

1H 2022 Consolidated results

José Bogas



Key highlights of the period



Energy crisis in Europe

Macro scenario and energy context deterioration

Decarbonization

E.U. approach
with
decarbonization
and selfsufficiency as the
only long-term
solution

Investment

Solid investment trend ~930 M€

>70% in Renewables & Distribution

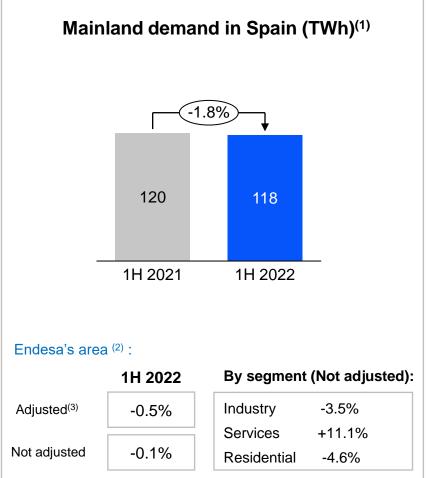
Business performance

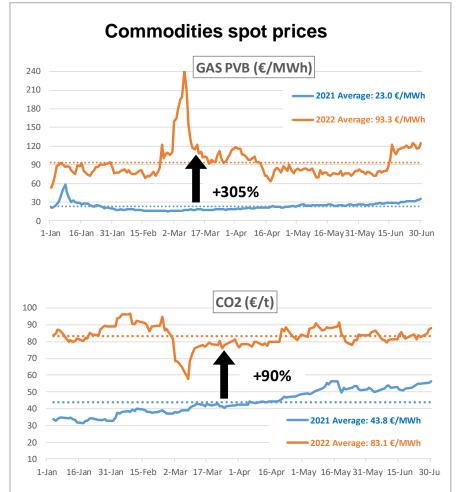
EBITDA IfI +4% (+17% reported) and Net Ordinary Income -12%

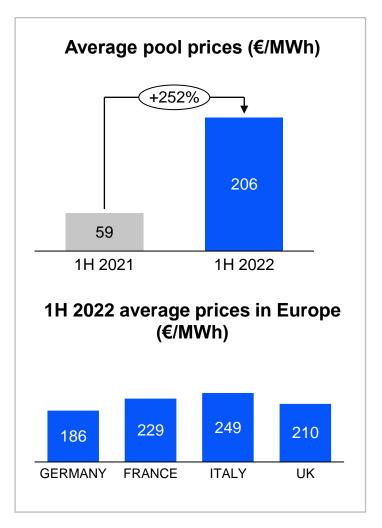
Market context











Source: Endesa's own estimates in mainland. Variation versus 2021

Not adjusted demand in mainland. Source: REE

For weather and working days

¹H 2022 Results - Madrid, 27 July 2022

Regulatory developments



Updated REPowerEU package

- New guidelines for **temporary measures** to help curb high electricity prices
- New targets:
 - Renewable targets: from 40% to 45% by 2030
 - Energy savings target: from 9% to 13% vs 2020
 - Imports diversification and grid & interconnections reinforcement
- Legal initiative to accelerate permitting of RES and promote self-generation

RDL 10/2022

- Gas Cap: From 15th June 2022 until 31st May 2023. Average 48.8 €/MWh gas cap for electricity generation
- **SCVP reform**: Applying from beginning of 2023. Linked to forward market prices reference basket
- **RECORE reform**: Reactivation of market price deviation adjustment, calculated vs a basket of spot and forward prices

RDL 11/2022

- Extension of fiscal and social measures to 31/12/2022
- Extension of gas levy regulated in RDL 17/2021 till 31/12/2022 extending electricity cap of 67 €/MWh for Hydro, Nuclear and Renewable generation

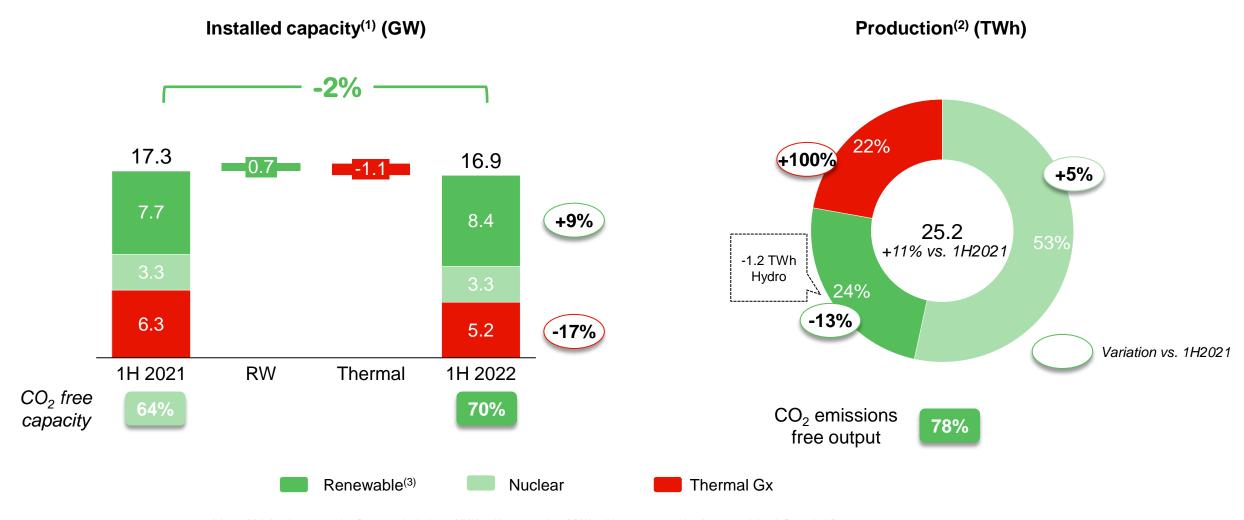
Other

- Draft Order to conduct regulating auctions for the fuel supply in the Non-Mainland Territories
- Announcement of a tax on extraordinary profits. Details still unknown

