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# 2015 Results



# Meeting our targets for the 9<sup>th</sup> year in a row



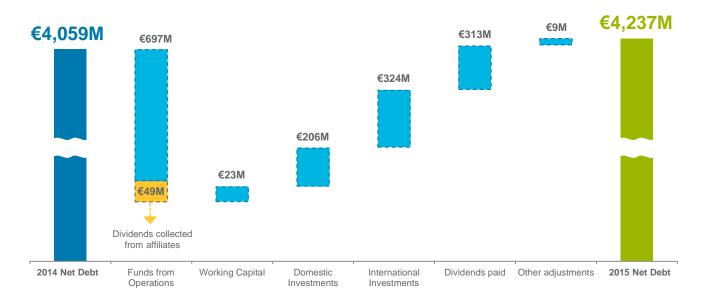
Despite the impact of the Regulatory Reform, the FFO grows mainly due to the strength of our business, international contribution from affiliates, lower tax rate (28%) and better financial result.

Solid Results	<ul> <li>Net Result from Equity Affiliates €46.2M (11% Affiliates contribution to net profit)</li> <li>Net Profit €412.7M (+1.5%)</li> </ul>
Sound growth cash flow generation	<ul> <li>FFO €696.9M (+4.0%)</li> <li>Operational Cash Flow €673.8M (+14.3%)</li> <li>Investments €530.2M</li> </ul>
	<ul> <li>FFO/ Net Debt 16.4%</li> <li>Dividend per share 1.32 (+1.5%)</li> </ul>
Skillful implementation of international development	<ul> <li>50% Swedegas (Sweden)</li> <li>4.34% additional stake in TGP (Peru)</li> <li>30% Saggas and an additional stake 10% BBG (Spain)</li> </ul>
Main Financial Actions and Results in 2015	<ul> <li>Two bonds issues totaling €1,000M (€600M (1.25% annual coupon), €400M (1.00% annual coupon))</li> <li>Net cost of debt 2.7%</li> <li>Club Deal renewal with current expiration 2020</li> <li>No significant maturities until 2022</li> <li>At 31 Dec. 2015 the average maturity of our debt 6.6 years</li> <li>Standard and Poor's upgrades Enagás rating in 2015 from BBB to A-</li> </ul>
National gas demand	National demand for natural gas +4.5% in 2015, the largest increase since 2008

## **Cash Flow**



Strong cash flow generated by the business in Spain and the growing contribution of the international activity.



# Ratings Standard & Poor's: BBB ----Fitch: A Ratings Standard & Poor's: AFitch: A-

### **Income statement**



€M	2014	2015	%Chg	
Total revenues	1,233.8	1,221.6	-0.2%	
Operating Expenses	-284.0	-321.1	13.1%	
EBITDA	939.8	900.5	-4.2%	
EBIT	589.6	602.0	2.1%	
Net Result from Equity Affiliates	11.2	46.2	314.3%	
NET PROFIT	406.5	412.7	1.5%	

#### Comments

Total revenue impacted by **regulatory reform** (€60M) partially offset by the pass-through of Al-Andalus and Castor

- Operating expenses, in homogeneus terms (excl. Al-Andalus and Castor), grow by 1.8%
- · Higher personnel expenses due to increased international activity

**D&A**: 2015 One off asset write – down (€13.4M)

#### Higher contribution due to:

- · Saggas and aditional stake of BBG
- TGP and COGA due to the consolidation of an additional quarter versus the year 2014 and an increase of a 4.34% on TGP stake
- Positive contribution from Morelos (partial start-up) and Soto de La Marina since have been put into operation in the last quarter of the year

# **Net Result from Equity Affiliates breakdown**



Brownfield contribution	€55.6M	
PPA amortization	- €18.3M	
Greenfield contribution	€8.9M	

Accounting effect with no impact on cash flow



**Note:** 2015 Greenfield contribution is positive mainly due to the one-off from Morelos partial start-up. In this sense, the result of greenfield projects can not be extrapolated to the coming years due to the negative contribution of TAP as the work progresses.

### **Investments**

**Total** 

€530.2M



2015 investments fit perfectly with the five investment criteria set by the company (without exposure to economic cycle or currency from emerging markets).

**International Spain TLA Altamira** Morelos Soto La Marina TgP GSP Coga Swedegas \*• \*• **GNL Quintero** International investments in progress Organic investment • TAP €44.8M · GSP €85.4M Morelos €4.4M 10% additional stake in BBG €324.1M €206.1M 50% Swedegas €97.1M 30% Saggas 4.34% additional stake in TGP €89.8M

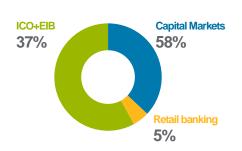
# Financial structure



#### **Net Debt**



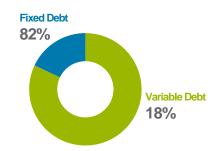
#### An efficient Net Debt structure



4.2x 16.5%	4.5x
16.5%	16 40/
10.5 /0	16.4%
3.2%	2.7%
€2,443M	€2,268M

<sup>\*</sup> EBITDA adjusted by dividends received from affiliates.





