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Q1 2026 Results Presentation



May 5th 2026

Investor Relations Department



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Key milestones



Growth



Sales
1,274 €M
+1.5% YoY

- 1 Sales growth**
 - **Organic growth** close to 8%
 - **Volume growth** across all business lines
- 2 Diversified growth**
 - **Spain, United States** and **APAC region** leading growth




Profitability



EBITA
87 €M
+0.7% YoY

- 1 Cash**
 - **EBITA** margin impacted by the **macroeconomic environment** and the **country mix** evolution
- 2 Security**
 - **12.7% YoY increase** driven by **solid** and **healthy growth**
- 3 Alarms**
 - Implemented a **strategic** commitment to **quality growth**



Cash Flow



Operating CF
8 €M
+143% YoY

- 1 Working capital improvement**
 - Efficient management driven by **stock** and **DSO**
- 2 Net Debt reduction**
 - **28€M** reduction
- 3 Record cash generation in Security in Q1**
 - **Cash break-even** reached for the **first time in Q1**



News



Net Profit
▲ 15%
YoY

- 1 Cash bond repayment**
 - **600€M Prosegur Cash** bond amortization
- 2 EIB Financing**
 - **60€M** loan formalized with the **European Investment Bank**
- 3 Cipher integrated into Security**
 - The **Cybersecurity** division **complements Security** business

