

# **Final report**

Draft technical standards under Article 10a(8) of MiFID on the assessment of acquisitions and increases in qualifying holdings in investment firms





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## **Acronyms**

CEBS Committee of European Banking Supervisors

CEIOPS Committee of European Insurance and Occupational Pensions Supervisors

CESR Committee of European Securities Supervisors

EBA European Banking Authority (previously CEBS)

EEA European Economic Area

EIOPA European Insurance and Occupational Pensions Authority (previously CEIOPS)

ESMA European Securities and Markets Authority (previously CESR)

ITS Implementing Technical Standards

MiFID Markets in Financial Instruments Directive

RTS Regulatory Technical Standards



### I. Overview

### **Reasons for publication**

- 1. Article 10b(4) of the Markets in Financial Instruments Directive (MiFID¹) requires Member States to make publicly available the information necessary to carry out the assessment of a proposed acquirer of an investment firm. This information must be provided by the proposed acquirer at the time of the initial notification. This information is aimed at ensuring that competent authorities are provided with adequate and proportionate information in order to assess the acquisition. Article 10a of MiFID, as amended by Article 6(4) of the Omnibus Directive², requires ESMA to draft:
  - a. regulatory technical standards (RTS) to establish an exhaustive list of information referred to in Article 10b(4) of MiFID.<sup>3</sup>
  - b. implementing technical standards (ITS) to determine standard forms, templates and procedures for the cooperation and exchange of information between the relevant competent authorities as referred to in Article 10(4) of MiFID.
- 2. ESMA is required to submit the draft RTS and ITS to the European Commission (Commission) by 1 January 2014.

### **Background**

Regulatory Technical Standards

- 3. ESMA's Consultation Paper (CP) on 'Draft Regulatory Technical Standards on information requirements for assessment of acquisitions and increases in holdings in investment firms (MiFID)' (Ref: ESMA/2013/918) was published on 9 July 2013. The consultation period closed on 9 September 2013. ESMA received 4 responses, all of which have been published on ESMA's website.
- 4. As required by Article 10 of the ESMA Regulation<sup>4</sup>, ESMA also sought the advice of the Securities and Markets Stakeholder Group's (SMSG). However, due to the technical nature of the draft RTS, the SMSG decided not to provide formal feedback.
- 5. This final report sets out the feedback statement to the CP, provides an analysis of the responses to the consultation, describes any material changes to the technical proposals set out in Annex V of the CP (or confirms that there have been no material changes), and explains the reasons for this in the light of feedback received.
- 6. The draft RTS are based on the Appendix II of the CEBS, CESR and CEIOPS 'Guidelines for the prudential assessment of acquisitions and increases in holdings in the financial sector required by Directive 2007/44/EC'5 (3L3 Guidelines), as well as the report issued by the Commission (in February)

<sup>&</sup>lt;sup>1</sup> Directive 2004/39/EC.

<sup>&</sup>lt;sup>2</sup> Directive 2010/78/EU.

<sup>&</sup>lt;sup>3</sup> Note that Article 10a(8) of MiFID mistakenly refers to Article 10a(4) of MiFID, instead of Article 10b(4). ESMA has been informed by the Commission that a corrigendum procedure has been launched.

<sup>&</sup>lt;sup>4</sup> Regulation (EU) No 1095/2010 of the European Parliament and of the Council of 24 November 2010 establishing a European Supervisory Authority (European Securities and Markets Authority).

<sup>5</sup> http://www.esma.europa.eu/system/files/08 543.pdf



2013)<sup>6</sup> to the European Parliament, the Council, the European Economic and Social Committee, and the Committee of Regions on the application of Directive on acquisitions and increase of holdings in the financial sector.<sup>7</sup>

#### Implementing Technical Standards

- 7. Article 15 of the ESMA Regulation requires ESMA, where appropriate, to conduct open public consultations on the draft implementing technical standards, analyse the potential, related costs and benefits, and request the opinion of the SMSG established in accordance with Article 37 of that Regulation.
- 8. As noted in the CP, ESMA did not carry out a public consultation, analyse the potential, related costs and benefits or request the opinion of the SMSG in relation to the ITS as ESMA considered that it was not appropriate to do so. This is because the ITS concern cooperation arrangements between competent authorities and ESMA has developed them in cooperation with the competent authorities. ESMA has informed the SMSG of this approach, and has not requested formal advice also due to the urgency of the deadline for delivery of 1 January 2014.
- 9. The draft ITS set out in Annex IV hereto are based on the principles set out in the guidelines on cooperation arrangements and information exchange between competent authorities<sup>8</sup> and the multilateral memorandum of understanding between those authorities to the extent that the obligations in that memorandum relate to Articles 10, 10(a) and 10(b) of MiFID. These draft implementing technical standards have adapted those principles to meet the specific requirements of Article 10(4) of MiFID.

### **Contents**

10. Section II below sets out the feedback statement on the draft RTS; Annex I sets out the legislative mandate for ESMA to develop draft technical standards (both RTS and ITS); Annex II sets out the cost-benefit analysis related to the draft RTS; Annex III contains the full text of the draft regulatory technical standards; and Annex IV contains the full text of the draft implementing technical standards.

### **Next steps**

11. This final report will be submitted to the European Commission by 1 January 2014. The Commission has three months to decide whether to endorse ESMA's draft technical standards.

<sup>&</sup>lt;sup>6</sup> http://ec.europa.eu/internal market/finances/docs/committees/130211 report en.pdf

<sup>&</sup>lt;sup>7</sup> Directive 2007/44/EC.

<sup>8</sup> ESMA/2013/BS/157.



## II. Feedback statement (RTS)

#### **Proportionality**

- 1. Two respondents noted that the CEBS, CESR and CEIOPS 'Guidelines for the prudential assessment of acquisitions and increases in holdings in the financial sector required by Directive 2007/44/EC'9 (3L3 Guidelines), which form the basis of the draft RTS, recognise that proportionality should be applied to information required about the professional competence of the acquirer where a purchase is made for investment purposes, as opposed to trying to control the target as a subsidiary. These respondents noted that this approach is not carried over to the RTS.
- 2. One respondent stated that intra-group transactions should be based on a lighter version of the requirements.
- 3. ESMA has not made any changes in this regard because it considers that the proportionality principle for information requirements included in the 3L3 Guidelines where a purchase is made for investment purposes has been carried over into the draft RTS in Articles 9 to 11. Further, in Article 12 of the draft RTS, the level of proposed investment is again taken into account in the information requirements set out in points (a) and (b) of paragraph 1.
- 4. Two respondents, while agreeing with the criteria to define a small, non-complex firm provided in the RTS, noted that it would not be appropriate for acquirers of small (non-complex) asset managers to be subject to lower standards of information provisions. One respondent suggested that alternative investment funds (AIFs) should be subject to specific requirements. ESMA disagrees, and considers that requirements set out in the RTS should aim at standardising and clarifying the current approaches used at national level and should not be differentiated by firm type, if not strictly necessary. Furthermore, no specific issues were raised by respondents on the list of documents set out in the consultation paper (see below).

#### Documentation

- 5. The report issued by the Commission to the European Parliament, the Council, the European Economic and Social Committee, and the Committee of Regions on the application of Directive 2007/44/EC highlighted the fact that documents required by competent authorities for the assessment, in particular in relation to the financial soundness criteria, differ across Member States.
- 6. In order to level the playing field, ESMA has prescribed in the RTS specific information with regard to documents to be submitted. No respondent highlighted any relevant issues related to specific documents mentioned in the proposed RTS. Therefore, no changes were made on this matter.