# Rating agencies



## STANDARD &POOR'S

In 2015 Standard & Poor's has upgraded the rating of Enagás from BBB to A-, with stable outlook

#### Prudent international diversification strategy

"We consider this international diversification as prudently managed, well-diverdified in terms of markets, project maturity, and schedule of cash outflows and inflows. Combined, these factors should provide generally stable and predictable cash flow in the coming years"

#### Regulatory stability

"The new remuneration framework implemented in 2014 will maintain a high degree of predictability and stability for Enagas' revenues, in our opinion. The stable outlook reflects our expectation that the new gas sector reform will provide good visibility on Enagás' cash flows and credit metrics"

#### Operational efficiency and low business risk

"We also view Enagás' robust operating performance, including its tight grip on controllable costs, consistently high and stable EBITDA margins, and track record of realizing capital expenditures at cost and on time as supportive of its business risk profile"

# **Fitch**Ratings

Fitch ratings has reaffirmed, for 4th year in a row, Enagás rating of A- with stable outlook

#### Highly predictable domestic revenues

"We view regulated revenues in Spain as largely predictable, with limited volume risk (a1% decrease In demand results in a 0.5% reduction in total regulated revenues), manageable regulatory risk up to 2020 and a well-managed and efficient cost base"

#### Prudent approach to international investments

"Its investments are either long-term contracts or regulated activities, financed by long-term non-recourse funding and related to the company's core business"

#### **Increased system sustainability**

"We believe domestic reform of the sector is likely to resolve the Spanish tariff deficit"

# Regulatory framework closed until 2020



2015, first year with whole Regulatory Framework causing that expenses and revenues in the Spanish Gas System are balanced.

#### **Key principles**

- toy printerpress			
Adapt to Maturing Network	<ul><li>Lower focus on investments, more on system quality</li><li>Provide attractive returns</li></ul>		
Sustainable	Support elimination of current tariff deficit		
Predictable	<ul><li>Simpler system</li><li>Easier to project long-term</li></ul>		
Stability	6-year regulatory periods. First ends in Dec. 2020		

#### Methodology

# Linked to Operating Asset Base

RDA (Remuneration for Disponibility of Assets)

- · Remuneration linked to the net asset within its useful regulatory life
- Financial Remuneration rate 2015-2020: 5.09%
- Extension of regulatory life pre 2008 transport assets

RCS (Remuneration for Continuity of Supply)

- Remuneration linked to the long term availability of assets for the Gas System with appropriate maintenance
- · RCS is not affected by assets' amortization
- Based on the formula: Previous Year RCS x 0.97 x (1+  $\Delta$  Gas Demand)
- · Limited impact of changes in demand in the formula

**0&M** 

- Remuneration based on opex variability
- Once the useful life ends, the extension of useful life will be remunerated in addition to O&M retribution
- TSO remuneration updated from €11M to €24M from 2016 onwards

# 2015 conclusions

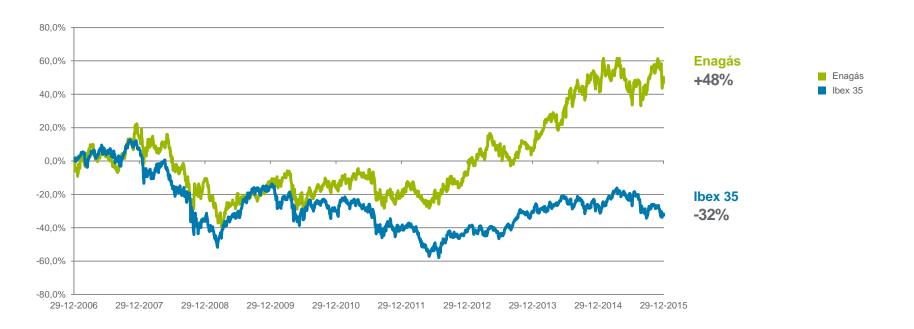


- ✓ Meeting our targets for the 9<sup>th</sup> year in a row
- Strong cash flow generated by the business in Spain and the growing contribution of the international activity, offsetting at the level of the FFO, the impacts of the regulatory reform as indicated by the company in the 2015 strategic update
- Prudent financial situation
- S&P has upgraded Enagás rating from BBB to A- (stable outlook); Fitch has reaffirmed for 4<sup>th</sup> year in a row our rating to A- (stable outlook)
- 2015 acquisitions (Saggas (30%), Swedegas (50%) and additional stakes in BBG (10%) and TGP (4,34%)) fit perfectly with the five investment criteria set by the company

# 2007-2015 stock market performance



Total shareholder return of Enagás including dividends distributed during the period 2007-2015: +98%



# 02

Strategic drivers and operating environment



# Strategic drivers and pillars of growth

Current strategic approach, updated last year, has proven successful.