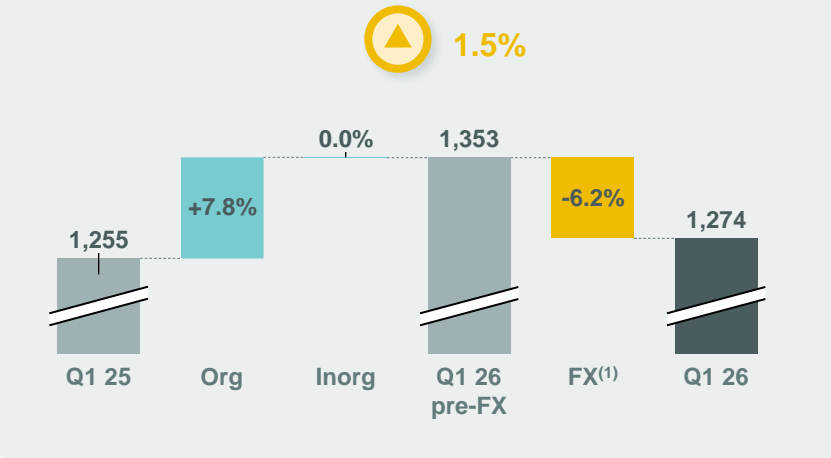


Sales and Profitability



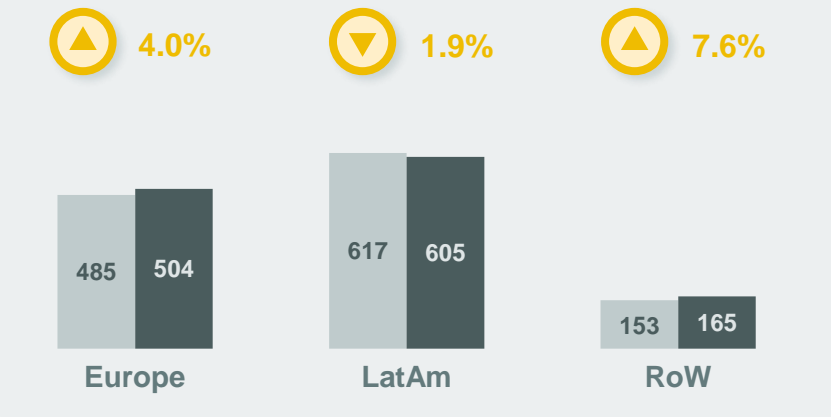
Total Sales

€M amounts



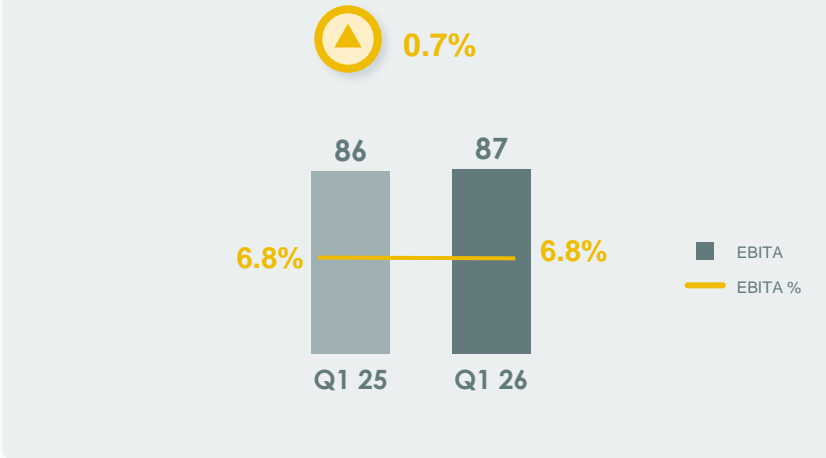
Sales by Region

€M amounts

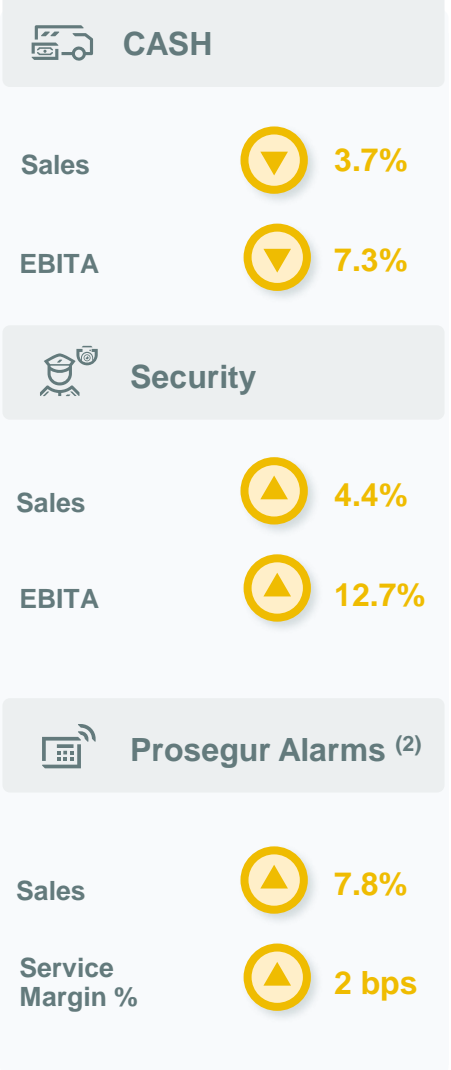


Profitability – EBITA (€M)

€M amounts



Evolution Q1 26 vs 25



Cash
Organic growth of 3.2%, led by the APAC region

Security
4% sales growth and profitability above 12%, particularly driven by the U.S.

Alarms
Double-digit organic growth. Strategy implemented with a focus on solid, high-quality growth

⁽¹⁾ Includes FX and IAS 21 and 29

⁽²⁾ Prosegur Alarms ex-MPA



Income Statement



€M amounts	Q1 2025	Q1 2026	Variation
SALES	1,255	1,274	1.5%
Organic Growth	+16.2%	+7.8%	▲
Inorganic Growth	1.8%	0.0%	
FX	-6.6%	-6.2%	▼
EBITDA	138	141	2.4%
<i>Margin</i>	11.0%	11.1%	
Depreciation	(52)	(54)	
EBITA	86	87	0.7%
<i>Margin</i>	6.8%	6.8%	
Amortization of intangibles and impairments	(8)	(7)	
EBIT	78	79	1.2%
<i>Margin</i>	6.2%	6.2%	
Financial result	(15)	(14)	
Profit before taxes	63	65	3.0%
<i>Margin</i>	5.0%	5.1%	
Taxes	(29)	(27)	
<i>Tax Rate</i>	46.51%	42.01%	
Net Profit	34	37	11.7%
Minorities	(5)	(5)	
CONSOLIDATED NET PROFIT	28	33	15.2%

Net profit

Net Profit
▲ 15%

Compared with the same period last year

▲ *Efficient management of financial results and taxes continues to drive an **improvement in net profit***

