

Interim Results Half Year 2006

20 September 2006

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The contents of this disclaimer should be taken into account by all persons or entities.



Pablo Isla

Deputy Chairman & CEO

INDEX

Interim Results Half-year 2006

- Overview
- Financial summary
- Concepts

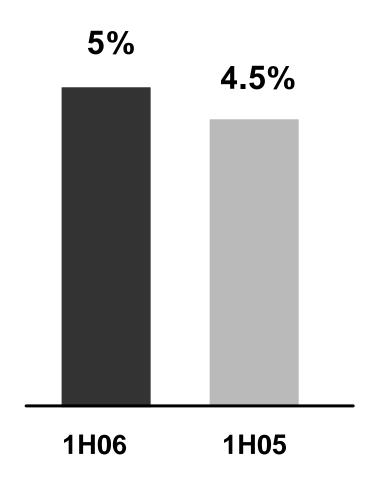
Outlook



Overview: Interim Half-year 2006

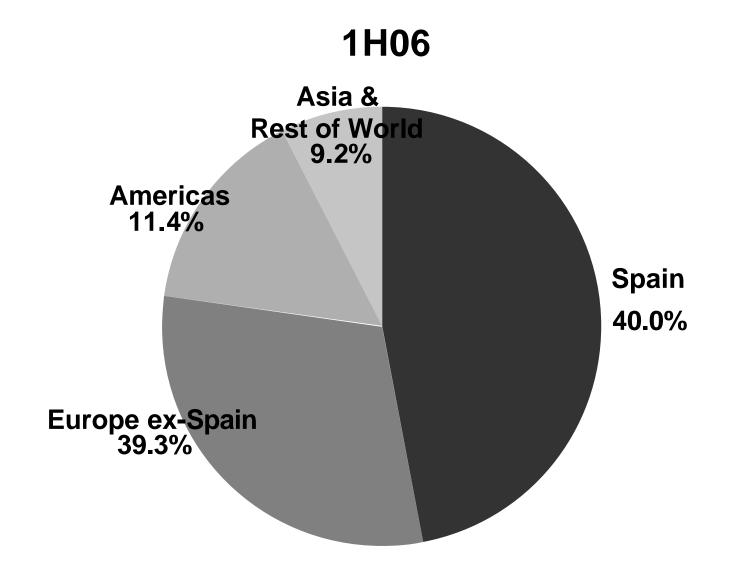
- Sales growth +23%
- Gross profit growth +21%
- EBIT growth +17%
- Net income growth +20%
- Funds from Operations +18%

Like-for-like Sales growth



Satisfactory LFL performance

Geographic breakdown of store sales



Financial Summary

Antonio Rubio

CFO

Highlights

million €	1H 2006	1H 2005	% 06/05
NET SALES LFL	3,476 5%	2,820 4.5%	23%
GROSS MARGIN % margin	1,910 54.9%	1,585 56.2%	21%
EBITDA <i>EBITDA margin</i>	605 17.4%	517 18.3%	17%
EBIT EBIT margin	404 11.6%	345 12.2%	17%
NET INCOME EPS (€ cents)	295 47	246 40	20%





Top line growth	23%
Currency impact	+1%
LFL	+5%
Space contribution	+17%



Store openings

ZARA
KIDDY'S CLASS
PULL&BEAR
MASSIMO DUTTI
BERSHKA
STRADIVARIUS
OYSHO
ZARA HOME
Total net openings

Openings		
1H06	1H05	
66	39	
15	10	
21	19	
14	19	
32	22	
15	15	
24	18	
21	18	
208	160	

Stores as of 31 Jul 06
918
164
448
383
400
278
178
131
2,900



Gross margin

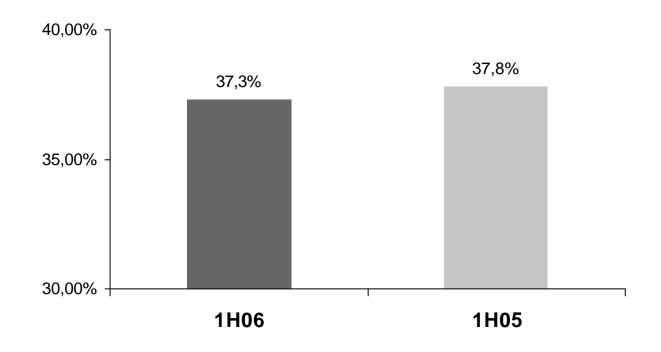
(basis points)	1H 06	1H 05
Currency impact	(100)	90
Other impacts	(25)	112
TOTAL	(125)	202

