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RELEVANT INFORMATION ("OTRA INFORMACIÓN RELEVANTE")

Following the Relevant Information published on the 21st of February 2025, with the registered number 32692, Colonial publishes the documentation to support the presentation to analysts and investors corresponding to the Results of 2024 that will be held today, Thursday 27th of February 2025 at 6:30 PM (CET) through a webcast.

The conference connection details are the following:

SPAIN (Madrid) +34 917 91 85 80

FRANCE (Paris) +33 172 00 1700

GERMANY (Munich) +49 891 436 7081

NETHERLAND (Amsterdam) +31 20 795 2680

UK (London) +44 20 3428 1388

USA (New York) + 1 917 444 9040

Conference ID: 345632

The presentation can be followed in real-time via webcast with audioconference through the following link:

Inmobiliaria Colonial -- 2024 Results

In addition, the presentation will be available on the website of the company.

In Madrid, February 27th, 2025





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Agenda

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Highlights

02

Financial Performance

03

Portfolio Management

04

Future Growth

Our Strategic Positioning is set to deliver earnings and value growth

Prime Asset Class delivers strong rental growth through superior pricing power

The Prime Asset Class delivers superior growth

- Pricing power on the back of Prime CBD locations with strong connectivity, large efficient floor plates and amenities
- We attract the best clients and capture above average
 rental growth with our skills and capabilities
- Strong earnings growth on the back of a multi-layer growth platform



- Portfolio Valuation: Includes CBD and City Centre assets
- Earnings CAGR between 2021 2024

Colonial to continue serving its clients' needs through
Urban Transformation

Colonial product evolves with its environment

- Cities are evolving with new uses and regulations
- Top clients require specific asset characteristics and willing to pay above market rents
- New urban ecosystems to work & live & play enhanced urban life-style experiences in attractive European cities
- Colonial has the team and the flexibility to determine best use of asset to maximize value
- Optionality to create additional value through Urban Transformation projects in mixed-use approaches

Capital allocation of more than €1 bn into urban transformation themes



Our view on our markets for 2025

- Further Polarization -

Demand for high quality working environments increasing

- Increase in office-based employment, and higher and more stable office attendance rates
- Global tenants are encouraging employees back to the office
- Growing need for companies to provide high-quality working environments
- Well-located buildings continue to support further uplift in prime rents

Global companies enhancing back-to-office strategy

























- Office supply is shrinking -

European housing shortage is reducing city center office stock

Paris - new PLUb¹ to convert 821 assets into residential post refurbishment

- 276 office assets affected inside City Centre,
- 170 office assets in core CBD (8^{eme} Arr.)

Madrid - Living needs are driving office asset converson into residential

- 280.000 sqm of office stock inside M30 allocated to be converted into residential in 2024
- More than €1bn in assets transacted for conversion to other uses

- Spain with strong growth -

Madrid and Barcelona economies are leading European growth

- Spain as leading European economy on GDP growth
- Spain GDP 2024 per capita growing more than +5.4%
- Office based employment to continue growing more than +2% annually
- Madrid and Barcelona attracting companies of growth industries
- Accelerating needs for urban products: Life Science & Innovation, Healthcare, Student Housing, Living

GDP growth in Spain vs Western Europe
6.2%
Spain





Outstanding operating results with asset values stabilizing

Sustained

Cash Flow Growth

Gross Rental Income

€391m | +6% LfL

EPRA Earnings

€193m | +12%

EPRA EPS

€33.0 cts | Beating upper range of guidance

Operational

Outperformance

Rental Growth¹

+5% YoY

+6% in Paris YoY

Release Spread²

+8% Group YoY +20% in Paris YoY

Occupancy

95% 97% I fl

Asset Values

Bottoming Out

Gross Asset Value €11.6bn| +2.8% LfL

Net Tangible Assets €6.0bn

Net Tangible Assets €9.62/sh.

Solid Capital

Structure

Strong Credit rating S&P BBB+ Moody's Baa1 Loan To Value 36%4 (350bps) YoY

Financial Cost 1.70%

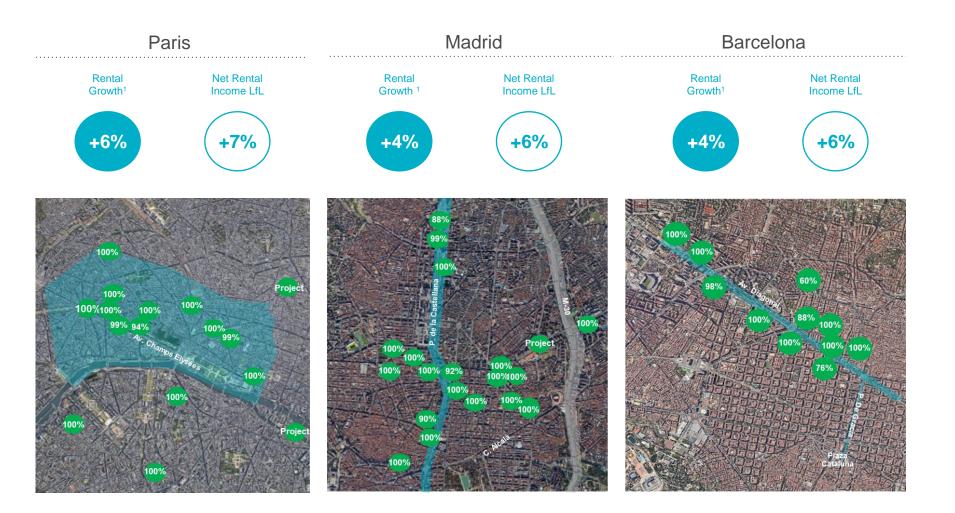
ERV Growth for Colonial commercial effort .Signed rents vs 12/23 ERV (new lettings, renewals & relet).

Signed rents vs. previous contracts in re-let spaces

NTA variance excluding impact of capital increase

EPRA LTV stands at 43.7%

The Best Prime Product delivers outperformance on occupancy & rental growth



ERV Growth for Colonial letting performance. Signed rents vs 12/23 ERV (new lettings, renewals & relet)

