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Solar and other

TOTAL

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IBERDROLA: Net Electricity Production (provisional)

| TOTAL GROUP | Ар | ril - June 20' | 17 | Year 2017 | | |
|--------------------|--------|----------------|---------|-----------|----------|---------|
| TOTAL GROOP | GWh | % Weight | vs 2016 | GWh | % Weight | vs 2016 |
| Renewables | 12,929 | 39% | -20.2% | 29,276 | 41% | -12.2% |
| Onshore wind | 8,288 | 25% | 2.1% | 17,789 | 25% | -1.2% |
| Offshore wind | 169 | 1% | 30.3% | 387 | 1% | 13.9% |
| Hydro | 4,262 | 13% | -44.2% | 10,691 | 15% | -26.0% |
| Mini-hydro | 115 | 0% | -50.1% | 257 | 0% | -38.3% |
| Solar and other | 95 | 0% | 6.1% | 152 | 0% | 12.7% |
| Nuclear | 6,023 | 18% | -1.8% | 12,577 | 18% | 4.7% |
| Gas Combined Cycle | 12,886 | 39% | 4.0% | 24,967 | 35% | 3.6% |
| Cogeneration | 1,131 | 3% | -13.5% | 3,079 | 4% | -0.1% |
| Coal | 494 | 1% | N/A | 1,117 | 2% | -44.2% |
| TOTAL | 33,462 | 100% | -7.4% | 71,016 | 100% | -4.7% |

| | Ар | ril - June 20 | 17 | | Year 2017 | |
|---|-----------|---------------|---------|--------|-----------------|---------|
| SPAIN | GWh | % Weight | vs 2016 | GWh | % Weight | vs 2016 |
| Renewables | 4,640 | 38% | -51.6% | 11,658 | 42% | -40.7% |
| Onshore wind | 2,538 | 21% | -5.9% | 6,076 | 22% | -12.9% |
| Hydro | 1,960 | 16% | -70.5% | 5,291 | 19% | -56.8% |
| Mini-hydro | 115 | 1% | -50.1% | 257 | 1% | -38.3% |
| Solar and other | 27 | 0% | 8.8% | 34 | 0% | 8.9% |
| Nuclear | 6.023 | 50% | -1.8% | 12.577 | 45% | 4.7% |
| Gas Combined Cycle | 354 | 3% | -44.2% | 1.066 | 4% | -2.9% |
| Cogeneration | 636 | 5% | 9.2% | 1,319 | 5% | 18.2% |
| Coal | 494 | 4% | N/A | 1,117 | 4% | N/A |
| TOTAL | 12,146 | 100% | -28.7% | 27,737 | 100% | -18.8% |
| Hydro Reservoir levels at 30/06/17 | 38% (4,26 | | | | | |
| | | | | | | |
| UK | GWh | % Weight | vs 2016 | GWh | % Weight | vs 2016 |
| Renewables | 1,027 | 42% | 50.3% | 2,398 | 42% | 30.7% |
| Onshore wind | 754 | 31% | 59.2% | 1,701 | 30% | 43.8% |
| Offshore wind | 169 | 7% | 30.3% | 387 | 7% | 13.9% |
| Hydro | 103 | 4% | 29.9% | 311 | 5% | -0.9% |
| Gas Combined Cycle | 1,405 | 58% | -26.8% | 3,271 | 58% | -15.9% |
| Cogeneration | 0 | 0% | N/A | 0 | 0% | N/A |
| Coal | 0 | 0% | N/A | 0 | 0% | -100.0% |
| TOTAL | 2,432 | 100% | -6.6% | 5,669 | 100% | -23.9% |
| US | GWh | % Weight | vs 2016 | CW/b | % Weight | vs 2016 |
| Renewables | 4,363 | 100% | 2.7% | 8,539 | % weight 92% | 3.3% |
| Onshore wind | 4,184 | 95% | 2.6% | 8,193 | 89% | 3.1% |
| Hydro | 114 | 3% | 6.0% | 232 | 3% | 6.7% |
| Solar and other | 65 | 1% | 5.3% | 114 | 1% | 14.7% |
| Gas Combined Cycle | 4 | 0% | -51.6% | 5 | 0% | -60.6% |
| Cogeneration | 16 | 0% | -94.4% | 712 | 8% | -31.3% |
| TOTAL | 4,384 | 100% | -3.7% | 9,257 | 100% | -0.6% |
| *100% Avangrid Inc. (81.5% owned by Iberdrola | S.A.) | | | | | |
| MEXICO | GWh | % Weight | vs 2016 | GWh | % Weight | vs 2016 |
| Renewables | 138 | 1% | -23.1% | 438 | 2% | -14.8% |
| Onshore wind | 138 | 1% | -23.1% | 438 | 2% | -14.8% |
| Gas Combined Cycle | 10,189 | 94% | 13.2% | 18,768 | 93% | 8.6% |
| Cogeneration | 478 | 4% | 30.2% | 957 | 5% | 27.0% |
| TOTAL | 10,805 | 100% | 13.1% | 20,163 | 100% | 8.7% |
| | | | | | | |
| BRAZIL | GWh | % Weight | vs 2016 | | % Weight | vs 2016 |
| Renewables | 2,465 | 73% | 102.5% | 5,576 | 74% | 142.7% |
| Onshore wind | 381 | 11% | -6.1% | 719 | 10% | 14.9% |
| Hydro | 2,084 | 61% | 156.8% | 4,857 | 65% | 190.6% |
| Gas Combined Cycle | 935 | 27% | 13.9% | 1,858 | 25% | 2.3% |
| Cogeneration | 0 | 0% | -100.0% | 91 | 1% | -48.9% |
| TOTAL | 3,400 | 100% | 61.7% | 7,525 | 100% | 75.4% |
| *100% Neoenergia | | | | | | |
| RoW | GWh | % Weight | vs 2016 | GWh | % Weight | vs 2016 |
| Renewables | 295 | 100% | 4.4% | 665 | 100% | -11.6% |
| Onshore wind | 293 | 99% | 4.5% | 661 | 99% | -11.6% |
| Onshore wind | | 99% | | | | |

