

Juan Lladó CEO

First half 2007 Results Presentation

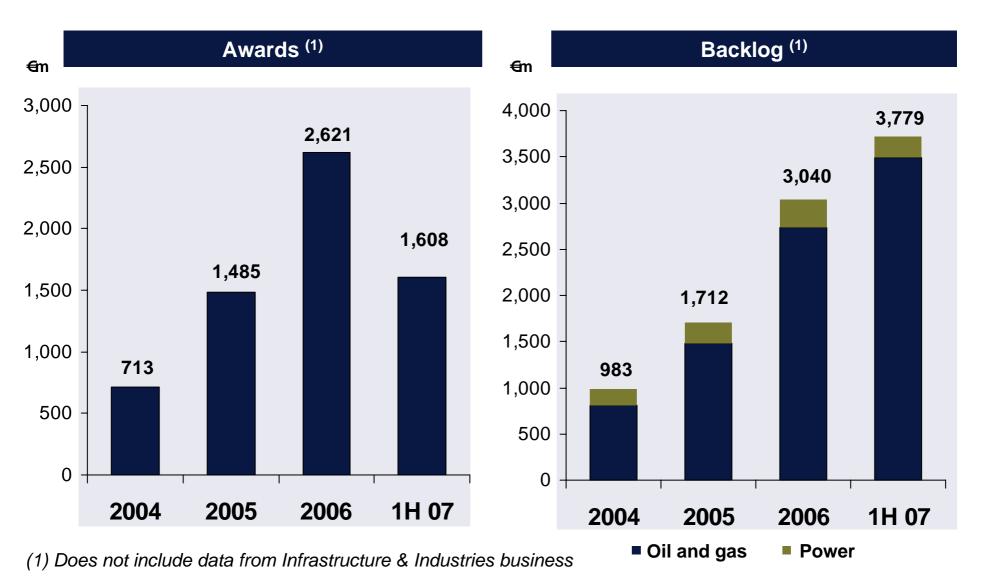


- > 1H 2007 RESULTS
- > HUMAN RESOURCES/ OUTLOOK





### **New record figure for Backlog**



# 1H 2007 Backlog by project



	Project	Country	Client	End
	Kirikkale	Turkey	Tüpras	2007
	Polymer Plant	Spain	General Electric	2007
	Guanxi Refinery	China	PetroChina	2007
	Hydrocraker - Huelva	Spain	Cepsa	2008
	Rabigh	Saudi Arabia	Saudi Aramco	2008
	Nitric Acid Plant	Chile	Enaex	2008
Refining and	HDS—Bio Bio	Chile	Enap	2008
Petrochemical	Refining Units	Mexico	Pemex	2008
	Coker	Chile	Enap	2008
	Dung Quat	Vietnam	Petrovietnam	2009
	Refining Units	Chile	Enap	2009
	Phenolics Plant- Kayan*	Saudi Arabia	Sabic	2009
	Hydrocraker -Cartagena*	Spain	Repsol	2010
	Borouge Project*	United Arabs Emirates	ADNOC/ Borealis	2010

<sup>\*</sup> Projects on an "open book" basis

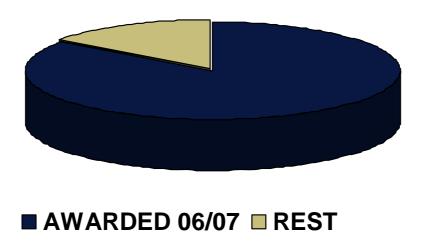
# 1H 2007 Backlog by Project



	Project	Country	Client	End
	GC-28	Kuwait	кос	2007
	Telemetry	Kuwait	КОС	2007
	Ju'aymah	Saudi Arabia	Saudi Aramco	2008
Upstream	Hawiyah	Saudi Arabia	Saudi Aramco	2008
and Gas	TFT	Algeria	Total/Repsol/Sonatrach	2008
	RKF	Algeria	Cepsa/Sonatrach	2008
	Medgaz	Algeria	Medgaz	2009
	Saih Rawl (compression)	Oman	PDO	2009
	Barranco de Tirajana	Spain	Endesa	2007
	Ocaña/Cuenca	Spain	_	2007
Bower	Plana del Vent	Spain	Gas Natural	2008
Power	As Pontes	Spain	Endesa	2008
	Escatron I & II	Spain	Global 3	2008
	Saih Rawl (power)	Oman	PDO	2009



## 1H 2007 Backlog



- > Approx. 85 % of backlog awarded in 2006/07
- > Approx. 75 % awarded in OBE basis



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#### POWER DIVISION EXPERIENCE



1971: Creation of Power Division.

