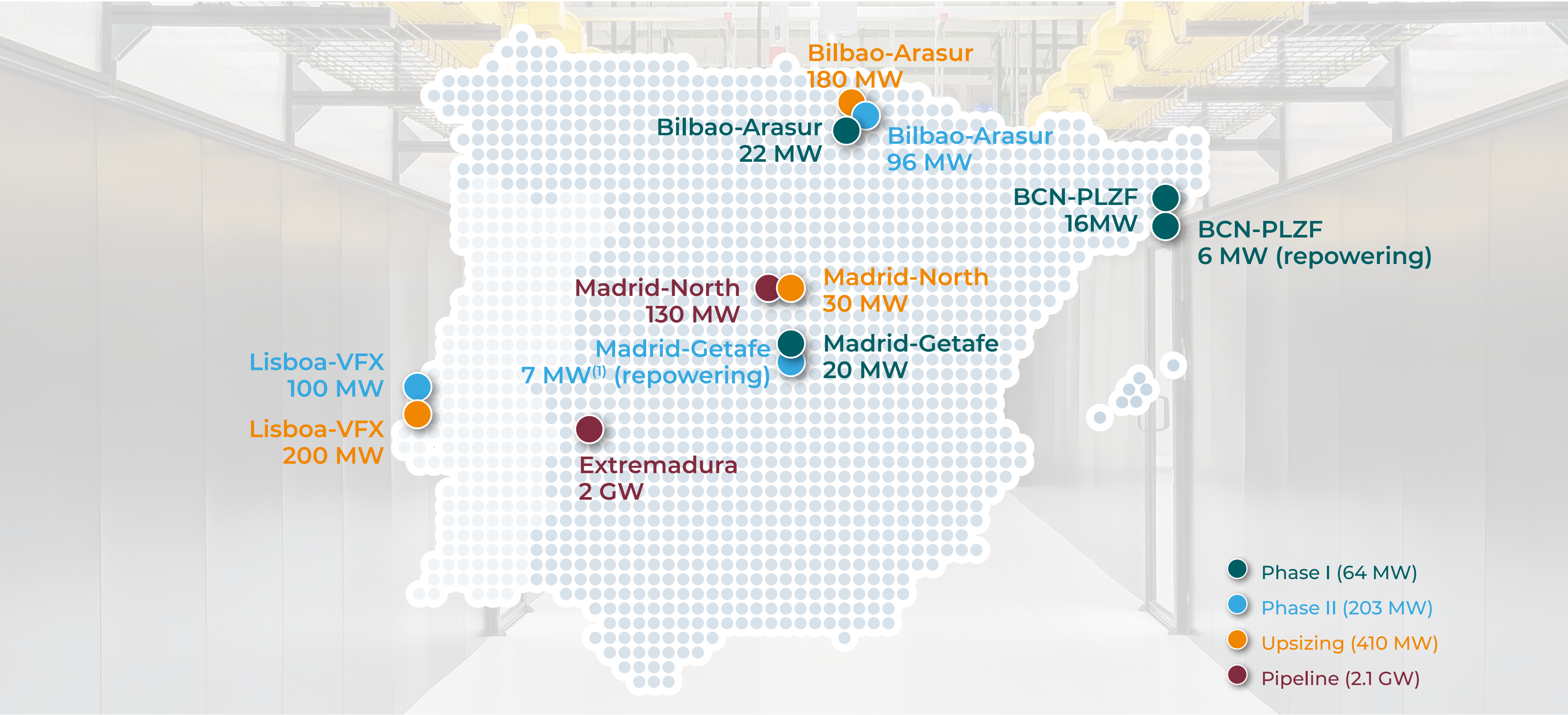
⁽¹⁾ Including land cost

A low-angle photograph of a modern building's glass facade. The building features a grid of dark blue glass panels. On the right side, the 'MERLIN' logo is mounted in white, three-dimensional block letters. Above it, a large, blue, stylized '2020' is also mounted in a three-dimensional, chain-link style. A semi-transparent white geometric shape, resembling a stylized 'M' or a series of overlapping triangles, is positioned on the left side of the image, partially covering the glass facade.

