

## Results as of 31st March 2015



# Presentation of the results for the First Quarter of 2015 via webcast and conference call

Acerinox will hold a presentation of the results for the first quarter of 2015 tomorrow, 24 April, at 12 pm CET, in English, conducted by Miguel Ferrandis, Chief Financial Officer of the Company, accompanied by the Investor Relations team.

To access the presentation via conference call you can use one of the following numbers 5-10 minutes before the event begins:

Calls from the UK: +44 (0) 207 107 0685 Calls from Spain and the rest of the world: +34 91 789 51 57

The presentation can be followed on the Acerinox website (www.acerinox.com) in the Shareholders and Investors section.

The presentation and all the audiovisual material will be available on the Acerinox website afterwards.

#### Results for the First Quarter of 2015

- Acerinox has made a profit after taxes and minorities of 31 million euros, a figure 23.7% higher than that for the first quarter of 2014
- The Group net sales, totalling 1,144 million euros, has increased 11.8% compared to that of the first quarter of 2014 and is 5.5% higher than that of the fourth quarter of 2014
- Melting Shop production, totalling 600,540 metric tons, has fallen by 2.7% in comparison with the same period of the previous year, although the figure is 16.5% higher than that for the fourth quarter of 2014
- Columbus Stainless Pty Ltd has signed a syndicated financing contract (secured borrowing base facility) in the amount of 3.5 billion Rand (275 million euros) for three years
- An investment amounting to 116 million euros has been announced for a bright annealing line and cold-rolling mill at NAS
- The Board of Directors will propose to the AGM a scrip dividend of 0.45 euros per share
- Second Quarter results will improve compared to the first one, due to volume increases and alloy surcharge stabilisation



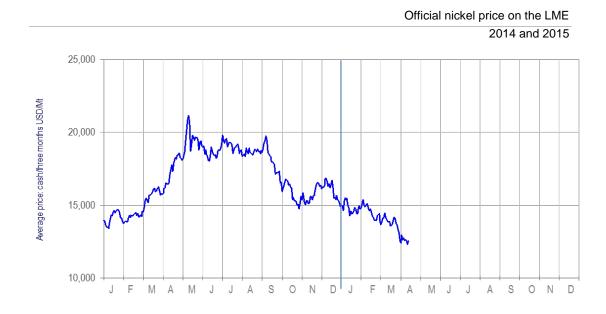
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#### Stainless Steel Market

Just like in the fourth quarter of 2014, the stainless steel market continues digesting the inventory excesses of distributors, which, coupled with the fall in the price of nickel, have slowed apparent consumption.

In **Europe**, in the first three months of the year, we estimate that apparent consumption fell by 6%, although it is worth remembering that the first quarter of 2014 saw a sharp increase.

We do not consider stocks to be excessive, and therefore expect demand to be re-established once the price of nickel stabilises, since final consumption continues to rise.



The order book is increasing, but prices are still low due to the aforementioned circumstances and pressure from imports.

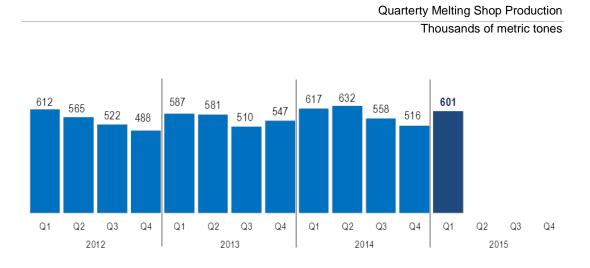
In this regard, we should note that on 24 March the European Commission imposed a provisional anti-dumping duty on imports from China and Taiwan of cold-rolled stainless steel flat products, which is an issue that will remain until a final decision is made in September.

The situation in Europe also applies to the **Unites States**, although in the latter demand remains higher, and apparent consumption has grown in the first quarter by more than 1%. However, the strength of the dollar and difficulties in other markets have led to an increase in imports, with a consequent pressure on prices.

In **Asia**, as is traditional, the Chinese New Year celebrations have resulted in a slowdown of demand in the first quarter. After the celebrations, there was a resumption of activity, but strong competition in the region forces prices to be kept very low.

#### Production

Melting Shop production of the Acerinox Group in the first Quarter of 2015, amounting to 600,540 metric tons, is 2.7% lower than in same period of the previous year, but 16.5% higher than in the fourth quarter of 2014.



Meanwhile, cold-rolled amounting to 395,057 metric tons, has increased by 2.7%, compared to the first quarter of last year, and 5.4% with regard to the fourth quarter of 2014, chiefly due to the improve in activity in Acerinox Europa and Bahru Stainless.