### Consolidated supervision and close links

- 7. All respondents stated that the proposals in relation to the close links of the proposed acquirer are sufficient, and therefore no additional information on the topic should be requested in the RTS.
- 8. Two respondents disagreed with the information required under Article 6 of the draft RTS in relation to close links and consolidated supervision. One of these respondents in particular disagreed with the

<sup>9</sup> http://www.esma.europa.eu/system/files/08 543.pdf



information set out under Article 6(1)(a) of the CP which required an analysis of the impact of the proposed acquisition on the consolidated supervision of the target entity and the group that it would belong to after acquisition. Another respondent did not agree that where the target entity has a waiver from capital requirements on a consolidated basis, confirmation should be provided as to whether the requirements for having the waiver will continue to be met after the proposed acquisition. In response to these comments, ESMA has deleted the requirement that was included in Article 6(1)(b) of the CP in relation to the waiver from capital requirements on a consolidated basis, and ESMA has modified the information required under Article 6(1)(a) to limit its scope to an analysis of the perimeter of consolidated supervision after acquisition, specifically which group entities would be included in the scope of consolidated supervision requirements after acquisition, and at which levels within the group these requirements would apply on a full or sub-consolidated basis.

### Third country acquirers

- 9. One respondent highlighted that requiring a "certificate of good standing" from a government or regulator about a third country acquirer is impractical, since this concept does not exist in many jurisdictions, and foreign authorities are unlikely to willingly supply such a declaration, with the effect that some third country entities will be unable to acquire holdings in investment firms. ESMA has amended the text of the RTS to clarify that a "certificate of good standing", or equivalent, shall be provided only where available.
- 10. One respondent suggested that information on compliance, reporting and anti-money laundering measures should be required when the proposed acquirer is located in an off-shore jurisdiction where there are legal barriers to supervision. In this regard, ESMA has introduced an additional information requirement under Article 5(2) to require general information on the regulatory regime of the third country as applicable to the proposed acquirer.

#### Legal structures of acquirers

11. In the CP, ESMA noted that some particular legal structures of proposed acquirers may require additional information to be provided due to their unusual nature, and therefore suggested a list of information to be required from sovereign wealth funds, or any other state/government-owned controller. No amendments were suggested by respondents.

### Shareholding structure of proposed acquirers

12. One respondent disagreed that information relevant to the reputation of shareholders that exert significant influence on the proposed acquirer should be required. This respondent noted that the requirement is disproportionate, would cover highly subjective information that would be difficult to identify and provide, and is likely to increase time and costs in preparing notifications with little apparent benefit. ESMA disagrees, and notes the information required from proposed acquirers on the shareholding structures is clearly set out in Article 5 and cannot be considered highly subjective or difficult to identify and to provide. Therefore, ESMA has not amended the text of the RTS in this respect.



## Annex I: Legislative mandate

- 1. Regulation (EU) No 1095/2010 of the European Parliament and of the Council (the ESMA Regulation) empowers ESMA to develop draft regulatory technical standards where the European Parliament and the Council delegate power to the European Commission to adopt regulatory standards by means of delegated acts under Article 290 the Treaty on the Functioning of the European Union (TFEU).
- 2. In addition, the ESMA Regulation empowers ESMA to develop draft implementing technical standards where the European Parliament and the Council confer power to the European Commission to adopt implementing standards by means of implementing acts under Article 291 of the Treaty on the Functioning of the European Union (TFEU).
- 3. The 'Directive on acquisitions and increase of holdings in the financial sector' (Directive 2007/44/EC) amended MiFID, and provides rules and evaluation criteria for the prudential assessment of acquisitions and increases in holdings in investment firms. In particular, Article 10b(4) of MiFID requires Member States to make publicly available the information necessary to carry out the assessment of the proposed acquirer which must be provided at the time of the initial notification. Article 6(4) of the Omnibus Directive amended Article 10(a) of MiFID by adding paragraph 8 which requires ESMA to draft:
  - a. regulatory technical standards to establish an exhaustive list of information referred to in Article 10b(4); and
  - b. implementing technical standards to determine standard forms, templates and procedures for the consultation process between the relevant competent authorities as referred to in Article 10(4).
- 4. ESMA is required to submit the draft technical standards to the Commission by 1 January 2014.



## **Annex II: Cost-benefit analysis**

- 5. Pursuant to Article 10(1) of the ESMA Regulation, <sup>10</sup> ESMA is empowered to develop draft regulatory technical standards where the European Parliament and the Council delegate power to the Commission to adopt regulatory technical standards by means of delegated acts under Article 290 TFEU in order to ensure consistent harmonisation in the areas specifically set out in the legislative acts within the scope of action of ESMA. The same article obliges ESMA to conduct open public consultations on draft regulatory technical standards and to analyse the related potential costs and benefits, where appropriate. Such consultations and analyses shall be proportionate in relation to the scope, nature and impact of the draft regulatory technical standards.
- 6. The purpose of the proposed draft RTS is to develop an exhaustive list of information to be included by proposed acquirers in their notification to the relevant competent authority. The aim is to set up a harmonised, common list of information that provides legal certainty, clarity and predictability with regard to the assessment process and to the supervisory decision. The proposed RTS will comprise clearly specified criteria for the prudential assessment which shall be applied consistently across Member States. This not only benefits the proposed acquirers themselves, but also competent authorities in facilitating guidance in the supervisory process.
- 7. The proposed RTS set out in this Final Report are based on the existing CEBS, CESR and CEIOPS 'Guidelines for the prudential assessment of acquisitions and increases in holdings in the financial sector required by Directive 2007/44/EC'. There are no fundamental changes, and although the information requirements are clearer and standardised, which is likely to result in some extra costs, these extra costs are not expected to be significant. Any additional costs in this regard are expected to be outweighed by the benefits of clarity and standardisation.
- 8. For competent authorities, it is likely that a clearer legal framework with specified criteria will clarify the assessment process, reducing the volume of inquiries by proposed acquirers and simplifying internal processes. However, it is possible that the extension of the list of information required from proposed acquirers could lead to additional costs for competent authorities in terms of time and resource.
- 9. As the proportionality principle underlies the information required from proposed acquirers, which information may be adapted to the nature of the proposed acquirer and the proposed acquisition, the expected costs to the industry are likely to be reduced. However, where the proposed list of information is extended in certain areas, this could potentially increase costs in terms of time and resource, but is balanced by the specification of any additional requirements.
- 10. There are no specific information requirements in relation to third country acquirers. Therefore, requiring information where the proposed acquirer is a third country legal or natural person, or if it belongs to a non-EU financial group, will lead to additional costs for third country authorities.

<sup>&</sup>lt;sup>10</sup> Regulation (EU) No 1095/2010 of the European Parliament and of the Council of 24 November 2010 establishing a European Supervisory Authority (European Securities and Markets Authority), amending Decision No 716/2009/EC and repealing Commission Decision 2009/77/EC.