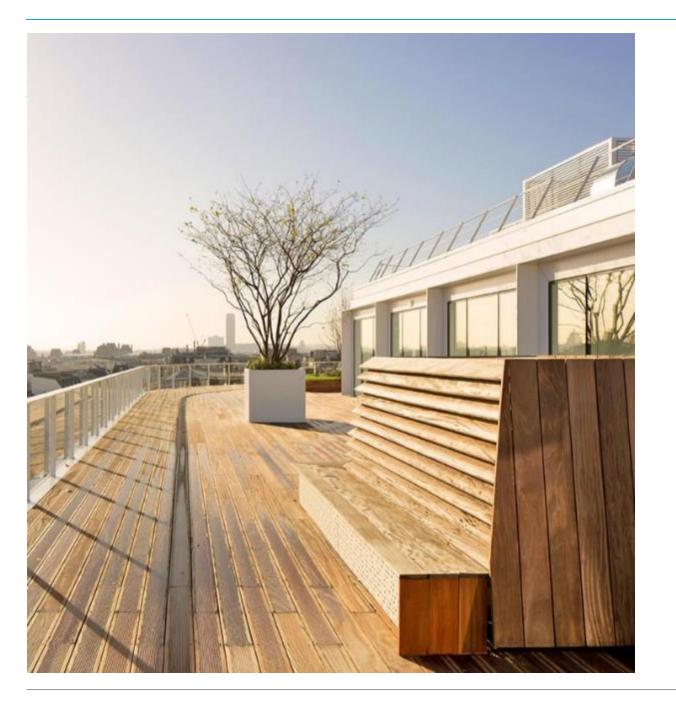


Return to growth in asset values on the back of a prime portfolio



¹⁾ Gross Asset Value Like for Like growth year-over-year

Colonial office portfolio in Operation, Capital values as of 2H24



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Financial Performance

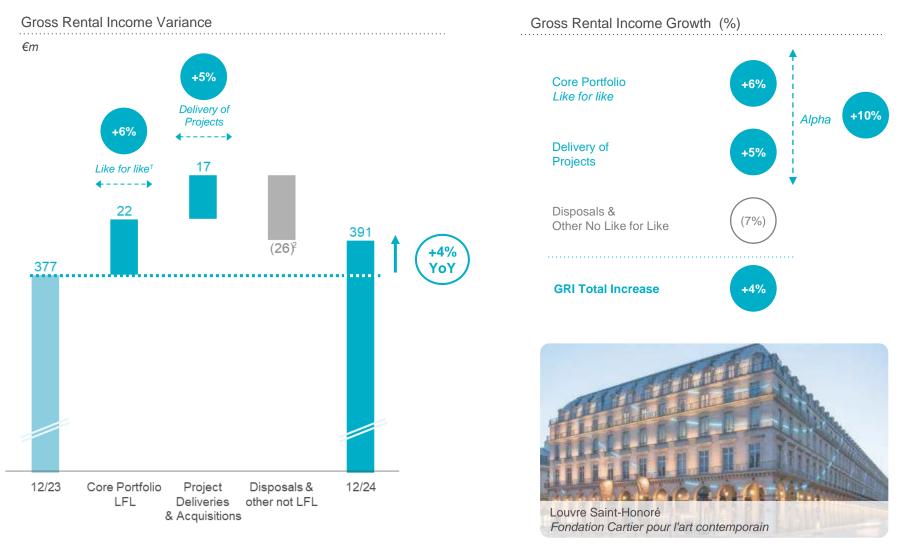
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Future Growth

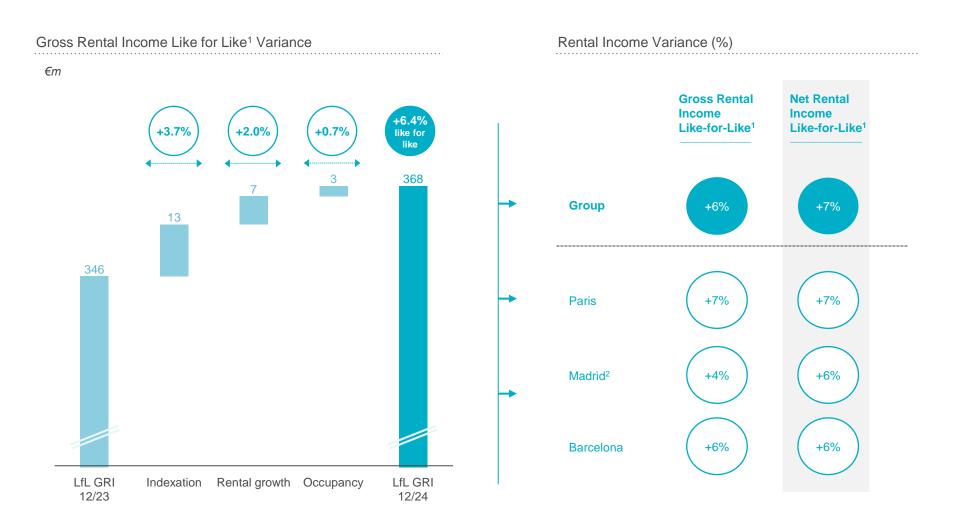
Gross rental income growth on the back of core portfolio & project deliveries



¹⁾ Like-for-like calculated following EPRA BPR recommendations

²⁾ Includes Disposals, Santa Hortensia & Haussmann entries into refurbishment as well as other non like for like assets

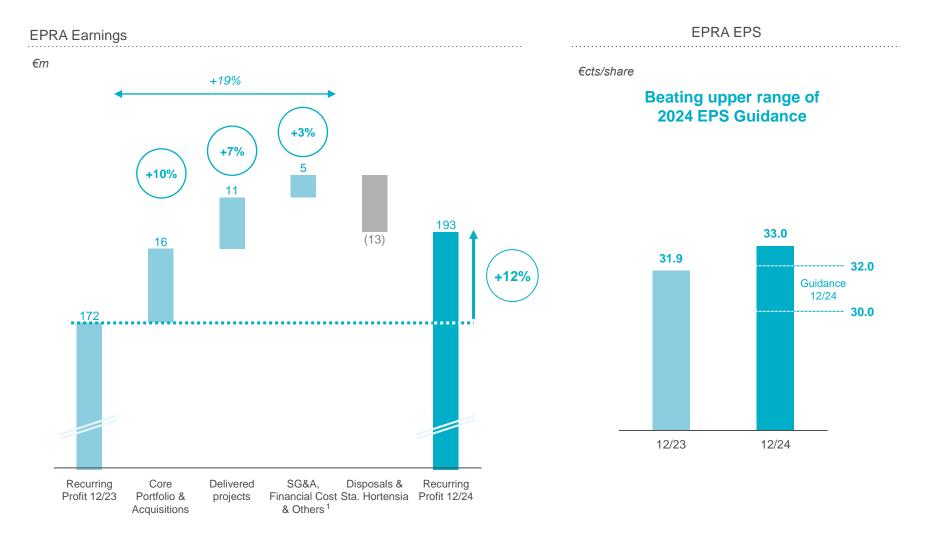
Superior pricing power across markets driving solid rental income growth



¹⁾ Like-for-like calculated following EPRA BPR recommendations

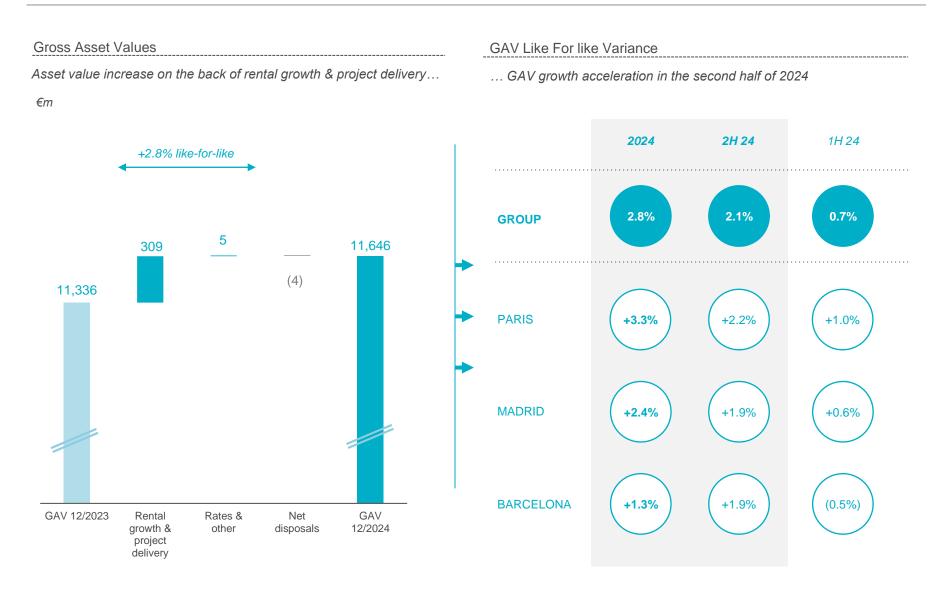
²⁾ Includes rental income from residential assets in Spain