Taxes

Tax Rate
▼ 449bps

Significant improvement during the period

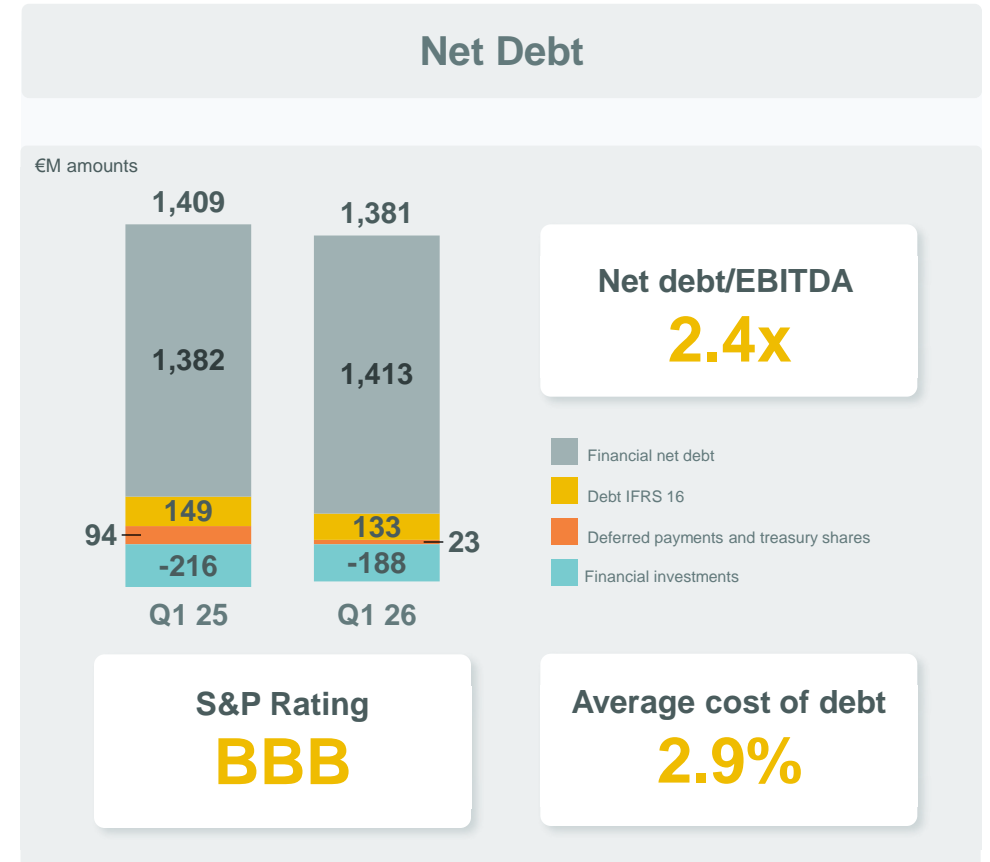
▲ *The rate **continues to improve**, thanks to a **sound fiscal strategy** underpinned by improved results across all regions*



Consolidated cash flow



€M amounts	Q1 2025	Q1 2026
EBITDA	138	141
Provisions and other non-cash items	(19)	(24)
Tax on profit	(28)	(24)
Changes in working capital	(97)	(74)
Interest payments	(13)	(11)
Operating Cash Flow	(19)	8
Acquisition of property, plant & equipment	(35)	(40)
Free Cash Flow	(54)	(32)
Payments for the acquisition of subsidiaries	(2)	(2)
Dividend payments	(3)	(5)
Treasury shares and others	(14)	(4)
Total Net cash flow	(73)	(43)
Initial Net Financial Debt	(1,305)	(1,377)
Net increase / (decrease) in cash	(73)	(43)
Exchange rate	(4)	7
Final Net Financial Debt	(1,382)	(1,413)
Financial investments ⁽¹⁾	216	188
Outstanding deferred payments and treasury shares	(94)	(23)
IFRS 16 Debt	(149)	(133)
Net Debt	(1409)	(1,381)



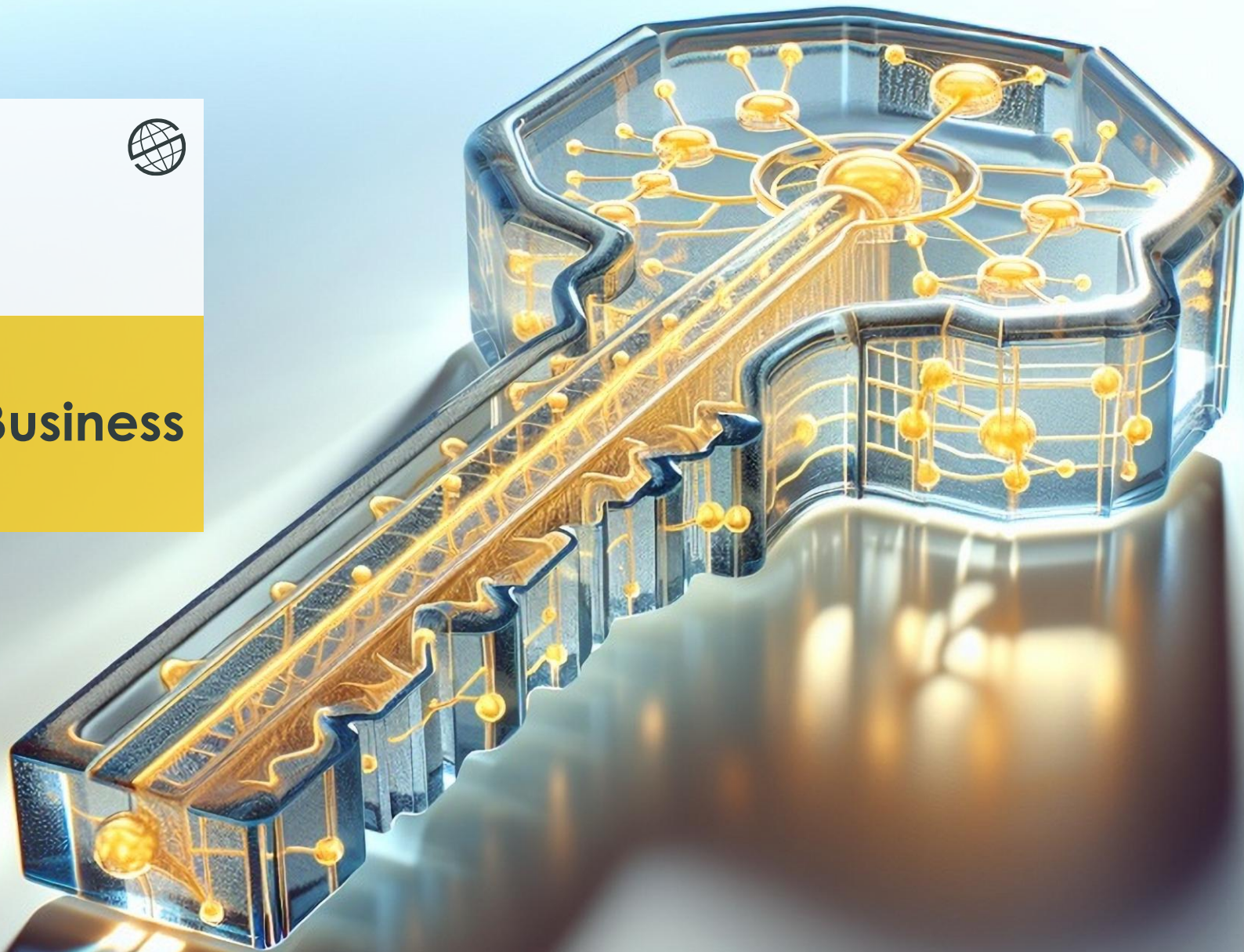
- ▲ **Leverage remains at comfortable levels and the financial cost of debt is under control**
- ▲ **Significant improvement in operating cash flow, driven by efficient working capital management**
- ▲ **28€M net debt reduction**

