

# Combination of Lottomatica and CIRSA

*Creating a global gaming champion*

2 September 2026

LOTTOMatica CIRSA 



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# Today's presenters



**Guglielmo Angelozzi**  
*Chairman and Chief Executive Officer, Lottomatica*

- CEO since 2014, Chairman since 2025
- 27 years of experience
- Prior experience includes SVP at IGT, Bain & Company and Accenture

**LOTTOMATICA**



**BAIN & COMPANY**



**accenture**



**Laurence Van Lancker**  
*Deputy Chief Executive Officer and CFO, Lottomatica*

- CFO since 2021, Deputy CEO since 2025
- 26 years of experience
- Prior experience includes Co-Head of TMT Investment Banking for EMEA at Credit Suisse

**LOTTOMATICA**

**CREDIT SUISSE**



**Antonio Hostench**  
*Chief Executive Officer, CIRSA*

- CEO since 2022, Director of Corporate Strategy and Development at CIRSA from 2008 – 2022
- Previously Chairman of Sportium from 2008 – 2018
- 36 years of experience
- Prior experience includes N+1 (Alantra) and Roland Berger

**CIRSA**



**SPORTIUM**

**Roland Berger**



# Creating a global champion

- **Creating a global champion of ~€2bn Adj. EBITDA<sup>(1)</sup> through an all-share combination** (merger of CIRSA into Lottomatica):
  - **Lottomatica shareholders to own ~67.5% and CIRSA shareholders to own ~32.5% of the combined company** (o/w Blackstone to own ~24%)
  - **CIRSA shareholders to receive an extraordinary dividend equal to €262m** (or €1.56 per share) prior to merger completion
  - **Combined company to return capital to shareholders equal to €744m post merger completion** (partial voluntary tender offer and / or extraordinary dividend)
- Estimated total **run-rate cost synergies of ~€115m** (to be achieved in 3 years post completion)
- **Net leverage expected to be 2.7x<sup>(2)</sup> at completion**, with visible deleveraging to pro forma target net leverage policy of 2.0-2.5x
- **Buyback will continue** before completion and after as **BoD plans to return up to €4bn to shareholders over the next 3 years<sup>(3)</sup>** (to be approved by the relevant GMs)
- **Key management** of the combined company:
  - Chairman and CEO: **Guglielmo Angelozzi**
  - Deputy CEO and CFO: **Laurence Van Lancker**
  - CEO of CIRSA: **Antonio Hostench**
  - CFO of CIRSA: **Antonio Grau**
- Board of Directors: **2 additional directors nominated upon designation by Blackstone**

