

Sabadell

Q1 2018 Results

April 26, 2018

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TSB migration

Highlights



1Q18 highlights

- Strong momentum in core banking revenue¹, which grew +3.8% YoY both at Group level and ex-TSB
- Performing loan growth ex-APS NPL run-off ² of +3.6% YoY (+2.1% ex-TSB), driven by a solid performance of the SME segment and strong new mortgage lending
- Positive total customer funds growth of +4.9% YoY (+5.4% ex-TSB) as a result of strong sight accounts and mutual funds growth of +10.0% and +17.4% respectively
- Continued improvement in asset quality with the net NPA to total assets ratio falling to 3.1% and NPA coverage increasing to 55.2% in the quarter. CoR fell to 64bps, while foreclosed assets continued to be sold with no losses on average
- Strong capital position, comfortably in excess of requirements, with a fully loaded CET1 of 12.0%
- S&P raised Sabadell's long-term credit rating to BBB (stable outlook) from BBB- while Moody's raised Sabadell's mortgage and public covered bonds credit rating to Aa1 from Aa2
- Last weekend TSB moved its five million customers and their 1.3 billion records to its new banking platform

Note: **All data is considered like-for-like for comparison purposes**, i.e. assuming constant FX and excluding Sabadell United Bank, Mediterráneo Vida as well as the Mortgage enhancement portfolio contribution (when applicable).

¹ Core banking revenue refers to net interest income plus commissions.

² Excludes the impact of the APS NPL run-off (i.e. the 80% of the APS problematic exposure, due to the DGF, which risk is presented as performing and the net loans and receivables account).

Profitability and efficiency



1Q18 highlights: Profitability and efficiency

	Sabadel	II, Group	Sabadell,	, ex-TSB	Highlights
% Growth	QoQ	YoY	QoQ	YoY	
Performing loans ¹	+0.4%	+3.6%	+1.0%	+2.1%	 Strong performing loan growth YoY and QoQ driven by a solid performance of the SME segment and strong new mortgage lending, with Spain growing +0.8% QoQ
NII	-1.5%	+2.8%	-1.3%	+1.9%	 Net interest income performed remarkably well YoY. Quarterly, net interest income was slightly down, impacted by negative Euribor re-pricing and fewer calendar days in the quarter
INII	-1.5%	+2.0%	-1.3%	+1.970	 Customer spread remained robust at 2.8% driven by our ability to defend pricing. NIM was stable QoQ despite liquidity inflows during the quarter
Commissions	-1.4%	+6.7%	-1.2%	+8.2%	 High single digit commission's growth YoY supported by a strong performance in service and asset management fees. Commissions were down QoQ due to seasonality

- Most of the trading income expected for the year materialised during the quarter
- Non-recurrent expenses related to the TSB IT migration have been recognised in Q1. IT synergies will begin materialising from 2Q18. Excluding non-recurrent costs, personnel and administrative costs increased by +1.5% QoQ due to cost ramp-up in Mexican business and seasonality in personnel expenses (at the ex-TSB level)
- CoR was reduced to 64bps, showing good progress towards achieving our YE target of 60bps



Quarterly income statement

	Sabadell, Group					Sabadell, ex-TSB						
Euros in million	1Q17	4Q17	1Q18	%QoQ constant FX	%QoQ	%YoY like-for-like constant FX	%YoY like-for-like	1Q17	4Q17	1Q18	%QoQ	%YoY like-for-like
Net interest income	894.3	924.6	911.5	-1.5%	-1.4%	2.8%	1.9%	646.0	667.3	658.4	-1.3%	1.9%
Equity method & dividends	16.2	12.2	12.9	5.8%	5.8%	-20.8%	-20.8%	16.2	12.0	12.8	6.9%	-21.3%
Commissions	295.3	319.0	314.4	-1.4%	-1.4%	6.7%	6.5%	269.3	295.0	291.3	-1.2%	8.2%
Trading income & forex	353.4	35.0	226.0			-36.0%	-36.1%	342.4	21.3	218.8		-36.1%
Other operating results	-14.2	-136.5	-9.7	-92.9%	-92.9%	-30.7%	-31.8%	-11.6	-131.0	-7.0	-94.7%	-39.9%
Gross operating income	1,545.0	1,154.1	1,455.1	26.0%	26.1%	-5.3%	-5.8%	1,262.3	864.6	1,174.3	35.8%	-7.0%
Memo: Gross operating income excl. trading income	1,192.7	1,120.5	1,232.6	9.9%	10.0%	4.0%	3.3%	921.1	844.5	959.0	13.6%	4.1%
Personnel recurrent costs	-375.2	-383.7	-383.6	-0.1%	0.0%	3.0%	2.2%	-281.8	-280.5	-290.2	3.5%	3.0%
Administrative recurrent costs	-275.4	-281.9	-292.3	3.6%	3.7%	7.6%	6.2%	-144.2	-163.5	-162.4	-0.7%	12.6%
Non recurrent costs	-17.6	-12.2	-77.0					-3.2	-9.0	-3.3	-63.8%	2.0%
Depreciation & amortisation	-99.1	-101.9	-87.1	-14.6%	-14.5%	-11.6%	-12.1%	-81.5	-84.4	-69.4	-17.8%	-14.8%
Total costs excl. non recurrent costs	-749.6	-767.5	-763.0	-0.7%	-0.6%	2.7%	1.8%	-507.6	-528.4	-522.0	-1.2%	2.8%
Pre-provisions income	777.8	374.4	615.1	64.2%	64.3%	-20.8%	-20.9%	751.6	327.2	649.0	98.4%	-13.6%
Memo: Pre-provisions income excl. trading income and non recurrent costs	443.1	352.9	469.6	33.0%	33.1%	6.2%	6.0%	413.5	316.1	437.0	38.2%	5.7%
Total provisions & impairments	-508.3	-228.5	-244.8	7.1%	7.1%	-51.8%	-51.8%	-484.4	-205.0	-221.5	8.0%	-54.3%
Gains on sale of assets and other results	1.7	48.6	-0.6					-5.7	48.0	-1.1		-81.5%
Profit before taxes	271.2	194.4	369.7	90.0%	90.2%	36.4%	36.3%	261.5	170.2	426.5	150.6%	63.1%
Taxes	-74.0	-44.7	-108.9	143.3%	143.6%	47.3%	47.1%	-68.4	-36.1	-121.9	237.3%	78.2%
Minority interest	1.8	2.0	1.5	-28.4%	-28.4%	-16.7%	-16.7%	1.8	2.0	1.5	-28.4%	-16.7%
Attributable net profit	195.4	147.7	259.3	75.4%	75.6%	32.8%	32.7%	191.3	132.0	303.1	129.6%	58.4%

- Net profit increased by +32.8% YoY (+58.4% ex-TSB)
- Pre-provisions income (excl. trading income and non recurrent costs) grew by +6.2% YoY (+5.7% ex-TSB)



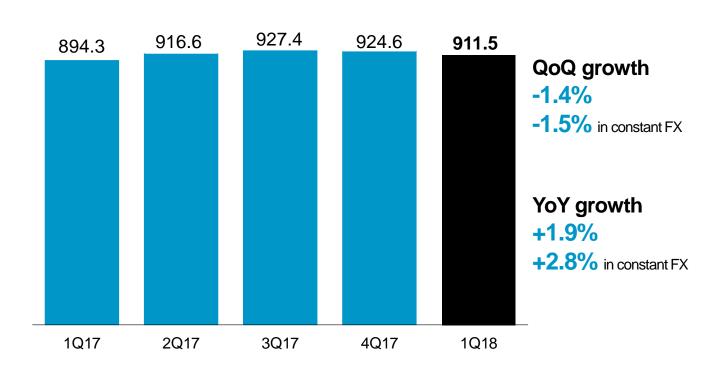
QoQ growth

-1.6%

Net interest income decreased slightly QoQ impacted by fewer calendar days and Euribor re-pricing

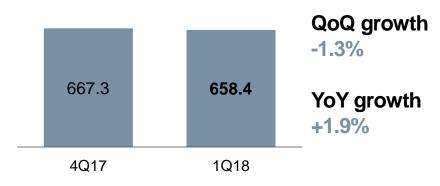
Group net interest income evolution

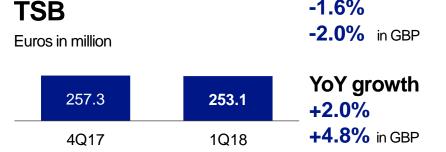
Euros in million



Sabadell, ex-TSB







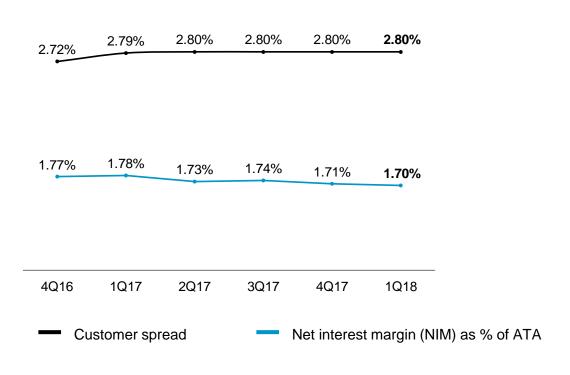
Note: All data is considered like-for-like for comparison purposes, i.e. assuming constant FX and excluding Sabadell United Bank, Mediterráneo Vida as well as the Mortgage enhancement portfolio contribution (when applicable). YoY growths calculated as the growth rate of cumulative results to March 2018 vs. cumulative results to March 2017. The EURGBP exchange rate of 0.8834 used for this quarter's P&L corresponds to the daily average rate of 1Q18 (0.8871 as of 4Q17).