(1) Telefónica shares valued at market Price at period-end
 (2) Includes net financial debt, IAS 16, deferred payments, treasury shares and financial investments. EBITDA LTM

2

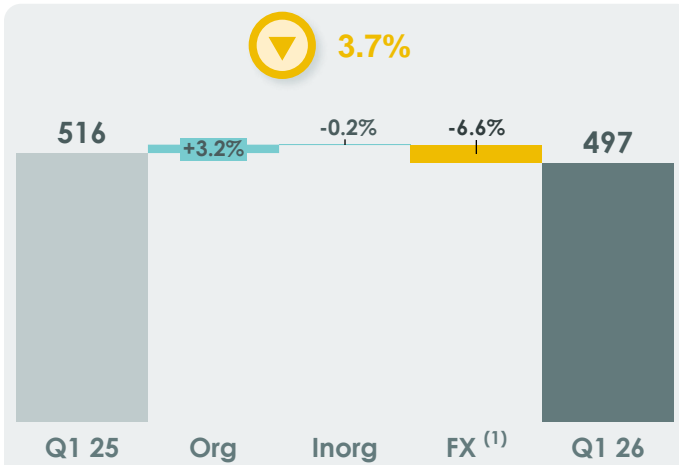


Results by Business





Growth €M

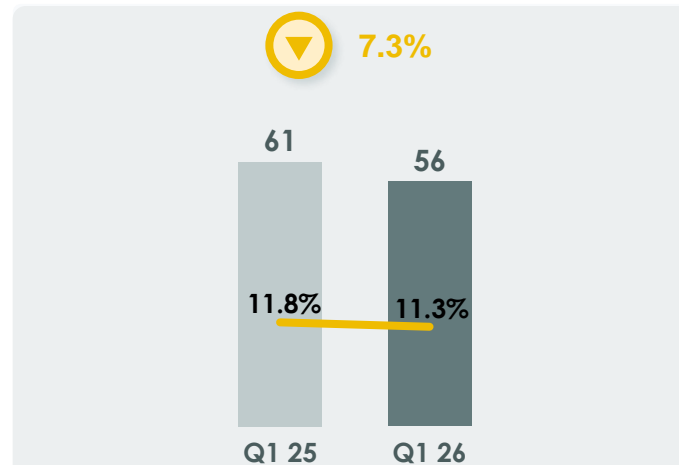


Transformation Products
on sales
36.4%

- **Organic growth of 3.2%**, driven by the **APAC region and Europe**
- **Transformation Products** reached **36.4%** of total sales



Profitability EBITA €M

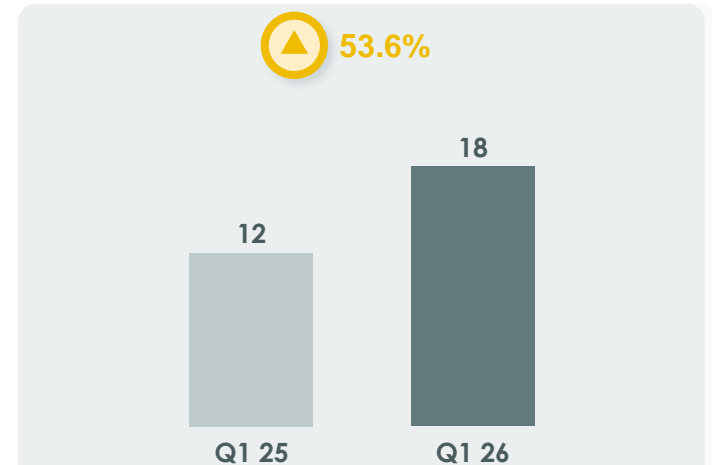


EBITA margin
11.3%

- **EBITA margin** impacted by **currency devaluation and geographic mix**
- **EBITA** positively driven by a **higher share of Transformation Products and efficiencies** from prior years



