

Herein is attached a translation of the individual and consolidated Annual Accounts and Management Report for 2016 financial year of Meliá Hotels International S.A. and its Consolidated Group, as well as the respective reports of the auditor.

These documents are a translation of a Spanish-language documents, and are provided only for information purposes. In the event of any discrepancy between the text of these translations and the Spanish-language documents, the text of the Spanish-language documents shall prevail.

Meliá Hotels International, S.A. Palma de Mallorca, May 25th, 2017

Meliá Hotels International, S.A.

Independent auditor's report on Annual accounts as at December 31, 2016 and Director's report for the year 2016



A free translation of the report on the annual accounts originally issued in Spanish. In the event of a discrepancy the Spanish language version prevails.

INDEPENDENT AUDITOR'S REPORT ON ANNUAL ACCOUNTS

To the shareholders of Meliá Hotels International S.A.:

Report on the annual accounts

We have audited the accompanying annual accounts of Meliá Hotels International, S.A., which comprise the balance sheet as at December 31, 2016, and the income statement, statement of changes in equity, cash flow statement and related notes for the year ended.

Directors' responsibility for the annual accounts

The company's directors are responsible for the preparation of these annual accounts, so that they present fairly the equity, financial position and financial performance of Meliá Hotels International, S.A., in accordance with the financial reporting framework applicable to the entity in Spain, as identified in Note 2 to the accompanying annual accounts, and for such internal control as directors determine is necessary to enable the preparation of annual accounts that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these annual accounts based on our audit. We conducted our audit in accordance with legislation governing the audit practice in Spain. This legislation requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the annual accounts are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the annual accounts. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the annual accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the annual accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the presentation of the annual accounts taken as a whole.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the accompanying annual accounts present fairly, in all material respects, the equity and financial position of Meliá Hotels International, S.A. as at December 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with the applicable financial reporting framework, and in particular, with the accounting principles and criteria included therein.

Report on other legal and regulatory requirements

The accompanying directors' report for 2016 contains the explanations which the company's directors consider appropriate regarding the company's situation, the development of its business and other matters and does not form an integral part of the annual accounts. We have verified that the accounting information contained in the directors' report is in agreement with that of the annual accounts for 2016. Our work as auditors is limited to checking the directors' report in accordance with the scope mentioned in this paragraph and does not include a review of information other than that obtained from the company's accounting records.

PricewaterhouseCoopers Auditores, S.L.

Originally signed by Mireia Oranias Casajoanes

7 April 2017

BALANCE SHEET AT THE END OF 2016 AND 2015

| Thous | and €) ASSETS | Notes | 31/12/2016 | 31/12/2015 |
|---------|---|-------|----------------------|-------------------|
| Α | NON-CURRENT ASSETS | | 1.905.641 | 1.878.910 |
| I | Intangible assets | 6 | 18.418 | 13.270 |
| | 1 Patents, licences, trademarks and similar rights | | 68 | 129 |
| | 2 Software | | 15.955 | 8.513 |
| | 3 Other intangible assets | | 2.395 | 4.628 |
| II | Property, plant and equipment | 7 | 505.159 | 505.888 |
| | 1 Land and buildings | | 411.916 | 408.800 |
| | 2 Plant and other fixed assets | | 93.243 | 97.088 |
| III | Investment property | 8 | 15.577 | 15.116 |
| | 1 Land | | 56 | 56 |
| | 2 Buildings | | 15.521 | 15.060 |
| IV | Long-term investments in group companies and associates | 9 | 1.265.439 | 1.247.791 |
| | 1 Equity instruments | | 917.689 | 879.331 |
| | 2 Loans to companies | 17 | 347.750 | 368.460 |
| V | Long-term financial investments | 9 | 30.094 | 29.963 |
| | 1 Equity instruments | | 3.889 | 16.396 |
| | 2 Loans to companies | | 18.938 | 6.609 |
| | 3 Other financial assets | | 7.267 | 6.958 |
| VI | Deferred tax assets | 14 | 70.954 | 66.882 |
| В | CURRENT ASSETS | | 395.504 | 368.550 |
| | | | | |
| I | Inventories | 10 | 10.560 | 10.568 |
| | 1 Trade | | 178 | 149 |
| | 2 Raw materials and other supplies | | 5.399 | 4.750 |
| | 3 Work in progress and semi-finished products | | 1.883 | 1.883 |
| | 4 Advances to suppliers | | 3.100 | 3.786 |
| II | Trade and other receivables | 10 | 81.752 | 78.100 |
| | 1 Trade receivables for sales and services | | 24.326 | 17.541 |
| | 2 Trade receivables, group companies and associates | 17 | 37.777 | 37.659 |
| | 3 Sundry debtors | | 5.687 | 7.188 |
| | 4 Staff 5 Current tax assets | | 262 9.292 | 389 10.162 |
| | 6 Other receivables from Public Administrations | | 4.408 | 5.161 |
| | | 0.17 | 405.545 | 100.064 |
| 111 | Short-term investments in group companies and associates | 9, 17 | 185.545 | 192.261 |
| | 1 Loans to companies2 Other financial assets | | 21.054 164.491 | 34.432 157.829 |
| | Chart town for a sight in a star at | 0 | 47.722 | 24744 |
| IV | Short-term financial investments 1 Equity instruments | 9 | 47.723 160 | 24.711 |
| | 2 Loans to companies | | 31.103 | 161 18.039 |
| | 3 Other financial assets | | 16.460 | 6.511 |
| V | Short-term accruals and deferrals | | 1.949 | 2.132 |
| VI | Cash and other cash equivalents | 10 | 67.975 | 60.778 |
| | 1 Cash | | 34.466 | 16.100 |
| | 2 Other equivalent liquid assets | | 33.509 | 44.678 |
| | | | | |
| | TOTAL ASSETS | | 2.301.145 | 2.247.460 |
| | | | | |

BALANCE SHEET AT THE END OF 2016 AND 2015

| (Thous | and C) EQUITY AND LIABILITIES | Notes | 31/12/2016 | 31/12/2015 |
|--------|---|-------|------------|------------|
| Α | NET EQUITY | | 817.097 | 513.663 |
| I | Equity | 11 | 818.398 | 515.225 |
| _ | 1 Capital | | 45,940 | 39.811 |
| | Share capital | | 45.940 | 39.811 |
| | 2 Share premium | | 1.121.070 | 877.318 |
| | 3 Reserves | | 228.727 | 246.676 |
| | Legal and statutory reserves | | 7.391 | 7.391 |
| | Other reserves | | 221.336 | 239.285 |
| | 4 Treasury stock and shares | | (14.256) | (39.863) |
| | 5 Prior-year results (profit/loss) | | (643.269) | (616.190) |
| | Prior year losses | | (643.269) | (616.190) |
| | 6 Result (profit/loss) for the fiscal year | 3 | 80.186 | (27.079) |
| | 7 Other net equity instruments | 9 | 0 | `34.552 |
| II | Measurement adjustments | 11 | (2.465) | (2.779) |
| | 1 Hedging operations | | (2.465) | (2.779) |
| III | Grants, donations and bequests received | 11 | 1.164 | 1.217 |
| В | NON-CURRENT LIABILITIES | | 896.273 | 828.024 |
| т | Long-term provisions | 12 | 71.102 | 41.263 |
| • | 1 Long-term employee benefit liabilities | 12 | 6.448 | 6.462 |
| | 2 Other provisions | | 64.654 | 34.801 |
| II | Long-term payables | 9 | 392.355 | 293.432 |
| | 1 Bank loans | | 385.313 | 284.693 |
| | 2 Derivatives | | 6.241 | 7.089 |
| | 3 Other financial liabilities | | 801 | 1.650 |
| Ш | Long-term payables to group companies and associates | 9, 17 | 377.781 | 438.320 |
| IV | Deferred tax liabilities | 14 | 54.475 | 54.568 |
| V | Long-term accruals and deferrals | | 560 | 441 |
| С | CURRENT LIABILITIES | | 587.775 | 905.773 |
| | Chart town marshing | 9 | 224 470 | 657.200 |
| 1 | Short-term payables | 9 | 321.479 | 657.209 |
| | 1 Bonds and other negotiable securities | | 39.398 | 347.875 |
| | 2 Bank Loans | | 220.849 | 251.606 |
| | 3 Derivatives | | 2.555 | 3.437 |
| | 4 Other financial liabilities | | 58.677 | 54.291 |
| II | Short-term payables to group companies and associates | 9, 17 | 139.369 | 131.799 |
| III | Trade creditors and other payables | 13 | 126.479 | 116.471 |
| | 1 Suppliers | | 17.544 | 12.626 |
| | 2 Suppliers, group companies and associates | | 1.988 | 6.372 |
| | 3 Sundry creditors | | 60.318 | 53.963 |
| | 4 Accrued wages and salaries | | 27.307 | 22.524 |
| | 5 Other payables to Public Administrations | | 9.603 | 9.132 |
| | 6 Prepayments from customers | | 9.719 | 11.854 |
| IV | Short-term accruals and deferrals | | 448 | 294 |
| | | | | |
| | TOTAL NET EQUITY AND LIABILITIES | | 2.301.145 | 2.247.460 |

INCOME STATEMENT FOR THE YEARS ENDED 31/12/2016 AND 31/12/2015

| Thous | sand €) | Notas | 2016 | 2015 |
|-------|--|---------|---|--|
| ١ | CONTINUED OPERATIONS | | | |
| 1 | Net revenues a Sales b Provision of services | 16.1 | 528.705 502.047 26.658 | 515.570 488.555 27.015 |
| 2 | In-house work on assets | | 822 | 379 |
| 3 | Supplies a Consumption of goods b Consumption of raw materials and other consumables | 16.2 | (45.277) 1.835 (47.112) | (42.624) 1.300 (43.924) |
| 4 | Other operating income a Non-core and other current operating income b Operating grants included in profit/(loss) for the year | 16.1 | 74.311 74.014 297 | 61.151 60.786 365 |
| 5 | Staff costs a Wages, salaries and similar items b Social charges | 16.3 | (210.105) (162.325) (47.780) | (195.156) (151.089) (44.067) |
| 6 | Other operating costs a External services b Tax c Losses on, impairment of and change in trade provisions d Other current operating expenses | 16.4 | (344.101) (284.633) (10.361) (926) (48.181) | (306.070) (279.849) (18.166) (2.301) (5.754) |
| 7 | Depreciation | 6, 7, 8 | (27.311) | (28.137) |
| 8 | Allocation of grants for non-financial fixed assets and other grants | 11 | 70 | 81 |
| 9 | Impairment and profit/(loss) on disposal of fixed assets a Impairment and losses b Profit/(loss) on disposals and other disposals | | (9.492) (9.493) 1 | (12.936) (12.870) (66) |
| | A.1 OPERATING INCOME | | (32.378) | (7.742) |
| | Financial income a From equity interests | 16.5 | 183.320 168.651 168.405 246 14.669 14.035 634 (50.756) (19.464) | 58.386 43.276 43.042 234 15.110 13.890 1.220 (69.763) (19.931) |
| 12 | b On payables to third parties Change in fair value of financial instruments a Trading portfolio and other financial instruments | | (31.292) (155) (155) | (49.832) 38 38 |
| 13 | Exchange differences | 16.6 | (4.389) | 7.757 |
| 14 | Impairment and profit/(loss) on disposals of financial instruments a Impairment and losses b Profit/(loss) on disposals and other disposals | 9.1 | (25.522) (25.357) (165) | 2.631 2.439 192 |
| | A.2 NET FINANCIAL INCOME (EXPENSE) | | 102.498 | (951) |
| | A.3 NET INCOME BEFORE TAX | | 70.120 | (8.693) |
| 15 | Income tax | 14 | 10.066 | (18.386) |
| | A.4 PROFIT/(LOSS) FOR THE YEAR FROM CONTINUED OPERATIONS | | 80.186 | (27.079) |
| | A.5 PROFIT/(LOSS) FOR THE YEAR | | 80.186 | (27.079) |

STATEMENT OF CHANGES IN NET EQUITY FOR THE YEARS ENDED 31/12/2016 AND 31/12/2015

a) Statement of recognised income and expenses

| (Thousand €) | Notes | 2016 | 2015 |
|--|-------|--------|----------|
| A) Income statement results | | 80.186 | (27.079) |
| Income and expenses directly attributed to net equity | | | |
| I On cash flow hedges | 9 | (594) | (1.145) |
| II Grants, donations and bequests received | | 0 | (38) |
| III Actuarial gains and losses and other adjustments | | (111) | (133) |
| IV Tax effect | 14 | 176 | 372 |
| B) Total income and expenses directly attributed to net equity | | (528) | (944) |
| Transfers to income statement | | | |
| V On cash flow hedges | 9 | 1.012 | 1.767 |
| VI Grants, donations and bequests received | 11 | (70) | (43) |
| VII Tax effect | 14 | (235) | (472) |
| C) Total transfers to income statement | | 707 | 1.252 |
| Total recognised income and expense | es | 80.365 | (26.771) |

b) Statement of changes in net equity

| | Notes | Share capital | Share premium | Reserves | Treasury shares | Prior-year profit/(loss) | Profit/(loss) for the fiscal year | Other net equity instruments | Measurement adjustments | Grants, donations and bequests received | Total |
|--|-------|------------------|------------------|----------|--------------------|-----------------------------|---|------------------------------------|----------------------------|--|----------|
| (Thousand €) | | | | | | | | | | | |
| A) BALANCE AT THE END OF YEAR 2014 | | 39.811 | 865.213 | 259.148 | (51.968) | (570.259) | (45.927) | 34.552 | (3.186) | 1.216 | 528.600 |
| B) ADJUSTED BALANCE, BEGINNING OF THE YEAR 2015 | | 39.811 | 865.213 | 259.148 | (51.968) | (570.259) | (45.927) | 34.552 | (3.186) | 1.216 | 528.600 |
| Total recognised income and expenses | | 0 | 0 | (100) | Ó | Ó | | 0 | 407 | 1 | (26.771) |
| II. Operations with shareholders/owners | | 0 " | 12.105 | (12.372) | 12.105 | 0 | 0 " | 0 | 0 | 7 0 | 11.838 |
| 1. (-) Distribution of dividends | | 0 | 0 | (5.952) | 0 | 0 | 0 | 0 | 0 | 0 | (5.952) |
| 2. Operations with treasury stock or shares (net) | 11.1 | 0 | 12.105 | (12.105) | (2.413) | 0 | 0 | 0 | 0 | 0 | (2.413) |
| 3. Increase (decrease) in net equity resulting from a business | | 0 | 0 | 6.104 | 14.518 | 0 | Ō | 0 | 0 | 0 | 20.622 |
| 4. Other operations with shareholders/owners | | 0 | 0 | (419) | 0 | 0 | 0 | 0 | 0 | 0 | (419) |
| III. Other changes in net equity | | 0 | 0 | Ò | 0 | (45.927) | 45.927 | 0 | 0 | 0 | Ò |
| C) BALANCE AT THE END OF YEAR 2015 | | 39.811 | 877.318 | 246.676 | (39.863) | (616.190) | (27.079) | 34.552 | (2.779) | 1.217 | 513.663 |
| D) ADJUSTED BALANCE, BEGINNING OF THE YEAR 2016 | | 39.811 | 877.318 | 246.676 | (39.863) | (616.190) | (27.079) | 34.552 | (2.779) | 1.217 | 513.663 |
| I. Total recognised income and expenses | 3 | 0 | 0 | (82) | 0 | 0 | 80.186 | 0 | 314 | (53) | 80.365 |
| II. Operations with shareholders/owners | | 6.129 | 243.752 | (17.867) | 25.607 | 0 | 0 | (34.552) | 0 | 0 | 223.070 |
| 1. Capital increases | 11.1 | 6.129 | 218.145 | (59) | 0 | 0 | 0 | 0 | 0 | 0 | 224.215 |
| 2. Conversion of financial liabilities into net equity | 11.1 | 0 | 0 | Ó | 0 | 0 | 0 | (34.552) | 0 | 0 | (34.552) |
| 3. (-) Distribution of dividends | 3 | 0 | 0 | (9.126) | 0 | 0 | 0 | Ó | 0 | 0 💆 | (9.126) |
| 4. Operations with treasury stock or shares (net) | 11.1 | 0 | 25.607 | (10.310) | 25.607 | 0 | 0 | 0 | 0 | 0 | 40.905 |
| 5. Other operations with shareholders/owners | | 0 | 0 | 1.628 | 0 | 0 | 0 | 0 | 0 | 0 | 1.628 |
| III. Other changes in net equity | | 0 | 0 | 0 | 0 | (27.079) | 27.079 | 0 | 0 | 0 | 0 |
| E) BALANCE AT THE END OF YEAR 2016 | | 45.940 | 1.121.070 | 228.727 | (14.256) | (643.269) | 80.186 | 0 | (2.465) | 1.164 | 817.097 |

| | Notes | 2016 | 2015 |
|---|--------------------------------|--|---|
| OPERATING ACTIVIES CASH FLOW | | | |
| 1. Result (profit/loss) for the fiscal year before taxes | | 70.120 | (8.69 |
| 2. Result adjustments | | (33.162) | 25.39 |
| a) Depreciation | 6, 7, 8 | 27.311 | 28.1 |
| b) Value adjustments for impairment | 6, 7, 8 | 35.928 | 15.2 |
| c) Change in provisions | 44.0 | 42.034 | 18.7 |
| d) Allocation of grants e) Profit/loss on disposal of financial instruments | 11.3 9 | (70) | (2.67 |
| e) Profit/loss on disposal of financial instruments f) Financial income | 16.5 | 165 (183.320) | (2.62 (58.42 |
| g) Financial expenses | 16.5 | 50.756 | 69.7 |
| h) Change in fair value of financial instruments | 9 | 155 | (3 |
| i) Other income and expenses | 16 | 0 | 1.1 |
| j) Profit/loss on asset management | | (6.121) | (46.4 |
| 3. Changes in working capital | | 4.045 | (2.33 |
| a) Inventories | 10.1 | (144) | (3) |
| b) Trade and other receivables | 10.2 | (2.268) | (4.8 |
| c) Other current assets d) Creditors and other payables | 9.1 13 | 183 6.494 | 3.0 |
| e) Other current liabilities | 9.2 | 240 | 2.0 |
| f) Other non-current assets and liabilities | 3.2 | (460) | (4 |
| . Other cash flows from operating activities | | (19.333) | 38.5 |
| a) Interest paid | | (28.246) | (50.1 |
| b) Dividends received | | `17.239 | ` 26.3 |
| c) Interest received | | 140 | |
| d) Collections (payments) on income tax e) Collections (payments) on asset management | 14.1 | (16.026) 7.560 | 5.3 56.9 |
| i. Cash flows from operating activities (+/-1+/-2+/-3+/-4) | | 21.670 | 52.8 |
| | | 22.070 | |
| CASH FLOWS FROM INVESTMENT | | | |
| 5. Payments on investments | | (127.602) | (102.79 |
| a) Group companies and associates | 9.1 | (47.467) | (67.7 |
| b) Intangible assets | 6 | (10.022) | (4.9 |
| c) Property, plant and equipment | 7 | (46.878) | (27.4) |
| d) Investment property e) Other financial assets | 8 9 | (967) | (4 |
| , | 9 | (22.268) | (2.2 |
| 7. Collections on divestments | | 49.448 | 144.5 |
| a) Group companies and associates | 9.1 | 29.056 | |
| b) Property, plant and equipmentc) Other financial assets | 7 9 | 13.408 6.984 | 141.4 3.1 |
| 3. Cash flows from investment | | (78.154) | 41.7 |
| | | (70.201) | , |
| | | | |
| CASH FLOWS FROM FINANCING | | | |
| | | (3.973) | (2.41 |
| Collections and payments on equity instruments Issuance of equity instruments | 9.1 | (59) | ` |
| a) Issuance of equity instruments c) Acquisition of own equity instruments | 9.1 | (59) (3.914) | (2.4 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c. O Collections and payments on financial liability instruments | 9.1 | (59) (3.914) 75.153 | (2.4 (59.08 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments CO Collections and payments on financial liability instruments a) Issuance | | (59) (3.914) 75.153 405.270 | (2.4 (59.08 236.5 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments CO Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities | 9.2 | (59) (3.914) 75.153 405.270 95.650 | (2.4 (59.08 236.5 74.3 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments a) Issuance of equity instruments c) Acquisition of own equity instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans | 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 | (2.4 (59.08 236.5 74.3 121.2 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments LO Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates | 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 | (2.4 (59.08 236.5 74 121 38 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments a) Issuance of equity instruments c) Acquisition of own equity instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans | 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 | (2.4 (59.08 236.5 74.3 121.2 38.7 2.2 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c) Acquisition of own equity instruments 1. Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables | 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 | (2.4 (59.08 236.5 74.3 121.2 38.7 2.2 (295.66 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c) Acquisition of own equity instruments 1. Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables Redemption and repayment of 1. Bonds and other negotiable securities 2. Bank loans | 9.2 9.2 17 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 (330.117) (171.162) (145.129) | (2.4 (59.08 236.5 74.3 121.2 38.7 2.2 (295.66 (36.3 (228.2 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c. O Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables b) Redemption and repayment of 1. Bonds and other negotiable securities | 9.2 9.2 17 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 (330.117) (171.162) | (2.4 (59.08 236.5 74.3 121.2 38.7 2.2 (295.66 (36.3) (228.2 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c) Acquisition of own equity instruments O Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables Redemption and repayment of 1. Bonds and other negotiable securities 2. Bank loans 3. Other payables | 9.2 9.2 17 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 (330.117) (171.162) (145.129) | (2.4 (59.08 236.5 74.3 121.3 38.3 2.3 (295.66 (36.3 (228.2 (31.1 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments 1. Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables Redemption and repayment of 1. Bonds and other negotiable securities 2. Bank loans 3. Other payables | 9.2 9.2 17 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 (330.117) (171.162) (145.129) (13.826) | (2.4 (59.08 236.5 74 121 38 2 (295.66 (36.3 (228.2 (31.1 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c) Acquisition of own equity instruments 10 Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables Redemption and repayment of 1. Bonds and other negotiable securities 2. Bank loans 3. Other payables 1. Payments on dividends and remuneration of other equity instruments a) Dividends | 9.2 9.2 17 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 (330.117) (171.162) (145.129) (13.826) (9.126) | (2.4 (59.08 236.5 74.3 121.2 38.7 2.7 (295.66 (36.3 (228.2 (31.1 (5.95 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c) Acquisition of own equity instruments O Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables Redemption and repayment of 1. Bonds and other negotiable securities 2. Bank loans 3. Other payables 1. Payments on dividends and remuneration of other equity instruments a) Dividends 2. Cash flows from financing | 9.2 9.2 17 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 (330.117) (171.162) (145.129) (13.826) (9.126) | (2.4 (59.08 236.5 74.3 121.2 38.7 2.2 (295.66 (36.3) (228.2 (31.1 (5.95 (5.9 |
| a) Issuance of equity instruments c) Acquisition of own equity instruments c) Acquisition of own equity instruments O Collections and payments on financial liability instruments a) Issuance 1. Bonds and other negotiable securities 2. Bank loans 3. Payables to group companies and associates 4. Other payables B) Redemption and repayment of 1. Bonds and other negotiable securities 2. Bank loans 3. Other payables 1. Payments on dividends and remuneration of other equity instruments a) Dividends 1. Cash flows from financing EFFECT OF VARIATIONS IN EXCHANGE RATES | 9.2 9.2 17 9.2 9.2 | (59) (3.914) 75.153 405.270 95.650 213.074 87.458 9.088 (330.117) (171.162) (145.129) (13.826) (9.126) (9.126) | (2.4 (59.08 236.5 74.3 121.2 38.7 2.2 (295.66 (36.3) (228.2 (31.1) (5.95 (67.44 |
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NOTE (1) COMPANY'S ACTIVITY

MELIÁ HOTELS INTERNATIONAL, S.A (hereinafter, the "Company") was legally incorporated in Madrid on June 24, 1986, under the registered name of Investman, S.A. The change to its current name, Meliá Hotels International, S.A., was approved on June 1, 2011. In 1998. the Company moved its registered address to Calle Gremio de Toneleros, 24, Palma de Mallorca [Spain].

MELIÁ HOTELS INTERNATIONAL, S.A. is the parent company of Group Meliá Hotels International (hereinafter, the "Group"), which submits its consolidated annual accounts for the purposes of showing the Group's assets and financial situation (in accordance with the requirements of the Code of Commerce).

On March 30, 2017, the Group's consolidated annual accounts as at 31 December 2016 were prepared, pursuant to the International Financial Reporting Standards (IFRS) published by the International Accounting Standard Board (IASB) and adopted by the European Union, which show a consolidated profit attributable to the controlling company in the amount of EUR 100.7 million and a consolidated net equity in the amount of EUR 1,563.6 million, and which will be filed with the Commercial Register of Palma de Mallorca within the applicable deadline.

The Company's business activity, which was incorporated for an indefinite period according to its bylaws, is as follows:

- The acquisition, holding, operation, promotion, marketing, development, management and assignment under any title of hotel and tourism establishments, and of any other establishments intended for tourism, leisure, entertainment or recreation-related activities, in any way authorised by Law.
- The acquisition, subscription, ownership and transfer of all kinds of transferable securities, both public and private, national and foreign, representing the share capital of companies with the corporate purpose of owning and operating the business or activities mentioned above.
- The acquisition, ownership, operation, management, marketing and assignment under any title of all kinds of goods and services intended for tourism and hotel establishments and facilities, as well as for any leisure and entertainment or recreation-related activities.
- The acquisition, development, marketing and assignment under any title of know how or technology in the tourism, hotel, leisure, entertainment or recreation sectors.
- The promotion of all kinds of businesses related to tourism and hotel sectors and to leisure, entertainment or recreation activities, as well as the participation in the creation, development and operation of new businesses, establishments or entities in the hotel and tourism sectors, and of any leisure, entertainment or recreations activities.

The activities comprising the corporate purpose may be developed by the Company, either totally or partially, directly or indirectly, through shareholdings or equity interests in companies having the same or similar corporate purpose.

In any event, all those activities that special laws reserve for companies which meet certain requirements that are not met by the Company, are expressly excluded from the corporate purpose. In particular, the activities that the law restricts to Collective Investment Institutions or to Stock Market intermediary firms, are excluded.

The different segments of the Company's activity are developed in 43 countries around the world and 4 continents, with prominent presence in South America, the Caribbean and Europe, and it is the absolute leader in Spain. The strategic focus on international expansion has led it to become the leading Spanish hotel chain with presence in China, the United States and the United Arab Emirates.

Melia HOTELS INTERNATIONAL, S.A. holds a permanent establishment in Tunisia currently with no activity. These annual accounts include the balance sheet and income statement of the mentioned permanent establishment.

NOTE (2) BASIS OF SUBMISSION OF THE ANNUAL ACCOUNTS

The figures on the balance sheet, income statement, statement of changes in net equity, cash flow statement, and the accompanying notes to the accounts, are stated in thousands of Euro, rounded to thousands, except where otherwise indicated.

2.1 True image

The 2016 annual accounts have been prepared on the basis of the accounting records of Meliá Hotels International, S.A., in conformity with the accounting principles and valuation criteria regulated by Royal Decree 1514/2007, approving the General Accounting Plan and the rest of accounting legal provisions in force, as well as any amendments thereto by means of Royal Decree 1159/2010 and Royal Decree 602/2016; and fairly present the equity, financial position and results of operations of the Company, as well as the truthfulness of the flows included in the cash flow statement.

2.2 **Comparability**

For comparison purposes the annual accounts include the figures for year 2016 and for year 2015 of each of the balance sheet items, the income statement, the statement of changes in net equity, the cash flow statement and the annual report.

2.3 <u>Critical issues on measurement and estimate of uncertainty</u>

Directors have prepared the Company's annual accounts using judgements, estimates and assumptions which have an effect on the application of the accounting policies as well as on assets, liabilities, income and expenses balances and the breakdown of contingent assets and liabilities at the issuance date of this annual accounts.

Such estimates and assumptions are based on historical experience and other factors considered reasonable under the circumstances. The carrying amount of assets and liabilities, which is not readily apparent from other sources, has been established based on these estimates. These estimates and assumptions are periodically reviewed; the effects of the reviews on the accounting estimates are recognised whether in the year in which they are realised, if they have an effect solely on such period, or in the reviewing period and future periods, if the review affects both periods. However, the uncertainty inherent in the estimates and assumptions could lead to results that may require an adjustment to the carrying amounts of assets and liabilities affected in future periods.

The estimates made are detailed, where appropriate, in each of the explanatory notes of the balance-sheet captions. The estimates and judgement that have a significant impact and may involve adjustments in future years are set out below:

Provision for income tax

The calculation of income tax requires the interpretation of the tax legislation applicable to the Company. There are also several factors related mainly, but not exclusively, to changes in tax laws and changes in the interpretation of tax laws already in force that require the use of estimates by the Group's Management.

Deferred tax assets are recognised for all deductible temporary differences, tax loss carry forwards and deductions pending application, for which the Company probably will have future taxable profits which allow the application of these assets. Directors must carry out significant estimates to determine the amount of the deferred tax assets that can be recognised, by considering the amounts and the dates on which future taxable profits will be obtained and the reversal period of the taxable temporary differences.

Fair value of derivatives

The fair value of financial instruments that are not traded on an active market is determined using valuation techniques, as specified in Note 4.5.3 The Company uses a variety of methods and makes assumptions that are based mainly on market conditions at the balance sheet date. Most of these valuations are obtained from studies carried out by independent experts.

Post-employment benefits

The cost of defined benefit pension plans is calculated using actuarial standards. Actuarial valuations require the use of assumptions regarding discount rates, asset yields, salary increases, mortality tables and rotation, as well as the retirement age of employees with right to these benefits. These estimates are subject to significant uncertainties due to the long-term settlement of these plans.

These commitments have been valued by reputable independent experts using actuarial techniques. Note 12.1 offers details as to the assumptions used to calculate these commitments.

Provision for onerous contracts

The Company must use its judgement significantly for the estimate of the amount of the provision for onerous contracts, since it depends on the projected cash flows deriving from those contracts, which relate mainly to lease agreements for hotel establishments.

The estimate of these future cash flows requires the application of assumptions on occupancy, average prices and the evolution of the costs associated with the hotel operation, as well as the discount rate applied to update those flows.

The Company makes use of its experience in operating and managing hotels to determine those assumptions and to make the relevant calculations, as described in Note 12.1.

2.4 Accounting principles

These annual accounts have been prepared in accordance with the generally accepted accounting principles and valuation standards as described in Note 4. All mandatory accounting principles having a significant effect on the preparation of these annual accounts have been applied.

2.5 **Going concern basis**

The balance sheet as at 31 December 2016, shows an excess of current liabilities over total current assets of EUR 192.3 million (EUR 537.2 million in 2015).

Directors consider that the Company has financial capacity to meet their current liabilities, since the Company has available the generation of the Group's cash flow, undrawn credit lines (see Note 5.4), access to new sources of financing, as well as renewals of the existing ones, which allow it to obtain sufficient financial resources to continue its operations and settle its assets and liabilities in the amounts included in the balance sheet.

In view of the foregoing, these annual accounts have been prepared in accordance with the going concern basis.

2.6 Restatement of fixed assets

The acquired companies, Inmotel Inversiones, S.A. (company acquired in 1999), Constructora Inmobiliaria Alcano, S.A. (company acquired in 2001), Inmobiliaria Bulmes, S.A., Parking Internacional, S.A. and Azafata, S.A. (companies acquired in 2005) and Parque San Antonio, S.A. (company acquired in 2009) availed themselves of the revaluation of their fixed assets as provided for by Royal Decree-Law 7/1996, of 7th June.

NOTE (3) ALLOCATION OF RESULTS

The Board of Directors will propose to the Shareholders' General Meeting the approval of the allocation of income as follows:

| (Thousand €) | 2016 |
|--|---------------------------|
| Basis of distribution | |
| Gains and losses (year's revenue) | 80.186 |
| Allocation | |
| To legal reserves To dividends To voluntary reserves | 1.797 30.206 48.183 |
| Total | 80.186 |

The Board of Directors will propose to the Shareholders' General Meeting the payment of a gross dividend of EUR 0.1315 per share, excluding treasury shares, by using a maximum amount to be distributed of EUR 30,205,550 million charged to results (profit and loss) for the year.

For financial year 2015, the Shareholders' General Meeting approved a gross dividend of EUR 0.04 per share, excluding treasury shares, for which the amount of EUR 9 million was made available and paid during the second half of 2016.

NOTE (4) RECOGNITION AND MEASUREMENT STANDARDS

The accounting principles applied in relation to the different items are as follows:

4.1 Intangible assets

Intangible assets are the expenses for research and development, software, as well as transfer rights, patents and licenses.

Software is valued at cost price and depreciated using the straight-line method over their estimated useful life of 5 - 10 years. Software maintenance-related expenses are recognised as an expense when incurred.

The I+D+i expenses incurred by the Company in producing identifiable and unique software products controlled by the Company are included under this heading. In addition, these comply with the following conditions:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale.
- The Company intends to complete the intangible asset, for its use or sale.
- The Company can use or sell the intangible asset.
- It can be demonstrated how the intangible asset will generate probable future financial benefits.
- Adequate technical, financial and other resources are available to complete the development and to use or sell the intangible asset.
- The expenditure attributable to the intangible asset during its development can be measured reliably.

The directly attributable costs that are capitalised as part of the software include the social welfare cost of the staff developing the programs and a suitable percentage of the general costs.

Intangible assets with an indefinite useful life are not depreciated and, at least annually, these are subject to an analysis on its possible impairment. The indefinite useful life classification of these assets is reassessed annually.

Transfer rights relate mainly to the acquisition costs of operating and management rights for various hotels and are depreciated using the straight-line method over the duration of the agreements related to these operating rights.

Patents and licences items include the amounts paid to acquire from third parties the ownership of, or the right to use, trademarks and patents. The depreciation of these items will depend on the termination of the related agreements.

The depreciation of intangible assets is included under the Depreciation caption of the income statement.

4.2 Property, plant and equipment,

Property, plant and equipment is stated at cost, including additional expenses incurred until the asset is in conditions to be brought into use, increasing its value according to legal revaluations and restatements, as described in Notes 7 and 2.6. The amount of the fixed assets revaluation was established by applying certain coefficients, depending on the year of purchase of the items, to the purchase or production cost and to the corresponding annual depreciation charges considered as deductible expenses for tax purposes. The figures thereby obtained were reduced by 40% to consider the financing conditions.

The repairs that do not represent an extension of the useful life and the maintenance expenses, are charged directly to profit and loss. Costs that extend or improve the asset's useful life are capitalised as an increase in their value.

Works performed by the Company for its fixed assets, are stated at the cost of the necessary goods and required services or at the cost of production of the goods produced by the Company.

Glassware, crockery, household goods, cutlery, linen as well as supplies and fixtures are included under the heading Other property, plant and equipment in the property, plant and equipment heading. These fixed assets are stated at average cost as per the stocktaking carried out in the different centres at the year end. Breakages and losses are recorded as Disposals. The cost of breakage and shrinkage has been included in the income statement, under the heading Fixed asset impairment and loss.

Property, plant and equipment are depreciated using the straight-line method over their estimated useful life. The estimate for 2016 and 2015 is as follows:

| | Years |
|--------------------|-------|
| Buildings | 50 |
| Plant | 18 |
| Machinery | 18 |
| Furniture | 15 |
| Fixtures | 8 |
| Computer software | 6 |
| Vehicles | 6,25 |
| Other fixed assets | 8 |

At each year-end closing, the Company reviews the residual values, useful lives and methods of depreciation of property, plant and equipment which, if necessary, are adjusted prospectively.

4.3 Investment property

Those investments made by the Company to obtain rental income or a net gain and which generate cash flows which are independent from those deriving from the remainder of the Company's assets, are recorded under this caption.

Property, plant and equipment criteria are used for the valuation and depreciation of investment properties. Unbuilt land is stated at cost, plus fitting-out costs. Buildings are stated at cost or at cost of production including any additional expenses incurred until the buildings come into operating condition.

4.4 Impairment of property, plant and equipment, intangible assets and investment property.

At each year end the Company assesses whether there is an indication that an asset may be impaired. If such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of the fair value less the asset or cash-generating unit's sale costs and its value in use, and it is determined for each individual asset, unless the asset does not generate cash inflows that are independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable value, the asset is considered impaired and its carrying value is reduced to its recoverable value. In assessing value in use, future cash inflows are discounted at current value using a rate of discount before taxes which reflects the evolution of the value of money over time in the current market and the specific risks of the asset. Losses due to impairment of ongoing activities are recognised in the profit and loss account in the expense category in accordance with the function of the impaired asset.

An assessment is made each year end as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If this is the case, the carrying amount of the asset is increased to its recoverable amount. This increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in previous years. This reversal is recognised in the income statement for the year unless the relevant asset is carried at a revalued amount, in which case the reversal shall be treated as a revaluation increase. After such a reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

4.5 Financial instruments

There is no difference between the fair values estimated for the financial instruments recorded in these annual accounts and their corresponding carrying values, as explained in the paragraphs below:

4.5.1 Financial assets

The Company has no financial assets included in the category of held-to-maturity investments.

Financial assets are classified into the following categories:

a) Equity investments in group companies and associates

Upon initial recognition, they are recognised at fair value which, unless there is evidence to the contrary, is the transaction price, which is equal to the fair value of the consideration given plus directly attributable transaction costs. After initial recognition, they are valued at cost less, where applicable, the accumulated amount of the measurement adjustments for impairment.

b) Financial assets available for sale

Financial assets available for sale are those non-derivative financial assets that are designated as available-forsale or which are not classified under other financial assets captions. They relate in full to investments in equity instruments of companies in which the Company does not have control or significant influence.

The investments available for sale available to the Company do not have a market price of reference and no other alternative methods exist in order to reasonably determine this value. The investment is valued at cost less the corresponding impairment loss, which is recognised in the income statement.

c) Financial instruments at fair value through profit or loss

Trading portfolio includes convertible debt instruments listed in the official market taken as a reference to calculate the fair value of these instruments, so they not vary from their embedded derivative value.

Short-term trading portfolio includes equity instruments listed in official markets; their market prices are used to determine the fair value of the investments.

d) Loans and other receivables

Financial assets included in this category are initially recognised at fair value and subsequently at amortised cost. Accrued interest is recognised in the income statement, according to the effective interest rate method.

Nevertheless, for those loans from commercial operations with a due date not exceeding one year and which have no contractual interest rate, as well as advances to staff, dividends receivable and capital calls on equity instruments expected to be received at short term are measured at face value, both at the initial and later measurement, since the effect of not adjusting the cash flows is not material.

Loans and receivables with a maturity of less than 12 months as of the balance sheet date are classified as current, and those with a maturity greater than 12 months are classified as non-current.

In the case of financial assets measured at amortised cost, impairment loss is the difference between the carrying amount of the financial asset and the present value of the expected future cash flows, discounted at the effective interest rate existing at the time of the initial recognition of the asset.

Non-current guarantees and deposits are measured at amortised cost using the effective interest rate method. Current guarantees and deposits are not discounted.

Customers are shown at their face value in the balance sheet, by making the corresponding value adjustments where appropriate and, providing the appropriate provisions based on the risk of insolvency, being applied where the debt is deemed to be uncollectible.

e) Derecognition of financial assets

The Company derecognises a transferred financial asset when it assigns all contractual rights to receive the cash flows generated by the asset or, even when retaining such rights, it assumes a contractual obligation to pay them to the assignees and the risks and rewards related to the ownership of the asset are substantially transferred.

Where the Company has transferred assets in which the risks and rewards related to the financial asset are substantially retained, the transferred financial asset is not derecognised in the balance sheet and is recognised as a related financial liability for an amount equal to the consideration received, which is subsequently valued at its amortised cost. The transferred asset continues to be valued using the same criteria as before the transfer. Both income from the transferred asset and the expenses of the associated financial liability are recognised, without netting, in the income statement.

f) Impairment of financial assets

Investments in group companies, jointly controlled entities, and associates are measured at cost less, where appropriate, any accumulated impairment losses. Such adjustment is calculated as the difference between the carrying amount and the recoverable value, this being understood as the higher amount between the fair value less the sale value and the present value of the future cash flows arising from the investment. Unless there is better evidence, the recoverable amount is based on the value of the equity of the investee, adjusted for the unrealised gains at the measurement date (including any goodwill, if any). Value adjustments for impairment and, where appropriate, their reversal, are recognised as income or expense, respectively, in the income statement.

The recoverable amount of receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate. Short-term investments are not recognised at their discounted value.

Available-for-sale financial assets are carried at cost, since they are not quoted on an active market and their fair value cannot be reliably determined. The valuation of the impairment of the said assets takes into account the equity of the investee company adjusted for any latent capital gains existing at the valuation date, unless there is other evidence of the recoverable amount of the investment.

The Company's accounting policy is to provide for 100% of receivables relating to the hotel business which have been outstanding for over one year, as well as for any balance pending for less than a year when there are reasonable doubts concerning its recoverability.

4.5.2 Financial liabilities

Financial liabilities are classified in Debts and items payable category measured at amortised cost or financial liabilities measured at fair value with changes in profit or loss. In both cases, financial liabilities are initially recognised at fair value. Financial liabilities measured at amortised cost are adjusted for directly attributable transaction costs. All non-derivative financial liabilities of the Company are included within the classification of debts and items payable.

a) Issuance of debentures and other securities

Debt issues are initially recognised at the fair value of the payment received, net of costs directly attributable to the transaction. They are subsequently measured at amortised cost applying the effective interest method. Bonds with a redemption date beyond twelve months are classified as non-current liabilities, while those with a redemption date of less than that are included under current liabilities. In the event of issuing convertible bonds, these are recorded as hybrid or combined financial instruments, according to the terms of the issue in question.

To determine whether an issue of preferred shares is a financial liability or an equity instrument, the Company assesses the specific rights carried by the share in each case to ascertain whether the issue has the basic features of a financial liability. If a financial liability is identified, it is measured at amortised cost at year end using the effective interest method, taking into consideration any issue costs.

b) Debt with credit entities.

Debts are initially recorded at the amount paid, net of transaction costs. After initial measurement, they are carried at amortised cost using the effective interest method.

This heading includes debts originated by the acquisition of assets financed by leasing contracts.

c) Combined financial instruments

These are non-derivative financial instruments that include liability and equity components simultaneously. Both components are presented separately.

At initial recognition, the liability component is stated at the fair value of a similar liability that is not tied to an equity component, and the equity component is stated at the difference between the initial amount and the value assigned to the liability component. The costs for this operation are divided between the liability component and equity component in the same proportion resulting from the assignment of the initial value.

After initial recognition, the liability component is stated at its amortised cost, using the effective interest rate method.

d) Payables to group companies and associates

Financial liabilities included in this category are measured at amortised cost. Accrued interest is recognised in the income statement, according to the effective interest rate method.

e) Derecognition of financial liabilities

Financial liabilities are derecognised when all the risks are substantially transferred and the liability is extinguished.

4.5.3 Hedge activities and derivatives

Derivative financial instruments are classified as financial assets or liabilities at fair value with changes in profit or loss or as accounting hedges. In both cases, derivative financial instruments are initially recognised at fair value on the date on which they are arranged and this fair value is regularly adjusted. Derivatives are carried as assets, under the heading of Other financial assets, when the fair value is positive and as liabilities, under the heading of Other financial liabilities when the fair value is negative.

Accounting hedges

The Company applies hedge accounting to those operations in which the hedge is expected to be highly effective; that is, when the changes in the fair value or in the cash flows of the items covered by the hedge are offset with the changes in the fair value or cash flows of the hedging instruments with an effectiveness in a range of between 80% and 125%. In addition, at the inception of the hedge, the relationship between the hedged item and the derivative financial instrument designated for that purpose is formally documented.

The Group has various interest rate swaps classified as cash flow hedges. Variations of the fair value of these derivative financial instruments are reflected in net equity, under the heading Other measurement adjustments; the part considered an effective hedge being allocated to the profit and loss account insofar as the entry being hedged is also liquidated. The fair value is entered in the accounts according to the date of trade.

The fair value of interest rate swaps is determined through valuation techniques involving cash flow discounting according to the characteristics of each contract, such as the face amount and timetable for collections and payments. The discount factors used to obtain said value are calculated based on the curve of the zero-coupon rates obtained from the deposits and rates listed in the market on the date of the valuation. The resulting fair value is adjusted for the own credit risk. These values are obtained from studies carried out by independent experts, usually the financial institutions with which the Company has contracted these instruments.

Derivatives not qualifying for hedge accounting

Any profit or loss arising from changes in the fair value of those derivatives which do not fulfil the requirements to be considered as a hedging instrument are directly recognised in the net profit and loss for the year. The fair value of these derivative financial instruments is obtained from studies carried out by independent experts.

4.6 Inventories

Inventories are valued at their average cost which is generally lower than their net realisable value. If their estimated realisable value is less than cost, any necessary measurement adjustments will be made.

4.7 Cash and other cash equivalents

Cash and other cash equivalents include cash in hand and at bank as well as short-term deposits in banks and other financial institutions with an original maturity of three months or less from the date of subscription.

For the purposes of the Company's cash flow statement, cash and other cash equivalents consist of the items as defined above less the overdrafts demandable by the bank, in any.

4.8 Net equity

The share capital is represented by ordinary shares.

The costs of issuance of new shares or options are recognised directly in equity, as a decrease in reserves.

In the case of acquisition of Company's treasury shares, the consideration paid, including any directly attributable incremental cost, is deducted from net equity until the shares are cancelled, reissued or disposed of. If the shares are sold or reissued subsequently, any amount received, less any directly attributable incremental cost of the transaction, is recognised in net equity.

4.9 Grants, donations and bequests received

Refundable grants are recognised as liabilities until all the conditions for them to be considered as non-refundable have been met, while non-refundable grants are recognised as such provided that the conditions established for their granting have been substantially met. This implies recording the amount of the grant in a specific heading in equity, less deferred tax. Non-refundable grants received from the shareholders are recognised directly in equity.

4.10 Provisions and contingency

Provisions are recognised when the Company:

- has a present obligation (legal or implicit) because of a past event.
- it is probable that an outflow of funds including economic benefits will be required to settle the obligation.
- a reliable estimate can be made of the amount of the obligation.

Provisions are carried at the present value of the best possible estimate of the amount needed to settle or transfer to a third party the obligation; adjustments arising from the restatement of provisions as financial expenses are recorded as they arise. Provisions maturing at one year or less with a non-significant financial effect, are not discounted. Provisions are reviewed at each balance sheet close and are adjusted to reflect the current best estimate of the liability at any time.

On the other hand, contingent liabilities are the possible obligations, arising from past events, the materialisation of which is subject to the condition that future events take place that are not entirely under the Company's control, and those present obligations, arising as a result of past events, that are not likely to give rise to an outflow of resources at settlement or which cannot be evaluated with sufficient reliability. These liabilities are not recognised in the accounts but are disclosed in the notes to the financial statements.

Onerous contracts

A contract is onerous when the inevitable costs of fulfilling the contractual obligations exceed the expected economic benefits.

Estimated future results from lease agreements are reviewed annually based on expected flows from the relevant cash-generating units, applying a suitable discount rate. If costs exceed the benefits, the Company records a provision for such a difference. Note 12.1 provides details of the analysis performed by the Company.

Post-employment benefits

Post-employment benefits are classified as defined contribution plans or defined benefit plans.

a) Defined contribution plans

A defined contribution plan is one under which the Company makes fixed contributions to an independent entity and does not have any legal, contractual or implicit obligation to make additional contributions if the independent entity does not have sufficient assets to satisfy the commitments assumed.

Contributions are recognised as employee benefit expense as and when they accrue.

b) Defined benefit plans

Post-employment benefits that are not defined contribution plans are deemed to be defined benefit plans. Generally, these plans stipulate the amount of the benefit that will be received by the employee on retirement, usually based on one or more factors such as age, length of service and remuneration.

The Company recognises in the balance sheet a provision for long-term remuneration to the staff of defined benefit for the difference between the present value of remuneration commitments and the fair value of any assets linked to the benefit commitments which will be used to settle the obligations, less any past service costs still not recognised, if any.

If an asset results from the above-mentioned difference, its valuation may not exceed the current value of the benefits that may be returned to the Company in the form of direct reimbursements or lower future contributions, plus, where appropriate, the part not yet recognised in the income statement for past-service costs.

Past-service costs are recognised immediately in the income statement unless they involve non-vested rights, in which case they are taken to the income statement on a straight-line basis over the period remaining to the vesting of the past-service rights.

The current value of the obligation is determined using actuarial calculation methods and unbiased financial and actuarial assumptions that are mutually compatible. The Company acknowledges, directly in the statement of recognised income and expense, the profits and losses arising from the variation in the current value, and, where applicable, of the assets affected, arising from changes in actuarial assumptions or adjustments made on the basis of experience.

Certain collective wage agreements prevailing and applicable to the Company establish that permanent staff who have been employed by the Company for a specified length of time and take voluntary retirement will be entitled to a cash premium equivalent to some monthly salary payments proportional to the number of years of service. During the fiscal year, an evaluation of these commitments has been performed in accordance with the actuarial assumptions contained in Meliá Hotels International, S.A.'s own rotation model, by applying the calculation method known as the Projected Unit Credit Method and the population assumptions corresponding to the PER2000P tables.

The balance of provisions, as well as the capitalisation of payments for future services, cover these acquired commitments, based on an actuarial analysis prepared by an independent expert.

The Company has duly externalised pension commitments and obligations stipulated in collective bargaining agreements subject to the Ministerial Order of 2 November 2006.

4.11 <u>Leases</u>

Finance Leases

Leases that substantially transfer all the risks and rewards inherent in the ownership of the leased asset are classed as finance leases.

At lease inception, the lessee recognises in the balance sheet an asset and a liability in the same amount, which is equal to the fair value of the leased asset, or the present value of minimum future lease payments, if lower.

Lease instalments are divided into the finance cost and the principal payment. The finance cost is taken directly to the income statement.

Assets being acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

The lessor writes off the asset and recognises a receivable for the present value of minimum future lease payments, discounted at the lease's implicit interest rate. Successive lease payments receivable are treated as principal repayments and financial income.

Operating leases

Leases where the lessor substantially retains all the risks and rewards of ownership of the leased asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are charged to the income statement on a straight-line basis over the lease term.

The assets recognised by the Company in hotels operated under operating leases are depreciated over the shorter of their useful lives and the lease term.

4.12 Trade creditors and other payables

Trade payables are initially recognised at fair value and are subsequently measured at amortised cost using the effective interest rate method.

However, trade payables with a maturity of no more than one year and which do not bear interest at a contractual rate, as well as payments required by third parties for shares, the amount of which is expected to be paid in the short-term, are valued at their face value provided the effect of not adjusting the cash flows is not material.

4.13 Corporate income tax

The corporate income tax expense for the year is calculated as the sum of the current tax that results from the application of the corresponding tax rate to the tax base for the year following the application of existing tax credits and deductions, and the change in the deferred tax assets and liabilities recognised. The corresponding tax expense is recognised in the income statement, except when it relates to transactions recognised directly in net equity, in which case the corresponding tax expense is likewise recognised in net equity.

Current tax assets and liabilities are the estimated amounts payable to or receivable from the Tax Authorities based on the tax rates in force at the balance sheet date, including any tax adjustments for previous years as appropriate.

Deferred tax assets and liabilities are recognised under the method based on the balance sheet, for all the temporary differences existing at the balance sheet date between the carrying amounts of the assets and liabilities and their tax bases.

Deferred tax liabilities are recognised for all taxable temporary differences existing at the balance sheet date between the carrying amounts of the assets and liabilities and their tax bases.

Deferred tax assets are recognised for all deductible temporary differences, the carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which the carry-forward of unused tax credits and unused tax losses can be utilised, except in the case of deductible temporary differences arising from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting result nor taxable profit or loss.

The recovery of a deferred tax asset is reviewed at each balance sheet close and adjusted to the extent that it is expected that sufficient taxable profit will be available, calculated according to prudence criteria and excluding the potential profits deriving from the disposal of properties, due to the uncertainty concerning their realisation dates, which depends on market conditions and possible tax consequences depending on the nature of the transactions carried out.

Deferred income tax assets and liabilities are measured based on their expected materialisation and on the tax legislation and tax rates approved, or are about to be approved, at the balance sheet date.

4.14 Classification between current and non-current assets and liabilities

The classification of assets and liabilities as current and non-currents is made on the basis of the foreseeable date of maturity, disposal or cancellation of the Company's obligations and rights. Where such a date exceeds 12 months following the year-end date, assets and liabilities are deemed to be non-current.

4.15 Transactions in foreign currency

Debits and credits balances in foreign currency are recorded at the exchange rate prevailing on the corresponding transaction date, and are restated at the year-end at the exchange rate then in effect. The exchange differences, both positive and negative, originated during this process, are recognised in the income statement in the year in which they arise.

Non-monetary entries valued at their historical cost are translated at the exchange rate prevailing on the transaction date.

4.16 Assets of an environmental nature

Expenses relating to activities of decontamination and restoration of contaminated sites, waste disposal as well as other costs resulting from compliance with the environmental legislation are recognised as an expense in the fiscal year in which they are incurred, unless they relate to the acquisition cost of elements that are to be included in the Company's equity for the purpose of using them on a lasting basis, in which case they are recognised as property, plant and equipment heading, as appropriate, being depreciated using the same criteria as indicated above.

4.17 Income and expenses

Income and expenses are recognised on an accrual basis regardless of when the resulting monetary or financial flow arises.

Income from the sale of goods or services is measured at the fair value of the consideration received or receivable. Volume rebates, prompt payment and any other discounts, as well as the interest added to the face amount of the consideration, are recognised as a reduction therein. However, the Company includes interest added to trade receivables with a maturity of no more than one year and which do not bear interest at a contractual rate, provided the effect of not adjusting the cash flows is not material.

Ordinary income is recognised if the income may be reliably measured, it is likely that the company will receive a future financial benefit and when certain conditions are met for each of the Company's activities as described below.

Sale of rooms and other related services

Income deriving from the sale of rooms and other related services is recognised daily based on the services provided by each hotel establishment and including "in-house" customers, i.e. those that are still lodged at the hotel at the time daily production is closed.

The compensation received is divided among the contracted services. Direct services, such as the room, food and beverages, consumption, etc. and other related services such as banquets, events, the lease of spaces, etc. are included.

Provision of hotel management services

The Company recognises income from its hotel management contracts at the end of each period, based on the evolution of the variables that determine that income, primarily consisting of total income and the Gross Operating Profit or GOP for each of the hotel establishments managed by the Group.

Sale of assets

The Company actively manages its investment property portfolio. In general, the net capital gains on sales due to the rotation of assets are recognised as income once the carrying value of the relevant assets have been discounted from the selling price.

Income through interests

Interest income is recognised using the effective interest rate method for all the financial instruments measured at amortised cost. The effective interest rate is the rate that exactly discounts payments made and received in cash estimated over the expected life of the financial instrument. Interest income is recognised as financial income in the Company's income statement.

Dividends

Income from dividends is recognised when the right of the Company to receive the corresponding payment is established.

4.18 Transactions with related parties

In general, transactions between group companies are recognised initially at fair value. If the agreed price differs from its fair value, the difference is recognised on the basis of the economic reality of the operation. Subsequent recognition is made in accordance with the provisions of the applicable rules.

Notwithstanding the foregoing, in mergers, demergers and non-monetary contributions of a business, the components of the acquired business are recognised for the amount that would correspond to them, upon completion of the transaction, in the Company's consolidated annual accounts.

In such cases, it shall be recognised in reserves the difference that may arise between the net amount of the asset and liabilities of the acquired company, adjusted for the balance of grants, donations and bequests received and adjustments for changes in value, and any capital amount and share premium, if any, issued by the acquiring company.

4.19 **Business combinations**

Mergers, demergers and non-monetary contributions of a business between group companies are recognised in accordance with the provisions concerning transactions with related parties (Note 4.18).

Mergers and demergers other than the above and business combinations arising from the acquisition of the entire equity of a company or of a part comprising one or more business, are recognised in accordance with the acquisition method.

In the case of business combinations arising as a result of the acquisition of shares or equity interests in a company, the Company recognises the investment in accordance with the provisions concerning equity investments in group companies, jointly controlled entities and associates (Note 4.5.1.a)

4.20 Cash flow statement.

The cash flows statement includes the cash movements during the fiscal year, calculated by the indirect method. In the cash flow statement, the following expressions are used with the meanings stated below:

- Cash flows: inflows and outflows of cash or other cash equivalents, which are defined as investments for a term of less than 3 months that are highly liquid and have a low risk of alterations in value.
- Operating activities: these are the activities that constitute the main source of the Company's ordinary income, as well as other activities that cannot be classified as investment or financing.
- Investment activities: the acquisition, conveyance or disposal by other means of long-term assets and other investments not included in cash and cash equivalents.
- Financing activities: activities that result in changes in the size and composition of the Net Equity and liabilities of a financial nature.

NOTE (5) FINANCIAL RISK MANAGEMENT POLICIES

The Company's activities are exposed to diverse financial risks: market risk (foreign exchange risk, interest rate risk), credit risk and liquidity risk. Meliá Hotels International, S.A., through the management that it conducts tries to minimise the possible adverse effects on its financial statements.

The policies followed by Meliá Hotel International, S.A., cover, among others, the following risks:

5.1 Interest rate risk

Meliá Hotels International, S.A.'s financial statements show certain items subject to fixed and variable interest.

The Company maintains a policy of partially hedging against changes in interest rates by obtaining different financial derivatives that allow it to contract a fixed rate for a certain amount of time that it applies to financing transactions that bear variable rates. In some cases, and due to the early cancellation of some of these financing transactions, the Company has proceeded to restructure the financial derivatives associated with this financing to apply them to other new financing transactions at a variable rate, adapting the repayment schedules to create an effective interest rate hedge. In some of these restructurings of hedge derivatives and to avoid incurring unnecessary payments, it has not been possible to apply hedge accounting (see Note 9.3).

The structure of the debt as at December 31, 2016 and 2015 is as follows (these amounts do not include interest payable):

| | | 31/12/2016 | | 31/12/2015 | | | |
|-----------------------|--------|-------------------|----------------------|------------|-------------------|----------------------|---------|
| (Thousand €) | | Fixed Interest | Variable Interest | Total | Fixed Interest | Variable Interest | Total |
| Bank loans | | 190.898 | 42.023 | 232.921 | 15.977 | 84.974 | 100.951 |
| Mortgage-backed loans | | 80.472 | 140.282 | 220.754 | 93.369 | 144.023 | 237.392 |
| Credit facilities | | 0 | 141.773 | 141.773 | 0 | 180.443 | 180.443 |
| Leasing | | 0 | 8.422 | 8.422 | 0 | 13.881 | 13.881 |
| ECP | | 39.398 | 0 | 39.398 | 37.814 | 0 | 37.814 |
| Simple bonds | | 0 | 0 | 0 | 77.167 | 0 | 77.167 |
| Convertible bonds | | 0 | 0 | 0 | 232.863 | 0 | 232.863 |
| | Total_ | 310.769 | 332.500 | 643.269 | 457.188 | 423.322 | 880.510 |

The variable interest rate debt is basically referenced to the Euribor.

As at December 31, 2016, the Company has various interest rate swaps contracted, the notional value of which is EUR 64.1 million, considered as cash flow hedging instruments, as stated in Note 9.3. At the 2015 year end the notional value of the swaps contracted was EUR 109.2 million. The variable rate bank loans and mortgages covered by these swaps are shown in the Fixed Interest column for the part of capital hedged.

The sensitivity of 2016 and 2015 profits to changes (in base points) in interest rates, in thousand euro, is as follows:

| (Thousand €) | Variation | 2016 | 2015 |
|--------------|-----------|---------|---------|
| | | | |
| | + 25 | 1.028 | 1.172 |
| | - 25 | (1.028) | (1.172) |

The above sensitivity analysis has been carried out considering an average increase/decrease throughout the year in the base points indicated in the table. The effect of the interest rate swaps has been considered in this calculation.

5.2 Foreign exchange risk

Fluctuations in items of the currencies in which debts are denominated and the purchases/sales are carried out, vis-à-vis the accounting currency, may have an impact on the result (profit/loss) for the fiscal year.

The following items may be affected by foreign exchange risks:

- > Debt in a currency other than local currency of the Company.
- > Collections and payments for supplies, services and investments in currencies other than local currency.

In this regard, Meliá Hotels International, S.A is exposed to foreign exchange risks mainly for the debt transactions in foreign currency arranged by group companies and associates (see Note 16.6).

Likewise, the recoverable value of shares in an operating currency other than the Euro varies due to changes in exchange rates. It is not the Group's policy to arrange derivatives for the hedge of net investments in foreign operations.

5.3 Credit Risk

The credit risk arising from default of the counterparty (customer, supplier, or financial entity) is mitigated by the Company's policies regarding the diversification of customer portfolios, feeder markets, oversight of concentration and on-going in-depth debt control. In addition, in some cases the Company uses other financial operations which allow the reduction of credit risks, such as credit transfers.

The credit periods established by the Company range between 21 and 90 days. The Group's average period of credit collections is approximately 31.11 days, 34.84 in 2015. The age of trade receivables at year-end is as follows:

| (Thousand €) | 31/12/2016 | % | 31/12/2015 | % |
|---------------------------------|------------|------|------------|------|
| | | | | _ |
| Less than 90 days | 18.164 | 75% | 9.860 | 56% |
| More than 90 and less than 180 | 4.232 | 17% | 5.451 | 31% |
| More than 180 and less than 360 | 1.931 | 8% | 2.230 | 13% |
| Total | I 24.326 | 100% | 17.541 | 100% |

Trade receivables outstanding for more than 360 days are provisioned. Trade receivables outstanding for less than 90 days, consider the amount of credit transfers with a financial entity (see Note 10.2)

5.4 Liquidity Risk

Exposure to adverse situations experienced by the debt or capital markets may complicate or impede the coverage of financing needs required for the adequate development of Meliá Hotels International S.A.'s activities.

It is the Company's liquidity policy to ensure the fulfilment of the payment commitments acquired, avoiding borrowing under onerous conditions. For this reason, the Company uses different management procedures, such as the maintenance of credit facilities committed for sufficient amounts and flexibility, the diversification of the coverage of financing needs through the access to different markets and geographical areas, and the diversification of the issued debt maturities.

In this regard, the Company understands that the negative Working Capital on balance sheet is covered by the implemented policies and, in particular, by the renegotiation of many of the credit facilities that mature in the short and medium term. During the period of formulation of these annual accounts, Meliá Hotels International, S.A. has renewed facilities and loans maturing in such a period for a total amount of EUR 134.2 million, and in the first quarter of the year 2015 for an amount of EUR 32.4 million.

Following the diversification of sources of funding, in 2016 the Company has executed a Euro-Commercial Paper Programme or ECP with the same features as the programme executed in 2015, under the English law, up to a maximum of EUR 300 million, whereby issuances of debt instruments can be made in Europe with a maturity of less than 364 days.

During the fiscal year 2016, a total of EUR 95.6 million of issuances have been made and a total of EUR 74.3 million in 2015, and there are existing issuances in the amount of EUR 39.5 million, EUR 37.8 million in 2015, as shown in the line of Bonds and other short-term negotiable securities (see Note 9.2).

The following table contains a summary of the maturities of the Company's financial liabilities as at 31 December 2016, based on face amounts by maturity:

| (Thousand €) | < 3 months | 3 to 12 months | 1 to 5 years | > 5 years | Total |
|---|-----------------------|----------------------------|-----------------------|-------------------|----------------------------|
| ECP Loans and credit facilities Leasing | 12.600 80.144 0 | 26.950 134.092 5.328 | 0 251.000 3.321 | 0 135.260 0 | 39.550 600.496 8.649 |
| Total | 92.744 | 166.370 | 254.321 | 135.260 | 648.695 |

The Company considers that the amount of flows generated, the borrowing policies applied, debt maturity dates, cash situation and available credit facilities, ensures the Company's capacity to settle the commitments in force as at 31 December 2016.

Regarding the convertible bond, on 25 March 2016 the Company notified the bondholders and the Spanish National Securities Market Commission (CNMV) of the early repayment right on the convertible bond in the amount of EUR 250 million issued in 2013. The Company provided for requests for conversion of 2,499 bonds, representing 249.9 million of the issued face value, by means of the delivery of a combination of treasury shares and newly issued shares, as referred to in the Terms and Conditions of these convertible bonds. The Company also agreed to the redemption of the bondholders who did not request its conversion.

To do this, the Company carried out a capital increase in the amount of EUR 6.1 million by issuing 30,646,952 ordinary shares with a face value of EUR 0.20 of the same class and series as the existing shares (see Note 11).

The following table contains a summary of the maturities of the Company's financial liabilities as at 31 December 2015, based on face amounts by maturity:

| (Thousand €) | | < 3 months | 3 to 12 months | 1 to 5 years | > 5 years | Total |
|----------------------|--------|---------------|-------------------|-----------------|-----------|---------|
| Simple bonds | | 0 | 76.384 | 0 | 0 | 76.384 |
| Convertible bonds | | 0 | 250.000 | 0 | 0 | 250.000 |
| ECP | | 19.875 | 18.200 | 0 | 0 | 38.075 |
| Loans and facilities | | 37.062 | 206.243 | 199.027 | 82.513 | 524.845 |
| Leasing | | 0 | 6.928 | 7.486 | 0 | 14.414 |
| | Total_ | 56.937 | 557.755 | 206.512 | 82.513 | 903.717 |

5.5 Estimation of fair value

Fair value of financial assets and liabilities is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

- ✓ Hedging and other derivatives: As referred to in Note 4.5.3, hedging and other derivatives are
 calculated using net flows discounting techniques, calculated by the difference between variable
 interest payments and fixed interest payments.
- ✓ Available-for-sale financial assets: At year end, the amounts posted, net of impairment losses, are not substantially different from the fair values.
- ✓ Assets and liabilities at amortised cost: Their fair value is mainly estimated on the basis of parameters such as interest rates, market risks and by using cash flow discounting techniques.

As referred to in Note 4.5, there are no differences between fair values calculated for financial instruments recorded in the Company's accounts and their corresponding accounting values.

NOTE (6) INTANGIBLE ASSETS

The breakdown of the cost and accumulated amortisation of intangible assets is as follows:

| (Thousand €) | | | | Ţ |
|--|------------|-----------|-----------|------------|
| Gross value | 31/12/2015 | Additions | Disposals | 31/12/2016 |
| Concessions | 7 | 0 | 0 | 7 |
| Patents, licences, trademarks and similar rights | 4.363 | 46 | 0 | 4.408 |
| Transfer rights | 8.187 | 26 | (5.068) | 3.145 |
| Software | 16.772 | 9.950 | (13) | 26.709 |
| Total | 29.329 | 10.022 | (5.081) | 34.269 |
| Accumulated amortisation | | | | |
| Concessions | (7) | 0 | 0 | (7) |
| Patents, licences, trademarks and similar rights | (4.234) | (107) | 0 | (4.340) |
| Transfer rights | (3.559) | (285) | 3.094 | (750) |
| Software | (7.638) | (3.129) | 13 | (10.754) |
| Total | (15.438) | (3.521) | 3.107 | (15.851) |
| Impairment | | | | |
| Transfer rights | (621) | 0 | 621 | 0 |
| Total | (621) | 0 | 621 | 0 |
| Net carrying value _ | 13.270 | | | 18.418 |

In section Transfer Rights, the Company has disposals in the amount of EUR 5 million (EUR 1.4 million of net carrying value) due to the termination of the rights to operate two hotels under management in Spain.

New additions were recorded under Software section in the amount of EUR 9.9 million which relate to the technological innovation project Be more Digital. Such a project aims to achieve greater technological advances that will meet a series of needs that currently are not covered, for the purposes of improving the services that the Company offers to its customers.

During year 2016 and due to the technology restructuring process in the Company, the useful life of software is no longer of an indefinite duration. Such assets will be totally amortised at 2017-year end.

Methods and periods of amortisation applied are reviewed at the end of each year.

For comparison purposes, the breakdown of these movements in 2015 was as follows:

(Thousand €)

| Gross value | 31/12/2014 | Additions | Disposals | 31/12/2015 |
|--|------------|-----------|-----------|------------|
| Development | 554 | 0 | (554) | 0 |
| Concessions | 7 | 0 | 0 | 7 |
| Patents, licences, trademarks and similar rights | 4.338 | 25 | 0 | 4.363 |
| Goodwill | 0 | 0 | 0 | 0 |
| Transfer rights | 7.652 | 535 | 0 | 8.187 |
| Software | 12.425 | 4.347 | 0 | 16.772 |
| Other intangible assets | 0 | 0 | 0 | 0 |
| Total | 24.976 | 4.907 | (554) | 29.329 |
| Accumulated amortisation | | | | |
| Development | (553) | 0 | 553 | 0 |
| Concessions | (7) | 0 | 0 | (7) |
| Patents, licences, trademarks and similar rights | (4.130) | (104) | 0 | (4.234) |
| Goodwill | 0 | 0 | 0 | 0 |
| Transfer rights | (2.894) | (665) | 0 | (3.559) |
| Software | (7.453) | (186) | 0 | (7.638) |
| Total | (15.037) | (954) | 553 | (15.438) |
| Impairment | | | | |
| Transfer rights | 0 | (621) | 0 | (621) |
| Total | 0 | (621) | 0 | (621) |
| Net carrying value _ | 9.939 | | | 13.270 |

The additions recorded in fiscal year 2015 under the heading Transfers Rights related mostly to the amount paid for the acquisition of the rights to operate a hotel under management located in Qatar, for EUR 0.5 million.

Under heading Transfer Rights the Company recorded an impairment loss of EUR 0.6 million related to the termination of the rights to operate a hotel under management located in Madrid in January 2016.

New additions were recorded under Software heading in the amount of EUR 4.3 million which relate to the technological innovation project Be more Digital.

The heading Software included EUR 4.6 million, which the Company considers has an indefinite useful life since these computer applications are used to carry out the Company's activities, thus facilitating its growth and globalisation.

The breakdown of intangible assets fully amortised for years 2016 and 2015 is as follows:

| (Thousand €) | 31/12/2016 | 31/12/2015 |
|---|------------|------------|
| Concessions | 7 | 7 |
| Patents, licences, trademarks and similar rig | 4.338 | 2.846 |
| Software | 3.657 | 3.469 |
| Total | 8.002 | 6.323 |

NOTE (7) PROPERTY, PLANT AND EQUIPMENT

The breakdown of the cost, accumulated depreciation and impairment loss of property, plant and equipment, is as follows:

| Gross value | | 31/12/2015 | Additions | Disposals | 31/12/2016 |
|----------------------------------|------|------------|-----------|-----------|------------|
| Land | | 153.805 | 0 | (151) | 153.654 |
| Buildings | | 406.709 | 21.297 | (16.737) | 411.270 |
| Plant and machinery | | 223.740 | 9.023 | (10.662) | 222.101 |
| Furniture and other fixed assets | | 199.244 | 14.187 | (7.423) | 206.008 |
| Т | otal | 983.498 | 44.507 | (34.973) | 993.032 |
| Accumulated depreciation | | | | | |
| Buildings | | (151.714) | (7.866) | 6.572 | (153.007) |
| Plant and machinery | | (156.284) | (9.645) | 8.844 | (157.085) |
| Furniture and other fixed assets | | (149.901) | (5.773) | 3.457 | (152.216) |
| | otal | (457.899) | (23.283) | 18.874 | (462.308) |
| Impairment | | | | | |
| Plant and machinery | | (17.885) | (6.731) | 877 | (23.738) |
| Furniture and other fixed assets | | (1.827) | Ò | 0 | (1.827) |
| т | otal | (19.712) | (6.731) | 877 | (25.565) |
| Net carrying va | lue | 505.888 | | | 505.159 |

The main new additions of property, plant and equipment recorded in 2016 relate to renovations performed in several hotels operated by the Company for EUR 44.5 million, among others, the investments made in Meliá Lebreros Hotel in Seville (EUR 6.3 million) or Meliá Barcelona Sky hotel (EUR 4.1 million).

Disposals recognised in 2016 of property, plant and equipment are as follows:

- ✓ Sale of Sol Parque San Antonio, located in Tenerife, for a net carrying value of EUR 2.5 million (EUR 13.6 million in cost and EUR 11.2 million in accumulated depreciation). This sale represented a net capital gain of EUR 4.1 million.
- ✓ Sale of property, plant and equipment associated with a laundry. The sale of such an asset considered by the Company as non-strategic, has implied a decrease of EUR 1.2 million in the net carrying value (EUR 5.5 million in cost and EUR 4.3 million in depreciation). The net capital gain obtained from this operation was EUR 2 million.

The sales described above were carried out with third parties unrelated to the Company at market prices.

Additions for impairment of property, plant and equipment of years 2016 and 2015 relate to the accelerated depreciation of the assets recognised by the Company consisting of hotels under operating leases to adapt their useful lives to the term of those lease agreements.

For comparison purposes, the breakdown of these movements in 2015 was as follows:

| Gross value | | 31/12/2014 | Additions | Disposals | 31/12/2015 |
|----------------------------------|---------|------------|-----------|-----------|------------|
| Land | | 192.986 | 0 | (39.181) | 153.805 |
| Buildings | | 522.654 | 25.798 | (141.742) | 406.709 |
| Plant and machinery | | 267.233 | 11.024 | (54.518) | 223.740 |
| Furniture and other fixed assets | | 217.625 | 11.266 | (29.646) | 199.244 |
| Work in progress and advances | | 0 | 0 | 0 | 0 |
| | Total | 1.200.497 | 48.089 | (265.087) | 983.498 |
| Accumulated depreciation | | | | | |
| Buildings | | (201.296) | (9.147) | 58.729 | (151.714) |
| Plant and machinery | | (184.361) | (11.075) | 39.152 | (156.284) |
| Furniture and other fixed assets | | (163.370) | (6.410) | 19.878 | (149.901) |
| | Total | (549.026) | (26.632) | 117.759 | (457.899) |
| Impairment | | | | | |
| Land | | 0 | 0 | 0 | 0 |
| Buildings | | 0 | | | 0 |
| Plant and machinery | | (9.167) | (8.718) | 0 | (17.885) |
| Furniture and other fixed assets | | (1.826) | (1) | 0 | (1.827) |
| | Total | (10.993) | (8.719) | 0 | (19.712) |
| Net carryin | g value | 640.478 | | | 505.888 |

The main new additions of property, plant and equipment recorded in 2015 relate to renovations performed in several hotels operated by the Company for EUR 48 million, among others, the investments made in Meliá Cala Galdana hotel in Minorca (EUR 13 million) and Gran Meliá Palacio de los Duques hotel (EUR 7.7 million).

Disposals recognised in 2015 of property, plant and equipment are as follows:

- ✓ Sale of five hotels, for an amount of EUR 104.5 million of net carrying value, to the companies in which Group Meliá holds a stake of 20% and which are included in the sub-group of Advanced Inversiones 2014, S.L. This operation generated net capital gains of EUR 28.9 million.
- ✓ The sale of the Calas de Mallorca complex for a net carrying value of EUR 17.7 million (EUR 28.8 million in cost and EUR 11 million in accumulated depreciation). This sale resulted in a net capital gain of EUR 3.3 million.
- ✓ Sale of the Sol Falcó hotel (Minorca) for a net carrying value of EUR 12.8 million (EUR 26.3 million in cost and EUR 13.6 million in accumulated depreciation). The net capital gain obtained in this operation was EUR 3.9 million.

Other considerations

The net carrying value of the assets of the Company that are financed through bank leasing agreements amounts to EUR 17.5 million at 2016 year-end, and to EUR 19.6 million in 2015. These finance leases relate mainly to buildings, facilities and furniture.

There are 10 owned properties that have been mortgaged to secure several loans at the year-end and their net carrying value amounts to EUR 233.2 million. At the previous year-end, there were 10 properties and their net carrying value amounted to EUR 277.2 million.

The provision for property, plant and equipment of the operating equipment (glassware, linen, crockery, household goods and cutlery) amounts to EUR 2.9 million for 2016, EUR 3.09 million for 2015.

As at 31 December 2016 and 2015 the Directors consider that there is sufficient insurance coverage for the Company's assets.

The breakdown of property, plant and equipment fully depreciated for years 2016 and 2015 is as follows:

| (Thousand €) | 3 | 1/12/2016 | 31/12/2015 |
|----------------------------------|-------|-----------|------------|
| Buildings | | 17.486 | 18.905 |
| Plant and machinery | | 54.412 | 42.809 |
| Furniture and other fixed assets | | 110.343 | 105.373 |
| | Total | 182.240 | 167.087 |

Restatement of assets

The Company, in different processes, has merged several companies owning hotels leading to the restatement of land and properties. As at 31 December 2016 and 2015 the difference between the carrying value and the tax value of the restated elements is as follows:

| (Thousand €) | Revalued net carrying value 31/12/2014 | Disposals | Depreciation | Revalued net carrying value 31/12/2015 | Disposals | Depreciation | Revalued net carrying value 31/12/2016 |
|--------------|--|-----------|--------------|--|-----------|--------------|--|
| Land | 140.444 | (27.164) | 0 | 113.280 | 0 | 0 | 113.280 |
| Buildings | 17.514 | 0 | (488) | 17.026 | 0 | (488) | 16.538 |
| Tot | al 157.958 | (27.164) | (488) | 130.306 | 0 | (488) | 129.818 |

The net capital gains derived from the restatement of assets carried out prior to 1997, as permitted by various legal regulations and voluntary restatements in order to correct the effects of inflation, are as follows:

| (Thousand €) | Amount |
|-----------------------------------|-------------|
| Restatement of budgets for 1979 | 24.848 |
| Restatement of budgets for 1980 | 28.852 |
| Restatement of budgets for 1981 | 1.197 |
| Restatement of budgets for 1982 | 26.480 |
| Voluntary restatement before 1990 | 3.146 |
| Restatement under R.D.L. 7/96 | 53.213 |
| To | tal 137.736 |

Movements recorded in 2016 pursuant to the Royal Decree-Law 7/96 update are as follows:

| (Thousand €) | | | | |
|----------------------------------|------------------|-----------|-----------|------------|
| Gross value | 31/12/2015 | Additions | Disposals | 31/12/2016 |
| Land | 245 | 0 | (39) | 206 |
| Buildings | 17.632 | 0 | (1.194) | 16.438 |
| Plant and machinery | 655 | 0 | (130) | 526 |
| Furniture and other fixed assets | 483 | 0 | (45) | 438 |
| To | otal 19.016 | 0 | (1.408) | 17.608 |
| Accumulated depreciation | | | | |
| Buildings | (14.406) | (718) | 890 | (14.235) |
| Plant and machinery | (651) | (2) | 129 | (525) |
| Furniture and other fixed assets | (483) | 0 | 45 | (438) |
| To | otal (15.541) | (720) | 1.063 | (15.198) |
| Net carrying va | lue <u>3.475</u> | | | 2.410 |

Disposals mainly relate to the sale of Parque San Antonio hotel.

For comparison purposes, the breakdown of these movements in 2015 was as follows:

| (Thousand €) | | | | | |
|----------------------------------|-------|------------|-----------|-----------|------------|
| Gross value | | 31/12/2014 | Additions | Disposals | 31/12/2015 |
| Land | | 253 | 0 | (8) | 245 |
| Buildings | | 27.012 | 0 | (9.380) | 17.632 |
| Plant and machinery | | 820 | 0 | (165) | 655 |
| Furniture and other fixed assets | | 537 | 0 | (54) | 483 |
| | Total | 28.622 | 0 | (9.606) | 19.016 |
| Accumulated depreciation | | | | | |
| Buildings | | (20.766) | (931) | 7.291 | (14.406) |
| Plant and machinery | | (814) | (2) | 165 | (651) |
| Furniture and other fixed assets | | (538) | ` ó | 55 | (483) |
| | Total | (22.118) | (933) | 7.511 | (15.541) |
| Net carrying | value | 6.503 | | | 3.475 |

Asset valuation

In 2015, Meliá Hotels International S.A. commissioned the worldwide firm Jones Lang Lasalle Hotels, which specialises in hotel investment and consulting services, to conduct a new valuation of the Group's owned assets, the outcome of which was a gross value of EUR 3,022 million; EUR 2,869 million if we consider solely the hotel assets.

The valuation, dated July 15, 2015, covered 61 owned assets, including 1 shopping centre and 2 properties classified as Investment Property in the consolidated balance sheet.

When determining the value of the assets, the valuation criterion most used by Jones Lang LaSalle was the cash flows discount, since hotel investments are generally valued according to the potential future income. In certain cases, other valuation methods were used, such as the comparables method or residual value method. This latter method was used mainly to value plots and land. Regardless of the valuation criterion, the result of the valuation was checked by comparing it with other elements such as stable returns, price per room or the leveraged IRR.

Discounted cash flow method: Financial projections were prepared for a 5-year period; the flows for year 5 were used to project the next 5 years and the cash flows for fiscal year 11 were discounted at an exit multiple, dependent upon: the historical transactions, expected profitability and other factors such as age, location, maintenance conditions of the property, etc.

The discount rates used in the valuation, depending on the geographical region in which the assets are located, are shown in the following table:

| | Discount rates | | | |
|--|----------------|--|--|--|
| | | | | |
| Spain | 8% - 11,3% | | | |
| Rest of Europe | 7% - 8,2% | | | |
| Latin America | 12,5% - 20%* | | | |
| *20%applied to hyperinflationary economies (Venezuela) | | | | |

Comparables method: This valuation criterion takes into account the balance between the supply and demand at the time of the valuation. This means an evaluation of the property based on an analysis of the latest market transactions and a comparison of these with the average price per room.

Residual value method: This is the method generally used to value urban land, whether it has buildings on it or not. This consists in determining the price that could be paid for the property, given the gross value of the development and the total cost of the project, taking into account the margins applied in the market once the characteristics of the property and the risks inherent in the project have been factored in.

Value per square metre method: It is based on the analysis of investment transactions and market information concerning current square metre prices.

Regarding the last valuation made in 2011, on comparable bases, the underlying valuation increased by 12% due mostly to the developments and investments in hotels in Spain, as well as to the improvement in the market situation in our country.

NOTE (8) INVESTMENT PROPERTY

The balance of investment property includes the net carrying value of investments made by the Company to obtain rental income or capital gains, such as shares in four apartment owners' associations in Spain and other properties in Spain. Said apartments relate to establishments which are managed by the Company.

The breakdown of the cost and accumulated depreciation of investment property for 2016 is as follows:

| (Thousand €) | | | | | |
|---------------------------------|------|------------|-----------|------------|--|
| Gross value | | 31/12/2015 | Additions | 31/12/2016 | |
| Land and apartments | | 22.401 | 967 | 23.368 | |
| Other properties | | 4.008 | 0 | 4.008 | |
| To | otal | 26.409 | 967 | 27.376 | |
| Accumulated depreciation | | | | | |
| Apartments and other properties | | (11.293) | (506) | (11.799) | |
| To | otal | (11.293) | (506) | (11.799) | |
| Net carrying va | lue | 15.116 | | 15.577 | |

The additions during 2016 relate to the purchase of 16 apartments in three apartment owners' associations, 6 apartments of four apartment owners' associations in 2015.

The amount of the building costs fully depreciated in the years 2015 and 2016 is EUR 1.5 million.

Dividends earned in respect of apartments in apartments owners' associations are recognised in the income statement which amount to EUR 1 million at the end of 2016. In 2015, the amount was EUR 907 thousand.

For comparison purposes, the breakdown of these movements in 2015 was as follows:

| (Thousand €) | | | | |
|---------------------------------|------------|-----------|------------|--|
| Gross value | 31/12/2015 | Additions | 31/12/2016 | |
| Land and apartments | 22.401 | 967 | 23.368 | |
| Other properties | 4.008 | 0 | 4.008 | |
| Total | 26.409 | 967 | 27.376 | |
| Accumulated depreciation | | | | |
| Apartments and other properties | (11.293) | (506) | (11.799) | |
| Total | (11.293) | (506) | (11.799) | |
| Net carrying value | 15.116 | | 15.577 | |

NOTA (9) FINANCIAL INSTRUMENTS

9.1 Financial investments

The following table shows the breakdown by financial instruments categories of non-current and current assets for years 2016 and 2015.

| | 31/12/2016 | | | | 31/12/2015 | | | |
|---|------------|-----------|------------|-----------|------------|------------|-----------|--|
| (Thousand €) | | Long term | Short term | Total | Long term | Short term | Total | |
| Investments in group companies and associates: - Equity instruments | | 917.689 | 0 | 917.689 | 879.331 | 0 | 879.331 | |
| Available-for-sale financial assets: Equity instruments | | 3.889 | 0 | 3.889 | 16.396 | 0 | 16.396 | |
| 3. Financial instruments at fair value through the income statement: | | | | | | | | |
| - Equity instruments | | 0 | 160 | 160 | 0 | 161 | 161 | |
| 4. Loans and receivables: | | | | | | | | |
| Loans to group companies and associates | | 347.750 | 185.545 | 533.295 | 368.460 | 192.261 | 560.721 | |
| - Loans to third parties | | 18.938 | 31.103 | 50.041 | 6.609 | 18.039 | 24.648 | |
| - Other financial instruments | | 7.267 | 16.460 | 23.727 | 6.958 | 6.511 | 13.469 | |
| | Total_ | 1.295.533 | 233.268 | 1.528.801 | 1.277.754 | 216.972 | 1.494.726 | |

a) investments in group companies and associates

Equity instruments:

In Annex I to these annual accounts is included the information concerning the net equity situation as at 31 December 2016, which is contained in the annual accounts provided by the respective companies, and the shareholding in group companies and associates, indicating direct and indirect shareholding, activity and country in which this is exercised. That annex also provides information broken down by company of the net carrying value and provisions made for each investment.

The activity carried out by these companies relates to the hotel and restaurant business. These companies' shares are not listed on a regulated market.

During 2016, the Company has received dividends from group companies in the amount of EUR 168.4 million, and in 2015 in the amount of EUR 43.3 million.

The movements recorded during the fiscal year were as follows:

| (Thousand €) | 31/12/2015 | Additions | Disposals | Transfers | 31/12/2016 |
|---|------------|-----------|-----------|-----------|------------|
| | | | | | |
| Equity instruments in group companies (gross value) | 750.561 | 50.274 | 0 | 7.500 | 808.335 |
| Payments due on shares | (305) | 0 | 0 | 0 | (305) |
| Provisions | (29.307) | (14.790) | 355 | (7.500) | (51.242) |
| Equity instruments in associates and joint ventures (gross value) | 202.206 | 990 | (5.359) | (7.500) | 190.338 |
| Provisions | (43.824) | (6.922) | 13.810 | 7.500 | (29.436) |
| Total | 879.331 | 29.552 | 8.806 | 0 | 917.690 |

The most relevant additions in equity instruments in group companies for 2016, relate to the contribution to offset losses of the company Colón Verona, S.A., in the amount of EUR 35.3 million. In addition, the remaining 50 % shareholding has been acquired in the amount of EUR 0.3 million, so the Company holds 100 % of the shareholding, which has been transferred to group companies shares in the amount of EUR 7.5 million. Other relevant additions correspond to the contribution to offset losses of the company Inversiones Hoteleras La Jaquita, S.A, in the amount of EUR 11.5 million.

Regarding the provisions, additions in the amount of EUR 14.8 million have been recognised relating mainly to the company Colón Verona, S.A.U. in the amount of EUR 8.3 million.

Most relevant disposals in equity instruments in group companies and joint ventures for 2016, relate to the company Altavista Hotelera, S.L., which amount to EUR 5.4 million of cost and to EUR 13.8 million of provision. Direct shareholding in such company is now 7.55 %.

The amount of EUR 6.9 million relating to the provision in associates and joint ventures recognised in this fiscal year, relates to the company Adprotel Strand, S.L.

For comparison purposes, movements for year 2015 were as follows:

| (Thousand €) | 31/12/2014 | Additions | Disposals | Transfers | 31/12/2015 |
|---|------------|-----------|-----------|-----------|------------|
| | | | | | |
| Equity instruments in group companies (gross value) | 675.231 | 109.641 | (55.043) | 20.731 | 750.561 |
| Payments due on shares | (305) | 0 | 0 | 0 | (305) |
| Provisions | (28.093) | (1.557) | 343 | 0 | (29.307) |
| Equity instruments in associates and joint ventures (gross value) | 212.886 | 17.469 | (7.418) | (20.731) | 202.206 |
| Payments due on shares | 0 | | | | 0 |
| Provisions | (47.240) | (1.580) | 4.996 | 0 | (43.824) |
| Tota | l 812.479 | 123.974 | (57.122) | 0 | 879.331 |

Most relevant additions in equity instruments in group companies for 2015, relate to the acquisition of 58.5 % of the shares of the company Inmotel Inversiones Italia, SRL, giving the Company 100 % of this company's shareholding. The purchase price amounted to EUR 68.5 million, of which 47.9 million was paid in cash and 20.6 million through treasury shares (see Note 11.1). As a result of the shares acquisition, the shareholding of the Company in such company was transferred to shares in group companies.

The Company derecognised the shares in the company Lomondo, LTD in the amount of EUR 54.9 million and London XXI, LTD in the amount of EUR 0.1 million. Such disposals also arose as a result of the non-cash contribution to the company MHI U.K., LTD, in the amount of EUR 40.3 million recognised as an addition in the fiscal year. The difference was recognised as a loan to such company of the Group.

Regarding the provisions, additions in the amount of EUR 1.5 million were recognised, relating mainly to the company Grupo Sol Asia in the amount of EUR 1.3 million.

Most relevant additions in equity instruments in group companies and joint ventures for 2015 relate to the acquisition of 20% of the shares of the company Advanced Inversiones 2014 S.L. which amounted to EUR 14.7 million, and to the capital increase through credits offsetting of the company Producciones de Parques S.L. in the amount of EUR 2.6 million.

The amount of EUR 1.6 million relating to the provision in associates and joint ventures recognised in 2015, relates to the company Altavista Hotelera, S.L. Disposals in the amount of EUR 5 million relate to the company Adprotel Strand, S.L.

b) Available-for-sale financial assets

Equity instruments:

Movements recorded during the fiscal year were as follows:

| (Thousand €) | 31/12/2015 | Disposals | 31/12/2016 |
|---|----------------|---------------|---------------|
| Equity instruments (cost) Provisions | 16.476 (79) | (12.508) 0 | 3.968 (79) |
| Total | 16.396 | (12.508) | 3.889 |

The net equity situation as at 31 December 2016, which is contained in the annual accounts provided by the corresponding companies, is as follows:

| | | Accounting figures | | | Underlying | Investment |
|--------------------------------|-------------|--------------------|----------|--------|--------------------|------------|
| (Thousand €) | % Sharehol. | Capital | Reserves | Result | carrying amount | value |
| Hotelera Sancti Petri, S.A. | 19,50% | 13.510 | (4.108) | 1.824 | 2.189 | 2.634 |
| Mallorca Handling, S.A. (*) | 0,01% | 0 | 0 | 0 | 0 | 0 |
| Port Cambrils Inversions, S.A. | 10,00% | 6.000 | 662 | 132 | 679 | 980 |
| Valle Yamuri, S.A. (*) | 7,21% | 4.870 | (1.095) | 104 | 280 | 272 |
| Other companies (*) | 5,26% | 3 | Ó | 0 | 0 | 3 |
| Total | I | 24.383 | (4.541) | 2.060 | 3.148 | 3.889 |

^(*) Balances as at 31 December 2016 for these companies are not available.

These companies are not listed on the stock market.

The difference between the underlying carrying value and the investment value as at 31 December 2016 relates to existing tacit capital gains still existing at year-end. Below it is included information concerning interest in securities portfolio, indicating direct and indirect stakes, activity and country in which they are exercised:

| COMPANIES | ADDRESS | COUNTRY | ACTIVITY | DIR. S | IND. S TOTAL |
|--|--|---------|----------------------------------|-----------|----------------|
| 0.0 | | | | 2 5 4 0 / | 76 0404 70 450 |
| C.P. APARTOTEL MELIA ALICANTE (*) | Plaza del Puerto, 3 (Alicante) | Spain | Hotel Owner and Operator | 2,61% | 76,84% 79,45% |
| C.P. APARTOTEL MELIA COSTA DEL SOL (*) | Paseo Marítimo, 11 (Torremolinos) | Spain | Hotel Owner and Operator | 1,48% | 18,72% 20,20% |
| FOMENTO DEL DES. TUR. DE FUERTEVENTURA | Sócrates, 5 (Fuertenventura) | Spain | Turism Development and Promotion | 5,26% | - 5,26% |
| HOTELERA SANCTI PETRI, S.A. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Hotel Owner and Operator | 19,50% | - 19,50% |
| MALLORCA HANDLING, S.A. | Avda. Alejandro Rosselló, 23 (Palma de Mallorca) | Spain | Holding | 0,01% | - 0,019 |
| PORT CAMBRILS INVERSIONS, S.A. | Rambla Regueral, 11 (Tarragona) | Spain | Hotel Owner and Operator | 10,00% | - 10,009 |
| VALLE YAMURI, S.A. | Velázquez, 106 (Madrid) | Spain | Holding and Owner | 8,00% | - 8,00% |

Disposals in equity instruments relate to the sale of the shares of Inversiones Turísticas Casasbellas, S.L., Inversiones Hoteleras Los Cabos, S.A., and Inversiones Hoteleras Playa del Duque, S.A, in the amount of EUR 6.5 million, EUR 3.3 million and EUR 2.7 million, respectively.

For comparison purposes, movements for year 2015 were as follows:

| (Thousand €) | 31/12/2014 | Disposals | 31/12/2015 |
|---|-----------------|--------------|----------------|
| Equity instruments (cost) Provisions | 16.776 (322) | (300) 243 | 16.476 (79) |
| Total | 16.454 | (57) | 16.396 |

Likewise, the net equity situation as at 31 December 2015, which is contained in the annual accounts provided by the respective companies, is as follows:

| | | Accounting figures | | | Underlying | Investment |
|----------------------------------|-------------|--------------------|----------|--------|--------------------|------------|
| (Thousand €) | % Sharehol. | Capital | Reserves | Result | carrying amount | value |
| | | | | | | |
| Hotelera Sancti Petri, S.A. | 19,50% | 13.510 | (4.735) | 1.338 | 1.972 | 2.634 |
| Inversiones Hoteleras los Cabos | 15,00% | 18.334 | (1.730) | (4) | 2.490 | 3.306 |
| Inver. Hot. Playa del Duque, S. | 5,00% | 2.582 | 53.674 | 0 | 2.813 | 2.682 |
| Inver. Turísticas Casasbellas, S | . 8,42% | 77.464 | (27.417) | 0 | 4.214 | 6.520 |
| Mallorca Handling, S.A. (*) | 0,01% | 0 | ` ó | 0 | 0 | 0 |
| Port Cambrils Inversions, S.A. | 10,00% | 6.000 | 679 | (16) | 666 | 980 |
| Valle Yamuri, S.A. (*) | 8.00% | 4.870 | (1.317) | 222 | 302 | 351 |
| Other companies (*) | 5,26% | 3 | ó | 0 | 0 | 3 |
| Total | | 122.763 | 19.154 | 1.539 | 12.457 | 16.476 |
| Impairment losses | | | | | | (79) |
| Total | | 122.763 | 19.154 | 1.539 | 12.457 | 16.396 |

 $(*) \ \textit{Balances as at 31 December 2015 for these companies were not available}.$

The disposal in equity instruments relates to the sale of the shares of the company Horotelsa, in the amount of EUR 0.5 million, generating a profit of EUR 0.2 million.

c) Financial instruments at fair value through the income statement

This includes debt securities and equity instruments listed on official markets; their market prices are used to determine the fair value.

d) Loans and other receivables

Set out below is a breakdown by nature of financial assets included in this item in 2016 and 2015:

| | 31/12/2016 | | | | | | |
|--|------------|-----------|------------|---------|-----------|------------|---------|
| (Thousand €) | | Long term | Short term | Total | Long term | Short term | Total |
| Loans to group companies | | 238.261 | 163.366 | 401.628 | 218.647 | 160.470 | 379.117 |
| Loans to associates and joint ventures | | 109.488 | 22.178 | 131.667 | 149.813 | 31.791 | 181.604 |
| Other loans | | 18.938 | 31.103 | 50.041 | 6.609 | 18.039 | 24.648 |
| Created deposits and guarantees | | 7.267 | 7.910 | 15.177 | 6.958 | 467 | 7.425 |
| Other loans and receivables | | 0 | 8.550 | 8.550 | 0 | 6.044 | 6.044 |
| | Total_ | 373.955 | 233.108 | 607.062 | 382.027 | 216.811 | 598.837 |

Note 17 Transactions with related parties, provides a breakdown of the balances presented as loans to group companies, associates and joint ventures.

Current and non-current assets in group companies and associates that are recognised in the item Long-term and short-term investments in group companies and associates, relate mainly to loans granted for the financing of activities within the hotel business, including the hotel acquisition and reform.

Likewise, the Company performs the centralised management of collections and payments between group companies through a current account which bears interest at a market rate and which is settled annually depending on the daily balance of the account.

Loans granted to several companies with which the Company does business in various operating segments are included under the heading Other loans; the most significant amounts are as follows:

- ✓ Loans granted to several companies, owners of hotels under management in the amount of EUR 3.4 million (EUR 4.3 million in 2015), for the financing of their commercial activities.
- ✓ Loan granted by the Company in 2013 to Resorts Financial Services Inc, which at the end of 2016 and 2015 had an outstanding amount of USD 12.3 million.
- ✓ Receivables at the end of the fiscal year for the sale of the shares in Inversiones Turísticas Casasbellas in the amount of EUR 8.2 million, from which EUR 6.6 million have a long-term maturity.
- ✓ Loans to Club Meliá's customers, which the Company has acquired from other companies of Group Meliá through an assignment of receivables agreement without recourse, in the amount of EUR 6.5 million in the long-term and 4 million in the short-term.

The guarantees arranged by the Company relate basically to the rent for hotels leased by it. Since such guarantees are granted to ensure compliance with an obligation associated with such agreements, they are not recognised at their current value but at face value.

Current accounts with third parties as well as dividends receivable are included under heading Miscellaneous. As at 31 December 2016 there are dividends receivable in the amount of EUR 3.2 million. At the end of 2015, there were dividends receivable in the amount of EUR 3.2 million, which were collected in the first quarter of 2016.

9.2 Financial debts

The following table shows the breakdown by categories of the financial debts, for 2016 and 2015:

| | 31/12 | | | 3 | 31/12/2015 | |
|--|-----------|------------|-----------|-----------|------------|-----------|
| (Thousand €) | Long term | Short term | Total | Long term | Short term | Total |
| Debts and payable items: | | | | | | |
| - Bonds and other negotiable securities | C | 39.398 | 39.398 | 0 | 347.875 | 347.875 |
| - Bank loans | 385.313 | 220.849 | 606.162 | 284.693 | 251.606 | 536.299 |
| - Other financial liabilities | 801 | 58.677 | 59.478 | 1.650 | 54.291 | 55.941 |
| - Payables to group companies and associates | 377.781 | 139.369 | 517.150 | 438.320 | 131.799 | 570.119 |
| 2. Derivatives and hedges: | | | | | | |
| - Derivative liabilities | 6.241 | 2.555 | 8.796 | 7.089 | 3.437 | 10.526 |
| Total | 770.136 | 460.848 | 1.230.984 | 731.752 | 789.008 | 1.520.760 |

Below is an explanation on each of the items included in the table of Financial debts:

a) Bonds and other negotiable securities

Liability balances at the end of 2016 and 2015 are as follows:

| | 31/12 | /2016 | 31/12/2015 | |
|-----------------------------------|------------|--------|------------|---------|
| (Thousand €) | Short term | Total | Short term | Total |
| Non-convertible bonds | 0 | 0 | 77.167 | 77.167 |
| Convertible bonds | 0 | 0 | 232.894 | 232.894 |
| Other payables and negotiable sec | 39.398 | 39.398 | 37.814 | 37.814 |
| Total | 39.398 | 39.398 | 347.875 | 347.875 |

Non-convertible bonds

On 31 October 2012, Meliá Hotels International, S.A. issued simple bonds in the amount of EUR 76.4 million to be exchanged for the preferred shares, series A, issued in April 2002 by the Groups' company Sol Meliá Finance Ltd., with the following characteristics:

| Amount of issue | 76.383.890 € | | | |
|------------------------|----------------------|--|--|--|
| Nominal value of bond: | 93,50 € | | | |
| Maturity: | 3 years and 9 months | | | |
| Debt rank: | Senior unsecured | | | |
| Issue price: | 100% | | | |
| Issue date | 31 October 2012 | | | |
| Maturity date: | 31 July 2016 | | | |
| Coupon: | 7,80% | | | |
| Redemption price: | 100% | | | |

Such obligations were repaid at the due date, that is, 31 July 2016.

Convertible bonds

In April 2013 the Company issued convertible bonds totalling EUR 200 million and in September it increased such issuance by EUR 50 million:

| Amount of issue | 250.000.000 € |
|---------------------------------------|------------------------------------|
| Nominal value of bond: | 100.000€ |
| Maturity: | 5 years |
| Debt rank: | Senior Unsecured Convertible Notes |
| Issue price: | 100% |
| Issue date | 4 April 2013 |
| Maturity date: | 4 April 2018 |
| Coupon: | 4,50% |
| Conversion price: | 7,318 € |
| Conversion premium: | 30% |
| Conversion ratio: | 13.664,94 shares per bond |
| Redemption price: | 100% |
| Bond yield at maturity: | 4,50% |
| Possibility of issuer cancellation: | After 19 April 2016 |
| | (Subject to 130% EUR 9,51 barrier) |
| Maximum number of shares to be issued | 34.162.500 |

This operation was deemed to be a combined financial instrument of equity and liabilities; the value of the equity component, at the time of the issuance, was EUR 34.6 million.

On 25 March 2016 the Company notified to the bondholders and the Spanish National Securities Market Commission (CNMV) of the early repayment right on the convertible bond issued in 2013. The Company provided for requests for conversion of 2,499 bonds, representing 249.9 million of the issued face value. The conversion into shares requested by the bondholders has been performed through the issuance of new shares and the delivery of the existing shares that the Company held as treasury shares, in the percentages of 89.75% and 10.25% respectively. The issuance of new shares was implemented through an increase in the share capital, as detailed in Note 11.1. The difference between the swap price (EUR 7.3180) and the face value of the shares issued represents the share premium, which amounted to EUR 218.1 million. The value of the existing shares used to make this swap, as explained above, resulted in a reduction in treasury shares in the amount of EUR 29.5 million, which corresponds to 3.5 million shares (see Note 11.1). The early conversion of this combined financial instrument, resulted in a reduction in liabilities carried at amortised cost in the amount of EUR 234.6 million, as well as its corresponding balance in equity amounting to EUR 34.6 million, as reflected under the heading Other net equity instruments. The difference between the face value and the value of liabilities at amortised cost at the date of conversion, is reflected in the heading Operations of changes in equity with shareholders or State owners.

Meliá Hotels International, S.A. signed a securities lending agreement with BNP, Merrill and UBS of up to 8 million of treasury shares, which were cancelled in 2016.

Other negotiable debt securities

The Company has formalised a new commercial paper programme ("Euro-Commercial Paper Programme" or ECP), with the same characteristics of the programme issued in 2015 and which expired on 8 May 2016, subject to English law, in the maximum amount of EUR 300 million, whereby debt instrument issuances can be made in Europe with a maturity of less than 364 days, up to the said amount (see Note 5.4). Such a heading presents and amount of EUR 39.4 million in 2016, EUR 37.8 million in 2015:

| Programme maximum amount | 300.000.000 € |
|-----------------------------------|----------------------|
| Registered in: | Irish Stock Exchange |
| Debt type: | ECP |
| Date of renewal of the programme: | 16 September 2016 |
| Programme duration: | 12 months |
| Debt rank: | Unsecured |
| Coupon: | Zero coupon |
| Issue price: | At a discount |
| Issue duration: | from 1 to 364 days |
| Redemption price: | 1 € |

The programme prospectus was registered, in accordance with the relevant regulations, by the competent Irish authorities, on the Irish Stock Exchange plc, from which the Company has requested admission to trading of the issues made under the programme.

b) Debts with credit entities

The Company's bank borrowings at year-end 2016 and 2015 are analysed below by nature and maturity:

| | 31/12/2016 | | | 31/12/2015 | | | |
|-----------------------|-------------|------------|---------|-------------|------------|---------|--|
| (Thousand €) | Long term S | Short term | Total | Long term S | Short term | Total | |
| Bank loans | 184.554 | 48.367 | 232.921 | 64.047 | 36.904 | 100.951 | |
| Mortgage-backed loans | 195.490 | 25.265 | 220.754 | 205.509 | 31.883 | 237.392 | |
| Credit facilities | 2.010 | 139.763 | 141.773 | 7.147 | 173.296 | 180.443 | |
| Leasing | 3.258 | 5.164 | 8.422 | 7.282 | 6.599 | 13.881 | |
| Interest | 0 | 2.290 | 2.290 | 708 | 2.924 | 3.632 | |
| Total | 385.313 | 220.849 | 606.161 | 284.693 | 251.606 | 536.299 | |

Maturity by year is as follows:

| (Thousand €) | 31/12/2016 | (Thousand €) | 31/12/2015 |
|---------------------------|------------|---------------------------|------------|
| | | | |
| 2017 | 220.849 | 2016 | 251.606 |
| 2018 | 47.086 | 2017 | 94.699 |
| 2019 | 55.285 | 2018 | 47.017 |
| 2020 | 54.215 | 2019 | 31.072 |
| 2021 | 94.740 | 2020 | 30.199 |
| 2022 and subsequent years | 133.987 | 2021 and subsequent years | 81.707 |
| Total | 606.161 | Total | 536.299 |

Maximum limit of credit facilities is EUR 271.2 million. In 2015, the maximum limit was EUR 249.2 million.

Average interest rate in 2016 on previous loans, credit facilities and leasing is 2.86%. Average interest rate accrued in 2015 was 3.74%.

c) Other financial liabilities

At the end of 2016 and 2015, the breakdown of other financial liabilities is as follows:

| | 31/12/2016 | | | 31/12/2015 | | |
|----------------------------------|--------------|---------------|--------|--------------|---------------|--------|
| (Thousand €) | Long term | Short term | Total | Long term | Short term | Total |
| Trade bills payable | 86 | 7.368 | 7.454 | 119 | 11.939 | 12.058 |
| Other payables | 55 | 49.464 | 49.519 | 684 | 40.382 | 41.066 |
| Guarantees and deposits received | 660 | 39 | 699 | 847 | 15 | 862 |
| Other current accounts | 0 | 1.806 | 1.806 | 0 | 1.955 | 1.955 |
| Total | 801 | 58.677 | 59.478 | 1.650 | 54.291 | 55.941 |

Payables include mainly suppliers of fixed assets relating to reforms performed in various hotels operated by the Company.

Maturity by year is as follows:

| (Thousand €) | 31/12/2016 | (Thousand €) | 31/12/2015 |
|-------------------------|------------|--------------------------|------------|
| 2017 | 58.677 | 2016 | 54.291 |
| 2017 | 33 | 2017 | 662 |
| 2019 | 11 | 2018 | 33 |
| 2020 | 11 | 2019 | 11 |
| 2021 | 11 | 2020 | 11 |
| 022 and subsequent year | 737 | 2021 and subsequent year | 933 |
| Total | 59.478 | Total | 55.941 |

d) Payables to group companies and associates

The balances included under this item which mainly relate to relations for the centralised management of the Group's treasury, are broken down in Note 17 Transactions with related parties.

e) Derivative liabilities

The balances under this heading is broken down in this Note 9.3 Hedge activities and derivatives. Hedge activities of cash flows relate to interest rate swaps.

9.3 Hedge activities and derivatives

a) Accounting Hedges

The fair values of the Company's derivative financial instruments are analysed below by maturity at the end of 2016 and 2015:

| | 31/12/2016 | | 31/12/2015 | | 5 | |
|--------------------------------|--------------|---------------|------------|--------------|---------------|-------|
| (Thousand €) | Long term | Short term | Total | Long term | Short term | Total |
| Hedging derivative liabilities | 2.200 | 1.007 | 3,207 | 1.999 | 1.627 | 3.626 |

As part of its interest rate risk management policies (see Note 5.1), the Company, at the end of the fiscal year, has contracted several interest-rate swaps that qualify as cash flow hedging instruments, based on the contractual terms; changes in their fair value are therefore taken directly to the Company's equity.

The segments hedged by these operations relate to a part of the variable interest rate financing in Euro. These financial instruments are used to exchange interest rates, so that the Company receives variable interest from the bank in exchange for a fixed interest payment on the same face amount. The variable interest received from the derivative offsets interest payments on the financing hedged. The result is a fixed interest payment on the borrowings hedged.

At the end of 2016, these derivative financial instruments have been measured and recorded in liabilities in the amount of EUR 3.2 million (EUR 3.6 million in 2015) To determine these fair values, cash flow discount measurement techniques have been applied based on the embedded amounts determined by the Euro interest rate curve in accordance with market conditions at the measurement date. The measurements of these swaps have also been carried out by the financial institutions from which these products are obtained, as independent experts in the measurement of financial instruments.

The Company has transferred to the income statement of the year an amount of EUR 1.1 million because of interest rate hedging, EUR 1.8 million in 2015. These amounts have been recorded in the financial expenses item, as well as the hedged item (see Note 16.5).

Likewise, as at 31 December 2016, the notional value of the interest rate swaps that qualify as hedges amounts to EUR 64.1 million; in 2015, such value amounted to EUR 109.2 million.

Maturity by year is as follows:

| (Thousand €) | 31/12/2016 | (Thousand €) | 31/12/2015 |
|---------------------------|------------|---------------------------|------------|
| 2017 | 1.007 | 2016 | 1.627 |
| 2018 | 870 | 2017 | 1.029 |
| 2019 | 718 | 2018 | 586 |
| 2020 | 463 | 2019 | 176 |
| 2021 | 185 | 2020 | 37 |
| 2022 and subsequent years | (36) | 2021 and subsequent years | 170 |
| Tota | I3.207 | Total | 3.626 |

b) Other derivatives

| | 3 | 31/12/2016 | | 31/12/2015 | | |
|------------------------------|--------------|---------------|-------|--------------|---------------|-------|
| (Thousand €) | Long term | Short term | Total | Long term | Short term | Total |
| Other derivative liabilities | 4.041 | 1.548 | 5.589 | 5.090 | 1.810 | 6.900 |

Other derivative liabilities recognised at the end of 2016 relate to interest rate swaps contracted in the framework of the interest rate risk management performed by the Company (see Note 5.1.) These interest rate swaps are not deemed to be accounting hedges, since they have been contracted in the framework of a debt restructuring and thus, they do not meet the requirements for the application of hedge accounting according to the general accounting plan.

The measurements of these swaps have also been carried out by the financial institutions from which these products are obtained, as independent experts in the measurement of financial instruments.

The Company has recognised in the year's income statement EUR 154 thousand of expense because of such interest rate swaps, EUR 57 thousand of less expense in 2015. These amounts are recognised under the heading of change in fair value of financial instruments.

The notional value of these financial instruments as at 31 December 2016 amounted to EUR 70.5 million, and in 2015 such a value amounted to EUR 38.6 million.

Maturity by year is as follows:

| (Thousand €) | 31/12/2016 | (Thousand €) | 31/12/2015 |
|---------------------------|------------|---------------------------|------------|
| | | · | _ |
| 2017 | 1.548 | 2016 | 1.810 |
| 2018 | 1.368 | 2017 | 1.396 |
| 2019 | 973 | 2018 | 1.127 |
| 2020 | 1.097 | 2019 | 808 |
| 2021 | 311 | 2020 | 1.112 |
| 2022 and subsequent years | s 293 | 2021 and subsequent years | 648 |
| Tota | I 5.589 | Total | 6.900 |

NOTE (10) CURRENT ASSETS

10.1 Inventories

Breakdown is as follows:

| (Thousand €) | 31/12/2016 | 31/12/2015 |
|-----------------------|------------|------------|
| | | |
| Goods for resale | 178 | 149 |
| Raw materials | 2.539 | 2.190 |
| Fuel | 224 | 206 |
| Spare parts | 364 | 321 |
| Various materials | 1.701 | 1.466 |
| Office materials | 571 | 567 |
| Plots | 1.883 | 1.883 |
| Advances to suppliers | 3.100 | 3.786 |
| Total | 10.560 | 10.568 |

The Company does not have firm purchase or sale commitments and there are no limitations on inventories availability.

The Company includes under these inventories heading several plots with no touristic interest, available for sale, with a net value of EUR 1.9 million, the same amount in 2015.

10.2 Trade and other receivables

Breakdown of this heading is as follows:

| (Thousand €) | 31/12/2016 | 31/12/2015 |
|---|------------|------------|
| | | |
| Corporate customers | 16.476 | 12.926 |
| Hotels | 14.254 | 12.308 |
| Trade receivables | 1.231 | 1.173 |
| Doubtful trade receivables | 10.223 | 8.845 |
| Impairment for trade operations | (17.857) | (17.711) |
| Total | 24.326 | 17.541 |
| Trade receivables, group companies and associates (Note 17) | 37.777 | 37.659 |
| Sundry debtors | 5.687 | 7.188 |
| Staff | 262 | 389 |
| Current tax assets (Note 14) | 9.292 | 10.162 |
| Public administrations (Note 14) | 4.408 | 5.161 |
| Total | 57.426 | 60.559 |
| Total | 81.752 | 78.100 |

At the end of 2016 and 2015, the receivable balances arising from the sale of rooms and other services provided, associated with the hotel business, are included under the heading of Customers receivables for sales and provision of services. Trade receivables outstanding for more than 360 days have been duly provisioned (see Note 5.3).

It is also included the renegotiation dated 23 July 2015 of a Factoring agreement, without recourse, of hotel receivables of the Company with a financial institution, under which it periodically assigns the accounts receivable relating to certain customers of the hotel business, and collects the amounts concerned early. As at 31 December 2016, the total balance assigned by the Company was EUR 14.5 million, EUR 13.8 million as at 31 December 2015. Meliá Hotels International, S.A. also assigns receivables from subsidiary companies under this agreement.

Given that all the above assignments of receivables are without recourse, the relevant customers' balances are written off once they have been assigned and, as such, they are not included in the previous table.

Customers, group companies and associated heading mainly relates to commercial transactions for the provision of services and management at market prices. Breakdown by companies is shown in Note 17 Transactions with related parties.

The breakdown of trade receivables by age is included in Note 5.3.

10.3 Cash and other cash equivalents

Cash and banks balances include cash in hand and demand accounts in financial institutions. The heading Other cash equivalents includes short-term deposits, which comprises periods between one day and three months, so there are no significant risks of change in value which are part of the normal treasury management policy of the Company.

| (Thousand €) | 3 | 31/12/2016 | 31/12/2015 |
|-------------------------------|-------|------------------|------------------|
| Cash Other cash equivalent | | 34.466 33.509 | 16.100 44.678 |
| | Total | 67.975 | 60.778 |

This heading includes balances in currencies other than the Euro, in particular, US dollars and the British pounds (see Note 16.6).

NOTE (11) NET EQUITY

11.1 **Equity**

(a) Share capital

As at 31 December 2015 the Company's share capital was EUR 39,810,609.60 represented by 199,053,048 bearer shares with a nominal par value of 0.2 Euro, numbered 1 to 199,053,048, both inclusive, fully subscribed and paid-up.

On 25 April 2016, Meliá Hotels International, S.A. carried out a capital increase by conversion of bonds in the amount of EUR 6,129,390.40 by the issuance of 30,646,952 newly issued ordinary shares, with a nominal par value of 0.2 Euro each, all of the same class and series as the shares of the Company currently in circulation.

As a result of this increase, the share capital is now EUR 45,940,000 represented by 229,700,000 shares with a nominal par value of 0.2 euro each. The shares are fully subscribed and paid-up, and constitute a single class and series.

At the Ordinary and Extraordinary General Shareholders' Meeting held on 4 June 2015, the Company's Board of Directors was authorised to agree a share capital increase, without prior consultation of the General Shareholders' Meeting, up to a maximum of nineteen million, nine hundred and five thousand, three hundred and four Euros, eighty cents (EUR 19,905,304.80). Consequently, the Board of Directors can exercise this right, on one or various occasions, for the specified amount or less, deciding in each case, not only the timing or appropriateness, but also the amount and conditions which they consider should apply within a maximum period of five years, starting from the date of the said Meeting.

All shares carry the same rights and are listed on the stock exchange (Spain), except for treasury shares.

The primary shareholders with a direct and indirect stake in the Company as at 31 December 2016 and 2015, are as follows:

| | 31/12/2016 | 31/12/2015 |
|--|----------------|----------------|
| Shareholders | % Shareholding | % Shareholding |
| | | |
| Hoteles Mallorquines Consolidados, S.A. | 22,58 | 26,06 |
| Hoteles Mallorquines Asociados, S.L. | 13,21 | 13,56 |
| Hoteles Mallorquines Agrupados, S.L. | 11,18 | 12,91 |
| Majorcan Hotels Luxembourg, S.A.R.L. | 5,03 | 5,80 |
| Norges Bank | 3,02 | |
| Rest of shareholders (less than 3% individual) | 44,98 | 41,67 |
| Total | 100,00 | 100,00 |

Based on the information set out in the table above, it may be inferred that Mr Gabriel Escarrer Juliá is the controlling shareholder of the Group (see Note 18.3).

(b) Share premium

The share premium has the same restrictions and can be used for the same purposes as the Company's voluntary reserves.

The increase in the share premium during the fiscal year derives from an increase of EUR 25.6 million due to the release of part of this reserve to the reserve for treasury shares, and from an increase of EUR 218.1 million resulting from the cancellation of bonds issued in 2013 (see Note 9.2).

(c) Reserves

The table below shows the breakdown of the reserves heading at the end of 2016 and 2015:

| (Thousand €) | (Thousand €) 31/12/2016 | |
|---|-------------------------|---------|
| | | |
| Legal reserve | 7.391 | 7.391 |
| Revaluation reserves Royal Decree-Law 7/1996, of 7th June | 18.285 | 18.285 |
| Reserves for shares of the controlling company | 14.256 | 39.863 |
| Reserves for actuarial gains and losses | (1.532) | (1.450) |
| Voluntary reserves | 192.788 | 107.711 |
| Reserves Law 19/1994 reinvestment in the Canary Islands | 0 | 14.351 |
| Translation reserves | 5.142 | 5.783 |
| Other reserves | (7.604) | 54.741 |
| Total | 228.727 | 246.676 |

Legal reserve

The Company is obliged to transfer 10% of profits each year to the legal reserve until the balance in the reserve reaches at least 20% of the share capital. This reserve is not available for distribution to shareholders and, provided that other reserves are not available, may only be used to offset losses. With the application of 2016 results, the reserve will be totally funded.

Revaluation reserve, Royal Decree-Law 07/1996, of 7th June,

This reserve will be available to eliminate recognised losses and to increase share capital of the Company and as of 31 December 2006 (10 years following the date of the balance sheet in which the revaluation operations were reflected) to unrestricted reserves. This reserve balance shall not be distributed, either directly or indirectly, unless the related capital gain has been realised through the sale or total redemption of the revalued items.

Reserves for shares of the controlling company

This is a restricted reserve for the acquisition of treasury shares, pursuant to the Spanish commercial law. The decrease in this year is a consequence of the decrease of treasury shares due to the cancellation of bonds issued in 2013 (see Note 11.1. d).

Voluntary reserves

Voluntary reserves are unrestricted, after offsetting losses. Main movements during year 2016 are the increase in the amount of EUR 15.3 million as a result of the cancellation of bonds issued in 2013 (see Note 9.2), an increase for transfer of Other reserves in the amount of EUR 62.3 million following the completion of the tax audit for fiscal years 2009 to 2012, an increase for the transfer of Reserves Law 19/1994 reinvestment in the Canary Islands in the amount of EUR 14.4 million, and a decrease relating to the dividend distribution in the amount of EUR 9.1 million, EUR 5.9 million in 2015 (see Note 3).

Reserves for actuarial gains and losses

The amount recognised in this reserve is derived from actuarial gains and losses recognised in equity. Such a reserve relates to changes undergone in the calculation percentages and actuarial assumptions of retirement payments and premiums undertaken by the Company (see Note 12).

Reserves Law 19/1994 reinvestment in the Canary Islands

During the fiscal year, these reserves have been cancelled since they have been transferred to Voluntary reserves, as above-mentioned.

Translation reserves

These reserves relate to the incorporation of the balance sheet of the permanent establishment Sol Meliá Túnez.

Other Reserves

Under this heading is included, among others, the Reserve for merger. The decrease in the fiscal year is due to the aforementioned transfer to Other reserves of EUR 62.3 million.

(d) Own equity instruments

The breakdown of treasury shares is as follows:

| (Thousand €) | Shares A | | Balance |
|--------------------------|-------------|-------|----------|
| Balance as at 31/12/2015 | 4.785.741 | 8,33 | 39.863 |
| Acquisitions 2016 | 377.712 | 10,36 | 3.914 |
| Bonds conversion | (3.501.686) | 8,43 | (29.521) |
| Balance as at 31/12/2016 | 1.661.768 | 8,58 | 14.256 |

During 2016, the Company has proceeded with the early repayment of the convertible bond issued in 2013 (see Note 9.2). The conversion into shares was made by means of the issuance of new shares and existing shares held by the Company as treasury shares.

In the Statement of changes in net equity, on the line of Operations with (net) treasury shares, in the amount of EUR 15.3 million, it is shown the difference between the value of the shares at the conversion price mentioned above, and the average price at which the disposal of treasury shares has been accounted for, in the amount of EUR 3.9 million.

The value of existing shares used to make this swap, as explained above, resulted in a reduction in treasury shares in the amount of EUR 29.5 million, which corresponds to 3.5 million shares.

The treasury shares balance of year 2015 did not include 3.3 million shares that the Company has been loaned with the controlling shareholder.

The number of securities loaned to various banks as at 31 December 2015 was 7 million shares.

Taking the above into account, the number of shares in the Company's possession at the year-end is 1,661,768; 1,061,312 in the previous year.

As at 31 December 2016, the total number of treasury shares held by the Company represents 0.723% of the share capital. As at 31 December 2016, represented 0.533%. In any case, treasury shares do not exceed the 10% limit established by the Spanish Companies Act.

The price of Meliá Hotels International, S.A.'s shares at year-end is EUR 11.08. At the 2015 year-end the share price amounted to EUR 12.18.