Net interest margin remained stable despite liquidity inflows during the quarter

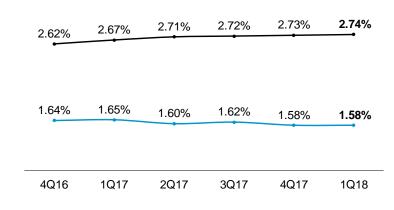
Customer spread and net interest margin, Sabadell Group

In percentage



Sabadell, ex-TSB

In percentage



TLTRO II net lending benchmark achieved, ensuring the lowest possible funding cost (-40bps)

TSB

In percentage

3.08%	3.15%	3.10%	3.03%	2.99%	2.98%
2.25%	2.24%	2.23%	2.21%	2.19%	2.14%

TSB withdrew an additional c.£850M of TFS funding, which increased liquidity impacting NIM downwards QoQ

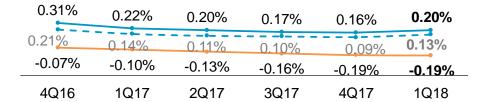
^BSabadell

Customer spread remained robust as a result of our ability to defend pricing

Customer loan yield and cost of funds

In percentage

3.03%	3.01%	3.00%	2.97%	2.96%	3.00%
-					
2 83%	2.81%	2.82%	2.82%	2.82%	2.87%



Customer loan yield, group

Cost of customer funds, group

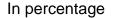
Customer loan yield, ex-TSB

Cost of customer funds, ex-TSB

Euribor 12M (quarterly average)

Note: All data is considered like-for-like for comparison purposes, i.e. assuming constant FX and excluding Sabadell United Bank, Mediterráneo Vida as well as the Mortgage enhancement portfolio contribution (when applicable). Contractual rates for Euro term deposits. Wholesale funding cost excludes the additional benefit from TLTRO II and TFS funding.

Wholesale funding cost





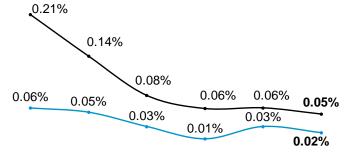
Wholesale funding cost was impacted by a positive oneoff in 4Q17 and is recovering to its normalised level

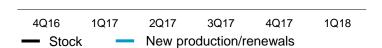
Wholesale funding cost, group

Wholesale funding cost, ex-TSB

Contractual rates on term deposits, ex-TSB

In percentage





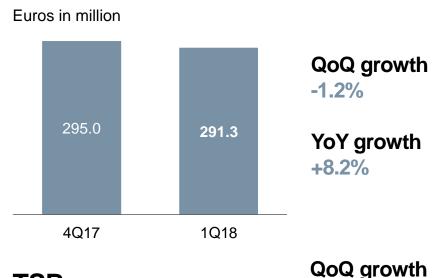


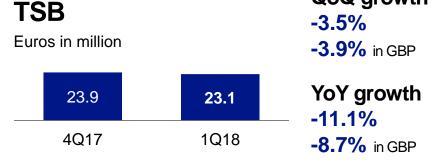
Commissions were up +6.7% YoY (+8.2% ex-TSB) and decreased slightly QoQ due to seasonality

Group commission income evolution

Euros in million 319.0 314.4 304.8 QoQ growth 300.8 295.3 -1.4% 75.6 77.3 74.0 78.5 -1.4% in constant FX 76.6 YoY growth +6.5% 147.5 148.1 143.8 146.0 +6.7% in constant FX 141.4 95.9 89.0 82.5 80.8 77.3 1Q17 2Q17 3Q17 4Q17 1Q18 Services Credit and contingent risk Asset Mgmt.¹

Sabadell, ex-TSB





Note: All data is considered like-for-like for comparison purposes, i.e. assuming constant FX and excluding Sabadell United Bank, Mediterráneo Vida as well as the Mortgage enhancement portfolio contribution (when applicable). YoY growth calculated as the growth rate of cumulative results to March 2018 vs. cumulative results to March 2017. The EURGBP exchange rate of 0.8834 used for this quarter's P&L corresponds to the daily average rate of 1Q18 (0.8871 as of 4Q17).

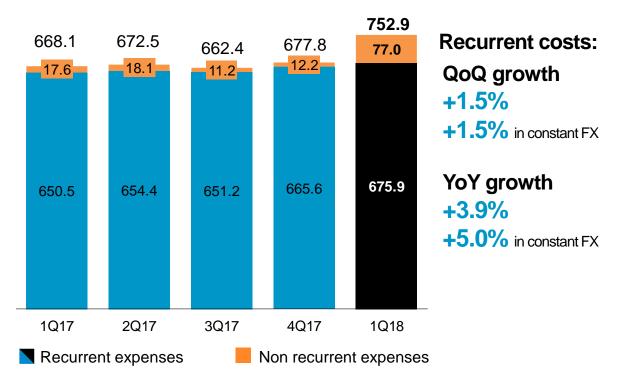
¹ Includes mutual funds, pension funds, insurance brokerage and wealth management commissions.

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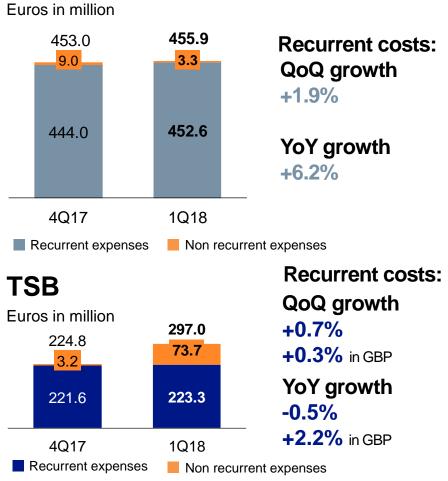
Non-recurrent expenses related to the TSB IT migration have been recognised in Q1, synergies to begin materialising from Q2

Group personnel and general expenses

Euros in million



Sabadell, ex-TSB



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3

Commercial activity and transformation



1Q18 highlights: Commercial activity and transformation

- Performing loan growth ex-APS NPL run-off ¹ of +3.6% YoY (+2.1% ex-TSB) and +0.4% QoQ (+1.0% ex-TSB), driven by a solid performance of the SME segment and strong new mortgage lending
- Group customer funds increased by +1.0% in the quarter (+1.1% ex-TSB)
 - On-balance sheet customer funds evolved positively QoQ increasing by +0.5% due to growing sight accounts, which increased by +3.4% in the quarter
 - Off-balance sheet funds increased by +2.3% QoQ mainly driven by an outstanding net inflow of mutual and insurance funds, which grew +2.8% and +3.5% respectively
- Strong commercial performance coupled with the highest standards of quality of service and customer experience:
 - In Spain, increasing market share and top ranked in quality of service. Our Equos service quality score reached 8.19 in the quarter, which represented a historic maximum
 - In the UK, TSB grew less quickly in the quarter as anticipated, in preparation for migration
 - Exponential lending and customer funds growth in Mexico

Note **All data is considered like-for-like for comparison purposes**, i.e. assuming constant FX and excluding Sabadell United Bank, Mediterráneo Vida as well as the Mortgage enhancement portfolio contribution (when applicable).



Balance sheet dynamics Evolution of customer loans and funds

<u>-</u>	Sabadell Group					Sabadell, ex-TSB						
Euros in million	Mar-17	Dec-17	Mar-18	%QoQ constant FX	%QoQ	%YoY like-for-like constant FX	%YoY like-for-like	Mar-17	Dec-17	Mar-18	%QoQ	%YoY like-for-like
Total assets	209,675	221,348	219,009	-1.4%	-1.1%	5.3%	4.5%	164,219	173,203	169,676	3.3%	-2.0%
Of which:	,	· ·	· ·						·	•		
Gross loans to customers ex repos ¹	144,373	145,323	144,967	-0.7%	-0.2%	1.1%	0.4%	110,254	109,742	108,949	-0.7%	-1.2%
Performing loans	135,238	137,522	137,246	-0.6%	-0.2%	2.2%	1.5%	101,320	102,119	101,653	-0.5%	0.3%
Performing loans ex-APS NPL run-off	128,785	131,287	132,482 <	0.4%	0.9%	3.6%	2.9%	94,866	95,884	96,889	1.0%	2.1%
Fixed income portfolio	29,573	24,638	27,609	11.9%	12.1%	-6.1%	-6.6%	26,107	22,253	24,759	11.3%	-5.2%
Total liabilities	199,186	208,127	206,139	-1.3%	-1.0%	4.3%	3.5%	154,162	162,458	159,209	3.3%	-2.0%
Of which:												
On-balance sheet customer funds	130,148	132,096	133,280	0.5%	0.9%	3.0%	2.4%	95,430	97,686	98,283	0.6%	3.0%
Term funds ²	36,909	34,076	31,486	-7.8%	-7.6%	-14.4%	-14.7%	32,001	29,647	27,491	-7.3%	-14.1%
Sight accounts	93,239	98,020	101,794	3.4%	3.9%	10.0%	9.2%	63,429	68,039	70,792	4.0%	11.6%
Wholesale funding	19,647	22,062	21,259	-3.8%	-3.6%	8.4%	8.2%	18,065	20,141	19,374	-3.8%	7.2%
ECB funding	21,295	21,501	20,987	-2.4%	-2.4%	-1.4%	-1.4%	21,295	21,501	20,987	-2.4%	-1.4%
BoE funding	3,397	6,341	7,402	15.1%	16.7%	122.8%	117.9%	0	0	0		
Off-balance sheet funds	41,848	45,325	46,364	2.3%	2.3%	10.8%	10.8%	41,848	45,325	46,364	2.3%	10.8%
Of which:												
Mutual funds	23,964	27,375	28,136	2.8%	2.8%	17.4%	17.4%	23,964	27,375	28,136	2.8%	17.4%
Pension funds	4,090	3,987	3,911	-1.9%	-1.9%	-4.4%	-4.4%	4,090	3,987	3,911	-1.9%	-4.4%
Third party insurance products	10,024	9,965	10,313	3.5%	3.5%	2.9%	2.9%	10,024	9,965	10,313	3.5%	2.9%
Managed accounts	3,771	3,999	4,004	0.1%	0.1%	6.2%	6.2%	3,771	3,999	4,004	0.1%	6.2%
Total customer funds	171,996	177,421	179,644	1.0%	1.3%	4.9%	4.4%	137,278	143,011	144,647	1.1%	5.4%

Group performing loan book increased +0.4% QoQ³ and grew +3.6% YoY³. APS annual cash payment received in the quarter from the Deposit Guarantee Fund for €1,429M

Note **All data is considered like-for-like for comparison purposes**, i.e. assuming constant FX and excluding Sabadell United Bank, Mediterráneo Vida as well as the Mortgage enhancement portfolio contribution (when applicable). The EURGBP exchange rate of 0.8749 used for this quarter's balance sheet is the closing exchange rate as of March 2018.

