

TOTAL

# **IBE-WATCH FACT SHEET** 12M 2015

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#### IBERDROLA's Net Electricity Production (provisional)

IBERDROLA's Net Electricity Production (provisional)						
	С	ct-Dec 201	5		Year 2015	
TOTAL GROUP	GWh	% Weight	vs. 2014	GWh	% Weight	vs. 2014
Hydro	3,680	10.8%	-9.4%	15,861	11.6%	-23.1%
Nuclear	5,353	15.7%	-16.3%	23,142	16.9%	-5.3%
Coal	3,093	9.0%	3.9%	11,520	8.4%	-4.8%
Combined Cycle	11,699	34.2%	5.9%	46,746	34.2%	10.9%
Cogeneration	1,960	5.7%	25.8%	6,711	4.9%	17.0%
Renewables	8,412	24.6%	-6.4%	32,812	24.0%	-3.1%
TOTAL	34,196	100%	-2.3%	136,793	100%	-1.5%
Demand	47,142	10070	-1.6%	190,167	10070	0.6%
*Note: For operational purposes IFRS 11 is not being			1.070	130,107		0.070
	•	ct-Dec 201	5		Year 2015	
SPAIN	GWh	% Weight	vs. 2014	GWh	% Weight	vs. 2014
Hydro	2,619		-19.9%	12,366	22.3%	-30.3%
Nuclear	5,353		-16.3%	23,142	41.7%	-5.3%
Coal	1,086	8.3%	39.5%	3,642	6.6%	47.3%
Combined Cycle	809	6.2%	212.7%	2,288	4.1%	92.4%
Cogeneration	573	4.4%	14.6%	2,179	3.9%	8.4%
Renewables	2,697	20.5%	-21.0%	11,896	21.4%	-9.9%
Wind	2,590	20.0 /0	-20.1%	11,155	211170	-9.0%
TOTAL	13,137	100%	-10.1%	55,512	100%	-9.1%
Demand*	22,495	10070	-0.6%	92,676	10070	2.1%
Hydro Reservoir levels at 31.12.15		l % (5,989 G		32,070		2.1 /0
*DSO Distributed Energy (Energy Generated in Power P		· · · · · · · · · · · · · · · · · · ·				
U.K.	GWh	% Weight	vs. 2014	GWh	% Weight	vs. 2014
					· ·	
Hydro	235	5.0%	-3.6%	708	3.8%	-1.1%
Coal	2,007	42.5%	-8.6%	7,879	42.3%	-18.2%
Combined Cycle	1,461	30.9%	30.1%	6,333	34.0%	16.0%
Cogeneration	1 222	0.0%	0.0%	4	0.0%	-22.2%
Renewables	1022	21.6%	-2.4%	3,710	19.9%	19.3%
TOTAL	4,726	100%	2.5%	18,635	100%	-1.5%
Demand (managed)	9,548		-2.3%	36,213		-1.0%
USA	GWh	% Weight	vs. 2014	GWh	% Weight	vs. 2014
Hydro	88			366	2.1%	-7.3%
Combined Cycle	11	0.2%	-60.9%	10.9	0.1%	-61.0%
Cogeneration	953	19.2%	37.7%	2,780	16.0%	21.5%
Renewables	3,910		4.7%	14,261	81.9%	-4.1%
TOTAL	4,961	100%	9.2%	17,418	100%	-0.9%
Demand (managed)	7,497	100 %	-2.7%	31,337	100%	0.1%
Demand (managed)	/, <del>4</del> 9/		-2./ 70	31,33/		0.176
BRAZIL	GWh	% Weight	vs. 2014	GWh	% Weight	vs. 2014
Hydro	738		61.1%	2,422	50.4%	35.6%
Combined Cycle	405	29.8%	3.4%	1,554	32.4%	0.0%
Cogeneration	44	3.2%	4.9%	180	3.8%	0.5%
Renewables	170		-12.7%	645	13.4%	17.4%
TOTAL	1,357	100%	24.9%	4,802	100%	18.0%
Demand (managed)	7,603		-2.3%	29,941		-1.6%
MEXICO	GWh	% Weight	vs. 2014	GWh	% Weight	vs. 2014
Combined Cycle	9,013	93.4%	-2.5%	36,559	94.1%	7.8%
Cogeneration	390	4.0%	20.5%	1,569	4.0%	25.3%
Renewables	244	2.5%	24.4%	738	1.9%	10.0%
TOTAL	9,647	100%	-1.2%	38,866	100%	8.4%
DaW.	C\MI	0/ 14/ : 1	2014	CWI	0/ \\/:	2014
RoW	GWh	% Weight	vs. 2014	GWh	% Weight	vs. 2014
Renewables	368	100%	-7.6%	1,561	100%	7.4%