### **Growth pillars**



#### **Growth markets**



#### **Global LNG markets**



- Continued efforts in operating efficiency



Realistic and profitable Investment Plan

# Strategic drivers



Focus on international growth



Sustainability as framework for the development of Enagás' business



criteria



Natural gas transmission and storage, LNG infrastructures, logistic solutions and related activities



Long term agreements with creditworthy off-takers



Key role as industrial partner with veto rights



Strategic partnership with local companies with complementary activities



Stable and predictable Cash Flows

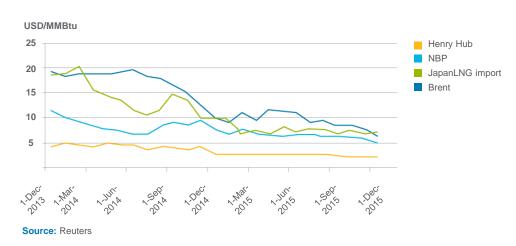
# Global gas trends. Abundant supply supports positive outlook



Consolidation of low gas price market environment.

Increasing volumes of competitively priced gas in the market provide the basis for robust long-term gas market growth.

#### 2014-2015 Gas and oil prices



#### Liquefaction capacity under construction 2016-2020 (Mtpa)



**Source:** Own elaboration based on BG, IGU, IHS and plant owners' public information

- **!:** Improved gas relative competitiveness and lower cost of environmental policies.
- **!:** Increased liquidity and optionality in the market enhance competition.
- Lower margins upstream may lead to **consolidation** and **divestments** in the oil&gas industry.

# Europe. Market integration and supply diversification



Gas flows will shift requiring new gas import infrastructure and interconnections.

Enagás supports the development of key EU gas projects: TAP, MIDCAT...

- **2015 gas demand Δ~7%** after 5-year decline.
- Domestic production decline and increasing import needs.
- Further market integration and diversification of the EU's natural gas supply are key objectives of the 'Energy Union'.
- The EU Winter (Gas) Package highlights the importance of both existing and planned midstream infrastructure for Europe to take full advantage of global LNG developments.





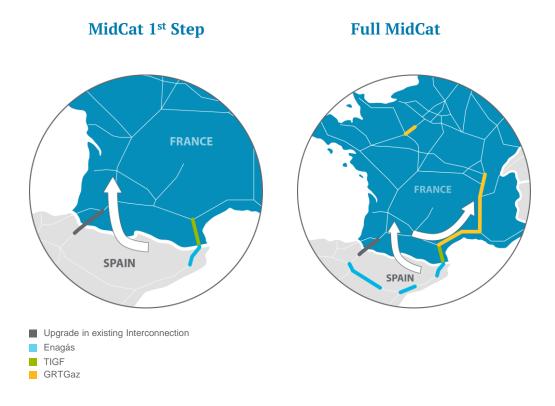
**Source:** Own elaboration based on GLE; ACER; Gazprom; Energy Community; BP; Eurogas

# **Europe. Spain**



On January 19th, MIDCAT was awarded €5.6 million for studies on both sides of the Spain-France border under the second 2015 CEF call that included 15 key trans-European energy infrastructure projects.

- With one of the highest European LNG and pipeline entry capacity, the Spanish gas system provides Europe a platform to diversify its import sources.
- New cross-border interconnections with France (MIDCAT) and Portugal will enhance EU security of supply and market integration. Both projects have been recognised as PCIs (Projects of Common Interest) by the EU.
- Enacted new legislation to support the development of a liquid spot market in the Iberian Peninsula.

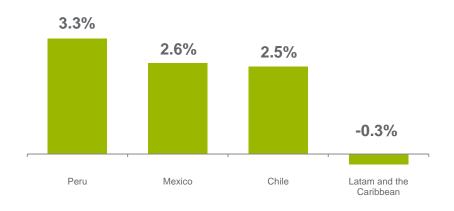


# Growth markets. Enagás increased its operations in the most robust LATAM markets



Enagás' target markets in LATAM are among the less affected by global economic slowdown, and keep showing robust markets fundamentals that open growth and consolidation opportunities for Enagás.

#### 2016 Expected GDP growth rate (%)



- Prospects in Peru, Mexico and Chile remain robust despite the general slowdown in emerging economies and low commodity prices, with GDP growth above LATAM and South America averages.
- Peru: 2025 National Energy Plan projects gas demand contributing 35% of final energy (currently 13%) highlighting the Gas Pipelines National Network as a political priority.
- **Mexico:** New 5-year Plan 2015-2019 estimating USD 10 billion in gas pipelines investments. Growing relevance of pipeline imports from US.
- **Chile:** National Energy Agenda and 2050 Energy Policy pointing to a growing relevance of LNG.

Source: IMF - Mexico and LATAM and the Caribbean: World Economic Outlook Update January 2016 Chile and Peru: World Economic Outlook Update October 2015

# LNG. Enagás maintains its leadership in LNG markets

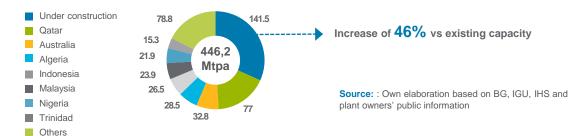


Enagás is well positioned to leverage on its global leadership in LNG infrastructure and seize opportunities in new growing markets.