Strong growth in EPRA EPS - beating upper range of guidance



Includes the taxes, minorities of SFL & others

Gross Asset Values accelerating

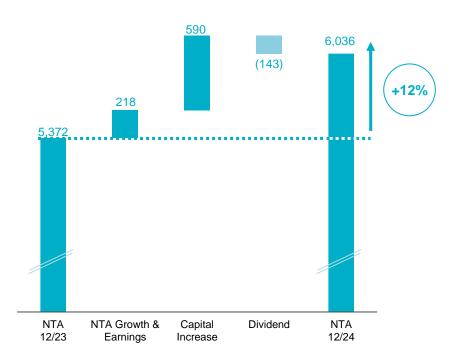


Significant increase in NTA up to €6bn

Significant increase in Shareholder Equity (NTA)...

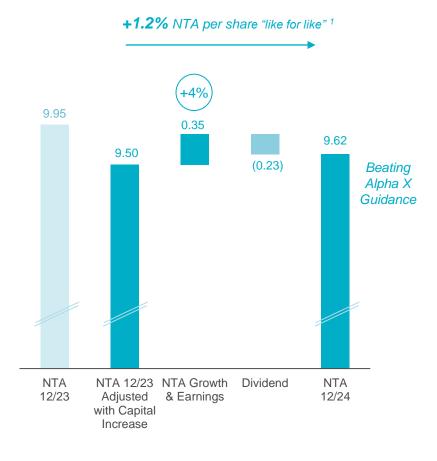
.....

€m



...with return to NTA growth on the back of Prime Assets

€/share



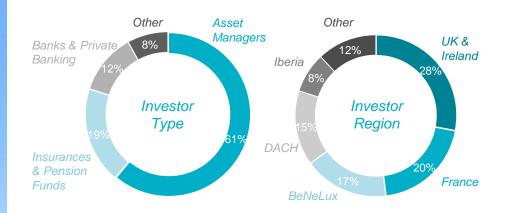
¹⁾ NTA variance excluding impact of capital increase



Highly successful refinancing: €500m Green Bond Issuance at 3.25% coupon

Outstanding capital markets demand for high quality security

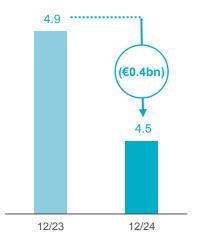
- 1 Unparalleled demand
 - > 8 times oversubscribed
 - > Highest demand in the sector in the last 24 months1
 - > Highest demand in Colonial history
- 2 Very competitive cost of debt
 - > 3.25% coupon
 - > Risk management policy lowers effective yield to 2.75%
 - > Lowest among comparable bonds
 - > Opportunistic tapping of the market
- 3 Top tier order book for high quality security
 - > International pension funds, insurance companies & asset managers driving strong interest
 - > Large demand from investors with relevant ticket sizes (€50m - €200m)



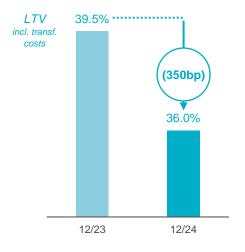


Significant debt and leverage reduction with enhanced liquidity

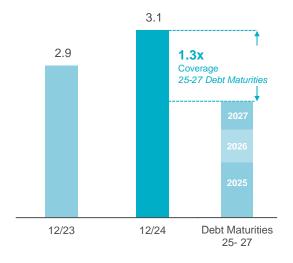
Significant net debt reduction Loan To Value Enhanced liquidity & improved maturities *€bn €bn*





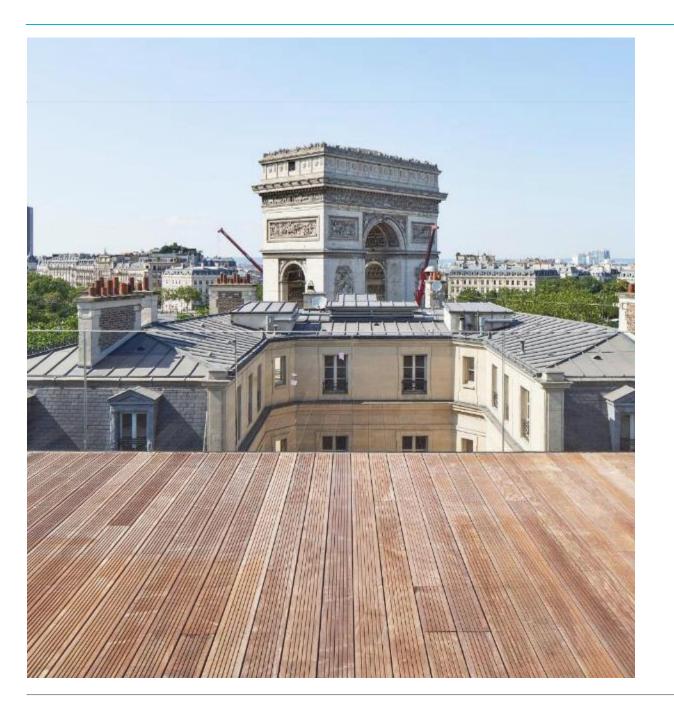






Note: All LTVs including the sales agreements already signed at each corresponding date

¹⁾ Colonial's Net Debt excluding debt attributable to projects divided by Topped up Operating EBITDA



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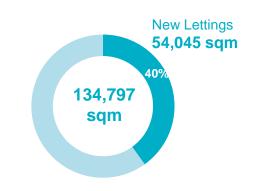
Portfolio Management

04

Future Growth

Our premium assets deliver strong letting performance

Strong Letting Performance...