Investor Relations 1, Tomás Redondo St. 28033 Madrid

100%

368

-7.6%

100%



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## IBERDROLA's Installed Capacity (Provisional)

	12M 2015	
GROUP	MW	% Weight
Hydro	11,076	23.8%
Nuclear	3,410	7.3%
Coal	3,178	6.8%
Combined Cycle	12,762	27.5%
Cogeneration	1,258	2.7%
Renewables	14,787	31.8%
TOTAL	46,471	100%

12M 2014		
MW	% Weight	
9,869	21.9%	
3,410	7.6%	
3,178	7.0%	
12,722	28.2%	
1,258	2.8%	
14,652	32.5%	
45,089	100%	

\*Note: Total MW under management. For operational purposes IFRS 11 is not being applied

SPAIN	MW	% Weight
Hydro	9,712	37.1%
Nuclear	3,410	13.0%
Coal	874	3.3%
Combined Cycle	5,695	21.7%
Cogeneration	390	1.5%
Renewables	6,106	23.3%
TOTAL	26,187	100%

MW	% Weight
8,807	34.8%
3,410	13.5%
874	3.5%
5,695	22.5%
388	1.5%
6,109	24.2%
25,283	100%

UK	MW	% Weight
Hydro	563	8.7%
Coal	2,304	35.6%
Combined Cycle	1,967	30.4%
Cogeneration	1	0.0%
Renewables	1,630	25.2%
TOTAL	6,465	100%

MW	% Weight
563	8.7%
2,304	35.7%
1,967	30.4%
1	0.0%
1,627	25.2%
6,462	100%

USA	MW	% Weight
Hydro	118	1.8%
Combined Cycle	9	0.1%
Cogeneration	636	9.8%
Renewables	5,695	88.2%
TOTAL	6,458	100%

MW	% Weight
118	1.8%
30	0.5%
636	9.8%
5,695	87.9%
6,479	100%

BRAZIL	MW	% Weight
Hydro	682	58.3%
Combined Cycle	211	18.0%
Cogeneration	31	2.6%
Renewables	246	21.0%
TOTAL	1,169	100%

MW	% Weight
381	44.2%
203	23.5%
32	3.8%
246	28.5%
862	100%

MEXICO	MW	% Weight
Combined Cycle	4,881	89.6%
Cogeneration	201	3.7%
Renewables	367	6.7%
TOTAL	5,449	100%

MVV	% vveignt
4,827	91.8%
201	3.8%
231	4.4%
5,259	100%

RoW	MW	% Weight
Renewables	744	100%
TOTAL	744	100%

MW	% Weight
744	100%
744	100%



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### Spanish Energy Balance (Provisional. Source: Red Eléctrica de España, S.A.)

	Oct-Dec 2015	
	GWh	vs. 2014
Hydro	5,804	-13.5%
Nuclear	12,922	-9.0%
Coal	13,522	16.7%
Combined Cycle	6,795	12.0%
Renewables and cogeneration	21,253	-12.7%
NET PRODUCTION	60,296	-4.1%
Pumping consumption	-1,365	-0.5%
Balearic - Peninsula interconnection	-265	-1.1%
International Exchanges	1 <i>,</i> 781	-479.7%
DEMAND IN TRANSMISSION	60,447	-0.6%

Year 2015		
GWh	vs. 2014	
30,785	-13.2%	
54 <i>,</i> 745	-0.2%	
50,935	23.8%	
25,321	18.7%	
92,254	-8.5%	
254,040	0.2%	
-4,565	-14.4%	
-1,333	2.7%	
-154	-95.5%	
247.988	1.8%	

### IBERDROLA's Emissions Indicators (Provisional)

	12M 2015
C02 emissions over the period (gr. CO2 /KWh): Total	225
C02 emissions over the period (gr. CO2 /KWh): Spain	91
C02 emissions over the period (gr. CO2 /KWh): SPW	536
Emission-free production: Total (GWh)	<i>7</i> 1,815
Emission-free production: Spain (GWh)	47,404
Ratio emission-free production to total production: Total (%)	52%
Ratio emission-free production to total production: Spain (%)	85%
Emission-free installed capacity: Total (MW)	29,273
Emission-free installed capacity: Spain (MW)	19,228
Emission-free instaled capacity: Total (%)	63%
Emission-free instaled capacity: Spain (%)	73%
Ratio low-emission technologies production: Total (%)	39%