# Lottomatica and CIRSA today

## LOTOMatica

## CIRSA 🍏

Overview

Financial

Product and geography breakdown by Adj. EBITDA<sup>(3)</sup>

### #1 operator in Italy

1  
# of markets

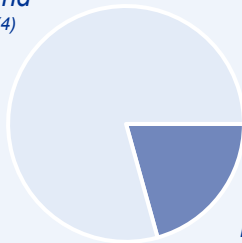
1  
# of leadership positions

~€16bn  
'26E TAM

€940-980m  
2026E Adj. EBITDA<sup>(1)</sup>

€780-820m  
2026E OFCF (Adj. EBITDA – Capex)<sup>(2)</sup>

79%  
Online and Sports<sup>(4)</sup>



21%  
Distributed Gaming<sup>(5)</sup>

100%  
Italy



### #1 operator in Spain, with leadership in other attractive, high-growth markets

11  
# of markets

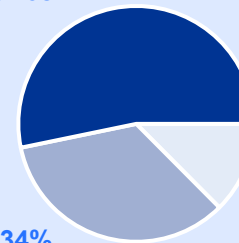
8  
# of leadership positions

~€34bn  
'26E TAM

€800-820m  
2026E EBITDA<sup>(1)</sup>

€600-620m  
2026E OFCF (EBITDA – Capex)<sup>(2)</sup>

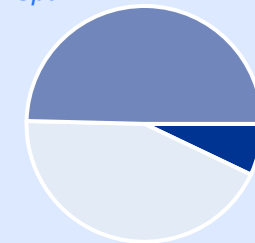
53%  
Casinos<sup>(6)</sup>



13%  
Online and Sports<sup>(4)</sup>

34%  
Distributed Gaming<sup>(5)</sup>

50%  
Spain



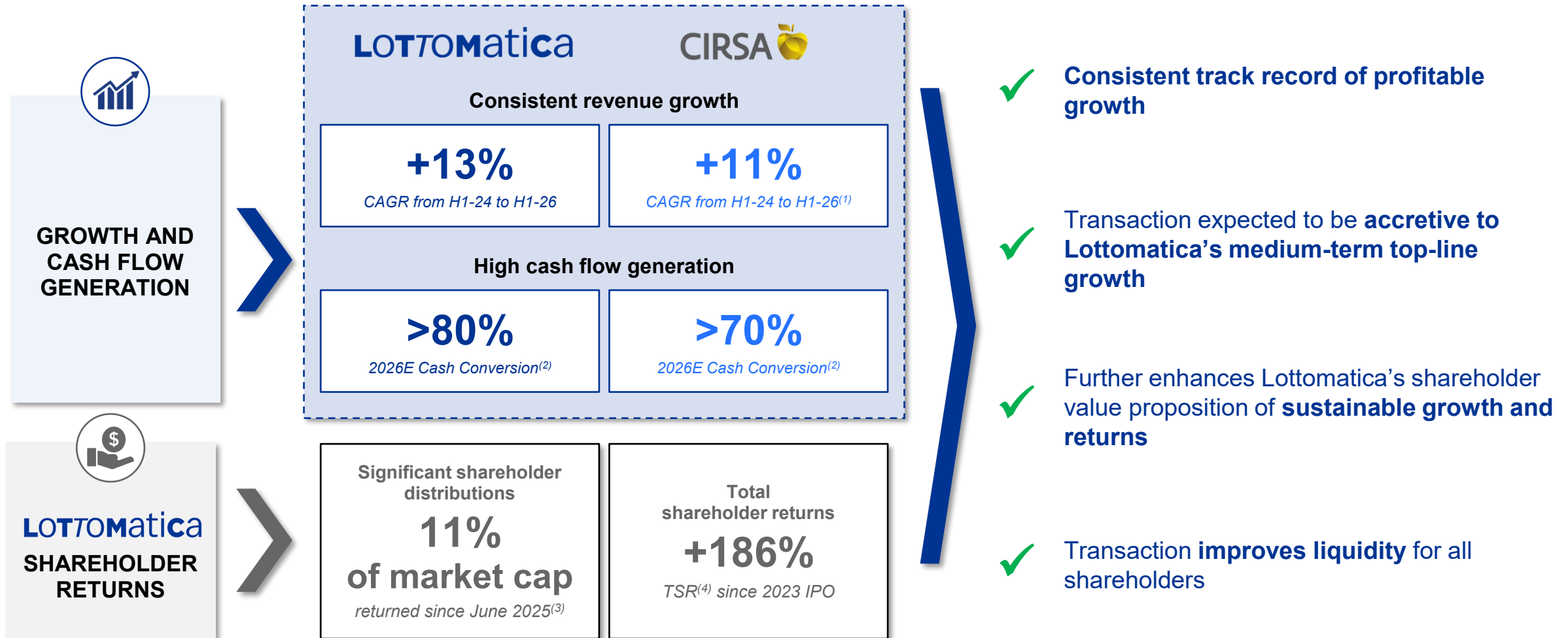
43%  
Rest of World<sup>(7)</sup>

7%  
Italy

Source: Company information.

Notes: (1) Based on 2026E guidance confirmed by Lottomatica and CIRSA on 28-Jul-26 and 30-Jul-26, respectively. (2) Based on the midpoint of Capex guidance provided by Lottomatica and CIRSA; Lottomatica only includes recurring and concession capex. (3) Based on LTM H1-26 Adj. EBITDA %. CIRSA shown gross of CIRSA EBITDA eliminations. (4) Consists of Lottomatica Online, Lottomatica Sports Franchise, and CIRSA Online Gaming & Betting. (5) Consists of Lottomatica Gaming Franchise, CIRSA Slots Italy, and CIRSA Slots Spain. (6) Consists of CIRSA Casinos. (7) Rest of World includes Panama, Colombia, Mexico, Peru, Dominican Republic, Costa Rica, Paraguay, Portugal and Morocco; No EBITDA contribution from Paraguay given CIRSA announced its entry into Paraguay via the acquisition of Slots del Sol in Jul-26.

# Confirming and strengthening Lottomatica's investment proposition: sustained growth, cash generation and returns to shareholders



Source: Company information.

Notes: (1) Reflects Net Operating Revenue less Gaming Taxes, aligned with Lottomatica's revenue reporting definition. (2) Based on the mid-point of 2026E guidance range confirmed by Lottomatica and CIRSA on 28-Jul-26 and 30-Jul-26, respectively. Cash conversion defined as OFCF divided by Adj. EBITDA. (3) Via share buybacks and dividends. Market cap based on share price of €24.77 as at 1-Sep-26 and current outstanding shares net of shares held in treasury. (4) Based on share price of €24.77 as at 1-Sep-26, IPO price of €9.00 and dividend per share of €0.24 paid on 22-May-24, €0.30 paid on 21-May-25, and €0.44 paid on 22-May-26.

# A compelling opportunity

LOTTOMatica  
+  
CIRSA 🍏

1

Creation of a global gaming champion with c.€2bn EBITDA

2

#1 position in Italy and Spain, with leadership positions in other high-growth complementary markets

3

Total cash synergies of ~€115m per year

4

Accelerates CIRSA's Online growth organically and inorganically leveraging Lottomatica's capabilities