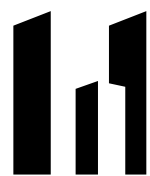
DIGITAL INFRASTRUCTURE PLAN (MEGA)



SECURING THE FUTURE OF PLAN MEGA

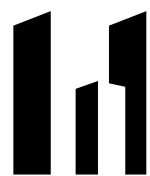


⁽¹⁾ Pending administrative confirmation from Iberdrola

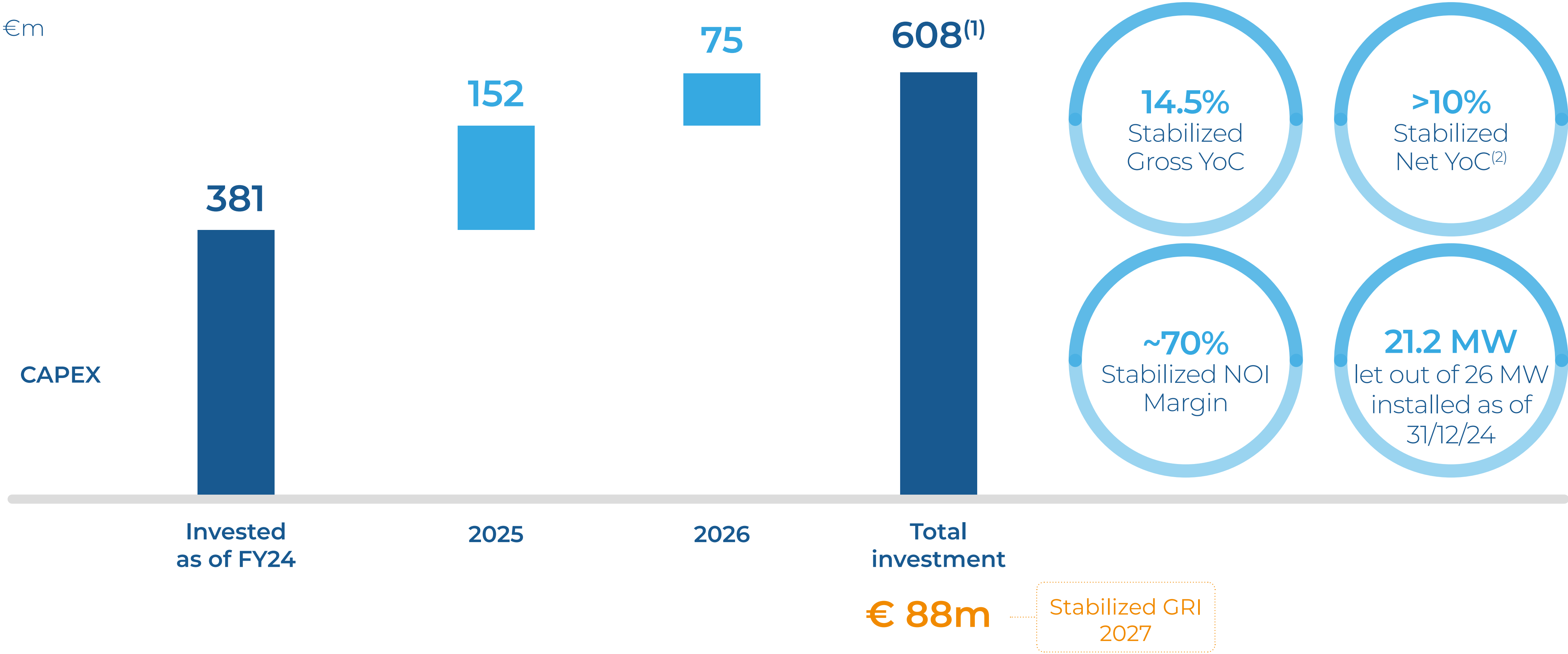


	Phase I	Phase II	Upsizing	Pipeline
Total IT Capacity (MW)	64	203	410	2,130
Stabilization year	2027	2029		
Capex (€m)	608	2,106		
Stabilized GRI (€m)	88	313		
Gross YoC	14.5%	14.2%		
Funded	✓	✓		