Operating Cash Flow €M



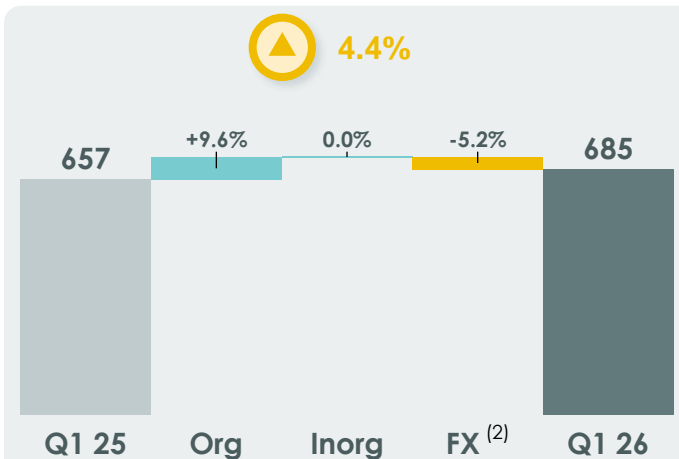
Operating cash
generation
18€M

- Significant **improvement in cash generation**, driven by **sound working capital management**
- **Strict CAPEX discipline**

(1) Includes FX and IAS 21 and 29



Growth €M

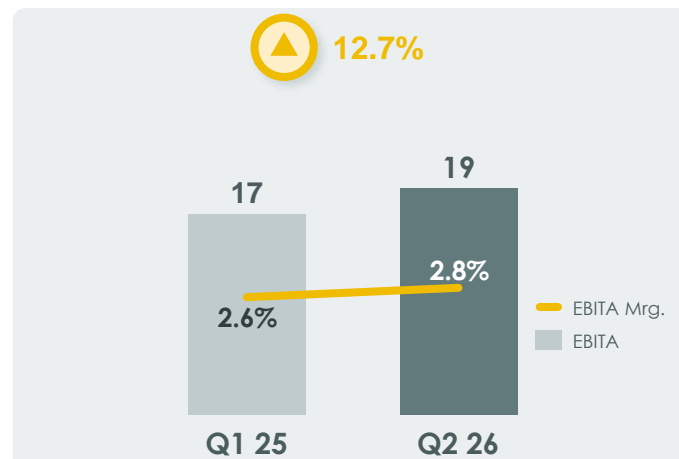


Organic Growth
YoY
9.6%

- **Sales growth** driven by the **U.S.** market
- **The U.S.** strengthens its **leadership** through **double-digit growth**, becoming the **second-largest contributor** to sales



Profitability EBITA €M

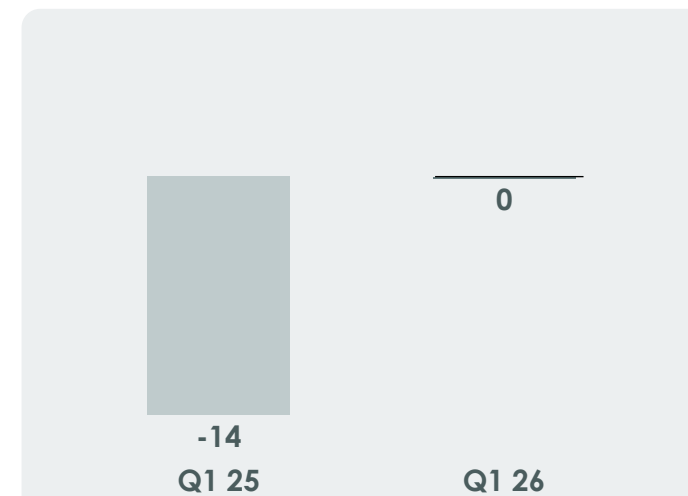


Profitability increase
YoY
12.7%

- **Margin improvement** leveraged by **scalability** and growth in **sales productivity**
- **Price revision** underway and **progressing well**