1999: TR started the first combined cycle projects

29,000 MW

**Combine Cycles and** 31 CCGTs **Leadership in Spain** 12,800 MW cogeneration Partnership with GE Market leader in Spain 8 plants **Nuclear plants** Partnership with GE 8,700 MW New prototype with GE Thermal and 20 thermal conventional Market leader in Spain 2 hydroelectric plants 7,500 MW 8 plants (3 in Alliances with top suppliers and Renewable execution) technologies

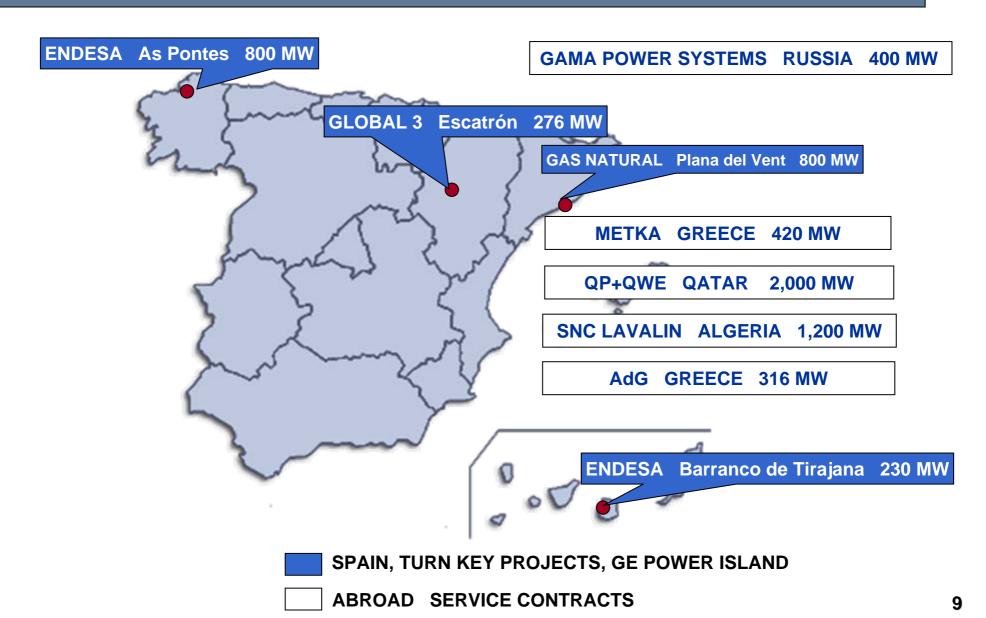
### **POWER: COMBINED CYCLES REFERENCES**





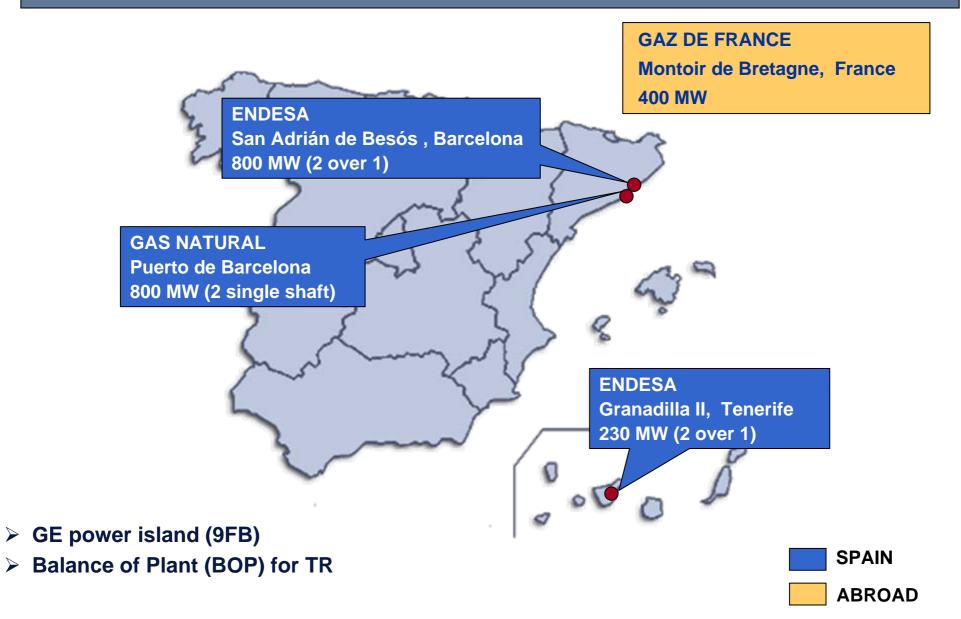
#### **POWER: COMBINED CYCLES CURRENT PROJECTS**