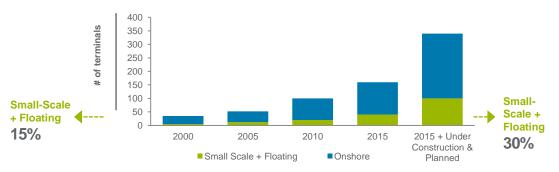
- \*\* A second wave of liquefaction projects will increase current availability of LNG at affordable prices in all basins.
- **Favorable context** (liquidity & optionality) for more **efficient and flexible business models.**
- **::** Growing relevance of infrastructure costs in the value chain.
- **Emerging trends** towards more flexible and less capital-intensive technology solutions (i.e.: FSRU; Small Scale).
- Role for infrastructure players in **developing new** markets.
- Enagás is taking the lead on small-scale and bunkering solutions for the promotion of LNG as maritime fuel, through Swedegas and as coordinator of the CORE LNGas HIVE initiative for the Iberian Peninsula (awarded with €16.5M of EU funding).

Source: Own elaboration based on BG, IGU, IHS and owners public information

#### **Existing and under construction liquefaction capacity (Mtpa)**



#### **Regasification terminals evolution**



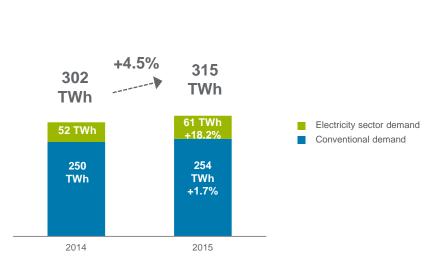
# **O**3 Targets 2016E - 2020E

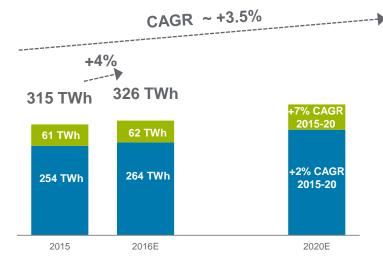


# **Spain: Demand outlook**









Source: Enagás GTS

National demand for natural gas +4.5% in 2015, the largest increase since 2008

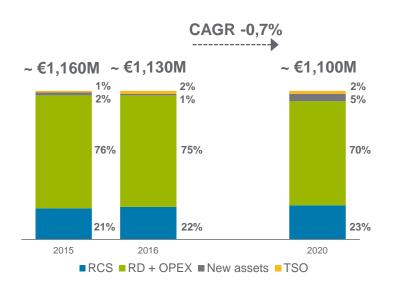
Expected increase of gas demand in Spain driven by GDP growth, greater penetration of natural gas in final consumption and recovery of gas use for power generation

# Regulated revenues according to the current regulation



Sustainable, stable and predictable revenues TSO remuneration updated from €11M to €24M from 2016 onwards.

#### Regulated revenues estimated path



#### **Net Profit will continue to grow due to:**

: Operational efficiency until 2020

AmortizationLower D&A (extension of regulatory life pre 2008 transport assets)

# Financial discipline

: Profitable Investment plan

## Elimination of tariff deficit



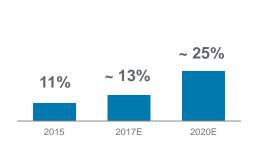
- \*\* The application of the current regulatory framework, stable until 2020, is already accomplishing the two objectives pursued: eliminate the mismatch between expenses and revenues in the Gas System and reduce the final price of gas in Spain.
- **2015 expenses and revenues** in the Spanish Gas System are **balanced**.
- **::** The forecast of the company is that the **Gas System** will be **completely balanced in 2020**.
- **::** This balance involves cash generation to Enagás due to the **improvement of working capital in 2015-2020**.

# **Expected figures from our affiliates**



(Net Result contribution and Dividends from investments already committed at 31 Dec. 2015)

#### Affiliates net profit contribution





- \*\* Committed greenfield investments will allow for future growth that compensates remuneration loss in Spain regulated business
- Without exposure to potential depreciation of local currencies, being **all subsidiaries in LATAM dollarized** (revenues and dividends in USD)
- ## High visibility of the expected dividends from our subsidiaries for being regulated assets or protected by long term ship or pay contracts
- **Reaffirming out targets of international business contribution** for 2017E 2020E (1€ = 1.11USD)

Note: Increase of the 2017E and 2020E dividends from affiliates mainly caused by the updating of the exchange rate (1€ = 1.11 USD) vs (1€ = 1.35 USD) Dividends collected from TAP expected from 2021 onwards.

# 2016E-2020E Average Net Result from Equity Affiliates breakdown vs. Dividends from affiliates





Brownfield contribution €110M

PPA amortization - €22M

Greenfield contribution - €14M

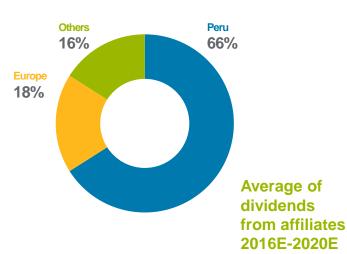
Average Net Result from Equity Affiliates 2016E-2020E

€74M

**Dividends from affiliates** (effect on Cash flow)

~ €110M (82% US\$, 10% SEK, 8% €)

Accounting effect with no impact on cash flow



Note: Under greenfield projects are considered: - GSP until 2017 - TAP until 2019.

Dividends collected from TAP expected from 2021 onwards.

Exchange rate (1€ = 1.11 USD).

