

## 9M2008 Results

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Reuters: EDPR.LS Bloomberg: EDPR PL

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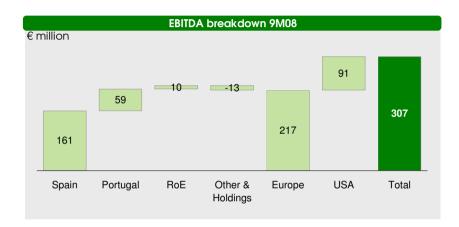


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## 9M08 Highlights



Results Hiahliahts (€m)	9M08	07YE PF
Gross Profit (1)	401.9	319.0
Operating Costs	95.4	89.3
EBITDA EBITDA / Gross Profit	<b>306.5</b> 76.3%	<b>229.7</b> 72.0%
Net Income	58.8	4.0

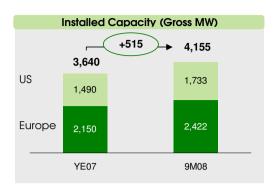


Capacity under development (Gross MW)	-1	9M08	07YE PF
Under construction Pipeline Prospects		1,612 17,035 10,580	15,649
Total		29,227	24,274

Capex (€m)	9M08	07YE PF
Capex	1,249	1,721

Liabilities (€m)	I	9M08	O7YE PF
Net Debt Adj. Institutional Partnership Liability		513 769	-,

Employees	9M08	07YE PF
Employees	592	463



9M08 Wind Generation and Lo	ad Factors
Total Generation (GWh)	5,353
Europe (GWh)	2,777
USA (GWh)	2,576
Load Factors:	
Europe	24.9%
USA	31.0%

- EDP Renováveis is a leading, pure play, global renewable energy business focused on onshore wind, with gross installed wind capacity of 4,155 MW at Set-08 generating total gross profit of €402 million and EBITDA of €307 million with an EBITDA margin of 76.3%. EDPR was ranked by Emerging Energy Research (EER) fourth in the world in wind energy as of Dec-2007.
- On the last 12 months, EDPR increased its installed capacity by 1,423 MW proving its ability to install 1.4 GW in a year. In the 9M2008 were installed 515 MW, of which 272 MW in Europe and 243 MW in US. Currently EDPR has 1,612 MW under construction, already providing strong visibility on the capacity to be installed in 2009 (0.7 GW under construction for 2009).
- In 9M2008, EDPR portfolio of projects increased to 29.2 GW. EDPR has a robust portfolio providing the company with enough optionalities and flexibility to maintain profitability and feed growth ambitions. To move forward projects in the pipeline until the construction phase, the company has a rigorous capital allocation to maximize returns and to foster healthy competition between projects.
- Load factors in Europe reached 25% and in US 31%, and continue to reflect EDPR's above average load factors vis-à-vis the rest of the market. It is important to highlight that EDPR achieved a 25% load factor in Spain, which is a premium of c200bps when compared to the Spanish market.
- Gross profit reached €402m, on the back of higher electricity output to 5,353 GWh, up 76% YoY, and attractive selling prices of €97.9/MWh in Europe and \$87.0/MWh in US (including PTCs). This enabled to reach an EBITDA of €307m and an EBITDA margin of 76%.
- In the 9M08 EDP Renováveis invested c€1,250m, of which c40% with projects already concluded and c60% with projects under construction and turbine deposits. It is important to highlight that currently EDP Renováveis has €1,229m as works in progress related to capacity under construction and turbine deposits.
- Net debt decreased substantially in the 9M08 to €513m, reflecting the €1.3bn regarding the capital contribution of shareholder loans, that was made in May-08, and the €1,567m cash proceeds from the IPO. Financial debt as of Sep-08 was €1,198m and cash and equivalent was €685m.

## **Consolidated Financial Statements**



Note: The financial statements presented in this document are non-audited.

Consolidated Income Statement (€ m)	I 9M08 I	YE07 PF
Revenues Direct Activity Costs Gross Profit	371.1 (10.5) <b>360.6</b>	315.8 (19.8) <b>296.0</b>
Other income - sale of interests in institutional partnerships Adjusted Gross Profit	41.3 <b>401.9</b>	23.0 <b>319.0</b>
Supplies and services Personnel costs Other operating costs (or revenues) Operating costs	70.6 25.9 (1.1) <b>95.4</b>	56.6 26.6 6.1 <b>89.3</b>
EBITDA EBITDA/Adjusted Gross Profit	<b>306.5</b> 76.3%	<b>229.7</b> 72.0%
Provisions for risks and contingencies Depreciation and amortisation Comp.of subsidised assets' depreciation	0.4 147.6 (0.5)	125.7 (0.2)
EBIT	159.0	104.1
Capital gains/(losses) Financial income/(expense) Income/(losses) from group and associated companies	2.4 (64.1) 3.2	6.7 (104.3) 2.9
Pre-tax profit	100.5	9.4
Income taxes Discontinued Activities	(36.7)	(3.1)
Profit of the period	63.8	6.4
Equity holders of EDPR Minority interests	<b>58.8</b> 5.0	<b>4.0</b> 2.4