Operating Cash Flow €M



Operating cash flow
YoY
+14€M

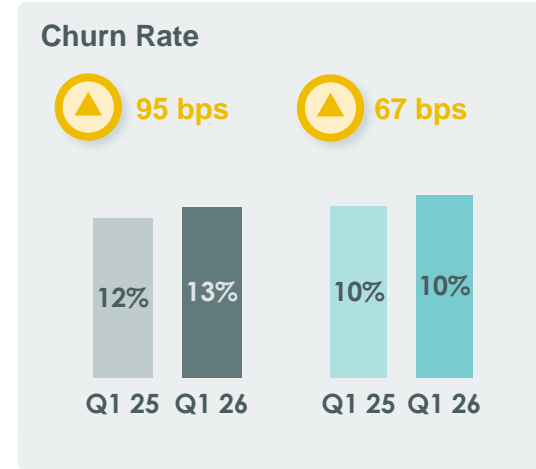
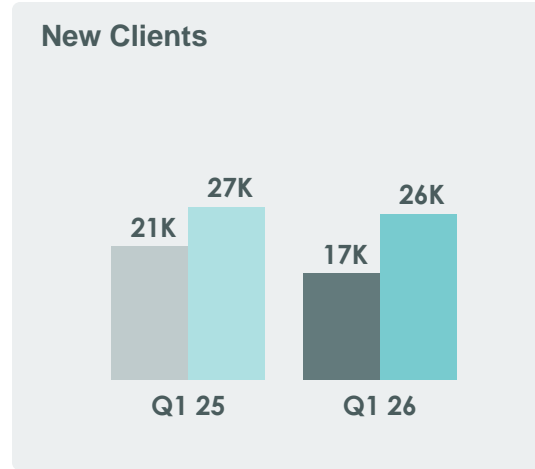
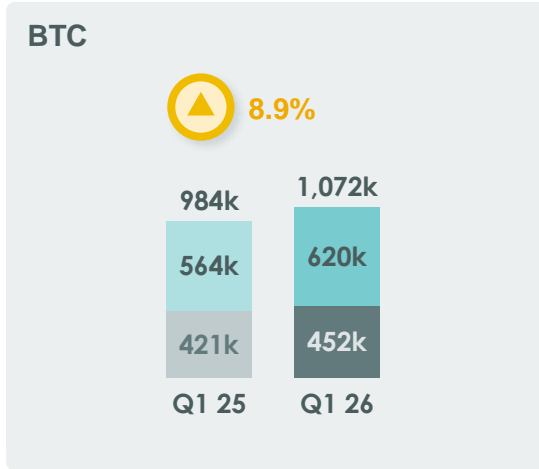
- **Strong 14€M improvement in operating cash flow**, with **Security** consolidating its position as a **strong cash generator** for the Group
- Trend explained by **excellent working capital management**, driven by **improved DSO**