... with prime properties capturing the highest rents in the market













...on the back of top tier clients

BESTSELLER

BRUNSWICK





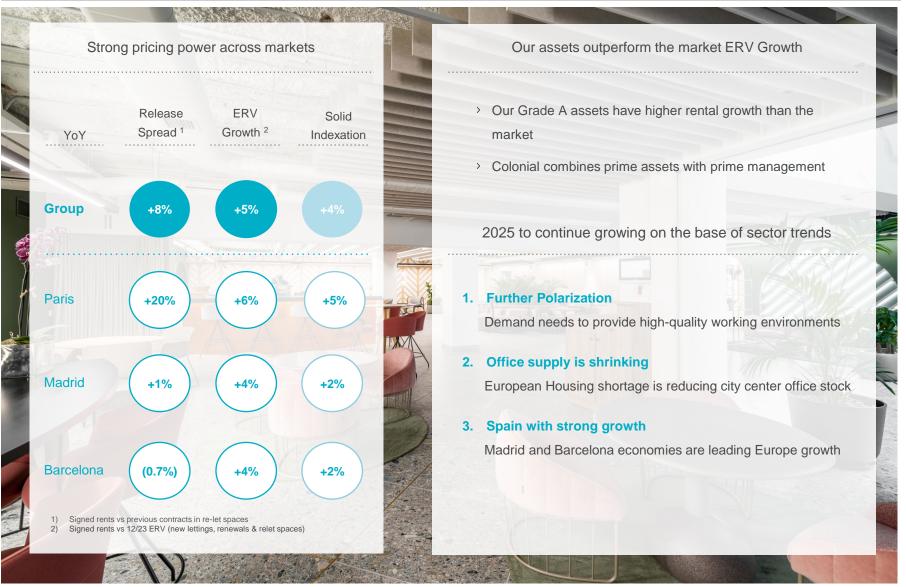
LVMH

*abertis

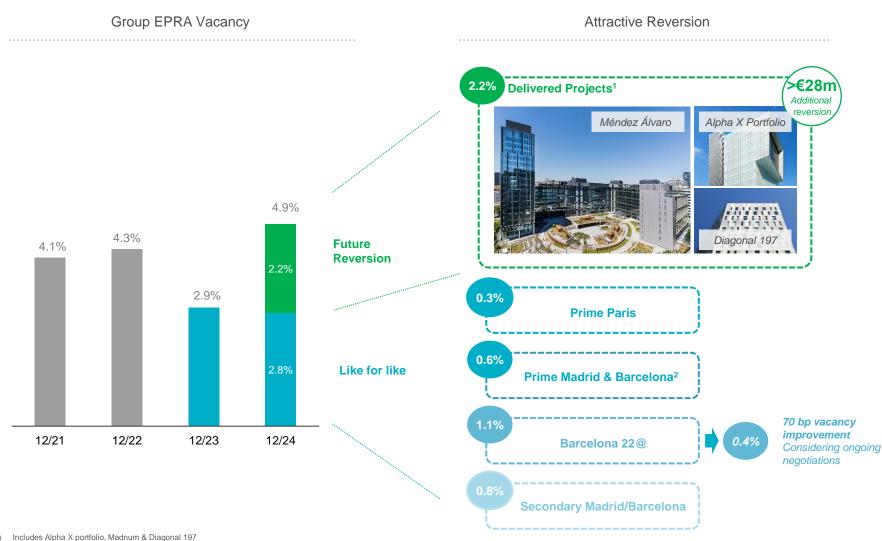




Strong pricing power - letting performance achieving record rental levels



High occupancy profile with attractive reversion potential



Includes CBD & City Centre



Strong momentum on project delivery – MADNUM

MADNUM - Mixed use approach leads to outperformance

- 1 8,400 sqm signed with Gestamp, who will relocate its headquarters
- 2 2,800 sqm signed with Bestseller, to establish Financial & Tech hub for Iberia & Latam
- 3 4,800 sqm signed with other corporates interested in large space demands
- 4 3,300 sqm of retail & F&B fully let, gym operator strongly committed
- 5 c.20,000 sqm in conversation with substantial market interest







56,300 Sqm office 3,300 Sqm retail





BESTSELLER





honest greens NEW YORK BURGER

¹⁾ Includes signed contracts and Head of Terms as of the date of this presentation

2021

Total carbon emissions reduction ahead of ambition

Carbon Footprint Full Reduction Trajectory Scope 1, 2 y 3 all categories – kTnCO2e1 2021-2024 (55%)117 Operational 99 22 Emissions 21 Purchases 71 16 79 **Projects** 62 43 29

Refurbishments delivering in embodied carbon target ≤ 700 KgCO2e/sqm²

Full embodied carbon emissions (all stages)





2022

2023

2024

¹⁾ Figures reported location-based & market-based for operational emissions, considering the purchase of renewable energy

²⁾ Embodied calculation based on Colonial's Group Life Cycle Policy Calculation Principles aligned with best market practice and with 50-year life cycle assumption



In-use emissions reduction ahead of target

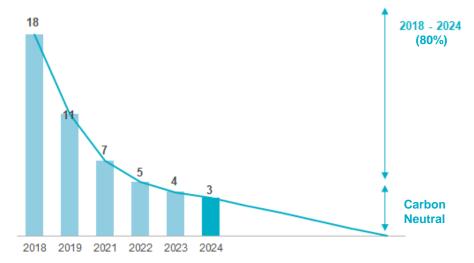
Carbon in-use emissions reduction trajectory

Total Reduction Scope 1 & 2¹ LFL Reduction Scope 1 & 2¹

Real YTD 2024 vs18 (80%)

Real YTD Target 2024 vs18 2030 vs18 (80%)

Intensity Scope1 & 2 (kgCO2e/sqm)