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Renewable production still affected by low hydro availability





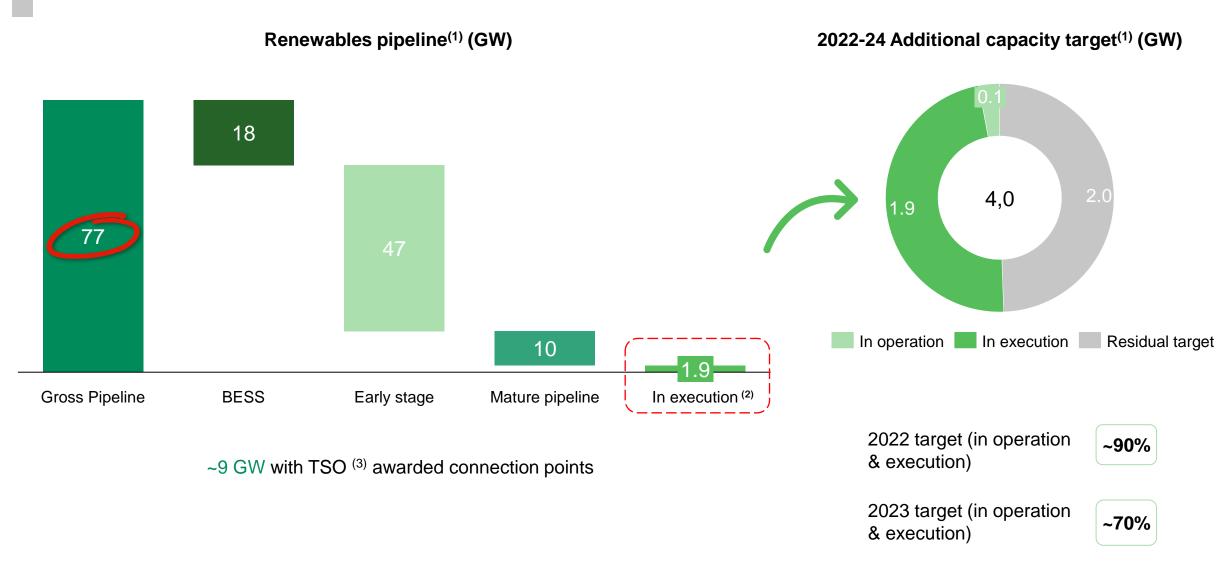
⁽¹⁾ Mainland net capacity. Does not include 77 MW in 1H 2022 and 75 MW in 1H 2021 renewables in non mainland. Rounded figures

⁽²⁾ Mainland generation. Energy at power plant busbars. Does not include 80 GWh in 1H 2022 and 77 GWh in 1H 2021 renewables in non mainland. Rounded figures