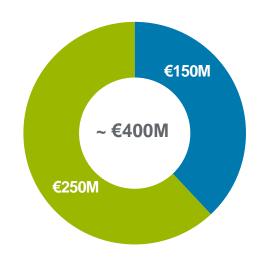
# **2016E - 2020E Average Capex**

enagas

In line with average figures announced in our Strategic Plan 2015 – 2017E.

#### **International 62%**

- Non committed investments without contribution in our projections to P&L and Cash Flow in the period
- **TAP** (expected operational date: 2020)
- **GSP** (partial start up date expected for 2017; up&running by 2018)



#### **Domestic 38%**

#### **Main Projects:**

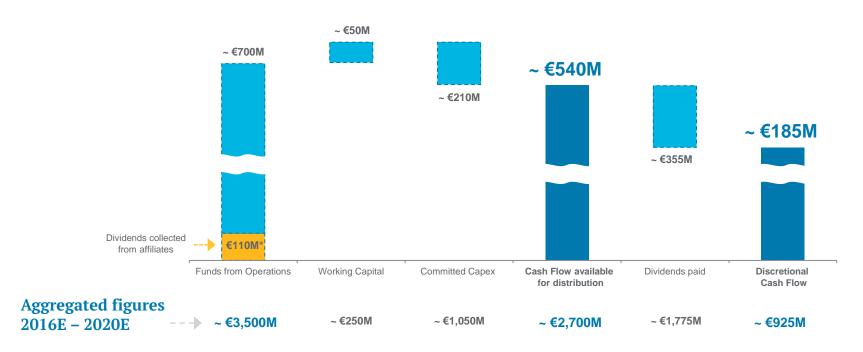
- **Tenerife** (expected operational date: 2019YE)
- **Yela Cushion Gas**
- Midcat (expected operational date: 2019YE)

Note: Exchange rate (1€ = 1.11 USD).

# Strong Cash Flow generation: average figures 2016E – 2020E



FCF generated by the domestic business exceed the dividend commitment.



FFO/ND always higher than 15%

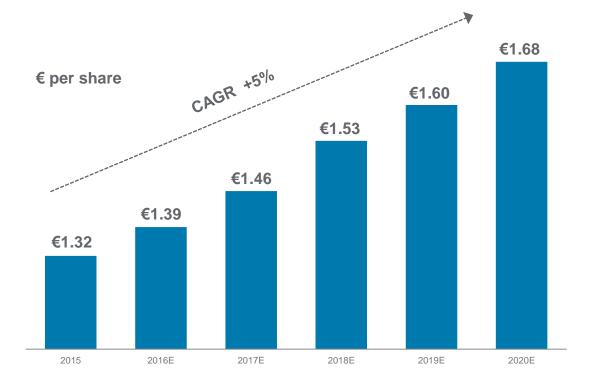
**Note:** 1€ = 1.11 USD

# Dividend growth as main priority



Extending our +5% CAGR dividend policy from 2017 to 2020.

Future annual growth +5% until 2020



Note: Dividends are subject to approval by the Annual General Meeting, according to Spanish corporate legislation

# **2016E - 2020E Targets**

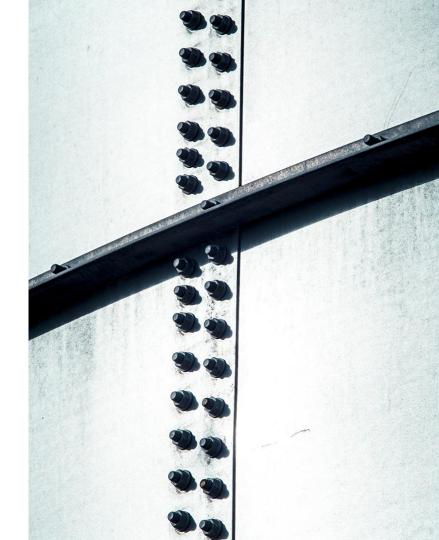


- 2015 2020E CAGR Net Profit: ~+2% (reaffirming +1% 2014 − 2017E CAGR)
- Results from committed investments will account for at least ~13% of Net Profit in 2017E and ~ 25% in 2020E
- 2017E Dividends coming from affiliates will represent ~€100M and ~€140M in 2020E Without exposure to potential depreciation of local currencies, being all subsidiaries in LATAM dollarized (revenues and dividends in USD) High visibility of the expected dividends from our subsidiaries for being regulated assets or protected by long term ship or pay contracts
- 2016E 2020E average annual FFO ~€700M
- 2016E 2020E average annual investment ~€400M
- **2016E 2020E Dividend annual growth +5% until 2020**
- ✓ Commitment to maintain our current stand alone credit ratings (FFO/ND > 15%)

**Note:** 1€ = 1.11 USD

# 04

**Financial policy** 



# **Financial Policy**

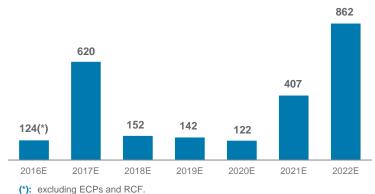


Commitment to maintain our current stand alone credit ratings (FFO/ND > 15%).