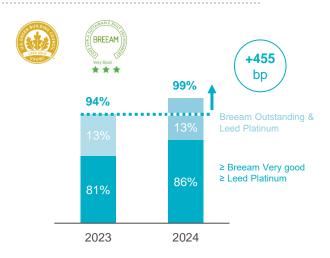


Top sustainability credentials

Almost all assets with top credentials



Portfolio ≥ Breeam Very Good / Leed Gold



¹⁾ Market-based emissions

Office portfolio in operation

Clear Leadership on ESG & Decarbonization



5.7 Rating



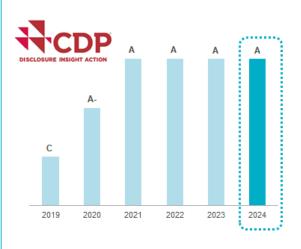






A - Score - 4th year in a row





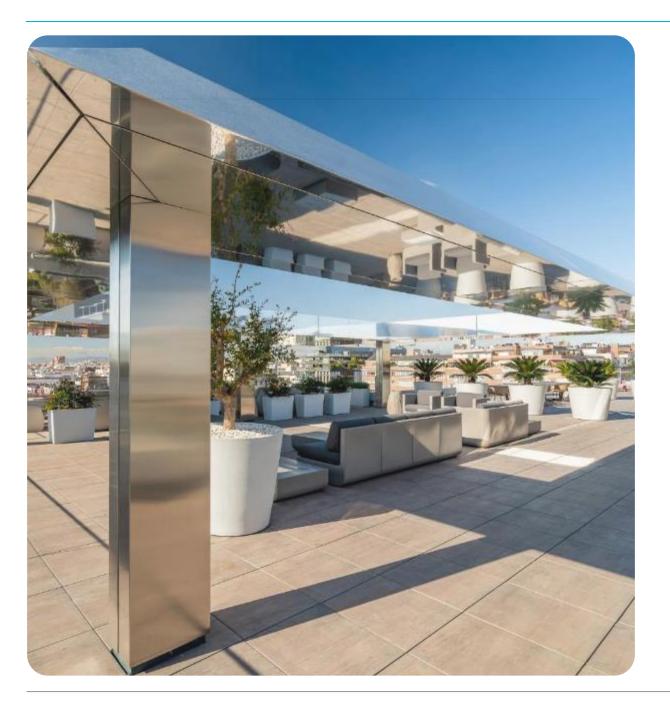


5 STAR - 5th year in a row









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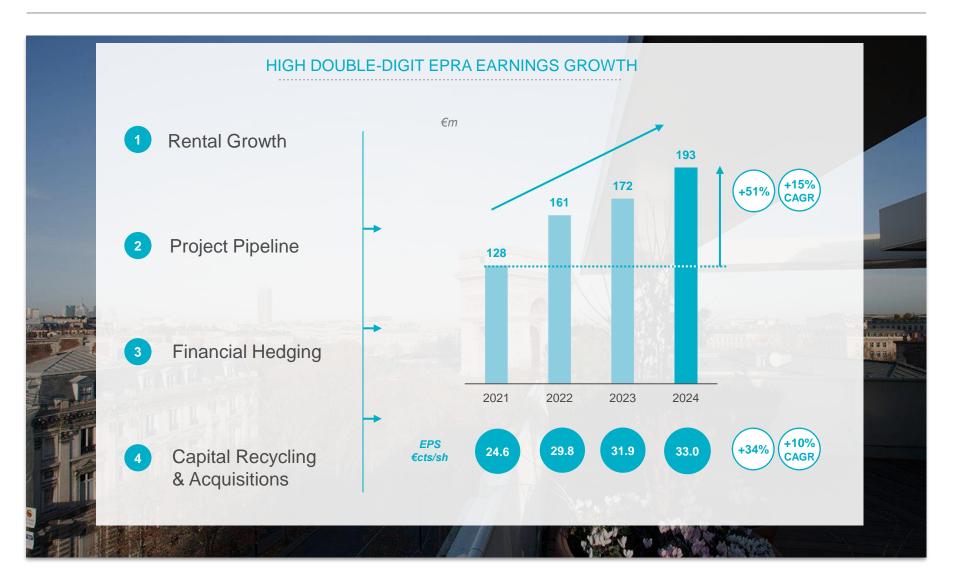
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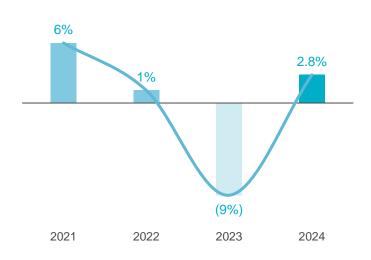
Future Growth

We deliver strong earnings growth on the back of a multi-layer growth platform



Rental growth driving an uplift in portfolio valuation

Gross asset value Like for Like - %







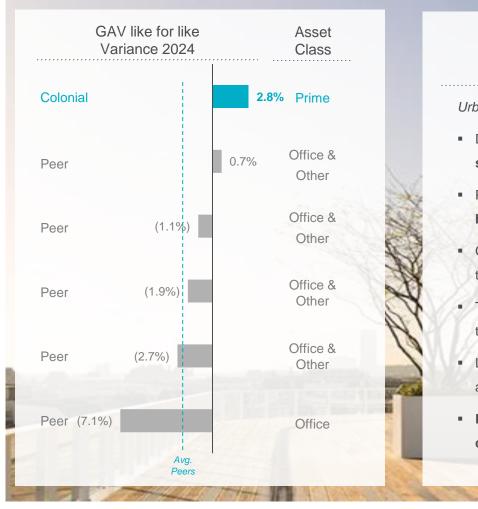








Our Prime Assets are leading the market in value stabilization



Driving higher valuations through Urban Transformation

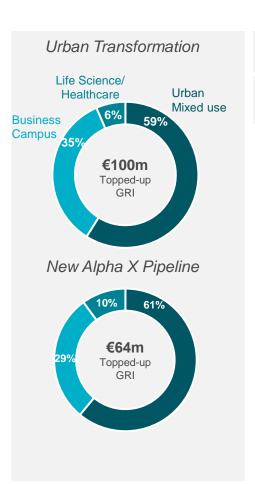
Urban transformation trends

- Demand for well-positioned buildings with comprehensive services & mixed-use approaches is on the rise
- Properties with a diverse set of amenities experience +12%
 higher demand compared to their commodity peers
- Complexity of managing such assets offers growth opportunities through strategic partnerships or internalized service operations
- Tenants seek assets tailored to their specific needs, providing the right environment for productivity & innovation
- Longer tenant commitments and higher pre-letting rates are achieved through top-tier customization, improving retention
- Prime properties with increased demand and premium rents command higher valuations

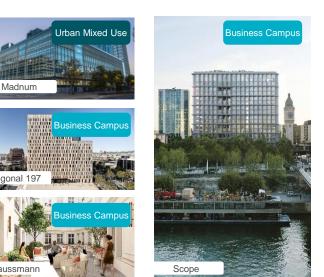
Sustained growth in rents and value through urban transformation

Colonial to continue serving its clients' needs through Urban Transformation

Close to 200,000 sqm in Urban Transformation Initiatives with €100m of rental income



Additional EPRA EPS of more than 11 €/cts¹: +33% on 2024 EPRA EPS Madnum Project & Renovations 87,000 sqm Alpha X - Project Pipeline More than 110,000 sqm 2025 2026 87,000 sqm 2027 2028 87,000 sqm 22.000 sqm 41,860 sqm 46,928 sqm











Colonial driving Urban Transformation on the back of its Project Pipeline

Scope | Business Campus with amenities

Sancho de Ávila | Life Science / Healthcare

Delivery 2026





A renewed business campus next to a public transportation hub



% Deployed

Capex









Office repositioned into hospital in one of the most sought-after neighborhoods of Barcelona









Choice of use	Design & Planning	Building Permit	Works in progress	Delivery
		1		
			-	Mid - 2026





Colonial driving Urban Transformation on the back of its Project Pipeline

Delivery 2027







Condorcet | Urban mixed-use

Urban mixed use



A visionary mixed-use campus in the heart of the 9th arrondissement

Transformation project

- > Sales agreement with RIVP for one of the buildings
- > Agreement with Hénéo as operational partner of the student residence
- > Ongoing tender for general contractors

Potential uses



Coveted & upscale neighborhood with excellent transportation hubs



Area with decreasing office supply due to pastillage, which forces change to residential use



Iconic neoclassical design drawing prestigious brands in prime location



Stabilized rents



Ungeared **IRR**



% Deployed Capex





Colonial driving Urban Transformation on the back of its Project Pipeline

Delivery 2028

Santa Hortensia | Urban mixed-use



The conversion of an outdated office building into mixed uses with demand supported by megatrends

Madrid - City centre 46,928 sqm



Transformation project

- > Former IBM headquarters vacated in Dec 2023
- > Asset requiring complete refurbishment to target new use & market rents
- > Conversion of the building license into living use in process

Potential uses



Large floor plate building with proven demand for centrally located headquarters



Top destination for international students & very limited supply in the area



Great location inside M30, close to main attractions, less than 10-minute ride from the airport



Social changes & externalities driving strong demand for "Living as a Service"