Assets (€ m)	I 9M08 I	2007YE
Property, plant and equipment, net Intangible assets, net Financial Investments, net	6,098 1,383 45	4,839 1,268 40
Deferred Tax asset Inventories Accounts receivable - trade, net	18 9 74	17 39 61
Accounts receivable - indue, net Financial assets held for trading	648 29	299 42
Assets held for sale Cash and cash equivalents	2 2 290	3 388
Total assets	8,595	6,997

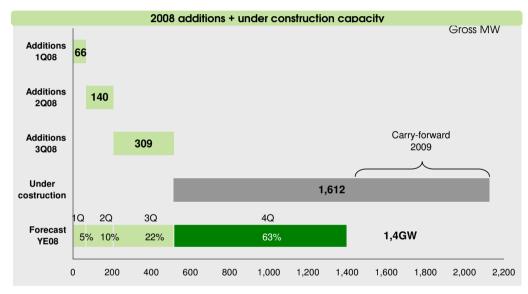
Eauitv (€ m)	I	9M08	2007YE
Share capital + share premium Reserves and retained earnings Consolidated net profit attrib. to equity holders of the parent		4,915 82 59	1,901 130 1
Minority Interest		69	186
Total equity		5,125	2,218

Liabilities (€ m)	I 9M08	I 2007YE
Financial Debt	1,198	2,882
Institutional Partnership	925	,
Provisions	38	24
Deferred Tax liability	274	278
Accounts payble - net	1,034	862
Total liabilities	3,469	4,779
Total equity and liabilities	8,595	6,997

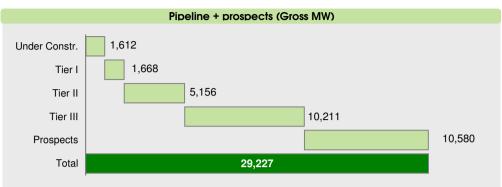
## **Development of Capacity**



Installed Capacity (Gross MW)	9M08	YE07	△ MW
Spain Portugal Rest of Europe - France Europe	1,761 517 144 <i>144</i> <b>2,422</b>	1,639 424 87 87 <b>2,150</b>	+122 +93 +57 +57 <b>+272</b>
USA	1,733	1,490	+243
Total	4,155	3,640	+515



- To deliver a long-term profitable growth, EDP Renováveis' strong focus is to bring value enhanced wind projects into completion and operation.
- In 9M2008, EDP Renováveis increased its installed capacity by 515 MW, of which 272 MW in Europe and 243 MW in US. In Europe, the following wind farms started operations during 3Q08: Acampo Arias (49MW Spain), Lucillo (18MW Spain), SEA Tarifa (44MW repowering Spain), Aysennes (12MW France) and Boubriac (10MW France). Whereas in US, EDPR installed 177MW of Pionner Prairie I wind farm (198MW). In October, EDP Renováveis already started to install the first MWs at Meridian Way (201MW) and Rattlesnake (103MW) wind farms.
- EDP Renováveis is on track to achieve the 1.4 GW of additional capacity forecasted for YE2008. With more than 1.6GW under construction, what provides strong evidence on the company's ability to manage the construction works of more than 2,000MW since the beginning of 2008, EDP Renováveis already has strong visibility on the capacity to be installed in 2009.



Gross MW (1)	Under		Pipe		Prospects	Total	
GIOSS IVIW	Constr.	Tier 1	Tier 2	Tier 3	Total	Prospects	Iolai
Spain	783	415	636	1,707	2,758	2,911	6,452
Portugal	78	489	-	17	506	232	816
Rest of Europe - France - Belgium - Poland - Romania (1)	126 49 57 20	464 127 13 100 225	608 92 - 456 60	615 312 37 254 12	1,686 530 49 810 297	1,383 726 25 192 440	3,196 1,306 131 1,022 737
Europe	987	1,368	1,244	2,339	4,950	4,526	10,463
USA	625	300	3,913	7,872	12,085	5,838	18,548
Brazil	-	-	-	-	-	216	216
Total	1,612	1,668	5,156	10,211	17,035	10,580	29,227

- EDP Renováveis pipeline reached a robust 29.2 GW. The enlarged pipeline gives EDPR enough matured optionalities to maintain a profitable growth and confidence to achieve long term targets. EDPR follows a very rigorous capital allocation criteria based on profitability and value creation to the shareholders. The large pipeline allows the selection of the best projects to move forward to the construction phase. This will be enhanced by limiting the allocation of capital to foster a healthy competition between regions and projects to become eligible for the start-up.
- EDPR's pipeline was enhanced by the acquisition of 1,296 MW under development in France (560 MW) and Romania (736 MW acquired in October) in different stages of maturity and prime locations, enabling EDP Renováveis to selectively diversify its portfolio of growth options.

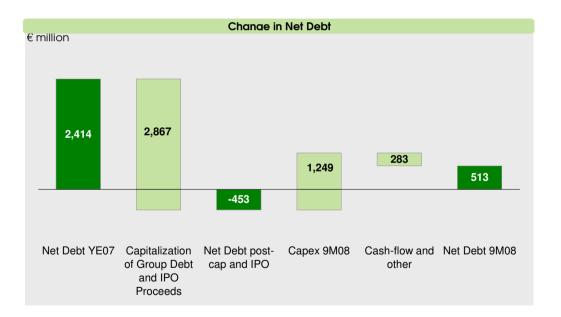
See page 16, for a description on project classification methodology.