For comparison purposes, movements in 2015 were as follows:

| (Thousand €) | Shares | Average price € | Balance |
|--------------------------|-------------|--------------------|----------|
| Balance as at 31/12/2014 | 6.363.623 | 8,33 | 51.968 |
| Acquisitions 2015 | 199.876 | 12,07 | 2.413 |
| Disposals 2015 | (1.777.758) | 8,17 | (14.518) |
| Balance as at 31/12/2015 | 4.785.741 | 8,33 | 39.863 |

(e) Other net equity instruments:

Under this heading was included the amount of EUR 34.6 million recognised in net equity relating to the convertible bond issuance carried out by the Company in the fiscal year 2013. This operation was regarded as an instrument comprising liabilities and equity, being the equity component measured at the time of issuance (see Note 9.2).

11.2 Measurement adjustments

The details and movements of the measurement adjustments in 2016 and 2015 are as follows:

| (Thousand €) | 2016 | 2015 |
|------------------------------|---------|---------|
| Hedging operations: | | |
| Initial balance | (2.779) | (3.186) |
| Results attributed to equity | (594) | (1.145) |
| Transfers to results | 1.012 | 1.767 |
| Tax effect | (104) | (215) |
| Final balance | (2.465) | (2.779) |

11.3 Grants, donations and bequests received

Capital grants mainly relate to grants to finance property, plant and equipment purchases. During the fiscal year, the total amount recorded in the Income Statement for this item is EUR 70 thousand, EUR 43 thousand in the previous year. Movements during the fiscal year are as follows:

| (Thousand €) | 2016 | 2015 | |
|---------------------|-------|-------|--|
| | | | |
| Initial balance | 1.217 | 1.216 | |
| Transfer to results | (70) | (43) | |
| Tax effect | 18 | 44 | |
| Final balance | 1.165 | 1.217 | |

The Company's Directors state that at 2016 and 2015 year-end, the Company meets the conditions laid down in the grant awards.

NOTE (12) PROVISIONS AND CONTINGENCY

12.1 Provisions

Balance sheet includes a balance in the amount of EUR 71.1 million in respect of provisions, EUR 41.3 million the previous year. As indicated in Note 4.10, this account includes the Company's commitments with staff, as well as the provisions recorded to cover the various risks and contingencies arising from operations, commitments acquired and guarantees given for group companies and third parties, risks for legal claims and lawsuits and possible liabilities deriving from the possible different interpretations that may be afforded by the applicable legislation.

Fiscal year's movements in the provisions for risks and expenses are as follows:

| (Thousand €) | 31/12/2015 | Additions | Disposals | 31/12/2016 |
|---|------------|-----------|-----------|------------|
| Provision for retirement, seniority bonus and personnel obligations | 6.462 | 1.671 | (1.685) | 6.448 |
| Provision for taxes | 13.102 | 0 | (10.735) | 2.367 |
| Provision for onerous contracts | 10.555 | 0 | (2.902) | 7.653 |
| Provision for negative equity | 1.941 | 45.909 | 0 | 47.850 |
| Provision for liabilities | 9.203 | 1.707 | (4.126) | 6.784 |
| Total | 41.263 | 49.286 | (19.447) | 71.102 |

In respect of commitments established in supra-enterprise collective agreements, in 2016 an actuarial study has been performed to assess the past services, as defined in Note 4.10, which have been estimated at EUR 7.9 million. The value of assets associated with outsourced commitments in compliance with the legislation in force amounts to EUR 1.5 million.

The evaluation of these commitments undertaken by the Company has been conducted in accordance with the actuarial assumptions of the model which pertains to the Company, using the calculation method known as the Projected Unit Credit and the demographic assumptions established by the PER2000P tables, using a capitalisation rate of 1.38%, and a salary increase projection of 1.15%. In addition, the probability of tenure of the employee until retirement has been applied, based on the Company's experience in respect of employees leaving the Company, giving rise to the following rotation ratios according to the employee's current age:

| Age range | % Rotation |
|-----------|------------|
| • | |
| <45 | 9,04% |
| 45-55 | 3,86% |
| >55 | 3.03% |

Likewise, the provisions and contingency section includes the balance of provisions for taxes for previous fiscal years that are subject to appeal or resolution, as well as provisions for court cases involving public bodies in relation to urban planning and development issues. The main movement recorded in 2016 is a decrease in the amount of EUR 11.3 million, which relates to the payment resulting from the tax inspections initiated late in 2014, on the tax group of the controlling company (see Note 14).

The balance of the provision for onerous contracts at the end of 2016 totalled EUR 7.7 million; EUR 10.6 million at the end of 2015. This provision was calculated for those hotels that in 2016 presented negative net cash flows, after discounting the relevant lease instalments.

To calculate this provision, it was considered that the cost of complying with the agreement consists of the present value of the projected cash flows, including lease commitments, and they were compared with the non-compliance cost deriving from various agreements and the provision covered the lower of both amounts.

The estimate of projected cash flows from these hotels was made internally by the Company, using the operating budget for 2017 as a starting point and projecting results until the end of the agreement (excluding renewals if they are not certain), based on increases in the average price of rooms in accordance with the business plan established for 2017, between 3% and 4%. The discount rates applied range between 9% and 11%.

In terms of provisions for negative equity, the additions in the fiscal year relate mainly to Sol Meliá Vacation Club Puerto Rico in the amount of EUR 40.6 million and Markserv, B.V, amounting to EUR 4.8 million (see Annex I).

Regarding provisions for liabilities, the main disposal in the fiscal year in the amount of EUR 3.5 million relates to the payment resulting from the tax inspection initiated at the end of 2014, on the controlling company's tax group (see Note 14).

Movements in 2015 were as follows:

| (Thousand €) | 31/12/2014 | Additions | Disposals | 31/12/2015 |
|--|--------------|-----------------|------------------|-----------------|
| Description for retirement, contents begun and necessary chliquities | 7 104 | 1 200 | (2.112) | 6 462 |
| Provision for retirement, seniority bonus and personnel obligations Provision for taxes | 7.184 829 | 1.390 12.500 | (2.113) (227) | 6.462 13.102 |
| Provision for onerous contracts | 8.791 | 3.600 | (1.836) | 10.555 |
| Provision for negative own funds | 1.080 | 1.941 | (1.080) | 1.941 |
| Provision for liabilities | 5.533 | 4.951 | (1.281) | 9.203 |
| Total | 23.417 | 24.382 | (6.536) | 41.263 |

12.2 Guarantee commitments to third parties and other contingent liabilities

Contingent liabilities relating to guarantees and deposits held for guarantee commitments to third parties and other contingent liabilities are as follows:

MELIÁ HOTELS INTERNATIONAL, S.A. secures in favour of Sol Melia Deutshcland, GmbH, and through bank guarantees, payment of lease of sixteen hotels in Germany in the amount of EUR 15.4 million.

MELIÁ HOTELS INTERNATIONAL, S.A. secures several operations in favour of its subsidiaries through bank guarantees, amounting to EUR 102.5 million.

MELIÁ HOTELS INTERNATIONAL, S.A. secures through bank guarantees in favour of several hotels owners, payment of the lease instalments amounting to EUR 32.7 million.

MELIÁ HOTELS INTERNATIONAL, S.A. has provided a bank guarantee to secure the possession under a lease agreement of a building dedicated to a parking garage and commercial premises located in Barcelona totalling EUR 0.7 million.

MELIÁ HOTELS INTERNATIONAL, S.A. is the guarantor to Banco Popular of 50% of the mortgage loan granted to Meliá Zaragoza, S.L. The amount guaranteed at the end of the fiscal year totals EUR 11.8 million.

MELIÁ HOTELS INTERNATIONAL, S.A. is the guarantor of Detur Panamá, S.A., which owns the Hotel Meliá Panamá Canal, vis-à-vis Caixabank, for a USD 2 million loan. The sum guaranteed as at 31 December 2016 was USD 0.8 million.

MELÍA HOTELS INTERNATIONAL, S.A. secures through a corporate guarantee amounting to EUR 7 million the lease of an hotel in Germany.

MELIÁ HOTELS INTERNATIONAL, S.A. secures several operations through bank guarantees and various items, amounting to EUR 9 million.

Likewise, it is included information about other guarantees, despite not being deemed to be contingent liabilities, since these commitments are recorded on the liabilities side of the Company's balance sheet.

MELIA HOTELS INTERNATIONAL, S.A. secures through bank guarantees the deferred payment of several tax settlements amounting to EUR 1.9 million.

12.3 Operating leases

As at 31 December 2016, the Company operates 56 hotels under lease. Among such hotels, there are 4 five-star hotels with 691 rooms, 38 four-star hotels with 7,783 rooms, 10 three-star hotels with 2,589 rooms and 4 three-key establishments with 1,243 apartments.

The average term of these operating lease agreements is 7.5 years. These leases agreements have a contingent component relating to changes in the relevant consumer price indexes and, in addition, 13 hotels are covered by a contingent clause relating to the evolution of the results obtained by the hotel establishment, which is not taken into consideration as it is directly related to the contribution of that establishment to the Company's income statement. The contingent instalment in 2016 amounted to EUR 9.8 million.; EUR 6.1 million in 2015.

The following table shows a distribution by maturity of the minimum payments of such leases:

| (Thousand €) | less than 1 year | Between 1 and 5 years | More than 5 years | Total |
|----------------------------------|---------------------|-----------------------------|-------------------------|---------|
| Minimum operating lease payments | 79.616 | 321.642 | 340.283 | 741.541 |

For comparison purposes, below is included the distribution by maturity of the minimum payment for the previous year:

| (Thousand €) | less than 1 year | Between 1 and 5 years | More than 5 years | Total |
|----------------------------------|---------------------|-----------------------------|-------------------------|---------|
| Minimum operating lease payments | 72.391 | 303.209 | 391.136 | 766.735 |

12.4 Other contingent liabilities

The European Commission has informed Meliá of the opening of an investigation concerning certain vertical agreements relating to hotel reserves signed with tour operators and other tourist agents. The Commission's investigation, as stated by it in the received notice, does not constitute any breach but the formal opening of a procedure for the purposes of knowing more details of the raised issue, which is focused on whether there are or not price restrictions based on the place of residence or nationality of the potential customer.

Meliá will continue to cooperate actively and constructively with the Commission as it has done until now, by providing as many explanations as necessary with respect to the raised issue, relying on a quick resolution of the procedure, which will confirm the absence of conducts contrary to the rights of the European consumers.

(NOTE 13) TRADE CREDITORS AND OTHER PAYABLES

The breakdown of this heading at the end of 2016 and 2015 is as follows:

| (Thousand €) | 31/12/2016 | 31/12/2015 |
|--|---|--|
| Suppliers Suppliers, group companies and associates (note 17) Sundry creditors Accrued wages and salaries Public Administrations (note 14) Prepayment from customers | 17.543 1.988 60.318 27.307 9.603 9.719 | 12.626 6.372 53.963 22.525 9.132 11.854 |
| Total | 126.477 | 116.471 |

The balance of sundry creditors includes any payables to suppliers of goods, supplies and other services or for which the invoices have not yet been received.

The information required on the average period of payments to suppliers pursuant to the third additional provision of Law 15/2010, of 5^{th} July, is as follows:

| No. of days | 2016 | 2015 |
|---|-------------------------|-------------------------|
| Average period of payment to suppliers Ratio of operations paid Ratio of outstanding operations | 68,98 69,64 64,64 | 66,92 63,25 94,23 |
| (Thousand €) | | |
| Total payments made Total outstanding payments | 286.108 43.215 | 316.611 42.598 |

NOTE (14) TAX SITUATION

According to the legal provisions in force, tax settlements cannot be deemed to be completed until they have been inspected by the tax authorities or the limitation period of four years has elapsed. Therefore, the Company is open to inspection for the following taxes and fiscal years:

| | Years |
|---|-----------|
| | |
| Corporate Income Tax | 2012-2015 |
| I.G.I.C (General Indirect Canary Islands Tax) | 2013-2016 |
| VAT | 2013-2016 |
| I.R.P.F. (Income Tax) | 2013-2016 |

Meliá Hotels International S.A., as controlling company number 70/98 of the Tax Group of the Corporation Tax, has undergone inspections according to the following items and periods:

- Corporate Tax 2009-2012
- Value Added Tax 07/2010-12/2012
- Amounts withheld and revenues of Income Tax/Non-Resident Income Tax 07/2010 12/2012
- Amounts withheld and revenues of Capital Gains Tax 07/2010-12-2012

During the fiscal year 2016, the corresponding certificates of compliance have been signed bringing an end to these inspection activities. Likewise, the Company has filed the relevant supplementary tax returns for fiscal years 2013 and 2014, by using the same criteria established by the inspection for years 2009 to 2012. The company recorded in the annual accounts for year 2015 all relevant impacts resulting from such adjustments (years 2009 to 2014), create a provision for an expense of EUR 16 million (see Note 13), amount that has covered approximately EUR 13 million of tax payment, EUR 1 million of default interest and EUR 4 million of resulting sanctions.

Benefits determined in accordance with the tax legislation, are subject to taxation at the rate of 25% (28% in 2015) on the tax base.

Pursuant to the Ministerial Order of 27 December 1989, since 1998 Meliá Hotels International, S.A. has filed consolidated tax returns for certain Group companies. The number of companies that comprises the consolidated Tax Group in 2016 is 36 (Adrimelco Inversiones, S.L.U., Aparthotel, S.A., Securisol, S.A., Casino Tamarindos, S.A., Hoteles Meliá, S.L., Dominican Marketing & Services, S.L., Dominican Investment, S.L.U., Dorpan, S.A., Expamihso Spain S.A.U., Gonpons Inversiones, S.L.U., Gestión Hotelera Turística Mesol, S.A., Hogares Batle, S.A., Hoteles Paradisus XXI, S.L., Hoteles Sol Meliá, S.L., Hoteles Sol, S.L., Moteles Andaluces, S.A., Realizaciones Turísticas, S.A., Sol Meliá Vacation Club España, S.L., Sol Meliá Vacation Club Network, S.L., Third Project 2012, S.L., Tenerife Sol, S.A., Hotelpoint, S.L., Aparthotel Bosque, S.A., Inversiones Hoteleras La Jaquita, S.A., Meliá Europe & Middle East, S.L., Rene Egli, S.L.U., Prodigios Interactivos, S.A., Prodisotel, S.A., Idiso Hotel Distribution, S.A., Hotel Room Management, S.L., Naolinco Aviation, S.L., Neale Expa Spain S.A.U., Network Investment Spain, S.L., Punta Cana Reservation, S.L. and Yagoda Inversiones, S.L.U.), being Melia Hotels International, S.A. the controlling company and the Group number 70/98.

In this fiscal year, there have been eleven new additions, Adrimelco Inversiones, S.L.U., Dominican Marketing & Services, S.L., Dominican Investment, S.L.U., Expamihso Spain S.A.U., Gonpons Inversiones, S.L.U, Idiso Hotel Distribution, S.A., Hotel Room Management, S.L., Neale Expa Spain S.A.U., Network Investment Spain, S.L., Punta Cana Reservation, S.L. and Yagoda Inversiones, S.L.U.

As a result, the Company includes in the current account with group companies the balances resulting from the calculation of the settlement of the Corporate income tax deriving from this special tax regime.

14.1 Tax assets and liabilities

The balance relating to tax assets and liabilities is as follows:

| (Thousand €) | 31/12/2016 | 31/12/2015 |
|--|------------|------------|
| Income tax | | |
| Deferred tax assets | 70.954 | 66.882 |
| Current tax assets | 9.292 | 10.162 |
| Total | 80.246 | 77.044 |
| Other taxes | | |
| Tax Authorities, VAT receivable | 3.521 | 4.728 |
| Tax Authorities, receivables | 887 | 433 |
| Total | 4.408 | 5.161 |
| Total assets_ | 84.654 | 82.205 |
| Income tax | | |
| Deferred tax liabilities | 54.475 | 54.568 |
| Total | 54.475 | 54.568 |
| Other taxes / rates | | |
| Tax Authorities, I.G.I.C (General Indirect Canary Islands) Tax payab | 565 | 343 |
| Tax Authorities, I.R.P.F (Income Tax) payable | 2.532 | 2.454 |
| Tax Authorties, payables | 1.969 | 1.290 |
| Payables to social security bodies | 4.537 | 5.045 |
| Total | 9.603 | 9.132 |
| Total liabilities _ | 64.078 | 63.700 |

The breakdown of deferred tax assets and liabilities is as follows:

| (Thousand €) | 31/12/2016 | 31/12/2015 |
|--|------------|------------|
| | | |
| Deferred tax assets | | |
| Credits for tax losses available for carry forward | 10.584 | 19.877 |
| Capitalised tax credits | 5.910 | 5.910 |
| Tax value of TRYP goodwill | 23.612 | 27.420 |
| Financial instruments | 802 | 906 |
| Non-deductible amortisation costs | 3.867 | 4.351 |
| Financial expenses pending deduction | 16.318 | 0 |
| Tax deductible provisions | 9.861 | 8.418 |
| Total | 70.954 | 66.882 |
| Deferred tax liabilities | | |
| Finance lease operations | 15.378 | 16.066 |
| Land restatement and revaluation | 33.595 | 33.717 |
| Sales under reinvestment deferral | 4.263 | 4.399 |
| Non-refundable grants | 368 | 386 |
| Intangible assets amortisation | 871 | 0 |
| Total | 54.475 | 54.568 |

The movements of the different items making up the deferred tax assets and liabilities are as follows:

| | 20: | 16 | 20: | 15 |
|---|------------------------|--------------------------------|------------------------|--------------------------------|
| (Thousand €) | Deferred tax assets | Deferred tax liabilities | Deferred tax assets | Deferred tax liabilities |
| Opening balance Variations reflected in income statement | 66.882 | 54.568 | 88.308 | 65.482 |
| Credits for tax losses available for carry forward | (9.317) | 0 | (14.830) | 0 |
| Capitalised tax credits | 0 | 0 | (3.615) | 0 |
| Tax deductible provisions | 1.416 | 0 | (547) | 0 |
| Tax value of TRYP goodwill | (3.808) | 0 | (853) | 0 |
| Finance lease operations | 0 | (688) | 0 | (3.811) |
| Land restatement and revaluation | 0 | (122) | 0 | (6.928) |
| Non-deductible amortisation costs | (484) | 0 | (1.465) | 0 |
| Sales under reinvestment deferral | 0 | (136) | 0 | (153) |
| Financial expenses pending deduction | 16.318 | 0 | 0 | 0 |
| Intangible asset amortisation | 0 | 871 | 0 | 0 |
| Variations reflected in net equity | | | | |
| Financial instruments | (104) | 0 | (155) | 0 |
| Non-refundable grants | 0 | (18) | 0 | (22) |
| Tax deductible provisions-Actuarial gains and losses | 27 | 0 | 33 | 0 |
| Variations reflected in reserves | | | | |
| Credits for losses available for carry forward | 24 | 0 | 6 | 0 |
| Final Balance | 70.954 | 54.475 | 66.882 | 54.568 |

The Company has made a result forecast for the purposes of determining whether tax credits are recoverable within the deadlines established by the tax legislation. In addition, the Company assesses the existence of deferred taxes with which to offset such tax losses in the future. Based on this criterion, the directors consider that it is probable that future taxable profit may lead to the recovery of all capitalised tax credits, within a reasonable period and never exceeding the periods allowed by the current legislation.

14.2 Corporate income tax

The reconciliation of the net amount of income and expenses of the fiscal year and the tax base (tax result) of the corporate income tax is as follows:

| (Thousand €) | Income statement | | Income expen recogn directly equi | ses ised in net | Resei | ·ves | Total |
|--|------------------|---------------|---|-----------------------|-------|------|-----------|
| Balance of income and expenses of the fiscal y Continued operations | rear | 80.186 | | 178 | | (70) | 80.294 |
| continued operations | T | 551255 | | 1,0 | | (70) | 55.25 |
| _ | Increases (A) | Decreases (D) | (A) | (D) | (A) | (D) | |
| Income tax | 0 | 10.066 | 59 | 0 | 0 | 24 | (10.031) |
| Permanent differences | 29.656 | 180.256 | 0 | 0 | 0 | 0 | (150.600) |
| Temporary differences | | | | | | | |
| Arising in the fiscal year | 11.056 | 0 | 0 | 0 | 94 | 0 | 11.150 |
| Arising in previous fiscal years | 57.544 | 41.880 | 0 | 237 | 0 | 0 | 15.427 |
| Tax base (tax result) | | | | | | | (53.760) |

The information shown in the changes in equity corresponds to income and expenses directly recognised in net equity. In 2016, none of these amounts affect the tax base of the Company.

The permanent and temporary differences of the fiscal year taken to the income statement are:

| (Thousand €) | 2016 |
|--|-----------|
| Permanent differences | |
| Tax-exempted dividends | (163.515) |
| Non-deductible expenses and income | 26.804 |
| Profit on sale of fixed assets and financial investments | (16.647) |
| Other adjustments | 2.758 |
| Total | (150.600) |
| Temporary differences | |
| Finance lease | 2.752 |
| Provisions | 55.699 |
| Differences between tax amortisation and accounting amortisa | 1.162 |
| Non-deductible financial expenses | (16.272) |
| Temporary measures reversal (non-deduc. amort. expenses) | (1.934) |
| Other adjustments | (14.687) |
| Total | 26.720 |

The reconciliation of the income tax expense and the result of multiplying the tax rate applicable to the total of recognised income and expenses, differentiating the income statement balance, is as follows:

| | 2016 | | | 2015 | | |
|--|--------------------|--|----------|---------------------|---|--|
| (Thousand €) | Income statment | Income and expense recognised in equity | Reserves | Income statement | Income and expense recognised in equity | |
| Balance of income and expenses of the fisc | 70.121 | 237 | (94) | (8.694) | 408 | |
| Theoretical tax burden (25% type) | 17.530 | 59 | (24) | 0 | 0 | |
| Theoretical tax burden (28% type) | 0 | 0 | 0 | (2.434) | 114 | |
| Non-deductible expenses | (37.650) | 0 | 0 | 439 | 0 | |
| Other adjustments | (6.838) | 0 | 0 | 9.280 | 0 | |
| Adjustments for change in tax rate | 0 | 0 | 0 | (415) | (14) | |
| Consolidation adjustments | (685) | 0 | 0 | 5 | 0 | |
| Tax loss and tax credits | 9.713 | | 0 | (1.732) | 0 | |
| Effective tax expense/income | (17.930) | 59 | (24) | 5.143 | 100 | |

Law 27/2014, of 27th November, on Corporation Tax applicable to Spain, introduced substantial changes, such as the tax rate applicable to the fiscal years 2015, 2016 and subsequent years, which went from 28% to 25%. This change was the reason for a recalculation of the deferred taxes in 2015, both positive and negative, in order to bring them into line with the new legal framework. The following table shows the effect that this change has had on the Company's accounts:

| | 2013 |
|--|---|
| (Thousand C) | ADJUSTMENT FOR CHANGE IN TAX RATE |
| Variations reflected in income statement | |
| Credits for tax losses available for carry forward | (1.764) |
| Tax deductible provisions | 178 |
| Tax value of TRYP goodwill | 356 |
| Finance lease operations | 815 |
| Tota | al (415) |
| Variations reflected in net equity | |
| Financial instruments | 14 |
| Tota | al <u>14</u> |

The breakdown of expenses/income for income tax in the fiscal year is as follows:

| | 20 | 16 2015 | | | | |
|-------------------------------|--------------------------------------|--------------------------|----------|--------------------------------------|-----------------------------|----------|
| (Thousand €) | Allocation to income statement | Allocation to net equity | Reserves | Allocation to income statement | Allocation to net equity | Reserves |
| Current tax | (6.260) | 0 | 0 | 7.966 | 0 | 0 |
| Deferred tax | (3.805) | 59 | 24 | 10.419 | 100 | 6 |
| Total corporation tax expense | (10.065) | 59 | 24 | 18.385 | 100 | 6 |

The difference between effective tax expenses and the total expenses for corporate income tax is prompted by:

- Corporate income tax of foreign capital withholdings amounting to EUR 393 thousand in 2016 and EUR 677 thousand in 2015.
- Corporate income tax from previous fiscal years in the amount of EUR 7.4 million in 2016; EUR 12.6 million in 2015.
- Other taxes in the amount of EUR 96 thousand in 2016.

14.3 <u>Tax Group's Corporate income tax</u>

The reconciliation of the net amount of income and expenses of the fiscal year and the tax base (tax result) of the corporate income tax is as follows:

| | Increases | Decreases | | | | |
|--|-----------|-----------|-----|-----|-----|-----------------|
| | (I) | (D) | (I) | (D) | (I) | (D) |
| Income tax | 52 | | 103 | | | 24 131 |
| Permanent differences | 32.088 | 180.828 | | | | (148.740) |
| Temporary differences | | | | | | |
| Arising in the fiscal year | 56.560 | 0 | 0 | 0 | 94 | 0 56.654 |
| Arising in previous fiscal years | 9.388 | 19.310 | 11 | 428 | 0 | 0 (10.339) |
| Temporary differences arising from the tax | | | | | | , |
| consolidation process | 2,293 | | | | | 2,293 |
| Offset of prior years' tax losses | | | | | | 0 |
| Consolidated tax base (tax result) | | | | | | (1.760) |

The permanent and temporary differences of the fiscal year taken to the income statement are:

| (Thousand €) | 2016 |
|--|-----------|
| Permanent differences | |
| Tax-exempted dividends | (164.181) |
| Non-deductible expenses and income | 28.542 |
| Profit on sale of fixed assets and financial investments | (16.647) |
| Other adjustments | 3.546 |
| Total | (148.740) |
| Temporary differences | |
| Finance lease | 3.088 |
| Provisions | 56.387 |
| Non-deductible financial expenses | (16.099) |
| Temporary measures reversal (non-deduct. amort. expenses) | (3.038) |
| Differences between tax amortisation and accounting amortisa | 513 |
| Other adjustments | 5.786 |
| Total | 46.637 |

There is no current tax calculation since the tax base is negative. It is worth mentioning that the cash amount to be returned by the Tax Agency is EUR 8.9 million resulting from the amounts withheld and revenues of the corporation tax during the fiscal year.

14.4 Tax Group's tax loss

At the end of the fiscal year, the breakdown of tax-loss carry forwards pending to be offset by the Company and its consolidated tax group is as follows:

| (Thousand €) | Source fiscal year | tax loss car ry forwards |
|--------------|-----------------------|-----------------------------|
| | | |
| | 2000 | 1 |
| | 2001 | 50.648 |
| | 2002 | 66.533 |
| | 2003 | 55.617 |
| | 2004 | 57.954 |
| | 2005 | 16.607 |
| | 2006 | 1.304 |
| | 2007 | 23 |
| | 2008 | 28.301 |
| | 2010 | 965 |
| | 2011 | 10.115 |
| | 2012 | 2.712 |
| | 2013 | 820 |
| | 2016 | 1.759 |
| | Total | 293.359 |

The tax unit has recognised deferred tax assets under such heading amounting to EUR 17.9 million, of which 10.6 are capitalised in the Company.

In the total of tax bases reflected, it is included: EUR 17 thousand generated by Hogares Batle, S.A., EUR 9.3 million generated by Inversiones Hoteleras La Jaquita, S.A., EUR 2 million generated by Prodisotel, S.A. and EUR 233.9 million from Prodigos Interactivos, S.A. prior to their entry in the consolidated tax group and, therefore, the tax bases must be offset in such Companies.

14.5 Tax Group's tax credits

(a) Credits for export activities

The details of deductions pending application by the consolidated tax group for export activities are as follows:

| (Thousand €) | Source fiscal year | Deductions pending application | Deduction period |
|--------------|-----------------------|--------------------------------|------------------|
| | | | |
| | 2008 | 10 | 2023 |
| | 2009 | 65 | 2024 |
| | 2010 | 26 | 2025 |
| | | | |
| | Total | 101 | |

(b) credits for donations and gifts

The details of deductions of the consolidated tax group for donations and gifts are as follows:

| (Thousand €) | Source fiscal year | Amount to be deducted | Deduction period |
|-----------------|--------------------|--------------------------|------------------|
| | 2013 | 10 | 2023 |
| | 2013 | 35 | 2023 |
| | 2015 | 30 | 2025 |
| | Total | 75 | |

(c) Credits for reinvestment

Taxable profit deriving from the sale of assets and other assets allocated to reinvestment, as well as the amounts to be reinvested, is as follows:

| (Thousand €) | Year | Sale amount to reinv. | Reinvest. year | Reinsvest. made | Reinvest. mat. | Reinvest. deduc. | Applied deductions | Deductions applied in the fiscal year | Pending application | Deductions mat. |
|--------------|-------|-----------------------------|-------------------|--------------------|-------------------|---------------------|--------------------|---|---------------------|--------------------|
| | 2012 | 37.999 | 2011-12 | 50.353 | 2015 | 3.573 | 2.153 | 0 | 1.420 | 2027 |
| | 2013 | 50.000 | 2012-13 | 14.793 | 2016 | 3.064 | 0 | 0 | 3.064 | 2028 |
| | Total | 87.999 | | 65.146 | | 6.637 | 2.153 | 0 | 4.484 | |

The reinvestment of such sales has been made by Meliá Hotels International, S.A., on new elements of property, plant and equipment and intangible assets, included in the renovation and improvements to its hotel establishments, investment property and securities representing holdings of 5% or more in the share capital or equity of entities granting such a percentage.

Taxable profit obtained until year 2001 for the sale of assets allocated to reinvestment, are included in the tax base according to the amortisation period, a deferred tax being generated in respect thereof. The amount that has not yet been added to the tax base is EUR 18.1 million, which will be added on a straight-line basis until year 2048.

(d) Credits for investments in new fixed assets in the Canary Islands

The breakdown of deductions pending application for investments in new fixed assets in Canary Islands, pursuant to Law 20/1991 on Corporation Tax, is as follows:

| (Thousand €) | Source fiscal year | Investment amount | Deduction amount | Deductions applied | Deductions pending application | Mat. |
|--------------|-----------------------|-------------------|------------------|-----------------------|--------------------------------------|------|
| | 2016 | 2.461 | 615 | 0 | 615 | 2021 |
| | Total | 2.461 | 615 | 0 | 615 | |

(e) Credits for technological innovation activities.

| (Thousand €) | Source fiscal year | Amount to be deducted | Deduction period |
|--------------|-----------------------|-----------------------|------------------|
| | | | |
| | 2010 | 159 | 2028 |
| | 2011 | 181 | 2029 |
| | 2012 | 230 | 2030 |
| | 2013 | 250 | 2031 |
| | 2014 | 322 | 2032 |
| | 2015 | 767 | 2033 |
| | Total | 1.909 | |

In 2016, the Tax Unit has performed technological innovation projects which will generate tax credits. The amount of such a credit has not been included in these annual accounts, since the investment amount that probably will be deemed to be technological innovation has not yet been quantified.

(f) credits for reversal of temporary measures

To avoid damaging the companies following the change in tax rate, the thirty-seventh transitional provision (BOE [Official Spanish Gazette]-A-2014-12328) included a regulation on the reversal of temporary measures, which states that taxpayers that have been subject to depreciation and amortisation limits, shall be entitled to a 5% deduction on the gross tax payable of the amounts making up the tax base (2% in 2015), following the application of the rest of deductions and credits. The amounts not deducted due to insufficiency of gross tax payable, may be deducted in subsequent tax periods.

Therefore, a tax credit has been generated in the Tax Unit which can be deducted according to the table below:

| (Thousand €) | Fiscal year of application | |
|--------------|-------------------------------|-------|
| | 2016 | 151 |
| | 2017 | 139 |
| | 2018 | 136 |
| | 2019 | 132 |
| | 2020 | 130 |
| | 2021 | 130 |
| | 2022 | 130 |
| | 2023 | 130 |
| | 2024 | 130 |
| | Total | 1.208 |

From the tax credit of EUR 1.2 million, the Company has generated EUR 870 thousand.

(g) Capitalised tax credits.

The Tax Unit has a total of EUR 8.3 million from which it has recognised deferred tax assets amounting to EUR 7.4 million.

14.6 Other tax information

(a) Provisions for financial investments

In 2016, Meliá Hotels International, S.A. has included in the tax base of the corporation tax EUR 6.7 million due to the variation of equity of investees at the beginning and the end of the fiscal year or due to the application of 20% over the total amount pending reversal.

Regarding portfolio provisions pending to be integrated, the total amount is EUR 14.8 million, which will be reversed through the tax base of Meliá Hotels International, S.A., provided that said companies generate enough profits to allow the application of such provisions or by 20% per year.

The information set out in Article 84 of Legislative Royal Decree 4/2004 on Corporation tax applicable to mergers and spin-off of lines of business in prior years is included in the first notes to the annual accounts that are approved after each transaction and is summarised as follows:

| Company | Years |
|----------------------------------|-------------------------|
| Inmotel Inversiones, S.A. | 1993, 1996, 1997 y 1998 |
| Meliá Hotels International, S.A. | 1999, 2001 y 2005 |

(b) Non-deductible financial expenses

Net financial expenses which have not been subject to deduction, in accordance with paragraph 1 of Article 20 of the Consolidated Corporation Tax (TRLIS according to its acronym in Spanish), and that may be deducted in the following tax periods are:

| (Thousand €) | Source fiscal year | Amount to be deducted | Fiscal year applications | Deductions pending application |
|-----------------|-----------------------|-----------------------|--------------------------|--------------------------------------|
| | | | | |
| | 2012 | 77.859 | 16.272 | 61.587 |
| | 2013 | 59.461 | 0 | 59.461 |
| | 2014 | 49.335 | 0 | 49.335 |
| | 2015 | 28.596 | 0 | 28.596 |
| | Total | 215.251 | 16.272 | 198.979 |

The company has recognised deferred tax assets relating to these financial expenses that have not been subject to deduction in the amount of EUR 16.3 million.

(c) Limit to tax deductible amortisations/depreciations

Pursuant to Law 16/2012, tax deductible amortisations/depreciations are limited to tax periods initiated within the years 2013 and 2014, representing only 70% of the accounting amortisation and depreciation of the property, plant and equipment, intangible assets and investment property which is tax deductible.

The said Law sets out that the accounting amortisation/depreciation which is not tax deductible will be deducted on a straight-line basis within a period of 10 years or, optionally, during the useful life of the asset, from the first tax period beginning in 2015 (the Company opted for the straight-line basis). Therefore, the Company has posted prepaid taxes amounting to EUR 3.9 million (the Tax Group, EUR 5.3 million), resulting from such amortisation/depreciation not deducted (see Note 14.5).

(d) Miscellaneous

From the 2017 tax period onwards, the Company is taxed under the VAT Special Tax Consolidation Regime, under VAT number 40/17. Meliá Hotels International, S.A. is the Group's controlling Company plus 13 subsidiaries: Idiso Hotel Distribution, S.A., Apartotel Bosque, S.A., Apartotel, S.A., Colón Verona, S.A., Dorpan, S.L., Hogares Batle, S.A., Hoteles Sol Meliá, S.L., Prodigios Interactivos, S.A., Prodisotel, S.A., Realizaciones Turísticas, S.A., Securisol, S.A., Sol Meliá Vacation Club España, S.L. and Sol Meliá Vacation Club Network España, S.L.

As a result, among others, of the possible different interpretations of current tax legislation, additional liabilities could arise in the event of inspection. Directors consider, however, that any additional liabilities, if any, would not significantly affect these annual accounts.

NOTE (15) SEGMENTED INFORMATION

Business segments identified depending on the nature of the risks and profitability of the Company, and which constitute the organisational structure, are as follows:

Hotel business: This segment includes the results obtained by the operation of the hotel units that are owned or leased by the Company.

Assets management: This segment includes the capital gains on asset rotation, as well as real estate development and operations.

Management and structure: Relates to the fees received for managing hotels under management and franchise agreements, structure costs and other leisure-related operating activities.

The segmentation of net revenues in the income statement for years 2016 and 2016 is detailed in the following table:

| (Thousand €) | 2016 | 2015 |
|--------------------------|---------|---------|
| | | |
| Hotel business | 495.672 | 443.702 |
| Asset management | 7.081 | 46.452 |
| Management and structure | 25.952 | 25.416 |
| Total | 528.705 | 515.570 |

NOTE (16) INCOME AND EXPENSES

16.1 Revenue by items

Company's income according to the different types of provided services for years 2016 and 2015 is the following:

| (Thousand €) | 2016 | 2015 |
|---------------------------|-------------|---------|
| | | |
| Room revenue | 354.576 | 309.934 |
| Food and beverage revenue | 125.231 | 117.683 |
| Other revenue | 41.909 | 41.588 |
| Asset management | 7.081 | 46.452 |
| Sales rebates | (92) | (87) |
| Net reven | ues 528.705 | 515.570 |

| (Thousand | (€) | 2016 | 2015 |
|------------------------|--------------------|--------|--------|
| | | | |
| Miscellaneous income | | 16.876 | 22.103 |
| Management on benefits | | 14.329 | 10.123 |
| Management on sales | | 36.606 | 27.545 |
| One-off revenue | | 6.499 | 1.380 |
| • | Operating revenues | 74.311 | 61.151 |

Regarding its allocation by geographic markets, almost the entire income has been generated in national territory.

16.2 Supplies

The breakdown of the balance of this caption in the income statement for 2016 and 2015 is as follows:

| (Thousand €) | 2016 | 2015 |
|--|-----------------------------------|---------------------------------|
| Food and beverage consumptions Changes in inventories Fuel purchases Ancillary materials and miscellaneous purchase | 36.547 (678) 1.740 7.668 | 33.337 546 1.981 6.761 |
| Total | 45 277 | 42 624 |

Regarding its allocation by geographic markets, almost the entire income has been generated in national territory.

16.3 Staff costs

Staff costs are broken down as follows:

| (Thousand €) | 2016 | 2015 |
|---------------------------------------|---------|---------|
| | | |
| Wages and salaries | 159.159 | 147.923 |
| Termination benefits | 3.166 | 3.166 |
| Social security | 42.057 | 41.003 |
| Contribution to complementary schemes | 1.465 | (90) |
| Other amounts | 4.258 | 3.154 |
| Total | 210.105 | 195.156 |

The average number of employees during the fiscal year was 5,640 persons distributed in the following categories:

| Category | | No. Employees 2016 | No. Employees 2015 |
|----------|----------------------|--------------------------|--------------------------|
| | | | |
| | Management personnel | 214 | 211 |
| | Department heads | 1.057 | 1.153 |
| | Technicians | 3.212 | 2.998 |
| | Auxilliary staff | 1.157 | 964 |
| | Total | 5.640 | 5.327 |

The distribution by gender categories at the end of 2016 and 2015 is as follows:

| 2016 | | | | 2015 | | |
|----------------------|-------|-------|-------|------|---------|-------|
| Category | Men | Women | Total | Men | Women | Total |
| | | | | | | |
| Management personnel | 150 | 63 | 212 | 15 | 0 57 | 207 |
| Department heads | 558 | 368 | 926 | 61 | 8 368 | 986 |
| Technicians | 1.202 | 1.564 | 2.765 | 1.07 | 9 1.423 | 2.502 |
| Auxilliary staff | 534 | 391 | 924 | 46 | 0 300 | 759 |
| Total_ | 2.443 | 2.385 | 4.828 | 2.30 | 6 2.148 | 4.454 |

The average number of employed persons for years 2016 and 2015, with disabilities greater than or equal to 33%, is as follows:

| Category | No. Employees 2016 | No. Employees 2015 |
|----------------------|--------------------------|--------------------------|
| | | |
| Management personnel | 1 | 1 |
| Department heads | 4 | 7 |
| Technicians | 8 | 13 |
| Auxilliary staff | 5 | 10 |
| Total | 18 | 31 |

16.4 Other operating expenses

The breakdown of the balance of this caption in the income statement for 2016 and 2015 is as follows:

| (Thousand €) | 2016 | 2015 |
|---|---------|---------|
| | | |
| Hotel rental | 80.698 | 74.638 |
| Sundry rentals | 8.915 | 8.468 |
| Maintenance and repairs | 18.491 | 17.583 |
| External services | 49.388 | 48.397 |
| Transport and insurance | 2.901 | 2.677 |
| Banking expenses | 4.837 | 3.570 |
| Advertising and promotions | 19.940 | 17.937 |
| Supplies | 62.910 | 64.420 |
| Travel and ticketing expenses | 8.488 | 7.180 |
| Other expenses | 28.066 | 34.981 |
| Tax | 10.361 | 18.166 |
| Losses, impairment and change of provisions | 926 | 2.301 |
| Other current operating expenses | 48.181 | 5.754 |
| Total_ | 344.101 | 306.070 |

16.5 Financial income and expenses

Set out below is a breakdown of net financial income/(expense) of the Company reflected in the income statement in 2016 and 2015:

| (Thousand €) | 2016 | 2015 |
|---|---------|--------|
| | | |
| Dividends shar. in equity instr. group companies and associates | 168.405 | 43.042 |
| Dividends shar. in equity instr. third parties | 246 | 234 |
| Interest on group companies and associates | 14.035 | 13.890 |
| Interest on third parties and bank accounts | 196 | 316 |
| Other financial income | 438 | 904 |
| Total financial income | 183.320 | 58.386 |
| | | |
| Interest on payables to group companies and associates | 19.464 | 19.931 |
| Interest on obligations and bonds | 9.055 | 24.987 |
| Interest on bank loans | 18.364 | 21.760 |
| Interest on bank leasing | 352 | 438 |
| Other financial expenses | 3.521 | 2.647 |
| Total financial expenses | 50.756 | 69.763 |

Financial income in group companies and associates relates to received dividends and interest on loans and current accounts (see Notes 9.1.a and 17.2).

Interest on debts to group companies and associates relates mainly to loans and interest on current accounts with other group companies and associates (see Note 17.2).

Financial expenses on debts to third parties relate to interest on bank loans. Likewise, interest arising from bonds issuances is also included (see Note 9.2).

16.6 Foreign currency

The breakdown of income and expenses of exchange differences for transactions in foreign currency for years 2016 and 2015 is as follows:

| (Thousand €) | | 2016 | Currency | 2015 | Currenc y |
|-------------------------------|-------|---------|-------------------|-------|--------------|
| Negative exchange differences | | | Usd, Gbp | | Usd, Gbp |
| Positive exchange differences | Total | | Usd, Gbp Usd, Gbp | | Usd, Gbp |
| | lotai | (4.389) | usa, Gop | /./5/ | usa, GDP |

The exchange differences recognised in the income statement arise mainly from accounts payable and receivable to/from group companies, associates and third parties, as well as cash and other cash equivalents, which are short-term, in a currency other than Euro, including US dollars and British pounds.

The most important assets and liabilities in foreign currency are as follows:

| (Thousand €) | 31/12/2016 | Currency | 31/12/2015 | Currenc y |
|--|--------------|----------|------------|--------------|
| <u>Assets</u> | | | | |
| Loans to group companies and third parties | 83.720 | Usd | 54.199 | Usd |
| | 22.316 | Gbp | 84.120 | Gbp |
| | 0 | Mxn | 776 | Mxn |
| Loans and other financial assets to group | 101.862 | Usd | 144.364 | Usd |
| companies and third parties | 4.316 | Gbp | 1.485 | Gbp |
| | 594 | Cny | 0 | Cny |
| | 227 | Jmd | 0 | Jmd |
| | 508 | Aed | 0 | Aed |
| Cash and cash equivalents | 4 | Usd | 8.315 | Usd |
| | 6 | Gbp | 3.338 | Gbp |
| | 185.586 | Usd | 206.878 | Usd |
| | 26.639 | Gbp | 88.943 | Gbp |
| | 594 | Cny | 0 | Cny |
| | 227 | Jmd | 0 | Jmd |
| | 508 | Aed | 0 | Aed |
| Total ass | ets <u>0</u> | Mxn | 776 | Mxn |
| <u>Liabilities</u> | | | | |
| Bank loans | 0 | Usd | 558 | Usd |
| Payables to group companies | 45.360 | Usd | 57.129 | Usd |
| Bank loans | 1.220 | Usd | 615 | Usd |
| Other liabilities | 62.270 | Usd | 86.481 | Usd |
| | 2.969 | Gbp | 593 | Gbp |
| | 67 | Aed | 0 | Aed |
| | 108.849 | Usd | 144.783 | Usd |
| | 7 67 | Aed | 0 | Aed |
| Total liabilit | ties 2969 | Gbp | 593 | Gbp |

NOTE (17) TRANSACTIONS WITH RELATED PARTIES

17.1 Identification of related parties

The Company's annual accounts include transactions with the following related parties:

- Group companies
- Associates and joint ventures.
- Significant shareholders of the controlling company.
- Executives and members of the Board of Directors.

All transactions with related parties are carried out under market conditions.

17.2 Transactions with group companies, associates and joint ventures

Commercial transactions

The attached table shows, for years 2016 and 2015, the amount recognised in the operating results in the income statement, and balances outstanding at the year-end:

| (Thousand C) | Net income | 31/12/ | | Net income | 31/12 | |
|---|---|---|-----------------------------|---|---|------------|
| (Thousand C) | 2016 | Assets | Liabilities | 2015 | Assets | Liabilitie |
| Group Companies Aparthotel Bosque, S.A. | 338 | 262 | 4 | 299 | 222 | 1 |
| Apartotel, S.A. | 3.456 | 0 | 0 | 3.228 | 0 | 1 |
| Aresol Cabos S.A. de C.V. | 0 | 175 | 0 | 0 | 0 | |
| Bedbank Trading S.A. | 0 | 32 | 0 | 0 | 15 | |
| Bisol Vallarta S.A. | 0 (21) | 8 | 0 32 | 0 (20) | 1 | |
| Cadstar France, S.A. | (21) | 8 | 0 | (20) | 8 | |
| Cala Formentor S.A. de C.V. | 0 | 18 | 0 | 0 | 40 | |
| Caribotels de Mexico | 0 | 3 | 0 | 0 | 5 | |
| Casino Tamarindos, S.A.U. Colón Verona, S. A. | 13 1.031 | 6 | 0 15 | 13 876 | 3 184 | |
| Comunidad de Prop. Hotel Melia Sol y Nieve | 374 | 1 | 0 | 391 | 2 | |
| orporacion Hot. Hispano Mexicana | 0 | 290 | 2 | 0 | 62 | |
| orporacion Hotelera Metor | 0 | 1 | 0 | 0 | 7 | |
| Pesarrolladora del Norte Pominican Marketing & Services | 0 | 1.016 | 0 | 0 | 681 16 | |
| expamilso Spain, S.A.U. | 0 | 0 | 232 | 0 | 0 | |
| Sesmesol, S.A. | 541 | 1.072 | 0 | 60 | 172 | |
| Gestión Hotelera Turística Mesol | 0 | 0 | 1 | 0 | 0 | |
| Grupo Sol Asia LTD Guarajuba Emp | 0 | 0 | 0 | 16 0 | 105 1 | |
| lotel Alexander, S.A.S. | 0 | 302 | 0 | 0 | 0 | |
| lotel Colbert, S.A.S. | 0 | 3 | 0 | 0 | 27 | |
| lotel François, S.A.S. | 0 | 43 | 0 | 0 | 24 | |
| lotel Madeleine Palace, S.A.S. loteles Sol Meliá, S.L. | 0 11 | 5 | 1 | 0 | 37 0 | |
| lotelpoint, S.L. | 0 | 9 | 25 | 0 | 0 | |
| diso Hotel Distribution, S.A. | (2.523) | 60 | 885 | (1.930) | 76 | 7 |
| nmotel Inversiones Italia, S.R.L. | 0 | 10 | 0 | 0 | 10 | |
| nnside Ventures, L.L.C. | 0 | 171 | 37 | 0 | 0 | |
| nversiones Agara, S.A. nversiones Areito, S.A. | 0 | 6 30 | 63 0 | 0 17 | 0 30 | |
| nversiones Areito, S.A. nversiones Hoteleras La Jaquita, S.A. | 3.728 | 30 1 | 184 | 3.105 | 2.611 | 1 |
| nversiones y Explot. Turísticas, S.A. | 6.587 | 4.156 | 50 | 2.823 | 1.604 | • |
| omondo, LTD | 3.232 | 3.680 | 2 | 3.477 | 2.758 | |
| ondim France, S.A. | 1.000 | 0 | 0 | 0 | 193 | |
| ondon XXI Limited felia Brasil Administração Hoteleir | 1.068 | 279 5.187 | 2 | 1.224 (200) | 194 4.609 | |
| felia Invers. Americanas, N.V. | (204) | 176 | 0 | (200) | 4.609 70 | |
| felia Management, S.A.S. | 0 | 0 | 0 | 0 | 2 | |
| IHI UK, L.T.D. | 0 | 3.873 | 0 | 0 | 0 | |
| leale, S.A. | 0 | 0 | 0 | 0 | 12 | |
| lew Continent Ventures, INC Operadora Mesol | 0 (332) | 10 3 | 218 17 | 0 (106) | 62 336 | 2 |
| T. Sol Melia Indonesia | (272) | 0 | 67 | (100) | 330 | |
| rodigios Interactivos, S.A. | (34.630) | 127 | 39 | (34.916) | 159 | |
| rodisotel, S.A. | 2.013 | 3 | 7 | 1.222 | 561 | |
| unta Cana Reservations | 0 | 0 | 0 | (1) | 8 | |
| tealizaciones Turísticas, S.A. tene Egli | 403 | 7 | 6 | 321 1 | 98 1 | 2.4 |
| toyal Alma Boutique, S.A.S. | 0 | 4 | 0 | 0 | 25 | |
| ecurisol, S.A. | (326) | 0 | 46 | (258) | 0 | |
| ierra Parima, S.A. | 0 | 14 | 0 | 0 | 7 | |
| iol Melia Balkans, EAD | 0 | 2 | 0 | 0 | 3 | |
| iol Melia Croacia iol Melia Deutschland, GMBH | 0 634 | 18 595 | 0 82 | 0 690 | 60 875 | 1 |
| ol Melia Deutschland - Wien | 495 | 82 | 0 | 425 | 206 | |
| Sol Melia Funding | 584 | 0 | 0 | 963 | 0 | |
| Sol Melia France, S.A.S. | 1.714 | 5.947 | 0 | 1.712 | 3.976 | |
| ol Melia Greece | 0 1.248 | 228 394 | 0 10 | 0 1.362 | 211 9.633 | |
| iol Melia Italia, S.R.L. iol Melia Luxemburg | 1.248 | 394 | 10 | 1.362 | 9.633 | |
| Sol Melia Service | 0 | 0 | 0 | 5 | 10 | |
| Sol Melia Services | 0 | 11 | 0 | 0 | 6 | |
| Sol Melia Shanghai CO LTD | (687) | 195 | 0 | (873) | 187 | |
| ol Melia Vacation Club Dominicana | 0 | 0 | 0 | 0 | 3 | |
| iol Melia Vacation Club España, S.L. iol Melia Vacation Club México, S.A. | 443 0 | 97 10 | 0 | 475 0 | 202 0 | |
| ol Melia Vacation Club Mexico, S.A. | 0 | 10 | 0 | 0 | 3 | |
| ol Melia Vacation Network España, S.L. | 0 | 16 | 0 | 0 | 25 | |
| ol Melia Vacation Network, S.A.R.L. | 0 | 28 | 0 | 7 | 22 | |
| enerife Sol, S.A. | 409 | 7 | 0 | 435 | 1 | |
| ryp Mediterranee | (1.975) | 3.329 260 | (1,776) | (6.156) | 0 685 | |
| he Sol Group Corporation Other companies | (1.975) | 260 131 | (1.776) | (6.156) (167) | 685 311 | 1 |
| mpairment | 0 | (3.601) | 0 | 0 | (3.927) | |
| | (12.784) | 28.819 | 357 | (21.481) | 27.541 | 4.6 |
| ssociates | | | | | | |
| dprotel Strand, S. L. (J.V.) | 0 | 0 | 0 | 0 | 229 | |
| Iltavista Hotelera, S. L. (J.V.) | (4.626) | 650 | 467 | (4.619) | 1.816 | 3 |
| yosa Hoteles, S.L. | 1.989 | 723 | 354 | 1.475 | 290 | 1 |
| C.P. Meliá Castilla C.P.A.M.Costa del Sol | 0 10 | 10 14 | 46 25 | 0 10 | 1 | |
| Detur Panamá, S. A. (J.V.) | 0 | 196 | 0 | 0 | 195 | |
| vertmel, S. L. (J.V.) | 29 | 14 | 0 | 16 | 1.083 | |
| ourh Project, S.L. (J.V.) | 11 | 70 | 0 | 11 | 87 | |
| uerteventura Beach P, S.L. (J.V.) | 0 | 0 | 0 | 0 | 179 | |
| nnwise Management (imel Mca., S.L. | (274) 16 | 0 | 47 0 | (134) 16 | 5 8 | |
| lelia Hotels Florida, LLC | 0 | 25 | 0 | 0 | 25 | |
| lelia Hotels Orlando LLC | 0 | 7 | 0 | 0 | 12 | |
| iella Hotels Orialido EEC | 392 | 283 | 10 | 334 | 187 | |
| leliá Zaragoza, S. L. (J.V.) | 11 | 3 | 0 | 11 | 83 | |
| feliá Zaragoza, S. L. (J.V.) fongamenda, S. L. (J.V.) | | 588 | 1 | 794 0 | 475 142 | |
| feliá Zaragoza, S. L. (J.V.) fongamenda, S. L. (J.V.) lexprom, S.A. | 936 | | | | 142 | 9 |
| teliá Zaragoza, S. L. (J.V.) tongamenda, S. L. (J.V.) lexprom, S.A. almanova Beach Prop, S.L. (J.V.) | 936 0 | 142 | 640 | | | , |
| teliá Zaragoza, S. L. (J.V.) tongamenda, S. L. (J.V.) lexprom, S.A. almanova Beach Prop, S.L. (J.V.) troducciones de Parques, S.L. (J.V.) | 936 | | 648 0 | 239 0 | 55 | |
| Mellá Zaragoza, S. L. (J.V.) dongamenda, S. L. (J.V.) lexprom, S.A. Palmanova Beach Prop, S.L. (J.V.) Producciones de Parques, S.L. (J.V.) Frant Antonio Beach P, S.L. | 936 0 (183) | 142 172 | | | | |
| telià Zaragoza, S. L. (J.V.) fongamenda, S. L. (J.V.) lexprom, S.A. almanova Beach Prop, S.L. (J.V.) roducciones de Parques, S.L. (J.V.) ian Antonio Beach P, S.L. lainata Eulalia Beach P, S.L. tarmel Hotels OP, S.L. (J.V.) | 936 0 (183) 0 0 4.205 | 142 172 19 418 3.421 | 0 0 28 | 0 0 2.788 | 55 374 3.156 | |
| teliá Zaragoza, S. L. (J.V.) tongamenda, S. L. (J.V.) texprom, S.A. almanova Beach Prop, S.L. (J.V.) roducciones de Parques, S.L. (J.V.) ian Antonio Beach P, S.L. tarmel Hobits OP, S.L. (J.V.) 'Argamassa Hobits-Q. S.L. (J.V.) 'Argamassa Hobits-Q. S.L. | 936 0 (183) 0 0 4.205 1.273 | 142 172 19 418 3.421 813 | 0 0 28 2 | 0 0 2.788 840 | 55 374 3.156 463 | |
| Reliá Zaragoza, S. L. (J.V.) deogramenda, S. L. (J.V.) deogrom, S.A. almanova Beach Prop, S.L. (J.V.) roducciones de Parques, S.L. (J.V.) san Antonio Beach P, S.L. starmel Hotels OP, S.L. (J.V.) 'Argamassa Hotelera, S.L. erdiná X.K.J. S.L. (J.V.) | 936 0 (183) 0 0 4.205 1.273 1.286 | 142 172 19 418 3.421 813 828 | 0 0 28 2 0 | 0 0 2.788 840 983 | 55 374 3.156 463 596 | |
| Reliá Zaragoza, S. L. (J.V.) Mongamenda, S. L. (J.V.) kesprom, S. A. Halmanova Beach Prop, S.L. (J.V.) Producciones de Parques, S.L. (J.V.) An Antonio Beach P, S.L. Harmel Hotels OP, S.L. Harmel Hotels OP, S.L. (J.V.) Wragmassa Hotels op, S.L. (J.V.) Gremeniuns Beach P, S.L. (G.V.) | 936 0 (183) 0 0 4.205 1.273 1.286 | 142 172 19 418 3.421 813 828 72 | 0 0 28 2 0 | 0 0 2.788 840 983 0 | 55 374 3.156 463 596 72 | |
| teliá Zaragoza, S. L. (J.V.) tongamenda, S. L. (J.V.) texprom, S.A. almanova Beach Prop, S.L. (J.V.) roducciones de Parques, S.L. (J.V.) tan Antonio Beach P, S.L. tarmel Hotels OP, S.L. (J.V.) 'Argamassa Hotelera, S.L. ertián XXI, S.L.U. (J.V.) | 936 0 (183) 0 0 4.205 1.273 1.286 | 142 172 19 418 3.421 813 828 | 0 0 28 2 0 | 0 0 2.788 840 983 | 55 374 3.156 463 596 | |
| Itelià Zaragoza, S. L. (J.V.) Iongamenda, S. L. (J.V.) Iexprom, S.A. almanova Beach Prop, S.L. (J.V.) Iroducciones de Parques, S.L. (J.V.) Iroducciones de Parques, S.L. (J.V.) Iroducciones de Parques, S.L. (J.V.) Iranta Eulalia Beach P, S.L. Itarmel Hotels OP, S.L. (J.V.) IrArgamassa Hotelera, S.L. ertián X.II, S.L.U. (J.V.) Iorremolinos Beach P, S.L. (J.V.) Iorremolinos Beach P, S.L. (J.V.) Irosmo de Invierno, S.A. | 936 0 (183) 0 0 4.205 1.273 1.286 0 | 142 172 19 418 3.421 813 828 72 459 | 0 0 28 2 0 0 | 0 0 2.788 840 983 0 237 | 55 374 3.156 463 596 72 447 | 1.7 |

Commercial transactions carried out with group companies, associates and joint ventures relate mainly to hotel management activities and related services.

Financing transactions

There follows a breakdown of financing granted to group companies and associates by the Company at year-end 2016 and 2015:

| | 31/12/2016 Net income | | Net income | 31/12/ | 2/2015 | |
|--|-----------------------|---------------------|-------------------------|--------------------|----------------------|-------------------------|
| (Thousand €) | 2016 | Assets | Liabilites | 2015 | Assets | Liabilites |
| Group companies Aparthotel Bosque, S.A. | (46) | 576 | 319 | 13 | 404 | 2.235 |
| Apartotel, S.A. Aresol Cabos S.A. de C.V. | (34) 0 | 461 348 | 2.418 | (12) 0 | 0 | 772 0 |
| Bedbank Trading S.A. Bisol Vallarta, S.A. | 46.502 (1.249) | 11 0 0 | 35.387 31.143 116 | 13.475 (1.308) | 0 2 0 | 45.546 27.700 116 |
| Cadstar France, S.A. Cala Formentor, S.A. C&C Credit Control Corporation | (604) 0 | 0 | 11.586 386 | (705) | 0 | 8.444 386 |
| Comunidad de Prop. Hotel Melia Sol y Niev Caribotels de México, S.A. de C.V. | | 37.494 2.707 | 0 | 1.626 146 | 37.125 3.229 | 0 |
| Casino Tamarindos, S.A.U. Colón Verona, S.A. | 9 805 | 276 17.114 | 0 | (244) 1.523 | 466 50,571 | 0 |
| Comp. Tunis. Gest. Hoteliere Corp. Hot. Hispano Mexicana, S.A. de C.V. | 0 (939) | 924 0 | 351 19.335 | 0 (160) | 924 6 | 384 7.845 |
| Corporacion Hotelera Metor Desarrolladora del Norte, S.A. | 0 37 | 0 1.308 | 5 253 | 0 32 | 0 2.131 | 5 288 |
| Dominican Marketing, S.L. Dorpan, S.L. | 0 (6) | 53 36 | 0 461 | 0 (4) | 0 | 0 327 |
| Expamihso Spain, S.A.U. Gesmesol, S.A. | 47.011 41.386 | 791 13 | 11.533 0 | 8.083 | 0 28 | 11.040 0 |
| Gestion Hot. Turística Mesol Grupo Sol Asia, LTD | (1) 1.253 0 | 0 0 218 | 50 0 0 | (2) 0 | 0 0 218 | 49 1.290 0 |
| Guarajuba Empreendimentos Hogares Batle, S.A. Hotel Alexander S.A.S. | 78 0 | 3.761 0 | 0 4.808 | 90 0 | 3.786 0 | 0 |
| Hotel Colbert, S.A.S. Hotel François SAS | 0 | 0 | 119 1.531 | 0 | 0 | 817 1.057 |
| Hotel Madeleine Palace Hoteles Meliá, S.L. | 0 | 0 | 254 0 | 0 | 0 | 1.895 0 |
| Hoteles Paradisus, S.I. Hoteles Sol Meliá, S.L. | 0 | 8 1.916 | 0 | 0 (150) | 8 290 | 0 695 |
| Hoteles Sol, S.L. Hotelpoint, S.L. | 0 (25) | 4.820 | 17.854 | 0 | 7 | 0 |
| Idiso Hotel Distribution, S.A. Ilha Bela Gestao E T | 0 16 | 376 0 | 0 | 96 | 0 | 0 |
| Impulse Hotel Development, B.V. Inmotel Inversiones Italia, S.R.L. Ingride Ventures, J. J. C. | 7.378 0 0 | 0 17 0 | 0 0 110 | (791) 0 0 | 0 17 0 | 26.030 0 0 |
| Innside Ventures, L.L.C. Inversiones Inmobiliarias, IAR Inversiones Hoteleras La Jaquita, S.A. | 0 0 864 | 1.061 36.486 | 110 0 8.091 | 0 0 1.009 | 1.050 35.000 | 0 0 2.832 |
| Inversiones y Explotaciones Turísticas, S.A. Kabegico Inversiones, S.L. | | 0 0 | 244 | 821 0 | 0 1 | 40 0 |
| Lomondo, LTD Londim France, S.A. | 0 | 0 | 1.608 | 7.058 | 0 | 793 3.334 |
| London Leasing, S.L.U. London XXI LTD | 0 376 | 4 8.198 | 0 397 | 0 444 | 0 9,355 | 0 134 |
| Markserv, BV Meliá Brasil Administração H.E.C.LTDA. | (322) 1.556 | 0 61.720 | 3.609 480 | (383) 1.376 | 0 41.359 | 24.376 382 |
| Melia Europe & Middle East Melia Inversiones Americanas | 0 (4.410) | 783 0 | 0 119.639 | 0 (4.741) | 176 0 | 0 186.359 |
| MHI UK LTD Moteles Andaluces, S.A. | 3.873 (35) | 12.583 8 | 0 1.710 | 0 (39) | 14.714 0 | 0 1.675 |
| Naolinco Aviation, S.L. New Continent Ventures | 413 | 1.991 10.063 | 0 | 0 248 | 7.409 | 0 |
| Operadora Costa Risol Operadora Mesol, S.A. de C.V. P.T.Sol Melia Indonesia | (63) 0 0 | 0 0 915 | 1.144 0 0 | (49) 0 0 | 0 | 1.035 123 0 |
| Prodigios Interactivos, S.A. Prodisotel, S.A. | 718 (212) | 14.112 347 | 0 17.950 | 387 (29) | 11.012 | 0 1.585 |
| Punta Cana Reservations, S.L. Realizaciones Turisticas, S.A. | (2.082) | 2.636 675 | 99.648 | (2.456) | 1 0 | 99,576 |
| René Egli, S.L.U. Royal Alma SAS | 6 | 504 0 | 0 186 | 0 | 207 | 0 1.142 |
| Securisol, S.A. Sierra Parima, S.A. | (3) | 20 0 | 231 6 | 0 321 | 0 | 87 6 |
| Sol Group, B.V. Sol Maninvest, B.V. | 10 0 | 913 0 | 0 | 12 4.794 | 903 0 | 0 |
| Sol Melia Balkans Sol Melia Deutschland | 616 (442) | 0 | 0 30.671 | 1.418 (50) | 3 289 | 0 13.500 |
| Sol Melia Deutschland - Wien Sol Melia Europe, B.V. | (3.419) | 0 59 | 5.612 47.851 | (6.092) | 22.116 | 2.876 47.901 |
| Sol Melia France Sol Melia Funding | 9.014 | 12 86.173 | 11.488 | 3.503 | 86.959 | 24.102 |
| Sol M. Greece H. And T. Enterprises, S.A. Sol Melia Investment, N.V. Sol Melia Italia, S.R.L. | 0 0 128 | 1.303 0 9.196 | 0 69 2.125 | 0 0 68 | 1.345 68 2.568 | 0 0 1,205 |
| Sol Melia Luxembourg Sol Melia Services, S.A. | 865 0 | 0 49 | 232 | 635 | 0 | 66 |
| Sol Melia Shanghai CO. LTD. Sol Melia V.C. Dominicana, S.A. | 0 | 493 9.639 | 0 | 0 | 186 1.058 | 0 |
| Sol Melia V.C. España, S.L. | 1.069 | 19.848 517 | 0 | 1.409 | 46.524 453 | 0 |
| Sol Melia V.C. Mexico Sol Melia V.C. Panamá, S.A. Sol Melia Perú, S.A.C. | 0 | 1.704 | 0 | 0 | 1.630 238 | 0 |
| Sol Melia V.C. Puerto Rico Sol Melia Vacation Network S.A.R.L. | 358 0 | 42.224 981 | 0 | 207 0 | 39.947 0 | 0 |
| Sol Melia Vacation Network España, S.L. Tenerife Sol, S.A. | 9 (225) | 373 789 | 8.003 | 14 (363) | 373 0 | 0 14.902 |
| The Sol Group Corporation Third Project 2012, S.L. | 44 0 | 2.011 | 7 | 26 0 | 1.883 | 45 0 |
| Tryp Mediterranee Vacation Club Services, INC | 0 0 0 | 0 | 0 | 0 | 3.644 1 0 | 0 |
| Other companies | Total 156.734 | 401.629 | 499.018 | 31.259 | 429.687 | 564.995 |
| Associates Adprotel Strand, S.L. (J.V.) | 1.790 | 57.475 | 4 | 1.649 | 47.644 | 118 |
| Altavista Hotelera, S.L. (J.V.) Ayosa Hoteles | 798 40 | 15.000 1.745 | 14.801 | 1.250 95 | 35.048 174 | 0 |
| Banamex Fideicomiso El Medano Comunidad de Prop. Hotel Costa del Sol | 0 8 | 0 | 68 104 | 0 5 | 25 0 | 0 14 |
| Comunidad de Prop. Hotel Meliá Castilla Detur Panamá, S.A. (J.V.) | 1.010 22 1.477 | 8.433 | 38 0 0 | 835 30 1.286 | 7.691 | 37 0 |
| Evertmel, S.L. (J.V.) Fourth Project, S.L. (J.V.) Fuerteventura Beach P, S.L. (J.V.) | 1.477 29 0 | 36.549 0 16 | 0 | 1.286 104 0 | 32.713 2.759 0 | 0 0 0 |
| San Antonio Beach P, S.L. (J.V.) Jamaica Devco, S.L. | 0 23 | 0 1.106 | 0 | 0 | 3 | 0 |
| Kimel Mca, S.L. Melia Hotels Orlando, LLC | 0 | 15 0 | 0 94 | 6 | 20 | 0 44 |
| Meliá Zaragoza, S.L. (J.V.) Mongamenda, S.L. (J.V.) | 56 0 | 3.809 16 | 0 | (15) 99 | 847 16 | 0 |
| Nexprom, S.A. Plaza Puerta del Mar, S.A. | 0 163 | 0 | 125 0 | 0 144 | 0 | 17 0 |
| Producciones de Parques, S.L. Santa Eulalia Beach P, S.L. (J.V.) | 19 0 | 0 | 24 0 | (14) 0 | 0 45 | 0 |
| S'Argamassa Hotelera, S.L. Starmel Hotels OP, S.L. (J.V.) | 263 559 | 2.869 4.421 | 7 136 | 61 222 | 42 3.773 | 1.359 |
| Tertián XXI, S.L.U. (J.V.) Torremolinos Beach P, S.L. (J.V.) Turismo do Invierno S.A. | (48) 0 | 0 0 652 | 2.688 0 | (47) 0 33 | 0 21 652 | 3.521 0 |
| Turismo de Invierno, S.A. Other companies Impairment | 33 0 0 | 652 0 (438) | 43 0 0 | 33 0 0 | 652 0 (438) | 14 0 0 |
| | Total 6.242 | (438) 131.666 | 18.132 | 5.743 | 131.034 | 5.124 |
| 1 | Total 162.976 | 533.295 | 517.150 | 37.002 | 560.721 | 570.119 |
| | (J.V.) Jo | int Ver | ntures | | | |

(J.V.) Joint Ventures

The breakdown including currency of assets and liabilities in group companies and associates for years 2016 and 2015 is as follows:

| | 31/12 | /2016 | 31/12 | /2015 |
|--------------|---------|-------------|---------|-------------|
| (Thousand €) | Assets | Liabilities | Assets | Liabilities |
| | | | | |
| Eur | 293.087 | 385.031 | 333.745 | 439.022 |
| Usd | 218.727 | 129.758 | 212.011 | 129.667 |
| Tnd | 0 | 351 | 3.644 | 384 |
| Gbp | 20.775 | 2.011 | 11.122 | 1.046 |
| Cny | 173 | 0 | 179 | 0 |
| Aed | 533 | 0 | 20 | 0 |
| | | | | |
| Total | 533.295 | 517.150 | 560.721 | 570.119 |

There follows a breakdown of the maturity dates of assets and liabilities in group companies and associates at year-end 2016 and 2015:

| 31/12/2016 | | _ | 31/12 | /2015 | |
|---------------------------|---------|-------------|---------------------------|---------|-------------|
| (Thousand €) | Assets | Liabilities | (Thousand €) | Assets | Liabilities |
| | | | | | |
| 2017 | 185.545 | 139.369 | 2016 | 192.261 | 131.799 |
| 2018 | 28.361 | 128.846 | 2017 | 75.409 | 205.611 |
| 2019 | 166.692 | 1.710 | 2018 | 24.704 | 116.459 |
| 2020 | 22.922 | 11.111 | 2019 | 137.753 | 16.578 |
| 2021 | 99.627 | 117.598 | 2020 | 17.214 | 0 |
| 2022 and subsequent years | 30.148 | 118.516 | 2021 and subsequent years | 113.380 | 99.672 |
| Total_ | 533.295 | 517.150 | Total_ | 560.721 | 570.119 |

For the purposes of optimising the financial resources generated, the Company performs centralised management of collections and payments between group companies through current account, including debit or credit balances, depending on the circumstances of each subsidiary, and the return thereof is made according to the needs. These balances earn interest at market rates, which is settled annually based on the daily balance of the account, so that such collections and payments are deemed to be financing flows in the cash flow statement.

Likewise, the Company has loans granted to certain subsidiaries which are intended to finance the activities pertaining to Group Meliá's companies.

On the other hand, it has received loans by some of its subsidiaries with excess funds or which main activity is to obtain financial resources for the Group.

17.3 Transactions with significant shareholders

Balances by type of transaction effected with significant shareholders are as follows:

| Name or corporate name of significant shareholder | Type of transaction | 2016 | 2015 | |
|--|-----------------------|-------|-------|--|
| Hoteles Mallorquines Asociados, S.L. | Purchase of goods | 4.607 | 7.800 | |
| Hoteles Mallorquines Asociados, S.L. | Provision of services | 45 | 50 | |

The asset purchases reflected in the above table relate to inventories acquired from the supplier Carma Siglo XXI, S.A., a company incorporated in Palma de Mallorca. This company has ceased its economic activity at the end of year 2016. This company is a related party since it is an investee of Hoteles Mallorquines Asociados, S.L. and Hoteles Mallorquines Agrupados, S. L.

The balance pending payment to Carma Siglo XXI, S.A.at 2016 year-end is EUR 7 thousand; EUR 108 thousand in 2015.

17.4 Transactions with executives and members of the Board of Directors.

Remuneration and other benefits of executive directors and senior management are as follows:

| (Thousand €) | 2016 | 2015 | |
|--|------|------|--|
| External Independent Directors | 402 | 283 | |
| Mr. Juan Arena de la Mora | 73 | 75 | |
| Mrs. Amparo Moraleda Martínez | 0 | 41 | |
| Mr. Luis María Díaz de Bustamante y Terminel | 102 | 54 | |
| Mr. Fco Javier Campo García | 72 | 55 | |
| Mr. Fernando D'Ornellas Silva | 99 | 58 | |
| Mrs. Carina Szpilka Lazaro | 58 | 0 | |
| External Proprietary Directors | 190 | 184 | |
| Mr. Sebastián Escarrer Jaume | 54 | 49 | |
| Mr. Juan Vives Cerdá | 64 | 75 | |
| Holeles Mallorquines Consolidados S.A. | 72 | 61 | |
| Other External Directors | 72 | 75 | |
| Mr. Alfredo Pastor Bodmer | 72 | 75 | |
| Executive Directors | 103 | 103 | |
| Mr. Gabriel Escarrer Juliá | 43 | 49 | |
| Mr. Gabriel Juan Escarrer Jaume | 60 | 54 | |
| Total | 767 | 646 | |

| | 20 | 16 | 2015 | | |
|---------------------------------|----------------------|-------------------------|----------------------|--------------------------|--|
| (Thousand €) | Fixed Remuneratio | Variable Remuneratio | Fixed Remuneratio | Variable Remuneration | |
| Executive Directors | 1.082 | 364 | 1.081 | 1.221 | |
| Mr. Gabriel Escarrer Juliá | 256 | 0 | 265 | 497 | |
| Mr. Gabriel Juan Escarrer Jaume | 826 | 364 | 816 | 724 | |
| Senior Management | 1.630 | 615 | 1.832 | 2.438 | |
| Tot | al 2.712 | 979 | 2.913 | 3.659 | |

The Company has not assumed any obligation and has not granted any advance payment or loans to Directors.

The decrease in variable remuneration of senior management during the fiscal year 2016, is due to the payment in 2015 of accrued remunerations, in accordance with the milestones achieved in the Steering Plan 2012-2014.

Set out below is a breakdown of transactions between Meliá Hotels International, S.A. and the Company's Board directors or executives during 2016 and 2015:

| (Thousand €) | Type of transaction | 2016 | 2015 | |
|---------------------------|-----------------------|------|------|--|
| | | | | |
| Mr Gabriel Escarrer Julia | Receipt of services | 0 | 4 | |
| Mr Juan Vives Cerda | Receipt of services | 17 | 14 | |
| Mr Juan Vives Cerda | Provision of services | 229 | 192 | |

The Company has arranged a civil liability policy (D&O) for the Group's directors and executives, under the terms and conditions that are common in insurance policies of this nature, with a premium for 2016 of EUR 84,920.

NOTE (18) OTHER INFORMATION

18.1 Audit fees

Fees invoiced during 2016 by PricewaterhouseCoopers Auditores, S.L. (PwC) for accounts audit services and other verification services amounted to EUR 149 thousand and EUR 553 thousand, respectively.

In 2015, fees invoiced relating to accounts audit services and other verification services amounted to EUR 146 thousand and EUR 428 thousand, respectively. Fees from other companies within the PwC network resulting from the tax advice amounted to EUR 11 thousand.

18.2 Environmental risks

These annual accounts do not include any significant item in the specific document relating to environmental information, as provided for by Order of the Ministry of Justice dated October 8, 2001.

The undersigned, in their capacity as directors of the Company, state that in these annual accounts there are no items concerning greenhouse gas emissions.

18.3 Situations of conflicts of interest involving the directors

In relation to the requirements of Articles 229 and 230 of the Amended Text of the Spanish Capital Companies Act, the members of the Board of Directors of Meliá Hotels International, S.A., confirmed that neither they, nor any persons with whom they have ties under Article 231 of the aforesaid Act, carry out any activities on their own account or on another's behalf which involve any effective competition, present or future, with the Company, or which, in any way whatsoever, would place them in a position of permanent conflict with the interests thereof.

Direct or indirect interests controlled by members of the Company's Board of Directors are as follows:

| Shareholder / Director | Number of direct or indirect voting rights | % of total voting rights | Position on the Board |
|---|---|--------------------------|------------------------|
| Mr. Gabriel Escarrer Juliá | | | Chairman |
| Mr. Gabriel Escarrer Jaume | 119.437.747 | 51,997% (*) | Vice-Chairman and CEO |
| Mr. Sebastián Escarrer Jaume | | | Director |
| Hoteles Mallorquines Consolidados, S.A. | 51.871.167 | 22,582% (**) | Director |
| Mr. Alfredo Pastor Bodmer | 6.000 | 0,003% | Director |
| Mr. Juan Arena de La Mora | 1.000 | 0,000% | Director |
| Mr. Luis Ma Díaz de Bustamante y Terminel | 300 | 0,000% | Secretary and Director |
| Mr. Juan Vives Cerdá | 375 | 0,000% | Director |

(*) It should be noted that the shareholding is calculated based on the direct and indirect interests controlled by Mr. Gabriel Escarrer Juliá, his spouse and children (including Mr. Sebastián Escarrer Jaume and Mr. Gabriel Juan Escarrer Jaume) in the share capital of the companies Hoteles Mallorquines Consolidados, S.A., Hoteles Mallorquines Agrupados, S.L., Hoteles Mallorquines Asociados, S.L. and Majorcan Hotels Luxembourg, S.A.R.L.

(**) This percentage is, in turn, included in the aforementioned 51.997% stake.

NOTE (19) EVENTS AFTER THE REPORTING DATE

No significant event has occurred after the reporting date which affects the Company, the financial statements, or the going concern principle.

ANNEX I

The equity situation as at 31 December 2016, obtained from the annual accounts provided by the corresponding companies, is as follows:

| | | Acc | ounting figu | res | Underlyin Investme | | | | |
|---|--------------------|-----------------|-------------------|------------------|----------------------|-----------------|---------------|-------------------------|--|
| (Thousand €) | | Capital | Reserves | Result | g carrying amount | nt value | Provision | Net value | |
| | | | | | | | | | |
| Group companies Adrimelco Inversiones, S.L.U. | 100,00% | 3 | 0 | 0 | 3 | 3 | 0 | 3 | |
| Adrimeico Inversiones, S.L.U. Almeldik, S.R.L.A.U. | 100,00% | 10 | 0 | 0 | 10 | 10 | 0 | 10 | |
| Apartotel, S.A. | 99,79% | 962 | 4.401 | 1.682 | 7.030 | 4.151 | 0 | 4.151 | |
| Aparthotel Bosque, S.A. | 85,00% | 1.659 | 6.233 | 712 | 7.313 | 6.498 | 0 | 6.498 | |
| Bedbank Trading, S.A. | 100,00% | 76 | 4.940 | 31.129 | 36.145 | 66 | | 66 | |
| Casino Tamarindos, S.A.U. | 100,00% | 3.005 | (1.002) | (57) | 1.946 | 13.475 | (8.365) | 5.110 | |
| Credit Control Corporation | 100,00% | 48 | 776 10.317 | 161 | 985 | 41 | (15.700) | 41 27.277 | |
| Colón Verona, S.A. Dorpan, S.L.U. | 100,00% 100,00% | 15.000 1.202 | 778 | (6.163) (375) | 19.154 1.605 | 43.075 1.623 | (15.798) 0 | 1.623 | |
| Expamihso Spain, S.A.U. | 100,00% | 5.249 | 119.737 | 3.162 | 128.148 | 295 | 0 | 295 | |
| Gesmesol, S.A. | 100,00% | 48 | 86.243 | 14.556 | 100.847 | 1.804 | 0 | | |
| Gestión Hotelera Turística Mesol, S.A. | 100,00% | 60 | 13 | 1 | 74 | 61 | 0 | 61 | |
| Grupo Sol Asia LTD. | 100,00% | 1 | 1.284 | (1.285) | 0 | 5.209 | (5.209) | 0 | |
| Grupo Sol Services Guarajuba Empreendimientos | 100,00% 100,00% | 99 4.099 | 12 | (22) | 89 2.660 | 101 | 0 | 101 8.756 | |
| Gonpons Inversiones, S.L.U. | 100,00% | 4.099 | (1.226) 0 | (213) 0 | 2.660 | 8.756 3 | 0 | 8.756 | |
| Hogares Batle, S.A. | 51,49% | 1.482 | 597 | (144) | 996 | 2.036 | | 1.452 | |
| Hotelpoint, S.L. | 100,00% | 3 | (1) | 19.153 | 19.155 | 3 | 0 | 3 | |
| Hoteles Meliá, S.L. | 100,00% | 3 | 2 | 0 | 5 | 11 | 0 | 11 | |
| Hoteles Paradisus XXI, S.L. | 100,00% | 3 | 5 | 0 | 8 | 11 | 0 | 11 | |
| Hoteles Sol Meliá, S.L. | 100,00% | 676 | 6.592 | (2.159) | 5.109 | 677 | 0 | 677 | |
| Hoteles Sol, S.L. | 100,00% | 3 | 2.456 | 0 | 7 | 12 | | 12 | |
| Ilha Bela Gestao e Turismo, LTD. Impulse Hotel Development, B.V. | 100,00% 100,00% | 52 19 | 2.456 1.467 | 602 2.017 | 3.110 3.503 | 3.699 19 | 0 | 3.699 19 | |
| Inmotel Inversiones Italia, S.R.L. | 100,00% | 19 20 | 26.107 | 1.728 | 3.503 27.855 | 89.305 | | 89.305 | |
| Inversiones Areito, S.A.S. (*) | 64,54% | 97.528 | (45.877) | 4.796 | 36.431 | 99.136 | | | |
| Inversiones Hoteleras la Jaquita, S.A. | 50,00% | 51.767 | 29.963 | (6.984) | 37.373 | 32.569 | | 32.569 | |
| Inversiones Turísticas del Caribe, S.A. | 100,00% | 93 | (93) | Ó | 0 | 7 | 0 | 7 | |
| Inversiones y Explotaciones Turísticas, S.A. | 55,31% | 8.937 | 41.213 | 2.894 | 29.339 | 12.706 | | 12.706 | |
| Markserv, B.V. | 51,00% | 36 | 8.669 | 280 | 4.582 | 1.503 | | 0 | |
| Melia Europe & Middle East | 100,00% | 3 | 4 | (820) | (813) | 248 | (248) | 0 | |
| Melia Inversiones Americanas, N.V. MHI UK LTD. | 82,26% 100,00% | 26.673 | 614.566 | 6.723 1.395 | 533.014 | 186.115 | | 186.115 | |
| Moteles Andaluces, S.A. | 99,38% | 0 1.201 | 34.378 473 | 1.395 | 35.773 1.694 | 40.321 2.815 | (1.151) | 40.321 1.664 | |
| Naolinco Hoteles, S.L. | 100,00% | 3 | (1) | (1.337) | (1.335) | 2.013 | (1.131) | | |
| Operadora Mesol S.A. de C.V. | 75,21% | 8.305 | 2,559 | 3.120 | 10.517 | 4.219 | | 4.219 | |
| Prodigios Interactivos, S.A. | 53,98% | 42.216 | 10.796 | 1.964 | 29.676 | 35.718 | 0 | 35.718 | |
| Punta Cana Reservations, S.L. | 100,00% | 6 | 173.165 | 6.459 | 179.630 | 8.277 | 0 | 8.277 | |
| P.T. Sol Melia Indonesia | 90,00% | 70 | (176) | 154 | 43 | 76 | | | |
| Realizaciones Turísticas, S.A. | 95,97% | 7.210 | 124.241 | 2.545 | 128.596 | 42.236 | | 42.236 | |
| René Egli, S.L.U. | 100,00% | 4 | 2.381 | 804 | 3.189 | 3.832 | | 3.832 | |
| Securisol, S.A. Sierra Parima, S.A. | 100,00% 51,00% | 66 6.996 | 92 6.575 | 76 213 | 234 7.030 | 66 4.986 | | 66 4.986 | |
| Sol Group B.V. | 100,00% | 619 | (439) | (19) | 161 | 4.900 | 0 | | |
| Sol Maninvest B.V. | 100,00% | 19 | 13.171 | 5.070 | 18.260 | 2.831 | (2.063) | 768 | |
| Sol Melia Balkans E.A.D. | 100,00% | 51 | 1.319 | 786 | 2.156 | 51 | 0 | 51 | |
| Sol Melia Deutschland, GMBH | 100,00% | 1.023 | 16.263 | 10.799 | 28.085 | 7.917 | 0 | 7.917 | |
| Sol Melia Europe, B.V. | 100,00% | 1.500 | 2.945 | 336 | 4.781 | 1.500 | 0 | 1.500 | |
| Sol Melia France S.A.S. | 100,00% | 49.800 | 5.055 | 1.842 | 56.697 | 49.801 | 0 | 49.801 | |
| Sol M. Greece H. And T. Enterprises, S.A. | 100,00% | 3.367 | (3.255) | (208) | (96) | 3.367 | (2.764) | 603 | |
| Sol Melia Italia S.R.L. S.M. Hotel Manag. Shanghai S.M. | 100,00% | 100 4.078 | 1.551 (2.419) | 681 (610) | 2.332 1.049 | 3.880 3.821 | (2.730) | 3.880 1.091 | |
| Sol Melia Investment N.V. | 100,00% | 23,795 | 23.653 | 72 | 47.520 | 66.370 | (2.730) | 66.370 | |
| Sol Melia Luxembourg SARL | 100,00% | 200 | 33 | 793 | 1.026 | 206 | | 206 | |
| Sol Melia VC Puerto Rico Corp. | 100,00% | 14.133 | (53.484) | (2.906) | (42.257) | 10.420 | | 0 | |
| Tenerife Sol, S.A. | 50,00% | 2.765 | 62.602 | 993 | 33.180 | 1.386 | Ó | 1.386 | |
| Third Project 2012, S.L. | 100,00% | 3 | (1) | 0 | 2 | 3 | 0 | | |
| Tryp Mediterranee, S.A. | 85,40% | 0 | 0 | 0 | 0 | 407 | (407) | 0 | |
| Yagoda Inversiones, S.L.U. | 100,00% | 3 | 0 | 0 | 3 | 3 | 0 | 3 | |
| Payments due on shares | | 206 242 | 1.339.657 | 104 427 | 1 552 610 | 808.335 | (51.242) | (305) 756.788 | |
| Total group companies | | 300.342 | 1.339.637 | 104.427 | 1.553.619 | 808.335 | (51.242) | /50./66 | |
| Associates | | | | | | | | | |
| Adprotel Strand, S. L. (J.V.) | 50,00% | 135.673 | (51.978) | (15.815) | 33.940 | 76.068 | | 65.319 | |
| Altavista Hotelera, S.L. | 7,55% | 47.252 | 16.896 | (1.461) | 4.733 | 14.420 | (5.969) | 8.451 | |
| Detur Panamá, S.A. (J.V.) | 32,72% | 13.369 | (27.602) | (1.416) | (5.120) | 4.406 | | 0 | |
| Evertmel, S.L. (J.V.) | 49,00% | 35.157 | 16.696 | 2.744 | 26.753 | 38.126 | 0 | 38.126 | |
| Hellenic Hotel Management, S.A. | 40,00% | 587 1.003 | (776) | (170) | (76) 408 | 245 | (245) | 0 491 | |
| Jamaica Devco, S.L. | 49,00% | | (5.613) | (170) | | 491 8.067 | (9.067) | 491 0 | |
| Meliá Zaragoza, S.L. (J.V.) Nexprom, S.A. | 50,00% 17,50% | 6.820 4.591 | (5.613) 12.890 | (2.260) | (527) 3.645 | 1.081 | (8.067) | 1.081 | |
| Plaza Puerta del Mar, S.A. | 12,23% | 9,000 | 5.749 | 2.914 | 2.160 | 1.784 | 0 | 1.784 | |
| Producciones de Parques, S.L. (J.V.) | 50,00% | 35.170 | 8.557 | (857) | 21.435 | 29.191 | 0 | 29.191 | |
| Promedro, S.A. | 20,00% | 1.635 | 19 | (8) | 329 | 328 | Ō | 328 | |
| Starmel Hotels JV, S.L. (J.V.) | 20,00% | 739 | 45.660 | 3.198 | 9.919 | 14.776 | 0 | 14.776 | |
| Turismo de Invierno, S.A. | 21,42% | 670 | 5.018 | (27) | 1.213 | 1.355 | 0 | 1.355 | |
| Total associates | | 291.666 | 25.516 | (9.811) | 98.812 | 190.338 | (29.436) | 160.902 | |
| Total energy community and array 1. | | 670 000 | 1 265 175 | 04.545 | 1 653 454 | 000 577 | (00 575) | 017.000 | |
| Total group companies and associates | | 0/8.008 | 1.365.173 | 94.016 | 1.652.431 | 998.673 | (80.678) | 917.690 | |

^(*) The studies to determine the impairment losses of the shareholding in these group companies and associates are made taking into consideration the valuation by marketing companies of these group companies and associates' owned hotels. (J.V.) Joint Ventures

The equity situation as at 31 December 2015, obtained from the annual accounts provided by the corresponding companies, is as follows:

| Accounting figures | | | | | | | | |
|--|--------------------|----------------|-------------------|------------------|-----------------------------------|----------------------|--------------|-----------------|
| (Thousand €) | | Capital | Reserves | Result | Underlyin g carrying amount | Investme nt value | Provision | Net value |
| Group companies | | | | | | | | |
| Apartotel, S.A. | 99,73% | 962 | 3.634 | 768 | 5.350 | 4.147 | 0 | 4.147 |
| Aparthotel Bosque, S.A. | 85,00% | 1.659 | 5.880 | 354 | 6.709 | 6.497 | 0 | 6.497 |
| Bedbank Trading, S.A. | 100,00% | 73 | 866 | 50.914 | | 65 | 0 | 65 |
| Casino Tamarindos, S.A.U. | 100,00% | 3.005 | (897) | (103) | 2.005 | 13.475 | | 5.110 |
| Credit Control Corporation Dorpan, S.L.U. | 100,00% 100,00% | 46 | 822 | (79) | 789 | 41 | 0 | 41 |
| Gesmesol, S.A. | 100,00% | 1.202 46 | 651 113.703 | 127 9.061 | 1.980 122.810 | 1.623 1.803 | 0 | 1.623 1.803 |
| Gestión Hotelera Turística Mesol, S.A. | 100,00% | 60 | 113.703 | 9.001 | 73 | 1.603 | 0 | 61 |
| Grupo Sol Asia LTD. | 100,00% | 1 | 2.564 | (1.335) | | 5.209 | (3.371) | 1.838 |
| Guarajuba Empreendimientos | 100,00% | 1.399 | (881) | (113) | 405 | 6.670 | | 6.670 |
| Hogares Batle, S.A. | 51,49% | 1.482 | 740 | (142) | 1.071 | 2.036 | (584) | 1.452 |
| Hoteles Meliá, S.L. | 100,00% | 3 | 3 | 0 | 6 | 10 | | 10 |
| Hoteles Paradisus XXI, S.L. | 100,00% | 3 | 5 | 0 | | 10 | | 10 |
| Hoteles Sol Meliá, S.L. Hoteles Sol, S.L. | 100,00% | 676 | 6.478 | 114 | | 676 | 0 | 676 |
| Ilha Bela Gestao e Turismo, LTD. | 100,00% 100,00% | 3 50 | 5 2.347 | 0 20 | 2.417 | 11 3.698 | (355) | 11 3.343 |
| Impulse Hotel Development, B.V. | 100,00% | 19 | 4.219 | 5.708 | | 3.698 | (355) | 3.343 |
| Inmotel Inversiones Italia, S.R.L. | 100,00% | 20 | 24.030 | 2.077 | 26.127 | 89.304 | | 89.304 |
| Inversiones Areito, S.A.S. (*) | 64,54% | 94.735 | (49.802) | 5.239 | 32.381 | 99.135 | Ö | 99.135 |
| Inversiones Hoteleras la Jaquita, S.A. | 50,00% | 51.767 | 885 | 2.991 | 27.822 | 21.070 | 0 | 21.070 |
| Inversiones Turísticas del Caribe, S.A. | 100,00% | 90 | (90) | 0 | 0 | 6 | 0 | 6 |
| Inversiones y Explotaciones Turísticas, S.A. | 54,90% | 8.937 | 46.435 | 5.758 | 33.560 | 12.705 | | 12.705 |
| Kabegico Inversiones, S.L. | 100,00% | 3 | (1) | 0 | 2 | 3 | 0 | 3 |
| Markserv, B.V. | 51,00% | 36 | 8.410 | 259 | | 1.503 | | 1.503 |
| Melia Europe & Middle East Melia International Hotels, S.A. | 100,00% 100,00% | 5.249 | (70) 166.080 | (174) 3.724 | | 3 295 | (3) | 0 295 |
| Melia Inversiones Americanas, N.V. | 82,26% | 26.673 | 605.864 | 3.724 8.703 | | 186.114 | 0 | 186.114 |
| MHI UK LTD. | 100,00% | 20.073 | 40.068 | (120) | | 40.321 | 0 | 40.321 |
| Moteles Andaluces, S.A. | 99,38% | 1.201 | 472 | 2 | 1.665 | 2.816 | (1.151) | 1.665 |
| Naolinco Hoteles, S.L. | 100,00% | 3 | (1) | 0 | | 3 | Ó | 3 |
| Operadora Mesol S.A. de C.V. | 75,21% | 9.549 | 3.444 | 656 | 10.265 | 4.219 | 0 | 4.219 |
| Prodigios Interactivos, S.A. | 53,98% | 42.230 | 15.325 | (4.539) | 28.618 | 35.718 | 0 | 35.718 |
| Punta Cana Reservations N.V. | 100,00% | 5 | 163.717 | 2.055 | | 8.277 | 0 | 8.277 |
| P.T. Sol Melia Indonesia Realizaciones Turísticas, S.A. | 90,00% 95,97% | 65 | (296) | 131 | (90) | 76 | 0 | 76 |
| Realizaciones Turisticas, S.A. René Egli, S.L.U. | 100,00% | 7.210 4 | 122.534 1.853 | 1.714 528 | 126.160 2.385 | 42.236 3.793 | | 42.236 3.793 |
| Securisol, S.A. | 100,00% | 66 | 1.853 | 29 | 2.385 159 | 3.793 | 0 | 3.793 |
| Sierra Parima, S.A. | 51,00% | 6.796 | 5.065 | 1.321 | 6.723 | 4.987 | 0 | 4.987 |
| Sol Group B.V. | 100,00% | 619 | (419) | (20) | | 607 | Ö | 607 |
| Sol Maninvest B.V. | 100,00% | 19 | 11.094 | 2.078 | | 2.831 | ō | 2.831 |
| Sol Melia Balkans E.A.D. | 100,00% | 51 | 674 | 725 | 1.450 | 51 | 0 | 51 |
| Sol Melia Deutschland, GMBH | 100,00% | 1.022 | 8.304 | 7.960 | 17.286 | 7.917 | 0 | 7.917 |
| Sol Melia Europe, B.V. | 100,00% | 1.500 | 2.240 | 705 | 4.445 | 1.500 | | 1.500 |
| Sol Melia France S.A.S. | 100,00% | 49.800 | 5.055 | 9.517 | 64.372 | 49.801 | | 49.801 |
| Sol M. Greece H. And T. Enterprises, S.A. | 100,00% 100,00% | 3.367 | (2.726) | (529) | 112 | 3.367 | (2.764) | 603 |
| Sol Melia Italia S.R.L. S.M. Hotel Manag. Shanghai S.M. | 100,00% | 100 3.460 | 1.958 (2.292) | (407) (201) | 1.651 967 | 3.881 3.114 | - | 3.881 1.227 |
| Sol Melia Investment N.V. | 100,00% | 23.795 | 23,664 | (10) | 47,449 | 66.363 | (1.007) | 66.363 |
| Sol Melia Luxembourg SARL | 100,00% | 200 | 33 | 865 | 1.098 | 206 | | 206 |
| Sol Melia VC Puerto Rico Corp. | 100,00% | 13.530 | (13.238) | (1.991) | (1.699) | 10.420 | (10.420) | 0 |
| Tenerife Sol, S.A. | 50,00% | 2.765 | 47.808 | 14.931 | 32.752 | 1.386 | | 1.386 |
| Third Project 2012, S.L. | 100,00% | 3 | (1) | 0 | 2 | 3 | | 3 |
| Tryp Mediterranee, S.A. | 85,40% | 0 | 0 | 0 | 0 | 407 | (407) | 0 |
| Payments due on shares | | | | | | | | (305) |
| Total group companies | | 365.562 | 1.376.291 | 129.272 | 1.605.424 | 750.561 | (29.307) | 720.949 |
| Associates | | | | | | | | |
| Adprotel Strand, S. L. (J.V.) | 50,00% | 157.658 | (54.476) | (4.841) | 49,171 | 76.067 | (3.827) | 72,240 |
| Advanced Inver. 2014, S.L. | 20,00% | 739 | 59.710 | (173) | | 14.776 | | 14.776 |
| Altavista Hotelera, S.L. | 48,40% | 11.813 | (20.840) | (2.087) | | 19.779 | - | 0 |
| Colón Verona, S.A. (J.V.) | 50,00% | 15.000 | (23.899) | (994) | (4.947) | 7.500 | | 0 |
| Detur Panamá, S.A. (J.V.) | 32,72% | 12.798 | (24.786) | (1.637) | (4.458) | 4.406 | (4.406) | 0 |
| Evertmel, S.L. (J.V.) | 49,00% | 35.157 | 22.161 | (3.591) | | 38.126 | | 38.126 |
| Hellenic Hotel Management, S.A. | 40,00% | 587 | (776) | 0 | (76) | 245 | | 0 |
| Jamaica Devco, S.L. | 49,00% | 6 020 | (2.077) | (2 525) | 604 | 9.067 | (0.067) | 2 |
| Meliá Zaragoza, S.L. (J.V.) Nexprom, S.A. | 50,00% 17,50% | 6.820 4.591 | (3.077) 12.650 | (2.535) 3.037 | 604 3,549 | 8.067 1.081 | (8.067) 0 | 0 1.081 |
| Plaza Puerta del Mar, S.A. | 12,23% | 9.000 | 5.390 | 2.580 | | 1.784 | 0 | 1.784 |
| Producciones de Parques, S.L. (J.V.) | 50,00% | 34.170 | 9,551 | (1.069) | 21.326 | 28.691 | | 28.691 |
| Promedro, S.A. | 20,00% | 1.635 | (92) | (8) | 307 | 328 | | 328 |
| Turismo de Invierno, S.A. | 21,42% | 670 | 5.164 | (115) | 1.225 | 1.355 | 0 | 1.355 |
| Total associates | | 290.641 | (13.320) | (11.433) | 101.779 | 202.207 | (43.825) | 158.382 |
| · | | | | | | | | <u>.</u> |
| Total group companies and associates | | 656.203 | 1.362.971 | 117.839 | 1.707.203 | 952.768 | (73.132) | 879.331 |

^(*) The studies to determine the impairment losses of the shareholding in these group companies and associates are made taking into consideration the valuation by marketing companies of these group companies and associates' owned hotels. (J.V.) Joint Ventures

Below is included the information concerning interest in group companies and associates indicating direct and indirect shareholding, as well as the activity and country in which the same is exercised.

Group companies

| COMPANIES | ADDRECC | COUNTRY | ACTIVITY | DID C | THE C TOTAL |
|--|--|----------------------|--|--------------------|-----------------------------|
| COMPANIES | ADDRESS | COUNTRY | ACTIVITY | DIK. S | IND. S TOTAL |
| ADRIMELCO INVERSIONES, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Inactive | 100,00% | - 100,00% |
| ALMELDIK, S.A.R.L.A.U. | 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif- Casablanca) | Morocco | Managing Company | 100,00% | - 100,00% |
| APARTOTEL, S. A. | Mauricio Legendre, 16 (Madrid) | Spain | Managing Company | 99,79% | |
| APARTHOTEL BOSQUE, S. A. | Camilo José Cela, 5 (Palma de Mallorca) | Spain | Hotel Owner and Operator | 85,00% | |
| BEDBANK TRADING, S.A. | Rue St.Pierre, 6A (Fribourg) | | Trading Company | 100,00% | - 100,00% |
| CASINO TAMARINDOS, S. A. | Retama, 3 (Las Palmas) | Spain | Casino Owner and Operator | 100,00% | |
| CREDIT CONTROL CORPORATION COLÓN VERONA,S.A. (JV) | Brickell Avenue, 800 (Miami) Canalejas, 1 (Sevilla) | USA Spain | Collection Risk Managing Company Hotel Owner and Operator | 100,00% 100,00% | |
| COM.PROP. SOL Y NIEVE (*) | Plaza del Prado Llano (Sierra Nevada) | Spain | Hotel Owner and Operator | 92,83% | |
| DORPAN, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Trademarks Owner | 100,00% | |
| GESMESOL, S. A. | Elvira Méndez, 10 - Edif. Bco do Brasil | Panama | Managing Company | 100,00% | - 100,00% |
| GEST.HOT.TURISTICA MESOL | Gremio Toneleros, 42 (Palma de Mallorca) | Spain | Inactive | 100,00% | |
| GRUPO SOL SERVICES | 80, Raffles Pplace,(Kuala Lumpur) | Singapore | Different Activities | 100,00% | |
| GUARAJUBA EMPREENDIMENTOS, S.A. | Avda. Jorge Amado s/n, Bahía | Brazil | Land Owner | 100,00% | |
| GONPONS INVERSIONES, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Inactive | 100,00% | |
| HOGARES BATLE, S.A. HOTELPOINT, S.L. | Gremio Toneleros, 42 (Palma de Mca.) Gremio Toneleros, 24 (Palma de Mallorca) | Spain Spain | Holding Inactive | 100,00% | 46,70% 98,19% - 100,00% |
| HOTELES MELIÁ, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Inactive | 100,00% | |
| HOTELES PARADISUS, S. L. | Gremio Toneleros, 24 (Falma de Mallorca) | Spain | Inactive | 100,00% | |
| HOTELES SOL MELIÁ, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Holding | 100,00% | |
| HOTELES SOL, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Inactive | 100,00% | - 100,00% |
| ILHA BELA GESTAÔ E TURISMO, Ltd. | 31 de Janeiro, 81 (Funchal - Madeira) | Portugal | Managing Company | 100,00% | |
| IMPULSE HOTEL DEVELOPMENT B.V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Netherlands | | 100,00% | |
| INVERSIONES AREITO, S.A.S | Avda. Barceló, s/n (Bávaro) | Dom. Rep. | Hotel Owner | | 35,46% 100,00% |
| INMOTEL INVERS. ITALIA, S.R.L. | Via Pietro Mascagni, 14 (Milán) | Italy | Hotel Owner and Operator | 100,00% | - 100,00% |
| INV. HOTELERAS LA JAQUITA, S.A. INVERS. TURIST. DEL CARIBE, S. A. | Avda. de los Océanos, s/n (Tenerife) Lope de Vega, 4 (Santo Domingo) | Spain Dom. Rep. | Hotel Owner and Operator Holding | 100,00% | 49,07% 99,07% - 100,00% |
| INVERS. EXP. TURISTICAS, S. A. | Mauricio Legendre, 16 (Madrid) | Spain | Hotel Owner and Operator | 55,31% | |
| MARKSERV, B. V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | | Managing Company and Holding | | 49,00% 100,00% |
| MELIA EUROPE & MIDDLE EAST, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Dubai Business Office | 100,00% | |
| EXPAMIHSO SPAIN. S.A.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Managing Company and Holding | 100,00% | - 100,00% |
| MELIÁ INV. AMERICANAS, N. V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Netherlands | | | 17,43% 99,69% |
| MHI UK, LTD. | Albany Street , Regents Park, London NW1 3UP | Great Britain | | 100,00% | - 100,00% |
| MOTELES ANDALUCES, S. A. | Mauricio Legendre, 16 (Madrid) | Spain | Inactive | 99,38% | |
| NAOLINCO AVIATION,S.L. OPERADORA MESOL, S. A. de C. V. | Gremio Toneleros, 24 (Palma de Mallorca) Blvd. Kukulkan Km 16.5 No 1 T.5. Zona Hot (Cancún) | Spain Mexico | Inactive Managing Company | 100,00% | - 100,00% 24,79% 100,00% |
| PRODIGIOS INTERACTIVOS, S.A. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Service Provider | | 46,02% 100,00% |
| PT SOL MELIÁ INDONESIA | Ed.Plaza Bapindo-Menara Mandiri Lt.16 Jl.Jend.Sudirman Kav.54-55 (Jakarta) | | Managing Company | | 10,00% 100,00% |
| PUNTA CANA RESERVATIONS, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Holding | 100,00% | |
| REALIZACIONES TURÍSTICAS, S.A. | Mauricio Legendre, 16 (Madrid) | Spain | Hotel Owner and Operator | 95,97% | |
| RENÉ EGLI, S.L.U. | Playa La Barca, Pájara (Las Palmas de G.Canaria) | Spain | Sports Service Provider | 100,00% | |
| SECURISOL, S. A. | Avda.Notario Alemany s/n Hotel Barbados (Calviá) | Spain | Security Company | 100,00% | |
| SIERRA PARIMA, S.A. | Avda. Barceló, s/n (Bávaro) | Dom. Rep. | Shopping Centre Owner | 51,00% | |
| SOL GROUP, B. V. SOL MANINVEST, B. V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Netherlands | Managing Company and Holding | 100,00% 100,00% | |
| SOL MANINVEST, B. V. SOL MELIÁ BALKANS EAD | Región de Primorski,Golden-Sands-Varna | Bulgaria | Managing Company | 100,00% | |
| SOL MELIÁ DEUTSCHLAND, gmbh | Am Schimmersfeld 5 (Ratingen) | Germany | Hotel Owner and Operator | 100,00% | |
| SOL MELIÁ EUROPE, B. V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | | Financial Services | 100,00% | - 100,00% |
| SOL MELIÁ FRANCE, S.A.S. | 20 Rue du Sentier (Paris) | France | Managing Company and Holding | 100,00% | - 100,00% |
| SOL MELIÁ GREECE, HOTEL & TOURISTIC | C 14th Chalkokondili Str & 28th October str (Atenas) | Greece | Managing Company | 100,00% | |
| SOL MELIÁ ITALIA S.R.L. | Via Masaccio 19 (Milán) | Italy | Hotel Operator | 100,00% | |
| | O Suite 13-1A1,13th Floor,Hang Seng Bank Tower,1000 Lujiazui Ring Road (Shangai) | China | Managing Company | 100,00% | |
| SOL MELIÁ INVESTMENT, N. V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Netherlands | | 100,00% | |
| SOL MELIÁ LUXEMBOURG, S.A.R.L. SMVC PUERTO RICO CO. | 1 Park Dräi Eechelen, L1499 Sector Coco Beach, 200 Carretera 968 (Río Grande) | Luxembourg P.Rico | Hotel Operator Time Sharing | 100,00% 100,00% | - 100,00% - 100,00% |
| TENERIFE SOL, S. A. | Playa de las Américas (Tenerife) | Spain | Hotel Owner and Operator | 50,00% | |
| THIRD PROJECT 2012, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Inactive | 100,00% | |
| TRYP MEDITERRANEE, S.A. | Rue Chekib Arselen, 1002 (Túnez) | Tunisia | Under liquidation | 85,40% | |
| YAGODA INVERSIONES, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Inactive | 100,00% | |
| | | | | | |

^(*) Shareholding in this company is through the ownership in 92,83% of apartments which are recognised under the corresponding headings of property investments.

Associates and joint ventures

| COMPANIES | ADDRESS | COUNTR | ACTIVITIY | DIR. S | IND. S | TOTAL |
|--|---|--------|--------------------------|--------|--------|--------|
| ADPROTEL STRAND, S.L. | Mauricio Legendre, 16 (Madrid) | Spain | Hotel Owner | 50.00% | - | 50,00% |
| STARMEL HOTELES JV, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Holding | 20,00% | | 20,00% |
| ALTAVISTA HOTELERA, S.L. | Avda. Pere IV, 272 (Barcelona) | Spain | Hotel Owner | 7,55% | 41,50% | 49,05% |
| COM. PROP. APARTOTEL MELIÁ CASTILLA (* | *) Capitán Haya, 43 (Madrid) | Spain | Hotel Owner and Operator | 31,35% | 0,09% | 31,44% |
| DETUR PANAMÁ S. A. | Antigua Escuela Las Américas (Colón) | Panama | Hotel Owner and Operator | 32,72% | 17,21% | 49,93% |
| EVERTMEL, S.L. (JV) | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Hotel Owner | 49,00% | _ | 49,00% |
| HELLENIC HOTEL MANAGEMENT | Panepistimiou, 40 (Atenas) | Greece | Inactive | 40,00% | - | 40,00% |
| JAMAICA DEVCO S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | Inactive | 49,00% | - | 49,00% |
| NEXPROM, S. A. | Avda. del Lido s/n (Torremolinos) | Spain | Hotel Owner and Operator | 17,50% | 2,50% | 20,00% |
| MELIÁ ZARAGOZA S.L. | Avenida César Augusto, 13 (Zaragoza) | Spain | Hotel Owner and Operator | 50,00% | · - | 50,00% |
| PLAZA PUERTA DEL MAR, S.A. | Plaza Puerta del Mar, 3 (Alicante) | Spain | Hotel Owner and Operator | 12,23% | 7,78% | 0,00% |
| PRODUCCIONES DE PARQUES, S.L. (JV) | Avda. P.Vaquer Ramis , s/n (Calviá) | Spain | Hotel Owner and Operator | 50,00% | - | 50,00% |
| PROMEDRO, S. A. | Avda. del Lido s/n (Torremolinos) | Spain | Holding | 20,00% | - | 20,00% |
| TURISMO DE INVIERNO, S.A. | Plaza Pradollano, s/n Sierra Nevada (Granada) | Spain | Hotel Owner and Operator | 21,42% | - | 21,42% |

^(*) Shareholding in this company is through the ownership in 31.07% and 0.33% of apartments which are recognised under the corresponding headings of property investments.

1. POSITION OF THE ENTITY

1.1 Organisational Structure

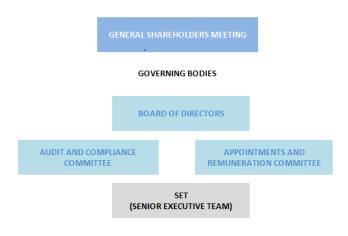
Meliá Hotels International, S.A. and its subsidiaries and affiliates (hereinafter the "Group" or the "Company") form an integrated group of companies that are mainly engaged in tourism activities in general and more specifically in the management and operation of hotels owned by them, leased, under management or franchise agreement, as well as vacation club operations. The Group is also engaged in the promotion of all types of business related to the hotel and tourism sector or with leisure or recreational activities, as well as participation in the creation, development and operation of new businesses, establishments or entities, in the tourism and hotel sectors and of any leisure or recreational activity. In addition, some of the Group's companies carry out real estate activities by taking advantage of the synergies obtained in hotel developments motivated by the strong expansion process.

In any case, those activities that the special laws reserve to companies that meet certain requirements that are not fulfilled by the Company are expressly excluded from the corporate purpose. In particular, all activities that the laws reserve to Collective Investment Institutions or stock market mediating companies are excluded.

The operating segments that constitute the Company's organisational structure are detailed below and the results are reviewed by the entity's highest decision-making authority:

- ✓ Hotel management: corresponds to the income from fees received for the operation of hotels under management and franchise agreement. In addition, it includes the intergroup charges to the Group's hotels on a lease and rental basis.
- ✓ Hotel business: this segment includes the results obtained by the operation of the hotel units owned or leased by the Group. The income produced in the catering sector is also presented by the consideration of this activity as a source of revenue which is fully integrated in the hotel operation, due to the majority sale of joint packages whose price includes accommodation and food and which would make an actual segment of assets and associated liabilities unworkable.
- ✓ Other business related to hotel management: this segment includes additional revenue from the hotel business, such as casinos and tour operating activities.
- ✓ Real Estate: includes capital gains from asset turnover, as well as real estate promotion and exploitation activities.
- Club Meliá: reflects the results derived from the sale of rights to shared use of specific resort units.
- Corporate: corresponds to structure costs, results related to mediation and marketing of room bookings and tourist services, as well as corporate costs of the Group not assignable to any of the three business divisions mentioned above.

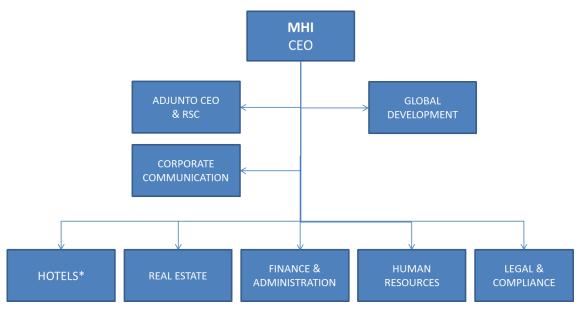
The organisational structure of the Company is detailed below:



1.2 The Company's organisational chart

The company's current organisational model called "Competing by Design" implemented in 2013, is based on the decentralisation of operational and support functions for the operation, in order to provide greater autonomy and agility to the business in its decision making, in turn boosting customer proximity. On the other hand, the strategic and control functions, which ensure the present and future global vision of the Company, remain centralised.

In accordance with the definition of the "Competing by Design" organisational model, the Company's current organisational structure is as follows:



* In 2016 the integration process of Hotels and Club Meliá was finalised, both segments having the same hierarchical dependence.

At the end of 2016, on the occasion of the reorganisation of the executive functions that the Company's Chairman had held so far, the Management of Global Development has been integrated under the Hotels division.

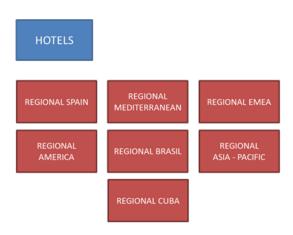
The Company's Executive Committee comprises the following Chief Officers:

- CHIEF FINANCE & ADMINISTRATION OFFICER
- CHIEF HOTELS OFFICER
- CHIEF HUMAN RESOURCES OFFICER
- CHIEF LEGAL & COMPLIANCE OFFICER
- CHIEF REAL ESTATE OFFICER

The fundamental objective of "Competing by Design" is to have an agile and excellent organisational model that constitutes a competitive advantage for the Group, providing *know-how* and autonomy to geographical areas and maintaining the vision and global control of the business centralised, "Think Globally, Act Locally".

Based on the culture and values of Coherence, Excellence, Proximity, Dedication to Service and Innovation, the principles of Leadership, Globalisation and Efficiency which the model is based on have been established. These principles include, among others, teamwork, consensus and collaboration in the decision-making process, delegation of ultimate responsibility for the results account to the leading regional manager, proximity to the operational and support functions for the business, the internationalisation of the processes, systems and organisational structures and the search for synergies among the functions and the optimisation of both corporate and regional structures.

Based on all this, the current organisational structure of the Hotels sector and on which all decentralised (Regional) functions depend as well as one part of the global functions is as follows:



1.3 Operation of the entity

Strategic momentum

Meliá Hotels International promotes its strategy aligned with the Vision 2020, pivoting the processes of transformation on three fundamental dimensions, key ones in its business model and in the current environment:

- ✓ People
- ✓ Innovation
- ✓ Digitalisation

These three dimensions act as ambitious transverse axes of change and are present in the different levers that make up the Strategic Momentum of Meliá Hotels International in 2016.

In the definition and implementation of the strategic momentum, we also integrate the continuous analysis of an increasingly changing environment, as well as the inputs of the different interest groups, resulting from the materiality analysis carried out by the Company. This strategic approach strengthens the Company and gives it the necessary dynamism to consolidate a solid and excellent present that allows it to undertake a promising future, after 60 years of success.

The different thrusts in the framework of the strategic momentum are:

Brand architecture

The Company, aware of the changes demanded by the market, drives its business model focused on positioning its brands as a lever for growth, profitability and reinforces this positioning from both a global and regional perspective.

Today, Meliá Hotels International has a portfolio of 7 hotel brands and a vacation club with its own and well defined identities that contribute to an internationally recognised positioning that allows different segments of customers, nationalities, cultures and generations to be satisfied.

Customer centric

The culture of Meliá Hotels International has maintained throughout its 60 years of experience a constant and invariable premise: a culture of service focused on excellence and the delivery of the brand promise. The Company is completely oriented around the customer and increasing their loyalty, by establishing a fluid conversation to improve their experience and interaction with the brand. To this end, the Company adapts its processes by updating year after year technologically leading initiatives that allow it to remain at the forefront of customer awareness and quality of service.

Meliá goes beyond

The Company, present for the first time in its 60 years of history in 43 countries, maintains its expansion prospects with the objective of strengthening the positioning of Meliá Hotels International, growing in emerging markets of Asia Pacific and Africa, as well as in Latin America, and in the main European cities, with the ambition of being leaders in the resorts segment.

Excellence in management

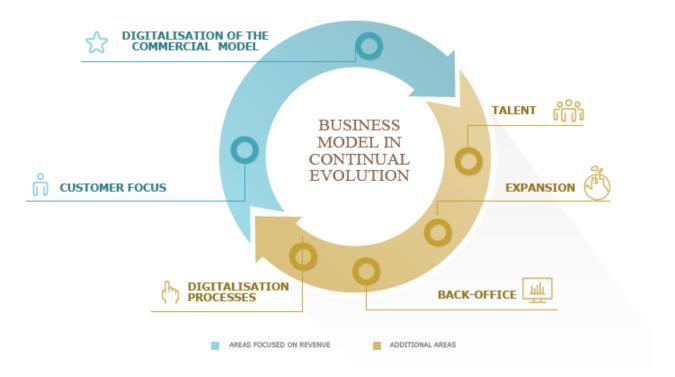
Meliá Hotels International develops and promotes different initiatives by functional areas complementary to the operational ones that give them competitive advantages and whose innovation is transferable as a contribution of value to the business. Under the dimensions of digitalisation, innovation and people, these areas contribute in a fundamental way to the Company's progress toward a model of excellence in management.

Business Model

The Company presents a consolidated and successful business model, which has evolved from a family-owned resorts company, born in Mallorca (Spain), to a listed company, diversified internationally, with recognised and leading brands in the market and focused on growth under formulas which are less capital intensive.

Meliá Hotels International's business model focuses on generating value for its stakeholders. This model is the result of an evolution of the Company over 6 decades in areas such as internationalisation, innovation and the offer of global services under criteria of excellence and proximity to the needs and expectations of its stakeholders.

The evolution and updating of the business model, meeting the requirements mainly of customers, owners and employees, generates a philosophy of continuous reflection and implementation of improvements in the business model in line with changes in the environment, the new technologies available and opportunities which the global dimension of the Company offers. This business model update covers all areas of the Company worldwide, from hotels, regional areas to headquarters.



Meliá Hotels International has strengthened its hotel management model, focused mainly on third-party management, favouring a low-intensity capital growth model, giving the Company greater dynamism to drive innovation, continuous improvement, minimisation of risks, reputation and recognition.

Following the transformation from a proprietary company, with hotels in management, to a management company with hotels in property, Meliá Hotels International today has a portfolio of hotels where low capital intensity models (management and franchise) represent 60% of rooms on the traditional models of owned and leased. Of the 18 openings that occurred in 2016, 63% of them were hotels under a management model mainly, and to a lesser extent, under a franchise system.

2. BUSINESS EVOLUTION AND RESULTS

The following is a breakdown of the operating segments in which the Company is structured:

2.1 Hotel Business

The evolution of the hotel business for the total of the Company can be summarised in the following key indicators or KPIs, broken down by management type:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|-------------------------|---------|---------|------------------|
| Total aggregate revenue | 1,508.5 | 1,398.0 | 8% |
| Owned | 788.5 | 781.5 | |
| Leased | 720.0 | 616.6 | |
| Of which Room Revenue | 932.2 | 848.2 | 10% |
| Owned | 419.8 | 424.8 | |
| Leased | 512.3 | 423.4 | |
| EBITDAR | 388.6 | 342.9 | 13% |
| Owned | 211.6 | 199.8 | |
| Leased | 177.0 | 143.1 | |
| EBITDA | 224.8 | 203.1 | 11% |
| Owned | 210.3 | 199.8 | |
| Leased | 14.4 | 3.3 | |
| EBIT | 133.7 | 88.0 | 52% |
| Owned | 144.6 | 108.0 | |
| Leased | (10.9) | (20.1) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|--|---------------------|------------------|------------------|
| Total Revenue from the Management Model | 283.2 | 234.2 | 21% |
| Third-party fees | 57.4 | 54.6 | |
| Leased and owned Fees | 94.2 | 81.3 | |
| Other revenue | 131.6 | 98.4 | |
| Total EBITDA Management Model Total EBIT Management Model | 80.5 79.6 | 44.3 43.3 | 82% |

The "Other income" item includes 55.8 million euros in 2016 and 47.2 million in 2015 of corporate income not attributable to a specific region.

Regarding other businesses related to hotel management, the evolution was as follows:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|-----------------|------|------|------------------|
| Revenue | 77.3 | 69.6 | 11% |
| EBITDAR | 5.9 | 5.7 | 4% |
| EBITDA | 5.4 | 5.4 | 1% |
| EBIT | 4.5 | 4.4 | 1% |

The revenues include 55 million euros, in 2016, and 51.8 million in 2015, corresponding to the tour operation activity of the company Sol Caribe Tours.

