

## MARCH 2012 - GROUP TRAFFIC AND CAPACITY STATISTICS

- In March 2012, Group traffic measured in Revenue Passenger Kilometres rose by 6.2 per cent versus March 2011; capacity measured in Available Seat Kilometres was up 1.1 per cent.
- Group premium traffic for the month of March grew by 6.7 per cent compared to the previous year, with 6.2 per cent growth in non-premium traffic.
- Underlying market conditions at our London Heathrow hub continue to appear firm, in particular in the North Atlantic market. Our Spanish operations continue to be impacted by the ongoing threat of industrial action, 30 new days have been announced between April and July, and further deterioration of Spanish macroeconomic prospects in the short term.

April 4<sup>th</sup>, 2012

---

## STRATEGIC DEVELOPMENTS

On March 30, the European Commission gave regulatory approval for IAG's purchase of bmi from Lufthansa. Completion of the acquisition is anticipated to take place around April 20, 2012. Following completion, it is intended that bmi mainline will be integrated into British Airways during the coming months.

Iberia's new subsidiary, Iberia Express started operations on March 25 with flights between Madrid and Palma de Majorca, Alicante, Malaga, and Seville. A total of 17 destinations will be served during the summer season. Iberia Express is now an affiliate member of the **oneworld** alliance.

Certain information included in these statements is forward-looking and involves risks and uncertainties that could cause actual results to differ materially from those expressed or implied by the forward-looking statements. Forward-looking statements include, without limitation, projections relating to results of operations and financial conditions and the Company's plans and objectives for future operations, including, without limitation, discussions of the Company's Business Plan, expected future revenues, financing plans and expected expenditures and divestments. All forward-looking statements in this report are based upon information known to the Company on the date of this report. The Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

It is not reasonably possible to itemise all of the many factors and specific events that could cause the Company's forward-looking statements to be incorrect or that could otherwise have a material adverse effect on the future operations or results of an airline operating in the global economy. Further information on the primary risks to the Company and its risk management process is given in the Annual Report and Accounts 2011; these documents are available on [www.iagshares.com](http://www.iagshares.com).

**Group Performance**

	Month of March			Year to Date		
	2012	2011	Change	2012	2011	Change
<b>Passengers Carried ('000s)</b>	<b>4,223</b>	<b>4,166</b>	<b>1.4%</b>	<b>11,384</b>	<b>11,528</b>	<b>-1.2%</b>
Domestic (UK & Spain)	907	994	-8.8%	2,344	2,727	-14.0%
Europe	1,757	1,730	1.6%	4,671	4,644	0.6%
North America	674	586	15.0%	1,744	1,573	10.9%
Latin America & Caribbean	394	391	0.8%	1,176	1,167	0.8%
Africa, Middle East & S.Asia	366	340	7.6%	1,093	1,056	3.5%
Asia Pacific	125	125	0.0%	356	361	-1.4%
<b>Revenue Passenger Km (millions)</b>	<b>14,069</b>	<b>13,247</b>	<b>6.2%</b>	<b>39,140</b>	<b>37,767</b>	<b>3.6%</b>
Domestic (UK & Spain)	566	603	-6.1%	1,484	1,656	-10.4%
Europe	2,109	2,104	0.2%	5,528	5,623	-1.7%
North America	4,574	3,933	16.3%	11,856	10,577	12.1%
Latin America & Caribbean	3,299	3,186	3.5%	9,849	9,559	3.0%
Africa, Middle East & S.Asia	2,262	2,126	6.4%	6,806	6,619	2.8%
Asia Pacific	1,259	1,295	-2.8%	3,617	3,733	-3.1%
<b>Available Seat Km (millions)</b>	<b>17,855</b>	<b>17,660</b>	<b>1.1%</b>	<b>51,425</b>	<b>51,116</b>	<b>0.6%</b>
Domestic (UK & Spain)	757	861	-12.1%	2,056	2,468	-16.7%
Europe	2,929	3,037	-3.6%	8,208	8,688	-5.5%
North America	5,590	5,143	8.7%	15,636	14,780	5.8%
Latin America & Caribbean	3,975	3,885	2.3%	11,682	11,444	2.1%
Africa, Middle East & S.Asia	3,043	3,021	0.7%	9,174	8,956	2.4%
Asia Pacific	1,561	1,713	-8.9%	4,669	4,780	-2.3%
<b>Passenger Load Factor (%)</b>	<b>78.8</b>	<b>75.0</b>	<b>+3.8 pts</b>	<b>76.1</b>	<b>73.9</b>	<b>+2.2 pts</b>
Domestic (UK & Spain)	74.8	70.0	+4.8 pts	72.2	67.1	+5.1 pts
Europe	72.0	69.3	+2.7 pts	67.3	64.7	+2.6 pts
North America	81.8	76.5	+5.3 pts	75.8	71.6	+4.2 pts
Latin America & Caribbean	83.0	82.0	+1.0 pts	84.3	83.5	+0.8 pts
Africa, Middle East & S.Asia	74.3	70.4	+3.9 pts	74.2	73.9	+0.3 pts
Asia Pacific	80.7	75.6	+5.1 pts	77.5	78.1	-0.6 pts
<b>Cargo and Total Capacity (millions)</b>						
Cargo Tonne Km	542	558	-2.9%	1,481	1,514	-2.2%
Total Revenue Tonne Km	1,879	1,815	3.5%	5,215	5,107	2.1%
Available Tonne Km	2,550	2,496	2.2%	7,339	7,195	2.0%
Overall Load Factor	73.7	72.7	+1.0 pts	71.1	71.0	+0.1 pts

**Performance by Airline**


	Month of March			Year to Date		
	2012	2011	Change	2012	2011	Change
Revenue Passenger Km (millions)	4,080	4,183	-2.5%	11,385	12,015	-5.2%
Available Seat Km (millions)	5,032	5,295	-5.0%	14,166	15,355	-7.7%
Cargo Tonne Km (millions)	113	125	-9.6%	309	348	-11.2%



	Month of March			Year to Date		
	2012	2011	Change	2012	2011	Change
Revenue Passenger Km (millions)	9,990	9,063	10.2%	27,754	25,753	7.8%
Available Seat Km (millions)	12,824	12,364	3.7%	37,259	35,762	4.2%
Cargo Tonne Km (millions)	429	433	-0.9%	1,172	1,166	0.5%