3

295

1%

100%

-1.3%

4.4%

4

665

1%

100%

-4.8%

-11.6%

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| TOTAL GROUP | H1 201 | 7 | H1 201 | 6 |
|--------------------|--------|----------|--------|----------|
| TOTAL GROUP | MW | % Weight | MW | % Weight |
| Renewables | 28,270 | 59% | 27,287 | 59% |
| Onshore wind | 15,099 | 32% | 14,227 | 31% |
| Offshore wind | 359 | 1% | 194 | 0% |
| Hydro | 12,388 | 26% | 12,444 | 27% |
| Mini-hydro | 304 | 1% | 303 | 1% |
| Solar and other | 120 | 0% | 120 | 0% |
| Nuclear | 3,410 | 7% | 3,410 | 7% |
| Gas Combined Cycle | 13,957 | 29% | 13,248 | 29% |
| Cogeneration | 1,241 | 3% | 1,263 | 3% |
| Coal | 874 | 2% | 874 | 2% |
| TOTAL | 47.751 | 100% | 46.082 | 100% |

| SPAIN | H1 201 | 7 | H1 201 | 6 |
|---------------------------------------|--------|----------|--------|----------|
| SPAIN | MW | % Weight | MW | % Weight |
| Renewables | 15,821 | 60% | 15,820 | 60% |
| Onshore wind | 5,752 | 22% | 5,753 | 22% |
| Hydro | 9,715 | 37% | 9,715 | 37% |
| Mini-hydro | 304 | 1% | 303 | 1% |
| Solar and other | 50 | 0% | 50 | 0% |
| Nuclear | 3,410 | 13% | 3,410 | 13% |
| Gas Combined Cycle | 5,695 | 22% | 5,695 | 22% |
| Cogeneration | 367 | 1% | 367 | 1% |
| Coal | 874 | 3% | 874 | 3% |
| TOTAL | 26,166 | 100% | 26,166 | 100% |
| | | | | |
| UK | MW | % Weight | MW | % Weight |
| Renewables | 2,828 | 59% | 2,265 | 54% |
| Onshore wind | 1,906 | 40% | 1,508 | 36% |
| Offshore wind | 359 | 7% | 194 | 5% |
| Hydro | 563 | 12% | 563 | 13% |
| Gas Combined Cycle | 1,967 | 41% | 1,967 | 46% |
| Cogeneration | . 1 | 0% | . 1 | 0% |
| Coal | 0 | 0% | 0 | 0% |
| TOTAL | 4,796 | 100% | 4,233 | 100% |
| | | | | |
| USA | MW | % Weight | MW | % Weight |
| Renewables | 6,177 | 88% | 5,829 | 87% |
| Onshore wind | 5,996 | 85% | 5,647 | 85% |
| Hydro | 118 | 2% | 118 | 2% |
| Solar and other | 63 | 1% | 63 | 1% |
| Gas Combined Cycle | 209 | 3% | 209 | 3% |
| Cogeneration | 636 | 9% | 636 | 10% |
| TOTAL | 7,023 | 100% | 6,674 | 100% |
| *100% Avangrid Inc. (81.5% owned by I | , i | | | |
| MEXICO | MW | % Weight | MW | % Weight |
| Renewables | 367 | 6% | 367 | 7% |
| Onshore wind | 367 | 6% | 367 | 7% |
| Gas Combined Cycle | 5,553 | 90% | 4,845 | 90% |
| Cogeneration TOTAL | 237 | 4% | 184 | 3% |
| TOTAL | 6,157 | 100% | 5,396 | 100% |
| BRAZIL | MW | % Weight | MW | % Weight |
| Renewables | | 82% | 2,384 | 80% |
| Onshore wind | 2,454 | 16% | 337 | <u> </u> |
| | 1.991 | | | |
| Hydro | 7 | 67% | 2,047 | 68% |
| Gas Combined Cycle | 533 | 18% | 533 | 18% |
| Cogeneration | 0 | 0% | 75 | 3% |
| TOTAL | 2,987 | 100% | 2,992 | 100% |
| *100% Neoenergia | | | | |
| RoW | MW | % Weight | MW | % Weight |
| Renewables | 621 | 100% | 621 | 100% |
| Onshore wind | 615 | 99% | 615 | 99% |
| Solar and other | 6 | 1% | 6 | 1% |
| TOTAL | 621 | 100% | 621 | 100% |