## Annex III: Draft regulatory technical standards

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supplementing Directive 2004/39/EC of the European Parliament and of the Council with regard to regulatory technical standards for an exhaustive list of information to be included by proposed acquirers in the notification of a proposed acquisition of a qualifying holding in an investment firm

#### THE EUROPEAN COMMISSION.

Having regard to the Treaty on the Functioning of the European Union,

Having regard to Directive 2004/39/EC of the European Parliament and of the Council of 21 April 2004 on markets in financial instruments amending Council Directives 85/611/EEC and 93/6/EEC and Directive 2000/12/EC of the European Parliament and of the Council and repealing Council Directive 93/22/EEC<sup>1</sup>, and in particular the third subparagraph of Article 10a(8),

#### Whereas:

- (1) An exhaustive list of information should be required from a proposed acquirer of a qualifying holding in an investment firm at the time of the initial notification to enable competent authorities to carry out the assessment of the proposed acquisition. However, this does not prejudice the right of the competent authority of the target entity to request additional information from the proposed acquirer during the assessment process in accordance with the criteria and timelines set out in Directive 2004/39/EC.
- (2) Information on the identity of the proposed acquirer should be proportionate and adapted to the nature of the proposed acquirer and the proposed acquisition. Irrespective of whether the proposed acquirer is a natural or a legal person, information on the identity of the persons who will effectively direct the business and, for acquirers in the form of a legal person, of the beneficial owners is necessary in order to enable the assessment of the reputation of the proposed acquirer and the experience of those who will effectively direct the business.
- (3) Precise information on the identity of the proposed acquirer in order to allow the competent authority of the target entity to assess the reputation and the experience of the proposed acquirer should be required from the proposed acquirer. In this regard, where the proposed acquirer is a legal person, information is necessary on the identity of the persons who effectively direct the business and on the identity of the persons who are beneficial owners of the legal person in order to allow the competent authority of the target entity to assess the reputation and experience of these persons. Similarly, where the proposed acquirer is or will be a trust structure, it is necessary to obtain information on the identity of the trustees who will manage the assets and on the identity of the beneficial owners of the trust property as the competent authority of the target entity will need to assess the reputation and experience of these persons.
- (4) Further information should be required from of the proposed acquirer in order to assess its reputation. Where the proposed acquirer is a natural person it is necessary to obtain this information

OJ L 145, 30.4.2004, p. 1.



both in relation to the proposed acquirer and in relation to any undertaking formally directed or controlled by the proposed acquirer in order to provide the competent authority of the target entity with full information relevant to the assessment of reputation. Where the proposed acquirer is a legal person it is necessary to obtain this information in relation to any person who effectively directs the business of the proposed acquirer, any undertaking under the proposed acquirer's control, and any shareholder exerting significant influence on the proposed acquirer in order to provide the competent authority with full information relevant to the assessment of reputation.

- (5) The information relevant to the assessment of reputation should include details of criminal proceedings, historic or on-going, as well as civil or adminstrative cases. Similarly information should be required in relation to all open investigations and proceedings and any investigations or proceedings that resulted in a sanction or another enforcement decision against the proposed acquirer, as well as other information such as refusal of registration or dismissal from employment or a position of trust which is deemed relevant in this regard in order to assess the reputation of the proposed acquirer.
- (6) Information on whether an assessment of reputation as an acquirer, or as a person who directs the business of a credit institution, assurance, insurance or re-insurance undertaking, investment firm or any other entity has already been conducted by another competent authority or authority and if so the outcome of such assessment, should be required from the proposed acquirer in order to ensure that the outcome of investigations run by other authorities are duly considered and leveraged on by the competent authority of the proposed acquirer.
- (7) Financial information on the proposed acquirer should be required in order to assess the financial soundness of the proposed acquirer.
- (8) Information on the financial and non-financial interests or relationships of the proposed acquirer with any shareholders or directors or members of senior management of the target entity, or any shareholder, or person entitled to exercise voting rights, of the target entity, or with the target entity itself or its group, should be required in order to allow the competent authority of the target entity to assess whether there are any potential conflicts of interest.
- (9) Certain additional information including information on the shareholding owned or contemplated to be owned before and after the proposed acquisition is necessary when the proposed acquirer is a legal person in order to allow the competent autority of the proposed acquirer to complete the assessment of the proposed acquisition as in such cases the legal and group structures involved may be complex and may necessitate detailed review in relation to reputation, close links, a potential action in concert with other parties, and the ability of the competent authority of the target entity to continue effective supervision of the target entity.
- (10)Where the proposed acquirer is an entity established in a third country or is part of a group established outside the Union additional information should be required so that the competent authority of the target entity can assess whether there are any obstacles to the effective supervision of the target entity posed by the regime of the third country and also to ascertain the proposed acquirer's regulatory record within that third country.
- (11) Where the proposed acquirer is a sovereign wealth fund information should be required from the proposed acquirer to ascertain the controllers of the fund and its investment policy as well as details on the investment policy itself. This is relevant for the competent authority of the target entity both for



the assessment of reputation and also for assessing whether there is any impact on the effective supervision of the target entity.

- (12) Specific information enabling the assessment as to whether the proposed acquisition will impact on the ability of the competent authority of the target entity to carry out effective supervision of the target entity should be required. This should include an assessment of whether the close links of the proposed acquirer will impact on the ability of the target entity to continue to provide timely and accurate information to its supervisor. For legal persons it is also necessary to assess the impact of the proposed acquisition on the consolidated supervision of the target entity and the group it would belong to after the acquisition.
- (13) Information on the financing of the proposed acquisition including on all means and sources of financing should be required from the proposed acquirer who should be able to evidence the original source of all funds and assets in order that the competent authority of the target entity can assess whether there is a risk that money laundering activities have occurred.
- (14) Where there is a proposed change in control of the target entity, the proposed acquirer should as a rule be required to submit a full business plan. However, where there is not a proposed change in control of the target entity it is sufficent to require certain information on strategy and the proposed acquirer's intentions for the target entity.
- (15) In certain cases it is proportionate to require reduced information requirements from the proposed acquirer. Specifically where the proposed acquirer has been assessed by the competent authority of the target entity within the previous two years or where the target entity is a small investment firm and the proposed acquirer is an entity as referred to in Article 10(4) of Directive 2004/39/EC it is only necessary to provide certain reduced information to the competent authority of the target entity.
- (16) This Regulation is based on the draft regulatory technical standards submitted by the European Securities and Markets Authority (ESMA) to the European Commission.
- (17) ESMA has conducted an open public consultation on the draft regulatory technical standards on which this Regulation is based, analysed the potential related costs and benefits and requested the opinion of the Securities and Markets Stakeholder Group established in accordance with Article 37 of Regulation (EU) No 1095/2010 of the European Parliament and of the Council of 24 November 2010 establishing a European Supervisory Authority (European Securities and Markets Authority).<sup>2</sup>

#### HAS ADOPTED THIS REGULATION:

### Article 1 Subject matter

This Regulation sets out rules on the information to be included by a proposed acquirer in the notification of a proposed acquisition to the competent authorities of the investment firm in which the acquirer is seeking to acquire or increase a qualifying holding (hereinafter referred to as the 'target entity') for the assessment of the proposed acquisition.

<sup>&</sup>lt;sup>2</sup> OJ L 331, 15.12.2010, p. 84.



# Article 2 Information to be provided by the proposed acquirer

The information to be provided by the proposed acquirer to the competent authority of the target entity shall be that referred to in Articles 3 to 12, depending on whether the information relates to a natural person or a legal person or a trust.