Includes large hydro

Around 80 GW pipeline supporting renewable acceleration





As of 30th June 2022. Rounded figures

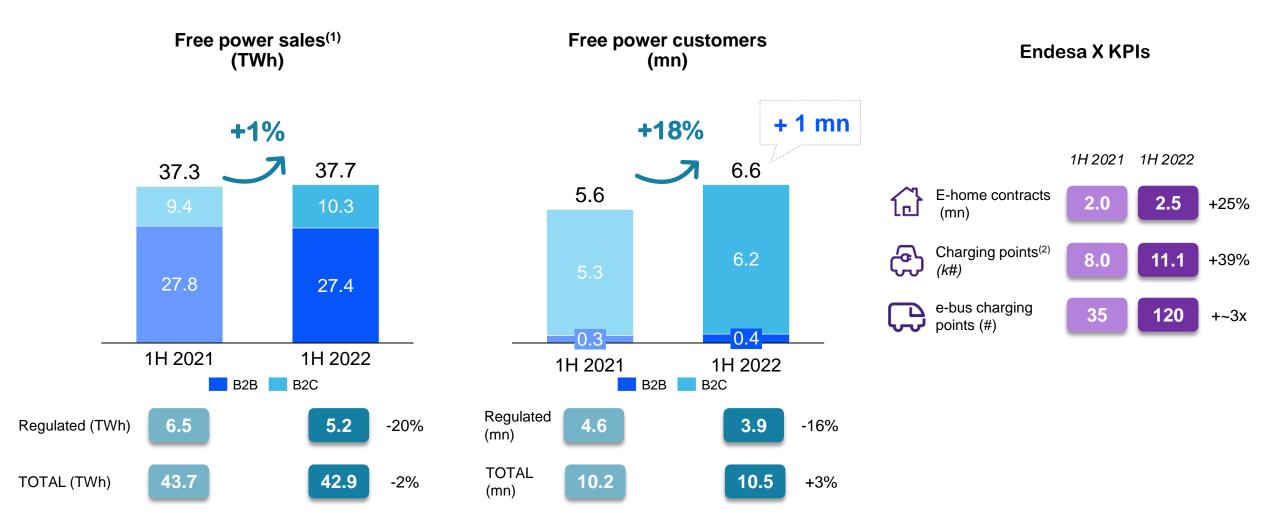
1H 2022 Results - Madrid, 27 July 2022

Only considers projects with commissioning date 2022-24

⁽³⁾ Transmission System Operator

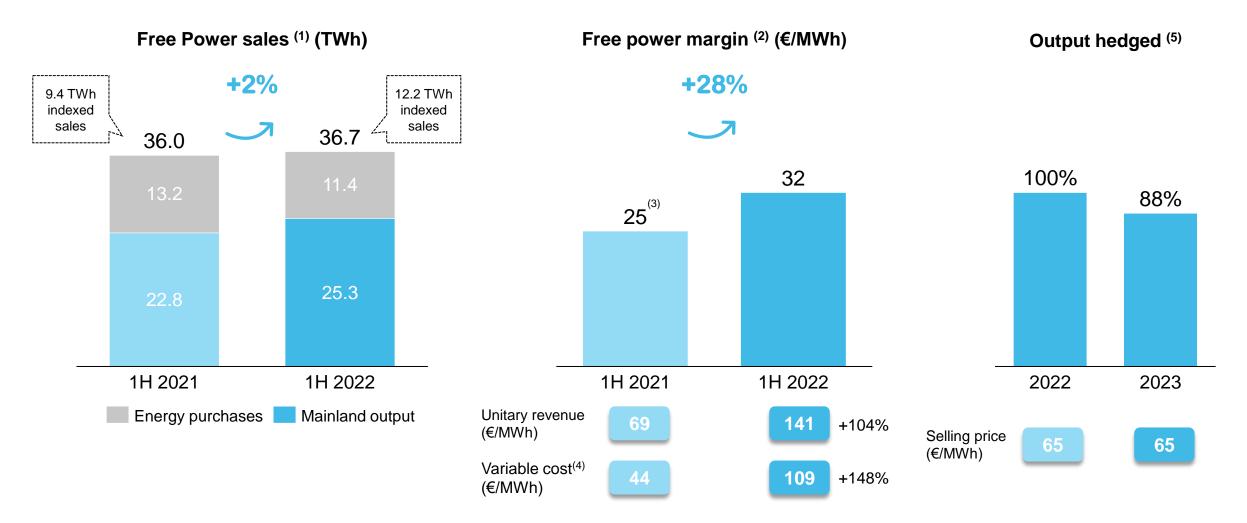
Outstanding increase in liberalized customers through reliable and attractive commercial offers





Iberian free power margin on track to reach full year target





⁽¹⁾ Iberian free sales exclude international sales and SCVP

⁽²⁾ See details on slide 31

⁽³⁾ Excludes commodities hedge by 38 €mn

^{(4) 2022} Production cost (62 €/MWh) + energy purchase cost (189 €/MWh). 2021 Production cost (25 €/MWh) + energy purchase cost (68 €/MWh).

⁽⁵⁾ Price driven output (hydro, nuclear and renewables)

Continued improvement in network performance





⁽¹⁾ Tiempo de Interrupción Equivalente a la Potencia Instalada (Installed Capacity Equivalent Interruption Time). According to Spanish Regulator. Own + Programmed and Transport minutes of interruption

⁽²⁾ At busbars (REE criteria). Country level. Not adjusted

1H 2022 Financial results

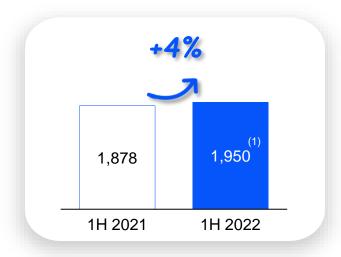
Luca Passa



Financial highlights (€mn)







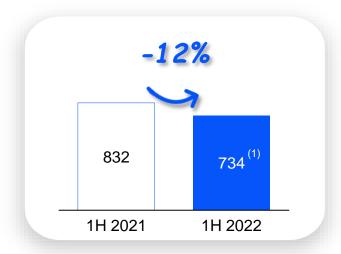
Reported **EBITDA**







Net Ordinary Income

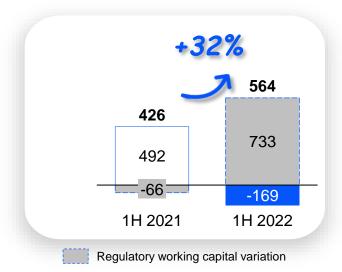


Reported Net Income





Adjusted FFO⁽²⁾



Reported FFO

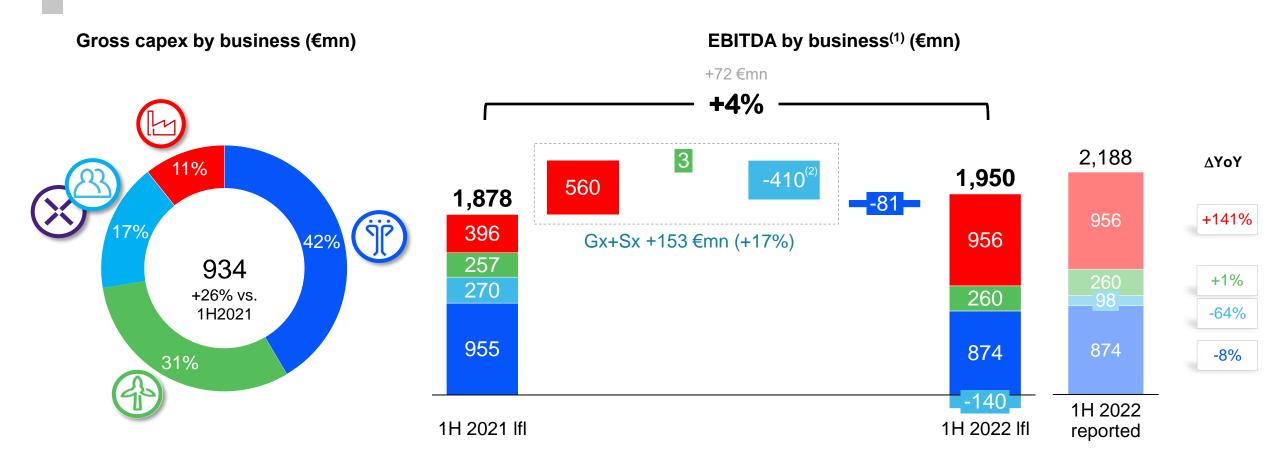


-169

⁽¹⁾ Non recurrent 1H 2022: -238 €mn capital gains in Endesa X Way transaction. -182 €mn at net income level

EBITDA like for like increase by 4%





Renewables Conventional Generation & Others (3)

Networks

Customers (Retail+Endesa X)