¹ Includes accrual adjustments. ² Term funds include term deposits and other funds placed via the branch network and exclude repos and deposits from institutional clients.

³ Excludes the impact of the APS NPL run-off (i.e. the 80% of the APS problematic exposure, due to the DGF, which risk is presented as performing and the net loans and receivables account).



Mexico

APS NPL run-off1

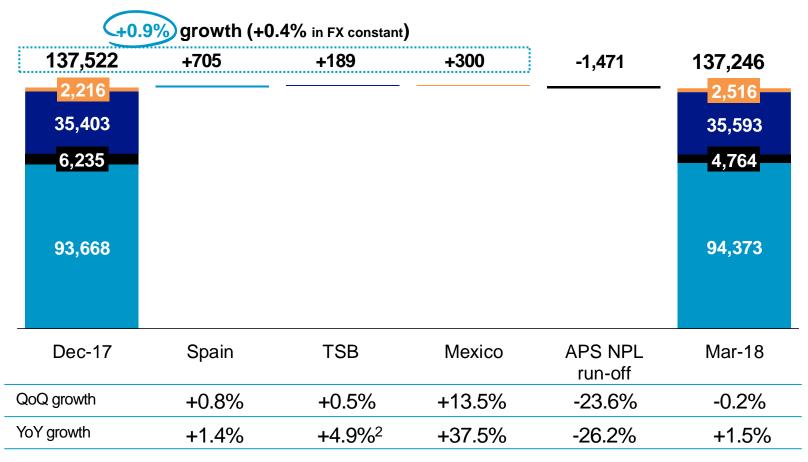
TSB

Spain

Group performing loans continue to show a robust performance with +0.9% growth QoQ

Performing loans: performance by geographies, Group

Euros in million



Note: **Figures as reported.** Excludes accrual adjustments. The EURGBP exchange rate of 0.8749 used for this quarter's balance sheet is the closing exchange rate as of March 2018. ¹ APS NPL run-off incudes the 80% of the APS problematic exposure due to the DGF which risk is presented as performing and the net loans and receivables account.

² Excluding the mortgage enhancement portfolio.

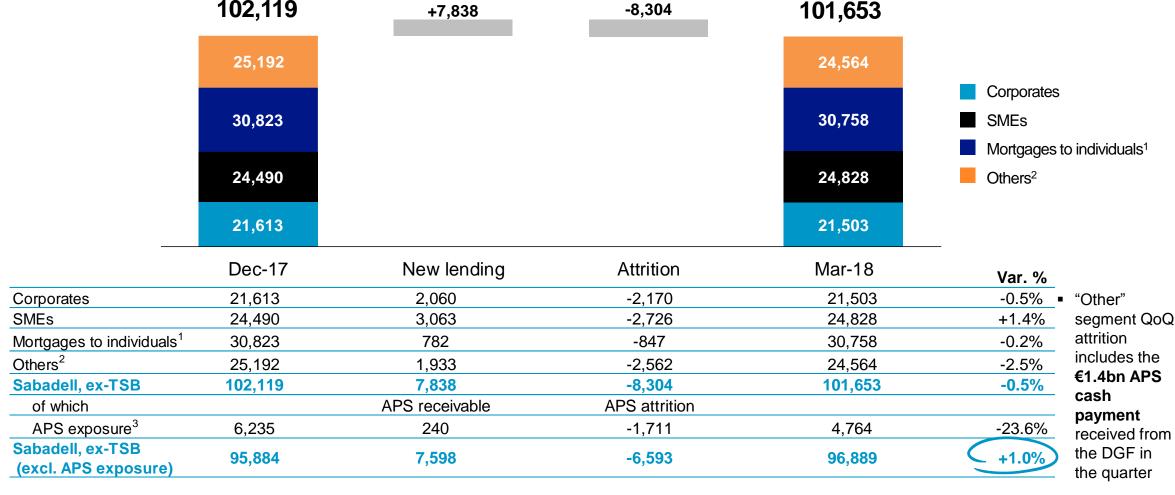
Performing loans ex-TSB increased 1.0% QoQ with a solid performance in SMEs and stable mortgage balances

+7,838

Performing loans: performance by customer type, ex-TSB

Euros in million

102,119



-8,304

Note: Excludes accrual adjustments. The EURGBP exchange rate of 0.8749 used for this quarter's balance sheet is the closing exchange rate as of March 2018.

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¹⁷

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Lower prices in mortgages and new consumer lending were offset by increasing spreads for SMEs and Corporates

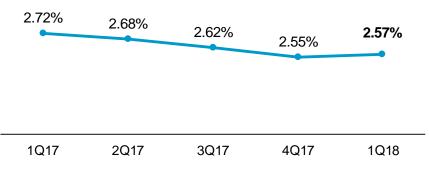
Mortgages to individuals

Yield in percentage



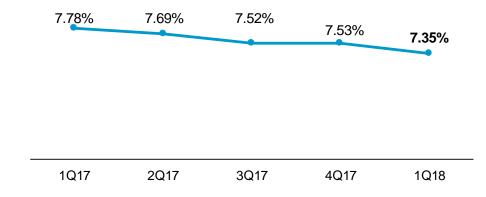
Loans to SMEs and Corporates

Yield in percentage



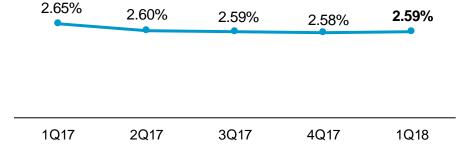
Consumer loans

Yield in percentage



Credit line for SMEs and Corporates

Yield in percentage

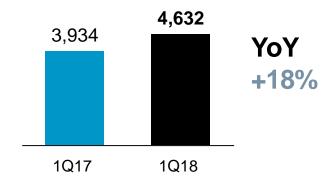




Strong commercial momentum in Spain

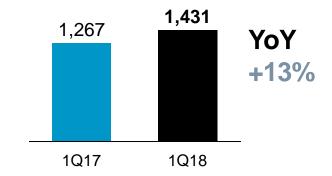
New loans and credit facilities to SMEs

Euros in million



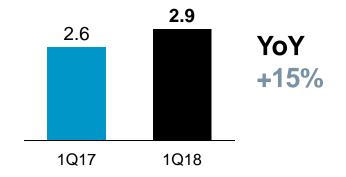
New mortgages & consumer loans¹

Euros in million



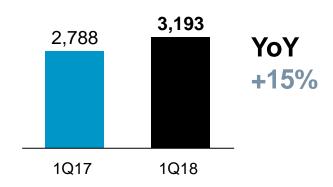
Expansión accounts²

Number of accounts in million



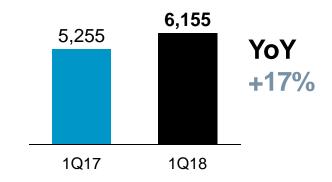
Credit cards turnover

Euros in million



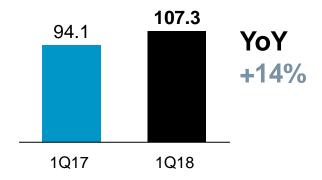
PoS turnover

Euros in million



New insurance contracts

Number of contracts in thousands



¹ New mortgages to individuals and self-employed. New consumer loans including Sabadell Consumer Finance.

² Expansión account is the relationship account with engaged businesses and individuals.



We continue to grow our market position in Spain

Market shares by product

Export In percentage PoS documentary Loans¹ Transact² credit turnover 1 9.77% 111.25% 114.62% 129.73% **Mar- 18 Companies** Mar- 17 11.14% 28,85% 13.79% 9.60% Household Credit card Life insurance³ sight acc. Mutual funds turnover **1** 7.59% 1 6.10% **1** 5.50% 6.22% Mar- 18 **Individuals** Mar- 17 6.04% 7.46% 5.21% 6.00%

Note: 2018 data as of March 2018 or last available month. Figures to make data comparable YoY.

Sources include ICEA (life insurance), Bank of Spain (loans and household current acc.), Servired (PoS turnover and credit card turnover), Iberpay (transact.) and Swiftwatch (export documentary credit).

¹ Excluding loans to Real Estate companies and repos.

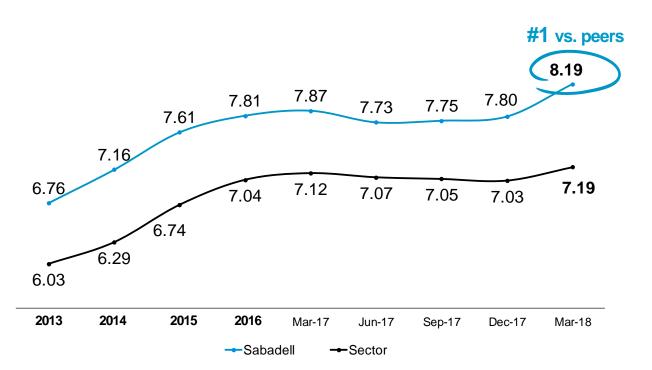
² Transactionality calculated per volume. ³ Insurance calculated per number of contracts.



