

Press Release

The company strengthens its operational transformation with organic growth, improved margins and financial discipline, reinforcing its position in sustainability and efficiency

DOMINION improves net income by 25% in the first quarter of 2025

<u>Transformation strategy and focus on sustainable growth.</u> DOMINION consolidates its new structure, focused on sectors linked to industrial, energy and digital sustainability. The company continues to advance in the implementation of its Strategic Plan 2023-2026, with a focus on operational efficiency and long-term value creation.

<u>Margin improvement.</u> DOMINION's profitability continues to grow: contribution margin +7%, EBITDA +9%, EBIT +11%. **EBITDA amounted to €35.9M, representing a record margin of 13.6% on sales.**

Net income up. Attributable net income increased by 25% to €9.1M, thanks to improved operations and a significant reduction in financial and tax expenses.

Lower turnover and higher profitability. OMINION is making progress in optimizing its portfolio, prioritizing areas of higher added value. The divestments carried out reduce turnover in order to improve profitability.

<u>Different performance by business segment.</u> Consolidated revenues decreased 7% compared to 1Q 2024 (€264M vs. €283M), but grew 7% in organic terms in constant currency.

- Growth in services and maintenance of project profitability (GDT). Global Dominion Tech-Energy's recurring activities in the Services unit showed a 12% growth in revenues and a 13% increase in contribution margin. The good performance of telecommunications and electrification contracts was consolidated, especially in Latin America, as well as the good profitability of other areas such as logistics-commercial. The Projects line maintains a slight drop in revenues, but maintains high margins, with 24.6% of sales.
- Boosting the environmental business (GDE). The Global Dominion Environment segment grew 6% in revenues, reaching a contribution margin of 11.7% of sales, with upward trajectory through synergies and operational improvements.



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Bilbao, May 6, 2025 – DOMINION DOMINION has started 2025 by consolidating its operational transformation and making steady progress in fulfilling its Strategic Plan. In the first quarter of 2025, the company has achieved a significant improvement in its profitability and has increased its net attributable profit by 25% compared to the same period of the previous year, reaching 9.1 million euros. Furthermore, on a like-for-like basis and excluding discontinued operations, comparable net income grew to 9.9 million euros, 22% higher than in the first quarter of the previous year.

On the other hand, consolidated revenues amounted to **264 million euros**, a decrease of 7% compared to the first quarter of 2024. This decline is directly related to the group's simplification strategy and the exit of non-strategic activities. As a result, **organic growth in constant currency was 7%**, **reflecting the good performance of recurring and higher value-added activities**. Likewise, the contribution margin grew by 7%, while **EBITDA increased by 9% organically to 35.9 million euros**. This positive margin performance demonstrates the effectiveness of the operating model implemented by the company.

First results of the new structure

DOMINION's new corporate and management structure (GDE and GDT) allows for greater strategic focus and business visibility. In this regard, Global Dominion Environment (GDE), the unit focused on decarbonization and circular economy activities, has experienced a 6% growth in revenues to €113.7M, with a profitability that stands at 11.7% of sales, and has upside potential through synergies and operational improvements.

GDE's activity, like that of the rest of the company, maintains a diversified profile by geography, which reinforces the strength and resilience of its model. The Americas account for more than 27% of sales, Asia and Oceania for 25%, Spain for 23% and the rest of Europe for the remaining 25%.

In the case of the Global Dominion Tech-Energy (GDT) unit, performance has been uneven by business line. In Services, turnover grew by 12% to €115.1M. The contribution margin on sales rose to 17.6%, driven by the good dynamics of businesses such as logistics-commercial, as well as the signing of new contracts in telecommunications and electrification, especially in Latin America (Chile and Colombia).

On the other hand, the Projects line, which includes projects with 360 vision (end-to-end), mainly hospitals, data centers and renewables, maintains a slight drop in revenues to €35.3M, but retains high margins on sales, above 24%, reflecting the profitability of the assets under execution. In addition, DOMINION's portfolio of energy and socio-digital projects amounts to €440M, while the pipeline of renewable projects is around 2GW.

Commitment to the shareholder

In line with its remuneration policy, and as a sign of its commitment to investors, DOMINION plans to approve at the General Meeting of Shareholders the distribution of a dividend of 15 million euros against 2024 results. This figure represents a pay-out of more than one third of ordinary profit, reinforcing DOMINION's commitment to shareholder return in line with the company's recurring activity.



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In addition, DOMINION is starting the 2025 financial year on a solid operational basis, with an optimized portfolio, rising profitability and a strategy focused on sectors with strong structural demand. The company is also making progress on the objectives of its 2023-2026 Strategic Plan, which envisages robust growth based on efficiency and an active contribution to the sustainability of the global industrial fabric.

About **DOMINION**

We are a global company that provides services and end-to-end projects. We offer solutions in the areas of Industry, Technology and Telecommunications, Energy and Infrastructures.

We help our clients in their transition towards more efficient and environmentally friendly business models thanks to our knowledge of the business processes and by implementing technology with a different approach.

Born in Bilbao in 1999, we have a unique culture and management model based on four keys: Digitalization, Diversification, Decentralization and Financial Discipline to which we add a fifth key, Sustainable Development. We have a presence in more than 35 countries, more than 1,000 clients and a team made up of more than 12,000 people. We have a turnover of more than 1,100 million euros per year and have been listed on the Spanish Stock Exchange since April 2016 (DOM: BME).

Technology, Sustainability & Efficiency.

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