(1) Includes Security and Cipher

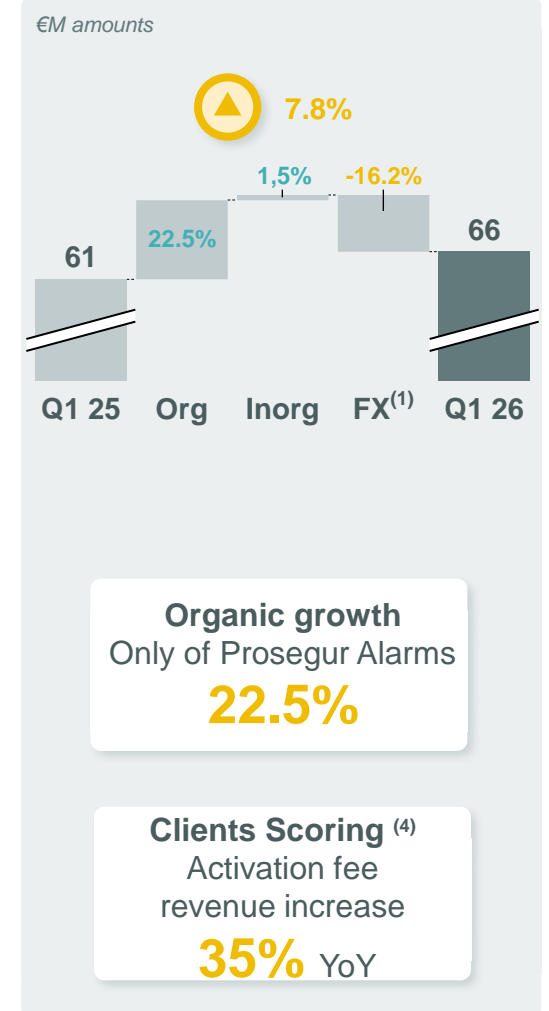
(2) Includes FX and IAS 21 and 29



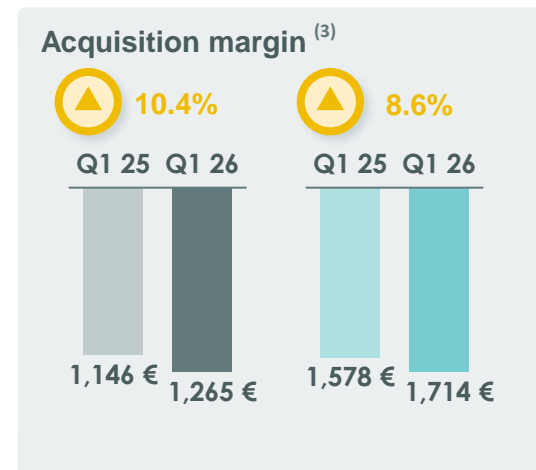
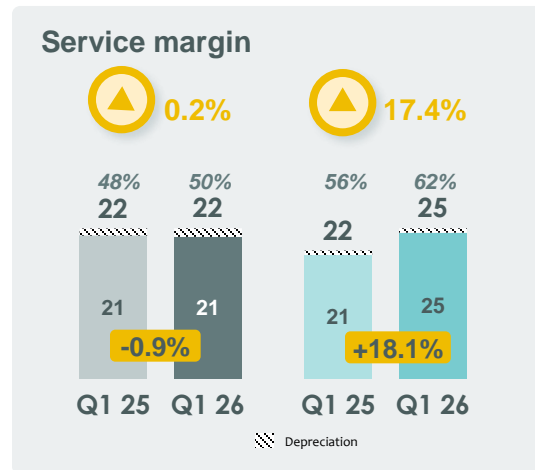
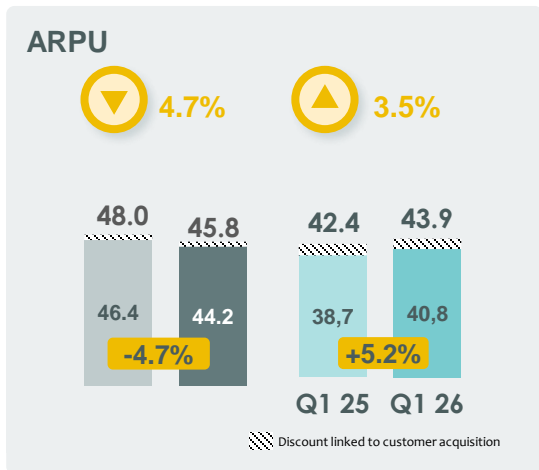
Customer base



Revenues ⁽²⁾



Profitability

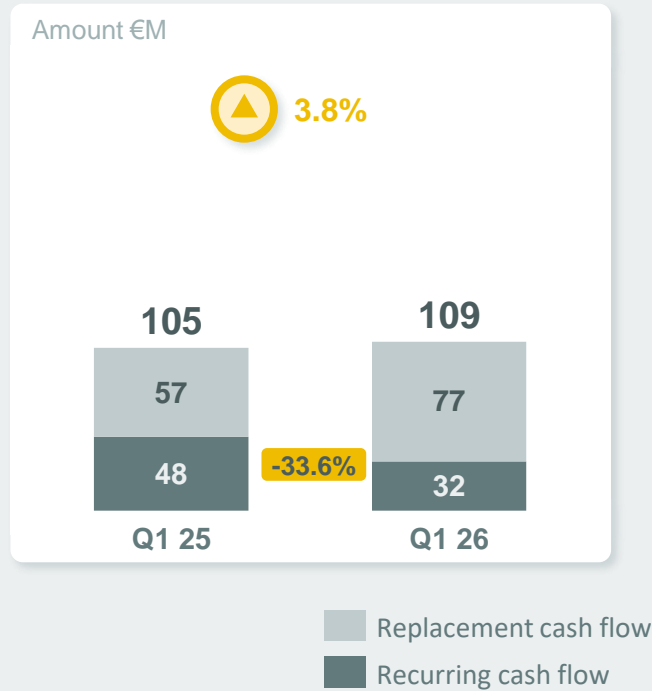


■ Prosegur Alarms ■ Movistar Prosegur Alarmas

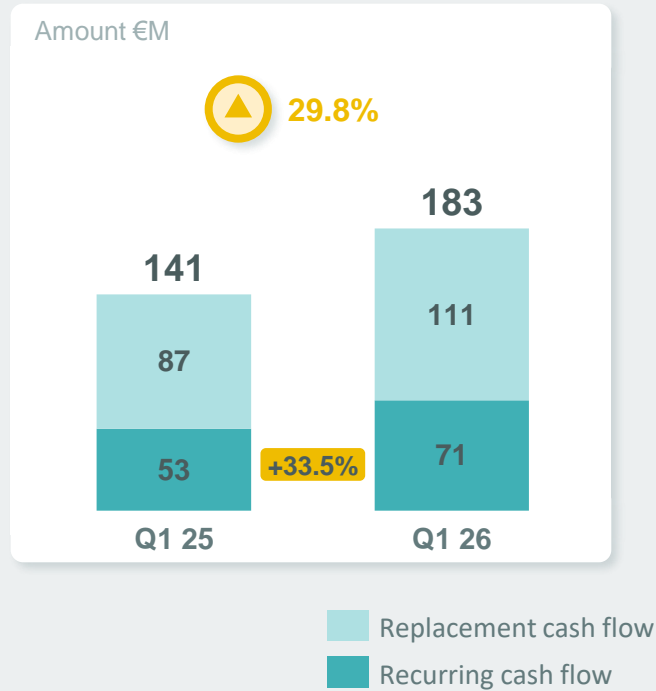
⁽¹⁾ Includes FX and IAS 21 and 29
⁽²⁾ Reported Alarms sales belonging exclusively to Prosegur, Movistar Prosegur Alarmas sales are not included
⁽³⁾ Acquisition margin, excluding financial effects
⁽⁴⁾ Prosegur Alarms, ex-MPA