# Article 3 General information relating to the identity of the proposed acquirer

- (1) Where the proposed acquirer is a natural person, the proposed acquirer shall provide the competent authority of the target entity with the following information relating to the identity of the proposed acquirer:
  - (a) the person's name, date and place of birth, personal national identification number (where available), address, and contact details;
  - (b) a detailed curriculum vitae (or equivalent document), stating relevant education and training, previous professional experience, and any professional activities or other relevant functions currently performed.
- (2) Where the proposed acquirer is a legal person, the proposed acquirer shall provide the competent authority of the target entity with the following information:
  - (a) documents certifying the business name and registered address of its head office, postal address (if different), contact details and its national identification number (where available);
  - (b) registration of legal form in accordance with relevant national legislation;
  - (c) an up-to-date overview of entrepreneurial activities;
  - (d) a complete list of persons who effectively direct the business, their name, date and place of birth, address, contact details, their national identification number, where available, detailed curriculum vitae (stating relevant education and training), previous professional experience, any professional activities or other relevant functions currently performed;
  - (e) the identity of all persons who may be considered to be beneficial owners of the legal person, their name, date and place of birth, address, contact details, and their national identification number, where available.
- (3) For trusts that already exist or would result from the proposed acquisition, the proposed acquirer shall provide the competent authority of the target entity with the following information:
  - (a) the identity of all trustees who will manage assets under the terms of the trust document and, where applicable, their respective shares in the distribution of income;
  - (b) the identity of all persons who are beneficial owners or settlers of the trust property and, where applicable, their respective shares in the distribution of income.



#### Article 4

### Additional information relating to the proposed acquirer that is a natural person

- (1) The proposed acquirer shall provide the competent authority of the target entity with the following additional information:
  - (a) The following information concerning the proposed acquirer and any undertaking directed or controlled by the proposed acquirer, over the last 10 years:
    - (i) criminal records, or criminal investigations or proceedings, relevant civil and administrative cases, and disciplinary actions (including disqualification as a company director or bankruptcy, insolvency or similar procedures), notably through an official certificate (if available from the relevant Member State or third country), or through another equivalent document;
    - (ii) open investigations, enforcement proceedings, or sanctions and enforcement proceedings that resulted in a sanction or another enforcement decision against the proposed acquirer;
    - (iii) refusal of registration, authorisation, membership or licence to carry out trade, business or a profession; or the withdrawal, revocation or termination of such a registration, authorisation, membership or licence; or expulsion by a professional body or association;
    - (iv) dismissal from employment or a position of trust, fiduciary relationship, or similar situation (in relation to any person who effectively directs the business of the proposed acquirer and any shareholder exerting significant influence on the proposed acquirer).
  - (b) Information as to whether an assessment of reputation as an acquirer, or as a person who directs the business, of a credit institution, assurance, insurance or re-insurance undertaking or investment firm has already been conducted by another competent authority, the identity of that authority, and evidence of the outcome of the assessment.
  - (c) Information as to whether a previous assessment as an acquirer or a person who directs the business of an entity other than those referred to under point (b) has been made by another authority, the identity of that authority and evidence of the outcome of the assessment.
  - (d) Information regarding the current financial position of the proposed acquirer, including details concerning sources of revenues, assets and liabilities, pledges and guarantees, granted or received.
  - (e) A description of the business activities of the proposed acquirer.
  - (f) Financial information including credit ratings and publicly available reports on the undertakings controlled or directed by the proposed acquirer and, if applicable, on the proposed acquirer.
  - (g) A description of the financial and non-financial interests or relationships of the proposed acquirer with the persons listed in the following points:
    - (i) any other current shareholder of the target entity;



- (ii) any person entitled to exercise voting rights of the target entity in any of the following cases or a combination of them:
  - voting rights held by a third party with whom that person or entity has concluded an agreement, which obliges them to adopt, by concerted exercise of the voting rights they hold, a lasting common policy towards the management of the issuer in question;
  - voting rights held by a third party under an agreement concluded with that person or entity providing for the temporary transfer for consideration of the voting rights in question;
  - voting rights attaching to shares which are lodged as collateral with that person or entity, provided the person or entity controls the voting rights and declares its intention of exercising them;
  - voting rights attaching to shares in which that person or entity has the life interest;
  - voting rights which are held, or may be exercised within the meaning of points
     (a) to (d), by an undertaking controlled by that person or entity;
  - voting rights attaching to shares deposited with that person or entity which the person or entity can exercise at its discretion in the absence of specific instructions from the shareholders;
  - voting rights held by a third party in its own name on behalf of that person or entity;
  - voting rights which that person or entity may exercise as a proxy where the person or entity can exercise the voting rights at its discretion in the absence of specific instructions from the shareholders;
- (iii) any member of the board of directors or similar body, in accordance with relevant national legislation, or of the senior management of the target entity; and
- (iv) the target entity itself and its group.
- (h) Information on any other interests or activities of the proposed acquirer that may be in conflict with those of the target entity and possible solutions to those conflicts of interest.
- (2) With regard to point (1)(g), financial interests may include interests such as credit operations, guarantees and pledges. Non-financial interests may include interests such as family relationships.

### Article 5

Additional information relating to the proposed acquirer that is a legal person

(1) The proposed acquirer shall provide the competent authority of the target entity with the following additional information:



- (a) Information regarding any person who effectively directs the business of the proposed acquirer, any undertaking under the proposed acquirer's control, and any shareholder exerting significant influence on the proposed acquirer as defined in point (f). That information shall include the following:
  - (i) criminal records, criminal investigations or proceedings, relevant civil and administrative cases, or disciplinary actions, including disqualification as company director or bankruptcy, insolvency or similar procedures, through an official certificate if available within the relevant Member State or third country, or through another equivalent document;
  - (ii) open investigations, enforcement proceedings, or sanctions, of which the person was a subject and that resulted in a sanction or another enforcement decision against the proposed acquirer;
  - (iii) refusal of registration, authorisation, membership, or licence to carry out a trade, business or profession; or the withdrawal, revocation or termination of such a registration, authorisation, membership or licence; or expulsion by a professional body or association;
  - (iv) dismissal from employment or a position of trust, fiduciary relationship, or similar situation (in relation to any person who effectively directs the business of the proposed acquirer and any shareholder exerting significant influence on the proposed acquirer).
- (b) Information as to whether an assessment of reputation, as an acquirer or as a person who directs the business of a credit institution; assurance, insurance or re-insurance undertaking; or investment firm, has already been conducted by another supervisory authority, the identity of that authority and evidence of the outcome of the assessment.
- (c) Information as to whether a previous assessment as an acquirer or a person who directs the business of an entity other those than referred to in point (b) has been made by another authority, the identity of that authority and evidence of the outcome of the assessment.
- (d) A description of financial interests, including credit operations, guarantees and pledges, and non-financial interests including family relationships and non-financial interests or relationships of the proposed acquirer, or, where applicable, the group to which the proposed acquirer belongs, as well as the persons who effectively direct its business with:
  - (i) any other current shareholders of the target entity;
  - (ii) any person entitled to exercise voting rights of the target entity in any of the following cases or a combination of them:
    - voting rights held by a third party with whom that person or entity has concluded an agreement, which obliges them to adopt, by concerted exercise of the voting rights they hold, a lasting common policy towards the management of the issuer in question;