### **Capex and Net Debt**



Cabex (€ m)	9M08	2007YE
Spain Portugal RoE	431 52 28	428 174 54
Europe	511	656
USA	738	1,065
Total Capex	1,249	1,721





• Net debt decreased substantially essentially reflecting two main events in the 2Q08: the capital contribution of €1.3bn of shareholder loans in May-08 and the proceeds from the IPO in June-08, amounting to €1,567m. The proceeds from the IPO were used to cancel shareholder loans and with the remaining was made a short-term loan to EDP Group ("Loans to related companies"). Net Debt post-cap and post-IPO increased to €513m in 9M08 following the capex incurred in the period, which was partly compensated by the stable and recurrent cash-flow of the existing assets.

- Capex in the period amounted to €1,249m, of which €511m in Europe and €738m in US (\$1,128m), reflecting the end of construction of 515 MW, the 1,612 MW under construction and turbine deposits made during the period.
- Capital expenditures in the 9M08 with projects already in operation amounted to c€460m (reflects in part capex from 2007 projects and the end of construction of 515MW). Investments in capacity under construction and development reached c€790m, of which €132m related to turbine deposits.
- It is important to highlight that total works in progress related to capacity under construction/development amounted to €1,229m, reflecting the cash-out already incurred with this projects.

Net Debt (€ m)	I 9M08 I	2007YE
Bank Loans and Other Loans with EDP Group Related Companies	591.1 606.9	510.5 2,371.6
Financial Debt	1,198.0	2,882.1
Cash and Equivalents	290.0	388.5
Loans to EDP Group Related Companies Financial assets held for tradina	366.4 28.6	34.3 44.8
Net Debt	513.0	2,414.5

Institutional Partnership (€ m)	I 9M08 I	2007YE
Institutional Partnership Liability	925.0	733.3
(-) Deferred Revenue	-155.8	-28.6
Adjusted Institutional Partnership Liability	769.2	704.7

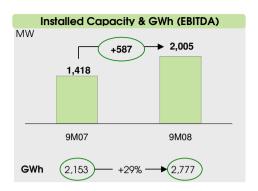
- At the 9M2008 EDP Renováveis has a cash and similars position of €685m. External debt with financial institutions amounts to €591m, which includes debt related to project finance with a long-term profile.
- Institutional partnership liability increased from €705m in 2007 to €769m in the 9M08 (€739m in the 1H08). The non-current deferred revenue is related to tax benefits already attributed to institutional investor and to be recognised in the P&L in the future.
- It is important to highlight that EDPR will be mainly financed via shareholder loans from EDP parent. Institutional partnerships will be the second source of funding, in order to monetize tax credits in USA, followed by project finance debt only in particular cases.

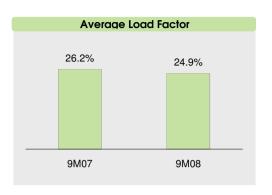


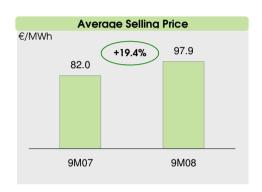
**Business Platforms** 

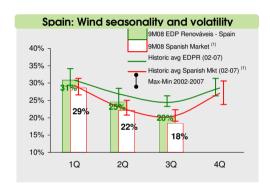
### **Europe**











- As of Sep-08, EDP Renováveis wind installed capacity in Europe totalled 2,005 MW, up 587 MW YoY, reflecting the delivery of our wind farms' pipeline on schedule. By the end of Sep-08, EDP Renováveis in Europe had 987 MW under construction, out of which 783 MW in Spain, 78 MW in Portugal, 126 MW in the Rest of Europe.
- Electricity output from wind power increased by 29% YoY, to 2,777 GWh, on the back of the additional capacity that was brought on stream on the last 12 months (587 MW). Our portfolio of wind in Europe recorded a 25% average load factor in the 9M08.
- On a QoQ basis, the average load factor in Europe decreased from the 24.3% in 2Q08 to 20.3% in 3Q reflecting the seasonality effect of the wind resource throughout the year. In terms of YoY volatility, we highlight the importance of the portfolio effect which reduces the energy production variance of the portfolio vs. individual wind farms. In Europe, EDP Renováveis has close to 90 wind farms in operation, in 7 different regions of Spain, in Portugal and in France.