Gross profit growth +21% to 54.9% on sales

- Negative currency impact
- Stable Gross margin ex-currency impact vs. very demanding comparable

Operating expenses

Operating expenses on sales



- Operating expenses growth in accordance with the Group's budget
- Reduce 3 implementation on track

Operating expenses – Reduce 3 examples

Personnel

- Better scheduling of staff hours according to customers' flow may save up to 2% of working hours in comparable stores
- Autumn-Winter 06:
 - c90% of ZARA garments alarmed by suppliers before delivery to stores.
 - To be implemented in non-Zara concepts by 2007

Rental expenses

 40% decrease in start-up costs by adjusting calendar of openings and refurbishing works

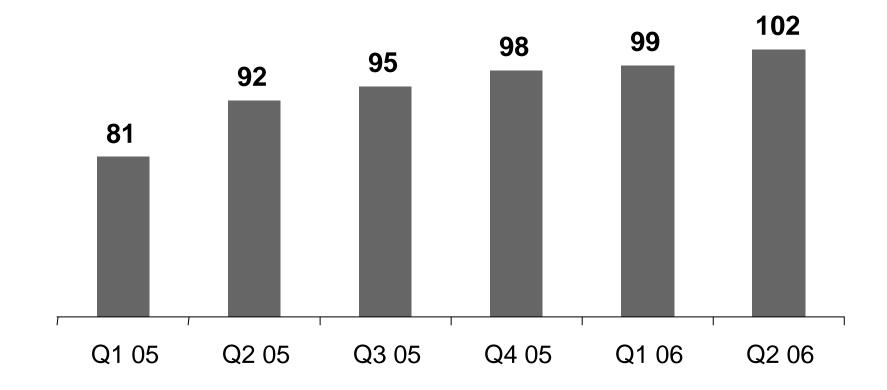
Other operating expenses

- New TGT to be used at store level for the delivery of news, pictures, brochures, music...
- Improvements in logistic efficiency and transportation costs:
 - 300% increase in revenue obtained through truck returns
 - Higher delivery densities



Depreciation and amortization

(€million)



Normal evolution of depreciation and amortization charge



Financial results

(€million)	1H 06	1H 05
Financial income	5.6	(1.8)
FX gains	(5.4)	13.3
Net financial results	0.2	11.6

- Financial expenses according to financial position
- Hedge accounting under IAS 39



Working capital

(€million)	1H06	1H05	FY05
Inventory	853	664	684
Receivables	300	277	358
Payables	(1,604)	(1,282)	(1,642)
Other	33	12	16
Operating working capital	(418)	(329)	(583)

Cash Flow summary



(€million)	1H06	%
Funds from operations	497	18%
CAPEX ⁽¹⁾	460	35%
Dividends paid	418	40%

⁽¹⁾ Includes cash payments for acquisition of Zara franchised operations in Russia and the increase in the stake in the JV in Germany

Inditex concepts

Marcos López

Capital Markets Director



Sales by concept

ZARA	
Other Concept	ts

FULL&BEAR
MASSIMO DUTTI
BERSHKA
STRADIVARIUS
OYSHO
ZARA HOME

Net s	sales
1H06	1H05
2,302	1,857
1,174	962
76	65
210	181
263	233
327	271
175	139
64	43
57	30