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| · , | OWNED AND LEASED | | | | | | |
|-------------------------------------|------------------|-----------|-------|---------------|-------|---------------|--|
| | Occupancy | | ARR | | Re | evPAR | |
| | | Variation | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | |
| HOTELS TOTAL | 71.6% | 0.9 | 112.3 | 7.5% | 80.5 | 8.8% | |
| SAME COMPARABLE BASES HOTELS TOTAL | 71.7% | 0.4 | 112.3 | 3.7% | 80.6 | 4.2% | |
| AMERICA | 69.3% | (2.3) | 120.5 | 6.6% | 83.6 | 3.2% | |
| EMEA (Europe, Middle East & Africa) | 71.9% | -0.8 | 151.0 | 4.4% | 108.6 | 3.2% | |
| SPAIN | 67.5% | 0.5 | 87.8 | 9.3% | 59.3 | 10.2% | |
| MEDITERRANEAN | 79.1% | 6.8 | 85.3 | 18.0% | 67.5 | 29.0% | |
| BRAZIL | 3.0% | | 265.0 | | 7.8 | | |
| | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 11.6 million (11.5 million in 2015).

| | OWNED, LEASED AND MANAGEMENT | | | | | | |
|-------------------------------------|------------------------------|-------------------|-------|---------------|-------|---------------|--|
| | Occı | ipancy | | ARR | Re | evPAR | |
| | | Variation | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | |
| HOTELS TOTAL | 68.4% | 1.7 | 103.0 | 11.5% | 70.5 | 14.3% | |
| SAME COMPARABLE BASES HOTELS TOTAL | 68.7% | 0.4 | 102.7 | 6.6% | 70.6 | 7.3% | |
| AMERICA | 67.2% | (1.2) | 119.9 | 5.6% | 80.5 | 3.8% | |
| EMEA (Europe, Middle East & Africa) | 70.2% | `2.5 [°] | 150.4 | 8.3% | 105.6 | 12.4% | |
| SPAIN | 65.7% | 0.9 | 88.6 | 7.8% | 58.2 | 9.4% | |
| MEDITERRANEAN | 77.1% | 9.7 | 83.8 | 24.7% | 64.7 | 42.8% | |
| CUBA | 66.3% | (4.1) | 98.1 | 17.1% | 65.0 | 10.3% | |
| BRAZIL | 53.0% | (1.9) | 78.7 | (9.9%) | 41.7 | (13.0%) | |
| ASIA | 61.8% | 0.6 | 76.6 | (0.2%) | 47.4 | 0.8% | |
| | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 22.6 million (23.9 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hotels Portfolio | | | | | |
|---------------|------------|--------------------------|---------|--------|--------|--|--|
| | | 31/12 | 2/2016 | 31/1 | 2/2015 | | |
| | | Hotels Rooms | | Hotels | Rooms | | |
| GLOBAL HOTELS | | 311 | 79,764 | 314 | 83,252 | | |
| | | | 0.4.050 | 407 | 10.106 | | |
| | Management | 110 | 34,253 | 127 | 42,496 | | |
| | Franchise | 47 | 9,373 | 36 | 5,659 | | |
| | Owned | 46 | 14,032 | 48 | 14,713 | | |
| | Leased | 108 | 22,106 | 103 | 20,384 | | |

| | | Pipeline 2017 2018 2019 2020 onwards TOT/ | | | | | | OTAL | | | |
|---------------|-------------------------|--|-----------------------|--------------|-----------------------|--------------|-----------------------|--------------------|-----------------------|--------------|-----------------|
| GLOBAL HOTELS | | Hotels 21 | Rooms 4,198 | Hotels 23 | Rooms 7,269 | Hotels 13 | Rooms 3,083 | Hotels 7 | Rooms 2,055 | Hotels 64 | Rooms 16,605 |
| | Management Franchise | 17 2 | 3,313 412 | 22 | 7,094 | 9 | 2,179 | 6 | 1,625 | 54 2 | 14,211 412 |
| | Leased | 2 | 473 | 1 | 175 | 4 | 904 | 1 | 430 | 8 | 1,982 |

The following is an analysis of the hotel evolution by region:

AMERICA

Complying with the Company's initial forecasts, the evolution of the second half of 2016 has been favourable in the America region, especially the fourth quarter, closing the year with a positive balance despite the gap generated during the first half. In this regard, despite the fact that occupancy levels have remained under pressure in practically all markets, the good evolution of rates has been a positive development.

The main reasons for the evolution of hotels in America are as follows:

- The contribution of the new openings, especially by the Innside New York NoMad hotel. In the case of this hotel, the Company is especially proud of the rate positioning achieved, considering that it has become the hotel in the America region with a higher average rate, even in spite of its recent opening (March 2016). As for the evolution of the ME Miami Hotel, another of the main incorporations, we can inform that the hotel is still in the positioning phase, although considering its excellent location close to the main points of cultural interest in Miami-, the Company hopes that in the first half of 2017 it will achieve significant improvements in its positioning.
- ✓ The good performance of the hotels located in Mexico, especially emphasising the contribution of the Paradisus Cancun and the two Paradisus of Playa del Carmen (Paradisus La Perla and Paradisus La Esmeralda). In the latter case, especially during the last quarter of the year, coinciding with the peak season. On the other hand, a relevant landmark in Mexico has been the re-launch of the new Paradisus Los Cabos (formerly, Meliá Cabo Real) on 23 December 2016.

The evolution of the hotel business in regional America can be summarised in the following KPIs, broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|-------|-------|------------------|
| Total aggregate revenue | | 451.6 | 428.4 | 5% |
| 55 5 | Owned | 423.3 | 419.3 | |
| | Leased | 28.2 | 9.1 | |
| Of which Room Revenue | | 196.2 | 182.2 | 8% |
| | Owned | 171.7 | 174.0 | |
| | Leased | 24.5 | 8.2 | |
| EBITDAR | | 120.0 | 112.5 | 7% |
| | Owned | 116.6 | 111.7 | |
| | Leased | 3.5 | 0.7 | |
| EBITDA | | 113.6 | 111.6 | 2% |
| | Owned | 116.6 | 111.7 | |
| | Leased | (2.9) | (0.1) | |
| EBIT | | 84.1 | 60.5 | 39% |
| | Owned | 87.7 | 61.3 | |
| | Leased | (3.6) | (0.8) | |

NOTE: The comparative data that appear in the report for the year 2015 differ significantly from those reported in 2015 due to the inclusion of the Meliá Puerto Vallarta and Meliá Cozumel Hotels in both periods (considering that in 2015 they were included in the Club Meliá business unit). For comparative purposes, excluding these hotels from the year 2015 (same figures reported in 2015), growth continues to be 3.2%, so its inclusion in the hotel business has not affected the Division's overall growth.

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---|------|------|------------------|
| Total Revenue from the Management Model | 60.5 | 52.0 | 16% |
| Third-party fees | 4.2 | 3.5 | |
| Leased and owned Fees | 29.6 | 26.7 | |
| Other revenue | 26.7 | 21.8 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | | OWN | D AND LEAS | ED | | |
|------------------------------------|-------|--------------------|------------|---------------|-------|--------------|
| | Occup | ancy | | ARR | Rev | PAR |
| | % | Variation (points) | € | Variation (%) | € | Variation (% |
| HOTELS TOTAL | 69.3% | (2.3) | 120.5 | 6.6% | 83.6 | 3.2% |
| SAME COMPARABLE BASES HOTELS TOTAL | 68.2% | (3.3) | 120.6 | 2.5% | 82.3 | (2.2%) |
| Leading Countries | | | | | | |
| Mexico | 78.7% | 1.5 | 116.5 | 1.0% | 91.7 | 2.9% |
| Dominican Republic | 72.7% | (1.8) | 114.8 | 2.5% | 83.5 | 0.0% |
| Venezuela | 43.5% | (9.4) | 99.3 | 39.4% | 43.2 | 14.5% |
| USA | 75.3% | (1.2) | 179.5 | 43.8% | 135.2 | 41.6% |

The number of rooms available in 2016 corresponding to hotels owned and leased is 2.3 million (2.2 million in 2015).

| | OWNED, LEASED AND MANAGEMENT | | | | | |
|------------------------------------|------------------------------|--------------------|-------|---------------|-------|---------------|
| | Occupar | ncy | | ARR | Re | vPAR |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) |
| HOTELS TOTAL | 67.2% | (1.2) | 119.9 | 5.6% | 80.5 | 3.8% |
| SAME COMPARABLE BASES HOTELS TOTAL | 66.9% | (1.2) | 120.0 | 2.6% | 80.3 | 0.7% |
| Leading Countries | | | | | | |
| Mexico | 76.1% | 4.8 | 123.0 | 5.7% | 93.5 | 12.8% |
| Dominican Republic | 72.7% | (1.8) | 114.8 | 2.5% | 83.5 | 0.0% |
| Venezuela | 43.5% | (9.4) | 99.3 | 39.4% | 43.2 | 14.5% |
| USA | 71.3% | (5.2) | 179.7 | 44.0% | 128.2 | 34.2% |
| | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 3 million (2.9 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hotels Port | folio | | |
|---------------|----------------|----------------------------|---------------------|-----------------------|--|
| | 31/12/20 | 016 | 31/12/2015 | | |
| AMERICA TOTAL | OTAL Hotels Ro | | Hotels 25 | Rooms 8,477 | |
| Management | 10 | 2,523 | 8 | 2,144 | |
| Franchise | 2 | 214 | 2 | 214 | |
| Owned | 14 | 5,913 | 14 | 5,883 | |
| Leased | 2 | 549 | 1 | 236 | |

| | | | ļ | Pipeline | | | | |
|---------------|--------------------|---------------------|--------------------|-----------------------|-------------|------------|--------------|----------------|
| | 2017 | | 2 | 018 | 2019 on | wards | то | TAL |
| AMERICA TOTAL | Hotels 4 | Rooms 744 | Hotels 6 | Rooms 1,475 | Hotels 0 | Rooms 0 | Hotels 10 | Rooms 2,219 |
| Management | 4 | 744 | 6 | 1,475 | | | 10 | 2,219 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTELS | CITY/COUNTRY | AGREEMENT | No. of ROOMS |
|------------------------|-----------------|------------|--------------|
| OPENINGS | | | |
| Meliá Braco Village | Jamaica | Management | 226 |
| Innside New York NoMad | Manhattan (USA) | Leased | 312 |
| ME Miami | Miami (USA) | Management | 130 |
| DISAFILLIATIONS | | | |

Outlook 2017

In a market analysis, the prospects for the Dominican Republic seem to be a challenge facing 2017 due to the oversupply of hotel rooms in this market with respect to previous years, taking into account that the destination of Punta Cana now has 5,000 rooms hotel more than the previous year. In this sense, after the slight deceleration observed in 2016, the first quarter of 2017 is reporting figures below last year.

In Mexico, the situation is much more favourable. Canadian and Latin American issuing markets show a strong growth since January, due to the best weather conditions which arose in the period, and it seems that the US issuing market could also improve its figures in the short term. In this last market, since January the Company has been developing an on-line campaign focused on the Paradisus product and later also for the Meliá brand, achieving a daily sales growth rate of around 40% through melia.com, compared to the same period last year. This positive performance means that the Company is confident of a better performance of the American market throughout 2017.

In addition, an important factor that will define the best performance of resorts in Mexico, is their better segmentation of the income taking into account that they have a solid base of Business Groups. In addition, it should be remembered that in March 2017, the ME Cancun Hotel has reopened its doors after its renovation/refurbishment, an opening that should be added to the recent relaunch of the Paradisus Los Cabos hotel where the Company has very positive expectations. Therefore, we should point out that the Paradisus Los Cabos hotel is still in an initial phase of positioning, although it already has a segmentation according to the distribution channels which is very favourable for the Group, being 80% on-line channels and 20% in B2B channels. The melia.com channel is registering very good figures positioning itself as the first channel in importance.

Expansion

Throughout the year the division has opened the Meliá Braco Village hotels in Jamaica and Innside New York NoMad and ME Miami in the United States.

Regarding the pipeline, in the fourth quarter of 2016, a new additional opening was initially expected, the Meliá Cartagena (Cartagena de Indias, Colombia), which is strategically located in the Caribbean, in one of the preferred destinations in the country for holidays and business meetings. However, this opening has been delayed until the first quarter of 2017.

In 2017 important openings like the Melia Costa Hollywood (United States) and the Innside Bogota will also be seen. The current year will also witness the transformation and rebranding of the former Meliá Cabo Real in Mexico, now Paradisus Los Cabos, which as of 1 January is considered an owned hotel after the Company acquired the 85% share previously in the hands of a third party. This asset is considered a strategic hotel for the Company, showing an excellent track record of results during the time the Company has managed the hotel through a management contract, to which it should be added that, after its renewal, the Company expects a significant improvement in its profitability and therefore its contribution to the consolidated statements of the Group.

EUROPE, MIDDLE EAST & AFRICA (EMEA)

Overall, the EMEA region performed well, registering a 3.2% growth in RevPAR over the previous year, mainly thanks to the improvement in rates.

This growth was mainly fuelled by the very positive contribution of hotels located in Spain and Germany. Likewise, the slow but steady recovery of the UK and French markets during the fourth quarter of the year also contributed to this growth. Unfortunately, Milan (in Italy) and the Middle East in general have been a challenge for the Company in 2016.

The evolution of the hotel business in the EMEA region can be summarised in the following KPIs, broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|-------|-------|------------------|
| Total aggregate revenue | | 533.0 | 511.5 | 4% |
| | Owned | 210.3 | 200.7 | |
| | Leased | 322.6 | 310.8 | |
| Of which Room Revenue | | 370.5 | 355.2 | 4% |
| | Owned | 144.8 | 147.3 | |
| | Leased | 225.7 | 207.9 | |
| EBITDAR | | 134.1 | 128.3 | 5% |
| | Owned | 57.7 | 59.3 | |
| | Leased | 76.4 | 69.0 | |
| EBITDA | | 68.4 | 66.9 | 2% |
| | Owned | 56.5 | 59.3 | |
| | Leased | 11.9 | 7.6 | |
| EBIT | | 34.6 | 37.3 | (7%) |
| | Owned | 32.9 | 39.4 | - • |
| | Leased | 1.7 | (2.1) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---|------|------|------------------|
| Total Revenue from the Management Model | 56.1 | 44.9 | 25% |
| Third-party fees | 3.2 | 2.7 | |
| Leased and owned Fees | 31.7 | 28.6 | |
| Other revenue | 21.3 | 13.6 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | | | OWNED | AND LEASED | | | |
|------------------------------------|-----------|-----------|-------|---------------|-------|--------------|--|
| | Occupancy | | | ARR | R | evPAR | |
| | | Variation | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (% | |
| HOTELS TOTAL | 71.9% | (0.8) | 151.0 | 4.4% | 108.6 | 3.2% | |
| SAME COMPARABLE BASES HOTELS TOTAL | 72.8% | (0.7) | 150.6 | 3.3% | 109.7 | 2.3% | |
| Leading Countries | | | | | | | |
| Spain | 72.2% | (0.7) | 199.4 | 12.0% | 144.0 | 10.9% | |
| United Kingdom | 75.6% | (1.9) | 168.1 | (14.1%) | 127.0 | (16.1%) | |
| Italy | 62.8% | (6.3) | 210.1 | 23.1% | 131.9 | 11.9% | |
| Germany | 71.7% | (0.5) | 108.3 | 7.9% | 77.6 | 7.2% | |
| France | 69.3% | (4.4) | 169.2 | (6.4%) | 117.2 | (12.0%) | |
| | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 3.4 million (3.3 million in 2015).

| | | OV | WNED, LEASE | D AND MANAGEME | NT | |
|---|-------|-----------|-------------|----------------|-------|-------------|
| | Oc | cupancy | | ARR | Re | evPAR |
| | | Variation | | | | |
| | % | (points) | € | Variation % | € | Variation % |
| HOTELS TOTAL | 70,2% | 2,5 | 150,4 | 8,3% | 105,6 | 12,4% |
| SAME COMPARABLE BASES HOTELS TOTAL Leading Countries | 72,6% | (0,5) | 150,8 | 3,2% | 109,5 | 2,5% |
| Spain | 71,4% | (0,4) | 200,5 | 11,7% | 143,2 | 11,1% |
| United Kingdom | 75,6% | (1,9) | 168,1 | (14,1%) | 127,0 | (16,1%) |
| Italy | 62,2% | (6,3) | 212,0 | 22,7% | 131,8 | 11,4% |
| Germany | 71,7% | (0,5) | 108,3 | 7,9% | 77,6 | 7,2% |
| France | 69,3% | (4,4) | 169,2 | (6,4%) | 117,2 | (12,0%) |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 3.8 million (4 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hotels Portfolio | | | | | |
|------------|------------|--------------------------|------------------------|---------------------|-----------------|--|--|
| | | 31/: | 12/2016 | 31/12/2015 | | | |
| EMEA TOTAL | | Hotels 73 | Rooms 12,566 | Hotels 73 | Rooms 13,231 | | |
| | Management | 8 | 1,116 | 9 | 2,015 | | |
| | Franchise | 12 | 1,561 | 12 | 1,561 | | |
| | Owned | 13 | 3,045 | 13 | 3,049 | | |
| | Leased | 40 | 6,844 | 39 | 6,606 | | |

| | | | 2017 | : | 2018 | Pipeli 20 | ne)19 | 2020 c | nwards | то | TAL |
|------------|-------------------------|--------------------|----------------|--------------------|----------------|--------------|----------------|--------------------|--------------|--------------|----------------|
| EMEA TOTAL | | Hotels 9 | Rooms 1,809 | Hotels 5 | Rooms 1,174 | Hotels 8 | Rooms 1,848 | Hotels 2 | Rooms 560 | Hotels 24 | Rooms 5,391 |
| | Management Franchise | | 1,252 352 | 4 | 999 | 4 | 944 | 1 | 130 | 16 1 | 3,325 352 |
| | Leased | 1 | 205 | 1 | 175 | 4 | 904 | 1 | 430 | 7 | 1,714 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| | | | AGREEMEN | |
|-----------------|------------------------------|--------------|---|--------------|
| | HOTELS | CITY/COUNTRY | <u>/ T </u> | No. of ROOMS |
| OPENINGS | | | | |
| | Sol House Taghazout Bay Surf | Morocco | Management | 87 |
| | Innside Aachen | Germany | Leased | 158 |
| | Innside Leipzig | Germany | Leased | 177 |
| | Frankfurt Ostend | Germany | Leased | 168 |
| DISAFILLIATIONS | | | | |
| | Melia Sharm | Egypt | Management | 468 |
| | Sol Taba | Egypt | Management | 440 |
| | Sol Dahab | Egypt | Management | 218 |
| | Innside Berlin | Germany | Leased | 133 |

Highlights of hotel developments

The most outstanding aspects of each of the countries that make up this regional unit have been:

Germany and Austria:

As the hotel industry in 2016 was able to benefit from the intense activity of the trade fair segment in Germany, Meliá's efforts focused on maximising revenue generation through its *Yield Management/Revenue Management* strategy. In this respect, hotels in Germany have reported solid growth rates for all quarters of the year, with constancy being the main characteristic that defines the results reported by hotels in the country.

In addition, the Company has been able to benefit from the successful openings carried out during the period being examples of success: Innside Leipzig and Innside Aachen.

Spain:

Throughout the year, the performance of the Spanish Premium hotels included in the EMEA region has been very positive both for resorts and for urban hotels.

Once again, in the rseorts area, the outstanding performance of the Gran Meliá Palacio de Isora hotel, flagship of luxury resorts in Europe, which just in the fourth quarter of the year would have improved its revenues by more than one million euros.

It is also worth mentioning the contribution of the ME Ibiza hotel, which in 2016 has recorded its best season enjoying very good results even in the fourth quarter of the year - after managing to extend its season against the previous year ending the 2016 season on a high.

As far as urban hotels are concerned, we should mention the good results obtained by the Gran Meliá Colón and Meliá Barcelona Sky hotels.

Finally, it is worth remembering the relaunch of the Gran Meliá Palacio de los Duques hotel in Madrid, which, despite its recent inauguration, has already been able to align itself in terms of rates to the level of its competitive set - achieving an ARI (Average Room Index, Price Index) of 96%.

France:

During the fourth quarter, the Company recorded two completely different groups of figures:

- a) The first 40 days remained negative without recovering from the fall in business recorded since October 2015.
- b) However, as of 11 November, hotels in the city recorded a significant recovery maintained until the end of the year. As a result of this situation, the fourth quarter reached the same level of Revenue per Available Room as the previous year, recovering a significant amount of volume, but recording general price declines, which is why the Company still expects it to take some time to fully recover.

United Kingdom:

The recovery experienced during the fourth quarter of the year in the United Kingdom maintains many similarities with the situation experienced in France, adding here the uncertainties generated on the basis of the evolution of the pound, as well as the possible impact of Brexit.

A relevant milestone in its evolution were the best figures recorded in the last quarter of the year, which would have resulted in an improvement of the Average Income per Available Room of + 0.2%, after recording a year of falls. This improvement in the situation could move into 2017, with a better performance expected compared to the previous year in the first quarter of the year.

Italy:

Italy has been a major challenge for the EMEA region during 2016. The post-Expo factor was very significant throughout the year in the city of Milan. However, this city was the only one that showed a negative trend in Italy, while Rome and Genoa recorded slight growth rates.

Outlook 2017

In Germany, although 2016 was a great year due to the large volume of trade fairs held in the country, prospects for the first quarter of 2017 also look favourable thanks to the good performance of hotels in Düsseldorf.

Throughout 2017, although the Company will notice a certain lack of fair days compared to last year (in 2016 188 trade fair days were held, while in 2017 132 are expected), this situation will not affect the first quarter of the year.

France and the UK also have good prospects for 2017. In the UK, the Company expects double-digit revenue growth in the first quarter of 2017, while in France the forecast is also quite positive, with a RevPar growth of around 5% thanks in part to the good performance expected by the ME London hotel.

On the other hand, in Italy, due to the standardisation of the comparable figures (without post-Expo effect) the situation seems favourable pointing to 2017 being a good year for the hotels in the country.

To conclude this section, the situation in Spain will suffer temporarily in the first quarter of the year from the Easter calendar effect (which in 2016 fell in March and in 2017 in April). However, the gap is expected to recover in the second quarter, with very good prospects for Premium hotels in Spain, both in urban hotels and in resorts.

Expansion

In relation to movements of the portfolio of hotels and rooms, in 2016 the Company has benefited from the opening of the Sol House Taghazout Bay Surf, Innside Aachen, Innside Leipzig and Innside Frankfurt Ostend hotels. This last hotel opened in the fourth quarter of the year under a lease, becoming the Company's fourth hotel in Frankfurt, one of the most interesting destinations in Germany for Meliá, since it is an important business centre that houses important fairs and congresses.

After an intense 2016, in which the EMEA region has signed 12 new hotels, the EMEA pipeline includes at yearend, 24 new hotels to open in the EMEA area until 2020.

Of these 24 hotels, 9 properties will be opened during this year 2017, of which:

- 3 are located in the Middle East (ME Dubai, Innside Doha and Gran Meliá Huravee in the Maldives).
- 3 in Africa (Meliá Serengeti in Tanzania and 2 Meliá Saidia Resorts in Morocco).
- 3 in Europe (the Innside Hamburg Högerdamm in Germany, the Tryp by Wyndham Caparica in Portugal and the ME Sitges Terramar in Spain).

MEDITERRANEAN

Regarding the evolution of business in the Mediterranean area, the general trend in 2016 has been that all the holiday destinations included under this heading, mainly coastal areas of peninsular Spain, Balearic Islands, Canary Islands, as well as Cape Verde, improved their results compared to the previous year, highlighting a significant improvement in their rates.

During the fourth quarter, the most important aspects that explained the business performance were:

- ✓ The very positive results of the resorts in October, which in some cases even allowed for an extension of the season.
- ✓ The excellent figures reported in the Canary Islands, especially in Tenerife, showing a higher performance than initially expected.

Overall, with regard to the performance of resorts in the Balearic Islands, their evolution was linked to their good performance mainly during the summer season, with particular emphasis on:

- a) The successful positioning of the Meliá Antillas Calviá Beach hotel, which has had an excellent performance after its relaunch in 2016, especially with respect to its rate positioning.
- b) The good results of the Sol Katmandú Hotels & Resorts, hotel recognised as "Best Innovation in Service in 2016" by the European Hospitality Awards.
- c) The great performance of the hotels Sol House Mixed by Ibiza Rocks in Mallorca and especially in Ibiza, both hotels being well received by the market.
- d) Lastly, the very good performance of hotels operating under the Sol Beach House brand, a new concept designed specifically for adults in Spain, with the main leading hotels being: Cala Blanca, Ibiza and Menorca.

Outside Spain, Cape Verde's contribution also stands out, where the Company almost doubled its results with an additional contribution of 27 million euros.

The evolution of the hotel business in the Mediterranean region can be summarised in the following KPIs, broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|-------|-------|------------------|
| Total aggregate revenue | | 245.7 | 205.7 | 19% |
| | Owned | 82.3 | 95.7 | |
| | Leased | 163.5 | 110.0 | |
| Of which Room Revenue | | 165.9 | 131.1 | 27% |
| | Owned | 53.0 | 58.0 | |
| | Leased | 112.8 | 73.1 | |
| EBITDAR | | 66.5 | 43.7 | 52% |
| | Owned | 19.9 | 14.8 | |
| | Leased | 46.5 | 29.0 | |
| EBITDA | | 29.2 | 16.5 | 77% |
| | Owned | 19.9 | 14.8 | |
| | Leased | 9.3 | 1.7 | |
| EBIT | | 17.3 | (2.5) | (803%) |
| | Owned | 13.8 | 1.0 | |
| | Leased | 3.5 | (3.5) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---|------|------|------------------|
| Total Revenue from the Management Model | 39.0 | 29.4 | 33% |
| Third-party fees | 12.6 | 14.3 | |
| Leased and owned Fees | 15.8 | 11.4 | |
| Other revenue | 10.6 | 3.7 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | OWNED AND LEASED | | | | | | |
|------------------------------------|------------------|--------------------|------|---------------|--------|---------------|--|
| | | Occupancy | | ARR | RevPAR | | |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) | |
| HOTELS TOTAL | 79.1% | 6.8 | 85.3 | 18.0% | 67.5 | 29.0% | |
| SAME COMPARABLE BASES HOTELS TOTAL | 78.9% | 5.8 | 79.1 | 10.7% | 62.4 | 19.4% | |
| Leading Countries Spain | 79.1% | 6.8 | 85.3 | 18.0% | 67.5 | 29.0% | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 2.4 million (2.5 million in 2015).

| | OWNED, LEASED AND MANAGEMENT | | | | | | |
|---|------------------------------|----------------------|------|---------------|--------|---------------|--|
| | Occupancy | | | ARR | RevPAR | | |
| | % | % Variation (points) | | Variation (%) | € | Variation (%) | |
| HOTELS TOTAL | 77.1% | 9.7 | 83.8 | 24.7% | 64.7 | 42.8% | |
| SAME COMPARABLE BASES HOTELS TOTAL Leading Countries | 77.0% | 7.7 | 78.7 | 14.5% | 60.6 | 27.3% | |
| Spain | 78.5% | 4.3 | 84.5 | 17.5% | 66.3 | 24.2% | |
| Cape Verde | 66.3% | 27.1 | 77.6 | 20.6% | 51.5 | 103.8% | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 4.8 million (6 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hotels Portfolio | | | | | |
|---------------------|--------|--------------------------|--------|--------|--|--|--|
| | | 31/12/2016 31/12/20 | | | | | |
| | Hotels | Rooms | Hotels | Rooms | | | |
| MEDITERRANEAN TOTAL | 76 | 23,843 | 81 | 27,871 | | | |
| Managemen | 24 | 8,269 | 41 | 16,076 | | | |
| Franchise | 19 | 5,805 | 7 | 2,008 | | | |
| Owned | 10 | 2,621 | 12 | 3,323 | | | |
| Leased | 23 | 7,148 | 21 | 6,464 | | | |

| | | Pipeline | | | | | | | |
|---------------------|------------|--------------------|-------------------|--------------------|-----------------------|--------------------|-------------------|-------------|----------------|
| | | 2017 2018 | | | 018 | 2019 d | nwards | TOTAL | |
| MEDITERRANEAN TOTAL | | Hotels 0 | Rooms 0 | Hotels 2 | Rooms 1,097 | Hotels 0 | Rooms 0 | Hotels 2 | Rooms 1,097 |
| | Management | | | 2 | 1,097 | | | 2 | 1,097 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTELS | CITY/COUNTRY | AGREEMEN T | No. of ROOMS |
|----------------------------------|------------------------|---------------|--------------|
| OPENINGS | | | |
| Sol Costa Atlantis | Canary Islands (Spain) | Leased | 289 |
| Sol Dunas | Cape Verde | Management | 843 |
| Llana Beach Resort & Spa | Cape Verde | Management | 303 |
| Sensimar Cabo Verde Resort & Spa | Cape Verde | Management | 302 |
| DISAFILLIATIONS | | | |
| Sol Finida | Croatia | Management | 290 |
| Sol Park Umag | Croatia | Management | 2500 |
| Sol Savudrija Apart. | Croatia | Management | 627 |
| Sol Kanegra FKK Umag | Croatia | Management | 426 |
| Sol Stella Maris Umag | Croatia | Management | 575 |
| Umag & Residence | Croatia | Management | 28 |
| Sol Parque San Antonio | Canary Islands (Spain) | Owned | 252 |

Outlook 2017

With regards to 2017, the Company maintains an optimistic position on obtaining better results than the previous year, the main trend being a slight decrease in occupancy, largely compensated by price increases. In this sense, it should be noted that the negotiations of rates with the main tour operators indicate price improvements of half a digit, except for recently updated hotels, where the improvements will even be of double-digit.

The objective of the Company is to continue the successful strategy focused on the repositioning of settled destinations, as in the Balearic Islands, extrapolating their experience and know-how to other tourist destinations such as Torremolinos (Málaga, Spain).

These investments not only aim to improve the physical conditions of the hotels, but they must also be a tool to improve their competitiveness in the market and attract a greater diversity of travellers, promoting in this way a more social and economic profitability of this tourist model.

To face the current hyper-segmentation of tourist demand, the Company will complete the renovation of its brand system and the updating of brands in the holiday sector such as Sol by Meliá with its new sub-brands Sol Hotels, Sol House, Sol Beach House and Sol Kathmandu.

In this sense, before the summer season of 2017 the Company will refurbish, among other hotels: Sol beach House Mallorca, Mirador de Calas of Mallorca and Sol Cala Antena (previously Sol Calas of Mallorca) in the Balearic Islands; Sol Don Pablo, in mainland Spain; and Meliá Gorriones and Meliá Salinas, in the Canary Islands.

Also, a factor that will undoubtedly cause price increases in 2017 will be the Company's sales strategy focused on the negotiation of dynamic rates within the tour operator segment, which will favour management and revenue maximisation.

With regards to Brexit, the Company highlights that it has not seen any slowdown in the sale of holiday packages through tour operators, with a slight slowdown in sales from the UK through melia.com, mainly depending on changes in the exchange rate between the euro and the pound sterling.

Although we do not expect a major impact on the UK issuing market, we expect the Company to compensate the expected slowdown in the peak season, as well as in the more expensive segments, with an larger demand from other alternative markets.

In general terms, it should be noted:

- a) A wider window on early sale: In this sense, bookings through tour operators seem to have accelerated, showing figures higher than last year, as a result of wanting to make reservations earlier than usual, probably in order to reduce potential risks of Brexit.
- b) A general increase in the demand of "All inclusive" and medium category (3-4 stars) products.
- c) Greater demand during the mid and low season, while the high season maintains a more moderate growth rate.

On the other hand, regarding the evolution observed during the first quarter of the year, the Company continues recording a strong growth in the Canary Islands, with figures well above 2016.

Expansion

Throughout 2016, the Mediterranean division has opened the following hotels: Sol Costa Atlantis, Meliá Llana Beach Resort & Spa, and Meliá Sensimar Cabo Verde Resort & Spa.

Regarding the positioning of Meliá Hotels in Cape Verde, it should be noted that, during the fourth quarter of 2016, the Meliá Las Dunas hotel was divided into 843 rooms, creating the new Sol Dunas, with the objective of offering a better segmentation of the product in a country where the Company currently has 4 hotels in operation and 2 more in the pipeline which are expected to open in 2018 under the management system.

Regarding the disaffiliations, throughout 2016 the Company has made great efforts to reorganise the portfolio of rooms in Croatia, which has ended with the disaffiliation of the following hotels: Sol Finida, Sol Park Umag, Sol Savudrija Apart., Sol Kanegra FKK Umag, Sol Stella Maris Umag and the Umag & Residence hotel.

In addition, in the fourth quarter of 2016, Meliá Hotels International sold the Sol Parque San Antonio complex with 246 rooms located in Puerto de la Cruz (Canary Islands, Spain), therefore at the end of the year it is no longer included in the Company's portfolio of hotels.

Finally, it is important to highlight the repositioning that the Company has been carrying out in the Sol Calas de Mallorca complex in the Balearic Islands. The redesign and relaunch consisted of the creation of 3 new products: Sol Cala Antena, Sol Mirador Calas and Sol Calas de Mallorca, which has meant a slight adjustment in the number of rooms included in the hotel complex.

SPAIN (Urban Spain)

The evolution of the hotel business in the Spain division can be summarised in the following KPIs, broken down by management type:

| (Millions of € |) | 2016 | 2015 | Variation (%) |
|-------------------------|--------|--------|--------|------------------|
| Total aggregate revenue | 1 | 278.1 | 252.4 | 10% |
| | Owned | 72.6 | 65.7 | |
| | Leased | 205.5 | 186.7 | |
| Of which Room Revenu | е | 199.5 | 179.7 | 11% |
| | Owned | 50.2 | 45.6 | |
| | Leased | 149.3 | 134.2 | |
| EBITDAR | | 70.2 | 58.4 | 20% |
| | Owned | 17.3 | 14.0 | |
| | Leased | 52.8 | 44.4 | |
| EBITDA | | 15.9 | 8.0 | 99% |
| | Owned | 17.3 | 14.0 | |
| | Leased | (1.5) | (6.0) | |
| EBIT | | 0.1 | (7.4) | (101%) |
| | Owned | 10.2 | 6.3 | |
| | Leased | (10.1) | (13.7) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|-----------------------------------|------|------|------------------|
| Total Revenue from the Management | 34.6 | 30.8 | 12% |
| Third-party fees | 5.8 | 7.1 | |
| Leased and owned Fees | 17.2 | 14.5 | |
| Other revenue | 11.6 | 9.2 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | | OWNED AND LEASED | | | | | | | |
|-------------------------------|-----------|--------------------|------|---------------|------|---------------|--|--|--|
| | Occupancy | | | ARR | | evPAR | | | |
| | | | | | | | | | |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) | | | |
| SPAIN TOTAL | 67.5% | 0.5 | 87.8 | 9.3% | 59.3 | 10.2% | | | |
| SAME COMPARABLE BASES SPAIN T | 67.4% | 0.5 | 84.9 | 7.7% | 57.2 | 8.6% | | | |
| Leading Countries | | | | | | | | | |
| Spain | 67.5% | 0.5 | 87.8 | 9.3% | 59.3 | 10.2% | | | |
| | | | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 3.4 million (3.3 million in 2015).

| , | | OWNED, LEASED AND MANAGEMENT | | | | | | |
|-------------------------------|-------|------------------------------|------|-----------------|------|---------------|--|--|
| | | Occupancy | | ARR | | evPAR | | |
| | % | % Variation (points) | | € Variation (%) | | Variation (%) | | |
| SPAIN TOTAL | 65.7% | 0.9 | 88.6 | 7.8% | 58.2 | 9.4% | | |
| SAME COMPARABLE BASES SPAIN T | 65.3% | 1.1 | 84.3 | 8.1% | 55.0 | 10.1% | | |
| Leading Countries | | | | | | | | |
| Spain | 65.7% | 0.9 | 88.6 | 7.8% | 58.2 | 9.4% | | |
| | | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 4.5 million (4.6 million in 2015).

The breakdown of the number of hotels and rooms by business model is as follows:

| | | Current Hotels Portfolio | | | | | |
|-------------|------------|--------------------------|----------|--------|--------|--|--|
| | | 31 | /12/2016 | 31/1 | 2/2015 | | |
| | | Hotels | Rooms | Hotels | Rooms | | |
| SPAIN TOTAL | | 77 | 14,532 | 82 | 15,069 | | |
| | Management | 13 | 3,326 | 16 | 3,657 | | |
| | Franchise | | 1,601 | 15 | 1,876 | | |
| | Owned | 9 | 2,453 | 9 | 2,458 | | |
| | Leased | 42 | 7,152 | 42 | 7,078 | | |

| | | | | Pipe | eline | | |
|-------------|-----------|--------|-------|--------|---------|--------|-------|
| | | | 2017 | 2018 | onwards | то | TAL |
| | | Hotels | Rooms | Hotels | Rooms | Hotels | Rooms |
| SPAIN TOTAL | | 2 | 328 | 0 | 0 | 2 | 328 |
| | Franchise | 1 | 60 | | | 1 | 60 |
| | Leased | 1 | 268 | | | 1 | 268 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTELS | CITY/COUNTRY | AGREEMENT | No. of ROOMS |
|-----------------------|-------------------|------------|--------------|
| OPENINGS | | | |
| DISAFILLIATIONS | | | |
| Innside Madrid Suecia | Madrid (Spain) | Management | 127 |
| Tryp Salamanca centro | Salamanca (Spain) | Management | 63 |
| Tryp Náyade | Segovia (Spain) | Franchise | 125 |
| Tryp Ceuta | Ceuta | Management | 120 |
| Tryp Segovia Sierra | Segovia (Spain) | Franchise | 150 |

In an in-depth analysis of the evolution of hotels according to their geographical area, the main points are:

Eastern area

Generally, the very positive results of all the hotels in eastern Spain, especially in Catalonia, Valencia and the Balearic Islands, stand out.

The results improved considerably, mainly as a result of the company's leadership in the "Bleisure" sector, where its extensive experience as a resort hotel company made it possible to maximise the income in the urban destinations with a strong leisure component. In particular, the eastern region closed the year with an improvement over last year of 16 million euros in revenue, showing the following breakdown: The east improved by 7 million euros, Palma de Mallorca by 5 million euros and Catalonia by 4 million euros, being particularly good the performance observed during the summer season.

In this area, the greater contribution of the Food and Beverage (F & B) item stood out. In a context of revenue maximisation, the Company implemented a sales policy based on the mandatory inclusion of half-board in specific hotels located in Palma de Mallorca and Alicante, which generated additional revenue from F & B.

Specifically, during the evolution of the fourth quarter, the holding of some important events in Palma de Mallorca and Barcelona throughout October might have contributed to the improvement of the results in the area.

Central area/Madrid

During the fourth quarter, October had very good results. However, in November and December there were no significant events in the city. Also, the traditional long weekends due to the different bank holidays, were not as good as in previous years. However, Madrid's total figures for 2016 showed significant improvements compared to last year, thanks to the positive trend in the Individuals sector and, to a lesser extent, to the MICE activity (Meetings, Incentives, Congresses and Events).

Southern Spain

The southern area of Spain shows much better annual results than those last year for almost all the hotels included in this area except for Meliá Lebreros (Seville), which was renovated in the summer of 2016, and the Meliá Sol y Nieve (Granada), affected by the weak snow season of 2015-2016. In the latter case, it should be noted that the poor results of January, February and March 2016 were partially compensated by a very good snow season that began in December 2016.

By destinations, the following results stood out:

- ✓ Granada: this destination has benefited from numerous conferences, along with the recent renovation of the Meliá Granada hotel, which includes 80 rooms and its restaurant "Garbo".
- ✓ Seville: excluding the impact of the closure of the Meliá Lebreros hotel for 2 months due to its renovation, the destination closed 2016 with excellent results.
- \checkmark Malaga: this city stood out in 2016 as one of the main trendy destinations during the summer of 2016.

Northern Spain

The performances of the hotels in Galicia, Bilbao and Zaragoza stood out. In the latter case, the city was affected by the holding of biannual fairs, especially during the first half of the year.

Outlook 2017

Considering the large presence of Meliá Hotels International in the city of Madrid, it should be noted that between January and March 2017, the monthly results reported were higher than last year, especially during January, although the high season of the sector of "Conferences and Events" begins at the end of February.

In the east, during the first quarter of 2017, all hotels are expected to report higher revenue than the previous year. It is worth noting the good performance expected from the hotels located in Palma de Mallorca, especially from the Innside Palma and of the Gran Meliá Palacio de los Duques hotel in Madrid, which underwent a rebranding process in 2016 that will lead to a significant improvement in its profitability throughout 2017.

From the second quarter of 2017, the Company will have the contribution of the Palma de Mallorca Conference Centre, as well as the adjacent hotel, the Meliá Palma Bay hotel.

In the specific case of Barcelona, the MICE sector is expected to be the main driver of good results, taking into account the holding of the Mobile World Congress (February-March).

In the southern region, the first quarter of 2017 indicates significant increases in the indexes.

Although some destinations will be affected by different Easter dates, which took place in March 2016 and in April 2017, the ski resorts' good results stand out, which are expected to contribute to the results a lot more than those in 2016.

Regarding the prospects for hotels in the north of Spain, looking at the first quarter of the year, all cities are showing better results than the previous ones, except maybe Galicia, which will be affected due to the absence of the Basketball World Cup, and Zaragoza, affected due to the absence of the biennial fairs that took place in the first quarter of 2016. Therefore, the Company is working to compensate this natural drop in demand.

Expansion

In an effort to continue optimising the portfolio of hotels in the Spain division, in order to achieve a significant improvement in the profitability of this division, throughout 2016, the Company has disaffiliated the following hotels: Innside Madrid Suecia, Tryp Salamanca centro, Tryp Náyade, Tryp Ceuta and Tryp Segovia.

Regarding the Spain division's pipeline, formed at the end of 2016 by 2 hotels and 328 rooms:

- ✓ In October 2016, Meliá Hotels International was chosen to manage the new Palma de Mallorca Conference Centre (Balearic Islands, Spain) as well as its adjacent hotel, recently named Meliá Palma Bay, demonstrating Meliá's leadership and reputation in the international hotel sector.
- ✓ In addition, in December 2016, the Company signed the new TRYP Santa Ponsa hotel on the Calviá coast of Mallorca, an area where Meliá Hotels International is the leading hotel chain. The new resort, which will be operated under the TRYP by Wyndham brand under a franchise agreement, will open in 2017 after its complete renovation.

CUBA

The revenue generated by the Company in the Cuba division continued to increase throughout 2016, reaching the amount of 26 million euros, 38% more than the previous year.

The RevPAR (Revenue per available room) growth reached 10.3% thanks to excellent improvement in the rates (+17.1%), particularly in the four urban hotels that the Company manages in Santiago de Cuba and, particularly, in Havana.

The fact that during the last quarter of the year there were 14 daily direct flights between the United States and Havana has been a sign of continuity in the normalisation of the relationship between the United States and Cuba. Also, the direct flight connections were extended to Varadero, Santiago de Cuba, Holguín, Santa Clara and Camagüey.

As a result of this increased connectivity and the strengthening of the bilateral relationship, the number of US arrivals to Cuba in 2016 exceeded 284,000 visitors (+176% growth compared to 2015), while the country reached the expected target of 4 million arrivals, all nationalities included.

All the hotels in the Cuba division are included in the hotel management model, showing the following figures:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---------------------------------|------|-------|------------------|
| Total Revenue from the Manageme | 26.2 | 19.1 | 38% |
| Third-party fees | 25.5 | 19.5 | |
| Other revenue | 0.8 | (0.5) | |

Below is the breakdown of occupancy, ARR (Average Room Rate) and RevPAR (Revenue per available room) by business model, indicating the variation compared to the previous year:

| | | OWN | IED, LEASED | AND MANAGEMEN | Т | | |
|----------------------------|--------------------|-----------|---------------|---------------|------|---------------|--|
| | Occupancy ARR RevF | | Occupancy ARR | | | | |
| | | Variation | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | |
| CUBA TOTAL | 66.3% | (4.1) | 98.1 | 17.1% | 65.0 | 10.3% | |
| SAME COMPARABLE BASES CUBA | 66.2% | (4.2) | 98.4 | 17.3% | 65.1 | 10.3% | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 4.3 million (4.1 million in 2015).

The breakdown of the number of hotels and rooms by business model, at the end of 2016 and 2015 is as follows:

| | | | Current Hotels Portfolio | | | | | | |
|-------------|------------|--------|--------------------------|--------|-----------------|--|--|--|--|
| | | 31/1 | 2/2016 | 31/1 | .2/2015 | | | | |
| | | Hotels | Rooms | Hotels | Rooms | | | | |
| CUBA HOTELS | | 28 | 12,245 | 29 | 12,552 | | | | |
| | Management | 28 | 12,245 | 29 | 12 <i>.</i> 552 | | | | |

| | Pipeline 2 | 017 | 2 | 018 | 2019 | onwards | то | TAL |
|-------------|--------------------|-------------------|--------------------|-----------------------|--------------------|-------------------|-------------|----------------|
| CUBA HOTELS | Hotels 0 | Rooms 0 | Hotels 3 | Rooms 2,024 | Hotels 0 | Rooms 0 | Hotels 3 | Rooms 2,024 |
| Managemen | t | | 3 | 2,024 | | | 3 | 2,024 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTELS | COUNTRY/CITY AGREEMENT | No. of ROOMS |
|-------------------------------------|------------------------|--------------|
| OPENINGS | | |
| DISAFILLIATIONS Sol Pelicano | Cuba Management | 307 |

Outlook 2017

Unless there are drastic changes in the US government policy towards Cuba, the prospects for 2017 appear favourable for the continued expansion of tourism in Cuba.

January's preliminary data shows a 10.1% increase in total revenue for the hotels managed by Meliá in Cuba. Both Havana and Varadero, the main tourist centres in the country, show a constant dynamism in their occupancy and average prices, which is a very good start for the high season in the country.

A preliminary estimate based on these trends makes us think that the Group's total revenue could have a medium-high additional growth rate of one digit in 2017.

Expansion

Last October, the Company disaffiliated the Sol Pelícano hotel in Cayo Largo.

The hotel pipeline in the country includes 3 hotels and the opening is planned of more than 2,000 rooms in 2018, based on the fact that the expansion in Cuba is considered a strategic aspect, now and in the future.

ASIA

The Company is very proud of the results obtained in the Asia Pacific region, achieving:

- ✓ Good figures in terms of RevPAR.
- ✓ Melia's managing company had an impressive 25% income level increase.

The above figures are considered especially good considering that the 2016 figures have been greatly influenced by the process of opening new hotels, as well as the remodelling of a large number of rooms, which are therefore non-operational.

At this point, the Company believes that another significant milestone is the fact that in 2016 a deadlock was reached in terms of corporate cost in Asia, considering that during the year the structural costs in the region have been practically covered by the generation of management fees.

The Company points out that the presence of a corporate structure in Asia is considered to be extremely necessary to meet the expectations of the Company in terms of:

- a) Results obtained by hotels already in operation.
- b) In order to comply with the commitment made in terms of expansion.
- c) To ensure a good relationship between the Company and the main stakeholders.
- d) To position ourselves in one of the most important markets worldwide, both as a issuer and market receiver of tourism.

In this sense, in view of the new projects being developed in 2017, the Company expects that the new openings may help to improve the return on investment as well as the overall profitability of Meliá Hotels International in Asia.

All hotels in the Asia division are included in the hotel management model, showing the following figures:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---------------------------------------|------|------|------------------|
| Total Revenue from the Management Mod | 6.8 | 5.4 | 25% |
| Third-party fees | 3.8 | 3.2 | |
| Other revenue | 2.9 | 2.3 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | | OWN | ED, LEASED | AND MANAGEMEN | EMENT | | |
|---|----------------------|-------|-----------------|---------------|--------|---------------|--|
| | Occupancy | | ARR | | RevPAR | | |
| | % Variation (points) | | € Variation (%) | | € | Variation (%) | |
| ASIA TOTAL | 61.8% | 0.6 | 76.6 | (0.2%) | 47.4 | 0.8% | |
| SAME COMPARABLE BASES ASIA TOTAL Leading Countries | 65.9% | 2.1 | 81.7 | (2.5%) | 53.9 | 0.7% | |
| Indonesia | 60.9% | (3.6) | 75.5 | (2.5%) | 46.0 | (7.9%) | |
| China | 64.1% | 3.7 | 79.0 | (4.0%) | 50.7 | 1.8% | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 1 million (0.9 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | | Current H | Current Hotels Portfolio | | | |
|------------|------------|-----------------------|-----------------------|--------------------------|-----------------------|--|--|
| | | 31/12/2016 31/12/2019 | | | | | |
| ASIA TOTAL | | Hotels 14 | Rooms 3,758 | Hotels 10 | Rooms 2,836 | | |
| | Management | 14 | 3,758 | 10 | 2,836 | | |

| | | | | | | Pipeline | 1 | | | | |
|------------|------------|--------------------|-----------------------|--------------------|----------------|--------------------|--------------|--------------------|-----------------------|--------------|----------------|
| | | | 2017 | 2 | 018 | 20 | 19 | 2020 d | onwards | то | TAL |
| ASIA TOTAL | | Hotels 6 | Rooms 1,317 | Hotels 6 | Rooms 1,265 | Hotels 4 | Rooms 955 | Hotels 5 | Rooms 1,495 | Hotels 21 | Rooms 5,032 |
| | Management | 6 | 1.317 | 6 | 1.265 | 4 | 955 | 5 | 1.495 | 21 | 5.032 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| | HOTELS | COUNTRY/CITY | AGREEMENT | No. of ROOMS |
|-----------------|--------------------------|------------------|------------|--------------|
| | | | | |
| OPENINGS | | | | |
| | Sol Kuta Bali | Bali (Indonesia) | Management | 132 |
| | Meliá Makassar | Indonesia | Management | 139 |
| | Meliá Yangon | Myanmar (Burma) | Management | 429 |
| | Sol Beach House Phu Quoc | Vietnam | Management | 284 |

DISAFILLIATIONS

In an analysis by geographical area, we highlight the following aspects of the evolution of the results in 2016:

Indonesia

Indonesia is the most important Asian destination for the Company, due to the number of rooms currently in operation. In general terms, the evolution of the hotel business was affected by the renovation process of several hotels. However, a positive aspect in the country is the excellent performance of the Melia Bali and Sol Beach House Benoa hotel, as well as the positive evolution of the Meliá Makassar hotel, already positioned as one of the best hotels in the area, showing a positive GOP (Gross Operating Profit) only 4 months after its opening.

China

The Company currently manages two hotels in the country, the Gran Meliá Xian and Meliá Jinan, which have had very positive results during the period. The Company points out the importance of China not only as a receiving market, but also as an issuing market. In this sense, according to the travel trends consultant ForwardKeys, Chinese tourists will travel to Europe again in 2017 and have chosen Spain as one of the most popular European destinations to have their holidays on the occasion of the Chinese New Year, which began on 28 January.

Vietnam

In 2016 Meliá hotels in Vietnam showed the highest growth rates of the entire Meliá portfolio in Asia. The progress made at the Meliá Hanoi hotel has been particularly important, while the ramp-up process of Meliá Danang has also been a success, allowing the Company even to negotiate an expansion of the hotel capacity with the property owners.

Outlook 2017 and Expansion

Throughout 2016, the Asia division had the following openings: Sol Kuta Bali, Meliá Makassar, Meliá Yangon and Sol Beach House Phu Quoc.

This last hotel, Sol Beach House Phu Quoc, has joined Meliá's portfolio in the fourth quarter of the year and is the Company's third hotel in Vietnam, a stable country with a significant economic growth where the Company maintains excellent prospects both for hotels currently in operation and for those in the pipeline.

On the other hand, Asia division's pipeline at the end of the year is at 21 hotels, including the contract signed in the last quarter of the year, Meliá Bangkok (Thailand) with 315 rooms under management system that will be incorporated in 2020.

The Meliá Bangkok hotel would be the Group's first hotel in Bangkok and the second in Thailand, and its incorporation could be achieved thanks to an agreement with Asset World (TCCAW), member of TCC Group, one of the largest business conglomerates in Thailand , which will help the Company to give a significant boost to growth and expansion in Asia.

Among the hotels in the pipeline, it is worth pointing out those expected to be opened in 2017:

- Meliá Shanghai Honggiao (China)
- Innside Zengzhou (China)
- Meliá Pekanbaru (Indonesia)
- Innside Yogyakarta (Indonesia)
- Meliá Bandung (Indonesia)
- Sol House Bali Legian (Indonesia), recently opened in February 2017.

It is also worth mentioning that in February 2017, the Company also announced the incorporation of the hotel Meliá Cam RanhBay Villas & Resort (not included in the reported pipeline), a new ocean front property in Vietnam. This is a new agreement in partnership with Saigon - Cam Ranh Joint Stock Company - that will allow the Company to improve its position in the country by adding five properties after the successful opening of Meliá Hanoi and Meliá Danang, the recently opened Sol Beach House Phu Quoc and the recent contract signed with Meliá Ho Tram.

BRAZIL

2016 was a particularly difficult year for the hotel industry in Brazil due to the country's political and economic situation. The significant fall in demand caused a price war in the industry, which meant a drop of the average price for the Company of around 10% compared to the previous year.

It is important to mention that the Group's hotel portfolio in Brazil is mainly urban, so any reduction in the planned expenses for business trips has a significant impact on the Group's hotels. It is also important to add that the Company's main accounts include state-owned companies, which have suffered a significant reduction in the number of rooms booked due to the political and economic situation.

In addition, the high levels of inflation and the associated increases in salary and energy costs have caused a reduction in the profitability of the hotels.

During the last week of December 2016, the Central Bank of Brazil announced that during 2016 and especially during the last quarter the country's economy evolved at a slower pace than expected, worsening its forecast for 2016 and 2017, which could mean that the economic recovery of the country will be slower and more gradual than initially expected.

The evolution of the hotel business in the Brazil division can be summarised in the following KPIs (Key Performance Indicators), broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|--------------------|------|------------------|
| Total aggregate revenue | | 0.1 | 0.0 | |
| Of which Boom Bourney | Leased | 0.1 | 0.0 | |
| Of which Room Revenue | Leased | 0.1 0.1 | 0.0 | |
| EBITDAR | | (2.3) | 0.0 | |
| | Leased | (2.3) | | |
| EBITDA | Leased | (2.3) (2.3) | 0.0 | |
| EBIT | Leased | (2.3) (2.3) | 0.0 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | OWNED AND LEASED | | | | | |
|------------------------------------|------------------|----------|-------|---------------|--------|---------------|
| | Occupancy | | ARR | | RevPAR | |
| | Variation | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) |
| BRAZIL TOTAL | 3.0% | | 265.0 | | 7.8 | |
| SAME COMPARABLE BASES BRAZIL TOTAL | | | | | | |

The number of rooms available in 2016 corresponding to owned and leased hotels is 6,600 (0 in 2015).

| | | OWNED, LEASED AND MANAGEMENT | | | | | |
|------------------------------------|-------|------------------------------|------|---------------|------|---------------|--|
| | Occu | pancy | | ARR | | RevPAR | |
| | | Variation | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | |
| BRAZIL TOTAL | 53.0% | (1.9) | 78.7 | (9.9%) | 41.7 | (13.0%) | |
| SAME COMPARABLE BASES BRAZIL TOTAL | 53.4% | (3.8) | 79.6 | (9.1%) | 42.5 | (15.2%) | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 1.1 million (1.2 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hotels Portfolio | | | | |
|--------------|------------|--------------------------|-------|--------|--------|--|
| | | 31/12/2016 | | 31/12 | 2/2015 | |
| | | Hotels | Rooms | Hotels | Rooms | |
| BRAZIL TOTAL | | 15 | 3,621 | 14 | 3,216 | |
| | Management | 13 | 3,016 | 14 | 3,216 | |
| | Franchise | 1 | 192 | | | |
| | Leased | 1 | 413 | | | |

| | | Pipeline | | | | | | | |
|--------------|------------|--------------------|-------------------|--------------------|---------------------|--------------------|---------------------|-------------|--------------|
| | | 20 | 17 | 20 | 18 | 2019 | onwards | то | TAL |
| BRAZIL TOTAL | Н | lotels 0 | Rooms 0 | Hotels 1 | Rooms 234 | Hotels 1 | Rooms 280 | Hotels 2 | Rooms 514 |
| | Management | | | 1 | 234 | 1 | 280 | 2 | 514 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTEL OPENINGS AND DISAFFILIATIONS | COUNTRY/C | T AGREEMENT | No. of ROOMS |
|------------------------------------|---------------|--------------|-----------------|
| | 000111111, 01 | 710112211211 | |
| OPENINGS | | | |
| Tryp by Wyndham Pernambuco | Brazil | Franchise | 192 |
| Gran Meliá Nacional Rio | Brazil | Leased | 413 |
| DISAFILLIATIONS | | | |
| Angra Marina & Convention Resort | Brazil | Management | 200 |

Outlook 2017

For 2017, despite the change in the expected growth of the country's GDP, which will reach a growth rate between 0.5% and 1%, the Central Bank estimates a more favourable evolution of inflation (around 5%). Also, the following key aspects should be considered for the stabilisation of its economy: the normalisation of the monetary conditions in the United States, as well as the uncertainties of some advanced economies.

The Company's budget for 2017 shows a small recovery, mainly due to the expected price improvements, as well as to the contribution of the new hotel in Rio de Janeiro, the Gran Meliá Nacional Rio, which opened (partially) last December, with its complete opening being expected in the short term.

Expansion

In December 2016, the Company opened the hotel Gran Meliá Nacional of Rio. This hotel with 413 rooms is under a variable renting system.

The pipeline in Brazil includes 2 Innside by Meliá hotels and around 500 rooms under management contracts that will open in 2018 and 2019.

2.2 Real Estate

In November 2016, Meliá Hotels International sold the Sol Parque San Antonio resort complex with 246 rooms located in Puerto de la Cruz (Canary Islands, Spain), the only sales transaction of hotel assets carried out in 2016.

The transaction reached a sale price of 8 million euros and generated net capital gains of approximately 4 million euros. Meliá Hotels International is not managing the hotel since the time of the sale.

On the other hand, the laundry was sold for 3.4 million euros during the financial year. The net capital gain obtained with this transaction was 2 million euros.

Compared to 2015, the Company was very active in terms of asset turnover and the following transactions were carried out:

- ✓ The sale of 6 resorts to a Joint Venture made up of Starwood Capital Group (80%) and Meliá Hotels International (20%). This transaction generated 178.2 million euros (and net cash of approximately 150 million euros) and EBITDA (Earnings before interest, tax, depreciation and amortisation) net gains of 40.1 million euros.
- ✓ The sale of the Calas de Mallorca complex (Mallorca, Spain) with 875 rooms. The transaction achieved a sale price of 23.6 million euros and 3.3 million euros of net capital gains.
- ✓ The sale of the Sol Falcó hotel with 450 rooms (Menorca, Spain). The transaction amounted to 20 million euros and generated net capital gains of 3.9 million euros.

Thus, regarding income level, the Real Estate division generated 18 million euros in 2016, compared to 70 million euros recorded in 2015.

For 2017, the Company intends to carry out sales of additional assets after identifying a certain number of assets considered non-strategic still in the Company's hotels portfolio, taking advantage of the pace of real estate cycles and reinforcing the Joint Ventures model as a dynamic and essential part of the Company's strategy for the transformation of assets that require a significant investment for its repositioning.

2.3 Club Meliá

The year 2016 can be defined as a transition year for the Club Meliá business, which had a 12% drop in revenues.

The Club Meliá's efforts in 2016 have been focused on the implementation of a number of initiatives framed within the company's future strategy.

Among these we highlight:

- Reorganisation and integration of operational and management structures: The most effective use of our human resources will lead us to improve aspects of service and attention the Club Meliá's members and at the same time maximise income generation.
- ✓ Optimisation and standardisation of sales processes and acquisition of potential customers where the digitalisation of the commercial process is the central focus.

- ✓ Maximisation and ordering of assets for the activity of the club: the strategy related to the inventory and product available for sale has been changed, aligning it with the overall strategy of rotation and maximisation of Meliá's assets, which is why the Club focuses the commercial efforts where greater and better profitability opportunities are found, so that some commercial activities in Spain and Puerto Rico have been discontinued and the commercial activity in Mexico and the Dominican Republic has been reordered.
- ✓ Comprehensive management of the inventory: The flexibility with which the Group can manage the inventory availability, as well as the speed in the digital distribution processes, are key elements in improving the occupancy rates of the available inventory, as well as in the increase of the RevPAR.

Also, during 2016, great efforts have been made for the conceptualisation and creation of a new commercial product offer. The new commercial product, called "Circle", will replace the current Club Melia product. The transfer of customers from one product to another has already begun. Circle is a new offer for the Club's customers focused on the area of customer's experience and exclusivity, while providing more flexibility and variety of use and being fully aligned with Meliá Rewards' loyalty programme. Its launch took place in December 2016 (in the Dominican Republic in a first stage) reporting good results and waiting for its complete positioning throughout 2017.

2.4 Corporate Structure

This section includes the Group's general expenses.

The evolution compared to 2015 is related to the following:

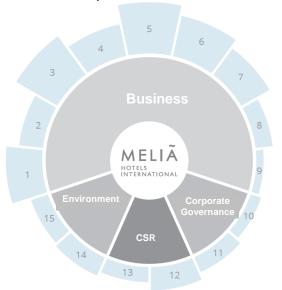
- Additional costs, of around 8 million euros, related to strategic projects, mainly related to information systems.
- The evolution of the provisions linked to onerous contracts had an impact -2016 compared to 2015- of around 4.6 million euros, considering that in 2015 the Company registered provisions of 1.7 million euros, while in 2016 the total amount of provisions reduced by 2.9 million euros.

It should be noted that an onerous contract is one in which the unavoidable costs for complying with the obligations that it involves, exceed the economic benefits expected to be obtained with it. In this case, the current obligations that arise from the contract are assessed and recognised in the financial statements as provisions. The estimate of future results derived from lease agreements is checked annually, based on the expected flows of the related cash generating units, applying an appropriate discount rate.

3. REPUTATION AND CORPORATE SOCIAL RESPONSIBILITY (CSR)

The Company aspires to be a worldwide leader of excellence, responsibility and sustainability and to carry out a long-term sustainable development model that ensures the creation of value to its stakeholders and contributes to the improvement of the company.

The materiality analysis helps the Company to find out what the expectations, requirements and relevant issues are identified by the stakeholders and the annual contribution of the Group in the different themes identified.



| E | Business | C | Corporate Governance | | |
|---|--------------------------------|-------------|------------------------------------|--|--|
| 1 | Business performance & results | 10 | Transparency | | |
| 2 | Sales channels & distribution | \Box | Corporate governance | | |
| 3 | Employer brand & talent | | 0.0 | | |
| 4 | Stakeholder relationship | C | SR | | |
| 5 | Innovation | 12 | Contribution to society | | |
| 6 | Brand strategy & products | 13 | Action to combat climate change | | |
| 7 | 7 Financial solvency | | Environment | | |
| 8 | Presence & growth | Environment | | | |
| 9 | Quality of commercial offer | 14 | Technology & digitalization | | |
| | | 15 | Travel industry & economic context | | |

Material issues integrated in the strategic boost and in the relationship model with our stakeholders:



1. BUSINESS PERFORMANCE & RESULTS

€1,802.0 M Revenues (+4%) €279.5 M EBITDA exc. capital gains

27 Consecutive quarters of RevPAR



2. SALES CHANNELS & DISTRIBUTION

50.7% Centralised sales ratio (+21%) 39.9% Revenues via loyalty members (+31%)

16.4% Growth in mobile sales



3. EMPLOYER BRAND & TALENT

44,405 Employees (+5%)
71.4% Of management positions covered internally

30% Employees < 30 years old

16th Position in Merco Talent (+4 Pos.)



4. STAKEHOLDER RELATIONSHIP

17th Position Merco Corporate (+1 Pos.) TOP 100 Merco LATAM 6.9 M MeliáRewards titulars (+44%) 6,304 Global suppliers (+45%) 19,699 Stakeholder newsletter impacts



5. INNOVATION

€5.1 M Investment (+15%) Best strategy in social media *The E-Show Madrid*

Best business idea Katmandú Park & Resort



6. BRAND STRATEGY & PRODUCTS

Best resort brand in the world World Trave. Awards

Me London best wow effect in luxury hotel World Travel Awards



7 FINANCIAL SOLVENCY

Debt reduction (-29%) Share price (-9%) €100.7 M Net profit (+180%)

TOP 3 Best European investor relations team



8. PRESENCE & GROWTH

Presence in 43 countries 375 Hotels 96,369 Rooms 17 Hotels opened

30 Hotels signed



9. QUALITY OF SALES OFFER

42.6% Net Promoter Score - NPS (+1 pp) 395 Hotel awards and prizes Launch of new melia.com 23 language variations available on melia.com



10. TRANSPARENCY

IBEA 30 28 Road-shows FTSE4GOOD IBEX index member since 200 Llotja award for best information and transparency Cámara de Comercio de



11. CORPORATE GOVERNANCE

25th Position Merco Responsibility and Corporate Governance (-4 Pos.) 45% Independent board members 234 Internal audits performed (+14%) 7.1% Women promoted



12. CONTRIBUTION TO SOCIETY

+€700,000 For projects to help children €363.4 M Business volume to local suppliers (+61%) Best RSC project Worldwide Hospitality Awards A better life for Kairo Village



13. ACTION TO COMBAT CLIMATE CHANGE

Carbon Disclosure Project CDP Top Iberia-A-Carbon footprint: (CO₂ per stay (-3%) 54% Portfolio certified hotels (+8 pp) Electricity use per stay (-12% kwh) Water use per stay (-8% m³)

KgCO₂ use per stay (-12%) Fuel use per stay (-17% kwh)



14. TECHNOLOGY & DIGITALISATION

€24.2 M Investment in technology (+37%)
Best corporate digital transformation
Digital European Mindset Awards

Digital Talent Award Accenture Strategy & El Economista



15. TRAVEL INDUSTRY & ECONOMIC CONTEXT

Presence in the most important industry forums 28.7 M Hotel stays (-4%) 83% Non-Spanish customers (-1%)

4. MATTERS RELATING TO PERSONNEL

Meliá Group's Social Benefits Plan is included in the Group's Human Resources Policy, complementing the Compensation and Benefits Policy, reinforcing the Company's commitment to its employees.

This plan has two types, the Global Benefits and the Specific Benefits of each country:

a) Global Benefits

Through the "Estrellas" programme, all employees have access to a discount programme for staying in the hotels that are part of the Company's portfolio. They also have an additional discount on food and drink in the hotels' points of sale.

The globalisation of personal insurance has started. All countries where any of their policies expire throughout 2017, will be gradually included in the "Master Policies". Thanks to this, the Company will achieve a coordination and harmonisation of the personal insurance globally, offering to all our employees competitive coverage which strengthen the commitment and retain our talent, also strengthening the international mobility of our people.

The insurance included in this project are Life and Accident, Health and Travel insurance.

b) Specific Benefits

There are also discounts on products and services of the Company's suppliers in each country, both globally and locally, including home and car insurance, medical insurance, gym, home equipment, car rental, travel or financial products, etc.

5. LIQUIDITY AND CAPITAL RESOURCES

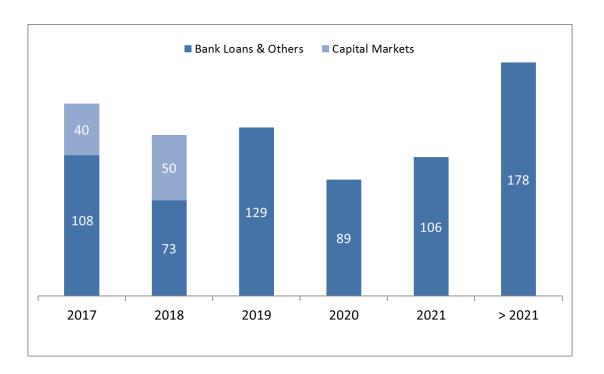
Financially, after several years of intense work restructuring the Company's balance sheet, the net debt reached 542 million euros, which implies a net debt reduction of 226 million euros compared to the end of 2015.

The main grounds for achieving such financial unblocking have been larger cash generation, given the improvements in the hotel business, as well as the early amortisation of a 250 million euros convertible bond.

We think that the financial stagnation at the end of 2016 is related to an atypical and temporary situation for the Company, having reached a Net Debt-to-EBITDA ratio of 1.9 times. However, it should be noted that the Company's target indebtedness level ranges from 2 to 2.5 times Net Debt-to-Ebitda, a level that we consider achievable considering the current situation, the business forecasts, as well as the investment plan planned for the next financial year.

Regarding the debt cost, one of the main milestones has been the reduction of the average interest rate, thanks to debt renegotiations, as well as to the payment of certain debt tranches with a higher interest rate. In this way, the average interest rate has reached 3.46%, compared to 4.36% in 2015.

Looking ahead, the Company has the following maturity schedule. The arranged credit facilities are not included in these figures (million euros):



6. MAIN RISKS AND UNCERTAINTIES

6.1 Risk Management Model

The current geopolitical circumstances, the characteristics of such a dynamic and changing industry like tourism and the Company's growing international presence, operating in 43 countries, together with a significant growth, mean the Group is exposed to different kinds of risk factors.

The Integral Risk Management Model, which is used across the Group, allows Meliá Hotels International to identify and assess the main risk factors that the Company is facing. Preventive risk management allows the company to guarantee, among other things, that the evaluation criteria is homogeneous, as well as the implementation of control measures and action plans needed to anticipate, control, reduce or avoid risky circumstances.

Risk management is a differentiating factor in the Company, and a key element in improving the continuous and sustainable generation of value, which provides confidence for the stakeholders, in a way that is consistent with its own corporate values.

Risk management has its own governing model and a specific area with responsibilities in this matter. The model is based on the Integrated Framework Corporate Risk Management COSO II (*Committee of Sponsoring Organizations of the Treadway Commission*), and its main pillars are as follows:

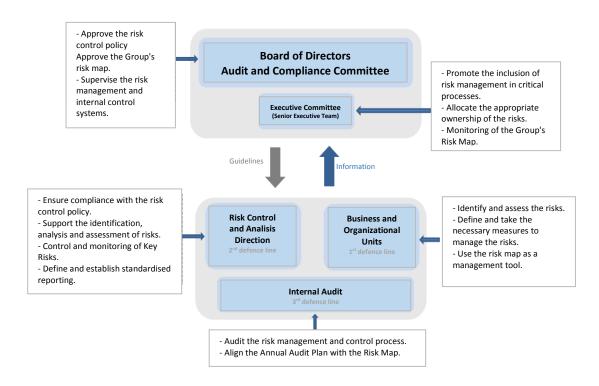
POLICY AND RISKS REGULATIONS

The purpose of the Regulations is to establish the basic principles governing risk management and the regulations, guidelines and criteria to be followed by the model in a way that is aligned with the strategy, culture and values.

GOVERNING BODIES WITH RISK MANAGEMENT RESPONSIBILITIES

- ✓ Board of Directors and Audit and Compliance Committee
- ✓ Executive committee
- ✓ Strategic Planning Committee
- ✓ Investment Committee
- ✓ Expansion Committee

The following is the organisational chart, as well as the main assigned roles and responsibilities:



SEGREGATION AND INDEPENDENCE OF FUNCTIONS

Following the model of the three lines of defence, the different organisational units are the owners of the risks and therefore those responsible for the identification, evaluation and risk management (1st line).

There is a Risk Control and Analysis area (2nd line), which is responsible for the proper functioning and constant development of the risk management model and for monitoring the main risks periodically.

Finally, the Internal Audit area ensures the correct functioning of the model and aligns the audit plan with the Risk Map (3rd line).

DIGITALISATION

The Company's evolution in integrating digital tools into key processes has led to the implementation of SAP GRC as facilitator of the process of completing and managing the different risk maps:

- Strategic
- Legal
- Reputational
- Fiscal

This tool has enriched the analysis process and considerably increased its scope and the management teams involved. This year, for the first time, all the members of regional Executive Committees participated. Also, the tool has allowed the complete management of the documentation, the evaluation and supervision of the entire risk management model.

INFORMATION TRANSPARENCY

After exploring the ideas and analysing the risks identified and categorised in different types according to their nature, the probability and impact variables are evaluated taking into account different quantitative and qualitative perspectives, including reputational ones. The results are presented to the Board of Directors and to the Audit and Compliance Committee regularly.

The average value of the identified risks has increased 5.45% compared to the previous year. By risk categories, global and compliance risks are the ones that increase their average value the most. These categories include geopolitical risks (terrorism, Brexit, political instability, etc.) and legal or regulatory risks (legislative changes, regulatory complexity, etc.).

6.2 Risks types

The Risk Management model applies to the entire Organisation. During 2016, a total of 97 Executives were involved in the process of preparing Risk Maps.

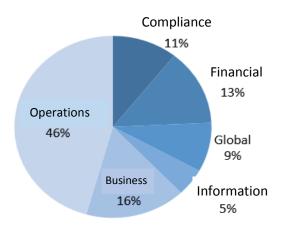
A total of 103 risk events were identified among the following risk categories:

- ✓ Global: caused by events beyond the company's control (natural disasters, geopolitical risks, etc.)
- ✓ Financial: events that affect financial variables (liquidity, credit, debt, rates, etc.)
- ✓ Business: consequence of the variables of the business itself (customers, competition, suppliers, etc.)
- ✓ Operational: events caused by failures in the operational management (internal processes, controls, human resources, equipment and systems, etc.)
- √ Compliance: risks arising from changes or non-compliance (both of internal and external regulations)
- ✓ Information: risks related to the use of information (generation, analysis, communication, etc.)
- ✓ Reputation: risks that due to their nature could affect the Company's corporate reputation in different ways.

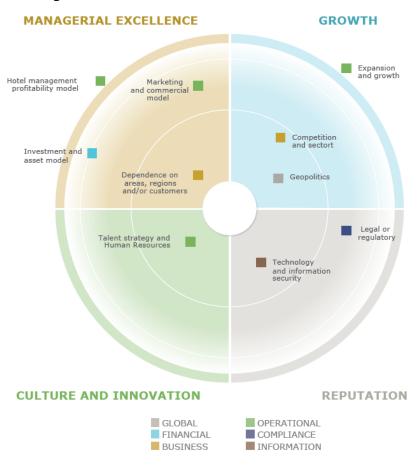
Note 4 of the consolidated annual accounts provides additional information about the management of the financial risks to which the Group's activity is exposed: market risk (exchange rate and interest rate risk), credit and liquidity risk.

In addition, section E of the Annual Corporate Governance Report provides further details about the risk management carried out by the Group.

103 Identified Risks



Risk management model:



6.3 Main risks

| RISKS | DESCRIPTION | TREND | MATERIALITY | MANAGEMENT |
|---|--|-------|---|---|
| Talent and human resources management | Opening of the labour market which may cause: Loss or turnover of key personnelDifficulty in attracting or capturing talentinsufficient qualified personnelSome dependence on key personnel in some positions | | Management of peopleAttracting and retaining talentEmployer brand | Continuity of internal development programmes increase of talent pools in key positions Leadership development programme Training plans Social networking strategy Empowering the relationship with the academic world Ranking positioning |
| Expansion and growth | Expansion Plan that requires: Needs resource and ability to assimilate rhythmAppropriate choice of areas, countries and partners | 0 | Current presence and future Expansion | Existence of an Expansion Committee for the definition, monitoring and approval of projectsPreparation of risk analysis sheets for each project |
| Hotel management profitability model | As a hotel management company, the following are fundamental aspects: Competitiveness of the management modelCapacity to adapt the model to each country | 0 | Sales channels Price improvement Margin improvement New products, markets, segment Strand and product strategy Innovation | |
| Marketing and commercial strategy | In an increasingly competitive and complex environment, the following aspects become increasingly important: Management and pricing and revenue policytoyalty programmesCustomer knowledge and communication channels | 0 | qualityCustomer satisfactionRelationship with the customerLoyalty | Promotion of distribution channels (melia.com, call centre) Optimisation of the loyalty model Revenue Management Digitalisation of revenue management processes Promotion and redefinition of the MICE model Lifting and positioning of brands innovation and incorporation of new attributes, services, etc. Strategy and new F&B concept |
| Competition and sector | Emergence of new competitors, sector restructuring, maturation or stagnation of the sector: Growth of collaborative consumptionMore numerous, aggressive, renewed competition with strong customer relationshipsPossible loss of leadership in certain areasPossible mergers, acquisitions | 0 | Tourism and economic sector contextInnovationBrand and product strategyCustomer experience | |
| Dependence on areas, regions and/or customers | Balanced distribution of the Meliá portfolio: Concentration of hotels in certain areasDependence on certain markets or segments | 0 | Expansion and growthBrand and product strategyNew segments and markets | Strategic plan for selective and qualitative expansion focused on the following areas of action: Main focus on resort and urban-leisure destinations. Growth in major world citiesPrioritisation of asset-light formulas and enhancement of alliances with strategic partnersGrowth of the portfolio as a lever to generate brand recognition and revenue |
| Investment and asset renewal | Preparation of the Annual Investment Plan, considered key is: Investment process (allocation, execution, control and follow- up)Profitability and viability of investmentsWear and tear of facilities and equipment | 0 | Financial capacityBrand and product strategyIncrease in priceProduct qualityCustomer satisfaction | Existence of an Investment Committee responsible for the identification, monitoring and control of the investment planbefinition of an annual maintenance planInclusion in the annual investment plan for the prevention or minimisation of risks |
| Technology security and information | Referring to: Information protection and security Cybercrime, cloud computingManagement of users, access and profilesTechnological obsolescenceInformation management | 0 | New technologiesDigitisationProces ses | Strategic Technological PlanCyber attack prevention planTraining and awareness in cyber securityRenewal plan of computer equipmentInformation security policy and guidelinesPreparation of an annual internal audit planControl processes on data protection and information |
| Legal or regulatory | International presence in more than 43 countries means being exposed to risks such as: Legislative or regulatory changesExcessive complexity and regulatory spreadingContractual risks | 0 | Tourism and economic sector context Human rights and working conditions Transparency of information | Existence of an Ethical Code and a Complaint Channel Management Behaviour Policy signed annually identification, communication and monitoring of regulatory changes Relations with prestigious external consultants, according to needs Development and promotion of the crime prevention and detection model |
| Geopolitics | Aspects related to geopolitical instability in certain areas: Terrorist attacksPolitical instabilityWars, civil or military revolts, etc.Crisis or insecurity in countries with presence | 0 | Tourism, economic, political and social sector context | Establishment and implementation of crisis emergency plansCrisis management protocol, depending on the nature of the situation |
| Operational Risks | Information Risks | | | |
| Business Risks | Compliance Risks | | | |

7. R&D&I ACTIVITIES

The Meliá Group continues its technological innovation project "Be More Digital" in 2016, extending it to the next three year period. The main action areas of the project are:

SALE CHANNELS

The digital environment has transformed the way companies interact with their customers. Meliá Hotels International has been leading the online development in the sector for many years, making it easier to strengthen its presence in multiple channels and devices of direct sales, both in the interaction with the final customer (B2C), through melia.com and call centre, and in the interaction with companies (B2B), through MeliaPRO.

Special attention has been given to the mobile platforms, which has evolved and developed new applications with unique functionalities, from restaurant and activities booking to information about menus or check-in.

The excellent results of the different ratios strengthen the execution of this strategy, which also favours greater diversification of customers and markets and complete knowledge of all products, brands and services offered by the Company.

MELIA.COM

The website melia.com has become the Company's most important sales channel. Meliá Hotels International launched the new fully responsive website in FITUR 2016 with characteristics of great added value for the end customer, such as predictive and personalised content in real time and aligned with the Meliá Rewards loyalty programme in order to obtain the best website price.

As a result of the innovation and digitalisation driven by the Company, the options of the website multiply, incorporating the Meliá Hotels International app, with which the customer can have all the information and advantages at their fingertips: online check-in, request services from their mobile phone or exclusive options related to smartphone connectivity. All of this positions melia.com at the forefront of the online websites and consolidates the enormous expectations of growth that the channel presents.

MELIAPRO

The B2B buying process has evolved in recent years, adapting itself to the new commercial environment through MeliaPRO, a B2B digital platform. For the activation of the B2B digital plan, the following tasks are carried out:

- ✓ Web dedicated to the business sector and adapted to its needs.
- ✓ Relationship model creating a life cycle of the business client to automatically present the best offers and new options, updating them continually.
- ✓ Campaigns and strategy of social selling aimed at business clients through profiles in the main social channels
- ✓ CRM & analytics, using knowledge and personalisation to offer a better service
- ✓ Marketing automation, taking advantage of the Company's new digital marketing abilities
- ✓ Mobile & sales apps, adapting content in responsive format and a strategy that covers all the channels to offer the best service to our collaborators

CUSTOMER INTELLIGENCE

Meliá Hotels International continues to build on its customer knowledge, taking advantage of the new digital technologies available and developing talent with better analytical abilities.

The technology and platforms associated with the Company's big data are allowing the integration of new important sources of information related to one of the Company's main stakeholders, in order to increase segmentation ability and create more efficient and effective propensity models, as well as activating actions.

The new advanced analytical abilities allow the brand promise to be adapted to an increasingly informed and demanding consumer, by studying behaviours to anticipate their needs and expectations.

The Group's new big data environments make it easier to use large volumes of information in real time, improving communications and developing a coherent and responsible strategy.

SMART INTERACTION ENGINE

To complement the new big data platforms, the Company has developed the *smart interaction engine*, a intelligent system for personalised recommendations for customers of melia.com and the call centre. This allows the client to receive increasingly relevant content, improving customer loyalty.

Increasing customer satisfaction, surprising with new experiences and offering a value proposition aligned with each client's profile is the main goal of any company focused on the customer and on the service it would set. This combined strategy that integrates technology and knowledge has allowed Meliá Hotels International to be recognised year after year with numerous awards for excellence and innovation.

PROGRAMMATIC MARKETING

In addition, the Company has strengthened its programmatic marketing plan with an in-house trading desk and a team to purchase advertising spaces to reduce costs and optimise the campaign management speed, positioning Meliá as a leading company in online marketing. A milestone of the financial year has been the carrying out of online campaigns, aligning brand and sales with the transformation of isolated and mainly offline campaigns into 100% aligned campaigns with a very high online percentage.

8. OTHER INFORMATION

8.1 Stock market information

Meliá's stock value fell by 9.0% in 2016. In comparison, the Ibex Medium Cap decreased by 6.6% and the Ibex 35 did so by 2.0%.

The following graph shows the evolution of the share value, as well as the volume of its operations registered during the 2016 financial year:



| | 1Q.2016 | 2Q.2016 3 | Q.2016 4 | Q.2016 | 2016 |
|---|---------|-----------|----------|--------|-------|
| Average daily volume (thousands of share: | 1,382.1 | 1,013.7 | 607.8 | 468.0 | 862.4 |
| Meliá Evolution | (15%) | (7%) | 15% | 0% | (9%) |
| Ibex Medium Cap Evolution | (9%) | (8%) | 8% | 3% | (7%) |
| Ibex35 Evolution | (9%) | (6%) | 8% | 7% | (2%) |

| | 2016 | 2015 |
|---------------------------------------|-------------|-------------|
| Number of shares | 229,700,000 | 199,053,048 |
| Average daily volume (euros) | 862.44 | 980.10 |
| Meliá maximum share | 11.82 | 13.71 |
| Meliá minimum share | 8.42 | 8.73 |
| Latest market quote | 11.08 | 12.18 |
| Market capitalisation (million euros) | 2,545.08 | 2,424.47 |
| Dividend per share (euros) | 0.04 | 0.03 |

The following is a breakdown of the main milestones of Meliá Hotels International in the stock market during the period:

- In May 2016, 30.6 million newly issued ordinary shares were admitted to official listing in the Spanish Stock Exchanges, in order to support the conversion of the convertible bond.
- On 19 July 2016, the payment of annual dividends was made.
- On 8 August, the Company was included again in the Ibex35 Index (thus abandoning the Ibex Medium Cap Index). Meliá Hotels International believes that the economic and financial strength of the Group, as well as good business prospects, both for Meliá and the hotel sector, were key aspects for its reincorporation to the index.

8.2 Dividend policy

In 2016 the Pay Out of the group reached a level of 25.5% of the Consolidated Result attributed to the Parent Company, which represents an improvement compared to the 20% paid in previous years.

8.3 Environmental risks

The consolidated annual accounts do not include any item that should be considered in the specific environmental information document established in the Order of the Ministry of Justice dated 8 October 2001.

8.4 Average payment period for suppliers

As indicated in Note 21 of the consolidated annual accounts, the average payment period for suppliers of Melia Hotels International, S.A. and its Spanish subsidiaries during the 2016 financial year was 75.1 days.

For the following years, the Company is in the process of reviewing the administrative processes, from the receipt of the invoices to the issuance of payments, in order to reduce the average payment period.

9. EVENTS AFTER THE END OF THE YEAR

There have been no subsequent events between the end of the reporting period and the preparation of these consolidated annual accounts that involve adjustments to show conditions that already existed at the closing date, or facts indicating events that have appeared after the end of the year date which may affect the ability of the users of the Financial Statements to make the relevant assessments and reach economic decisions.

10. ANNUAL CORPORATE GOVERNANCE REPORT

The model of the Annual Report on Corporate Governance for the year 2016 is presented below as an annex.

ANNEX I

ANNUAL CORPORATE GOVERNANCE REPORT OF THE PUBLICLY TRADED COMPANIES

DETAILS OF ISSUER

DATE OF TERMINATION OF REFERENCE PERIOD

31/12/2016

C.I.F. A78304516

COMPANY NAME

MELIA HOTELS INTERNATIONAL S.A.

REGISTERED OFFICE

GREMIO DE TONELEROS,24 IND. EST. SON CASTELLO, (PALMA DE MALLORCA) BALEARIC ISLANDS

ANNUAL CORPORATE GOVERNANCE REPORT

OF THE PUBLICLY TRADED COMPANIES

A OWNERSHIP STRUCTURE

A.1 Complete the following table on the company's share capital:

| Date of last change | (€)Share capital | Number of shares | Number of voting rights |
|---------------------|------------------|------------------|-------------------------|
| 25/04/2016 | 45,940,000.00 | 229,700,000 | 229,700,000 |

| State | whether there | e are differen | t classes of | f shares with | different rights | associated v | vith them: |
|-------|---------------|----------------|--------------|---------------|------------------|--------------|------------|
| | | | | | | | |

| Yes No | X |
|--------|---|
|--------|---|

A.2List the direct and indirect owners of significant holdings in your company at year-end, excluding directors:

| Name or corporate name of shareholder | Number of voting rights directly | Number of voting rights indirectly | % of total voting rights |
|---------------------------------------|----------------------------------|--|--------------------------|
| HOTELES MALLORQUINES AGRUPADOS S.L. | 25,690,989 | 0 | 111.8% |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | 30,333,066 | 0 | 13.21% |
| MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. | 11,542,525 | 0 | 5.03% |
| NORGES BANK | 6,937,423 | 0 | 3.02% |

State the most significant movements in the shareholding structure during the year:

| Name or corporate name of shareholder | Transactio n date | Description of the transaction |
|---------------------------------------|-------------------|--------------------------------|
| NORGES BANK | 07/09/2016 | 3% of share capital exceeded |
| NORGES BANK | 30/09/2016 | Below 3% of share capital |
| NORGES BANK | 03/10/2016 | 3% of share capital exceeded |
| NORGES BANK | 07/10/2016 | Below 3% of share capital |
| NORGES BANK | 11/10/2016 | 3% of share capital exceeded |
| NORGES BANK | 03/11/2016 | Below 3% of share capital |
| NORGES BANK | 04/11/2016 | 3% of share capital exceeded |
| NORGES BANK | 09/11/2016 | Below 3% of share capital |
| NORGES BANK | 22/11/2016 | 3% of share capital exceeded |
| NORGES BANK | 25/11/2016 | Below 3% of share capital |
| NORGES BANK | 16/12/2016 | 3% of share capital exceeded |
| NORGES BANK | 23/12/2016 | Below 3% of share capital |

| Name or corporate name of shareholder | Transactio n date | Description of the transaction |
|---------------------------------------|----------------------|--------------------------------|
| NORGES BANK | 27/12/2016 | 3% of share capital exceeded |
| NORGES BANK | 28/12/2016 | Below 3% of share capital |
| NORGES BANK | 30/12/2016 | 3% of share capital exceeded |

A.3Complete the following tables with the members of the company's Board of Directors with voting rights on company shares:

| Name of Director (person or company) | Number of voting rights directly | Number of voting rights indirectly | % of total voting rights |
|---|--|--|--------------------------|
| MR FERNANDO D'ORNELLAS SILVA | 0 | 0 | 0.00% |
| MR JUAN ARENA DE LA MORA | 1,000 | 0 | 0.00% |
| MRALFREDO PASTOR BODMER | 0 | 6,000 | 0.00% |
| MR GABRIEL ESCARRER JULIA | 0 | 119,437,747 | 52,.00% |
| MR JUAN VIVES CERDA | 0 | 375 | 0.00% |
| MR SEBASTIAN ESCARRER JAUME | 0 | 0 | 0.00% |
| MR GABRIEL ESCARRER JAUME | 0 | 0 | 0.00% |
| MR FRANCISCO JAVIER CAMPO GARCIA | 0 | 0 | 0.00% |
| MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL | 300 | 0 | 0.00% |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | 51,871,167 | 0 | 22.58% |
| MRS CARINA SZPILKA LÁZARO | 0 | 0 | 0.00% |

| Name or corporate name of the indirect shareholder | Through: Name or corporate name of the direct shareholder | Number of voting rights |
|--|---|-------------------------------|
| MR ALFREDO PASTOR BODMER | MRS MARÍA DEL CARMEN OLIVES PUIG | 6,000 |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | 51,871,167 |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES AGRUPADOS S.L. | 25,690,989 |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES ASOCIADOS, S.L. | 30,333,066 |
| MR GABRIEL ESCARRER JULIA | MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. | 11,542,525 |
| MR JUAN VIVES CERDA | FINCA LOS NARANJOS, S.A | 375 |

| % of total voting rights held by the Board of Directors | 52.00% |
|---|--------|
| | |

Complete the following tables with the members of the company's Board of Directors with voting rights on company shares

A.4If applicable, State any family, commercial, contractual or corporate relationships between holders of significant shareholdings, insofar as the company is aware of them, unless they are of little relevance or due to ordinary trading or exchange activities:

| Related name (person or company) | | |
|---|--|--|
| MR GABRIEL ESCARRER JULIA | | |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | | |

Type of relationship: Family

Brief description:

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

Related name (person or company) MR GABRIEL ESCARRER JULIA HOTELES MALLORQUINES ASOCIADOS, S.L.

Type of relationship: Family

Brief description

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

| Related name (person or company) |
|-------------------------------------|
| MR GABRIEL ESCARRER JULIA |
| HOTELES MALLORQUINES AGRUPADOS S.L. |

Type of relationship: Family

Brief description:

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

| Related name (person or company) |
|--------------------------------------|
| MR GABRIEL ESCARRER JULIA |
| MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. |

Type of relationship: Family

Breve descripción:

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

A.5If applicable, indicate any commercial, contractual or corporate relationships between holders of significant shareholdings, and the company and/or its group, unless they are of little relevance or due to ordinary trading or exchange activities:

A.6State whether the company has been informed of any shareholder agreements that may affect it as set out under Articles 530 and 531 of the Corporate Enterprises Act. If applicable, briefly describe them and list the shareholders bound by such agreement:

Yes No X

State whether the company is aware of the existence of concerted actions amongst its shareholders. If so, detail them briefly:

| Yes | No | Х | |
|------|-----|---|--|
| 1 63 | 110 | | |

If, during the year, there has been any amendment or breaking-off of said pacts or agreements or concerted actions, State this expressly

.

A.7State whether any person or organization exercises or may exercise control over the company pursuant to Article 4 of the Securities Exchange Act. If so, identify names:

| | Yes X | NO |
|---------------------------|-------|------------------------|
| | | Name or corporate name |
| MR GABRIEL ESCARRER JULIA | | |
| | | |
| | | Comments |

However, as previously mentioned, all of the shares controlled by the companies Hoteles Mallorquines Consolidados, S.A., Hoteles Mallorquines Asociados, S.L., Hoteles Mallorquines Agrupados, S.L. and Majorcan Hotels Luxembourg, S.A.R.L. are attributed exclusively to Gabriel Escarrer Julia, those shares are directly or indirectly owned by Gabriel Escarrer Julia, his wife and children.

A.8 Complete the following tables regarding the company's treasury stock:

V-- [V]

At year end:

| Number of direct shares | Number of indirect shares (*) | total % share capital |
|-------------------------|-------------------------------|-----------------------|
| 1,661,768 | 0 | 0.72% |

(*) Through:

Give any details of any significant changes during the year, pursuant to Royal Decree 1362/2007:

Explain the significant changes

Communication date: 22/04/2016. Number of direct shares acquired: 2,586,194. Percentage total share capital: 1.299%

Communication date: 20/05/2016. Number of direct shares acquired: 6,675,218. Percentage total share capital: 2.906%

Capital increase of 25/04/2016: As a consequence of this, the percentage that represents Melia Hotel's treasury stock becomes 1.533%.

On 22/04/16, the company Hoteles Mallorquines Agrupados, S.L., contributed an amount of 1,800,000 securities to Meliá's treasury stock.

On 25/05/16, the cancellation of the loan of securities between the entities Hoteles Mallorquines Asociados S.L. and Hoteles Mallorquines Agrupados S.L. with Meliá Hotels International, S.A of 1,800,000 securities and 3,350,000 securities was reported.

A.9Detail the conditions and the term of the current mandate from the general meeting to the Board of Directors to issue, buy back and transfer company shares.

The General Shareholders Meeting held on 4 June 2015 passed, among others, the following resolution: Authorize the Board of Directors, which in turn may delegate and empower as it deems appropriate to the Directors it deems appropriate, to acquire and dispose of shares in the Company, by sale, exchange, adjudication, payment, or any other manner permitted by law, to the extent permitted by law, for a

price which shall be not less than 90% or more than 110% of the closing price of the previous day's session, with a term of

five years from the date of adoption of this resolution. All this within the limits and requirements of the Corporate Enterprises Act and the Company Internal Code of Conduct on matters relating to Securities Markets.

| A.9.bis Estimated floating | g ca | pital: |
|----------------------------|------|--------|
|----------------------------|------|--------|

| | % |
|--|--|
| Estimated floating capital | 44.26 |
| A.10 State whether there is any restriction at all on the voting rights. In particular, report of the existence control of the company by purchasing its shares on | of any restrictions that might hinder the take-over of |
| Yes No [| X |
| A.11 State whether the General Shareholders' Meeting accordance with the provisions of Law 6/2007. | has resolved to adopt anti-takeover measures in |
| Yes No | X |
| If so, detail the measures approved and the terms a become inefficient: | and conditions under which the restrictions would |
| A.12 State whether the company has issued securities EU. | that are not traded on a regulated market in the |
| Yes No [2 | X |
| If applicable, detail the different classes of shares, a confers. | and what rights and obligations each share class |
| GENERAL MEETING | |
| B.1Point out, and if applicable give details, if there are to the quorum and constitution of the General establishment with respect to the General Meeting. | · · |
| Sí X | No |

| | % quorum different from quorum in Art. 193 of CEA for general circumstances | % quorum different from quorum in Art. 194 of CEA for special circumstances in Art. 194 CEA |
|-------------------------------|---|---|
| Quorum required on first call | 0.00% | 0.00% |
| Quorum required on 2nd call | 0.00% | 0.00% |
| | Description of the differences | |

Description of the differences

Article 24.4 of the Bylaws states that, in order that the General Shareholders Meeting may validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding up of the Company, the first call of the General Shareholders Meeting must be attended by FIFTY PERCENT (50%) of the share capital with voting rights. On a second call, the attendance of TWENTY-FIVE PERCENT (25%) of share capital with voting rights will suffice.

The merger, or demerger, either total or partial, segregation and global assignment of assets and liabilities of the Company will also require this mentioned reinforced quorum, except when such operations involve companies that, either directly or indirectly, are majority-owned by the Company, in which case the reinforced quorum requirements stated in the then current legislation for each case shall apply

| B.2Point out, and if applicable give details | , if there are any | differences fro | m the minimum | standards |
|--|--------------------|-------------------|-----------------|--------------|
| established under the Corporate Enter | prises Act (CEA |) for the adoptic | on of corporate | resolutions: |

| Yes | Χ | No [| |
|------|--------|------|--|
| 1 03 | \sim | 110 | |

Describe how this differs from the arrangements in the CEA.

| | Different reinforced majority from that laid down in Article 201.2 CEA for Art. 194.1 circumstances. | Other reinforced majority circumstances |
|-----------------------------|--|---|
| % established by the entity | 0.00% | 60.00% |
| for passing resolutions | Describe the differences | |

According to Article 28.2 of the Bylaws, in order that the General Shareholders Meeting may validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding-up of the Company, a favorable vote of SIXTY PERCENT (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting will be required both at the first and second call. Nevertheless, when a second call is attended by Shareholders that represent less than FIFTY PERCENT (50%) of the share capital with voting rights, the resolutions mentioned in this section may only be passed with the favorable vote of TWO THIRDS (2/3) of the share capital present or represented at the General Shareholders Meeting.

The merger, or demerger, either total or partial, segregation and global assignment of the assets or liabilities of the Company will also require the favorable vote of this reinforced majority, except when such a merger or demerger involves companies that, either directly or indirectly, are majority owned by the company, in which case the majority vote requirements stated in 28.1 (simple majority vote of the shareholders present or represented at the meeting, except in those cases where the Law or these Bylaws require a higher majority) will be applicable.

Article 28.3 states that resolutions to change Articles 3 (Company domicile), 7 (Accounting Register of Shares and Register of Shareholders), 8 (Legitimation of Shareholders), 24.3 (Quorum), 24.4 (Special quorum), 28 (Majorities for the approval of resolutions), 33 (Appointments to the Board of Directors) and 38 (Delegation of powers) of these Company Bylaws will require a favorable vote of at least SIXTY PERCENT (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting both at the first and second call.

B.3State the rules applicable to the amendments of the company bylaws. Specifically, report the majorities established to amend the bylaws, and the rules, whether there are any, to safeguard shareholders' rights when amending the bylaws.

Article 30.1.h) of the Bylaws establishes that the General Shareholders Meeting has the authority to approve the modification of the Bylaws.

Pursuant to Article 24 of the Bylaws, the Ordinary or Extraordinary General Shareholders Meeting shall be constituted at first or second call whenever the shareholders in attendance or represented meet the legal and statutory minimum quorums regarding percentage of share capital for the different matters on the Agenda according to current legislation.

Notwithstanding the terms of the previous point, in order that the General Shareholders Meeting may validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding up of the Company, the first calling of the General Shareholders Meeting must be by FIFTY PERCENT (50%) of the share capital with voting rights. On second call, the attendance of twenty-five percent (25%) of share capital with voting rights will suffice.

According to Article 28 of the Bylaws, the resolutions of the General Shareholders Meeting will be passed by a simple majority of the votes of shareholders present or represented at the Meeting will be required except in the circumstances where the Law or Bylaws provide for an increased majority. Thus, for the General Shareholders Meeting to validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding-up of the Company, a favorable vote of sixty percent (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting will be required both at the first and second call. Nevertheless, when a second calling is attended by Shareholders that represent less than fifty percent (50%) of the share capital with voting rights, the resolutions mentioned in this section may only be passed with the favorable vote of two thirds (2/3) present or represented at the General Shareholders Meeting.

Nevertheless, resolutions to change Articles 3 (Company domicile), 7 (Accounting Register of Shares and Register of Shareholders), 8 (Legitimation of Shareholders), 24.3 (Quorum), 24.4 (Special quorum), 28 (Majorities for the approval of resolutions), 33 (Appointments to the Board of Directors) and 38 (Delegation of powers) of these Company Bylaws will require a favorable vote of at least sixty percent (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting both at the first and second call.

B.4Detail the data on attendance at the general meetings held during the year to which this report refers and the previous year also:

| | Attendance figures | | | | | |
|-----------------|-----------------------------|--------------------|-------------------|-------|--------|--|
| General | % | % | % voting remotely | | Total | |
| meeting date | Sharehold ers present | attending by proxy | Electronic vote | Other | Total | |
| 04/06/2015 | 70.16% | 9.45% | 0.00% | 0.00% | 79.61% | |
| 23/06/2016 | 52.37% | 14.21% | 0.00% | 0.00% | 66.58% | |

B.5State the number of shares, whether there are any, that are required to be able to attend the General Meeting and whether there are any restrictions on such attendance in the bylaws:

| Number of shares necessary to attend the Gen | eral Meetings | 300 |
|--|---------------|-----|
| Yes X | No | |

B.6 Section repealed

B.7State the address and means of access through the company website to the information regarding corporate governance and other information on the general meetings that must be made available to shareholders on the company's website.

The address of the corporate website is: www.meliahotelsinternational.com. Clicking on Shareholders and Investors takes the user to the corporate governance documentation, including the General Meeting: http://www.meliahotelsinternational.com/es/accionistas-e-inversores/gobierno-corporativo/junta-general-accionistas

C CORPORATE GOVERNANCE STRUCTURE

C.1 Board of Directors

C.1.1 Maximum and minimum number of directors established in the bylaws:

| Maximum number of directors | 15 |
|-----------------------------|----|
| Minimum number of directors | 5 |

C.1.2 Complete the following table on the Board members:

| Name of director (person or company) | Representative | Type of directorship | Position on the Board | Date of first appoint ment | Date of last appoint ment | Election procedure |
|---|----------------|----------------------|---|----------------------------|---------------------------|---|
| MR FERNANDO D'ORNELLAS SILVA | | Independent | INDEPENDENT COORDINATING DIRECTOR | 13/06/2012 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR JUAN ARENA DE LA MORA | | Independent | DIRECTOR | 31/03/2009 | 04/06/2014 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR ALFREDO PASTOR BODMER | | Other External | DIRECTOR | 31/05/1996 | 04/06/2015 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR GABRIEL ESCARRER JULIA | | Proprietary | PRESIDENT | 07/02/1996 | 04/06/2015 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR JUAN VIVES CERDA | | Proprietary | DIRECTOR | 07/02/1996 | 04/06/2015 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |

| MR SEBASTIAN ESCARRER JAUME | | Proprietary | DIRECTOR | 07/02/1996 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
|---|---|-------------|---|------------|------------|---|
| MR GABRIEL ESCARRER JAUME | | Executive | VICE PRESIDENT- MANAGING DIRECTOR | 07/04/1999 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR FRANCISCO JAVIER CAMPO GARCIA | | Independent | DIRECTOR | 13/06/2012 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL | | Independent | SECRETARY DIRECTOR | 30/11/2010 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | MRS MARIA ANTONIA ESCARRER JAUME | Proprietary | DIRECTOR | 23/10/2000 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MRS CARINA SZPILKA LÁZARO | | Independent | DIRECTOR | 25/02/2016 | 23/06/2016 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| Total number of directors | | | | | 1 | |

Position

on the

Board

Date

of first

appoi

ntmen

Date

of last

appoi

ntmen

Election

procedure

Type of

directors

hip

Representativ

State the severances that have occurred on the Board of Directors during the reporting period:

C.1.3 Complete the following tables on the Board members and their different kinds of directorship:

EXECUTIVE DIRECTORS

| Name of Director (person or company) | Position in the Company organisation |
|--------------------------------------|--------------------------------------|
| MR GABRIEL ESCARRER JAUME | VICE PRESIDENT AND MANAGING DIRECTOR |

| Total number of executive directors | 1 |
|-------------------------------------|-------|
| % of total directors | 9.09% |

EXTERNAL PROPRIETARY DIRECTORS

| Name of Director (person or company) | Name (person or company) of the significant shareholder they represent or which proposed their appointment |
|---|--|
| MR JUAN VIVES CERDA | HOTELES MALLORQUINES ASOCIADOS, S.L. |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES AGRUPADOS S.L. |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | HOTELES MALLORQUINES CONSOLIDADOS, S.A. |
| MR GABRIEL ESCARRER JULIA | SIGNIFICANT SHAREHOLDERS |

| Total number of proprietary directors | 4 |
|---------------------------------------|--------|
| % of total directors | 36.36% |

EXTERNAL INDEPENDENT DIRECTORS

Name or corporate name of the Director

MR FERNANDO D'ORNELLAS SILVA

Name of director

(person or

company)

Profile

ACADEMIC TRAINING

Degree in Law and Economics from ICADE-E3. MBA from IESE, Barcelona (International Section). PROFESSIONAL ACTIVITIES

- 1. BERGE GROUP: Bergé Group (2007-2012)Managing Director; Bergé Automoción (2004-2012)President; SKBergé Latinoamérica (2001-2012) Vice President; Mitsubishi Motors Chile (2001-2012) Vice President; Mitsubishi Motors Peru (2010-2012) President; KIA Argentina, Peru and Portugal (2004-2012) President; Chrysler Colombia (2010-2012) President; Chry Portugal (1997-2012) President; Chrysler España (1992-2004)Managing Director; Toyota España (1985-1992) Financial Director 2. Johnson & Johnson España (1983-1985). Assistant Financial Director OTHER POSITIONS
- ENDESA, SA: Member of the Board of Directors (2007-2009); President of the Retributions Committee (2007-2009); President of the Audit Committee (2009).
- Endesa Chile: Member of the Board of Directors (2007-2009); President of the Audit Committee (2007-2009).

Member in charge of supervising the activities of subsidiaries in Peru, Colombia, Argentina and Brazil. -DINAMIA: Member of the Board of Directors (2013-2015).

- Vice President of the National Association of Cars, Trucks, Buses and Motorcycles Importers (2004-2012).
- Founding member of the Spain-Chile and Spain-Peru Foundations (2011-2012).
- Member of the Foundation Council Spain-China and Spain-Japan.
- Advisor of Mitsubishi Corporation in the acquisition of the participation of AccionaTermosolar, S.A. (2010-2011).
- Vice President of the Real Club of Puerta de Hierro (2006-2010).

CURRENT POSITIONS

MELIA HOTELS INTERNATIONAL: Member of the Board of Directors (from June 2012). WILLIS IBERIA: Member of the Advisory Board (since March 2103).

MITSUBISHI CORPORATION: Senior Advisor for Spain and LATAM (since March 2013).

Water, Energy and Infrastructures.

LAZARD ASESESORES FINANCIEROS, S.A.: Senior Advisor, Spain and Latam (since June 2013) Water, Energy and Infrastructures.

GPIAC (GP Investments Acquisition Corp.) Member of the Board of Directors since June 2015.

Member of the International Advisory Board of the Hispanic Society of America;

Member of the Advisory Board of the Real Club of Puerta de Hierro (since 2010).

Name or corporate name of the Director

MR JUAN ARENA DE LA MORA

Profile:

Born in Mexico City in 1943, Mr Arena holds a PHD in Electrical and Mechanical Engineering from the ICAI in Madrid and a degree in Business Administration from the ICADE. Además, es diplomado en Estudios tributarios por el Instituto de Estudios Fiscales y graduado en Psicología infantil por el Instituto Americano. Moreover, he holds a diploma in Tax Studies from the Institute of Fiscal Studies and a degree in Child Psychology from the American Institute.

Mr. Juan Arena has followed his professional career in the Bankinter Group, which he joined in 1970, when he was 26 years old, where held the Presidency from 2002 until 2007. He currently sits on various Boards of Directors, including in particular: Ferrovial, Almirall, Melia Hotels International, Everis, UBS Bank and Pandaforming part of several Committees and he is a member of the Advisory Board of Spencer Stuart and Marsh and he is chair of the Advisory Board of Consulnor.

In the academic area, he is Chairman of the Professional Council of ESADE and a member of the Advisory Board of the Harvard Business School and of the Board of Directors of Deusto Business School. He was Senior Lecturer of the Harvard Business School during the year 2009-10 and during the current year. He was awarded the Grand Cross of the Order of Civil Merit for his work on the Special Committee for Investigation into the Development of the Information Society (Soto Committee).

Name or corporate name of the Director

MR FRANCISCO JAVIER CAMPO GARCIA

Profile:

Degree in Industrial Engineering from the Madrid Polytechnic University, he began his career in 1980 with Arthur Andersen. Later on, in 1985, he joined Día and was the international chairman of the Día International Group for 24 years and he was also a member of the International Executive Committee of the Carrefour Group for 15 years. He was the Chairman of the Zena Group until November 2014, a leading company in the multi-brand restaurant Spanish company. It comprises six commercial brands that encompass all segments of the restaurant business: Foster's Hollywood, La Vaca Argentina, Cañas y Tapas, II Tempietto, Domino's Pizza and Burger King. With 500 restaurants and more than 7,000 employees.

Currently, he is the President of the Cortefiel Group (Owner of Cortefiel, Pedro del Hierro, Springfield, Women's Secret), President of AECOC (the Spanish Consumers' Association), which represents more than 20% of Spain's GDP, with more than 26,000 associated companies and more than 2 million employees. He is also a Director of Bankia and President of the bank's Risk Consultation Committee; Director of Melia Hotels International, Member of the Advisory Board of the Alimentación Palacios Group and a member of the Advisory Board of AT Kearney. He is a also a Sponsor of the ITER Foundation, of the F. Campo Foundation for helping children and Sponsor of the Real Forum de Alta Dirección and of the Carlos III Foundation.

Name or corporate name of the Director

MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL

Profile:

Born in Torrelavega (Cantabria, Spain) on 25 August 1952. His professional career has been focused primarily on the practice of civil and mercantile law, civil and international procedural law and business consulting. Law Degree from the Complutense University in Madrid. Practicing attorney since 1975 and Partner in the IsidroD. Bustamante firm (1942). His professional career has been focused primarily on the areas and practice of civil and mercantile law, civil and international procedural law and business consulting.

Name or corporate name of the Director

MRS CARINA SZPILKA LÁZARO

Profile:

TRAINING: Mrs Carina Szpilka Lázaro holds a Degree in Economic and Business Sciences from ICADE E-2 and MBA Executive from Madrid Business Institute.

CURRENT POSITIONS: Independent Director of ABANCA; Independent Director of Grifols; Member of the Advisory Board of Reparalia (Homeserve Group) and Oracle España and Vice President of Unicef España.

PROFESSIONAL EXPERIENCE: 1998 –November 2013 INGDIRECT; 1996-Argentaria (now BBVA); 1991- Santander Investment.

OTHER ACTIVITIES AND AWARDS: ADigital: Member of the Board of Directors; ESADE: Member of the Proessional Council; Create Foundation: Sponsor; Impact Member Advisory Board; Endeavor: Mentor.

| Total number of independent directors | 5 |
|---------------------------------------|--------|
| % of total directors | 45.45% |

State whether any director considered an independent director is receiving from the company or from its group any amount or benefit under any item that is not the remuneration for his/her directorship, or maintains or has maintained over the last year a business relationship with the company or any company in its group, whether in his/her own name or as a significant shareholder, director or senior manager of an entity that maintains or has maintained such a relationship.

.

If applicable, give a reasoned statement from the Board with the reasons why it considers that this director can perform his/her duties as an independent director.

OTHER EXTERNAL DIRECTORS

Name all other external Directors and explain why these cannot be considered proprietary or independent Directors and explain their relationships with the company, its executives or its shareholders:

Name or corporate name of the Director

MR ALFREDO PASTOR BODMER

Company, executive or shareholder to which related:

MELIA HOTELS INTERNATIONAL.S.A.

Reasons:

Mr.Alfredo Pastor Bodmer has been a director of the company for a continuous period of more than twelve years and, according to Article 529 duodecies, paragraph 4 i) of THE Corporate Enterprises Act (CEA) this period of time is considered as one of the reasons why a Director cannot be regarded as Independent.

| Total number of other external directors | 1 |
|--|-------|
| % of total directors | 9.09% |

State any changes that may have occurred during the period in the type of directorship of each director:

| Name or corporate name of Director | Date of change | Previous category | Current categor |
|------------------------------------|----------------|-------------------|-----------------|
| MR GABRIEL ESCARRER JULIA | 13/12/2016 | Executive | Proprietary |

C.1.4 Complete the following table with information regarding the number of female directors over the last 4 years, and the category of their directorships:

| | Number of female directors | | | % of total directors for each category | | | | |
|----------------|----------------------------|--------------|--------------|--|--------------|--------------|--------------|--------------|
| | Year 2016 | Year 2015 | Year 2014 | Year 2013 | Year 2016 | Year 2015 | Year 2014 | Year 2013 |
| Executive | 0 | 0 | 0 | 0 | 0.00% | 0.00% | 0.00% | 0.00% |
| Proprietary | 1 | 1 | 1 | 1 | 25.00% | 33.33% | 33.33% | 33.33% |
| Independent | 1 | 0 | 1 | 1 | 20.00% | 0.00% | 16.67% | 16.67% |
| Other External | 0 | 0 | 0 | 0 | 0.00% | 0.00% | 0.00% | 0.00% |
| Total: | 2 | 1 | 2 | 2 | 18.18% | 10.00% | 18.18% | 18.18% |

C.1.5 Detail the measures, if there are any, that have been adopted to try to include a number of female directors on the Board that would mean a balanced presence of men and women.

Explanation of the measures

The Company, in the process of carrying out all its actions, recognizes equal opportunities without discrimination, a criterion that assumes as its own the Appointments and Remuneration Committee at the time of initiating the process of selecting a new Director, by ensuring that they do not suffer from implicit bias that may hinder the selection of female directors.

C.1.6 Detail the measures, if there are any, agreed by the Appointments Committee to ensure that the selection procedures do not suffer from any implicit biases that may hinder the selection of female directors, and that the company deliberately seeks and includes amongst the potential candidates women who meet the professional profile sought:

| Expla | anation | of the | measure | s |
|-------|---------|--------|---------|---|
|-------|---------|--------|---------|---|

In the process of selecting Board members, the Appointments and Remuneration Committee evaluates the skills and experience of the candidates objectively, assessing each candidate's profile individually and considering the need to foster equal opportunities among women and men, ensuring that there is no discrimination of any kind based on gender. In the Board member selection process, the candidate's profile is evaluated, including among the potential candidates women whose profile conforms to the professional profile that is being sought in order to maximize the knowledge and experience that they can contribute in the development of their own roles as Directors, focusing the selection processes in the search for specific skills, assessing candidates based on these and the knowledge, attitudes and skills required, ensuring equal treatment and opportunities and ensuring transparency in all the processes.

When, despite any measures that might have been adopted, the number of female directors is low or none, explain the reasons:

| Explanation of the reasons |
|----------------------------|
| |

C.1.6 Bis Explain the conclusions of the Appointments Committee regarding the verification of the compliance with the board member selection policy. And, in particular, explain how this policy is fostering the goal for 2020 to have the number of female board members represent at least 30% of the total number of members of the board of directors.

Explain the conclusions

Pursuant to the information contained in paragraph G.14, during the year 2016, the Company did not have a policy of selection of directors formalised in writing, although the Company has formalised the criteria that have been applied in the Director Selection Policy, approved on 27 February 2017. These criteria include, as reported in other sections of this report:

"f. A trend towards a gradual increase in women on the Board of Directors, always on the basis of an egalitarian assessment of the skills, profiles, knowledge, experience and professional roles, trying, as far as possible, to ensure that, in 2020, the presence of women on the Board of Directors represents one third of its composition.

So, the Company has demonstrated its intention to try to increase the presence of women and the performance and development of this shall be regularly assessed by the Appointments and Remuneration Committee, having regard to the specific processes of appointment, ratification and/or re-election that are carried out.

C.1.7Explain the form of representation on the Board, of shareholders with significant holdings.

Significant shareholders are represented on the Board by proprietary directors

C.1.8 Detail, if applicable, the reasons why proprietary directors have been appointed at the behest of shareholders whose holding is less than 3% of the capital:

State whether formal petitions have been ignored for the presence on the Board from shareholders whose holding is equal to or higher than that of others at whose behest proprietary directors were appointed. Where applicable, explain why these petitions have been ignored:

| Yes | No | X |
|-----|----|---|

- C.1.9 State whether any director has stood down before the end of his/her term of office, if the director has explained his/ her reasons to the Board and using which channels, and if reasons were given in writing to the entire Board, explain below, at least the reasons that were given:
- C.1.10 Indicate any powers delegated to the managing directors(s):

Name or corporate name of the Director:

MR GABRIEL ESCARRER JAUME

Brief description

Vested with all of the faculties of the Board that may be delegated under the law and the Bylaws.

C.1.11 Identify any members of the Board holding positions as directors or managers in other companies belonging to the listed company's group:

| Name or corporate name of the Director | Corporate name of the group company | Position | Does the Director hold executive |
|--|--|-------------------|---|
| MR GABRIEL ESCARRER JAUME | FARANDOLE B.V. | JOINT DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES INMOBILIARIAS IAR 1997 C.A. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA ITALIA. S.R.L. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES AREITO. S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INMOTEL INVERSIONES ITALIA S.R.L. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | LONDON XXI. LIMITED | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA BALKANS EAD | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | LOMONDO LIMITED | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA HOTEL MANAGEMENT (SHANGHAI) COMPANY LTD. | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA FRANCE S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | MADELEINE PALACE S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | CADSTAR FRANCE SAS | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | HOTEL ALEXANDER SAS | PRESIDENT | YES |

| Name or corporate name of the Director: | Corporate name of the group company | Position | Does he hold executive functions? |
|---|---|--|-----------------------------------|
| MR GABRIEL ESCARRER JAUME | HOTEL COLBERT. S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | HOTEL FRANCOIS SAS | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | ILHA BELA GESTAO E TURISMO LIMITADA | JOINT AND SEVERAL MANAGER PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | HOTEL METROPOLITAIN S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | INMOBILIARIA DISTRITO COMERCIAL C.A. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL MANINVEST B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | HOTEL ROYAL ALMA S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL GROUP B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | MELIÁ INVERSIONES AMERICANAS N.V, | JOINT MANAGING DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ INVESTMENT N.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | IMPULSE HOTEL DEVELOPMENT B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SAN JUAN INVESTMENT B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | DESARROLLOS HOTELEROS SAN JUAN | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA EUROPE. B.V. | JOINT MANAGING DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | CARIBOTELS DE MÉXICO S.A.DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | BISOL VALLARTA S.A.DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | MARKSERV B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | OPERADORA MESOL S.A. DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | MELIÁ HOTELS INTERNATIONAL UK. LTD. | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ GREECE. S.A. | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | HOGARES BATLE S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | TENERIFE SOL S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SECURISOL S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | PRODIGIOS INTERACTIVOS, S.A. | PRESIDENT AND MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | MOTELES ANDALUCES S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | INVERSIONES Y EXPLOTACIONES TURÍSTICAS S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | APARTOTEL S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | REALIZACIONES TURÍSTICAS S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | CASINO TAMARINDOS. S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES HOTELERAS LA JAQUITA. S.A. | PRESIDENT | NO |

| Name or corporate name of the Director | Corporate name of the group company | Position | Does he hold executive functions? |
|--|---|------------------------------|-----------------------------------|
| MR GABRIEL ESCARRER JAUME | GEST.HOT.TURÍSTICA MESOL S.A. (SOC. UNIP) | JOINT AND SEVERAL | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ LUXEMBOURG. S.À.R.L. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | HOTELES SOL MELIÁ S.L | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA VACATION CLUB ESPAÑA S.L. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | AYOSA HOTELES S.L. | JOINT MANAGING DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA VACATION NETWORK ESPAÑA S.L. | PRESIDENT/ MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | DORPAN S.L. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | PT SOL MELIÁ INDONESIA | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | CALA FORMENTOR S.A. DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | CORPORACIÓN HOTELERA HISPANO MEXICANA S.A. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ DEUTSCHLAND GmbH | JOINT AND SEVERAL | YES |
| MR GABRIEL ESCARRER JAUME | IDISO HOTEL DISTRIBUTION S.A. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | COLON VERONA S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | HOTELPOINT S.L.U. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES TURISTICAS DEL CARIBE S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA PERU S.A.C. | PRESIDENT | YES |

C.1.12 Point out, if applicable, any directors of the company who sit on the Boards of other companies publicly traded on regulated securities markets outside the company's own group, of which the company has been informed:

| Name or corporate name of the Director: | Company name of the group company | Position |
|---|-----------------------------------|----------|
| MR FERNANDO D'ORNELLAS SILVA | PROSEGUR S.A. | DIRECTOR |
| MR JUAN ARENA DE LA MORA | ALMIRALL S.A. | DIRECTOR |
| MR JUAN ARENA DE LA MORA | FERROVIAL S.A. | DIRECTOR |
| MR FRANCISCO JAVIER CAMPO GARCIA | BANKIA, S.A. | DIRECTOR |
| MRS CARINA SZPILKA LÁZARO | GRIFOLS S.A. | DIRECTOR |

No X

| C.1.13 State and, where applicable, explain whether the company has established rules on the maximum number of company boards on which its directors may sit: |
|---|
| |

Yes 🗌

C.1.14 Section repealed.

C.1.15 Detail the overall remuneration for the Board of Directors:

| Remuneration of the Board of Directors (thousands of euros): | 2,212 |
|---|-------|
| Cumulative amount of rights of current Directors in pension scheme (thousands of euros) | 0 |
| Cumulative amount of rights of former Directors in pension scheme (thousands of euros) | 0 |

C.1.16 Identify members of the senior management who are not in turn executive directors, and indicate the total remuneration accruing to them during the year:

| Name (person or company) | Position |
|------------------------------|----------------------------------|
| MR GABRIEL CÁNAVES PICORNELL | CHIEF HUMAN RESOURCES OFFICER |
| MRS PILAR DOLS COMPANY | CHIEF FINANCIAL OFFICER |
| MR JUAN IGNACIO PARDO GARCIA | CHIEF LEGAL & COMPLIANCE OFFICER |
| MR ANDRE PHILIPPE GERONDEAU | CHIEF OPERATING OFFICER |
| MR MARK MAURICE HODDINOTT | CHIEF REAL STATE OFFICER |

| Total senior management remuneration (€k) | 2,245 |
|---|-------|
|---|-------|

C.1.17 Point out, if applicable, the identity of the Board members who are in turn members of the Board of Directors in companies of significant shareholders and/or in entities of their group:

| Name (person or company) | Corporate name of the significant shareholder | Position |
|-----------------------------|---|------------------------|
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | PRESIDENT |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES AGRUPADOS S.L. | PRESIDENT |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES ASOCIADOS, S.L. | PRESIDENT |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | SECRETARY/ DIRECTOR |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES AGRUPADOS S.L. | DIRECTOR |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES ASOCIADOS, S.L. | DIRECTOR |
| MR GABRIEL ESCARRER JAUME | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | DIRECTOR |
| MR GABRIEL ESCARRER JAUME | HOTELES MALLORQUINES AGRUPADOS S.L. | SECRETARY/ DIRECTOR |
| MR GABRIEL ESCARRER JAUME | HOTELES MALLORQUINES ASOCIADOS, S.L. | SECRETARY/ DIRECTOR |
| MR GABRIEL ESCARRER JAUME | MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. | DIRECTOR |

Point out, if applicable, the relevant affiliations, other than those considered in the above paragraph, that link Board members to significant shareholders and/or companies in their group:

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES CONSOLIDADOS, S.A.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES AGRUPADOS S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES ASOCIADOS, S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

MAJORCAN HOTELS LUXEMBOURG, S.A.R.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES CONSOLIDADOS, S.A.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES AGRUPADOS S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES ASOCIADOS, S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

MAJORCAN HOTELS LUXEMBOURG, S.A.R.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES CONSOLIDADOS, S.A.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES AGRUPADOS S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES ASOCIADOS, S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

MAJORCAN HOTELS LUXEMBOURG, S.A.R.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

C.1.18 State whether there has been any change in the Board regulations during the year:

| Yes X | No | |
|-------|------------------------|--|
| | Description of changes | |

On 23 June 2016, the Board of Directors approved the amendment of Article 14 of the Regulations of the Board of Directors, concerning regulation of the Audit and Compliance Committee, so that its composition and roles were brought in line with those established in the Corporate Enterprises Act, as worded by the Audit Act (Law 22/2015 on Account Auditing).