5

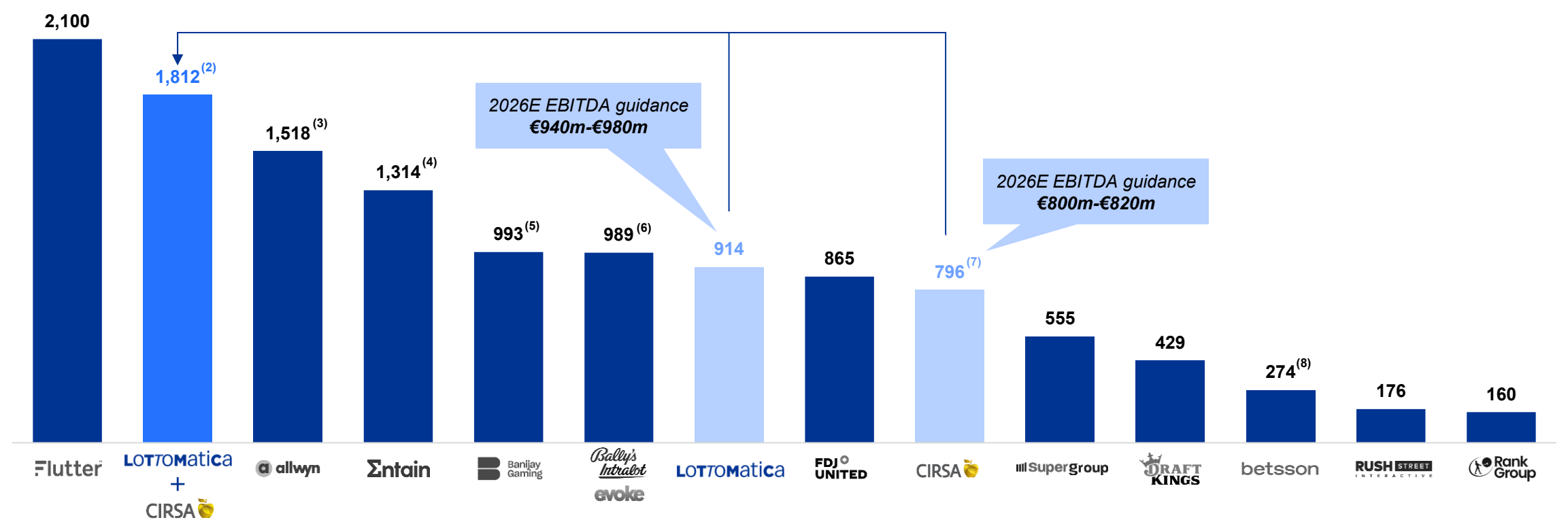
Strong execution capabilities, with two management teams who have consistently delivered over the last 10 years

6

Consistent combined growth and shareholder distributions vs. standalone, with larger pro forma free float and liquidity

# Combined company will be the 2<sup>nd</sup> largest listed gaming and sports betting operator globally

LTM H1-26 Adjusted EBITDA<sup>(1)</sup> (€m)



**Source:** Company information. FX rates used represent the average exchange rates over the period.

**Notes:** (1) Adjusted EBITDA presented on a post-IFRS 16 basis for European peers and on a US GAAP basis for US peers. (2) Includes €101m of run-rate synergies. (3) Including PrizePicks LTM EBITDA contribution on pro forma 100% basis and excluding share of profit from equity method investees for consistency amongst peers. (4) Based on Group Underlying EBITDA for LTM H1-26. (5) Including FY2025 Tipico EBITDA (€475m; implied from Banijay's PF FY25 Adj. EBITDA of €0.9bn including the Tipico acquisition), LTM H1-26 Banijay Gaming EBITDA excl. Tipico and JOA (€418m; adjusted to exclude Tipico's implied EBITDA contribution during H1-26), and identified synergies (c.€100m). (6) Calculated as the sum of Bally's Intralot LTM H1-26 EBITDA (c.€400m), evoque LTM H1-26 EBITDA (c.€394m), and run-rate cost synergies (c.€196m). (7) LTM H1-26 including 12 months contribution of recently acquired EBITDA (8) Including Rhino Group PF FY2025 EBITDA (c.€14m).

# TAM doubles, with undisputed leadership in Italy and in Spain, complemented by number 1 positions in high-quality markets with double-digit online growth

| in €m                        |   |                                                                                                                     |                          | (A)                                                                                                   | (B)                     | (C)                       |
|------------------------------|---|---------------------------------------------------------------------------------------------------------------------|--------------------------|-------------------------------------------------------------------------------------------------------|-------------------------|---------------------------|
|                              |   | Highlights                                                                                                          | % of PF LTM H1-26 EBITDA | Market Position                                                                                       | '26E TAM <sup>(1)</sup> | '23A-'26E Online TAM CAGR |
| Italy                        | > | Clear market leader across all verticals and engine of growth + cash flow generation                                | 57%                      |                    | ~€16bn                  | ~12%                      |
| Spain                        | > | Market leader in key gaming verticals, growing and highly cash generative with significant runway for online growth | 23%                      |                    | ~€7bn                   | ~15%                      |
| Rest of World <sup>(2)</sup> | > | Portfolio of attractive, high-growth markets                                                                        | 20%                      |  x7 <sup>(3)</sup> | ~€11bn                  | ~30%                      |
| Combined Company             |   |                                                                                                                     | 100%                     |  x9                | ~€34bn                  | ~19%                      |