Income Statement (€ m)	9M08	9M07	Δ 08/07
Revenues Direct Activity Costs Gross Profit	287.0 (10.2) <b>276.8</b>	191.8 (10.8) <b>181.0</b>	49.6% 5.7% <b>52.9%</b>
Supplies and services Personnel costs Other operating costs / (revenues) Operating Costs	39.5 14.0 6.3 <b>59.8</b>	29.4 10.2 1.5 <b>41.1</b>	34.4% 37.3% 325.9% <b>45.7%</b>
EBITDA EBITDA / Gross Profit	<b>217.0</b> 78.4%	<b>139.9</b> 77.3%	<b>55.1%</b> 1.1 pp
Provisions for risks and contingencies Depreciation and amortisation Comp.of subsidised assets' depreciation	(0.9) 87.1 (0.5)	62.4 (0.1)	39.6% -350.9%
EBIT	131.3	77.7	69.1%

Opex ratios	I 9M08 I	9M07 I ∆ 08/07
Total Opex / Average MW (€ th, annualised) Total Opex / MWh (€)	43.3 21.5	42.3 2.2% 19.1 12.9%

Employees	I 9M08 I	9M07 I \( \Delta \) 08/07
Employees	320	273 17.2%

- Gross profit increased 52.9% YoY, to €277m, following i) the higher installed capacity (+587 MW), and ii) an increase of 19.4% in average selling prices in Europe, on the back of an increase in Spanish pool prices when compared to 9M07.
- Operating costs increased 45.7% vis-à-vis 9M2007, mainly driven by the business growth, which is mainly reflected in i) higher O&M expenses related to the entry into operation of new capacity, and ii) higher personnel costs due to additional headcount to fuel the activity growth. In terms of operating costs per average MW installed (€43.3th), the yearly increase is in line with inflation.
- Overall, EBITDA improved €77m YoY to €217m in 9M008, driven by the strong gross profit performance. EBITDA margin had a solid improvement of 110bps when compared to 9M2007.

(i) Source: based on REE data -7 -

## **Europe: Spain**

**Load Factor** 



Installed Capacity (EBITDA MW)	I 9M08 I 9M07 I ∆ 08/07
MW under RD 436/2004 MW under RD 661/2007	1,066 951 +115MW 278 - +278MW
Total MW	1,344 951 +393MW
Ava. Load Factors (%)	9M08   9M07   ∆ 08/07

Electricity Output (GWh)	I 9M08	9M07	I ∆ 08/07
Total GWh	1 875	1 510	23.4%

Averaae Tariffs (€/MWh)	I 9M08 I	9M07 I ∆ 0	8/07
Avg. Price achieved in the Pool	62.1	34.8	78.5%
Avg. Final Tariff	99.4	76.6 2	29.7%

P&L Hiahliahts (€m)	1 9	80M9	1	9M07	I	△ 08/07
Gross Profit Operating Costs EBITDA EBITDA/Gross Profit		186.25. 161. 86.5%	1 <b>1</b>	105. 17. 88. 83.2	.8 . <b>0</b>	<b>76.0%</b> 41.0% <b>83.2%</b> 3.4 pp

- In Spain, gross profit increased 76.0% in the 9M2008 following: i) the increase in installed capacity vs. 9M2007; ii) a 29.7% increase in the average final electricity tariff; and iii) the maintenance of load factors close to 25% levels
- As of September 2008, EDP Renováveis wind installed capacity increased to 1,344 MW, up 393 MW YoY, reflecting the 314 MW installed in 4Q07 and 79 MW along 2008. It is important to highlight that out of the total installed capacity in Spain, 278 MW or 21%, are under the new RD 661/2007 regime, which mainly differs from the old regime on the application of a floor and cap to the premium paid to the wind operator when it chooses the market option (see table).
- In Spain, EDP Renováveis' continue to deliver load factors over market average. On a quarterly basis, despite the wind seasonality and the lowest wind availability in the last 5 years EDPR was able to keep its spread above market average: i) 31% in 1Q08 vs. 29% of the market; ii) 25% in 2Q08 vs. 22% of the market; and iii) 20% in 3Q08 vs. 18% of the market.

### Remuneration Scheme

#### RD 436/2004

**Applicability:** Only applicable to wind farms that started operations before 2008. Wind farms have to decide before 2009 if they maintain this remuneration scheme or join the new one. Wind farms that choose the market option have a transitional period until December 2012.

### **Two Options:**

26.5% (1.7 pp)

24.8%

- **1.** Fixed tariff fixed at the same value (no actualization) for the whole life of the project.
- 2. Market tariff market indexed revenues equals achieved pool price plus a premium+incentive with no explicit cap or floor (premium+incentive was set at €38.3/MWh for 2008).

**Additional revenues:** reactive power and voltage dips

#### RD 661/2007

**Applicability:** Compulsory for all wind farms that start operations after 2008.

#### Two Options:

- **1.** Fixed tariff fixed for the first 20 years at a value indexed to CPI-x, remaining years at a different value.
- 2. Market tariff market indexed revenues equals pool price plus a premium with a cap and a floor. Premium in 2008 was set at €30.3/MWh, while the cap and floor at €87.8/MWh and €73.3/MWh, respectively. For the hours in which pool price is higher than the cap, the wind farm receives the pool price. All values, for the exception of the pool price, are fixed for 20 years and indexed to CPI-x.

Additional revenues: reactive power

## All the wind farms that contribute to Spain's EBITDA are under the market option

- Average final tariff went up 29.7% YoY on the back of higher pool prices in Spain. During this period market prices were influenced by the increase on fossil fuel prices which peaked during the summer. As a result EDPR's average price in wind farms reached €62.1/MWh up 78.5% (pool price was €64.4/MWh − due to a different power curve wind farms typically achieve an average price below market).
- All in all, EBITDA in Spain increased by a sound 83.2%, while EBITDA margin increase to 86.5% (+340bp vs 9M07).