C.1.19 Indicate the procedures for the selection, appointment, re-election, assessment and removal of directors. Indicate the competent bodies, the procedures to be followed and the criteria employed in each procedure.

The Appointments and Remuneration Committee is responsible for formulating and revising the guidelines for the composition of the Board of Directors and the selection of candidates, and for making proposals to the Board for the appointment of Independent Directors as well as reporting the proposals for the rest of the members so that it may make the appointment (in the case of co-option) or endorse the proposals for submission to the decision of the General Shareholders Meeting, and also their re-election or removal by the General Meeting.

| | Description of the changes |
|---------|---|
| | The Board's annual assessment has not led to a need to effect significant changes to the internal organization or internal procedures applicable to its activities. |
| D.1.20. | bis Indicate the assessment process and the assessed areas conducted by the board of directors assisted, as the case may be, by an external consultant, regarding the diversity in its composition and capacities, duties and composition of its committees, the performance of the chair of the board of directors and the first executive of the company, and the performance and contribution of each board member. |
| | Pursuant to paragraph 15.2 i) of the Regulations of the Board of Directors, it is for the Appointments and Remuneration Committee to coordinate the Report for assessing the quality and efficiency of the Board of Directors and the Committees established by the Board in order to be accountable before it. The evaluation process is done by all directors filling in questionnaires, in which there are included certain aspects of the functioning of the Board and its committees, as well as issues regarding the composition of these bodies. The Chairman of the Appointments and Remuneration Committee is responsible for submitting to the Board the results of the evaluation for the purposes of its analysis. In relation to the assessment carried out for the 2016 year activities, there was no external advice. |
| C.1.20 | ter Break down, if pertinent, the business relationship that the consultant or any company of its group maintains with the company or any company of its group. |
| | Not applicable. |
|).1.21 | State the circumstances under which directors are obliged to resign. |
| | Chapter VIII of the Regulations of the Board regulates the Directors' duties, which include the obligation to work with the diligence of an organized businessman and a loyal proxy, and in accordance with any other legally required standard of diligence. More specifically, Article 29 of the Regulations of the Board states that directors must observe all regulations on behavior established in the applicable Stock market legislation and, particularly, those contained in the Internal Code of Conduct. Therefore, a breach of any of these duties or obligations shall be considered grounds for relieving the Director of his/her duties or for his/her resignation. |
| C.1.22 | Section repealed. |
| C.1.23 | Are reinforced majorities required, other than the legal majorities, for any type of resolution? |
| | Yes No X |
| | If aplicable, describe the differences. |

| | appointed Chairman of the Board of Directors. |
|--------|---|
| | X Yes No |
| | Description of the requirements |
| | Article 33.2 of the Bylaws states that, in order for a Director to be appointed Chairman or Vice-Chairman of the Board of Directors, at least one of the following circumstances must occur: |
| | a) To have formed part of the Board of Directors during at least the THREE (3) years prior to said appointment; or |
| | b) To have previously occupied the position of Chairman of the Board of Directors, regardless of the period of time spent as a Director. |
| | Neither of the above circumstances need apply to the Director to be appointed Chairman or Vice-Chairman when this appointment is made by unanimous resolution of SEVENTY-FIVE PERCENT (75%) of the members of the Board of Directors. |
| | Moreover, re-election as a Director of members of the Board who are Chairman and Vice-Chairman and, if appropriate, Coordinating Director if he meets the legal requirements, will imply their automatic continuity in those positions |
| | |
| C.1.25 | State whether the Chairman has a casting vote: |
| | Yes X No |
| | Matters on which there is a casting vote |
| | In the case of a tie in relation to all matters. |
| | |
| C.1.26 | State whether the bylaws or the Board Regulations establish an age limit for directors: |
| | Yes No X |
| C.1.27 | State whether the Bylaws or the Board Regulations establish a limited term of office for independent directors, other than that established in the regulations: |
| | Yes No X |
| | State whether the Bylaws or the Board Regulations establish specific rules for proxy voting in the Board of Directors, the way this is done and, in particular, the maximum number of proxies a director may have, and if it has established any limit regarding the categories that may be delegated beyond the limits stipulated by legislation. If applicable, briefly give details on such rules. |
| | Pursuant to Article 18.3 of the Regulations of the Board, representation must be conferred in writing and specifically for each meeting by means of a letter to the Chairman, including the relevant instructions and necessarily conferring the vote to another Director. External Independent Directors may only be represented by another External Independent Director. |

| C.1.29 | State | the n | umbe | er of m | eetings | s the | Board | of D | irecto | rs has | held | during t | he ye | ar. | If applica | ıble, |
|--------|-------|---------|--------|---------|----------|-------|----------|---------|--------|----------|---------|----------|--------|------|------------|-------|
| | also | state | how | many | times | the | Board | has | met | without | t the | Chairm | an in | atte | endance. | In |
| | calcu | ulating | this r | ıumbeı | r, proxi | es wi | ith spec | cific i | nstruc | ctions w | /ill be | counted | l as a | tten | dances. | |

| Number of Board meetings | 8 |
|--|---|
| Number of Board meetings not attended by the Chairman. | 0 |

If the Chairman is an executive Director, indicate the number of meetings held without an executive director present or represented and chaired by the coordinating Director.

| Number of meetings | 0 |
|--------------------|---|

State the number of meetings that the Board's various committees have held during the year:

| Committee | No. of Meetings |
|---|-----------------|
| AUDIT AND COMPLIANCE COMMITTEE | 7 |
| APPOINTMENTS AND REMUNERATION COMMITTEE | 4 |

C.1.30 State the number of meetings held by the Board of Directors during the year attended by all its members. In calculating this number, proxies with specific instructions will be counted as attendances:

| Number of meetings with all directors in attendance | 8 |
|---|---------|
| % of attendances to total votes during the year | 100.00% |

C.1.31 State whether the individual and consolidated financial statements presented for Board approval are certified beforehand:

Yes X No

If applicable, identify the person(s) who has(have) certified the Company's individual and consolidated financial statements to be filed by the Board:

| Name | Position |
|---------------------------|--------------------------------------|
| MRS PILAR DOLS COMPANY | CHIEF FINANCIAL OFFICER |
| MR GABRIEL ESCARRER JAUME | VICE PRESIDENT AND MANAGING DIRECTOR |

C.1.32 Explain the mechanisms, if any, established by the Board of Directors to prevent the individual and consolidated financial statements that it files from being presented to the General Meeting with a qualified auditors' report.

The functions of the Audit and Compliance Committee include liaising with the external auditors to receive information related to the account auditing process and to have available all the communications laid down in auditing laws and technical auditing standards, conducting direct monitoring with the external auditors. In doing so, the Committee holds several meetings with the auditors throughout the year in order to analyse the performance of their work and to detect and resolve any incidents affecting the annual accounts.

| Yes X No | |
|--|---|
| If the Secretary is not a director, complete the following | table: |
| C.1.34 Section repealed. | |
| C.1.35 State, if any, the mechanisms established by the compa external auditors, the financial analysts, the investment | • • |
| One of the functions of the company's Audit and Compliance Committee is as to receive information with regard to matters which may endanger their ibetween the members of the Committee and the external auditors, with the meetings held by this Committee. | independence. In fact, there is a direct relationship |
| With regard to the mechanisms in place to ensure the independence of final the company provides information requested by any analysts with no discrit transparency, which also happens when carrying out road shows. Similarly, in the information exchange process, the aim is to ensure that the opinions or points of view of the analysts. | mination and offering the maximum |
| According to Article 34.4 of the Regulations of the Board of Directors, unde provided to financial analysts that could put them in a privileged situation o | |
| C.1.36 State whether the company has changed its external au incoming and outgoing auditors: | ditor during the year. If so, identify the |
| Yes No X | |
| If there were disagreements with the outgoing auditor, e | explain their motives. |
| C.1.37 State whether the audit firm does work for the compan work. If so, detail the amount of the fees received for fees on the total fees charged to the company and/or its | such work and the percentage of such |
| Yes X No | |
| | Company Group Total |
| Amount of non-audit work (thousands of euros) | 553 399 952 |
| Amount of non-audit work / total amount billed by the audit firm (in %) | 51.19% 35.78% 43.37% |
| C.1.38 State whether the audit report on the annual financial star reservations or qualifications. If so, indicate the reaso Committee to explain the content and scope of such res | ns given by the Chairman of the Audit |
| | |

C.1.33 Is the company Secretary a director?

| financial statements have been audited: | | |
|--|--|--|
| | Company | Group |
| Number of consecutive years | 8 | 8 |
| Number of years audited by the current audit firm / Number of years that the company has been audited (in %) | 38.10% | 38.10% |
| State whether there is and, if applicable, give details on any procedure for external advisory services: | directors to | engage |
| Yes X No | | |
| Give details of the procedure | | |
| Pursuant to Article 23 of the Regulations of the Board, external directors may request that legal, according advisers or other experts be hired at the expense of the Company. | counting or finan | cial |
| The engagement must necessarily be related to specific problems of certain importance and comple performance of the office. | exity that arise in | the |
| The Chairman of the Company must be informed of the decision to hire such services and that decis rejected by the Board of Directors under the following circumstances: (a) it is not required for the proper performance of the duties assigned to External Directors; | sion may be | |
| (b) its cost is not reasonable in relation to the importance of the problem and the assets and revenue | | y; or |
| (c) the expert help requested from External experts may be provided satisfactorily by experts of the order to the control of t | | obtain th |
| | directors to d | |
| State whether there is and, if applicable, give details on any procedure for dinformation they need to prepare the meetings of the governing bodies in s | directors to d | |
| State whether there is and, if applicable, give details on any procedure for dinformation they need to prepare the meetings of the governing bodies in s | least three days information properthe Directors eignowers of access and other record of Directors, with most appropriate | before it erly who does on the who will the person |
| State whether there is and, if applicable, give details on any procedure for dinformation they need to prepare the meetings of the governing bodies in some states of the governing bodies in some states of the procedure. Although Article 17 of the Regulations of the Board states that notice of the meeting will be given at it is held and the notice of the meeting will include the agenda for the session along with the relevant it is summarised and prepared, barring exceptional circumstances, the information is made available to the before the meeting is held. Furthermore, Article 22 of the Regulations of the Board establishes that Directors have the widest poinformation on any aspect of the company, to review the company's books, records and documents accompany's activities and to examine all its facilities. Exercise of the right to information will be channelled through the Chairman or Secretary of the Boar address the Director's requests by providing the information directly to him/her, giving access to the in the organization to provide such information or organizing any measures required so that the Director's requests by the company is not provide such information or organizing any measures required so that the Director's requests the provides and the provides whether the provides whet | least three days information prop the Directors eignowers of access and other record of Directors, with most appropriate actors may conducted the conducted shed rules | before it erly that days to ds on the who will be person uct the |
| State whether there is and, if applicable, give details on any procedure for dinformation they need to prepare the meetings of the governing bodies in some states of the governing bodies in the states of the procedure. Although Article 17 of the Regulations of the Board states that notice of the meeting will be given at a sheld and the notice of the meeting will include the agenda for the session along with the relevant is summarised and prepared, barring exceptional circumstances, the information is made available to the before the meeting is held. Furthermore, Article 22 of the Regulations of the Board establishes that Directors have the widest poinformation on any aspect of the company, to review the company's books, records and documents accompany's activities and to examine all its facilities. Exercise of the right to information will be channelled through the Chairman or Secretary of the Board address the Director's requests by providing the information directly to him/her, giving access to the in the organization to provide such information or organizing any measures required so that the Directoric desired examinations on site. | least three days information prop the Directors eignowers of access and other record of Directors, with most appropriate actors may conducted the conducted shed rules | before it erly whit days to ds on the who will be person uct the |

Article 31.2 of the Regulations of the Board states that Directors should report and, if appropriate, resign in cases that may damage the credit and reputation of the Company and shall in any event report any criminal cases in which they are involved as defendant, and their subsequent trial, and the Board of Directors must examine the case as soon as possible and, having regard to the specific circumstances, must decide whether or not the Director shall remain in office.

C.1.43 State whether any member of the Board of Directors has informed the company of any criminal proceedings against him/her or whether a ruling for the commencement of a verbal hearing has been made against him/her, in relation to any of the offences listed in Article 213 of the Corporate Enterprises Act:

| es/ | |] No | X |
|------|---|------|---|
| . 03 | l | 110 | ^ |

State whether the Board of Directors has examined the case. If it has, explain the motives for the decision taken as to whether or not the director should retain his/her directorship or, if applicable, detail the actions taken or planned to be taken by the Board of Directors as of the date of this report.

C.1.44 State any significant agreements entered into by the Company that come into force, are amended or concluded in the event of a change in the control of the company from a public takeover bid, and its effects.

None.

C.1.45 Identify in aggregate terms and state in detail any agreements between the company and its directors, managers or employees that give compensation or have guarantee or golden parachute clauses for when such persons resign or are wrongfully dismissed or if the contractual relationship concludes due to a public takeover bid or other kinds of transactions.

Number of beneficiaries: 1

Type of beneficiary

MANAGING DIRECTOR

Description of the agreement

In the year 2015, the Executive Directors (Chairman of the Board of Directors and Managing Director) both signed commercial service provision contracts with the Company, pursuant to Article 249 of the Corporate Enterprises Act, which provide, in relation to compensation:

Post-contractual one-year non-competition clause and the Company agree to compensate Directors with a payment of one year's total annual remuneration received as Executive Directors at the time that their contract was terminated.

If the Directors fail to meet the obligation of post-contractual non-competition, they must pay to the Company any sums received thereby and pay the company compensation equivalent to 150% of the sum received thereby.

Termination of contract: Executive Directors will stand down from their positions in the circumstances established by the Corporate Enterprises Act and, in such cases, shall make their position available to the Board of Directors and, if applicable, arrange to leave their office immediately.

Compensation: Directors shall be compensated with a sum equivalent to a year's total remuneration should any of the following causes apply:

- Unilateral termination by the Executive Director: on the basis of the company's failure (serious and culpable) to comply with the contractual obligations in his/her contract or because of a substantial change in his/her duties or powers or the conditions of the provision of his/her services, for a reason not attributable to the Executive Director.

Unilateral termination by the Company: attributable to a serious and culpable failure by the Executive Director to comply with the duties of loyalty, diligence or good faith or any of the duties established by law, subject to which he/she shall perform their office.

At the end of the year 2016, as a consequence of Mr Gabriel Escarrer Julia's surrender of the executive powers that he had held, only the contract with the Managing Director remains in force.

State whether these contracts must be disclosed to and/or approved by the company or group governance bodies:

| | Board of Directors | General Meeting |
|-------------------------------|--------------------|-----------------|
| Body authorising the clauses: | Yes | No |

| | Yes | No |
|---|-----|----|
| Is the General Meeting informed of the clauses? | X | |

C.2 Board of Directors Committees

C.2.1 Give details of all the Board Committees, their members and the proportion of executive, proprietary, independent and other external directors sitting on them:

AUDIT AND COMPLIANCE COMMITTEE

| Name | Position | Туре |
|------------------------------|-----------|----------------|
| MR FERNANDO D'ORNELLAS SILVA | PRESIDENT | Independent |
| MR JUAN ARENA DE LA MORA | MEMBER | Independent |
| MR ALFREDO PASTOR BODMER | MEMBER | Other External |
| MRS CARINA SZPILKA LÁZARO | MEMBER | Independent |
| MR JUAN VIVES CERDA | MEMBER | Proprietary |

| % of proprietary directors | 20.00% |
|----------------------------|---------|
| % of independent directors | 60.,00% |
| % of other external | 20.00% |

Explain the committee's duties, describe its procedures and organizational and operational rules and summarize the main actions taken during the year:

Article 14 of the Regulations of the Board of Directors states that the Audit and Compliance Committee will meet at least once per quarter, and whenever is deemed appropriate with regard to the needs of the company, as called by the Chairman of the Committee or on request by the majority of its members or on request by the Board of Directors.

The responsibilities of the Audit and Compliance Committee, and without prejudice to any others that the Law, the company Bylaws and these Regulations may determine, or the Board of Directors may specifically assign to the Committee, are as follows:

(a) To report to the General Shareholders Meeting with regard to matters raised by shareholders at the meeting, that are within the competence of the Committee and, in particular, concerning the result of the audit, explaining how this has contributed to the integrity of the

financial reporting and the role that the committee has performed in that process; (b) To refer to the Board of Directors proposals for selection, appointment, re-election and replacement of auditors, with responsibility for the selection process, as established in current regulations, and for the conditions of hire and to obtain regularly from it information on the audit plan and its performance and it will also preserve its independence in the performance of its functions; (c) To supervise the efficacy of the internal control system of the company, the internal Audit services and the risk management systems, including tax, and to discuss with the auditors any significant internal control weaknesses found in the performance of the audit, all without breaching their independence and it may present

to the Board of Directors recommendations or proposals and the corresponding term for compliance therewith; d) To supervise the process to prepare and present the mandatory financial information and to present to the Board of Directors recommendations or proposals aimed at safeguarding its integrity; (e) To review the appointment or replacement of those responsible for the financial reporting processes, the company's internal control systems and risk management systems; (f)) To maintain a relationship with external auditors so as to receive information on any matters that may endanger their independence and any other matters related to the performance of the Audit of Accounts, and, when appropriate, authorisation for services other than any prohibited services, in accordance with current legislation as well as any other communications envisaged in Account Auditing law and in technical Auditing rules; (g) To review company accounts and oversee compliance with legal requirements and the appropriate application of generally accepted accounting principles, receiving to this end the direct cooperation of internal and external auditors; (h) To ensure that the financial information that is offered to the markets is prepared

in accordance with the same principles, criteria and professional practices that are applied to preparation of the Annual Financial Statements; (i) To examine compliance with the Internal Regulations on Conduct on the Securities Markets, the Regulations of the Board of Directors and, in general, the rules on governance of the Company and to make the necessary proposals for the improvement thereof; (j) To receive annually from the external auditors the declaration of their independence in relation to the entity or entities directly or indirectly related to the company as well as detailed and individualised information on the additional services of any kind that are provided and the corresponding fees received from these entities by the external auditor or by the persons or entities related thereto in accordance with the provisions of applicable regulations; (k)

To issue annually, prior to the issuance of the Financial Statements Audit Report, a report expressing an opinion on the Independence of the Auditor, in accordance with the Law; (I) To report, in advance, to the Board of Directors on all matters envisaged by Law, the Bylaws and these Regulations

and, in particular, on (i) the financial Information that the Company must publish periodically, and (ii) the creation and acquisition of laws and these Regulations and, in particular, (i) the financial information that the Company must periodically disclose; and (ii) the creation or acquisition of shares in special purpose entities or domiciled in countries or territories considered tax havens and (iii) transactions with related parties.

The most important actions carried out during the year 2016 are the following:

- -Relación con los auditores externos. Relationship with external auditors. -
- -Revision of the mandatory financial information to be published periodically.
- -Supervision of the internal audit, risk map and complaints channel.
- -Review of the Annual Report on Corporate Governance for submission to the Board of Directors for approval.
- -Preparation of the explanatory report for amendment of Article 14 [of the] Regulations of the Board of Directors.
- .-External auditor re-election proposal.
- -Review of amendment of the Internal Regulations on Conduct in matters relating to the Securities Markets.

Name the Director who is a member of the Audit Committee who has been appointed on the basis of knowledge and experience of accounting or auditing, or both, and state the number of years that the Chairman of this Committee has been in this office.

| Name of the director with experience | MR FERNANDO D'ORNELLAS SILVA |
|--|------------------------------|
| No. of the Chairman's years in the office. | 0 |

APPOINTMENTS AND REMUNERATION COMMITTEE

| Name | Position | Туре |
|---|-----------|-------------|
| MR FRANCISCO JAVIER CAMPO GARCIA | PRESIDENT | Independent |
| MR FERNANDO D'ORNELLAS SILVA | MEMBER | Independent |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | MEMBER | Proprietary |
| MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL | MEMBER | Independent |

| % of proprietary directors | 25,00% |
|-------------------------------|--------|
| % of independent directors | 75.00% |
| % of other external directors | 0.00% |

Explain the committee's duties, describe its procedures and organizational and operational rules and summarize the main actions taken during the year.

Article 15. 2 of the Regulations of the Board of Directors states that the Appointments and Remuneration Committee will meet upon call by its Chairman or at the request of the majority of its members or at the request of the Board of Directors whenever the issuance of a report or the approval of proposals is required and whenever it may be appropriate according to the needs of the company. The responsibilities of the Appointments and Remuneration Committee, and without prejudice to any others that the Law, the Company Bylaws and these Regulations establish, are at least as follows:

(a) To define and review the criteria to be applied with regard to the composition of the Board of Directors and the selection of candidates; b) To submit to the Board any proposals on the appointment of Independent Directors so that the Board may directly appoint such Directors (co-option) or adopt the proposals for their submission to the General Shareholders Meeting for its decision as well as their re-election or removal by the General Shareholders Meeting; (c) To report the proposals for appointment of other Directors so that the Board can directly appoint them (co-option) or adopt such proposals for submission to the decision of

the General Shareholders Meeting as well as their re-election or removal by the General Shareholders Meeting; (d) To report on the proposals for appointment and removal of senior managers and the basic terms of their contracts; (e) To propose members of each of the Committees to the Board; (f) To propose to the Board the remuneration policy for Directors and General Directors or those who perform their senior management functions under direct control of the Board, of Executive Committees or Managing Directors, as well as individual remuneration and other contractual conditions of the Executive Directors, ensuring its compliance. To regularly review said remuneration policy, assessing their appropriateness and return; (g) To ensure transparency in remuneration; (h) To report on

any transactions that imply or may imply conflict of interest and, in general, on matters related to the duties of Directors, in accordance with the Regulations; (i) The coordination of the report for assessing the quality and efficiency of the Board of Directors and the Committees established by the Board so that it is accountable before it; (j) To examine and organize the succession of the chairman and chief executive of the Company and, where appropriate, to make proposals to the Board of Directors so that such succession occurs in an orderly and planned manner; (k) To report, in advance, to the Board of Directors on all matters envisaged in the Law, the Company Bylaws and these Regulations. The Committee must consider any suggestions made to it by the Chairman, the members of the Board or the executives or shareholders of the company. The Executive Directors may attend, with the right to speak but not to vote, the meetings of the Committee, at the request of its Chairman. Any member of the management team or of the company's personnel required to do so will be obliged to attend the meetings of the Committee and to provide his collaboration

and access to any information that he has available. For the best performance of its duties, the Appointments and Remuneration Committee may seek the advice of outside professionals.

The most important actions carried out during the year 2016:

- Analysis self-assessment of the Board and its Committees and evaluation of the chief executive.
- Remuneration system and benefits Board and senior management
- Verification of the nature of the directors.
- -Proposal for appointment by co-opting Mrs Carina Szpilka Lázaro and proposal for submission of ratification thereof and her re-election by the General Meeting of Shareholders.
- -Proposal for restructuring of the Audit and Compliance Committee,
- -Review of the Annual Remuneration Report for submission to the Board.

Preparation of the proposal for acceptance of the vountary surrender of Mr Gabriel Escarrer Juliá of the executive powers that he has held, for submission to the Board.

C.2.2 Complete the following table with information on the number of female directors sitting on Board Committees over the last four years:

| | | Number of female directors | | | | | | | | | | |
|---|---------|----------------------------|-----------|--------|-----------|--------|-----------|--------|--|--|--|--|
| | Year 20 |)16 | Year 2015 | | Year 2014 | | Year 2013 | | | | | |
| | Number | % | Number | % | Number | % | Number | % | | | | |
| AUDIT AND COMPLIANCE COMMITTEE | 1 | 20.00% | 0 | 0.00% | 1 | 25.00% | 1 | 25.00% | | | | |
| APPOINTMENTS AND REMUNERATION COMMITTEE | 1 | 25.00% | 1 | 25.00% | 2 | 50.00% | 2 | 50.00% | | | | |

- C.2.3 Section repealed.
- C.2.4 Section repealed.
- C.2.5 State, if applicable, the existence of regulations for the Board Committees, where they can be consulted and any amendments made to them during the year. Also state whether an annual report on the activities of each committee has been drawn up voluntarily.
 - 1. APPOINTMENTS AND REMUNERATION COMMITTEE

It is regulated in Article 39 ter of the Bylaws and in Article 15 of the Regulations of the Board. Both documents are available on the website of the company.

At each meeting of the Board of Directors, there is a report on the main aspects and most relevant conclusions discussed at the meetings of the Committee.

The Committee has drafted a report of the activities of 2016.

2. AUDIT AND COMPLIANCE COMMITTEE

It is regulated in Article 39 bis of the Bylaws (amended under the resolutions passed by the General Meeting held on June 23rd, 2016) and Article 14 of the Regulations of the Board (amended under the resolutions of the Board of Directors dated June 23rd, 2016). Both documents are available on the website of the company. At each meeting of the Board of Directors, there is a report on the main aspects and most relevant conclusions discussed at the meetings of the Committee. The Committee has drafted a report of the activities of 2016.

C.2.6 Section repealed.

D RELATED PARTY TRANSACTIONS AND INTRAGROUP TRANSACTIONS

D.1 State, if applicable, the procedure for approving related party and intragroup transactions.

Procedure for reporting approval of related party transactions.

According to Article 32.1 of the Regulations of the Board of Directors, the Board of Directors must be aware of and authorise any transaction made by the Company with its significant shareholders and directors and executives. According to article 32.2 of the Regulations of the Board, under no circumstances must any transaction be authorized unless a report has been issued by the Audit and Compliance Committee evaluating the transaction from the point of view of equality of treatment of the shareholders and of the market conditions. Article 32.3 of the Regulations of the Board of Directors also states that the Board of Directors must ensure compliance with the law and the duties of information and transparency in the communication of such transactions.

D.2 State any transactions that are significant because of their amount or relevant because of their subject matter carried out between the company or its group companies, and the company's significant shareholders:

| Name of significant shareholder (person or company) | Name or corporate name of the company or its group company | Nature of the relationship | Type of transaction | Amount (thousand s of euros) |
|---|--|----------------------------------|--|------------------------------------|
| HOTELES MALLORQUINES ASOCIADOS, S.L. | MELIA HOTELS INTERNATIONAL,S.A. | Commercial | Sale of goods, finished or in progress | 4,607 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | INVERSIONES Y EXPLOTACIONES TURISTICAS | Commercial | Sale of goods, finished or in progress | 111 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | REALIZACIONES TURISTICAS, S.A. | Commercial | Sale of goods, finished or in progress | 29 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | COMUNIDAD DE PROPIETARIOS SOL Y NIEVE | Commercial | Sale of goods, finished or in progress | 26 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | APARTHOTEL BOSQUE, S.A. | Commercial | Sale of goods, finished or in progress | 28 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | TENERIFE SOL, S.A. | Commercial | Sale of goods, finished or in progress | 246 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | PRODISOTEL, S.A. | Commercial | Sale of goods, finished or in progress | 196 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | INVERSIONES HOTELERAS LA JAQUITA S.A. | Commercial | Sale of goods, finished or in progress | 171 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | COLON VERONA S.A. | Commercial | Sale of goods, finished or in progress | 16 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | SARGAMASSA HOTELERA S.L. | Commercial | Sale of goods, finished or in progress | 16 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | AYOSA HOTELES S.L. | Commercial | Sale of goods, finished or in progress | 513 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | PRODIGIOS INTERACTIVOS S.A. | Contractual | Sale of goods, finished or in progress | 486 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | MELIA HOTELES INTERNATIONAL S.A. | Contractual | Provision of services | 45 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | PRODIGIOS INTERACTIVOS S.A. | Contractual | Operating lease agreements | 436 |

D.3 State any transactions that are significant because of their amount or relevant because of their subject matter carried out between the company or its group companies, and the company's directors or senior managers:

| Name of the directors and/or senior managers (person or company) | Name of the related party (person or company) | Nature of relationship | Nature of transaction | Amount (thousan ds of euros)) |
|---|---|------------------------|-----------------------|--|
| MR JUAN VIVES CERDA | MELIA HOTELS INTERNATIONAL, S.A. | COMMERCIAL | Provision of services | 229 |
| MR JUAN VIVES CERDA | PRODIGIOS INTERACTIVOS, S.A. | COMMERCIAL | Provision of services | 323 |
| MR JUAN VIVES CERDA | MELIA HOTELS INTERNATIONAL S.A. | COMMERCIAL | Receipt of services | 17 |
| MR JUAN VIVES CERDA | PRODIGIOS INTERACTIVOS, S.A. | COMMERCIAL | Receipt of services | 35 |

D.4 State the significant transactions in which the company has engaged with other companies belonging to the same group, except those that are eliminated in the process of drawing up the consolidated financial statements and that do not form part of the company's usual trade with respect to its object and conditions.

In any event, provide information on any intragroup transaction with companies established in countries or territories considered as tax havens:

Corporate name of the Company in its group:

SOL MELIÁ FUNDING

Amount (thousands of euros): 43.027

Brief description of the transaction:

Transfers of the customer portfolios of the American companies operating in the vacation club segment to be managed by Sol Melia Funding.

Corporate name of the Company in its group:

SOL MELIÁ FUNDING

Amount (thousands of euros): 584

Brief description of the transaction:

Update of interests expected from the portfolio transfer transaction.

Corporate name of the Company in its group:

SOL MELIÁ FUNDING

Amount (thousands of euros): 5,205

Brief description of the transaction:

Variation of the intergroup loan with parent company, as part of the centralized cash management policy.

| Corporate name of the Company in its group: |
|---|
| SOL MELIÁ COMERCIAL |
| Amount (thousands of euros): 14 |
| Brief description of the transaction: |
| Settlement of current account with the company Meliá International Hotels S.A. since this company has been removed. |
| D.5 Detail the amount of the transactions carried out with other related parties. 0 |
| 0 (in thousands of euros). |
| D.6 State the mechanisms established to detect, determine and resolve possible conflicts of interest between the company and/ or its group, and its directors, managers and/or significant shareholders. |
| Directors must inform the Company whenever a situation of direct or indirect conflict of interest with the interests of the Company arises, pursuant to Article 28 of the Regulations of the Board. Moreover, pursuant to Article 15.2. of the Regulations of the Board of Directors, the Appointments and Remuneration Committee, must report to the Board of Directors on transactions that involve or may involve direct or indirect conflicts of interest and, if applicable, propose the measures that should be taken. |
| D.7 Are more than one of the Group's companies listed in Spain as publicly traded companies? |
| Yes No X |
| Identify the subsidiaries listed in Spain: |
| Subsidiary listed |
| State whether the respective areas of business and possible business connections between them and any between the listed subsidiary and the other group companies have been publicly and precisely defined; |
| Define the possible business connections between the parent company and the listed subsidiary and between this latter and the other group companies |
| Identify the mechanisms established to resolve any potential conflicts of interest between the listed subsidiary and the other companies of the group: |
| Mechanisms to resolve potential conflicts of interest |
| SISTEMAS DE CONTROL Y GESTION DE RIESGOS |

Е

E.1 Explain the scope of the company's Risk Management System, including risks of a tax-related nature.

The Risk Management system functions as an integral, ongoing system that focuses management on business units or areas or activity, affiliates, geographical areas and support areas at the corporate level.

The General Policy on Risk Control, Analysis and Management of the Meliá Hotels International Group (MHI)) is aimed at establishing a series of basic principles that must guide all Risk Management activities as well as the general framework of action for control, analysis and assessment of potential risks that the Group faces, including tax-related risks.

This Policy applies to the entire Group in the various countries in which it operates and is established under a set of basic principles and commitments that should guide any action aimed at managing risks, which are:

- (a) To promote an appropriate internal environment and a culture of risk awareness. (b) To align strategy with the risks detected.
- c) (c) To ensure appropriate levels of independence between areas responsible for risk management (and its elimination or mitigation) and areas responsible for their control and analysis.
- d) (d) To identify and evaluate the different risks faced by the group, ensuring their correct assignment.
- (e) To guarantee the appropriate management of the most relevant risks.
- (f) To improve the processes and decisions as to responses to
- risk. (g) To provide integrated responses to multiple risks.
- (h) To report and communicate openly and consistently on Group risks to all levels of the organization. (i) To promote the Group's action at all times perfectly aligned with current legislation, the internal regulations of the Group, and the Code of Ethics.

Meliá Hotels International has implemented a risk management model based on the Enterprise Risk Management (ERM) COSO II methodology that makes it possible to draw up the Group Risk Map by bringing together the various Individual Risk Maps of the different Departments and Business Areas. The stages of this model are as follows:

- 1. Identification of relevant risks, including tax-related risks: By collecting and analysing internal and external information.
- 2. Analysis and assessment of these risks in each of these business Areas and also in the various supporting units, prioritising the most relevant risks and obtaining the various Risk Maps.
- 3. Treatment of the risks: assignment of responsibilities for the most relevant Risks and definition of any activities that may contribute more effectively to their management.
- 4. Monitoring and regular control of the risks: updating the defined indicators for the most relevant risks, annually updating the Risk Maps and monitoring the initiatives defined for their mitigation.
- 5. Regular and transparent communication of the results obtained from the Senior Management and from the Audit and Compliance Committee and Board of Directors, that serves as feedback for the system so that ongoing improvement in the procedure is obtained. MHI's management team periodically identifies any risks that threaten compliance with the objectives (Stage 1) and assesses them in terms of occurrence and impact probability variables should they arise (Stage 2).

The Internal Risk Control and Analysis Rules implement the relevant existing internal Policy and seek to ensure correct and efficient operation of MHI's Risk Control system, establishing the rules, guidelines and criteria that

must be applied in the process to update the Risk Maps within the Group, so that it is completely aligned with the Group's global strategy, the leadership model and MHI's culture and values.

The internal policy and rules establish that all corporate and business areas should identify and assess their risks, including tax-related risks, so that they can thus prioritise them and ensure that the appropriate measures are defined and established in cases where this is relevant.

During 2016, SAP GRC (Governance, Risk & Compliance) was implemented as an integral tool for risk management and internal control.

E.2Identify the corporate bodies responsible for drawing up and enforcing the Risk Management System, including tax-related risks.

The Risk Control & Analysis Department (part of the Legal & Compliance Office) is in charge of ensuring the operation and ongoing implementation of the risk management model and of organising the process to prioritise investments on the basis of risk criteria. Its duties include, amongst others, risk control and analysis. Responsibility for risk management lies directly with each of the various Business Departments and Areas comprising the Group.

This Department reports its activities to the Audit and Compliance Committee on a regular basis and also with an Annual Report established for the purpose.

Similarly, the Board of Directors has a general supervisory duty, in particular, responsibility for identifying the company's principal risks, including tax-related risks, and the implementation and monitoring of proper internal control and information systems (Art. 5 of the Regulations of the Board). Furthermore, the Audit and Compliance Committee is responsible for supervising the internal audit services and awareness of the financial reporting process and internal control systems of the company. (Art. 14.2 d of the Regulations of the Board of Directors)

In addition to the above, MHI has other bodies/departments with responsibilities and/or functions related to risk management:

- 1. Executive Committee
- 2. Strategic Planning Committee
- 3. Expansion Committee
- 4. Investment Committee
- 5. Internal Audit
- 6. Corporate Governance
- 7. Credit and Insurance Management
- 8. Occupational Health
- 9. Works and Maintenance

The bodies/departments responsible for drafting and implementing the Risk Management System have at their disposal the Code of Ethics, the Complaints Channel and the set of MHI Internal Policies and Regulations as a key tool in risk management.

E.3State the principal risks, including tax-related risks, that could prevent business targets from being met.

MHI's activity is carried out in various socio-economic environments and regulatory frameworks and so it is exposed to a wide variety of events that might prevent its targets from being met.

The structure of the risks that the Group is facing is divided into the following categories:

1. Global Risks. These arise from events beyond the capacity to respond of the economic agents, such as: natural catastrophes or disasters, pandemics, health or food crisis, geopolitical risks.

In destinations where there is more exposure to these risks, the Company has appropriate coverage for such events, as well as the action protocols necessary to protect the health and safety of customers and employees, and to ensure the normal functioning of the operations and, if necessary, their protection and restoration.

- 2. Financial Risks. Those that may hinder the Company's power to meet its financial commitments or turn its assets into cash. Included in this category are, by way of example, liquidity, credit or exchange risks. The management of these risks lies primarily and in a centralised manner with the Finance and Administration Department.
- 3. Business Risks. These arise from the evolution of variables intrinsic to the business, such as the nature of demand, competition and the market, strategic uncertainty and changes in scenarios.

Amongst others, the risk management model includes and analyses risks associated to customers and suppliers, the market, competition, company investments, company expansion, etc. These are related to faults in internal

- 4. Operating Risks.. Consequence of possible defects in the internal processes, human resources, physical equipment and computer systems or in inadequacy therein.
- 5. Compliance Risks. These arise from changes in regulations established by the various regulators and / or from non-compliance with the applicable legislation, and the internal policies and regulations.

The Internal Policies of MHI, the Code of Ethics and the Complaints Channel are some of the tools available to the Group in order to mitigate this type of risk.

6. Information Risks. Mainly caused by inappropriate use, generation and communication of information.

Special attention should be given to the Financial Reporting Internal Control System (FRICS), which is discussed in detail in Part F of this report.

Tax- related risks, depending on the particular risk, are included within the category of Operational Risk or Compliance Risks.

E.4 Identify whether the company has a risk tolerance level, including tax-related risks.

Risks are assessed at the level of residual risk, that is, taking into account, or discounting the effect of the implemented controls and, for this assessment, the probability and impact variables are taken into account.

For each of these variables, ranges or intervals are established according to certain quantitative and/or qualitative criteria (financial, operational, regulatory, reputational, strategic, etc.). These ranges or intervals constitute a standardised assessment scale that serves to locate each risk in a probability/impact matrix and it is the basis for establishing the level of acceptable risk at corporate level.

Furthermore, once the Group's Risk Map has been obtained, the risk profile for each type of risk is analysed at the Group level and at the Area or General Management level.

The Risk Map is completely aligned with the Strategic Plan and with the process to establish targets, so the aim is to ensure that the measures to mitigate the principal Risks are connected to annual targets and/or the Strategic Plan, ensuring both ongoing attention to these Risks and that the management team's objectives include the mitigation of these Risks.

Therefore, monitoring and levels of achievement of objectives and strategic plan also set the levels of risk tolerance.

E.5 Identify what risks, including tax-related risks, have occurred during the year.

Global Risks: Geopolitical Risks.

During 2016, there have regrettably continued to be terrorist attacks that have had a negative impact on the tourist destinations where they have been committed.

The diversification of markets and geographical areas where MHI operates has compensated for the negative effects that this type of risk creates in certain destinations and it has been possible to re-direct tourism to other alternative destinations.

Except for the above risks, no other risk which would have had a significant impact has materialised. Should any risk materialise in connection with possible regulatory changes that may involve the need to update the estimates made, MHI will supply detailed information on this in its annual financial statements.

In any event, the risk detection and assessment systems of the Company have allowed identification and assessment of the risks that threaten the achievement of the business objectives with sufficient time to establish appropriate measures to mitigate or reduce the effect of the risks.

E.6Explain the response and supervision plans for the principal risks faced by the company, including taxrelated risks.

The management of the principal risks of the MHI Group, including tax related risks, lies directly with the affected areas and so this management is fully linked to the daily life of the areas themselves and is fully aligned with the strategy and objectives.

The Executive Committee of MHI examines the results of the Risk Map and assigns responsibilities regarding the main risks identified. Subsequently, the responsible areas define and identify the action plans that will be carried out throughout the year to mitigate risks (Phase 3 of the model).

In order to monitor and control the principal risks (Phase 4 of the model), indicators called KRIs (Key Risk Indicators) are defined and periodically reported to the Executive Committee.

The results obtained from the updated Risk Map are under discussion and are part of the Executive Committee's agenda, as well as other governing bodies of MHI. In addition, the Audit and Compliance Committee and the Board of Directors are both regularly informed of the results of the Risk Map, as well as of the actions derived therefrom (Phase 5 of the model).

The Department of Risk Control, Analysis and Assessment is responsible for coordinating, supporting, monitoring and tracking all the phases of the model.

F INTERNAL RISK CONTROL AND MANAGEMENT SYSTEMS FOR THE PROCESS FOR ISSUANCE OF FINANCIAL INFORMATION (SCIIF)

Describe the mechanisms comprising the risk control and management systems for the process for issuance of financial information (SCIIF) in your entity

F.1 The entity's control environment

Provide information, stating their main features, if at least the following exist:

F.1.1. Which bodies and/or functions are responsible for: (i) the existence and maintenance of an adequate and effective SCIIF; (ii) its implementation; and (iii) its supervision.

The bodies within the Meliá Hotels International Group that are responsible for ensuring the existence, maintenance, design, implementation and monitoring of an appropriate and effective SCIIF, and the roles and responsibilities attributed to these bodies are as follows:

Board of Directors

Article 5 of the Regulations of the Board of Directors assigns to this body, amongst other responsibilities, that of "identifying the principal risks to which the company is exposed, especially tax-related risks and those that derive from transactions with derivatives, and the implementation and monitoring of the internal control and adequate information systems".

Audit and Compliance Committee

Article 14 of the Regulations of the Board of Directors assigns to the Audit and Compliance Committee, among others, the role of: "c) Supervising effective control of the internal control of the company, the internal audit services and the risk management systems, including for tax-related risks, and also discussing with the accounts auditor any significant internal control weaknesses detected during performance of the audit, all without breaching his independence, and may present to the Board of Directors recommendations or proposals and the corresponding period for compliance therewith" and "d) Supervising the process to prepare and present the mandatory financial information and presenting to the Board of Directors recommendations or proposals aimed at safeguarding its integrity".

The organization and operation of the Audit and Compliance Committee is regulated by the above-mentioned Article 14 of the Regulations of the Board of Directors. The Committee currently consists of five Directors, three of whom are independent, one external with the category of "other" and the fifth a proprietary director, who have held senior positions in finance and also positions as Directors in various companies.

The meetings of the Committee are also attended by representatives of the internal and external audit teams and representatives of senior management of the Group, depending on the subjects on the agenda.

Senior Management

The functioning of the SCIIF at the Meliá Hotels International Group assigns to senior management the responsibility for the design, implementation and maintenance of the SCIIF, with each Directorate General being responsible for their area of influence. Accordingly, this responsibility affects the entire organization in as far as the financial information is derived from the activity and information generated by the business areas and by the other support areas.

Internal Audit Department

The Audit Committee is the body responsible for overseeing the SCIIF and the Internal Audit department is responsible for verifying its correct operation, keeping the Board of Directors (through the Audit and Compliance Committee) and Senior Management informed about whether the mechanisms authorized by management effectively mitigate the risk of errors, with a material impact, in the financial information.

F.1.2. If, especially in the process of drawing up the financial information, the following elements exist:

• Departments and/or mechanisms responsible for: (i) the design and review of the organizational structure; (ii) the clear definition of lines of responsibility and authority, with an adequate distribution of tasks and functions; and (iii) ensuring that sufficient procedures exist for their correct propagation within the entity.

The process of defining and reviewing the organizational structure is governed by the Human Resources Regulations of the Group and applies to all companies within the Group. According to the provisions of these Regulations, approved by the Senior Management of the Group, the Human Resources Department is responsible for ensuring fairness, balance and the optimization of the company's organizational structure and its periodic review. The heads of the different areas of the Group must ensure that the size of the workforce is appropriate and optimal.

Any changes to the organizational structure as well as the appointment and removal of senior management and their remuneration must be approved by the Board of Directors after proposal by the Appointments and Remuneration Committee.

Additionally, the Organisation Department, which reports to the Human Resources Department, is responsible, together with the relevant areas of the Group, for the analysis and definition of processes and the description of Jobs, functions and responsibilities, including positions related to the preparation of financial information. The Human Resources Regulations and the Group's organisational chart, properly updated, are available to all employees on the Group Intranet.

Code of conduct, approval body, degree of dissemination and instruction, principles and values included (stating
whether specific mention is made of recording transactions and drawing up financial information), body in charge
of analysing non-compliance and proposing corrective measures and sanctions.

The Meliá Hotels International Group has several documents that make reference to employee conduct: Code of Ethics The Meliá Hotels International Group has a Code of Ethics which was communicated to the entire organization in December 2012. This code and all the information required for understanding it are accessible to all Group employees through the Group Intranet.

In March 2012, the Board of Directors approved the content of this Code. The Appointments and Remuneration Committee approved the channels required for its operation in October 2012

The Code of Ethics is a collection of operating principles that organize and give meaning to the Company values while also making it easier to understand them and know how to apply and prioritize them. The Code of Ethics is the highest level of the internal regulatory framework. It provides the bases on which internal policies, rules, processes and procedures are created.

The Code of Ethics contains a number of rules that are binding. It has four main parts:

- 1. 1. Values on which it is based.
- 2. 2. Company commitments.
- 3. 3. Principles of employee behaviour.
- 4. 4. Operating systems.

The Code of Ethics includes a section that regulates the principles applicable to the relationship with shareholders and investors, which specifically mentions the commitment to ensure maximum reliability and accuracy in financial and accounting records and to comply with transparency obligations in securities markets.

Ultimate responsibility is assumed by the Board of Directors, which assumes the obligation to implement the Code through the Appointments and Remuneration Committee. Responsibility for ensuring compliance and assisting in the resolution of dilemmas rests with the Group's Senior Management, also including Regional Directors and Hotel Directors and other business areas. The obligation for ensuring the Code remains operational lies with the Office of the Code of Ethics, which is an independent body established to constantly review and update the Code of Ethics and to resolve any enquiries relating to its content and application that may be raised during ordinary operation.

Internal Regulations on Conduct in Matters related to Stock Market

Applicable to members of the Board of Directors and Recipients defined in its subject area of application. Its content establishes, amongst other things, the "Procedures for Processing Privileged Information."

These Regulations are communicated and delivered in writing to the people to whom they apply when they are hired and/or when, in accordance with the regulations established therein, they become Recipients and it is signed and accepted by them. The head of the Legal and Compliance Department is responsible for monitoring and controlling compliance with these Regulations, reporting matters relevant to the issue to the Audit and Compliance Committee.

Management Conduct Regulations and Human Resources Rules.

Additionally, Meliá Hotels International, S.A. has Management Conduct Regulations and Human Resources Rules, which regulate the conduct of its executives (in the first case) and of all other employees of the Group (in the second) in relation to certain matters.

• Complaints channel, to allow financial and accounting irregularities to be communicated to the Audit Committee, as well as possible non-compliance with the code of conduct and irregular activities in the organization, reporting, if applicable, whether this is confidential in nature.

After publication of the Code of Ethics, the Meliá Hotels International Group opened up in 2012 a Complaints Channel system through which all Group employees can file complaints or grievances related to breach or non-observance of any and all aspects of the Code of Ethics

and, in particular, of the Business Principles, current regulations, potential conflicts of interest or any other topic related to detected irregularities or situations that are potentially or actually irregular created by regulatory failures, lack of internal control, irregularities of a financial nature or situations or events that may require the attention of and immediate action by the Senior Group Management.

The procedure provides that complaints should be registered, guaranteeing at all times an independent and confidential analysis, with the Chairman of the Audit and Compliance having direct access to all complaints received.

The complaints channel is managed by an Ethics Committee which acts independently and with the utmost respect for the confidentiality of any complaints or grievances received, reporting, in terms of this channel, directly to the Audit and Compliance Committee and to the Managing Director of the Group at any time it sees fit as well as at regular intervals regarding its activities.

The main function of the Ethics Committee is to receive, manage and coordinate the complaint and investigation through the complaints channel procedure, and is the only body with access to the complaints received, thereby ensuring confidentiality.

The operation of the channel is regulated by corporate procedure and may be accessed by any employee through the Intranet.

The channels available for filing complaints are: Intranet (Employee Portal), Internet and regular post addressed to the Ethics Committee.

During the 2016 period, a programme has been engaged in to disseminate this Complaints Channel to all the business centres and corporate offices worldwide, reporting to the Audit and Compliance Committee on its implementation.

 Periodical training and updating courses for employees involved in preparing and revising the financial information, and in SCIIF assessment, covering at least accounting standards, audit, internal control and risk management.

The heads of the departments responsible for the preparation of financial information must ensure the training and update of staff working in these areas.

Corporate staff who are involved in preparing financial information receive specific training each year to keep their knowledge of this subject up to date. During the year 2016, the corporate staff have participated in training sessions related to changes in international accounting regulations, and the new accounting rules on leases (NIIF 16) or financial instruments (NIIF 9) and also in the new provisions.

of the Institute of Accounting and Auditing (ICAC) related to posting of profit tax or information to be itemised on the average payment to suppliers period. Other subjects dealt with at these training sessions have been business combinations (according to NIIF 10 and Rule 19 on Registration and Valuation) or the eleventh revised version of the USALI analytical accounting system (Uniform System of Accounts for Lodging Industry).

In addition to the above actions, the company uses external expertise to support the development of the knowledge of the staff involved, and is subscribed to several publications and participates as corporate partners in IAI (Internal Audit Institute) and AECA (Spanish Association of Accounting and Business Administration).

F.2 Financial reporting risk assessment,

Provide information on at least:

- F.2.1. The key features of the risk identification process, including error or fraud risks, regarding:
 - Whether the process exists and is documented.

The Meliá Hotels International Group has:

- A policy on Risk Control, Analysis and Assessment approved by the Board of Directors.
- A Risk Control Rule approved by the Audit and Compliance Committee which implements the policy.
- A process for preparation of the Risk Map
- Whether the process covers all the objectives of financial reporting (existence and occurrence; completeness; valuation; presentation, breakdown and comparability; and rights and obligations), whether the information is updated and with what frequency.

The Risk Control Department leads the process for regularly updating the Group's Risk Map and oversees promotion of the definition of actions and assignment of responsibilities for mitigating the most important risks.

The annual process of Updating the Risk Map involves the heads of all Group departments and areas, identifying and assessing the various risks that affect them, including those relating to financial reporting. In addition to the Group's Consolidated Risk Map, the Group thus also obtains Risk Maps for each of the different departments and areas in the Organization.

On an annual basis and in collaboration with the Internal Audit Department, the Group Risk Map is reviewed in order to identify which of the identified risks affect the financial reporting objectives established by the CNMV: existence and occurrence, integrity, assessment, presentation, breakdown and comparability.

• The existence of a process for identifying the consolidation perimeter, taking into account, amongst other aspects, the possible existence of complex corporate structures or instrumental or special purpose vehicles.

In order to identify the scope of consolidation at all times, the Annual Accounts and Consolidation Department maintains an updated corporate registry that contains all of the Group's holdings, whatever their nature.

The procedures for updating the scope of consolidation are contained in a manual, in accordance with the provisions of the Group Companies and Joint Ventures Regulations. The scope of consolidation is updated monthly in accordance with the provisions of International Accounting Standards and other local accounting regulations.

• Whether the process takes into account the effects of other types of risks (operational, technological, financial, legal, reputational, environmental, etc.) insofar as they have an impact on the financial statements.

The Risk Map Updating process takes into account the impact that risks may have on the financial statements, regardless of the type of risk. The Meliá Hotels International Group has categorised identified risks as follows:

- · Global Risks.
- · Financial Risks.
- · Business Risks.
- · Operational Risks.
- · Compliance Risks.
- · Information Risks.
- Which of the entity's governance bodies supervises the process.

The results obtained are reported and reviewed by Senior Management and by the Audit and Compliance Committee and the Board of Directors.

F.3 Control activities

Provide information, stating their main features, if at least the following exist:

F.3.1. Procedures for review and authorization of the financial information and the description of the SCIIF, to be published on the securities markets, indicating who is responsible for it, and the documentation describing the activity flows and controls (including those concerning risk of fraud) for the different types of transactions that may have a material impact on the financial statements, among them, the procedure for closing the accounts and the specific review of the relevant opinions, estimates, assessments and projections.

Meliá Hotels International, S.A. and its consolidated group provides financial information to the stock market on a quarterly basis. This financial information is prepared by the General Administration and Finance Department.

The senior executive of the Finance and Administration Departments (Executive Vice President Finance & Administration) analyses the reports received, provisionally approving said financial information for submission to the Audit and Compliance Committee, which will be responsible for the supervision of the financial information that is presented.

It should be noted that, since 2012, the Company has submitted the financial statements for the first six months of the year for review by the external auditors. Thus, in the six-monthly closures, the Audit and Compliance Committee also has information prepared by the external auditors of the Group.

In the six-monthly closures, the Audit and Compliance Committee informs the Board of Directors of its conclusions concerning the financial information presented so that, once approved by the Board of Directors, it can be published on the securities market.

Note that, from the year 2013, two ad hoc meetings of the Audit and Compliance Committee have been organized to approve the Interim Management Declaration for the 1st and 3rd quarter. Once approved, for information purposes, this information is delivered to the Board of Directors for its information and approval.

The Meliá Hotels Group has a procedures manual which is aimed at defining the internal process for the preparation and issuance of consolidated financial information, covering the entire process of preparation, approval and publication of financial information to be sent regularly to the CNMV.

All areas identified as possibly significantly affecting the financial statements of the Group have critical process controls to ensure the reliability of the financial information. These controls are included in internal procedures or in the form of running information systems that serve as basis for the preparation of financial information.

The methodology uses the analysis of the consolidated financial statements to select the most relevant items and notes to financial statements according to quantitative (materiality) and qualitative (automation, susceptibility to fraud or error, accounting complexity, degree of estimation and risk of loss or contingent liabilities.) criteria.

The selected items and notes are grouped into processes. Most of the processes considered critical and the control activities associated with them were systematically documented. This descriptive documentation comprises process flowcharts and control and risk matrices. Additionally, and throughout this process, we have identified potential fraud risks and formalized controls to mitigate those risks.

The activities which required formal documentation are included in processes pertaining to the areas of Administration, Tax, Treasury and Finance, Personnel Management, Hotel Business and Vacation Club.

The different General Offices are responsible for documenting and updating each of these processes, identifying potential control weaknesses, and establishing any corrective measures required.

The opinions, estimates and projections relevant to quantification of certain assets, liabilities, income, expenses and commitments recorded or disclosed in financial statements, are provided by the Administration and Finance Department with the support of the other General Offices.

The Meliá Hotels International Group reports in its financial statements on the most relevant areas where there are opinion and estimate parameters and on key assumptions behind those opinions and estimates. The main estimates relate to the valuation of goodwill, provision for income taxes, fair value of derivatives, fair value of real estate investments, pension provision and the useful life of tangible and intangible assets.

As part of the processes documented, a procedure has been established for the closure of accounts, which encompasses the procedure for closure, review and authorisation of financial information generated by the various units of the group up to the process for consolidation of all of the information.

F.3.2. Internal control procedures and policies for information systems (among others, access security, change control, their operation, operational continuity and segregation of functions) that support the relevant processes in the entity with respect to the drawing up and publication of the financial information.

The Meliá Hotels International Group's information systems department has a set of security regulations and procedures to ensure control of access to applications and business systems in order to ensure the confidentiality, availability and integrity of information.

The Meliá Hotels International Group has standard procedures for changes in the financial management platform, and a process for developing and maintaining transactions. These procedures define the controls that ensure the proper development and maintenance of applications, assessing the impact of changes and associated risks, In addition to procedures for testing changes before they are implemented in production systems

There is a model for managing accesses and authorizations which is based on segregating the system functions that support financial management processes, with defined control procedures to prevent the existence of users who could act as both judge and jury in handling such information.

Additionally, there are controls in place for correct management and monitoring of the assignment of special privileges in relation to the systems that support the financial reporting.

Likewise, the Company is evaluating a solution of identity and access management in order to optimize the model for management and government of users throughout their life cycle.

F.3.3. Internal control procedures and policies designed to supervise the management of activities subcontracted to third parties, and those aspects of the evaluation, calculation or assessment outsourced to independent experts, which may have a material impact on the financial statements.

When the Group uses the services of an independent expert, it makes sure of the technical competence and training of that expert through outsourcing only to third parties with proven experience and prestige.

To validate the independent expert's reports, the Group employs internal staff trained to validate the reasonableness of the conclusions, establishing and managing the proper service levels for each case.

Additionally, there is an internal regulation on Contracting Services which governs the approval by the senior executive in the area contracting the service and verification that the supplier possesses sufficient professional qualifications to provide the service and are also registered with the relevant professional bodies.

F.4 Information and communication

Provide information, stating their main features, if at least the following exist:

F.4.1. A specific function in charge of defining and keeping the accounting policies up to date (accounting policy department or area) and dealing with queries or conflicts arising from their interpretation, ensuring fluent communication with those in charge of operations in the organization, and an updated manual of accounting policies, communicated to the units through which the entity operates.

The function of defining and updating accounting policies and the interpretation of those policies and other accounting regulations affecting the Meliá Hotels International Group's financial statements is managed centrally by the Annual Accounts and Consolidation Department. The functions of this department, among others, are:

- To define the Group's accounting policies.
- To analyse individual operations and transactions carried out or that the Group plans to carry out to determine their appropriate accounting treatment.
- To monitor new regulation projects and new rules approved by the IASB and adopted by the European Union, and the impact their implementation will have on the consolidated accounts of the Group.
- To resolve any doubts Group companies may have concerning the application of Group accounting policies. There is a formal communication channel to handle any doubts about the interpretation of accounting policies, through which the different business areas can seek advice for specific cases that, because of their specific or complex Nature, may raise doubts about the appropriate method for recording them in the Group's accounts books.

The channel was launched through a message on the Group intranet announcing its creation. There is an e-mail account to which any queries may be addressed. The account is managed by the Annual Accounts and Consolidation Department which is also responsible for the response.

Meliá Hotels International Group presents its consolidated financial statements in accordance with the International Financial Reporting Standards. There is an updated manual of accounting policies which is reviewed whenever accounting regulations applicable to the Group's financial statements are amended in any significant respect.

All the people responsible for preparing the financial statements for Group companies have access to this document through the Intranet.

F.4.2. Mechanisms to capture and prepare the financial reporting in standardized formats, for application and use by all the units of the entity or group, that support the main financial statements and the notes, and the information given on SCIIF.

The Meliá Hotels International Group has implemented a software tool to meet the reporting needs for its individual financial statements and to facilitate the consolidation and subsequent analysis process based on an integrated financial management tool.

This tool centralizes in a single system all the information on accounting for the individual financial statements of all the Group subsidiaries for the preparation of the annual accounts and allows all of the Group's consolidated accounting to be obtained as well. The system is managed centrally from Group corporate headquarters.

Information is loaded into this consolidation system automatically from the financial management tool in each of the subsidiaries.

F.5 Supervision of the system's operations.

Provide information, stating their main features, if at least the following exist:

F.5.1. The SCIIF supervision activities carried out by the Audit Committee and whether the entity has an internal audit function whose powers include providing support to the Audit Committee in its task of supervising the internal control system, including the SCIIF. Likewise, provide information on the scope of the SCIIF assessment carried out during the year and of the procedure by which the person in charge of performing the assessment communicates its results, whether the entity has an action plan listing the possible corrective measures and whether its impact on the financial reporting has been taken into account.

The SCIIF supervisory activities undertaken by the Audit Committee mainly include: (i) regular meetings with external auditors, internal auditors and senior management to review, analyse and comment on financial information, the accounting principles applied and, where appropriate, any significant internal control weaknesses identified, and (ii) with the support of the internal Audit Department, review the effectiveness of and compliance with the processes established as part of the internal control system.

The meetings of the Audit and Compliance Committee have included an agenda item for information on SCIIF assessment activities carried out by the Internal Audit Department.

As stated in the Bylaws and the Group Internal Audit Rule, verifying the correct operation of the Internal Control Systems is a fundamental responsibility of this department, including the reliability of financial reporting (SCIIF), keeping the Board of Directors (through the Audit and

Compliance Committee) and senior management informed of the existence, adequacy and effectiveness of methods, procedures, standards, policies and existing instructions, which are available to Group employees.

The Internal Audit Department reports functionally to the Audit and Compliance Committee, and hierarchically to EVP Legal & Compliance, which in turn reports to the Vice Chairman and Managing Director of the Group. The head of the Internal Audit Department has direct access to both the Vice Chairman and the Managing Director and to the Audit and Compliance Committee and, if necessary, to the Board of Directors.

The powers of the Audit and Compliance Committee that relate to the Internal Audit Department are: ensuring the independence and effectiveness of the internal audit function, approving the budget and annual audit plan, receiving regular reports on their activities and verifying that senior management takes into account the conclusions and recommendations of its reports.

In order to ensure the independence of the Internal Audit team with regard to the operations or areas which they audit and over which they have no authority or responsibility, internal auditors are not assigned any duties and functions other than those inherent to an internal auditor.

The internal audit plan for 2016 included various activities designed to assess the degree of compliance with internal control systems through different types of audits, mainly business or operational audits (hotels and resort clubs and other businesses), information systems audits, financial audits and the evaluation of control activities associated to processes in Corporate Administration and Finance areas.

The main business of the Group is hotel operations. In relation to the control of the financial information in this area, in 2016, 8 processes were audited, divided into 25 sub-processes and 2,570 control activities were carried out. These reviews were carried out in 102 hotels, located in Europe (93), America (7) and Asia (2).

As indicated in the Auditing Rule, if the evaluations made by the Audit Department detect control weaknesses in the audited centre and/or area, these must be brought to the attention of the audited area or centre management team and reported to the Senior Management and the Audit and Compliance

Committee, if this is considered appropriate. The managers of the mentioned areas and/or centres are required to respond to the weaknesses identified through corrective measures and/ or by implementing prevention plans

F.5.2. Whether there is a discussion procedure by which the auditor (in line with the provisions of the NTAs), the internal audit function and other experts can inform the senior management and the audit committee or the directors of the entity of significant weaknesses in the internal control identified during the review processes for the annual accounts or any others that may have been assigned. Likewise, provide information on whether there is an action plan to try to correct or mitigate the weaknesses observed.

The Group's executive management body (the Senior Executive Team), meets regularly. These meetings are also regularly attended by the Vice Chairman and the Managing Director. This attendance ensures the flow of information between the Board of Directors and the Group's main management body.

Pursuant to its regulations, the Board of Directors must meet at least six times a year. Coinciding with this meeting of the Board, the Audit and Compliance Committee also holds meetings which are regularly attended, as guests, by the representatives of internal and external audit teams and the Senior Management of the Group, as appropriate.

The auditor attends at least at the Board meeting in which the Annual Accounts are approved and additionally at any other Board meeting in which his/ her presence is requested.

The Internal Audit Team regularly reports to Senior Management and to the Audit and Compliance Committee on any internal control weaknesses detected in internal audits. Every year the auditor also presents to the Audit and Compliance Committee a report detailing the internal control weaknesses detected in the performance of his/her work. The people affected by the weaknesses detected should respond to them.

| F.7Report of the external auditor Report of: F.7.1. Whether the SCIIF information disclosed to the markets has been submitted for review by the external auditor, in which case, the entity must attach the corresponding report as an annex. Otherwise, explain the reasons why it was not. The information on the system of internal control of financial reporting included in the Annual Corporate Governance Report has been reviewed by an external auditor, whose report is attached to the Group's Management Report. DEGREE OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS Indicate the extent to which the company follows the recommendations of the Code for Good Governance of listed companies. Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies X Explain 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies Partially compliant Explain Not applicable Not applicabl | | | | | |
|--|------------------|-----------------------------|-------------------------|---------------------|----------------------------|
| F.7.1. Whether the SCIIF information disclosed to the markets has been submitted for review by the external auditor, in which case, the entity must attach the corresponding report as an annex. Otherwise, explain the reasons why it was not. The information on the system of internal control of financial reporting included in the Annual Corporate Governance Report has been reviewed by an external auditor, whose report is attached to the Group's Management Report. DEGREE OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS Indicate the extent to which the company follows the recommendations of the Code for Good Governance of listed companies. Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies \(\text{\text{X}} \) Explain \(\text{\text{Complies}} \text{\text{X}} \) 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies \(\text{Partially compliant} \) Explain \(\text{Not applicable} \(\text{X} \) | Not applicable. | | | | |
| F.7.1. Whether the SCIIF information disclosed to the markets has been submitted for review by the external auditor, in which case, the entity must attach the corresponding report as an annex. Otherwise, explain the reasons why it was not. The information on the system of internal control of financial reporting included in the Annual Corporate Governance Report has been reviewed by an external auditor, whose report is attached to the Group's Management Report. DEGREE OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS Indicate the extent to which the company follows the recommendations of the Code for Good Governance of listed companies. Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Compiles X Explain | F.7Report of the | external auditor | | | |
| external auditor, in which case, the entity must attach the corresponding report as an annex. Otherwise, explain the reasons why it was not. The information on the system of internal control of financial reporting included in the Annual Corporate Governance Report has been reviewed by an external auditor, whose report is attached to the Group's Management Report. DEGREE OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS Indicate the extent to which the company follows the recommendations of the Code for Good Governance of listed companies. Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies \(\text{\text{X}} \) Explain \(\text{\text{Complies}} \) 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies \(\text{\text{Partially compliant}} \) Explain \(\text{\text{Not applicable}} \) Not applicable \(\text{\text{X}} \) | Report of: | | | | |
| DEGREE OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS Indicate the extent to which the company follows the recommendations of the Code for Good Governance of listed companies. Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies X Explain 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies Partially compliant Explain Not applicable X 3. During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | exte | rnal auditor, in which case | , the entity must att | | |
| Indicate the extent to which the company follows the recommendations of the Code for Good Governance of listed companies. Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies \(\text{\text{K}} \) Explain \(\text{\text{Companies}} \) 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies \(\text{\text{Partially compliant}} \) Explain \(\text{\text{Not applicable}} \) Not applicable \(\text{\text{X}} \) | | | | | |
| Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies X Explain 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies Partially compliant Explain Not applicable X 3. During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | DEGREE OF C | OMPLIANCE WITH CO | RPORATE GOVE | RNANCE REC | OMMENDATIONS |
| the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. 1. The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies \(\text{\text{X}} \) Explain \(\text{\text{Complies}} \(\text{\text{X}} \) 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies \(\text{\text{Partially compliant}} \) Explain \(\text{\text{Not applicable}} \) Not applicable \(\text{\text{X}} \) | | | mpany follows the | recommendation | ns of the Code for Good |
| shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. Complies X Explain 2. When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies Partially compliant Explain Not applicable X 3. During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | the reasons | so that the shareholders, i | nvestors and the ma | arket in general l | nave enough information to |
| When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies Partially compliant Explain Not applicable X During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | shareholder, | or impose other obstacles | | | |
| disclosure on: a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies Partially compliant Explain Not applicable X 3. During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | | Complies X | | Explain | |
| subsidiary and other group companies. b) The mechanisms provided to resolve possible conflicts of interest that may arise. Complies Partially compliant Explain Not applicable X 3. During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | | • | pany are both listed | they should bot | h provide detailed |
| Complies Partially compliant Explain Not applicable X 3. During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | • | | | etween them, as | well as between the listed |
| 3. During the ordinary general meeting, the chairman of the Board of Directors should verbally inform | b) The mech | anisms provided to resolve | e possible conflicts of | of interest that ma | ay arise. |
| | Comp | olies Partially compliant | Explain | No | t applicable X |
| | • | , , | | | |

F.6 Other relevant information.

| | particular: | | | • | J | | |
|----|---|---|---|--|---|---|--|
| | a) Changes taking | place since the pr | evious ordinary | general meeting. | | | |
| | b) The specific reas recommendation | sons for the comp n and any alternati | · · | | e Gover | nance Code | |
| | Complie | es 🗌 | Partially compliant | | Explain | X | |
| | Relevant changes in Corp available to all sharehold reasons for the company | ers, which includes inforr | mation on the degree of | of compliance with the re | commenda | ations and, if applic | |
| | The above shall be under information, in accordance | | | | ng any cla | rification or additio | nal |
| | At the session of the Gen Committee spoke in orde | | | | | | |
| 4. | . The company should institutional investor equitable treatment | rs and proxy advise | ors that complies | in full with marke | | | |
| | And this policy show put into practice and | | | • | | | |
| | Complie | es 🗌 - I | Partially compliant | X | Explain | | |
| | Although, at the end of th Article 34 of the Regulatic shareholders, institutiona February, 2017. | ons of the Board regulate | ed the criteria that shou | ıld govern the relations | of the Boar | d of Directors with | |
| 5. | The board of directo to issue shares or co 20% of the capital a | onvertible securitie | es without pre-en | | _ | • | • |
| | And, when the Boar emptive subscriptio exclusion as stated | n rights, the comp | any should imme | | | | • |
| | Complie | es 🗌 | Partially compliant | | Explain | X | |
| | The Company submitted increase capital and to is recommendation, as explable to capture on the semay have the widest possibuld be analysed and alt should also be noted the | sue bonds. Although the lained in the relevant rep curities markets the fund sible capacity to respond applied, in each specific or applied. | e amounts subject to su orts made available to is that are necessary for I. The possible suppre case, taking into accou | ubmission for approval e shareholders, it was ne or proper management of ssion of the pre-emptive int the specific condition | xceed the cessary to f the compessions subscriptions for the de | percentage stated have this power in any interests, and on right is an optio | in the order to be the Board n that |
| 6. | Listed companies do them on their webs mandatory: | | - · | - | - | | |
| | a) Report on audit | or independence. | | | | | |
| | b) Reports on the committee. | pperation of the au | idit committee ar | nd the appointmen | nts and | remuneration | |
| | Melia Hotels Internationa | ıl | | | | | _ |

supplementing the written information circulated in the annual corporate governance report. In

| d) Report on corpor | ate social respor | nsibility policy | | | |
|--|--|---|---|--|--|
| Complies | | Partially complia | nt X | Explain | |
| Although the Company pre above, the relevant details Remuneration Committee i the type and aggregate am | pares most of these re of the activities carried s included in the releva- count of the related tran rt). In addition, the Con | ports, none of them out during the year b ant section of the Ani sactions which is als apany should include | are subject to publicate by the Audit and Compinual Corporate Govern to incorporated in the Annual Report | ion on the w liance Comm ance Report complete and | a disposición en la página web. ebsite. Without prejudice to the ittee and the Appointments and and also information relating to detailed information about website. |
| 7. The company should | broadcast its ge | neral meetings | live on the corp | orate web | osite. |
| | Complies X | | Explain | | |
| accounts to the gen report. In the exception | eral meeting of onal case that qu | shareholders v alifications do | vithout limitation exist, both the ch | s or qual nairman o | n present the company's ifications in the auditor's f the audit committee and content of such limitations |
| Complies | X | Partially compliant | | Explain | |
| for proving share ow delegation of voting i | nership, the righ rights. procedures shou | t to attend gen | eral meetings of | sharehol | cedures that it will accept ders and the exercise or l exercise their rights |
| Complies | X | Partially compliant | | Explain | |
| 10. When an accredited prior to the general n | | • | | e agenda | or submit new proposals |
| a) Immediately circu | late these supple | ementary items | and new resolut | tion propo | sals. |
| | items and altern | ative resolution | | | ing form duly modified so on in the same terms as |
| • | Board of Directo | • | | | voting rules as for those or deductions about the |
| d) After the general items or alternative | • | holders, disclo | se the breakdow | n of vote | s on such supplementary |
| Complies | Partially comp | liant | Explain | Not ap | oplicable X |
| | | | | | |
| | | | | | |
| | | | | | |

c) Audit committee report on third-party transactions.

| 11. | | , it should fi | | | | | | | | neral meeting of policy should be |
|-----|--------------------------------|--|--|-------------------------------|----------------------------|------------------------------|------------------------------------|---|-------------------------------------|--|
| | Comp | olies 🗌 | Partially compl | iant | | Explain | | Not ap | oplicable X | |
| 12. | the same tre | eatment to a erstood as t | all sharehold | ers in the of a profita | e sam able b | e positi usiness | ion, bein that is s | ig guided sustainab | by the | udgment, giving company's best ong term, while |
| | according to practices, bu | principles of the principles o | of good faith, so strive to employees, s | ethics a reconcile suppliers, | nd res its of client | spect fow wn corpus and o | or commo corate in ther stak | only accenterests we consider the constant of | epted cus vith, as a that may | d conduct itself toms and good appropriate, the be involved, as |
| | | Complies X | | Partially con | npliant | | | Explain | | |
| 13. | The Board of recommending | | hould be of the | _ | | achieve | efficient | and part | icipatory f | unctioning, |
| | | Co | omplies X | | | | Explain | | | |
| 14. | The Board o | f Directors s | should approv | e a direct | tor sel | ection p | oolicy tha | nt: | | |
| | a) Is concret | e and verifia | able. | | | | | | | |
| | b) Ensures the needs. | hat the appo | ointment or re | -election | propo | sals are | e based o | on a prior | analysis | of the Board's |
| | c) Favours a | diversity of | knowledge, | experienc | e and | gender | | | | |
| | explanatory r | eport, to be | • | hen the g | enera | I meetir | ng of sha | | | nts committee's ned that will be |
| | The director by female dir | | | eek the g | oal of | having | at least : | 30% of to | tal board | seats occupied |
| | The appointr state its finding | | | • | | • | ance with | n the dire | ector sele | ction policy and |
| | | Complies | F | artially comp | oliant | | | Explain | X | |
| | | | 16, the company of 17, in accordance | | | | | | | Board of Directors |
| | | | er things, a prior a ersity of knowledge | | | | oard itself a | nd also of th | ne abilities of | candidates to the |
| | | | dual increase of w nat, by 2020, the p | | | | | | | ndidates, trying to ommendation. |
| | | | | | | | | | | |
| | | | | | | | | | | |

| 15. | . Proprietary and independent directors should constitute an ample majority on the board of directors, while the number of executive directors should be the minimum required, taking into account the complexity of the corporate group and the percentage holding of executive directors in the company's capital. | | | | | | | |
|-----|--|---|---|---------------------------------------|---|---|--|--|
| | Complies X |] Par | tially compliant | | Explain | | | |
| 16. | | ween the ownersh | | | | ors should be no greater resent and the remainder | | |
| | This criterion may be re | elaxed: | | | | | | |
| | a) In companies with la shareholdings. | rge capital where | only a few 6 | equity stakes | s can be cons | sidered legally significant | | |
| | b) In companies with a to each other. | plurality of shareh | nolders repre | esented on t | he Board of I | Directors but not related | | |
| | | Complies X | | Expl | ain 🗌 | | | |
| 17. | 7. Independent directors s | should be at least | half of the to | otal board m | embers. | | | |
| | However, when the cor | npany does not h shareholders acti | ave large ca | apital, or who | en a compan I over 30 per | y with large capital has a cent of the share capital, pard members. | | |
| | (| Complies | | Expl | ain X | | | |
| | The percentage of independent recommendation, the company on the Board of Directors. | | | | | | | |
| 18. | B. Companies should disc information concerning | | sites and ke | ep them reg | ularly update | d with the following | | |
| | a) Professional and bio | graphical profile. | | | | | | |
| | b) Directorships held in out, whatever their n | | , listed or otl | herwise, and | d other paid a | ctivities that they carry | | |
| | c) Statement of the direction the shareholder they | | • | ng, in the cas | se of propriet | ary directors indicating | | |
| | d) Dates of their first ap elections. | ppointment as a b | oard membe | er of the com | npany and of | subsequent re- | | |
| | e) Shares held in the co | ompany, and any | options on t | hem. | | | | |
| | Complies X |] Partia | ally compliant | | Explain | | | |
| 19 | reasons why proprieta shareholding is less th | ary directors hav an 30% of the c on the Board from | e been app apital and s m sharehold | pointed at hall state the ers whose s | the request ne reasons w shareholding | ommittee, will explain the of shareholders whose why, if applicable, formal is equal to or more than ed were refused. | | |

| | Complies Partially compliant Explain Not applicable X |
|-----|--|
| 20. | Proprietary directors should resign when the shareholders they represent dispose of their ownership interest in its entirety. Also, if such shareholders reduce their stakes, thereby losing some of their entitlement to proprietary directors, the latter shall resign in the relevant numbers. |
| | Complies X Partially compliant Explain Not applicable |
| 21. | The Board of Directors should not propose the removal of independent directors before the expiry of their tenure as established by the Bylaws, except where there is just cause, assessed by the Board of Directors on the basis of a report from the Appointments Committee. In particular, just cause will be presumed when the directors take up new posts or responsibilities that prevent them from allocating enough time to the work as a board member, or are in breach of their duties as members or come under one of the disqualifying grounds for classification as independent director enumerated in the applicable legislation. |
| | The removal of independent directors may also be proposed when a takeover bid, merger or simila corporate transaction alters the company's capital structure, when these changes in the structure of the Board of Directors arise from the proportionality criterion established in recommendation 16. |
| | Complies X Explain |
| 22. | Companies should establish rules obliging directors to disclose and, if applicable, tender thei resignation in any circumstances that might harm the company's name or reputation and, in particular to inform the Board of Directors of any criminal charges brought against them and the progress of the trial. |
| | When a director is indicted or tried for any of the offences stated in company legislation, the Board of Directors should open an investigation as soon as possible and, in the light of the particular circumstances, decide if he/ she should continue in his/her office. The board of directors should give a reasoned account of all such determinations in the annual corporate governance report |
| | Complies X Partially compliant Explain |
| 23. | Directors should express their clear opposition when they feel a proposal submitted for the Board's approval might damage the corporate interest. In particular, independent directors and other directors not subject to potential conflicts of interest should oppose any decision that could harm the interests of shareholders without Board representation. |
| | When the Board of Directors makes significant or reiterated decisions about which a director has expressed serious reservations, then he/she must draw the pertinent conclusions. If the director resigns for such causes, he/she should explain his/her reasons in the letter referred to in the nex recommendation. |
| | This recommendation also applies to the secretary of the Board, even if he or she is not a director. |
| | Complies X Partially compliant Explain Not applicable |
| | |
| | |
| | |

| 24. | should expla not such res corporate go | in their reasing in their reasing in the interior in the inter | sons in a lette disclosed as | er sent to al | I members | of the E | Board of Dir | ectors. A | and, wheth | ner or |
|-----|---|--|--|--|--|---|--|--|---|-------------|
| | Comp | olies X | Partially complia | ant 🗌 | Explain | | Not ap | plicable | | |
| 25. | . The Appointr to perform th | | | l ensure tha | it non-exec | cutive dir | ectors have | e enough | time avail | able |
| | The regulation on which direct | | | tors should | establish t | he maxi | mum numb | er of com | pany boai | rds |
| | | Complies | | Pratially complia | ant X | | Explain | | | |
| | because, among the candidates h the same object | g the points revinave, as laid do ive as that state ertaining the rea | r it necessary to e ewed prior to prop wn in the Director d by Recommend ality of the compan | oosing the appoi Selection Criter lation 25, that is | ntment/re-electia. The Compa to ensure that | ction of Dire any conside t the directe | ectors, one of the ers that, by anal ors will dedicate | em is precise ysing this aspenough time | ly the availab bect, it achiev to gaining | ility es |
| 26 | The Board o eight times a to which each | year at lea | ist, in accorda | ance with a | calendar a | and age | ndas set ou | t at the st | art of the | year, |
| | | Complies X | | Partially complia | ant 🗌 | | Explain | | | |
| 27. | Director abs governance r with the prop | report. And, | when an abs | | | | • | | | |
| | | Complies X | | Partially complia | ant 🗌 | | Explain | | | |
| 28. | . When director the company be recorded | 's performa | nce, and suc | h concerns | are not res | solved by | y the Board | | | |
| | Comp | olies X | Partially complia | ant 🗌 | Explain | | Not ap | plicable | | |
| 29. | The company their function expense. | • | | | | | | | | |
| | | Complies X | | Partially complia | ant 🗌 | | Explain | | | |
| 30. | . Regardless of should also of | | • | | | | | | | anies |

| | Complies X | Explain | | Not applicable | |
|--|--|---|---|--|--|
| arrive at a d | of the board meetings ecision or resolution, so or them to arrive at such | that they can | study or gather | • | |
| resolutions | n exceptional basis, for for Board approval that or consent of the majority | t were not on t | he meeting ag | enda, their inclusion v | |
| | Complies X | Partially compliant | | Explain | |
| | nould be regularly infor hareholders, investors a | | | • | • |
| | Complies X | Partially compliant | | Explain | |
| to exercising Board of D evaluations managementhe discussions | an, as the person in chargethe functions assigned irectors a schedule of of the Board and, if appoint of the Board and the con of strategic issues, and and the estances so advise. | d to him by the meeting dates ropriate, of the effectiveness of | law and bylaw s and agenda company's chie f its functioning | rs, should prepare and s; organize and coor of executive officer; be r; ensure that enough to | I submit to the dinate regular responsible for me is given to |
| | Complies X | Partially compliant | | Explain | |
| should grant Directors in concerns of views in ord | rdinating director has be t him or her the following the absence of the ch non-executive directors er to form an opinion on overnance; and to coord | g powers in add nairman and vio s; to maintain co their concerns, | ition to those core chairmen, if ontacts with investigation to the control of the core of | onferred by law: to chathere are any, to give estors and shareholde se that have to do with | ir the Board of e voice to the rs to hear their the company's |
| Com | plies Partially comp | oliant X | Explain | Not applicable | |
| Director will be already conven evaluation of th question. Without prejudi to maintain the | e regulation in Articles 33.7 of the specially authorized to: (i) requested Board, (ii) coordinate and bring Chairman of the Board of Direct to the above, in view of the suffigure of the Coordinating Direct Governance practices. | est a call by the Board ng together the exterr ctors, powers that do rrender by Mr Gabriel | d of Directors or the in nal directors, and (iii) not correspond fully Escarrer Julia of the | inclusion of new items on the activities, where appropriate, the with those established in the research executive functions, it would not be executive functions, it would not be executive functions. | genda of an periodic ecommendation in ot be obligatory |
| | ry of the Board of Directory of the Board of Directory of the good governa | - | • | | |
| | Complies X | | Expla | in | |
| | | | | | |

- 36. The Board of Directors in full session should conduct an annual evaluation, adopting, if necessary, an action plan to correct weaknesses detected in:
 - a) The quality and efficiency of the performance of the Board of Directors.
 - b) The performance and membership of its committees.
 - c) The diversity of Board membership and abilities.
 - d) The performance of the chairman of the Board of Directors and of the company's chief executive.
 - e) The performance and contribution of each individual director, with particular attention to the chairmen of various Board committees.

The evaluation of Board committees will be based on the report that they send to the Board of Directors, while that of the Board itself should be based on the report made on it by the Appointments Committee.

Every three years, the Board of Directors will be assisted in the evaluation process by an external consultant, whose independence should be verified by the Appointments Committee.

Any business dealings that the consultant or any company in its corporate group maintain with the company or any company in its corporate group should be detailed in the annual corporate governance report.

The process and areas evaluated should be described in the annual corporate governance report.

| The process | and areas eva | iluated should be describe | ed in the anni | uai corporate governanci | е героп. | |
|---|---|---|-------------------|--------------------------------|----------------|--|
| | Complies | Partially compliant | X | Explain | | |
| executive althous is responsible for | ugh, in the year 2016 or overseeing its perf | commendation concerning the annuals, it has not used external advice to formance and the President of the presults of the evaluation. | conduct it. The A | ppointments and Remuneration C | ommittee | |
| | | tee exists, its membership ecretary should be the se | • | | le that of the | |
| Comp | olies 🗌 | Partially compliant | Explain | Not applicable X | | |
| 38. The Board of Directors should be always informed of the matters discussed and decisions made by the executive committee and all Board members should receive a copy of the Minutes of the Executive Committee's meetings. | | | | | | |
| Comp | olies 🗌 | Partially compliant | Explain | Not applicable X | | |
| knowledge a | nd experience | Committee, particularly its in accounting, auditing on andent directors. | | | • | |
| | Complies X | Partially compliant | | Explain | | |
| audit function | n to monitor th | e Audit Committee, the co e proper functioning of th to the Board's non-exec | e reporting a | nd internal control syste | ms. This unit | |
| | Complies X | Partially compliant | | Explain | | |

| 41. | the Audi | | orm it directly of | | | | | rk programme to ce and submit an |
|-----|--------------------|--|---|---|-----------------------------------|---|--|---|
| | | Complies X | Partially compliant | | Explain | | Not applicable | |
| 42. | The Aud | dit Committee sh | ould have the fol | lowing fund | tions in a | addition to | those assigned | d by law: |
| | 1. With | respect to intern | al control and rep | porting syst | ems: | | | |
| | á | the company requirements, | and, if approp | riate, the emarcation | group, c | hecking for | or compliance | tion prepared on with regulatory and the correct |
| | t | selection, app propose the se it focuses prir activities, and | ointment, re-electrice's budget; to marily on the m | ction and re coapprove it ain risks one Senior I | emoval o s prefere f the co | f the head ences and with the meaning the first the firs | of the internal work programm receive regula | n; to propose the audit service; to les, ensuring that ar reports on its the findings and |
| | (| appropriate an | • | ymously, a | ny poten | tially signif | icant irregulari | fidentially and, if ties, in particular, |
| | 2. In rela | ation to the exter | nal audit: | | | | | |
| | á | a) Investigate the | e issues giving ris | se to the re | signation | of the exte | ernal auditor, s | hould this occur. |
| | k | o) Ensure that the quality or its in | | of the exte | ernal auc | litor for its | work does no | t compromise its |
| | (| | panied by a state | • | _ | | | MV as a material g auditor and the |
| | (| , | orm it of the wor | | | • | | n of the Board of mpany's risk and |
| | • | provision of no | | , limits on | the conc | entration c | | gulations on the business and, in |
| | | Complies X | Partia | Ily compliant | | | Explain | |
| 43. | | lit Committee sho their appearance | | | | • | nager of the co | mpany, even |
| | | Complies X | Partia | lly compliant | | | Explain | |
| 44. | compan beforeha | y is planning, s | o that the Comomic conditions | mittee can | analyse | the oper | ation and rep | erations that the ort to the board f applicable, the |

| | | Complies X | Partially comp | liant | | Explain | | Not appl | icable | |
|-----|----------------------------------|--|---|------------------------------------|--|------------------------------|-----------------------------------|---------------------------------|-------------------------------------|-------------------------|
| 45. | Risk c | ontrol and mana | agement polic | y should ide | entify a | at least: | | | | |
| | ope | e different types erational, techno financial or eco | logical, legal, | social, env | /ironm | ental, po | olitical an | d reputat | ional), inclu | ding among |
| | b) Th | e determination | of the risk lev | el the comp | oany c | onsiders | s accepta | ble. | | |
| | c) The | measures in pl | ace to mitigat | e the impac | ct of id | entified | risks in c | ase they | occur. | |
| | • | e internal control s, including con | • | • | | | | nd mana(| ge the abov | ementioned |
| | | Complies | X | Partially comp | oliant | | | Explain | | |
| 46. | should | the direct super establish an in department or | ternal risk co | ntrol and m | anage | ment fu | nction at | tributed to | one of the | |
| | | ensure that risk major risks that | | • | • | | | • | • | • |
| | | participate acti nagement. | vely in the p | oreparation | of ris | sk strat | egies an | d in key | decisions | about their |
| | | ensure that risk he policy defined | | _ | - | ems miti | gate risks | effective | ely within the | e framework |
| | | Complies | X | Partially comp | oliant | | | Explain | | |
| | Remur | ntees to the Appo neration Commi ence for the fun- ependent director | ittee, if separ ctions they ar | rately cons | tituted | - shou | uld have | the right | knowledge | , skills and |
| | | Complies [2 | X | Partially comp | oliant | | | Explain | | |
| 48. | Compa Comm | anies with large ittees. | capital should | l have sepa | arately | constitu | ited Appo | ointments | and Remur | eration |
| | | Complies | s 🗌 | Explain | X | | Not a | pplicable | | |
| | appropr itself (4 as of th | end of the year 2016, to riate to the functions a members, External D e date issue of this re- not be used to full advan | ttributed to it, espe irectors, of whom 3 port would not give | cially bearing ir are Independe | n mind then the contract of th | e composit tors). It is c | tion of its Boat considered th | ard (11 meml at the creation | bers) and of the on of two differen | Committee nt Committees |
| 49. | | ppointments Co ally on matters i | | | | the co | mpany's | Chairma | n and chie | executive, |
| | | | | | | | | | | |

| | | | e Appointments cancies on the | | ee to propose | poten | itial candidates that it |
|---|---|--|---|---|---|-----------------------|--|
| | Complies X | | Partially complian | nt | Expl | lain | |
| | neration Com those assign | | uld operate ind | ependently | / and have the | follo | wing functions in |
| a) To propo officers. | | ard of Direc | ctors the stand | ard conditi | ons for the co | ntract | ts of the senior |
| b) To moni | tor complian | ce with the | remuneration p | oolicy estal | blished by the | com | oany. |
| share-ba | ased remunoration is prop | eration sys | tems and the | eir applicat | tion, and to | ensu | senior officers, including re that their individual d senior officers in the |
| • | re that poss provided to th | | | do not und | ermine the in | depe | ndence of any external |
| | | | nuneration of o | | | | contained in the various |
| | Complies X | | Partially complian | nt | Expl | ain | |
| | | | uld consult with ecutive directo | | • | an an | d chief executive, |
| | Complies X | | Partially complian | nt | Expl | ain | |
| established | l in the regula | ations of the | e Board of Dire | ectors and | should be con | siste | committees should be nt with those applicable ations, including: |
| a) Commit directors | | e formed e | exclusively of no | on-executi | ve directors, w | /ith a | majority of independent |
| b) Their ch | airmen must | be indeper | ndent directors. | | | | |
| knowled their pro | lge, skills and posals and re | d experienc eports; and | e of the directo | ors and eachts of their | ch committee's activities at the | s tern e first | ees with regard to the ns of reference; discuss full session of the Board carried out. |
| d) The con their fun | • | seek exter | rnal advice, wh | nen they co | onsider it nece | essary | for the performance of |
| e) Minutes | of their meet | tings should | d be drawn up | and made | available to al | I the | directors. |
| Cor | mplies | Partially com | pliant | Explain | | Not app | licable X |
| corporate s several, where several is several, which is several in the several in the several in the several is several in the | social respor hich may be ity committee | nsibility poli the Audit there is e under its | cy should be Committee, to one, or a spec | assigned the Appoint in the Appoint | to one Board ntments Comi nmittee that th | com mitted e Bo | odes of conduct and the mittee or split between e, the corporate social ard of Directors decides t the following functions |

- a) To monitor compliance with the company's internal codes of conduct and corporate governance rules.
- b) Supervision of the strategy for communication and relations with shareholders and investors, including small and medium-sized shareholders.
- c) Periodic evaluation of the effectiveness of the company's corporate governance system, to confirm that it is accomplishing its mission to promote the corporate interest and taking into account, as appropriate, the legitimate interests of the remaining stakeholders.
- d) To review the company's corporate social responsibility policy, ensuring that it is aimed to the creation of value.
- e) To monitor corporate social responsibility strategy and practices and to assess their degree of compliance.
- f) Supervision and evaluation of the company's processes for interaction with its various stakeholder groups.
- g) The evaluation of all aspects of the non-financial risks of the company, including operational, technological, legal, social, environmental, political and reputational risks.
- h) Coordination of the non-financial and diversity information reporting process, in accordance with applicable legislation and international benchmarks

| Compiles Partially compilant X Explain | Complies | Partially compliant | X | Explain |
|--|----------|---------------------|---|---------|
|--|----------|---------------------|---|---------|

The Regulations of the Board of Directors of the Company do not explicitly include the details of some of the recommendations incorporated, although, in particular, the Audit and Compliance Committee effectively assumes supervision of the rules of Corporate Governance of the Company, having expressly been assigned among its functions, in accordance with the provisions of the Article 14.2 paragraph i) of the Regulations of the Board of Directors, the function of examining compliance with the Internal Regulations on Good Conduct in Stock Markets, the Regulations of the Board of Directors and, in general, with the Company's Corporate Governance Regulations, and formulation of appropriate proposals for their improvement.

All of the functions listed are assumed by the Committees or directly by the Board of Directors.

- 54. The corporate social responsibility policy should include the principles or commitments that the company will voluntarily adhere to in its dealings with the various stakeholder groups, specifying at least:
 - a) The objectives of the corporate social responsibility policy and the deployment of supporting instruments.
 - b) The corporate strategy regarding sustainability, the environment and social issues.
 - c) Specific practices in matters relative to: shareholders, employees, clients, suppliers, social welfare issues, the environment, diversity, fiscal responsibility, respect for human rights and the prevention of illegal conduct.
 - d) The methods or systems for monitoring the results of application of the specific practices referred to in the above letter, the associated risks and their management.
 - e) The mechanisms for the supervision of non-financial risk, ethics and business conduct.
 - f) The channels for communication, participation and dialogue with the stakeholder groups.
 - g) Responsible communication practices that prevent the manipulation of information and protect the company's honour and integrity

| Complies Partially compliant X Explain |
|--|
|--|

At the end of the year 2016, the Company had, as well as a Code of Ethics that defines its values, principles of conduct and commitments, a Global Sustainability Policy, the Board of Directors having approved a Corporate Responsibility Policy on 27 February 2017. In addition, note that the Company's Annual Report includes specific information relating to the Corporate Social Responsibility activities carried out.

| 55 | 55. The company should report, in a separate document or in the management report, matters relating to corporate social responsibility, using any of the internationally accepted methods for this. | | | | | | | |
|----|--|---------------------------|---------------------------|------------------------|-----------------------|-------------------------|---------------|-----------------|
| | Complies X | Partial | lly complies | | | Explain | | |
| 56 | 6. Directors' remuneration should compensate the dedication, quato compromise the independent | alifications | and resp | onsibility | that the | | | |
| | Complies [| X | | | Explain | | | |
| 57 | 7. Variable remuneration linked to remuneration by the award of sl value, and membership of long other social welfare systems sh | hares, opti j-term sav | ions or rigl ings sche | hts over s mes such | shares or n as pen | · instrume sion plan | ents on the l | basis of share |
| | The company may consider the they retain such shares until the shares that the director must dis | e end of th | eir manda | ate as dire | ectors. 7 | This cond | ition will no | t apply to any |
| | Complies X | Partial | lly complies | | | Explain | | |
| 58 | 3. In the case of variable remuner safeguards to ensure that such and does not simply derive from sector, or from other circumstar | remunera n the gen | tion reflec eral devel | ts the pro | ofessiona | al perform | ance of the | beneficiaries |
| | And, in particular, variable remu | uneration i | tems: | | | | | |
| | a) should be linked to predetern take into consideration the ri | | | | | | that these | criteria should |
| | b) Promote the sustainability of the company and include non-financial criteria that are appropriate to the creation of long-term value, such as compliance with the company's internal rules and procedures and its risk control and management policies | | | | | | | |
| | c) Be focused on accomplishing a balance between the delivery of short, medium and long-term objectives, such that performance-related pay rewards ongoing achievement, maintained over enough time to appreciate its contribution to the sustainable creation of value, so that performance measurement is not based exclusively on specific, occasional or extraordinary events | | | | | | | |
| | Complies X Partial | y compliant | | Explain | | Not ap | oplicable | |
| 59 | 9. Payment of a relevant part of va period to ensure that predeterm | | | • | | | eferred for a | a long enough |
| | Complies X Partially | compliant | | Explain | | Not ap | pplicable | |
| | | | | | | | | |
| | | | | | | | | |

| | neration linked to s's report that redu | | should bea | r in mino | l any qualific | cations stated in the external |
|-------------------------------|--|---|-----------------------------|------------------------|---------------------|--|
| | Complies X | Partially compliant | | Explain | | Not applicable |
| | • | tive directors' vari ose value is linke | | | | nked to the award of shares or ce. |
| | Complies | Partially compliant | | Explain | | Not applicable X |
| system their a | n, directors should | I not be allowed to neration, or to exe | transfer o | wnership | of a number | derived from the remuneration er of shares equivalent to twice er rights on shares for at least |
| | | d above will not ap d to their acquisition | | shares | that the dire | ctor must dispose of in order |
| | Complies | Partially compliant | | Explain | | Not applicable X |
| compo | nents of remuner | | ent was ou | | | company to reclaim variable rformance conditions or based |
| | Complies | Partially compliant | X | Explain | | Not applicable |
| the sho | rt-term only becomes du ter the annual accounts | e and is paid after a rea | sonable time a | fter the end | l of the year, taki | nent of the variable remuneration in ing place within the first 60 calendar ne Appointments and Remuneration |
| directo | r's total annual re | | hould not b | oe paid ι | ıntil the com | quivalent to two years of the pany has been able to confirm |
| | Complies X | Partially compliant | | Explains | | Not applicable |
| OTHER INFORMATION OF INTEREST | | | | | | |
| enti incl | ties that has not lude in order to pro | peen set out in the | e rest of the ehensive a | e section and well- | ns of this re | the company or in the group port, but that it is necessary to formation on the structure and |
| | • | include any othe insofar as they a | | | | ion or detail related to previous |

Specifically, state whether the company is subject to corporate governance legislation from a country other than Spain and, if so, include the information that it is mandatory to provide when different from that required by this report.

3. The company may also state whether it has voluntarily signed other international, industry-wide or any other codes of ethical principles or best practices. If applicable, the code in question shall be identified along with the date of signing.

The company has signed:

- ECPAT Code of Conduct for the Protection of Children (2006)
- The Code (2007)
- Pacto Mundial Global Compact (2008)
- FTSE4Good Ibex (2008)
- UNWTO Private Sector Commitment to the Global Code of Ethics for Tourism (2011)
- Agreement with the International Union of Workers IUF-UITA (2013)

In 2012, the Code of Ethics of Meliá Hotels International was approved.

The company has not signed the Code of Good Tax Practices of 20 July, 2010.

Note to Section A.1:

The capital increase formalised in a deed dated 25/04/2016 was registered in the Commercial Registry on 27/04/2016.

Note to Section A.2:

On 29/04/2016, the loan was reported of 1,800,000 securities dated 22/04/2016, made by Hoteles Mallorquines Agrupados S.L. to the Meliá Hotels International S.A. portfolio.

On 27/05/2016, the cancellation on 25/05/2016 of the loan of securities of the entities Hoteles Mallorquines Asociados S.L. (3.350.000 securities) and Hoteles Mallorquines Agrupados S.L. (1.800.000 securities) to the Meliá Hotels International S.A. portfolio was reported.

The most significant share structure movements during the year, relating to Norges Bank, were reported included both the percentage voting rights attributed To the shares and the percentage voting rights attached to financial instruments.

Note to Section C.1.3:

In accordance with the resolutions passed on 13/12/2016, the entity's Board of Directors accepted the surrender presented by Mr Gabriel Escarrer Juliá of the executive powers that he had held until that time and he thereafter held the position of Proprietary Director in view of the shareholding that the members of the Escarrer family have in the entities Hoteles Mallorquines Consolidados S.A., Hoteles Mallorquines Agrupados S.L., Hoteles Mallorquines Asociados S.L. and Majorcan Hotels Luxembourg SARL.

Note to Section C.1.5:

On 27 February 2017, the Company formalised in the Director Selection Policy the practices that the Appointments and Remuneration Committee had been applying, which regulations establish, amongst others,

"A trend towards a gradual increase in women on the Board of Directors, always on the basis of an egalitarian assessment of the skills, profiles, knowledge, experience and professional roles, trying, as far as possible, to ensure that, in 2020, the presence of women on the Board of Directors represents one third of its composition."

Note to Section C.1.6:

As reported in relation to Section C.1.5, the Company's Board of Directors has approved the Director Selection Policy, which sets out the application procedures, which expressly include: "c. Assessment of all the potential candidates according to criteria of equality and objectivity, avoiding any type

of implicit bias that may involve any type of discrimination", together with an intention to aim at increasing the number of women and the specific needs of the Board must be assessed at each stage.

Note to Section C.1.19:

In addition, in accordance with the formalisation of the Director Selection Policy, these processes shall be implemented according to the criteria and procedures established therein.

And the conclusions and results from the assessment of the Principles established in the afore-mentioned Policy will be included in the relevant Report or Proposal of the Appointments and Remuneration Committee and shall serve as the basis of the relevant proposal by the Board of Directors (or decision, in the case of appointment by co-option) and also shall be made available to the shareholders when the relevant General Meeting that has to decide on the proposed appointment, ratification or re-election is convened.

Note to Section C.2.1:

Mr Fernando d'Ornellas Silva has held the office of President of the Audit and Compliance Committee since 23/06/2016.

This annual corporate governance report was approved by the company's Board of Directors at its meeting of 30/03/2017.

State whether any directors have voted against or have abstained in relation to the approval of this Report.

| Yes | No | X |
|-----|----|---|
|-----|----|---|



PREPARATION OF THE ANNUAL ACCOUNTS AND THE MANAGEMENT REPORT 2016

The formulation of these Annual Accounts and Management Report has been approved by the Board of Directors, in the meeting held on 30 March 2017, subject to verification by the Auditors and subsequent approval by the Shareholders' General Meeting.

Such Annual Accounts and Management Report are issued in 172 sheets, all of them signed by the Secretary, and being this last sheet signed by all Directors.

| Signed Mr. Gabriel Escarrer Juliá Chairman | Signed Mr. Juan Vives Cerdá Honorary Vice-Chairman |
|--|---|
| Signed Mr. Gabriel Escarrer Jaume Vice-Chairman and Chief Executive Officer | Signed Mr. Sebastián Escarrer Jaume Director |
| Signed Mr. Juan Arena de la Mora Director | Signed Hoteles Mallorquines Consolidados, S.A. (Represented by Mrs María Antonia Escarrer Jaume) Director |
| Signed Mr. Fernando d'Ornellas Silva Director | Signed Mr. Francisco Javier Campo García Director |
| Signed Mr. Alfredo Pastor Bodmer Director | Signed Mrs Carina Szpilka Lázaro Director |
| Signed Mr. Luis Ma Díaz de Bustamante y Terminel Secretary and Director | |

Meliá Hotels International, S.A.

Auditor's report on "Information regarding Internal Control System over Financial Reporting (ICSFR)" for the 2016 financial year



A free translation of the report on the "Internal Control over Financial Reporting" originally issued in Spanish.

In the event of a discrepancy, the Spanish language version prevails

Auditor's report on "information regarding the internal control system over financial reporting (ICSFR)" of Meliá Hotels International, S.A. for the 2016 financial year

To the Directors:

In accordance with the request of the Board of Directors of Meliá Hotels International, S.A. (the Entity) and our engagement letter dated February 8, 2017, we have applied certain procedures in respect of the attached "Information regarding the Internal Control System over Financial Reporting" (ICSFR)" included in section F of the Annual Corporate Governance Report for listed companies of Meliá Hotels International, S.A. for the 2016 financial year, which includes a summary of the Entity's internal control procedures relating to its annual financial information.

The Board of Directors is responsible for adopting the necessary measures to reasonably ensure the implementation, maintenance and supervision of an appropriate internal control system, and for developing improvements to that system and preparing and establishing the content of the accompanying Information relating to the ICSFR.

In this regard, it should be borne in mind that, regardless of the quality of the design and operating efficiency of the internal control system used by the Entity in relation to its annual financial information, only a reasonable, but not absolute, degree of assurance may be obtained in relation to the objectives it seeks to achieve, due to the limitations inherent in any internal control system.

In the course of our audit work on the annual accounts and in accordance with Technical Audit Standards, the sole purpose of our evaluation of the Entity's internal control system is to enable us to establish the scope, nature and timing of our audit procedures in respect of the Entity's annual accounts. Accordingly, our internal control evaluation, performed for the purpose of our audit, is not sufficient in scope to enable us to issue a specific opinion on the effectiveness of such internal control over the regulated annual financial information.

For the purposes of the present report, we have exclusively applied the specific procedures described below and indicated in the "Guidelines concerning the auditor's Report on the Information regarding the Internal Control System over Financial Reporting for listed entities" published by the National Securities Market Commission on its web site, which sets out the work to be performed, the scope of such work and the content of this report. In view of the fact that, in any event, the scope of the work resulting from these procedures is reduced and substantially less than the scope of an audit or review of the internal control system, we do not express an opinion on the effectiveness thereof, its design or operational efficiency, in relation to the Entity's annual financial information for 2016 financial year described in the accompanying Information regarding the ICSFR. Had we applied additional procedures to those determined by the aforementioned Guidelines, or had we performed an audit or review of the internal control system in relation to the regulated annual financial information, other matters could have come to light in respect of which would you have been informed.

In addition, as this special engagement is not an audit of financial statements and is not subject to the Auditing Act, we do not express an audit opinion under the terms of the aforementioned.



The procedures applied are as follows:

- Reading and understanding the information prepared by the Entity in relation to the ICSFR as
 disclosed in the Directors' Report and the evaluation of whether such information includes all
 the information required as per the minimum content set out in Section F regarding the
 description of the ICSFR, in the model of the Annual Corporate Governance Report, as
 established in Circular no7/2015 of the National Securities Market Commission dated December
 22, 2015.
- 2. Making enquiries of personnel responsible for preparing the information mentioned in point 1 above in order to: (i) obtain an understanding of the preparation process; (ii) obtain information that enables us to assess whether the terminology used is in line with the framework of reference; (iii) obtain information as to whether the control procedures described have been implemented and are functioning in the Entity.
- 3. Review of supporting documentation explaining the information described in point 1 above and which mainly comprises the information made directly available to the persons responsible for preparing the information on the ICSFR. Such documentation includes reports prepared by the internal audit function, senior management and other internal and external specialists in support of the functions of the audit committee.
- 4. Comparison of the information described in point 1 above with our knowledge of the Entity's ICSFR, obtained by means of the application of the procedures performed within the framework of the audit engagement on the annual accounts.
- 5. Reading the minutes of meetings of the board of directors, audit committee and other committees of the Entity, for the purposes of evaluating the consistency between the matters dealt with therein in relation to the ICSFR and the information described in point 1 above.
- 6. Obtaining a representation letter concerning the work performed, duly signed by the persons responsible for the preparation and drafting of the information mentioned in point 1 above.

As a result of the procedures applied in relation to the Information regarding the ICSFR, no inconsistencies or incidents have been identified which could affect such information.

This report has been prepared exclusively within the framework of the requirements of article 540 of the revised Spanish Companies Act and Circular n^o 5/2013 of the National Securities Market Commission, dated June 12, 2013, as modified by Circular n^o 7/2015 of the National Securities Market Commission, dated December 22, 2015, for the purposes of describing the ICSFR in Annual Corporate Governance Reports.

PricewaterhouseCoopers Auditores, S.L.

Original in Spanish signed by Mireia Oranias Casajoanes

7 April 2017

Meliá Hotels International, S.A. and subsidiary companies

Independent auditor's report, Consolidated annual accounts as at December 31, 2016 and Consolidated director's report for the year 2016



A free translation of the report on the annual accounts originally issued in Spanish. In the event of a discrepancy the Spanish language version prevails.

INDEPENDENT AUDITOR'S REPORT ON CONSOLIDATED ANNUAL ACCOUNTS

To the shareholders of Meliá Hotels International S.A.:

Report on the consolidated annual accounts

We have audited the accompanying consolidated annual accounts of Meliá Hotels International, S.A. and its subsidiaries, which comprise the consolidated statement of financial position as at December 31, 2016, and the consolidated profit and loss statement, statement of other comprehensive income, statement of changes in equity, cash flow statement and related notes for the year then ended.

Directors' responsibility for the consolidated annual accounts

The parent company's directors are responsible for the preparation of these consolidated annual accounts, so that they present fairly the consolidated equity, financial position and financial performance of Meliá Hotels International, S.A. and its subsidiaries, in accordance with International Financial Reporting Standards, as adopted by the European Union, and other provisions of the financial reporting framework applicable to the Group in Spain and for such internal control as directors determine is necessary to enable the preparation of consolidated annual accounts that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated annual accounts based on our audit. We conducted our audit in accordance with legislation governing the audit practice in Spain. This legislation requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated annual accounts are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated annual accounts. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated annual accounts, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the parent company's directors' preparation of the consolidated annual accounts in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the presentation of the consolidated annual accounts taken as a whole.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the accompanying consolidated annual accounts present fairly, in all material respects, the consolidated equity and financial position of Meliá Hotels International, S.A. and its subsidiaries as at December 31, 2016, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union, and other provisions of the financial reporting framework applicable in Spain.

Report on other legal and regulatory requirements

The accompanying consolidated directors' report for 2016 contains the explanations which the parent company's directors consider appropriate regarding Meliá Hotels International, S.A. and its subsidiaries' situation, the development of their business and other matters and does not form an integral part of the consolidated annual accounts. We have verified that the accounting information contained in the directors' report is in agreement with that of the consolidated annual accounts for 2016. Our work as auditors is limited to checking the directors' report in accordance with the scope mentioned in this paragraph and does not include a review of information other than that obtained from Meliá Hotels International, S.A. and its subsidiaries' accounting records.

PricewaterhouseCoopers Auditores, S.L.

Originally signed by Mireia Oranias Casajoanes

7 April 2017

CONSOLIDATED BALANCE SHEET - ASSETS

| (Thousands of C) | Note | 31/12/2016 | 31/12/2015 |
|---|------|------------|------------|
| NON-CURRENT ASSETS | | | |
| Goodwill | 9 | 60,769 | 61,036 |
| Other intangible assets | 9 | 109,314 | 97,725 |
| Tangible fixed assets | 10 | 1,693,393 | 1,578,997 |
| Property investments | 11 | 141,136 | 139,091 |
| Investments measured by the equity method | 12 | 190,101 | 179,381 |
| Other non-current financial assets | 13.1 | 209,908 | 231,270 |
| Deferred tax assets | 18.2 | 135,941 | 132,186 |
| TOTAL NON-CURRENT ASSETS | | 2,540,562 | 2,419,685 |
| CURRENT ASSETS | | | |
| Inventory | 14.1 | 63,954 | 81,460 |
| Trade and other receivables | 14.2 | 275,269 | 254,488 |
| Income tax assets | 18.2 | 29,614 | 28,560 |
| Other current financial assets | 13.1 | 47,297 | 30,218 |
| Cash and cash equivalents | 14.3 | 366,775 | 348,617 |
| TOTAL CURRENT ASSETS | | 782,907 | 743,344 |
| TOTAL ASSETS | | 3,323,470 | 3,163,029 |

CONSOLIDATED BALANCE SHEET - EQUITY AND LIABILITIES

| (Thousands of €) | Note | 31/12/2016 | 31/12/2015 |
|---|------|------------|------------|
| EQUITY | - | - | |
| 20111 | | | |
| Subscribed capital | 15.1 | 45,940 | 39,811 |
| Issue premium | 15.1 | 1,121,070 | 877,318 |
| Reserves | 15.2 | 342,606 | 296,796 |
| Treasury shares | 15.3 | (14,256) | (39,863) |
| Retained earnings | 15.4 | 327,444 | 301,380 |
| Other equity instruments | 15.5 | (0) | 108,730 |
| Conversion differences | 15.6 | (400,725) | (353,765) |
| Other measurement changes | 15.6 | (2,465) | (2,779) |
| Year's results imputed to the parent company | 8 | 100,693 | 35,975 |
| NET EQUITY IMPUTED TO THE PARENT COMPANY | | 1,520,307 | 1,263,602 |
| Non-controlling interests | 15.7 | 43,307 | 50,947 |
| TOTAL NET EQUITY | | 1,563,613 | 1,314,549 |
| | | _,_, | |
| NON-CURRENT LIABILITIES | | | |
| Bonds and other negotiable securities | 13.2 | 47,799 | 223,129 |
| Bank borrowings | 13.2 | 570,929 | 494,859 |
| Other non-current financial liabilities | 13.2 | 13,754 | 16,378 |
| Capital grants and other deferred income | 16.1 | 28,603 | 29,134 |
| Provisions | 16.2 | 35,577 | 49,469 |
| Deferred tax liabilities | 18.2 | 184,689 | 161,715 |
| | | ,,,,,, | , |
| TOTAL NON-CURRENT LIABILITIES | | 881,352 | 974,684 |
| | | 332,332 | 22 1,00 1 |
| CURRENT LIABILITIES | | | |
| Bonds and other negotiable securities | 13.2 | 39,495 | 115,012 |
| Bank borrowings | 13.2 | 251,007 | 284,412 |
| Commercial creditors and other accounts payable | 17 | 459,662 | 397,344 |
| Income tax liabilities | 18.2 | 33,233 | 26,075 |
| Other current financial liabilities | 13.2 | 95,107 | 50,953 |
| | | , | , |
| TOTAL CURRENT LIABILITIES | | 878,505 | 873,796 |
| TOTAL LIABILITIES AND NET EQUITY | | 3,323,470 | 3 162 020 |
| TOTAL LIABILITIES AND HEL EQUIT | | 3,323,470 | 3,163,029 |

CONSOLIDATED PROFIT AND LOSS ACCOUNT

| (Thousands of C) | Note | 2016 | 2015 |
|---|-------------------|-------------------------------------|-------------------------------------|
| Operating income | 7.1 | 1,801,962 | 1,738,207 |
| Expenses Staff costs Other costs | 7.2 7.3 7.4 | (222,783) (489,707) (640,167) | (214,823) (463,321) (623,253) |
| EBITDAR | | 449,305 | 436,810 |
| Leases | 20.1 | (163,727) | (143,733) |
| EBITDA | 6.1 | 285,578 | 293,078 |
| Amortisations and impairments Negative consolidation difference | 7.5 7.6 | (111,452) 1,621 | (129,130) |
| EBIT / Operating profit | | 175,746 | 163,948 |
| Exchange results Bank financing Other financial results | | 4,676 (42,121) 7,701 | 10,409 (70,708) 1,756 |
| Financial result | 7.7 | (29,743) | (58,542) |
| Results of entities measured by the equity method | 12 | 1,585 | (3,787) |
| RESULT BEFORE TAXES | | 147,588 | 101,619 |
| Corporate income tax | 18.6 | (44,640) | (61,103) |
| CONSOLIDATED RESULT | | 102,948 | 40,515 |
| A) Attributed to the parent companyB) Attributed to minority interests | 8 15.7 | 100,693 2,255 | 35,975 4,541 |
| BASIC PROFIT PER SHARE IN EUROS DILUTED PROFIT PER SHARE IN EUROS | 8 8 | 0.44 0.44 | 0.18 0.18 |

CONSOLIDATED GLOBAL INCOME STATEMENT

| (Thousands of C) | Note | 2016 | 2015 |
|--|------------|------------------|-----------------|
| Consolidated net result | | 102,948 | 40,515 |
| Other global result: | | | |
| Items that were not transferred/reclassified with tresults | he | | |
| Other results imputed to equity | 3.15 | 12,601 | 14,644 |
| Actuarial profits and losses in pension plans | 16.2 | (110) | (113) |
| т | otal | 12,491 | 14,531 |
| Items that were able to be transferred subsequent results Conversion differences | 15.6 | (30,199) | (8,353) |
| Cash flow hedges | 13.3 | 604 | 1,601 |
| Entities measured by the equity method Tax impact | 12 18.2 | (7,556) (136) | 587 (291) |
| т | otal | (37,287) | (6,455) |
| Total other global result | | (24,796) | 8,076 |
| TOTAL GLOBAL RESULT | | 78,152 | 48,591 |
| A) Attributed to the parent companyB) Non-controlling interests | 15.7 | 74,274 3,878 | 42,867 5,724 |

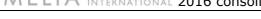
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| (Thousands of €) | Note | Capital | Issue premium | Other reserves | Treasury shares | Retained earnings | Measurement changes | Parent company results | Total | Minority interests | TOTAL NET EQUITY |
|---|------|---------|------------------|----------------|--------------------|----------------------|------------------------|------------------------------|-----------|--------------------|------------------|
| NET EQUITY AT 31/12/2014 | | 39,811 | 865,213 | 424,755 | (51,968) | 259,764 | (354,727) | 30,406 | 1,213,255 | 54,729 | 1,267,984 |
| Total recognised income and expenses | | 0 | 0 | (100) | 0 | 15,970 | (8,978) | 35,975 | 42,867 | 5,724 | 48,591 |
| Distribution of dividends | | | | (5,952) | | | | | (5,952) | (3,445) | (9,397) |
| Capital increases | 15.1 | | | | | | | | | | |
| Operations with treasury shares | 15.3 | | 12,105 | (6,001) | 12,105 | | | | 18,209 | | 18,209 |
| Other operations with partners or owners | | | | | | (1,915) | | | (1,915) | (6,085) | (8,000) |
| Operations with partners or owners | | 0 | 12,105 | (11,953) | 12,105 | (1,915) | 0 | 0 | 10,342 | (9,530) | 812 |
| Transfers between net equity items | | | | (7,160) | | | 7,160 | | | | |
| Distribution of 2014 results | 15.4 | | | | | 30,406 | | (30,406) | | | |
| Other changes | | | | (16) | | (2,846) | | | (2,862) | 24 | (2,838) |
| Other changes to net equity | | 0 | 0 | (7,177) | 0 | 27,560 | 7,160 | (30,406) | (2,862) | 24 | (2,838) |
| NET EQUITY AT 31/12/2015 | | 39,811 | 877,318 | 405,526 | (39,863) | 301,380 | (356,544) | 35,975 | 1,263,602 | 50,947 | 1,314,550 |
| Total recognised income and expenses | | 0 | 0 | (82) | 0 | 5,066 | (46,646) | 100,693 | 59,031 | 3,878 | 62,909 |
| Distribution of dividends | 8 | | | (9,126) | | | | | (9,126) | (4,507) | (13,633) |
| Conversion of financial liabilities into net equity | | | | (28,104) | | | | | (28,104) | | (28,104) |
| Capital increases | 15.1 | 6,129 | 218,145 | | | | | | 224,274 | | 224,274 |
| Operations with treasury shares | 15.3 | | 25,607 | (25,607) | 25,607 | | | | 25,607 | | 25,607 |
| Other operations with partners or owners | | | | | | (14,212) | | | (14,212) | (7,020) | (21,232) |
| Operations with partners or owners | | 6,129 | 243,752 | (62,837) | 25,607 | (14,212) | 0 | 0 | 198,439 | (11,527) | 186,912 |
| Transfers between net equity items | | | | | | (8) | | | (8) | 8 | 0 |
| Distribution of 2015 results | 15.4 | | | | | 35,975 | | (35,975) | 0 | | 0 |
| Other changes | | | | | | (757) | | | (757) | | (757) |
| Other changes to net equity | | 0 | 0 | 0 | 0 | 35,210 | 0 | (35,975) | (765) | 8 | (757) |
| | | | | | | | | | | | |

CONSOLIDATED CASH FLOW STATEMENT

| (Thousands of C) | Note | 2016 | 2015 |
|--|---------|-------------------------|-------------------------|
| OPERATING ACTIVITIES: | | | |
| Receivables from operations | | 2,153,139 | 2,099,316 |
| Payments to suppliers and to staff for operating costs Collections/(payments) for profit tax | | (1,841,456) (54,594) | (1,791,931) (36,808) |
| CASH FLOWS FOR OPERATING ACTIVITIES | | 257,089 | 270,577 |
| FINANCING ACTIVITIES: | | | |
| Collections and (payments) for equity instruments: | 15.2 | (3,914) | (2,413) |
| Acquisition | 15.3 | (3,914) | (2,413) |
| Collections and (payments) for financial liability instruments: | 13.2 | 9,322 | (236,187) |
| Issue Refund and amortisation | | 358,202 (348,880) | 244,926 (481,113) |
| Payments for dividends and remuneration of other equity instruments | | (12,354) | (6,882) |
| rayments for dividends and remuneration of other equity instruments | | (12,334) | (0,882) |
| Other cash flows for financing activities | | (36,550) | (63,978) |
| Interest payments Other collections/ (payment) flows for financing activities | 7.7 | (38,473) | (65,241) |
| Other collections/ (payment) flows for financing activities | | 1,924 | 1,262 |
| CASH FLOWS FOR FINANCING ACTIVITIES | | (43,496) | (309,460) |
| INVESTMENT ACTIVITIES: | | | |
| Investment payments: | | (260,320) | (185,799) |
| Group companies, affiliates and business units | 0.10.11 | (114,261) | (121,155) |
| Tangible and intangible fixed assets and property investments Other financial assets | 9,10,11 | (138,331) (7,728) | (64,206) (438) |
| Other illiancial assets | | (7,728) | (436) |
| Divestment receipts: | | 69,804 | 223,819 |
| Group companies, affiliates and business units | 9,10,11 | 36,244 | 48,777 |
| Tangible and intangible fixed assets and property investments Other financial assets | 9,10,11 | 29,004 4,556 | 174,515 528 |
| | | • | |
| Other cash flows for investment activities: | | 1,539 | 1,288 |
| Dividend receipts Interest receipts | | 1,537 2 | 1,288 |
| | | _ | |
| CASH FLOWS FOR INVESTMENT ACTIVITIES | | (188,977) | 39,309 |
| Change in exchange rate in cash and cash equivalents | | (6,459) | 10,914 |
| NET INCREASE/ (DECREASE) IN CASH AND CASH EQUIVALENTS | | 18,157 | 11,340 |
| CASH AND CASH EQUIVALENTS AT THE START OF THE PERIOD | 14.3 | 348,617 | 337,277 |
| CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD | 14.3 | 366,775 | 348,617 |

NOTES TO THE CONSOLIDATED ANNUAL ACCOUNTS



1) INFORMATION ABOUT THE GROUP

The parent company, Meliá Hotels International, S.A., is a Spanish public limited company that was established in Madrid on 24 June 1986 as Investman, S.A. On 1 June 2011 the shareholders' general meeting approved the change of name to Meliá Hotels International, S.A. With entry in the Baleares companies register volume 1335 page no PM 22603 3rd registration. In 1998, the company moved its registered office to 24 calle Gremio Toneleros, Palma de Mallorca.

Meliá Hotels International, S.A. And its subsidiaries and affiliated companies (hereafter the "Group" or the "Company") comprise an integrated group of companies fundamentally dedicated to tourist activities in general and more specifically the management and operation of its hotels, rentals under a "management" or franchise system, as well as vacation club operations. The group is also dedicated to promoting all kinds of businesses relating to tourist and hotel contexts or leisure, relaxation or recreational activities, as well as participation in the creation, development and operation of new businesses, establishments or entities in tourist and hotel contexts and any other leisure, relaxation or recreational activity. Likewise, some companies in the group carry out property operations, making use of the synergies from the strong expansion in hotel developments.

In any case, activities that special laws reserve to companies that fulfil particular requirements that are not fulfilled by the group are expressly excluded; in particular, all activities that the law reserves to collective investment societies or to securities market dealers shall be excluded.

The different company segments have a footprint in 43 countries around the world and 4 continents, with a significant presence in South America, the Caribbean and Europe and as the number one in the sector in Spain. Its strategic focus on international expansion has led it to become the leading Spanish hotelier with a presence in China, the US or the United Arab Emirates.