Sabadell remains top ranked in the sector according to service quality

Level of service quality

Evolution of Sabadell quality index vs. sector



Net promoter score ("NPS") Ranking 2018 Large companies 32% (turnover >€5M) **SMEs** 17% 1st (turnover <€5M) 2nd Personal banking 27% Retail banking 9% 2nd

Sabadell increased once again the gap between its service quality score vs. the sector in the quarter and is top ranked by SMEs and large companies in NPS² and no. 2 in personal banking and retail banking

¹ Source: STIGA, EQUOS (Objective Quality Analysis in Banking Networks, Q1 2018). Cumulative data.

² Source: Benchmark NPS Accenture Report. Net promoter score (NPS) is based on the question "On a scale of 0-10, where 0 is not at all likely and 10 is extremely likely, how likely is it that you would recommend Sabadell to a friend or colleague?" NPS is the percentage of customers who score 9-10 after subtracting the percentage who score 0-6. Considers peer group entities. Data as last available month.

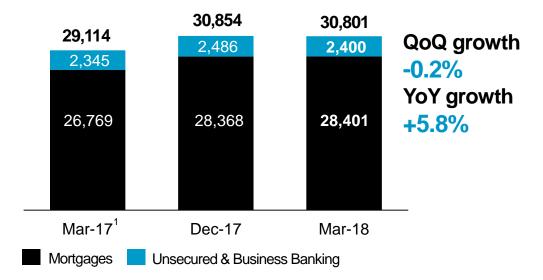
TSB slowed down lending volumes in the quarter in preparation for the migration event to its new banking

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Total customer lending (net)

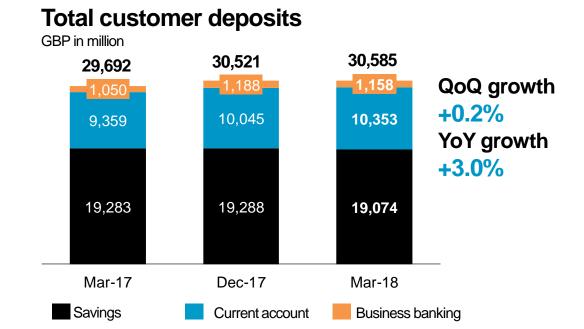
GBP in million

platform





 TSB advanced £1.2 billion in new mortgage loans in Q1 despite having slowed growth in order to facilitate migration



- Customer deposits grew to £30.6bn, +0.2% QoQ and +3.0%
 YoY, driven primarily by strong current account performance
- 6.6%² of all customers switching banks or opening a new account in the past 12 months choose TSB

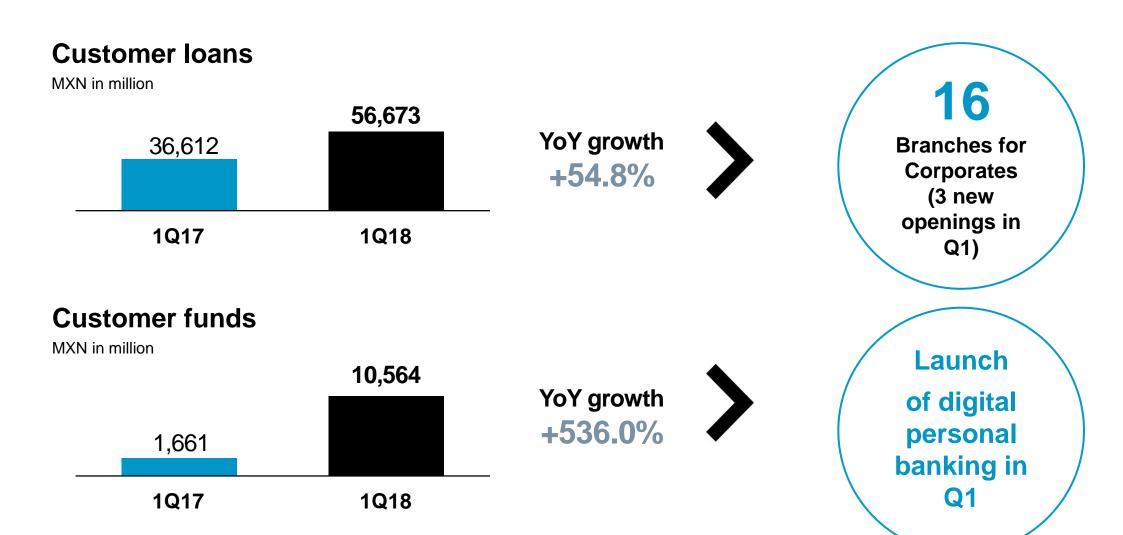
Note: Customer lending and deposits includes micro fair value hedge accounting adjustment. Franchise customer lending refers to total customer lending (net) excluding Whistletree portfolio.

¹ Mar-17 data is considered like-for-like (i.e. excluding Mortgage enhancement portfolio) for comparison purposes.

² Source: CACI Current and Savings Account Market Database (CSDB) which includes current, packaged, youth, student and basic bank accounts, and new account openings excluding account upgrades. Data presented on a two month lag. Calculated on a 12 month rolling basis.



Mexico continues to have an outstanding growth rate





Strongly committed to our digital and commercial transformation with digital clients up +11% YoY

4.6M

(+11% YoY)

Group digital clients

19%

(+1pp YoY)

Digital sales in Spain

771k

(+187% YoY)

Active Management customers in Spain

3.4M

(+19% YoY)

Group mobile clients

57%

(remains stable)

Digital sales in UK

78%

(+19pp YoY)

Servicing transactions available in digital channels

69M

(+26% YoY)

Group web and mobile monthly traffic

7,523

(+57% YoY)

Digital sales of unsecured loans in Spain

47k

(+33% YoY)

Sabadell Wallet downloads in Spain



We continue to deploy multiple commercial and digital transformation initiatives and investments

	Quarterly performance
Distribution model and Simplification	 Deployment of a new commercial role: "Insurance relationship managers" Launch of new branch model: Basic services offices, which provide day-to-day services Automated Offices with relationship managers and ATMs
Digital offering	 Sabadell accepts Apple Pay for all segments Improving user experience of SabadellOnline, Sabadell Mobile and Sabadell Wallet: ✓ Issuance and receipt of domestic instant payments ✓ Pension plans: extraordinary and periodic contributions, change of beneficiary and redemption ✓ Online chat available for companies to resolve transaction-related queries or issues
Strategic investments	■ InnoCells, the digital business hub of Sabadell, has invested in Biometric Vox, a Spanish startup that offers authentication solutions and advanced electronic signature through voice biometrics

Solvency and asset quality



1Q18 highlights: Solvency and asset quality

- Continued progress in asset quality in the quarter:
 - Group NPL ratio fell to 5.14%
 - NPA decreased by €251M at ex-TSB level and the net NPA to total assets ratio fell to 3.1% at Group level
 - NPA coverage continued to increase to 55.2% in the quarter
 - CoR was reduced to 64bps, showing good progress towards achieving our YE target of 60bps
 - Foreclosed assets continued to be sold at a premium on average
- Our capital position remains strong, with fully-loaded CET1 of 12.0%
- S&P raised Sabadell's long-term credit rating to BBB (stable outlook) from BBB- while
 Moody's raised Sabadell's mortgage and public covered bonds credit rating to Aa1 from Aa2

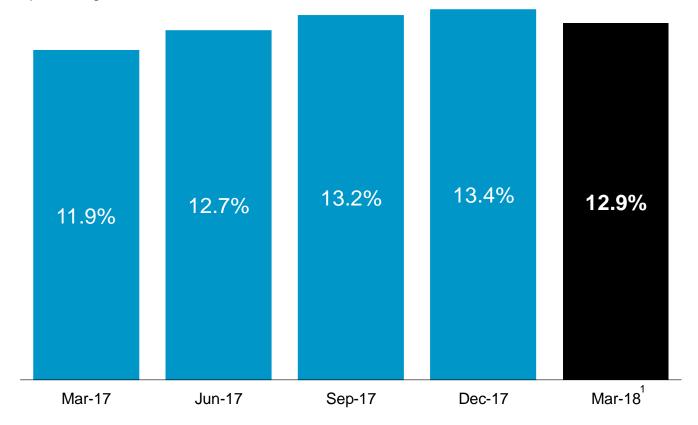


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Solid capital position with phase-in CET1 at 12.9%

