



# **1H 2021 Results Presentation**

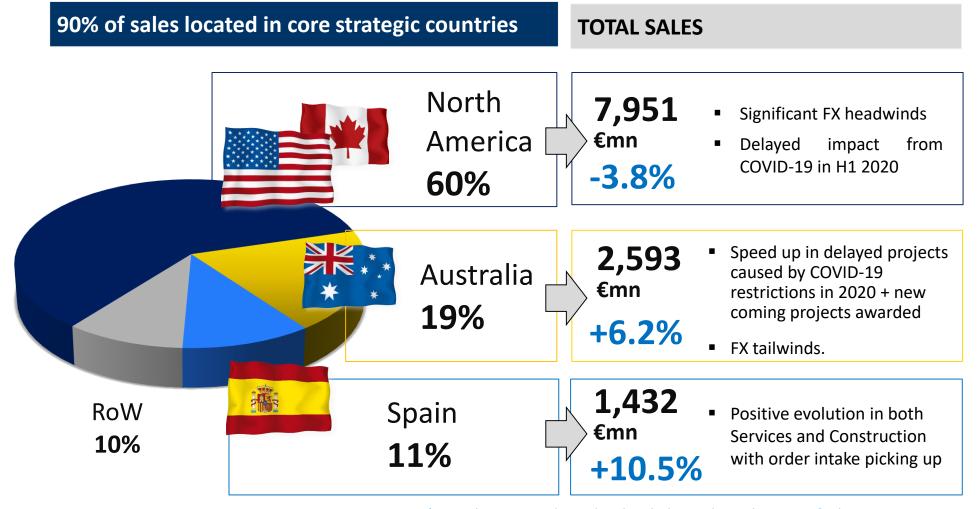
# **6M21** Key figures

| Figures in € million and % variation | 6M21 reported | YoY Var.* |   |
|--------------------------------------|---------------|-----------|---|
| SALES                                | 13,330        | -3.5%     | Lower activity in North     America affected by FX     headwinds  |
| BACKLOG                              | 63,993        | +1.6%     | Solid order intake in Q2 +3.3% FX adjusted  |
| EBITDA                               | 737           | +14.6%    | <ul> <li>Positive contribution from<br/>ABE based on traffic recovery</li> <li>Operating margins</li> </ul> |
| EBIT                                 | 482           | +24.8%    | improvement in HOCHTIEF Americas and Services   |
| NET PROFIT                           | 351           | +4.8%     | Operating recovery trend despite negative non cash financial results  |
| NET FINANCIAL DEBT                   | 2,976         | n.a.      | Q2 net debt reduction of € 715 mn backed by positive WC performance   |

<sup>\*</sup> Pro-forma comparable with Industrial Services as AHS and Thiess accounted for as Equity Method in both periods



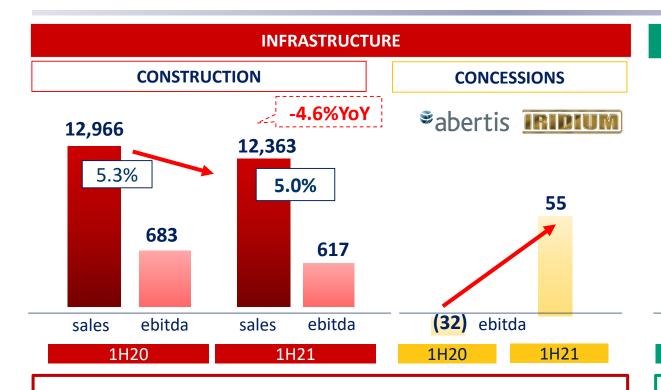
## Sales breakdown by key geographies



\*Growth rates FX adjusted and excluding Industrial Services & Thiess

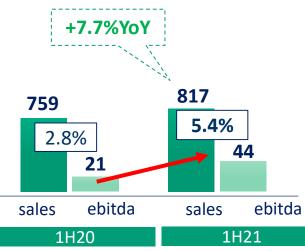


## **Operating performance by activity**



- FX Impact in sales in North America, still affected by COVID-19 disrupting the region since Q2 2020
- » Abertis contribution to EBITDA increased by € 77mn YoY up to € 31 mn due to traffic recovery since mobility restrictions due to COVID- 19 were lifted.