2) BASES OF PRESENTATION OF THE CONSOLIDATED ANNUAL ACCOUNTS

The Meliá Hotels International group has presented its consolidated annual accounts in in accordance with the International Financial Reporting Standards (IFRS) and its interpretations (ICIFRS) in force on 31 December 2016, published by the International Accounting Standard Board (IASB) and adopted by the European Union.

These consolidated annual accounts were formulated by the board of directors of the parent company and are pending approval by the shareholders' general meeting, and are expected to be approved without change.

The figures in the balance sheet, profit and loss account, the global statement of income, statement of changes in equity, the cash flow statement, as well as the accompanying notes are expressed in euros, rounded off to the nearest thousand, except if the contrary is indicated.

The group's consolidated annual accounts were elaborated in accordance with a historical cost approach except for the parts shown in the items of property investments, derivatives and financial assets at fair value with changes posted in the results which are valued at fair value (see Note 4.6). It should be mentioned that the balances from the group's Venezuelan companies, were re-expressed at current cost according to IAS 29, since this country is considered as a hyperinflationary economy (see Note 3.15).

This year the group adopted the standards approved by the European Union whose application was not obligatory in 2015. These standards had no significant impact on the group's financial situation:

- ✓ Annual improvements to the IFRS (2010-2012 cycle): IFRS 2 "Payments based on shares", IFRS 3 "Business Combinations", IFRS 8 "Operating Segments", IAS 16 "Tangible fixed assets", IAS 38 "Intangible assets" and IAS 24 "Information to be disclosed on related parties.
- ✓ IAS 19 amendment: "Defined benefit plans": Employees' contribution".
- ✓ IFRS 11 amendment: "Joint agreements: recording of acquisition of holdings in joint operations".
- ✓ IAS 16 and IAS 38 amendment: "Clarification of acceptable depreciation methods".
 ✓ IAS 16 and IAS 41 amendment: "Agriculture: Producing plants".
- ✓ IAS 27 amendment: "Participation method in separate financial statements".
- ✓ Annual improvements to the IFRS (2012-2014 cycle): IAS 19 "Employee salaries", IAS 34 "Interim financial information", IFRS 5 "Non-working capital assets held for sale and discontinued operations", IFRS 7 "Financial instruments: Information to be disclosed".
- ✓ IAS 1 amendment: "Information revelation initiative".
- ✓ IAS 28 and IFRS 10 and 12 amendment: "Investment entities: Applying the consolidation exception".

The accounting policies applied are consistent with those of the previous year, taking into account the adoption of the standards and interpretations commented in the previous paragraph.

The standards issued prior to the date these consolidated annual accounts were formulated and which will take effect on dates subsequent are as follows:

- ✓ IFRS 9: "Financial instruments".
- IFRS 15: "Income from contacts with customers".
- ✓ IFRS 16: "Leases".
- ✓ IAS 28 and IFRA 10 amendment: "Sale or contribution of assets between an investor and its associates or joint ventures".
- IFRS 15 amendment: "Clarifications to IFRS 15".
- ✓ IAS 7 amendment: "Initiative on information to be disclosed".
- ✓ IAS 12 amendment: "Recognition of deferred tax assets for unrealised losses".
- ✓ IFRS 2 amendment: "Classification and valuation of transactions with payments based on shares".
- ✓ IFRS 4 amendment: "Application of IFRS 9 "Financial instruments" with IFRS 4 "Insurance contracts".
- Annual improvements to the IFRS (2014-2016 cycle): IFRS 1 "Adoption for the first time of the International Financial Reporting Standards", IFRS 12 "Disclosure of participations in other entities" and IAS 28 "Investments in associated entities and joint ventures".



- ✓ IAS 40 amendment: "Transfers of property investments".
- ✓ ICIFRS 22: "Transactions and advance cash payments"

In January 2016, the IASB issued the new regulations on leases (IFRS 16) which assume the relevant changes in the composition of assets and liabilities of the group and in the structure of the consolidated statement of income. Even without knowing the date this standard is to be adopted by the European Union, the group has not scheduled its adoption in advance so the said changes will affect the consolidated annual accounts of 2019 and later.

To be able to quantify the impact of this standard and monitor it once it takes effect, the company has designated a working group this year to this end, in a project that relies on adequate revision by independent auditors. Currently, the different options offered by the standard on the transition date as well as its possible accounting impacts are being assessed.

On the other hand, the group is in the process of evaluating the impacts that may be involved in the new IFRS 15 "Ordinary income from client contracts", even if its impacts are not expected to be significant.

2.1. Faithful portrait

The balance sheet and consolidated profit and loss account were prepared from the internal accounting records of the parent company, Meliá Hotels International, S.A. And the accounting records of the rest of the companies in the scope of consolidation detailed in Appendices 1 and 2, duly adjusted according to the accounting principles established by the IFRS and provide a faithful portrait of the assets, financial situation and results of the company.

2.2. <u>Alternative return measures</u>

In accordance with the guidelines published by ESMA (European Securities and Markets Authority) on 5 October 2015 (ESMA//2015/1415es), the main alternative earnings measures used by the company are broken down below, as well as their basis of calculation, considering as such past or future financial return measures of the financial situation or cash flows.

- EBITDAR (Earnings Before Interest, Tax, Depreciation, Amortization, & Rent): Earnings Before Interest, Tax, Depreciation, Amortization, & Hotel Rent.
- **EBITDA** (Earnings Before Interest, Tax, Depreciation & Amortization): Earnings Before Interest, Tax, Depreciation & Amortization.
- **EBIT** (Earnings Before Interest & Tax): Earnings Before Interest & Tax/operating profit.
- Net debt: This is calculated as the difference between bank debt and the issue of short and longterm securities, less cash and other cash equivalents.
- % Occupation: This is the ratio resulting from the division of occupied rooms (apart from supplement waivers) between available rooms. Available rooms are considered the number of physical rooms multiplied by the number of days that the room was available for occupation. Likewise, occupied rooms are calculated as the number of days that physical rooms were effectively occupied during the period.
- RevPar (Revenue Per available room): Income per available room results from dividing total room income between the number of available rooms.
- ARR (Average room rate): The average price per room is calculated by dividing the total room income between occupied rooms (apart from supplement waivers).
- **GOP** (Gross Operating Profit): Gross operating results is calculated as the difference between operating income and expenditure defined in the USALI (Uniform System of Accounts for the Lodging Industry) account structure.



2.3 Comparison of information

A balance sheet, profit and loss account, global statement of income, statement of changes in net equity and cash flow statement for 2016 and 2015 is presented.

Comparative amounts for 2016 and 2015 with respect to the quantitative information recorded in the separate notes to the financial statements. In relation to the scope of consolidation, the main changes that occurred in 2016 and 2015 compared to the previous year were commented in Note 5.

2.4 Consolidation

Subsidiaries

Subsidiaries are all the companies over which the group exercises effective control which is generally accompanied by participation greater than half of the voting rights.

In addition to the percentage of participation, when assessing if there is control over a company, the group considered the following aspects:

- Power over the affiliated company, granting it the capacity to direct its relevant activities.
- Right to variable returns from its involvement in the affiliated company.
- Capacity to use its power over the affiliated company to affect the amount of return obtained.

According to the global integration method, the financial statements of subsidiaries are consolidated from the date on which control is transferred to the group and are excluded from the consolidation on the date on which this ends. Intragroup balances and transactions are totally eliminated.

Affiliates and joint ventures

Affiliates are all companies over which the group exercises significant influence but not control. Generally, it is accompanied by a percentage of participation that fluctuates between 20% and 50% of the voting rights.

Joint ventures are joint agreements where the parties that possess joint control over the said agreement have rights over its net assets.

Affiliates and joint ventures are consolidated by applying the equity method. According to this method, the amount in investment books is increased or decreased to recognise the group's participation in the results of the affiliate or joint venture after the acquisition date. The group's investment in affiliates and joint ventures includes the goodwill identified in the acquisition.

The group's participation in the profits or losses subsequent to the acquisition of its affiliates and joint ventures is recognised in the income account and its participation in transactions of the other global result is directly recognised in the net assets, with corresponding adjustment of the amount in the investment book.

In cases where, as a result of accumulated losses incurred by an affiliate, its assets are negative, the group adds the amount of any other items likely to be considered as the highest value of the net assets until this investment is reduced to zero. From then, the company takes into account the additional losses by recognising a liability only to the extent that it incurs legal or implicit obligations or makes payments in the name of the company.

Currently, the group does not participate in joint ventures that have to be incorporated by the proportional integration method.

Temporal and evaluative homogenisation

All the companies included in the scope of consolidation close their financial years on 31 December, having used for the purpose of the consolidation process the relevant annual accounts for 2016 and 2015, once the evaluative homogenisation adjustments to the corresponding IFRS have been made.

Business combination

The group did not retroactively apply the IFRS 3 on business combinations that occurred before the transition date, accepting the exemption recorded in IFRS 1 "First-time adoption of the International Financial Reporting Standard", hence the existing goodwill under Spanish regulations on 31 December 2003, net of the depreciation accumulated up to that date was imputed to the goodwill within the intangible asset item.

In business combinations subsequent to the transition date, the excess between the cost of the business combination and the participation of the acquiring company at the net fair value of the assets, liabilities and identifiable contingent assets recorded are presented as goodwill within the intangible assets item.

If necessary, the excess between the participation of the acquiring company after reconsidering the identification and valuation of the assets, liabilities and contingent assets and the cost of the business combination is recognised in the year's results.

If the business combination is implemented by stages, the amount in the books on the acquisition date of the participation in the net assets of the acquired company previously maintained by the acquiring company is valued at fair value on the acquisition date; any profit or loss produced by this new valuation is recognised in the year's results.

Acquisition of non-controlling interests

Once control has been obtained, subsequent operations where the controlling company has acquired more non-controlling interests, or sold interests without losing control, are recorded as transactions with equity instruments from which it can be deduced that:

- Any difference between the amount by which the non-controlling interests are adjusted and the fair
 value of the consideration paid or received is directly recognised in the net assets and is attributed
 to the owners of the parent company.
- No adjustment is made to the amount in the goodwill books nor are profits or losses in the income account recorded.

Sale of controlling interests

If the group gives up control of a subsidiary, the participation retained is registered at its fair value on the date when it loses control, recording the variation in the amount in the books of the year's results. To the extent that this is a company that owns hotels, the results is recorded within operating income, as property income (see Note 3.11). The fair value is the initial book amount for the purposes of accounting subsequent to the participation retained as an affiliate, joint venture or financial asset.

Loss of significant influence

If significant influence is lost in the affiliate or joint venture, the group values and records the investment maintained at its fair value. Any difference between the book value of the affiliate at the time of the loss of significant influence and fair value of the maintained investment plus sales income is recorded in the income account.

Elimination of internal operations

Separate reciprocal balances for internal loss operations, leasing, dividends, financial assets and liabilities, sale and purchase of stock and fixed assets and provision of services. In relation to the sale and purchase operations, the profit margin not made with respect to third parties has been withdrawn to show the assets corresponding to its cost value, thus adjusting the depreciations made.



Non-controlling interests

This balance sheet item contains the proportional part of the assets corresponding to the group's non-controlling interests calculated in accordance with IAS 27.

Result attributed to non-controlling interests

This is the participation in the consolidated profits or losses for the year corresponding to non-controlling interests.

Conversion of annual accounts of foreign companies

All assets, rights and obligations of companies whose functional currency is other than the euro and which is included in the consolidation, is converted into euros using the exchange rate at the end of each year.

The profit and loss account items were converted to the exchange rates on the dates when the corresponding operations were carried out.

The difference between the amount of assets of foreign companies, including the balance of the profit and loss account calculated in accordance with the previous paragraph converted to the historic exchange rate and the net asset situation resulting from the conversion of the assets, rights and obligations in accordance with the first paragraph is inscribed with a positive or negative sign as appropriate in the net assets of the consolidated balance sheet in the item "Conversion differences", having the deducted the part of this difference that corresponds to the non-controlling interests, which appears in the item "Non-controlling interests" of the net assets of the consolidated balance sheet.

The goodwill and adjustments at fair value of the items of the balance sheet that appear at the time participation of a foreign company is acquired, are treated as assets and liabilities of the acquired company and thus are converted to the closing exchange rate.

At the time of sale, wholly or partially, or repayment of contributions by a foreign company, the conversion differences accumulated from 1 January 2013, the transition date to IFRS relating to the said company, recorded in the assets, is imputed to the income account as a component of the profits or losses from the sale.



2.5 Valuations and accounting estimates

In preparing the group's consolidated annual accounts, the administrators had to use judgements, estimates and assumptions affecting the application of accounting policies and balances of assets, liabilities, income and expenses and a breakdown of contingent assets and liabilities on the date of issue of these consolidated annual accounts.

The related estimates and assumptions are based on historical experience and other factors which are considered reasonable in accordance with the circumstances, whose results constitute the basis for establishing opinions on the book value of the assets and liabilities which are not easily available from other sources. The respective estimates and assumptions are continuously revised; the effects of the revisions of the accounting estimates are recorded in the period when they are made, if they only affect this period or in the period of the revision and future [periods] if the revision affects both. Nevertheless, the inherent uncertainty of the estimates and assumptions could lead to results that could require an adjustment to the book values of the assets and liabilities affected in the future.

Estimates made are detailed if necessary in each of the explanatory notes of the balance sheet items. Below is an explanation of the estimates and judgements that have the greatest impact and which could involve adjustments to future years:

Estimated loss because of deterioration of goodwill and other non-financial assets

The group annually checks if the goodwill and other fixed assets have incurred any loss from value impairment in accordance with the indications in Notes 3.1 and 3.2. The amounts recoverable in the cash-generating units were determined on the basis of calculating the use value. These calculations are based on reasonable hypotheses depending on the previous returns obtained and expectations of production and future market developments. Notes 9 and 10 detail the analyses made by the group.

Provision for income taxes

The group is subject to income tax in many jurisdictions. A significant level of judgement is required to determine the provision for income tax at the world level. There are many transactions and calculations for which the final determination of the tax is uncertain. The group records the liabilities for any tax claims depending on the estimate of whether additional taxes will be necessary. If the final tax result of these matters is different from the amounts initially recorded, these differences will affect income tax and provisions for deferred tax in the year in which this determination is made.

Note 18 details the calculation of income tax.

Fair value of derivatives

The fair value of derivatives that are not trades on an active market are determined by using valuation techniques as indicated in Note 3.5. The group uses its judgement to select a series of methods and makes hypotheses based mainly on the existing market condition on the date of each balance sheet. Most of these valuations are normally obtained from studies carried out by independent experts.

Fair value of property investments

The group has opted to value property investments according to the fair value model. The estimate of this fair value is made, to a great extent, on the basis of assessments made by independents experts using cash flow discount valuation techniques provided from the said shares as indicated in Note 3.3.



Post-employment benefits

The cost of defined benefit pension plans is determined by actuarial assessments. Actuarial assessment require the use of hypotheses on discount rates, the profitability of assets, salary increases, actuarial and rotation tables as well as on the retirement age of employees with a right to these benefits. These estimates are subject to significant uncertainties because of the long settlement period of these plans.

The valuation of these obligations was made by independent experts of recognised repute, using actuarial valuation techniques. Note 16.2 provides details of the hypotheses used to calculate these commitments.

Provision for onerous contracts

The estimate of the amount to provide for onerous contracts requires a significant degree of judgement by the group since it depends on the cash flows provided for associated with the said contracts which mainly refer to lease contracts for hotels.

The estimate of these future cash flows requires the use of hypotheses on occupation, average price and trend of costs associated with this hotel operation as well as the discount rate used to update these flows.

The group takes advantage of its experience in operating and managing hotels to determine these hypotheses and make the corresponding calculations, which are detailed in Note 16.2.

Exchange rate to be applied in consolidating Venezuelan subsidiaries

On 9 March 2016 the Venezuelan government communicated a new change in its exchange system by which it replaces SIMADI with DICOM (Divisa Complementaria - Complementary Currency). This new floating exchange rate system assumed a rate of 206 bolivars to the dollar, but the trend of the current over the year involved a 225% devaluation producing a rate of 673 bolivars to the dollar on 31 December 2016. The accumulated effect of this devaluation is shown in Note 15.6.

The company will continue to assess the political and economic situation of the country to adopt any changes to the exchange rate that are applicable to consolidate its Venezuelan subsidiaries.



3) ACCOUNTING POLICIES

3.1 Intangible assets

Goodwill

The goodwill generated in the consolidation represents the difference between the acquisition price of controlled entities, consolidated by the global integration method and the participation of the group in the market value of the elements comprising the identifiable assets and liabilities of the controlled entities.

The goodwill generated in acquisitions prior to the transition date to the IFRS are maintained in the balance sheet by the net value registered on 31 December 2003.

Goodwill is not amortised. Instead, it is annually revised by studies to verify that there is no impairment of the value initially assigned, recorded as losses because of the value impairment if the recoverable value determined on the basis of the current value of the future flows expected from the cash generating units associated with each each of the parts of the goodwill and discounted to a rate which considers the specific risks of each of the assets, is less than the value initially assigned. Once the loss for impairment of goodwill has been recognised, the latter does not revert in future years. These valuations are made internally and Note 9 provides details on their calculations.

Other intangible assets

The remaining intangible assets correspond to various computer applications as well as rights of assignment and industrial property.

Computer applications are valued at acquisition price and depreciated in a straight line during their useful life estimated within a period of between 5 and 10 years. Expenses relating to the maintenance of computer programmes are recognised as a cost if incurred in them.

This items includes R&D&i where the group has incurred costs for the production of computer programmes that are unique, identifiable and controlled by the group and which also fulfil the following conditions:

- Technically, it is possible to complete production of the intangible assets so that it can be available
 for their use or sale.
- The company intends to complete the intangible assets to use or sell it.
- The company has the capability of using or selling the intangible asset.
- The form in which the intangible assets will generate probable economic benefits in the future can be demonstrated.
- Adequate technical, financial or other kinds of resources are available to complete development and use or sell the intangible asset.
- The disbursement attributable to the intangible asset during its development can be reliably assessed.

The costs directly attributable which are capitalised as part of the computer programmes, include the social costs of the staff developing the programmes and an adequate percentage of general costs.

The assignment costs mainly correspond to the acquisition costs of the operating and management rights for various hotels and are depreciated in a straight line during the term of the contracts linked to these rights.

Investments made in trademarks are not depreciated since their undefined useful life is subject to the test of value impairment. There is straight-line depreciation of the remaining elements collected in industrial property for a period of five years.

Depreciation of intangible assets is included in the Depreciation of the profit and loss account item.



3.2 Tangible asset

The acquisition cost including transaction costs plus financial costs directly attributable to acquisition, construction and reform produced up to the start up of operation of the asset is recorded less the accumulated depreciation and any loss from value impairment.

For lease contracts where on the basis of analysis of the nature of the agreement and their conditions, it is deduced that all the risks and benefits inherent in the ownership of the assets that is the subject of the contract have substantially been transferred to the group, the said agreement is characterised as a financial lease and thus they are recorded by their nature in the tangible fixed assets for an amount equivalent to the lesser of its fair value and the present value of the minimum payments established at the start of the rental agreement less the accumulated agreement and any loss for impairment experienced. In these cases the contingent fee of the lease is imputed as a significant financial cost in the year's income account.

In 1996 a legal update was made in accordance with the provisions of Royal Decree Law 7/1996 of 7 June (see Note 10). The amount of revaluation of the fixed asset was established by applying to the acquisition or production values and corresponding annual depreciation allowance which are considered a tax-deductible expense, coefficients depending on the year of purchase and the figures obtained were reduced by 40% for purposes of considering the financing circumstances of the elements as laid down by the said regulations. The said values are equipped at acquisition cost as allowed by IFRS 1 "First-time adoption of the International Financial Reporting Standard".

Repairs that do not represent an expansion of the useful life and maintenance costs, are directly charged to the profit and loss account. Costs for expansion or improvement that give rise to a longer duration of the asset or if they can only be used with the fixed asset element are capitalised as its biggest value.

The group depreciates its tangible fixed assets in a straight line, distributing the cost of the assets between the estimated useful life as detailed below:

| Buildings | 40-50 years |
|----------------------|-------------|
| Installations | 15-18 years |
| Machinery | 10-18 years |
| Fixtures | 10-15 years |
| Computer equipment | 3-8 years |
| Transportation units | 5-10 years |
| Other fixed assets | 4-8 years |

The useful life and residual life of tangible assets is revised on each balance sheet date. Land is not systematically depreciated as it is deemed to have an indefinite useful life, although it is tested for impairment.

The heading "Other assets" includes the value as per the stocktaking amount valued at average cost according to the stocktaking carried out in the different centres at year end, breakage and losses are recorded as disposals. The cost of breakage and shrinkage has been included in the consolidated income statement item "Depreciation and impairment".

Impairment of the value of the tangible asset

At the end of the year, the group assesses if there is any indication that assets can be impaired. If there is any indication or if an annual impairment test is required, the group estimates the asset's recoverable value. The recoverable value of an asset is the biggest part between the fair value less the sale costs of the asset or cash generating unit and its use value and is determined for each cash inflow that is independent of those of other assets or group of assets. More details of the calculations made are provided in Note 10.

If the book value of an asset exceeds its recoverable amount, the asset is considered impaired and its book value is reduced up to its recoverable amount. On valuing the use value, future cash flows are discounted at current value using a discount rate that reflects the trend of the money's value over time on the current market and the specific risks of the asset, mainly the risks of the business and country where the asset is based. Impairment losses of ongoing activities are recorded in the income statement as a cost category in accordance with the function of the impaired asset.



At every year end an assessment is made if there are indications that impairment losses previously recorded have disappeared or reduced. If these indications exist, the recoverable value is estimated. An impairment loss recorded previously only reverts if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recorded. If this is the case, the book value increases up to its recoverable value. This increase cannot exceed the book value registered, net of depreciation if the impairment loss has not been recorded for the asset in previous years. This reversion is recorded in the income statement for the period. After this reversion the depreciation cost is adjusted in the subsequent periods to impute the asset's revised book value, less its residual value, systematically over the useful life of the asset.

3.3 Property investments

This item includes investments made by the group to obtain lease income or capital gains and which generate cash flows independently of those derived from the remaining assets owned by the group.

Following the initial recording made for a total amount of the costs associated with the assets acquisition, the group has chosen to apply the fair value model, so all the property investments are recorded at fair value, including in the income statement of the year any variation on the value produced. The variables used to calculate these estimates are those indicated in Note 11.

3.4 Financial information by segments

Information about the operating segments is presented in accordance with the internal information provided to the highest decision-making authority. The Senior Executive Team (SET) or management committee has been identified as the highest decision-making authority responsible for assigning resources and assessing the returns from the operating segments. The SET is a collegiate body formed by the chief officers of each directorate-general.

3.5 Financial instruments

There are no differences between the fair values calculated for financial instruments registered in the group's consolidated accounts and its corresponding book values, as explained in the following paragraphs.

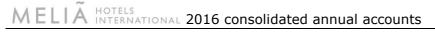
Financial assets

Financial assets within the scope of IAS 39 are classified according to valuation criteria such as loans and shipments to be paid, financial assets available for sale and at fair value with changes in results. These assets are initially recorded at fair value provided that there is an active market and the directly imputable transaction costs are added. The group has no investments maintained until maturity.

Loans and items to be paid

This classification includes amounts considered in the item "Trade debtors and other accounts receivable" and all accounts receivable included in the items "Other non-current financial assets" and "Other current financial assets".

The said assets are recorded subsequent to the amortised cost using the effective interest rate method. Profits and losses are recorded in results if loans and items to be paid are removed from the books or their value is impaired, as well as through the depreciation process. Except for the above, assets with short-term maturities which do not have a contractual interest rate are valued by the nominal amount, provided that the effect of not updating cash flows is not significant.



Financial assets at fair value with changes to results

Financial assets at fair value with changes to results are financial assets maintained for their trading which are acquired for the purchase of being sold, mainly at short term.

Assets in this category are classified in the consolidated balance sheet in the item "Other current assets" if they are expected to be paid in the short term or in "Other non-current assets" if they are long term.

Financial asset transfer operations

The company cancels a financial asset transferred if its transmits the contractual rights to receive cash flow generated or if while keeping these rights, it assumes the contractual obligation to subscribe them to assignees and the risks and benefits associated with ownership of the assets are substantially transferred.

In the case of asset transfers where the risks and benefits associated with ownership of the asset are considered substantial, the transferred financial asset is not removed from the balance sheet, with an associated financial liability for an amount equal to the consideration received being recorded and if it is subsequently valued at its amortised cost. The transferred financial asset continues to be valued with the same criteria used before the transfer. In the income statement both income from the transferred asset and expenses from the financial liability are recorded without compensation.

Deposits and guarantees

Non-current deposits and guarantees are valued at amortised cost using the effective interest rate method.

Deposits and guarantees are not discounted.

Financial assets available for sale

Financial assets available for sale are non-derivative financial assets designated as available for sale or which are not classified in other categories of financial assets. As a whole they correspond to investments in asset instruments of entities over which it has no control or significant influence and are included in the item "Other non-current financial assets".

Investments classified in this category do not have a reference price in an active market and there are no alternative methods to reliably determine the fair value, the investment is valued at cost less losses from corresponding impairment.

Cash and cash equivalents

Cash and cash equivalents include not only cash, cash on hand in banks but also deposits in banks and other financial institutions with a maturity less than three months from the subscription date.

For the purposes of consolidated cash flows, cash and cash equivalents include the items described in the previous paragraph.

Impairment of the value of financial assets

The recoverable amount of accounts to be paid and registered at amortised cost is calculated as the present value of future flows of estimated cash discounted using the original effective interest rate. Short-term investments are not recorded at their discounted value.

With respect to investments registered in the category of "Financial assets available for sale, given that they are not listed on an active market and their fair value cannot be reliably determined, they are valued at cost. In valuing the impairment of these assets the net assets of the affiliate is taken into consideration corrected by the tacit capital gains existing on the valuation date, unless there is better evidence of the investment's recoverable amount.

The group's accounting policy is to supply 100% of the accounts to pay for the hotel business for over a year in addition to any balance less than a year old if there are reasonable doubts about recoverability.

Financial liabilities

Financial liabilities within the scope of IAS 39 are classified according to the valuation criteria as financial assets valued at amortised cost. These liabilities are initially recorded at fair value adjusted by transaction costs directly imputable to them. All financial assets not derived from the group are included within the classification of financial liabilities valued at amortised cost.

Issue of bonds and other securities

Debt issues are initially registered by the fair value of the consideration received, deducting costs directly attributable to the transaction. Subsequently, they are valued using the effective interest rate method. Bonds with a maturity greater than twelve months are classified as non-current liabilities, while those with a lower maturity are reflected in the current liabilities. In the case of issues of convertible bonds, they are registered as hybrid or compound financial instruments according to the terms of the issue.

To determine if an issue of preferential shares is a financial liability or equity instrument, in each case the group assesses the particular rights granted to the share to determine whether or not it has the fundamental characteristics of a financial liability. If it is determined that this is a financial liability, it is deemed to be such and valued at year end at its amortised cost by the effective interest rate method, considering any issue cost.

Loans with financial returns

Loans are initially recorded by the cost which is the fair value of the consideration received, net of the issue cost associated with borrowing.

Subsequent to the initial recognition, loans and credits with interest return are valued at their amortised cost by the effective interest rate method, considering any issue cost and discount or settlement premium.

Loans and credits with credit institutions

Loans are initially registered by the cash received, net of the costs incurred in the transaction. In subsequent periods, they are valued at their amortised cost using the effective interest rate method.

Debts deriving from the acquisition of financial assets through leasing contracts.

Commercial creditors and other accounts payable

Accounts payable deriving from traffic operations are registered at fair value and are subsequently valued at amortised cost using the effective interest rate method.

Other financial liabilities at amortised cost

The remaining financial liabilities that correspond to the payment obligations detailed in Note 13 of the report are valued by the same criteria of the amortised cost by the effective interest rate method. Nevertheless, those with short-term maturities which do not have a contractual interest rate are valued by the nominal amount, provided that the effect of not updating cash flows is not significant.

Compound financial instruments

These are non-derivative financial instruments that include components of liabilities and assets at the same time. Both components are presented separately.

At initial recognition the liability component is valued at the fair value of a similar liability that is not tied to the asset component and the asset component by the difference between the initial amount and value assigned to the liabilities component. The costs for the operation are divided between the liabilities and asset components in the same proportion resulting from assignment of the initial value.

After initial recognition, the liabilities component is valued at its amortised cost, using the effective interest rate method.



Hybrid financial instruments

These are financial instruments that include two different components: a non-derivative primary contract and an embedded derivative.

The company recognises, measures and presents the primary contract and embedded derivative contract separately if the following circumstances simultaneously exist:

- ✓ The financial characteristics and risks inherent in the embedded derivative are not closely related to those of the primary contract.
- ✓ An independent instrument with the same conditions as those of the embedded derivative will fulfil the definition of derivative.
- ✓ The hybrid instrument is not measured at fair value with changes in profit or loss.

In these cases the embedded derivative is recognised at fair value with changes in profit or loss and the primary contract is recognised based on its nature, normally at amortised cost in accordance with the effective interest rate method. Calculations of the fair value of these embedded derivatives are made by independent experts outside the group.

Financial derivatives

Derivative financial instruments which are within the scope of IAS 39, are classified as financial assets or liabilities at fair value through profit or loss or as accounting hedges. In both cases derivative financial instruments are initially recognised at fair value on the date on which they are arranged and this fair value is regularly adjusted. Derivatives are carried as assets, in line with other financial assets, if the fair value is positive and as liabilities, under the heading "Other financial liabilities" if the fairvalue is negative.

Accounting hedges

The Company accounts for hedging in those operations in which it is expected that it will be highly effective; that is, when the changes in the fair value or in the cash flows of the items covered by the hedge are offset with the changes in the fair value or cash flows of the hedging instruments with an effectiveness in the range of 80% to 125%. In addition, at the moment the hedge commences, the relationship between the item covered and the derived financial instrument allocated to that purpose is formally documented.

The Group has various interest rate swaps classified as cash flow hedges. Variations of the fair value of these derivative financial instruments are reflected in net equity, in the section "Other measurement adjustments"; the part considered an effective hedge being allocated to the profit and loss account insofar as the entry being hedged is also liquidated. The fair value is entered in the accounts according to the date of trade.

The fair value of interest rate swaps is determined through valuation techniques involving cash flow discounting according to the characteristics of each contract, such as the nominal amount and timetable for collections and payments. The discount factors used to obtain said value are calculated on the basis of the curve of the zero coupon rates obtained from the deposits and rates listed in the market on the date of the valuation. The resulting fair value is adjusted for the own credit risk and that of the counterparty, in accordance with IFRS 13. These values are obtained from studies carried out by independent experts, normally the financial institutions with which the Group has contracted these instruments.

Derivatives that do not qualify for hedge accounting

Any profit or loss arising from changes in the fair value of those derivatives which do not fulfil the requirements to be considered as a hedging instrument are directly recognised in the net profit and loss for the year. The fair value of these derivative financial instruments are obtained from studies prepared by independent experts.

3.6 Non-current assets held for sale and discontinued operations

If assets exist that are linked to interrupted activities whose book value is expected to be recovered through a sale rather than by their continued use, this is shown under the heading "Non-current Assets held for Sale".

They are recognised at the lower of their carrying amount and fair value less costs to sell. The Company recognises an impairment loss due to initial or subsequent reductions in the asset's value to fair value less costs to sell. The Company recognises a gain in respect of any subsequent increase in an asset's fair value less costs to sell, although this may not exceed the cumulative impairment loss previously recognised.

Income and expenses from discontinued operations are presented in the income statement separately from the income and expenses from continued operations, under profit/(loss) after taxes.

Assets classified as held for sale are not depreciated/ amortised.

Those non-current assets that are for sale, within the asset rotation segment of activity, but which continue to be operated by the Group until the sale, are not reclassified to this balance sheet heading and are maintained on the balance sheet in accordance with their nature.

3.7 Inventories (trade, raw materials and other supplies

Raw and ancillary materials are valued at their average acquisition cost which is generally lower than their realisable value. If their value is less than cost, the necessary adjustments are made in order to reflect the estimated realisable value. The acquisition price includes the amount invoiced plus all additional expenses incurred until the goods are stored in the warehouse.

3.8 Treasury shares

Treasury shares are presented as a decrease in the Group's equity. They are carried at cost without any value adjustments.

Gains and losses on the disposal of these shares are recognised in equity.

3.9 Capital grants

Capital grants are recognised at their fair value if there is reasonable assurance that the grant will be received and all stated conditions will be complied with.

If the grant relates to an expense item, it is recognised as income over the period necessary to match the grant on a systematic basis to the costs that it is intended to compensate.

Where the grant relates to an asset, the fair value is recognised as deferred income and is released to income over the expected useful life of the relevant asset.

3.10 Provisions and contingency

Provisions are recognised if the Group:

- Has a present obligation (legal or implicit) as a result of a past event.
- It is probable that an outflow of funds including economic benefits will be required to settle the obligation.
- A reliable estimate can be made of the amount of the obligation.

Provisions are carried at the present value of the best possible estimate of the amount needed to settle the liability or transfer it to a third party; adjustments arising from the restatement of provisions as financial expenses are recorded as they arise. If the provision will be applied or reversed in one year or less and the financial effect is not significant, it is not discounted. Provisions are reviewed at each balance sheet close and are adjusted to reflect the current best estimate of the liability.

Contingent liabilities are considered to be those possible obligations arising as a result of past events, the materialisation of which is subject to the condition that future events take place that are not entirely under the Group's control, and those present obligations arising as a result of past events that are not likely to give rise to an outflow of resources at settlement or which cannot be evaluated with sufficiently reliability. These liabilities are not recognized in the accounts but are disclosed in the notes (see Note 20).

Onerous contracts

A contract is onerous if the inevitable costs of fulfilling the contractual obligations exceed the expected economic benefits. In this case, present obligations deriving from the contract are measured and recognized in the financial statements as provisions.

Estimated future results from rental agreements are reviewed annually based on expected flows from the relevant cash-generating units, applying a suitable discount rate. Note 16.2 provides details of the analyses performed by the Group.

Post-employment benefits

Post-employment plans are classed as defined contribution or defined benefit plans.

Defined contribution pension plans

A defined contribution plan is one under which fixed contributions are made to an independent entity and does not have any legal, contractual or implicit obligation to make additional contributions if the independent entity does not have sufficient assets to satisfy the commitments assumed.

The contributions are recognized as an employee benefit expense as and when they accrue.

Defined benefit pension plans

Pension plans that are not defined contribution plans are deemed to be defined benefit plans. Defined benefit plans generally stipulate the amount of the benefit that will be received by the employee on retirement, usually based on one or more factors such as age, length of service and remuneration.

The Group recognises in the balance sheet a provision for defined benefit awards stipulated in collective bargaining agreements in the amount of the difference between the present value of remuneration commitments and the fair value of any assets that will be used to settle the commitments, less any past service costs not yet recognised.

If an asset results from the above-mentioned difference, its valuation may not exceed the current value of the available economic benefits in the form of reimbursements from the plan or reductions in future contributions to it.

Past service costs are recognised immediately in the income statement unless they involve non-vested rights, in which case they are taken to the income statement on a straight-line basis over the period remaining to the vesting of the past service rights.

The current value of the obligation is determined using actuarial calculation methods and unbiased financial and actuarial assumptions that are mutually compatible. The Company acknowledges, directly in the Consolidated Income Statement, the profits and losses arising from the variation in the current value, and, where applicable, of the assets affected, arising from changes in actuarial assumptions or adjustments made on the basis of experience.

Certain Collective Wage Agreements prevailing and applicable to several Group companies establish that permanent staff who have been employed by the Company for a specified length of time and take voluntary retirement will be entitled to a cash premium equivalent to a number of monthly salary payments proportional to the number of years of service. During the year, an evaluation of these commitments was performed in accordance with the actuarial assumptions contained in the Company's own rotation model, by applying the calculation method known as the "projected unit credit" method and the population assumptions corresponding to the ERM/F2000p tables.

The balance of provisions, as well as the capitalisation of payments for future services, covers these acquired commitments, based on an actuarial analysis prepared by an independent expert. More details are given on this valuation in Note 16.2.

The Group has duly externalised pension commitments and obligations stipulated in collective bargaining agreements subject to the Ministerial Order of 2 November 2006. Assets subject to these externalisation operations are presented net of commitments acquired.

3.11 Revenue recognition

Ordinary operating income is measured at the fair value of the compensation received or to be received, and represent the amounts receivable for the assets sold, net of discounts, refunds and value added tax. Ordinary revenues are recognised when the income may be reliably measured, it is likely that the company will receive a future financial benefit and when certain conditions are met for each of the Group's activities described below. The Group bases its refund estimates on past results, taking into account the type of customer, the type of transaction and the specific terms of each agreement.

Room revenue and other related services

Income deriving from the sale of rooms and other related services is recognized daily based on the services rendered by each hotel establishment and including "in-house" customers, i.e. those that are still lodged at the hotel at the time daily production is closed.

The compensation received is divided among the contracted services. Direct services, such as the room, food and beverages, consumption, etc. and other related services such as banquets, events. Rental of spaces, etc. are included.

Within the hotel business segment, the Company manages the customer loyalty programme "Meliá Rewards", consisting of rewarding customers that stay nights at hotels or consume services rendered by associated companies, through a series of points that may be exchanged for rewards such as free stays at hotels managed by the Group, among other things.

The Company estimates the portion of the selling price of hotel rooms that must be assigned as the fair value of those exchangeable points, deferring their recognition in the income statement until the points are exchanged.

Rendering of hotel management services

The Group recognizes revenues from its hotel management contracts at the end of each period, based on the evolution of the variables that determine those revenues, primarily consisting of total income and the Gross Operating Profit or GOP for each of the hotel establishments managed by the Group.

Sale of vacation club units

The income from the sale of Vacation Club units is recognized to the extent that the relevant usage rights are enjoyed in each marketing period.

In the long-term non-current contracts assigning these rights, which cover practically all of the useful life of marketing units, the Company considers that significant risks and benefits relating to the ownership of the units sold are transferred and therefore the income deriving from the entire contract is recognized at the time of the sale.



Sale of assets

Meliá Group actively manages its investment property portfolio which, in accordance with IAS 18, is recognized as operating income.

In general, the net capital gains on sales due to the rotation of assets are recognized as income once carrying value of the relevant assets have been discounted from the selling price These sales transactions may be structured through the direct sale of the asset or through the sale of the company owning the asset. In any of these cases, the Group presents the results obtained on the sale and operating income.

This operating segment at the Company also includes sales transactions and/or the contribution of hotels to joint ventures in order to maximize present and future cash flows in this portfolio. These transactions involve the elimination of the hotels in the consolidated accounts and the recognition of compensation received, whether in cash or the interest retained, or a combination of both.

The Group applies the approach of recognizing the residual interest retained in those hotel businesses at fair value and taking any change in the carrying value to the income statement, as is explained in Note 2.4. The capital gains recognized therefore fully relate to the capital gains obtained.

Income for lease

The income deriving from operating leases under investment properties are recognized on a straight-line basis over the term of the lease and are included as operating income under the asset management segment.

Income through interest

Interest income is recognized using the effective interest rate method for all the financial instruments measured at amortized cost. The effective interest rate is the rate that exactly discounts payments made and received in cash estimated over the expected life of the financial instrument. Interest income is recognized as financial income in the consolidated income statement.

Dividends

Income from dividends is recognised when the right of the Group to receive the corresponding payment is established.

3.12 <u>Leases</u>

Finance leases

Leases that substantially transfer all the risks and rewards of ownership of the leased asset are classed as finance leases.

At lease inception, the lessee recognises in the balance sheet an asset and a liability in the same amount, which is equal to the fair value of the leased asset, or the present value of minimum future lease payments, if lower. Lease instalments are divided into the finance cost and the principal payment. The finance cost is taken directly to the income statement.

Assets being acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

The lessor writes off the asset and recognises a receivable for the present value of minimum future lease payments, discounted at the lease's implicit interest rate. Successive lease payments receivable are treated as principal repayments and financial income.



Operating leases

Leases where the lesser substantially retains all the risks and rewards of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are charged to the income statement on a straight-line basis over the lease term.

The assets recognised as operating leases are depreciated over the shorter of their useful lives and the lease period.

3.13 Corporate income tax

The corporate income tax expense for the year is calculated as the sum of the current tax in each of the companies included in these consolidated annual accounts, except for the existing three consolidated tax groups whose parent companies are: Meliá Hotels International, S.A., Sol Meliá France SAS, and Meliá Inversiones Americanas N.V., that are taken as one unit each.

This calculation results from the application of the corresponding tax rate to the tax base for the year following the application of existing credits and deductions and the variation in the deferred tax assets and liabilities recorded. The corresponding tax expense is recognised in the income statement, except when it relates to transactions recognised directly in equity, in which case the corresponding tax expense is likewise recognised in equity.

Current tax assets and liabilities are valued at the amount expected to be payable or receivable. The tax rates used are those prevailing at the balance sheet date.

Deferred tax assets and liabilities are recognised, using the liability method, for all the temporary differences existing at the balance sheet date between the carrying amounts of the assets and liabilities and their tax bases.

Deferred tax assets and liabilities are offset if, and only if, there is a legally recognised right to offset the current tax assets with current tax liabilities and when the deferred tax assets and liabilities arise from income tax levied by the same tax authority, which affect the same company or taxpayer, or different companies or taxpayers, who wish to settle current tax assets and liabilities at their net amount.

Deferred tax liabilities are recognised for all taxable temporary differences, except those arising from goodwill whose amortisation is not deductible or taxable temporary differences arising from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting result nor the tax profit or loss.

Deferred tax liabilities are also recognised for all taxable temporary differences arising from investments in subsidiaries, associates and joint ventures, except to the extent that both of the following conditions are satisfied: the timing of the reversal of the temporary difference can be controlled by the parent company and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which the carry-forward of unused tax credits and unused tax losses can be utilised, except in the case of deductible temporary differences arising from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets for all taxable temporary differences arising from investments in subsidiaries, associates and joint ventures, are only recognised when both the following conditions are satisfied: it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which said differences can be utilised.

The recovery of a deferred tax asset is reviewed at each balance sheet date and adjusted to the extent that it is expected that sufficient taxable profit will be available, calculated according to prudence criteria and excluding the potential profits deriving from the disposal of properties, due to the uncertainty concerning their realisation, which depends on market conditions and possible tax consequences depending on the nature of the transactions carried out.



Deferred income tax assets and liabilities are measured based on their expected materialisation and on the tax legislation and tax rates approved, or on the point of being approved, at the balance sheet date.

3.14 Foreign currency transactions

Debit and credit balances in foreign currency are valued at the exchange rate prevailing on the corresponding transaction date and are translated at the year end at the rate then in effect.

Exchange differences are recorded as income or expenses when they occur, with the exception of those arising from transactions financing foreign subsidiaries which have been considered to be an increase in the value of the net investment in said businesses as a result of not taking into consideration the settlement of the transactions. Bearing in mind the equity and financial situation of the subsidiaries, such a settlement is not probable, as considered in IAS 21 "The Effects of Changes in Foreign Exchange Rates."

3.15 Functional currency and hyperinflationary economies

The euro is the functional currency of the Group, and its parent company Meliá Hotels International, S.A.

The functional currency of each of the Group companies is the currency which corresponds to the economy of the country in which each company is based. At the 2016 and 2015 year end, the Venezuelan economy is classified as hyperinflationary, since it meets the conditions under IAS 29 "Financial Reporting in Hyperinflationary Economies".

As a result, the balances sheets of the Venezuelan companies in the consolidation scope have been restated using the current cost method, reflecting thus the effects of the changes in the price indices on their non-monetary assets and liabilities.

The increase or decline in the purchasing power of these companies resulting from the application of the change in the price index to the net monetary position is similarly taken to profit and loss. The effect of the restatement on the current monetary unit of other items of the Venezuelan companies' income statement is also included in financial profit or loss.

At the close of 2016 there are no official figures for the consumer price index for the Venezuelan economy, nevertheless, in accordance with the studies of independent expert, the hyperinflation is around 450%. In 2015 inflation increased to 180.9%.

The most significant impacts for 2016 and 2015 are detailed in the following table:

| (Thousands of C) | 2016 | 2015 |
|-----------------------------|--------|--------|
| Revaluation of fixed assets | 25,763 | 10,766 |
| Increase in reverves | 12,601 | 14,644 |

There is no other company which exists in the perimeter of consolidation that has the consideration of a hyperinflationary economy at the closing of the fiscal periods 2016 and 2015.



3.16 Cash flow statement

The cash flow statement includes the treasury movements that occurred during the fiscal year, calculated by the direct method. The cash flow statement uses the following expressions with the meanings stated below:

- Cash flows: Inflows and outflows of cash or of other equivalent liquid assets, which are defined as investments for a term of less than 3 months that are highly liquid and have a low risk of alterations in value.
- Operating activities: Activities that constitute the main source of the Group's ordinary revenue, as well as other activities that cannot be classified as investment or financing.
- Investment activities: The acquisition, sale or disposal by other means of long-term assets and other investments not included in cash and cash equivalents.
- Financing activities: Activities that result in changes in the size and composition of the Net Equity and of liabilities of a financial nature.

Not included as cash transactions under the heading "Payments for investments in tangible and intangible assets and real estate investments" are those assets acquired under a financial leasing agreement (see Note 10).

Operating earnings include the part of the capital gains generated by asset rotation activities, while the part related to the net book value of the assets disposed of is recorded under the heading "Earnings from disinvestment".



4) FINANCIAL RISK MANAGEMENT POLICIES

The Group's activities are exposed to diverse financial risks: market risk (foreign exchange risk, interest rate risk), credit risk and liquidity risk.

In 2011 the Board of Directors of Meliá Group approved the General Policy for Control, Analysis and Risk Management, which establishes the risk management model minimising the adverse effects that risks could cause on the consolidated annual accounts.

The policies followed by the Group cover, among others, the following risks:

4.1 Interest rate risk

The Group's consolidated annual accounts present certain items subject to fixed and variable interest.

The Company maintains a policy of partially hedging against changes in interest rates by obtaining different financial derivatives that allow it to contract a fixed rate for a certain amount of time that it applies to financing transactions that bear variable rates. In some cases and due to the early cancellation of some of these financing transactions, the Company has proceeded to restructure the financial derivatives associated with this financing to apply them to other new financing transactions at a variable rate, adapting the repayment schedules to create an effective interest rate hedge. In some of these restructurings of hedge derivatives and to avoid incurring unnecessary payments, it has not been possible to apply hedge accounting (Note 13.3)

The structure of the debt at 31 December, 2016 is as follows (these amounts do not include interest payable):

| (Thousands of C) | Fixed interest | Variable interest | Total |
|-----------------------------|-------------------|----------------------|---------|
| | | | |
| ECP | 39,398 | | 39,398 |
| Other negotiable securities | | 47,799 | 47,799 |
| Bank loans | 200,896 | 53,521 | 254,416 |
| Mortgage loans | 225,803 | 186,385 | 412,187 |
| Borrowing policies | | 143,764 | 143,764 |
| Leasing | | 8,422 | 8,422 |
| | | | |
| Total Debt _ | 466,096 | 439,890 | 905,986 |

The floating interest rate debt is basically referenced to the Euribor, USD Libor and GBP Libor rates.

At 31 December, 2016, the Group has various interest rate swaps contracted, considered as cash flow hedging instruments. The variable rate bank loans and mortgages covered by these swaps are shown in the Fixed Interest column for the part of capital hedged. Additional breakdowns are provided in Note 13.3.

The information for 2015 is presented for comparative purposes:

| (Thousands of C) | Fixed interest | Variable interest | Total |
|--------------------|-------------------|----------------------|-----------|
| | | | |
| Straight bonds | 77,167 | | 77,167 |
| Convertible bonds | 223,160 | | 223,160 |
| ECP | 37,814 | | 37,814 |
| Bank loans | 21,021 | 91,339 | 112,360 |
| Mortgage loans | 220,985 | 200,389 | 421,374 |
| Borrowing policies | | 228,403 | 228,403 |
| Leasing | | 13,896 | 13,896 |
| Total Debt _ | 580,147 | 534,028 | 1,114,175 |

The sensitivity of 2016 and 2015 profits to changes (in base points) in interest rates, in thousand euro, is as follows:

| Variation | 2016 | 2015 |
|-----------|---------|---------|
| | | |
| + 25 | (1,331) | (1,421) |
| - 25 | 1,331 | 1,421 |

This sensitivity analysis has been carried out considering an average increase/decrease throughout the year in the base points indicated in the table. The effect of the interest rate swaps mentioned in Note 13.3 has been taken into account in this calculation.

4.2 Foreign exchange risk

The Group operates internationally and is therefore exposed to foreign exchange risk arising from currency transactions, primarily with respect to the US dollar and the UK pound sterling.

Foreign exchange risk arises from commercial, financial and investment transactions, as well as from the translation to the Group's presentation currency of the financial statements of subsidiaries denominated in a different functional currency.

Management requires the Group companies to manage foreign exchange risk arising from their functional currency Moreover, despite not having contracted financial instruments (swaps, foreign exchange insurance) to mitigate this possible risk, the Group seeks to maintain a balance between cash collections and payments of assets and liabilities denominated in foreign currency.

The sensitivity analysis undertaken relates to changes in the GBP and USD exchange rates, the latter being considered the reference currency as it is closely linked to the currency of the Latin American countries where the Group has a major volume of business.



The following table shows the effect of foreign exchange fluctuations on the pre-tax result and on equity of the corresponding subsidiaries, assuming that the other variables remain stable:

| | Risks and Revenues | | | | | |
|------------------|--------------------|----------|--------|----------|--|--|
| | 20 | 16 | 2015 | | | |
| (Thousands of C) | +10% | -10% | +10% | -10% | | |
| Pound sterling | 389 | (389) | 647 | (647) | | |
| US dollar | 13,413 | (13,413) | 11,096 | (11,096) | | |

| | | Equity | | | | | |
|------------------|-------|---------|-------|---------|--|--|--|
| | 20 | 16 | 2015 | | | | |
| (Thousands of C) | +10% | -10% | +10% | -10% | | | |
| Pound sterling | 1,116 | (1,116) | (731) | 731 | | | |
| US dollar | 9,421 | (9,421) | 6,863 | (6,863) | | | |

A total of 93.2% of the Group's financial debt (93% in 2015) is denominated in euro and, therefore, the effect of exchange rate shifts is not significant.

4.3 Liquidity risk

Exposure to adverse situations experienced by the debt or capital markets may complicate or impede the coverage of financing needs required for the adequate development of the Meliá Hotels International Group's activities.

It is the Group's liquidity policy to ensure the fulfilment of the payment commitments acquired, avoiding borrowing under onerous conditions. For this reason, the Group uses different management procedures, such as the maintenance of credit facilities committed for sufficient amounts and flexibility, the diversification of the coverage of financing needs through access to different markets and geographical areas, and diversification of the issued debt maturities.

The following table contains a summary of the maturities of the Group's financial liabilities at 31 December 2016, based on nominal amounts by maturity:

| (Thousands of C) | Less than 3 months | 3 to 12 months | 1 to 5 years | > 5 years | TOTAL |
|------------------|--------------------|-------------------|-----------------|-----------|---------|
| | | | | | |
| UBS | | | 50,000 | | 50,000 |
| ECP | 12,600 | 26,950 | | | 39,550 |
| Loans | 20,984 | 81,427 | 268,539 | 303,958 | 674,908 |
| Policies | 67,830 | 73,924 | 2,010 | 0 | 143,764 |
| Leasings | | 5,328 | 3,321 | | 8,649 |
| | | | | | |
| Tot | al <u>101,413</u> | 187,629 | 323,871 | 303,958 | 916,872 |



The Company considers that given the amount of flows generated, the borrowing policies applied, debt maturity dates, cash situation and available credit facilities, the Group is more than able to settle the commitments in force at 31 December 2016.

The average interest rate on these financial liabilities during the current fiscal period was 3.46%. In 2015 the average rate was 4.36%.

With regard to the issue of convertible bonds, it should be noted that the Company announced to bondholders and the Securities and Investments Board on 25 March 2016 its decision to exercise the option of early cancellation of the convertible bond of 250 million issued in 2013. The Company expected requests for conversion of 2,499 bonds representing 249.9 million in nominal value issued by delivering a combination of treasury stock and new issues as contemplated in the terms and conditions of these convertible bonds. The Group also expected the amortisation of bondholders that did not request conversion.

For this it carried out a capital increase of 6.1 million euros by issuing 30,646,952 ordinary shares of 0.20 euros with a nominal value of the same class and series as the shares already in existence (see Note 15).

The Group is also negotiating with different lending institutions agreements to extend the average maturities of its borrowings and renegotiate its credit facilities that mature in the short and medium term, as in 2015.

For the purposes of comparison the maturity dates for 2015 are indicated below:

| (Thousands of | <i>C</i>) | Less than 3 months | 3 to 12 months | 1 to 5 years | > 5 years | TOTAL |
|-------------------|------------|-----------------------|-------------------|-----------------|-----------|-----------|
| | | | | | | |
| Straight bonds | | | 76,384 | | | 76,384 |
| Convertible bonds | | | | 250,000 | | 250,000 |
| ECP | | 19,875 | 18,200 | | | 38,075 |
| Loans | | 15,516 | 87,143 | 333,947 | 105,935 | 542,542 |
| Policies | | 28,430 | 144,866 | 57,147 | | 230,443 |
| Leasings | | | 6,927 | 7,500 | | 14,428 |
| | | | | | | |
| | Total _ | 63,821 | 333,520 | 648,594 | 105,935 | 1,151,872 |

4.4 Credit risk

The credit risk arising from default of the counterparty (customer, supplier, or financial entity) is mitigated by the Group's policies regarding the diversification of customer portfolios, feeder markets, oversight of concentration and on-going in-depth debt control. In addition, in some cases the Group uses other financial operations which allow the reduction of credit risks, such as credit transfers.

The credit periods established by the Group range between 21 and 90 days. The DSO ratio is approximately 35.11 days in 2015 and 34.84 days in 2014. The debt seniority profile at year-end is disclosed in Note 14.2.



4.5 Capital management policy

The main objective of the capital management policies of the Group is to ensure financial stability in the short and long term, adequate profitability rates, the upward trend of Meliá Hotels International, S.A.'s shares, a satisfactory remuneration to the shareholders through the distribution of dividends, as well as ensuring the correct and adequate financing of the investments and projects to be undertaken and maintaining an optimal capital structure.

In terms of liquidity, the Group has an amount of €366.8 million in cash and short-term deposits, which means it can meet its payment commitments entered into for next year.

The financial position is also underpinned by the solid support given by the relation banks and Company's assets base. Currently, and after the restructuring of the Group's debt, 45.8% (37.82% at the end of 2015) of the total debt is secured by Group assets and there is sufficient margin to obtain new financing, even at average loan-to-value ratios (relation between the amount loaned and the value of the asset) or with discounts on the latest measurement of the assets in July 2015 by an independent expert.

In fiscal year 2016, the Company reached a level of net debt of 542 million Euros, with this ratio developing as follows:

| (Thousands | of C) | 2016 | 2015 | 2014 |
|------------------|----------|--------------------|----------------------|----------------------|
| Debt Treasury | | 909,231 366,775 | 1,117,412 348,617 | 1,321,277 337,277 |
| | Net Debt | 542,456 | 768,795 | 984,000 |

The main bases for achieving this financial deleveraging have been the increase in Treasury linked to an improvement in all the company segments, mainly in the hotel division, and the debt restructuring process carried out by the Company in recent years.

The new model of expansion which will be focused on low capital developments, i.e., management and franchising, and to a lesser extent, rentals should be mentioned.

4.6 Estimation of fair value

Fair value is defined as the amount that may be received on the sale of an asset, or paid to transfer a liability, in an ordered transaction between participants in the market on the measurement date.

The following hierarchy levels have been established for assets and liabilities recognised at fair value in the consolidated balance sheet, in accordance with the variables used in the various measurement techniques:

- Level 1: Based on quoted prices in active markets
- Level 2: Based on other market observable variables, either directly or indirectly
- Level 3: Based on non-observable market variables



The amount of assets and liabilities recognised at fair value at 31 December 2016 in accordance with the hierarchy levels are as follows:

| | 31/12/2016 | | | |
|--|------------|---------|---------|---------|
| (Thousands of C) | Level 1 | Level 2 | Level 3 | Total |
| Property investments | | | 141,136 | 141,136 |
| Financial assets at reasonable value: | | | | |
| Hedge derivatives | 349 | | | 349 |
| Total Assets | 349 | 0 | 141,136 | 141,484 |
| Financial liabilities at reasonable value: | | | | |
| Hedge derivatives | | 4,999 | | 4,999 |
| Derivatives held for trading | | 5,619 | | 5,619 |
| Total Liabilities | 0 | 10,617 | 0 | 10,617 |

Financial assets included in Level 1 are measured based on observable prices in active markets. They mainly consist of equity instruments in listed companies.

Financial instruments included in Level 2 are measured by independent experts using measurement techniques consisting mainly of the discounting of cash flows based on observable market data. They consist of interest rate swap financial derivatives.

The property investments included in Level 3 are measured using cash flow discounting techniques. As is indicated in Note 11, this heading includes investments made by the Group to obtain lease income or capital gains, including shares in apartments in three neighbours' associations in Spain, two Shopping Centres in the United States and other properties in Spain.

To estimate future cash flows, expected growth rates in rental prices and hotel operations, as appropriate, are taken into account in addition to other variables that are not directly observable. Note 11 provides more details of the measurements made to estimate the fair values of property investments, as well as information regarding changes during 2016 and 2015.

For comparison, shown below, the balances recorded in the different hierarchies of valuation at year end 2015:

| | 31/12/2015 | | | |
|--|------------|---------|---------|---------|
| (Thousands of C) | Level 1 | Level 2 | Level 3 | Total |
| Property investments | | | 139,091 | 139,091 |
| Financial assets at reasonable value: | | | | |
| Hedge derivatives | | | | |
| Derivatives held for trading | 267 | | | 267 |
| Total Assets | 267 | 0 | 139,091 | 139,357 |
| Financial liabilities at reasonable value: | | | | |
| Hedge derivatives | | 5,504 | | 5,504 |
| Derivatives held for trading | | 6,901 | | 6,901 |
| Total Liabilities | 0 | 12,405 | 0 | 12,405 |



5) CONSOLIDATION SCOPE

The companies which comprise the Group present individual annual accounts in accordance with the regulations applicable in the country in which they operate.

The breakdown of companies included in the scope of consolidation at 31 December 2016 is set out in Appendixes 1 and 2, classified as subsidiaries, joint ventures and associates.

Meliá Brasil Administraçao, whose corporate objects consist of hotel management, operates various hotels on a management basis. Since the hotels under management are of joint ownership and are not legally authorised to carry out operating activities, in view of the local requirements, Meliá Brasil Administraçao has assumed the operations of the hotels in Brazil on behalf of the joint owners. Since all risks and revenues will be returned to the joint owners, the consolidated income statement only reflects the remuneration from the management of the hotels received by the Group and does not include income and expenses relating to their operation.

The company, Tryp Mediterranee, of which Meliá Hotels International, S.A. owns 85.4%, is in dissolution and is excluded from the consolidation scope since, at present the Group has no control or significant influence in the above-mentioned company during said process.

The Group holds a 19.94% interest in the Venezuelan companies El Recreo Plaza C.A. and El Recreo Plaza & Cia. C.A. Through the direct 20% stake held by its subsidiary holding company Meliá Inversiones Americanas, N.V. The equity method is therefore applied, since the Group has significant influence.

The company Casino Paradisus, S.A. is 49.85% owned by the Group and through the direct 50% interest held by its subsidiary holding company Meliá Inversiones Americanas, N.V. It is deemed to be a controlled company as the Group holds the majority of its voting rights.

In accordance with the coming into effect in January 2014 of IFRS 10 "Consolidated financial statements", the companies, Ayosa Hoteles S.L., S'Argamassa Hotelera, S.L. and Meliá Hotels Orlando, LLC. are companies that are consolidated by the global integration method, although only 50% of the voting rights, or less, are held. This is because the Group believes that it has the capability to influence the variable yields of the said entities through hotel management contracts that the Group has with them.

5.1 Business combinations

Innwise Management, S.L.

On 30 June 2016, Idiso Hotel Distribution, S.A. A subsidiary of the Group with a 75% stake, acquired a 50% additional stake in Innwise Management, S.L, a technology consulting company for 56 thousand euros, meaning that it now had full ownership of it. As a result of this operation it acquired control of one of the companies forming part of the business line of the company's technology services.

Below we show the estimated fair value in the accounting of the assets and liabilities acquired in the business combination:

| | (Thousands of C) | | | |
|-------------|---|-----|--|--|
| ASSETS | | | | |
| | Non-current assets | | | |
| | Tangible asset | 4 | | |
| | Current assets | | | |
| | Trade debtors | 216 | | |
| | Current tax assets | 4 | | |
| | Cash and cash equivalents | 157 | | |
| | TOTAL ASSETS | 380 | | |
| LIABILITIES | | | | |
| | Non-current liabilities | | | |
| | Debts L/P | 3 | | |
| | Other non-current financial liabilities | 105 | | |
| | Current liabilities | | | |
| | Debts C/P | 9 | | |
| | Commercial creditors | 163 | | |
| | Other current financial liabilities | 89 | | |
| | TOTAL PASIVO | 370 | | |

This operation did not mean significant impacts in the Group's consolidated annual accounts.

Inversiones Hoteleras Los Cabos, S.A.

In December 2016 Group company Melia Inversiones Americanas N.V., acquired the remaining 85% of Inversiones Hoteleras Los Cabos (IHLC) by a capital increase, meaning that the Group acquired full ownership of the company. The cost of the acquisition of these shares rose to 55 million dollars (51.8 million euros), of which 50% was paid at year end. The book value of 15% of the previous stake rose to 3.3 million euros.

IHLC is a holding company whose sole asset is 100% of the shares of Aresol Cabos, S.A. De C.V. Both companies were thus incorporated into the scope of consolidation on the transaction date.

Aresol Cabos, S.A. de C.V. Is a Mexican company, owner and operator of the famous Paradisus Los Cabos hotel, located in the Los Cabos area (Pacific coast) It has been completely renovated after reconstruction of the old Meliá Cabo Real, after the passage of Hurricane Odile in 2015.

The accounting of the business combination was done provisionally at year end 2016, valuing the assets and liabilities acquired with an internal study carried out by the Company itself and based on the business plans of the new hotel and the experience of the Group both in the area as well as the country, as well as in the management of the Paradisus brand.

Derived from this study the hotel's fair value was registered at 108 million euros. Because of the difference between this book value produced in the business combination and the property's tax value, deferred tax of 21 million euros was registered.

As a result of this operation, the Group's consolidated income statement registered a negative consolidation difference of 1.6 million euros of which 5.2 million relates to a revaluation of the previous stake and 3.6 million of losses for the purchase (see Note 7.6).

Below we show the estimated fair value in the provisional accounting of the assets and liabilities acquired in the business combination:

| 09 | /12 | /201 | 6 |
|----|-----|------|---|
|----|-----|------|---|

| (Thousands of C) | | Fair Value |
|---------------------------|-------------------|------------|
| ASSET | | |
| Tangible asset | | 108,494 |
| Cash and cash equivalents | | 1,802 |
| Rest of current assets | | 27,793 |
| | TOTAL ASSETS | 138,089 |
| LIABILITIES | | |
| Tax deferred liabilities | | 21,578 |
| Non-current liabilities | | 27,280 |
| Current liabilities | | 32,275 |
| | TOTAL LIABILITIES | 81,133 |

In 2015 the following business combinations were carried out:

Inmotel Inversiones Italia

During the first half of 2015, the Group's parent company acquired 58.5 % of Inmotel Inversiones Italia S.R.L, meaning that the Group acquired full ownership in the company, which granted it control of it.

This company owns the Meliá Milano, which is operated by the Group company Sol Meliá Italia, S.R.L through a variable lease agreement.

The purchase price set out amounted to 68.5 million euros of which 47.9 million was paid in cash and 20.6 million by delivery of treasury shares (see Note 15.3).

The value of the 96.1 million euros was determined by a transaction carried out by the independent experts Jones Lang LaSalle in June 2015. Because of the difference between this book value produced in the business combination and the property's tax value, deferred tax of 25.7 million euros was registered.

To complete the accounting of this business combination, the Company requested an additional study to support the cost distribution of the combination. In accordance with the said study, 32 million euros was allocated to the land on which the hotel was constructed.

Below we show the estimated fair value in the definitive accounting of the assets and liabilities acquired in the business combination:

| | 28/04/2015 |
|---|------------|
| (Thousands of C) | Fair Value |
| | |
| ASSETS | |
| Non-current assets | |
| Goodwill | 25,711 |
| Tangible asset | 96,170 |
| Deferred tax assets | 5,005 |
| Current assets | |
| Current assets | 51 |
| TOTAL ASSE | TS 126,937 |
| LIABILITIES | |
| Non-current liabilities | |
| Other non-current financial liabilities | 4,676 |
| Deferred tax liabilities | 25,711 |
| Current liabilities | |
| Commercial creditors | 2,634 |
| Other current financial liabilities | 373 |
| TOTAL LIABILITI | ES 33,394 |

5.2 Other scope changes

Inclusions

In the second half of the year Sol Melia Jamaica LTD and Almeldik SRLAU whose activity will consist in hotel management of the establishments in Jamaica and Morocco respectively, were set up.

Likewise, the Spanish companies Adrimelco Inversiones SLU, Gonpons Inversiones SLU and Yagoda Inversiones SLU, all fully owned by the parent company, were created.

None of the inclusions previously commented on have a significant impact on the Group's consolidated accounts.

Write-offs

In the first half of the year Sol Melia Finance Ltd. and Sol Melia Commercial, which were fully owned by the Group, were liquidated without significant impact on the Group's consolidated accounts.

Acquisition of minority interests

In the first half of the year, the Group's parent company acquired for 0.3 million euros an additional 50% of Colón Verona, S.A., owner and operator of the Gran Meliá Colon hotel. This operation generates a reclassification of 13.6 million euros in the statement of changes in equity in the item "Minority interests" to retained earnings.

The Group increased by 0.06% its stake in Apartotel S.A., without significant impact in the Group's consolidated accounts.

Acquisition of an additional holding in entities integrated by the equity method

The Group has acquired an additional holding by purchasing various apartments in the neighbours' association of the Costa del Sol hotel, thus increasing its stake by 0.08%.

The Group has also increased by 0.28% its stake in the neighbours' association of the Meliá Castilla hotel with the acquisition of three apartments.

None of the acquisitions had a significant impact in the Group's consolidated annual accounts.

For comparison purposes here are the details of the variations in 2015:

Inclusions

Over the first half of 2015 the Meliá Group formalised an agreement with the Starwood Capital Group by which the Meliá Group acquired 20% of Starmel Hotels JV, S.L., while the Starwood Group kept 80% ownership. For its part, this company has full ownership in another seven companies, which acquired 6 hotels from the Meliá Group for a total of 178.2 million euros (including adjustment of net current assets) for which bank loans of 93.4 million euros were arranged, as well as contributions in the form of capital realised by shareholders in proportion to their holding (see Note 10).

In addition, the company Jamaica Devco, S.L. was set up, with 49% ownership by the parent company, without a significant impact on the Group and which has remained dormant until now.

In the second half of the year, it was incorporated into the scope of consolidation of Innside Ventures, Llc., which is fully owned by the Group, without significant impact. The company's corporate purpose is the leasing operation for Innside Nueva York NoMad (USA) which opened its doors in the first half of 2016.

In order to restructure the Group's holdings in British companies, on 21 December Meliá Hotels International UK Limited was set up, acquiring full ownership of the holdings in London XXI Limited (operator of Me London) and Lomondo Limited (operator of Meliá White House). This operation had no serious impact on the Group.

Write-offs

In March 2015 the Dutch company Melsol Management BV, which was fully owned by Meliá Hotels International, S.A., was liquidated. This write-off did not involve significant changes to the Group's consolidated accounts.

Acquisition and sale of minority interests

The Group acquired another apartment of the property owners community of Meliá Sol y Nieve hotel, increasing its stake by 0.54%.

In December 2015, the fully owned Grupo Prodigios Interactivos, S.A. Acquired an additional 20% stake in Idiso Hotel Distribution, S.A for 8 million euros. This operation incurred a loss of 2 million euros which was directly applied to the Group's equity, as explained in Note 2.4.

Acquisition and sale of holdings in entities integrated by the equity method

The Group acquired an additional holding by purchasing various apartments in the neighbours' association of the Meliá Castilla hotel, thus increasing its stake by 0.09%, without significant impact on the consolidated financial statements.

5.3 Name changes

In the first half of 2016 Kabegico Inversiones, S.L. Changed its name to Hotelpoint, S.L.

The following companies in the Starmel Group, which is 20% owned by Meliá and 80% by Starwood Capital Group, changed their company name:

- ✓ Advanced Inversiones 2014, S.L. Became Starmel Hotels JV, S.L.
- ✓ Leader Inversiones 2014, S.L. became Starmel Hotels OP, S.L.
- ✓ Prompt Inversiones 2014, S.L. became Torremolinos Beach Property, S.L.
- ✓ Counsel Inversiones 2014, S.L. became Fuerteventura Beach Property, S.L.
- ✓ Abridge Inversiones 2014, S.L. became Santa Eulalia Beach Property, S.L.
- ✓ Entity Inversiones 2014, S.L. became Palmanova Beach Property, S.L.
- ✓ Additional Inversiones 2014, S.L. became Puerto del Carmen Beach Property, S.L.
- √ Framework Inversiones 2014, S.L. became San Antonio Beach Property, S.L.

Naolinco Hoteles, S.L. became Naolinco Aviation, S.L.

The following companies changed their address and company name:

- ✓ Dominican Investment N.V. Became Dominican Investments, S.L.U.
- ✓ Dominican Marketing & Services N.V. became Dominican Marketing & Services S.L.U
- ✓ Irton Company, N.V. became Hotel Room Management, S.L.
- ✓ Punta Cana Reservations N.V. became Punta Cana Reservations S.L.U.
- ✓ Meliá International Hotels, S.A. became Expamihso Spain, S.A.U.
- ✓ Neale, S.A. became Neale Expa Spain, S.A.U.
- ✓ Sol Meliá Vacation Network became Network Investments Spain, S.L.U.

There were no name changes in 2015.

6) FINANCIAL INFORMATION BY SEGMENTS

The following segments make up the organisational structure of the company and the results are reviewed by the highest decision-making body at the Company:

- Hotel management: relates to the fees received for managing hotels under management and franchise agreements. This also includes the intra-group charges to the Group hotels that are owned and rented.
- Hotel business: this segment includes the results obtained by the operation of the hotel units that are owned or leased by the Group. The income generated by the restaurant business is also presented as this activity is considered to be fully integrated into the hotel business due to the majority sales of packages whose price includes lodging and meals, which would make an actual segmentation of the associated assets and liabilities impracticable.
- Other businesses associated with hotel management: this segment includes income other than from the hotel business, such as casinos or tour-operator activities.
- Real Estate: includes the capital gains on asset rotation, as well as real estate development and operations.
- Club Meliá: reflects the results deriving from the sale of rights to share specific vacation complex
- Corporate: these items consist of structural costs and results linked to the intermediation and marketing of room and tourism service reservations, as well as Group corporate costs that cannot be assigned to any of the aforementioned three business divisions.

The segmentation of Meliá Hotels International is explained by the diversification of existing operations at the Company based on the hotel management areas and hotel, real estate and vacation club operations.

Certain items included in the business and geographical segmentation tables are presented aggregately, due to the impossibility of their separation in the different specified segments.

The Company's transfer pricing policies are established using a similar system to that used for operations with third parties.



6.1 Information by operating segments

The segmentation of the income statement and the balance sheet lines relating to operations for 2016 are shown in the following table: Hotels division

| | | Hotels division | | | | | | |
|--|----------------------------|-------------------------------|---------------------------------|-------------------------|--------------------------|------------------------------|---------------------------|------------------------|
| (Thousands of C) | Hotel Management | Hotel Business | Other bus. rel. to hotel manag. | Real Estate | Club Meliá | Corporative | Eliminations | 31/12/2016 |
| PROFIT & LOSS ACCOUNT | - | - | | | | | | |
| Operating income | 283,244 | 1,508,473 | 77,304 | 17,714 | 98,820 | 126,882 | (310,474) | 1,801,962 |
| Operating expenses EBITDAR | (202,780) 80,464 | (1,119,919) 388,554 | (71,354) 5,950 | (9,159) 8,555 | (89,667) 9,152 | (165,751) (38,869) | 305,973 (4,501) | (1,352,657) 449,305 |
| Leases | | (163,779) | (505) | ., | -, | (3,945) | 4,501 | (163,727) |
| EBITDA | 80,464 | 224,775 | 5,445 | 8,555 | 9,152 | (42,814) | .,001 | 285,578 |
| Depreciation and impairment | (883) | (91,048) | (958) | (353) | (2,443) | (14,146) | | (109,831) |
| EBIT | 79,581 | 133,726 | 4,487 | 8,201 | 6,709 | (56,959) | | 175,746 |
| Financial result | | | | | | | | (29,743) |
| Associated companies result | | 4,591 | | | | (3,006) | | 1,585 |
| Pre-tax result | | | | | | | | 147,588 |
| Tax CONSOLIDATED RESULTS | | | | | | | | (44,640) 102,948 |
| Result attributed to minority Result attributed to parent company | | | | | | | | (2,255) 100,693 |
| ASSETS AND LIABILITIES | | | | | | | | |
| Fixed, tangible and intangible | 47,504 | 1,551,416 | 10,741 | 25,015 | 14,970 | 213,832 | | 1,863,477 |
| Associated companies investments | | 63,214 | | 1,877 | | 125,010 | | 190,101 |
| Other non-current assets | | | | | | | | 486,984 |
| Operating current assets | 120,104 | 166,657 | 9,819 | 7,974 | 80,204 | 257,105 | (302,642) | 339,222 |
| Other current assets | | | | | | | | 443,685 |
| TOTAL ASSETS | | | | | | | | 3,323,470 |
| Financial debt | | | | | | | | 909,231 |
| Other non-current liabilities | | | | | | | | 262,624 |
| Operating current liabilities | 112,647 | 419,869 | 13,985 | 2,664 | 151,263 | 54,885 | (295,650) | 459,663 |
| Other current liabilities | 112,017 | .23,303 | 15,303 | 2,001 | 101,200 | 3.,303 | (233,030) | 128,340 |
| TOTAL LIABILITIES | | | | | | | | 1,759,857 |

Management fees totalling €151.6 million were included in the income from the Hotel Management segment, of which €11.1 million related to associated companies. The rest of the income mainly relates to sales commissions.

Other business linked to hotel management mainly includes income and expenses linked to tour operations of Sol Caribe Tours, S.A. for 55 and 51.8 million euros respectively (see Note 7.1).

With respect to operating income of the real estate segment (or asset management), this mainly relates to the sale of laundrettes and the Sol Parque San Antonio hotel, whose contribution to this item was 7.1 million euros.

Income was also generated from the leasing of business premises in shopping malls in America, as well as other services provided amounting to 4.4 million euros. (see Note 11).

The main transactions included in the tangible fixed assets relate to the integration of Inversiones Hoteleras Los Cabos, S.A at 108 million euros (see Note 5).

With respect to the eliminations carried out during the year, the inter-segment invoices for management fees of 188.9 million euros should be pointed out. The services provided to Club Melia amounted to 20.4 million euros.

The segmentation of the income statement and the balance sheet lines relating to operations for 2015 are shown in the following table:

| | Hotels division | | | _ | | | | |
|-------------------------------------|----------------------------|-------------------------------|---------------------------------|---------------------------|----------------------------|------------------------------|---------------------------|------------------------|
| (Thousands of C) | Hotel Management | Hotel Business | Other bus. rel. to hotel manag. | Real Estate | Club Meliá | Corporative | Eliminations | 31/12/2015 |
| PROFIT & LOSS ACCOUNT | | | | | | | | |
| Operating income | 234,243 | 1,382,912 | 69,564 | 69,874 | 127,370 | 125,505 | (271,261) | 1,738,207 |
| Operating expenses EBITDAR | (186,336) 47,907 | (1,043,389) 339,523 | (63,844) 5,720 | (17,634) 52,240 | (107,293) 20,077 | (148,680) (23,175) | 265,779 (5,482) | (1,301,397) 436,810 |
| Leases | (3,600) | (139,836) | (319) | | | (5,461) | 5,483 | (143,733) |
| EBITDA | 44,307 | 199,688 | 5,401 | 52,240 | 20,077 | (28,636) | | 293,077 |
| Depreciation and impairment | (1,021) | (112,261) | (958) | (421) | (1,423) | (13,025) | (22) | (129,130) |
| EBIT | 43,286 | 87,427 | 4,444 | 51,819 | 18,654 | (41,661) | (22) | 163,948 |
| Financial result | | | | | | | | (58,542) |
| Associated companies result | | 1,654 | | 1,584 | | (7,025) | | (3,787) |
| Pre-tax result | | | | | | | | 101,619 |
| Tax | | | | | | | | (61,103) |
| CONSOLIDATED RESULTS | | | | | | | | 40,515 |
| Result attributed to minority | | | | | | | | (4,541) |
| Result attributed to parent company | | | | | | | | 35,974 |
| ASSETS AND LIABILITIES | - | - | | | | | | |
| Fixed, tangible and intangible | 40,143 | 1,485,879 | 11,118 | 22,878 | 59,997 | 117,743 | | 1,737,758 |
| Associated companies investments | | 59,401 | · | 6,576 | | 113,404 | | 179,381 |
| Other non-current assets | | | | • | | • | | 502,546 |
| Operating current assets | 68,202 | 167,795 | 9,831 | 8,240 | 138,158 | 317,225 | (373,503) | 335,948 |
| Other current assets | | | | | | | | 407,396 |
| TOTAL ASSETS | | | | | | | | 3,163,029 |
| Financial debt | | | | | | | | 1 117 /12 |
| Other non-current liabilities | | | | | | | | 1,117,412 256,696 |
| Operating current liabilities | 74,876 | 404,476 | 12,721 | 1,998 | 190,868 | 77,888 | (365,483) | 397,344 |
| Other current liabilities | 74,070 | 404,470 | 12,/21 | 1,330 | 130,000 | //,666 | (303,463) | 397,344 77,029 |
| Other Current habilities | | | | | | | | 77,029 |
| TOTAL LIABILITIES | | | | | | | | 1,848,480 |

Management fees totalling €135.9 million were included in the income from the Hotel Management segment, of which €8.3 million related to associated companies. The rest of the income mainly relates to sales commissions.

Other business linked to hotel management mainly includes income and expenses linked to tour operations of Sol Caribe Tours, S.A. for 47.2 and 44.7 million euros respectively (see Note 7.1).

With respect to operating income of the real estate segment (or asset management), this mainly relates to the sale of six hotels owned by Starwood Capital Group, whose contribution to this item was 48.6 million euros. As indicated in Note 5.2, these hotels were sold to companies in which Grupo Meliá had a 20% stake included in the sub-group of Starmel Hotels JV, S.L.

The gross capital gains from the sale of the Calas de Mallorca complex and the Sol Falcó hotel were included in this segment for 4.4 and 4.7 million euros respectively.

Income of 3.2 million euros relating to the lease of business premises in American shopping malls was generated (see Note 11).

The main transactions included in the tangible fixed assets related to the write-off by the sale to the Starmel Group of six hotels for 122.1 million eurors net book value as indicated in Note 10.

With respect to the eliminations carried out during the year, the inter-segment invoices for management fees of 172.3 million euros should be pointed out. The services provided to Club Melia amounted to 12.6 million euros.

6.2 Information by geographic region

The information by operating segment constitutes the format which best represents the Group's financial information, facilitating comprehension of profitability and annual monitoring. Set out below is a breakdown of the geographic areas according to the countries where the cash generating units in which the Group operates are found, showing income and assets (see Note 1):

| (Thousands of C) | SPAIN | EMEA (*) | AMERICA | ASIA | Eliminations | 31/12/2016 |
|------------------|-----------|----------|-----------|-------|--------------|------------|
| | | | | | | |
| Operating income | 944,122 | 339,595 | 669,106 | 3,737 | (154,598) | 1,801,962 |
| | | | | | | |
| Total Assets | 1,786,882 | 467,338 | 1,065,852 | 3,397 | | 3,323,470 |

(*) EMEA (Europe, Middle East, Africa):

Africa, Middle East and Europe inclusive, Spain exclusive

Turnover among the various geographical segments amounted to €154.6 million Euros, of which €147.8 million was in Spain, €48.8 million in the EMEA, and a €42 million loss in America.

As regards operating income by country, the most significant were Mexico with € 194.8 million and the Dominican Republic with € 291 million in the America segment. In the EMEA segment, Germany contributed € 144.4 million.

In addition, in the Total Assets line the contribution of Mexico is noteworthy, at 411.8 million Euro, as well as that of the Dominican Republic with 360.6 million Euro, under the item 'America'. With regard to the segment EMEA, the contributions of the United Kingdom and France are significant, at 77 and 66.7 million Euro, respectively.

For comparison purposes, the balances corresponding to the preceding year are shown below:

| (Thousands of C) | SPAIN | EMEA (*) | AMERICA | ASIA | Eliminations | 31/12/2015 |
|------------------|-----------|----------|------------------|-------|---------------------|------------|
| | | | | | | |
| Operating income | 882,109 | 341,521 | 656 <i>.</i> 625 | 3,463 | (145,511) | 1,738,207 |
| - p | , | | , | -, | (=// | _,, _,,_,, |
| Total Assets | 1,715,446 | 438,867 | 1,005,604 | 3,112 | | 3,163,029 |
| Total Assets | 1,713,440 | 730,007 | 1,005,004 | 3,112 | | 3,103,023 |

(*) EMEA (Europe, Middle East, Africa):

Includes Africa, Middle East and Europe apart from Spain

Turnover among the various geographical segments amounted to €145.5 million Euros, of which €91.8 million was in Spain, €92.5 million in the EMEA, and €38.8 million negative in America.

As regards operating income by country, the most significant were Mexico with \in 186.8 million and the Dominican Republic with \in 297.4 million in the America segment. In the EMEA segment, Germany contributed \in 131.7 million.

In addition, in Total Assets line the contribution of the Dominican Republic is noteworthy, at 365.2 million Euro, as well as that of Mexico with 338.5 million Euro, under the item 'America'. With regard to the segment EMEA, the contributions of the United Kingdom and France are significant, at 83.4 and 64.1 million Euro, respectively.



7) OTHER INCOME AND EXPENSES

7.1 Operating income

The breakdown of the balance of this account in the income statement for 2016 and 2015 is as follows:

| (Thousands of C) | 2016 | 2015 |
|---------------------------|-----------|-----------|
| | | |
| Room sales | 931,394 | 846,485 |
| Food and beverage sales | 469,543 | 457,486 |
| Property income | 17,946 | 70,007 |
| Vacation club units sales | 78,454 | 99,648 |
| Other business income | 93,830 | 87,316 |
| Hotel management fees | 57,153 | 48,482 |
| Other income | 153,643 | 128,784 |
| Total _ | 1,801,962 | 1,738,207 |

The main item in Other income relates to Sol Caribe Tours, S.A. As a result of the development of its tour operations. In 2015 this contributed 47.2 million euros.

7.2 Consumables

The breakdown of the balance of this item in the income statement for 2016 and 2015 is as follows:

| (Thousands of C) | 2016 | 2015 |
|---|-------------------|-------------------|
| Consumption of food and drink Consumption of auxiliary articles | 139,039 35,117 | 135,685 34,432 |
| Consumption of vacation club sales Various consumption | 3,985 44,642 | 5,070 39,636 |
| Total | 222,783 | 214,823 |

7.3 Staff costs

Staff costs are broken down as follows:

| (Thousands of C) | 2016 | 2015 |
|--|--------------------------------------|--------------------------------------|
| Wages, salaries and equivalent Social security Other social expenses Allowances | 377,359 85,229 21,524 5,595 | 357,849 80,214 19,886 5,371 |
| Total _ | 489,707 | 463,321 |



The average number of employees of Meliá Hotels International, S.A. and its subsidiaries during the last two years, distributed by occupational category is as follows:

| | | 2016 | | | | | |
|------------------|--------|-------|--------|------------------|--------|-------|--------|
| | MEN | WOMEN | Total | | MEN | WOMEN | Total |
| | | | | | | | |
| Executives | 328 | 141 | 469 | Executives | 320 | 126 | 446 |
| Department heads | 1,381 | 959 | 2,341 | Department heads | 1,492 | 962 | 2,454 |
| Technicians | 5,890 | 4,197 | 10,087 | Technicians | 5,740 | 3,927 | 9,667 |
| Assistants | 4,329 | 3,257 | 7,586 | Assistants | 4,185 | 3,141 | 7,326 |
| | | | | | | | |
| Total | 11,928 | 8,555 | 20,483 | Total | 11,737 | 8,157 | 19,893 |

7.4 Other expenses

The breakdown of the balance of this item in the income statement for 2016 and 2015 is as follows:

| (Thousands of C) | 2016 | 2015 |
|------------------------------|---------|---------|
| | | |
| Various leases | 16,380 | 12,498 |
| Maintenance and conservation | 61,402 | 55,484 |
| External services | 107,836 | 106,929 |
| Transportation and insurance | 16,961 | 16,139 |
| Bank management costs | 21,539 | 20,342 |
| Advertising and promotion | 62,110 | 54,756 |
| Supplies | 85,491 | 87,038 |
| Travel and ticketing | 13,861 | 12,285 |
| Tax on economic activities | 45,249 | 53,313 |
| Various external services | 168,717 | 167,131 |
| Other costs | 40,622 | 37,336 |
| | | |
| Total | 640,167 | 623,253 |

7.5 Depreciation, amortisation and impairment

The breakdown of the balance of this item in the income statement for 2016 and 2015 is as follows:

| (Thousands of C) | 2016 | 2015 |
|---|---------------------------|----------------------------|
| Intangible asset depreciation allowance Tangible asset depreciation allowance Impairment of tangible fixed assets | 16,196 88,081 7,175 | 14,515 76,189 38,426 |
| Total _ | 111,452 | 129,130 |

This item records the impact of accelerated depreciation of the assets of the hotels operated by operating leases to adapt its useful life to the duration of the said leasing agreements.

In 2015 inclusions for impairment of the tangible fixed assets reflected the losses recorded of 28.6 million euros, as a result of the new valuation commissioned by the company during the first half from an independent expert to revalue the Group's assets and liabilities in Puerto Rico.

7.6 Negative consolidation difference

Below we provide a detailed breakdown of the negative consolidation difference produced by the business combination of Inversiones Hoteleras Los Cabos as explained in Note 5.1:

| | Revaluation | 2010 | |
|---------------------------------|---------------------------|----------------------------|-------|
| (Thousands of C) | previously held equity | Purchase Benefit/(Loss) | Total |
| Inversiones Hoteleras Los Cabos | 5,238 | (3,617) | 1,621 |
| Total | 5,238 | (3,617) | 1,621 |

7.7 Income and financing costs

The breakdown by type of the amounts included in the financial results of the consolidated income statement for 2016 and 2015 is as follows:

| (Thousands of C) | 2016 | 2015 |
|---|-----------|-----------|
| | | |
| Exchange gains | 70,331 | 137,240 |
| Dividend income | 104 | 84 |
| Income through interest | 7,317 | 7,735 |
| Result sale of financial assets | 6,618 | 228 |
| Total financial income | 84,369 | 145,287 |
| Exchange losses | (65,655) | (126,830) |
| Interest expenses | (42,201) | (66,440) |
| Other financial costs | (671) | (9,985) |
| Credit insolvency provisions | (5,475) | 238 |
| Change financial instruments fair value | (110) | (812) |
| Total financial expenses | (114,112) | (203,829) |
| Financial result | (29,743) | (58,542) |

The main change included in the financial result compared to 2015 relates to a reduction in interest expenses largely because of the early cancellation of the convertible bond issued in 2013, whose cancellation meant a reduction of 16 million euros.

The Company has also made a significant effort to reduce the average rate paid for its financial debt, from 4.36% in 2015 to 3.46% this year.

The exchange rate differences recorded in the year are mainly due to the approximately 4% appreciation of the dollar against the euro, although the net effect of this change was less than that recorded the previous year (10%). There has also been a strong appreciation in the euro against the pound sterling which has had a negative impact with respect to the monetary assets maintained by the Group which are denominated in this currency.

The results from the sale of financial assets of 6.6 million euros refer to the sale of the holdings in Inversiones Hoteleras Playa del Duque, S.A. and Inversiones Turísticas Casas Bellas, S.A. (See Note 13.1).



8) EARNINGS PER SHARE

Basic earnings per share are calculated by dividing net profit for the year attributable to ordinary equity holders by the average number of ordinary shares in circulation during the year.

Diluted earnings per share amounts are calculated by dividing net profit attributable to holders of parent company equity instruments by the average number of ordinary shares in circulation during the year. Both variables are adjusted by the inherent effects of potentially dilutive shares.

The Group takes into account the effect of shares potentially arising from the issue of convertible bonds and interest recognised in the income statement due to said operation. As this evaluation shows that potential ordinary shares have anti-dilutive effects, they are not included in the calculation of diluted earnings per share. It should be mentioned at at year end 2016 there were no potential ordinary shares because of cancellation of the convertible bond (see Note 13.2).

The following table shows the calculations made in 2016 and 2015 for both variables:

| | BA | SIC | DILU | TED |
|--|-------------|-------------|-------------|-------------|
| (Units of €) | 31/12/2016 | 31/12/2015 | 31/12/2016 | 31/12/2015 |
| Results imputed to the parent company Correction of results | 100,692,992 | 35,974,730 | 100,692,992 | 35,974,730 |
| Adjusted result | | | | |
| Number of ordinary shares Weighted average treasury stock | 100,692,992 | 35,974,730 | 100,692,992 | 35,974,730 |
| No. potential ordinary shares Total number of shares | 229,700,000 | 199,053,048 | 229,700,000 | 199,053,048 |
| Results imputed to the parent company Correction of results | (1,599,735) | (765,551) | (1,599,735) | (765,551) |
| Adjusted result | | | | |
| Number of ordinary shares | 228,100,265 | 198,287,497 | 228,100,265 | 198,287,497 |
| Earnings per share | 0.44 | 0.18 | 0.44 | 0.18 |

At the General Shareholders' Meeting, the Board of Directors will propose the distribution of a gross dividend, excluding treasury shares, of 0.1315 euro per share, for which a maximum figure will be available for distribution of 30,205,550 million euro charged to the 2016 results of the parent company.

For 2015, the Board of Directors proposed to the Annual General Meeting the pay-out of a gross dividend, excluding treasury shares, of 0.04 Euro per share, for which an amount of €9 million was paid out in the second half of 2016.



9) INTANGIBLE ASSETS

The details of the cost and accumulated amortisation of intangible assets is as follows:

| (Thousands of C) | | | | | | | |
|-------------------------------|---------------------|-------------------|------------|----------------|------------------|-------------------------|-----------------------|
| COST | Balance 31/12/15 | 2016 amortisation | Inclusions | Write- offs | Scope changes | Exchange differences | Balance 31/12/2016 |
| | | | | | | | |
| Goodwill | 61,035 | | | | | (265) | 60,769 |
| Transfer fees | 102,612 | | 19,401 | (5,071) | | (8,801) | 108,141 |
| Computer applications | 133,225 | | 14,395 | (209) | 8 | 21 | 147,440 |
| Other intangible fixed assets | 7,705 | | 46 | | | (548) | 7,203 |
| Total COST | 304,578 | | 33,842 | (5,280) | 8 | (9,594) | 323,553 |
| ACCUMULATED DEPRECIATION | | | | | | | |
| Transfer fees | (47,560) | (4,568) | (405) | 3,098 | | 5,205 | (44,229) |
| Computer applications | (92,995) | (11,422) | | 217 | (8) | (22) | (104,229) |
| Other intangible fixed assets | (5,261) | (206) | | | | 454 | (5,013) |
| TOTAL ACCUM. DEPRECIATION | (145,817) | (16,196) | (405) | 3,315 | (8) | 5,638 | (153,471) |
| NET BOOK VALUE:: | 158,761 | (16,196) | 33,438 | (1,965) | (0) | (3,956) | 170,083 |

The new items recorded in the current fiscal year in the line of Fees for Transfers relate mostly to the amount paid to acquire the right to operate a hotel by lease in Brazil for 14.6 million euros.

Write-offs have also been recorded for 5 million euros (1.4 million euros of net book value) because of the transfer of operating rights for the hotels managed in Spain.

With respect to the inclusion of computer applications, this mainly refers to the amounts adopted in the Be more Digital technological innovation project for 9.9 million euros, which aims to achieve great technological advances covering a range of needs not currently covered with the aim of improving the services offered by the company to its customers.

In 2016 the useful life of some computer applications that the Company considered as indefinite was revised. As a result of this analysis, a change was made in the estimated useful life because of the technological restructuring taking place within the Group. These assets will be completely amortised at year end 2017.

On the other hand, the impact of the conversion differences are due to the fall in the pound sterling and its impact on the Group's transfer fees in hotels in the United Kingdom.



For comparison purposes, the breakdown of these transactions in 2015 is as follows:

| (Thousands of C) | | | | | | | | |
|-------------------------------|-----------------------|----------------------|------------|----------------|-----------|------------------|-------------------------|-----------------------|
| COST | Balance 31/12/2014 | 2015 amortisation | Inclusions | Write- offs | Transfers | Scope changes | Exchange differences | Balance 31/12/2015 |
| | | | | | | | | |
| Goodwill | 35,531 | | | (318) | | 25,711 | 111 | 61,035 |
| Transfer fees | 97,169 | | 930 | | | | 4,513 | 102,612 |
| Computer applications | 122,857 | | 7,995 | (1,637) | 3,764 | | 245 | 133,225 |
| Other intangible fixed assets | 8,285 | | 25 | (555) | | | (50) | 7,705 |
| In progress tangible assets | 3,764 | | | | (3,764) | | | 0 |
| TOTAL COST | 267,606 | | 8,950 | (2,510) | 0 | 25,711 | 4,820 | 304,578 |
| ACCUMULATED DEPRECIATION | | | | | | | | |
| Transfer fees | (41,415) | (4,092) | | | | | (2,054) | (47,560) |
| Computer applications | (82,932) | (10,196) | (2) | 372 | | | (237) | (92,995) |
| Other intangible fixed assets | (5,610) | (225) | | 555 | | | 18 | (5,261) |
| TOTAL ACCUM. DEPRECIATION | (129,957) | (14,513) | (2) | 927 | 0 | 0 | (2,272) | (145,817) |
| NET BOOK VALUE: | 137,649 | (14,513) | 8,949 | (1,583) | 0 | 25,711 | 2,548 | 158,761 |

The amount reflected in the column of scope changes related to the goodwill produced in the business combination of Inmotel Inversiones Italia S.R.L., as detailed in Note 5.1.

The new items of Fees for Transfers relate mostly to the amount paid to acquire the right to operate a hotel by management in Qatar for 0.5 million euros. The Group also funded a provision for the amount of 0.6 million euros reflected in the 2015 amortisation column relating to the transfer of the operating right to manage a hotel in Madrid in January 2016.

With respect to computer applications new items were recorded amounting to 4.3 million euros relating to the Be more Digital technological innovation project.

This item also included 4.6 million euros considered by the company as an indefinite useful life because these computer applications are used to develop its activities, facilitating growth and globalisation processes.



Goodwill

The goodwill balance recognises differences in the value generated as a result of business combinations. The net book values of the goodwill existing prior to the adoption of the IFRS (Note 2.5).

The amounts for companies are shown below:

| (Thousands of C) | 31/12/2016 | 31/12/2015 |
|--|------------|------------|
| | | |
| Apartotel, S.A. | 504 | 504 |
| René Egli, S.L.U. | 1,708 | 1,708 |
| Hotel Metropolitan, S.A.S. | 1,181 | 1,181 |
| Cadstar France, S.A.S. | 813 | 813 |
| Ihla Bela de Gestao e Turismo, Ltd. | 927 | 927 |
| Lomondo, Ltd. | 5,299 | 5,565 |
| Hotel Alexander, S.A.S. | 8,496 | 8,496 |
| Operadora Mesol, S.A. de C.V. | 465 | 465 |
| Sol Melia Hrvatska d.o.o (Sol Melia Croacia) | 886 | 886 |
| Idiso Hotel Distribution, S.A. | 14,780 | 14,780 |
| Inmotel Inversiones Italia S.R.L. | 25,711 | 25,711 |
| Total | 60,769 | 61,036 |

The main variation registered during the year is motivated by the exchange rate differences recorded at Lomondo Ltd.

The goodwill registered at year end was subject to value impairment tests based on the expected flows of cash-generating units for each of the related companies.

These units are shown in the following table:

| Company | Cash-generating units (C.G.E.) |
|---|---|
| | |
| Apartotel, S.A. | Meliá Castilla, Meliá Costa del Sol and Meliá Alicante hotels |
| Hotel Metropolitan, S.A.S. | Meliá Vendome hotel |
| Cadstar France, S.A.S. | Meliá Colbert, Tryp François and Meliá Royal Alma hotels |
| Ihla Bela de Gestao e Turismo, Ltd. | Tryp Península Varadero, Meliá Las Dunas, Sol Cayo Santa María hotels |
| | Meliá Cayo Santa María, Tryp Habana Libre and Tryp Cayo Coco. |
| Lomondo, Ltd. | Meliá White House hotel |
| Hotel Alexander, S.A. | Meliá Alexander hotel |
| Operadora Mesol, S.A. de C.V. | Meliá Cozumel, Meliá Puerto Vallarta, Paradisus Cancún Resort hotels |
| | Me Cabo, Meliá Cabo Real, Meliá Azul Itxapa |
| Sol Meliá Hrvatska d.o.o. (Sol Melia Croacia) | Sol Aurora, Sol Garden Istra, Meliá Coral, Sol Polynesia, Sol Stella hotels |
| | Sol Umag, Adriatic Guest, Sipar, Kanegra and Savudrija apartments |
| | Campings Finida and Park Umag. |
| Idiso Hotel Distribution, S.A. | Hotel distribution platform |
| René Egli, S.L.U. | Sports centre |
| Inmotel Inversiones Italia S.R.L. | Meliá Milán hotel |

The cash-generating units mainly relate to hotels operated or managed in each case.



Risk factors considered by the Company are the expected exchange rates for the currencies in which cash flows are generated by each unit and the risk-free interest rates in each of the countries in which the cash flows are generated.

The cash flow incorporated in the valuation incorporates the business and competition risks. The method used is the EBITDA multiple, which is applied to the actual average EBITDA for the year and the preceding year, of the various cash generating units, without representing increases in income when taking into consideration future cash flows. The multiples used, aggregated by geographic areas, relate to the following table:

| EBITDA multiples | 2016 | 2015 |
|------------------|-------------|-------------|
| | | |
| Spain | 11.7 | 11.7 |
| Rest of Europe | 12,2 - 14,3 | 12,2 - 14,3 |
| Latin America | 6,0-7,7 | 6,0-7,7 |



10) PROPERTY, PLANT AND EQUIPMENT

The transactions in the separate tangible asset items and their accumulated depreciation during the year were as follows:

(Thousands of C)

| COST | Balance 31/12/15 | 2016 amortisation | Inclusions | Write- offs | Transfers | Scope changes | Exchange differenc es | Balance 31/12/2016 |
|-----------------------------|---------------------|----------------------|------------|----------------|-----------|------------------|-----------------------------|-----------------------|
| | | | | | | | | |
| Land | 381,740 | | 3,594 | (151) | | 37,802 | (743) | 422,242 |
| Buildings | 1,385,072 | | 81,224 | (17,643) | 1,373 | 76,915 | (30,636) | 1,496,304 |
| Plant and machinery | 419,318 | | 26,150 | (10,945) | 266 | 2,199 | (860) | 436,128 |
| Other tangible fixed assets | 496,618 | | 45,733 | (18,282) | 219 | 4,576 | (11,004) | 517,859 |
| Work in progress | 8,693 | | 11,398 | (569) | (1,858) | 3,454 | (2,191) | 18,927 |
| Total COST | 2,691,440 | | 168,099 | (47,590) | 0 | 124,946 | (45,434) | 2,891,460 |
| ACCUMULATED DEPRECIATION | | | | | | | | |
| Buildings | (493,873) | (33,201) | (12,678) | 6,511 | | (16,250) | 14,079 | (535,410) |
| Plant and machinery | (284,788) | (29,335) | (627) | 8,980 | | (0) | (2,012) | (307,781) |
| Other tangible fixed assets | (333,782) | (32,720) | (9,794) | 14,992 | | (198) | 6,627 | (354,876) |
| TOTAL ACCUM. DEPRECIATION | (1,112,443) | (95,256) | (23,098) | 30,483 | | (16,448) | 18,694 | (1,198,067) |
| NET BOOK VALUE: | 1,578,997 | (95,256) | 145,001 | (17,107) | | 108,498 | (26,740) | 1,693,393 |

In the new items for the fiscal year 59.5 million euros were posted for a series of refurbishments carried out on hotels in Spain, principally in the Balearic Islands, Barcelona and Seville.

Investments were also made in Mexico and the Dominican Republic for 8.2 and 15.6 million euros respectively.

Within the investments made during the year it should be mentioned that they encompass 1.5 million assets acquired through financial leasing contracts not included in payments for investments in the cash flow statements.

A release was done of hotel units intended for the vacation club business, with a transfer of 18 million euros in the item "Inventory and returning them to the corresponding tangible fixed asset accounts".

25.8 million net book value (48.9 million cost less 23.1 million amortisation) was also included as revaluation of assets in hyperinflationary economies (Venezuela). This increase was compensated by the exchange rate differences reflected in the column for this, for a 13.4 million euros loss, as a result of the application of the exchange rate named DICOM, meaning another fall in the value of the bolívar, as described in Note 2.5.

With respect to write-offs, the following stands out:

- ✓ Sale of the Sol Parque San Antonio hotel in Tenerife for a net book value of 2.5 million euros (13.6 million cost and 11.2 million accumulated depreciation). This sale assumed net capital gains of 4.1 million euros.
- ✓ Sale of fixed assets associated with a laundrette. This asset sale, which is not strategic to the Group, meant a reduction of 1.2 million euros in net book value (5.5 million cost and 4.3 million amortisation). The net capital gains obtained in this operation was 2 million euros.

The sales detailed above were made with third parties not linked to the Group at market prices.



The amount reflected in the column of perimeter variations relate to the fair value integration of the assets acquired in the business combination of Inversiones Hoteleras Los Cabos, as detailed in Note 5.1.

For comparison purposes the figures for 2015 are shown:

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| COST | Balance 31/12/2014 | 2015 amortisation | Inclusions | Write-offs | Scope changes | Exchange differences | Balance 31/12/2015 |
|------------------------------|-----------------------|----------------------|------------|------------|------------------|-------------------------|-----------------------|
| Land | 394,230 | | 2,090 | (39,368) | 32,000 | (7,212) | 381,740 |
| Buildings | 1,423,818 | | 50,287 | (167,689) | 80,224 | (1,568) | 1,385,072 |
| Plant and machinery | 453,433 | | 19,272 | (61,201) | 1,963 | 5,851 | 419,319 |
| Other tangible fixed assets | 486,850 | | 43,866 | (38,232) | 6,919 | (2,786) | 496,618 |
| Work in progress | 11,810 | | 5,636 | (2,497) | | (6,257) | 8,692 |
| Total COSTE | 2,770,141 | | 121,152 | (308,987) | 121,106 | (11,973) | 2,691,440 |
| ACCUMULATED DEPRECIATION | | | | | | | |
| Buildings | (487,501) | (50,478) | (5,898) | 70,284 | (17,221) | (3,058) | (493,872) |
| Plant and machinery | (293,955) | (20,660) | (9,286) | 43,416 | (1,324) | (2,983) | (284,792) |
| Other tangible fixed assets | (323,638) | (43,478) | (6,502) | 42,228 | (6,391) | 4,003 | (333,779) |
| Total ACCUM. DEPRECIATION | (1,105,094) | (114,616) | (21,686) | 155,927 | (24,936) | (2,038) | (1,112,443) |
| NET BOOK VALUE | 1,665,047 | (114,616) | 99,466 | (153,060) | 96,170 | (14,010) | 1,578,997 |

In the new items for the fiscal year 58.9 million euros were posted for a series of refurbishments carried out on hotels in Spain, principally in the Balearic Islands and Mardrid.

Investments were also made in Mexico and the Dominican Republic for 6.3 and 10.6 million euros respectively.

Within the investments made during the year it should be mentioned that they encompass 9.4 million assets acquired through financial leasing contracts not included in payments for investments in the cash flow statements.

10.8 million net book value (21.6 million cost less 10.8 million amortisation) was also included as revaluation of assets in hyperinflationary economies (Venezuela). This increase was compensated by the exchange rate differences reflected in the column for this, for a 35.9 million euros loss, as a result of the application of the exchange rate named SIMADI, which meant another fall in the value of the bolívar, as described in Note 2.5.

The main write-offs were as follows:

- ✓ Sale of six hotels for 122.1 million euros of net book value to affiliated companies in which Grupo Meliá has a 20% stake included in the subgroup of Starmel Hotels JV, S.L. As detailed in Note 5.2. This operation generated net capital gains of 40.1 million euros.
- ✓ Sale of the Calas de Mallorca complex for a net book value of 17.7 million euros (28.8 million cost and 11 million accumulated depreciation). This sale meant net capital gains of 3.3 million euros for the Group.
- ✓ Sale of the Sol Falcó (Menorca) hotel for a net book value of 12.8 million euros (26.3 million cost and 13.6 million accumulated depreciation). The net capital gains obtained in this operation was 3.9 million euros.

F.



The sales detailed above were made with third parties not linked to the Group at market prices.

The amount reflected in the column of perimeter variations relate to the fair value integration of the assets acquired in the business combination of Inmotel Inversiones Italia S.R.L., as detailed in Note 5.1.

Other considerations

There were 18 properties mortgaged and guaranteed by various loans at year end 2016, and their net book value came to 634.8 million euros while in 2015 there were 19 with a net book value of 657.5 million euros.

On 31 December 2016 and 2015 the directors consider that there was sufficient insurance cover for their assets.

The net book value of the Group's assets that are financed across bank leasing contracts are broken down below:

| | (Thousands of C) | 3 | 1/12/2016 | 31/12/2015 |
|---------------|------------------|-------|-----------|------------|
| | | | | |
| Buildings | | | 8,459 | 9,931 |
| Installations | | | 4,135 | 3,971 |
| Furniture | | | 3,720 | 4,316 |
| Other assets | | | 1,220 | 1,363 |
| | | | | |
| | | Total | 17,534 | 19,582 |

At the year-end there were 144 contracts in force with an average maturity date of 3 years, whereas in 2015 there were 165 contracts with an average maturity date of 3 years.

The conditions of said contracts include a purchase option and a contingent component, relating to the variable nature of the interest rate applied to the contracts as explained in Note 4.1.

The net surplus derived from the revaluations of assets carried out prior to 1997, as permitted by various legal regulations and voluntary revaluations in order to correct the effects of inflation are as follows:

| (Thousands of C) | | |
|------------------------------|-------|---------|
| Update of 1979 budget | | 24,848 |
| Update of 1980 budget | | 28,852 |
| Update of 1981 budget | | 1,197 |
| Update of 1982 budget | | 26,480 |
| Update of 1990 budget | | 3,146 |
| Royal Decree Law update 7/96 | | 53,213 |
| | Total | 137,736 |

Valuations of assets

In 2015, Meliá Hotels International commissioned a new valuation of its wholly owned assets to the worldwide firm Jones Lange Lasalle Hotels, which specializes in hotel investment and consulting services; the outcome of which was a gross valuation of 3.022 billion Euros; 2.869 billion if we consider solely the hotel assets.

The valuation, dated July 15 2015, covered 61 wholly owned assets, including 1 shopping centre and 2 properties classified as Real Estate Investments (see Note 11).

When determining the value of the assets, the valuation criterion most widely used by Jones Lang LaSalle was the discounted cash flows, given that hotel investments are generally valued according to the potential future revenue. In certain cases, other valuation methods were used such as the comparable multiples method or residual value method. This latter method was used mainly to value sites and plots of land. Regardless of the valuation criterion, the result of the valuation was checked by comparing it with other magnitudes such as stabilized returns, price per room or the leveraged IRR.

<u>Discounted cash flow method</u>: Financial projections have been made for a 5-year period; the flows for year 5 were used to project the next 5 years and the cash flows for fiscal year 11 were discounted at an exit multiple, dependent upon: the historic transactions, expected return and other factors (age, location, condition of maintenance of the property, etc.).

The discount rates used in the valuation, dependent upon the geographical region in which the assets are located, are shown in the following table:

Discount rates

| Spain | 8% - 11,3% |
|----------------|--------------|
| Rest of Europe | 7% - 8,2% |
| Latin America | 12,5% - 20%* |

^{*20%} applied to hyperinflationary economies (Venezuela)

<u>Comparable multiples method:</u> This valuation criterion takes into account the balance between the supply and demand at the time of the valuation. This means an evaluation of the property based on an analysis of the latest market transactions and a comparison of these with the average price per room.

<u>Residual value method:</u> It is the method in general use to value land zoned for urban development, whether it has been built on or not. This consists in determining the price that could be paid for the property, given the gross value of the development and the total cost of the project, taking into account the margins applied in the market once the characteristics of the property and the risks inherent in the project have been factored in.

With regard to the last valuation made in 2011, on comparable bases, the underlying valuation increased by 12% due, for the most part, to the developments and investments in hotels in Spain, as well as to the improvement in the market situation in our country.



11) PROPERTY INVESTMENTS

The balance of property investments includes the net fair value of investments made by the Group to obtain lease income or capital gains, including shares in apartments in three neighbours' associations in Spain, two Shopping Centres in the United States and other properties in Spain.

Movements recorded during 2016 in accordance with the type of assets included under this heading, are set out in the following table:

| (Thousands of C) | 31/12/2015 | Inclusions | Write- offs | Exchange differences | 31/12/2016 |
|-----------------------------|------------|------------|----------------|----------------------|------------|
| Apartments in Spain | 76,829 | 1,007 | | | 77,836 |
| Shopping centres in America | 52,535 | | | 1,038 | 53,574 |
| Other properties in Spain | 9,726 | | | | 9,726 |
| Total | 139,091 | 1,007 | 0 | 1,038 | 141,136 |

The new items relate to the acquisition of apartments of neighbours' associations in Spain.

The exchange differences shown in the Shopping Centres in America are mostly related to the appreciation of the Dominican peso against the Euro.

The breakdown of the results generated by investment properties in the Group's income statement is shown in the following table:

| (Thousands of C) | Apartments in Spain | Shopping centres in America | Other properties in Spain | TOTAL |
|--------------------|------------------------|-----------------------------------|---------------------------------|---------|
| | | | | |
| Operating income | | 4,189 | 506 | 4,695 |
| Operating expenses | | (3,550) | | (3,550) |
| EBITDA | 0 | 639 | 506 | 1,145 |
| Amortisations | | (70) | | (70) |
| Financial results | 104 | (526) | | (422) |
| Results affiliates | 2,399 | | | 2,399 |
| Taxes | | (98) | | (98) |
| Net result | 2,503 | (56) | 506 | 2,953 |

The contribution of the apartments in Spain relates to dividends collected from companies in which the Group does not have significant influence and the proportion of results for the year of the companies which are carried under the equity method. Said apartments relate to establishments which are managed by the Group generating revenue amounting to $\mathfrak{C}5$ million.

The contribution of the American shopping malls can be seen in the part of the profit and loss account of the relevant companies that conduct these operations in respect of the said real estate investments. They include revenue from rented premises in the amount of 4.4 million Euro, as well as other services rendered.

The contribution of other properties in Spain relates to the rent of said investment properties during the year.

For comparison purposes the transactions for 2015 are shown:

| (Thousands of C) | 31/12/2014 | Inclusions | Write- offs | Exchange differences | 31/12/2015 |
|-----------------------------|------------|------------|----------------|----------------------|------------|
| | | | | | |
| Apartments in Spain | 76,498 | 331 | | | 76,829 |
| Shopping centres in America | 45,923 | 3,213 | | 3,400 | 52,535 |
| Other properties in Spain | 10,539 | | (813) | | 9,726 |
| Total | 132,960 | 3,544 | (813) | 3,400 | 139,091 |

The additions and disposals relate to adjustments in the fair value, derived from studies of the value of the said assets conducted by independent experts, details of which are given further below.

The exchange differences shown in the Shopping Centres in America are mostly related to the appreciation of the Dominican peso against the Euro.

The breakdown of the results generated by investment properties in the Group's income statement is shown in the following table:

| (Thousands of C) | Apartments in Spain | Shopping centres in America | Other properties in Spain | TOTAL |
|--------------------|------------------------|-----------------------------------|---------------------------------|---------|
| | | | | |
| Operating income | | 4,950 | 503 | 5,453 |
| Operating expenses | | (2,688) | | (2,688) |
| EBITDA | 0 | 2,262 | 503 | 2,765 |
| Amortisations | | (47) | | (47) |
| Financial results | 84 | (154) | | (70) |
| Results affiliates | 2,165 | | | 2,165 |
| Taxes | | (1,661) | | (1,661) |
| Net result | 2,249 | 399 | 503 | 3,152 |

The contribution of the apartments in Spain relates to dividends collected from companies in which the Group does not have significant influence and the proportion of results for the year of the companies which are carried under the equity method. Said apartments relate to establishments which are managed by the Group generating revenue amounting to $\{4.5 \text{ million}\}$.

The contribution of the American shopping malls can be seen in the part of the profit and loss account of the relevant companies that conduct these operations in respect of the said real estate investments. included revenue from rented premises in the amount of 3.2 million euro, as well as other services rendered.

The contribution of other properties in Spain relates to the rent of said investment properties during the year.



To estimate the fair value of the property investments as indicated in Note 4., the assessor used the discounted cash flow method from each of the properties. In 2016 these valuations were made as detailed below:

Shopping centres in America:

Future cash flows are estimated from lease rents from the premises in the shopping centres. To do this, the operating budget for 2017 is taken as the starting point and is applied to the revenue growth rates in line with those used the previous year. To estimate the cost, approximately the 2017 budget structure is maintained with respect to the percentage over revenue.

To update the estimated flows, the Group has evaluated the discount and outflow rates used by Jones Lang LaSalle in valuing the Group's 2015 assets concluding that their use was still reasonable at year end 2016. The discount rates used were between 9% and 20%.

Apartments in Spain:

The fair value of the hotel businesses operated by the neighbours' associations at which these apartments are located is estimated, applying the percentage ownership relating to each one. Cash flows are projected out over 10 years based on the 2017 budget and income is projected by applying the evolution of similar properties at each location as a reference. An average inflation rate of 2.5% has been applied to costs.

The valuation of these hotel assets was conducted by the independent experts Jones Lang LaSalle (JLL) in 2015, using a discounted projected cash flow over the next 10 years method.

Below is shown a sensitivity analysis for these assets based on the study commented on previously:

| | min ◀ | → Market value ← | →max |
|---------------------|------------------|------------------|------------|
| | 66,037 | 76,829 | 94,849 |
| Discount rate | 12% - 9.25% | 8.25% - 11% | 7% - 9.75% |
| Capitalisation rate | 7% - 9.50% | 6% - 8.50% | 5% - 7.50% |

The Company considers that the changes in the non-observable variables used for the valuations made this year do not produce a valuation of the fair value that is significantly greater or less than the amounts previously indicated.

Other properties in Spain:

For the estimation of the fair value of those real properties which are leased or available for let, the Company based its calculations on the study commissioned to the consultants Lang LaSalle in fiscal year 2015 as described in Note 10. For assets of this type, rates of return of between 5.15 and 6.15% have been considered.

12) INVESTMENTS MEASURED BY THE EQUITY METHOD

The financial investments representing shareholdings in associate companies and joint ventures have been valued according to the equity method. The amounts obtained are given below:

| (Thousands of €) | % | Balance 31/12/2015 | 2015 result | Inclusions | Write- offs | Exchange differences | Balance 31/12/2016 |
|-----------------------------------|--------|-----------------------|----------------|------------|----------------|----------------------|-----------------------|
| | | | (2.1.5) | | | | |
| Meliá Zaragoza, S.L. | 50.00% | | (916) | 916 | | | 0 |
| Evertmel Group (*) | 49.00% | 24,555 | 1,762 | 15 | (213) | | 26,120 |
| Altavista Hotelera, S.A. | 49.05% | | (709) | 28,024 | (231) | | 27,083 |
| Adprotel Strand S.L | 50.00% | 68,639 | (4,473) | 3 | 0 | (13,059) | 51,109 |
| Producciones de Parques Group (*) | 50.00% | 29,776 | 1,263 | 500 | (13) | | 31,526 |
| Fourth Project 2012, S.L. | 50.00% | 6,767 | | 3 | | | 6,769 |
| Melia Hotels USA Group (*) | 50.00% | 1,498 | (449) | | | 42 | 1,091 |
| Total joint ventures | | 131,234 | (3,523) | 29,460 | (456) | (13,016) | 143,698 |
| Plaza Puerta del Mar, S.A. | 20.01% | 4,523 | 383 | | (283) | | 4,622 |
| Promedro Group (*) | 20.00% | 4,471 | 496 | 24 | (191) | | 4,800 |
| Turismo de Invierno, S.A. | 21.42% | 4,868 | (40) | | | | 4,828 |
| C.P. Meliá Castilla | 31.44% | 2,792 | 1,595 | 27 | (1,027) | | 3,386 |
| C.P.Meliá Costa del Sol | 20.19% | 2,120 | 804 | 57 | (503) | | 2,478 |
| Innwise Management, S.L. | 75.00% | 50 | 5 | | (55) | | 0 |
| Jamaica DevCo S.L. | 49.00% | 1 | (83) | 490 | | | 408 |
| El Recreo Group (*) | 19.94% | 7,301 | | 11 | (266) | (3,973) | 3,073 |
| Inversiones Guiza, S.A. | 49.85% | (3) | | | | | (4) |
| Banamex S.A. El Medano Trust | 30.28% | 6,478 | (304) | | (456) | (322) | 5,396 |
| Hellenic Hotel Management | 40.00% | (76) | | | | | (76) |
| Detur Panamá, S.A. | 49.93% | | 380 | | (165) | (215) | 0 |
| Starmel Group (*) | 20.00% | 15,622 | 1,871 | 694 | (698) | | 17,490 |
| Total affiliates | | 48,148 | 5,108 | 1,302 | (3,645) | (4,510) | 46,403 |
| | TOTAL | 179,381 | 1,585 | 30,762 | (4,101) | (17,526) | 190,102 |

^(*) Companies belonging to the same line of business are shown together:

The additions during the year mainly relate to the capital expansion of Altavista Hotelera, S.A.

On the other hand, write-offs were recorded in the exchange difference items because of the fall in the value of the pound sterling on the net assets of Adprotel Strand, S.L.

Evertmel Group, which comprises: Evertmel,S.L., Mongamenda,S.L. y Kimel,S.L.

Producciones de Parques Group, which comprises the companies Producciones de Parques, S.L. and Tertian XXI, S.L.U.

Starmel Group comprising Starmel Hotels OP, S.L., Starmel Hotels JB, S.L., Torremolinos Beach P,S.L.

Fuerteventura Beach P,S.L., Santa Eulalia Beach P.S.L., Palmanova Beach P,S.L., Puerro del Carmen Beach, P,S.L., San Antonio Beach P, S.L.

Meliá Group Hotels USA LLC, which comprises the company Meliá Hotels USA Llc. And Meliá Hotels Florida Llc. And Melia Hotels Florida Llc.

Promedro Group, which comprises the companies Promedro, S.A. and Nexprom, S.A.

The El Recreo Group, which comprises the companies El Recreo Plaza C.A. and El Recreo Plaza & Cia. C.A.



The investments according to the equity method in Meliá Zaragoza, S.L. and Detur Panama, S.A. Came to zero as in the previous fiscal year due to the fact that the negative equity in these companies has been compensated for, in part, by long-term loans pending repayment to the Group and for which there are no related guaranties.

Equity movements in affiliates and joint ventures for 2015 were as follows:

| % | Balance 31/12/20 14 | 2015 result | Inclusion s | Write- offs | Exchange differenc es | Balance 31/12/20 15 |
|------------|---|--|---|--|--|--|
| | | | | | | |
| % | | (1,039) | 1,039 | | | |
| % | 34,330 | (2,067) | 4 | (7,711) | | 24,555 |
| % | | (1,010) | 1,010 | | | |
| % | 66,999 | (3,694) | | (38) | 5,372 | 68,639 |
| % 50.00 | 27,010 | 87 | 2,692 | (14) | | 29,776 |
| % 50.00 | 6,921 | (174) | 20 | | | 6,767 |
| % | 1,818 | (519) | | 21 | 178 | 1,498 |
| | 137,078 | (8,417) | 4,765 | (7,742) | 5,549 | 131,234 |
| | | | | | | |
| % | 4,341 | 432 | | (249) | | 4,523 |
| % | 4,139 | 500 | 24 | (191) | | 4,471 |
| % | 4,927 | (59) | | | | 4,868 |
| % | 2,042 | 1,560 | 32 | (841) | | 2,792 |
| % | 1,751 | 606 | 50 | (286) | | 2,120 |
| % | 37 | 13 | | | | 50 |
| % | | | 1 | | | 1 |
| % 49.85 | 7,629 | 1,579 | 3,391 | (78) | (5,220) | 7,301 |
| % 28.00 | (3) | | | | | (3) |
| % 40.00 | 6,292 | (488) | 1,165 | (246) | (245) | 6,478 |
| % 49.93 | (76) | | | | | (76) |
| % 41.50 | | (815) | 1,269 | (24,970 | (454) | |
| % 20.00 | 24,581 | 390 | |) | | |
| % | | 914 | 14,715 | (7) | | 15,622 |
| | 55,659 | 4,630 | 20,647 | (26,86 9) | (5,919) | 48,148 |
| TOTA L | 192,737 | (3,787) | 25,412 | (34,61 1) | (370) | 179,381 |
| | 50.00 % 49.00 % 48.40 % 50.00 % 50.00 % 50.00 % 20.01 % 20.00 % 21.42 % 31.07 % 18.86 % 27.50 % 49.85 % 49.00 % 49.85 % 28.00 % 49.93 % 41.50 % 20.00 % | \$1/12/20 % 14 50.00 % 49.00 % 34,330 48.40 % 50.00 % 66,999 50.00 % 6,921 50.00 % 6,921 50.00 % 1,818 137,078 20.01 % 4,341 20.00 % 4,139 21.42 % 4,927 31.07 % 2,042 18.86 % 1,751 27.50 % 37 49.00 % 19.94 % 7,629 49.85 % (3) 28.00 % 6,292 40.00 % (76) 49.93 % 41.50 % (76) 49.93 % 41.50 % 24,581 20.00 % 55,659 TOTA | % 31/12/20 2015 result 50.00 % (1,039) 49.00 % 34,330 (2,067) 48.40 % (1,010) 50.00 % 66,999 (3,694) 50.00 % 6,921 (174) 50.00 % 1,818 (519) 50.00 % 4,341 432 20.01 % 4,341 432 20.00 % 4,139 500 21.42 % 4,927 (59) 31.07 % 2,042 1,560 18.86 % 1,751 606 27.50 % 37 13 49.00 % 7,629 1,579 49.85 % (3) 28.00 % 6,292 (488) 40.00 % (76) (815) 41.50 % 24,581 390 20.00 % 24,581 390 41.50 % 24,581 390 40.00 % 24,581 390 41.50 % 24,581 390 20.00 % | % 31/12/200 14 2015 result Inclusion result 50.00 % 49.00 % 49.00 % 49.00 % 66,999 (1,010) 34,330 (2,067) 4 50.00 % 66,999 (3,694) 1,010 1,010 50.00 % 66,991 (174) 20 20 50.00 % 6,921 (174) 20 4,765 50.00 % 6,921 (174) 20 4,765 20.01 % 4,341 432 4,341 432 20.00 % 4,139 500 24 21.42 % 4,927 (59) 31.07 % 2,042 1,560 32 32 18.86 % 1,751 606 50 50 27.50 % 37 13 49.00 % 7,629 1,579 3,391 49.85 % (3) 28.00 % 6,292 (488) 1,165 49.93 49.85 % (3) 28.00 (76) 49.93 % (815) 1,269 41.50 % 24,581 390 24,581 390 20.00 % 24,581 390 914 14,715 | % 31/12/20 14 2015 result so Inclusion offs 50.00 % 49.00 % 48.40 % 96 6.999 (3.694) | % 31/12/20 14 2015 result Inclusion offs Write-offs difference es 50.00 % 49.00 % 49.00 % 49.00 % 49.00 % 48.40 % 79.0 |

^(*) Companies belonging to the same line of business are shown together: Evertmel Group, which comprises: Evertmel,S.L., Mongamenda,S.L. y Kimel,S.L.