Phase-in Common equity Tier 1 evolution

In percentage



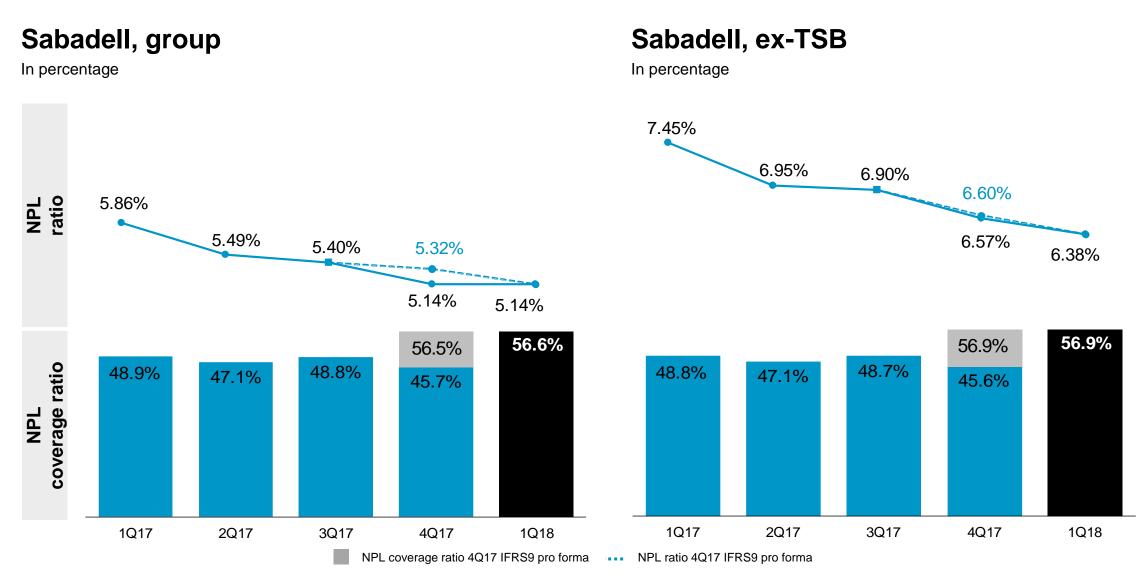
Phase-in CET1 ratio was impacted by the anticipated IFRS9 implementation (-78bps impact in fully-loaded) as well as higher RWAs and an increase in deductions due to lower transitional adjustments applied (as a calendar year has elapsed)

Fully-loaded Common Equity Tier 1 stood at 12.0% in Mar-18

¹ The ratio reflects also the phase-in of IFRS9.

Group NPL ratio fell to 5.14%



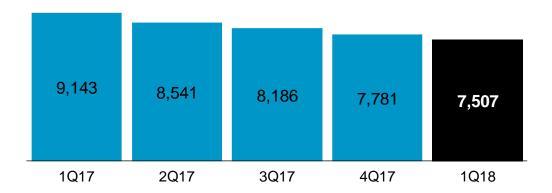




We continued progressing in our NPA asset reduction strategy with a decrease of €251M in the quarter

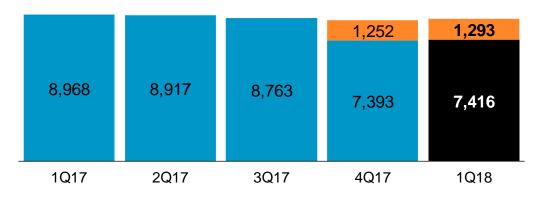
NPL evolution, ex-TSB

Euros in million



Foreclosed assets evolution, ex-TSB

Euros in million



Total problematic assets, ex-TSB

Euros in million

- €274M further reduction of NPLs during 1Q18
- Foreclosed assets increased by €23M during 1Q18
- NPAs decreased by €251M during 1Q18



Solvia Desarrollos Inmobiliarios carved out

30



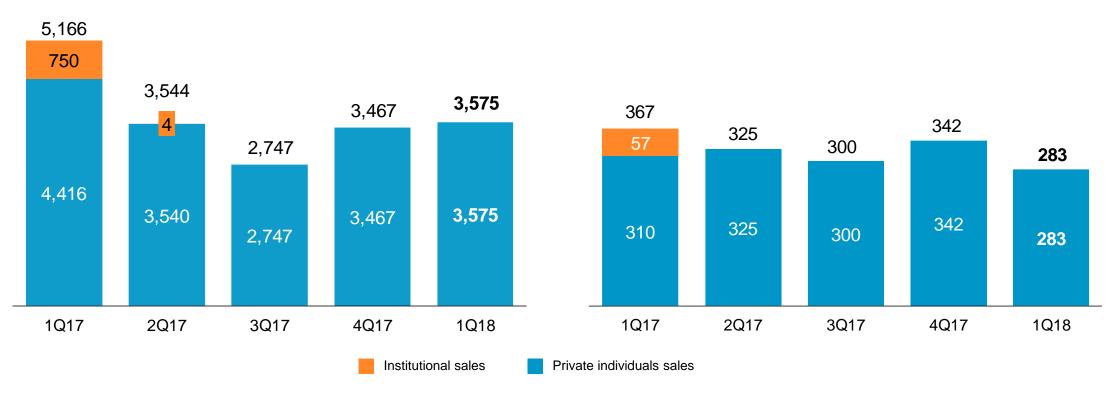
Solvia continued to sell real estate assets at a premium on average

Number of foreclosed assets sold

In units

Foreclosed assets sold (Includes 20% APS exposure)

Euros in million



Number of foreclosed assets units sold increase QoQ



Our net NPA to total assets ratio fell to 3.1% with NPA coverage increasing to 55.2%

Sabadell Group coverage ratios evolution

Euros in million. In percentage

	1Q17	2Q17	3Q17	4Q17	1Q18
NPL evolution	9,307	8,703	8,345	7,925	7,898
Provisions	4,548	4,100	4,069	3,625	4,467
Coverage ratio (%)	48.9%	47.1%	48.8%	45.7%	56.6%

	1Q17	2Q17	3Q17	4Q17	1Q18
Foreclosed assets evolution	8,968	8,917	8,763	7,393	7,416
Provisions	4,299	4,264	4,746	3,998	3,979
Coverage ratio (%)	47.9%	47.8%	54.2%	54.1%	53.7%

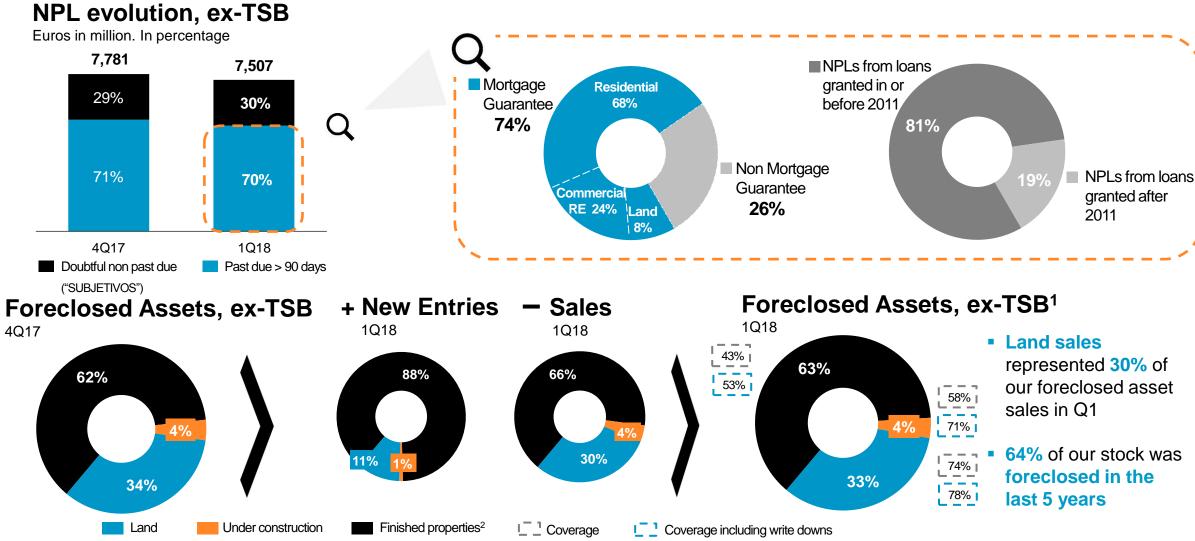
Foreclosed assets coverage ratio (incl. write-downs)

63.1%

	1Q17	2Q17	3Q17	4Q17	1Q18
Total problematic assets	18,275	17,619	17,108	15,318	15,314
Provisions	8,847	8,364	8,814	7,623	8,446
Coverage ratio (%)	48.4%	47.5%	51.5%	49.8%	55.2%
Net problematic assets	9,429	9,255	8,294	7,695	6,868
Net problematic assets as % of total assets (%)	4.3%	4.3%	3.9%	3.5%	3.1%

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The composition of our foreclosed assets portfolio continues to improve with a high rotation of land assets



Note: NPL evolution includes Sabadell United Bank. Sabadell ex-TSB's NPLs. foreclosed assets and provisions include 20% of the NPLs, foreclosed assets and associated provisions included in the APS, which risk is assumed by 33 Sabadell in accordance with the APS protocol. ¹ Excludes the €1.293M carved out into our business line Solvia Desarrollos Inmobiliarios

TSB holds a low risk profile



Total Customer Lending - Mortgages and Unsecured & Business Banking

GBP in million	Mar-17 ¹	Dec-17	Mar-18
Mortgages	26,769	28,368	28,401
Unsecured & Business Banking	2,345	2,486	2,400
Total Lending balances (net)	29,114	30,854	30,801

Mortgages - Residential vs. Buy to let (BTL)

In percentage	Mar-17	Dec-17	Mar-18
TSB Total BTL %	15%	15%	15%

Mortgages loan to value (LTV)²

In percentage	Mar-17	Dec-17	Mar-18
LTV Mortgage Flow	62.6%	58.5%	60.6%
LTV Mortgage Stock ³	43.1%	44.2%	44.2%

- ✓ Secured lending represents more than 92% of net lending
- ✓ Good asset quality and low risk mortgage portfolio:
 - BTL represents only 15%
 - Mortgage lending has an average LTV of 44%
 - Interest only concentration is c.28% (excluding Whistletree)

Cost of Risk (AQR) - Mortgages and Unsecured & Business Banking

In percentage (annualised for each quarter)	Mar-17	Dec-17	Mar-18
Mortgages	0.02%	0.03%	-0.01%
Unsecured & Business Banking	3.15%	2.89%	3.27%
Total TSB AQR	0.28%	0.27%	0.27%

Doubtful loans ratio

In percentage	Mar-17	Dec-17	Mar-18
Doubtful loans ratio	0.5%	0.4%	1.1%

Common Equity Tier 1 Capital ratio

In percentage	Mar-17	Dec-17	Mar-18
Common Equity Tier 1 Capital ratio	18.1%	20.0%	19.8%

- Capital position remains one of the strongest of UK banks with a CET1 ratio of 19.9% on a IFRS9 transitional basis (19.8% on a fully loaded basis)
- ✓ Leverage ratio of 4.4%
- ✓ High proportion of PCAs in funding mix which represents c.34%

Note: Customer lending and deposits includes micro fair value hedge accounting adjustment.¹ Mar-17 data is considered like-for-like (i.e. excluding Mortgage enhancement portfolio) for comparison purposes.² The LTV ratio is a calculation which expresses the amount of a mortgage balance outstanding as a percentage of the total appraised value of the property. The appraised value is indexed quarterly.³ From Jun-17 the LTV of Mortgage Stock excludes the Mortgage enhancement portfolio, which had a LTV of approximately 32% as at Mar-17. ⁴ AQR is a measure used to track the quality of the lending book. Calculated as P&L impairment charge divided by average gross customer lending balances.