## Pro Forma vs. Lottomatica Standalone

A



+8

Leadership Positions

B



2x+

'26E TAM<sup>(1)</sup>

C



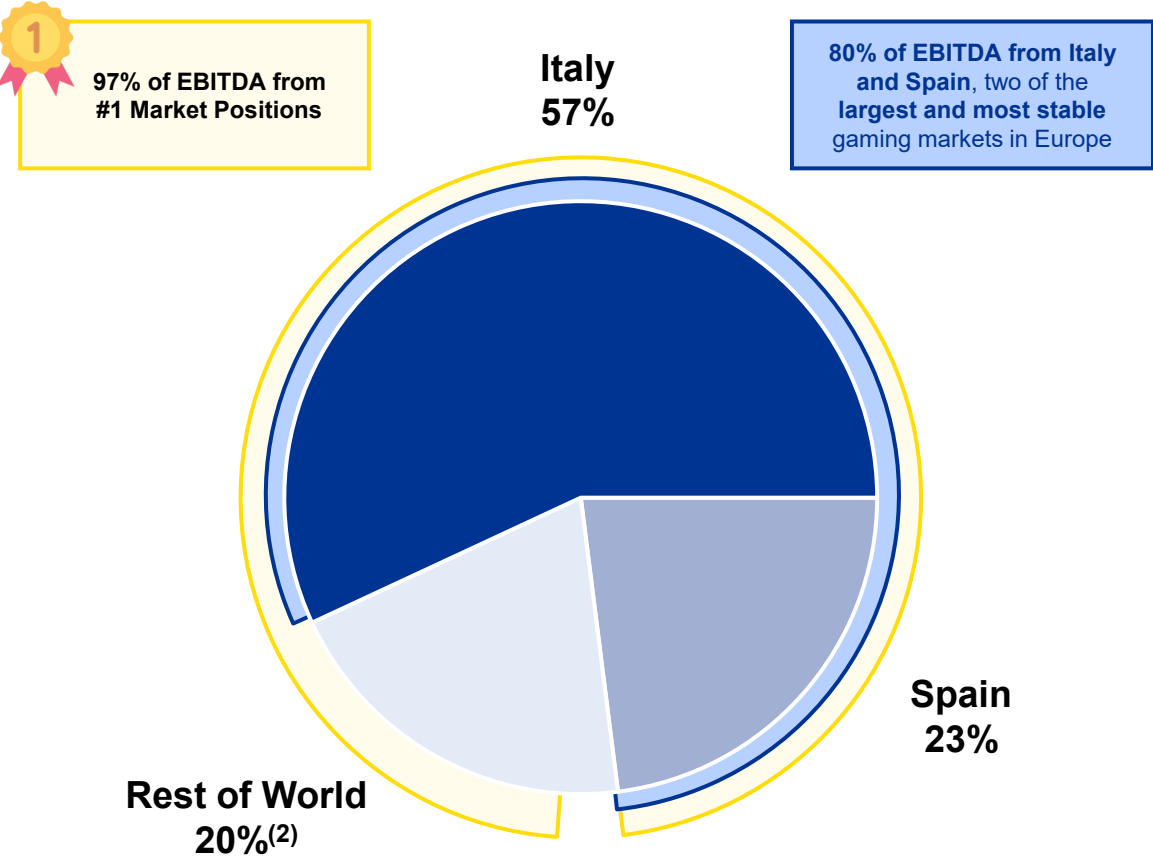
+7 p.p.

'23A-'26E Online TAM CAGR<sup>(4)</sup>

# Diversified geographical footprint and balanced multi-channel business

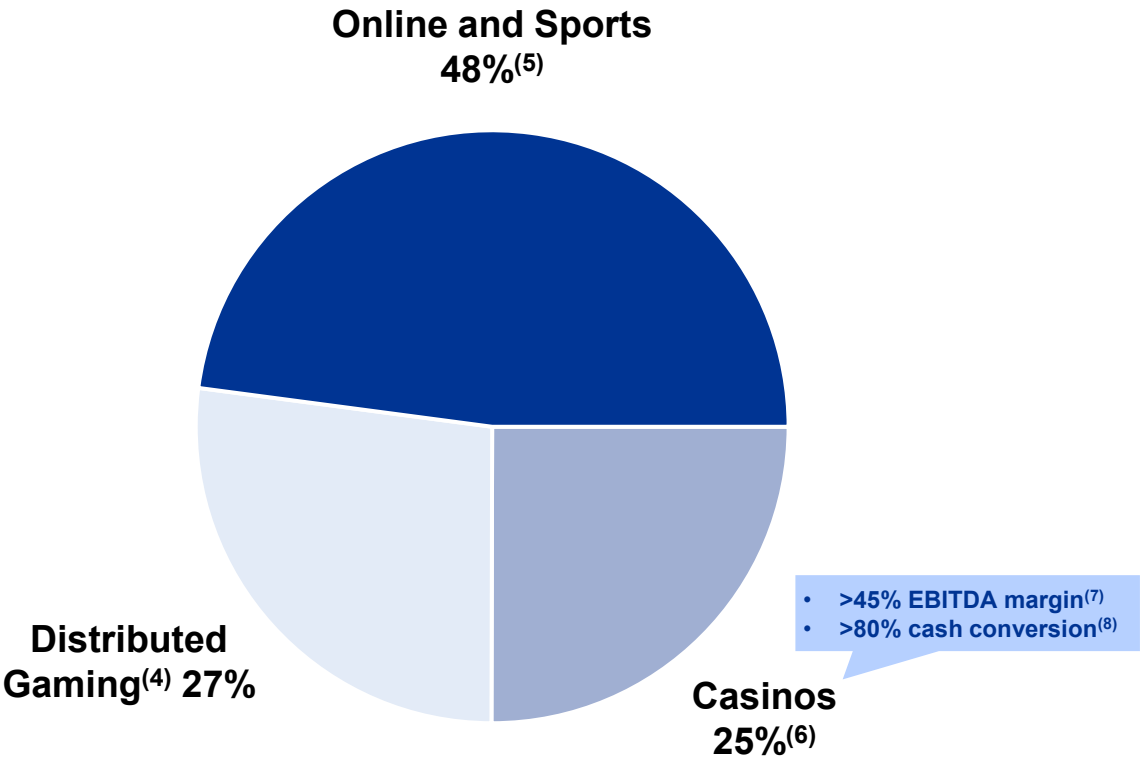
Geographic breakdown<sup>(1)</sup>

LTM H1-26 PF Adjusted EBITDA %



Channel breakdown<sup>(1,3)</sup>

LTM H1-26 PF Adjusted EBITDA %



Source: Company information.

Notes: (1) Based on LTM H1-26 Adj. EBITDA %. (2) Rest of World includes Panama, Colombia, Mexico, Peru, Dominican Republic, Costa Rica, Paraguay, Portugal and Morocco; No EBITDA contribution from Paraguay given CIRSA announced its entry into Paraguay via the acquisition of Slots del Sol in Jul-26. (3) Gross of CIRSA Adj. EBITDA eliminations.

