

FY18

163.2

147.3

81.2

216.7

608.5

352.4

275.1

31.4

5.6

85.6

1,358.6

420.5

170.8

137.9

5.8

30.3

344.7

3.9

12.0

430.9

146.5

593.4

1,358.6

FY18

156.5

27.6

6.3

-19.0

171.4

-67.6

23.5

-44.2

-4.3 -112.5

-1.8

52.0

-66.7

60.6

25.0

85.6

FY17

163.2

135.5

65.2

267.5

631.4

390.9

276.4

18.4

7.3

25.0 **718.0**

1,349.4

446.2

0.0

190.2

7.3

28.6

226.0

0.0

74.4

477.1

125.7

677.2

1,349.4

FY17

176.6

22.1

36.3

-25.2

209.8

-62.1

0.1

-62.1

-206.9

0.0

84.5

-130.3

17.4

1.6 6.1

25.0



Financial and market data

Net Financial Debt (mill €)

No. Of outstanding shares

Price / Share end of period (€)

Market Cap end of period (mill €)

| | FY18 | FY17 | %var | |
|--|----------|---------|---------|--|
| Net Revenues | 1,042.3 | 1,052.1 | -0.9% | Goodwill |
| OPEX | 855.2 | 849.9 | 0.6% | Other intangible assets |
| EBITDA | 187.1 | 202.1 | -7.4% | Property pland and equipment |
| Amortization | 18.6 | 17.8 | 4.4% | Deferred tax assets |
| Impairment and disposals | 0.0 | -0.1 | n/a | Non current assets |
| EBIT | 168.6 | 184.5 | -8.6% | Programming rights and inventories |
| Financial results | -6.5 | -2.0 | -231.6% | Trade and other receivables |
| Net Income from investing in other entities | -5.5 | -5.9 | 7.0% | Other current assets |
| PBT | 156.5 | 176.6 | -11.4% | Current tax assets |
| Taxes | 68.3 | 34.5 | 98.3% | Cash and cash equivalents |
| Net Profit | 88.2 | 142.1 | -37.9% | Current assets |
| Adjusted Net Profit | 125.7 | 142.1 | -11.5% | TOTAL ASSETS |
| Adjusted Net Profit | 125.7 | 142.1 | -11.5% | |
| 201 by division (million £) | | | | Equity |
| P&L by division (million €) | E)//0 | F)///7 | | Debentures and notes |
| N.B. A.F. I. | FY18 | FY17 | %var | Debt to financial institutions |
| Net Revenues Audiovisual | 969.2 | 978.0 | -0.9% | Other non-current liabilities |
| Net Revenues Radio | 82.5 | 83.5 | -1.2% | Deferred tax liabilities |
| Eliminations | -9.4 | -9.5 | | Non current liabilities |
| Total Net Revenues | 1,042.3 | 1,052.1 | -0.9% | Debentures and notes |
| OPEX Audiovisual | 798.6 | 793.0 | 0.7% | Debt to financial institutions |
| OPEX Radio | 66.0 | 66.5 | -0.7% | Trade and otther creditors |
| Eliminations | -9.4 | -9.5 | | Other current liabiliites |
| Total OPEX | 855.2 | 849.9 | 0.6% | Current liabilities |
| EBITDA Audiovisual | 170.6 | 185.1 | -7.8% | TOTAL LIABILTIES |
| EBITDA Radio | 16.5 | 17.1 | -3.3% | |
| Total EBITDA | 187.1 | 202.1 | -7.4% | Cash Flow (million €) |
| EBITDA Mg Audiovisual (%) | 17.6% | 18.9% | | |
| EBITDA Mg Radio (%) | 20.0% | 20.4% | | PBT |
| Total EBITDA Mg (%) | 18.0% | 19.2% | | Adjustments |
| | | | | Change in working capital |
| (PI's | | | | Income tax (paid)/refunded |
| | FY18 | FY17 | var | Net Cash Flows from operating activities |
| TV | | | | Investments |
| Market share (%) - Infoadex | 40.5% | 41.4% | -0.9 | Divestitures |
| Audience Share (%) - Kantar Media | 26.8% | 26.6% | 0.2 | Net Cash Flows from investing activities |
| - Antena 3 | 12.3% | 12.3% | 0.0 | Financial expenses paid |
| - laSexta | 6.9% | 6.8% | 0.1 | Dividens paid |
| - Neox | 2.4% | 2.5% | -0.1 | Financing of associates and related parties |
| - Nova | 2.4% | 2.2% | 0.2 | Bank borrowings |
| - Mega | 1.6% | 1.8% | -0.1 | Net Cash Flows from financing activities |
| - Atreseries | 1.2% | 1.1% | 0.1 | Net increase / decrease in cash |
| Power Ratio (x) | 1.51 | 1.56 | - | Cash and cash equivalents, beginning of the period |
| Radio | | **** | | Cash addition from Smartclip's incorporation |
| No. Listeners (thousands) - EGM | 3,664 | 4,012 | | Cash and cash equivalents, beginning of the per |
| Digital | <u> </u> | • | | Cash and cash equivalents, end of the period |
| Unique Users (mill) - Comscore (end of period: december) | 21.3 | 15.4 | | |

FY18

230.9

4.36

984.6

225,732,800 225,732,800

FY17

239.6

8.70

1,963.9

%var

-3.6%

0.0%

-49.9%

-49.9%