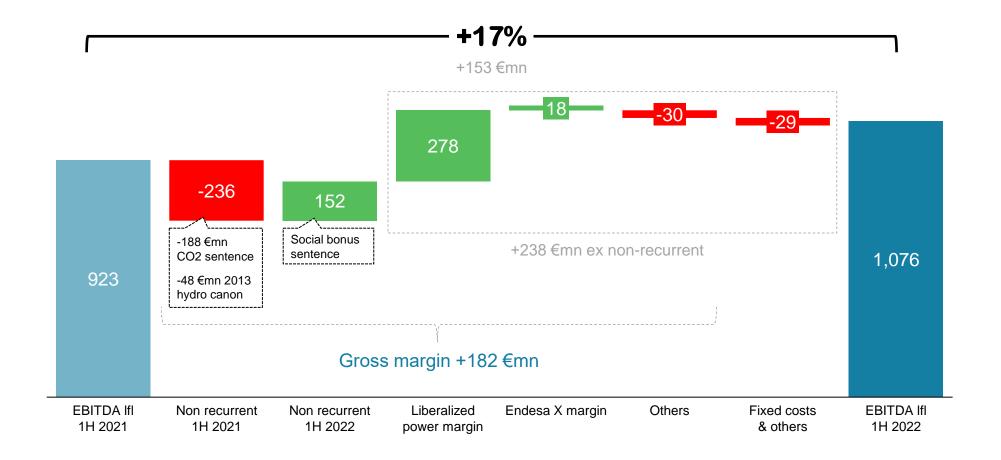
⁾ Rounded figures

²⁾ Excluding 238 €mn effect of Endesa X Way transaction

Includes Thermal Gx, Nuclear, Non mainland, Gas Wholesale and Others

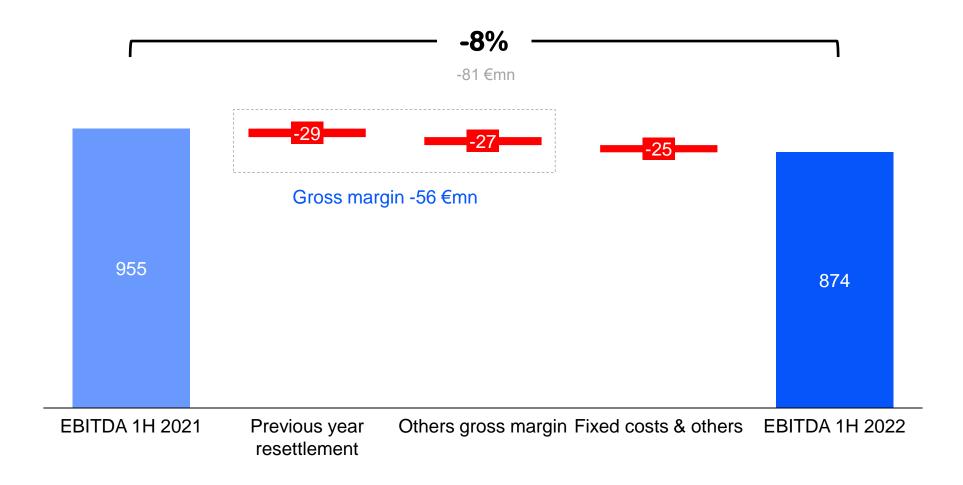
Generation+Supply⁽¹⁾: integrated business model drives EBITDA IfI increase





Networks: results affected mainly by previous year resettlement



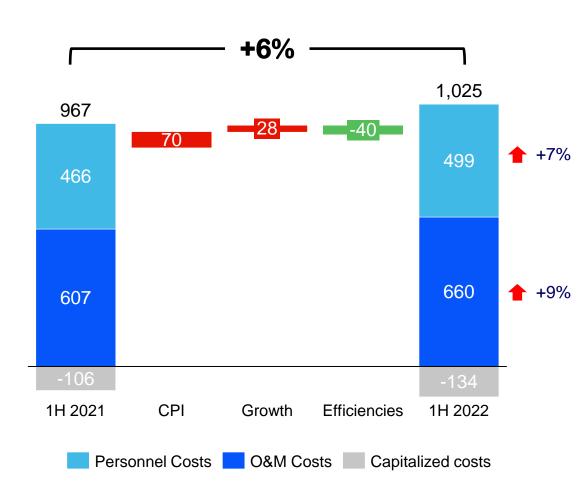


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Fixed costs evolution







KPIs

		KPIS		
	Renewables	1H 2021	1H 2022	
4	Unitary cost ⁽¹⁾ €/MWh	15	19	+27%
	Networks	_		
Ŷ	Unitary cost ⁽¹⁾ €/end user	41	45	+10%
	Customers			
£	Cost to Serve ⁽²⁾ Opex/customer, €/cl.	11.0	11.6	+5%

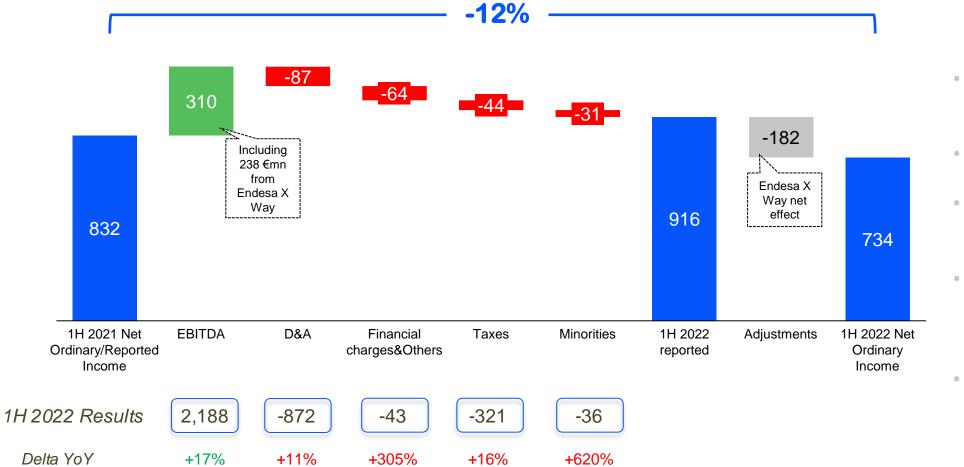
- Digital Interactions
 Digital contracts, mn
- Customized Offering
 E-billing, mn
- 5.9
- 7.3 +24%
- 5.5
- +22%