(4) Consists of Lottomatica Gaming Franchise, CIRSA Slots Italy, and CIRSA Slots Spain. (5) Consists of Lottomatica Online, Lottomatica Sports Franchise, and CIRSA Online Gaming & Betting. (6) Consists of CIRSA Casinos. (7) Revenue basis for margin calculation based on Net Operating Revenues less Gaming taxes, consistent with Lottomatica reporting.

(8) Cash Conversion calculated as (Adj. EBITDA – Capex) / Adj. EBITDA.

# ~€115m of cash synergies from Opex and Interest cost savings

| Synergy overview      |                                                                                                                                                                                                                                              |                      |
|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|
| Summary               | <ul style="list-style-type: none"><li>Pre-tax operating cost synergies of ~€101m by end of 3<sup>rd</sup> full year post-completion</li><li>Estimated costs to achieve of c.€120m to be incurred over three years after completion</li></ul> |                      |
| Opex savings          | <ul style="list-style-type: none"><li>Procurement</li><li>Technology</li><li>Trading / risk management</li><li>Shared services</li><li>G&amp;A</li></ul>                                                                                     | ~€101m               |
| Interest cost savings | <ul style="list-style-type: none"><li>Improved credit profile vs. CIRSA standalone</li></ul>                                                                                                                                                 | ~€14m <sup>(1)</sup> |



**~€115m**  
*total run-rate synergies expected within 3 years post-completion*



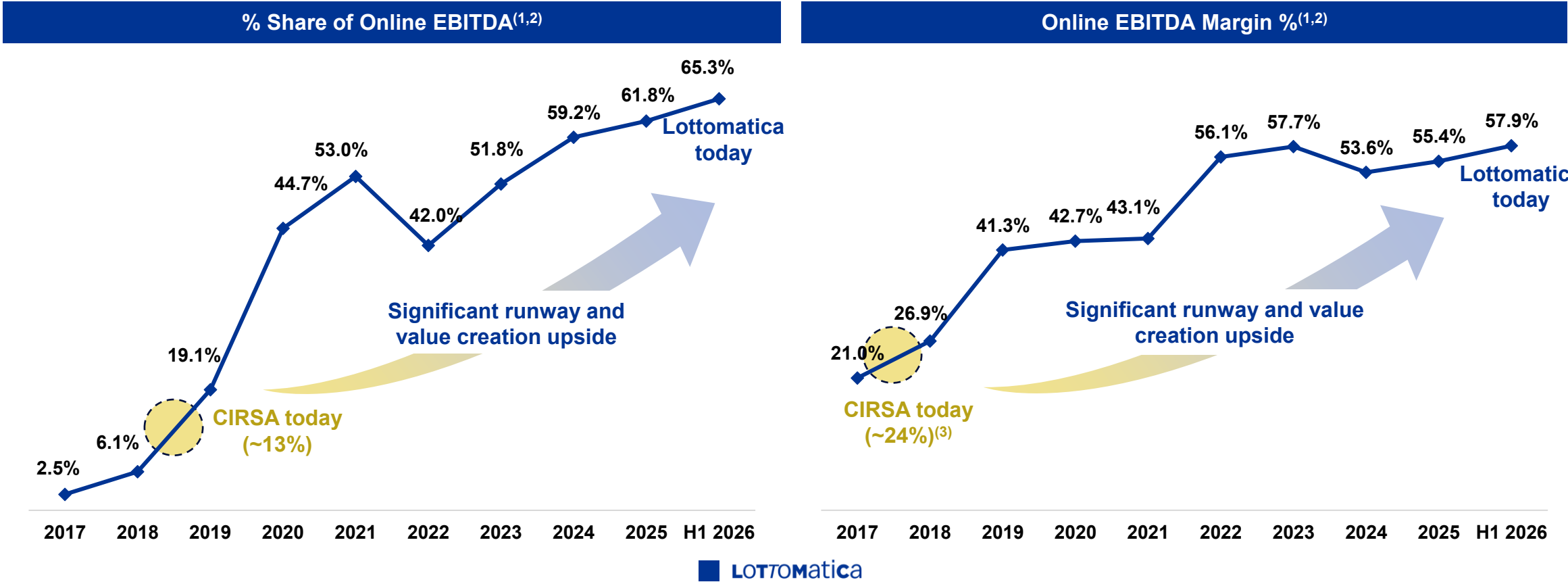
**~4%**  
*of combined operating cost base<sup>(2)</sup>*

Capitalising on Lottomatica management’s expertise in delivering successful M&A integrations