TSB migration

The migration project has entailed....



Development of a new IT platform

Installation of the entire IT infrastructure



£253M intangible assets¹

Migration of data from Lloyds to Proteo4UK



Total cost: £546M, of which:

- £450M assumed by LBG
- £96M assumed by Sabadell
- Lloyds Banking Group (LBG) contributes £450M, included in the initial acquisition agreement
- The remaining £96M of total costs have been assumed by Sabadell Group and were already included in operating costs during 2016,
 2017 and 1Q18



Estar donde estés. Ser on siguis. There, wherever you are.

Annex



Quarterly income statement - "as reported"

	Sabadell, Group					Sabadell, ex-TSB						
Euros in million	1Q17	4Q17	1Q18	%QoQ	%QoQ constant FX	%YoY	%YoY constant FX	1Q17	4Q17	1Q18	%QoQ	%YoY
Net interest income	962.4	924.6	911.5	-1.4%	-1.5%	-5.3%	-4.2%	702.4	667.3	658.4	-1.3%	-6.3%
Equity method & dividends	16.4	12.2	12.9	5.8%	5.8%	-21.5%	-21.5%	16.4	12.0	12.8	6.9%	-22.1%
Commissions	296.7	319.0	314.4	-1.4%	-1.4%	6.0%	6.3%	271.4	295.0	291.3	-1.2%	7.3%
Trading income & forex	354.1	35.0	226.0			-36.2%	-36.1%	343.0	21.3	218.8		-36.2%
Other operating results	-29.6	-136.5	-9.7	-92.9%	-92.9%	-67.3%	-67.0%	-27.0	-131.0	-7.0	-94.7%	-74.2%
Gross operating income	1,600.0	1,154.1	1,455.1	26.1%	26.0%	-9.1%	-8.4%	1,306.3	864.6	1,174.3	35.8%	-10.1%
Personnel recurrent costs	-387.9	-383.7	-383.6	0.0%	-0.1%	-1.1%	-0.2%	-294.6	-280.5	-290.2	3.5%	-1.5%
Administrative recurrent costs	-282.2	-281.9	-292.3	3.7%	3.6%	3.6%	5.2%	-151.0	-163.5	-162.4	-0.7%	7.5%
Non recurrent costs	-17.8	-12.2	-77.0		-			-3.5	-9.0	-3.3	-63.8%	-6.2%
Depreciation & amortisation	-100.6	-101.9	-87.1	-14.5%	-14.6%	-13.4%	-12.9%	-83.0	-84.4	-69.4	-17.8%	-16.3%
Pre-provisions income	811.5	374.4	615.1	64.3%	64.2%	-24.2%	-24.0%	774.2	327.2	649.0	98.4%	-16.2%
Total provisions & impairments	-510.6	-228.5	-244.8	7.1%	7.1%	-52.1%	-52.0%	-486.6	-205.0	-221.5	8.0%	-54.5%
Gains on sale of assets	1.7	48.6	-0.6		-			-5.8	48.0	-1.1		-81.6%
Negative goodwill	0.0	0.0	0.0		-			0.0	0.0	0.0		
Profit before taxes	302.6	194.4	369.7	90.2%	90.0%	22.2%	22.9%	281.8	170.2	426.5	150.6%	51.3%
Taxes	-84.8	-44.7	-108.9	143.6%	143.3%	28.5%	29.5%	-76.1	-36.1	-121.9	237.3%	60.1%
Minority interest	1.8	2.0	1.5	-28.4%	-28.4%	-16.7%	-16.7%	1.8	2.0	1.5	-28.4%	-16.7%
Attributable net profit	216.1	147.7	259.3	75.6%	75.4%	20.0%	20.7%	203.9	132.0	303.1	129.6%	48.6%



Quarterly income statement – "like-for-like"

Excluding SUB, Mediterraneo Vida and Mortgage Enhancement portfolio

	Sabadell, Group			Sabadell, ex-TSB						
Euros in million	1Q17	2Q17	3Q17	4Q17	1Q18	1Q17	2Q17	3Q17	4Q17	1Q18
Net interest income	894.3	916.6	927.4	924.6	911.5	646.0	660.1	674.3	667.3	658.4
Equity method & dividends	16.2	19.3	267.6	12.2	12.9	16.2	19.3	267.6	12.0	12.8
Commissions	295.3	304.8	300.8	319.0	314.4	269.3	282.6	276.1	295.0	291.3
Trading income & forex	353.4	141.0	37.2	35.0	226.0	342.4	116.5	30.7	21.3	218.8
Other operating results	-14.2	-42.8	-1.6	-136.5	-9.7	-11.6	-38.4	1.6	-131.0	-7.0
Gross operating income	1,545.0	1,338.9	1,531.5	1,154.1	1,455.1	1,262.3	1,040.0	1,250.3	864.6	1,174.3
Personnel recurrent costs	-375.2	-378.6	-381.7	-383.7	-383.6	-281.8	-282.9	-290.1	-280.5	-290.2
Administrative recurrent costs	-275.4	-275.8	-269.5	-281.9	-292.3	-144.2	-144.2	-148.6	-163.5	-162.4
Non recurrent costs	-17.6	-18.1	-11.2	-12.2	-77.0	-3.2	-1.7	-1.6	-9.0	-3.3
Depreciation & amortisation	-99.1	-95.3	-102.5	-101.9	-87.1	-81.5	-77.7	-82.6	-84.4	-69.4
Pre-provisions income	777.8	571.1	766.6	374.4	615.1	751.6	533.4	727.3	327.2	649.0
Total provisions & impairments	-508.3	-344.3	-1,116.3	-228.5	-244.8	-484.4	-324.0	-1,095.2	-205.0	-221.5
Gains on sale of assets and other results	1.7	16.0	366.4	48.6	-0.6	-5.7	17.1	366.7	48.0	-1.1
Negative goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Profit before taxes	271.2	242.8	16.7	194.4	369.7	261.5	226.5	-1.3	170.2	426.5
Taxes	-74.0	-70.3	184.7	-44.7	-108.9	-68.4	-63.4	193.3	-36.1	-121.9
Minority interest	1.8	-0.2	0.1	2.0	1.5	1.8	-0.2	0.1	2.0	1.5
Attributable net profit	195.4	172.7	201.2	147.7	259.3	191.3	163.2	192.0	132.0	303.1

Note: figures do not include FX constant.



Sabadell share: key data

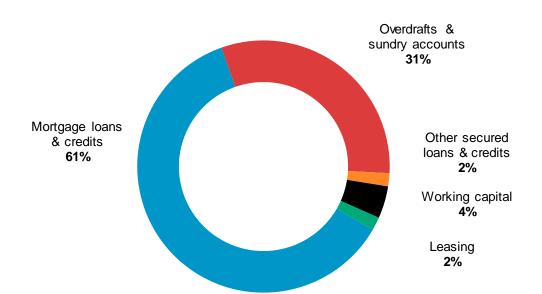
	Mar-17	Mar-18
Shareholders and trading		
Number of shareholders	255,205	231,373
Average number of shares (million)	5,576	5,579
Share price (€)		
Closing session (end of quarter)	1.718	1.661
Market capitalisation (€ million)	9,580	9,267
Stock market multiples		
Earnings per share (EPS) (€) ¹	0.12	0.16
Book value per share (€)	2.32	2.32
Price / Book value (x)	0.74	0.72
Price / Earnings ratio (P/E) (x) ¹	14.01	10.64
Tangible Book Value per share (€)	1.95	1.91