### **POWER: COMBINED CYCLES RECENT AWARDS**





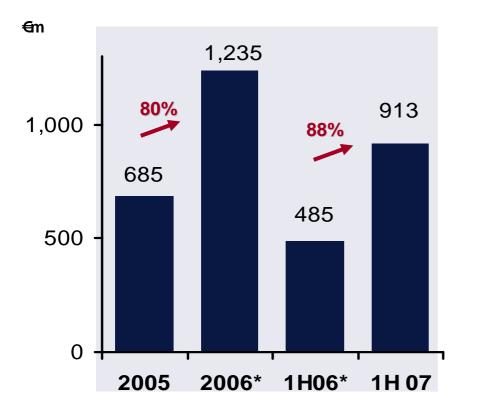


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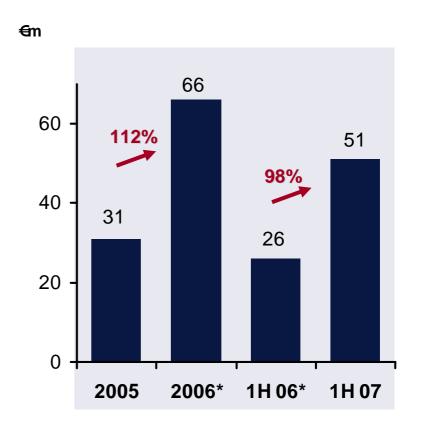
## **SALES and EBITDA GROWTH**







## **EBITDA**



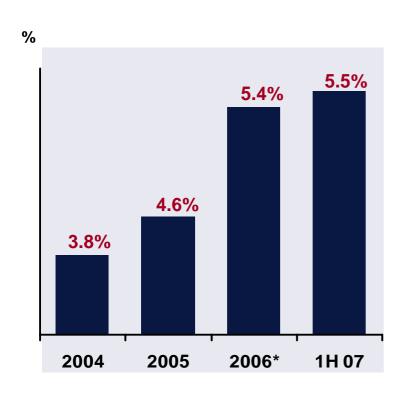
<sup>\*</sup>Adjusted figures

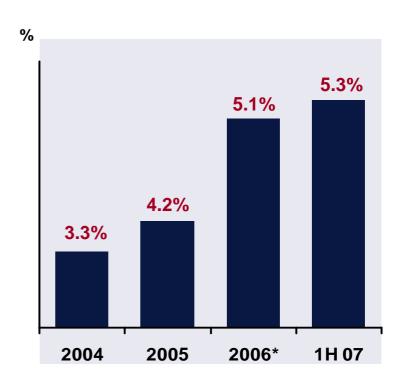
## **MARGINS: Enhancement and Protection**



## **EBITDA MARGIN**

## **EBIT MARGIN**





<sup>\*</sup>Adjusted figures

## FINANCIAL RESULTS

## **Profit and Loss Account**



€	million	1H 07	1H 06*	Var.	2006*
	Revenues	913.1	485.0	88.2%	1,234.5
	EBITDA	50.6	25.5	98.3%	66.6
	Margin	5.5%	5.3%		5.4%
	EBIT	48.4	24.2	100.1%	62.7
	Margin	5.3%	5.0%		5.1%
	<b>Net Financial Results</b>	4.1	2.8		5.2
	Profit before Taxes	52.5	27	94.2%	68.4
	Taxes	-3.0	-0.6		-2.9
	Net Income	49.5	26.4	87.4%	65.4

<sup>\*</sup> Adjusted figures (sale of real state asset and IPO costs)

## **NET CASH POSITION AND DIVIDENDS POLICY**



- > Net cash position at June 30<sup>th</sup>, 2007: €258 million
- > 2006 Dividends: €0.64 per share (€35.8 million, 50% payout)
  - Interim dividend: €0.30 per share paid in January (€16.8 million)
  - Complementary dividend : €0.34 per share paid in July (€19.0 million)



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## **HUMAN RESOURCES AND OUTLOOK**

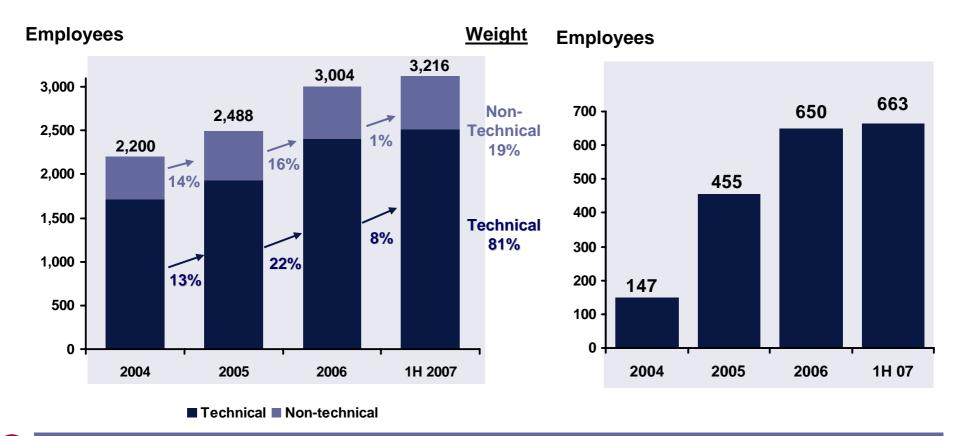


1

## **Headquarters Spain**

2

## **TR Engineer Satellites**

















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