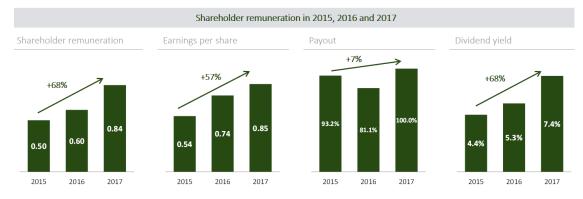
ALANTRA

Press release – 27 February 2018

Alantra achieved net profit of €30.2mn in 2017, a 20.7% growth

- Net revenues reached €136.1mn, which implies a 50.9% growth versus 2016, achieving a similar growth in investment banking (+50.4%) and asset management (+53.8%).
- Record net profit of €30.2mn, driven by a +68.5% growth in the fee business (reaching €26.6mn) and €3.8mn coming from the investment portfolio. Operating expenses have increased by 38.9% to €99.2mn mainly due to an increase in personnel expenses linked to the incorporation of new teams and professionals, and a higher variable remuneration directly related to the higher results obtained.
- Attractive shareholder remuneration while continuing investing in the growth of the business. The Board of Directors will propose to the Annual General Meeting the distribution of an additional payment of €0.37 per share. Together with the interim dividend paid in November (€0.47 per share), 2017 shareholder remuneration will amount to €0.84 per share, implying a payout of 100% and a dividend yield of 7.4%.¹



- Maintaining a solid balance sheet with cash and cash equivalents amounting to <u>€122.3mn at year end</u>, after the cash out corresponding to the Catalyst Corporate Finance integration and the interim dividend payment.
- Further steps towards becoming a leading global advisory and asset management business in the mid-market, incorporating 30 senior professionals in 2017.
 - In Asset Management, Alantra launched two next generation funds: QMC
 Fund III, which already achieved a first closing of €44mn in October, and the private debt fund Alteralia II which started its fundraising process.
 - Alantra strengthened its UK presence through the integration with Catalyst Corporate Finance, a London-based advisory firm with 48 professionals.

¹ The dividend yield was calculated dividing the dividend paid by the average closing share price during 2017 (€11.31 per share). Subject to Annual General Meeting approval.

- The Group also made further steps to scale up its US presence through the incorporation of 5 Managing Directors.
- In Europe, Alantra reinforced its deep penetration of the European market by adding new geographies (Austria & CEE and Belgium), activities (Capital Markets & Corporate Broking in Italy, and Debt & Real Estate Advisory in France) and 10 senior professionals.

• <u>Alantra continued to deliver top performance in its asset management products,</u> while reaching €4bn of Assets under Management.

The EQMC Fund generated a 23.2% return in 2017, and was awarded Top Global Hedge Fund in Barron's Penta's ranking. The Iberian QMC Fund obtained a 18.1% return in the same period.

In Private Equity, the team has completed two acquisitions for its new fund (MD Moldes and Roq) while divesting another two from the predecessor funds (Probos and Panasa). In Private Debt, Alantra has already completed 11 investments, out of which 2 have been fully repaid (17% and 10% IRR).

- <u>Alantra's Wealth Management team added two new offices and grew its Assets</u> <u>under Management by +20% to €1.6bn.</u>
- Alantra advised on 186 Investment Banking transactions in 2017 (+21,0%). With these results, Alantra ranked as Top5 independent advisors in EMEA and in the US according to Dealogic², and #11 European advisor according to Mergermarket³.

² Quarterly Markets Review Full-year 2017 (Dealogic). The ranking has been elaborated by deal value.

³ Global & Regional M&A Report Q4 2017 (Mergermarket). The ranking has been elaborated by number of deals.

About Alantra



Alantra is global investment banking and asset management firm focusing on the mid-market with offices across Europe, the US, Asia and Latin America.

Its Investment Banking division employs 280 professionals, providing independent advice on M&A, debt advisory, financial restructuring, credit portfolio and capital markets transactions.

The Asset Management division has €4bn of Assets under Management in Private Equity, Active Funds, Debt, Real Estate and Wealth Management.

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