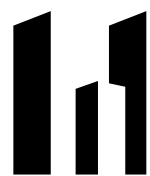
Location	Madrid	MAD01-GET (20 MW)	MAD01-GET (+7 MW) repowering	MAD-NTH (30 MW)	MAD-NTH (130 MW)
	Basque country	BIO03-ARA (22 MW)	BIO-ARA (96 MW) 02 & 01	BIO-ARA (180 MW) 04 & 05 & 06	
	Barcelona	BCN-PLZF (22MW) 16MW + 6MW repowering			
	Lisbon		LIS-VFX (100 MW)	LIS-VFX (200 MW)	
	Extremadura				Extremadura (2 GW)



ADVANCED NEGOTIATIONS FOR PHASE I LEASES BRING ONE YEAR CLOSER GRI STABILIZATION TO 2027



⁽¹⁾ Include promote as of 31st December 2024



DATA CENTER PHASE I DEVELOPED ACROSS THREE SITES, WITH 26MW EQUIPMENT INSTALLED AS OF FY24

100% let



Barcelona - PLZF

In operation



Bilbao - Arasur

In operation

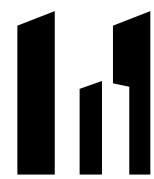


Madrid - Getafe

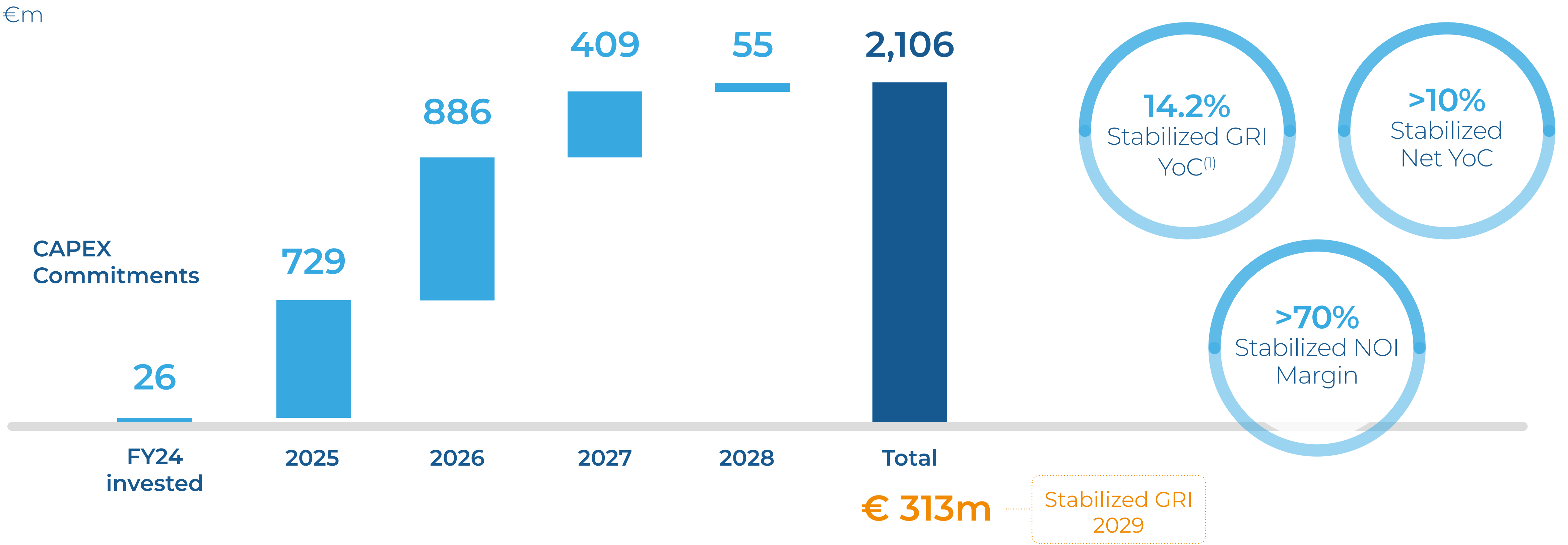
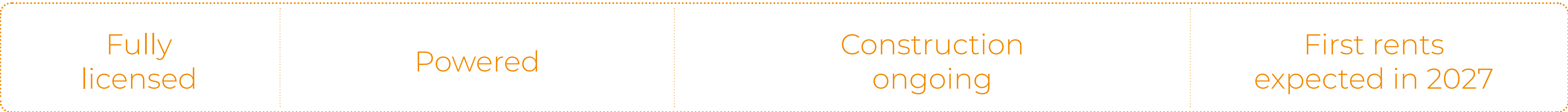
In operation