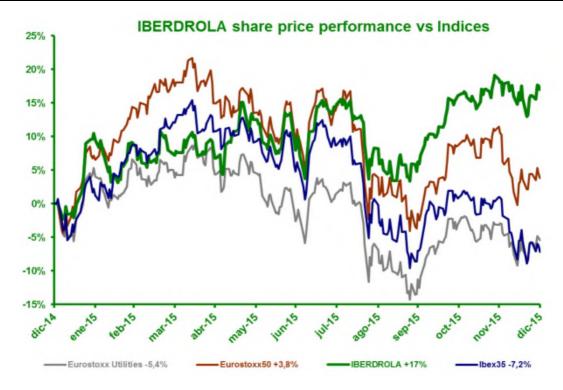
Provisional data



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Stock Market			
	Iberdrola	lbex 35	EuroStoxx Utilities
Oct-Dec 2015			
Max (Date)	6.705 (03/12/2015)	10,631.50 (04/11/2015)	277.95 (04/11/2015)
Min (Date)	5.898 (02/10/2015)	9,352.00 (22/12/2015)	244.67 (01/10/2015)
Quarterly Change	10.14%	-0.16%	6.59%

Year 2015			
Max (Date)	6.705 (03/12/2015)	11,883.60 (13/04/2015)	305.93 (15/04/2015)
Min (Date)	5.35 (15/01/2015)	9,231.70 (24/09/2015)	239.26 (24/09/2015)
Yearly Change	17.00%	-7.20%	-5.40%



RATIOS	
Market Capitalization (31/12/15)	41,506
PER (price at 31/12/15 / EPS 14)	18.19
P/BV	1.16
(price at 31/12/15 / Equity 14)	1.10

DIVIDENDS PAID	
Gross Interim (19/12/14)	0.127
Gross Final (03/07/15 y 22/07/2015)*	0.144
Attendance premium	0.005
Dividend Yield	4.2%
(Div. Paid**/Close price 2015)	7.2 /0

<sup>(\*)</sup> Scrip Dividend + 0.03 Eur in cash

<sup>(\*\*)</sup> Dividends paid in the last 12 months



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#### Financials

Gross Margin	
EBITDA	
EBIT	
Profit Before Taxes	
Net Profit	

9M 2015	
€M	vs. 2014
9,524	7.3%
5,431	5.8%
3,028	1.1%
2,375	-5.9%
1,920	7.8%

Total Assets	
Equity	
Net Debt <sup>(1)</sup>	
Capex	

€ M	2013
96,447	93,742
3 <i>7,</i> 552	35,705
26,159	25,619
2,096	1,965

(1)Includes regulatory receivables, TEI

EPS	
CFPS	
Gearing (2)	

9M 2015	vs. 2014
0.3	0.28
0.7	0.63
41.1%	41.8%

(2) Net debt/(Net debt + Shareholders' equity). Includes regulatory receivables financing

S&P	
Moody's	
Fitch	

Senior Unsecured Debt Credit Rating	Outlook
BBB	Positive
Baa1	Stable
BBB+	Stable

### Sustainability and Corporate Reputation

	Ranking
Dow Jones Sustainability World Index 2015	Iberdrola member in all editions
FTSE4Good	First utility with nuclear assets to meet standards for FTSE 4Good. 5 years in a row selected
Carbon Diclosure Leadership Index 2015	100/100
Carbon Performance Leadership Index 2015	A category
Global Roundtable on Climate Change	IBERDROLA one of the developers
Sustainability Yearbook Robeco Sam 2015	Classified as "Silver Class" in the electricity sector.
OEKOM Research 2015	Prime Category
MERCO 2015	Leader among Spanish utilities: electricity, gas, and water industry
New York Stock Exchange, NYSE Euronext & Vigeo	Iberdrola selected
ET Global 800 Carbon Ranking	Iberdrola first Spanish utility
Nesweek and Green Rankings 2015	Iberdrola first Spanish utility and fourth worldwide
MSCI Global Sustainability Index Series	Iberdrola selected AAA
2015 World's Most Ethical Company	Iberdrola selected
Fortune Global 500	Iberdrola selected
Stoxx ESG Leaders	Iberdrola selected



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