#### SERVICES



- Sales recovery due to retake of social services that ceased during lockdown
- » Margin recovery to regular levels pre COVID-19



# **Net Profit by activities**

| Figures in € Million                                  | 6M20 | 6M21  | YoY Var. |
|---|------|-------|----------|
| Construction (Dragados + HOT¹ ex ABE)                 | 151  | 158   | +4.3%    |
| Concessions   | (16) | 42    | n.a      |
| Industrial Services <sup>2</sup>                      | 206  | 270   | +31.0%   |
| Services (Clece)                                      | 1    | 14    | n.a.     |
| HQ Overheads*   | (6)  | (132) |          |
| Attributable Net Profit                               | 335  | 351   | +4.8%    |
| (1) Thiess contribution adjusted in 2020 to 50% stake |      |       |          |

<sup>(2)</sup> Accounted for as discontinued operations.



<sup>\*</sup>It includes non cash negative impact from financial instruments value change (-94 in 2021)

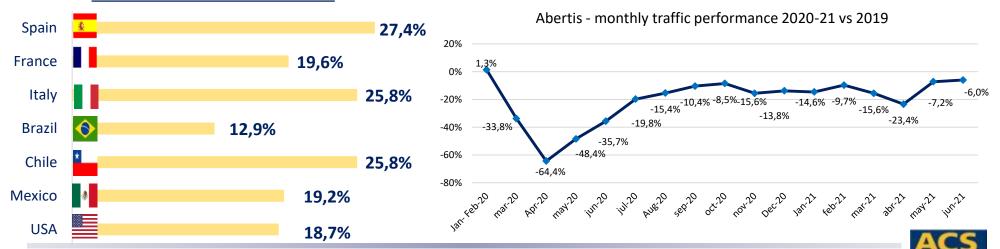
#### **Abertis 6M21 results**

#### **6M21** Highlights

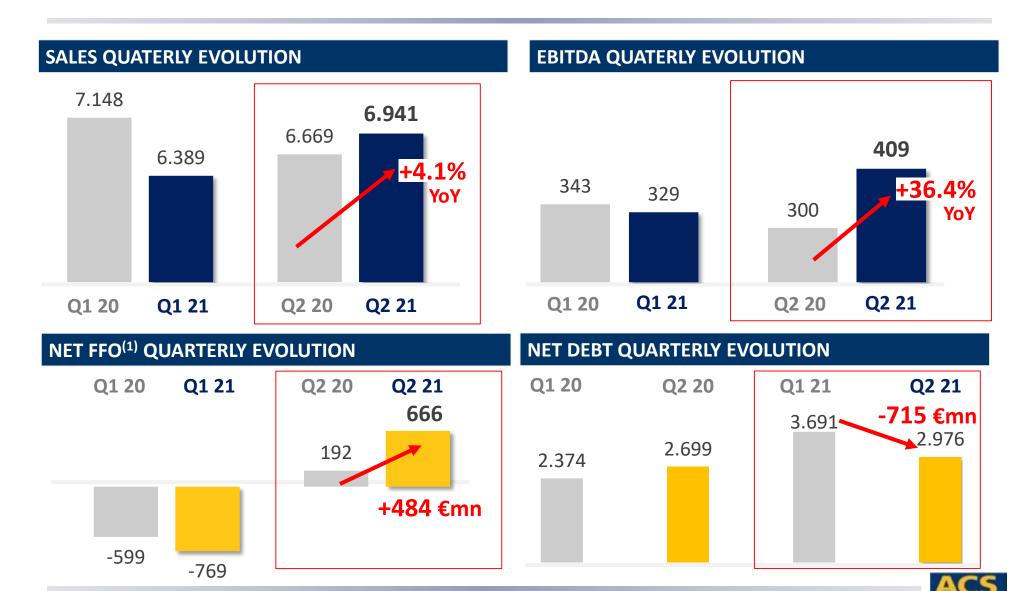
- Average daily traffic performance of 22.4% yoy. Traffic levels recovery thanks to the normalization of sanitary restrictions in all geographies
- Operating performance backed by recent acquisitions:
   RCO (Mexico) and ERC (USA)
- Dividend payment of € 601 m in April 2021
- Capital structure reinforced with hybrid bonds issues of € 1.25 bn in Nov 2020 and € 750 m in Jan 2021

| Abertis – Key figures                 |         |       |      |  |  |
|---------------------------------------|---------|-------|------|--|--|
| € Million                             | 6M20    | 6M21  | Var. |  |  |
| Revenues                              | 1,789   | 2,260 | +26% |  |  |
| EBITDA                                | 1,109   | 1,554 | +40% |  |  |
| Net Profit pre PPA 134                |         | 262   | +95% |  |  |
| Contribution to<br>Grupo ACS Net Prof | it (37) | 25    |      |  |  |