IT capacity	22 MW ⁽¹⁾	22 MW	20 MW
Electricity supplied	✓	✓	✓ (phased until 1H26)
Equiped at FY24	16 MW	6 MW	4 MW
Pending equipment	+6 MW in 1H26	+16 MW in 2Q25	+16 MW in 4Q25
Bookings	n.m.	100%	70%

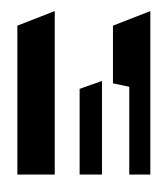
⁽¹⁾ Include 6 MW of repowering



TIME-TO-MARKET IS THE KEY DRIVER FOR PHASE II



⁽¹⁾ Including estimated land value



Madrid - Getafe

In operation

Biggest DC campus in Spain



Bilbao - Arasur

In operation / Under development

Biggest DC campus in Portugal

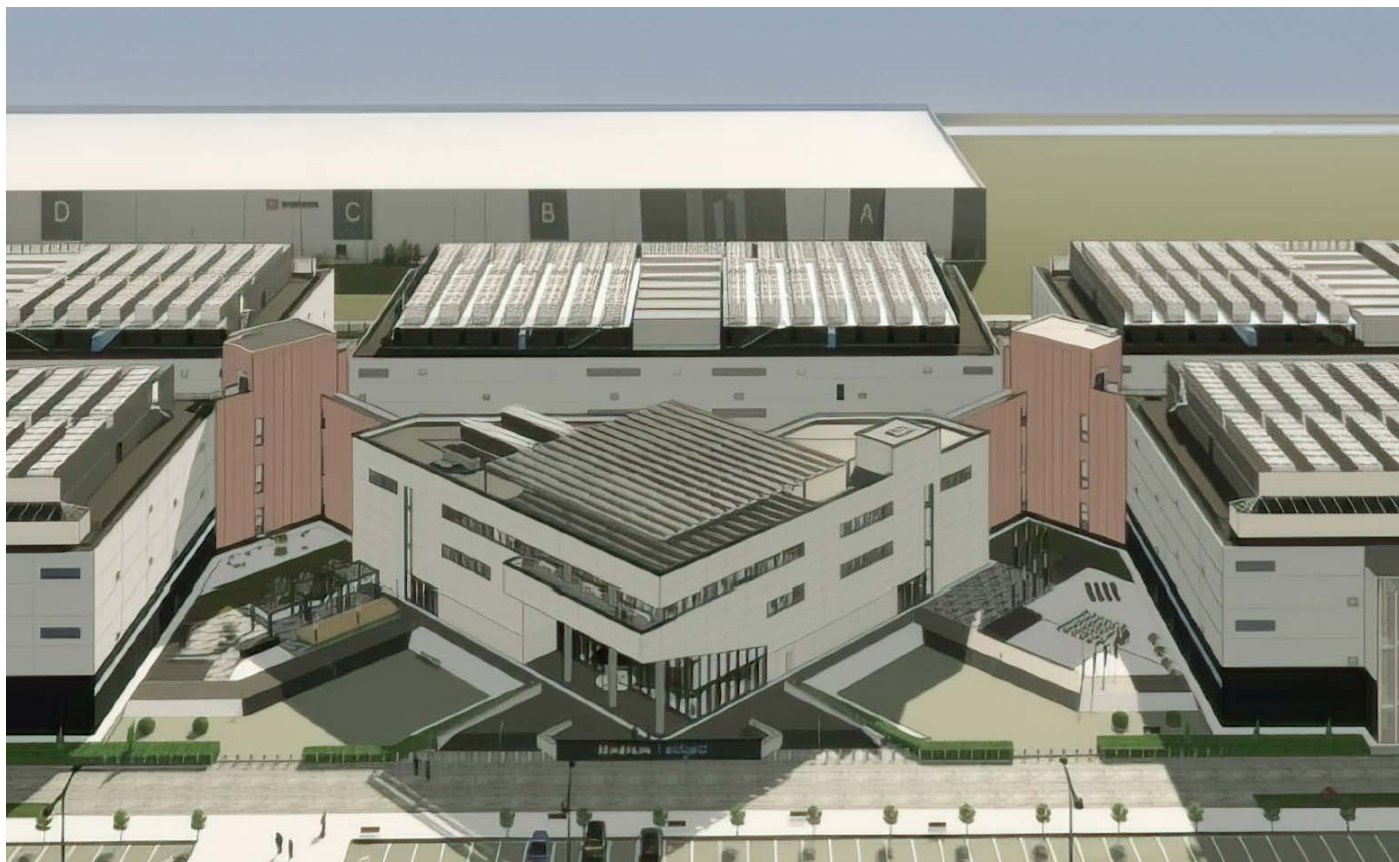
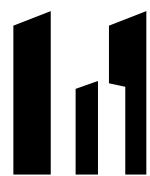