- voting rights held by a third party under an agreement concluded with that person or entity providing for the temporary transfer for consideration of the voting rights in question;
- voting rights attaching to shares which are lodged as collateral with that person or entity, provided the person or entity controls the voting rights and declares its intention of exercising them;
- voting rights attaching to shares in which that person or entity has the life interest;
- voting rights which are held, or may be exercised within the meaning of points
   (a) to (d), by an undertaking controlled by that person or entity;
- voting rights attaching to shares deposited with that person or entity which the person or entity can exercise at its discretion in the absence of specific instructions from the shareholders;
- voting rights held by a third party in its own name on behalf of that person or entity;
- (iii) voting rights which that person or entity may exercise as a proxy where the person or entity can exercise the voting rights at its discretion in the absence of specific instructions from the shareholders:
- (iv) any member of the board of directors or similar body in accordance with relevant national legislation, or of the senior management of the target entity;
- (v) the target entity itself and the group to which it belongs.
- (e) Information on any other interests or activities of the proposed acquirer that may be in conflict with those of the target entity and possible solutions to those conflicts of interest.
- (f) The shareholding structure of the proposed acquirer, with the identity of all shareholders with significant influence and their respective share of capital and voting rights including information on any shareholders agreements.
- (g) If the proposed acquirer is part of a group, as a subsidiary or as the parent undertaking, a detailed organisational chart of the entire corporate structure and information on the share of capital and voting rights of shareholders with significant influence of the entities of the group and on the activities currently performed by the entities of the group.
- (h) If the proposed acquirer is part of a group as a subsidiary or as the parent company, information on the relationships between the financial entities of the group and other non-financial group entities.
- (i) Identification of any credit institution; assurance, insurance or re-insurance undertaking; or investment firm within the group, and the names of the relevant supervisory authorities.



- (j) Statutory financial statements, at an individual and, where applicable, at consolidated group and sub-consolidated levels, regardless of the size of the proposed acquirer, for the last three financial periods, approved, where the financial statements are audited, by the external auditor, including:
  - (i) the balance sheet;
  - (ii) the profit and loss accounts or income statement;
  - (iii) the annual reports and financial annexes and any other documents registered with the relevant registry or authority in the particular territory relevant to the proposed acquirer.

Where the proposed acquirer is a newly established entity, instead of the information specified in the first sub-paragraph, the proposed acquirer shall provide to the competent authority of the target entity the forecast balance sheets and forecast profit and loss accounts or income statements for the first three business years, including planning assumptions used.

- (k) Where available, information about the credit rating of the proposed acquirer and the overall rating of its group.
- (2) Where the proposed acquirer is a legal person which has its Head Office in a third country, the proposed acquirer shall provide to the competent authority of the target entity the following additional information:
  - (a) where available, a certificate of good-standing, or equivalent, from foreign financial markets authorities in relation to the proposed acquirer;
  - (b) where available, a declaration by foreign financial markets authorities that there are no obstacles or limitations to the provision of information necessary for the supervision of the target entity;
  - (c) general information on the regulatory regime of that third country as applicable to the proposed acquirer.
- (3) Where the proposed acquirer is a sovereign wealth fund, the proposed acquirer shall provide to the competent authority of the target entity the following additional information:
  - (a) the name of the ministry or government department in charge of defining the investment policy of the fund;
  - (b) details of the investment policy and any restrictions;
  - (c) the name and position of the individuals responsible for making the investment decisions for the fund;
  - (d) the fund's investment policy;
  - (e) details of any influence exerted by the identified ministry or government department on the day-to-day operation of the fund and the target entity.



# Article 6 Information relating to the proposed acquisition

- (1) The following information relating to the proposed acquisition shall be provided by the proposed acquirer to the competent authority of the target entity:
  - (a) identification of the target entity;
  - (b) details of the proposed acquirer's intentions with respect to the proposed acquisition, such as strategic investment or portfolio investment;
  - (c) information on the shares of the target entity owned, or contemplated to be owned, by the proposed acquirer before and after the proposed acquisition, including:
    - the number and type of shares, whether ordinary shares, or other, of the target entity owned, or intended to be acquired, by the proposed acquirer before and after the proposed acquisition, along with the nominal value of such shares;
    - (ii) the share of the overall capital of the target entity that the shares owned, or intended to be acquired, by the proposed acquirer represent before and after the proposed acquisition;
    - (iii) the share of the overall voting rights of the target entity that the shares owned, or contemplated to be owned, by the proposed acquirer represent before and after the proposed acquisition, if different from the share of capital of the target entity;
    - (iv) the market value, in euro and in local currency, of the shares of the target entity owned, or intended to be acquired, by the proposed acquirer before and after the proposed acquisition.
  - (d) Any action in concert with other parties which shall include, amongst other things, the following considerations: the contribution of other parties to the financing, the means of participation in the financial arrangements and future organisational arrangements.
  - (e) Content of intended shareholder's agreements with other shareholders in relation to the target entity.
  - (f) The proposed acquisition price and the criteria used when determining such price and, if there is a difference between the market value and the proposed acquisition price, an explanation as to why that is the case.

#### Article 7

Information on the new proposed group structure and its impact on supervision

(1) Where the proposed acquirer is a legal person, the proposed acquirer shall provide the competent authority of the target entity with an analysis of the perimeter of consolidated supervision of the target entity and the group that it would belong to after the proposed acquisition. Specifically this should include which group entities would be included in the scope of consolidated supervision requirements after the proposed acquisition and at which levels within the group these requirements would apply on a full or sub-consolidated basis.



(2) The proposed acquirer should also provide, to the competent authority of the target entity, an analysis as to whether the proposed acquisition will impact in any way, including as a result of close links of the proposed acquirer, on the ability of the target entity to continue to provide timely and accurate information to its supervisor.

# Article 8 Information relating to the financing of the proposed acquisition

- (1) The proposed acquirer shall provide a detailed explanation on the specific sources of funding for the proposed acquisition.
- (2) The explanation referred to in paragraph (1) shall include:
  - (a) details on the use of private financial resources and the origin and availability of the funds, including any relevant documentary support to give evidence to the financial supervisor that no money laundering is attempted through the proposed acquisition;
  - (b) details on the means of payment of the intended acquisition and the network used to transfer funds;
  - (c) details on access to capital sources and financial markets including details of financial instruments to be issued;
  - (d) information on the use of borrowed funds including the name of relevant lenders and details of the facilities granted, including maturities, terms, pledges and guarantees, along with information on the source of revenue to be used to repay such borrowings and the origin of the borrowed funds where the lender is not a supervised financial institution;
  - (e) information on any financial arrangement with other shareholders of the target entity;
  - (f) information on assets of the proposed acquirer or the target entity which are to be sold in order to help finance the proposed acquisition, such as conditions of sale, price, appraisal, and details regarding their characteristics, including information on when and how the assets were acquired.

#### Article 9

Additional information requirements where there is a proposed change in control in the target entity

- (1) Where there is a proposed change in control of the target entity, the proposed acquirer shall provide a business plan to the competent authority of the target entity which shall comprise a strategic development plan, estimated financial statements of the target entity, and the impact of the acquisition on the corporate governance and general organisational structure of the target entity.
- (2) The strategic development plan referred to in paragraph 1 shall indicate, in general terms, the main goals of the proposed acquisition and the main ways for achieving them, including:
  - (a) the overall aim of the proposed acquisition;
  - (b) medium-term financial goals which may be stated in terms of return on equity, cost-benefit ratio, earnings per share, or in other terms as appropriate;



- (c) the possible redirection of activities, products, targeted customers and the possible reallocation of funds or resources expected to impact on the target entity;
- (d) general processes for including and integrating the target entity in the group structure of the proposed acquirer, including a description of the main interactions to be pursued with other companies in the group, as well as a description of the policies governing intra-group relations.