# Leveraging Lottomatica's assets and capabilities to boost CIRSA's Online business

| Lottomatica                                |                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                 | CIRSA                                                                                                                                                              |
|--------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Capabilities & Assets                      | 2017                                                                                                                                                  | Today                                                                                                                                                                                                                                                                                                           | Today                                                                                                                                                              |
| <b>Core technology</b>                     | <ul style="list-style-type: none"> <li>Fragmented technology stack</li> <li>No group-wide technology back-bone</li> </ul>                             | <ul style="list-style-type: none"> <li>✓ Unified, proprietary tech stack</li> <li>✓ Full product control</li> <li>✓ Increased from 50% proprietary gaming platform in 2017 to 100% today<sup>(1)</sup></li> </ul>                                                                                               | <ul style="list-style-type: none"> <li>Strong growth in attractive, high-potential markets supported by talented local teams with deep market knowledge</li> </ul> |
| <b>AI / CRM and digital infrastructure</b> | <ul style="list-style-type: none"> <li>No unified data layer – customer data siloed by brand</li> <li>Generic, one-size-fits-all marketing</li> </ul> | <ul style="list-style-type: none"> <li>✓ Lottomatica CORE and LAMP: <ul style="list-style-type: none"> <li>- Advanced and insourced digital marketing capabilities</li> <li>- Proprietary AI platform</li> </ul> </li> <li>✓ Increased retention rate from ~70% in 2017 to ~80%+ today<sup>(1)</sup></li> </ul> | <ul style="list-style-type: none"> <li>Fragmented technology solutions</li> </ul>                                                                                  |
| <b>Depth of product portfolio</b>          | <ul style="list-style-type: none"> <li>Narrower, less differentiated product set</li> <li>Highly reliant on third party supplier content</li> </ul>   | <ul style="list-style-type: none"> <li>✓ Full spectrum product offering, engineered for cross-sell</li> <li>✓ Sports, casino, live tables on one platform to widen wallet share</li> <li>✓ 10x increase in sports markets per match<sup>(1)</sup></li> </ul>                                                    | <ul style="list-style-type: none"> <li>3rd party sports offering and risk management</li> </ul>                                                                    |
| <b>Online and omni-channel capability</b>  | <ul style="list-style-type: none"> <li>Online and retail running as largely separate channels</li> <li>Limited digital integration</li> </ul>         | <ul style="list-style-type: none"> <li>✓ Enhanced capability to operate either pure online model (e.g. Betflag) or omni-channel model</li> <li>✓ Increased online users from ~0.2m in 2017 to ~2.2m today<sup>(1)</sup></li> </ul>                                                                              | <ul style="list-style-type: none"> <li>Potential to enhance omnichannel proposition with 50m+ annual visitors across gaming and leisure venues</li> </ul>          |

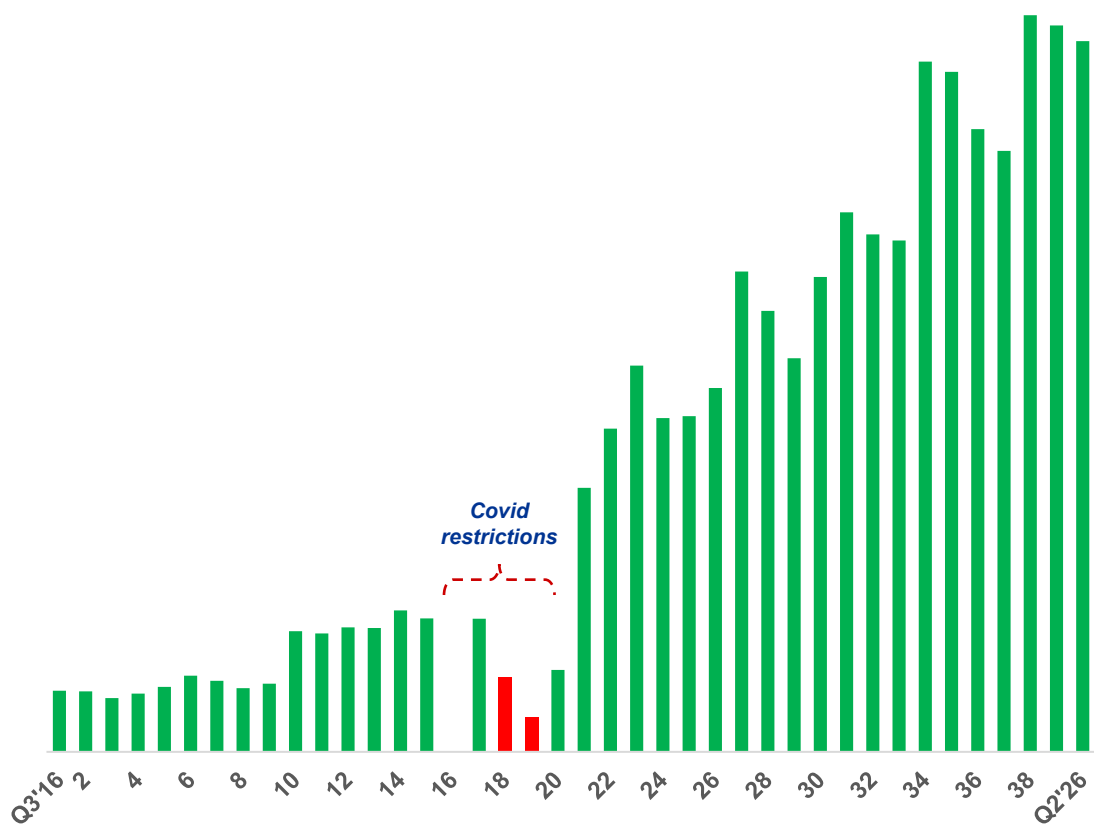
# Accelerating CIRSA's move to Online – replicating Lottomatica's Online execution