#### Net debt



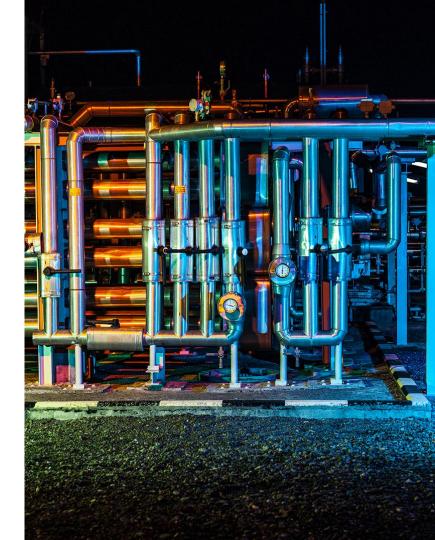
#### **Debt maturity profile** (€M)



( ). excluding ECFS and R

- **:: 70%** of the debt matures from 2021 onwards
- ## At 31 Dec. 2015 the average maturity of our debt: 6.6 years
- **2016E 2020E:** average of net financial cost below **3.0%**
- Liquidity ratio >1.5x

# 2016



# 2016 Targets



- Net Profit growth +0.5%
- Dividends from affiliates ~€65M\*
- Capex ~€465M\*\*
   (In line with the €1,290M capex plan announced in the plan 2015-2017)
- Dividend €1.39/share (+5%)
- Cost of debt ~2.7%

(\*): 1€ = 1.11 USD

(\*\*): €465M taking into consideration 1€ = 1.11 USD; figure in line with the €430M average (1€ = 1.35 USD) announced in our Strategic update 2015 – 2017E

# 06

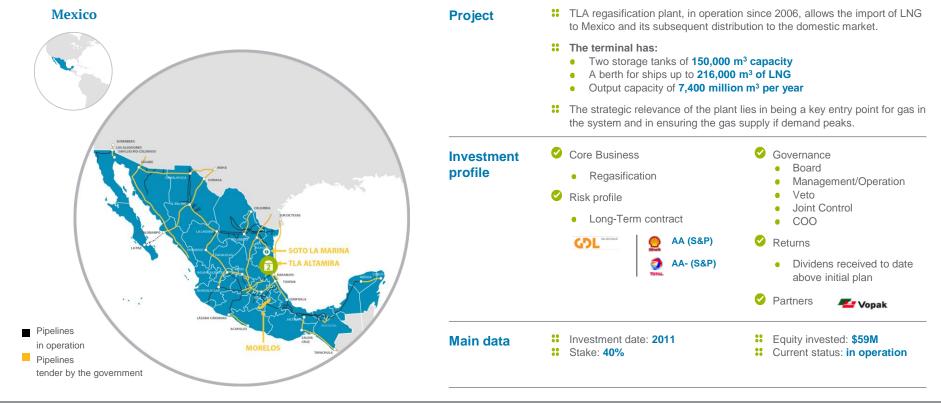
International growth: Proven track record



## **TLA Altamira**



Altamira LNG terminal has been recognized in 2015 by Mexican Authorities as an strategic gas entry, contributing to the security of supply of the Mexican gas market.



### Soto La Marina



Soto La Marina Compressor Station, completed by Enagás in November 2015, is pivotal in order to ensure gas supply to its area of influence.



### **Project**

- Provision of natural gas compression services thanks to the design, construction, operation and maintenance of a facility located in Soto La Marina (Tamaulipas, México).
- \*\* The compression station has a maximum capacity of compressing natural gas of 1,846 million cubic feet per day. Natural gas is received from the National Pipeline System's 48" primary trunk-line, compressed at Soto La Marina Compression Station and finally discharged back into the same pipeline for CFE. Besides that, this infraestructure is interconnected with San Fernando Cempoala pipeline, owned by Pemex.
- The construction began in mid 2013 and in November 2015, the commercial operation date was allowed by CFE.

# Investment profile

- Core Business
  - Compression
- Risk profile
  - 20 years contract
  - CFE BBB (S&P)

- Governance
  - Board
  - Management/O&M
  - Joint Control
  - CEO
- Returns
  - Put into operation Nov.2015
- Partners



Main data

- Investment date: 2013
- Stake: 50%

- Equity invested: \$12.5M
- **Current status:** in operation

### **Morelos**



Morelos pipeline, built and operated by Enagás, feeds efficiently gas supply for power generation in the central region of Mexico.

### Mexico **Project** \*\* This project consists of the construction of a 173 km long pipeline (from Tlaxcala to Morelos) and 76,6 bar pressure, as well as its operation and maintenance for 25 years. The pipeline has a maximum capacity 320 million cubic feet per day. \*\* The pipeline is a strategic asset for Mexico since is included in the country's comprehensive plan to provide natural gas in the area and to attend the increasing demand for energy. Core Business Investment Governance Board profile Transport Management/Operation Joint Control Risk profile CFO 25 years contract Returns BBB (S&P) Under construction elecnor Partners Partial start-up April 2015 Equity invested: \$39M Main data Investment date: 2012 Stake: 50% **Current status:** in operation Pipelines in operation Pipelines tender by the government

### **GNL Quintero**



GNLQ is a key asset for the Chilean central energy market, which gas supply highly depends on LNG imports. Enagás supports future expansions of this terminal (new LNG tank planned for 2020).