Ungeared **IRR**



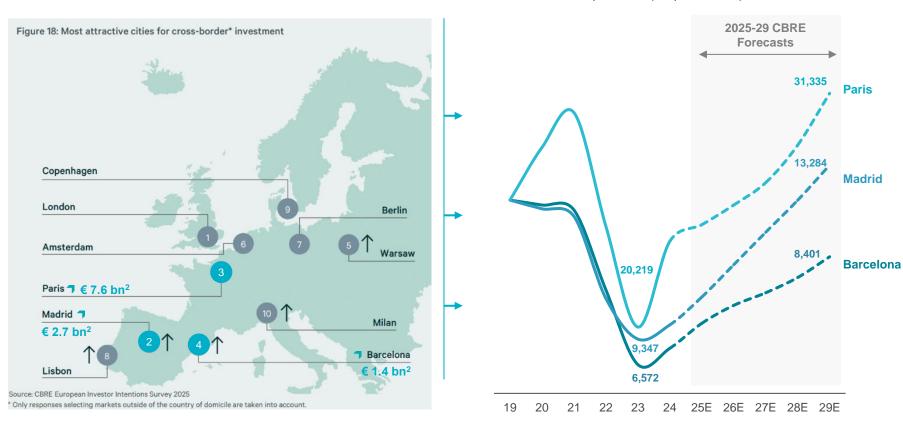
% Deployed Capex

Colonial portfolio positioned in the Top 3 destinations in Continental Europe



Prime Capital Values are bottoming-out

CBD Prime offices capital value (€/sqm base 100)



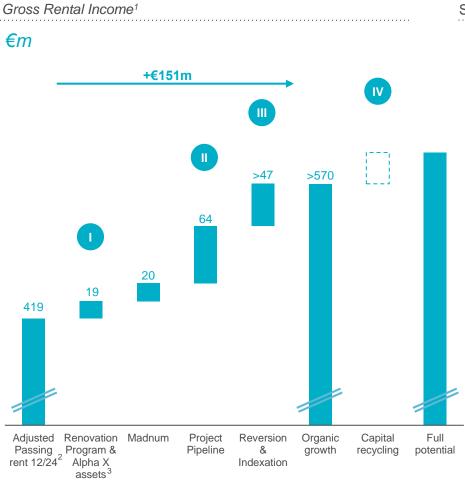
Source: CBRE European Intentions Survey 2025

2) Colonial GAV as of 12/2024

Source of market information: CBRE

¹⁾ Regarding markets with strongest total property returns in 2025 (all asset classes)

Acceleration of Rental Growth & Value Creation



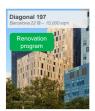
Several sources of Cash Flow Growth & Value Creation

Active Asset Management



















Rental Growth/ Pricing Power









Playing the Cycle/ Asset Rotation







- ToppedUp Gross rental income as of 31/12/24
- 2) Adjusted by Condorcet (tenant has left at 31/01/2025)
- Includes Diagonal 197, Haussmann & Reversion from Alpha X assets

Strategy & Outlook

Colonial's Prime Platform delivers profitable growth ...

- > EPRA Earnings growth: +15% CAGR in 2021-24
- > Recovery in Capital Value Growth leading the sector
- > Net Rental Income with +7% like for like growth
- > Strong rental growth through pricing power
- > An attractive EPRA EPS Yield of circa 6%
- > Attracts high quality capital with long term perspective

 More than €1.2 bn raised in the last 12 months through

 equity & debt issuances

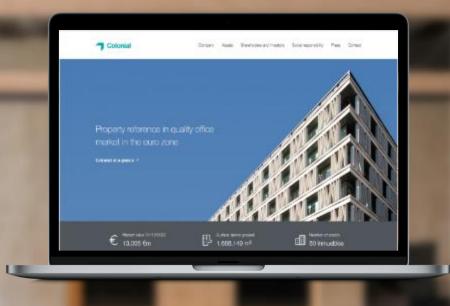
... with a strong growth profile for the coming years

- 1 More than €150m of future rents through new pipeline and reversion
- 2 Enhanced European growth strategy with increased acquisition activity on the back of positive momentum
- 3 Capital allocation of more than €1bn into urban transformation themes

Guidance for strong ongoing growth

- Like for like revenue growth in-line with previous years
- Strong EPRA EPS CAGR growth for the next years
- Short term EPRA EPS 2025 of 32-35 €cts
- 2025 DPS of 30 €cts/ share, + 11% YoY growth

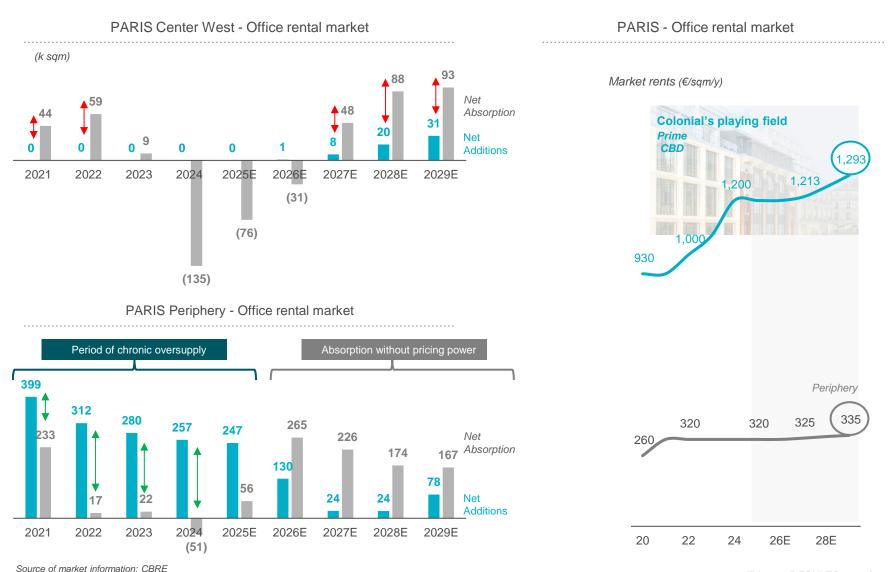
THANK YOU'



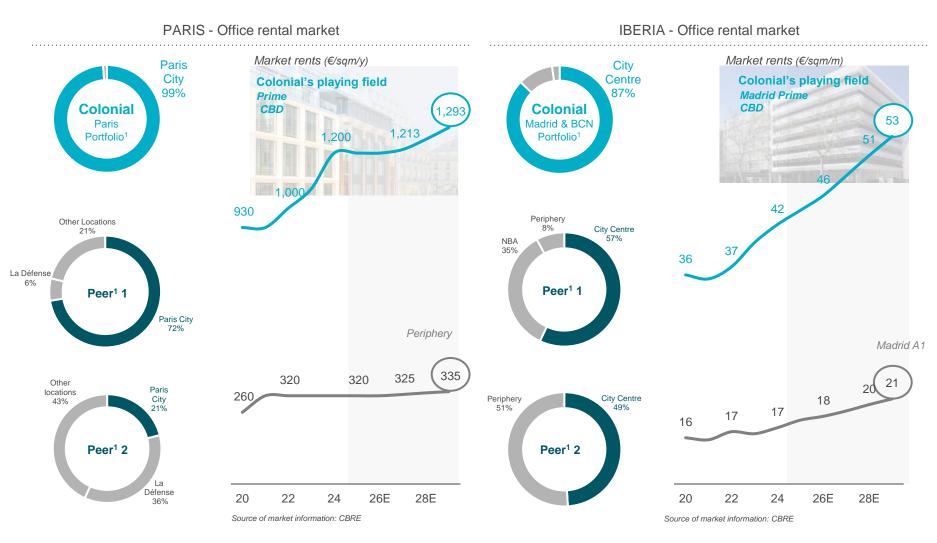
https://www.inmocolonial.com/en/shareholders-and-investors