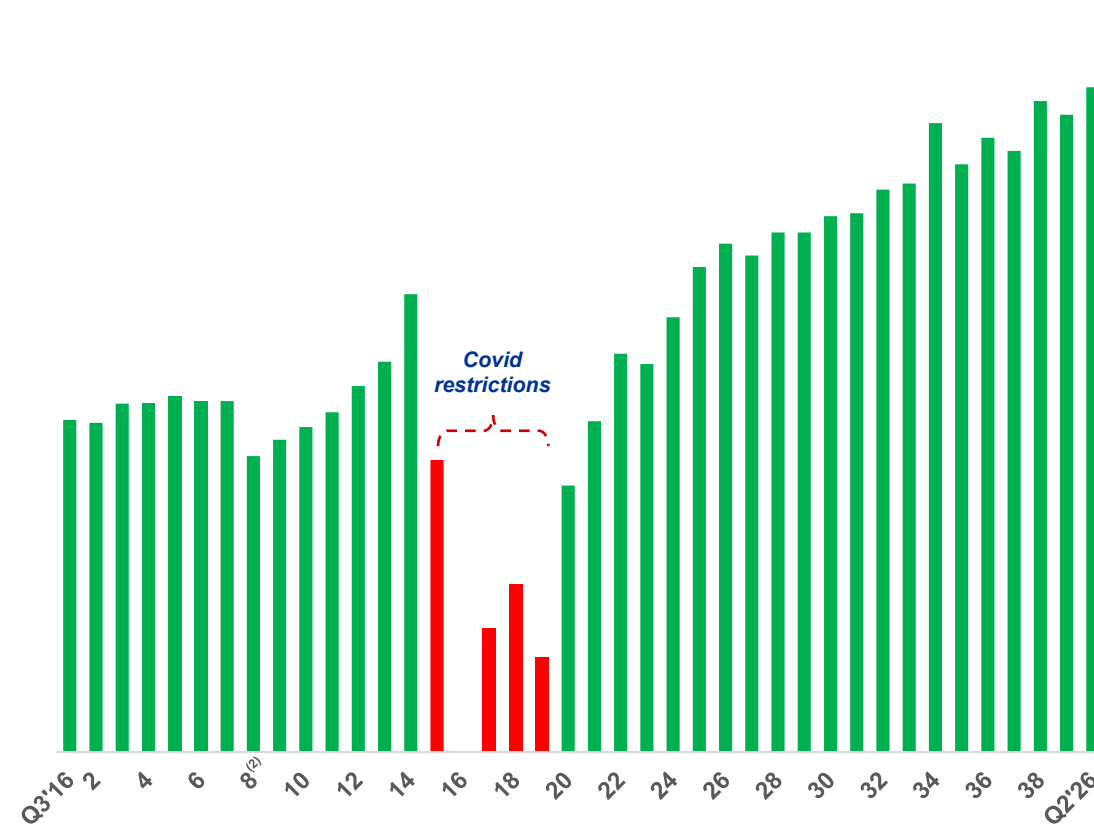
Structural similarities between Lottomatica and CIRSA markets will allow Lottomatica to deploy its proven playbook to increase CIRSA's share of online EBITDA and margin

# Well-run companies with a consistent track record of delivering profitable growth in the last 10 years

Lottomatica Adj. EBITDA last 40Q evolution (€m)<sup>(1)</sup>



CIRSA Adj. EBITDA last 40Q evolution (€m)<sup>(2)</sup>



Quarterly positive YoY growth (%)  
Quarterly negative YoY growth (%)

# Attractive financial profile and consistent capital returns with enhanced liquidity

|                                                                                                                      |                                              |                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                 |
|----------------------------------------------------------------------------------------------------------------------|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|
| Financial profile                                                                                                    | Strong PF growth profile                     | <ul style="list-style-type: none"> <li>▪ ~€2bn of pro forma EBITDA with consistent track record of delivering profitable growth in the last 10 years</li> <li>▪ Continued attractive growth expected in the medium-term</li> </ul>                                                                                                                                                                          | ~10-11%<br>FY26E PF EBITDA Growth <sup>(1)</sup>                                                |
|                                                                                                                      | Best-in-class margins and earnings accretion | <ul style="list-style-type: none"> <li>▪ Sector-leading pro forma Adj. EBITDA margin</li> <li>▪ Highly accretive on an earnings and cash flow per share basis</li> </ul>                                                                                                                                                                                                                                    | >40%<br>PF LTM H1-26 EBITDA Margin <sup>(2)</sup>                                               |
| Capital returns                                                                                                      | Continued shareholder distributions          | <ul style="list-style-type: none"> <li>▪ Shareholder distributions include the transaction-related capital return post-completion (€744m), ordinary dividends (30% payout ratio) and Lottomatica's continued share buyback program</li> <li>▪ Distributions will be in line with pro forma target net leverage policy of 2.0-2.5x, with visible deleveraging from 2.7x<sup>(3)</sup> as at H1-27</li> </ul> | up to €4bn<br>BoD plan for the next 3 years <sup>(4)</sup> , to be approved by the relevant GMs |
| Enhanced investment proposition further supported by increased trading liquidity and >€6bn free float <sup>(5)</sup> |                                              |                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                 |

Source: Company information.

Notes: (1) Based on midpoint of Lottomatica and CIRSA 2026E guidance. (2) Does not include synergies. (3) Based on LTM as at H1-27. Net debt pro forma for capital returns. Pro forma EBITDA includes run-rate pre-tax operating cost synergies of €101m. (4) Subject to GM authorisation on Lottomatica Board proposal. (5) Pro forma equity value shown pre-dividends of €1,006m and reflects Blackstone pro forma ownership of ~24%.