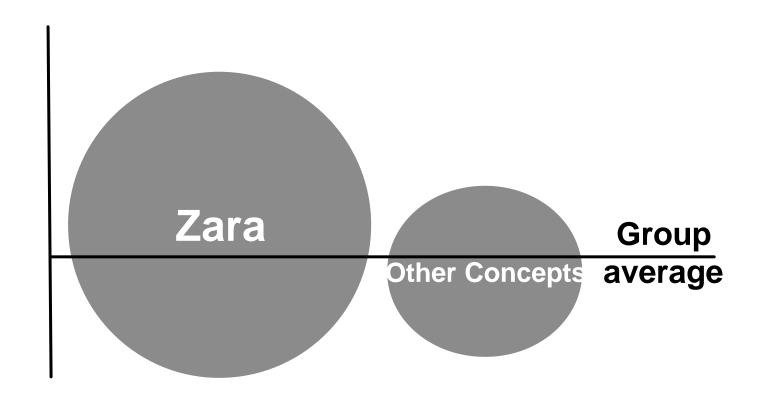
Var % 06/05 24% 22%

17%

16% 13% 21% 26% 49% 95%

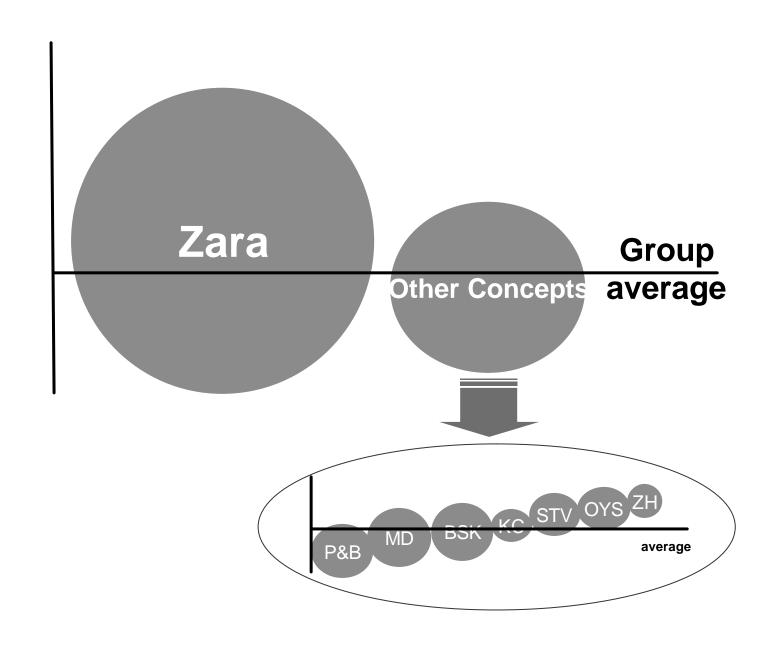


Performance per concept



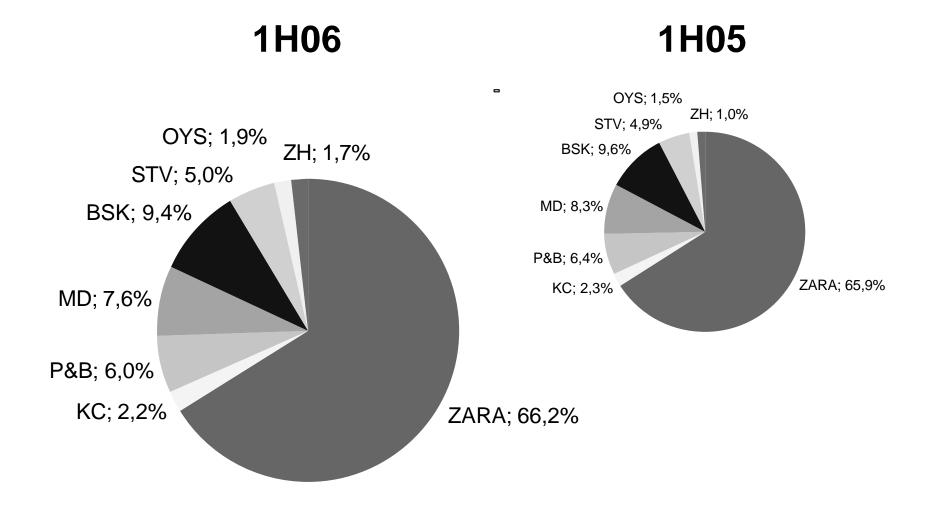


Performance per concept





Breakdown of sales by concept



Outlook

Pablo Isla

Deputy Chairman & CEO

FY2006: CAPEX

- Expected CAPEX 850 950 MM €
- ∠ +15%/+20% space growth

ZARA
KIDDY'S CLASS
PULL & BEAR
MASSIMO DUTTI
BERSHKA
STRADIVARIUS
OYSHO
ZARA HOME

total net openings (*)

Range		
140	150	
30	40	
30	40	
30	40	
65	75	
40	50	
40	50	
35	45	
410	490	

% Int'l openings
80%
20%
55%
55%
70%
45%
45%
50%

^(*) Includes conversion of former Often stores

FY2006: Sales outlook

• Initial collections Autumn-Winter 2006 well received by our customers.