## **Europe: Portugal**



Installed Capacity (EBITDA MW)	- 1	9M08	I	9M07	1	△ 08/07
MW		51	7	39	2	+126MW

Ava. Load Factors (%)	1	9M08	9M07	△ 08/07
Load Factor		25.9%	25.3%	0.6 pp

Electricity Output (GWh)	I 9M08 I	9M07 I	△ 08/07
GWh	727	553	31.5%

Averaae Tariffs (€/MWh)	- 1	9M08	I	9M07	1.	∆ 08/07
Avg. Final Tariff		100.	1	97.	7	2.5%

P&L Hiahliahts (€m)	I	9M08	I	9M07	I ∆ 08/07
Gross Profit Operating Costs EBITDA EBITDA/Gross Profit		<b>73.</b> 14. <b>58.</b> 80.0	.7 . <b>9</b>	<b>55.</b> 11. <b>43.</b> 79.7	2 31.3% <b>9 34.2%</b>

- In Portugal, gross profit increased 33.6% in 9M2008 following: i) the increase in installed capacity vs. 9M2007; and ii) the increase in load factor to 25.9%.
- In 9M2008, EDP Renováveis wind installed capacity increased by 126 MW YoY, to 517 MW, reflecting the 32 MW installed in 4Q07 and 93 MW installed in 2008. It is important to highlight that the current operating assets, as well as those under construction, are under the old regime. New regime will be applied only to the 480 MW (1,200 MW for the consortium) attributed in the competitive auction, which are currently classified as Tier I projects.

#### **Remuneration Scheme**

Portugal has one single system with two sets of parameters which apply depending on the entry date of the wind farm. Remuneration formula has different components to account for: i) avoided investments in alternative production systems; ii) O&M costs of alternative production methods; iii) valuation of avoided CO2 emissions; and iv) CPI indexation

#### Before DL 33A/2005

**Applicability:** Wind farms licensed until February 2006 (before the competitive tender)

**Evolution:** CPI; remuneration is updated since the publication of the law.

**Duration:** 15 years since the publication of DL 33A/2005, pool + green certificates thereafter if applicable.

Indexation to operating hours: yes.

#### After DL 33A/2005

**Applicability:** Wind farms licensed after February 2006 (applies only to the competitive tender).

**Evolution:** CPI; remuneration is constant in nominal terms until the 1st year of operation.

**Duration:** 33 GWh of production up to 15 years limit, pool + green certificates thereafter if applicable.

Indexation to operating hours: no.

All the wind farms that contribute to Portugal's EBITDA are under the old remuneration

- In 9M2008, EDP Renováveis was able to increase load factor by 60bps YoY, to 25.9%, benefiting from the good wind resource in the months of February, March, April and August. On a quarterly basis, load factors decreased to 21.0% in 3Q08 from 24.9% in 2Q08, explained by the wind seasonality.
- Average electricity prices increased 2.5% to €100.1/MWh in the 9M2008 vs. the 9M2007, which is in line with inflation. Note that tariffs under the old regime are indexed to the operating hours and the final adjustment to the formula calculation occurs at the end of each year.
- In 9M2008, EBITDA increased 34.2% to €59m on the back of the strong gross profit performance. EBITDA margin improved 30bps YoY, reaching the 80.0% level.

### **Europe: Rest of Europe**



Installed Capacity (EBITDA MW)	I	9M08	I	9M07		△ 08/07
MW - France		14	4	;	75	+69MW

Ava. Load Factors (%)	9M08	9M07
Load Factor - France	22.7%	27.9% (5.2 pp)

Electricity Output (GWh)	I 9M08 I	9M07 I ∆ 0	8/07
GWh - France	175	81 11	16.7%

Averaae Tariffs (€/MWh)	I 9M08 I	9M07 I ∆ 08	/07
Avg. Final Tariff - France	73.2	75.9 -3	3.7%

P&L Hiahliahts (€m)	- 1	9M08	I	9M07	I ∆ 08/07
Gross Profit Operating Costs EBITDA EBITDA/Gross Profit		12. 3. 9. 74.0	4 <b>6</b>	<b>6.1</b> 0.7 <b>5.4</b> 88.0%	::::::

- In France, gross profit increased more than 100% in the 9M008 on the back of a 116.7% increase in the electricity output.
- Load factors in 9M2008 decreased to 22.7% affected by the low wind resource in the 3Q08. On a quarterly basis, load factors stood at 20% in 2Q and 3Q explained by the seasonality effect and low wind resource in June, July and August.
- Average final tariff decrease 3.7% to €73.2/MWh explained by the trial period on the wind farms acquired from EOLE 76 and Eurocape, that started operations in 2Q08 with a total installed capacity of 35 MW. By law, wind farms in the trial period receive €17/MWh. The average final tariff corrected by this effect would be €84/MWh.
- With French operations starting to get more visibility, 9M2008 Gross Profit improved 110.5% to €13m, while EBITDA reached €10m. EBITDA margin stayed at 74.0% and was mostly influenced by the lower wind resource in the period.

#### **Remuneration Schemes**

Rest of Europe comprises France, Belgium, Poland and Romania. In France EDPR already has operating assets, whereas in Belgium and Poland has capacity under construction and under development in the pipeline. In Romania capacity is solely under development.