# Combination with CIRSA reinforces Lottomatica's investment proposition of sustainable growth and returns for all shareholders



Continues compounding, profitable growth story



Strong free cash flow generation



Highly accretive on an earnings and cash flow basis



Preserves capital allocation flexibility to continue to deliver attractive shareholder returns

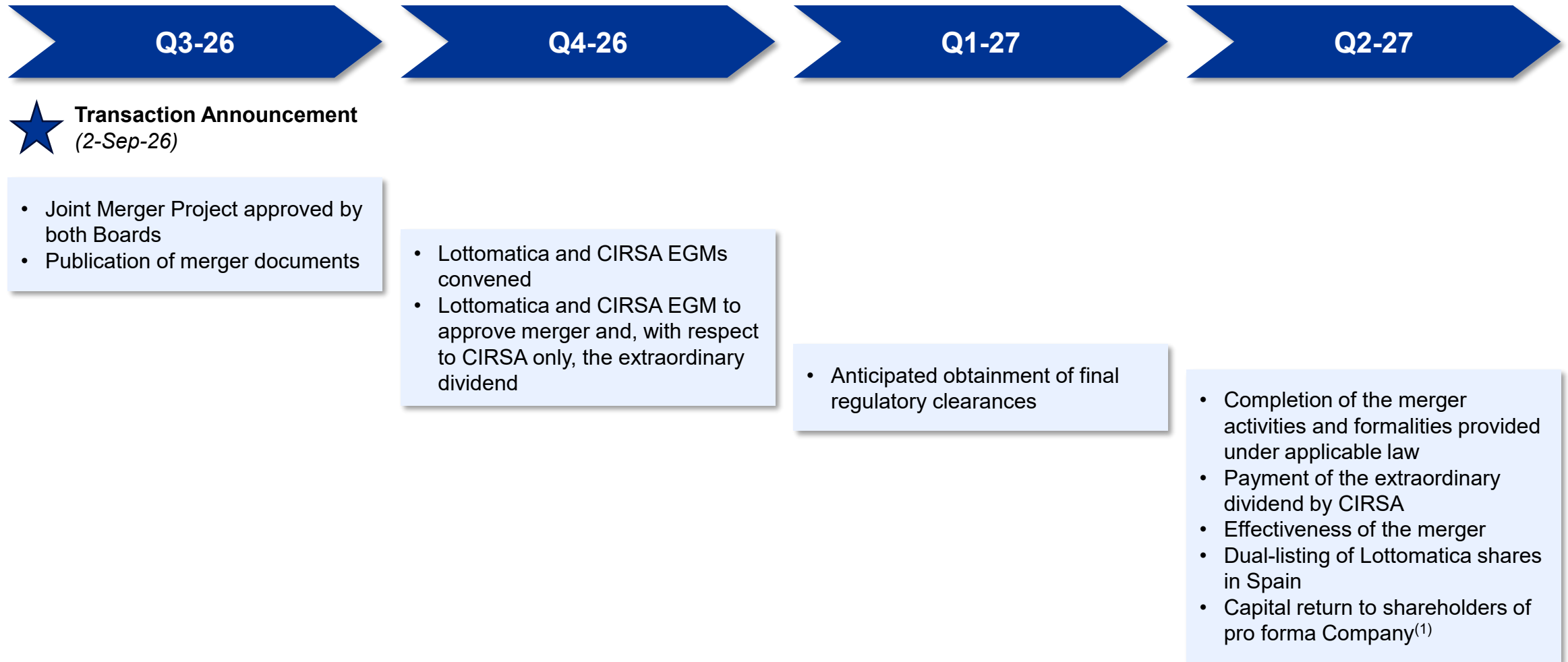


Increases scale and enhances liquidity for existing and new shareholders

# Recap of the Transaction

|                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
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| <b>Key terms</b>              | <ul style="list-style-type: none"> <li>• Recommended all-share combination implemented via an EU cross-border statutory merger where CIRSA is absorbed by Lottomatica, with Lottomatica being the surviving entity</li> <li>• Upon effectiveness of the merger, CIRSA shareholders receive 0.668 new shares in Lottomatica for each CIRSA share owned</li> <li>• Lottomatica shareholders will own ~67.5% and CIRSA's shareholders will own ~32.5% of the combined company (o/w Blackstone will own ~24%)</li> <li>• CIRSA shareholders to receive an extraordinary dividend equal to €262m (or €1.56 per share) prior to the effectiveness of the merger</li> <li>• Combined company to return capital to shareholders for €744m post effectiveness of the merger and upon completion of all relevant corporate and/or regulatory formalities in the form of a partial voluntary tender offer, extraordinary dividend or combination of both</li> <li>• Transaction-related capital returns fully underwritten via a bridge financing from existing syndicate banks</li> <li>• Each of Lottomatica and CIRSA entitled to pay its FY26 ordinary dividend prior to the completion of the merger<sup>(1)</sup></li> <li>• Lottomatica Buyback Plan approved by the 2026 AGM to continue also before closing</li> <li>• Pro forma LTM net leverage expected to be 2.7x<sup>(2)</sup> at transaction close after accounting for the post-closing capital returns, with visible deleveraging to pro forma target net leverage policy of 2.0-2.5x</li> </ul> |
| <b>Name, HQ &amp; listing</b> | <ul style="list-style-type: none"> <li>• Lottomatica Group S.p.A.</li> <li>• Incorporation, headquarters and domicile in Rome, Italy; Secondary HQ for CIRSA in Barcelona province, Spain</li> <li>• Continued listing on Euronext Milan (Borsa Italiana) and index inclusion on FTSE MIB (Italy 40) and STOXX Europe 600</li> <li>• All Lottomatica shares (including newly issued shares as part of this transaction) will be listed on both Euronext Milan and the Spanish Stock Exchanges</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

# Expected Timetable



**LOTTOMatica**

**CIRSA** 

**Combination of Lottomatica and CIRSA**

***Creating a global gaming champion***