### **Project**

- Quintero regasification plant, in operation **since 2009**, was the first LNG terminal in the southern hemisphere and it allows Chile to have access to natural gas as a fuel supply source.
- The terminal has: two storage tanks of 160,000 m³ capacity and a third tank of 14,000 m³, a berth for ships up to 265,000 m³ of LNG, three vaporizers with an emission capacity of 5 million m³ of NG per day and a tank loading station of 1,250 m³ of LNG per day.
- The recent expansion of capacity in GNL Quintero has expanded the market for natural gas in the area of influence of the plant developing new logistics projects to carry loaded cisterns from the plant to new areas of consumption. This has allowed increasing the volume of operation at the facility.
- We analyze other opportunities in the Chilean market that would allow us to leverage our position in this market

# Investment profile

- Ore Business
- Regasification
   Risk profile
  - Use or pay longterm contracts
  - BBB (S&P)
- Partners 🙋 A
  - DDD.
- A+

- Governance
  - Board
  - Management/Operation
  - Veto
  - Joint Control (Largest shareholder)
- Returns
  - Dividens received to date above initial plan

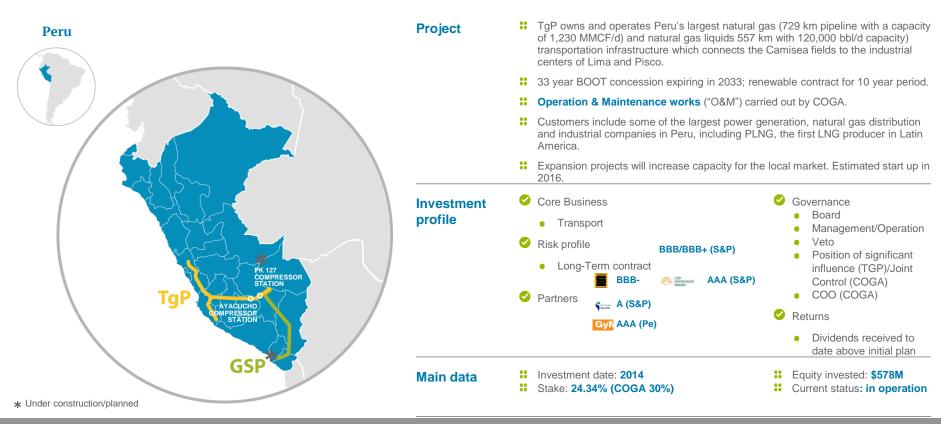
- Main data
- Investment date: 2012
- Stake: 20.4%

- Equity invested: \$176M
- Current status: expansion stage

### TGP and COGA



Enagás, through its stake in both TGP and COGA, is the gas infrastructure operator of reference in Peru.

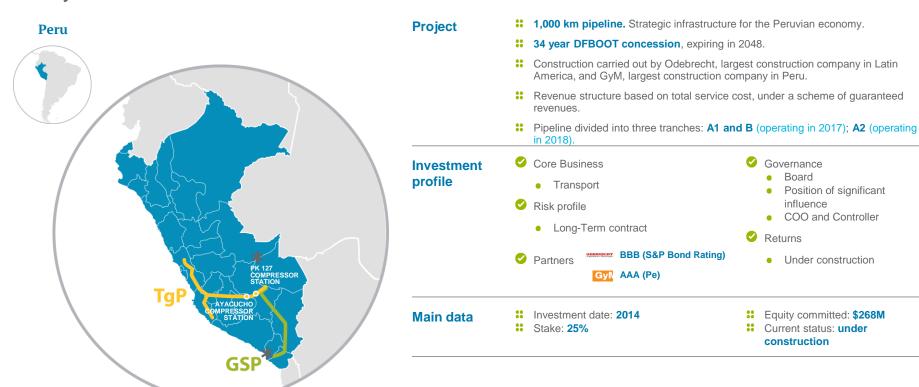


### **GSP**

\* Under construction/planned



GSP is the largest infrastructure project in the region and will bring the benefits of natural gas to the south of the country.



### **TAP**



TAP provides a realistic alternative pipeline route to Europe with strong political support and commercial rationale.

#### TAP is part of the so-called Southern Gas Corridor, that will supply Europe with **Project** Greece/Albania/Italy natural gas from the Caspian Sea, diversifying EU's gas supply. It has been recognized as PCIs (Projects of Common Interest) by the EU. 871 km pipeline through Greece (547 km), Albania (211 km) and Italy (8 km), as well as the Adriatic sea (105 km). 4 years construction (2016-2019) and 25 years operation (starting in 2020). TAP groundbreaking ceremony scheduled for May, 12TH 2016, with the presence of high level national and European authorities. During 2015 TAP has cleared the of role of transit countries and gained strong support at the High Level Group on Central and South Eastern Europe Gas Connectivity (CESEC). Snam's acquisition of Statoil's stake (Dec 2015) strengthens shareholders' rationale and facilitates relationship with local communities. Core Business Governance Investment Transport Board profile Risk profile Position of significant influence Long-term contract Returns European PCI project Under construction Partners FLUXYS a≰po **BBB** Equity committed: €270M Main data Investment date: 2014 Stake: 16.0% Current status: under construction \* Under construction/planned

## **Swedegas**



Swedegas, and Enagás as a key shareholder, are firmly committed to the climate change agenda, promoting fuel substitution by natural gas and biogas in industry and transport with the development of LNG bunkering and small scale solutions.