In relation to point (d), for institutions supervised in the Union, information about the particular departments within the group structure which are affected by the transaction shall be sufficient.

- (3) The estimated financial statements of the target entity referred to in paragraph 1 shall, on both an individual and, where applicable, a consolidated basis, for a period of three years, include the following:
  - (a) a forecast balance sheet and income statement;
  - (b) forecast prudential capital requirements and solvency ratio;
  - (c) information on the level of risk exposures including credit, market and operational risks as well as other relevant risks;
  - (d) a forecast of provisional intra-group transactions.
- (4) The impact of the acquisition on the corporate governance and general organisational structure of the target entity referred to in paragraph (1) shall include the impact on:
  - (a) the composition and duties of the board of directors, or similar body in accordance with relevant national legislation, and the main committees created by such decision-taking body including the management committee, risk committee, audit committee, remuneration committee and any other committees, including information concerning the persons who will be appointed to direct the business;
  - (b) administrative and accounting procedures and internal controls, including changes in procedures and systems relating to accounting, internal audit, compliance including anti-money laundering and risk management, and including the appointment of key functions of internal auditor, compliance officer and risk manager;
  - (c) the overall IT architecture including any changes concerning the outsourcing policy, the data flowchart, the in-house and external software used and the essential data and systems security procedures and tools including back-up, continuity plans and audit trails;
  - (d) the policies governing outsourcing, including information on the areas concerned, on the selection of service providers, and on the respective rights and obligations of the principal parties as set out in contracts such as audit arrangements and the quality of service expected from the provider;
  - (e) any other relevant information pertaining to the impact of the acquisition on the corporate governance and general organisational structure of the target entity, including any modification regarding the voting rights of the shareholders.



#### Article 10

Additional information requirements where the proposed acquisition would result in a qualifying holding of up to 20%

Where the proposed acquisition would result in the proposed acquirer holding a qualifying holding in the target entity of up to 20%, the proposed acquirer shall provide a document on strategy to the competent authority of the target entity containing, where relevant, the following information:

- (a) The strategy of the proposed acquirer regarding the proposed acquisition, including the following information:
  - (i) the period for which the proposed acquirer intends to hold its shareholding after the proposed acquisition;
  - (ii) any intention of the proposed acquirer to increase, reduce or maintain the level of his shareholding in the foreseeable future.
- (b) An indication of the intentions of the proposed acquirer towards the target entity, and in particular whether it intends to act as an active minority shareholder, and reasons for that action.
- (c) Information on the financial position of the proposed acquirer and its willingness to support the target entity with additional own funds if needed for the development of its activities or in case of financial difficulties.

### Article 11

Additional information requirements where the proposed acquisition would result in a qualifying holding 20% or more or of equivalent influence

- (1) Where the proposed acquisition would result in the proposed acquirer holding a qualifying holding in the target entity of 20% or more and which does not reach or exceed 50%, the proposed acquirer shall provide a document on strategy to the competent authority of the target entity containing, where relevant, the following information:
  - (a) the policy of the proposed acquirer regarding the acquisition including the period for which the proposed acquirer intends to hold the shareholding after the proposed acquisition and any intention of the proposed acquirer to increase, reduce or maintain the level of the shareholding in the foreseeable future;
  - (b) an indication of the intentions of the proposed acquirer towards the target entity, and in particular whether or not it intends to act as an active minority shareholder, and the rationale for such an action;
  - (c) information on the financial position of the proposed acquirer and its willingness to support the target entity with additional own funds if needed for the development of its activities or in case of financial difficulties;
  - (d) details on the influence that the proposed acquirer intends to exercise on the financial position including dividend policy, the strategic development, and the allocation of resources of the target entity;



- (e) a description of the proposed acquirer's intentions and expectations towards the target entity in the medium-term, covering all the elements mentioned above under paragraph (2) of Article 9.
- (2) Where the shareholding to be acquired remains below the threshold of 20% as referred to in Article 10, and depending on the global structure of the shareholding of the target entity the influence exercised by that shareholding is considered to be equivalent to the influence exercised by shareholdings, the competent authority of the target entity may request the information set out in paragraph 1 of this Article

# Article 12 Reduced information requirements

- (1) Notwithstanding the requirements in Articles 2 to Article 11, where the proposed acquirer is an entity as referred to in Article 10(4) of Directive 2004/39/EC and the target entity meets the criteria set out under paragraph 2, the proposed acquirer shall submit the following information to the competent authority of the target entity:
  - (a) Where the proposed acquirer is a natural person:
    - (i) the information set out in paragraph (1) of Article 3;
    - (ii) the information set out in points (d) to (h) of paragraph (1) of Article 4;
    - (iii) the information set out in Articles 6 and 8;
    - (iv) the information set out in paragraph 1 of Article 7;
    - (v) where the proposed acquisition would result in the proposed acquirer holding a qualifying holding in the target entity which does not reach or exceed 20%, a document on strategy as set out in paragraph 1 of Article 10;
    - (vi) where the proposed acquisition would result in the proposed acquirer holding a qualifying holding in the target entity exceeding 20%, a document on strategy as set out in paragraph 1 of Article 11.
  - (b) Where the proposed acquirer is a legal person:
    - (i) the information set out in paragraph 2 of Article 3 and, where relevant, paragraph 3 of Article 3;
    - (ii) the information set out in points (d) to (k) of paragraph (1) of Article 5 and, where relevant, the information set out in paragraph 3 of Article 5;
    - (iii) the information set out in Articles 6 and 8;
    - (iv) the information set out in paragraph 1 of Article 7;



- (v) where the proposed acquisition would result in the proposed acquirer holding a qualifying holding in the target entity which does not reach or exceed 20%, a document on strategy as set out in paragraph 1 of Article 10;
- (vi) where the proposed acquisition would result in the proposed acquirer holding a qualifying holding in the target entity exceeding 20%, a document on strategy as set out in paragraph 1 of Article 11.
- (2) The requirements set out in paragraph 1 shall apply to acquisitions in target investment firms that meet all of the following criteria:
  - (a) they do not hold client assets;
  - (b) they are not authorised for the investment services and activities 'Dealing on own account' or 'Underwriting of financial instruments or placing of financial instruments referred to in points (3) and (6) of Section A of Annex I of Directive 2004/39/EC on a firm commitment basis';
  - (c) where relevant, they are authorised for the investment service of 'Portfolio management' as referred to in point (4) of Section A of Annex 1 of Directive 2004/39/EC, the assets under management by the firm is below EUR 500 million.
- (3) If the proposed acquirer has been assessed by the target entity supervisor within the previous two years, regarding the information listed in Article 4 and Article 5, the acquirer should only provide the pieces of information included in that article that have changed since the previous assessment.

If there have been no changes, the proposed acquirer should sign a declaration informing the target institution supervisor that there is no need to update such information, since it remains the same as was facilitated in the previous assessment.

# Article 13 *Entry into force*

- (1) This Regulation shall enter into force on the twentieth day following that of its publication in the Official Journal of the European Union.
- (2) This Regulation shall be binding in its entirety and directly applicable in all Member States.