16

Net Ordinary Income evolution

endesa

€mn

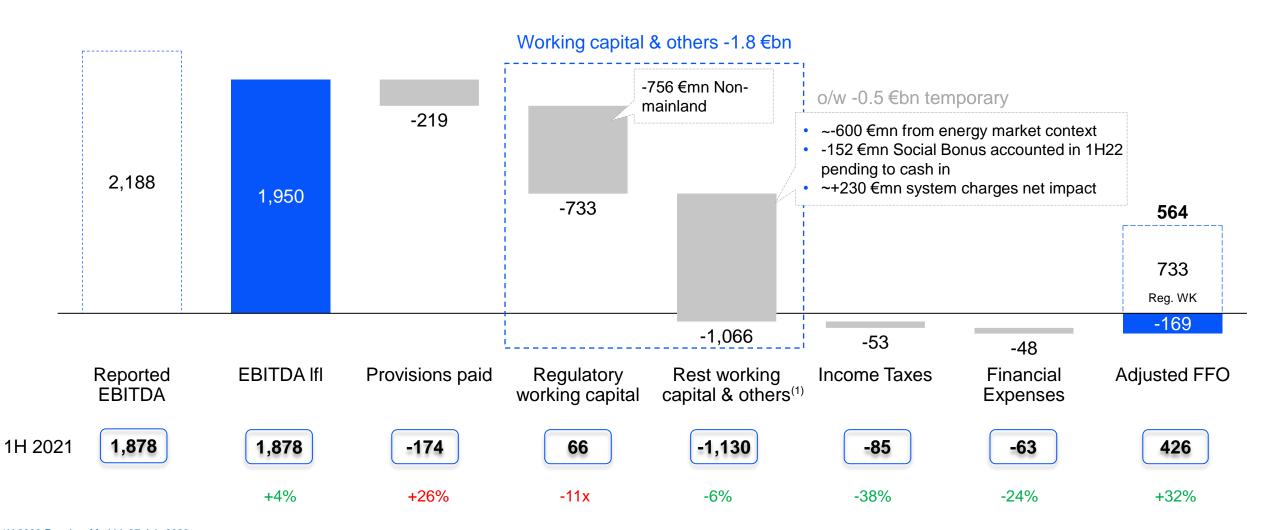


- Net Ordinary Income -12%
- EBITDA +17%
- D&A +11% mainly from higher activity
- Financial results impacted by net late payment interests (-65 €mn)
- Effective tax rate ~25%

FFO affected by temporary current commodities scenario and regulatory working capital increase

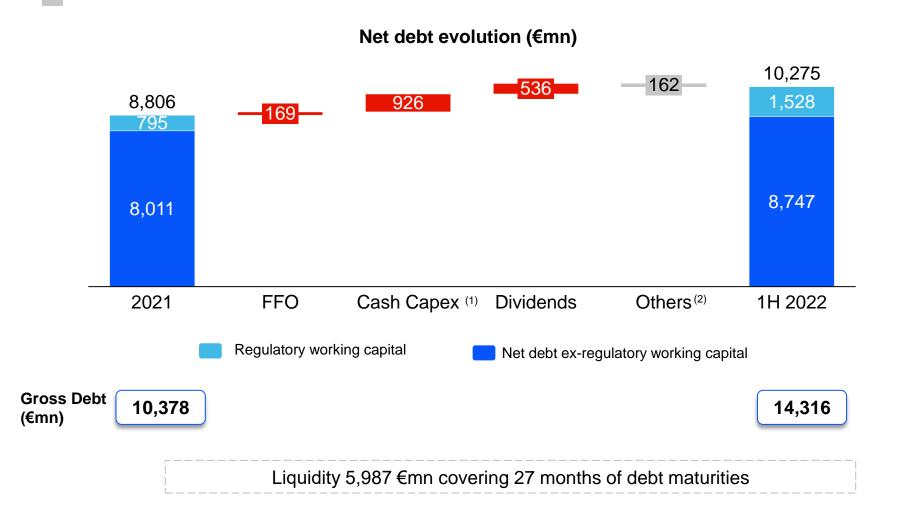


€mn

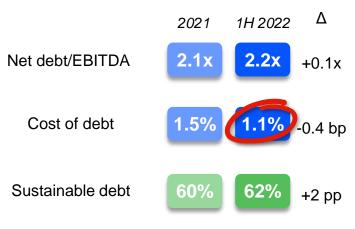


Liquidity strengthened at a competitive cost of debt





Financial KPIs



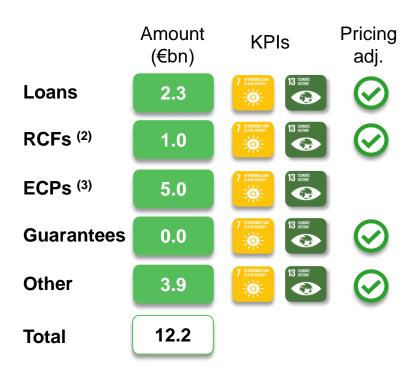
⁽¹⁾ Cash based Capex: Net change of tangible and intangible assets (940 €mn) + Net change of other investments (14 €mn)

⁽²⁾ Mainly rights of use, changes in perimeter and others

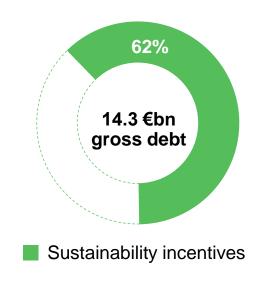
Steady growth in sustainable finance in a challenging context