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IBERDROLA: Distributed Energy (Provisional)

| ELECTRICITY | April - Jun | e 2017 | Year 2 | 2017 |
|-------------------|-------------|---------|---------|---------|
| ELECTRICITY | GWh | vs 2016 | GWh | vs 2016 |
| Spain | 22,642 | 1.6% | 46,375 | 1.0% |
| UK | 8,004 | -3.0% | 17,632 | -3.1% |
| USA | 8,842 | -2.3% | 18,539 | -1.1% |
| Brazil* | 15,524 | 0.0% | 31,937 | 1.6% |
| Total Electricity | 55,013 | -0.2% | 114,483 | 0.2% |
| GAS | | | | |
| USA | 10,137 | -6.5% | 34,463 | 0.3% |
| Total Gas | 10,137 | -6.5% | 34,463 | 0.3% |

*100% Neoenergia

IBERDROLA: Emissions (Provisional)

| | H1 2017 | H1 2016 |
|---|---------|---------|
| C02 emissions over the period (gr. CO2 /KWh): Total | 163 | 162 |
| C02 emissions over the period (gr. CO2 /KWh): Spain | 82 | 41 |
| C02 emissions over the period (gr. CO2 /KWh): UK | 229 | 424 |
| C02 emissions over the period (gr. CO2 /KWh): USA | 31 | 45 |
| C02 emissions over the period (gr. CO2 /KWh): Brazil | 86 | 152 |
| C02 emissions over the period (gr. CO2 /KWh): Mexico | 360 | 356 |
| Emission-free production: Total (GWh) | 41,852 | 45,348 |
| Emission-free production: Spain (GWh) | 24,235 | 31,681 |
| Ratio emission-free production to total production: Total (%) | 59% | 61% |
| Ratio emission-free production to total production: Spain (%) | 87% | 93% |
| Emission-free installed capacity: Total (MW) | 31,679 | 30,696 |
| Emission-free installed capacity: Spain (MW) | 19,231 | 19,230 |
| Emission-free installed capacity: Total (%) | 66% | 67% |
| Emission-free installed capacity: Spain (%) | 74% | 74% |
| Ratio high-emission technologies production: Total (%) | 2% | 3% |
| Ratio low-emission technologies production: Total (%) | 39% | 36% |

Spanish Energy Balance (Source: Red Electrica de España, S.A.)

| | April - June 2017 | | Year 2017 | |
|--------------------------------------|-------------------|---------|-----------|---------|
| | GWh | vs 2016 | GWh | vs 2016 |
| Hydro | 5,667 | -60% | 13,159 | -52% |
| Nuclear | 13,136 | -5% | 28,460 | 3% |
| Coal | 9,701 | 143% | 19,985 | 99% |
| Gas Combined Cycle | 6,217 | 36% | 12,125 | 33% |
| Renewables & cogeneration | 23,541 | 1% | 48,801 | -3% |
| NET PRODUCTION | 58,262 | -2.5% | 122,530 | -1.2% |
| Pumping consumption | -740 | -42% | -2,069 | -40% |
| Balearic - Peninsula interconnection | -246 | -22% | -486 | -20% |
| International exchanges | 3,607 | 107% | 5,074 | 36% |
| DEMAND IN TRANSMISSION | 60,883 | 1.6% | 125,049 | 1.1% |