Producciones de Parques Group, which comprises the companies Producciones de Parques, S.L. and Tertian XXI, S.L.U.

Starmel Group comprising Starmel Hotels OP, S.L., Starmel Hotels JB, S.L., Torremolinos Beach P,S.L.

Fuerteventura Beach P,S.L., Santa Eulalia Beach P.S.L., Palmanova Beach P,S.L., Puerro del Carmen Beach, P,S.L., San Antonio Beach P,

S.L.

Meliá Group Hotels USA LLC, which comprises the company Meliá Hotels USA Llc. And Meliá Hotels Florida Llc. And Melia Hotels Florida Llc.

Promedro Group, which comprises the companies Promedro, S.A. and Nexprom, S.A.

The El Recreo Group, which comprises the companies El Recreo Plaza C.A. and El Recreo Plaza & Cia. C.A.

The additions and write-offs mainly related to changes produced in the Group's scope of consolidation, highlighting the incorporation of the companies comprising the Starmel Group as well as write-off of Inmotel Inversiones Italia, S.R.L. To be integrated into the company by the global integration method (see Note 5).

Meanwhile, in the El Recreo Group, the impact of hyperinflation on net assets was recorded in the additions column.

The breakdown of the balance sheet and profit and loss account of the most significant associated entities and joint ventures by volume of assets and result is shown below:

| (Thousands of €) | Evertmel Group (*) | Adprotel Strand S.L. | Altavista Hotelera, S.L. | Producciones de Parques Group (*) | Starmel Group (*) | TOTAL |
|--|-----------------------|----------------------------|-----------------------------|---|-------------------------|--------------------------|
| EBITDA Amortisations | 8,894 (5,037) | 1,578 (5,042) | 4,295 (2,075) | 8,848 (4,240) | 24,593 (7,629) | 48,208 (24,023) |
| Financial income | 26 | | | 59 | 22 | 107 |
| Financial expenses | (4,652) | (5,499) | (3,646) | (2,048) | (5,641) | (21,486) |
| Other financial results Financial result | (6) (4,633) | 16 (5,482) | (3,646) | (4) (1,992) | (206) (5,825) | (200) (21,579) |
| Result before taxes | (776) | (8,947) | (1,426) | 2,616 | 11,139 | 2,606 |
| Profit tax | 4,373 | | (35) | (89) | (3,033) | 1,215 |
| NET RESULT | 3,597 | (8,947) | (1,461) | 2,527 | 8,106 | 3,822 |

| (Thousands of €) | Evertmel Group (*) | Adprotel Strand S.L. | Altavista Hotelera, S.L. | Grupo Producciones de Parques (*) | Starmel Group (*) | TOTAL |
|---|-------------------------|----------------------------|-----------------------------|---|-------------------------|--------------------------|
| NON-CURRENT ASSETS | 176,010 | 237,945 | 147,886 | 90,525 | 196,399 | 848,764 |
| Cash and cash equivalents | 801 | 21 | 28 | 2,662 | 37,006 | 40,519 |
| Balance current assets | 21,092 | 904 | 22,767 | 6,717 | 7,904 | 59,385 |
| CURRENT ASSETS | 21,893 | 925 | 22,796 | 9,379 | 44,910 | 99,903 |
| Total ASSETS | 197,903 | 238,870 | 170,681 | 99,904 | 241,310 | 948,668 |
| Non-current financial liabilities | 127,046 | 130,812 | 89,453 | 39,283 | 133,750 | 520,345 |
| Other non-current liabilities NON-CURRENT LIABILITIES | 7,730 134,776 | 130,812 | 89,453 | 2,784 42,067 | 1,534 135,284 | 12,047 532,392 |
| Current financial liabilities | 7,448 | 5,539 | 24,689 | 3,880 | 5,515 | 47,071 |
| Other current liabilities | 2,516 | 555 | 1,317 | 5,761 | 13,045 | 23,195 |
| CURRENT LIABILITIES | 9,964 | 6,094 | 26,007 | 9,641 | 18,559 | 70,266 |
| Total LIABILITIES | 144,740 | 136,907 | 115,460 | 51,708 | 153,843 | 602,658 |

^(*) Companies belonging to the same line of business are shown together:

Evertmel Group, which comprises: Evertmel, S.L., Mongamenda, S.L. y Kimel, S.L.

Producciones de Parques Group, which comprises the companies Producciones de Parques,S.L. and Tertian XXI,S.L.U.

Starmel Group comprising Starmel Hotels OP, S.L., Starmel Hotels JB, S.L., Torremolinos Beach P,S.L.

Fuerteventura Beach P,S.L., Santa Eulalia Beach P.S.L., Palmanova Beach P,S.L., Puerro del Carmen Beach, P,S.L., San Antonio Beach P, S.L.

Evertmel Group, Altavista Hotelera, S.L. and Adprotel Strand, S.L. are companies that own hotels, whose operation are run by other Group companies through lease agreements.

Producciones de Parques Group and Starmel Group were set up by companies that own and operate hotels. They have also signed contracts with the Group's parent company through which they are billed management fees.

Evertmel Group had a positive impact in the line of tax because of the reduction in deferred tax liabilities of 5.6. Million euros and activation of a pending revaluation of 1 million euros as a result of the inspection of corporation tax for 2009 to 2012 of the parent company's tax group. Initially, the contribution of the Hotel Antillas Barbados as well as the apartments integrated in the Sol Beach House and Sol Wave House hotels by Meliá Hotels International S.A. to this group was included in the special tax regime for mergers, spin-offs, asset contributions and even split. In accordance with this inspection it was determined that only part of the operation could be included in this tax regime.

At year end Altavista Hotelera, S.L. had debt with credit institutions of 52 million euros as well as 15 million in debt with Group entities (see Note 19.1).

On the other hand, the variations produced in the net results of Starmel Group are due to the positive trend in 2016, in accordance with the rebranding and consolidation of the hotels that comprise this Group. Although to a lesser extent, the fact that in 2015 these amounts were reflected in the second half of the year was a factor, since this group of companies together with the operation of their respective hotels were not set up until June 2015.

For comparison purposes the amount relating to 2015 are shown:

| (Thousands of €) | Evertmel Group (*) | Adprotel Strand S.L. | Producciones de Parques Group (*) | Starmel Group (*) | TOTAL |
|-------------------------|-----------------------|----------------------------|---|----------------------|----------|
| EBITDA | 7,921 | 4,078 | 6,830 | 14,482 | 33,312 |
| Amortisations | (4,767) | (5,708) | (4,315) | (4,582) | (19,372) |
| Financial income | 109 | | 15 | | 124 |
| Financial expenses | (6,046) | (5,792) | (2,280) | (2,848) | (16,966) |
| Other financial results | 16 | 34 | 3 | (538) | (486) |
| Financial result | (5,921) | (5,759) | (2,262) | (3,386) | (17,328) |
| Result before taxes | (2,767) | (7,389) | 253 | 6,515 | (3,388) |
| Profit tax | (265) | | (79) | (1,944) | (2,287) |
| NET RESULT | (3,032) | (7,389) | 175 | 4,571 | (5,675) |

| (Thousands of C) | Evertmel Group (*) | Adprotel Strand S.L. | Producciones de Parques Group (*) | Starmel Group (*) | TOTAL |
|-----------------------------------|-----------------------|----------------------------|---|----------------------|---------|
| NON-CURRENT ASSETS | 169,959 | 282,100 | 123,882 | 192,493 | 768,434 |
| Cash and cash equivalents | 958 | 42 | 2,472 | 16,691 | 20,162 |
| Balance current assets | 13,322 | 822 | 8,664 | 8,778 | 31,587 |
| CURRENT ASSETS | 14,280 | 864 | 11,136 | 25,469 | 51,749 |
| Total ASSETS | 184,239 | 282,964 | 135,018 | 217,962 | 820,183 |
| Non-current financial liabilities | 105,433 | 138,128 | 63,609 | 123,822 | 430,991 |
| Other non-current liabilities | 12,606 | | 2,794 | 748 | 16,148 |
| NON-CURRENT LIABILITIES | 118,038 | 138,128 | 66,403 | 124,569 | 447,139 |
| Current financial liabilities | 10,132 | 6,337 | 2,434 | 1,444 | 20,348 |
| Other current liabilities | 4,887 | 1,477 62 | 7,924 | 13,839 | 28,127 |

| CURRENT LIABILITIES | 15,019 | 7,814 | 10,358 | 15,283 | 48,474 | |
|---------------------|---------|---------|--------|---------|---------|--|
| Total LIABILITIES | 133,058 | 145,942 | 76,761 | 139,852 | 495,613 | |

(*) Companies belonging to the same line of business are shown together: Evertmel Group, which comprises: Evertmel,S.L., Mongamenda,S.L. y Kimel,S.L. Producciones de Parques Group, which comprises the companies Producciones de Parques,S.L. and Tertian XXI,S.L.U. Starmel Group comprising Starmel Hotels OP, S.L., Starmel Hotels JB, S.L., Torremolinos Beach P,S.L. Fuerteventura Beach P,S.L., Santa Eulalia Beach P.S.L., Palmanova Beach P,S.L., Puerro del Carmen Beach, P,S.L., San Antonio Beach P, S.L.

13) OTHER FINANCIAL INSTRUMENTS

13.1 Other financial assets

The following table shows a breakdown by category of the financial instruments included in Other financial assets under current and non-current assets in the balance sheets for 2016 and 2015:

| | 31/12/2016 | | | 31/12/2015 | | |
|--|---------------|----------------|---------|---------------|----------------|---------|
| (Thousands of €) | Long- term | Short- term | Total | Long- term | Short- term | Total |
| | | | | | | |
| Financial instruments at fair value with changes in profit or loss | | | | | | |
| - Trading book | | 349 | 349 | | 267 | 267 |
| 2. Loans and receivables | | | | | | |
| - Loans to affiliates | 126,935 | 1,431 | 128,366 | 112,081 | 7,108 | 119,188 |
| - Other loans | 18,949 | 28,597 | 47,545 | 21,976 | 19,513 | 41,489 |
| - Other | 60,102 | 16,921 | 77,022 | 80,783 | 3,331 | 84,114 |
| 3. Financial assets available for sale: | | | | | | |
| - Unlisted equity instruments | 3,922 | | 3,922 | 16,430 | | 16,430 |
| Total debt | 209,908 | 47,297 | 257,205 | 231,270 | 30,218 | 261,488 |

The table does not include the headings Trade Debtors and Other Receivables nor Cash and Other Equivalent Liquid Assets which are also financial assets, as described in Note 3.5. For that reason, additional breakdowns are provided in Note 14.

Financial instruments at fair value with changes in profit or loss

The short-term trading portfolio includes equity instruments listed in official markets; their market prices are used to determine the fair value of the investments.



Loans and receivables

Set out below is a breakdown by nature of financial assets included in this item in 2016 and 2015:

| | 31/12/2016 | | | 31 | 31/12/2015 | | | |
|----------------------|---------------|----------------|---------|-----------|----------------|---------|--|--|
| (Thousands of €) | Long- term | Short- term | Total | Long-term | Short- term | Total | | |
| | | | _ | | | | | |
| Loans to affiliates | 126,935 | 1,431 | 128,366 | 112,081 | 7,108 | 119,188 | | |
| Other loans | 18,949 | 28,597 | 47,545 | 21,976 | 19,513 | 41,489 | | |
| Deposits | 1,401 | 291 | 1,692 | 2,158 | 356 | 2,515 | | |
| Guarantees | 8,351 | 550 | 8,901 | 8,068 | 512 | 8,581 | | |
| Club Meliá customers | 48,117 | | 48,117 | 68,730 | | 68,730 | | |
| Taxes | | 16,080 | 16,080 | | 2,463 | 2,463 | | |
| Other | 2,233 | | 2,233 | 1,826 | | 1,826 | | |
| Total _ | 205,986 | 46,948 | 252,934 | 214,839 | 29,951 | 244,791 | | |

Balances presented as loans to associates are analysed in the information on related parties provided in Note 19.

The item "Other loans" includes loans granted to companies with which the Group has commercial relations in separate operating segments; the main amounts are set out below:

- ✓ Loan granted to Resorts Financial Services, Inc, the amount outstanding of which at the end of the fiscal year was 11.7 million euros
- ✓ Loans granted to various companies, owners of managed hotels for a total of 5.6 million euros intended to finance its commercial operations.
- ✓ Long-term credit facility granted to the company Katmandú Collections, LLLP, dated 10 May, 2014 for the amount of 4.3 million Euro.
- ✓ Pending payment for the sale of holdings in Inversiones Turísticas Casas Bellas, S.L. and Inversiones Hoteleras Playa del Duque of 12 million euros, of which 9.6 million is long-term.

The long-term guarantee deposits furnished by the Company relate basically to the rent for hotels leased by the Group, in the form of accepted promissory notes. As these guarantee deposits secure the fulfilment of an obligation related to the contracts, they are not recognised at their current value but at face value.

The balance relating to Clientes Club Meliá refers to long-term amounts financed to clients in this segment in sales-purchase operations of rights of use by rotation. They are registered by the nominal amount because the financing contracts incorporate a market interest rate.

With regard to taxes they reflect fixed-term amounts in banks and maturities greater than 3 months hence they cannot be considered as cash equivalents.



Financial assets available for sale

Set out below are movements in the Group's available-for-sale financial assets:

| (Thousands of €) | % | Balance 31/12/2015 | Inclusions | Write- offs | Balance 31/12/2016 |
|---|-------------|-----------------------|------------|----------------|-----------------------|
| Hotelera Sancti Petri, S.A. | 19.5% | 2,634 | | | 2,634 |
| Inversiones Hoteleras Los Cabos, S.A. | 15.0% | 3,306 | | (3,306) | 0 |
| Inversiones Hoteleras Playa del Duque, S.A. | 5.0% | 2,682 | | (2,682) | 0 |
| Inversiones Turísticas Casas Bellas, S.A. | 8.42% | 6,520 | | (6,520) | 0 |
| Port Cambrils Inversions, S.A. | 10.0% | 980 | | (=,===, | 980 |
| Valle Yamury, S.A. | 8.0% | 351 | | | 351 |
| Other | | 38 | 4 | | 42 |
| Total inv | estment _ | 16,510 | 4 | (12,507) | 4,007 |
| Impairment losses | | (79) | (5) | | (85) |
| Total net bo | ook value _ | 16,431 | (1) | (12,507) | 3,922 |

The removal in equity instruments is the sale of shares in the company Inversiones Hoteleras Playa del Duque, S.A. and Inversiones Turísticas Casas Bellas, S.A. for 15.8 million euros, which generated a profit of 6.6 million euros. (See Note 7.7).

The write-off of Hoteleras Los Cabos S.A. Is due to the fact that the Group acquired the remaining 85% of equity, which was registered as a new item in the scope of consolidation (see Note 5).

For comparison purposes, the movements in 2015 were as follows:

| (Thousands of €) | % | Balance 31/12/2014 | Inclusions | Write- offs | Balance 31/12/2015 |
|---|-----------------|-----------------------|------------|----------------|-----------------------|
| Horotel, S.A. | 12.4% | 301 | | (301) | 0 |
| Hotelera Sancti Petri, S.A. | 19.5% | 2,634 | | (301) | 2,634 |
| Inversiones Hoteleras Los Cabos, S.A. | 15.0% | 3,306 | | | 3,306 |
| Inversiones Hoteleras Playa del Duque, S.A. | | 2,682 | | | 2,682 |
| Inversiones Turísticas Casas Bellas, S.A. | 8.42% | 6,520 | | | 6,520 |
| Port Cambrils Inversions, S.A. | 10.0% | 980 | | | 980 |
| Valle Yamury, S.A. | 8.0% | 351 | | | 351 |
| Other | | 38 | | | 38 |
| Tot | al investment _ | 16,811 | 0 | (301) | 16,510 |
| Imp | pairment losses | (322) | | 243 | (79) |
| Total net book value | | 16,489 | 0 | (58) | 16,431 |

The disposals in equity instruments related to the sale of shares in Horotel S.A. For 0.5 million euros, which generated a profit of 0.2 million euros.



The following table shows the registered office, activity and accounting figures (thousand euro) of the investees in which the Group's shareholding is not significant at the end of 2016:

| (Thousands of €) | ADDRESS | ACTIVITY | Capital | Reserves | Result | % | VTC | VNC |
|--------------------------------|------------------------|------------------------|---------|----------|--------|--------|-------|-------|
| Hotelera Sancti Petri, S.A. | | | | | | | | |
| | Gremio Toneleros, 24 | Owner & operator Hotel | 13,510 | (4,108) | 1,824 | 19.50% | 2,189 | 2,634 |
| Doub Combaile Levensian C.A. | Palma de Mallorca (Spa | in) | | | | | | |
| Port Cambrils Inversions, S.A. | Rambla Regueral, 11 | Owner & operator Hotel | 6,000 | 662 | 132 | 10.00% | 679 | 980 |
| | Tarragona (Spain) | | | | | | | |
| Valle Yamury, S.A. (*) | Velázquez, 106 | Holding company | 4,870 | (1,095) | 104 | 7.21% | 280 | 351 |
| | Madrid (Spain) | | | | | | | |
| Other companies (*) | | | | | | | | 42 |
| | | | | | | | | |
| | | Total | 24,380 | (4.541) | 2.060 | | 3.148 | 4.007 |

No measurement adjustments for impairment were applied to those companies that recognize latent capital gains on the realizable value of their net assets.

13.2 Other financial assets

The following table shows a breakdown by category of the financial instruments included in Bonds and other negotiable securities, Debts with credit institutions and Other financial liabilities of current and non-current liabilities assets in the balance sheets for 2016 and 2015:

| | | 31/12/20 | 16 | | 31/12/2015 | | |
|--|---------------|----------------|-----------|---------------|----------------|-----------|--|
| (Thousands of €) | Long- term | Short- term | Total | Long- term | Short- term | Total | |
| Financial instruments at fair value with changes in Other comprehensive income | | | | | | | |
| - Cash flow hedges | 3,099 | 1,900 | 4,999 | 3,227 | 2,277 | 5,504 | |
| 2. Financial instruments at fair value with | | | | | | | |
| Changes in the income statement: | | | | | | | |
| - Derivatives in the trading book | 4,071 | 1,548 | 5,619 | 5,090 | 1,810 | 6,901 | |
| 3. Other financial liabilities at amortised cost: | | | | | | | |
| - Bonds and other negotiable securities | 47,799 | 39,495 | 87,294 | 223,129 | 115,012 | 338,141 | |
| - Bank borrowings | 570,929 | 251,007 | 821,936 | 494,859 | 284,412 | 779,271 | |
| - Loans from affiliates | | | 0 | | | 0 | |
| - Other financial liabilities | 6,584 | 91,659 | 98,243 | 8,061 | 46,866 | 54,926 | |
| Total debt | 632,482 | 385,609 | 1,018,091 | 734,366 | 450,377 | 1,184,743 | |

The balances under the heading Trade Creditors and other Accounts Payable are not included; these are also considered to be financial liabilities, as described in Note 3.5. For that reason, additional breakdowns are provided in Note 17.

Financial instruments at fair value with changes in Other comprehensive income

Cash flow hedging activities relate to interest-rate swaps. Hedging activities are explained in Note 13.3.

Financial instruments at fair value with changes in profit or loss

The derivatives in the trading portfolio consists of interest rate swaps. Derivative activities are explained in Note 13.3.

Bonds and other negotiable securities

The debt issues included in this item and closing balances for 2016 and 2015 are set out below:

| | 3 | 31/12/2016 | | 3 | 31/12/2015 | |
|--|---------------|----------------|-------------|---------------|----------------|-------------------|
| (Thousands of €) | Long- term | Short- term | Total | Long- term | Short- term | Total |
| Bonds and debentures | | | 0 | | 77,167 | 77,167 |
| Convertible bonds ECP Other negotiable | | 39,398 | 0 39,398 | 223,129 | 31 37,814 | 223,160 37,814 |
| securities | 47,799 | 97 | 47,896 | | | |
| Total debt | 47,799 | 39,495 | 87,294 | 223,129 | 115,012 | 338,141 |

Non-convertible bonds

On 31 October 2012 Meliá Hotels International, S.A. issued straight bonds amounting 76.4 million euros intended to exchange the series A preferred shares issued in April 2002 by Sol Meliá Finance Ltd. The said bonds had the following characteristics:

| Issue amount | 76,383,890 € |
|---------------------------|----------------------|
| Nominal value of the bond | 93.50 € |
| Maturity | 3 years and 9 months |
| Grade of the debt | |
| Issue price | 100% |
| Issue date | 31 October 2012 |
| Maturity date | 31 July 2016 |
| Coupon | |
| Redemption price | |

These bonds were redeemed on the maturity date, i.e. 31 July 2016.

Convertible bonds

In April 2013, the Group issued convertible bonds of 200 million euros and in September an expansion of this of 50 million euros with the following characteristics:

| Nominal value of the bond | 250,00,000 € 100,000 € 5 years |
|---------------------------------------|--------------------------------------|
| | Senior Unsecured Convertible Notes |
| | 100% |
| • | 04 April 2013 |
| | 04 April 2018 |
| | 4.50 % |
| Exchange price | 7,318 € |
| Conversion premium | 30% |
| Conversion ratio | 13,664.94 shares per bond |
| Redemption price | 100% |
| | 4.50% |
| | From 19 April 2016 |
| | (Subject to barrier of 130% -9.51 €) |
| Maximum number of shares to be issued | 34,162,500 |

On 25 March 2016, the Company announced to bondholders and the Securities and Investments Board its decision to exercise the option of early cancellation of the convertible bond of 2013 million issued in 2013 (see Note 22 2015 Consolidated annual accounts)..

The Group handled requests for conversion of 2,499 bonds, representing 249.9 million in issued nominal value.

The conversion to shares requested by bondholders was done by issuing new shares and delivering existing shares that the parent company maintained as treasury stock at approximate percentages of 89.75% and 10.25% respectively.

New shares were issued by expanding the share capital as detailed in Note 15.1.

The difference between the exchange price of the bonds (7.3180 euros) and the nominal value of the shares issued constituted the issue premium which rose to 218.1 million euros.

The value of existing shares delivered to handle this exchange as explained above, means a write-off in the item "Treasury shares" of 29.5 million euros corresponding to 3.5 million shares (see Note 15.3).

The advance conversion of this compound financial instrument meant a write-off of the consolidated liability account valued at amortised cost at 225.8 million euros as well its corresponding balance in the consolidated assets of 108.7 million euros as reflected in the item "Other asset instruments of the consolidated balance sheet". The difference between the nominal value and the liability value at amortised costs on the conversion date at 24.2 million euros is reflected in the column "Conversion of financial liabilities in the net assets of the statement of changes in equity.

Meliá Hotels International, S.A. signed a securities loan agreement with BNP, Merrill and UBS of up to 8 million shares of the treasury stock, of which 7.1 million was available at year end 2015. These arrangements were cancelled in 2016.

Euro Commercial Paper Programme (ECP)

The Company has formalized a commercial paper programme ("Euro-Commercial Paper Programme" or ECP), with the same characteristics as the programme issued in 2015 and maturing on 8 May 2016, subject to English law, for a maximum amount of up to 300 million Euros, whereby debt instrument issues can be made in Europe with a redemption period of less than 364 days, up to the said amount:

300,000,000 € Maximum programme amount Programme signature date..... 16 September 2016 12 months Programme duration Senior Unsecured Grade of the debt Coupon Zero coupon Issue price..... At a discount Duration of the issues from 1 to 364 days Redemption price..... 100%

The prospectus was registered, in accordance with the relevant regulations, by the competent Irish authorities, on the Irish Stock Exchange PLC, from which the Company has requested admission for trading of the issues made under the aegis of the programme.

On 31 December 2016 issues totalling 95.6 million euros had been made with issues of 39.4 million euros pending.



Other negotiable securities

In 2016, the subsidiary Sol Meliá Europe, B.V. issued a 50 million euro note, framed in a line with the following characteristics:

| Issuer | Sol Meliá Europe, B.V. |
|-------------------------------|---------------------------------|
| Guarantor | Meliá Hotels International S.A. |
| Calculation Agent | UBS AG, London Branch |
| Fiscal Agent and paying agent | The Bank of New York Mellon |
| Maximum nominal amount | 150,000,000 |
| Currency | EUR / USD |
| Maturity date | 11/01/2018 |

The amount of interest accrued and unpaid as well as the schedule of the costs associated with this issue on 31 December 2016 amounted to 2.1 million euros. This amount is included in the balance reflected in this item.

Bank borrowings

The Group's bank borrowings at year-end 2016 and 2015 are analysed below by nature and maturity:

| _(Thousands of €) | Short- term | 2016 Long- term | Total | Short- term | 2015 Long- term | Total |
|-------------------|----------------|-----------------------|---------|----------------|-----------------------|---------|
| Bank loans | 50,327 | 204,089 | 254,416 | 47,700 | 64,660 | 112,360 |
| Mortgage loans | 50,616 | 361,571 | 412,187 | 53,579 | 367,795 | 421,374 |
| Credit policies | 141,753 | 2,010 | 143,764 | 173,296 | 55,106 | 228,403 |
| Leasing | 5,164 | 3,258 | 8,422 | 6,599 | 7,297 | 13,896 |
| Interest | 3,147 | | 3,147 | 3,237 | | 3,237 |
| Total | 251,007 | 570,929 | 821,936 | 284,412 | 494,859 | 779,271 |

The increase in debt in this item is explained by the strong increase in bank lending without a real guarantee, partially compensating for the reduction in mortgage loans by a total advance amortisation and reduction of the amount available in credit policies, reducing in this way the short-term debt burden over the total debt of the Group with credit institutions.

The nominal amount of credit policies available comes to 143.8 million euros leaving an additional balance at year end 2016 of 276.2 million euros. In 2015 the total nominal amount of credit policies was 230.4 million euros leaving an additional balance of 318.5 million euros.

Bank debt increases for new financing for 2016 rose to 358.2 million euros as indicated in the cash flow statement. In 2015 this amount was 244.9 million euros.

Mortgage loans maintained by the Group relate to guarantees on 18 hotels whose total net book value amounted to 634.8 million euros as indicated in Note 10.

The maturity details of the bank debt is as follows:

| (Thousands of €) | 2017 | 2018 | 2019 | 2020 | 2021 | > 5 years | TOTAL |
|------------------|---------|--------|---------|--------|---------|--------------|---------|
| | | | | | | | |
| Bank loans | 50,327 | 18,966 | 34,269 | 32,546 | 73,410 | 44,899 | 254,416 |
| Mortgage loans | 50,616 | 50,134 | 92,426 | 55,314 | 32,155 | 131,543 | 412,187 |
| Credit policies | 141,753 | 2,010 | | | | | 143,764 |
| Leasing | 5,164 | 2,507 | 553 | 198 | | | 8,422 |
| Interest | 3,147 | | | | | | 3,147 |
| Total _ | 251,007 | 73,617 | 127,248 | 88,058 | 105,565 | 176,442 | 821,936 |

Loans from affiliates

The balances recorded in this item are analysed in the information on related parties provided in Note 19.

Other financial liabilities

The following table shows the breakdown of the items included under this heading at the end of fiscal years 2016 and 2015:

| | 31 | /12/2016 | | 31/12/2015 | | | |
|------------------------|---------------|----------------|--------|---------------|----------------|--------|--|
| (Thousands of €) | Long- term | Short- term | Total | Long- term | Short- term | Total | |
| Bills payable | 86 | | 86 | 119 | | 119 | |
| Suppliers fixed assets | 55 | 10,026 | 10,081 | 55 | 4,653 | 4,708 | |
| Guarantees received | 1,519 | 1,531 | 3,050 | 1,659 | 565 | 2,224 | |
| Other debts | 4,924 | 76,040 | 80,964 | 6,227 | 38,735 | 44,962 | |
| Dividends to be paid | | 3,869 | 3,869 | | 2,618 | 2,618 | |
| Other | | 192 | 192 | | 295 | 295 | |
| TOTAL | 6,584 | 91,659 | 98,243 | 8,061 | 46,866 | 54,926 | |

The increase in the item "Other debts" include 26.3 million euros corresponding to the debt pending at year end for the acquisition of Inversiones Hoteleras Los Cabos S.A. (See Note 5).

13.3 <u>Hedging activities and derivatives</u>

The fair values of the Group's derivative financial instruments are analysed below by maturity at 31 December 2016 and 2015:

| | 31/12/2016 | | | 31/12/2015 | | | |
|-------------------------------------|---------------|----------------|--------|---------------|----------------|--------|--|
| (Thousands of €) | Long- term | Short- term | Total | Long- term | Short- term | Total | |
| Liabilities for hedging derivatives | 3,099 | 1,900 | 4,999 | 3,227 | 2,277 | 5,504 | |
| Derivatives in the trading book | 4,071 | 1,548 | 5,619 | 5,090 | 1,810 | 6,901 | |
| Total _ | 7,170 | 3,448 | 10,617 | 8,317 | 4,088 | 12,405 | |



As part of its interest rate risk management policies (Note 4.1), at year end the Company contracted a number of interest-rate swaps that qualify as cash flow hedging instruments, based on the contractual terms; changes in their fair value are therefore taken directly to the Group's equity.

The segments hedged by these operations are detailed under the heading Bank Borrowings. These financial instruments are employed to exchange interest rates, such that the Company receives variable interest from the bank in exchange for a fixed interest payment on the same nominal amount. The variable interest received from the derivative offsets interest payments on the financing hedged. The final result is a fixed interest payment on the borrowings hedged.

In 2016 the positive impact on equity of these derivatives, once the part corresponding to the hedged segment is imputed to the results, and without taking the tax impact into account, came to 0.6 million euros. In 2015 the impact, also positive, was 1.6 million euros.

On 31 December 2016, the notional value of interest rate swaps which qualify as hedges came to 134.7 million euros, while in 2015 this amount was 152.8 million euros.

The liabilities relating to derivatives held for trading at the end of 2016 also concern interest rate swaps obtained on the market to manage the company's interest rate risk (see Note 4.1). These interest rate swaps are not considered to be accounting hedges, as they do not meet the requirements for their application according to IAS 39.

On 31 December 2016, the notional value of interest rate swaps came to 70.5 million euros, while in 2015 this amount was 38.6 million euros.

The breakdown of maturity dates by year is set out below:

| (Thousands of €) | 2017 | 2018 | 2019 | 2020 | 2021 | > 5 years | TOTAL |
|-------------------------------------|-------|-------|-------|-------|------|-----------|--------|
| | | | | | | | |
| Liabilities for hedging derivatives | 1,900 | 1,620 | 1,180 | 552 | 212 | (465) | 4,999 |
| Derivatives in the trading book | 1,548 | 1,368 | 973 | 1,097 | 311 | 323 | 5,619 |
| Total _ | 3,448 | 2,987 | 2,153 | 1,649 | 522 | (142) | 10,617 |

For comparison purposes the maturities for 2015 are shown:

| (Thousands of €) | 2016 | 2017 | 2018 | 2019 | 2020 | > 5 years | TOTAL |
|-------------------------------------|-------|-------|-------|-------|-------|-----------|--------|
| | | | | | | | |
| Liabilities for hedging derivatives | 2,277 | 1,594 | 1,005 | 422 | 37 | 170 | 5,504 |
| Derivatives in the trading book | 1,810 | 1,396 | 1,127 | 808 | 1,112 | 648 | 6,901 |
| | | | | | | | |
| Total _ | 4,088 | 2,989 | 2,132 | 1,230 | 1,149 | 818 | 12,405 |

To determine these fair values cash flow discount measurement techniques have been applied based on the embedded amounts determined by the interest rate curve in accordance with market conditions at the measurement date. These measurements have been carried out by the financial institutions from which these products are obtained, as independent experts in the measurement of financial instruments.

The measurements of these swaps have also been carried out by the financial institutions from which these products are obtained, as independent experts in the measurement of financial instruments.



14) CURRENT ASSETS

14.1 Inventories

| (Thousands of €) | 31/12/2016 | 31/12/2015 |
|---------------------------------|------------|------------|
| | | |
| Commodities | 1,895 | 1,761 |
| Food & drink | 11,550 | 10,726 |
| Fuel | 583 | 699 |
| Replacement stock & maintenance | 3,065 | 2,994 |
| Auxiliary material | 6,378 | 6,103 |
| Office supplies | 1,520 | 1,488 |
| Hotel business | 24,991 | 23,770 |
| Vacation club business | 25,581 | 43,903 |
| Property business | 6,521 | 6,571 |
| Advances to suppliers | 6,861 | 7,216 |
| Total | 63,954 | 81,460 |

The Group does not have firm purchase or sale commitments and there are no limitations on inventories availability.

The inventories of Vacation Club includes rooms in a number of hotel developments in Spain and the Caribbean which are marketed under a time-sharing arrangement, as part of Club Meliá's business activity.

A reduction in Vacation Club inventories is mainly due to the return of hotel units of Sol Meliá Vacation Club España to Inversiones Hoteleras La Jaquita, which are reclassified in the item "Tangible fixed assets" for 18.4 million euros (see Note 10).

14.2 Trade debtors and other receivables

The following table contains a breakdown of this heading at year-end 2016 and 2015:

| (Thousands of €) | 31/12/2016 | 31/12/2015 |
|-------------------|------------|------------|
| | | |
| Customers | 175,065 | 140,266 |
| Other receivables | 100,204 | 114,222 |
| | | |
| Total | 275,269 | 254,488 |



Customers

Trade receivables by business line at year-end are analysed below:

| (Thousands of €) | 31/12/2016 | 31/12/2015 |
|---|-------------------------------------|-------------------------------------|
| Hotel Property Club Meliá Management services & other | 74,212 2,575 50,951 47,326 | 85,493 2,819 29,474 22,480 |
| Total | 175,065 | 140,266 |

The Group has entered into a factoring contract, non-recourse, of hotel credits of the Group with a financing entity, by which it periodically transfers customer accounts to pay hotel units and collecting part of the amounts concerned early. At 31 December 2016 the total assigned portfolio in this respect was €22.7 million, of which €17.8 million at 31 December 2015.

Since all these credit transfer agreements are considered non-recourse operations the customer balances are written-off once transferred, they are not included in the previous diagram.

The total provisions for insolvencies recorded on 31 December 2016 amounted to 55.2 million euros with the balance at year end 2015 at 55.1 million euros.

The aging at year-end is as follows:

| (Thousands of €) | 2016 | % | 2015 | % |
|--------------------------------|---------|------|---------|------|
| | | | | |
| Less than 90 days | 124,869 | 72% | 100,123 | 73% |
| More than 90 and less than 180 | 28,690 | 17% | 18,618 | 14% |
| More than 180 | 18,931 | 11% | 18,707 | 14% |
| | | | | |
| Total | 172,490 | 100% | 137,447 | 100% |

The above table does not include property receivables, which derive from contracts concluded in recent years with stipulated collections/payments. Trade receivables outstanding for more than 360 days are provisioned, as indicated in Note 3.5.



Other receivables

Set out below is a breakdown by nature of balances included in this item in 2016 and 2015:

| (Thousands of €) | 31/12/2016 | 31/12/2015 |
|---|------------|------------|
| | | |
| Pre-paid expenses | 13,664 | 10,668 |
| Loans to staff | 503 | 590 |
| Treasury Department debtor | 12,851 | 12,153 |
| Treasury Department VAT supported | 22,684 | 16,029 |
| Treasury Department retention payments on account | 8 | 104 |
| Debt affiliates | 26,414 | 36,087 |
| Debtors | 20,817 | 21,379 |
| Current accounts | 3,264 | 17,212 |
| | | |
| Total | 100,204 | 114,222 |

These balances relate to commercial transactions effected by the Group. Payables of associates are analysed in Note 19.

14.3 Cash and cash equivalents

| (Thousands of €) | SPAIN | EMEA (*) | AMERICA | ASIA | 31/12/2016 |
|------------------|---------|----------|---------|-------|------------|
| | | | | | |
| Cash | 85,838 | 67,442 | 97,385 | 1,367 | 252,033 |
| Cash equivalents | 33,509 | 73,658 | 7,575 | | 114,742 |
| | | | | | |
| Total | 119,347 | 141,100 | 104,960 | 1,367 | 366,775 |

(*) EMEA (Europe, Middle East, Africa):

Includes Africa, Middle East and Europe apart from Spain

Cash equivalents relate to short-term deposits, the maturities of which may range from one day to three months depending on the Group's cash requirements.

The main balances making up the Group's treasury, on the basis of the currency in which they are denominated, are in US dollars and the Euro.

The balances in this item in 2015 are set out below:

| (Thousands of €) | SPAIN | EMEA (*) | AMERICA | ASIA | 31/12/2015 |
|------------------|--------|----------|----------------|-------|------------|
| | | | | | _ |
| Cash | 52,486 | 46,742 | 93,015 | 1,681 | 193,924 |
| Cash equivalents | 44,678 | 103,291 | 6,724 | | 154,693 |
| Total | 97,164 | 150,033 | 99,739 | 1,681 | 348,617 |

(*) EMEA (Europe, Middle East, Africa):

Includes Africa, Middle East and Europe apart from Spain



15) <u>EQUITY</u>

15.1 Share capital and share premium

On 31 December 2015 the share capital of Meliá Hotels International, S.A. was fixed at 39,810,609.60 euros represented by 199,053,048 bearer shares with a nominal par value of 0.2 euros, numbered from 1 to 199,053,048, both inclusive, totally subscribed and fully paid up.

On 25 April 2016, Meliá Hotels International, S.A. carried out a capital increase by a conversion of bonds amounting to 6,129,390.40 euros by issuing 30,646,952 ordinary shares of new issue, with a nominal par value of 0.2 euros each, of the same class and series as the shares of the parent company currently in circulation.

As a result of this increase, the share capital was fixed at 45,940,000 euros represented by 229,700,000 shares with a nominal par value of 0.2 euros each. The shares are fully subscribed and paid-up, and constitute a single class and series (see Note 13.2).

At the Ordinary and Extraordinary General Shareholders' Meeting held on June 4, 2015, the Company's Board of Directors was authorised to agree a share capital increase, without prior consultation of the General Shareholders' Meeting, of up to nineteen million nine hundred and fifty thousand three hundred and four Euros, eighty cents (€19.905,304.80). Consequently, the Board of Directors can exercise this right, on one or various occasions, for the specified amount or less, deciding in each case, not only the timing or appropriateness, but also the amount and conditions which they consider should apply within a maximum period of five years to run from the date of the said Meeting.

All shares carry the same rights and are I isted on the stock exchange (Spain), with the exception of treasury shares.

The primary shareholders with a direct and indirect stake in Meliá Hotels International, S.A. at 31 December 2016 and 2015, are as follows:

| | 31/12/2016 | 31/12/2015 |
|---|------------|------------|
| Shareholders | % equity | % equity |
| | | _ |
| Hoteles Mallorquines Consolidados, S.A. | 22.58 | 26.06 |
| Hoteles Mallorquines Asociados, S.L. | 13.21 | 13.56 |
| Hoteles Mallorquines Agrupados, S.L. | 11.18 | 12.91 |
| Majorcan Hotels Luxembourg, S.A.R.L. | 5.03 | 5.80 |
| Norges Bank | 3.02 | |
| Remainder (less than 3% individual) | 44.98 | 41.67 |
| Total _ | 100.00 | 100.00 |

On the basis of the information set out in the table above, it may be inferred that Mr. Gabriel Escarrer Julià is the controlling shareholder of the Group (see Note 21).

The increase in the share premium during the 2016 fiscal year in the amount of 243.8 million euro was mainly the result of the difference between the issue price per share, which is the conversion price, i.e. 7.318 Euro, and the nominal par value of 0.2 Euro of the newly issued shares, i.e. 7.118 euro, coming to a total payout for this item of 218.1 million euro.

In addition, an increase of 25.6 million euro was recorded because of the release of part of this reserve to the treasury shares reserve allowance. In 2015 this increase was 12.1 million euros.

15.2 Reserves

The item Other reserves, in the Statement of Changes in Equity, includes reserves (unrestricted, restricted and revaluation reserves of the parent company) and Other equity instruments (see Note 15.5) broken down on the liabilities side of the balance sheet.

With respect to restricted reserves, Meliá Hotels International, S.A. and its subsidiaries incorporated under Spanish law are required to transfer 10% of profits each year to the legal reserve until the balance in the reserve reaches at least 20% of share capital. This reserve may only be used to offset losses should sufficient other reserves not be available.

15.3 Treasury shares

Details and movement of treasury shares are as follows:

| (Thousands of €) | Shares | Average price € | Balance |
|-----------------------|-------------|-----------------|----------|
| Balance at 31/12/15 | 4,785,740 | 8.33 | 39,863 |
| Acquisitions | 377,712 | 10.36 | 3,914 |
| Conversion bonds | (3,501,686) | 8.43 | (29,521) |
| Balance at 31/12/2016 | 1,661,766 | 8.58 | 14,256 |

During the first half of the year, the Group's parent company carried out an early amortisation of the convertible bond issued in 2013 (see Note 13.2). The conversion to shares was done by issuing new shares and delivering existing shares that the parent company maintained as treasury stock.

The statement of changes to net equity in the line of conversion of financial liabilities in the net equity reflects the difference between the value of the shares at exchange prices of the conversion stated above and the average price at which the write-off of the treasury stock was recorded of 3.9 million euros.

The value of the existing shares delivered to handle this exchange meant a write-off in the item of treasury shares of 29.5 million euros corresponding to 3.5 million shares.

There are no securities loaned to banks as at 31 December 2016.

The number of shares in the Company's possession as at 31 December 2016 is 1,662 million representing 0.72% of the share capital. The treasury stock does not exceed the 10% limit set by the Spanish Companies Act.

The market value of the shares of Meliá Hotels International, S.A. At year end was 11.08 euros. At year end 2015 the share price was 12.18 euro.



For comparison purposes, the movements in 2015 were as follows:

| (Thousands of €) | Shares | Average price € | Balance |
|-----------------------|-------------|-----------------|----------|
| Balance at 31/12/2014 | 6,363,623 | 8.17 | 51,968 |
| Acquisitions 2015 | 199,876 | 12.07 | 2,413 |
| Disposals 2015 | (1,777,758) | 8.17 | (14,518) |
| Balance at 31/12/2015 | 4,785,741 | 8.33 | 39,863 |

The sales of treasury shares made during 2015 mainly relate to the treasury shares used as a means of payment in the business combination of Inmotel Inversiones Italia stated in Note 5.1.

The balance of treasury shares did not include 3.35 million shares that the parent company took on loan from the controlling shareholder.

The number of securities loaned to various banks on 31 December 2015 amounted to 7 million shares.

In view of the above the number of shares in the possession of the Group was 1,061,312, representing 0.533% of the share capital.

15.4 Retained earnings

This heading includes the parent company's prior-year results and the retained earnings of the other Group companies as from the date they were included in the scope of consolidation from the time of their incorporation in it.

Movements during 2016 included in this item relate mainly to the distribution of prior-year results; a profit of \in 39.8 million from the fully-consolidated companies (including the parent company) and a loss of \in 3.8 million from affiliates.

Also included is € 13.6 million due to the restatement of minority interests after the acquisition of 50% of non-controlling interests in Colón Verona, S.A. stated in Note 5.2.

Movements during 2015 included in this item relate mainly to the distribution of prior-year results; a profit of €39.6 million from the fully-consolidated companies (including the parent company) and a loss of € 9.2 million from affiliates.

In addition, an increase of 14.6 million euro was included due to the restated balances of the Venezuelan companies.

15.5 Other equity instruments

This item includes a write-off of 108.7 million euros recorded in the net equity relating to the issue of convertible bonds made by the parent company in 2013 (see Note 13.2).



15.6 Measurement changes

In the Statement of Changes in Equity, the Measurement adjustments item includes a breakdown of conversion differences and Other measurement adjustments recognised on the liabilities side of the balance sheet.

Conversion differences

Foreign currency gains/losses reflected in the balance sheet deriving from the consolidated companies classified by currency are as follows:

| (Thousands of €) | | 31/12/2016 | 31/12/2015 |
|--------------------------------|-----|------------|------------|
| United Arab Emirates dirham | AED | (37) | (3) |
| Venezuelan bolivar | VEF | (321,901) | (317,500) |
| Costa Rican colon | CRC | (321,301) | 239 |
| Moroccan dinar | MAD | 53 | 53 |
| Tunisian dinar | TND | 5,072 | 3,321 |
| US dollar | USD | 118,279 | 98,637 |
| Singaporean dollar | SGD | 102 | 90 |
| Swiss franc | CHF | 2,914 | 2,750 |
| Croatian kuna | HRK | (352) | (423) |
| Pound sterling | GBP | (11,165) | 7,311 |
| Dominican peso | DOP | (38,763) | (44,192) |
| Mexican peso | MXN | (119,323) | (80,212) |
| Uruguayan peso | UYU | , , | (3) |
| Argentine peso | ARS | (1,167) | (1,036) |
| Brazilian real | BRL | (20,907) | (23,478) |
| Chinese renmimbi yuan | CNY | (209) | (193) |
| Indonesian rupiah | IDR | (155) | (149) |
| Peruvian sol | PES | 1,828 | 1,021 |
| ₩.1. | • | | • |
| Tota | | (385,482) | (353,765) |

The effect of foreign exchange fluctuations is presented in the amount attributed to the parent company, net of the effect attributed to non-controlling interests. The total effect is presented on the conversion differences line in the Statement of Comprehensive Income.

Of the total conversion differences a loss of 358.3 million euros relates to entities integrated by the full consolidation method and 42,4 negative million to entities integrated by the equity method. In 2015 the figures were a loss of 329.3 million euros and 24.5 million euros respectively.

The main differences compared to the previous year affected the Mexican peso and the pound sterling because of the depreciations of these currencies against the euro.

On the other hand in 2016 the US dollar rose 4% against the euro, so net assets of companies denominated in the dollar increased significantly during this year.

Under IAS 21.15, certain financing transactions relating to foreign subsidiaries have been treated as an increase in the value of the investment. During the year, a total of \leqslant 26.6 million euros in positive translation differences was recognised in this item while in 2015 there was a negative translation difference of \leqslant 20.6 million.



Other measurement changes

Movements during the year related mainly to the income and expenses attributed to equity, as well as to transfers to the income statement of derivative financial instruments classified as hedges, net of their tax effect, totalling €0.3 million in losses. In 2015 the change in this respect totalled €7.6 million in losses.

15.7 Non-controlling interests

This heading reflects the equity interest relating to third parties outside the Group, including the corresponding portion of results.

The consolidated amounts, before carrying out intra-group deletions, of the assets, liabilities, equity stake of rights held by non-Group third parties, and their corresponding stake in the result (profit/loss) for the fiscal year, are listed below:

| (Thousands of €) | Percentage minorities | Total ASSETS | Total LIABILITIES | Total NET ASSETS | Non- controlling interests | controlling interests |
|--|--------------------------|-----------------|----------------------|---------------------|----------------------------------|--------------------------|
| Sierra Parima, S.A. | 49.00% | 42,355 | 8,957 | 33,398 | 16,365 | 179 |
| Invest. operat. Turísticas, S.A. | 44.66% | 56,906 | 47,982 | 8,924 | 4,020 | 1,831 |
| District Commercial Property | 28.22% | 17,608 | 1,829 | 15,779 | 4,276 | (119) |
| Idiso Hotel Distribution, S.A. (*) | 25.00% | 40,668 | 23,848 | 16,820 | 6,924 | (403) |
| Corporación Hotelera Metor, S.A. | 24.12% | 25,778 | 10,547 | 15,231 | 3,551 | 140 |
| Realizaciones Turísticas, S.A. (*) | 3.73% | 353,622 | 218,439 | 135,183 | 4,960 | 160 |
| Meliá Inversiones Americanas, N.V. (*) | 0.31% | 1,246,614 | 690,656 | 555,958 | 1,742 | 155 |
| Other | | 213,621 | 192,145 | 21,476 | 1,468 | 311 |
| TOTAL | | 1,997,172 | 1,194,403 | 802,770 | 43,307 | 2,255 |

^(*) Inncludes non controlling interests in its subsidiaries (see appendix 1)

In 2016 the amount reflected in non-controlling interests at year end 2015 was transferred to the global integration reserves of Colón Verona, S.A. In accordance with the additional acquisition made by the Group (see Note 5.2).

On the other hand the reduction in the valuation of non-controlling interests of Inversiones y Explotaciones Turísticas, S.A is mainly due to elimination of the direct stake that this company acquired by subscribing a capital increase of Altavista Hotelera, S.L, which is integrated in the Group by the equity method (see Note).

For comparison purposes the amount relating to 2015 are shown:

| (Thousands of €) | Percentage minorities | Total ASSETS | Total LIABILITIES | Total NET ASSETS | controlling interests | controlling interests |
|--|--------------------------|-----------------|----------------------|---------------------|--------------------------|--------------------------|
| Sierra Parima, S.A. | 49.00% | 40,769 | 8,697 | 32,072 | 15,715 | 1,753 |
| Invest. operat. Turísticas, S.A. | 45.07% | 70,699 | 9,633 | 61,066 | 27,524 | 2,595 |
| Colón Verona, S.A. | 50.00% | 42,823 | 69,997 | (27,173) | (13,587) | (391) |
| Idiso Hotel Distribution, S.A. (*) | 25.00% | 47,435 | 28,850 | 18,585 | 7,368 | 142 |
| District Commercial Property | 28.22% | 17,759 | 5,797 | 11,961 | 3,290 | 12 |
| Corporación Hotelera Metor, S.A. | 24.12% | 24,005 | 10,318 | 13,687 | 3,179 | 396 |
| Realizaciones Turísticas, S.A. (*) | 3.73% | 342,153 | 181,283 | 160,870 | 4,884 | 234 |
| Meliá Inversiones Americanas, N.V. (*) | 0.31% | 1,209,744 | 787,677 | 422,067 | 1,478 | 28 |
| Other | | 144,927 | 93,326 | 51,601 | 1,096 | (229) |
| TOTAL | | 1,940,314 | 1,195,579 | 744,735 | 50,947 | 4,541 |

^(*) Inncludes non controlling interests in its subsidiaries (see appendix 1)

The movements for the fiscal year 2015 mainly relate to the result and differences in conversion posted by these companies (and their affiliates), as well as the asset non-controlling interests purchased as commented in Note 5.2.

Result Non-



16) NON-CURRENT LIABILITIES

16.1 Capital grants and other deferred income

The details of these balances are as follows:

| (Thousands of €) | ; | 31/12/2016 | 31/12/2015 |
|------------------------------------|-------|------------|------------|
| | | | |
| Capital grants | | 4,900 | 5,130 |
| Deferred income loyalty programmes | | 18,933 | 17,800 |
| Other deferred income | | 4,770 | 6,205 |
| | Total | 28,603 | 29,134 |

Capital grants basically relate to grants used to finance property, plant and equipment purchases recorded in the Income Statement for this item is \in 230 thousand. In 2015 income of \in 135 was recorded for capital grants.

The item "Deferred income" includes the fair value assigned to the points obtained by customers of loyalty programmes of the Company of 18.19 million euros according to IFRIC 13.

The heading "Other Deferred Revenue" includes, basically, incentives received from lessors, according to the agreements reached in several leasehold contracts for hotels, in which the Group acts as lessee.

16.2 Provisions

The Group maintains a balance of 35.6 million euros in the non-current liabilities as provisions for liabilities and charges. As indicated in Note 3.10, this account includes the Group's post-employment commitments with staff, provisions for taxes from prior years which have been appealed against or are pending court resolution together with urban planning disputes, as well as the provisions recorded to cover the various liabilities and contingencies arising from operations, commitments acquired and guarantees given for third parties, risks for legal claims and lawsuits and possible liabilities deriving from the possible different interpretations that may be afforded to prevailing legal regulations.

The breakdown of the balance by nature of obligation is as follows:

| (Thousands of €) | 31/12/2015 | Inclusions | Write- offs | 31/12/2016 |
|---|------------|------------|----------------|------------|
| Provisions for retirement awards, link and obligations with staff | 8,895 | 444 | (336) | 9,003 |
| Provisions for taxes and official bodies | 13,486 | 98 | (10,734) | 2,850 |
| Provision for onerous contracts | 10,555 | | (2,902) | 7,653 |
| Provisions for liabilities | 16,532 | 4,778 | (5,239) | 16,071 |
| Total | 49,469 | 5,320 | (19,212) | 35,577 |

Each year end, an actuarial study is undertaken to assess the past services corresponding to commitments established in supra- enterprise collective agreements. Said services have been estimated at €11.7 million for 2016, €2.9 million of which has been charged to results for the period 2016. In 2015, the total amount accrued was €12 million, €0.9 million of which was charged to results.

The evaluation of these commitments undertaken by the Company has been conducted in accordance with the actuarial assumptions in the rotation model which pertain to the Group, using the calculation method known as the Projected Unit Credit and the demographic assumptions established by the PER2000P tables, using a capitalization rate of 1.38%, and a salary increase projection of 1.15%. In addition, the probability of remaining until retirement age has been applied, based on the Group's experience of staff departures, giving the following staff turnover coefficients according to the employee's current age:

| Age bracket | % Rotation |
|-------------|------------|
| | |
| <45 | 9.04% |
| 45 -55 | 3.86% |
| >55 | 3.03% |

In addition, said commitments have been externalised in order to comply with current legislation. At year end 2016, the balance for this item totalled \in 2.7 million, showing liabilities for its net amount. At the 2015 year end the balance externalised for this item amounted to \in 3 million.

Meanwhile, the negative figure shown in the overall Income Statement of 0.1 million Euro relates to the change undergone by the percentages and actuarial assumptions for the calculation of the retirement payments and premiums in respect of the commitments to post-employment benefits which the Group has made to its employees. In fiscal year 2015 the negative amount recognized in the Overall Income Statement was 0.1 million Euros.

With regard to the balance of the reserve for taxes, it should be emphasised that the first half of the year the provision was applied and a tax payment of 11.7 million euros was made, a result of the tax inspections initiated towards the end of fiscal year 2014 into the fiscal group of the controlling company (see Note 18.1).

The balance of the provision for onerous contracts at the end of 2016 totalled $\[\in \]$ 7.7 million. This provision was calculated for those hotels that in 2016 presented negative net cash flows, after discounting the relevant lease instalments.

To calculate the provision it was considered that the cost of complying with the agreement consists of the present value of the projected cash flows, including lease commitments, and they were compared with the cost of non-compliance deriving from the various agreements and the provision covered the lower of both amounts.

The estimate of projected cash flows from these hotels was made internally by the Company, using the operating budget for 2017 as a starting point and projecting results up until the end of the agreement (excluding renewals if they are not certain), based on increases in the average price of rooms in accordance with the business plan established for 2017.

The average price increases and discount rates used in this calculation are summarised in the following table:

| | Revenue increase | Discount rates |
|---------------|---------------------|----------------|
| Spain | 3% - 4% | 9% - 11% |
| Latin America | 7% - 10% | 15% - 18% |

With regard to provisions for liabilities, the main write-off in the financial year in the amount of 3.5 million Euros correspond to the payment made from the tax inspection initiated at the end of fiscal year 2014 of the parent company's fiscal group.



For comparative purposes a breakdown of the balance is presented by type at year end 2015:

| (Thousands of €) | 31/12/2014 | Inclusions | Write- offs | 31/12/2015 |
|---|------------|------------|----------------|------------|
| Provisions for retirement awards, link and obligations with staff | 9,706 | 292 | (1,102) | 8,895 |
| Provisions for taxes and official bodies | 1,190 | 12,524 | (228) | 13,486 |
| Provision for onerous contracts | 8,791 | 1,764 | | 10,555 |
| Provisions for liabilities | 17,259 | 5,021 | (5,747) | 16,532 |
| Total | 36,946 | 19,601 | (7,078) | 49,469 |

The 12.5 million euro increase recorded during 2015 in the item Reserves for taxes related to the potential result of tax inspections initiated at the end of 2014 on the parent company's fiscal group and which were applied during 2016.

In terms of provisions for liabilities, additions during the year of 3.5 million euros related to an estimate made by the Company of possible sanctions, the result of the activity commented in the previous paragraph. In the write-off column applications of provisions for various arbitration demands that were resolved at year end were recorded.

The balance of the provision for onerous contracts at the end of 2015 totalled \leq 10.6 million relating fully to leasing agreements for hotels in Spain.

17) TRADE PAYABLES AND OTHER ACCOUNTS PAYABLE

The following table contains a breakdown of this heading at year-end 2016 and 2015:

| (Thousands of €) | 31/12/2016 | 31/12/2015 |
|------------------|---------------------|------------|
| | | |
| Trade payables | 284,765 | 251,829 |
| Other payables | 174,897 | 145,515 |
| | | |
| T | otal <u>459,662</u> | 397,344 |

17.1 Trade payables

The balance in this heading includes the accounts payable to suppliers for goods or services and other services pending payment and/or receipt of the corresponding invoices at year end for an amount of €218.4 million Euro. At the end of the previous year this amount was 190.5 million euros.

Prepayments from customers, which at the 2016 year end amount to €66.4 million, are also included in this account (2015 year end: €61.3 million).

17.2 Other payables

Set out below are the main items included in Other payables:

| (Thousands of €) | 31/12/2016 | 31/12/2015 |
|-------------------------------------|------------|------------|
| | | |
| Pre-paid expenses | 5,959 | 4,595 |
| Salaries pending payment | 59,162 | 51,477 |
| Treasury Department creditor | 16,131 | 22,222 |
| Social security creditor | 8,598 | 8,531 |
| Public Administration VAT passed on | 25,601 | 22,048 |
| Debt affiliates | 50,756 | 24,283 |
| Other liabilities | 8,691 | 12,357 |
| | | |
| Total | 174,897 | 145,515 |

These balances relate to commercial transactions effected by the Group. Payables of associates are analysed in Note 19.



18) TAX SITUATION

The companies included in the Group are subject to the tax legislation applicable in the various countries in which they carry out their activities. Tax legislation in force in some of these countries does not coincide with Spanish legislation Therefore, the information provided in this note should be interpreted according to the peculiarities of applicable legislation on income tax for legal entities regarding the taxable base, tax rates and deductions.

18.1 Years open to inspection

In accordance with legal regulations, tax returns cannot be considered final until they have been inspected by the tax authorities or the inspection period, which may be extended due to tax inspection proceedings, has elapsed.

In this respect, the Group companies located in countries where the Group presence is relevant are open to tax inspection for the following taxes and years:

| | Tax On companies | Tax on assets | Income tax | VAT | Indirect Canaries tax | Regional tax | PIS/COFINS |
|----------------|------------------|---------------|------------|------------|-----------------------------|--------------|------------|
| | | | | | | | |
| Spain | 2012 -2015 | | 2013 -2016 | 2013 -2016 | 2013 -2016 | | |
| France | 2013 -2015 | | 2014 -2016 | 2014 -2016 | | | |
| Britain | 2010 -2015 | | 2011 -2016 | 2011 -2016 | | | |
| Italy | 2010 -2015 | | 2011 -2016 | 2011 -2016 | | 2010 -2015 | |
| Germany | 2006 -2015 | | 2007 -2016 | 2007 -2016 | | | |
| Croatia | 2011 -2015 | | 2012 -2016 | 2012 -2016 | | | |
| Netherlands | 2012 -2015 | | 2012 -2016 | 2012 -2016 | | | |
| USA | 2013 -2015 | | | | | | |
| Mexico | 2011 -2015 | 2006 -2007 | | 2012 -2016 | | | |
| Dominican Rep. | 2013 -2015 | | | 2012 -2016 | | | |
| Venezuela | 2011 -2015 | | 2012 -2016 | 2012 -2016 | | | |
| Brazil | 2011 -2015 | | 2012 -2016 | | | | 2012 -2016 |

During 2014 the corporation tax inspections for 2009 to 2012 were initiated and VAT and deductions and income for July 2010 to December 2012 of the fiscal group of Meliá Hotels International, S.A.

During 2016 the corresponding deeds of consent that terminate these review procedures were signed. The Company also presented the corresponding additional declarations relating to 2013 and 2014 using the same criteria established for the 2009 to 2012 inspections.

The Company registered in the 2015 annual accounts all the relevant impacts deriving from the said regularisations (2009 to 2014), made provision for expenses of 16 million euros (see Note 16.2) covering the approximately 13 million euros in fees, 1 million euros in late payment interest and 4 million euros in sanctions resulting.

It should be noted that the Company has conducted an analysis of the possible impacts on the fiscal years under inspection and it does not expect that any possible modifications will have significant additional impacts on the Group's profit and loss accounts.



18.2 Deferred tax assets and liabilities

The composition of the balance of Group deferred tax assets and liabilities in 2016 and 2015 is as follows:

| | Balance Sheet | | |
|--|----------------------|------------|--|
| (Thousands of €) | 31/12/2016 | 31/12/2015 | |
| Non-current deferred tax assets are as follows: | | | |
| Activated tax credits | 7,822 | 9,365 | |
| Credits for activated tax losses | 28,344 | 36,832 | |
| Temporary differences for: | | | |
| Tryp goodwill tax value | 23,611 | 27,420 | |
| Application of hedge accounting on interest rate SWAPS | 1,249 | 1,376 | |
| Retrocession of adjustments for inflation in economies considered non-inflationary | 4,097 | 4,695 | |
| Tax-deductible provisions at the time of payment or in which responsibility is generated | 34,676 | 31,952 | |
| Difference in criteria for depreciation for tax or accounting purposes | 11,213 | 6,599 | |
| Elimination of intergroup results | 5,387 | 10,340 | |
| Non-deducted financial expenses | 16,318 | 0 | |
| Other | 3,223 | 3,607 | |
| TOTAL _ | 135,940 | 132,186 | |
| Non-current deferred tax liabilities are as follows: | | | |
| Fair value in business combinations | 34,216 | 33,678 | |
| Financial Leasing Operations (Leasings) | 25,044 | 27,177 | |
| Revaluation and updating of fixed assets | 80,409 | 55,849 | |
| Fair value adjustment of property investments | 26,882 | 30,485 | |
| Accounting and tax value asset differences | 9,308 | 160 | |
| Accounting revaluation by merger | 3,461 | 3,516 | |
| Sales included deferred for reinvestment Other | 4,263 | 4,399 | |
| Ottlet | 1,106 | 6,451 | |
| TOTAL _ | 184,689 | 161,715 | |

Deferred taxes recognized in 2016 and 2015 by the Group reflect the following details:

| | 2016 | | 2 | 2015 | |
|---|---------------------|-----------------------------|---------------------|-----------------------------|--|
| (Thousands of €) | Deferred tax assets | Deferred tax liabilities | Deferred tax assets | Deferred tax liabilities | |
| Initial balance | 132,186 | 161,715 | 149,373 | 147,695 | |
| Expenses/revenue for the period | 10,551 | 3,192 | (16,295) | (14,318) | |
| Taxes attributed directly to net equity | (136) | | (291) | 0 | |
| Scope changes | 0 | 25,327 | 0 | 22,565 | |
| Conversion and other differences | (6,661) | (5,545) | (601) | 5,773 | |
| Final balance | 135,940 | 184,689 | 132,186 | 161,715 | |



During the year effects were produced for changes in the scope caused by the acquisition of the remaining 85% of the Panamanian company Inversiones Hoteleras Los Cabos S.A. (see Note 5).

Deferred tax assets and liabilities are calculated considering the future amendments to the tax charges already approved in all geographical areas.

18.3 <u>Tax-loss carryforwards</u>

The tax-loss carry forwards that may be offset by the companies forming part of the Group, by geographic area and maturity date, are detailed as follows:

| (Thousands of €) | 2017 | 2018 -2022 | 2023 -2029 | YEARS SUCCESSIVE | TOTAL 31/12/2016 |
|-------------------------------|-------|------------|------------|---------------------|---------------------|
| Spain | | | | 316,979 | 316,979 |
| Rest of Europe | 3,261 | 1,296 | | 16,786 | 21,343 |
| America and rest of the world | 3,195 | 6,100 | | 16,150 | 25,445 |
| TOTAL | 6,456 | 7,396 | 0 | 349,915 | 363,767 |

In the Rest of Europe region, Italy stands out with 16.7 million and Holland with 4.5 million, while in America and rest of the world, Brazil stands out with 16.1, the Dominican Republic with 2.2 and Mexico with 6.5 million.

Below are listed the Group's main activated tax losses and the assets for deferred tax generated:

| | 31/12/2016 | | | | |
|--------------------|-----------------------|---------------------|--|--|--|
| (Thousands of €) | Activated tax credits | Deferred tax assets | | | |
| Spain | 78,103 | 19,525 | | | |
| Italy | 13,068 | 3,136 | | | |
| Netherlands | 4,557 | 1,119 | | | |
| Dominican Republic | 7 | 2 | | | |
| Mexico | 1,729 | 519 | | | |
| Brazil | 11,767 | 4,001 | | | |
| China | 164 | 42 | | | |
| TOTAL | 109,395 | 28,344 | | | |

The tax loss carryforwards compensated in the period had not been activated in its entirety in the previous years, which has produced a tax benefit in the amount of 2 million Euro. The said figure relates to Spain with 0.1 million Euros, and to America and the rest of the world with 1.9 million Euros.

With regard to the provisions for financial investments pending to be integrated, it should be observed that the total amount is €14.8 million, which will be reversed through the tax base of Meliá Hotels International, S.A. provided that said investments generate enough profits to allow the discounting of said provisions or at 20% per annum.

For comparative purposes, set out below are tax-loss carry forwards by geographic area and maturity at year-end 2015:

| (Thousands of €) | 2016 | 2017 -2021 | 2022 -2028 | YEARS SUCCESSIVE | TOTAL 31/12/2015 |
|-------------------------------|-------|------------|------------|---------------------|---------------------|
| Spain | | | | 445,867 | 445,867 |
| Rest of Europe | | 4,557 | | 19,393 | 23,950 |
| America and rest of the world | 3,112 | 7,928 | 68 | 12,911 | 24,019 |
| TOTAL | 3,112 | 12,485 | 68 | 478,171 | 493,836 |

The Group's activated tax losses and the deferred tax asset in respect of the previous fiscal year are shown below:

| | 31/12/2015 | | | | |
|--------------------|-----------------------|---------------------|--|--|--|
| (Thousands of €) | Activated tax credits | Deferred tax assets | | | |
| Spain | 110,774 | 27,690 | | | |
| Italy | 14,552 | 4,002 | | | |
| Netherlands | 4,557 | 1,119 | | | |
| Dominican Republic | 10 | 3 | | | |
| Mexico | 2,451 | 735 | | | |
| Brazil | 9,533 | 3,241 | | | |
| China | 169 | 42 | | | |
| TOTAL | 142,046 | 36,832 | | | |

18.4 Tax credits for quota deductions

The Group's available tax credits are detailed, by geographical areas and maturity, below:

| (Thousands of €) | 2017 | 2018 -2022 | 2023 -2029 | YEARS SUCCESSIVE | TOTAL 31/12/2016 |
|-------------------------------|------|------------|------------|---------------------|---------------------|
| Spain | 308 | 1,337 | 5,282 | 1,568 | 8,495 |
| America and rest of the world | 629 | 0 | 0 | 175 | 804 |
| TOTAL | 937 | 1,337 | 5,282 | 1,743 | 9,299 |

Accumulated tax credits at year end in America and rest of the world relate to Mexico and Venezuela and amount to 0.6 million and 0.2 million, respectively.

The Group has recognized deferred tax assets in Spain totalling €7.5 million, in Mexico totalling €0.1 million and in Venezuela totalling 0.2 million.

For comparative purposes, set out below are available tax credits by geographic area and maturity at year-end 2015:

| (Thousands of €) | 2016 | 2017 -2021 | 2022 -2028 | YEARS SUCCESSIVE | TOTAL 31/12/2015 |
|-------------------------------------|------------|---------------|-------------|---------------------|---------------------|
| Spain America and rest of the world | 227 581 | 18,861 719 | 22,961 0 | 1,399 565 | 43,448 1,865 |
| TOTAL | 808 | 19,580 | 22,961 | 1,964 | 45,313 |

The information stipulated in Article 84 of Legislative Royal Decree 4/2004 on Corporate income tax applicable to mergers and the spin-off of lines of business in prior years is included in the first notes to the annual accounts that are approved after each transaction and is summarised as follows:

Inmotel Inversiones, S.A.: 1993, 1996, 1997 and 1998 Meliá Hotels International, S.A.: 1999, 2001 and 2005

18.5 Reconciliation of the consolidated net result and the aggregated tax base

| (Thousands of €) | 2016 | 2015 |
|---|----------|----------|
| Consolidated net result | 102,948 | 40,515 |
| Profit tax cost | 44,640 | 61,103 |
| Adjustments for impairments and provisions | 111,221 | 10,310 |
| Financial Leasing Operations (Leasings) | 3,296 | 22,364 |
| Non-deductible expenses/revenue | (44,135) | 19,842 |
| Exchange differences | 16,550 | 57,649 |
| Adjustments for inflation | (32,158) | (2,006) |
| Other adjustments | (8,936) | (6,956) |
| Previous tax base | 193,426 | 202,821 |
| Compensation of tax loss carryforwards | (3,637) | (9,553) |
| Non-recognised negative bases | (7,303) | (17,906) |
| Tax base (aggregated tax result) | 182,486 | 175,362 |
| Tax costs according to current statutory rate (25%-28%) | 45,622 | 49,101 |
| Effect of the statutory rates of other countries | (7,458) | (10,227) |
| Expenses for current profit tax for the year | 38,164 | 38,874 |



18.6 Income tax expense

The following table reflects the amount recorded as an expense for the year. The balances are detailed by item, differentiating between current and deferred tax:

| (Thousands of €) | 2016 Expenses/ (revenue) | 2015 Expenses/ (revenue) |
|--|--------------------------|-----------------------------|
| Current tax | | |
| Profit tax for the year | 38,164 | 38,874 |
| Other taxes for the year Adjustments to income tax from | 4,855 | 5,182 |
| previous years | 8,980 | 15,070 |
| Deferred tax | | |
| Net change in credits for tax losses | 9,619 | 5,728 |
| Net change in tax credits | 676 | 17,511 |
| Other | (17,654) | (21,262) |
| _ INCOME TAX EXPENSE | 44,640 | 61,103 |

The item Other taxes for the year relate to taxes similar to income tax as well as other taxes in developing countries, the calculation of which is based on revenues or assets.

The greater part of the capital gains tax adjustments for the afore-mentioned fiscal years prior to 2016, relates to modifications which emerged between the definitive tax and the provision for the tax made the previous year.

"Other deferred taxes" also include 16.3 million euro gains generated by the allowance of a deferred tax asset caused by the partial recoverability scheduled for financial expenses not deducted in previous years for lack of sufficient operating income in Spain. This is also reflected in the deferred tax linked to the non-tax deductible 9.4 million euros gained partially compensated by a recorded 8 million loss from a legislative amendment in Venezuela which means a valuation change in the said country.

Italian corporation tax legislation has introduced significant changes such as a tax change applicable to 2016 and following years, going from 27.5% to 24% respectively. This change led to a recalculation of the deferred tax asset and liability to adapt them to the new legal framework.

The following chart reflects the effect the said change has had on the Group's consolidated accounts:

| (Thousands of €) | 31/12/2016 | 31/12/2015 |
|--|------------|------------|
| Effect on the consolidated income statement: | | |
| Credits for activated tax losses | 436 | (1,749) |
| Temporary differences for: | | |
| Tax-deductible provisions at the time of payment or in which responsibility is generated | | 513 |
| Elimination of intergroup results | 328 | (10) |
| Financial Leasing Operations | (1,146) | 592 |
| Fair value adjustment of property investments | | (4) |
| Fair value in business combinations | (2,023) | |
| Revaluation and updating of fixed assets | | 815 |
| TOTAL | (2,405) | 157 |
| Effect on the consolidated net equity | | |
| Interest rate SWAP | | (28) |
| TOTAL | 0 | (28) |



19) RELATED PARTY INFORMATION

The following are deemed to be related parties:

- Associates consolidated using the equity method, as listed in Appendix II to the notes to these annual accounts.
- Significant shareholders of the parent company.
- Executives and Board of Directors.

All transactions with related parties are realized in conditions of market and mutual independence.

19.1 Transactions with associates and jointly-controlled entities

Commercial operations

Commercial transactions with associates and jointly-controlled entities relate mainly to hotel management activities and related services. The attached table shows, for 2016 and 2015, the amount recognised in operating results in the consolidated income statement and balances outstanding at the year-end:

| | | 31/1 | 2/2016 | | 31/1 | 2/2015 |
|---|-----------------|--------|-------------|-----------------|----------|-------------|
| (Thousands of €) | Results 2016 | Assets | Liabilities | Results 2015 | Assets | Liabilities |
| Evertmel Group (*) | (6,447) | 5,180 | 25,225 | (7,130) | 5,019 | 14,436 |
| Meliá Zaragoza, S.L. | 760 | 1,341 | 23,223 | 676 | 72 | 14,430 |
| Adprotel Strand, S. L. | (1,789) | 1,341 | 325 | (2,361) | 112 | 270 |
| Producciones de Parques Group (*) | 1,895 | 1,614 | 3,337 | 1,670 | 1,818 | 4,540 |
| Altavista Hotelera, S. L. | (4,834) | 650 | 15,772 | (4,620) | 11,666 | 356 |
| Fourth Project 2012, S.L. | (1,887) | 158 | 2,738 | (1,666) | 155 | 3,386 |
| Melia Hotels USA Group (*) | (1,007) | 1,898 | 1,024 | (1,000) | 1,847 | 920 |
| Jamaica DevCo | 21 | 1,141 | 2,000 | | 1,047 | 320 |
| Jamaica Beveo | 21 | 1,171 | 2,000 | | | |
| Total joint ventures | (12,281) | 12,069 | 50,433 | (13,432) | 20,688 | 23,924 |
| Turismo de Invierno, S.A. | 491 | 959 | | 494 | 978 | |
| C.P. Meliá Castilla | 3,343 | 1,551 | 73 | 3,250 | 1,465 | 99 |
| C.P.A.M.Costa del Sol | 1,927 | 608 | 43 | 1,567 | 1,002 | 16 |
| Nexprom, S.A. | 1,473 | 563 | 7 | 1,292 | , 548 | 12 |
| Innwise Management, S.L. | • | | | (234) | 60 | 71 |
| Starmel Group (*) | 6,756 | 4,441 | 48 | 4,147 | 3,318 | 83 |
| Inversiones Guiza, S.A. | • | , 7 | 8 | , | 3 | 4 |
| Banamex S.A. Trust | 1,355 | 2,149 | 119 | 53 | 3,590 | 74 |
| Hellenic Hotel Management CO. HB. S. A. | • | 54 | | | 52 | |
| Detur Panamá, S.A. | 193 | 4,012 | 24 | 137 | 4,381 | |
| Inmotel Inversiones Italia, S. R. L. | | | | (3,479) | | |
| Total affiliates | 15,538 | 14,344 | 323 | 7,227 | 15,399 | 360 |
| TOTAL | 3,257 | 26,414 | 50,756 | (6,205) | 36,087 | 24,283 |

^(*) Companies belonging to the same line of business are shown together:

Evertmel Group, consisting of Evertmel, S.L., Mongamenda, S.L. and Kimel, S.L.

Producciones de Parques Group, which comprises Producciones de Parques, S.L. and Tertian XXI, S.L.U.

Starmel Group comprising the following companies: Starmel Hotels OP, S.L., Starmel Hotels JV, S.L., Torremolinos Beach P, S.L., Fuerteventura Beach P, S.L., Santa Eulalia Beach P, S.L., Palmanova Beach P, S.L., Puerto del Carmen Beach P, S.L., San Antonio Beach P. S.L.

Meliá Hotels USA Group, which comprises the company Meliá Hotels USA Llc. and Melia Hotels Florida Llc.

With regard to changes on profits and losses, an increase of 2.6 million euros from the Starmel Group is highlighted, mainly generated by sales commissions for rooms and management fees from improved hotel business profits.

There were also changes because of the changed consolidation method in 2015 of Inmotel Inversiones Italia (see Note 5).

The increase in liabilities from the Evertmel Group includes amounts billed as leasing charges for hotels operated by the Group for 4.3 million euros.

Financing operations

There follows a breakdown of financing granted to associates by the Group at year-end 2016 and 2015:

| | | 31/12 | 2/2016 | _ | 31/12 | /2015 |
|--|----------------------|------------------|-------------|--------------------|------------------|-------------|
| (Thousands of €) | Results 2016 | Assets | Liabilities | Results 2015 | Assets | Liabilities |
| Evertmel Group (*) Meliá Zaragoza, S.L. | 1,487 56 | 31,530 | | 1,359 (15) | 28,120 | |
| Altavista Hotelera, S. L. | 798 | 15,000 | | 1,249 | 21,091 | |
| Adprotel Strand, S. L. Producciones de Parques Group (*) Fourth Project 2012, S.L. | 1,945 480 (23) | 57,472 12,076 | | 1,495 659 56 | 47,644 14,508 | |
| Melia Hotels USA Group (*) Jamaica DevCo | 212 | 6,558 | | 459 | 2,821 | |
| Total joint ventures | 4,977 | 122,635 | 0 | 5,261 | 114,184 | 0 |
| Turismo de Invierno, S.A. Advanced Group (*) Banamex S.A. Trust | 59 559 (21) | 1,162 4,421 | | 59 222 (3) | 1,162 3,773 | |
| Detur Panamá, S.A. | (608) | 153 | | 1,033 | 58 | |
| Total affiliates | (11) | 5,735 | 0 | 1,311 | 4,992 | 0 |
| Total | 4,966 | 128,371 | 0 | 6,572 | 119,176 | 0_ |

^(*) Companies belonging to the same line of business are shown together:
Grupo Evertmel, consisting of Evertmel,S.L., Mongamenda,S.L. and Kimel,S.L.
Producciones de Parques Group, which comprises Producciones de Parques,S.L. and Tertian XXI,S.L.U.
Starmel Group comprising the following companies: Starmel Hotels OP, S.L, Starmel Hotels JV, S.L., Torremolinos Beach P, S.L.,
Fuerteventura Beach P, S.L., Santa Eulalia Beach P, S.L., Palmanova Beach P, S.L., Puerto del Carmen Beach P, S.L.,
San Antonio Beach P, S.L.
Meliá Group Hotels USA LLC, which comprises the company Meliá Hotels USA Llc. And Melia Hotels Florida Llc.

The principal movements of financial assets relate to the drawdowns in addition to the line of credit of Adprotel Strand, S.L. for 9.8 million Euros, respectively.

Interest is calculated on loans and average current account balances at each year end. The rate applied in 2016 is 2.5%. In 2016 a rate of 3.168% was applied.

Guarantees and security deposits

As indicated in Note 20.2., the Group records bank guarantees for certain liabilities recognised by associates or joint ventures. At year-end 2016 they were as follows:

Meliá International Hotels, S.A. is the guarantor of Detur Panamá, S.A., which owns the Hotel Meliá Panamá Canal, vis-à-vis the bank Caixabank, of a USD 2 million loan. The sum guaranteed at 31 December 2016 is USD 0.8 million.

Meliá Hotels International, S.A. is the guarantor to Banco Popular of 50% of the mortgage loan granted to Meliá Zaragoza, S.L.

The amount guaranteed at the end of the period totals 11.8 million Euro.

19.2 Transactions with significant shareholders

Balances by type of transaction effected with significant shareholders are as follows:

| | | (Thousai | nds of C) |
|---|-------------------|----------|-----------|
| Name or company name significant shareholder | Type of operation | 2016 | 2015 |
| Hoteles Mallorquines Asociados, S.L. | Purchase of goods | 6,445 | 10,692 |
| Hoteles Mallorquines Asociados, S.L. | Service provision | 45 | 50 |
| Hoteles Mallorquines Asociados, S.L. | Leases | 436 | 436 |

The asset purchases reflected in the above table relate to inventories acquired from the Group supplier Carma Siglo XXI, S.A., a company incorporated in Palma de Mallorca (Balearic Islands, Spain). This company ceased operations at the end of 2016. This company is a related party as it is an investee of Hoteles Mallorquines Asociados, S.L. and Hoteles Mallorquines Agrupados, S. L.

The balance pending payment to Carma Siglo XXI, S.A. by Group companies at year-end 2016 was € 656 thousand (2015: € 249 thousand).

19.3 Transactions with executives and members of the board of directors

Per diems for attending Board and committee meetings in 2016 and 2015 are as follows:

| (Thousands of €) | | 2016 | 2015 |
|--|-------|------|------|
| Independent external directors | | 402 | 283 |
| Mr Juan Arena de la Mora | | 73 | 75 |
| Mrs Amparo Moraleda Martínez | | | 41 |
| Mr Luis Ma Díaz de Bustamante y Terminel | | 102 | 54 |
| Mr Fco Javier Campo García | | 72 | 55 |
| Mr Fernando D'Ornellas Silva | | 99 | 58 |
| Mrs Carina Szpilka Lazaro | | 58 | |
| External proprietary directors | | 189 | 184 |
| Mr Sebastián Escarrer Jaume | | 54 | 49 |
| Mr Juan Vives Cerda | | 64 | 75 |
| Hoteles Mallorquines Consolidados S.A. | | 72 | 61 |
| Other external directors | | 72 | 75 |
| Mr Alfredo Pastor Bodmer | | 72 | 75 |
| Executive directors | | 103 | 103 |
| Mr Gabriel Escarrer Julia | | 43 | 49 |
| Mr Gabriel Juan Escarrer Jaume | | 60 | 54 |
| | Total | 767 | 646 |

Remuneration of executive directors and senior management in 2016 and 2015 is analysed below:

| | 20 |)16 | 20 | 15 |
|--------------------------------|--------------------|-----------------------|--------------------|-----------------------|
| (Thousands of €) | Fixed remuneration | Variable remuneration | Fixed remuneration | Variable remuneration |
| Executive directors | 1,082 | 364 | 1,081 | 1,221 |
| Mr Gabriel Escarrer Julia | 256 | | 265 | 497 |
| Mr Gabriel Juan Escarrer Jaume | 826 | 364 | 816 | 724 |
| Senior management | 1,630 | 615 | 1,832 | 2,438 |
| Total | 2,712 | 979 | 2,913 | 3,659 |

A reduction in the variable remuneration of senior management in 2016, accumulated remuneration was due for payment in 2015 in accordance with the targets reached in the 2012-2014 Master Plan.

The Company has not assumed any sort of obligation and has not made any sort of advance payment or loans to the directors. The Group has also taken out a civil liability insurance policy (D&O) for directors and executives under the customary conditions for this type of insurance with a premium of 84,920 euros for 2016. No payments were made based on shares.

Set out below is a breakdown of transactions between Group companies and the Company's Board directors or executives during 2016 and 2015:

| | | (I housai | nas of C) |
|--|--------------------------------|------------|-----------|
| Name or company name of dire executives | ectors or Type of operation | 2016 | 2015 |
| | | | _ |
| Mr Gabriel Escarrer Julia | Front office | | 4 |
| Mr Juan Vives Cerda | Front office | 52 | 49 |
| Mr Juan Vives Cerda | Service provision | 552 | 374 |
| | Total | 604 | 426 |



20) CONTINGENT ASSETS AND LIABILITIES

The Group has commitments with third parties in respect of assets and liabilities not recognised on the balance sheet due to the limited probability that they will entail an outflow of funds in the future or because the commitments must not be recognised pursuant to prevailing legislation. Such contingent assets and liabilities are detailed below by amount and item.

20.1 Leases

The Group operated at 31 December a total of 102 hotels under leases of which 12 five-star hotels (2,142 rooms), 72 four-star (15,268 rooms), 14 three-star (3,126 rooms) and 4 three-key establishments (1,243 apartments).

The following table shows minimum lease payments by maturity period:

| (Thousands of €) | Less of 1 year | Between 1 and 5 years | More than 5 years | Total |
|----------------------------------|----------------|-----------------------|----------------------|-----------|
| Minimum operating lease payments | 164,956 | 681,194 | 938,680 | 1,784,830 |

The majority of the Group's leases relate to hotels that are then operated by a Group company.

Most of the lease agreements operated by the companies forming part of the Group have a contingent component relating to changes in the relevant price indexes, and 29 other hotels are covered by a contingent clause relating to the evolution of the results obtained by the hotel establishment, which is not taken into consideration as it is directly related to the contribution of that establishment to the Group's income statement. The contingent instalment in 2016 amounted to 19.3 million euros.

The average term of these lease agreements is 8.75 years.

The information for 2015 is presented for comparative purposes:

| (Thousands of €) | Less of 1 year | Between 1 and 5 years | More than 5 years | Total |
|----------------------------------|----------------|-----------------------|----------------------|-----------|
| Minimum operating lease payments | 136,794 | 558,121 | 859,476 | 1,554,391 |

The Group operates at year end 2015, a total of 97 hotels under leases of which 11 five-star hotels (1,855 rooms), 67 four-star (13,605 rooms), 15 three-star (3,145 rooms) and 4 three-key establishments (1,158 apartments).

The average term of these lease agreements was 8.8 years.

20.2 Collateral and bank guarantees

Meliá Hotels International, S.A. secured payment of lease instalments in favour of the owners of various hotels through bank guarantees amounting to €94.2 million Euros through a corporate guarantee amounting to €7 million.

Meliá Hotels International, S.A. has provided a bank guarantee to secure the possession under a lease agreement of a building dedicated to a parking garage and commercial premises located in Barcelona totalling 0.7 million.

Meliá Hotels International, S.A. secures several operations through bank guarantees and various items, amounting to €46.7 million euros.

Meliá Hotels International, S.A. has furnished collateral and bank guarantees totalling € 12.8 million for operations undertaken by associates (see Note 19.1).

A breakdown for the previous year is presented for comparative purposes:

Meliá Hotels International, S.A. secured payment of lease instalments in favour of the owners of various hotels through bank guarantees amounting to €63.7 million Euros through a corporate guarantee amounting to €7 million.

Meliá Hotels International, S.A. has provided a bank guarantee to secure the possession under a lease agreement of a building intended as a parking garage and commercial premises located in Barcelona totalling €0.7 million.

Meliá Hotels International, S.A. secures several operations through bank guarantees and various items, amounting to €11.4 million euros.

Meliá Hotels International, S.A. has furnished collateral and bank guarantees totalling \in 13.5 million for operations undertaken by associates.

20.3 Other contingent liabilities

Corporación Hotelera Metor, S.A., a 76% owned subsidiary, is involved in a dispute with its minority shareholder, claiming that all agreements and transactions performed with it are void. The Company has carried out the necessary actions to ensure that the outcome of such litigation does not have a significant impact on the Group's financial statements.

The European Commission has informed Meliá of the start of an investigation relating to particular vertical agreements concerning hotel reservations made with tour operators and other tourist agents. The investigation of the Commission, as it has itself explained in the notification received, does not assume the existence of any offence, but the formal opening of a process to enlarge its knowledge of the issue which focuses on whether there are price restrictions based on the place of residence or nationality of the potential customer.

Meliá will continue actively and constructively participating with the Commission as it has been doing to date, providing any clarifications that may be necessary with respect to the issue, relying on a rapid resolution of the process which will confirm the absence of behaviour that is contrary to the rights of European consumers.



21) OTHER INFORMATION

Situations of conflicts of interests involving the directors

As of 31 December, 2016, and in relation to the requirements of articles 229 and 230 of the Amended Text of the Spanish Companies Act, the members of the Board of Directors confirmed that neither they, nor any persons with whom they have ties under article 231 of the aforesaid Act, carry out any activities on their own account that involve any effective competition, present or future, with the Company, or that, in any way whatsoever, would place them in a position of permanent conflict with the interests thereof.

Direct or indirect interests controlled by members of the Company's Board of Directors are as follows:

| Shareholder/adviser | No. of direct or indirect voting rights | % of the total voting rights | Position on the board |
|--|---|------------------------------|-------------------------------------|
| Mr Gabriel Escarrer Julia | 110 427 747 | E1 0070/ (*) | Chairman |
| Mr Gabriel Juan Escarrer Jaume | 119,437,747 | 51.997% (*) | Vice-chairman and managing director |
| Mr Sebastián Escarrer Jaume | | | Member of the board |
| Hoteles Mallorquines Consolidados, S.A. | 51,871,167 | 22.582% (*) | Member of the board |
| Mr Alfredo Pastor Bodmer | 6,000 | 0.003% | Member of the board |
| Mr Juan Arena de la Mora | 1,000 | 0.000% | Member of the board |
| Mr Luis M ^a Díaz de Bustamante y Terminel | 300 | 0.000% | Secretary and member of the board |
| Mr Juan Vives Cerda | 375 | 0.000% | Member of the board |
| Mr Francisco Javier Campo García | 0 | 0.000% | Member of the board |
| Mr Fernando D'Ornellas Silva | 0 | 0.000% | Member of the board |
| Mrs Carina Szpilka Lazaro | 0 | 0.000% | Member of the board |

^(*) It should be noted that the shareholding is calculated based on the direct and indirect interests controlled by Mr. Gabriel Escarrer Juliá, his spouse and children (including Mr. Sebastián Escarrer Jaume and Mr. Gabriel Juan Escarrer Jaume) in the share capital of the companies Hoteles Mallorquines Consolidados, S.A., Hoteles Mallorquines Agrupados, S.L., Hoteles Mallorquines Asociados, S.L. and Majorcan Hotels Luxembourg, S.A.R.L.

The Directors and persons related to them, except for those already mentioned, or persons acting on their behalf, have undertaken no transactions with the Company or other Group companies, except for those inherent in ordinary business activity or outside market conditions.

^(**)This percentage is, in turn, included in the aforementioned 51.997% stake

Information on the deferral of payments to suppliers

Provided below is the information required under supplementary disposition 3 of the Law 15/2010 dated 5 July. The following table shows this breakdown in respect of Meliá Hotels International, S.A. and their Spanish affiliates for 2016 and 2015:

| Days | 2016 | 2015 |
|--|---------|---------|
| | | |
| Average period for payments to suppliers | 75.10 | 88.07 |
| Ratio of paid operations | 77.60 | 79.10 |
| Ratio of operations pending payment | 59.77 | 132.19 |
| (Thousands of €) | | |
| Total navments made | 440.004 | 262.622 |
| Total payments made | 449,021 | 368,628 |
| Total pending payments | 73,157 | 74,865 |

Audit fees

Fees corresponding to the audit of consolidated annual accounts of the parent and subsidiaries have amounted to €1,526 thousand, of which €905 thousand has been invoiced by PricewaterhouseCoopers España, €339 thousand by PricewaterhouseCoopers at an international level and the remaining €283 thousand by other audit firms. In addition, fees invoiced during the year for other services rendered by other companies pertaining to the network of the auditors of the consolidated annual accounts totalled €952 thousand.

Fees corresponding to the audit of consolidated annual accounts of the parent and subsidiaries have amounted to €1,564 thousand, of which €817 thousand has been invoiced by PricewaterhouseCoopers España, €463 thousand by PricewaterhouseCoopers at an international level and the remaining €285 thousand by other audit firms. In addition, fees invoiced during the year for other services rendered by other companies pertaining to the network of the auditors of the consolidated annual accounts totalled €580 thousand.

The UK subsidiaries of the Meliá Group listed below are exempt from requirements relating to auditing of their individual accounts as per the British Companies Act by virtue of Section 479:

- ✓ Melia Hotels International UK Limited (registration number 09925231)
- ✓ Lomondo Limited (registration number 02793825)
- ✓ Lomondo Limited (registration number 08303817)

Environmental risks

No significant item to be included in the specific document relating to environmental information provided for by Order of the Ministry of Justice dated October 8, 2001, is included in the accompanying consolidated annual accounts.

22) EVENTS AFTER THE REPORTING DATE

There have been no subsequent events between the end of the period reported and the formulation of these consolidated annual accounts involving adjustments to show conditions already existing on the closing date, or facts indicative of conditions that may have appeared since the closing date that could affect the capacity of users of the financial statements to make relevant evaluations and take economic decisions.



ANNEX 1. SUBSIDIARIES

| | | HOTEL MANAGEMENT COMPANIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
|---------------------|------|---|--|--|--|---|--|
| (A) | (F1) | APARTHOTEL BOSQUE, S. A. | Camilo José Cela, 5 (Palma de Mallorca) | Spain | 85.00% | | 85.00% |
| (, ,) | () | ARESOL CABOS S.A. de C.V. | Km 19.5 Ctra. Cabo San Lucas (S.Jose del Cabo) | Mexico | 00.0070 | 100.00% | 100.00% |
| (A) | | AYOSA HOTELES, S.L. (JV) | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 49.00% | 49.00% |
| (A) | | BISOL VALLARTA, S. A. dé C. V. | Paseo de la Marina Sur (Puerto Vallarta) | Mexico | | 99.68% | |
| | | | | | | 0.01% | 99.69% |
| (A) | | BISOL VALLARTA, S. A. de C. V. | Boulevard Kukulkan (Cancún) | Mexico | | 92.40% | |
| | | | | | | 7.29% | 99.69% |
| (A) | | BISOL VALLARTA, S. A. de C. V. | Playa Santa Pilar, Aptdo 9 (Cozumel) | Mexico | | 16.41% | |
| | | | | | | 29.63% | |
| | | , | | | | 53.70% | 99.74% |
| (A) | | COLÓN VERONA,S.A. (JV) | Canalejas, 1 (Sevilla) | Spain | 100.00% | | 100.00% |
| | | COM.PROP. SOL Y NIEVE (*) | Plaza del Prado Llano (Sierra Nevada) | Spain | 92.83% | 0.000/ | 92.83% |
| (A) | | CORP.HOT.HISP.MEX., S. A. de C. V. | Boulevard Kukulkan km.12.5 (Cancún) | Mexico | | 9.22% | 00.600/ |
| (4) | | CORD HOTELEDA METOD, C. A. | F | D | | 90.47% | 99.69% |
| (A) | | CORP.HOTELERA METOR, S. A. DESARROLLADORA DEL NORTE, S. en | Faustino Sánchez Carrión s/n (Lima) | Peru | | 75.87% | 75.87% |
| (A) | | C. | PMB 223, PO Box 43006, (Rio Grande) | Puerto Rico | | 49.85% | |
| (A) | | C. | FIND 223, FO DOX 45000, (NO Grande) | ruerto Nico | | 49.85% | 99.69% |
| (A) | | DESARROLLOS SOL, S.A.S. | Lope de Vega, 4 (Santo Domingo) | Dom Rep. | | 61.79% | 33.0370 |
| (A) | | DESARROLLOS SOL, S.A.S. | Lope de Vega, 4 (Santo Domingo) | Donn Rep. | | 20.25% | |
| | | | | | | 17.65% | 99.69% |
| (A) | (F2) | HOTEL ALEXANDER, S. A. S. | 20, Rue du sentier 75002 (Paris) | France | | 100.00% | 100.00% |
| (A) | (F2) | HOTEL COLBERT S.A.S. | 20, Rue du sentier 75002 (Paris) | France | | 100.00% | 100.00% |
| (A) | (F2) | HOTEL FRANÇOIS S.A.S. | 20, Rue du sentier 75002 (Paris) | France | | 100.00% | 100.00% |
| (A) | (F2) | HOTEL MADELEINE PALACE, S.A.S. | 8, Rue Cambon 75001 (Paris) | France | | 100.00% | 100.00% |
| (A) | (F2) | HOTEL ROYAL ALMA S.A.S. | 20, Rue du sentier 75002 (Paris) | France | | 100.00% | 100.00% |
| , | ` , | INNSIDE VENTURES, LLC | 1029, Orange St. Wilmington (Delaware) | USA | | 100.00% | 100.00% |
| (A) | | INVERS. EXP. TURISTICAS, S. A. | Mauricio Legendre, 16 (Madrid) | Spain | 55.31% | | |
| ` , | | • | , , , | · | | 0.03% | 55.34% |
| (A) | | INVERS. INMOB. IAR 1997, C. A. | Avenida Casanova con C/ El Recreo (Caracas) | Venezuela | | 99.69% | 99.69% |
| (A) | | INVERSIONES AGARA, S.A. | Lope de Vega, 4 (Santo Domingo) | Dom. Rep. | | 99.69% | 99.69% |
| (A) | | INVERSIONES AREITO, S.A. | Avda. Barceló, s/n (Bávaro) | Dom. Rep. | 64.54% | | |
| | | | | | | 35.46% | 100.00% |
| (A) | (F1) | INV. HOTELERAS LA JAQUITA, S.A. | Avda. de los Océanos, s/n (Tenerife) | Spain | | 49.07% | |
| | | | | | 50.00% | | 99.07% |
| (A) | | LOMONDO Limited | Albany Street, Regents Park (London) | Great Britain | | 100.00% | 100.00% |
| (A) | | LONDON XXI Limited | 336-337 The Strand (London) | Great Britain | | 100.00% | 100.00% |
| | | MELIA BRASIL ADMINISTRAÇAO | Avenida Cidade Jardim, 1030 (Sao Paulo) | Brazil | | 20.00% | |
| (4) | | MELTÁ LIOTEL CANTEDNIATIONIAL CA | G : T 24/B M) | 6 . | | 80.00% | 100.00% |
| (A) | | MELIA HOTELS INTERNATIONAL, S.A. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | F0 000/ | 100.00% |
| (4) | (F1) | MELIA HOTELS ORLANDO, LLC. (JV) | Brickell Avenue Suite 1000, 800 | USA | | 50.00% | 50.00% |
| (A) | (F1) | PRODISOTEL, S.A. | Mauricio Legendre, 16 (Madrid) | Spain | 05.070/ | 100.00% | 100.00% |
| (A) | (F1) | REALIZACIONES TURÍSTICAS, S.A. | Mauricio Legendre, 16 (Madrid) | Spain | 95.97% | 0.30% | 96.27% |
| (A) | | S' ARGAMASSA HOTELERA S.L. (JV) | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 50.00% | 50.00% |
| (A) | | SOL MELIÁ DEUTSCHLAND, gmbh | Am Schimmersfeld 5 (Ratingen) | Germany | 100.00% | 30.00 /0 | 100.00% |
| (A) | | SOL MELIÁ ITALIA S.R.L. | Via Masaccio 19 (Milan) | | 200.0070 | | |
| () | | | | | 100.00% | | 100.00% |
| | | | | Italy Luxemboura | 100.00% 100.00% | | 100.00% 100.00% |
| (A) | (F1) | SOL MELIÁ LUXEMBOURG, S.A.R.L. | 1 Park Dräi Eechelen, L1499 | Luxembourg | 100.00% | | 100.00% 100.00% |
| (A) | (F1) | | | | | 48.13% | |
| (A) | (F1) | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) | Luxembourg Spain | 100.00% 50.00% | | 100.00% 98.13% |
| (A) | (F1) | SOL MELIÁ LUXEMBOURG, S.A.R.L. | 1 Park Dräi Eechelen, L1499 | Luxembourg | 100.00% | 48.13% P.IND | 100.00% |
| (A) | (F1) | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) | Luxembourg Spain | 100.00% 50.00% | | 100.00% 98.13% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS | Luxembourg Spain COUNTRY | 100.00% 50.00% P.DIR | | 100.00% 98.13% TOTAL |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) | Luxembourg Spain COUNTRY Spain | 100.00% 50.00% P.DIR 99.79% | | 100.00% 98.13% TOTAL 99.79% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX | COUNTRY Spain Spain Panama Portugal | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% | | 100.00% 98.13% TOTAL 99.79% 100.00% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) | Luxembourg Spain COUNTRY Spain Panama | 100.00% 50.00% P.DIR 99.79% 100.00% | P.IND | 98.13% TOTAL 99.79% 100.00% 100.00% |
| | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | COUNTRY Spain Panama Portugal Netherlands | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% | P.IND 49.00% | 98.13% TOTAL 99.79% 100.00% 100.00% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) | COUNTRY Spain Panama Portugal Netherlands Rep. Dom. | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% | P.IND 49.00% 100.00% | 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% |
| | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. NEW CONTINENT VENTURES, Inc. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) | COUNTRY Spain Spain Panama Portugal Netherlands Rep. Dom. USA | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% | 49.00% 100.00% 100.00% | 100.00% 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% 100.00% |
| | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) Avenida Central, 8 (San José) | COUNTRY Spain Panama Portugal Netherlands Rep. Dom. | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% | P.IND 49.00% 100.00% | 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. NEW CONTINENT VENTURES, Inc. OPERADORA COSTARISOL | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) Avenida Central, 8 (San José) Blvd. Kukulkan Km 16.5 No 1 T.5. Zona Hot | COUNTRY Spain Panama Portugal Netherlands Rep. Dom. USA Costa Rica | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% 51.00% | 49.00% 100.00% 100.00% | 100.00% 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% 100.00% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. NEW CONTINENT VENTURES, Inc. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) Avenida Central, 8 (San José) | COUNTRY Spain Spain Panama Portugal Netherlands Rep. Dom. USA | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% | 49.00% 100.00% 100.00% | 100.00% 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% 100.00% 100.00% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. NEW CONTINENT VENTURES, Inc. OPERADORA COSTARISOL | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) Avenida Central, 8 (San José) Blvd. Kukulkan Km 16.5 No 1 T.5. Zona Hot (Cancún) | COUNTRY Spain Panama Portugal Netherlands Rep. Dom. USA Costa Rica | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% 51.00% | 49.00% 100.00% 100.00% | 100.00% 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% 100.00% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. NEW CONTINENT VENTURES, Inc. OPERADORA COSTARISOL OPERADORA MESOL, S. A. de C. V. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) Avenida Central, 8 (San José) Blvd. Kukulkan Km 16.5 No 1 T.5. Zona Hot (Cancún) Ed.Plaza Bapindo-Menara Mandiri Lt.16 | COUNTRY Spain Panama Portugal Netherlands Rep. Dom. USA Costa Rica Mexico | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% 51.00% | 49.00% 100.00% 100.00% | 100.00% 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% 100.00% 100.00% |
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| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. NEW CONTINENT VENTURES, Inc. OPERADORA COSTARISOL OPERADORA MESOL, S. A. de C. V. | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) Avenida Central, 8 (San José) Blvd. Kukulkan Km 16.5 No 1 T.5. Zona Hot (Cancún) Ed.Plaza Bapindo-Menara Mandiri Lt.16 Jl.Jend.Sudirman Kav.54-55 (Jakarta) | COUNTRY Spain Panama Portugal Netherlands Rep. Dom. USA Costa Rica Mexico | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% 51.00% | 49.00% 100.00% 100.00% | 100.00% 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% 100.00% 100.00% |
| (A) | | SOL MELIÁ LUXEMBOURG, S.A.R.L. TENERIFE SOL, S. A. MANAGEMENT COMPANIES APARTOTEL, S. A. GESMESOL, S. A. ILHA BELA GESTAÔ E TURISMO, Ltd. MARKSERV, B. V. MELIÁ MANAGEMENT, S.A. NEW CONTINENT VENTURES, Inc. OPERADORA COSTARISOL OPERADORA MESOL, S. A. de C. V. PT SOL MELIÁ INDONESIA | 1 Park Dräi Eechelen, L1499 Playa de las Américas (Tenerife) ADDRESS Mauricio Legendre, 16 (Madrid) Elvira Méndez, 10 - Edif. Bco do Brasil 31 de Janeiro, 81 (Funchal - Madeira) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Lope de Vega, 4 (Santo Domingo) 800 Brickell Avenue Suite 1000 (Miami) Avenida Central, 8 (San José) Blvd. Kukulkan Km 16.5 No 1 T.5. Zona Hot (Cancún) Ed.Plaza Bapindo-Menara Mandiri Lt.16 Jl.Jend.Sudirman Kav.54-55 (Jakarta) Strawinskylaan 915 WTC, Toren A,1077 XX | COUNTRY Spain Panama Portugal Netherlands Rep. Dom. USA Costa Rica Mexico Indonesia | 100.00% 50.00% P.DIR 99.79% 100.00% 100.00% 51.00% 75.21% | 49.00% 100.00% 100.00% 100.00% | 100.00% 98.13% TOTAL 99.79% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% |
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^(*) Participation in this entity is through the ownership of apartments which represent 92.83% of the total, which are recorded in the heading for the tangible asset.

Continued on the next page...



| | | COMPANIES VARIOUS ACTIVITIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
|-----|---|--|--|---|--|---|--|
| | (F1) | CASINO TAMARINDOS, S. A. | Retama, 3 (Las Palmas) | Spain | 100.00% | | 100.00% |
| | ` , | CREDIT CONTROL CORPORATION | Brickell Avenue, 800 (Miami) | USA | 100.00% | | 100.00% |
| | (F1) | DORPAN, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 100.00% | | 100.00% |
| (A) | | GRUPO SOL SERVICES | 80, Raffles Place,(Kuala Lumpur) | Singapore | 100.00% | | 100.00% |
| (A) | (F2) | GUARAJUBA EMPREENDIMENTOS, S.A. HOTEL METROPOLITAN, S.A.S. | Avda. Jorge Amado s/n, Bahia 20, Rue du sentier 75002 (Paris) | Brazil France | 100.00% | 100.00% | 100.00% 100.00% |
| (A) | (F1) | IDISO HOTEL DISTRIBUTION, S.A.S. | Aravaca 22,Bis (Madrid) | Spain | | 75.00% | 75.00% |
| () | () | INNWISE MANAGEMENT. S.L. | Aravaca 22,Bis (Madrid) | Spain | | 75.00% | 75.00% |
| (A) | | INMOBILIARIA DISTRITO CIAL., C. A. | Avda. venezuela con Casanova (Caracas) | Venezuela | | 89.26% | 89.26% |
| | | INMOTEL INVERS. ITALIA, S.R.L. | Via Pietro Mascagni, 14 (Milan) | Italy | 100.00% | | 100.00% |
| | (F1) | HOTEL ROOM MANAGEMENT, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 400 000/ | 99.69% | 99.69% |
| | (F1) (F1) | MELIA EUROPE & MIDDLE EAST, S.L. NAOLINCO AVIATION,S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 100.00% 100.00% | | 100.00% 100.00% |
| (A) | (F1) (F1) | PRODIGIOS INTERACTIVOS, S.A. | Gremio Toneleros, 24 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) | Spain Spain | 53.98% | 46.02% | 100.00% |
| (A) | (F1) | RENÉ EGLI, S.L.U. | Playa La Barca, Pájara (Las Palmas de G.Canaria) | Spain | 100.00% | 40.02 /0 | 100.00% |
| | (F1) | SECURISOL, S. A. | Avda.Notario Alemany s/n Hotel Barbados (Calviá) | Spain | 100.00% | | 100.00% |
| (A) | | SEGUNDA FASE CORP. | Carretera 3, Intersecc. 955 (Rio Grande) | Puerto Rico | | 100.00% | 100.00% |
| (A) | | SIERRA PARIMA, S.A. | Avda. Barceló, s/n (Bávaro) | Dom. Rep. | 51.00% | | 51.00% |
| | | SOL CARIBE TOURS, S. A. | Vía Grecia - Edif. Alamanda 6B (Panama) | Panama | | 100.00% | 100.00% |
| | | SOL GROUP CORPORATION | 2100, Coral Way, suite 402 (Miami) | USA | 100 000/ | 100.00% | 100.00% |
| | | SOL MELIÁ EUROPE, B. V. SOL MELIÁ FUNDING | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Regatta Office Park West Bay Road P.O.Box 31106 | Netherlands Cayman Islands | 100.00% | 100.00% | 100.00% 100.00% |
| (A) | | SMVC DOMINICANA, S.A. | Lope de Vega, 4 (Santo Domingo) | Rep. Dom. | • | 100.00% | 100.00% |
| (A) | (F1) | SMVC ESPAÑA S.L. | Mauricio Legendre,16 (Madrid) | Spain | | 100.00% | 100.00% |
| (A) | () | SMVC MÉXICO, S.A de C.V. | Boluevard Kukulkan (Cancún) | Mexico | | 100.00% | 100.00% |
| | | SMVC PANAMÁ S.A. | Antigua escuela las Américas, Lago Gatún | Panama | | 100.00% | 100.00% |
| (A) | | SMVC PUERTO RICO | Sector Coco Beach, 200 Carretera 968 (Río Grande) | P.Rico | 100.00% | | 100.00% |
| | | VACATION CLUB SERVICES INC. | Bickell Avenue, 800 (Miami) | USA | | 100.00% | 100.00% |
| | | HOLDING COMPANIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
| (A) | (F2) | CADSTAR FRANCE, S.A.S. | 12, Rue du Mont Thabor (Paris) | France | | 100.00% | 100.00% |
| | (F3) | DESARR.HOTEL. SAN JUAN, B.V. | Strawinskylaan, 915 WTC (Amsterdam) | Netherlands | | 99.69% | 99.69% |
| | (F1) | DOMINICAN INVESTMENTS, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 99.69% | 99.69% |
| | (F1) | DOMINICAN MARKETING SERVICES, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 65.73% | 00.600/ |
| | (F1) | EVDAMILICO CDAINI C I II | Cramia Tanalarea 34 (Dalma de Mallarea) | Cnain | 100 000/ | 33.96% | 99.69% |
| | (F1) (F3) | EXPAMIHSO SPAIN. S.L.U. FARANDOLE, B. V. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) | Spain Netherlands | 100.00% | 99.69% | 100.00% 99.69% |
| | (F1) | HOGARES BATLE, S.A. | Gremio Toneleros, 42 (Palma de Mca.) | Spain | 51.49% | 33.0370 | 33.03 70 |
| | () | 1100/11120 2/1122/ 0//11 | Granne remains of 12 (ranna ac ricar) | оран. | 51.1570 | 46.70% | 98.19% |
| | (F1) | HOTELES SOL MELIÁ, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 100.00% | | 100.00% |
| | | IMPULSE HOTEL DEVELOPMENT B.V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Netherlands | 100.00% | | 100.00% |
| | | INVERS.HOTELERAS LOS CABOS | Calle 57, Elvira Mendez 10-Edif Banco Do Brasil | Panama | | 100.00% | 100.00% |
| | | INVERS. TURIST. DEL CARIBE, S. A. | Lope de Vega, 4 (Santo Domingo) | Rep. Dom. | 100.00% | | 100.00% |
| | | MELIÁ HOTELS INTERNAIOTNA. UK LIMITED | Albany Street , Regents Park, London NW1 3UP | Great Britain | 100.00% | | 100.00% |
| | | MELIÁ INV. AMERICANAS, N. V. | Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Netherlands | 82.26% | | 100.00 /0 |
| | | TIELLY CHANGE THE PROPERTY OF THE VI | Strawniskyldan 313 WTC, Toren 74,1077 707 (7misterdan) | rectitional | | | 99.69% |
| | | | | | | 17.43% | |
| | (F1) | NEALE EXPA SPAIN, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 17.43% 99.69% | 99.69% |
| | (F1) (F1) | NEALE EXPA SPAIN, S.L.U. PUNTA CANA RESERVATIONS, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) | Spain Spain | 100.00% | | |
| | | | | | 100.00% | | 99.69% |
| | (F1) (F3) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Spain Netherlands Netherlands | 100.00% | 99.69% | 99.69% 100.00% 99.69% 100.00% |
| (A) | (F1) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) | Spain Netherlands Netherlands France | 100.00% 100.00% | 99.69% | 99.69% 100.00% 99.69% 100.00% 100.00% |
| (A) | (F1) (F3) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Spain Netherlands Netherlands France Netherlands | 100.00% | 99.69% 99.69% | 99.69% 100.00% 99.69% 100.00% 100.00% |
| (A) | (F1) (F3) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) | Spain Netherlands Netherlands France | 100.00% 100.00% | 99.69% | 99.69% 100.00% 99.69% 100.00% 100.00% |
| (A) | (F1) (F3) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) | Spain Netherlands Netherlands France Netherlands | 100.00% 100.00% | 99.69% 99.69% | 99.69% 100.00% 99.69% 100.00% 100.00% |
| (A) | (F1) (F3) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIA VACATION CLUB LLC. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) | Spain Netherlands Netherlands France Netherlands USA | 100.00% 100.00% 100.00% | 99.69% 99.69% 100.00% | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% |
| (A) | (F1) (F3) (F2) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIA VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif- | Spain Netherlands Netherlands France Netherlands USA COUNTRY | 100.00% 100.00% 100.00% P.DIR | 99.69% 99.69% 100.00% | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% TOTAL |
| | (F1) (F3) (F2) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco | 100.00% 100.00% 100.00% | 99.69% 99.69% 100.00% P.IND | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% TOTAL 100.00% |
| (A) | (F1) (F3) (F2) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIA VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. CASINO PARADISUS, S. A. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) Playas de Bavaro (Higuey) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. | 100.00% 100.00% 100.00% P.DIR | 99.69% 99.69% 100.00% P.IND | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% TOTAL 100.00% 49.85% |
| | (F1) (F3) (F2) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. Tunis | 100.00% 100.00% 100.00% P.DIR 100.00% | 99.69% 99.69% 100.00% P.IND | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% TOTAL 100.00% |
| | (F1) (F3) (F2) (F1) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIA VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. CASINO PARADISUS, S. A. COMP. TUNISIENNE GEST. HOTELIÉRE | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) Playas de Bavaro (Higuey) 18 Boulevard Khézama nº 44, 4051 Sousse (Tunis) Gremio Toneleros, 24 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. | 100.00% 100.00% 100.00% P.DIR | 99.69% 99.69% 100.00% P.IND | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% TOTAL 100.00% 100.00% 49.85% 100.00% |
| | (F1) (F3) (F2) (F1) (F1) (F1) (F1) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIA VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. CASINO PARADISUS, S. A. COMP. TUNISIENNE GEST. HOTELIÉRE GEST.HOT.TURISTICA MESOL GONPONS INVERSIONES, S.L.U. HOTELES MELIÁ, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) Playas de Bavaro (Higuey) 18 Boulevard Khézama nº 44, 4051 Sousse (Tunis) Gremio Toneleros, 42 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. Tunis Spain Spain Spain Spain | 100.00% 100.00% 100.00% P.DIR 100.00% 100.00% 100.00% | 99.69% 99.69% 100.00% P.IND | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% 100.00% TOTAL 100.00% 49.85% 100.00% 100.00% 100.00% 100.00% |
| | (F1) (F3) (F2) (F1) (F1) (F1) (F1) (F1) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. CASINO PARADISUS, S. A. COMP. TUNISIENNE GEST. HOTELIÉRE GEST.HOT.TURISTICA MESOL GONPONS INVERSIONES, S.L.U. HOTELES MELIÁ, S. L. HOTELES PARADISUS, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan, 915 WTC (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) Playas de Bavaro (Higuey) 18 Boulevard Khézama nº 44, 4051 Sousse (Tunis) Gremio Toneleros, 24 (Palma de Mallorca) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. Tunis Spain Spain Spain Spain Spain Spain | 100.00% 100.00% 100.00% P.DIR 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% | 99.69% 99.69% 100.00% P.IND | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 49.85% 100.00% 100.00% 100.00% 100.00% |
| | (F1) (F3) (F2) (F1) (F1) (F1) (F1) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. CASINO PARADISUS, S. A. COMP. TUNISIENNE GEST. HOTELIÉRE GEST.HOT.TURISTICA MESOL GONPONS INVERSIONES, S.L.U. HOTELES MELIÁ, S. L. HOTELES PARADISUS, S. L. HOTELES SOL, S. L. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) Playas de Bavaro (Higuey) 18 Boulevard Khézama nº 44, 4051 Sousse (Tunis) Gremio Toneleros, 42 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. Tunis Spain Spain Spain Spain Spain Spain Spain Spain Spain | 100.00% 100.00% 100.00% P.DIR 100.00% 100.00% 100.00% | 99.69% 99.69% 100.00% P.IND 49.85% 100.00% | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% 100.00% TOTAL 100.00% 49.85% 100.00% 100.00% 100.00% 100.00% 100.00% |
| | (F1) (F3) (F2) (F1) (F1) (F1) (F1) (F1) (F1) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ INVESTMENT, N. V. SOL MELIA VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. CASINO PARADISUS, S. A. COMP. TUNISIENNE GEST. HOTELIÉRE GEST.HOT.TURISTICA MESOL GONPONS INVERSIONES, S.L.U. HOTELES MELIÁ, S. L. HOTELES SOL, S. L. INVERSIONES INVERMONT, S. A. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) Playas de Bavaro (Higuey) 18 Boulevard Khézama nº 44, 4051 Sousse (Tunis) Gremio Toneleros, 24 (Palma de Mallorca) Av. Venezuela, Edif. T. América (Caracas) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. Tunis Spain Spain Spain Spain Spain Spain Spain Spain Spain Venezuela | 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% | 99.69% 99.69% 100.00% P.IND | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% |
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| | (F1) (F3) (F2) (F1) (F1) (F1) (F1) (F1) (F1) | PUNTA CANA RESERVATIONS, S.L.U. SAN JUAN INVESTMENT, B. V. SOL GROUP, B. V. SOL MELIÁ FRANCE, S.A.S. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ INVESTMENT, N. V. SOL MELIÁ VACATION CLUB LLC. INACTIVE COMPANIES ADRIMELCO INVERSIONES, S.L.U. ALMELDIK, S.A.R.L.A.U. CASINO PARADISUS, S. A. COMP. TUNISIENNE GEST. HOTELIÉRE GEST.HOT.TURISTICA MESOL GONPONS INVERSIONES, S.L.U. HOTELES MELIÁ, S. L. HOTELES PARADISUS, S. L. INVERSIONES INVERMONT, S. A. MOTELES ANDALUCES, S. A. SOL MELIÁ JAMAICA, LTD. | Gremio Toneleros, 24 (Palma de Mallorca) Strawinskylaan, 915 WTC (Amsterdam) Strawinskylaan, 915 WTC, Toren A,1077 XX (Amsterdam) 20 Rue du Sentier (Paris) Strawinskylaan 915 WTC, Toren A,1077 XX (Amsterdam) Bickell Avenue, 800 (Miami) ADDRESS Gremio Toneleros, 24 (Palma de Mallorca) 219,Bd.Zerktouini angle Bd.Roudani N.13 (Maarif-Casablanca) Playas de Bavaro (Higuey) 18 Boulevard Khézama nº 44, 4051 Sousse (Tunis) Gremio Toneleros, 42 (Palma de Mallorca) Gremio Toneleros, 24 (Palma de Mallorca) Av. Venezuela, Edif. T. América (Caracas) Mauricio Legendre, 16 (Madrid) 21, East Street (Kingston CSO) | Spain Netherlands Netherlands France Netherlands USA COUNTRY Spain Morocco Dom. Rep. Tunis Spain Jamaica | 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% | 99.69% 99.69% 100.00% P.IND 49.85% 100.00% | 99.69% 100.00% 99.69% 100.00% 100.00% 100.00% 100.00% **TOTAL** 100.00% 49.85% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% 100.00% |
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⁽A) Audited companies

⁽F1) Companies that constitute a consolidated tax group with Meliá Hotels International, S.A.(F2) Companies that constitute a consolidated tax group with Sol Melia France, S.A.S.(F3) Companies that constitute a consolidated tax group with Meliá Inversiones Americanas, N.V.