1H 2022 Sustainability-linked instruments (€bn)⁽¹⁾



Sustainable Finance



Target: ~80% in 2024

- Ongoing scouting in all the range of financial products
- SDG7 ECP Program limit increased from 4 €bn to 5 €bn
- New instruments based on 2023-2024 Scope 1 reduction targets

1H 2022 Results - Madrid, 27 July 2022 ECP: "Euro Commercial Paper"

Operations closed during 1H 2022, Nominal values, inclusive of extensions/renewals and undrawn notionals

RCF: "Revolving Credit Facility"

Closing Remarks



Leveraging on integrated business model in an extremely volatile energy scenario

Remarkable increase in liberalized customer base

~90% 2022 renewables target already in execution

On track to FY2022 guidance

1H 2022Annexes



Endesa: 1H 2022 P&L





	Conventional Gx	Renewables	Retail	Endesa X	Dx	Structure	Adjustments	TOTAL
Income	6,250	501	12,861	158	1,222	217	-6,358	14,851
Procurements and services	-4,098	-92	-12,867	-77	-75	170	6,083	-10,956
Income and expenses from energy derivatives	-983	-24	83	0	0	1	0	-923
Gross margin	1,169	385	77	81	1,147	388	(275)	2,972
Fixed operating costs and other results	-381	-125	-254	194	-273	-220	275	-784
EBITDA	788	260	(177)	275	874	168	-	2,188
D&A	-259	-122	-109	-27	-329	-26	0	-872
EBIT	529	138	(286)	248	545	142	-	1,316
Net financial results								-56
Net results from equity method								13
PROFIT BEFORE TAX]							1,273
Income Tax Expense								-321
Non-Controlling Interests								-36
NET ATTRIBUTABLE INCOME]							916
NET ORDINARY INCOME]							734

1H 2022 Results - Madrid, 27 July 2022

Endesa: 1H 2021 P&L





Conventional Gx	Renewables	Retail	Endesa X	Dx	Structure	Adjustments	TOTAL
2,629	419	6,262	123	1,288	248	-1,937	9,032
-1,832	-61	-5,795	-60	-85	-24	1,592	-6,265
-30	0	60	0	0	0	49	79
767	358	527	63	1,203	224	(296)	2,846
-359	-101	-279	-41	-248	-236	296	-968
408	257	248	22	955	(12)	-	1,878
-230	-97	-90	-24	-313	-31	0	-785
178	160	158	(2)	642	(43)	-	1,093
							9
							12
							1,114
							-277
							-5
							832
							832
	2,629 -1,832 -30 767 -359 408 -230	2,629 419 -1,832 -61 -30 0 767 358 -359 -101 408 257 -230 -97	2,629 419 6,262 -1,832 -61 -5,795 -30 0 60 767 358 527 -359 -101 -279 408 257 248 -230 -97 -90	2,629 419 6,262 123 -1,832 -61 -5,795 -60 -30 0 60 0 767 358 527 63 -359 -101 -279 -41 408 257 248 22 -230 -97 -90 -24	2,629 419 6,262 123 1,288 -1,832 -61 -5,795 -60 -85 -30 0 60 0 0 767 358 527 63 1,203 -359 -101 -279 -41 -248 408 257 248 22 955 -230 -97 -90 -24 -313	2,629 419 6,262 123 1,288 248 -1,832 -61 -5,795 -60 -85 -24 -30 0 60 0 0 0 767 358 527 63 1,203 224 -359 -101 -279 -41 -248 -236 408 257 248 22 955 (12) -230 -97 -90 -24 -313 -31	2,629 419 6,262 123 1,288 248 -1,937 -1,832 -61 -5,795 -60 -85 -24 1,592 -30 0 60 0 0 0 49 767 358 527 63 1,203 224 (296) -359 -101 -279 -41 -248 -236 296 408 257 248 22 955 (12) - -230 -97 -90 -24 -313 -31 0

1H 2022 Results - Madrid, 27 July 2022

Installed capacity and output



Total net installed c	apacity (MW)
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	1H 2022	2021	Var. (%)
Mainland	16,996	16,877	+1%
Renewables (2)	8,508	8,389	+1%
Hydro	4,746	4,746	-0%
Wind	2,602	2,546	+2%
Solar	1,160	1,097	6%
Others	0	0	0%
Nuclear	3,328	3,328	0%
Coal	1,403	1,403	0%
CCGTs	3,757	3,757	0%
Non mainland territories	4,263	4,264	-0%
Coal	241	241	0%
Fuel - Gas	2,334	2,334	0%
CCGTs	1,688	1,688	0%
Total	21,259	21,140	+1%

Total gros	ss output ⁽¹⁾	(GWh)
1112022	4112024	\/or (0/)

1H 2022	1H 2021	Var. (%)
25,251	22,809	+11%
6,215	7,182	-13%
2,480	3,703	-33%
2,831	2,983	-5%
904	495	83%
0	1	0%
13,447	12,815	5%
670	391	71%
4,919	2,421	103%
5,889	4,783	+23%
28	39	-28%
2,082	1,752	19%
3,779	2,992	26%
31,140	27,592	+13%

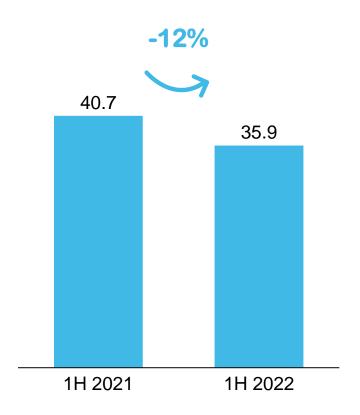
⁽¹⁾ Output at power plant bus bars (Gross output minus self-consumption)

⁽²⁾ Includes 80 GWh in non-mainland in H1 2022 (77 MW) vs 77 GWh in H1 2021 (77 MW in FY2021)

Gas operational highlights



Volumes sold⁽¹⁾ (TWh)