Demand for prime consistently outstrips supply driving rental growth

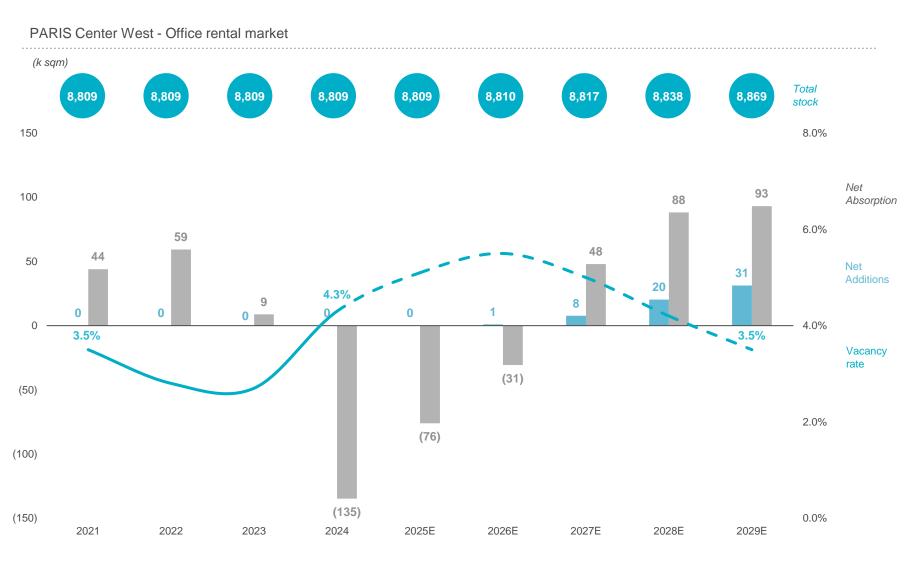


The Prime Asset Class delivers the highest rental growth

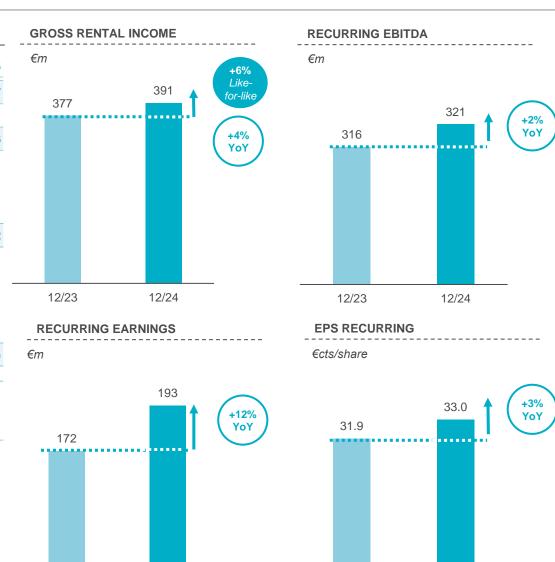


¹⁾ Based on company data: Office exposure: GAV last reported date

Market disequilibrium to persist for Prime locations driving rent increases



Results analysis - €m	2024	2023
Gross Rents	391	377
Net operting expenses & Overheads	(69)	(62)
Recurring EBITDA	321	316
Recurring financial result	(77)	(93)
Income tax expense & others - recurring	(14)	(15)
Minority interests - recurring	(38)	(35)
Recurring Earnings	193	172
Change in fair value of assets & provision	101	(1,427)
Non-recurring financial result & MTM	(2)	(2)
Income tax & others - non-recurring	61	43
Minority interests - non-recurring	(45)	194
Profit attributable to the Group	307	(1,019)
	400	170
Recurring earnings - €m	193	172
Nosh (mm)	583	540
EPS recurring - Cts€/share	33.0	31.9



12/23

12/24

12/24

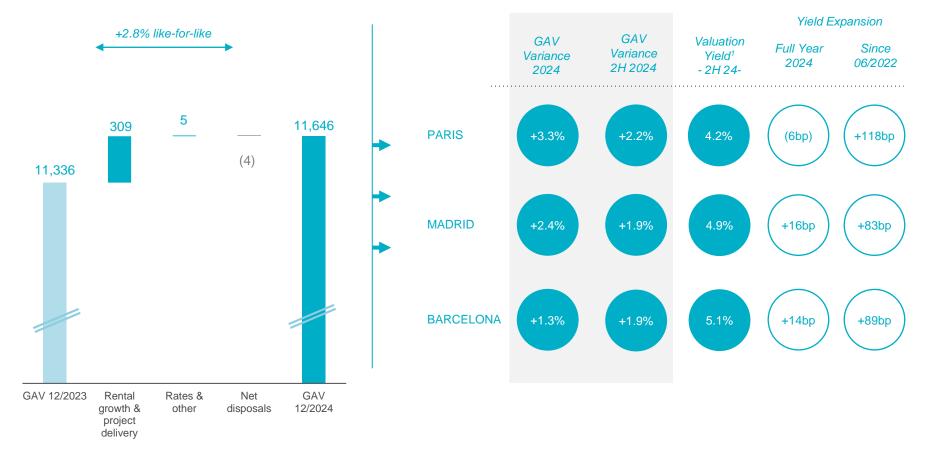
12/23

Gross Asset Values accelerating

Gross Asset Values

GAV Like For like Variance

€m



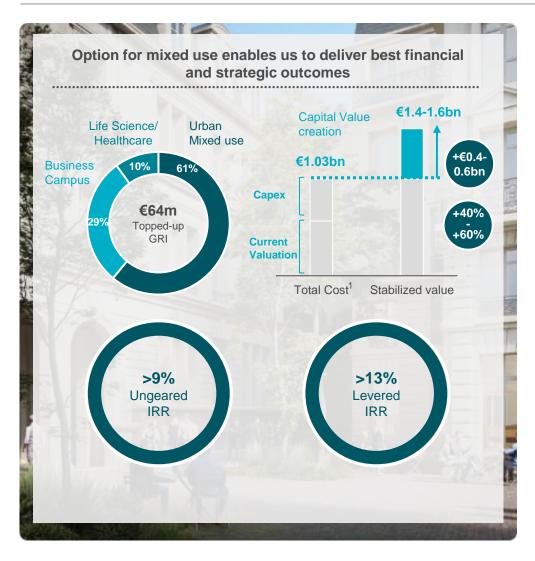
In Spain consultants publish gross yields whereas in France consultants publish net yields

Solid financial structure with strong coverage of mid term maturities

EXTENSION OF DEBT MATURITIES Maturity profile of debt facilities - €m **Maturities covered** by current liquidity 1,935 C 300 C 435 2025 2027 2029 2026 2028 2030 ■ECPs □Undrawn balances Green loans Green Bonds Refinanced Green Bonds SFL Green Bonds Col