Performing loans by product type

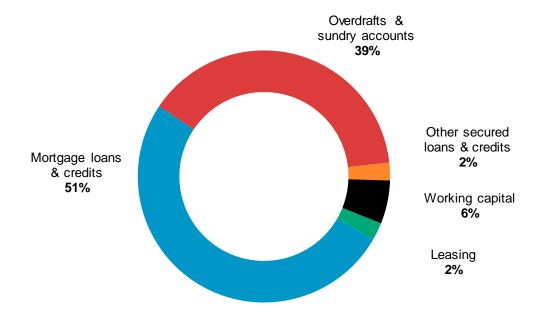
Sabadell group

In percentage



Sabadell, ex-TSB

In percentage

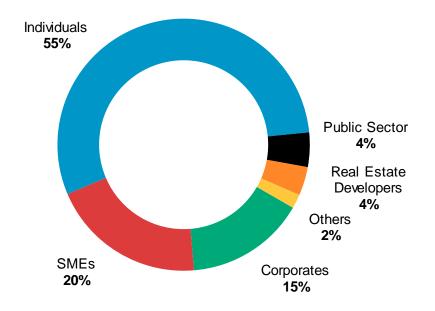




Business mix by customer type

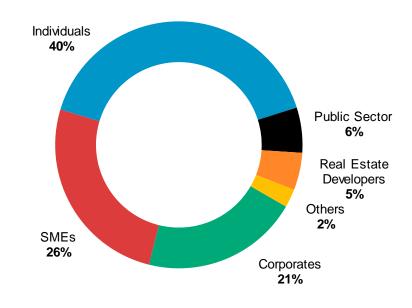
Sabadell group

In percentage



Sabadell, ex-TSB

In percentage

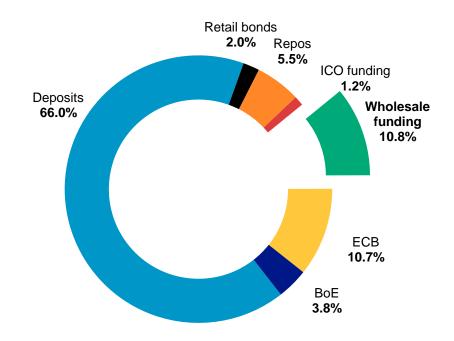




Funding structure, Sabadell group

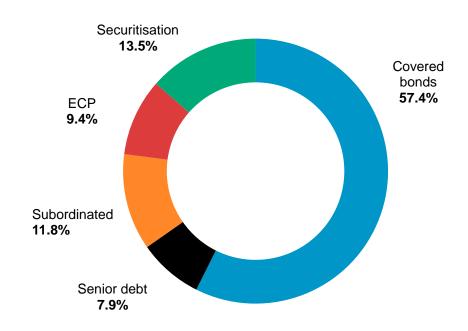
Funding structure

In percentage



Wholesale funding breakdown

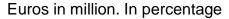
In percentage

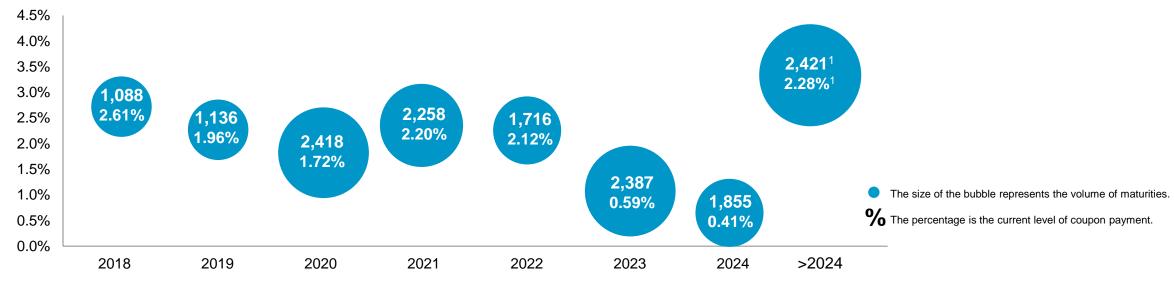




Wholesale funding maturities and cost

Upcoming wholesale maturities, Sabadell group





Maturity by product type, Sabadell group

_			
Euros	ın	mıl	lion

	2Q18	3Q18	4Q18	2019	2020	2021	2022	2023	2024	>2024	Outstanding amount
Covered Bonds (CH)	20	0	424	1,124	2,015	1,808	1,691	1,388	1,850	1,911	12,231
Senior Debt	632	0	0	12	0	0	25	999	0	0	1,667
Subordinated Debt and AT1	0	0	0	0	403	440	0	0	0	1,660	2,503
Other mid- and long-term financial instruments	13	0	0	0	0	10	0	0	5	0	28
Total	665	0	424	1,136	2,418	2,258	1,716	2,387	1,855	3,571	16,429

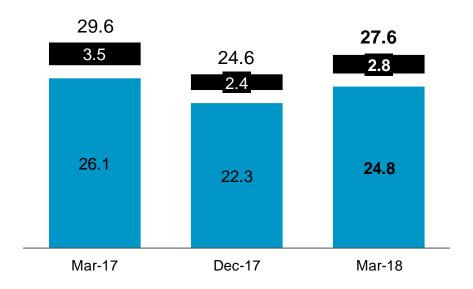
¹ Excluding the AT1.



Fixed income portfolio

Fixed income portfolio evolution, Sabadell group

Euros in billion





Fixed income portfolio, Sabadell group

Euros in billion. In percentage

	Mar-17	Dec-17	Mar-18
Fixed income portfolio	29.6	24.6	27.6
% of total assets	14.1%	11.1%	12.6%
of which:			
Fair Value OCI fixed income portfolio	18.5	12.8	15.5
Fair Value OCI duration (yrs) ¹	2.0	1.7	2.6

Note: Excluding Sabadell United Bank data.

¹ Duration includes the impact of interest rate swaps.



Fixed income portfolio composition

Fixed income portfolio composition evolution, Sabadell group

Euros in billion

	Mar-17	Dec-17	Mar-18
Spanish Government Debt	10.0	7.7	9.4
Italian Government Debt	10.8	9.6	9.7
UK Government Debt	3.1	1.9	2.4
Other Government Debt	2.7	2.6	3.0
of which:			
US Government	0.5	0.2	0.2
Portuguese Government	1.1	1.1	1.7
Mexican Government	0.7	0.7	0.5
Agencies	1.2	1.0	1.0
Covered Bonds	0.3	0.1	0.1
Corporates & Financials	1.5	1.7	2.0
Total	29.6	24.6	27.6
of which:			
Amortised Cost	9.4	11.2	11.7
Fair Value OCI	18.5	12.8	15.5

Note: Excluding Sabadell United Bank data.



Evolution of NPLs and foreclosed assets

Evolution of NPLs and foreclosed assets, ex-TSB

Euros in million

	1Q17	2Q17	3Q17	4Q17	1Q18
Gross entries (NPL)	636	526	513	617	481
Recoveries	-897	-1,067	-706	-956	-539
Scope exclusions	0	0	-10	0	0
Net NPL entries	-261	-541	-203	-339	-58
Gross entries (foreclosed assets)	312	304	148	254	294
Sales ¹	-379	-355	-302	-1,624 ²	-271
Change in foreclosed assets	-67	-51	-154	-1,370	23
Net NPL entries + Change in foreclosed assets	-328	-592	-357	-1,709	-35
Write-offs	-178	-61	-152	-66	-216
Foreclosed assets and NPLs quarterly change	-506	-653	-509	-1,775	-251

Note: Includes contingent risk. Sabadell ex-TSB's NPLs, foreclosed assets and NPAs include 20% of the problematic exposure included in the APS, which risk is assumed by Sabadell in accordance with the APS protocol.

¹ Includes other outcomes.

² Includes €1,252M carved out into our new business line Solvia Desarrollos Inmobiliarios.



Forbearance exposure

Forborne and restructured loans, Group

Euros in million

Total	Of which: doubtful
22	22
4,174	2,329
824	664
2,453	1,355
6,649	3,706
1,607	1,374
	22 4,174 824 2,453 6,649



NPL ratio breakdown

NPL ratios by segment, ex-TSB

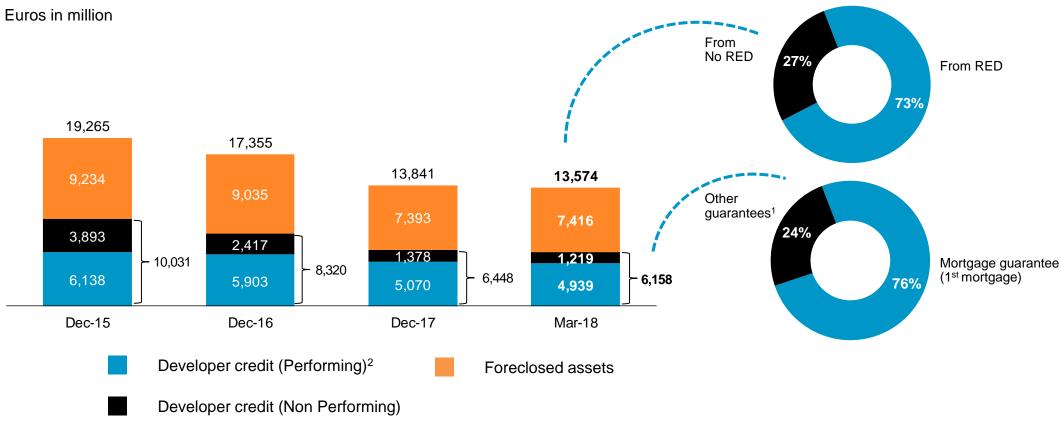
In percentage

	1Q17	2Q17	3Q17	4Q17	1Q18
Real Estate development and/or construction purposes	28.04%	25.80%	23.82%	21.37%	19.80%
Construction purposes non-related to real estate dev.	5.88%	6.57%	6.44%	6.87%	7.17%
Large corporates	3.16%	3.01%	3.03%	3.33%	3.53%
SME and small retailers and self-employed	8.41%	8.31%	8.21%	8.09%	7.88%
Individuals with 1 st mortgage guarantee assets	7.24%	7.20%	7.51%	6.88%	6.50%
NPL ratio, Sabadell ex-TSB	7.45%	6.95%	6.90%	6.57%	6.38%



Sabadell real estate exposure

Balance sheet (real estate exposure), ex-TSB



Note: Data as of March 2018. Contingent exposures included. Sabadell ex-TSB's Developer NPLs include 20% of the Developer NPLs included in the APS, which risk is assumed by Sabadell in accordance with the APS protocol.