ANNEX 2. AFFILIATES AND JOINT VENTURES

| | | HOTEL MANAGEMENT COMPANIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
|-----|-------|--|---|-----------|----------|-----------------|---------|
| | | BANAMEX S.A. EL MEDANO TRUST | Playa El Medano s/n, (Cabo San Lucas) | Mexico | | 30.28% | 30.28% |
| (A) | | COM. PROP. APARTOTEL MELIÁ CASTILLA (*) | Capitán Haya, 43 (Madrid) | Spain | 31.35% | | |
| | | C.P.APARTOTEL M.COSTA DEL SOL (*) | Paseo Marítimo 11 (Torremolinos) | Spain | 1.48% | 0.09% | 31.44% |
| | | C.P.APARTOTLE M.COSTA DEL SOL (*) | raseo Mandino II (Torremonios) | Spaili | 1.4070 | 18.71% | 20.19% |
| A) | | DETUR PANAMÁ S. A. | Antigua Escuela Las Américas (Colón) | Panama | 32.72% | 17.21% | 49.93% |
| A) | (F4) | STARMEL HOTELS OP, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 20.00% | 20.00% |
| A) | | MELIÁ ZARAGOZA S.L. | Avenida César Augusto, 13 (Zaragoza) | Spain | 50.00% | | 50.00% |
| | | NEXPROM, S. A. | Avda. del Lido s/n (Torremolinos) | Spain | 17.50% | | |
| | | | BL B | | 40.000 | 2.50% | 20.00% |
| | | PLAZA PUERTA DEL MAR, S.A. | Plaza Puerta del Mar, 3 (Alicante) | Spain | 12.23% | 7.78% | 20.01% |
| A) | (F5) | PRODUCCIONES DE PARQUES, S.L. (JV) | Avda. P.Vaguer Ramis , s/n (Calviá) | Spain | 50.00% | 7.76% | 50.00% |
| A) | (F5) | TERTIAN XXI, S.L.U. (JV) | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 30.00 /0 | 50.00% | 50.00% |
| ,,, | (13) | TURISMO DE INVIERNO, S.A. | Plaza Pradollano, s/n Sierra Nevada (Granada) | Spain | 21.42% | 30.0070 | 21.42% |
| | | <u>, </u> | | • | | | |
| | | HOTEL MANAGEMENT COMPANIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
| (A) | | ADPROTEL STRAND, S.L. | Mauricio Legendre, 16 (Madrid) | Spain | 50.00% | | 50.00% |
| (A) | (F4) | SANTA EULALIA BEACH P, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 30.0070 | 20.00% | 20.00% |
| A) | (F4) | PUERTO DELCARMEN BEACH P, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 20.00% | 20.00% |
| A) | , | ALTAVISTA HOTELERA, S.L. (JV) | Avda. Pere IV, 272 (Barcelona) | Spain | 7.55% | | |
| | | | | | | 41.50% | 49.05% |
| A) | (F4) | FUERTEVENTURA BEACH P, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 20.00% | 20.00% |
| A) | (F4) | PALMANOVA BEACH P, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 40.000/ | 20.00% | 20.00% |
| A) | (F6) | EVERTMEL, S.L. (JV) | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 49.00% | 1 000/ | 49.00% |
| | | EL RECREO PLAZA & CIA., C.A. | Avda.Fco.de Miranda Torre Oeste,15 Of.15(Caracas) | Venezuela | | 1.00% 18.94% | 19.94% |
| A) | | FOURTH PROJECT 2012, S.L. (JV) | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 50.00% | 50.00% |
| A) | (F4) | SAN ANTONIO BEACH P, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 20.00% | 20.00% |
| , | () | MELIA HOTELS FLORIDA, LLC. (JV) | Brickell Avenue Suite 1000, 800 | USA | | 50.00% | 50.00% |
| | (F6) | MONGAMENDA, S.L. (JV) | Alexandre Rosselló, 15 (Palma de Mallorca) | Spain | | 49.00% | 49.00% |
| (A) | (F4) | TORREMOLINOS BEACH P, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 20.00% | 20.00% |
| | | COMPANIES VARIOUS ACTIVITIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
| | | GOTH ANIES VARIOUS ACTIVITIES | ADDICEO | COUNTRY | TIDER | 1 12110 | IOIAL |
| (A) | | INVERSIONES GUIZA, S. A. | Avda. Lope de Vega, 4 (Sto. Domingo) | Rep. Dom. | | 49.84% | 49.84% |
| | (F6) | KIMEL MCA, S.L. (JV) | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | | 49.00% | 49.00% |
| | | INACTIVE COMPANIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
| | | HELLENIC HOTEL MANAGEMENT | Panepistimiou, 40 (Athens) | Greece | 40.00% | | 40.00% |
| | | JAMAICA DEVCO S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 49.00% | | 49.00% |
| | | JAMAICA DEVCO S.E. | Grenno Toncieros, 24 (Fairia de Manorea) | Эрані | 45.00 /0 | | 45.00 % |
| | | HOLDING COMPANIES | ADDRESS | COUNTRY | P.DIR | P.IND | TOTAL |
| (A) | (F4) | STARMEL HOTELES JV, S.L. | Gremio Toneleros, 24 (Palma de Mallorca) | Spain | 20.00% | | 20.00% |
| Α) | (1-4) | EL RECREO PLAZA, C.A. | Avda.Fco.de Miranda Torre Oeste,15 Of.15(Caracas) | Venezuela | 20.00% | 19.94% | 19.94% |
| | | MELIA HOTELS USA, LLC. (JV) | Brickell Avenue Suite 1000, 800 | USA | | 50.00% | 50.00% |
| | | PROMEDRO, S. A. | Avda. del Lido s/n (Torremolinos) | Spain | 20.00% | 30.0070 | 20.00% |
| | | | | Jpu | 20.0070 | | 20.0070 |

⁽A) Audited companies
(JV) Relate to Joint Ventures
(F4) Companies that constitute a consolidated tax group with Starme Hotels JV, S.L.
(F5) Companies that constitute a consolidated tax group with Producciones de Parques, S.L.
(F6) Companies that constitute a consolidated tax group with Evertmel, S.L.

^(*) Participation in this entities is through the ownership of apartments which represent 31.44% and 20.19% of the total, which are recorded in the heading for property investments.



1. POSITION OF THE ENTITY

1.1 Organisational Structure

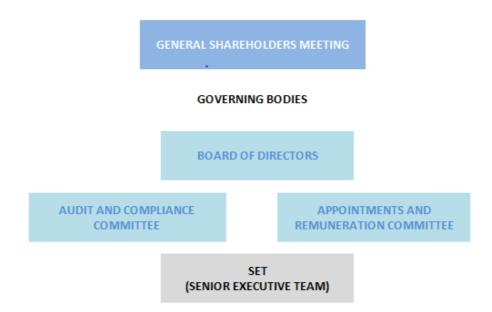
Meliá Hotels International, S.A. and its subsidiaries and affiliates (hereinafter the "Group" or the "Company") form an integrated group of companies that are mainly engaged in tourism activities in general and more specifically in the management and operation of hotels owned by them, leased, under management or franchise agreement, as well as vacation club operations. The Group is also engaged in the promotion of all types of business related to the hotel and tourism sector or with leisure or recreational activities, as well as participation in the creation, development and operation of new businesses, establishments or entities, in the tourism and hotel sectors and of any leisure or recreational activity. In addition, some of the Group's companies carry out real estate activities by taking advantage of the synergies obtained in hotel developments motivated by the strong expansion process.

In any case, those activities that the special laws reserve to companies that meet certain requirements that are not fulfilled by the Company are expressly excluded from the corporate purpose. In particular, all activities that the laws reserve to Collective Investment Institutions or stock market mediating companies are excluded.

The operating segments that constitute the Company's organisational structure are detailed below and the results are reviewed by the entity's highest decision-making authority:

- ✓ Hotel management: corresponds to the income from fees received for the operation of hotels under management and franchise agreement. In addition, it includes the intergroup charges to the Group's hotels on a lease and rental basis.
- ✓ Hotel business: this segment includes the results obtained by the operation of the hotel units owned or leased by the Group. The income produced in the catering sector is also presented by the consideration of this activity as a source of revenue which is fully integrated in the hotel operation, due to the majority sale of joint packages whose price includes accommodation and food and which would make an actual segment of assets and associated liabilities unworkable.
- ✓ Other business related to hotel management: this segment includes additional revenue from the hotel business, such as casinos and tour operating activities.
- ✓ Real Estate: includes capital gains from asset turnover, as well as real estate promotion and exploitation activities.
- ✓ Club Meliá: reflects the results derived from the sale of rights to shared use of specific resort units.
- Corporate: corresponds to structure costs, results related to mediation and marketing of room bookings and tourist services, as well as corporate costs of the Group not assignable to any of the three business divisions mentioned above.

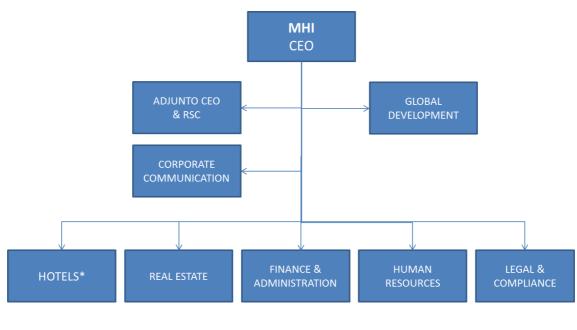
The organisational structure of the Company is detailed below:



1.2 The Company's organisational chart

The company's current organisational model called "Competing by Design" implemented in 2013, is based on the decentralisation of operational and support functions for the operation, in order to provide greater autonomy and agility to the business in its decision making, in turn boosting customer proximity. On the other hand, the strategic and control functions, which ensure the present and future global vision of the Company, remain centralised.

In accordance with the definition of the "Competing by Design" organisational model, the Company's current organisational structure is as follows:



* In 2016 the integration process of Hotels and Club Meliá was finalised, both segments having the same hierarchical dependence.

At the end of 2016, on the occasion of the reorganisation of the executive functions that the Company's Chairman had held so far, the Management of Global Development has been integrated under the Hotels division.

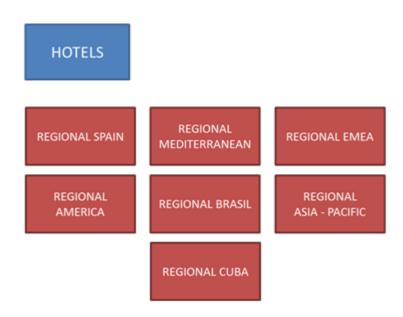
The Company's Executive Committee comprises the following Chief Officers:

- CHIEF FINANCE & ADMINISTRATION OFFICER
- CHIEF HOTELS OFFICER
- CHIEF HUMAN RESOURCES OFFICER
- CHIEF LEGAL & COMPLIANCE OFFICER
- CHIEF REAL ESTATE OFFICER

The fundamental objective of "Competing by Design" is to have an agile and excellent organisational model that constitutes a competitive advantage for the Group, providing *know-how* and autonomy to geographical areas and maintaining the vision and global control of the business centralised, "Think Globally, Act Locally".

Based on the culture and values of Coherence, Excellence, Proximity, Dedication to Service and Innovation, the principles of Leadership, Globalisation and Efficiency which the model is based on have been established. These principles include, among others, teamwork, consensus and collaboration in the decision-making process, delegation of ultimate responsibility for the results account to the leading regional manager, proximity to the operational and support functions for the business, the internationalisation of the processes, systems and organisational structures and the search for synergies among the functions and the optimisation of both corporate and regional structures.

Based on all this, the current organisational structure of the Hotels sector and on which all decentralised (Regional) functions depend as well as one part of the global functions is as follows:



1.3 Operation of the entity

Strategic momentum

Meliá Hotels International promotes its strategy aligned with the Vision 2020, pivoting the processes of transformation on three fundamental dimensions, key ones in its business model and in the current environment:

- ✓ People
- ✓ Innovation
- √ Digitalisation

These three dimensions act as ambitious transverse axes of change and are present in the different levers that make up the Strategic Momentum of Meliá Hotels International in 2016.

In the definition and implementation of the strategic momentum, we also integrate the continuous analysis of an increasingly changing environment, as well as the inputs of the different interest groups, resulting from the materiality analysis carried out by the Company. This strategic approach strengthens the Company and gives it the necessary dynamism to consolidate a solid and excellent present that allows it to undertake a promising future, after 60 years of success.

The different thrusts in the framework of the strategic momentum are:

Brand architecture

The Company, aware of the changes demanded by the market, drives its business model focused on positioning its brands as a lever for growth, profitability and reinforces this positioning from both a global and regional perspective.

Today, Meliá Hotels International has a portfolio of 7 hotel brands and a vacation club with its own and well defined identities that contribute to an internationally recognised positioning that allows different segments of customers, nationalities, cultures and generations to be satisfied.

Customer centric

The culture of Meliá Hotels International has maintained throughout its 60 years of experience a constant and invariable premise: a culture of service focused on excellence and the delivery of the brand promise. The Company is completely oriented around the customer and increasing their loyalty, by establishing a fluid conversation to improve their experience and interaction with the brand. To this end, the Company adapts its processes by updating year after year technologically leading initiatives that allow it to remain at the forefront of customer awareness and quality of service.

Meliá goes beyond

The Company, present for the first time in its 60 years of history in 43 countries, maintains its expansion prospects with the objective of strengthening the positioning of Meliá Hotels International, growing in emerging markets of Asia Pacific and Africa, as well as in Latin America, and in the main European cities, with the ambition of being leaders in the resorts segment.

Excellence in management

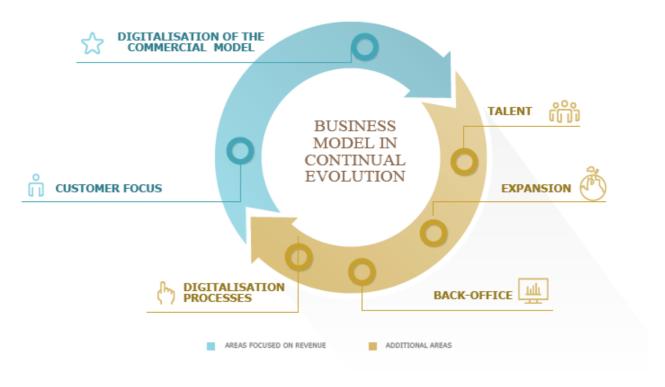
Meliá Hotels International develops and promotes different initiatives by functional areas complementary to the operational ones that give them competitive advantages and whose innovation is transferable as a contribution of value to the business. Under the dimensions of digitalisation, innovation and people, these areas contribute in a fundamental way to the Company's progress toward a model of excellence in management.

Business Model

The Company presents a consolidated and successful business model, which has evolved from a family-owned resorts company, born in Mallorca (Spain), to a listed company, diversified internationally, with recognised and leading brands in the market and focused on growth under formulas which are less capital intensive.

Meliá Hotels International's business model focuses on generating value for its stakeholders. This model is the result of an evolution of the Company over 6 decades in areas such as internationalisation, innovation and the offer of global services under criteria of excellence and proximity to the needs and expectations of its stakeholders.

The evolution and updating of the business model, meeting the requirements mainly of customers, owners and employees, generates a philosophy of continuous reflection and implementation of improvements in the business model in line with changes in the environment, the new technologies available and opportunities which the global dimension of the Company offers. This business model update covers all areas of the Company worldwide, from hotels, regional areas to headquarters.



Meliá Hotels International has strengthened its hotel management model, focused mainly on third-party management, favouring a low-intensity capital growth model, giving the Company greater dynamism to drive innovation, continuous improvement, minimisation of risks, reputation and recognition.

Following the transformation from a proprietary company, with hotels in management, to a management company with hotels in property, Meliá Hotels International today has a portfolio of hotels where low capital intensity models (management and franchise) represent 60% of rooms on the traditional models of owned and leased. Of the 18 openings that occurred in 2016, 63% of them were hotels under a management model mainly, and to a lesser extent, under a franchise system.



2. BUSINESS EVOLUTION AND RESULTS

The following is a breakdown of the operating segments in which the Company is structured:

2.1 Hotel Business

The evolution of the hotel business for the total of the Company can be summarised in the following key indicators or KPIs, broken down by management type:

| | | | Variation |
|-------------------------|------------|---------|-----------|
| (Millions of €) | 2016 | 2015 | (%) |
| | | | |
| Total aggregate revenue | 1,508.5 | 1,398.0 | 8% |
| Owi | ned 788.5 | 781.5 | |
| Lea | sed 720.0 | 616.6 | |
| Of which Room Revenue | 932.2 | 848.2 | 10% |
| Owi | ned 419.8 | 424.8 | |
| Lea | sed 512.3 | 423.4 | |
| EBITDAR | 388.6 | 342.9 | 13% |
| Owi | ned 211.6 | 199.8 | |
| Leas | sed 177.0 | 143.1 | |
| EBITDA | 224.8 | 203.1 | 11% |
| Owi | ned 210.3 | 199.8 | |
| Lea | sed 14.4 | 3.3 | |
| EBIT | 133.7 | 88.0 | 52% |
| Owi | ned 144.6 | 108.0 | |
| Leas | sed (10.9) | (20.1) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---|-------|-------|------------------|
| Total Revenue from the Management Model | 283.2 | 234.2 | 21% |
| Third-party fees | 57.4 | 54.6 | |
| Leased and owned Fees | 94.2 | 81.3 | |
| Other revenue | 131.6 | 98.4 | |
| Total EBITDA Management Model | 80.5 | 44.3 | 82% |
| Total EBIT Management Model | 79.6 | 43.3 | |

The "Other income" item includes 55.8 million euros in 2016 and 47.2 million in 2015 of corporate income not attributable to a specific region.

Regarding other businesses related to hotel management, the evolution was as follows:

| | | | | Variation |
|---------|-----------------|------|------|-----------|
| | (Millions of €) | 2016 | 2015 | (%) |
| Revenue | | 77.3 | 69.6 | 11% |
| EBITDAR | | 5.9 | 5.7 | 4% |
| EBITDA | | 5.4 | 5.4 | 1% |
| EBIT | | 4.5 | 4.4 | 1% |

The revenues include 55 million euros, in 2016, and 51.8 million in 2015, corresponding to the tour operation activity of the company Sol Caribe Tours.

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | OWNED AND LEASED | | | | | | | |
|-------------------------------------|------------------|-----------|-------|---------------|--------|---------------|--|--|
| | Occi | ıpancy | | ARR | RevPAR | | | |
| | | Variation | | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | | |
| HOTELS TOTAL | 71.6% | 0.9 | 112.3 | 7.5% | 80.5 | 8.8% | | |
| SAME COMPARABLE BASES HOTELS TOTAL | 71.7% | 0.4 | 112.3 | 3.7% | 80.6 | 4.2% | | |
| AMERICA | 69.3% | (2.3) | 120.5 | 6.6% | 83.6 | 3.2% | | |
| EMEA (Europe, Middle East & Africa) | 71.9% | -0.8 | 151.0 | 4.4% | 108.6 | 3.2% | | |
| SPAIN | 67.5% | 0.5 | 87.8 | 9.3% | 59.3 | 10.2% | | |
| MEDITERRANEAN | 79.1% | 6.8 | 85.3 | 18.0% | 67.5 | 29.0% | | |
| BRAZIL | 3.0% | | 265.0 | | 7.8 | | | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 11.6 million (11.5 million in 2015).

| | | OWNE | D, LEASED | AND MANAGEM | ENT | |
|-------------------------------------|-------|-----------|-----------|---------------|--------|---------------|
| | Оссі | upancy | | ARR | RevPAR | |
| | | Variation | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) |
| HOTELS TOTAL | 68.4% | 1.7 | 103.0 | 11.5% | 70.5 | 14.3% |
| SAME COMPARABLE BASES HOTELS TOTAL | 68.7% | 0.4 | 102.7 | 6.6% | 70.6 | 7.3% |
| AMERICA | 67.2% | (1.2) | 119.9 | 5.6% | 80.5 | 3.8% |
| EMEA (Europe, Middle East & Africa) | 70.2% | 2.5 | 150.4 | 8.3% | 105.6 | 12.4% |
| SPAIN | 65.7% | 0.9 | 88.6 | 7.8% | 58.2 | 9.4% |
| MEDITERRANEAN | 77.1% | 9.7 | 83.8 | 24.7% | 64.7 | 42.8% |
| CUBA | 66.3% | (4.1) | 98.1 | 17.1% | 65.0 | 10.3% |
| BRAZIL | 53.0% | (1.9) | 78.7 | (9.9%) | 41.7 | (13.0%) |
| ASIA | 61.8% | 0.6 | 76.6 | (0.2%) | 47.4 | 0.8% |
| | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 22.6 million (23.9 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hot | els Portfolio | |
|---------------|-----------------------|--------------------|---------------|--------|
| | 31/12/2016 31/12/2015 | | | |
| | Hotels | Rooms | Hotels | Rooms |
| GLOBAL HOTELS | 311 | 79,764 | 314 | 83,252 |
| Management | 110 | 34,253 | 127 | 42,496 |
| Franchise | 47 | 9,373 | 36 | 5,659 |
| Owned | 46 | 14,032 | 48 | 14,713 |
| Leased | 108 | 22,106 | 103 | 20,384 |

| | | 20 |)17 | 20 | 018 | Pipelir 20 | ne)19 | 2020 | onwards | T | OTAL |
|---------------|-----------------------------------|--------------|-----------------------|--------------|-----------------------|---------------|-----------------------|--------------------|----------------|--------------|------------------------|
| GLOBAL HOTELS | | Hotels 21 | Rooms 4,198 | Hotels 23 | Rooms 7,269 | Hotels 13 | Rooms 3,083 | Hotels 7 | Rooms 2,055 | Hotels 64 | Rooms 16,605 |
| | Management Franchise Leased | 17 2 | 3,313 412 473 | 22 | 7,094 175 | 9 | 2,179 904 | 6 | 1,625 430 | 54 2 | 14,211 412 1,982 |

The following is an analysis of the hotel evolution by region:

AMERICA

Complying with the Company's initial forecasts, the evolution of the second half of 2016 has been favourable in the America region, especially the fourth quarter, closing the year with a positive balance despite the gap generated during the first half. In this regard, despite the fact that occupancy levels have remained under pressure in practically all markets, the good evolution of rates has been a positive development.

The main reasons for the evolution of hotels in America are as follows:

- The contribution of the new openings, especially by the Innside New York NoMad hotel. In the case of this hotel, the Company is especially proud of the rate positioning achieved, considering that it has become the hotel in the America region with a higher average rate, even in spite of its recent opening (March 2016). As for the evolution of the ME Miami Hotel, another of the main incorporations, we can inform that the hotel is still in the positioning phase, although considering its excellent location close to the main points of cultural interest in Miami-, the Company hopes that in the first half of 2017 it will achieve significant improvements in its positioning.
- ✓ The good performance of the hotels located in Mexico, especially emphasising the contribution of the Paradisus Cancun and the two Paradisus of Playa del Carmen (Paradisus La Perla and Paradisus La Esmeralda). In the latter case, especially during the last quarter of the year, coinciding with the peak season. On the other hand, a relevant landmark in Mexico has been the re-launch of the new Paradisus Los Cabos (formerly, Meliá Cabo Real) on 23 December 2016.

The evolution of the hotel business in regional America can be summarised in the following KPIs, broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|-------|-------|------------------|
| Total aggregate revenue | | 451.6 | 428.4 | 5% |
| | Owned | 423.3 | 419.3 | |
| | Leased | 28.2 | 9.1 | |
| Of which Room Revenue | | 196.2 | 182.2 | 8% |
| | Owned | 171.7 | 174.0 | |
| | Leased | 24.5 | 8.2 | |
| EBITDAR | | 120.0 | 112.5 | 7% |
| | Owned | 116.6 | 111.7 | |
| | Leased | 3.5 | 0.7 | |
| EBITDA | | 113.6 | 111.6 | 2% |
| | Owned | 116.6 | 111.7 | |
| | Leased | (2.9) | (0.1) | |
| EBIT | | 84.1 | 60.5 | 39% |
| | Owned | 87.7 | 61.3 | |
| | Leased | (3.6) | (0.8) | |

NOTE: The comparative data that appear in the report for the year 2015 differ significantly from those reported in 2015 due to the inclusion of the Meliá Puerto Vallarta and Meliá Cozumel Hotels in both periods (considering that in 2015 they were included in the Club Meliá business unit). For comparative purposes, excluding these hotels from the year 2015 (same figures reported in 2015), growth continues to be 3.2%, so its inclusion in the hotel business has not affected the Division's overall growth.

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---|------|------|------------------|
| Total Revenue from the Management Model | 60.5 | 52.0 | 16% |
| Third-party fees | 4.2 | 3.5 | |
| Leased and owned Fees | 29.6 | 26.7 | |
| Other revenue | 26.7 | 21.8 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | | OWN | NED AND LEAS | SED | | |
|------------------------------------|-------|--------------------|--------------|---------------|-------|---------------|
| | Occup | pancy | | ARR | Rev | PAR |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) |
| HOTELS TOTAL | 69.3% | (2.3) | 120.5 | 6.6% | 83.6 | 3.2% |
| SAME COMPARABLE BASES HOTELS TOTAL | 68.2% | (3.3) | 120.6 | 2.5% | 82.3 | (2.2%) |
| Leading Countries | | | | | | |
| Mexico | 78.7% | 1.5 | 116.5 | 1.0% | 91.7 | 2.9% |
| Dominican Republic | 72.7% | (1.8) | 114.8 | 2.5% | 83.5 | 0.0% |
| Venezuela | 43.5% | (9.4) | 99.3 | 39.4% | 43.2 | 14.5% |
| USA | 75.3% | (1.2) | 179.5 | 43.8% | 135.2 | 41.6% |
| | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 2.3 million (2.2 million in 2015).

| | | OWNED, LEA | ASED AND MA | NAGEMENT | | |
|------------------------------------|---------|--------------------|-------------|---------------|-------|---------------|
| | Occupai | ncy | | ARR | Re | vPAR |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) |
| HOTELS TOTAL | 67.2% | (1.2) | 119.9 | 5.6% | 80.5 | 3.8% |
| SAME COMPARABLE BASES HOTELS TOTAL | 66.9% | (1.2) | 120.0 | 2.6% | 80.3 | 0.7% |
| Leading Countries | | | | | | |
| Mexico | 76.1% | 4.8 | 123.0 | 5.7% | 93.5 | 12.8% |
| Dominican Republic | 72.7% | (1.8) | 114.8 | 2.5% | 83.5 | 0.0% |
| Venezuela | 43.5% | (9.4) | 99.3 | 39.4% | 43.2 | 14.5% |
| USA | 71.3% | (5.2) | 179.7 | 44.0% | 128.2 | 34.2% |
| | | ` , | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 3 million (2.9 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hotels Portfolio | | | | | | |
|---------------|------------|--------------------------|-------|---------------------|-----------------------|--|--|--|
| | | 31/12/2016 31/12/2015 | | | | | | |
| AMERICA TOTAL | | Hotels Rooms 28 9,199 | | Hotels 25 | Rooms 8,477 | | | |
| | Management | 10 | 2,523 | 8 | 2,144 | | | |
| | Franchise | 2 | 214 | 2 | 214 | | | |
| | Owned | 14 | 5,913 | 14 | 5,883 | | | |
| | Leased | 2 | 549 | 1 | 236 | | | |

| | | | - 1 | Pipeline | | | | |
|---------------|-------------|---------------------|--------------------|-----------------------|--------------------|-------------------|--------------|----------------|
| | 2017 | | 2 | 018 | 2019 on | wards | TC | TAL |
| AMERICA TOTAL | Hotels 4 | Rooms 744 | Hotels 6 | Rooms 1,475 | Hotels 0 | Rooms 0 | Hotels 10 | Rooms 2,219 |
| Management | 4 | 744 | 6 | 1,475 | | | 10 | 2,219 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTELS | CITY/COUNTRY | AGREEMENT | No. of ROOMS |
|------------------------|-----------------|------------|--------------|
| OPENINGS | | | |
| Meliá Braco Village | Jamaica | Management | 226 |
| Innside New York NoMad | Manhattan (USA) | Leased | 312 |
| ME Miami | Miami (USA) | Management | 130 |
| | | | |

Outlook 2017

DISAFILLIATIONS

In a market analysis, the prospects for the Dominican Republic seem to be a challenge facing 2017 due to the oversupply of hotel rooms in this market with respect to previous years, taking into account that the destination of Punta Cana now has 5,000 rooms hotel more than the previous year. In this sense, after the slight deceleration observed in 2016, the first quarter of 2017 is reporting figures below last year.

In Mexico, the situation is much more favourable. Canadian and Latin American issuing markets show a strong growth since January, due to the best weather conditions which arose in the period, and it seems that the US issuing market could also improve its figures in the short term. In this last market, since January the Company has been developing an on-line campaign focused on the Paradisus product and later also for the Meliá brand, achieving a daily sales growth rate of around 40% through melia.com, compared to the same period last year. This positive performance means that the Company is confident of a better performance of the American market throughout 2017.

In addition, an important factor that will define the best performance of resorts in Mexico, is their better segmentation of the income taking into account that they have a solid base of Business Groups. In addition, it should be remembered that in March 2017, the ME Cancun Hotel has reopened its doors after its renovation/refurbishment, an opening that should be added to the recent relaunch of the Paradisus Los Cabos hotel where the Company has very positive expectations. Therefore, we should point out that the Paradisus Los Cabos hotel is still in an initial phase of positioning, although it already has a segmentation according to the distribution channels which is very favourable for the Group, being 80% on-line channels and 20% in B2B channels. The melia.com channel is registering very good figures positioning itself as the first channel in importance.

Expansion

Throughout the year the division has opened the Meliá Braco Village hotels in Jamaica and Innside New York NoMad and ME Miami in the United States.

Regarding the pipeline, in the fourth quarter of 2016, a new additional opening was initially expected, the Meliá Cartagena (Cartagena de Indias, Colombia), which is strategically located in the Caribbean, in one of the preferred destinations in the country for holidays and business meetings. However, this opening has been delayed until the first quarter of 2017.

In 2017 important openings like the Melia Costa Hollywood (United States) and the Innside Bogota will also be seen. The current year will also witness the transformation and rebranding of the former Meliá Cabo Real in Mexico, now Paradisus Los Cabos, which as of 1 January is considered an owned hotel after the Company acquired the 85% share previously in the hands of a third party. This asset is considered a strategic hotel for the Company, showing an excellent track record of results during the time the Company has managed the hotel through a management contract, to which it should be added that, after its renewal, the Company expects a significant improvement in its profitability and therefore its contribution to the consolidated statements of the Group.



EUROPE, MIDDLE EAST & AFRICA (EMEA)

Overall, the EMEA region performed well, registering a 3.2% growth in RevPAR over the previous year, mainly thanks to the improvement in rates.

This growth was mainly fuelled by the very positive contribution of hotels located in Spain and Germany. Likewise, the slow but steady recovery of the UK and French markets during the fourth quarter of the year also contributed to this growth. Unfortunately, Milan (in Italy) and the Middle East in general have been a challenge for the Company in 2016.

The evolution of the hotel business in the EMEA region can be summarised in the following KPIs, broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|-------|-------|------------------|
| Total aggregate revenue | | 533.0 | 511.5 | 4% |
| | Owned | 210.3 | 200.7 | |
| | Leased | 322.6 | 310.8 | |
| Of which Room Revenue | | 370.5 | 355.2 | 4% |
| | Owned | 144.8 | 147.3 | |
| | Leased | 225.7 | 207.9 | |
| EBITDAR | | 134.1 | 128.3 | 5% |
| | Owned | 57.7 | 59.3 | |
| | Leased | 76.4 | 69.0 | |
| EBITDA | | 68.4 | 66.9 | 2% |
| | Owned | 56.5 | 59.3 | |
| | Leased | 11.9 | 7.6 | |
| EBIT | | 34.6 | 37.3 | (7%) |
| | Owned | 32.9 | 39.4 | |
| | Leased | 1.7 | (2.1) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---|------|------|------------------|
| Total Revenue from the Management Model | 56.1 | 44.9 | 25% |
| Third-party fees | 3.2 | 2.7 | |
| Leased and owned Fees | 31.7 | 28.6 | |
| Other revenue | 21.3 | 13.6 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | OWNED AND LEASED | | | | | | | |
|------------------------------------|------------------|-----------|-------|---------------|--------|---------------|--|--|
| | 0 | ccupancy | | ARR | RevPAR | | | |
| | | Variation | | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | | |
| HOTELS TOTAL | 71.9% | (0.8) | 151.0 | 4.4% | 108.6 | 3.2% | | |
| SAME COMPARABLE BASES HOTELS TOTAL | 72.8% | (0.7) | 150.6 | 3.3% | 109.7 | 2.3% | | |
| Leading Countries | | | | | | | | |
| Spain | 72.2% | (0.7) | 199.4 | 12.0% | 144.0 | 10.9% | | |
| United Kingdom | 75.6% | (1.9) | 168.1 | (14.1%) | 127.0 | (16.1%) | | |
| Italy | 62.8% | (6.3) | 210.1 | 23.1% | 131.9 | 11.9% | | |
| Germany | 71.7% | (0.5) | 108.3 | 7.9% | 77.6 | 7.2% | | |
| France | 69.3% | (4.4) | 169.2 | (6.4%) | 117.2 | (12.0%) | | |
| | | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 3.4 million (3.3 million in 2015).



| | OWNED, LEASED AND MANAGEMENT | | | | | | | | | |
|------------------------------------|------------------------------|-----------|-------|-------------|-------|-------------|--|--|--|--|
| | Oc | ccupancy | | ARR | Re | evPAR | | | | |
| | | Variation | | | | | | | | |
| | % | (points) | € | Variation % | € | Variation % | | | | |
| HOTELS TOTAL | 70,2% | 2,5 | 150,4 | 8,3% | 105,6 | 12,4% | | | | |
| SAME COMPARABLE BASES HOTELS TOTAL | 72,6% | (0,5) | 150,8 | 3,2% | 109,5 | 2,5% | | | | |
| Leading Countries | | | | | | | | | | |
| Spain | 71,4% | (0,4) | 200,5 | 11,7% | 143,2 | 11,1% | | | | |
| United Kingdom | 75,6% | (1,9) | 168,1 | (14,1%) | 127,0 | (16,1%) | | | | |
| Italy | 62,2% | (6,3) | 212,0 | 22,7% | 131,8 | 11,4% | | | | |
| Germany | 71,7% | (0,5) | 108,3 | 7,9% | 77,6 | 7,2% | | | | |
| France | 69,3% | (4,4) | 169,2 | (6,4%) | 117,2 | (12,0%) | | | | |
| | | | | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 3.8 million (4 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | Current Hotels Portfolio | | | | | | |
|------------|--------------------------|------------|--------|---------|--|--|--|
| | 31/ | 31/12/2016 | | 12/2015 | | | |
| | Hotels | Rooms | Hotels | Rooms | | | |
| EMEA TOTAL | 73 | 12,566 | 73 | 13,231 | | | |
| Management | 8 | 1,116 | 9 | 2,015 | | | |
| Franchise | 12 | 1,561 | 12 | 1,561 | | | |
| Owned | 13 | 3,045 | 13 | 3,049 | | | |
| Leased | 40 | 6,844 | 39 | 6,606 | | | |

| | | Pipeline 2017 2018 2019 2020 onwards | | | | | | | то | TAL |
|-------------------------|--------------------|---|--------------------|----------------|-------------|----------------|--------------------|--------------|--------------|----------------|
| EMEA TOTAL | Hotels 9 | Rooms 1,809 | Hotels 5 | Rooms 1,174 | Hotels 8 | Rooms 1,848 | Hotels 2 | Rooms 560 | Hotels 24 | Rooms 5,391 |
| Management Franchise | 1 | 1,252 352 | 4 | 999 | 4 | 944 | 1 | 130 | 16 1 | 3,325 352 |
| Leased | 1 | 205 | 1 | 175 | 4 | 904 | 1 | 430 | 7 | 1,714 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| | | | AGREEMEN | |
|-----------------|------------------------------|--------------|-----------------|--------------|
| - | HOTELS | CITY/COUNTRY | Y T | No. of ROOMS |
| OPENINGS | | | | |
| | Sol House Taghazout Bay Surf | Morocco | Management | 87 |
| | Innside Aachen | Germany | Leased | 158 |
| | Innside Leipzig | Germany | Leased | 177 |
| | Frankfurt Ostend | Germany | Leased | 168 |
| DISAFILLIATIONS | | | | |
| | Melia Sharm | Egypt | Management | 468 |
| | Sol Taba | Egypt | Management | 440 |
| | Sol Dahab | Egypt | Management | 218 |
| | Innside Berlin | Germany | Leased | 133 |



Highlights of hotel developments

The most outstanding aspects of each of the countries that make up this regional unit have been:

Germany and Austria:

As the hotel industry in 2016 was able to benefit from the intense activity of the trade fair segment in Germany, Meliá's efforts focused on maximising revenue generation through its *Yield Management/Revenue Management* strategy. In this respect, hotels in Germany have reported solid growth rates for all quarters of the year, with constancy being the main characteristic that defines the results reported by hotels in the country.

In addition, the Company has been able to benefit from the successful openings carried out during the period being examples of success: Innside Leipzig and Innside Aachen.

Spain:

Throughout the year, the performance of the Spanish Premium hotels included in the EMEA region has been very positive both for resorts and for urban hotels.

Once again, in the rseorts area, the outstanding performance of the Gran Meliá Palacio de Isora hotel, flagship of luxury resorts in Europe, which just in the fourth quarter of the year would have improved its revenues by more than one million euros.

It is also worth mentioning the contribution of the ME Ibiza hotel, which in 2016 has recorded its best season enjoying very good results even in the fourth quarter of the year - after managing to extend its season against the previous year ending the 2016 season on a high.

As far as urban hotels are concerned, we should mention the good results obtained by the Gran Meliá Colón and Meliá Barcelona Sky hotels.

Finally, it is worth remembering the relaunch of the Gran Meliá Palacio de los Duques hotel in Madrid, which, despite its recent inauguration, has already been able to align itself in terms of rates to the level of its competitive set - achieving an ARI (Average Room Index, Price Index) of 96%.

France:

During the fourth quarter, the Company recorded two completely different groups of figures:

- a) The first 40 days remained negative without recovering from the fall in business recorded since October 2015.
- b) However, as of 11 November, hotels in the city recorded a significant recovery maintained until the end of the year. As a result of this situation, the fourth quarter reached the same level of Revenue per Available Room as the previous year, recovering a significant amount of volume, but recording general price declines, which is why the Company still expects it to take some time to fully recover.

United Kingdom:

The recovery experienced during the fourth quarter of the year in the United Kingdom maintains many similarities with the situation experienced in France, adding here the uncertainties generated on the basis of the evolution of the pound, as well as the possible impact of Brexit.

A relevant milestone in its evolution were the best figures recorded in the last quarter of the year, which would have resulted in an improvement of the Average Income per Available Room of \pm 0.2%, after recording a year of falls. This improvement in the situation could move into 2017, with a better performance expected compared to the previous year in the first quarter of the year.

Italy:

Italy has been a major challenge for the EMEA region during 2016. The post-Expo factor was very significant throughout the year in the city of Milan. However, this city was the only one that showed a negative trend in Italy, while Rome and Genoa recorded slight growth rates.

Outlook 2017

In Germany, although 2016 was a great year due to the large volume of trade fairs held in the country, prospects for the first quarter of 2017 also look favourable thanks to the good performance of hotels in Düsseldorf.

Throughout 2017, although the Company will notice a certain lack of fair days compared to last year (in 2016 188 trade fair days were held, while in 2017 132 are expected), this situation will not affect the first quarter of the year.

France and the UK also have good prospects for 2017. In the UK, the Company expects double-digit revenue growth in the first quarter of 2017, while in France the forecast is also quite positive, with a RevPar growth of around 5% thanks in part to the good performance expected by the ME London hotel.

On the other hand, in Italy, due to the standardisation of the comparable figures (without post-Expo effect) the situation seems favourable pointing to 2017 being a good year for the hotels in the country.

To conclude this section, the situation in Spain will suffer temporarily in the first quarter of the year from the Easter calendar effect (which in 2016 fell in March and in 2017 in April). However, the gap is expected to recover in the second quarter, with very good prospects for Premium hotels in Spain, both in urban hotels and in resorts.

Expansion

In relation to movements of the portfolio of hotels and rooms, in 2016 the Company has benefited from the opening of the Sol House Taghazout Bay Surf, Innside Aachen, Innside Leipzig and Innside Frankfurt Ostend hotels. This last hotel opened in the fourth quarter of the year under a lease, becoming the Company's fourth hotel in Frankfurt, one of the most interesting destinations in Germany for Meliá, since it is an important business centre that houses important fairs and congresses.

After an intense 2016, in which the EMEA region has signed 12 new hotels, the EMEA pipeline includes at year-end, 24 new hotels to open in the EMEA area until 2020.

Of these 24 hotels, 9 properties will be opened during this year 2017, of which:

- 3 are located in the Middle East (ME Dubai, Innside Doha and Gran Meliá Huravee in the Maldives).
- 3 in Africa (Meliá Serengeti in Tanzania and 2 Meliá Saidia Resorts in Morocco).
- 3 in Europe (the Innside Hamburg Högerdamm in Germany, the Tryp by Wyndham Caparica in Portugal and the ME Sitges Terramar in Spain).



MEDITERRANEAN

Regarding the evolution of business in the Mediterranean area, the general trend in 2016 has been that all the holiday destinations included under this heading, mainly coastal areas of peninsular Spain, Balearic Islands, Canary Islands, as well as Cape Verde, improved their results compared to the previous year, highlighting a significant improvement in their rates.

During the fourth quarter, the most important aspects that explained the business performance were:

- ✓ The very positive results of the resorts in October, which in some cases even allowed for an extension of the season.
- ✓ The excellent figures reported in the Canary Islands, especially in Tenerife, showing a higher performance than initially expected.

Overall, with regard to the performance of resorts in the Balearic Islands, their evolution was linked to their good performance mainly during the summer season, with particular emphasis on:

- a) The successful positioning of the Meliá Antillas Calviá Beach hotel, which has had an excellent performance after its relaunch in 2016, especially with respect to its rate positioning.
- b) The good results of the Sol Katmandú Hotels & Resorts, hotel recognised as "Best Innovation in Service in 2016" by the European Hospitality Awards.
- c) The great performance of the hotels Sol House Mixed by Ibiza Rocks in Mallorca and especially in Ibiza, both hotels being well received by the market.
- d) Lastly, the very good performance of hotels operating under the Sol Beach House brand, a new concept designed specifically for adults in Spain, with the main leading hotels being: Cala Blanca, Ibiza and Menorca.

Outside Spain, Cape Verde's contribution also stands out, where the Company almost doubled its results with an additional contribution of 27 million euros.

The evolution of the hotel business in the Mediterranean region can be summarised in the following KPIs, broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|-------|----------------------|------------------|
| Total aggregate revenue | | 245.7 | 205.7 | 19% |
| Total aggregate revenue | Owned | _ | 203.7 95.7 | 1970 |
| | Owned | 82.3 | | |
| | Leased | 163.5 | 110.0 | |
| Of which Room Revenue | | 165.9 | 131.1 | 27% |
| | Owned | 53.0 | 58.0 | |
| | Leased | 112.8 | 73.1 | |
| EBITDAR | | 66.5 | 43.7 | 52% |
| | Owned | 19.9 | 14.8 | |
| | Leased | 46.5 | 29.0 | |
| EBITDA | | 29.2 | 16.5 | 77% |
| | Owned | 19.9 | 14.8 | |
| | Leased | 9.3 | 1.7 | |
| EBIT | | 17.3 | (2.5) | (803%) |
| | Owned | 13.8 | 1.0 | - |
| | Leased | 3.5 | (3.5) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---|------|------|------------------|
| Total Revenue from the Management Model | 39.0 | 29.4 | 33% |
| Third-party fees | 12.6 | 14.3 | |
| Leased and owned Fees | 15.8 | 11.4 | |
| Other revenue | 10.6 | 3.7 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | OWNED AND LEASED | | | | | | | | |
|------------------------------------|------------------|--------------------|------|---------------|--------|---------------|--|--|--|
| | Occupancy | | ARR | | RevPAR | | | | |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) | | | |
| HOTELS TOTAL | 79.1% | 6.8 | 85.3 | 18.0% | 67.5 | 29.0% | | | |
| SAME COMPARABLE BASES HOTELS TOTAL | 78.9% | 5.8 | 79.1 | 10.7% | 62.4 | 19.4% | | | |
| Leading Countries Spain | 79.1% | 6.8 | 85.3 | 18.0% | 67.5 | 29.0% | | | |

The number of rooms available in 2016 corresponding to hotels owned and leased is 2.4 million (2.5 million in 2015).

| | OWNED, LEASED AND MANAGEMENT | | | | | | |
|------------------------------------|------------------------------|--------------------|------|---------------|--------|---------------|--|
| | Occupancy | | ARR | | RevPAR | | |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) | |
| HOTELS TOTAL | 77.1% | 9.7 | 83.8 | 24.7% | 64.7 | 42.8% | |
| SAME COMPARABLE BASES HOTELS TOTAL | 77.0% | 7.7 | 78.7 | 14.5% | 60.6 | 27.3% | |
| Leading Countries | | | | | | | |
| Spain | 78.5% | 4.3 | 84.5 | 17.5% | 66.3 | 24.2% | |
| Cape Verde | 66.3% | 27.1 | 77.6 | 20.6% | 51.5 | 103.8% | |
| | | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 4.8 million (6 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | Current Hotels Portfolio | | | | | |
|---------------------|--------------------------|--------|--------|---------|--|--|
| | 31/12/2016 | | 31/: | L2/2015 | | |
| | Hotels | Rooms | Hotels | Rooms | | |
| MEDITERRANEAN TOTAL | 76 | 23,843 | 81 | 27,871 | | |
| Management | 24 | 8,269 | 41 | 16,076 | | |
| Franchise | | 5,805 | 7 | 2,008 | | |
| Owned | 10 | 2,621 | 12 | 3,323 | | |
| Leased | 23 | 7,148 | 21 | 6,464 | | |

| | | Pipeline | | | | | | |
|---------------------|--------------------|-------------------|--------------------|-----------------------|--------------------|-------------------|-------------|----------------|
| | | 2017 | 2 | 018 | 2019 d | nwards | то | TAL |
| MEDITERRANEAN TOTAL | Hotels 0 | Rooms 0 | Hotels 2 | Rooms 1,097 | Hotels 0 | Rooms 0 | Hotels 2 | Rooms 1,097 |
| Ma | anagement | | 2 | 1,097 | | | 2 | 1,097 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| | | AGREEMEN | |
|----------------------------------|------------------------|-----------------|--------------|
| HOTELS | CITY/COUNTRY | Т | No. of ROOMS |
| OPENINGS | | | |
| Sol Costa Atlantis | Canary Islands (Spain) | Leased | 289 |
| Sol Dunas | Cape Verde | Management | 843 |
| Llana Beach Resort & Spa | Cape Verde | Management | 303 |
| Sensimar Cabo Verde Resort & Spa | Cape Verde | Management | 302 |
| DISAFILLIATIONS | | | |
| Sol Finida | Croatia | Management | 290 |
| Sol Park Umag | Croatia | Management | 2500 |
| Sol Savudrija Apart. | Croatia | Management | 627 |
| Sol Kanegra FKK Umag | Croatia | Management | 426 |
| Sol Stella Maris Umag | Croatia | Management | 575 |
| Umag & Residence | Croatia | Management | 28 |
| Sol Parque San Antonio | Canary Islands (Spain) | Owned | 252 |

Outlook 2017

With regards to 2017, the Company maintains an optimistic position on obtaining better results than the previous year, the main trend being a slight decrease in occupancy, largely compensated by price increases. In this sense, it should be noted that the negotiations of rates with the main tour operators indicate price improvements of half a digit, except for recently updated hotels, where the improvements will even be of double-digit.

The objective of the Company is to continue the successful strategy focused on the repositioning of settled destinations, as in the Balearic Islands, extrapolating their experience and know-how to other tourist destinations such as Torremolinos (Málaga, Spain).

These investments not only aim to improve the physical conditions of the hotels, but they must also be a tool to improve their competitiveness in the market and attract a greater diversity of travellers, promoting in this way a more social and economic profitability of this tourist model.

To face the current hyper-segmentation of tourist demand, the Company will complete the renovation of its brand system and the updating of brands in the holiday sector such as Sol by Meliá with its new sub-brands Sol Hotels, Sol House, Sol Beach House and Sol Kathmandu.

In this sense, before the summer season of 2017 the Company will refurbish, among other hotels: Sol beach House Mallorca, Mirador de Calas of Mallorca and Sol Cala Antena (previously Sol Calas of Mallorca) in the Balearic Islands; Sol Don Pablo, in mainland Spain; and Meliá Gorriones and Meliá Salinas, in the Canary Islands.

Also, a factor that will undoubtedly cause price increases in 2017 will be the Company's sales strategy focused on the negotiation of dynamic rates within the tour operator segment, which will favour management and revenue maximisation.

With regards to Brexit, the Company highlights that it has not seen any slowdown in the sale of holiday packages through tour operators, with a slight slowdown in sales from the UK through melia.com, mainly depending on changes in the exchange rate between the euro and the pound sterling.

Although we do not expect a major impact on the UK issuing market, we expect the Company to compensate the expected slowdown in the peak season, as well as in the more expensive segments, with an larger demand from other alternative markets.

In general terms, it should be noted:

- a) A wider window on early sale: In this sense, bookings through tour operators seem to have accelerated, showing figures higher than last year, as a result of wanting to make reservations earlier than usual, probably in order to reduce potential risks of Brexit.
- b) A general increase in the demand of "All inclusive" and medium category (3-4 stars) products.
- c) Greater demand during the mid and low season, while the high season maintains a more moderate growth rate.

On the other hand, regarding the evolution observed during the first quarter of the year, the Company continues recording a strong growth in the Canary Islands, with figures well above 2016.

Expansion

Throughout 2016, the Mediterranean division has opened the following hotels: Sol Costa Atlantis, Meliá Llana Beach Resort & Spa, and Meliá Sensimar Cabo Verde Resort & Spa.

Regarding the positioning of Meliá Hotels in Cape Verde, it should be noted that, during the fourth quarter of 2016, the Meliá Las Dunas hotel was divided into 843 rooms, creating the new Sol Dunas, with the objective of offering a better segmentation of the product in a country where the Company currently has 4 hotels in operation and 2 more in the pipeline which are expected to open in 2018 under the management system.

Regarding the disaffiliations, throughout 2016 the Company has made great efforts to reorganise the portfolio of rooms in Croatia, which has ended with the disaffiliation of the following hotels: Sol Finida, Sol Park Umag, Sol Savudrija Apart., Sol Kanegra FKK Umag, Sol Stella Maris Umag and the Umag & Residence hotel.

In addition, in the fourth quarter of 2016, Meliá Hotels International sold the Sol Parque San Antonio complex with 246 rooms located in Puerto de la Cruz (Canary Islands, Spain), therefore at the end of the year it is no longer included in the Company's portfolio of hotels.

Finally, it is important to highlight the repositioning that the Company has been carrying out in the Sol Calas de Mallorca complex in the Balearic Islands. The redesign and relaunch consisted of the creation of 3 new products: Sol Cala Antena, Sol Mirador Calas and Sol Calas de Mallorca, which has meant a slight adjustment in the number of rooms included in the hotel complex.



SPAIN (Urban Spain)

The evolution of the hotel business in the Spain division can be summarised in the following KPIs, broken down by management type:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|-------------------------|----------|--------|------------------|
| Total aggregate revenue | 278.1 | 252.4 | 10% |
| Owned | d 72.6 | 65.7 | |
| Leased | d 205.5 | 186.7 | |
| Of which Room Revenue | 199.5 | 179.7 | 11% |
| Owned | d 50.2 | 45.6 | |
| Leased | d 149.3 | 134.2 | |
| EBITDAR | 70.2 | 58.4 | 20% |
| Owned | d 17.3 | 14.0 | |
| Leased | d 52.8 | 44.4 | |
| EBITDA | 15.9 | 8.0 | 99% |
| Owned | d 17.3 | 14.0 | |
| Leased | d (1.5) | (6.0) | |
| EBIT | 0.1 | (7.4) | (101%) |
| Owned | d 10.2 | 6.3 | |
| Leased | d (10.1) | (13.7) | |

The evolution of the hotel management model by type of income is summarised in the following table:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|-----------------------------------|------|------|------------------|
| Total Revenue from the Management | 34.6 | 30.8 | 12% |
| Third-party fees | 5.8 | 7.1 | |
| Leased and owned Fees | 17.2 | 14.5 | |
| Other revenue | 11.6 | 9.2 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| then respect to the previous year. | | | | | | | |
|------------------------------------|------------------|--------------------|------|---------------|--------|---------------|--|
| | OWNED AND LEASED | | | | | | |
| | Occupancy | | ARR | | RevPAR | | |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) | |
| SPAIN TOTAL | 67.5% | 0.5 | 87.8 | 9.3% | 59.3 | 10.2% | |
| SAME COMPARABLE BASES SPAIN T | 67.4% | 0.5 | 84.9 | 7.7% | 57.2 | 8.6% | |
| Leading Countries Spain | 67.5% | 0.5 | 87.8 | 9.3% | 59.3 | 10.2% | |
| · | | | | | | | |



The number of rooms available in 2016 corresponding to hotels owned and leased is 3.4 million (3.3 million in 2015).

| | | OWNED, LEASED AND MANAGEMENT | | | | |
|-------------------------------|-----------|------------------------------|------|---------------|--------|---------------|
| | Occupancy | | ARR | | RevPAR | |
| | % | Variation (points) | € | Variation (%) | € | Variation (%) |
| SPAIN TOTAL | 65.7% | 0.9 | 88.6 | 7.8% | 58.2 | 9.4% |
| SAME COMPARABLE BASES SPAIN T | 65.3% | 1.1 | 84.3 | 8.1% | 55.0 | 10.1% |
| Leading Countries | | | | | | |
| Spain | 65.7% | 0.9 | 88.6 | 7.8% | 58.2 | 9.4% |
| | | | | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 4.5 million (4.6 million in 2015).

The breakdown of the number of hotels and rooms by business model is as follows:

| | | Current Hotels Portfolio | | | | | |
|-------------|------------|--------------------------|----------|--------|--------|--|--|
| | | 31 | /12/2016 | 31/1 | 2/2015 | | |
| | | Hotels | Rooms | Hotels | Rooms | | |
| SPAIN TOTAL | | 77 | 14,532 | 82 | 15,069 | | |
| | Management | 13 | 3,326 | 16 | 3,657 | | |
| | Franchise | 13 | 1,601 | 15 | 1,876 | | |
| | Owned | 9 | 2,453 | 9 | 2,458 | | |
| | Leased | 42 | 7,152 | 42 | 7,078 | | |

| | | | | Pip | eline | | |
|-------------|-----------|--------------------|---------------------|--------------------|-------------------|-------------|--------------|
| | | | 2017 | 2018 | onwards | то | TAL |
| SPAIN TOTAL | | Hotels 2 | Rooms 328 | Hotels 0 | Rooms 0 | Hotels 2 | Rooms 328 |
| | Franchise | 1 | 60 | | | 1 | 60 |
| | Leased | 1 | 268 | | | 1 | 268 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTELS | CITY/COUNTRY | AGREEMENT | No. of ROOMS |
|-----------------------|-------------------|------------|--------------|
| OPENINGS | | | |
| DISAFILLIATIONS | | | |
| Innside Madrid Suecia | Madrid (Spain) | Management | 127 |
| Tryp Salamanca centro | Salamanca (Spain) | Management | 63 |
| Tryp Náyade | Segovia (Spain) | Franchise | 125 |
| Tryp Ceuta | Ceuta | Management | 120 |
| Tryp Segovia Sierra | Segovia (Spain) | Franchise | 150 |

In an in-depth analysis of the evolution of hotels according to their geographical area, the main points are:

Eastern area

Generally, the very positive results of all the hotels in eastern Spain, especially in Catalonia, Valencia and the Balearic Islands, stand out.

The results improved considerably, mainly as a result of the company's leadership in the "Bleisure" sector, where its extensive experience as a resort hotel company made it possible to maximise the income in the urban destinations with a strong leisure component. In particular, the eastern region closed the year with an improvement over last year of 16 million euros in revenue, showing the following breakdown: The east improved by 7 million euros, Palma de Mallorca by 5 million euros and Catalonia by 4 million euros, being particularly good the performance observed during the summer season.

In this area, the greater contribution of the Food and Beverage (F & B) item stood out. In a context of revenue maximisation, the Company implemented a sales policy based on the mandatory inclusion of half-board in specific hotels located in Palma de Mallorca and Alicante, which generated additional revenue from F & B.

Specifically, during the evolution of the fourth quarter, the holding of some important events in Palma de Mallorca and Barcelona throughout October might have contributed to the improvement of the results in the area.

Central area/Madrid

During the fourth quarter, October had very good results. However, in November and December there were no significant events in the city. Also, the traditional long weekends due to the different bank holidays, were not as good as in previous years. However, Madrid's total figures for 2016 showed significant improvements compared to last year, thanks to the positive trend in the Individuals sector and, to a lesser extent, to the MICE activity (Meetings, Incentives, Congresses and Events).

Southern Spain

The southern area of Spain shows much better annual results than those last year for almost all the hotels included in this area except for Meliá Lebreros (Seville), which was renovated in the summer of 2016, and the Meliá Sol y Nieve (Granada), affected by the weak snow season of 2015-2016. In the latter case, it should be noted that the poor results of January, February and March 2016 were partially compensated by a very good snow season that began in December 2016.

By destinations, the following results stood out:

- ✓ Granada: this destination has benefited from numerous conferences, along with the recent renovation of the Meliá Granada hotel, which includes 80 rooms and its restaurant "Garbo".
- ✓ Seville: excluding the impact of the closure of the Meliá Lebreros hotel for 2 months due to its renovation, the destination closed 2016 with excellent results.
- ✓ Malaga: this city stood out in 2016 as one of the main trendy destinations during the summer of 2016.

Northern Spain

The performances of the hotels in Galicia, Bilbao and Zaragoza stood out. In the latter case, the city was affected by the holding of biannual fairs, especially during the first half of the year.

Outlook 2017

Considering the large presence of Meliá Hotels International in the city of Madrid, it should be noted that between January and March 2017, the monthly results reported were higher than last year, especially during January, although the high season of the sector of "Conferences and Events" begins at the end of February.

In the east, during the first quarter of 2017, all hotels are expected to report higher revenue than the previous year. It is worth noting the good performance expected from the hotels located in Palma de Mallorca, especially from the Innside Palma and of the Gran Meliá Palacio de los Duques hotel in Madrid, which underwent a rebranding process in 2016 that will lead to a significant improvement in its profitability throughout 2017.

From the second quarter of 2017, the Company will have the contribution of the Palma de Mallorca Conference Centre, as well as the adjacent hotel, the Meliá Palma Bay hotel.

In the specific case of Barcelona, the MICE sector is expected to be the main driver of good results, taking into account the holding of the Mobile World Congress (February-March).

In the southern region, the first quarter of 2017 indicates significant increases in the indexes.

Although some destinations will be affected by different Easter dates, which took place in March 2016 and in April 2017, the ski resorts' good results stand out, which are expected to contribute to the results a lot more than those in 2016.

Regarding the prospects for hotels in the north of Spain, looking at the first quarter of the year, all cities are showing better results than the previous ones, except maybe Galicia, which will be affected due to the absence of the Basketball World Cup, and Zaragoza, affected due to the absence of the biennial fairs that took place in the first quarter of 2016. Therefore, the Company is working to compensate this natural drop in demand.

Expansion

In an effort to continue optimising the portfolio of hotels in the Spain division, in order to achieve a significant improvement in the profitability of this division, throughout 2016, the Company has disaffiliated the following hotels: Innside Madrid Suecia, Tryp Salamanca centro, Tryp Náyade, Tryp Ceuta and Tryp Segovia.

Regarding the Spain division's pipeline, formed at the end of 2016 by 2 hotels and 328 rooms:

- ✓ In October 2016, Meliá Hotels International was chosen to manage the new Palma de Mallorca Conference Centre (Balearic Islands, Spain) as well as its adjacent hotel, recently named Meliá Palma Bay, demonstrating Meliá's leadership and reputation in the international hotel sector.
- ✓ In addition, in December 2016, the Company signed the new TRYP Santa Ponsa hotel on the Calviá coast of Mallorca, an area where Meliá Hotels International is the leading hotel chain. The new resort, which will be operated under the TRYP by Wyndham brand under a franchise agreement, will open in 2017 after its complete renovation.

CUBA

The revenue generated by the Company in the Cuba division continued to increase throughout 2016, reaching the amount of 26 million euros, 38% more than the previous year.

The RevPAR (Revenue per available room) growth reached 10.3% thanks to excellent improvement in the rates (+17.1%), particularly in the four urban hotels that the Company manages in Santiago de Cuba and, particularly, in Havana.

The fact that during the last quarter of the year there were 14 daily direct flights between the United States and Havana has been a sign of continuity in the normalisation of the relationship between the United States and Cuba. Also, the direct flight connections were extended to Varadero, Santiago de Cuba, Holguín, Santa Clara and Camagüey.

As a result of this increased connectivity and the strengthening of the bilateral relationship, the number of US arrivals to Cuba in 2016 exceeded 284,000 visitors (+176% growth compared to 2015), while the country reached the expected target of 4 million arrivals, all nationalities included.

All the hotels in the Cuba division are included in the hotel management model, showing the following figures:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---------------------------------|------|-------|------------------|
| Total Revenue from the Manageme | 26.2 | 19.1 | 38% |
| Third-party fees | 25.5 | 19.5 | |
| Other revenue | 0.8 | (0.5) | |

Below is the breakdown of occupancy, ARR (Average Room Rate) and RevPAR (Revenue per available room) by business model, indicating the variation compared to the previous year:

| | | OWNED, LEASED AND MANAGEMENT | | | | | | | |
|----------------------------|-----------|------------------------------|------|---------------|--------|---------------|--|--|--|
| | Оссі | upancy | | ARR | RevPAR | | | | |
| | Variation | | | | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | | | |
| CUBA TOTAL | 66.3% | (4.1) | 98.1 | 17.1% | 65.0 | 10.3% | | | |
| SAME COMPARABLE BASES CUBA | 66.2% | (4.2) | 98.4 | 17.3% | 65.1 | 10.3% | | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 4.3 million (4.1 million in 2015).

The breakdown of the number of hotels and rooms by business model, at the end of 2016 and 2015 is as follows:

| | | Current Hotels Portfolio | | | | | | |
|-------------|------------|--------------------------|--------|--------|--------|--|--|--|
| | | 31/12/2016 31/12/20 | | | | | | |
| | | Hotels | Rooms | Hotels | Rooms | | | |
| CUBA HOTELS | | 28 | 12,245 | 29 | 12,552 | | | |
| | Management | 28 | 12,245 | 29 | 12,552 | | | |

| | | Pipeline | | | | | | | |
|-------------|------------|----------|-------|--------|-------|--------|---------|--------|-------|
| | | 2 | 017 | 2 | 018 | 2019 | onwards | то | TAL |
| | | Hotels | Rooms | Hotels | Rooms | Hotels | Rooms | Hotels | Rooms |
| CUBA HOTELS | | 0 | 0 | 3 | 2,024 | 0 | 0 | 3 | 2,024 |
| | Management | | | 3 | 2.024 | | | 3 | 2.024 |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

OPENINGS DISAFILLIATIONS Sol Pelicano COUNTRY/CITY AGREEMENT No. of ROOMS No. of ROOMS No. of ROOMS No. of ROOMS

Outlook 2017

Unless there are drastic changes in the US government policy towards Cuba, the prospects for 2017 appear favourable for the continued expansion of tourism in Cuba.

January's preliminary data shows a 10.1% increase in total revenue for the hotels managed by Meliá in Cuba. Both Havana and Varadero, the main tourist centres in the country, show a constant dynamism in their occupancy and average prices, which is a very good start for the high season in the country.

A preliminary estimate based on these trends makes us think that the Group's total revenue could have a medium-high additional growth rate of one digit in 2017.

Expansion

Last October, the Company disaffiliated the Sol Pelícano hotel in Cayo Largo.

The hotel pipeline in the country includes 3 hotels and the opening is planned of more than 2,000 rooms in 2018, based on the fact that the expansion in Cuba is considered a strategic aspect, now and in the future.

ASIA

The Company is very proud of the results obtained in the Asia Pacific region, achieving:

- ✓ Good figures in terms of RevPAR.
- ✓ Melia's managing company had an impressive 25% income level increase.

The above figures are considered especially good considering that the 2016 figures have been greatly influenced by the process of opening new hotels, as well as the remodelling of a large number of rooms, which are therefore non-operational.

At this point, the Company believes that another significant milestone is the fact that in 2016 a deadlock was reached in terms of corporate cost in Asia, considering that during the year the structural costs in the region have been practically covered by the generation of management fees.

The Company points out that the presence of a corporate structure in Asia is considered to be extremely necessary to meet the expectations of the Company in terms of:

- a) Results obtained by hotels already in operation.
- b) In order to comply with the commitment made in terms of expansion.
- c) To ensure a good relationship between the Company and the main stakeholders.
- d) To position ourselves in one of the most important markets worldwide, both as a issuer and market receiver of tourism.

In this sense, in view of the new projects being developed in 2017, the Company expects that the new openings may help to improve the return on investment as well as the overall profitability of Meliá Hotels International in Asia.

All hotels in the Asia division are included in the hotel management model, showing the following figures:

| (Millions of €) | 2016 | 2015 | Variation (%) |
|---------------------------------------|------|------|------------------|
| Total Revenue from the Management Mod | 6.8 | 5.4 | 25% |
| Third-party fees | 3.8 | 3.2 | |
| Other revenue | 2.9 | 2.3 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | | OWN | ED, LEASED | AND MANAGEMEN | Т | |
|---|--------------------------|-----------|--------------|------------------|--------------|----------------|
| | Occupancy | | | ARR | RevPAR | |
| | % Variation (points) | | € | Variation (%) | € | Variation (%) |
| ASIA TOTAL | 61.8% | 0.6 | 76.6 | (0.2%) | 47.4 | 0.8% |
| SAME COMPARABLE BASES ASIA TOTAL Leading Countries | 65.9% | 65.9% 2.1 | | (2.5%) | 53.9 | 0.7% |
| Indonesia China | 60.9% (3.6) 64.1% 3.7 | | 75.5 79.0 | (2.5%) (4.0%) | 46.0 50.7 | (7.9%) 1.8% |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 1 million (0.9 million in 2015).



The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | | Current Hotels Portfolio | | | | | | |
|------------|------------|--------------------------|-----------------------|---------------------|-----------------------|--|--|--|
| | | 31/12/2016 31/12/2015 | | | | | | |
| ASIA TOTAL | | Hotels 14 | Rooms 3,758 | Hotels 10 | Rooms 2,836 | | | |
| | Management | 14 | 3,758 | 10 | 2,836 | | | |

| | | | Pipeline | | | | | | | | | |
|------------|------------|--------------------|-----------------------|--------------------|----------------|--------------------|---------------------|--------------------|----------------|--------------|----------------|--|
| | | 2017 | 2 | 018 | 20 | 19 | 2020 d | nwards | то | TAL | | |
| ASIA TOTAL | | Hotels 6 | Rooms 1,317 | Hotels 6 | Rooms 1,265 | Hotels 4 | Rooms 955 | Hotels 5 | Rooms 1,495 | Hotels 21 | Rooms 5,032 | |
| | Management | 6 | 1,317 | 6 | 1,265 | 4 | 955 | 5 | 1,495 | 21 | 5,032 | |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTELS | COUNTRY/CITY | AGREEMENT | No. of ROOMS |
|---|--|--|-------------------|
| OPENINGS | | | |
| Sol Kuta Bali Meliá Makassar Meliá Yangon | Bali (Indonesia) Indonesia Myanmar (Burma) | Management Management Management | 132 139 429 |
| Sol Beach House Phu Quoc | Vietnam | Management | 284 |

DISAFILLIATIONS

In an analysis by geographical area, we highlight the following aspects of the evolution of the results in 2016:

Indonesia

Indonesia is the most important Asian destination for the Company, due to the number of rooms currently in operation. In general terms, the evolution of the hotel business was affected by the renovation process of several hotels. However, a positive aspect in the country is the excellent performance of the Melia Bali and Sol Beach House Benoa hotel, as well as the positive evolution of the Melia Makassar hotel, already positioned as one of the best hotels in the area, showing a positive GOP (Gross Operating Profit) only 4 months after its opening.

China

The Company currently manages two hotels in the country, the Gran Meliá Xian and Meliá Jinan, which have had very positive results during the period. The Company points out the importance of China not only as a receiving market, but also as an issuing market. In this sense, according to the travel trends consultant ForwardKeys, Chinese tourists will travel to Europe again in 2017 and have chosen Spain as one of the most popular European destinations to have their holidays on the occasion of the Chinese New Year, which began on 28 January.

Vietnam

In 2016 Meliá hotels in Vietnam showed the highest growth rates of the entire Meliá portfolio in Asia. The progress made at the Meliá Hanoi hotel has been particularly important, while the ramp-up process of Meliá Danang has also been a success, allowing the Company even to negotiate an expansion of the hotel capacity with the property owners.

Outlook 2017 and Expansion

Throughout 2016, the Asia division had the following openings: Sol Kuta Bali, Meliá Makassar, Meliá Yangon and Sol Beach House Phu Quoc.

This last hotel, Sol Beach House Phu Quoc, has joined Meliá's portfolio in the fourth quarter of the year and is the Company's third hotel in Vietnam, a stable country with a significant economic growth where the Company maintains excellent prospects both for hotels currently in operation and for those in the pipeline.

On the other hand, Asia division's pipeline at the end of the year is at 21 hotels, including the contract signed in the last quarter of the year, Meliá Bangkok (Thailand) with 315 rooms under management system that will be incorporated in 2020.

The Meliá Bangkok hotel would be the Group's first hotel in Bangkok and the second in Thailand, and its incorporation could be achieved thanks to an agreement with Asset World (TCCAW), member of TCC Group, one of the largest business conglomerates in Thailand , which will help the Company to give a significant boost to growth and expansion in Asia.

Among the hotels in the pipeline, it is worth pointing out those expected to be opened in 2017:

- Meliá Shanghai Hongqiao (China)
- Innside Zengzhou (China)
- Meliá Pekanbaru (Indonesia)
- Innside Yogyakarta (Indonesia)
- Meliá Bandung (Indonesia)
- Sol House Bali Legian (Indonesia), recently opened in February 2017.

It is also worth mentioning that in February 2017, the Company also announced the incorporation of the hotel Meliá Cam RanhBay Villas & Resort (not included in the reported pipeline), a new ocean front property in Vietnam. This is a new agreement in partnership with Saigon - Cam Ranh Joint Stock Company - that will allow the Company to improve its position in the country by adding five properties after the successful opening of Meliá Hanoi and Meliá Danang, the recently opened Sol Beach House Phu Quoc and the recent contract signed with Meliá Ho Tram.

BRAZIL

2016 was a particularly difficult year for the hotel industry in Brazil due to the country's political and economic situation. The significant fall in demand caused a price war in the industry, which meant a drop of the average price for the Company of around 10% compared to the previous year.

It is important to mention that the Group's hotel portfolio in Brazil is mainly urban, so any reduction in the planned expenses for business trips has a significant impact on the Group's hotels. It is also important to add that the Company's main accounts include state-owned companies, which have suffered a significant reduction in the number of rooms booked due to the political and economic situation.

In addition, the high levels of inflation and the associated increases in salary and energy costs have caused a reduction in the profitability of the hotels.

During the last week of December 2016, the Central Bank of Brazil announced that during 2016 and especially during the last quarter the country's economy evolved at a slower pace than expected, worsening its forecast for 2016 and 2017, which could mean that the economic recovery of the country will be slower and more gradual than initially expected.

The evolution of the hotel business in the Brazil division can be summarised in the following KPIs (Key Performance Indicators), broken down by management type:

| (Millions of €) | | 2016 | 2015 | Variation (%) |
|-------------------------|--------|--------------------|------|------------------|
| Total aggregate revenue | Leased | 0.1 0.1 | 0.0 | |
| Of which Room Revenue | Leased | 0.1 0.1 | 0.0 | |
| EBITDAR | Leased | (2.3) (2.3) | 0.0 | |
| EBITDA | Leased | (2.3) (2.3) | 0.0 | |
| EBIT | Leased | (2.3) (2.3) | 0.0 | |

The breakdown of occupancy, ARR and RevPAR by business model is given below, indicating the variation with respect to the previous year:

| | | OWNED AND LEASED | | | | | | |
|------------------------------------|------|----------------------------|-------|---------------|-----|---------------|--|--|
| | Occı | Occupancy ARR Variation | | | | RevPAR | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | | |
| BRAZIL TOTAL | 3.0% | | 265.0 | | 7.8 | | | |
| SAME COMPARABLE BASES BRAZIL TOTAL | | | | | | | | |

The number of rooms available in 2016 corresponding to owned and leased hotels is 6,600 (0 in 2015).

| | OWNED, LEASED AND MANAGEMENT | | | | | | | |
|------------------------------------|------------------------------|----------|------|---------------|--------|---------------|--|--|
| | Occupancy | | ARR | | RevPAR | | | |
| | Variation | | | | | | | |
| | % | (points) | € | Variation (%) | € | Variation (%) | | |
| BRAZIL TOTAL | 53.0% | (1.9) | 78.7 | (9.9%) | 41.7 | (13.0%) | | |
| SAME COMPARABLE BASES BRAZIL TOTAL | 53.4% (3.8) | | 79.6 | (9.1%) | 42.5 | (15.2%) | | |

The number of rooms available in 2016 corresponding to hotels owned, leased and managed is 1.1 million (1.2 million in 2015).

The breakdown of the number of hotels and rooms by business model at the close of 2016 and 2015 is as follows:

| | Current Hotels Portfolio | | | | | | | |
|--------------|--------------------------|--------|--------|--------|--|--|--|--|
| | 31/12 | 2/2016 | 31/12 | 2/2015 | | | | |
| | Hotels | Rooms | Hotels | Rooms | | | | |
| BRAZIL TOTAL | 15 | 3,621 | 14 | 3,216 | | | | |
| Management | 13 | 3,016 | 14 | 3,216 | | | | |
| Franchise | | 192 | 14 | 3,210 | | | | |
| | | _ | | | | | | |
| Leased | 1 | 413 | | | | | | |

| | | Pipeline | | | | | | | | |
|--------------|------------|--------------------|-------------------|--------------------|--------------|--------------------|--------------|-------------|--------------|--|
| | | | 2017 | | 2018 | | 2019 onwards | | TOTAL | |
| BRAZIL TOTAL | | Hotels 0 | Rooms 0 | Hotels 1 | Rooms 234 | Hotels 1 | Rooms 280 | Hotels 2 | Rooms 514 | |
| | Management | | | 1 | 234 | 1 | 280 | 2 | 514 | |

Below are the hotel openings and disaffiliations during the year and corresponding to this area:

| HOTEL OPENI | NGS AND DISAFFILIATIONS | COUNTRY/C | No. of ROOMS | |
|--------------|----------------------------------|-----------|-----------------|-----|
| OPENINGS | | | | |
| | Tryp by Wyndham Pernambuco | Brazil | Franchise | 192 |
| | Gran Meliá Nacional Rio | Brazil | Leased | 413 |
| DISAFILLIATI | ONS | | | |
| | Angra Marina & Convention Resort | Brazil | Management | 200 |

Outlook 2017

For 2017, despite the change in the expected growth of the country's GDP, which will reach a growth rate between 0.5% and 1%, the Central Bank estimates a more favourable evolution of inflation (around 5%). Also, the following key aspects should be considered for the stabilisation of its economy: the normalisation of the monetary conditions in the United States, as well as the uncertainties of some advanced economies.

The Company's budget for 2017 shows a small recovery, mainly due to the expected price improvements, as well as to the contribution of the new hotel in Rio de Janeiro, the Gran Meliá Nacional Rio, which opened (partially) last December, with its complete opening being expected in the short term.

Expansion

In December 2016, the Company opened the hotel Gran Meliá Nacional of Rio. This hotel with 413 rooms is under a variable renting system.

The pipeline in Brazil includes 2 Innside by Meliá hotels and around 500 rooms under management contracts that will open in 2018 and 2019.

2.2 Real Estate

In November 2016, Meliá Hotels International sold the Sol Parque San Antonio resort complex with 246 rooms located in Puerto de la Cruz (Canary Islands, Spain), the only sales transaction of hotel assets carried out in 2016.

The transaction reached a sale price of 8 million euros and generated net capital gains of approximately 4 million euros. Meliá Hotels International is not managing the hotel since the time of the sale.

On the other hand, the laundry was sold for 3.4 million euros during the financial year. The net capital gain obtained with this transaction was 2 million euros.

Compared to 2015, the Company was very active in terms of asset turnover and the following transactions were carried out:

- ✓ The sale of 6 resorts to a Joint Venture made up of Starwood Capital Group (80%) and Meliá Hotels International (20%). This transaction generated 178.2 million euros (and net cash of approximately 150 million euros) and EBITDA (Earnings before interest, tax, depreciation and amortisation) net gains of 40.1 million euros.
- ✓ The sale of the Calas de Mallorca complex (Mallorca, Spain) with 875 rooms. The transaction achieved a sale price of 23.6 million euros and 3.3 million euros of net capital gains.
- ✓ The sale of the Sol Falcó hotel with 450 rooms (Menorca, Spain). The transaction amounted to 20 million euros and generated net capital gains of 3.9 million euros.

Thus, regarding income level, the Real Estate division generated 18 million euros in 2016, compared to 70 million euros recorded in 2015.

For 2017, the Company intends to carry out sales of additional assets after identifying a certain number of assets considered non-strategic still in the Company's hotels portfolio, taking advantage of the pace of real estate cycles and reinforcing the Joint Ventures model as a dynamic and essential part of the Company's strategy for the transformation of assets that require a significant investment for its repositioning.

2.3 Club Meliá

The year 2016 can be defined as a transition year for the Club Meliá business, which had a 12% drop in revenues.

The Club Meliá's efforts in 2016 have been focused on the implementation of a number of initiatives framed within the company's future strategy.

Among these we highlight:

- ✓ Reorganisation and integration of operational and management structures: The most effective use of our human resources will lead us to improve aspects of service and attention the Club Meliá's members and at the same time maximise income generation.
- ✓ Optimisation and standardisation of sales processes and acquisition of potential customers where the digitalisation of the commercial process is the central focus.
- Maximisation and ordering of assets for the activity of the club: the strategy related to the inventory and product available for sale has been changed, aligning it with the overall strategy of rotation and maximisation of Meliá's assets, which is why the Club focuses the commercial efforts where greater and better profitability opportunities are found, so that some commercial activities in Spain and Puerto Rico have been discontinued and the commercial activity in Mexico and the Dominican Republic has been reordered.
- ✓ Comprehensive management of the inventory: The flexibility with which the Group can manage the inventory availability, as well as the speed in the digital distribution processes, are key elements in improving the occupancy rates of the available inventory, as well as in the increase of the RevPAR.

Also, during 2016, great efforts have been made for the conceptualisation and creation of a new commercial product offer. The new commercial product, called "Circle", will replace the current Club Melia product. The transfer of customers from one product to another has already begun. Circle is a new offer for the Club's customers focused on the area of customer's experience and exclusivity, while providing more flexibility and variety of use and being fully aligned with Meliá Rewards' loyalty programme. Its launch took place in December 2016 (in the Dominican Republic in a first stage) reporting good results and waiting for its complete positioning throughout 2017.

2.4 Corporate Structure

This section includes the Group's general expenses.

The evolution compared to 2015 is related to the following:

- Additional costs, of around 8 million euros, related to strategic projects, mainly related to information systems.
- The evolution of the provisions linked to onerous contracts had an impact -2016 compared to 2015of around 4.6 million euros, considering that in 2015 the Company registered provisions of 1.7 million euros, while in 2016 the total amount of provisions reduced by 2.9 million euros.

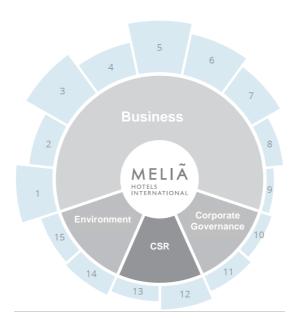
It should be noted that an onerous contract is one in which the unavoidable costs for complying with the obligations that it involves, exceed the economic benefits expected to be obtained with it. In this case, the current obligations that arise from the contract are assessed and recognised in the financial statements as provisions. The estimate of future results derived from lease agreements is checked annually, based on the expected flows of the related cash generating units, applying an appropriate discount rate.



3. REPUTATION AND CORPORATE SOCIAL RESPONSIBILITY (CSR)

The Company aspires to be a worldwide leader of excellence, responsibility and sustainability and to carry out a long-term sustainable development model that ensures the creation of value to its stakeholders and contributes to the improvement of the company.

The materiality analysis helps the Company to find out what the expectations, requirements and relevant issues are identified by the stakeholders and the annual contribution of the Group in the different themes identified.



| Business | Corporate Governance |
|----------|----------------------|
|----------|----------------------|

| -1 | Business performance & results | 10 Transparency | | |
|----|--------------------------------|---------------------------------------|--|--|
| 2 | Sales channels & distribution | 11 Corporate governance | | |
| 3 | Employer brand & talent | COD | | |
| 4 | Stakeholder relationship | CSR | | |
| 5 | Innovation | 12 Contribution to society | | |
| 6 | Brand strategy & products | 13 Action to combat climate change | | |
| 7 | Financial solvency | Environment | | |
| 8 | Presence & growth | Litvironinent | | |
| 9 | Quality of commercial offer | 14 Technology & digitalization | | |
| | | 15 Travel industry & economic context | | |

Material issues integrated in the strategic boost and in the relationship model with our stakeholders:



1. BUSINESS PERFORMANCE & RESULTS

€1,802.0 M Revenues (+4%) €279.5 M EBITDA exc. capital gains (+14%)

27 Consecutive quarters of RevPAR



2. SALES CHANNELS & DISTRIBUTION

50.7% Centralised sales ratio (+21%) **39.9%** Revenues via loyalty members (+31%)

16.4% Growth in mobile sales



3. EMPLOYER BRAND & TALENT

44,405 Employees (+5%)

71.4% Of management positions covered internally

30% Employees < 30 years old

16th **Position** in Merco Talent (+4 Pos.) Top Employer China



4. STAKEHOLDER RELATIONSHIP

17th Position Merco Corporate (+1 Pos.) TOP 100 Merco LATAM 6.9 M MeliáRewards titulars (+44%) 6,304 Global suppliers (+45%) 19,699 Stakeholder newsletter impacts



5. INNOVATION

€5.1 M Investment (+15%) Best strategy in social media *The E-Show Madrid*

Best business idea Katmandú Park & Resort



6. BRAND STRATEGY & PRODUCTS

€163 M Investment (+52%)

Best resort brand in the world World Travel Awards

Me London best wow effect in luxury hotel World Travel Awards



7. FINANCIAL SOLVENCY

Debt reduction (-29%)
Share price (-9%)
€100.7 M Net profit (+180%)
TOP 3 Best European investor relations team



8. PRESENCE & GROWTH

Presence in 43 countries

375 Hotels

96,369 Rooms

17 Hotels opened

30 Hotels signed



9. QUALITY OF SALES OFFER

42.6% Net Promoter Score - NPS (+1 pp) 395 Hotel awards and prizes Launch of new melia.com 23 language variations available on



10. TRANSPARENCY

IBEX 35

28 Road-shows

FTSE4GOOD IBEX index member since 2008 Llotja award for best information and transparency Cámara de Comercio de Barcelona



11. CORPORATE GOVERNANCE

25th Position Merco Responsibility and Corporate Governance (-4 Pos.)

45% Independent board members

234 Internal audits performed (+14%)

7.1% Women promoted



12. CONTRIBUTION TO SOCIETY

+€700,000 For projects to help children €363.4 M Business volume to local suppliers (+61%) Best RSC project Worldwide Hospitality Awards A better life for Kairo Village



13. ACTION TO COMBAT CLIMATE CHANGE

Carbon Disclosure Project CDP Top Iberia-A-Carbon footprint: tCO₂ per stay (-3%) 54% Portfolio certified hotels (+8 pp) Electricity use per stay (-12% kwh) Water use per stay (-8% m³) KgCO₂ use per stay (-12%)

Fuel use per stay (-17% kwh)



14. TECHNOLOGY & DIGITALISATION

€24.2 M Investment in technology (+37%)

Best corporate digital transformation

Digital European Mindset Awards

Digital Talent Award Accenture Strategy & El Economista



15. TRAVEL INDUSTRY & ECONOMIC CONTEXT

Presence in the most important industry forums ${\bf 28.7~M}$ Hotel stays (-4%)

83% Non-Spanish customers (-1%)



4. MATTERS RELATING TO PERSONNEL

Meliá Group's Social Benefits Plan is included in the Group's Human Resources Policy, complementing the Compensation and Benefits Policy, reinforcing the Company's commitment to its employees.

This plan has two types, the Global Benefits and the Specific Benefits of each country:

a) Global Benefits

Through the "Estrellas" programme, all employees have access to a discount programme for staying in the hotels that are part of the Company's portfolio. They also have an additional discount on food and drink in the hotels' points of sale.

The globalisation of personal insurance has started. All countries where any of their policies expire throughout 2017, will be gradually included in the "Master Policies". Thanks to this, the Company will achieve a coordination and harmonisation of the personal insurance globally, offering to all our employees competitive coverage which strengthen the commitment and retain our talent, also strengthening the international mobility of our people.

The insurance included in this project are Life and Accident, Health and Travel insurance.

b) Specific Benefits

There are also discounts on products and services of the Company's suppliers in each country, both globally and locally, including home and car insurance, medical insurance, gym, home equipment, car rental, travel or financial products, etc.



5. LIQUIDITY AND CAPITAL RESOURCES

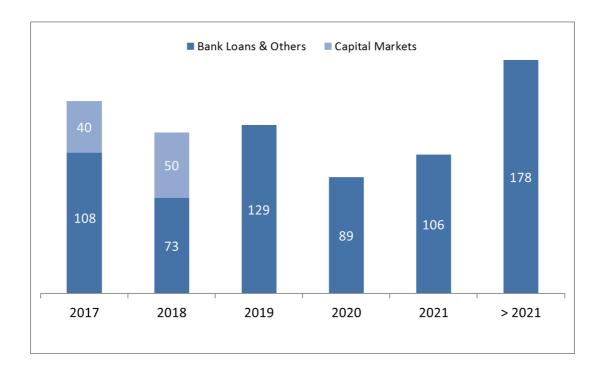
Financially, after several years of intense work restructuring the Company's balance sheet, the net debt reached 542 million euros, which implies a net debt reduction of 226 million euros compared to the end of 2015.

The main grounds for achieving such financial unblocking have been larger cash generation, given the improvements in the hotel business, as well as the early amortisation of a 250 million euros convertible bond.

We think that the financial stagnation at the end of 2016 is related to an atypical and temporary situation for the Company, having reached a Net Debt-to-EBITDA ratio of 1.9 times. However, it should be noted that the Company's target indebtedness level ranges from 2 to 2.5 times Net Debt-to-Ebitda, a level that we consider achievable considering the current situation, the business forecasts, as well as the investment plan planned for the next financial year.

Regarding the debt cost, one of the main milestones has been the reduction of the average interest rate, thanks to debt renegotiations, as well as to the payment of certain debt tranches with a higher interest rate. In this way, the average interest rate has reached 3.46%, compared to 4.36% in 2015.

Looking ahead, the Company has the following maturity schedule. The arranged credit facilities are not included in these figures (million euros):





6. MAIN RISKS AND UNCERTAINTIES

6.1 Risk Management Model

The current geopolitical circumstances, the characteristics of such a dynamic and changing industry like tourism and the Company's growing international presence, operating in 43 countries, together with a significant growth, mean the Group is exposed to different kinds of risk factors.

The Integral Risk Management Model, which is used across the Group, allows Meliá Hotels International to identify and assess the main risk factors that the Company is facing. Preventive risk management allows the company to guarantee, among other things, that the evaluation criteria is homogeneous, as well as the implementation of control measures and action plans needed to anticipate, control, reduce or avoid risky circumstances.

Risk management is a differentiating factor in the Company, and a key element in improving the continuous and sustainable generation of value, which provides confidence for the stakeholders, in a way that is consistent with its own corporate values.

Risk management has its own governing model and a specific area with responsibilities in this matter. The model is based on the Integrated Framework Corporate Risk Management COSO II (*Committee of Sponsoring Organizations of the Treadway Commission*), and its main pillars are as follows:

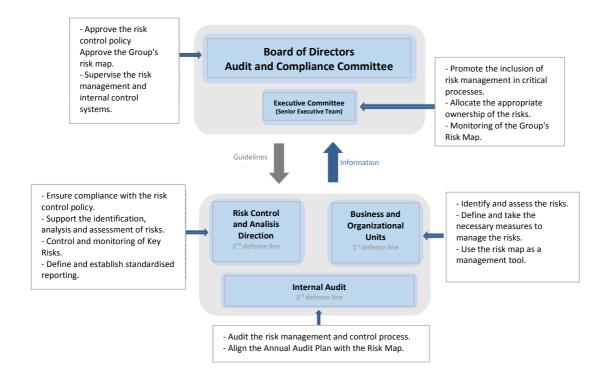
POLICY AND RISKS REGULATIONS

The purpose of the Regulations is to establish the basic principles governing risk management and the regulations, guidelines and criteria to be followed by the model in a way that is aligned with the strategy, culture and values.

GOVERNING BODIES WITH RISK MANAGEMENT RESPONSIBILITIES

- ✓ Board of Directors and Audit and Compliance Committee
- ✓ Executive committee
- ✓ Strategic Planning Committee
- ✓ Investment Committee
- ✓ Expansion Committee

The following is the organisational chart, as well as the main assigned roles and responsibilities:



SEGREGATION AND INDEPENDENCE OF FUNCTIONS

Following the model of the three lines of defence, the different organisational units are the owners of the risks and therefore those responsible for the identification, evaluation and risk management (1st line).

There is a Risk Control and Analysis area (2nd line), which is responsible for the proper functioning and constant development of the risk management model and for monitoring the main risks periodically.

Finally, the Internal Audit area ensures the correct functioning of the model and aligns the audit plan with the Risk Map (3rd line).

DIGITALISATION

The Company's evolution in integrating digital tools into key processes has led to the implementation of SAP GRC as facilitator of the process of completing and managing the different risk maps:

- Strategic
- Legal
- Reputational
- Fiscal

This tool has enriched the analysis process and considerably increased its scope and the management teams involved. This year, for the first time, all the members of regional Executive Committees participated. Also, the tool has allowed the complete management of the documentation, the evaluation and supervision of the entire risk management model.

INFORMATION TRANSPARENCY

After exploring the ideas and analysing the risks identified and categorised in different types according to their nature, the probability and impact variables are evaluated taking into account different quantitative and qualitative perspectives, including reputational ones. The results are presented to the Board of Directors and to the Audit and Compliance Committee regularly.

The average value of the identified risks has increased 5.45% compared to the previous year. By risk categories, global and compliance risks are the ones that increase their average value the most. These categories include geopolitical risks (terrorism, Brexit, political instability, etc.) and legal or regulatory risks (legislative changes, regulatory complexity, etc.).

6.2 Risks types

The Risk Management model applies to the entire Organisation. During 2016, a total of 97 Executives were involved in the process of preparing Risk Maps.

A total of 103 risk events were identified among the following risk categories:

- ✓ Global: caused by events beyond the company's control (natural disasters, geopolitical risks, etc.)
- √ Financial: events that affect financial variables (liquidity, credit, debt, rates, etc.)
- ✓ Business: consequence of the variables of the business itself (customers, competition, suppliers, etc.)
- ✓ Operational: events caused by failures in the operational management (internal processes, controls, human resources, equipment and systems, etc.)
- ✓ Compliance: risks arising from changes or non-compliance (both of internal and external regulations)
- ✓ Information: risks related to the use of information (generation, analysis, communication, etc.)
- ✓ Reputation: risks that due to their nature could affect the Company's corporate reputation in different ways.

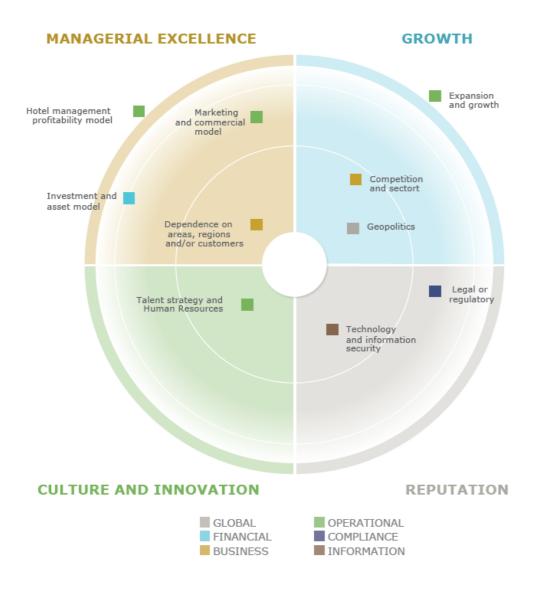
Note 4 of the consolidated annual accounts provides additional information about the management of the financial risks to which the Group's activity is exposed: market risk (exchange rate and interest rate risk), credit and liquidity risk.

In addition, section E of the Annual Corporate Governance Report provides further details about the risk management carried out by the Group.

103 Identified Risks



Risk management model:





6.3 Main risks

| | DESCRIPTION | | MATERIALITY | MANAGEMENT |
|---|--|---|--|--|
| Talent and human resources management | Opening of the labour market which may cause: Loss or turnover of key personnelDifficulty in attracting or capturing talenthsufficient qualified personnelSome dependence on key personnel in some positions | | Management of peopleAttracting and retaining talentEmployer brand | Continuity of internal development programmes increase of talent pools in key positions Leadership development programme Training plans Social networking strategy Empowering the relationship with the academic world Ranking positioning |
| Expansion and growth | Expansion Plan that requires: Needs resource and ability to assimilate rhythmAppropriate choice of areas, countries and partners | 0 | Current presence and future Expansion | Existence of an Expansion Committee for the definition, monitoring and approval of projectsPreparation of risk analysis sheets for each project |
| Hotel management profitability model | As a hotel management company, the following are fundamental aspects: Competitiveness of the management modelCapacity to adapt the model to each country | 0 | Sales channelsPrice improvementMargin improvementNew products, markets, segmentsBrand and product strategyInnovation | |
| Marketing and commercial strategy | | | qualityCustomer satisfactionRelationship with the customerLoyalty | Promotion of distribution channels (melia.com, call centre)Optimisation of the loyalty modelRevenue ManagementDigitalisation of revenue management processesPromotion and redefinition of the MICE modelLifting and positioning of brandsinnovation and incorporation of new attributes, services, etc.Strategy and new F&B concept |
| Competition and sector | Emergence of new competitors, sector restructuring, maturation or stagnation of the sector: Growth of collaborative consumptionMore numerous, aggressive, renewed competition with strong customer relationships Possible loss of leadership in certain areas Possible mergers, acquisitions | 0 | Tourism and economic sector contextinnovationBrand and product strategyCustomer experience | |
| Dependence on areas, regions and/or customers | Balanced distribution of the Meliá portfolio: Concentration of hotels in certain areasDependence on certain markets or segments | 0 | Expansion and growthBrand and product strategyNew segments and markets | Strategic plan for selective and qualitative expansion focused on the following areas of action: Main focus on resort and urban-leisure destinations. Growth in major world citiesPrioritisation of asset-light formulas and enhancement of alliances with strategic partnersGrowth of the portfolio as a lever to generate brand recognition and revenue |
| Investment and asset renewal | Preparation of the Annual Investment Plan, considered key is: Investment process (allocation, execution, control and follow- up)Profitability and viability of investmentsWear and tear of facilities and equipment | 0 | Financial capacityBrand and product strategyIncrease in priceProduct qualityCustomer satisfaction | Existence of an Investment Committee responsible for the identification, monitoring and control of the investment planDefinition of an annual maintenance planInclusion in the annual investment plan for the prevention or minimisation of risks |
| Technology security and information | Referring to: Information protection and security Cybercrime, cloud computingManagement of users, access and profilesTechnological obsolescenceInformation management | 0 | New technologiesDigitisationProces ses | Strategic Technological PlanCyber attack prevention planTraining and awareness in cyber securityRenewal plan of computer equipmentInformation security policy and guidelinesPreparation of an annual internal audit planControl processes on data protection and information |
| Legal or regulatory | International presence in more than 43 countries means being exposed to risks such as: Legislative or regulatory changes Excessive complexity and regulatory spreading Contractual risks | 0 | Tourism and economic sector context Human rights and working conditionsTransparency of information | Existence of an Ethical Code and a Complaint Channel Management Behaviour Policy signed annually Identification, communication and monitoring of regulatory changes Relations with prestigious external consultants, according to needs Development and promotion of the crime prevention and detection model |
| Geopolitics | Aspects related to geopolitical instability in certain areas: Terrorist attacksPolitical instabilityWars, civil or military revolts, etc.Crisis or insecurity in countries with presence | 0 | Tourism, economic, political and social sector context | Establishment and implementation of crisis emergency plansCrisis management protocol, depending on the nature of the situation |
| | | | | |
| Opposition District | Information District | | | |
| Operational Risks Business Risks | Information Risks Compliance Risks | | | |



7. R&D&I ACTIVITIES

The Meliá Group continues its technological innovation project "Be More Digital" in 2016, extending it to the next three year period. The main action areas of the project are:

SALE CHANNELS

The digital environment has transformed the way companies interact with their customers. Meliá Hotels International has been leading the online development in the sector for many years, making it easier to strengthen its presence in multiple channels and devices of direct sales, both in the interaction with the final customer (B2C), through melia.com and call centre, and in the interaction with companies (B2B), through MeliaPRO.

Special attention has been given to the mobile platforms, which has evolved and developed new applications with unique functionalities, from restaurant and activities booking to information about menus or check-in.

The excellent results of the different ratios strengthen the execution of this strategy, which also favours greater diversification of customers and markets and complete knowledge of all products, brands and services offered by the Company.

MELIA.COM

The website melia.com has become the Company's most important sales channel. Meliá Hotels International launched the new fully responsive website in FITUR 2016 with characteristics of great added value for the end customer, such as predictive and personalised content in real time and aligned with the Meliá Rewards loyalty programme in order to obtain the best website price.

As a result of the innovation and digitalisation driven by the Company, the options of the website multiply, incorporating the Meliá Hotels International app, with which the customer can have all the information and advantages at their fingertips: online check-in, request services from their mobile phone or exclusive options related to smartphone connectivity. All of this positions melia.com at the forefront of the online websites and consolidates the enormous expectations of growth that the channel presents.

MELIAPRO

The B2B buying process has evolved in recent years, adapting itself to the new commercial environment through MeliaPRO, a B2B digital platform. For the activation of the B2B digital plan, the following tasks are carried out:

- ✓ Web dedicated to the business sector and adapted to its needs.
- ✓ Relationship model creating a life cycle of the business client to automatically present the best offers and new options, updating them continually.
- Campaigns and strategy of social selling aimed at business clients through profiles in the main social channels
- ✓ CRM & analytics, using knowledge and personalisation to offer a better service
- ✓ Marketing automation, taking advantage of the Company's new digital marketing abilities
- ✓ Mobile & sales apps, adapting content in responsive format and a strategy that covers all the channels to offer the best service to our collaborators

CUSTOMER INTELLIGENCE

Meliá Hotels International continues to build on its customer knowledge, taking advantage of the new digital technologies available and developing talent with better analytical abilities.

The technology and platforms associated with the Company's big data are allowing the integration of new important sources of information related to one of the Company's main stakeholders, in order to increase segmentation ability and create more efficient and effective propensity models, as well as activating actions.

The new advanced analytical abilities allow the brand promise to be adapted to an increasingly informed and demanding consumer, by studying behaviours to anticipate their needs and expectations.

The Group's new big data environments make it easier to use large volumes of information in real time, improving communications and developing a coherent and responsible strategy.

SMART INTERACTION ENGINE

To complement the new big data platforms, the Company has developed the *smart interaction engine*, a intelligent system for personalised recommendations for customers of melia.com and the call centre. This allows the client to receive increasingly relevant content, improving customer loyalty.

Increasing customer satisfaction, surprising with new experiences and offering a value proposition aligned with each client's profile is the main goal of any company focused on the customer and on the service it would set. This combined strategy that integrates technology and knowledge has allowed Meliá Hotels International to be recognised year after year with numerous awards for excellence and innovation.

PROGRAMMATIC MARKETING

In addition, the Company has strengthened its programmatic marketing plan with an in-house trading desk and a team to purchase advertising spaces to reduce costs and optimise the campaign management speed, positioning Meliá as a leading company in online marketing. A milestone of the financial year has been the carrying out of online campaigns, aligning brand and sales with the transformation of isolated and mainly offline campaigns into 100% aligned campaigns with a very high online percentage.

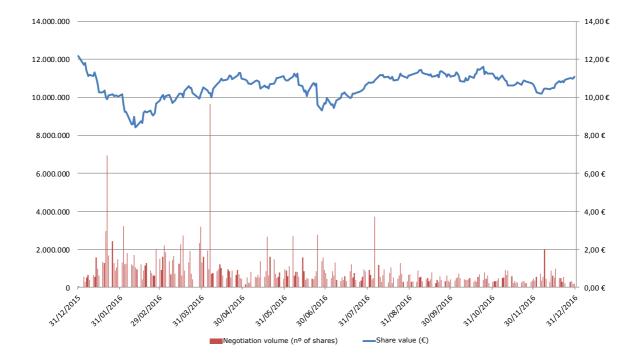


8. OTHER INFORMATION

8.1 Stock market information

Meliá's stock value fell by 9.0% in 2016. In comparison, the Ibex Medium Cap decreased by 6.6% and the Ibex 35 did so by 2.0%.

The following graph shows the evolution of the share value, as well as the volume of its operations registered during the 2016 financial year:



| | 1Q.2016 | 2Q.2016 3Q.2016 4Q.2016 | | | 2016 | |
|---|---------|-------------------------|-------|-------|-------|--|
| Average daily volume (thousands of share: | 1,382.1 | 1,013.7 | 607.8 | 468.0 | 862.4 | |
| Meliá Evolution | (15%) | (7%) | 15% | 0% | (9%) | |
| Ibex Medium Cap Evolution | (9%) | (8%) | 8% | 3% | (7%) | |
| Ibex35 Evolution | (9%) | (6%) | 8% | 7% | (2%) | |

| | 2016 | 2015 |
|---------------------------------------|-------------|-------------|
| | 220 700 000 | 100.053.040 |
| Number of shares | 229,700,000 | 199,053,048 |
| Average daily volume (euros) | 862.44 | 980.10 |
| Meliá maximum share | 11.82 | 13.71 |
| Meliá minimum share | 8.42 | 8.73 |
| Latest market quote | 11.08 | 12.18 |
| Market capitalisation (million euros) | 2,545.08 | 2,424.47 |
| Dividend per share (euros) | 0.04 | 0.03 |

The following is a breakdown of the main milestones of Meliá Hotels International in the stock market during the period:

- In May 2016, 30.6 million newly issued ordinary shares were admitted to official listing in the Spanish Stock Exchanges, in order to support the conversion of the convertible bond.
- On 19 July 2016, the payment of annual dividends was made.
- On 8 August, the Company was included again in the Ibex35 Index (thus abandoning the Ibex Medium Cap Index). Meliá Hotels International believes that the economic and financial strength of the Group, as well as good business prospects, both for Meliá and the hotel sector, were key aspects for its reincorporation to the index.

8.2 Dividend policy

In 2016 the Pay Out of the group reached a level of 25.5% of the Consolidated Result attributed to the Parent Company, which represents an improvement compared to the 20% paid in previous years.

8.3 Environmental risks

The consolidated annual accounts do not include any item that should be considered in the specific environmental information document established in the Order of the Ministry of Justice dated 8 October 2001.

8.4 Average payment period for suppliers

As indicated in Note 21 of the consolidated annual accounts, the average payment period for suppliers of Melia Hotels International, S.A. and its Spanish subsidiaries during the 2016 financial year was 75.1 days.

For the following years, the Company is in the process of reviewing the administrative processes, from the receipt of the invoices to the issuance of payments, in order to reduce the average payment period.

9. EVENTS AFTER THE END OF THE YEAR

There have been no subsequent events between the end of the reporting period and the preparation of these consolidated annual accounts that involve adjustments to show conditions that already existed at the closing date, or facts indicating events that have appeared after the end of the year date which may affect the ability of the users of the Financial Statements to make the relevant assessments and reach economic decisions.

10. ANNUAL CORPORATE GOVERNANCE REPORT

The model of the Annual Report on Corporate Governance for the year 2016 is presented below as an annex.

ANNEX I

ANNUAL CORPORATE GOVERNANCE REPORT OF THE PUBLICLY TRADED COMPANIES

DETAILS OF ISSUER

DATE OF TERMINATION OF REFERENCE PERIOD

31/12/2016

C.I.F.

A78304516

COMPANY NAME

MELIA HOTELS INTERNATIONAL S.A.

REGISTERED OFFICE

GREMIO DE TONELEROS,24 IND. EST. SON CASTELLO, (PALMA DE MALLORCA) BALEARIC ISLANDS

ANNUAL CORPORATE GOVERNANCE REPORT

OF THE PUBLICLY TRADED COMPANIES

A OWNERSHIP STRUCTURE

A.1 Complete the following table on the company's share capital:

| Date of last change | (€)Share capital | Number of shares | Number of voting rights |
|---------------------|------------------|------------------|-------------------------|
| 25/04/2016 | 45,940,000.00 | 229,700,000 | 229,700,000 |

| State whether there are different classes of shares with | n different rights associated with them: |
|--|--|
|--|--|

| Yes No | X |
|--------|---|
|--------|---|

A.2List the direct and indirect owners of significant holdings in your company at year-end, excluding directors:

| Name or corporate name of shareholder | Number of voting rights directly | Number of voting rights indirectly | % of total voting rights |
|---------------------------------------|--|--|--------------------------|
| HOTELES MALLORQUINES AGRUPADOS S.L. | 25,690,989 | 0 | 111.8% |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | 30,333,066 | 0 | 13.21% |
| MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. | 11,542,525 | 0 | 5.03% |
| NORGES BANK | 6,937,423 | 0 | 3.02% |

State the most significant movements in the shareholding structure during the year:

| Name or corporate name of shareholder | Transactio n date | Description of the transaction |
|---------------------------------------|----------------------|--------------------------------|
| NORGES BANK | 07/09/2016 | 3% of share capital exceeded |
| NORGES BANK | 30/09/2016 | Below 3% of share capital |
| NORGES BANK | 03/10/2016 | 3% of share capital exceeded |
| NORGES BANK | 07/10/2016 | Below 3% of share capital |
| NORGES BANK | 11/10/2016 | 3% of share capital exceeded |
| NORGES BANK | 03/11/2016 | Below 3% of share capital |
| NORGES BANK | 04/11/2016 | 3% of share capital exceeded |
| NORGES BANK | 09/11/2016 | Below 3% of share capital |
| NORGES BANK | 22/11/2016 | 3% of share capital exceeded |
| NORGES BANK | 25/11/2016 | Below 3% of share capital |
| NORGES BANK | 16/12/2016 | 3% of share capital exceeded |
| NORGES BANK | 23/12/2016 | Below 3% of share capital |

| Name or corporate name of shareholder | Transactio n date | Description of the transaction |
|---------------------------------------|----------------------|--------------------------------|
| NORGES BANK | 27/12/2016 | 3% of share capital exceeded |
| NORGES BANK | 28/12/2016 | Below 3% of share capital |
| NORGES BANK | 30/12/2016 | 3% of share capital exceeded |

A.3Complete the following tables with the members of the company's Board of Directors with voting rights on company shares:

| Name of Director (person or company) | Number of voting rights directly | Number of voting rights indirectly | % of total voting rights |
|---|--|------------------------------------|--------------------------|
| MR FERNANDO D'ORNELLAS SILVA | 0 | 0 | 0.00% |
| MR JUAN ARENA DE LA MORA | 1,000 | 0 | 0.00% |
| MRALFREDO PASTOR BODMER | 0 | 6,000 | 0.00% |
| MR GABRIEL ESCARRER JULIA | 0 | 119,437,747 | 52,.00% |
| MR JUAN VIVES CERDA | 0 | 375 | 0.00% |
| MR SEBASTIAN ESCARRER JAUME | 0 | 0 | 0.00% |
| MR GABRIEL ESCARRER JAUME | 0 | 0 | 0.00% |
| MR FRANCISCO JAVIER CAMPO GARCIA | 0 | 0 | 0.00% |
| MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL | 300 | 0 | 0.00% |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | 51,871,167 | 0 | 22.58% |
| MRS CARINA SZPILKA LÁZARO | 0 | 0 | 0.00% |

| Name or corporate name of the indirect shareholder | Through: Name or corporate name of the direct shareholder | Number of voting rights |
|--|---|-------------------------------|
| MR ALFREDO PASTOR BODMER | MRS MARÍA DEL CARMEN OLIVES PUIG | 6,000 |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | 51,871,167 |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES AGRUPADOS S.L. | 25,690,989 |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES ASOCIADOS, S.L. | 30,333,066 |
| MR GABRIEL ESCARRER JULIA | MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. | 11,542,525 |
| MR JUAN VIVES CERDA | FINCA LOS NARANJOS, S.A | 375 |

| % of total voting rights held by the Board of Directors | 52.00% |
|---|--------|
| | |

Complete the following tables with the members of the company's Board of Directors with voting rights on company shares

A.4If applicable, State any family, commercial, contractual or corporate relationships between holders of significant shareholdings, insofar as the company is aware of them, unless they are of little relevance or due to ordinary trading or exchange activities:

| Related name (person or company) |
|---|
| MR GABRIEL ESCARRER JULIA |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. |

Type of relationship: Family

Brief description:

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

Related name (person or company) MR GABRIEL ESCARRER JULIA HOTELES MALLORQUINES ASOCIADOS, S.L.

Type of relationship: Family

Brief description

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

| Related name (person or company) | | |
|-------------------------------------|--|--|
| MR GABRIEL ESCARRER JULIA | | |
| HOTELES MALLORQUINES AGRUPADOS S.L. | | |

Type of relationship: Family

Brief description:

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

| Related name (person or company) | | |
|--------------------------------------|--|--|
| MR GABRIEL ESCARRER JULIA | | |
| MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. | | |

Type of relationship: Family

Breve descripción:

Indirect interests, which are shown in A.3 above, are based on the holdings directly or indirectly controlled by Mr Gabriel Escarrer Juliá, his wife and children.

A.5If applicable, indicate any commercial, contractual or corporate relationships between holders of significant shareholdings, and the company and/or its group, unless they are of little relevance or due to ordinary trading or exchange activities:

A.6State whether the company has been informed of any shareholder agreements that may affect it as set out under Articles 530 and 531 of the Corporate Enterprises Act. If applicable, briefly describe them and list the shareholders bound by such agreement:

Yes No X

State whether the company is aware of the existence of concerted actions amongst its shareholders. If so, detail them briefly:

| Yes | No | Χ | |
|-----|-------|-----|--|
| | , , , | ,,, | |

V-- [V]

If, during the year, there has been any amendment or breaking-off of said pacts or agreements or concerted actions, State this expressly

.

A.7State whether any person or organization exercises or may exercise control over the company pursuant to Article 4 of the Securities Exchange Act. If so, identify names:

| | Yes X | NO |
|---------------------------|-------|------------------------|
| | | Name or corporate name |
| MR GABRIEL ESCARRER JULIA | | |
| | | |
| | | Comments |

However, as previously mentioned, all of the shares controlled by the companies Hoteles Mallorquines Consolidados, S.A., Hoteles Mallorquines Asociados, S.L., Hoteles Mallorquines Agrupados, S.L. and Majorcan Hotels Luxembourg, S.A.R.L. are attributed exclusively to Gabriel Escarrer Juliá, those shares are directly or indirectly owned by Gabriel Escarrer Julia, his wife and children.

A.8 Complete the following tables regarding the company's treasury stock:

At year end:

| Number of direct shares | Number of indirect shares (*) | total % share capital |
|-------------------------|-------------------------------|-----------------------|
| 1,661,768 | 0 | 0.72% |

(*) Through:

Give any details of any significant changes during the year, pursuant to Royal Decree 1362/2007:

Explain the significant changes

Communication date: 22/04/2016. Number of direct shares acquired: 2,586,194. Percentage total share capital: 1.299%

Communication date: 20/05/2016. Number of direct shares acquired: 6,675,218. Percentage total share capital: 2.906%

Capital increase of 25/04/2016: As a consequence of this, the percentage that represents Melia Hotel's treasury stock becomes 1.533%.

On 22/04/16, the company Hoteles Mallorquines Agrupados, S.L., contributed an amount of 1,800,000 securities to Meliá's treasury stock.

On 25/05/16, the cancellation of the loan of securities between the entities Hoteles Mallorquines Asociados S.L. and Hoteles Mallorquines Agrupados S.L. with Meliá Hotels International, S.A of 1,800,000 securities and 3,350,000 securities was reported.

A.9Detail the conditions and the term of the current mandate from the general meeting to the Board of Directors to issue, buy back and transfer company shares.

The General Shareholders Meeting held on 4 June 2015 passed, among others, the following resolution: Authorize the Board of Directors, which in turn may delegate and empower as it deems appropriate to the Directors it deems appropriate, to acquire and dispose of shares in the Company, by sale, exchange, adjudication, payment, or any other manner permitted by law, to the extent permitted by law, for a

price which shall be not less than 90% or more than 110% of the closing price of the previous day's session, with a term of

five years from the date of adoption of this resolution. All this within the limits and requirements of the Corporate Enterprises Act and the Company Internal Code of Conduct on matters relating to Securities Markets.

A.9.bis Estimated floating capital:

| | % |
|--|--|
| Estimated floating capital | 44.26 |
| A.10 State whether there is any restriction at all on the voting rights. In particular, report of the existence control of the company by purchasing its shares on | of any restrictions that might hinder the take-over of |
| Yes No [| X |
| A.11 State whether the General Shareholders' Meeting accordance with the provisions of Law 6/2007. | has resolved to adopt anti-takeover measures in |
| Yes No | X |
| If so, detail the measures approved and the terms a become inefficient: | and conditions under which the restrictions would |
| A.12 State whether the company has issued securities EU. | that are not traded on a regulated market in the |
| Yes No [| X |
| If applicable, detail the different classes of shares, a confers. | and what rights and obligations each share class |
| GENERAL MEETING | |
| B.1Point out, and if applicable give details, if there are to the quorum and constitution of the General establishment with respect to the General Meeting. | · |
| Sí [X] | No 🗀 |

| | % quorum different from quorum in Art. 193 of CEA for general circumstances | % quorum different from quorum in Art. 194 of CEA for special circumstances in Art. 194 CEA |
|--------------------------------|---|---|
| Quorum required on first call | 0.00% | 0.00% |
| Quorum required on 2nd call | 0.00% | 0.00% |
| Description of the differences | | |

Article 24.4 of the Bylaws states that, in order that the General Shareholders Meeting may validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding up of the Company, the first call of the General Shareholders Meeting must be attended by FIFTY PERCENT (50%) of the share capital with voting rights. On a second call, the attendance of TWENTY-FIVE PERCENT (25%) of share capital with voting rights will suffice.

The merger, or demerger, either total or partial, segregation and global assignment of assets and liabilities of the Company will also require this mentioned reinforced quorum, except when such operations involve companies that, either directly or indirectly, are majority-owned by the Company, in which case the reinforced quorum requirements stated in the then current legislation for each case shall apply

| B.2Point out, and if applicable give details | , if there are any | differences from | the minimum standards | 3 |
|--|--------------------|--------------------|--------------------------|----|
| established under the Corporate Enter | prises Act (CEA |) for the adoption | of corporate resolutions | 3: |

| Yes X | No | ٦ |
|-------|----|---|
| | | _ |

Describe how this differs from the arrangements in the CEA.

| | Different reinforced majority from that laid down in Article 201.2 CEA for Art. 194.1 circumstances. | Other reinforced majority circumstances |
|-----------------------------|--|---|
| % established by the entity | 0.00% | 60.00% |
| for passing resolutions | Describe the differences | |

According to Article 28.2 of the Bylaws, in order that the General Shareholders Meeting may validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding-up of the Company, a favorable vote of SIXTY PERCENT (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting will be required both at the first and second call. Nevertheless, when a second call is attended by Shareholders that represent less than FIFTY PERCENT (50%) of the share capital with voting rights, the resolutions mentioned in this section may only be passed with the favorable vote of TWO THIRDS (2/3) of the share capital present or represented at the General Shareholders Meeting.

The merger, or demerger, either total or partial, segregation and global assignment of the assets or liabilities of the Company will also require the favorable vote of this reinforced majority, except when such a merger or demerger involves companies that, either directly or indirectly, are majority owned by the company, in which case the majority vote requirements stated in 28.1 (simple majority vote of the shareholders present or represented at the meeting, except in those cases where the Law or these Bylaws require a higher majority) will be applicable.

Article 28.3 states that resolutions to change Articles 3 (Company domicile), 7 (Accounting Register of Shares and Register of Shareholders), 8 (Legitimation of Shareholders), 24.3 (Quorum), 24.4 (Special quorum), 28 (Majorities for the approval of resolutions), 33 (Appointments to the Board of Directors) and 38 (Delegation of powers) of these Company Bylaws will require a favorable vote of at least SIXTY PERCENT (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting both at the first and second call.

B.3State the rules applicable to the amendments of the company bylaws. Specifically, report the majorities established to amend the bylaws, and the rules, whether there are any, to safeguard shareholders' rights when amending the bylaws.

Article 30.1.h) of the Bylaws establishes that the General Shareholders Meeting has the authority to approve the modification of the Bylaws.

Pursuant to Article 24 of the Bylaws, the Ordinary or Extraordinary General Shareholders Meeting shall be constituted at first or second call whenever the shareholders in attendance or represented meet the legal and statutory minimum quorums regarding percentage of share capital for the different matters on the Agenda according to current legislation.

Notwithstanding the terms of the previous point, in order that the General Shareholders Meeting may validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding up of the Company, the first calling of the General Shareholders Meeting must be by FIFTY PERCENT (50%) of the share capital with voting rights. On second call, the attendance of twenty-five percent (25%) of share capital with voting rights will suffice.

According to Article 28 of the Bylaws, the resolutions of the General Shareholders Meeting will be passed by a simple majority of the votes of shareholders present or represented at the Meeting will be required except in the circumstances where the Law or Bylaws provide for an increased majority. Thus, for the General Shareholders Meeting to validly approve the replacement of the corporate objective, a request for delisting of Company shares, or the transformation or winding-up of the Company, a favorable vote of sixty percent (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting will be required both at the first and second call. Nevertheless, when a second calling is attended by Shareholders that represent less than fifty percent (50%) of the share capital with voting rights, the resolutions mentioned in this section may only be passed with the favorable vote of two thirds (2/3) present or represented at the General Shareholders Meeting.

Nevertheless, resolutions to change Articles 3 (Company domicile), 7 (Accounting Register of Shares and Register of Shareholders), 8 (Legitimation of Shareholders), 24.3 (Quorum), 24.4 (Special quorum), 28 (Majorities for the approval of resolutions), 33 (Appointments to the Board of Directors) and 38 (Delegation of powers) of these Company Bylaws will require a favorable vote of at least sixty percent (60%) of the share capital with voting rights present or represented at the General Shareholders Meeting both at the first and second call.

B.4Detail the data on attendance at the general meetings held during the year to which this report refers and the previous year also:

| | Attendance figures | | | | |
|-----------------|-----------------------------|--------------------|-------------------|-------|--------|
| General | % | % | % voting remotely | | Total |
| meeting date | Sharehold ers present | attending by proxy | Electronic vote | Other | Total |
| 04/06/2015 | 70.16% | 9.45% | 0.00% | 0.00% | 79.61% |
| 23/06/2016 | 52.37% | 14.21% | 0.00% | 0.00% | 66.58% |

B.5State the number of shares, whether there are any, that are required to be able to attend the General Meeting and whether there are any restrictions on such attendance in the bylaws:

| Number of shares necessary to attend the Gen | eral Meetings | 300 |
|--|---------------|-----|
| Yes X | No | |

B.6 Section repealed

B.7State the address and means of access through the company website to the information regarding corporate governance and other information on the general meetings that must be made available to shareholders on the company's website.

The address of the corporate website is: www.meliahotelsinternational.com. Clicking on Shareholders and Investors takes the user to the corporate governance documentation, including the General Meeting: http://www.meliahotelsinternational.com/es/accionistas-e-inversores/gobierno-corporativo/junta-general-accionistas

C CORPORATE GOVERNANCE STRUCTURE

C.1 Board of Directors

C.1.1 Maximum and minimum number of directors established in the bylaws:

| Maximum number of directors | 15 |
|-----------------------------|----|
| Minimum number of directors | 5 |

C.1.2 Complete the following table on the Board members:

| Name of director (person or company) | Representative | Type of directorship | Position on the Board | Date of first appoint ment | Date of last appoint ment | Election procedure |
|---|----------------|----------------------|---|----------------------------|---------------------------|---|
| MR FERNANDO D'ORNELLAS SILVA | | Independent | INDEPENDENT COORDINATING DIRECTOR | 13/06/2012 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR JUAN ARENA DE LA MORA | | Independent | DIRECTOR | 31/03/2009 | 04/06/2014 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR ALFREDO PASTOR BODMER | | Other External | DIRECTOR | 31/05/1996 | 04/06/2015 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR GABRIEL ESCARRER JULIA | | Proprietary | PRESIDENT | 07/02/1996 | 04/06/2015 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR JUAN VIVES CERDA | | Proprietary | DIRECTOR | 07/02/1996 | 04/06/2015 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |

| | | | | t | t | |
|---|---|-------------|---|------------|------------|---|
| MR SEBASTIAN ESCARRER JAUME | | Proprietary | DIRECTOR | 07/02/1996 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR GABRIEL ESCARRER JAUME | | Executive | VICE PRESIDENT- MANAGING DIRECTOR | 07/04/1999 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR FRANCISCO JAVIER CAMPO GARCIA | | Independent | DIRECTOR | 13/06/2012 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL | | Independent | SECRETARY DIRECTOR | 30/11/2010 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | MRS MARIA ANTONIA ESCARRER JAUME | Proprietary | DIRECTOR | 23/10/2000 | 13/06/2012 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| MRS CARINA SZPILKA LÁZARO | | Independent | DIRECTOR | 25/02/2016 | 23/06/2016 | RESOLUTION AT GENERAL SHAREHOLDERS MEETING |
| Total number of direct | Total number of directors | | | | | 11 |

Position

on the

Board

Date

of first

appoi

ntmen

Date

of last

appoi

ntmen

Election

procedure

Type of

directors

hip

Representativ

е

State the severances that have occurred on the Board of Directors during the reporting period:

C.1.3 Complete the following tables on the Board members and their different kinds of directorship:

EXECUTIVE DIRECTORS

| Name of Director (person or company) | Position in the Company organisation |
|--------------------------------------|--------------------------------------|
| MR GABRIEL ESCARRER JAUME | VICE PRESIDENT AND MANAGING DIRECTOR |

| Total number of executive directors | 1 |
|-------------------------------------|-------|
| % of total directors | 9.09% |

EXTERNAL PROPRIETARY DIRECTORS

| Name of Director (person or company) | Name (person or company) of the significant shareholder they represent or which proposed their appointment |
|---|--|
| MR JUAN VIVES CERDA | HOTELES MALLORQUINES ASOCIADOS, S.L. |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES AGRUPADOS S.L. |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | HOTELES MALLORQUINES CONSOLIDADOS, S.A. |
| MR GABRIEL ESCARRER JULIA | SIGNIFICANT SHAREHOLDERS |

| Total number of proprietary directors | 4 |
|---------------------------------------|--------|
| % of total directors | 36.36% |

EXTERNAL INDEPENDENT DIRECTORS

Name or corporate name of the Director

MR FERNANDO D'ORNELLAS SILVA

Name of director

(person or

company)

Profile

ACADEMIC TRAINING

Degree in Law and Economics from ICADE-E3. MBA from IESE, Barcelona (International Section). PROFESSIONAL ACTIVITIES

- 1. BERGE GROUP: Bergé Group (2007-2012)Managing Director; Bergé Automoción (2004-2012)President; SKBergé Latinoamérica (2001-2012) Vice President; Mitsubishi Motors Chile (2001-2012) Vice President; Mitsubishi Motors Peru (2010-2012) President; KIA Argentina, Peru and Portugal (2004-2012) President; Chrysler Colombia (2010-2012) President; Chry Portugal (1997-2012) President; Chrysler España (1992-2004)Managing Director; Toyota España (1985-1992) Financial Director 2. Johnson & Johnson España (1983-1985). Assistant Financial Director OTHER POSITIONS
- ENDESA, SA: Member of the Board of Directors (2007-2009); President of the Retributions Committee (2007-2009); President of the Audit Committee (2009).
- Endesa Chile: Member of the Board of Directors (2007-2009); President of the Audit Committee (2007-2009).