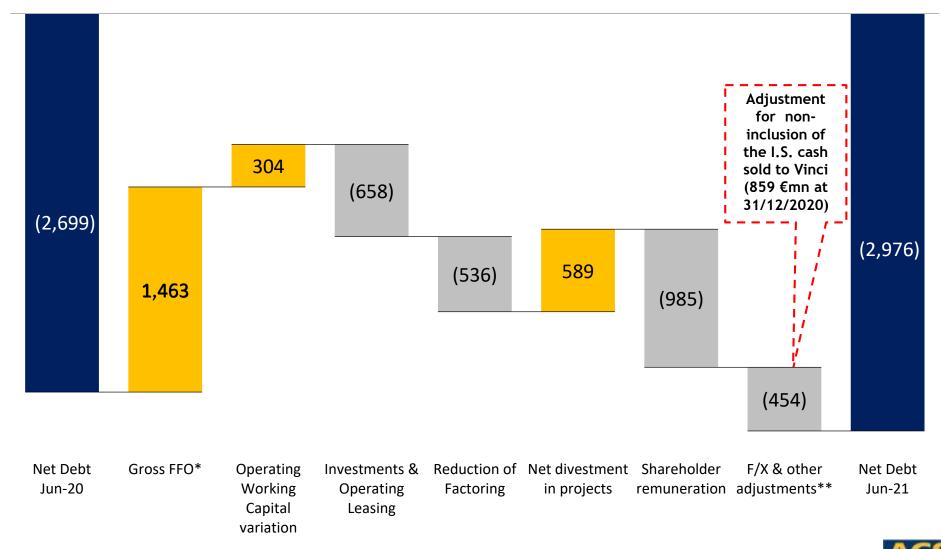
#### Traffic evolution H1 21 vs H1 20



## **Q2** recovery trend



<sup>(1)</sup> Net FFO = EBITDA - Financial Results - WC Variation - CAPEX & Operating Leases - Taxes - Other Operating income

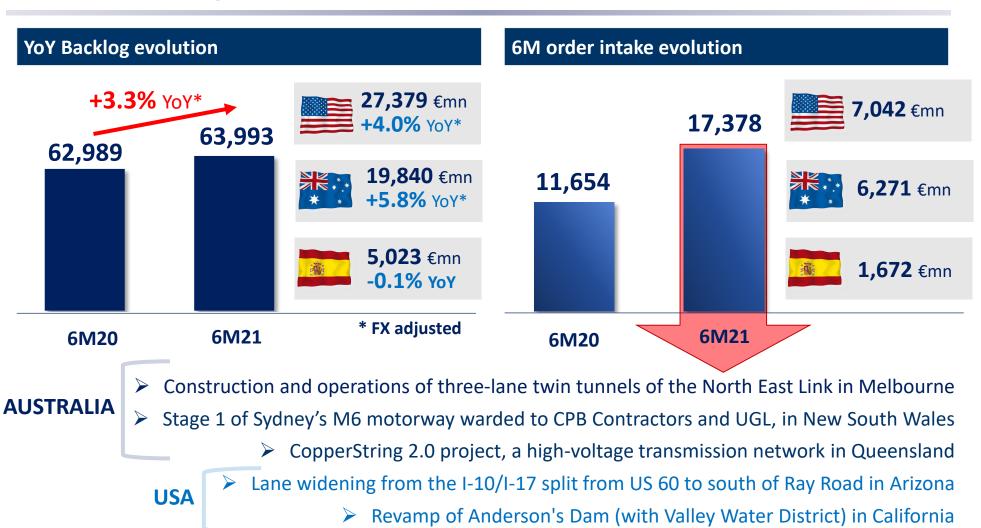


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<sup>\*</sup>Gross FFO = EBITDA - Financial Results - Taxes - Other Operating income

<sup>6</sup>M21 - Results Presentation

## **Positive Backlog trend**



Figures in € Million 6M21 - Results Presentation

**SPAIN** 

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Amazon's logistics warehouses in Zaragoza and Asturias

## **Conclusions**



H1 2021 Resilient operating performance across regions

Significant improvement in Q2 Free Cash Flow from operations across activities

Solid backlog with strong order intake secured by attractive pipeline

Recovery trend confirmed in profitability, cash flow and backlog ON TRACK TO MEET 2021 TARGETS





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