Sweden



### **Project**

- Swedegas is the owner of Sweden's entire gas transmission network and acts as the single gas transmission network owner, transmission system operator ("TSO") and system balance administrator ("SBA") of the network
- The company also owns Sweden's only gas storage facility, Skallen, located nearby Halmstad.
- **601** km of transmission pipelines with average age of **25** years, being the remunerative life **65** years.
- Sweden is a leading country in Climate policy, with very stringent environmental objectives.
- Swedegas is taking a proactive role in order to support a **100% carbon-neutral** gas supply in their network infrastructures in 2050.
- **Projects portfolio:** Small scale terminal and bunkering terminal in the Baltic Sea and development of a new network pipeline in Gavle.

# Investment profile

- Core Business
  - Transport + underground storage
- Risk profile
  - Regulation establishes maxium income for a fee
- Partners

### Governance

- Board
- Management/Operation
- Veto
- Joint Control
- Returns
  - Dividends to be received from 2016 onwards

### Main data

- Investment date: 2015
- Stake: 50.0%

- Equity invested: €97.1M
- Current status: in operation

# 07 Sustainability



# Sustainability. Gas infrastructure will play a key role in the solution for reducing CO<sub>2</sub>-emissions and local pollution



Enagás welcomes COP21 Global Agreement to maintain increase of temperatures well below 2 °C and is committed to provide sustainable energy solutions. The Gas System enables an affordable and clean energy supply to consumers and industries, facilitating the increase of the share of renewable energy and an increasing integration of renewable gases.

# Enagás Strategic focus

- Enagás promotes as a key strategic priority the **substitution of carbon-intensive fuels** by natural gas by:
  - Developing infrastructure that allows for efficient gas use in power, industry and commercial and residential markets, displacing highly polluting fuels.
  - Contributing to reducing local pollution and to the decarbonisation of the transportation sector by promoting the use of LNG regasification terminals for bunkering in maritime transport as well as developing small scale LNG solutions for road transport.
  - Allowing biogas penetration in our transmission facilities.
- \*\* This Strategic commitment is reflected in our **Climate Change Management Model** with concrete results: Enagás has been recognized as a leading company in terms of Sustainability.

Enagás is committed to sustainable business models, enabling clean and efficient gas use in maritime and road transportation as well as biogas.

## **Climate Change Management Model**





### Commitment

- **30%** emissions reduction target in 2016-2018 vs. 2013-2015 (linked to variable compensation)
- Committed to action international initiatives: We Mean Business



### Management

- ## Energy Efficiency Plan 2015 2017
- **::** Program to reduce methane emissions in natural gas infrastructures
- **\*\* Monthly monitoring** of Enagás Carbon Footprint (scope 1) & EU ETS emissions



### Results

- **45%** emissions reduction of Carbon footprint in 2015
- Outstanding results in CDP (99/B) & climate strategy in DJSI (99)
- **2015-2017 EU ETS strategy** approved



### **Supply Chain**

**::** Use of **CDP Supply Chain** to achieve sustainable supply chain management



### Reporting

- **Carbon Footprint** certified in accordance with ISO 14064
- **::** Emissions **performance**, climate change risks & opportunities reporting through CDP

# **Enagás Global 100 ranking**



Enagás, ranked in the Global 100 most sustainable corporations in the world.



- Enagás has been recognized as the Gas Utilities sector leader and the first Spanish company in the 2016 Global 100, announced at the World Economic Forum in Dayos.
- The company has moved from 19<sup>th</sup> position in 2015 to 6<sup>th</sup> position in 2016 ranking, achieving the highest position obtained by a Spanish company since the creation of the index in 2005.
- This ranking assesses the performance in the economic, social and environmental areas of all companies that had a market capitalization in excess of **\$US 2 billion** and selects the 100 top performing companies within each industry group.

# 08 Conclusions



### **Conclusions**



- Regulatory framework closed until 2020
- Strong cash flow generation. FCF generated by the domestic business exceed the dividend commitment
- Attractive shareholder return as main strategic priority: Future annual growth +5% until 2020
- International strategy offers value-creation growth opportunities in the long term for Enagás as a key midstream player
- Prudent financial strategy and commitment to maintain our current stand alone credit ratings

### **Conclusions**



- Enagás core strategy reflects its commitment to sustainable business models that contribute to cleaner and competitive energy supply.
- Enagás is leading infrastructure development in growing gas segments such as bunkering and small scale, as efficient solutions for the decarbonisation of the transportation sector, as well as in biogas.
- Enagás' commitment to sustainability, reinforced in the company's strategy, and the achievement of outstanding results such as the reduction of 45% of the carbon footprint, has positioned the company as a sector leader in the most relevant sustainability indexes (Global100, DJSI, etc.)

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