Done at Brussels,

For the Commission The President

[For the Commission
On behalf of the President]
[Position]



## Annex IV: Draft implementing technical standards

## DRAFT COMMISSION IMPLEMENTING REGULATION (EU) No .../...

### of [dd mm yyyy]

laying down implementing technical standards with regard to standard forms, templates and procedures for the consultation process between the relevant competent authorities according to Directive 2004/39/EC of the European Parliament and of the Council

### (Text with EEA relevance)

#### THE EUROPEAN COMMISSION,

Having regard to the Treaty on the Functioning of the European Union, Having regard to Directive 2004/39/EC of the European Parliament and of the Council of 21 April 2004 on markets in financial instruments amending Council Directives 85/611/EEC and 93/6/EEC and Directive 2000/12/EC of the European Parliament and of the Council and repealing Council Directive 93/22/EEC¹(MiFID), and in particular the sixth subparagraph of Article 10a(8) thereof,

### Whereas:

- (1) It is appropriate to set out common standard procedures and standard templates to ensure the accurate assessment by Member States' competent authorities of an acquisition or an increase in a qualifying holding in an investment firm when authorising the performance of investment services or activities by an investment firm. The relevant competent authorities should work in full consultation with each other, providing each other with any essential information.
- (2) This Regulation adapts the principles set out in the guidelines on cooperation arrangements and information exchange between competent authorities<sup>2</sup> and the multilateral memordandum of understanding between those authorities to the extent that the obligations in that memorandum relate to Article 10(4) of Directive 2004/39/EC.
- (3) To facilitate the cooperation between competent authorities and ensure efficiency in their exchange of information, competent authorities should designate contact persons specifically for the purpose of the consultation process provided in Article 10(4) of Directive 2004/39/EC and a list of these contact persons should be centralised by ESMA.
- (4) Consultation procedures containing clear timing constraints should be set up in order to ensure the timely and efficient cooperation between competent authorities and should include the use of a preliminary notice to be sent by the requesting authority to the requested authority, within three days of the reciept of a notification by the proposed acquirer, to inform the requested authority of the ongoing assessment.
- (5) The procedures should also aim at ensuring that competent authorities cooperate and work towards the improvement of the process by promoting the exchange of feedback on the quality and relevance of the information received.

<sup>&</sup>lt;sup>1</sup> OJ L 145, 30.4.2004, p. 1.

<sup>&</sup>lt;sup>2</sup> ESMA/2013/BS/157.



- (6) Any exchange or transmission of information between competent authorities, other authorities, bodies or persons should be in accordance with the rules on transfer of personal data to third countries as laid down in Directive 95/46/EC.
- (7) This Regulation is based on the draft implementing technical standards submitted by the European Securities and Markets Authority (ESMA) to the European Commission.
- (8) ESMA did not publicly consult or analyse the potential related costs and benefits of introducing the standard forms, templates and procedures for the consultation process between relevant competent authorities, as this would have been disproportionate in relation to their scope and impact. In addition, ESMA has informed the Securities and Markets Stakeholder Group that it would not request its formal opinion due to the urgency to deliver the technical standards to the Commission by 1 January 2014 and because the standards relate to procedures for cooperation between competent authorities, and ESMA has duly consulted those authorities in developing these standards.

### HAS ADOPTED THIS REGULATION:

### Article 1 Subject matter

This Regulation lays down the standard forms, templates and procedures for the exchange of information during the consultation process between the competent authority of the Member State of the target entity, (hereinafter referred to as 'requesting authority'), and the competent authority of the Member State of the proposed acquirer (hereinafter referred to as 'requested authority') for the purposes of Article 10(4) of Directive 2004/39/EC.

# Article 2 Designated contact persons

- (1) Competent authorities shall designate contact persons for communication under this Regulation and shall notify ESMA of those persons.
- (2) ESMA shall maintain and update the list of the designated contact persons for use by the competent authorities.

# Article 3 Preliminary notice

- (1) A requesting authority shall send a preliminary notice to the requested authority within three working days of the receipt of a notification by the proposed acquirer in accordance with Article 10(3) of Directive 2004/39/EC.
- (2) The requesting authority shall send the preliminary notice in the format set out in Annex I and shall include all the information set out therein.

### Article 4 Consultation notice

(1) A requesting authority shall send a consultation notice to the requested authority as soon as possible after receipt of a notification by the proposed acquirer in accordance with Article 10(3) of Directive 2004/39/EC and not later than 20 working days after receipt of such notification.



- (2) A requesting authority shall send a consultation notice in writing by post, facsimile or secure electronic means, and address it to the designated contact person of the requested authority unless otherwise specified by the requested authority.
- (3) A requesting authority shall send a consultation notice in the format set out in Annex II, identifying in particular issues relating to the confidentiality of information that may be obtained, and specifying details of the relevant information that the requesting authority requests from the requested authority.
- (4) The consultation notice shall contain all essential information on the proposed acquisition in accordance with Article 10(4) of Directive 2004/39/EC.

# Article 5 Aknowledgement of receipt of a consultation notice

The requested authority shall send an acknowledgement of receipt of a consultation notice, within two working days of receiving it, including the contact details of a designated contact person and, if possible at that stage, an estimated date of response.

# Article 6 Response from a requested authority

- (1) A response to a consultation notice shall be made in writing by post, facsimile or secure electronic means. It shall be addressed to the designated contact persons unless otherwise specified by the requesting authority.
- (2) In order to provide the requesting authority with any information which is essential or relevant to the assessment without delay, the requested authority shall provide the requesting authority with:
  - (a) the relevant information requested in the consultation notice, including any views or reservations in relation to the acquisition by the proposed acquirer, as soon as possible and at least within 20 working days of receipt of the consultation notice;
  - (b) any other essential information that could materially influence the assessment, on its own initiative, as soon as possible, and at least within 20 working days of receipt of a consultation notice.
- (3) Where the requested authority is not able to meet the 20 working days time limit referred to in paragraph 2, it shall in any event provide the information in a manner which ensures that any necessary action may proceed expediently, whilst respecting the time limit set out in the second subparagraph of Article 10a(1) of Directive 2004/39/EC.

Any delay shall be confined to justified cases of necessity. The requested authority shall notify the requesting authority if it considers that it is likely that it will not meet the deadlines set out in paragraph 2, and the relevant reasons for the delay as soon as it becomes apparent, and shall provide regular feedback as to progress, including estimates of date of response to the requesting authority.

After receiving a consultation notice, the requested authority shall communicate with the requesting authority if it has any doubt in relation to the precise information requested.



(4) In providing information in accordance with paragraph 2, the requested authority shall use the format set out in Annex III.