		Acerinox Prod Thousands of metric							
		2015					2014	Variation (%)	
		1Q	2Q	3Q	4Q	Accumulated	Jan-Mar	variation (70)	
Melting shop		600.5				600.5	617.5	-2.7%	
Hot rolling shop	pu	524.3				524.3	542.0	-3.3%	
Cold rolling shop	sno	395.1				395.1	384.5	2.7%	
Long product (Hot rolling)	Ę	57.0				57.0	62.4	-8.6%	

#### Results

The results obtained by the Acerinox Group show an improvement in comparison with the first quarter of 2014.

Net Sales, amounting to 1,144 million euros, has increased by 11.8% set against the same period of the previous year, chiefly due to the higher prices in Europe (14%) and the USA (9%), according to Platts.

		Ν	fillions of euros			
	January- March					
Million €	2015	2014	Variation			
Net sales	1,144.31	1,023.78	11.8%			
Gross operating result / EBITDA	102.55	88.74	15.6%			
% over sales	9.0%	8.7%				
EBIT	61.89	50.78	21.9%			
% over sales	5.4%	5.0%				
Result before taxes	48.20	38.23	26.1%			
Result after taxes and minorities	31.01	25.07	23.7%			
Depreciation Net cash flow	40.42 71.43		9.2% 15.1%			

The EBITDA stands at 103 million euros, a figure 15.6% higher than in January-March 2014, with a margin over sales of 9%, which we consider to be positive in a scenario of falling nickel prices.

Profit after taxes and minorities totals 31 million euros, a figure 23.7% higher than in the same period of the previous year.

Condensed Balance Sheet Millions of euros

Condensed Profit and Loss Account

ASSETS				LIABILITIES						
Million €	Mar 15	2014	Variation	Million €	Mar 15	2014	Variation			
Non-current assets	2,373.32	2,270.43	4.5%	Equity	2,087.37	1,856.13	12.5%			
Current assets	2,226.69	2,159.12	3.1%	Non-current liabilities	1,285.26	1,279.66	0.4%			
- Inventories	901.61	851.70	5.9%	<ul> <li>Interest-bearing loans and borrowings</li> </ul>	887.24	895.96	-1.0%			
- Debtors	713.49	475.19	50.1%	<ul> <li>Other non-current liabilities</li> </ul>	398.02	383.71	3.7%			
Trade debtors	679.64	443.56	53.2%							
Other debtors	33.86	31.62	7.1%	Current liabilities	1,227.38	1,293.76	-5.1%			
- Cash and other current asset	611.58	832.24	-26.5%	<ul> <li>Interest-bearing loans and borrowings</li> </ul>	358.77	334.08	7.4%			
				<ul> <li>Trade creditors</li> </ul>	748.50	841.07	-11.0%			
				- Other current liabilities	120.11	118.61	1.3%			
TOTAL ASSETS	4,600.01	4,429.55	3.8%	TOTAL EQUITY AND LIABILITIES	4,600.01	4,429.55	3.8%			

As of 31 March, Acerinox has credit lines amounting to 1.9 billion euros, of which 29% is available.

Net financial debt of the Group is 853 million euros and the operating working capital, 833 million euros, has increased by 379 million euros compared to the figure of December 2014.

	Cash Flow Statement			
	l	Millions of euros		
	Jan-Mar 2015	Jan-Dec 2014		
Result before taxes	48.2	243.8		
Adjustments for:	58.3	227.7		
Depreciation and amortisation	40.4	150.3		
Changes in provisions and impairments	-1.2	-2.6		
Other adjustments in the result	19.1	80.0		
Changes in working capital	-260.6	-261.4		
Changes in operating working capital	-378.6	-213.2		
· Inventories	-49.9	- 122. 1		
· Trade debtors	-236.1	-66.9		
· Trade creditors	-92.6	-24.1		
Others	117.9	-48.3		
Other cash-flow from operating activities	-46.5	-160.2		
Income tax	-35.9	- 103.4		
Financial expenses	-10.6	-56.8		
NET CASH-FLOW FROM OPERATING ACTIVITIES	-200.6	49.9		
Payments for investments on fixed assets Others	-13.0 -1.9	-74.2 -3.1		
ET CASH-FLOW FROM INVESTING ACTIVITIES	-14.8	-77.3		
IET CASH-FLOW GENERATED	-215.4	-27.4		
Acquisition of treasury shares	0.0	0.0		
	0.0	-56.1		
Dividends payed to shareholders and minorities	-26.2	-56.1		
Changes in net debt Changes in bank debt/private placement	-20.2 15.7	195.2		
Conversion differences	-41.9	-44.0		
Attributable to minority interests	0.0	0.0		
Others	0.0	0.0		
NET CASH-FLOW FROM FINANCING ACTIVITIES	-26.1	95.0		
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	-241.5	67.7		
Opening cash and cash equivalents	738.4	629.6		
	19.5			
Effect of the exchange rate fluctuations on cash held		41.1		
CLOSING CASH AND CASH EQUIVALENTS	516.3	738.4		

#### Columbus

Columbus Stainless Pty Ltd ("Columbus") has signed a secured borrowing base facility for an amount of 3.5 billion Rands (275 million euros) for three years.