Member in charge of supervising the activities of subsidiaries in Peru, Colombia, Argentina and Brazil. -DINAMIA: Member of the Board of Directors (2013-2015).

- Vice President of the National Association of Cars, Trucks, Buses and Motorcycles Importers (2004-2012).
- Founding member of the Spain-Chile and Spain-Peru Foundations (2011-2012).
- Member of the Foundation Council Spain-China and Spain-Japan.
- Advisor of Mitsubishi Corporation in the acquisition of the participation of AccionaTermosolar, S.A. (2010-2011).
- Vice President of the Real Club of Puerta de Hierro (2006-2010).

CURRENT POSITIONS

MELIA HOTELS INTERNATIONAL: Member of the Board of Directors (from June 2012). WILLIS IBERIA: Member of the Advisory Board (since March 2103).

MITSUBISHI CORPORATION: Senior Advisor for Spain and LATAM (since March 2013).

Water, Energy and Infrastructures.

LAZARD ASESESORES FINANCIEROS, S.A.: Senior Advisor, Spain and Latam (since June 2013) Water, Energy and Infrastructures.

GPIAC (GP Investments Acquisition Corp.) Member of the Board of Directors since June 2015.

Member of the International Advisory Board of the Hispanic Society of America;

Member of the Advisory Board of the Real Club of Puerta de Hierro (since 2010).

Name or corporate name of the Director

MR JUAN ARENA DE LA MORA

Profile:

Born in Mexico City in 1943, Mr Arena holds a PHD in Electrical and Mechanical Engineering from the ICAI in Madrid and a degree in Business Administration from the ICADE. Además, es diplomado en Estudios tributarios por el Instituto de Estudios Fiscales y graduado en Psicología infantil por el Instituto Americano. Moreover, he holds a diploma in Tax Studies from the Institute of Fiscal Studies and a degree in Child Psychology from the American Institute.

Mr. Juan Arena has followed his professional career in the Bankinter Group, which he joined in 1970, when he was 26 years old, where held the Presidency from 2002 until 2007. He currently sits on various Boards of Directors, including in particular: Ferrovial, Almirall, Melia Hotels International, Everis, UBS Bank and Pandaforming part of several Committees and he is a member of the Advisory Board of Spencer Stuart and Marsh and he is chair of the Advisory Board of Consulnor.

In the academic area, he is Chairman of the Professional Council of ESADE and a member of the Advisory Board of the Harvard Business School and of the Board of Directors of Deusto Business School. He was Senior Lecturer of the Harvard Business School during the year 2009-10 and during the current year. He was awarded the Grand Cross of the Order of Civil Merit for his work on the Special Committee for Investigation into the Development of the Information Society (Soto Committee).

Name or corporate name of the Director

MR FRANCISCO JAVIER CAMPO GARCIA

Profile:

Degree in Industrial Engineering from the Madrid Polytechnic University, he began his career in 1980 with Arthur Andersen. Later on, in 1985, he joined Día and was the international chairman of the Día International Group for 24 years and he was also a member of the International Executive Committee of the Carrefour Group for 15 years. He was the Chairman of the Zena Group until November 2014, a leading company in the multi-brand restaurant Spanish company. It comprises six commercial brands that encompass all segments of the restaurant business: Foster's Hollywood, La Vaca Argentina, Cañas y Tapas, II Tempietto, Domino's Pizza and Burger King. With 500 restaurants and more than 7,000 employees.

Currently, he is the President of the Cortefiel Group (Owner of Cortefiel, Pedro del Hierro, Springfield, Women's Secret), President of AECOC (the Spanish Consumers' Association), which represents more than 20% of Spain's GDP, with more than 26,000 associated companies and more than 2 million employees. He is also a Director of Bankia and President of the bank's Risk Consultation Committee; Director of Melia Hotels International, Member of the Advisory Board of the Alimentación Palacios Group and a member of the Advisory Board of AT Kearney. He is a also a Sponsor of the ITER Foundation, of the F. Campo Foundation for helping children and Sponsor of the Real Forum de Alta Dirección and of the Carlos III Foundation.

Name or corporate name of the Director

MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL

Profile:

Born in Torrelavega (Cantabria, Spain) on 25 August 1952. His professional career has been focused primarily on the practice of civil and mercantile law, civil and international procedural law and business consulting. Law Degree from the Complutense University in Madrid. Practicing attorney since 1975 and Partner in the IsidroD. Bustamante firm (1942). His professional career has been focused primarily on the areas and practice of civil and mercantile law, civil and international procedural law and business consulting.

Name or corporate name of the Director

MRS CARINA SZPILKA LÁZARO

Profile:

TRAINING: Mrs Carina Szpilka Lázaro holds a Degree in Economic and Business Sciences from ICADE E-2 and MBA Executive from Madrid Business Institute.

CURRENT POSITIONS: Independent Director of ABANCA; Independent Director of Grifols; Member of the Advisory Board of Reparalia (Homeserve Group) and Oracle España and Vice President of Unicef España.

PROFESSIONAL EXPERIENCE: 1998 –November 2013 INGDIRECT; 1996-Argentaria (now BBVA); 1991- Santander Investment.

OTHER ACTIVITIES AND AWARDS: ADigital: Member of the Board of Directors; ESADE: Member of the Proessional Council; Create Foundation: Sponsor; Impact Member Advisory Board; Endeavor: Mentor.

| Total number of independent directors | 5 |
|---------------------------------------|--------|
| % of total directors | 45.45% |

State whether any director considered an independent director is receiving from the company or from its group any amount or benefit under any item that is not the remuneration for his/her directorship, or maintains or has maintained over the last year a business relationship with the company or any company in its group, whether in his/her own name or as a significant shareholder, director or senior manager of an entity that maintains or has maintained such a relationship.

.

If applicable, give a reasoned statement from the Board with the reasons why it considers that this director can perform his/her duties as an independent director.

OTHER EXTERNAL DIRECTORS

Name all other external Directors and explain why these cannot be considered proprietary or independent Directors and explain their relationships with the company, its executives or its shareholders:

Name or corporate name of the Director

MR ALFREDO PASTOR BODMER

Company, executive or shareholder to which related:

MELIA HOTELS INTERNATIONAL.S.A.

Reasons:

Mr.Alfredo Pastor Bodmer has been a director of the company for a continuous period of more than twelve years and, according to Article 529 duodecies, paragraph 4 i) of THE Corporate Enterprises Act (CEA) this period of time is considered as one of the reasons why a Director cannot be regarded as Independent.

| Total number of other external directors | 1 |
|--|-------|
| % of total directors | 9.09% |

State any changes that may have occurred during the period in the type of directorship of each director:

| Name or corporate name of Director | Date of change | Previous category | Current categor |
|------------------------------------|----------------|-------------------|-----------------|
| MR GABRIEL ESCARRER JULIA | 13/12/2016 | Executive | Proprietary |

C.1.4 Complete the following table with information regarding the number of female directors over the last 4 years, and the category of their directorships:

| | Number of female directors | | | % of total directors for each category | | | | |
|----------------|----------------------------|--------------|--------------|--|--------------|--------------|--------------|--------------|
| | Year 2016 | Year 2015 | Year 2014 | Year 2013 | Year 2016 | Year 2015 | Year 2014 | Year 2013 |
| Executive | 0 | 0 | 0 | 0 | 0.00% | 0.00% | 0.00% | 0.00% |
| Proprietary | 1 | 1 | 1 | 1 | 25.00% | 33.33% | 33.33% | 33.33% |
| Independent | 1 | 0 | 1 | 1 | 20.00% | 0.00% | 16.67% | 16.67% |
| Other External | 0 | 0 | 0 | 0 | 0.00% | 0.00% | 0.00% | 0.00% |
| Total: | 2 | 1 | 2 | 2 | 18.18% | 10.00% | 18.18% | 18.18% |

C.1.5 Detail the measures, if there are any, that have been adopted to try to include a number of female directors on the Board that would mean a balanced presence of men and women.

Explanation of the measures

The Company, in the process of carrying out all its actions, recognizes equal opportunities without discrimination, a criterion that assumes as its own the Appointments and Remuneration Committee at the time of initiating the process of selecting a new Director, by ensuring that they do not suffer from implicit bias that may hinder the selection of female directors.

C.1.6 Detail the measures, if there are any, agreed by the Appointments Committee to ensure that the selection procedures do not suffer from any implicit biases that may hinder the selection of female directors, and that the company deliberately seeks and includes amongst the potential candidates women who meet the professional profile sought:

| Exp | lanation | of the | measures |
|-----|----------|--------|----------|
|-----|----------|--------|----------|

In the process of selecting Board members, the Appointments and Remuneration Committee evaluates the skills and experience of the candidates objectively, assessing each candidate's profile individually and considering the need to foster equal opportunities among women and men, ensuring that there is no discrimination of any kind based on gender. In the Board member selection process, the candidate's profile is evaluated, including among the potential candidates women whose profile conforms to the professional profile that is being sought in order to maximize the knowledge and experience that they can contribute in the development of their own roles as Directors, focusing the selection processes in the search for specific skills, assessing candidates based on these and the knowledge, attitudes and skills required, ensuring equal treatment and opportunities and ensuring transparency in all the processes.

When, despite any measures that might have been adopted, the number of female directors is low or none, explain the reasons:

| Explanation of the reasons |
|----------------------------|
| |

C.1.6 Bis Explain the conclusions of the Appointments Committee regarding the verification of the compliance with the board member selection policy. And, in particular, explain how this policy is fostering the goal for 2020 to have the number of female board members represent at least 30% of the total number of members of the board of directors.

Explain the conclusions

Pursuant to the information contained in paragraph G.14, during the year 2016, the Company did not have a policy of selection of directors formalised in writing, although the Company has formalised the criteria that have been applied in the Director Selection Policy, approved on 27 February 2017. These criteria include, as reported in other sections of this report:

"f. A trend towards a gradual increase in women on the Board of Directors, always on the basis of an egalitarian assessment of the skills, profiles, knowledge, experience and professional roles, trying, as far as possible, to ensure that, in 2020, the presence of women on the Board of Directors represents one third of its composition.

So, the Company has demonstrated its intention to try to increase the presence of women and the performance and development of this shall be regularly assessed by the Appointments and Remuneration Committee, having regard to the specific processes of appointment, ratification and/or re-election that are carried out.

C.1.7Explain the form of representation on the Board, of shareholders with significant holdings.

Significant shareholders are represented on the Board by proprietary directors

C.1.8 Detail, if applicable, the reasons why proprietary directors have been appointed at the behest of shareholders whose holding is less than 3% of the capital:

State whether formal petitions have been ignored for the presence on the Board from shareholders whose holding is equal to or higher than that of others at whose behest proprietary directors were appointed. Where applicable, explain why these petitions have been ignored:

| Yes | No | X |
|-----|----|---|

- C.1.9 State whether any director has stood down before the end of his/her term of office, if the director has explained his/ her reasons to the Board and using which channels, and if reasons were given in writing to the entire Board, explain below, at least the reasons that were given:
- C.1.10 Indicate any powers delegated to the managing directors(s):

Name or corporate name of the Director:

MR GABRIEL ESCARRER JAUME

Brief description

Vested with all of the faculties of the Board that may be delegated under the law and the Bylaws.

C.1.11 Identify any members of the Board holding positions as directors or managers in other companies belonging to the listed company's group:

| Name or corporate name of the Director | Corporate name of the group company | Position | Does the Director hold executive |
|--|--|-------------------|---|
| MR GABRIEL ESCARRER JAUME | FARANDOLE B.V. | JOINT DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES INMOBILIARIAS IAR 1997 C.A. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA ITALIA. S.R.L. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES AREITO. S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INMOTEL INVERSIONES ITALIA S.R.L. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | LONDON XXI. LIMITED | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA BALKANS EAD | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | LOMONDO LIMITED | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA HOTEL MANAGEMENT (SHANGHAI) COMPANY LTD. | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIA FRANCE S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | MADELEINE PALACE S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | CADSTAR FRANCE SAS | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | HOTEL ALEXANDER SAS | PRESIDENT | YES |

| Name or corporate name of the Director: | Corporate name of the group company | Position | Does he hold executive functions? |
|---|---|--|-----------------------------------|
| MR GABRIEL ESCARRER JAUME | HOTEL COLBERT. S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | HOTEL FRANCOIS SAS | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | ILHA BELA GESTAO E TURISMO LIMITADA | JOINT AND SEVERAL MANAGER PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | HOTEL METROPOLITAIN S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | INMOBILIARIA DISTRITO COMERCIAL C.A. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL MANINVEST B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | HOTEL ROYAL ALMA S.A.S. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL GROUP B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | MELIÁ INVERSIONES AMERICANAS N.V, | JOINT MANAGING DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ INVESTMENT N.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | IMPULSE HOTEL DEVELOPMENT B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SAN JUAN INVESTMENT B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | DESARROLLOS HOTELEROS SAN JUAN | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA EUROPE. B.V. | JOINT MANAGING DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | CARIBOTELS DE MÉXICO S.A.DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | BISOL VALLARTA S.A.DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | MARKSERV B.V. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | OPERADORA MESOL S.A. DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | MELIÁ HOTELS INTERNATIONAL UK. LTD. | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ GREECE. S.A. | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | HOGARES BATLE S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | TENERIFE SOL S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | SECURISOL S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | PRODIGIOS INTERACTIVOS, S.A. | PRESIDENT AND MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | MOTELES ANDALUCES S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | INVERSIONES Y EXPLOTACIONES TURÍSTICAS S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | APARTOTEL S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | REALIZACIONES TURÍSTICAS S.A. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | CASINO TAMARINDOS. S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES HOTELERAS LA JAQUITA. S.A. | PRESIDENT | NO |

| Name or corporate name of the Director | Corporate name of the group company | Position | Does he hold executive functions? |
|--|---|------------------------------|-----------------------------------|
| MR GABRIEL ESCARRER JAUME | GEST.HOT.TURÍSTICA MESOL S.A. (SOC. UNIP) | JOINT AND SEVERAL | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ LUXEMBOURG. S.À.R.L. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | HOTELES SOL MELIÁ S.L | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA VACATION CLUB ESPAÑA S.L. | PRESIDENT/MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | AYOSA HOTELES S.L. | JOINT MANAGING DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA VACATION NETWORK ESPAÑA S.L. | PRESIDENT/ MANAGING DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | DORPAN S.L. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | PT SOL MELIÁ INDONESIA | DIRECTOR | YES |
| MR GABRIEL ESCARRER JAUME | CALA FORMENTOR S.A. DE C.V. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | CORPORACIÓN HOTELERA HISPANO MEXICANA S.A. | PRESIDENT | YES |
| MR GABRIEL ESCARRER JAUME | SOL MELIÁ DEUTSCHLAND GmbH | JOINT AND SEVERAL | YES |
| MR GABRIEL ESCARRER JAUME | IDISO HOTEL DISTRIBUTION S.A. | DIRECTOR | NO |
| MR GABRIEL ESCARRER JAUME | COLON VERONA S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | HOTELPOINT S.L.U. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | INVERSIONES TURISTICAS DEL CARIBE S.A. | PRESIDENT | NO |
| MR GABRIEL ESCARRER JAUME | SOL MELIA PERU S.A.C. | PRESIDENT | YES |

C.1.12 Point out, if applicable, any directors of the company who sit on the Boards of other companies publicly traded on regulated securities markets outside the company's own group, of which the company has been informed:

| Name or corporate name of the Director: | Company name of the group company | Position |
|---|-----------------------------------|----------|
| MR FERNANDO D'ORNELLAS SILVA | PROSEGUR S.A. | DIRECTOR |
| MR JUAN ARENA DE LA MORA | ALMIRALL S.A. | DIRECTOR |
| MR JUAN ARENA DE LA MORA | FERROVIAL S.A. | DIRECTOR |
| MR FRANCISCO JAVIER CAMPO GARCIA | BANKIA, S.A. | DIRECTOR |
| MRS CARINA SZPILKA LÁZARO | GRIFOLS S.A. | DIRECTOR |

No X

| C.1.13 State and, where applicable, explain whether the company has established rules on the |
|--|
| maximum number of company boards on which its directors may sit: |
| |

Yes 🗌

C.1.14 Section repealed.

C.1.15 Detail the overall remuneration for the Board of Directors:

| Remuneration of the Board of Directors (thousands of euros): | 2,212 |
|---|-------|
| Cumulative amount of rights of current Directors in pension scheme (thousands of euros) | 0 |
| Cumulative amount of rights of former Directors in pension scheme (thousands of euros) | 0 |

C.1.16 Identify members of the senior management who are not in turn executive directors, and indicate the total remuneration accruing to them during the year:

| Name (person or company) | Position |
|------------------------------|----------------------------------|
| MR GABRIEL CÁNAVES PICORNELL | CHIEF HUMAN RESOURCES OFFICER |
| MRS PILAR DOLS COMPANY | CHIEF FINANCIAL OFFICER |
| MR JUAN IGNACIO PARDO GARCIA | CHIEF LEGAL & COMPLIANCE OFFICER |
| MR ANDRE PHILIPPE GERONDEAU | CHIEF OPERATING OFFICER |
| MR MARK MAURICE HODDINOTT | CHIEF REAL STATE OFFICER |

| Total senior management remuneration (€k) | 2,245 |
|---|-------|
|---|-------|

C.1.17 Point out, if applicable, the identity of the Board members who are in turn members of the Board of Directors in companies of significant shareholders and/or in entities of their group:

| Name (person or company) | Corporate name of the significant shareholder | Position |
|-----------------------------|---|------------------------|
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | PRESIDENT |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES AGRUPADOS S.L. | PRESIDENT |
| MR GABRIEL ESCARRER JULIA | HOTELES MALLORQUINES ASOCIADOS, S.L. | PRESIDENT |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | SECRETARY/ DIRECTOR |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES AGRUPADOS S.L. | DIRECTOR |
| MR SEBASTIAN ESCARRER JAUME | HOTELES MALLORQUINES ASOCIADOS, S.L. | DIRECTOR |
| MR GABRIEL ESCARRER JAUME | HOTELES MALLORQUINES CONSOLIDADOS, S.A. | DIRECTOR |
| MR GABRIEL ESCARRER JAUME | HOTELES MALLORQUINES AGRUPADOS S.L. | SECRETARY/ DIRECTOR |
| MR GABRIEL ESCARRER JAUME | HOTELES MALLORQUINES ASOCIADOS, S.L. | SECRETARY/ DIRECTOR |
| MR GABRIEL ESCARRER JAUME | MAJORCAN HOTELS LUXEMBOURG, S.A.R.L. | DIRECTOR |

Point out, if applicable, the relevant affiliations, other than those considered in the above paragraph, that link Board members to significant shareholders and/or companies in their group:

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES CONSOLIDADOS, S.A.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES AGRUPADOS S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES ASOCIADOS, S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JULIA

Name or corporate name of the related significant shareholder:

MAJORCAN HOTELS LUXEMBOURG, S.A.R.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES CONSOLIDADOS, S.A.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES AGRUPADOS S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES ASOCIADOS, S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR GABRIEL ESCARRER JAUME

Name or corporate name of the related significant shareholder:

MAJORCAN HOTELS LUXEMBOURG, S.A.R.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES CONSOLIDADOS, S.A.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES AGRUPADOS S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

HOTELES MALLORQUINES ASOCIADOS, S.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

Name or corporate name of the related Director:

MR SEBASTIAN ESCARRER JAUME

Name or corporate name of the related significant shareholder:

MAJORCAN HOTELS LUXEMBOURG, S.A.R.L.

Description of relationship:

Mr Gabriel Escarrer Juliá, his wife and children (including Mr Sebastián Escarrer Jaume and Mr Gabriel Escarrer Jaume) own shares in the company

C.1.18 State whether there has been any change in the Board regulations during the year:

| Yes X | No | |
|-------|------------------------|--|
| | Description of changes | |

On 23 June 2016, the Board of Directors approved the amendment of Article 14 of the Regulations of the Board of Directors, concerning regulation of the Audit and Compliance Committee, so that its composition and roles were brought in line with those established in the Corporate Enterprises Act, as worded by the Audit Act (Law 22/2015 on Account Auditing).

C.1.19 Indicate the procedures for the selection, appointment, re-election, assessment and removal of directors. Indicate the competent bodies, the procedures to be followed and the criteria employed in each procedure.

The Appointments and Remuneration Committee is responsible for formulating and revising the guidelines for the composition of the Board of Directors and the selection of candidates, and for making proposals to the Board for the appointment of Independent Directors as well as reporting the proposals for the rest of the members so that it may make the appointment (in the case of co-option) or endorse the proposals for submission to the decision of the General Shareholders Meeting, and also their re-election or removal by the General Meeting.

| Description of the changes |
|---|
| The Board's annual assessment has not led to a need to effect significant changes to the internal organization or internal procedures applicable to its activities. |
| C.1.20.bis Indicate the assessment process and the assessed areas conducted by the board of directors assisted, as the case may be, by an external consultant, regarding the diversity in its composition and capacities, duties and composition of its committees, the performance of the chair of the board of directors and the first executive of the company, and the performance and contribution of each board member. |
| Pursuant to paragraph 15.2 i) of the Regulations of the Board of Directors, it is for the Appointments and Remuneration Committee to coordinate the Report for assessing the quality and efficiency of the Board of Directors and the Committees established by the Board in order to be accountable before it. The evaluation process is done by all directors filling in questionnaires, in which there are included certain aspects of the functioning of the Board and its committees, as well as issues regarding the composition of these bodies. The Chairman of the Appointments and Remuneration Committee is responsible for submitting to the Board the results of the evaluation for the purposes of its analysis. In relation to the assessment carried out for the 2016 year activities, there was no external advice. |
| C.1.20.ter Break down, if pertinent, the business relationship that the consultant or any company of its group maintains with the company or any company of its group. |
| Not applicable. |
| C.1.21 State the circumstances under which directors are obliged to resign. |
| Chapter VIII of the Regulations of the Board regulates the Directors' duties, which include the obligation to work with the diligence of an organized businessman and a loyal proxy, and in accordance with any other legally required standard of diligence. More specifically, Article 29 of the Regulations of the Board states that directors must observe all regulations on behavior established in the applicable Stock market legislation and, particularly, those contained in the Internal Code of Conduct. Therefore, a breach of any of these duties or obligations shall be considered grounds for relieving the Director of his/her duties or for his/her resignation. |
| C.1.22 Section repealed. |
| C.1.23 Are reinforced majorities required, other than the legal majorities, for any type of resolution? |
| Yes No X |
| If aplicable, describe the differences. |
| |
| |

| | appointed Chairman of the Board of Directors. |
|--------|---|
| | X Yes No |
| | Description of the requirements |
| | Article 33.2 of the Bylaws states that, in order for a Director to be appointed Chairman or Vice-Chairman of the Board of Directors, at least one of the following circumstances must occur: |
| | a) To have formed part of the Board of Directors during at least the THREE (3) years prior to said appointment; or |
| | b) To have previously occupied the position of Chairman of the Board of Directors, regardless of the period of time spent as a Director. |
| | Neither of the above circumstances need apply to the Director to be appointed Chairman or Vice-Chairman when this appointment is made by unanimous resolution of SEVENTY-FIVE PERCENT (75%) of the members of the Board of Directors. |
| | Moreover, re-election as a Director of members of the Board who are Chairman and Vice-Chairman and, if appropriate, Coordinating Director if he meets the legal requirements, will imply their automatic continuity in those positions |
| | |
| C.1.25 | State whether the Chairman has a casting vote: |
| | Yes X No |
| | Matters on which there is a casting vote |
| | In the case of a tie in relation to all matters. |
| | |
| C.1.26 | State whether the bylaws or the Board Regulations establish an age limit for directors: |
| | Yes No X |
| C.1.27 | State whether the Bylaws or the Board Regulations establish a limited term of office for independent directors, other than that established in the regulations: |
| | Yes No X |
| C.1.28 | State whether the Bylaws or the Board Regulations establish specific rules for proxy voting in the Board of Directors, the way this is done and, in particular, the maximum number of proxies a director may have, and if it has established any limit regarding the categories that may be delegated beyond the limits stipulated by legislation. If applicable, briefly give details on such rules. |
| | Pursuant to Article 18.3 of the Regulations of the Board, representation must be conferred in writing and specifically for each meeting by means of a letter to the Chairman, including the relevant instructions and necessarily conferring the vote to another Director. External Independent Directors may only be represented by another External Independent Director. |

| C.1.29 | State | the n | umbe | er of m | eetings | s the | Board | of D | irecto | rs has | held | during th | e ye | ar. | If applica | able, |
|--------|---|-------|------|---------|---------|-------|-------|------|--------|---------|------|-----------|------|------|------------|-------|
| | also | state | how | many | times | the | Board | has | met | without | the | Chairma | n in | atte | ndance. | In |
| | also state how many times the Board has met without the Chairman in attendance. calculating this number, proxies with specific instructions will be counted as attendances. | | | | | | | | | | | | | | | |

| Number of Board meetings | 8 |
|--|---|
| Number of Board meetings not attended by the Chairman. | 0 |

If the Chairman is an executive Director, indicate the number of meetings held without an executive director present or represented and chaired by the coordinating Director.

| Number of meetings |
|--------------------|
|--------------------|

State the number of meetings that the Board's various committees have held during the year:

| Committee | No. of Meetings |
|---|-----------------|
| AUDIT AND COMPLIANCE COMMITTEE | 7 |
| APPOINTMENTS AND REMUNERATION COMMITTEE | 4 |

C.1.30 State the number of meetings held by the Board of Directors during the year attended by all its members. In calculating this number, proxies with specific instructions will be counted as attendances:

| Number of meetings with all directors in attendance | 8 |
|---|---------|
| % of attendances to total votes during the year | 100.00% |

C.1.31 State whether the individual and consolidated financial statements presented for Board approval are certified beforehand:

Yes X No

If applicable, identify the person(s) who has(have) certified the Company's individual and consolidated financial statements to be filed by the Board:

| Name | Position |
|---------------------------|--------------------------------------|
| MRS PILAR DOLS COMPANY | CHIEF FINANCIAL OFFICER |
| MR GABRIEL ESCARRER JAUME | VICE PRESIDENT AND MANAGING DIRECTOR |

C.1.32 Explain the mechanisms, if any, established by the Board of Directors to prevent the individual and consolidated financial statements that it files from being presented to the General Meeting with a qualified auditors' report.

The functions of the Audit and Compliance Committee include liaising with the external auditors to receive information related to the account auditing process and to have available all the communications laid down in auditing laws and technical auditing standards, conducting direct monitoring with the external auditors. In doing so, the Committee holds several meetings with the auditors throughout the year in order to analyse the performance of their work and to detect and resolve any incidents affecting the annual accounts.

| | Yes X No | | | |
|--------|--|-----------------|------------------|------------|
| | If the Secretary is not a director, complete the following table: | | | |
| C.1.34 | Section repealed. | | | |
| | State, if any, the mechanisms established by the company to presenternal auditors, the financial analysts, the investment banks and | | • | |
| | One of the functions of the company's Audit and Compliance Committee is to maintain re as to receive information with regard to matters which may endanger their independence. between the members of the Committee and the external auditors, with the latter participal meetings held by this Committee. | In fact, there | is a direct rela | ationship |
| | With regard to the mechanisms in place to ensure the independence of financial analysts, the company provides information requested by any analysts with no discrimination and contransparency, which also happens when carrying out road shows. Similarly, in the information exchange process, the aim is to ensure that the company does the opinions or points of view of the analysts. | offering the ma | aximum | |
| | According to Article 34.4 of the Regulations of the Board of Directors, under no circumsta provided to financial analysts that could put them in a privileged situation or at an advanta | | | |
| | State whether the company has changed its external auditor during incoming and outgoing auditors: | g the year | . If so, ide | entify the |
| | Yes No X | | | |
| | If there were disagreements with the outgoing auditor, explain their | ir motives. | | |
| | State whether the audit firm does work for the company and/or it work. If so, detail the amount of the fees received for such work fees on the total fees charged to the company and/or its group: | | | |
| | Yes X No | | | |
| | | Company | Group | Total |
| | Amount of non-audit work (thousands of euros) | 553 | 399 | 952 |
| | Amount of non-audit work / total amount billed by the audit firm (in %) | 51.19% | 35.78% | 43.37% |
| | State whether the audit report on the annual financial statements for reservations or qualifications. If so, indicate the reasons given be Committee to explain the content and scope of such reservations of the No X | y the Cha | irmán of | |
| | | | | |

C.1.33 Is the company Secretary a director?

| | Company | Group |
|---|--|---|
| Number of consecutive years | 8 | 8 |
| Number of years audited by the current audit firm / Number of years that the company has been audited (in %) | 38.10% | 38.10% |
| State whether there is and, if applicable, give details on any procedure for c external advisory services: | directors to | engage |
| Yes X No | | |
| Give details of the procedure | | |
| Pursuant to Article 23 of the Regulations of the Board, external directors may request that legal, according advisers or other experts be hired at the expense of the Company. | ounting or finan | cial |
| The engagement must necessarily be related to specific problems of certain importance and complex performance of the office. | kity that arise ir | ı the |
| The Chairman of the Company must be informed of the decision to hire such services and that decisi rejected by the Board of Directors under the following circumstances: (a) it is not required for the proper performance of the duties assigned to External Directors; | ion may be | |
| (b) its cost is not reasonable in relation to the importance of the problem and the assets and revenue (c) the expert help requested from External experts may be provided satisfactorily by experts of the C | | y; or |
| State whether there is and, if applicable, give details on any procedure for di | irectors to o | obtain th |
| State whether there is and, if applicable, give details on any procedure for di information they need to prepare the meetings of the governing bodies in s | | |
| information they need to prepare the meetings of the governing bodies in s | | |
| Yes X No Give details of the procedure Although Article 17 of the Regulations of the Board states that notice of the meeting will be given at let is held and the notice of the meeting will include the agenda for the session along with the relevant in summarised and prepared, barring exceptional circumstances, the information is made available to the before the meeting is held. Furthermore, Article 22 of the Regulations of the Board establishes that Directors have the widest poinformation on any aspect of the company, to review the company's books, records and documents as | east three days formation propine Directors eigwers of access | ne: s before it early ght days |
| res X No Give details of the procedure Although Article 17 of the Regulations of the Board states that notice of the meeting will be given at let is held and the notice of the meeting will include the agenda for the session along with the relevant in summarised and prepared, barring exceptional circumstances, the information is made available to the before the meeting is held. Furthermore, Article 22 of the Regulations of the Board establishes that Directors have the widest portional circumstances. | east three days formation prop ne Directors eig wers of access and other record d of Directors, v most appropria | s before it perly ght days at to ds on the who will te person |
| Yes X No Give details of the procedure Although Article 17 of the Regulations of the Board states that notice of the meeting will be given at le is held and the notice of the meeting will include the agenda for the session along with the relevant in summarised and prepared, barring exceptional circumstances, the information is made available to the before the meeting is held. Furthermore, Article 22 of the Regulations of the Board establishes that Directors have the widest poinformation on any aspect of the company, to review the company's books, records and documents a company's activities and to examine all its facilities. Exercise of the right to information will be channelled through the Chairman or Secretary of the Board address the Director's requests by providing the information directly to him/her, giving access to the right to organization to provide such information or organizing any measures required so that the Director's requests by providing the information and the company is activities. | east three days formation prop ne Directors eig wers of access and other record d of Directors, v most appropriat ctors may cond | before it serly ght days at to ds on the who will te person uct the |
| Yes X No Give details of the procedure Although Article 17 of the Regulations of the Board states that notice of the meeting will be given at let is held and the notice of the meeting will include the agenda for the session along with the relevant in summarised and prepared, barring exceptional circumstances, the information is made available to the before the meeting is held. Furthermore, Article 22 of the Regulations of the Board establishes that Directors have the widest poinformation on any aspect of the company, to review the company's books, records and documents a company's activities and to examine all its facilities. Exercise of the right to information will be channelled through the Chairman or Secretary of the Board address the Director's requests by providing the information directly to him/her, giving access to the rin the organization to provide such information or organizing any measures required so that the Directorized examinations on site. | east three days formation prop ne Directors eig wers of access and other record d of Directors, v most appropriat ctors may cond | before it perly ght days at to ds on the who will te person uct the |

Article 31.2 of the Regulations of the Board states that Directors should report and, if appropriate, resign in cases that may damage the credit and reputation of the Company and shall in any event report any criminal cases in which they are involved as defendant, and their subsequent trial, and the Board of Directors must examine the case as soon as possible and, having regard to the specific circumstances, must decide whether or not the Director shall remain in office.

C.1.43 State whether any member of the Board of Directors has informed the company of any criminal proceedings against him/her or whether a ruling for the commencement of a verbal hearing has been made against him/her, in relation to any of the offences listed in Article 213 of the Corporate Enterprises Act:

Yes No X

State whether the Board of Directors has examined the case. If it has, explain the motives for the decision taken as to whether or not the director should retain his/her directorship or, if applicable, detail the actions taken or planned to be taken by the Board of Directors as of the date of this report.

C.1.44 State any significant agreements entered into by the Company that come into force, are amended or concluded in the event of a change in the control of the company from a public takeover bid, and its effects.

None.

C.1.45 Identify in aggregate terms and state in detail any agreements between the company and its directors, managers or employees that give compensation or have guarantee or golden parachute clauses for when such persons resign or are wrongfully dismissed or if the contractual relationship concludes due to a public takeover bid or other kinds of transactions.

Number of beneficiaries: 1

Type of beneficiary

MANAGING DIRECTOR

Description of the agreement

In the year 2015, the Executive Directors (Chairman of the Board of Directors and Managing Director) both signed commercial service provision contracts with the Company, pursuant to Article 249 of the Corporate Enterprises Act, which provide, in relation to compensation:

Post-contractual one-year non-competition clause and the Company agree to compensate Directors with a payment of one year's total annual remuneration received as Executive Directors at the time that their contract was terminated.

If the Directors fail to meet the obligation of post-contractual non-competition, they must pay to the Company any sums received thereby and pay the company compensation equivalent to 150% of the sum received thereby.

Termination of contract: Executive Directors will stand down from their positions in the circumstances established by the Corporate Enterprises Act and, in such cases, shall make their position available to the Board of Directors and, if applicable, arrange to leave their office immediately.

Compensation: Directors shall be compensated with a sum equivalent to a year's total remuneration should any of the following causes apply:

- Unilateral termination by the Executive Director: on the basis of the company's failure (serious and culpable) to comply with the contractual obligations in his/her contract or because of a substantial change in his/her duties or powers or the conditions of the provision of his/her services, for a reason not attributable to the Executive Director.

Unilateral termination by the Company: attributable to a serious and culpable failure by the Executive Director to comply with the duties of loyalty, diligence or good faith or any of the duties established by law, subject to which he/she shall perform their office.

At the end of the year 2016, as a consequence of Mr Gabriel Escarrer Julia's surrender of the executive powers that he had held, only the contract with the Managing Director remains in force.

State whether these contracts must be disclosed to and/or approved by the company or group governance bodies:

| | Board of Directors | General Meeting |
|-------------------------------|--------------------|-----------------|
| Body authorising the clauses: | Yes | No |

| | Yes | No |
|---|-----|----|
| Is the General Meeting informed of the clauses? | Х | |

C.2 Board of Directors Committees

C.2.1 Give details of all the Board Committees, their members and the proportion of executive, proprietary, independent and other external directors sitting on them:

AUDIT AND COMPLIANCE COMMITTEE

| Name | Position | Туре |
|------------------------------|-----------|----------------|
| MR FERNANDO D'ORNELLAS SILVA | PRESIDENT | Independent |
| MR JUAN ARENA DE LA MORA | MEMBER | Independent |
| MR ALFREDO PASTOR BODMER | MEMBER | Other External |
| MRS CARINA SZPILKA LÁZARO | MEMBER | Independent |
| MR JUAN VIVES CERDA | MEMBER | Proprietary |

| % of proprietary directors | 20.00% |
|----------------------------|---------|
| % of independent directors | 60.,00% |
| % of other external | 20.00% |

Explain the committee's duties, describe its procedures and organizational and operational rules and summarize the main actions taken during the year:

Article 14 of the Regulations of the Board of Directors states that the Audit and Compliance Committee will meet at least once per quarter, and whenever is deemed appropriate with regard to the needs of the company, as called by the Chairman of the Committee or on request by the majority of its members or on request by the Board of Directors.

The responsibilities of the Audit and Compliance Committee, and without prejudice to any others that the Law, the company Bylaws and these Regulations may determine, or the Board of Directors may specifically assign to the Committee, are as follows:

(a) To report to the General Shareholders Meeting with regard to matters raised by shareholders at the meeting, that are within the competence of the Committee and, in particular, concerning the result of the audit, explaining how this has contributed to the integrity of the

financial reporting and the role that the committee has performed in that process; (b) To refer to the Board of Directors proposals for selection, appointment, re-election and replacement of auditors, with responsibility for the selection process, as established in current regulations, and for the conditions of hire and to obtain regularly from it information on the audit plan and its performance and it will also preserve its independence in the performance of its functions; (c) To supervise the efficacy of the internal control system of the company, the internal Audit services and the risk management systems, including tax, and to discuss with the auditors any significant internal control weaknesses found in the performance of the audit, all without breaching their independence and it may present

to the Board of Directors recommendations or proposals and the corresponding term for compliance therewith; d) To supervise the process to prepare and present the mandatory financial information and to present to the Board of Directors recommendations or proposals aimed at safeguarding its integrity; (e) To review the appointment or replacement of those responsible for the financial reporting processes, the company's internal control systems and risk management systems; (f)) To maintain a relationship with external auditors so as to receive information on any matters that may endanger their independence and any other matters related to the performance of the Audit of Accounts, and, when appropriate, authorisation for services other than any prohibited services, in accordance with current legislation as well as any other communications envisaged in Account Auditing law and in technical Auditing rules; (g) To review company accounts and oversee compliance with legal requirements and the appropriate application of generally accepted accounting principles, receiving to this end the direct cooperation of internal and external auditors; (h) To ensure that the financial information that is offered to the markets is prepared

in accordance with the same principles, criteria and professional practices that are applied to preparation of the Annual Financial Statements; (i) To examine compliance with the Internal Regulations on Conduct on the Securities Markets, the Regulations of the Board of Directors and, in general, the rules on governance of the Company and to make the necessary proposals for the improvement thereof; (j) To receive annually from the external auditors the declaration of their independence in relation to the entity or entities directly or indirectly related to the company as well as detailed and individualised information on the additional services of any kind that are provided and the corresponding fees received from these entities by the external auditor or by the persons or entities related thereto in accordance with the provisions of applicable regulations; (k)

To issue annually, prior to the issuance of the Financial Statements Audit Report, a report expressing an opinion on the Independence of the Auditor, in accordance with the Law; (I) To report, in advance, to the Board of Directors on all matters envisaged by Law, the Bylaws and these Regulations

and, in particular, on (i) the financial Information that the Company must publish periodically, and (ii) the creation and acquisition of laws and these Regulations and, in particular, (i) the financial information that the Company must periodically disclose; and (ii) the creation or acquisition of shares in special purpose entities or domiciled in countries or territories considered tax havens and (iii) transactions with related parties.

The most important actions carried out during the year 2016 are the following:

- -Relación con los auditores externos. Relationship with external auditors. -
- -Revision of the mandatory financial information to be published periodically.
- -Supervision of the internal audit, risk map and complaints channel.
- -Review of the Annual Report on Corporate Governance for submission to the Board of Directors for approval.
- -Preparation of the explanatory report for amendment of Article 14 [of the] Regulations of the Board of Directors.
- .-External auditor re-election proposal.
- -Review of amendment of the Internal Regulations on Conduct in matters relating to the Securities Markets.

Name the Director who is a member of the Audit Committee who has been appointed on the basis of knowledge and experience of accounting or auditing, or both, and state the number of years that the Chairman of this Committee has been in this office.

| Name of the director with experience | MR FERNANDO D'ORNELLAS SILVA |
|--|------------------------------|
| No. of the Chairman's years in the office. | 0 |

<u>APPOINTMENTS AND REMUNERATION COMMITTEE</u>

| Name | Position | Туре |
|---|-----------|-------------|
| MR FRANCISCO JAVIER CAMPO GARCIA | PRESIDENT | Independent |
| MR FERNANDO D'ORNELLAS SILVA | MEMBER | Independent |
| HOTELES MALLORQUINES CONSOLIDADOS, S.A. | MEMBER | Proprietary |
| MR LUIS Mª DIAZ DE BUSTAMANTE TERMINEL | MEMBER | Independent |

| % of proprietary directors | 25,00% |
|-------------------------------|--------|
| % of independent directors | 75.00% |
| % of other external directors | 0.00% |

Explain the committee's duties, describe its procedures and organizational and operational rules and summarize the main actions taken during the year.

Article 15. 2 of the Regulations of the Board of Directors states that the Appointments and Remuneration Committee will meet upon call by its Chairman or at the request of the majority of its members or at the request of the Board of Directors whenever the issuance of a report or the approval of proposals is required and whenever it may be appropriate according to the needs of the company. The responsibilities of the Appointments and Remuneration Committee, and without prejudice to any others that the Law, the Company Bylaws and these Regulations establish, are at least as follows:

(a) To define and review the criteria to be applied with regard to the composition of the Board of Directors and the selection of candidates; b) To submit to the Board any proposals on the appointment of Independent Directors so that the Board may directly appoint such Directors (co-option) or adopt the proposals for their submission to the General Shareholders Meeting for its decision as well as their re-election or removal by the General Shareholders Meeting; (c) To report the proposals for appointment of other Directors so that the Board can directly appoint them (co-option) or adopt such proposals for submission to the decision of

the General Shareholders Meeting as well as their re-election or removal by the General Shareholders Meeting; (d) To report on the proposals for appointment and removal of senior managers and the basic terms of their contracts; (e) To propose members of each of the Committees to the Board; (f) To propose to the Board the remuneration policy for Directors and General Directors or those who perform their senior management functions under direct control of the Board, of Executive Committees or Managing Directors, as well as individual remuneration and other contractual conditions of the Executive Directors, ensuring its compliance. To regularly review said remuneration policy, assessing their appropriateness and return; (g) To ensure transparency in remuneration; (h) To report on

any transactions that imply or may imply conflict of interest and, in general, on matters related to the duties of Directors, in accordance with the Regulations; (i) The coordination of the report for assessing the quality and efficiency of the Board of Directors and the Committees established by the Board so that it is accountable before it; (j) To examine and organize the succession of the chairman and chief executive of the Company and, where appropriate, to make proposals to the Board of Directors so that such succession occurs in an orderly and planned manner; (k) To report, in advance, to the Board of Directors on all matters envisaged in the Law, the Company Bylaws and these Regulations. The Committee must consider any suggestions made to it by the Chairman, the members of the Board or the executives or shareholders of the company. The Executive Directors may attend, with the right to speak but not to vote, the meetings of the Committee, at the request of its Chairman. Any member of the management team or of the company's personnel required to do so will be obliged to attend the meetings of the Committee and to provide his collaboration

and access to any information that he has available. For the best performance of its duties, the Appointments and Remuneration Committee may seek the advice of outside professionals.

The most important actions carried out during the year 2016:

- Analysis self-assessment of the Board and its Committees and evaluation of the chief executive.
- Remuneration system and benefits Board and senior management
- Verification of the nature of the directors.
- -Proposal for appointment by co-opting Mrs Carina Szpilka Lázaro and proposal for submission of ratification thereof and her re-election by the General Meeting of Shareholders.
- -Proposal for restructuring of the Audit and Compliance Committee,
- -Review of the Annual Remuneration Report for submission to the Board.

Preparation of the proposal for acceptance of the vountary surrender of Mr Gabriel Escarrer Juliá of the executive powers that he has held, for submission to the Board.

C.2.2 Complete the following table with information on the number of female directors sitting on Board Committees over the last four years:

| | | Number of female directors | | | | | | |
|---|-----------|----------------------------|-----------|--------|-----------|--------|-----------|--------|
| | Year 2016 | | Year 2015 | | Year 2014 | | Year 2013 | |
| | Number | % | Number | % | Number | % | Number | % |
| AUDIT AND COMPLIANCE COMMITTEE | 1 | 20.00% | 0 | 0.00% | 1 | 25.00% | 1 | 25.00% |
| APPOINTMENTS AND REMUNERATION COMMITTEE | 1 | 25.00% | 1 | 25.00% | 2 | 50.00% | 2 | 50.00% |

- C.2.3 Section repealed.
- C.2.4 Section repealed.
- C.2.5 State, if applicable, the existence of regulations for the Board Committees, where they can be consulted and any amendments made to them during the year. Also state whether an annual report on the activities of each committee has been drawn up voluntarily.
 - 1. APPOINTMENTS AND REMUNERATION COMMITTEE

It is regulated in Article 39 ter of the Bylaws and in Article 15 of the Regulations of the Board. Both documents are available on the website of the company.

At each meeting of the Board of Directors, there is a report on the main aspects and most relevant conclusions discussed at the meetings of the Committee.

The Committee has drafted a report of the activities of 2016.

2. AUDIT AND COMPLIANCE COMMITTEE

It is regulated in Article 39 bis of the Bylaws (amended under the resolutions passed by the General Meeting held on June 23rd, 2016) and Article 14 of the Regulations of the Board (amended under the resolutions of the Board of Directors dated June 23rd, 2016). Both documents are available on the website of the company. At each meeting of the Board of Directors, there is a report on the main aspects and most relevant conclusions discussed at the meetings of the Committee. The Committee has drafted a report of the activities of 2016.

C.2.6 Section repealed.

D RELATED PARTY TRANSACTIONS AND INTRAGROUP TRANSACTIONS

D.1 State, if applicable, the procedure for approving related party and intragroup transactions.

Procedure for reporting approval of related party transactions.

According to Article 32.1 of the Regulations of the Board of Directors, the Board of Directors must be aware of and authorise any transaction made by the Company with its significant shareholders and directors and executives. According to article 32.2 of the Regulations of the Board, under no circumstances must any transaction be authorized unless a report has been issued by the Audit and Compliance Committee evaluating the transaction from the point of view of equality of treatment of the shareholders and of the market conditions. Article 32.3 of the Regulations of the Board of Directors also states that the Board of Directors must ensure compliance with the law and the duties of information and transparency in the communication of such transactions.

D.2 State any transactions that are significant because of their amount or relevant because of their subject matter carried out between the company or its group companies, and the company's significant shareholders:

| Name of significant shareholder (person or company) | Name or corporate name of the company or its group company | Nature of the relationship | Type of transaction | Amount (thousand s of euros) |
|---|--|----------------------------------|--|------------------------------------|
| HOTELES MALLORQUINES ASOCIADOS, S.L. | MELIA HOTELS INTERNATIONAL,S.A. | Commercial | Sale of goods, finished or in progress | 4,607 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | INVERSIONES Y EXPLOTACIONES TURISTICAS | Commercial | Sale of goods, finished or in progress | 111 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | REALIZACIONES TURISTICAS, S.A. | Commercial | Sale of goods, finished or in progress | 29 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | COMUNIDAD DE PROPIETARIOS SOL Y NIEVE | Commercial | Sale of goods, finished or in progress | 26 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | APARTHOTEL BOSQUE, S.A. | Commercial | Sale of goods, finished or in progress | 28 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | TENERIFE SOL, S.A. | Commercial | Sale of goods, finished or in progress | 246 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | PRODISOTEL, S.A. | Commercial | Sale of goods, finished or in progress | 196 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | INVERSIONES HOTELERAS LA JAQUITA S.A. | Commercial | Sale of goods, finished or in progress | 171 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | COLON VERONA S.A. | Commercial | Sale of goods, finished or in progress | 16 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | SARGAMASSA HOTELERA S.L. | Commercial | Sale of goods, finished or in progress | 16 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | AYOSA HOTELES S.L. | Commercial | Sale of goods, finished or in progress | 513 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | PRODIGIOS INTERACTIVOS S.A. | Contractual | Sale of goods, finished or in progress | 486 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | MELIA HOTELES INTERNATIONAL S.A. | Contractual | Provision of services | 45 |
| HOTELES MALLORQUINES ASOCIADOS, S.L. | PRODIGIOS INTERACTIVOS S.A. | Contractual | Operating lease agreements | 436 |

D.3 State any transactions that are significant because of their amount or relevant because of their subject matter carried out between the company or its group companies, and the company's directors or senior managers:

| Name of the directors and/or senior managers (person or company) | Name of the related party (person or company) | Nature of relationship | Nature of transaction | Amount (thousan ds of euros)) |
|---|---|------------------------|-----------------------|--|
| MR JUAN VIVES CERDA | MELIA HOTELS INTERNATIONAL, S.A. | COMMERCIAL | Provision of services | 229 |
| MR JUAN VIVES CERDA | PRODIGIOS INTERACTIVOS, S.A. | COMMERCIAL | Provision of services | 323 |
| MR JUAN VIVES CERDA | MELIA HOTELS INTERNATIONAL S.A. | COMMERCIAL | Receipt of services | 17 |
| MR JUAN VIVES CERDA | PRODIGIOS INTERACTIVOS, S.A. | COMMERCIAL | Receipt of services | 35 |

D.4 State the significant transactions in which the company has engaged with other companies belonging to the same group, except those that are eliminated in the process of drawing up the consolidated financial statements and that do not form part of the company's usual trade with respect to its object and conditions.

In any event, provide information on any intragroup transaction with companies established in countries or territories considered as tax havens:

Corporate name of the Company in its group:

SOL MELIÁ FUNDING

Amount (thousands of euros): 43.027

Brief description of the transaction:

Transfers of the customer portfolios of the American companies operating in the vacation club segment to be managed by Sol Melia Funding.

Corporate name of the Company in its group:

SOL MELIÁ FUNDING

Amount (thousands of euros): 584

Brief description of the transaction:

Update of interests expected from the portfolio transfer transaction.

Corporate name of the Company in its group:

SOL MELIÁ FUNDING

Amount (thousands of euros): 5,205

Brief description of the transaction:

Variation of the intergroup loan with parent company, as part of the centralized cash management policy.

| Corporate name of the Company in its group: |
|---|
| SOL MELIÁ COMERCIAL |
| Amount (thousands of euros): 14 |
| Brief description of the transaction: |
| Settlement of current account with the company Meliá International Hotels S.A. since this company has been removed. |
| D.5 Detail the amount of the transactions carried out with other related parties. 0 |
| 0 (in thousands of euros). |
| D.6 State the mechanisms established to detect, determine and resolve possible conflicts of interest between the company and/ or its group, and its directors, managers and/or significant shareholders. |
| Directors must inform the Company whenever a situation of direct or indirect conflict of interest with the interests of the Company arises, pursuant to Article 28 of the Regulations of the Board. Moreover, pursuant to Article 15.2. of the Regulations of the Board of Directors, the Appointments and Remuneration Committee, must report to the Board of Directors on transactions that involve or may involve direct or indirect conflicts of interest and, if applicable, propose the measures that should be taken. |
| D.7 Are more than one of the Group's companies listed in Spain as publicly traded companies? |
| Yes No X |
| Identify the subsidiaries listed in Spain: |
| Subsidiary listed |
| State whether the respective areas of business and possible business connections betwee them and any between the listed subsidiary and the other group companies have been publicl and precisely defined; |
| Define the possible business connections between the parent company and the listed subsidiary and between this latter and the other group companies |
| Identify the mechanisms established to resolve any potential conflicts of interest between the listed subsidiary and the other companies of the group: |
| Mechanisms to resolve potential conflicts of interest |
| SISTEMAS DE CONTROL Y GESTION DE RIESGOS |

Е

E.1 Explain the scope of the company's Risk Management System, including risks of a tax-related nature.

The Risk Management system functions as an integral, ongoing system that focuses management on business units or areas or activity, affiliates, geographical areas and support areas at the corporate level.

The General Policy on Risk Control, Analysis and Management of the Meliá Hotels International Group (MHI)) is aimed at establishing a series of basic principles that must guide all Risk Management activities as well as the general framework of action for control, analysis and assessment of potential risks that the Group faces, including tax-related risks.

This Policy applies to the entire Group in the various countries in which it operates and is established under a set of basic principles and commitments that should guide any action aimed at managing risks, which are:

- (a) To promote an appropriate internal environment and a culture of risk awareness. (b) To align strategy with the risks detected.
- c) (c) To ensure appropriate levels of independence between areas responsible for risk management (and its elimination or mitigation) and areas responsible for their control and analysis.
- d) (d) To identify and evaluate the different risks faced by the group, ensuring their correct assignment.
- (e) To guarantee the appropriate management of the most relevant risks.
- (f) To improve the processes and decisions as to responses to
- risk. (g) To provide integrated responses to multiple risks.
- (h) To report and communicate openly and consistently on Group risks to all levels of the organization. (i) To promote the Group's action at all times perfectly aligned with current legislation, the internal regulations of the Group, and the Code of Ethics.

Meliá Hotels International has implemented a risk management model based on the Enterprise Risk Management (ERM) COSO II methodology that makes it possible to draw up the Group Risk Map by bringing together the various Individual Risk Maps of the different Departments and Business Areas. The stages of this model are as follows:

- 1. Identification of relevant risks, including tax-related risks: By collecting and analysing internal and external information.
- 2. Analysis and assessment of these risks in each of these business Areas and also in the various supporting units, prioritising the most relevant risks and obtaining the various Risk Maps.
- 3. Treatment of the risks: assignment of responsibilities for the most relevant Risks and definition of any activities that may contribute more effectively to their management.
- 4. Monitoring and regular control of the risks: updating the defined indicators for the most relevant risks, annually updating the Risk Maps and monitoring the initiatives defined for their mitigation.
- 5. Regular and transparent communication of the results obtained from the Senior Management and from the Audit and Compliance Committee and Board of Directors, that serves as feedback for the system so that ongoing improvement in the procedure is obtained. MHI's management team periodically identifies any risks that threaten compliance with the objectives (Stage 1) and assesses them in terms of occurrence and impact probability variables should they arise (Stage 2).

The Internal Risk Control and Analysis Rules implement the relevant existing internal Policy and seek to ensure correct and efficient operation of MHI's Risk Control system, establishing the rules, guidelines and criteria that

must be applied in the process to update the Risk Maps within the Group, so that it is completely aligned with the Group's global strategy, the leadership model and MHI's culture and values.

The internal policy and rules establish that all corporate and business areas should identify and assess their risks, including tax-related risks, so that they can thus prioritise them and ensure that the appropriate measures are defined and established in cases where this is relevant.

During 2016, SAP GRC (Governance, Risk & Compliance) was implemented as an integral tool for risk management and internal control.

E.2Identify the corporate bodies responsible for drawing up and enforcing the Risk Management System, including tax-related risks.

The Risk Control & Analysis Department (part of the Legal & Compliance Office) is in charge of ensuring the operation and ongoing implementation of the risk management model and of organising the process to prioritise investments on the basis of risk criteria. Its duties include, amongst others, risk control and analysis. Responsibility for risk management lies directly with each of the various Business Departments and Areas comprising the Group.

This Department reports its activities to the Audit and Compliance Committee on a regular basis and also with an Annual Report established for the purpose.

Similarly, the Board of Directors has a general supervisory duty, in particular, responsibility for identifying the company's principal risks, including tax-related risks, and the implementation and monitoring of proper internal control and information systems (Art. 5 of the Regulations of the Board). Furthermore, the Audit and Compliance Committee is responsible for supervising the internal audit services and awareness of the financial reporting process and internal control systems of the company. (Art. 14.2 d of the Regulations of the Board of Directors)

In addition to the above, MHI has other bodies/departments with responsibilities and/or functions related to risk management:

- 1. Executive Committee
- 2. Strategic Planning Committee
- 3. Expansion Committee
- 4. Investment Committee
- 5. Internal Audit
- 6. Corporate Governance
- 7. Credit and Insurance Management
- 8. Occupational Health
- 9. Works and Maintenance

The bodies/departments responsible for drafting and implementing the Risk Management System have at their disposal the Code of Ethics, the Complaints Channel and the set of MHI Internal Policies and Regulations as a key tool in risk management.

E.3State the principal risks, including tax-related risks, that could prevent business targets from being met.

MHI's activity is carried out in various socio-economic environments and regulatory frameworks and so it is exposed to a wide variety of events that might prevent its targets from being met.

The structure of the risks that the Group is facing is divided into the following categories:

1. Global Risks. These arise from events beyond the capacity to respond of the economic agents, such as: natural catastrophes or disasters, pandemics, health or food crisis, geopolitical risks.

In destinations where there is more exposure to these risks, the Company has appropriate coverage for such events, as well as the action protocols necessary to protect the health and safety of customers and employees, and to ensure the normal functioning of the operations and, if necessary, their protection and restoration.

- 2. Financial Risks. Those that may hinder the Company's power to meet its financial commitments or turn its assets into cash. Included in this category are, by way of example, liquidity, credit or exchange risks. The management of these risks lies primarily and in a centralised manner with the Finance and Administration Department.
- 3. Business Risks. These arise from the evolution of variables intrinsic to the business, such as the nature of demand, competition and the market, strategic uncertainty and changes in scenarios.

Amongst others, the risk management model includes and analyses risks associated to customers and suppliers, the market, competition, company investments, company expansion, etc. These are related to faults in internal

- 4. Operating Risks.. Consequence of possible defects in the internal processes, human resources, physical equipment and computer systems or in inadequacy therein.
- 5. Compliance Risks. These arise from changes in regulations established by the various regulators and / or from non-compliance with the applicable legislation, and the internal policies and regulations.

The Internal Policies of MHI, the Code of Ethics and the Complaints Channel are some of the tools available to the Group in order to mitigate this type of risk.

6. Information Risks. Mainly caused by inappropriate use, generation and communication of information.

Special attention should be given to the Financial Reporting Internal Control System (FRICS), which is discussed in detail in Part F of this report.

Tax- related risks, depending on the particular risk, are included within the category of Operational Risk or Compliance Risks.

E.4 Identify whether the company has a risk tolerance level, including tax-related risks.

Risks are assessed at the level of residual risk, that is, taking into account, or discounting the effect of the implemented controls and, for this assessment, the probability and impact variables are taken into account.

For each of these variables, ranges or intervals are established according to certain quantitative and/or qualitative criteria (financial, operational, regulatory, reputational, strategic, etc.). These ranges or intervals constitute a standardised assessment scale that serves to locate each risk in a probability/impact matrix and it is the basis for establishing the level of acceptable risk at corporate level.

Furthermore, once the Group's Risk Map has been obtained, the risk profile for each type of risk is analysed at the Group level and at the Area or General Management level.

The Risk Map is completely aligned with the Strategic Plan and with the process to establish targets, so the aim is to ensure that the measures to mitigate the principal Risks are connected to annual targets and/or the Strategic Plan, ensuring both ongoing attention to these Risks and that the management team's objectives include the mitigation of these Risks.

Therefore, monitoring and levels of achievement of objectives and strategic plan also set the levels of risk tolerance.

E.5 Identify what risks, including tax-related risks, have occurred during the year.

Global Risks: Geopolitical Risks.

During 2016, there have regrettably continued to be terrorist attacks that have had a negative impact on the tourist destinations where they have been committed.

The diversification of markets and geographical areas where MHI operates has compensated for the negative effects that this type of risk creates in certain destinations and it has been possible to re-direct tourism to other alternative destinations.

Except for the above risks, no other risk which would have had a significant impact has materialised. Should any risk materialise in connection with possible regulatory changes that may involve the need to update the estimates made, MHI will supply detailed information on this in its annual financial statements.

In any event, the risk detection and assessment systems of the Company have allowed identification and assessment of the risks that threaten the achievement of the business objectives with sufficient time to establish appropriate measures to mitigate or reduce the effect of the risks.

E.6Explain the response and supervision plans for the principal risks faced by the company, including taxrelated risks.

The management of the principal risks of the MHI Group, including tax related risks, lies directly with the affected areas and so this management is fully linked to the daily life of the areas themselves and is fully aligned with the strategy and objectives.

The Executive Committee of MHI examines the results of the Risk Map and assigns responsibilities regarding the main risks identified. Subsequently, the responsible areas define and identify the action plans that will be carried out throughout the year to mitigate risks (Phase 3 of the model).

In order to monitor and control the principal risks (Phase 4 of the model), indicators called KRIs (Key Risk Indicators) are defined and periodically reported to the Executive Committee.

The results obtained from the updated Risk Map are under discussion and are part of the Executive Committee's agenda, as well as other governing bodies of MHI. In addition, the Audit and Compliance Committee and the Board of Directors are both regularly informed of the results of the Risk Map, as well as of the actions derived therefrom (Phase 5 of the model).

The Department of Risk Control, Analysis and Assessment is responsible for coordinating, supporting, monitoring and tracking all the phases of the model.

F INTERNAL RISK CONTROL AND MANAGEMENT SYSTEMS FOR THE PROCESS FOR ISSUANCE OF FINANCIAL INFORMATION (SCIIF)

Describe the mechanisms comprising the risk control and management systems for the process for issuance of financial information (SCIIF) in your entity

F.1 The entity's control environment

Provide information, stating their main features, if at least the following exist:

F.1.1. Which bodies and/or functions are responsible for: (i) the existence and maintenance of an adequate and effective SCIIF; (ii) its implementation; and (iii) its supervision.

The bodies within the Meliá Hotels International Group that are responsible for ensuring the existence, maintenance, design, implementation and monitoring of an appropriate and effective SCIIF, and the roles and responsibilities attributed to these bodies are as follows:

Board of Directors

Article 5 of the Regulations of the Board of Directors assigns to this body, amongst other responsibilities, that of "identifying the principal risks to which the company is exposed, especially tax-related risks and those that derive from transactions with derivatives, and the implementation and monitoring of the internal control and adequate information systems".

Audit and Compliance Committee

Article 14 of the Regulations of the Board of Directors assigns to the Audit and Compliance Committee, among others, the role of: "c) Supervising effective control of the internal control of the company, the internal audit services and the risk management systems, including for tax-related risks, and also discussing with the accounts auditor any significant internal control weaknesses detected during performance of the audit, all without breaching his independence, and may present to the Board of Directors recommendations or proposals and the corresponding period for compliance therewith" and "d) Supervising the process to prepare and present the mandatory financial information and presenting to the Board of Directors recommendations or proposals aimed at safeguarding its integrity".

The organization and operation of the Audit and Compliance Committee is regulated by the above-mentioned Article 14 of the Regulations of the Board of Directors. The Committee currently consists of five Directors, three of whom are independent, one external with the category of "other" and the fifth a proprietary director, who have held senior positions in finance and also positions as Directors in various companies.

The meetings of the Committee are also attended by representatives of the internal and external audit teams and representatives of senior management of the Group, depending on the subjects on the agenda.

Senior Management

The functioning of the SCIIF at the Meliá Hotels International Group assigns to senior management the responsibility for the design, implementation and maintenance of the SCIIF, with each Directorate General being responsible for their area of influence. Accordingly, this responsibility affects the entire organization in as far as the financial information is derived from the activity and information generated by the business areas and by the other support areas.

Internal Audit Department

The Audit Committee is the body responsible for overseeing the SCIIF and the Internal Audit department is responsible for verifying its correct operation, keeping the Board of Directors (through the Audit and Compliance Committee) and Senior Management informed about whether the mechanisms authorized by management effectively mitigate the risk of errors, with a material impact, in the financial information.

F.1.2. If, especially in the process of drawing up the financial information, the following elements exist:

• Departments and/or mechanisms responsible for: (i) the design and review of the organizational structure; (ii) the clear definition of lines of responsibility and authority, with an adequate distribution of tasks and functions; and (iii) ensuring that sufficient procedures exist for their correct propagation within the entity.

The process of defining and reviewing the organizational structure is governed by the Human Resources Regulations of the Group and applies to all companies within the Group. According to the provisions of these Regulations, approved by the Senior Management of the Group, the Human Resources Department is responsible for ensuring fairness, balance and the optimization of the company's organizational structure and its periodic review. The heads of the different areas of the Group must ensure that the size of the workforce is appropriate and optimal.

Any changes to the organizational structure as well as the appointment and removal of senior management and their remuneration must be approved by the Board of Directors after proposal by the Appointments and Remuneration Committee.

Additionally, the Organisation Department, which reports to the Human Resources Department, is responsible, together with the relevant areas of the Group, for the analysis and definition of processes and the description of Jobs, functions and responsibilities, including positions related to the preparation of financial information. The Human Resources Regulations and the Group's organisational chart, properly updated, are available to all employees on the Group Intranet.

Code of conduct, approval body, degree of dissemination and instruction, principles and values included (stating
whether specific mention is made of recording transactions and drawing up financial information), body in charge
of analysing non-compliance and proposing corrective measures and sanctions.

The Meliá Hotels International Group has several documents that make reference to employee conduct: Code of Ethics The Meliá Hotels International Group has a Code of Ethics which was communicated to the entire organization in December 2012. This code and all the information required for understanding it are accessible to all Group employees through the Group Intranet.

In March 2012, the Board of Directors approved the content of this Code. The Appointments and Remuneration Committee approved the channels required for its operation in October 2012

The Code of Ethics is a collection of operating principles that organize and give meaning to the Company values while also making it easier to understand them and know how to apply and prioritize them. The Code of Ethics is the highest level of the internal regulatory framework. It provides the bases on which internal policies, rules, processes and procedures are created.

The Code of Ethics contains a number of rules that are binding. It has four main parts:

- 1. 1. Values on which it is based.
- 2. 2. Company commitments.
- 3. 3. Principles of employee behaviour.
- 4. 4. Operating systems.

The Code of Ethics includes a section that regulates the principles applicable to the relationship with shareholders and investors, which specifically mentions the commitment to ensure maximum reliability and accuracy in financial and accounting records and to comply with transparency obligations in securities markets.

Ultimate responsibility is assumed by the Board of Directors, which assumes the obligation to implement the Code through the Appointments and Remuneration Committee. Responsibility for ensuring compliance and assisting in the resolution of dilemmas rests with the Group's Senior Management, also including Regional Directors and Hotel Directors and other business areas. The obligation for ensuring the Code remains operational lies with the Office of the Code of Ethics, which is an independent body established to constantly review and update the Code of Ethics and to resolve any enquiries relating to its content and application that may be raised during ordinary operation.

Internal Regulations on Conduct in Matters related to Stock Market

Applicable to members of the Board of Directors and Recipients defined in its subject area of application. Its content establishes, amongst other things, the "Procedures for Processing Privileged Information."

These Regulations are communicated and delivered in writing to the people to whom they apply when they are hired and/or when, in accordance with the regulations established therein, they become Recipients and it is signed and accepted by them. The head of the Legal and Compliance Department is responsible for monitoring and controlling compliance with these Regulations, reporting matters relevant to the issue to the Audit and Compliance Committee.

Management Conduct Regulations and Human Resources Rules.

Additionally, Meliá Hotels International, S.A. has Management Conduct Regulations and Human Resources Rules, which regulate the conduct of its executives (in the first case) and of all other employees of the Group (in the second) in relation to certain matters.

• Complaints channel, to allow financial and accounting irregularities to be communicated to the Audit Committee, as well as possible non-compliance with the code of conduct and irregular activities in the organization, reporting, if applicable, whether this is confidential in nature.

After publication of the Code of Ethics, the Meliá Hotels International Group opened up in 2012 a Complaints Channel system through which all Group employees can file complaints or grievances related to breach or non-observance of any and all aspects of the Code of Ethics

and, in particular, of the Business Principles, current regulations, potential conflicts of interest or any other topic related to detected irregularities or situations that are potentially or actually irregular created by regulatory failures, lack of internal control, irregularities of a financial nature or situations or events that may require the attention of and immediate action by the Senior Group Management.

The procedure provides that complaints should be registered, guaranteeing at all times an independent and confidential analysis, with the Chairman of the Audit and Compliance having direct access to all complaints received.

The complaints channel is managed by an Ethics Committee which acts independently and with the utmost respect for the confidentiality of any complaints or grievances received, reporting, in terms of this channel, directly to the Audit and Compliance Committee and to the Managing Director of the Group at any time it sees fit as well as at regular intervals regarding its activities.

The main function of the Ethics Committee is to receive, manage and coordinate the complaint and investigation through the complaints channel procedure, and is the only body with access to the complaints received, thereby ensuring confidentiality.

The operation of the channel is regulated by corporate procedure and may be accessed by any employee through the Intranet.

The channels available for filing complaints are: Intranet (Employee Portal), Internet and regular post addressed to the Ethics Committee.

During the 2016 period, a programme has been engaged in to disseminate this Complaints Channel to all the business centres and corporate offices worldwide, reporting to the Audit and Compliance Committee on its implementation.

 Periodical training and updating courses for employees involved in preparing and revising the financial information, and in SCIIF assessment, covering at least accounting standards, audit, internal control and risk management.

The heads of the departments responsible for the preparation of financial information must ensure the training and update of staff working in these areas.

Corporate staff who are involved in preparing financial information receive specific training each year to keep their knowledge of this subject up to date. During the year 2016, the corporate staff have participated in training sessions related to changes in international accounting regulations, and the new accounting rules on leases (NIIF 16) or financial instruments (NIIF 9) and also in the new provisions.

of the Institute of Accounting and Auditing (ICAC) related to posting of profit tax or information to be itemised on the average payment to suppliers period. Other subjects dealt with at these training sessions have been business combinations (according to NIIF 10 and Rule 19 on Registration and Valuation) or the eleventh revised version of the USALI analytical accounting system (Uniform System of Accounts for Lodging Industry).

In addition to the above actions, the company uses external expertise to support the development of the knowledge of the staff involved, and is subscribed to several publications and participates as corporate partners in IAI (Internal Audit Institute) and AECA (Spanish Association of Accounting and Business Administration).

F.2 Financial reporting risk assessment,

Provide information on at least:

- F.2.1. The key features of the risk identification process, including error or fraud risks, regarding:
 - Whether the process exists and is documented.

The Meliá Hotels International Group has:

- A policy on Risk Control, Analysis and Assessment approved by the Board of Directors.
- A Risk Control Rule approved by the Audit and Compliance Committee which implements the policy.
- A process for preparation of the Risk Map
- Whether the process covers all the objectives of financial reporting (existence and occurrence; completeness; valuation; presentation, breakdown and comparability; and rights and obligations), whether the information is updated and with what frequency.

The Risk Control Department leads the process for regularly updating the Group's Risk Map and oversees promotion of the definition of actions and assignment of responsibilities for mitigating the most important risks.

The annual process of Updating the Risk Map involves the heads of all Group departments and areas, identifying and assessing the various risks that affect them, including those relating to financial reporting. In addition to the Group's Consolidated Risk Map, the Group thus also obtains Risk Maps for each of the different departments and areas in the Organization.

On an annual basis and in collaboration with the Internal Audit Department, the Group Risk Map is reviewed in order to identify which of the identified risks affect the financial reporting objectives established by the CNMV: existence and occurrence, integrity, assessment, presentation, breakdown and comparability.

• The existence of a process for identifying the consolidation perimeter, taking into account, amongst other aspects, the possible existence of complex corporate structures or instrumental or special purpose vehicles.

In order to identify the scope of consolidation at all times, the Annual Accounts and Consolidation Department maintains an updated corporate registry that contains all of the Group's holdings, whatever their nature.

The procedures for updating the scope of consolidation are contained in a manual, in accordance with the provisions of the Group Companies and Joint Ventures Regulations. The scope of consolidation is updated monthly in accordance with the provisions of International Accounting Standards and other local accounting regulations.

• Whether the process takes into account the effects of other types of risks (operational, technological, financial, legal, reputational, environmental, etc.) insofar as they have an impact on the financial statements.

The Risk Map Updating process takes into account the impact that risks may have on the financial statements, regardless of the type of risk. The Meliá Hotels International Group has categorised identified risks as follows:

- · Global Risks.
- · Financial Risks.
- Business Risks.
- · Operational Risks.
- · Compliance Risks.
- · Information Risks.
- Which of the entity's governance bodies supervises the process.

The results obtained are reported and reviewed by Senior Management and by the Audit and Compliance Committee and the Board of Directors.

F.3 Control activities

Provide information, stating their main features, if at least the following exist:

F.3.1. Procedures for review and authorization of the financial information and the description of the SCIIF, to be published on the securities markets, indicating who is responsible for it, and the documentation describing the activity flows and controls (including those concerning risk of fraud) for the different types of transactions that may have a material impact on the financial statements, among them, the procedure for closing the accounts and the specific review of the relevant opinions, estimates, assessments and projections.

Meliá Hotels International, S.A. and its consolidated group provides financial information to the stock market on a quarterly basis. This financial information is prepared by the General Administration and Finance Department.

The senior executive of the Finance and Administration Departments (Executive Vice President Finance & Administration) analyses the reports received, provisionally approving said financial information for submission to the Audit and Compliance Committee, which will be responsible for the supervision of the financial information that is presented.

It should be noted that, since 2012, the Company has submitted the financial statements for the first six months of the year for review by the external auditors. Thus, in the six-monthly closures, the Audit and Compliance Committee also has information prepared by the external auditors of the Group.

In the six-monthly closures, the Audit and Compliance Committee informs the Board of Directors of its conclusions concerning the financial information presented so that, once approved by the Board of Directors, it can be published on the securities market.

Note that, from the year 2013, two ad hoc meetings of the Audit and Compliance Committee have been organized to approve the Interim Management Declaration for the 1st and 3rd quarter. Once approved, for information purposes, this information is delivered to the Board of Directors for its information and approval.

The Meliá Hotels Group has a procedures manual which is aimed at defining the internal process for the preparation and issuance of consolidated financial information, covering the entire process of preparation, approval and publication of financial information to be sent regularly to the CNMV.

All areas identified as possibly significantly affecting the financial statements of the Group have critical process controls to ensure the reliability of the financial information. These controls are included in internal procedures or in the form of running information systems that serve as basis for the preparation of financial information.

The methodology uses the analysis of the consolidated financial statements to select the most relevant items and notes to financial statements according to quantitative (materiality) and qualitative (automation, susceptibility to fraud or error, accounting complexity, degree of estimation and risk of loss or contingent liabilities.) criteria.

The selected items and notes are grouped into processes. Most of the processes considered critical and the control activities associated with them were systematically documented. This descriptive documentation comprises process flowcharts and control and risk matrices. Additionally, and throughout this process, we have identified potential fraud risks and formalized controls to mitigate those risks.

The activities which required formal documentation are included in processes pertaining to the areas of Administration, Tax, Treasury and Finance, Personnel Management, Hotel Business and Vacation Club.

The different General Offices are responsible for documenting and updating each of these processes, identifying potential control weaknesses, and establishing any corrective measures required.

The opinions, estimates and projections relevant to quantification of certain assets, liabilities, income, expenses and commitments recorded or disclosed in financial statements, are provided by the Administration and Finance Department with the support of the other General Offices.

The Meliá Hotels International Group reports in its financial statements on the most relevant areas where there are opinion and estimate parameters and on key assumptions behind those opinions and estimates. The main estimates relate to the valuation of goodwill, provision for income taxes, fair value of derivatives, fair value of real estate investments, pension provision and the useful life of tangible and intangible assets.

As part of the processes documented, a procedure has been established for the closure of accounts, which encompasses the procedure for closure, review and authorisation of financial information generated by the various units of the group up to the process for consolidation of all of the information.

F.3.2. Internal control procedures and policies for information systems (among others, access security, change control, their operation, operational continuity and segregation of functions) that support the relevant processes in the entity with respect to the drawing up and publication of the financial information.

The Meliá Hotels International Group's information systems department has a set of security regulations and procedures to ensure control of access to applications and business systems in order to ensure the confidentiality, availability and integrity of information.

The Meliá Hotels International Group has standard procedures for changes in the financial management platform, and a process for developing and maintaining transactions. These procedures define the controls that ensure the proper development and maintenance of applications, assessing the impact of changes and associated risks, In addition to procedures for testing changes before they are implemented in production systems

There is a model for managing accesses and authorizations which is based on segregating the system functions that support financial management processes, with defined control procedures to prevent the existence of users who could act as both judge and jury in handling such information.

Additionally, there are controls in place for correct management and monitoring of the assignment of special privileges in relation to the systems that support the financial reporting.

Likewise, the Company is evaluating a solution of identity and access management in order to optimize the model for management and government of users throughout their life cycle.

F.3.3. Internal control procedures and policies designed to supervise the management of activities subcontracted to third parties, and those aspects of the evaluation, calculation or assessment outsourced to independent experts, which may have a material impact on the financial statements.

When the Group uses the services of an independent expert, it makes sure of the technical competence and training of that expert through outsourcing only to third parties with proven experience and prestige.

To validate the independent expert's reports, the Group employs internal staff trained to validate the reasonableness of the conclusions, establishing and managing the proper service levels for each case.

Additionally, there is an internal regulation on Contracting Services which governs the approval by the senior executive in the area contracting the service and verification that the supplier possesses sufficient professional qualifications to provide the service and are also registered with the relevant professional bodies.

F.4 Information and communication

Provide information, stating their main features, if at least the following exist:

F.4.1. A specific function in charge of defining and keeping the accounting policies up to date (accounting policy department or area) and dealing with queries or conflicts arising from their interpretation, ensuring fluent communication with those in charge of operations in the organization, and an updated manual of accounting policies, communicated to the units through which the entity operates.

The function of defining and updating accounting policies and the interpretation of those policies and other accounting regulations affecting the Meliá Hotels International Group's financial statements is managed centrally by the Annual Accounts and Consolidation Department. The functions of this department, among others, are:

- To define the Group's accounting policies.
- To analyse individual operations and transactions carried out or that the Group plans to carry out to determine their appropriate accounting treatment.
- To monitor new regulation projects and new rules approved by the IASB and adopted by the European Union, and the impact their implementation will have on the consolidated accounts of the Group.
- To resolve any doubts Group companies may have concerning the application of Group accounting policies. There is a formal communication channel to handle any doubts about the interpretation of accounting policies, through which the different business areas can seek advice for specific cases that, because of their specific or complex Nature, may raise doubts about the appropriate method for recording them in the Group's accounts books.

The channel was launched through a message on the Group intranet announcing its creation. There is an e-mail account to which any queries may be addressed. The account is managed by the Annual Accounts and Consolidation Department which is also responsible for the response.

Meliá Hotels International Group presents its consolidated financial statements in accordance with the International Financial Reporting Standards. There is an updated manual of accounting policies which is reviewed whenever accounting regulations applicable to the Group's financial statements are amended in any significant respect.

All the people responsible for preparing the financial statements for Group companies have access to this document through the Intranet.

F.4.2. Mechanisms to capture and prepare the financial reporting in standardized formats, for application and use by all the units of the entity or group, that support the main financial statements and the notes, and the information given on SCIIF.

The Meliá Hotels International Group has implemented a software tool to meet the reporting needs for its individual financial statements and to facilitate the consolidation and subsequent analysis process based on an integrated financial management tool.

This tool centralizes in a single system all the information on accounting for the individual financial statements of all the Group subsidiaries for the preparation of the annual accounts and allows all of the Group's consolidated accounting to be obtained as well. The system is managed centrally from Group corporate headquarters.

Information is loaded into this consolidation system automatically from the financial management tool in each of the subsidiaries.

F.5 Supervision of the system's operations.

Provide information, stating their main features, if at least the following exist:

F.5.1. The SCIIF supervision activities carried out by the Audit Committee and whether the entity has an internal audit function whose powers include providing support to the Audit Committee in its task of supervising the internal control system, including the SCIIF. Likewise, provide information on the scope of the SCIIF assessment carried out during the year and of the procedure by which the person in charge of performing the assessment communicates its results, whether the entity has an action plan listing the possible corrective measures and whether its impact on the financial reporting has been taken into account.

The SCIIF supervisory activities undertaken by the Audit Committee mainly include: (i) regular meetings with external auditors, internal auditors and senior management to review, analyse and comment on financial information, the accounting principles applied and, where appropriate, any significant internal control weaknesses identified, and (ii) with the support of the internal Audit Department, review the effectiveness of and compliance with the processes established as part of the internal control system.

The meetings of the Audit and Compliance Committee have included an agenda item for information on SCIIF assessment activities carried out by the Internal Audit Department.

As stated in the Bylaws and the Group Internal Audit Rule, verifying the correct operation of the Internal Control Systems is a fundamental responsibility of this department, including the reliability of financial reporting (SCIIF), keeping the Board of Directors (through the Audit and

Compliance Committee) and senior management informed of the existence, adequacy and effectiveness of methods, procedures, standards, policies and existing instructions, which are available to Group employees.

The Internal Audit Department reports functionally to the Audit and Compliance Committee, and hierarchically to EVP Legal & Compliance, which in turn reports to the Vice Chairman and Managing Director of the Group. The head of the Internal Audit Department has direct access to both the Vice Chairman and the Managing Director and to the Audit and Compliance Committee and, if necessary, to the Board of Directors.

The powers of the Audit and Compliance Committee that relate to the Internal Audit Department are: ensuring the independence and effectiveness of the internal audit function, approving the budget and annual audit plan, receiving regular reports on their activities and verifying that senior management takes into account the conclusions and recommendations of its reports.

In order to ensure the independence of the Internal Audit team with regard to the operations or areas which they audit and over which they have no authority or responsibility, internal auditors are not assigned any duties and functions other than those inherent to an internal auditor.

The internal audit plan for 2016 included various activities designed to assess the degree of compliance with internal control systems through different types of audits, mainly business or operational audits (hotels and resort clubs and other businesses), information systems audits, financial audits and the evaluation of control activities associated to processes in Corporate Administration and Finance areas.

The main business of the Group is hotel operations. In relation to the control of the financial information in this area, in 2016, 8 processes were audited, divided into 25 sub-processes and 2,570 control activities were carried out. These reviews were carried out in 102 hotels, located in Europe (93), America (7) and Asia (2).

As indicated in the Auditing Rule, if the evaluations made by the Audit Department detect control weaknesses in the audited centre and/or area, these must be brought to the attention of the audited area or centre management team and reported to the Senior Management and the Audit and Compliance

Committee, if this is considered appropriate. The managers of the mentioned areas and/or centres are required to respond to the weaknesses identified through corrective measures and/ or by implementing prevention plans

F.5.2. Whether there is a discussion procedure by which the auditor (in line with the provisions of the NTAs), the internal audit function and other experts can inform the senior management and the audit committee or the directors of the entity of significant weaknesses in the internal control identified during the review processes for the annual accounts or any others that may have been assigned. Likewise, provide information on whether there is an action plan to try to correct or mitigate the weaknesses observed.

The Group's executive management body (the Senior Executive Team), meets regularly. These meetings are also regularly attended by the Vice Chairman and the Managing Director. This attendance ensures the flow of information between the Board of Directors and the Group's main management body.

Pursuant to its regulations, the Board of Directors must meet at least six times a year. Coinciding with this meeting of the Board, the Audit and Compliance Committee also holds meetings which are regularly attended, as guests, by the representatives of internal and external audit teams and the Senior Management of the Group, as appropriate.

The auditor attends at least at the Board meeting in which the Annual Accounts are approved and additionally at any other Board meeting in which his/ her presence is requested.

The Internal Audit Team regularly reports to Senior Management and to the Audit and Compliance Committee on any internal control weaknesses detected in internal audits. Every year the auditor also presents to the Audit and Compliance Committee a report detailing the internal control weaknesses detected in the performance of his/her work. The people affected by the weaknesses detected should respond to them.

| | Not applicable. |
|----|--|
| F. | 7Report of the external auditor |
| | Report of: |
| | F.7.1. Whether the SCIIF information disclosed to the markets has been submitted for review by the external auditor, in which case, the entity must attach the corresponding report as an annex. Otherwise, explain the reasons why it was not. |
| | The information on the system of internal control of financial reporting included in the Annual Corporate Governance Report has been reviewed by an external auditor, whose report is attached to the Group's Management Report. |
| DI | EGREE OF COMPLIANCE WITH CORPORATE GOVERNANCE RECOMMENDATIONS |
| | Indicate the extent to which the company follows the recommendations of the Code for Good Governance of listed companies. |
| | Should any recommendation not be followed or only partially, a detailed explanation should be given of the reasons so that the shareholders, investors and the market in general have enough information to assess the way the company works. General explanations will not be acceptable. |
| 1. | The bylaws of listed companies should not place an upper limit on the votes that can be cast by a single shareholder, or impose other obstacles to the takeover of the company by means of share purchases on the market. |
| | Complies X Explain |
| 2. | When a dominant and a subsidiary company are both listed, they should both provide detailed disclosure on: |
| | a) The activity they engage in and any business dealings between them, as well as between the listed subsidiary and other group companies. |
| | b) The mechanisms provided to resolve possible conflicts of interest that may arise. |
| | Complies Partially compliant Explain Not applicable X |
| 3. | During the ordinary general meeting, the chairman of the Board of Directors should verbally inform shareholders in enough detail of the most relevant aspects of the company's corporate governance, |
| | |

F.6 Other relevant information.

| | particular: | • | | | | • | |
|----|--|---|--|---|--|---|---|
| | a) Changes ta | king place since t | the previous ordinary | general | meeting. | | |
| | | | company not to followernative rules applied | • | Corporate Gove | rnance Code | |
| | (| Complies | Partially compliant | t 🗌 | Explain | X | |
| | available to all sha | reholders, which include | ce matters are explained by t es information on the degree of the recommendations or t | of compliand | ce with the recommend | lations and, if appl | |
| | | | out prejudice to the possibility as established in the applicab | | | arification or additi | onal |
| | | | Shareholders held on 23 June st relevant activities undertak | | | | |
| 4. | institutional inv | estors and proxy | d implement a policy advisors that complie ders in the same posi | s in full w | | | |
| | | | sed on the company's es of the relevant inte | | - | | |
| | C | Complies | Partially compliant | X | Explain | | |
| | Article 34 of the Re | egulations of the Board i | Company did not have a spe regulated the criteria that sho nancial analysts. This policy v | uld govern t | he relations of the Boa | rd of Directors with | า |
| 5. | to issue shares | | t make a proposal to curities without pre-e such delegation. | _ | • | • | • |
| | emptive subsc | | rs approves the issua company should immantile legislation. | | | | • |
| | C | Complies | Partially compliar | nt 🗌 | Explain | X | |
| | increase capital ar recommendation, able to capture on may have the wide should be analyse | nd to issue bonds. Altho as explained in the relev the securities markets the est possible capacity to red and applied, in each s | eeting of Shareholders held ough the amounts subject to so ant reports made available to the funds that are necessary respond. The possible suppropecific case, taking into accordant horization complies with the | submission for shareholder for proper make ession of the unt the spec | or approval exceed the ers, it was necessary to anagement of the comp e pre-emptive subscript cific conditions for the d | percentage stated have this power in pany interests, and tion right is an opti | d in the n order to be d the Board on that |
| 6. | - | | e following reports o dvance of the ordinar | | - | | • |
| | a) Report on | auditor independe | ence. | | | | |
| | b) Reports on committee. | the operation of t | he audit committee a | nd the ap | opointments and | remuneration | 1 |
| | Melia Hotels Interr | national | | _ | | | |

supplementing the written information circulated in the annual corporate governance report. In

| | d) Report on corporate | social responsil | oility policy | | | |
|----|--|---|--|---|--------------------------------------|---|
| | Complies | | Partially complian | t X | Explain | |
| | Si bien la Sociedad elabora la m Although the Company prepares above, the relevant details of the Remuneration Committee is incli the type and aggregate amount the Annual Accounts Report). In the activities carried out in relation | s most of these repore activities carried out uded in the relevant so of the related transact addition, the Compa | ts, none of them a during the year by section of the Annu- tions which is also ny should include i | are subject to publicat the Audit and Compl aal Corporate Governations incorporated in the Annual Report of | ion on the with ance Commance Report | ebsite. Without prejudice to the ittee and the Appointments and and also information relating to |
| 7. | The company should bro | adcast its gene | ral meetings l | ive on the corpo | orate web | osite. |
| | Co | omplies X | | Explain | | |
| 8. | report. In the exceptional | meeting of shad case that quali | areholders wi fications do e | ithout limitations xist, both the ch | s or qual airman o | n present the company's ifications in the auditor's f the audit committee and content of such limitations |
| | Complies X | Part | ially compliant | | Explain | |
| 9. | The company should disp for proving share owners delegation of voting right Such requisites and procand be applied in a non- | ship, the right to s. cedures should | attend gene encourage sh | eral meetings of | sharehol | ders and the exercise or |
| | Complies X | Par | tially compliant | | Explain | |
| 10 | . When an accredited shar | | • | | e agenda | or submit new proposals |
| | a) Immediately circulate | these supplem | entary items a | and new resolut | ion propo | sals. |
| | | ns and alternati | ve resolution | • | | ing form duly modified so on in the same terms as |
| | | | • | | | voting rules as for those or deductions about the |
| | d) After the general mee items or alternative pr | • | lders, disclos | e the breakdow | n of vote | s on such supplementary |
| | Complies | Partially complian | t 🗌 | Explain | Not ap | oplicable X |
| | | | | | | |
| | | | | | | |

c) Audit committee report on third-party transactions.

| 11. | 11. In the event that the company plans the payment of premiums for attendance at the general meeting of shareholders, it should first establish a general policy on these premiums and that this policy should be a stable one. | | | | | | |
|-----|--|---|---|---|--|---|----------------------|
| | Complies | Partially com | ppliant | Explain | No | t applicable X | |
| 12. | The Board of Directors the same treatmen interest, understood promoting its continuous c | t to all sharehold as the creation | ders in the sa of a profitable | me position business th | n, being guid nat is sustain | led by the compa able in the long t | any's best |
| | In pursuing the corp according to princip practices, but shoul legitimate interests well as with the imp | oles of good fait also strive to of its employees | h, ethics and reconcile its , suppliers, clie | respect for one own corporate and other | commonly ac rate interests er stakeholde | ccepted customs with, as appropers that may be in | and good priate, the |
| | Complie | es X | Partially complian | nt 🗌 | Explai | n 🗌 | |
| 13. | .The Board of Direct recommending betv | | • | o achieve ef | ficient and pa | articipatory function | oning, |
| | | Complies X | | E | xplain | | |
| 14. | . The Board of Direct | ors should appro | ove a director s | selection pol | icy that: | | |
| | a) Is concrete and | verifiable. | | | | | |
| | b) Ensures that the needs. | appointment or | re-election pro | posals are b | ased on a pr | ior analysis of the | e Board's |
| | c) Favours a divers | ity of knowledge | , experience ar | nd gender. | | | |
| | The results of the prexplanatory report, asked to ratify the a | to be published | when the gene | ral meeting | | | |
| | The director selection by female directors | | | of having at | least 30% of | total board seats | soccupied |
| | The appointments of state its findings in the | | • | • | ce with the d | lirector selection | policy and |
| | Complie | es 🗌 | Partially compliant | | Expla | in X | |
| | Although, as of 31 Decemat its meeting of 27 Febru | | | | | | f Directors |
| | This text includes, among position of director and the | | | | d itself and also o | of the abilities of candid | lates to the |
| | It also includes the trend ensure, to the extent poss | | | | | | |
| | | | | | | | |

| 15. | 5. Proprietary and independent directors should constitute an ample majority on the board of directors, while the number of executive directors should be the minimum required, taking into account the complexity of the corporate group and the percentage holding of executive directors in the company's capital. | | | | | | | |
|-----|---|--|---|---|-----------------------------------|---|--|--|
| | Complies | X | Partially compliant | | Explain | | | |
| 16. | | etween the own | | | | ors should be no greater resent and the remainder | | |
| | This criterion may be | relaxed: | | | | | | |
| | a) In companies with shareholdings. | large capital wh | nere only a few o | equity stakes ca | an be cons | idered legally significant | | |
| | b) In companies with to each other. | a plurality of sh | areholders repre | esented on the | Board of D | Directors but not related | | |
| | | Complies X | | Explain | | | | |
| 17. | . Independent director | s should be at le | east half of the to | otal board mem | bers. | | | |
| | However, when the o | ompany does n al shareholders | ot have large ca acting together, | pital, or when who control ov | a company ver 30 per | / with large capital has a cent of the share capital, pard members. | | |
| | | Complies | | Explain | X | | | |
| | The percentage of independent recommendation, the compart on the Board of Directors. | | | | | | | |
| 18. | . Companies should di information concernir | | vebsites and ke | ep them regula | rly updated | d with the following | | |
| | a) Professional and b | oiographical prof | ile. | | | | | |
| | b) Directorships held out, whatever their | • | nies, listed or ot | nerwise, and ot | her paid a | ctivities that they carry | | |
| | c) Statement of the d the shareholder th | | • | g, in the case | of proprieta | ary directors indicating | | |
| | d) Dates of their first elections. | appointment as | a board member | er of the compa | ny and of | subsequent re- | | |
| | e) Shares held in the | company, and | any options on t | hem. | | | | |
| | Complies | X | Partially compliant | | Explain | | | |
| 19. | reasons why proprie shareholding is less | etary directors than 30% of th nt on the Board | have been apple capital and some from sharehold | pointed at the hall state the ers whose sha | request reasons w reholding | ommittee, will explain the of shareholders whose why, if applicable, formal is equal to or more than ad were refused. | | |

| | Complies Partially compliant Explain Not applicable X |
|-----|--|
| 20. | Proprietary directors should resign when the shareholders they represent dispose of their ownership interest in its entirety. Also, if such shareholders reduce their stakes, thereby losing some of their entitlement to proprietary directors, the latter shall resign in the relevant numbers. |
| | Complies X Partially compliant Explain Not applicable |
| 21. | The Board of Directors should not propose the removal of independent directors before the expiry of their tenure as established by the Bylaws, except where there is just cause, assessed by the Board of Directors on the basis of a report from the Appointments Committee. In particular, just cause will be presumed when the directors take up new posts or responsibilities that prevent them from allocating enough time to the work as a board member, or are in breach of their duties as members or come under one of the disqualifying grounds for classification as independent director enumerated in the applicable legislation. |
| | The removal of independent directors may also be proposed when a takeover bid, merger or similar corporate transaction alters the company's capital structure, when these changes in the structure of the Board of Directors arise from the proportionality criterion established in recommendation 16. |
| | Complies X Explain |
| | Companies should establish rules obliging directors to disclose and, if applicable, tender their resignation in any circumstances that might harm the company's name or reputation and, in particular, to inform the Board of Directors of any criminal charges brought against them and the progress of the trial. |
| | When a director is indicted or tried for any of the offences stated in company legislation, the Board of Directors should open an investigation as soon as possible and, in the light of the particular circumstances, decide if he/ she should continue in his/her office. The board of directors should give a reasoned account of all such determinations in the annual corporate governance report |
| | Complies X Partially compliant Explain |
| 23. | Directors should express their clear opposition when they feel a proposal submitted for the Board's approval might damage the corporate interest. In particular, independent directors and other directors not subject to potential conflicts of interest should oppose any decision that could harm the interests of shareholders without Board representation. |
| | When the Board of Directors makes significant or reiterated decisions about which a director has expressed serious reservations, then he/she must draw the pertinent conclusions. If the director resigns for such causes, he/she should explain his/her reasons in the letter referred to in the next recommendation. |
| | This recommendation also applies to the secretary of the Board, even if he or she is not a director. |
| | Complies X Partially compliant Explain Not applicable |
| | |
| | |
| | |

| 24 | should explain their reasons in a letter sent to all members of the Board of Directors. And, whether or not such resignation is disclosed as a material event, the reason should be explained in the annual corporate governance report. | | | | | | | | | |
|----|--|---|--|--|--|---|--|---|--|---------------|
| | Comp | olies X | Partially complia | ant 🗌 | Explair | n 🗌 | Not ap | plicable | | |
| 25 | . The Appointr to perform th | | | ensure tha | at non-exe | cutive di | rectors have | e enough | time avai | lable |
| | The regulation on which direct | | | tors should | establish | the max | imum numb | er of com | pany boa | rds |
| | | Complies | | Pratially compli | ant X | | Explain | | | |
| | because, among the candidates h the same object | g the points revinave, as laid do ive as that state ertaining the rea | r it necessary to e ewed prior to prop wn in the Director d by Recommendality of the compan | osing the appo Selection Criter lation 25, that is | intment/re-ele ria. The Comp s, to ensure that | ction of Direction of the constitution of the | ectors, one of the lers that, by anal tors will dedicate | em is precise lysing this as eenough time | ly the availat pect, it achie e to gaining | oility ves |
| 26 | The Board o eight times a to which each | year at lea | ist, in accorda | ance with a | calendar | and age | ndas set ou | it at the s | tart of the | year, |
| | | Complies X | | Partially compli | ant | | Explain | | | |
| 27 | Director abs governance r with the prop | report. And, | when an abs | | | | • | | | |
| | | Complies X | | Partially compli | ant | | Explain | | | |
| 28 | . When director the company be recorded | 's performa | nce, and suc | h concerns | are not re | solved b | y the Board | | | |
| | Comp | olies X | Partially complia | ant 🗌 | Explair | n 🗌 | Not ap | plicable | | |
| 29 | The company their function expense. | • | | | | | | • | | |
| | | Complies X | | Partially compli | ant | | Explain | | | |
| 30 | . Regardless of should also of | | • | | • | • | | | | oanies |

| | Complies X | Explain | 1 | Not applicable | |
|---|---|---|--|--|--|
| arrive at a d | | that they can s | tudy or gather | h points the Board of Di together beforehand the | |
| resolutions f | • | were not on th | ne meeting age | man wishes to present enda, their inclusion wil ed in the Minutes. | |
| | Complies X | Partially compliant | | Explain | |
| | | | | ownership and of the of company and its group | • |
| | Complies X | Partially compliant | | Explain | |
| to exercising Board of D evaluations managementhe discussion | g the functions assigned irectors a schedule of of the Board and, if appl at of the Board and the | d to him by the meeting dates ropriate, of the c effectiveness of | law and bylaws and agendas ompany's chief its functioning; | of the Board of Directors, should prepare and significant coordings; organize and coordings are consulted to the coordings of the coordinates of the coor | submit to the nate regular sponsible for the is given to |
| | Complies X | Partially compliant | | Explain | |
| should grant Directors in concerns of views in orde | thim or her the following the absence of the channel non-executive directors er to form an opinion on | g powers in additation and vices; to maintain contents, | tion to those co e chairmen, if ntacts with inve especially thos | e regulations of the Board onferred by law: to chair there are any, to give estors and shareholders e that have to do with the o the position of chairman | the Board of voice to the to hear their e company's |
| Com | plies Partially comp | oliant X | Explain | Not applicable | |
| Director will be already conven evaluation of th question. Without prejudito maintain the | specially authorized to: (i) reque ed Board, (ii) coordinate and bring e Chairman of the Board of Directo ce to the above, in view of the su | est a call by the Board ng together the extern ctors, powers that do o rrender by Mr Gabriel | of Directors or the ir al directors, and (iii) on not correspond fully we Escarrer Julia of the | the Board of Directors, the Coor aclusion of new items on the age direct, where appropriate, the pe with those established in the reco executive functions, it would not d it advisable to maintain it, have | nda of an riodic ommendation in be obligatory |
| | - | | • | nat the Board's actions a Code that are of relev | |
| | Complies X | | Explair | n 🗌 | |
| | | | | | |
| | | | | | |

- 36. The Board of Directors in full session should conduct an annual evaluation, adopting, if necessary, an action plan to correct weaknesses detected in:
 - a) The quality and efficiency of the performance of the Board of Directors.
 - b) The performance and membership of its committees.
 - c) The diversity of Board membership and abilities.
 - d) The performance of the chairman of the Board of Directors and of the company's chief executive.
 - e) The performance and contribution of each individual director, with particular attention to the chairmen of various Board committees.

The evaluation of Board committees will be based on the report that they send to the Board of Directors, while that of the Board itself should be based on the report made on it by the Appointments Committee.

Every three years, the Board of Directors will be assisted in the evaluation process by an external consultant, whose independence should be verified by the Appointments Committee.

Any business dealings that the consultant or any company in its corporate group maintain with the company or any company in its corporate group should be detailed in the annual corporate governance report.

The process and areas evaluated should be described in the annual corporate governance report.

| The process | and areas eva | iluated should be describe | ed in the ani | nual corporate govern | ance report. |
|--------------------------------------|--|---|-----------------|---------------------------|-------------------|
| | Complies | Partially compliant | X | Explain | |
| executive althous is responsible for | ugh, in the year 2016 or overseeing its per | ommendation concerning the annuals, it has not used external advice to formance and the President of the results of the evaluation. | conduct it. The | Appointments and Remunera | ion Committee |
| | | tee exists, its membership ecretary should be the se | • | | emble that of the |
| Comp | plies | Partially compliant | Explain | Not applicable X |] |
| | mmittee and a | uld be always informed of all Board members should | | | |
| Comp | plies | Partially compliant | Explain | Not applicable X |] |
| knowledge a | and experience | Committee, particularly its in accounting, auditing on andent directors. | | | |
| | Complies X | Partially compliant | | Explain | |
| audit function | n to monitor th | e Audit Committee, the co e proper functioning of th to the Board's non-exec | e reporting | and internal control sy | stems. This unit |
| | Complies X | Partially compliant | | Explain | |

| 41. | 1. The head of the unit handling the internal audit function should present an annual work programme to the Audit Committee, inform it directly of any incidents emanating from its performance and submit an activities report at the end of each year. | | | | | | | |
|-----|--|--|--|---|--|---|--|-------------------------------|
| | (| Complies X | Partially compliant | | Explain | Not app | licable | |
| 42. | The Audi | t Committee sho | ould have the fo | llowing func | tions in addit | ion to those as | ssigned by law: | |
| | 1. With re | espect to interna | al control and re | porting syst | ems: | | | |
| | a) | the company requirements, | and, if approp | oriate, the demarcation | group, check | king for comp | nformation preparable of the control | ulatory |
| | b) | selection, apportunity propose the se it focuses prinactivities, and | ointment, re-ele rvice's budget; narily on the m | ction and re to approve it nain risks of he Senior N | moval of the s preferences the compa | head of the is and work pro ny; to receive | unction; to propo- nternal audit serv grammes, ensurir regular reports count the finding | rice; to ng that on its |
| | c) | appropriate an | • | nymously, a | ny potentially | significant irr | ort, confidentially a egularities, in part | |
| | 2. In rela | tion to the exter | nal audit: | | | | | |
| | a) |) Investigate the | issues giving ri | se to the res | signation of th | ne external au | ditor, should this o | occur. |
| | b) | Ensure that th quality or its in- | | of the exte | rnal auditor | for its work do | oes not comprom | ise its |
| | c) | | anied by a state | • | • | | he CNMV as a moutgoing auditor a | |
| | d) | | orm it of the wo | | | • | session of the Bo the company's ris | |
| | e) | provision of no | | s, limits on t | he concentra | | rent regulations of ditor's business a | |
| | | Complies X | Parti | ally compliant | | Explain | | |
| 43. | | t Committee sho their appearance | | | | • | the company, eve | en |
| | | Complies X | Parti | ally compliant | | Explain | | |
| 44. | company beforeha | is planning, se | o that the Con omic conditions | nmittee can | analyse the | e operation a | nge operations th nd report to the cular, if applicabl | board |
| | | | | | | | | |

| | Complies X Partially | y compliant | Explain | Not appl | icable |
|-----|--|---|---|--|---|
| 45. | 45. Risk control and management | policy should iden | tify at least: | | |
| | a) The different types of financ operational, technological, I the financial or economic ris | egal, social, enviro | onmental, p | olitical and reputat | ional), including among |
| | b) The determination of the ris | sk level the compa | ny consider | s acceptable. | |
| | c) The measures in place to m | itigate the impact | of identified | risks in case they o | occur. |
| | d) The internal control and reprise risks, including contingent limits | | | | ge the abovementioned |
| | Complies X | Partially complia | nt | Explain [| |
| 46. | Under the direct supervision of should establish an internal ris internal department or units wit | sk control and mar | nagement fu | nction attributed to | o one of the company's |
| | a) To ensure that risk control a the major risks that may affer | • | • | | |
| | b) To participate actively in management. | the preparation of | of risk strat | egies and in key | decisions about their |
| | c) To ensure that risk control a of the policy defined by the | • | • | gate risks effective | ly within the framework |
| | Complies X | Partially complia | nt | Explain | |
| 47. | 47. Appointees to the Appointment Remuneration Committee, if sexperience for the functions the be independent directors. | separately constitu | uted – shou | uld have the right | knowledge, skills and |
| | Complies X | Partially complia | nt | Explain [| |
| 48. | 48. Companies with large capital s Committees. | hould have separa | ately constitu | uted Appointments | and Remuneration |
| | Complies | Explain [| X | Not applicable | |
| | At the end of the year 2016, the company appropriate to the functions attributed to itself (4 members, External Directors, of as of the date issue of this report would not be used to full advantage. | it, especially bearing in m whom 3 are Independent | nind the composi Directors). It is o | tion of its Board (11 memleonsidered that the creation | bers) and of the Committee on of two different Committees |
| 49. | 49. The Appointments Committee especially on matters relating to | | | mpany's Chairmai | n and chief executive, |
| | | | | | |

| | And any Director may approach the Appointments Committee to propose potential candidates that it might consider suitable to cover vacancies on the Board. | | | | | | | |
|---|--|--|---|---------------------------------|---|-------------------------------------|--|--|
| | Complies X | | Partially complian | t 🗌 | Expla | in | | |
| | neration Com those assign | | uld operate ind | ependently | and have the | following | functions in | |
| | a) To propose to the Board of Directors the standard conditions for the contracts of the senior officers. | | | | | | | |
| b) To moni | b) To monitor compliance with the remuneration policy established by the company. | | | | | | | |
| share-baremune | c) To review periodically the remuneration policy established for directors and senior officers, including share-based remuneration systems and their application, and to ensure that their individual remuneration is proportionate to the amounts paid to other directors and senior officers in the company. | | | | | | | |
| • | ure that poss provided to th | | | lo not und | ermine the ind | ependen | ce of any external | |
| • | • | | muneration of c the annual dire | | | | ined in the various | |
| | Complies X | | Partially complian | t | Expla | in 🗌 | | |
| | | | uld consult with ecutive director | • | • | and chie | ef executive, | |
| | Complies X | | Partially complian | t | Expla | in | | |
| established | d in the regula | ations of the | | ectors and | should be cons | sistent wit | mittees should be the those applicable s, including: | |
| a) Commit directors | | oe formed e | exclusively of no | on-executiv | ve directors, with | th a majo | rity of independent | |
| b) Their ch | airmen must | be indeper | ndent directors. | | | | | |
| knowled their pro | lge, skills and posals and re | d experience ports; and | e of the director | ors and each | ch committee's activities at the | terms of first full se | vith regard to the reference; discuss ession of the Board d out. | |
| d) The con their fun | • | / seek exte | rnal advice, wh | en they co | nsider it neces | sary for t | he performance of | |
| e) Minutes | of their mee | tings should | d be drawn up a | and made | available to all | the direct | tors. | |
| Con | mplies | Partially com | pliant | Explain | No | t applicable | X | |
| corporate s several, w responsibili to create fo | social respor hich may be ity committee | nsibility poli the Audit e, if there is e under its | icy should be t Committee, t one, or a spec | assigned the Appoir ialized con | o one Board on tments Comm nmittee that the | committee hittee, the Board o | of conduct and the e or split between e corporate social f Directors decides following functions | |

- a) To monitor compliance with the company's internal codes of conduct and corporate governance rules.
- b) Supervision of the strategy for communication and relations with shareholders and investors, including small and medium-sized shareholders.
- c) Periodic evaluation of the effectiveness of the company's corporate governance system, to confirm that it is accomplishing its mission to promote the corporate interest and taking into account, as appropriate, the legitimate interests of the remaining stakeholders.
- d) To review the company's corporate social responsibility policy, ensuring that it is aimed to the creation of value.
- e) To monitor corporate social responsibility strategy and practices and to assess their degree of compliance.
- f) Supervision and evaluation of the company's processes for interaction with its various stakeholder groups.
- g) The evaluation of all aspects of the non-financial risks of the company, including operational, technological, legal, social, environmental, political and reputational risks.
- h) Coordination of the non-financial and diversity information reporting process, in accordance with applicable legislation and international benchmarks

| Complies | Partially compliant | X | Explain | |
|----------|---------------------|---|---------|---|
| | | | | _ |

The Regulations of the Board of Directors of the Company do not explicitly include the details of some of the recommendations incorporated, although, in particular, the Audit and Compliance Committee effectively assumes supervision of the rules of Corporate Governance of the Company, having expressly been assigned among its functions, in accordance with the provisions of the Article 14.2 paragraph i) of the Regulations of the Board of Directors, the function of examining compliance with the Internal Regulations on Good Conduct in Stock Markets, the Regulations of the Board of Directors and, in general, with the Company's Corporate Governance Regulations, and formulation of appropriate proposals for their improvement.

All of the functions listed are assumed by the Committees or directly by the Board of Directors.

- 54. The corporate social responsibility policy should include the principles or commitments that the company will voluntarily adhere to in its dealings with the various stakeholder groups, specifying at least:
 - a) The objectives of the corporate social responsibility policy and the deployment of supporting instruments.
 - b) The corporate strategy regarding sustainability, the environment and social issues.
 - c) Specific practices in matters relative to: shareholders, employees, clients, suppliers, social welfare issues, the environment, diversity, fiscal responsibility, respect for human rights and the prevention of illegal conduct.
 - d) The methods or systems for monitoring the results of application of the specific practices referred to in the above letter, the associated risks and their management.
 - e) The mechanisms for the supervision of non-financial risk, ethics and business conduct.
 - f) The channels for communication, participation and dialogue with the stakeholder groups.
 - g) Responsible communication practices that prevent the manipulation of information and protect the company's honour and integrity

| Complies | Partially compliant | X | Explain |
|----------|---------------------|---|---------|
| | | | |

At the end of the year 2016, the Company had, as well as a Code of Ethics that defines its values, principles of conduct and commitments, a Global Sustainability Policy, the Board of Directors having approved a Corporate Responsibility Policy on 27 February 2017. In addition, note that the Company's Annual Report includes specific information relating to the Corporate Social Responsibility activities carried out.

| 56. Directors' remuneration should be enough to attract and retain directors with the desired profile at compensate the dedication, qualifications and responsibility that the post demands, but not so hig to compromise the independent judgment of nonexecutive directors. Complies X Explain 57. Variable remuneration linked to the performance of the company and to personal performance remuneration by the award of shares, options or rights over shares or instruments on the basis of svalue, and membership of long-term savings schemes such as pension plans, retirement system other social welfare systems should be confined to executive directors. The company may consider the award of shares as remuneration for non-executive directors providely retain such shares until the end of their mandate as directors. This condition will not apply to shares that the director must dispose of in order to pay the costs related to their acquisition. | and share ns or | | | | |
|---|-------------------------|--|--|--|--|
| compensate the dedication, qualifications and responsibility that the post demands, but not so high to compromise the independent judgment of nonexecutive directors. Complies X Explain 57. Variable remuneration linked to the performance of the company and to personal performance remuneration by the award of shares, options or rights over shares or instruments on the basis of significant value, and membership of long-term savings schemes such as pension plans, retirement system other social welfare systems should be confined to executive directors. The company may consider the award of shares as remuneration for non-executive directors providely retain such shares until the end of their mandate as directors. This condition will not apply to shares that the director must dispose of in order to pay the costs related to their acquisition. | and share ns or | | | | |
| 57. Variable remuneration linked to the performance of the company and to personal performance remuneration by the award of shares, options or rights over shares or instruments on the basis of savalue, and membership of long-term savings schemes such as pension plans, retirement system other social welfare systems should be confined to executive directors. The company may consider the award of shares as remuneration for non-executive directors providely retain such shares until the end of their mandate as directors. This condition will not apply to shares that the director must dispose of in order to pay the costs related to their acquisition. | share ns or /ided | | | | |
| remuneration by the award of shares, options or rights over shares or instruments on the basis of savalue, and membership of long-term savings schemes such as pension plans, retirement system other social welfare systems should be confined to executive directors. The company may consider the award of shares as remuneration for non-executive directors providely retain such shares until the end of their mandate as directors. This condition will not apply to shares that the director must dispose of in order to pay the costs related to their acquisition. | share ns or /ided | | | | |
| they retain such shares until the end of their mandate as directors. This condition will not apply to shares that the director must dispose of in order to pay the costs related to their acquisition. | | | | | |
| Complies X Partially complies Explain | | | | | |
| | | | | | |
| 58. In the case of variable remuneration, remuneration policies should include limits and specific tech safeguards to ensure that such remuneration reflects the professional performance of the beneficiand does not simply derive from the general development of the markets or of the company's acceptor, or from other circumstances of that kind. | aries | | | | |
| And, in particular, variable remuneration items: | | | | | |
| a) should be linked to predetermined and measurable performance criteria and that these criteria should take into consideration the risk assumed in order to obtain a result. | | | | | |
| b) Promote the sustainability of the company and include non-financial criteria that are appropriate to the creation of long-term value, such as compliance with the company's internal rules and procedures and its risk control and management policies | | | | | |
| c) Be focused on accomplishing a balance between the delivery of short, medium and long-term objectives, such that performance-related pay rewards ongoing achievement, maintained over enough time to appreciate its contribution to the sustainable creation of value, so that performance measurement is not based exclusively on specific, occasional or extraordinary events | | | | | |
| Complies X Partially compliant Explain Not applicable | | | | | |
| 59. Payment of a relevant part of variable remuneration components should be deferred for a long end period to ensure that predetermined performance criteria have been met. | ough | | | | |
| Complies X Partially compliant Explain Not applicable | | | | | |
| | | | | | |
| | | | | | |

| 60. Remuneration linked to company results should bear in mind any qualifications stated in the external auditor's report that reduce these results. | | | | | | |
|--|--|---|-----------------------------|-----------------------|------------------|--|
| | Complies X | Partially compliant | | Explain | | Not applicable |
| 61. A relevant part of executive directors' variable remuneration should be linked to the award of shares or financial instruments whose value is linked to the share or instrument price. | | | | | | |
| | Complies | Partially compliant | | Explain | | Not applicable X |
| 62. Following the award of shares, share options or other rights on shares derived from the remuneration system, directors should not be allowed to transfer ownership of a number of shares equivalent to twice their annual fixed remuneration, or to exercise the share options or other rights on shares for at least three years after their award. | | | | | | |
| | | d above will not apd to their acquisition | | shares | that the dire | ctor must dispose of in order |
| | Complies | Partially compliant | | Explain | | Not applicable X |
| 63. Contractual agreements should include a clause that allows the company to reclaim variable components of remuneration when payment was out of step with the performance conditions or based on data afterwards found to be misrepresented. | | | | | | |
| | Complies | Partially compliant | X | Explain | | Not applicable |
| the sho | rt-term only becomes du ter the annual accounts | ie and is paid after a rea | sonable time a | fter the end | of the year, tak | nent of the variable remuneration in ing place within the first 60 calendar ne Appointments and Remuneration |
| 64. Contract termination payments should not exceed a fixed amount equivalent to two years of the director's total annual remuneration and should not be paid until the company has been able to confirm that the director has met the predetermined performance criteria. | | | | | | |
| | Complies X | Partially compliant | | Explains | | Not applicable |
| OTHER I | NFORMATION (| OF INTEREST | | | | |
| enti incl | ties that has not lude in order to pro | been set out in the | e rest of the ehensive a | e sectio and well- | ns of this re | the company or in the group port, but that it is necessary to formation on the structure and |
| | • | o include any othe i insofar as they a | | | | ion or detail related to previous |

Specifically, state whether the company is subject to corporate governance legislation from a country other than Spain and, if so, include the information that it is mandatory to provide when different from that required by this report.

3. The company may also state whether it has voluntarily signed other international, industry-wide or any other codes of ethical principles or best practices. If applicable, the code in question shall be identified along with the date of signing.

The company has signed:

- ECPAT Code of Conduct for the Protection of Children (2006)
- The Code (2007)
- Pacto Mundial Global Compact (2008)
- FTSE4Good Ibex (2008)
- UNWTO Private Sector Commitment to the Global Code of Ethics for Tourism (2011)
- Agreement with the International Union of Workers IUF-UITA (2013)

In 2012, the Code of Ethics of Meliá Hotels International was approved.

The company has not signed the Code of Good Tax Practices of 20 July, 2010.

Note to Section A.1:

The capital increase formalised in a deed dated 25/04/2016 was registered in the Commercial Registry on 27/04/2016.

Note to Section A.2:

On 29/04/2016, the loan was reported of 1,800,000 securities dated 22/04/2016, made by Hoteles Mallorquines Agrupados S.L. to the Meliá Hotels International S.A. portfolio.

On 27/05/2016, the cancellation on 25/05/2016 of the loan of securities of the entities Hoteles Mallorquines Asociados S.L. (3.350.000 securities) and Hoteles Mallorquines Agrupados S.L. (1.800.000 securities) to the Meliá Hotels International S.A. portfolio was reported.

The most significant share structure movements during the year, relating to Norges Bank, were reported included both the percentage voting rights attributed To the shares and the percentage voting rights attached to financial instruments.

Note to Section C.1.3:

In accordance with the resolutions passed on 13/12/2016, the entity's Board of Directors accepted the surrender presented by Mr Gabriel Escarrer Juliá of the executive powers that he had held until that time and he thereafter held the position of Proprietary Director in view of the shareholding that the members of the Escarrer family have in the entities Hoteles Mallorquines Consolidados S.A., Hoteles Mallorquines Agrupados S.L., Hoteles Mallorquines Asociados S.L. and Majorcan Hotels Luxembourg SARL.

Note to Section C.1.5:

On 27 February 2017, the Company formalised in the Director Selection Policy the practices that the Appointments and Remuneration Committee had been applying, which regulations establish, amongst others,

"A trend towards a gradual increase in women on the Board of Directors, always on the basis of an egalitarian assessment of the skills, profiles, knowledge, experience and professional roles, trying, as far as possible, to ensure that, in 2020, the presence of women on the Board of Directors represents one third of its composition."

Note to Section C.1.6:

As reported in relation to Section C.1.5, the Company's Board of Directors has approved the Director Selection Policy, which sets out the application procedures, which expressly include: "c. Assessment of all the potential candidates according to criteria of equality and objectivity, avoiding any type

of implicit bias that may involve any type of discrimination", together with an intention to aim at increasing the number of women and the specific needs of the Board must be assessed at each stage.

Note to Section C.1.19:

In addition, in accordance with the formalisation of the Director Selection Policy, these processes shall be implemented according to the criteria and procedures established therein.

And the conclusions and results from the assessment of the Principles established in the afore-mentioned Policy will be included in the relevant Report or Proposal of the Appointments and Remuneration Committee and shall serve as the basis of the relevant proposal by the Board of Directors (or decision, in the case of appointment by co-option) and also shall be made available to the shareholders when the relevant General Meeting that has to decide on the proposed appointment, ratification or re-election is convened.

Note to Section C.2.1:

Mr Fernando d'Ornellas Silva has held the office of President of the Audit and Compliance Committee since 23/06/2016.

This annual corporate governance report was approved by the company's Board of Directors at its meeting of 30/03/2017.

State whether any directors have voted against or have abstained in relation to the approval of this Report.

| Yes | No [| X | |
|-----|------|-----|--|
| | | ٠,١ | |



PREPARATION OF THE CONSOLIDATED ANNUAL ACCOUNTS AND MANAGEMENT REPORT FOR THE FINANCIAL YEAR 2016

These Consolidated Annual Accounts and Management Report were approved by the Board of Directors at its meeting held on 30 March 2017 and submitted to the auditors for verification and subsequent approval by the General Shareholders Meeting.

The consolidated Annual Accounts and Management report are contained on 206 pages, all signed by the Secretary and the last page signed by all of the Directors.

| Signed Mr. Gabriel Escarrer Juliá Chairman | Signed Mr. Juan Vives Cerdá Honorary Vice Chairman |
|---|--|
| Signed Mr. Gabriel Escarrer Jaume Vice Chairman and CEO | Signed Mr. Sebastián Escarrer Jaume Director |
| Signed Mr. Alfredo Pastor Bodmer Director | Signed Hoteles Mallorquines Consolidados, S.A. (Represented by Mrs. María Antonia Escarrer Jaume) Director |
| Signed Mr. Juan Arena de la Mora Director | Signed Mr. Francisco Javier Campo García Director |
| Signed Mr. Fernando d'Ornellas Silva Director Signed Mr. Luis Ma Díaz de Bustamante y Terminel | Signed Mrs. Carina Szpilka Lázaro Director |
| Secretary and Independent Director | |

MELIÁ HOTELS INTERNATIONAL, S.A.

RESPONSIBILITY STATEMENT

Palma de Mallorca, March 30, 2017.

The undersigned Directors state that, to the best of their knowledge, the Individual and Consolidated Annual Financial Statements for Fiscal Year 2016, approved by the Board of Directors at its meeting of March 30, 2017 and prepared in accordance with applicable accounting standards, present a fair view of the assets, financial condition and results of operations of Meliá Hotels International S.A. and of the companies included in its scope of consolidation, taken as a whole, and that the Individual and Consolidated Management Reports approved with them include a true assessment of the corporate performance and results and the position of Meliá Hotels International S.A. and its Group, as well as a description of the principal risks and uncertainties facing them.

D. Gabriel ESCARRER JULIÁ, Chairman

D. Juan VIVES CERDÁ, Honorary Vice Chairman

D. Gabriel ESCARRER JAUME, Vice Chairman and CEO

D. Sebastián ESCARRER JAUME

HOTELES MALLORQUINES CONSOLIDADOS, S.A.,
Represented by Mrs. Mª Antonia ESCARRER JAUME

D. Juan ARENA DE LA MORA

D. Francisco Javier CAMPO GARCÍA

D. Fernando d'ORNELLAS SILVA

Dña. Carina Szpilka Lázaro

D. Alfredo PASTOR BODMER

D. Luis Mª DÍAZ DE BUSTAMANTE Y TERMINEL, Secretary