1 Unsecured assets or with pledge, personal or 2nd mortgage guarantees.

² Includes loans classified as watchlist. Of which €1,354M is APS developer non-performing credit which risk has been transferred to the DGF in accordance with the APS protocol and €313M is APS developer performing exposure. Both figures do not include guaranties.



Real Estate exposure

Real estate portfolio breakdown, ex-TSB

Euros in million (gross value)

Foreclosed assets	7,416
Finished property ¹	63%
Under construction	4%
Land	33%
Developer loans	6,158
Finished property	57%
Under construction	3%
Land	16%
Others ²	24%
Total RE related exposure	13,574

Developer loans breakdown, ex-TSB

Euros in million (gross value)

	Mar-18	% of total
Developer loans	6,158	45%
Performing	4,530 ³	74%
Watchlist	409	7%
Non performing	1,219	20%

Note: Data as of March 2018. Contingent exposures included. Sabadell ex-TSB's developer NPLs and foreclosed assets include 20% of the developer NPLs and foreclosed assets included in the APS, which risk is assumed by Sabadell in accordance with the APS protocol.

¹ And other real estate assets derived from home loan mortgages for house purchases.

² Other guarantees.

³ Of which €1,354M is APS developer non-performing credit which risk has been transferred to the DGF in accordance with the APS protocol and €313M is APS developer performing exposure.



Foreclosed assets exposure and coverage

Foreclosed assets exposure and coverage breakdown by asset type, ex-TSB

Euros in million. In percentage

	Gross problematic	Associated	Coverage ratio 41.0%	
	exposure	provisions		
Finished buildings	2,685	1,100		
Housing	1,318	1,318 502		
Rest	1,367	1,367 597		
Under construction	276	276 160		
Housing	224	224 128		
Rest	52	33	63.0%	
Land	2,470	2,470 1,819		
Building land	806	581		
Other land	1,664	1,664 1,238		
Others ¹	1,984	900	45.4%	
Total foreclosed assets	7,416	3,979	53.7%	

Note: Data as of March 2018. Sabadell ex-TSB's foreclosed assets include 20% of the foreclosed assets included in the APS, which risk is assumed by Sabadell according to the APS protocol. Accordingly, Sabadell ex-TSB's provisions include all provisions associated to 20% of the foreclosed assets included in the APS.

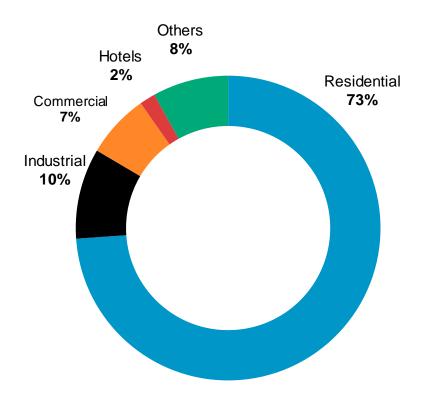
¹ Refers to real estate assets derived from home loan mortgages for house purchases.



REOs/Foreclosed assets segmentation

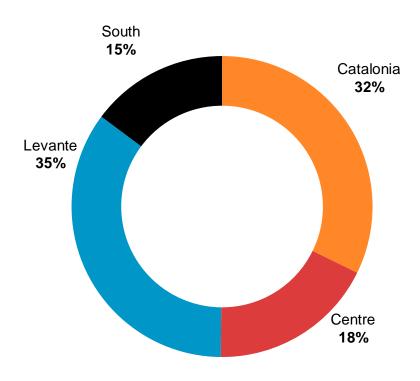
Foreclosed assets by use, ex-TSB

In percentage



Foreclosed assets by location, ex-TSB

In percentage



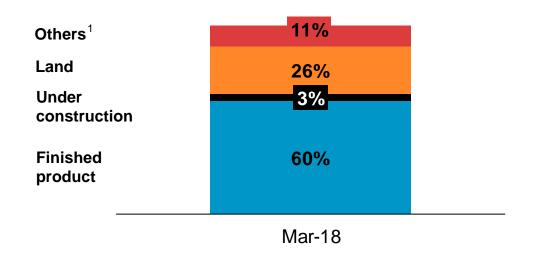
Note: Data as of March 2018. Includes 100% APS.



Real Estate portfolio breakdown by asset class and region

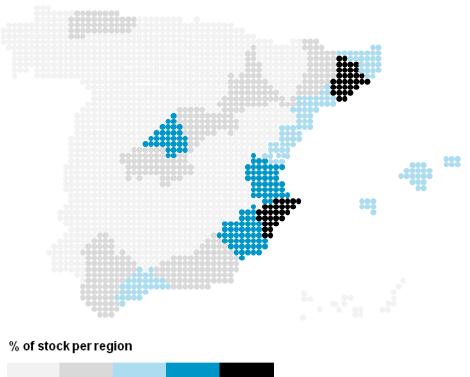
Portfolio breakdown by asset class, ex-TSB

In percentage



Portfolio breakdown by region

>72% of finished properties in the Mediterranean coastal area and Madrid





Note: Data as of March 2018.

Other guarantees.



APS main figures

APS breakdown and evolution

Euros in million

Concept	Jun-12 ^{1,2}	Mar-18 ²	Var. (%)
Gross loans and advances	19,117	4,850	-74.6%
of which at-risk	18,460	4,841	-73.8%
of which contingent guarantees and liabilities	657	8	-98.7%
Real estate assets	4,663	4,101	-12.1%
Equity stakes	504	40	-92.1%
Write offs	360	1,881	422.4%
Total	24,644	10,871	-55.9%

The APS book has decreased c.56% (€13.8bn) in less than 6 years

¹ The APS came into effect on June 1, 2012 with retroactive effects from July 31, 2011.

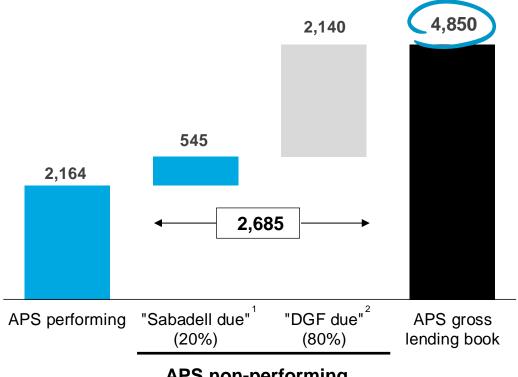
² Gross of original existing provisions.



APS gross loan and developers exposure

APS gross loans and advances (as of Mar-18)

Euros in million

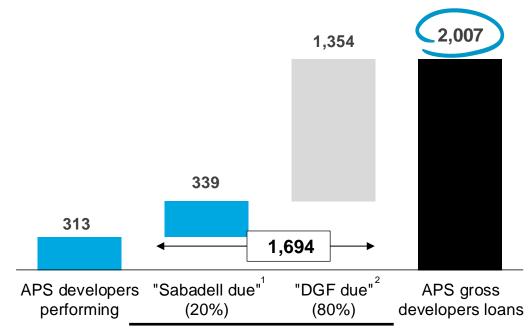


APS non-performing

The total APS NPL ratio is 55.4%

APS developers loans (as of Mar-18)

Euros in million



APS developers non-performing

The developers APS NPL ratio is 73.0%

^{120%} of total APS non-performing credit risk is assumed by Sabadell as per the APS protocol.

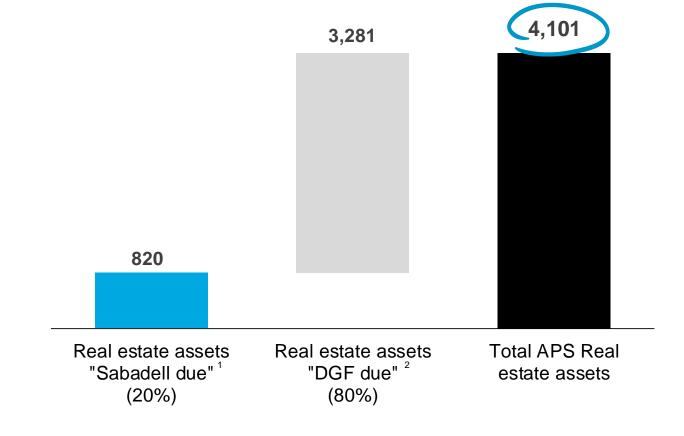
²80% of total APS non-performing credit risk is transferred to the Deposit Guarantee Fund ("DGF") as per the APS protocol.

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APS real estate asset book

APS real estate (as of Mar-18)

Euros in million



¹20% of all APS real estate losses are assumed by Sabadell as per the APS protocol.

² 80% of all APS real estate losses are assumed by the Deposit Guarantee Fund ("DGF") as per the APS protocol.



APS provisions overview

APS provisions and exposure (as of Mar-18)

Euros in million

	APS	APS	APS	
	Exposure	Provisions	Coverage	
Total APS problematic exposure				
Non-performing credit	2,685	1,615	60.2%	
of which "DGF due" 1	2,140	1,286		
Real estate assets	4,101	2,533	61.8%	
of which "DGF due" 1	3,281	2,026		
Total APS problematic credit and assets	6,786	4,148	61.1%	
Total APS developers loans				
Non-performing developers credit	1,694	1,130	66.7%	
of which "DGF due" 1	1,354	904		
Total APS problematic developers credit and assets	5,795	3,663	63.2%	



Sabadell Group's credit ratings and outlook

	Long Term	Short Term	Outlook	Last update
DBRS	BBB (High)	R-1 (low)	Stable	21.12.2017
STANDARD & POOR'S	BBB	A-2	Stable	06.04.2018
MOODY'S1	Baa3/ Baa2	P-3/ P-2	Positive/Positive	17.04.2018

Relates to senior debt and deposits, respectively.



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