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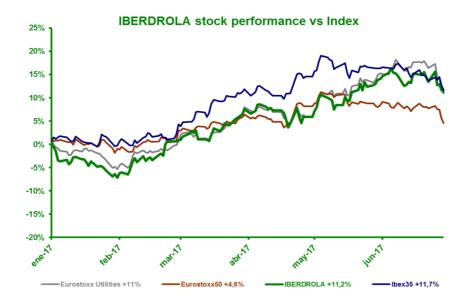
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Stock Market

| | Iberdrola | lbex 35 | EuroStoxx Utilities |
|------------------|--------------------|-----------------------|---------------------|
| | | April - June 2017 | |
| Max (Date) | 7.298 (07/06/2017) | 11,180.3 (08/05/2017) | 290.43 (09/06/2017) |
| Min (Date) | 6.422 (21/04/2017) | 10,216.9 (18/04/2017) | 252.95 (21/04/2017) |
| Quarterly change | 3.40% | -0.18% | 2.79% |

| | | Year 2017 | |
|------------------|--------------------|-----------------------|---------------------|
| Max (Date) | 7.298 (07/06/2017) | 11,180.3 (08/05/2017) | 290.43 (09/06/2017) |
| Min (Date) | 5.760 (02/02/2017) | 9,236.9 (08/02/2017) | 230.02 (02/02/2017) |
| Quarterly change | 11.21% | 11.68% | 10.96% |



| RATIOS | |
|---------------------------------|--------|
| Market Cap (30/06/17) | 43,262 |
| PER (pice at 30/06/17 / EPS 16) | 16.12 |
| P/BV | |
| (price at 30/06/17 / Equity 16) | 1.06 |

| DIVIDENDS PAID | |
|------------------------------------|-------|
| Gross Interim (23/01/2017) | 0.135 |
| Gross Final (08/07/16 & 22/07/16)* | 0.154 |
| Attendance premium | 0.005 |
| Dividend yield | 4.2% |
| (Div. Paid**/Close price) | 4.270 |

(*) Scrip Dividend + 0.03 Eur in cash

(**) Dividends paid in the last 12 months+attendance premium

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Financials

| inclais | | |
|---------------------|---------|----------|
| | 1T 2 | 2017 |
| | M € | vs. 2016 |
| Gross Margin | 3,566 | -2.3% |
| EBITDA | 1,862 | -8.2% |
| EBIT | 1,027 | -17.8% |
| Profit Before Taxes | 1,105 | -3.8% |
| Net Profit | 828 | -4.7% |
| | | |
| | М € | 2016 |
| Fotal Assets | 107,829 | 106,706 |
| Equity | 40,847 | 40,687 |
| Net Financial Debt | 29,760 | 29,414 |
| Capex | 1,016 | 896 |
| | | |
| | | |
| | 1T 2017 | vs. 2016 |

| | Senior Unsecured Debt Credit Rating | Outlook |
|---------|--|----------|
| S&P | BBB+ | Stable |
| Moody's | Baa1 | Positive |
| Fitch | BBB+ | Stable |

Sustainability

| | Ranking | |
|---|--|--|
| Dow Jones Sustainability World Index 2016 | World Leader utility sector 2016. Iberdrola member in all editions | |
| Global 100 | Selected in 2017 | |
| FTSE4Good | First utility with nuclear assets to meet standards for FTSE 4Good. 7 years in a row selected | |
| CDP Index 2016 | A-List | |
| Global Roundtable on Climate Change | IBERDROLA one of the developers | |
| Sustainability Yearbook Robeco Sam 2016 | Classified as "Gold Class" in the electricity sector. | |
| MERCO 2017 | Leader among Spanish utilities: electricity, gas, and water industry | |
| Euronext Vigeo Eiris index: World 120, Eurozone 120 & Europe 120 | Iberdrola selected | |
| Nesweek and Green Rankings 2016 | Iberdrola unique Spanish utility and fifth worldwide | |
| MSCI Global Sustainability Index Series | Iberdrola selected AAA | |
| 2017 World's Most Ethical Company | Iberdrola selected. Only Spanish utility | |
| Fortune Global 500 | Iberdrola selected | |
| Stoxx ESG Leaders/Eurostoxx Sustainability 40 | Iberdrola selected | |
| Carbon Ranking Global 800/Europe 300 | Iberdrola selected | |

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