	31/12/2023	31/12/2024
Net Debt	€4,864m	€4,465m
LTV	39.5%	36.0%
Total Facilities	€2,465m	€2,570m
Cash	<u>€438m</u>	<u>€543m</u>
Liquidity	€2,903m	€3,113m
Debt Maturity Group	4.2 years	4.1 years
Non-Mortgage debt	100%	100%
Cost of Debt Group	1.75%	1.70%

Alpha X Pipeline - The start of a new cycle of Urban Transformation



Alpha X: substantial value creation from urban mixed use pipeline









- Total Cost = Asset Value pre project + future Capex
- 2) Levered IRR at EPRA LTV post capital increase

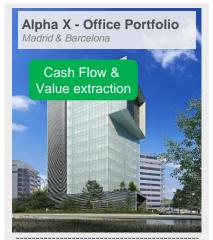


2025: Strong Momentum for Letting



Letting momentum

- ▶ 13,000 sqm with high interest in 2025 in different assets of 22@
- Leading technological companies are back
- +€3.5m of new rents and strong vacancy reduction



Ungeared IRR > 7%

- Solid cash flow growth through reversion in rents:
 - Occupancy improvement
 - Rental growth
- Value Creation potential starting from attractive capital values
- Capex fully deployed
- Consolidation of Colonial's footprint in Méndez Álvaro

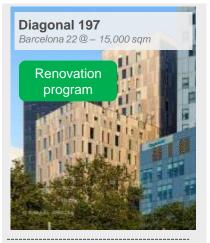
Occupancy **74%**

€5.330/ sqm Capital Value



Significant Rental Growth & Value creation Potential

- Short term efficient renovation program
- Very limited capex (€14m)
- Top Prime property with 12.000 sqm of GLA to capture maximum rents
- One of the most soughtafter locations in Paris
- Repositioned property to be released in mid-25



Significant Rental Growth & Value creation Potential

- Short term efficient renovation program
- Capex fully deployed
- Large Business Campus of more than 15,000 sgm
- Top location in 22@ around emerging Life-Science area
- Released in 2H 2024 with €4.4m of additional GRI

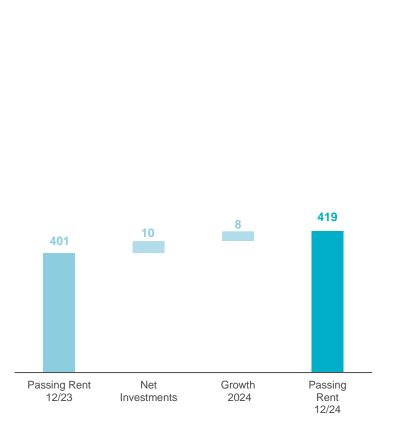
Significant growth profile at adjusted Risk Return

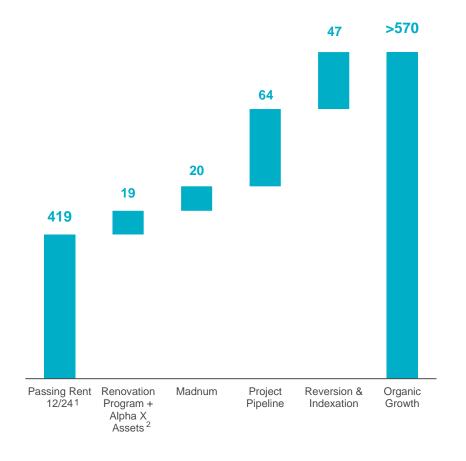
Investments & Revenue Growth increasing passing rents

Significant Additional Revenue Growth

Annualized Topped-up GRI (€m)

More than €150m of growth to be captured





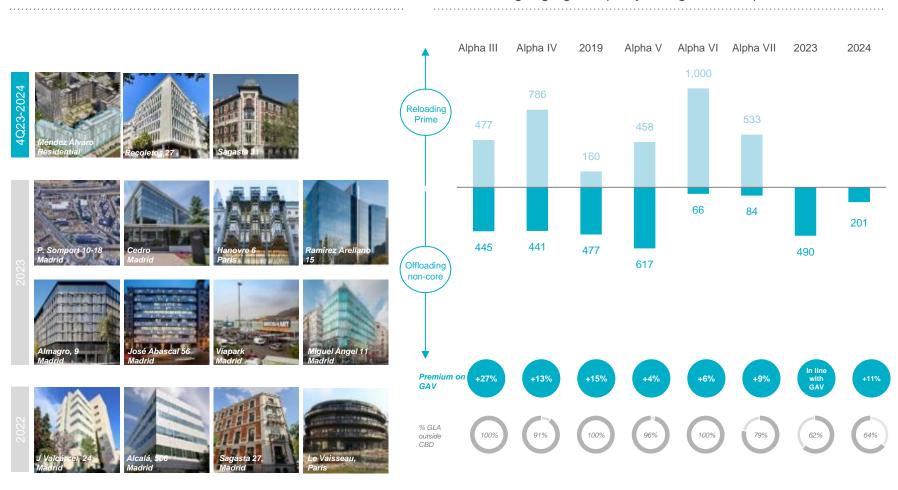
¹⁾ Adjusted by Condorcet (tenant has left at 31/01/2025)

²⁾ Includes Diagonal 197, Haussmann & Reversion from Alpha X assets

Additional future growth on the back of capital recycling

More than €700m divested – 15 Assets

Ongoing flight to quality through active capital allocation





Latest Market transactions

	Asset	Area	Price	GLA	Cap. Value
	Rue Danielle Casanova 19 (Nov 2024)	CBD	€50m	2,700 sqm	€18,519/sqm
	Rue Rivoli 88 Transaction not completed	CBD	€100m	5,991 sqm	€16,692/sqm
	Rue Dumont d'Urville 19 (Jan 2025)	CBD	€55m	3,140 sqm	€17,516/sqm
PARIS	Tour Trinity ¹ (Dec 2024)	BD	+€450m	49,900 sqm	€9,018/sqm
	Place de la Nation 15 (Dec 2024)	BD	€89m	7,750 sqm	€11,484/sqm
	Rue de la Ville-l'Évêque 21 (Dec 2024)	CBD	€100m	4,900 sqm	€20,408/sqm
	Rue Louis David 2 (Dec 2024)	BD	€67m	5,462 sqm	€12,267/sqm

¹⁾ Sale of 80% of the asset



Latest Market transactions

	Asset	Area	Price	GLA	Cap. Value
MADRID	Claudio Coello 123 (Nov 2024)	CBD	€60m	3,869 sqm	€15,508/sqm
	Recoletos 14 (Dec 2024)	CBD	€70m	6,100 sqm	€11,475/sqm
	General Castaños 4 (Dec 2024)	CBD	c.€45m	3,700 sqm	€12,162/sqm
	Cedaceros 9 (Dec 2024)	CBD	n.a.	6,000 sqm	n.a.
	María de Molina 50 (Sep 2024)	CBD	€205m	40,000 sqm	€5,118/sqm
BARCELONA	C. Cristóbal de Moura 49 Transaction not completed Mixed use asset	22@	€75m	15,517 sqm	€4,833/sqm
	C. Aragó 330 (Jan 2025)	City Center	€40m	7,500 sqm	€5,333/sqm

Colonial