Italy la



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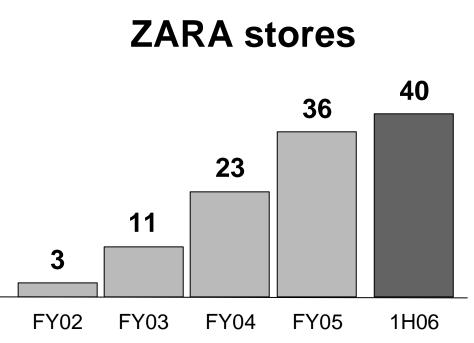
- Very satisfactory evolution
- Strong long term growth potential



Italy – Fast expansion for Zara...







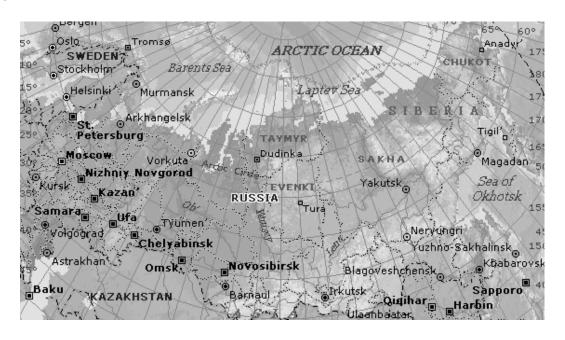




		1H06
Milano Venezia Dorino Genova Firenze Roma Napoli	ZARA	40
	KIDDY'S CLASS	
	PULL&BEAR	10
	MASSIMO DUTTI	6
	BERSHKA	15
	STRADIVARIUS	1
	OYSHO	16
	ZARA HOME	5
	Total stores	93

Multiconcept strategy: different concepts for different customers and locations





- Moscow is the most important market, but some regions are developing very fast offering strong growth potential

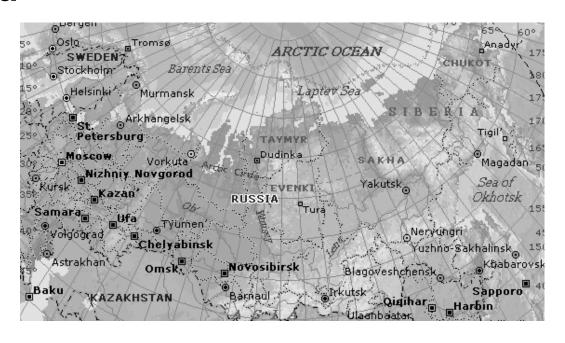
Russia



Zara

- ∠ Presence in Moscow
- Recognised as an anchor tenant
- Strong potential in shopping malls and regions





Other concepts

- - Bershka and Massimo Dutti to be launched very soon (Moscow and S. Petersbourg)
 - Opportunity for the other concepts

China



TODAY

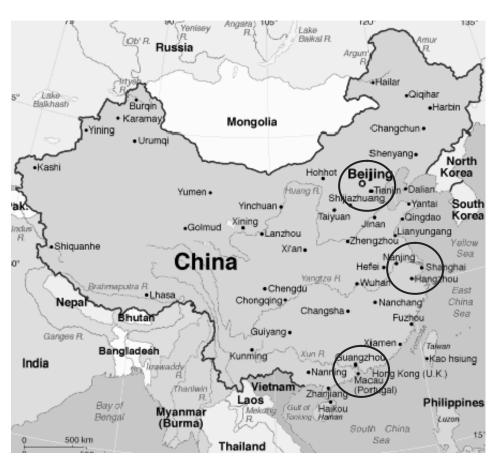
- Urban affluent segment:
 - 1% of total population
 - c10% disposable income
 - 500 billion RMB
 - Branded luxury goods consumers

Tomorrow's middle-class consumers are today's urban workers

- 2015e Lower middle class :
 - 290 million people
 - 44% of total urban population
 - 4.8 trillion RMB
- Middle class unusually young: wealthiest consumers from 25 to 44







- Attractive price positioning targeting white collar & overseas
- Performance in first openings above initial expectations
- Young women more keen on fashion
- Very positive reception of INDITEX by Shopping mall owners
- Initial expansion areas:
 - Shanghai
 - Beijing
 - Pearl River Delta

Q & A

20 September 2006