Lisbon - VFX

Licensed DC development

IT capacity	7 MW (Repowering)	96 MW	100 MW
Power Granted	10 MW ⁽¹⁾	140 MW ✓	250 MW ✓
Power supply	Supplied by 1H26 ⁽¹⁾	• BIO-ARA02: 70 MW supplied upon construction. No further infrastructure needed • BIO-ARA01: 70 MW with aerial lines and infrastructure needed. Connection works to be completed by 4Q26	Supplied upon construction

⁽¹⁾ Pending administrative confirmation from Iberdrola



Lisbon-DC

80 MW repowering
(Ongoing redensification
of buildings)

+

120 MW extension
in adjacent landplot

TOTAL 200 MW



Bilbao - Arasur

180 MW extension
in adjacent landplot

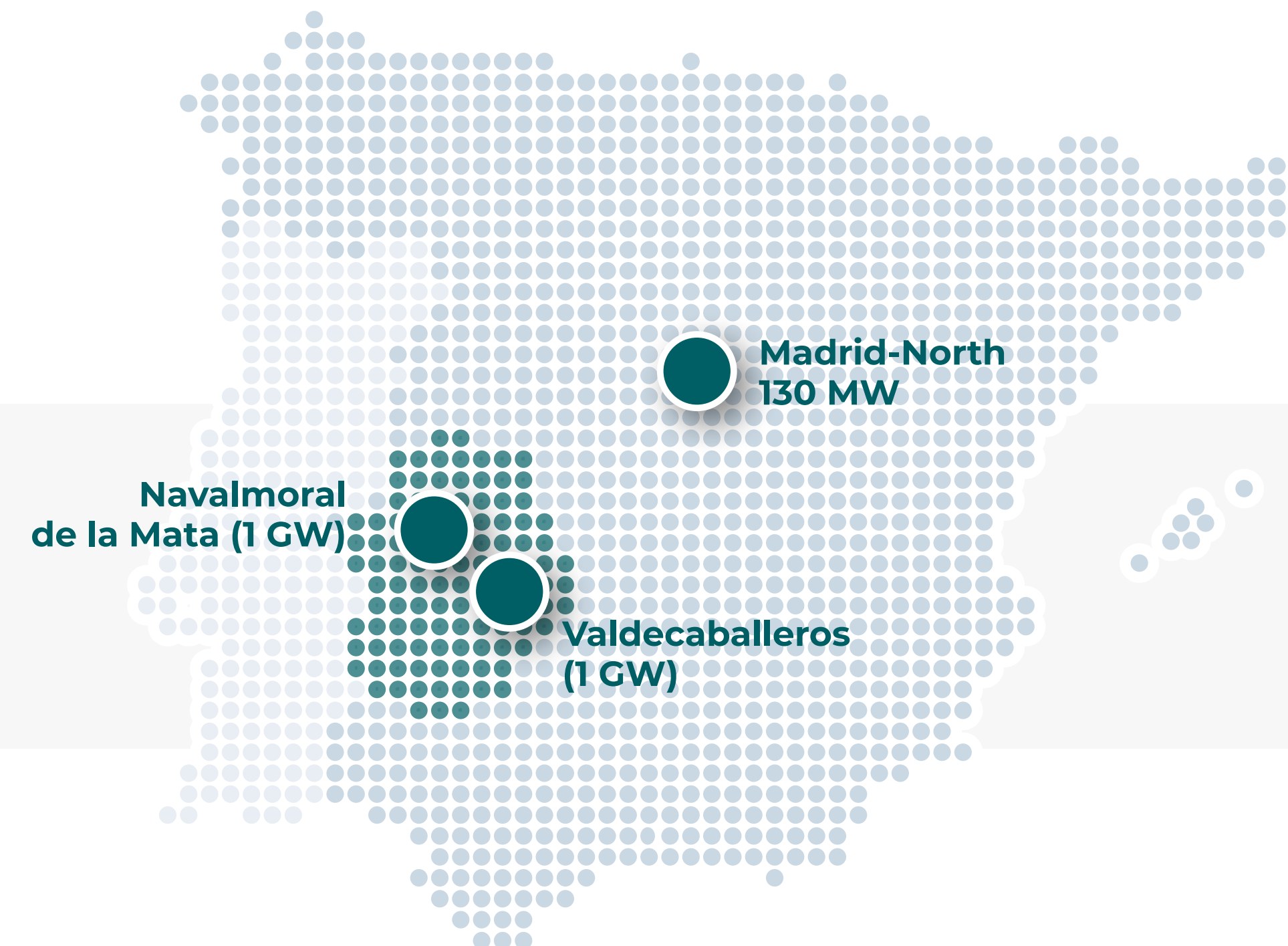


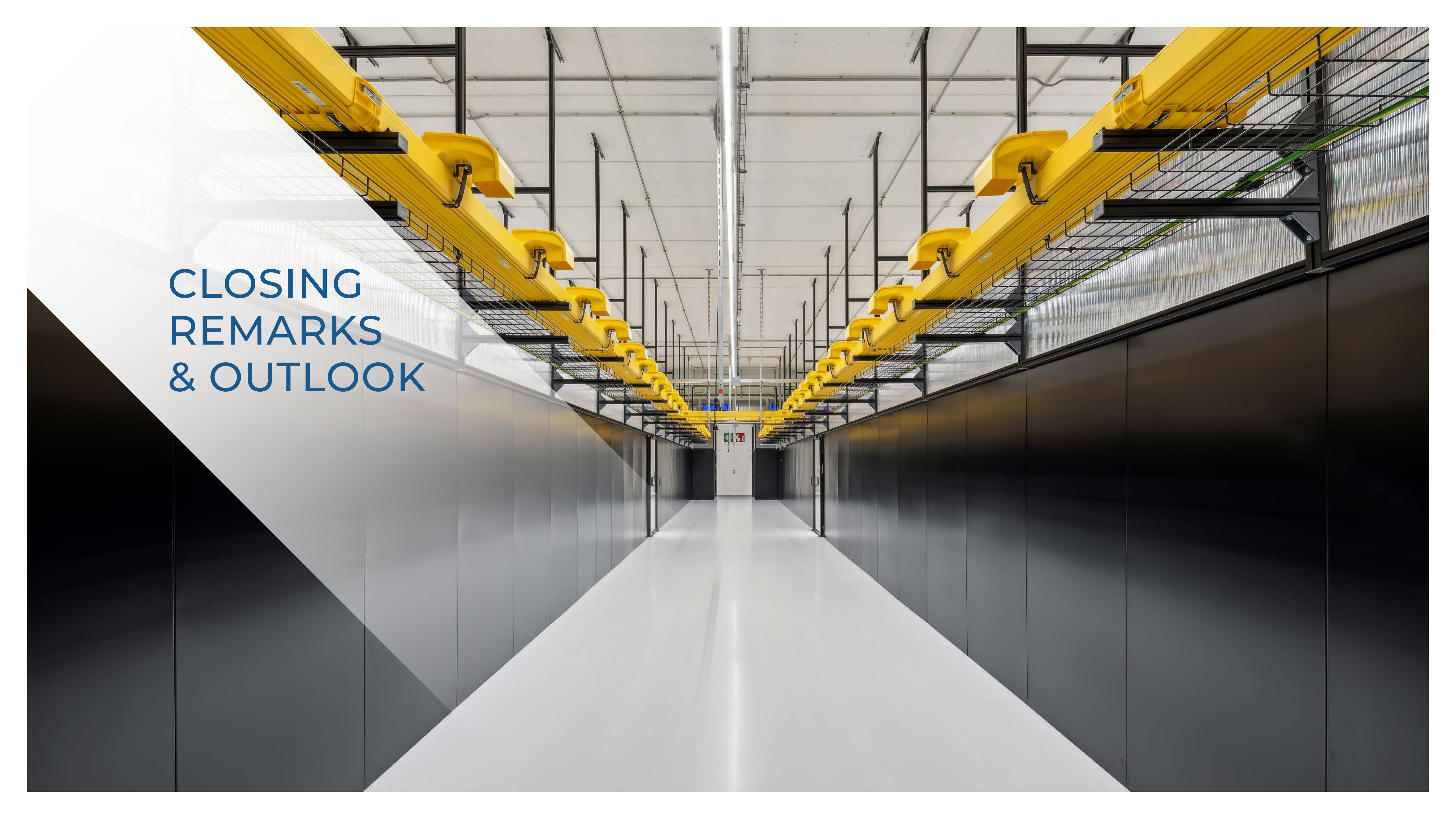
Madrid-North

30 MW IT
Power sourced & granted



- **Navalmoral de la Mata and Valdecaballeros** stand out for their **abundant power supply**; two projects which will comprise the **development of multiple data center buildings with ca. 1GW of IT capacity in each site**