#### France

**System:** Feed-in tariff, stable for 15 years. Two different systems applicable to wind farms with contracted sales before and after July 2006 (EDPR only has 9MW under the old system).

### Current remuneration (2006):

- First 10 years: wind farms received €82/MWh; indexation is inflation type and with an x factor only until the start of operation.
- Years 11-15: depending on the load factor wind farms receive €82/MWh @2,400 hours decreasing to €28/MWh @3,600 hours.

#### Belgium

System: Market price plus green certificate system. Separate green certificate prices with cap and floor for Wallonia (€65/MWh - €100/MWh) and Flanders (€80/MWh - €125/MWh). Option to negociate long-term PPAs.

#### Polanc

**System:** Market price plus green certificate system. DisCos have a minimum purchase price of 128.8 PLN/MWh and penalty of 248.4 PLN/MWh. Option to negociate long-term PPAs.

- In Apr-08, EDP Renováveis, reinforced its presence in European wind generation market through the acquisition of the French companies EOLE 76 and Eurocape, with 35 MW operating and several wind farm projects under development comprising 560 MW: 8 MW under construction, 12 MW in Tier I; 14 MW in Tier II; 232 MW in Tier III; and 294 MW as prospects.
- Already in October 2008, EDP Renováveis acquired several wind projects in Romania totalling 736 MW in different stages of maturity and in prime locations: i) 225 MW classified as Tier 1; ii) 60 MW classified as Tier 2; lii) 12 MW classified as Tier 3; and iv) 440 MW classified as prospects. The acquisition is in line with EDP Renováveis strategy of entering new geographies through a very selective approach to deliver long-term profitable growth, balancing attractive returns and controlled risk.

### **USA**



Operatina Data	I 9M08 I	9M07 I △ 08/07
Installed Capacity (EBITDA MW)	1,497	706 +792 MW
Output (GWh)	2,576	896 187.4%
Load Factor	31.0%	28.7% +2.3p.p.

Average Price (\$/MWh)	ļ	9M08	9M07	∧ 08/07
Avg. electricity price (energy + REC) Institutional partnership revenues (gross) (1) Avg. total price		49.2 37.8 <b>87.0</b>	n.a. n.a. <b>n.a.</b>	n.a. n.a. <b>n.a.</b>

Remuneration Scheme						
Operating	Revenues		Tax Inc	entives		
Energy price	REC (Green Tag)		PTC	MACRS		
- Energy price, which can be under: PPAs, Hedges or Merchant Power prices differs between regions driven primarily by regional fuel mix.	- Regionally dependent on: i) classification of renewables; and ii) cost and supply of renewables in the area Often included in PPAs but can be sold in pool markets.		<ul> <li>2008 Production Tax Credit: \$21/MWh for 10 years, escalated at inflation.</li> <li>Current legislation applicable to wind farms placed in operation by Dec08.</li> </ul>	<ul> <li>Accelerated depreciation.</li> <li>Around 95% of the asset may be depreciated over the first 5 years</li> </ul>		

- In Jul-07, EDP Group concluded the acquisition of Horizon Wind Energy. Horizon was incorporated in EDP Renováveis with its creation on December 2007.
- By the end of Sep-08, EDP Renováveis wind installed capacity in USA totalled 1,497 MW, more 792 MW than in 9M2007, reflecting the 549 MW installed in 4Q07 and 243 MW in 2008. Currently, EDP Renováveis has another 625 MW under construction in the USA.
- Following the strong increase in installed capacity, electricity output went up 187.4% YoY, totalling 2,576 GWh. Load factors in the period reached 31.0% and vis-à-vis 9M2007 reflect the substantial change in EDPR portfolio vis-à-vis 9M2007. Also availability factors continue to increase QoQ. Note that availability reductions in newly operated wind farms are financially covered under the existing manufacturers' warranties and the credit is accounted as other income.

Income Statement (\$ m)	I 9M08
Revenues Direct Activity Costs Gross Profit	128.6 (0.5) <b>128.2</b>
Other income - sale of interests in institutional partnerships <b>Adjusted Gross Profit</b>	63.1 <b>191.3</b>
Supplies and services Personnel costs Other operating costs / (revenues) Operating Costs	46.2 18.7 (12.2) <b>52.7</b>
EBITDA EBITDA / Adjusted Gross Profit	<b>138.5</b> 72.4%
Provisions for risks and contingencies Depreciation and amortisation Comp.of subsidised assets' depreciation	2.0 92.5 -
EBIT	44.1

Opex ratios (2)	I 9M08
Total Opex / Average MW (\$ th, annualised) Total Opex / MWh (\$)	59.3 21.9

Employees	I 9M08
Employees	272

- Average electricity price in the period was \$49.2/MWh. Note that 77% of EDPR's installed capacity is under long-term PPAs, 12% are waiting for a PPA to be signed, 9% hedged and 2% merchant. In terms of unit revenues from institutional partnership, this figure is composed by the benefits from PTCs ("Production Tax Credits") and other related revenues from institutional partnership (note that for illustration purposes the \$38/MWh are grossed up with taxes in the total selling price, whereas in the P&L is recorded a net benefit of \$63 million).
- EBITDA in the 9M2008 reached \$139m, with the 3Q08 contributing with \$22m coming short from the values achieved in the 1Q and 2Q due the wind seasonality effect.
- In the beginning of July EDP Renováveis signed a 15-year PPA with PG&E for the Rattlesnake wind farm (103 MW to start in 4Q08) and in August signed a 20-year PPA with Snohomish County Public Utility District for the Wheat Field wind farm (97MW to start in 1Q09).