Key figures

	1H 2021	1H 2022 Δ
Total customers (mn)	1.7	1.8 +6%
Total Gas margin (€mn)	29	-42 -242%
Total unitary margin (€/MWh) ⁽²⁾	0.7	-1.2 -261%
Of which:		
Margin Retail (€mn)	95	-34 -136%
Retail unitary margin (€/MWh)	2.9	-1.0 -135%

⁾ Rounded figures. Do not include procurement activities to CCGTs

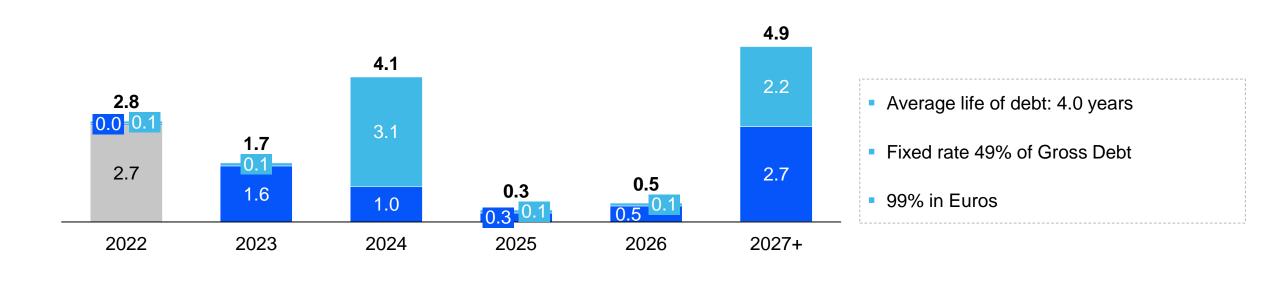
¹H 2022 Results - Madrid, 27 July 2022

Financial debt maturity calendar





Gross balance of maturities(1)



Other debts

Bank Debt

ECP's and other marketable securities (2)

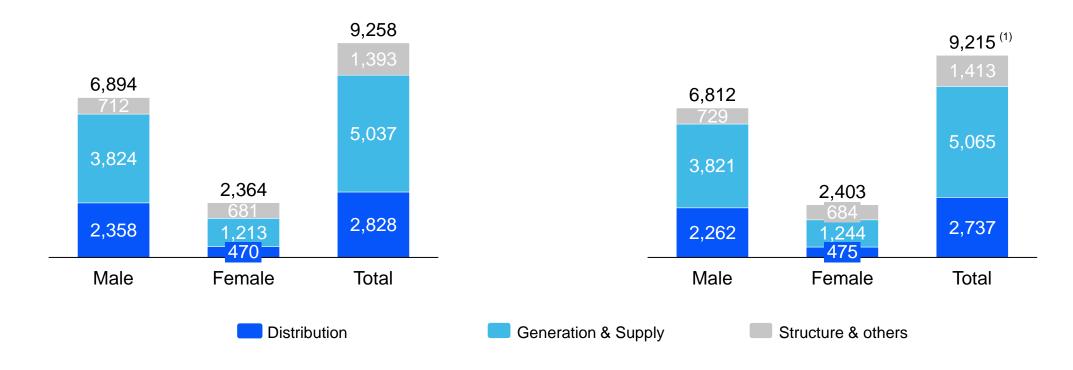
⁽¹⁾ Outstanding on 30 June 2022. Rounded figures.

⁽²⁾ Notes issued are backed by long-term credit lines and are renewed on a regular basis.

Final headcount



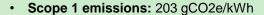
2021 1H 2022



Key ESG highlights







- Mainland RES capacity vs mainland total capacity⁽¹⁾: 70%
- Emissions CO_{2 (mainland)} free production (2): 78%
- Particulate emissions: 0.01 g/kWh
- SO2 emissions: 0.12 g/kWh
- NOx emissions: 0.70 g/kWh
- Water withdrawal in hydric stress areas: 21.0%
- Collection of water for industrial use in electricity production process: 0.062 l/KWh
- Continuity in supply (TIEPI): 64.1 min
- Smartmeters installed: 12,486 k (+72.4k in 1H22)
- Charging points (Public and private use): 11,095



ESG

- Women in hiring: 34.6%
- Women in manager positions: 21.7%
- Employees training: 15.31 hour/employee
- Access to energy: 192,496 beneficiaries
- Socioeconomic development: 64,097 beneficiaries
- Rate of tenders with K of sustainability: 99.0%
- Supplier's value covered by ISO Carbon Footprint (CFP) certification: 29.0%
- Fatal accidents: 0
- Accident frequency rate: 0.0%₍₃₎ and 0.3%₍₄₎



- Women participation in Board of Directors:
 42.0%
- Complaints for non-compliance with the Code of Ethics: 9
- Violation of the Code of Ethics related to conflict of interest/corruption: 1
- Sustainable finance evolution (gross debt): 62%
- DJSI World record all-time scoring. Top 4% of the 164 electric utilities. 7/164 entire DJSI family and 5/63 DJSI World.
- Ranking El Economista ESG: 1# lbex-35 Leader
- Sustainalytics ESG risk: 15# /300 electric utilities

⁽¹⁾ Mainland net capacity. Does not include 77 MW in 1H 2022 and 75 MW in 1H 2021 renewables in non mainland.