Service cash flow

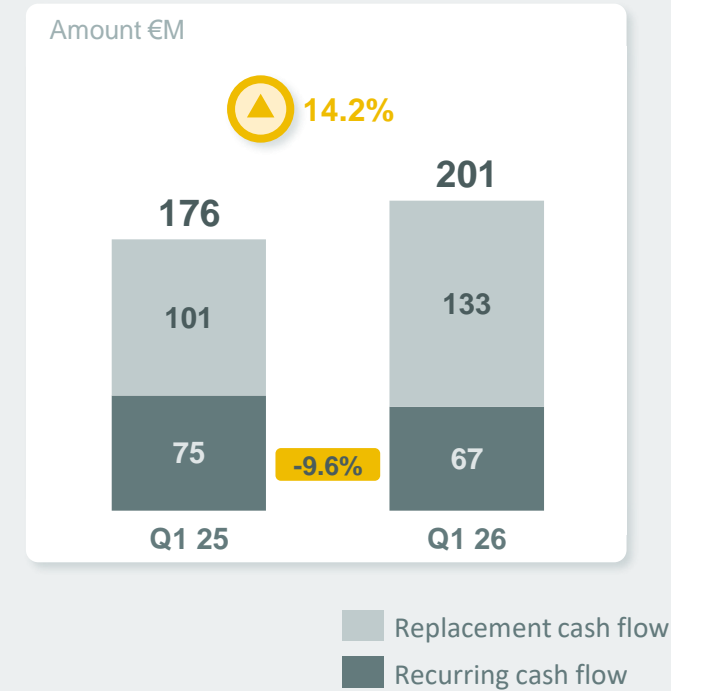
Service Cash Flow - Prosegur Alarms



Service Cash Flow - MPA



Service Cash Flow Prosegur Alarms + 50% MPA





Key corporate milestones for the period

ESG



Rating y proxies

- *ESG ratings improvement in the quarter*

MSCI   **B** (increase 1 notch)

ecovadis  **73/100** (0 min-100 max)

Innovation



Corporate financing

- *Financing agreement with the **European Investment Bank***
- *60€M at a **fixed interest rate** with a **six-year maturity***
- *Boosting **R&D&i**, as well as to the **digital strategy***
- ***Second loan** granted by the European institution to **Prosegur***





3

Conclusions





Conclusions



Group



Cash



Security



Alarms



Growth

Sales increased by 1.5%, reaching €1,274 M

Organic growth of 3.2%, led by the APAC región and Europe

4.4% sales growth, led by the U.S., second-largest country by sales

Double-digit organic growth, reaching 22.5%



Profitability

EBITA margin broadly in line, close to 7%. 15% improvement in Net Profit

EBITA margin impacted by the macro environment and country mix evolution

Margin of 2.8%. Strong performance in price revision

Service margin improvement: 50% at Prosegur Alarms and 62% at MPA



Cash Flow

8€M operating cash flow, reducing net debt by 28€M

Solid working capital management, strengthening cash flow

14€M improvement, consolidating its position as a Group cash generator

€67 M in rolling recurring cash (to be reinvested in growth)

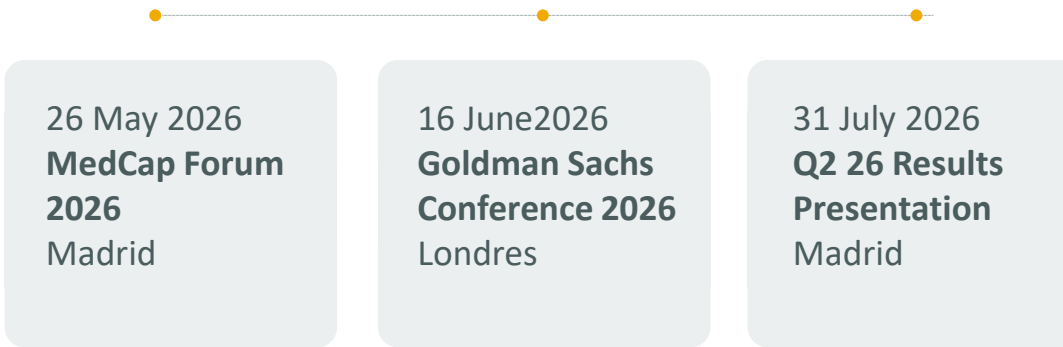


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Q&A





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