The contract has been signed with 10 international banks led by Deutsche Bank, which has acted as Bookrunner and Coordinating Mandated Lead Arranger; the following banks have acted as Mandated Lead Arranger: BBVA, Rand Merchand Bank and Bankinter; other financing banks are: Banco Santander, Nedbank, Banco Sabadell, HSBC, CaixaBank and Investec. The transaction was oversubscribed by 1.3 times.

This financing will allow Columbus to cover their current working capital needs and future necessities in the case of increases in prices or activity.

Columbus is a company owned 76% by Acerinox. Columbus is the leader of the African market and has an integrated stainless steel plant with a capacity of 1 million tons.

#### Investments

On 26 March, we announced the investment of 116 million euros for the development of a bright annealed BA finish line and a cold-rolling mill, in order to increase the production capacity and expand the range of final products of our North American Stainless (NAS) factory in Kentucky.

With this new line, NAS will produce stainless steel with a shiny finish. The high annual consumption of this product and the fact that most of it must be imported due to the absence of domestic production lie at the root of this great opportunity to develop the project.

Acerinox thus becomes the main producer of this material on US soil, reducing delivery times and transport and import costs and offering more competitive prices to North American clients. In addition, the NAS sales team's knowledge of its clients places the company in a very advantageous position with regard to its competitors.

NAS will thus make a qualitative leap, specialising in products with a greater added value, increasing the percentage of its Melting and Hot Rolling Shop capacity and improving the competitiveness of all its facilities.

With this strategic move, Acerinox will strengthen its current leadership in the US market, where it holds a significant market share and is the leading company in terms of both volume and turnover.

The BA finish, or mirror finish, is particularly shiny and highly resistant to corrosion, in addition to being easy to clean, which makes it a very attractive product for numerous sectors such as household appliances, cars, fireplaces, lorry tanks, cutlery and decorating.

#### **General Meeting of Shareholders**

The Board of Directors, at its meeting held today, has approved the convening of the General Meeting of Shareholders for 3 June 2015. It will take place at Paseo de la Castellana 33 (Edificio de la Mutua Madrileña), Madrid. The agenda and the proposed agreements will be duly published on the Acerinox website (www.acerinox.com) and in the national press.

Among those agreements a dividend of 0.45 euros per share will be proposed by means of scrip dividends systems. Furthermore, the amendment of the Company's Articles of Association and the General Shareholders Meeting regulations will be debated at the Shareholders Meeting, in order to adapt them to the new Spanish Corporation Law.

#### Outlook

Bernardo Velázquez, Acerinox CEO, states "we hope, once the price of nickel has stabilised and stocks return to normal, that market conditions will improve, since we are optimistic about final demand"

Although prices remain low, we hope that the stabilisation of the alloy surcharge in May, coupled with an increase in volume, will enable results to improve in the second Quarter.

### Main economic-financial magnitudes

		Year 2015					
CONSOLIDATED GROUP		Q1 Q2		Q4	Accumulated	Jan-Mar	
Production (Mt.)							
	g shop 600,540				600,540	617,496	
Hot rollin					524,285	541,976	
	g shop 395,05				395,057	384,496	
Long product (hot	rolling) 56,979				56,979	62,356	
Net sales (million €)	1,144.3				1,144.31	1,023.78	
Gross operating result / EBITDA (million €)	102.55				102.55	88.74	
% ove	r sales 9.0%	I			9.0%	8.7%	
EBIT (million €)	61.89				61.89	50.78	
% ove	r sales 5.4%				5.4%	5.0%	
Result before tax es and minorities (million €)	48.20				48.20	38.23	
Result after tax es and minorities (million €)	31.01				31.01	25.07	
Depreciation (million €)	40.42				40.42	37.01	
Net cash flow (million €)	71.43				71.43	62.08	
Number of empoyees	6,742				6,742	6,789	
Net financial debt (million €)	853.47				853.47	760.49	
Debt to equity (%)	40.9%				40.9%	48.4%	
Number of shares (million)	261.70				261.70	257.15	
Return to shareholders (per share)							
Daily average shares traded (nº of shares, million)	1.59	800			1.59	1.25	
Result after taxes and minorities per share	0.12				0.12	0.10	
Net cash flow per share	0.27				0.27	0.24	