<sup>(1)</sup> Institutional partnership revenues grossed-up for taxes; calculation only includes projects once they are contributing to a tax equity portfolio. (2) excludes from the opex the liquidated damages which are accounted as other revenues Note: Average exchange for 9M2008 was 1.53 USD/EUR. Exchange rate at Sep-08 was 1.43 USD/EUR.



**Income Statements** 

# 9M2008 Income Statement by Region



		Europe				1104	Comme lind ordered
Income Statement (€ m)	Spain	Portugal	France	Other & Adj.	Total Europe	USA	Consolidated
Revenues	186.5	73.7	12.9	13.9	287.0	84.1	371.1
Direct Activity Costs	-0.2	-0.1	-0.0	-9.8	-10.2	-0.3	-10.5
Gross Profit	186.2	73.6	12.9	4.1	276.8	83.8	360.6
Other income - sale of interests in institutional partnerships	-	-	-	-	-	41.3	41.3
Adjusted Gross Profit	186.2	73.6	12.9	4.1	276.8	125.1	401.9
Supplies and services	22.3	8.4	2.8	6.0	39.5	30.2	70.6
Personnel costs	0.5	2.2	0.5	10.8	14.0	12.3	25.9
Other operating costs (or revenues)	2.3	4.1	0.1	-0.1	6.3	-8.0	-1.1
Operating costs	25.1	14.7	3.4	16.6	59.8	34.5	95.4
EBITDA	161.1	58.9	9.6	-12.6	217.0	90.6	306.5
EBITDA/Adjusted Gross Profit	86.5%	80.0%	74.0%	n.a.	78.4%	72.4%	76.3%
Provisions for risks and contingencies	-	-	-	-0.9	-0.9	1.3	0.4
Depreciation and amortisation	46.2	19.4	4.8	16.8	87.1	60.5	147.6
Comp.of subsidised assets' depreciation	-0.1	-0.4	-	-0.0	-0.5	-	-0.5
EBIT	115.1	39.9	4.7	-28.4	131.3	28.8	159.0
Capital gains/(losses)	0.5	-	-	1.8	2.4	-	2.4
Financial income/(expense)	-31.3	-14.0	-7.5	-54.0	-106.8	-30.5	-64.1
Income/(losses) from group and associated companies	0.4	-	-	2.7	3.2	0.1	3.2
Pre-tax profit	84.7	25.9	-2.7	-77.9	30.0	-1.6	100.5
Income taxes	-24.4	-6.3	-0.4	16.9	-14.2	_	-36.7
Discontinued Activities	-	-	-	-	-	-	-
Profit of the period	60.3	19.6	-3.1	-61.1	15.8	-1.6	63.8
Equity holders of EDPR	60.3	19.6	-3.1	-64.1	12.8	-1.6	58.8
Minority interests	-	-	-	3.0	3.0	-	5.0

# **2007YE Income Statement by Region and Pro-Forma**



Income Statement (€ m)	Europe				llo 4	Consolidated	
	Spain	Portugal	France	Other & Adj.	Total Europe	USA	Pro-Forma
Revenues	161.6	72.2	9.4	19.4	262.5	51.8	315.8
Direct Activity Costs	0.2	0.3	0.3	-20.4	-19.6	-0.2	-19.8
Gross Profit	161.7	72.5	9.7	-1.0	242.9	51.6	296.0
Other income - sale of interests in institutional partnerships	-	_	_	-	_	12.7	23.0
Adjusted Gross Profit	161.7	72.5	9.7	-1.0	242.9	64.3	319.0
Supplies and services	22.2	10.2	2.3	4.2	38.8	16.8	56.6
Personnel costs	2.1	2.3	0.3	8.4	13.0	13.5	26.6
Other operating costs (or revenues)	2.4	2.2	-1.2	-2.5	0.9	-9.0	6.1
Operating costs	26.7	14.6	1.3	10.1	52.7	21.3	89.3
EBITDA	135.0	57.9	8.3	-11.1	190.2	43.0	229.7
EBITDA/ Adjusted Gross Profit	83.5%	79.8%	86.1%	n.a.	78.3%	66.9%	72.0%
Provisions for risks and contingencies	-	-	-	-	-	-	-
Depreciation and amortisation	46.0	24.3	3.4	17.5	91.2	27.8	125.7
Comp.of subsidised assets' depreciation	-0.2	-	-	-0.0	-0.2	-	-0.2
EBIT	89.2	33.6	4.9	-28.6	99.1	15.3	104.1
Capital gains/(losses)	-	-	_	6.7	6.7	-	6.7
Financial income/(expense)	-14.8	-14.6	-3.2	-67.7	-100.2	-1.4	-104.3
Income/(losses) from group and associated companies	0.3	-	-	2.7	3.0	-0.2	2.9
Pre-tax profit	74.6	19.1	1.7	-86.8	8.7	13.7	9.4
Income taxes	-19.0	-3.7	-0.0	18.7	-4.0	-	-3.1
Discontinued Activities	-	-	-	-	-	-	-
Profit of the period	55.7	15.3	1.7	-68.0	4.7	13.7	6.4
Equity holders of EDPR	55.7	15.3	1.7	-70.7	2.0	13.7	4.0
Minority interests			-	2.7	2.7		2.4