# Article 7 Procedures for consultation

- (1) The requesting authority and the requested authority shall communicate in relation to a consultation notice and the response using the most expedient means, taking due account of confidentiality considerations, correspondence times, the volume of material to be communicated and the ease of access to the information by the requesting authority. In particular, the requesting authority shall respond promptly to any clarifications requested by the requested authority.
- (2) If the information requested is or may be held by an authority within the Member State of the requested authority which is not a competent authority, the requested authority shall collect the information promptly and transmit it to the requesting authority in accordance with this Regulation.
- (3) The requested authority and the requesting authority shall cooperate to resolve any difficulties that may arise in executing a request, including resolving any cost issues if the costs of providing assistance are estimated to be burdensome on the requested authority.
- (4) The requested authority and the requesting authority shall provide feedback to each other, where appropriate, on the usefulness of information or other assistance received, the outcome of the assessment in relation to which the consultation occurred and any problems encountered in providing such assistance or information.
- (5) Where new information or a need for further information comes to light during the assessment period, the requesting authority and the requested authority shall cooperate to ensure that all essential and relevant information is exchanged. The templates set out in Annexes II and III may be used for this purpose.
- (6) By way of derogation from Articles 4(2) and 6(1), where information is being exchanged within the last fifteen working days before the end of the assessment period referred to in the second subparagraph of Article 10a(1) of Directive 2004/39/EC, information may be provided verbally. In such cases it shall subsequently be confirmed in accordance with Articles 4(2) and 6(1) unless the competent authorities involved agree otherwise.

### Article 8 Entry into force

- (1) This Regulation shall enter into force on the twentieth day following that of its publication in the Official Journal of the European Union.
- (2) This Regulation shall be binding in its entirety and directly applicable in all Member States.

Done at Brussels,

For the Commission The President



On behalf of the President
[Position]



## ANNEX I

## **Preliminary notice template**

[Article 3 of the Commission Implementing Regulation (EU) No .../...]

Preliminary notice
Reference number:
Date:
General information
FROM: Member State: Requesting Authority: Legal address:
(Contact details of the designated contact person) Name: Telephone: Email:
TO: Member State: Requested Authority: Legal address:
(Contact details of the designated contact person) Name: Telephone: Email:
Dear [insert appropriate name]
In accordance with Article 3 of the Commission Implementing Regulation (EU) No/ laying down implementing technical standards with regard to standard forms, templates and procedures for the consultation process between the relevant competent authorities as referred to in Article 10(4) of Directive 2004/39/EC to ensure uniform conditions of application of Article 10, 10(a) and 10(b), a preliminary notice is made in relation to the matters set out in further detail below.
Information on the proposed acquisition
Identity of the proposed acquirer:



[for natural persons, please include the information referred to in Article $3(1)(a)$ of [RTS]; for legal persons, please include the information referred to in Article $3(2)(a)$ of [RTS]]
Name of relevant regulated entity(/ies) in the requested authority's Member State and relationship to proposed acquirer:
[where the proposed acquirer is a regulated entity as referred to in Article $10(4)(a)$ of Directive $2004/39/EC$ , the name of the proposed acquirer is sufficient. Where the proposed acquirer falls under one of the categories defined under Article $10(4)(b)$ or $(c)$ of Directive $2004/39/EC$ it is also necessary to explain the relationship of the proposed acquirer to the relevant regulated entity established in the requested authority's Member State]
Identity of the target entity:
[please insert the information referred to under Article $6(1)(a)$ of [RTS]]
Size of the current and intended holding of the proposed acquirer in the target entity:
[please insert the information referred to under Article $6(1)(c)(i)$ , (ii) and (iii) of [RTS]]
Please note that the assessment procedure* will expire on [insert date]. If necessary, we will communicate further with details of the relevant information which we would like to receive. However, in the meantime, if you are aware of any essential information in relation to the acquisition, or if you have any views or reservations, we would be grateful if you could provide them at the earliest opportunity and at least within 20 working days of receipt of the consultation notice that will follow this preliminary notice.



*in accordance with second subparagraph of Article 10a(1) 0f Directive 2004/39/EC.
Yours sincerely,
[simple:
[signature]



### **ANNEX II**

### **Consultation notice template**

[Article 4 of the Commission Implementing Regulation (EU) No .../...]

### Consultation notice

	Reference number:
	Date:
General information	1
FROM: Member State: Requesting Authority: Legal address:	
(Contact details of the designated contact person) Name: Telephone: Email:	
TO: Member State: Requested Authority: Legal address:	
(Contact details of the designated contact person) Name: Telephone: Email:	
Dear [insert appropriate name]	
In accordance with Article 4 of the Commission Implementing implementing technical standards with regard to standard for consultation process between the relevant competent authorities a 2004/39/EC to ensure uniform conditions of application of Article is made in relation to the matters set out in further detail be	orms, templates and procedures for the as referred to in Article 10(4) of Directive ticle 10, 10(a) and 10(b), a consultation

Please note that the assessment procedure\* will expire on [insert date], therefore we would be grateful if you could provide the requested information and any other relevant and essential information by [20 working days from receipt of this letter] or, if that is not possible, an indication as to when you anticipate being in a position to provide the assistance which is sought, taking into account the mentioned deadline

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for the assessment procedure.
Tot the dissessment procedure.
*in accordance with second subparagraph of Article 10a(1) 0f Directive 2004/39/EC
Information on the proposed acquisition
Subject matter
[please set out that information here or make reference to the relevant annexes containing the information]
Details of the proposed acquisition
Details of the proposed dequisition.
[please set out that information here or make reference to the relevant annexes containing the information]
Details of any other supervisory authorities involved
[please set out that information here or make reference to the relevant annexes containing the information]
Further to.
[if applicable, please insert details of the previous request in order to enable it to be identified]
Type of assistance request
Information sought [if any]:
mornation sought [if any].



[please insert a detailed description of the specific information sought, including any relevant documents requested, with reasons why that information will be of assistance. Examples include:
• The shareholding structure of the acquirer and the main characteristics of its shareholders;
• The most recent assessment of the suitability (fitness and propriety) of the proposed acquirer;
• The most recent assessment of the proposed acquirer's financial soundness with related public or external audit reports (where relevant);
• The most recent assessment by the requested authority of the quality of the management structure of the proposed acquirer and its administrative and accounting procedures, internal control systems, corporate governance, group structure etc.]
Please provide any additional information.
[Whether the requesting authority has been or will be in contact with any other authority or law enforcement agency in the Member State of the requested authority in relation to the subject matter of the request or any other authority which the requesting authority is aware that has an active interest in the subject matter of the request]
Yours sincerely,
[signature]



## ANNEX III

## Response from requested authority template

[Article 6 of the Commission Implementing Regulation (EU) No .../...]

Response from requested authority
Reference number:
Date:
General information
FROM: Member State: Requested Authority: Legal address:
(Contact details of the designated contact person) Name: Telephone: Email:
TO: Member State: Requesting Authority: Legal address:
(Contact details of the designated contact person) Name: Telephone: Email:
Dear [insert appropriate name]
In accordance with Article 6 of the Commission Implementing Regulation (EU) No/ laying down implementing technical standards with regard to standard forms, templates and procedures for the consultation process between the relevant competent authorities as referred to in Article 10(4) of Directive 2004/39/EC to ensure uniform conditions of application of Article 10, 10(a) and 10(b), your [preliminary notice/ consultation notice] dated [dd.mm.yyyy] with reference [insert reference number] has been processed by us.



Where applicable, please explain any doubt you have in relation to the precise information requested or to any other aspect of this assessment:
If the information requested has been gathered, please set out that information here or provide an explanation of how it will be provided, or make reference to the relevant annexes containing the information requested:
If there is any other relevant or essential information, please provide that information here or provide an explanation of how it will be provided, or make reference to the relevant annexes containing that information:
[please provide, on your own initiative, any essential information that could materially influence the assessment, such as group structure or the most recent assessments of the acquirer's financial soundness]
If there are any views or reservations in relation to the proposed acquisition, please provide these here:
Yours sincerely,
[signature]