⁽²⁾ Mainland generation. Energy at power plant busbars. Does not include 80 GWh in 1H 2022 and 77 GWh in 1H 2021 renewables in non mainland

⁽³⁾ Own personal

⁽⁴⁾ Contractors

Glossary of terms (I/II)



ltem	Calculation	Reference note of Consolidated Management Report
Average cost of debt (%)	Cost of gross financial debt / gross average financial debt: (71 €mn x (360/180)) / 13,523 €mn = 1.1%	12.2
Average life of debt (number of years)	(Principal x number of days of term) / (Principal in force at the end of the period x number of days of the period): $57,662 / 14,353 = 4$ years	12.2
Cash flow from operations (€mn)	Net cash provided by operating activities (-169 €mn)	12.5
Free cash flow (€mn)	Cash flow from operations (-169 €mn) - Net change of tangible and intangible assets (940 €mn) + Subsidies and other deferred incomes (40 €mn) - Net change of other investments (2,960 €mn) + Net change of financial asset guarantees (2,934 €mn) = -1,095 €mn	n/a
Debt maturities coverage (months)	Maturity period (months) for vegetative debt that could be covered with the liquidity available: 27 months	9
EBITDA (€mn)	Revenues (14,851 €mn) – Purchases and Services (10,956 €mn) + Income and expenses from energy derivatives (-923 €mn) + Work performed by the entity and capitalized (134 €mn) – Personnel expenses (499 €mn) – Other fixed operating expenses (660 €mn) + Results on disposal of assets (241 €mn) = 2,188 €mn	11.3
EBIT (€mn)	EBITDA (2,188 €mn) - Depreciation and amortization (872 €mn) = 1,316 €mn	11.3
Fixed costs (Opex) (€mn)	Personnel expenses (499 €mn) + Other fixed operating expenses (660 €mn) - Work performed by the entity and capitalized (134 €mn) = 1,025 €mn	11.3
Gross margin (€mn)	Revenues (14,851 €mn) – Purchases and Services (10,956 €mn) + Income and expenses from energy derivatives (-923 €mn) = 2,972 €mn	11.3
Leverage (times)	Net financial debt (10,275 €mn) / EBITDA (2,400 €mn from 3Q & 4Q 2021 + 2,188 €mn from 1H 2022) = 2.2x	n/a

Glossary of terms (II/II)



ltem	Calculation	Reference note of Consolidated Management Report
Gross Capex (€mn)	Gross tangible (720 €mn) and intangible (235 €mn) Capex - rights of use (20 €mn) + Others (-1 €mn) = 934 €mn	n/a
Net financial debt (€mn)	Long and short term financial debt (9,910 €mn + 4,406 €mn) - Cash and cash equivalents (199 €mn) – Derivatives recognized as financial assets (32 €mn) – Financial guarantees (3,810 €mn) = 10,275 €mn	12.2
Net financial results (€mn)	Financial Revenues (125 €mn) - Financial Expenses (114 €mn) - Net results from Derivative Financial Instruments (39 €mn) - Foreign Exchanges (28 €mn) = -56 €mn	11.3
Income (€mn)	Sales and Services (14,702 €mn) + Other operating revenues (149 €mn) = 14,851 €mn	11.3
Net ordinary income 1H 2022 (€mn)	Reported Net Income (916 €mn) – Gains/(losses) on disposals of non-financial assets of over 10 €mn (182 €mn) – Net Impairment losses on non-financial assets of over 10 €mn (0 €mn) = 734 €mn	11.3
Net ordinary income 1H 2021 (€mn)	Reported Net Income (832 €mn) – Gains/(losses) on disposals of non-financial assets of over 10 €mn (0 €mn) – Net Impairment losses on non-financial assets of over 10 €mn (0 €mn) = 832 €mn	11.3
Liberalized power margin (€mn)	Contribution margin conv. Gx (1,282 €mn) + Margin Renewables (385 €mn) + Margin Retail (77 €mn) - Margin SENP (297 €mn) - Margin SCVP (23 €mn) - Margin gas (-42 €mn) - Margin Endesa X (81 €mn) - Others (207 €mn) = 1,178 €mn	n/a
Unitary liberalized power margin (€/MWh)	Liberalized power margin / Electric sales in the liberalized market in Spain and Portugal: 1,178 €mn / 36.7 TWh = €32.1/MWh	n/a

Disclaimer



This document contains certain "forward-looking" statements regarding anticipated financial and operating results and statistics and other future events. These statements are not guarantees of future performance and they are subject to material risks, uncertainties, changes and other factors that may be beyond ENDESA's control or may be difficult to predict.

Forward-looking statements include, but are not limited to, information regarding: estimated future earnings; anticipated changes in generation and market share; expected changes in demand for gas and gas sourcing; management strategy and goals; estimated cost reductions; tariffs and pricing structure; estimated capital expenditures; estimated asset disposals; estimated changes in capacity and capacity mix; repowering of capacity and macroeconomic conditions. The main assumptions on which these expectations and targets are related to the regulatory framework, exchange rates, commodities, counterparties, divestments, increases in production and installed capacity in markets where ENDESA operates, increases in demand in these markets, allocation of production amongst different technologies, increases in costs associated with higher activity that do not exceed certain limits, electricity prices not below certain levels, the cost of CCGT plants, and the availability and cost of the gas, coal, fuel oil and emission rights necessary to run our business at the desired levels.

In these statements, ENDESA avails itself of the protection provided by the Private Securities Litigation Reform Act of 1995 of the United States of America with respect to forward-looking statements.

The following important factors, in addition to those discussed elsewhere in this document, could cause financial and operating results and statistics to differ materially from those expressed in our forward-looking statements:

Economic and industry conditions; factors related to liquidity and financing; operating factors; strategic and regulatory, legal, fiscal, environmental, political and governmental factors; reputational factors and transaction and commercial factors.

Further details on the factors that may cause actual results and other developments to differ significantly from the expectations implied or explicitly contained in this document are given in the Risk Factors section of the current ENDESA regulated information filed with the Comisión Nacional del Mercado de Valores (the Spanish securities regulator or the "CNMV" for its initials in Spanish).

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IR Team

Contact us



Mar Martinez

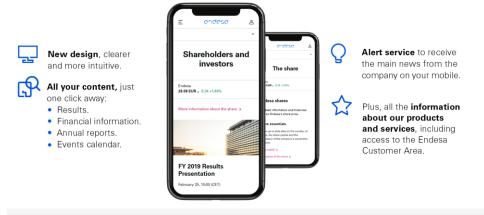
Head of Investor Relations

Investor Relations team

Isabel Permuy
Javier Hernandez
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