Notes to pro-forma consolidated figures:

<sup>-</sup> Include both Europe and USA financials for the full year

<sup>-</sup> Include Institutional Partnership revenues in USA for the full year (+€10.3 million) - USA financial figures only include Institutional Partnership revenues since mid July 2007

<sup>-</sup> Does not include non-recurring events

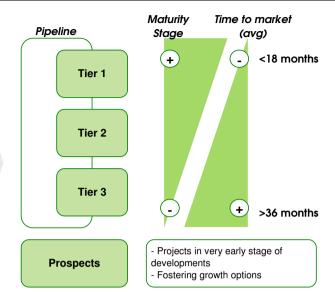


## **Project Classification Methodology (non-exhaustive description)**



## Main projects milestones:

- Site selection / wind measurement
- Land agreements
- Interconnection
- Licensing / permitting



EDPR's wind project classification reflects the maturity of each project. The methodology is based on analyzing the progress made and milestones achieved by each project in respect of each of the key phases in wind farm development prior to construction and commissioning (namely site selection and wind measurement; land agreements; interconnection; and licensing and permitting), across all the countries in which operates.

Such methodology is adapted to the specifics of each country due in particular to the different regulatory and licensing process and other legal and practical considerations that apply in each country. The methodology reflects a rigorous and objective approach that is tailored to the specific characteristics of each jurisdiction and accordingly provides a significant level of assurance and clarity regarding the stage of development and maturity of the pipeline projects and prospects. In particular, this classification provides a significant visibility regarding the time-to-market of the portfolio of projects, which in turn enhances EDPR's management and achievement of its growth targets.

Projects are segmented into pipeline and prospects according to maturity. On average, we estimate that Tier 1, Tier 2 and Tier 3 pipeline projects are likely to come to market in less than 18 months <sup>(1)</sup>, between 18 months and 36 months, and more than 36 months, respectively.

EDPR has a well-defined process for pipeline progression and origination to feed growth ambitions. New projects need to feed future expected growth, replace terminated projects and provide maximum optionality over growth strategy.

### Adapted by country

### Iberian Peninsula



· Administrative license received

Tier 1

- Land agreements generally >90%
- · Grid connection generally secured

### Pipeline Tier 2

- Environmental authorization
- · Land agreements: 50%-90%
- Grid connection in progress

### Tier 3

- Land agreements: 10%-50%
- Detailed engineering and construction blue prints completed

### **Prospects**

- · Preliminary studies of site feasibility
- Land agreements: 0-10% or preliminary promissory agreements

### France & Belgium



- Building permit received
- · Grid connection generally secured
- · Council agreement completed
- Building permit in progress
- · Land agreements closed

- Land agreements: 10%-50%
- Detailed engineering and construction blue prints conducted
- Preliminary studies of site feasibility
- Land agreements: 0-10% (at least one), or council agreement application

#### Poland



- · Council license received
- · Environmental authorization
- Land agreements: >90%
- · Grid connection secured

- Environmental authorization in progress
- · Land agreements: 50%-90%
- Confirmatory interconnection study completed
- · Land agreements: 10%-90%
- · Preliminary design completed
- Metrological towers erected or wind measurement extrapolation study completed
- Preliminary studies of site feasibility
- Land agreements: 0-10%

# USA

- Environmental and other permits obtained
- Land agreements >90%
- Interconnect agreement in negotiation or completed
- >2 years wind data (2)

- Environmental study launched
- · Early stage permits completed or ongoing
- 50%-90% of land secure
- · Interconnect feasibility study completed
- >1 year of wind data

- "Fatal flaw" analysis
- 25%-50% of land secure
- Interconnection process launched
- >6 months wind data

- Land agreements <25% (but at least one)
- Preliminary interconnection and environmental analysis
- On-site wind data collection begins
   6 months wind data

<sup>(1)</sup> Portuguese licensing process is via tenders

 $<sup>^{(2)}</sup>$  In some cases could take less than 2 years provided that there exists good quality data from neighbor wind farm

# **Installed Capacity**



Wind Farms in 9M08		Installed Capacity					
	100%	EBITDA MW	% Held				
SPAIN	1,761	1,344	1,293				
under RD 436/2004	1,440	1,066	1,057				
under RD 661/2007	321	278	236				
PORTUGAL	517	517	512				
under old remuneration	517	517	512				
under new remuneration	-	=	-				
France	144	144	144				
under old remuneration	9	9	9				
under new remuneration	135	135	135				
TOTAL EUROPE	2,422	2,005	1,949				
USA	1,733	1,497	1,516				
PPA	1,223	1,149	1,167				
Hedged	264	138	138				
Merchant	246	211	211				
TOTAL EUROPE AND USA	4,155	3,502	3,465				



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