- **Extremadura** produces **approximately six times the electricity it consumes**. The Data Center will leverage **the region's vast sustainable energy generation capacity**, which is **derived from renewable sources and nuclear energy** for low or zero carbon emissions
- Access to the **dark fiber networks coming from Lisbon to Extremadura** including the one established by MERLIN-Edged to interconnect its data centers in Lisbon, Madrid, Barcelona and Arasur
- Focused on **generative AI and advanced computing**, its modular system **supports densities of up to 70kW per rack with air cooling and 200kW per rack with a plug-and-play liquid cooling**
- Our ultra-efficient technology reduces **energy overhead by 74%** compared to conventional data centers





CLOSING REMARKS & OUTLOOK



OPERATIONS

- MERLIN has delivered **strong performance in all key financial and operating metrics** (LfL rental growth, occupancy, release spread and FFO generation)
- Occupancy at an **all-times high across the board**

VALUE CREATION

- **Logistics:** efforts are focused on the development portfolio distributed among selected locations in Madrid, Lisboa, Valencia, Vitoria and Seville
- **Mega Plan:**
 - Works in Mega Plan continue progressing well with the aim of **reaching 58 MW of equipment installed in 2025**, and reach full commercialization during 2027
 - **Agreement with the regional government of Extremadura to promote 2 AI campus of 1 GW** IT capacity each in Navalморal de la Mata and Valdecaballeros, securing powered landplots for long-term backlog

OUTLOOK

- **2025 will be a year focused on the development of Data Centers**, a cash-draining division until stabilization
- Uneventful year in term of debt with **no maturities until November 2026**, after 2025 refinancing repayment
- **2024 dividend proposal (€ 0.40 p.s.):**
 - **€ 0.18 p.s.** already paid in December
 - **€ 0.22 p.s.** to be decided and paid by the Board of Directors subject to 2025 AGM approval
- **Estimated FFO for 2025 will be around € 0.54 p.s. corresponding to a dividend of ±0.40 p.s.**



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